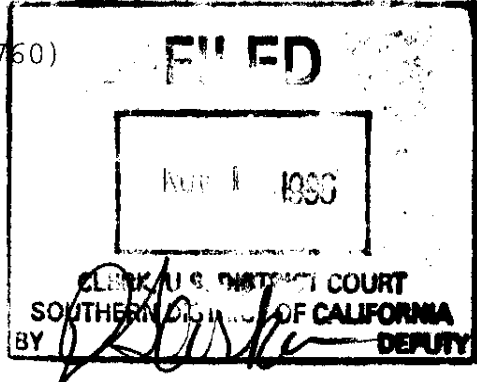


ORIGINAL

1 Elaine M. Cacheris (Cal. Bar No. 101605)
Sandra J. Harris (Cal. Bar No. 134153)
2 James A. Howell (Cal. Bar No. 92721)
Roberto A. Tercero (Cal. Bar No. 143750)

3 Attorneys for Plaintiff
4 Securities and Exchange Commission
5670 Wilshire Blvd., 11th Floor
5 Los Angeles, CA 90036
6 Telephone: (213) 965-3998



8 UNITED STATES DISTRICT COURT
9 SOUTHERN DISTRICT OF CALIFORNIA

11	_____ :	
12	SECURITIES AND EXCHANGE COMMISSION, :	Civil Action
13	Plaintiff, :	No. 96-1661 S CM
14	v. :	FIRST AMENDED COMPLAINT
15	MICHAEL W. CROW and :	
16	PETER F. KUEBLER, :	
17	Defendants. :	

18 Plaintiff Securities and Exchange Commission ("Commission"),
19 alleges:

20 SUMMARY

21 1. This is an action for fraud involving former officers
22 of Wilshire Technologies, Inc. ("Wilshire"), Michael W. Crow and
23 Peter F. Kuebler. During their employment with Wilshire, a
24 public company, Crow and Kuebler each caused Wilshire to
25 materially overstate its earnings, to issue materially misleading
26 press releases and to file materially misleading periodic
27 financial reports with the Commission. Further, Crow, in
28 November and December 1993, while in possession of material, non-

1 public information regarding Wilshire's overstatement of
2 earnings, sold Wilshire shares and thus avoided losses that he
3 would have incurred if the market had received accurate
4 information about Wilshire. The Commission seeks relief for
5 Crow's violations of Section 17(a) of the Securities Act of 1933
6 ("Securities Act"), and for Crow's and Kuebler's violations of
7 Sections 10(b), 13(a), and 13(b)(2)(A) & (B) of the Securities
8 Exchange Act of 1934 ("Exchange Act"), and Rules 10b-5, 12b-20,
9 13a-13, 13b2-1 and 13b2-2. Specifically, the Commission requests
10 that this Court permanently enjoin both Crow and Kuebler from any
11 further violations of the securities laws, prohibit Crow from
12 serving as an officer or director of any corporation that has
13 securities registered with the Commission or that is required to
14 file reports with the Commission, and order Crow to disgorge all
15 benefits obtained by virtue of his illegal conduct, together with
16 prejudgment interest.

17 JURISDICTION AND VENUE

18 2. This Court has jurisdiction over this action pursuant
19 to Section 22(a) of the Securities Act [15 U.S.C. § 77v(a)] and
20 Sections 21(d), 21(e), and 27 of the Exchange Act [15 U.S.C.
21 §§ 78u(d), 78u(e) and 78aa]. Crow and Kuebler have each,
22 directly or indirectly, made use of the means or
23 instrumentalities of interstate commerce, of the mails, and/or of
24 the facilities of a national securities exchange in connection
25 with the securities transactions described in this First Amended
26 Complaint.

27 *

28 *

THE DEFENDANTS

1
2 3. Michael W. Crow ("Crow"), age 36, was President and
3 Chairman of the Board of Wilshire Technologies, Inc. from
4 November 1990 through March 1994 and was a Wilshire director from
5 1990 through September 1994. Crow was also an officer and
6 director of another publicly traded company, Advanced Materials
7 Group, Inc. He is currently chief executive officer of a
8 closely-held corporation and resides in San Diego County,
9 California. Prior to the events described below, Crow was
10 associated with a registered broker-dealer. In a registration
11 statement filed with the Commission in November 1992, Crow stated
12 that he was a certified public accountant. Crow is licensed by
13 the State of California as a certified public accountant, but is
14 currently on inactive status.

15 4. Peter F. Kuebler ("Kuebler"), age 40, was Vice
16 President, Secretary and chief financial officer of Wilshire
17 Technologies, Inc. from November 1992 through March 1994.
18 Kuebler resides in San Diego County, California. Kuebler is
19 licensed by the State of California as a certified public
20 accountant and is on active status.

THE ISSUER

21
22 5. Wilshire Technologies, Inc. ("Wilshire") developed,
23 manufactured and marketed medical, clean room and transdermal
24 drug delivery products. The company is based in Carlsbad,
25 California. Wilshire's common stock is registered with the
26 Commission pursuant to Section 12(g) of the Exchange Act and is
27 traded on the American Stock Exchange.

28 *

THE FRAUDULENT SCHEME

1
2 6. In 1993, Wilshire was engaged in the development of two
3 new untested products, TrimPatch and the pipe plug. TrimPatch
4 was a product designed as an over-the-counter transdermal
5 appetite suppressant. Wilshire intended to manufacture TrimPatch
6 in Mexico for distribution and sale outside the United States.
7 The pipe plug was a product designed to clean tubing in clean
8 rooms in manufacturing facilities.

9 7. In February 1993, Wilshire entered into a joint venture
10 with Intelligent Pharmaceuticals Corp. ("IPC") to develop and
11 market TrimPatch.

12 8. In mid-1993, Wilshire and IPC entered into marketing
13 agreements with two master distributors, B&R Consulting Limited,
14 Inc. ("B&R"), and Dagal, Inc. ("Dagal"). Under these agreements,
15 B&R and Dagal were to obtain the necessary foreign regulatory
16 approvals to sell TrimPatch internationally. Wilshire and IPC
17 granted Dagal the right to market TrimPatch in Mexico and granted
18 B&R marketing rights in other countries, excluding Mexico.

19 9. Wilshire could not sell TrimPatch in Mexico and in
20 other foreign countries without the approval of the product by
21 each foreign government. Wilshire did not have the approval of
22 any foreign government to sell TrimPatch at any time during
23 Wilshire's fiscal year 1993.

24 10. At all times material to this action, Defendant Crow
25 knew that Wilshire could not sell TrimPatch in foreign countries
26 without the approval of the product by each foreign government
27 and that no foreign government had approved the sale of
28 TrimPatch.

1 11. From at least August 31, 1993 onward, Defendant Kuebler
2 knew, or through recklessness failed to know, that Wilshire could
3 not sell TrimPatch in foreign countries without the approval of
4 the product by each foreign government and that no foreign
5 government had approved the sale of TrimPatch.

6 Overstatement of Wilshire's Second Quarter Revenue and
7 Earnings

8 12. On May 28, 1993, B&R issued a purchase order to
9 Wilshire for 486,000 units of TrimPatch, and Wilshire issued a
10 \$216,000 invoice to B&R for the TrimPatch order. This order
11 represented Wilshire's first TrimPatch sale. Wilshire did not
12 ship any TrimPatch to B&R on this order, but instead held the
13 product at its warehouse.

14 13. B&R conditioned its May 28, 1993 order of TrimPatch on
15 Wilshire obtaining approval of Mexico and other foreign
16 governments to manufacture, distribute and sell the product and
17 on B&R being able to secure an insured, air-conditioned warehouse
18 for storage of the product.

19 14. On May 28, 1993, Wilshire did not have approval of
20 Mexico or any other foreign government for the manufacture,
21 distribution and sale of TrimPatch.

22 15. Crow and Kuebler each caused Wilshire to issue a press
23 release on July 2, 1993, and to file with the Commission a Form
24 10-QSB on July 15, 1993, in which Wilshire reported second
25 quarter 1993 revenue of over \$2.5 million and pre-tax earnings of
26 \$413,000. Crow and Kuebler each caused Wilshire to include in
27 the calculation of these figures a recognition of \$216,000 in

28 *

1 revenue from the conditional sale of TrimPatch to B&R as of
2 May 28, 1993.

3 16. The recording of revenue from Wilshire's conditional
4 sale to B&R was contrary to Generally Accepted Accounting
5 Principles. At the time of Wilshire's press release and
6 Commission filing described above, Crow knew that the sale to B&R
7 was subject to a condition which Wilshire had not met. Crow also
8 knew, prior to the filing with the Commission, that B&R did not
9 have funds to complete the purchase. As an accountant, Crow knew
10 or was reckless in not ascertaining that Wilshire's recording of
11 revenue from the conditional sale to B&R would cause Wilshire to
12 materially overstate its revenue and earnings.

13 17. At the time of Wilshire's press release and Commission
14 filing described above, Kuebler knew, or through recklessness
15 failed to know, that Wilshire's TrimPatch sale to B&R was
16 conditional. At the same time, Kuebler knew that B&R had not
17 paid Wilshire's invoice for the TrimPatch sale, that B&R did not
18 have funds to complete the purchase and that B&R took the
19 position that it did not owe Wilshire any money for TrimPatch.
20 As an accountant and Wilshire's chief financial officer, Kuebler
21 knew or was reckless in not ascertaining that Wilshire's
22 recording of revenue from the conditional sale to B&R would cause
23 Wilshire to materially overstate its revenue and earnings.

24 18. As a result of recognizing revenue on the conditional
25 sale of TrimPatch to B&R, Wilshire overstated its second quarter
26 revenue by \$216,000, or 9 percent, and its pre-tax earnings by
27 over \$131,000, or 47 percent.

28 *

1 Overstatement of Wilshire's Third Quarter Revenue and
2 Earnings

3 19. In August 1993, Crow instructed Wilshire employees and
4 IPC's president to obtain an order for TrimPatch from Dagal
5 before the end of Wilshire's third quarter.

6 20. On August 30, 1993, Dagal issued a purchase order to
7 Wilshire for 2.7 million units of TrimPatch. Dagal's August 30,
8 1993 order for TrimPatch was conditioned on the Mexican
9 government approving TrimPatch for sale. Dagal's August 30, 1993
10 order was further conditioned on Dagal receiving payment from its
11 customer.

12 21. On August 31, 1993, the last day of Wilshire's third
13 quarter, Crow caused Wilshire to invoice Dagal \$1,083,600 for
14 TrimPatch and Crow and Kuebler each caused Wilshire to record
15 \$1.1 million in revenue on its books. Wilshire did not ship
16 TrimPatch to Dagal but, on August 31, 1993, retained TrimPatch in
17 its warehouse and recorded a change of title on TrimPatch to
18 Dagal.

19 22. In early August 1993, Crow instructed Wilshire
20 employees to complete Wilshire's first sale and shipment of pipe
21 plugs to a division of Baxter Healthcare Corp. ("Baxter"), by the
22 end of Wilshire's third quarter. At the time Crow gave this
23 instruction, Crow knew that, due to manufacturing delays,
24 Wilshire probably could not complete manufacturing the pipe plugs
25 before the end of the third quarter and that Wilshire's sale of
26 pipe plugs to Baxter was conditional on Baxter's customer's
27 acceptance of the pipe plugs.

28 *

1 23. Crow and Kuebler each caused Wilshire to record on its
2 books as of August 31, 1993, \$252,900 in revenue from a sale of
3 pipe plugs to Baxter. At the time Wilshire recorded this
4 revenue, Crow and Kuebler each knew that Wilshire had not shipped
5 any pipe plugs to Baxter.

6 24. On September 2, 1993, Baxter sent Wilshire a purchase
7 order for pipe plugs that stated the order was conditional on
8 Baxter's customer's acceptance of the product. On September 3,
9 1993, Wilshire invoiced Baxter \$252,900 for the pipe plugs.
10 Wilshire never delivered pipe plugs to Baxter based on this
11 order.

12 25. Crow and Kuebler each caused Wilshire to issue a press
13 release dated September 10, 1993, and to file with the Commission
14 a third quarter 1993 Form 10-QSB on September 27, 1993, in which
15 Wilshire reported revenues of almost \$3,083,000 and quarterly
16 pre-tax earnings of \$468,000, or \$.11 per share. In reporting
17 these figures, Wilshire included the revenue from the conditional
18 sale of TrimPatch to Dagal and the conditional sale of pipe plugs
19 to Baxter.

20 26. The recording of revenue from Wilshire's conditional
21 sale of TrimPatch to Dagal was contrary to Generally Accepted
22 Accounting Principles. At the time of Wilshire's press release
23 and Commission filing described above, Crow knew that the sale to
24 Dagal was conditional and that recognition of revenue from the
25 conditional sale to Dagal would cause Wilshire to materially
26 overstate its revenue and earnings.

27 27. Kuebler, prior to the issuance of the press release and
28 the filing with the Commission, knew that Wilshire had not

1 received approval to sell TrimPatch and knew, or through
2 recklessness failed to know, that the sale to Dagal was
3 conditional. Kuebler did not know, prior to the issuance of the
4 press release and the filing with the Commission, whether Dagal
5 could pay for the TrimPatch. As an accountant and Wilshire's
6 chief financial officer, Kuebler knew or was reckless in not
7 ascertaining that Wilshire's recording of revenue from the
8 conditional sale to Dagal would cause Wilshire to materially
9 overstate its revenue and earnings.

10 28. The recording of revenue from Wilshire's conditional
11 sale of pipe plugs to Baxter was contrary to Generally Accepted
12 Accounting Principles. At the time of Wilshire's press release
13 and Commission filing described above, Crow and Kuebler each knew
14 that the sale to Baxter was conditional and that recognition of
15 revenue from the conditional sale to Baxter would cause Wilshire
16 to materially overstate its revenue and earnings.

17 29. As a result of improperly recognizing a combined \$1.34
18 million in revenue from conditional sales of TrimPatch and pipe
19 plugs, Wilshire overstated its reported third quarter revenue by
20 over 75 percent. Without recognition of revenue from these
21 purported sales, Wilshire would have incurred a pre-tax loss for
22 its third quarter of approximately \$370,000, approximately
23 \$840,000 less than the reported pre-tax income of \$468,000.

24 Wilshire's September 10, 1993 Press Release

25 30. Crow caused Wilshire to misrepresent in Wilshire's
26 September 10, 1993 press release that Wilshire had "shipped" 2.7
27 million units of TrimPatch to a distributor in Mexico; Wilshire
28 had a "contractual backlog" of 23 million TrimPatch units to be

1 shipped over the following 12 months; and Wilshire expected
2 "additional" approvals for TrimPatch in the next 30 days.

3 31. Wilshire's September 10, 1993 representation that it
4 had "shipped" 2.7 million units of TrimPatch referred to
5 Wilshire's conditional sale to Dagal for TrimPatch. Wilshire
6 never shipped TrimPatch to Dagal, and the Mexican government
7 never approved TrimPatch for sale.

8 32. At the time of Wilshire's September 10, 1993 press
9 release, Wilshire did not have contracts to sell 23 million
10 TrimPatch units and, therefore, did not have a "contractual
11 backlog," as described in the release.

12 33. At the time of Wilshire's September 10, 1993 press
13 release, no foreign government had approved TrimPatch for
14 manufacture, distribution or sale.

15 34. Crow knew or was reckless in failing to ascertain that
16 these representations in the September 10, 1993 press release
17 were false or misleading. After September 10, 1993, Crow
18 received additional information from Wilshire employees that
19 these representations were false. Crow did not thereafter issue
20 a press release to provide accurate information on these
21 subjects.

22 Wilshire's November 12, 1993 Press Release

23 35. On November 12, 1993, Crow prepared and caused Wilshire
24 to issue a press release stating: "We believe that the analysts
25 estimate of \$.55 and \$1.80 [earnings per share] for fiscal
26 [years] 1993 and 1994 are still reasonable."

27 36. Crow knew on November 12, 1993 that Wilshire's
28 previously announced second and third quarter reported earnings

1 were overstated because they improperly included conditional
2 sales of TrimPatch and the pipe plug. In addition, Crow knew at
3 that time that the Wilshire division which manufactured the pipe
4 plug was expected to be approximately \$1 million below its sales
5 estimates for the fiscal year.

6 Wilshire's December 22, 1993 Press Release

7 37. On December 22, 1993, Crow prepared and caused Wilshire
8 to issue a press release that contained the following materially
9 inaccurate statements: Wilshire had received approval from the
10 government of Mexico to sell TrimPatch freely throughout Latin
11 America; and Wilshire had received approval and registered to
12 sell TrimPatch in Hong Kong and Taiwan.

13 38. On December 22, 1993, Crow knew that the government of
14 Mexico had not approved the sale of TrimPatch; that many issues
15 needed to be resolved before Mexico would approve TrimPatch; and
16 that IPC had reported that sales of TrimPatch were at a
17 standstill until approval by Mexico was obtained.

18 39. After December 22, 1993, Crow received information from
19 Wilshire employees that Wilshire did not have approval to
20 manufacture, distribute or sell TrimPatch from the governments of
21 Mexico, Hong Kong, and Taiwan, and that approval in Taiwan would
22 take from nine to 12 months to obtain. Despite this knowledge,
23 Crow did not issue a press release to provide accurate
24 information on this subject.

25 The November 1993 Sale of TrimPatch to B&R

26 40. In November 1993, Crow directed Wilshire employees to
27 make a large sale of TrimPatch to B&R. Accordingly, Wilshire
28 employees negotiated an agreement with B&R in which B&R agreed to

1 issue a purchase order for TrimPatch on the condition that the
2 government of Brazil approve sales of TrimPatch.

3 41. On November 29, 1993, Wilshire invoiced B&R for
4 \$604,800, and recorded \$604,800 in revenue on its books.
5 Wilshire did not ship TrimPatch to B&R pursuant to this order,
6 but held the product at a warehouse paid for by Wilshire.

7 42. When Crow was advised that B&R agreed to place a
8 conditional order for TrimPatch, Crow instructed an employee to
9 have B&R state the condition on a separate sheet of paper. B&R
10 agreed to place the condition on an addendum separate from its
11 purchase order, and the employee informed both Crow and Kuebler
12 of B&R's agreement to place the condition of the purchase order
13 on a separate addendum.

14 43. On November 24, 1993, B&R issued a purchase order for
15 \$604,800 of TrimPatch that referenced an addendum, also dated
16 November 24, 1993. B&R stated in the addendum that its purchase
17 order was conditioned on Brazil's approving TrimPatch for sale
18 and B&R's receiving payment from its customer.

19 44. In December 1993, B&R informed Wilshire that it did not
20 consider Wilshire's invoice valid because B&R's order was
21 conditional on events that had not yet occurred. B&R told
22 Kuebler during the first week of December 1993 that B&R's
23 purchase order was conditional, that B&R had not taken possession
24 of the TrimPatch and that B&R did not owe Wilshire any money.

25 45. Wilshire employees consulted legal counsel concerning
26 the November 1993 sale of TrimPatch to B&R. Wilshire's counsel
27 orally advised Kuebler and prepared a memorandum dated February
28 24, 1994, addressed to Crow and Kuebler, advising that the

1 transaction appeared to be a consignment and not a sale. The
2 counsel's memorandum further advised Wilshire to provide B&R's
3 purchase order addendum to the company's auditor. Although the
4 auditor's representatives met with Crow, Kuebler and other
5 Wilshire employees on a variety of issues, including the sales to
6 B&R, neither Crow nor Kuebler ever informed the auditor about the
7 addendum or conditions to the sale.

8 The November 1993 Sale of Wilshire's OEM Medical
9 Product Unit

10 46. In November 1993, Crow was chief executive officer of
11 both Wilshire and Advanced Materials Group, Inc. ("AMG"). Crow
12 owned more than 50 percent of AMG.

13 47. In November 1993, Wilshire Advanced Materials ("WAM"),
14 was a wholly owned subsidiary of AMG.

15 48. On November 23, 1993, WAM entered into an agreement to
16 purchase Wilshire's OEM Medical Product Unit ("OEM") for \$2.3
17 million. Pursuant to the purchase agreement, WAM agreed to pay
18 the purchase price by issuing a \$1.55 million promissory note due
19 on January 7, 1994, and increasing by \$750,000 the amount due
20 under an existing \$1 million note issued by WAM to Wilshire which
21 was due in 1997.

22 49. Wilshire's auditor repeatedly informed Kuebler that the
23 OEM sale to WAM was a large, leveraged related-party transaction
24 and that Wilshire could only recognize a gain to the extent WAM
25 actually paid Wilshire cash. Crow and Kuebler were each aware
26 that WAM had not paid Wilshire any cash and that Wilshire needed
27 to receive cash in order to recognize any gain.

28 *

1 50. Nevertheless, on November 23, 1993, Crow and Kuebler
2 each caused Wilshire to record a \$1.7 million gain on the sale of
3 OEM to WAM.

4 51. WAM did not pay Wilshire any of the money it owed under
5 the \$1.55 million promissory note by the January 7, 1994 due
6 date.

7 Recording of Disputed Claim Against Supplier

8 52. During 1993, Wilshire purchased approximately \$1.9
9 million of industrial foam from Time Release Sciences, Inc.
10 ("TRS"). Throughout 1993, Wilshire and TRS disputed the quality
11 of the foam Wilshire had received from TRS.

12 53. On December 29, 1993, Wilshire asserted a claim against
13 TRS for \$1.9 million on the ground that TRS's product was
14 defective. Wilshire later reduced the claim to almost
15 \$1 million. In response, TRS denied owing Wilshire any money.

16 54. Crow and Kuebler each caused Wilshire to reduce its
17 "cost of goods sold" account as of November 30, 1993, by the
18 amount of Wilshire's contested claim against TRS. This had the
19 effect of increasing Wilshire's fiscal 1993 pre-tax earnings by
20 almost \$1 million.

21 55. Crow was on the TRS Board of Directors throughout 1993.
22 At the time that Wilshire credited its TRS claim against "cost of
23 goods sold," Crow had TRS's October 1993 financial statements
24 which showed that TRS did not have the ability to pay a
25 \$1 million claim.

26 56. Throughout 1993, Kuebler believed that TRS was not
27 well-capitalized.

28 *

1 57. Prior to Wilshire's fiscal 1993 earnings announcement,
2 Wilshire's auditor informed both Crow and Kuebler that the
3 auditor required Wilshire to obtain a settlement agreement with
4 TRS and to provide evidence that the claim was collectible.
5 Neither Crow nor Kuebler provided the evidence the auditor
6 required.

7 58. Also prior to Wilshire's fiscal 1993 earnings
8 announcement, Wilshire's auditor informed Kuebler, who informed
9 Crow, that Wilshire would have to disclose that there was a
10 collectibility issue with respect to the TRS claim.

11 59. Crow and Kuebler each failed to disclose in Wilshire's
12 fiscal 1993 earnings announcement that the company's earnings
13 could be affected by \$1 million since the claim against TRS was
14 contested and, in any event, may not have been collectible.

15 Second Conditional Sale of Pipe Plugs to Baxter

16 60. Crow and Kuebler each caused Wilshire to record, as of
17 November 30, 1993, \$1 million in revenue based on a purported
18 oral purchase order for pipe plugs from Baxter.

19 61. On January 6, 1994, Crow, and other Wilshire employees
20 requested that Baxter issue a written purchase order confirming a
21 purported mid-November 1993 oral purchase order. During the
22 conference call, Crow specifically agreed that Baxter's order was
23 contingent on Baxter's customer's acceptance of the product,
24 Baxter's right to return the product, and Wilshire's acceptance
25 of responsibility for any specification changes to the pipe plugs
26 required by Baxter's customer. However, Crow asked Baxter to
27 specify the conditional terms of the order on a document separate
28 from the purchase order.

1 62. Later on January 6, 1994, Baxter sent to Wilshire by
2 facsimile a purchase order addendum that confirmed and detailed
3 the agreed upon sale conditions. Crow and Kuebler each received
4 and read the addendum. Crow then directed another Wilshire
5 employee to sign the addendum on behalf of Wilshire and return it
6 to Baxter.

7 63. Despite their specific knowledge that the Baxter offer
8 was contingent on events that had not occurred, Crow and Kuebler
9 each allowed Wilshire to record revenue on the Baxter sale. As a
10 result, Wilshire overstated its fourth quarter revenue reported
11 in its January 21, 1994 press release.

12 64. Although Crow and Kuebler each knew that the
13 transaction with Baxter was reviewed by the company's auditor
14 during an audit of Wilshire's financial statements, neither Crow
15 nor Kuebler ever made the auditor aware of the addendum to the
16 purchase order that detailed the conditions.

17 Overstatement of Wilshire's Fourth Quarter and Fiscal
18 1993 Revenue and Earnings

19 65. Crow and Kuebler each caused Wilshire to issue a press
20 release dated January 21, 1994 in which Wilshire reported fourth
21 quarter 1993 pre-tax earnings of \$1,066,000. Wilshire had
22 actually incurred a fourth quarter loss of \$4.9 million. The
23 January 21, 1994 release thus overstated Wilshire's fourth
24 quarter pre-tax earnings by \$6 million.

25 66. The January 21, 1994 press release also announced
26 pre-tax earnings for fiscal 1993 of over \$2.1 million, or \$.54
27 per share, and revenues of \$11 million. Crow and Kuebler each

28 *

1 knew that these figures were materially false and misleading at
2 the time the press release was issued.

3 67. The revenue and earnings figures announced in the
4 January 21, 1994 press release included revenue from the November
5 1993 conditional sale of TrimPatch to B&R, the sale of OEM to
6 WAM, the conditional sale of pipe plugs to Baxter, and the
7 disputed claim against Time Release Sciences.

8 68. On January 21, 1994, Crow and Kuebler each knew that
9 the recording of revenue from the November 1993 conditional sale
10 of TrimPatch to B&R, the sale of OEM to WAM, the conditional sale
11 of pipe plugs to Baxter, and the disputed claim against Time
12 Release Sciences was contrary to Generally Accepted Accounting
13 Principles and that, as a result, Wilshire had overstated both
14 its fourth quarter and fiscal 1993 revenues and earnings.

15 69. On January 18, 1994, Wilshire paid a performance bonus
16 of \$50,000 to Crow based on Wilshire's fiscal 1993 performance.
17 The amount of the bonus was calculated on revenue and earnings
18 figures which Crow knew were false.

19 Crow's Sale of Wilshire Stock

20 70. While in possession of material non-public information
21 concerning Wilshire's financial condition, Crow sold a total of
22 75,000 shares of Wilshire common stock in the open market for
23 approximately \$1.4 million between November 8, 1993 and
24 December 5, 1993. Crow sold Wilshire shares in advance of
25 Wilshire's disclosure of its true financial condition and, in
26 doing so, avoided losses of almost \$1.2 million.

27 71. At the time of each sale of Wilshire stock during the
28 period November 8, 1993 to December 5, 1993, Crow was aware that

1 Wilshire had materially overstated its earnings in press releases
 2 and periodic filings, made false statements concerning sales and
 3 regulatory approval of TrimPatch in press releases, and made
 4 false statements in press releases that Wilshire was on target to
 5 meet analysts' estimates for fiscal 1993 (as set forth above).

6 72. Crow sold 75,000 shares of his Wilshire stock
 7 during November and December 1993 as detailed below:

8	<u>Date</u>	<u>Shares Sold</u>	<u>Price</u>	<u>Proceeds</u>
9	11/08/93	12,100	\$20.12	\$243,452
10	11/09/93	36,800	19.50	717,600
11	11/10/93	500	19.13	9,563
12	12/07/93	<u>25,600</u>	16.59	<u>424,704</u>
13	Total	<u>75,000</u>		<u>\$1,395,319</u>

14
 15 73. After the close of the American Stock Exchange on
 16 March 14, 1994, Wilshire announced that it would delay filing its
 17 Form 10-KSB for its fiscal year ended November 30, 1993 and that,
 18 instead of the \$2 million profit that Wilshire had previously
 19 reported in a January 21, 1994 press release, it would likely
 20 report a substantial loss. Concurrent with this announcement,
 21 the American Stock Exchange suspended trading in Wilshire's
 22 stock.

23 74. On March 28, 1994, Wilshire announced that it had
 24 restated its financial condition as of November 30, 1993. Among
 25 other things, the company reported a reduction of its fiscal 1993
 26 net earnings by \$6.5 million, resulting in a \$4.5 million net
 27 loss. Wilshire also reported that it had terminated Crow.

28 *

1 75. After Wilshire filed its fiscal 1993 Form 10-KSB on
2 June 22, 1994, the American Stock Exchange allowed trading in
3 Wilshire stock to resume on June 28, 1994. Wilshire's per share
4 stock price fell to \$2.625.

5 76. By trading on the basis of material, non-public
6 information, defendant Crow avoided losses of approximately
7 \$1,198,446.

8 **FIRST CLAIM**

9 **FRAUD IN THE**

10 **OFFER OR SALE OF SECURITIES**

11 **Section 17(a) of the Securities**

12 **Act [15 U.S.C. § 77q(a)]**

13 77. Paragraphs 3 through 76 of this complaint are realleged
14 and incorporated herein by reference.

15 78. Defendant Crow, by engaging in the conduct described in
16 Paragraphs 3 through 76 above, directly or indirectly, in the
17 offer or sale of securities, by the use of means or instruments
18 of transportation or communication in interstate commerce or by
19 the use of the mails:

- 20 a. with scienter, employed devices, schemes or
21 artifices to defraud;
- 22 b. obtained money or property by means of untrue
23 statements of material fact or by omitting to
24 state material facts necessary in order to make
25 the statements made, in the light of the
26 circumstances under which they were made, not
27 misleading; or

28 *

1 c. engaged in transactions, practices or courses of
2 business which operated or would operate as a
3 fraud or deceit upon the purchasers of such
4 securities.

5 79. By reason of the foregoing, Defendant Crow violated,
6 and unless enjoined will continue to violate, Section 17(a) of
7 the Securities Act.

8 **SECOND CLAIM**

9 **FRAUD IN CONNECTION WITH THE**

10 **PURCHASE OR SALE OF SECURITIES**

11 **Section 10(b) of the Exchange Act**

12 **[15 U.S.C. § 78j(b)] and Rule 10b-5**

13 **thereunder [17 C.F.R. § 240.10b-5]**

14 80. Paragraphs 3 through 76 of this Complaint are realleged
15 and incorporated herein by reference.

16 81. Defendants Crow and Kuebler by each engaging in the
17 conduct described in Paragraphs 3 through 76 above, directly or
18 indirectly, in connection with the purchase or sale of
19 securities, by the use of means or instrumentalities of
20 interstate commerce, or of the mails, or of a facility of a
21 national securities exchange, with scienter:

- 22 a. employed devices, schemes or artifices to defraud;
- 23 b. made untrue statements of material facts or
- 24 omitted to state material facts necessary in order
- 25 to make the statements made, in the light of the
- 26 circumstances under which they were made, not
- 27 misleading; or

28 *

1 c. engaged in acts, practices or courses of business
2 which operated or would operate as a fraud or
3 deceit upon other persons.

4 82. By reason of the foregoing, Defendants Crow and Kuebler
5 each violated, and unless enjoined will continue to violate,
6 Section 10(b) of the Exchange Act and Rule 10b-5 thereunder.

7 **THIRD CLAIM**

8 **VIOLATION OF THE REPORTING REQUIREMENTS**

9 **OF THE EXCHANGE ACT**

10 **Section 13(a) of the Exchange Act**

11 **[15 U.S.C. § 78m(a)], and Rules 12b-20**

12 **and 13a-13 [17 C.F.R. §§ 240.12b-20**

13 **and 240.13a-13]**

14 83. Paragraphs 3 through 69 of this Complaint are realleged
15 and incorporated herein by reference.

16 84. By engaging in the conduct set forth in paragraphs 3
17 through 69 above, Defendants Crow and Kuebler each caused
18 Wilshire to file with the Commission required periodic reports on
19 Form 10-QSB that contained untrue statements of material fact and
20 omitted to state material facts required to be stated or
21 necessary in order to make the statements made, in light of the
22 circumstances under which they were made, not misleading.

23 85. Defendants Crow and Kuebler, at all relevant times,
24 were controlling persons of Wilshire pursuant to Section 20(a) of
25 the Exchange Act [15 U.S.C. §78t(a)].

26 86. By reason of the foregoing, Defendants Crow and Kuebler
27 each violated, and unless enjoined, will continue to violate

28 *

1 Section 13(a) of the Exchange Act and Rules 12b-20 and 13a-13
2 thereunder.

3 **FOURTH CLAIM**

4 **VIOLATION OF THE RECORDKEEPING PROVISIONS**

5 **OF THE EXCHANGE ACT**

6 **Exchange Act § 13(b)(2)(A)**

7 **[15 U.S.C. § 78m(b)(2)(A)]**

8 87. Paragraphs 3 through 69 of this Complaint are realleged
9 and incorporated herein by reference.

10 88. By engaging in the conduct set forth in paragraphs 3
11 through 69 above, Defendants Crow and Kuebler each caused
12 Wilshire to fail to make and keep accurate books, records and
13 accounts which, in reasonable detail, accurately and fairly
14 reflected Wilshire's financial transactions.

15 89. Defendants Crow and Kuebler, at all relevant times,
16 were each controlling persons of Wilshire pursuant to Section
17 20(a) of the Exchange Act.

18 90. By reason of the foregoing, Defendants Crow and Kuebler
19 each violated, and unless enjoined, will continue to violate
20 Section 13(b)(2)(A) of the Exchange Act.

21 **FIFTH CLAIM**

22 **VIOLATION OF THE INTERNAL CONTROLS**

23 **PROVISIONS OF THE EXCHANGE ACT**

24 **Exchange Act § 13(b)(2)(B)**

25 **[15 U.S.C. § 78m(b)(2)(B)]**

26 91. Paragraphs 3 through 69 of this Complaint are realleged
27 and incorporated herein by reference.

28 *

1 92. By engaging in the conduct set forth in paragraphs 3
2 through 69 above, Defendants Crow and Kuebler each caused
3 Wilshire to fail to maintain a system of internal accounting
4 controls sufficient to provide reasonable assurances that
5 Wilshire's financial statements were prepared in accordance with
6 Generally Accepted Accounting Principles.

7 93. By reason of the foregoing, Defendants Crow and Kuebler
8 each violated, and unless enjoined, will continue to violate
9 Section 13(b)(2)(B) of the Exchange Act.

10 **SIXTH CLAIM**

11 **FALSIFYING BOOKS AND RECORDS**

12 **Exchange Act**

13 **Rule 13b2-1 [17 C.F.R. § 240.13b2-1]**

14 94. Paragraphs 3 through 69 of this Complaint are realleged
15 and incorporated herein by reference.

16 95. By engaging in the conduct set forth in paragraphs 3
17 through 69 above, Defendants Crow and Kuebler each, directly or
18 indirectly, falsified or caused to be falsified books, records or
19 accounts subject to Section 13(b)(2)(A) of the Exchange Act.

20 96. By reason of the foregoing, Defendants Crow and Kuebler
21 each violated, and unless enjoined, will continue to violate
22 Exchange Act Rule 13b2-1.

23 **SEVENTH CLAIM**

24 **FALSE STATEMENTS TO AUDITORS**

25 **Exchange Act**

26 **Rule 13b2-2 [17 C.F.R. § 240.13b2-2]**

27 97. Paragraphs 3 through 69 of this Complaint are realleged
28 and incorporated herein by reference.

1 98. By engaging in the conduct set forth in paragraphs 3
2 through 69 above, Defendants Crow and Kuebler, directly or
3 indirectly, made or caused to be made, materially false or
4 misleading statements, or omitted to state, or caused another
5 person to omit to state, material facts in order to make
6 statements made, in light of the circumstances under which such
7 statements were made, not misleading to accountants in connection
8 with (1) an audit or examination of the financial statements of
9 Wilshire required to be made pursuant to Exchange Act
10 regulations, or (2) the preparation or filing of reports or
11 documents required to be filed with the Commission pursuant to
12 Exchange Act regulations or otherwise.

13 99. By reason of the foregoing, Defendants Crow and Kuebler
14 each violated, and unless enjoined, will continue to violate,
15 Exchange Act Rule 13b2-2.

16 **PRAYER FOR RELIEF**

17 WHEREFORE, the Commission respectfully requests that this
18 Court:

19 I.

20 Issue findings of fact and conclusions of law that
21 Defendants Crow and Kuebler each committed the violations charged
22 and alleged herein.

23 II.

24 Permanently enjoin Defendant Crow from violating Section
25 17(a) of the Securities Act and Sections 10(b), 13(a) and
26 13(b)(2)(A) and (B) of the Exchange Act and Rules 10b-5, 12b-20,
27 13a-13, 13b2-1 and 13b2-2 thereunder.

28 *

1 III.

2 Permanently enjoin Defendant Kuebler from violating Sections
3 10(b), 13(a) and 13(b)(2)(A) and (B) of the Exchange Act and
4 Rules 10b-5, 12b-20, 13a-13, 13b2-1 and 13b2-2 thereunder.

5 IV.

6 Prohibit Crow from serving as an officer or director of any
7 issuer that has a class of securities registered pursuant to
8 Section 12 of the Exchange Act or that is required to file
9 reports pursuant to Section 15(d) of the Exchange Act.

10 V.

11 Order Defendant Crow to disgorge all benefits gained and
12 losses avoided as a result of his illegal conduct and to pay
13 prejudgment interest thereon.


14 VI.

15 Retain jurisdiction of this action in accordance with the
16 principles of equity and the Federal Rules of Civil Procedure in
17 order to implement and carry out the terms of all orders and
18 decrees that may be entered, or to entertain any suitable
19 application or motion for additional relief within the
20 jurisdiction of this Court.

21 VII.

22 Grant such other and further relief as this Court may
23 determine to be just and necessary.

24
25 DATED: October 31, 1996


26 Roberto A. Tercero
27 Attorney for Plaintiff Securities
28 and Exchange Commission