the transactions, acts, practices and courses of business alleged in this Complaint.

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2. Venue is proper in this district pursuant to Section 22(a) of the Securities Act, 15 U.S.C. § 77v(a), and Section 27 of the Exchange Act, 15 U.S.C. § 78aa, because certain of the transactions, acts, practices and courses of conduct constituting violations of the federal securities laws occurred within this district.

### **SUMMARY**

- 3. This matter involves a fraudulent unregistered securities offering by Defendant EK-1, Inc. ("EK-1") and its President and Chief Executive Officer, Defendant Stephen Lee Adlman ("Adlman").
- 4. EK-1 claimed to distribute an engine disruption device for use by law enforcement officers to stop high-speed vehicle pursuits. Between May 2000 and April 2002, EK-1 sold its stock and raised approximately \$700,000 from 64 investors nationwide.
- 5. In selling its stock to investors, EK-1 and Adlman made four misrepresentations and omissions. First, they represented that EK-1 distributed a patented device. In fact, EK-1 had only an unpatented prototype that was never distributed. Second, they claimed that EK-1 would have an initial public offering ("IPO") of its stock. In fact, EK-1 never was in a position to commence an IPO nor did it ever file a securities registration statement with the Commission. Third, they promised that EK-1 would spend 50% of investor proceeds distributing the device but actually spent only 15% on expenses related to the device. Finally, they stated that EK-1's success depended on Adlman but failed to disclose that he had been barred from associating with broker-dealers in a Commission administrative proceeding in 1972 or that he had been criminally convicted in a market manipulation scheme in 1974.
- 6. This action seeks judgments of permanent injunction against EK-1 and Adlman, and additionally seeks disgorgement with prejudgment interest, civil penalties, and an order prohibiting Adlman from serving as an officer or director of a public company.

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STORES.

#### THE DEFENDANTS

- 7. EK-1, Inc. is a Nevada corporation that operated in Woodland Hills, California between May 2000 and April 2002.
- 8. Stephen Lee Adlman lives in Thousand Oaks, California. He was EK-1's President and Chief Executive Officer.

#### THE FRAUDULENT SCHEME

## Background

- 9. EK-1 claimed to distribute a patented engine disruption device for use by law enforcement officers to stop high-speed vehicle pursuits. EK-1 is now defunct. The company has no current business operations and no significant assets.
- 10. Adlman was formerly the president and majority stockholder of Charisma Securities Corporation ("Charisma"), a broker-dealer registered with the Commission. In 1972, the Commission brought an administrative proceeding against them, finding that they violated the antifraud provisions of the securities laws as well as numerous provisions applicable to broker-dealers. The order was based on a variety of conduct, including making fraudulent representations in the unregistered offer and sale of securities, violating net capital rules, and filing a misleading report of financial condition with the Commission. Adlman and Charisma settled the proceeding by consenting to the entry of a Commission order (the "Commission bar order") revoking Charisma's registration and barring Adlman from being associated with any broker, dealer, investment company or investment adviser. See Exchange Act Release No. 9593 (May 8, 1972).
- 11. In 1974, Adlman pled guilty in an unrelated market manipulation fraud scheme and was sentenced to three years probation. This felony conviction for consipiracy was in the Southern District of New York. <u>See</u> Litigation Release No. 6436 (July 15, 1974).

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Offer And Sale Of Securities

In approximately May 2000, EK-1 began to offer and sell its 12. securities.

- EK-1 sought to raise \$3.6 million through the sale of its common 13. stock at a price of \$1 per share. When EK-1 stopped selling securities in April 2002, it had 64 investors and had raised approximately \$700,000.
- EK-1 solicited investors located throughout the United States. Adlman identified potential investors through lists that he purchased of prospective investors, known as "lead lists." Adlman then solicited investments in EK-1 by making unsolicited "cold calls" to prospective investors. In addition, Adlman hired sales agents to cold-call investors and supervised them by listening to their telephone conversations.
- 15. EK-1 sold its securities using two kinds of offering documents. EK-1 sent a private placement memorandum ("PPM") to investors by Federal Express after the first telephone solicitation. The PPM did not include financial statements or any other type of financial information. EK-1 also sent a glossy color brochure to investors. These offering documents contained the misrepresentations and omissions discussed below. Adlman drafted both the PPM and the brochure.

# Misrepresentations And Omissions

EK-1 and Adlman made four material misrepresentations and 16. omissions to investors.

# EK-1's Product

- EK-1 represented to investors that it distributed a patented engine 17. disruption device for use by law enforcement officers to stop high-speed vehicle pursuits.
- 18. At Adlman's direction, EK-1's sales agents featured the device in their sales presentations and told investors that the device was patented.
  - 19. The PPM stated that EK-1 was in the business of distributing an

engine disruption device called "The EK-1." The PPM also stated that the EK-1 device was "already patented."

20. The representations made by EK-1 and Adlman about the product were false because (a) EK-1 had only one unpatented prototype of a device; (b) EK-1 did not have a patent on the device; and (c) EK-1 had not distributed any devices.

## **Initial Public Offering**

- 21. EK-1 represented to investors in its offering documents and through sales agent presentations that it would commence an IPO. For example, EK-1's brochure described the "five major elements to look for in a successful technology IPO" and concluded "EK-1 has all five!"
- 22. The representations made by EK-1 and Adlman about the IPO were false because the company was never in a position to commence an IPO.
- 23. EK-1's only significant business operations were the offer and sale of its securities. It had only one prototype of its product. It had no significant assets and never had any revenue. The company did not have financial statements, much less audited financial statements.
  - 24. EK-1 never registered its securities offering with the Commission.

    <u>Use Of Proceeds</u>
- 25. EK-1 represented to investors that it would use half of all money raised to implement the company's business plan and the remaining half for expenses relating to the offering.
- 26. The PPM stated: "Of the gross proceeds from this Offering, fifty percent (50%) is to be used to implement the Company's business plan. The Company will have broad discretion in the use of these funds. The remaining fifty percent (50%) is to be used for expenses of this Offering, including, but not limited to, professional and regulatory fees as well as costs associated with the preparation, printing and distribution of this memorandum including any and all

 accompanying materials." The PPM did not include a "business plan." Instead, the PPM stated that "the principal business of EK-1 evolves around distributing its product known as the EK-1 which is a proprietary engine interruption device."

27. The representations made by EK-1 and Adlman about the use of investor proceeds were false. EK-1 spent only 15% of investor proceeds, much less than the promised 50%, on costs related to the device. Specifically, EK-1 spent \$5,000 on background research and \$100,000 for development of its device. EK-1 spent the remaining investor proceeds on its securities offering and on payments to Adlman. Adlman controlled EK-1's bank accounts and directed all of its expenditures.

28. The following chart summarizes EK-1's use of investor funds:

<u>Purpose</u>	Purpose, cont.	Amount	Percent
Distribution-	Research and Development	\$105,000	15
related expenses:			-
Offering-related			
expenses:			•
	Payments to Sales Agents	\$295,807	42
	Refunds to Investors	\$61,000	9
	Preparation and Printing of	\$47,815	7
	Offering Documents		
	Office Rent	\$42,265	6
	Employee Salaries	\$40,845	6
	(Other Than Sales Agents)		-
	Telephone and Package	\$38,142	5
	Delivery Services		۷.
	Office Equipment and	\$27,004	3
	Supplies		
	Lead Lists	\$6,429	Less than 1

Payments to	\$40,869	6
Adlman:		
TOTAL	\$705,176	100

# Adlman's Background

- 29. EK-1 touted Adlman as critical to the company's success. The PPM specifically identified Adlman as the person who would implement the company's business plan, including marketing and sales of the EK-1 device. The PPM summarized Adlman's background, stating that he had more than 35 years of marketing experience, but did not disclose his Commission bar order or his felony conviction.
- 30. The omission by EK-1 and Adlman of his Commission bar order and felony conviction was material. This information would have been important to investors because Adlman was EK-1's President and controlled its operations.

# FIRST CLAIM FOR RELIEF

# UNREGISTERED OFFER AND SALE OF SECURITIES

# Violations of Sections 5(a) and 5(c) of the Securities Act

- 31. The Commission realleges and incorporates by reference ¶¶ 1 through 30 above.
- 32. Defendants EK-1 and Adlman, and each of them, by engaging in the conduct described above, directly or indirectly, made use of means or instruments of transportation or communication in interstate commerce or of the mails, to offer to sell or to sell securities, or to carry or cause such securities to be carried through the mails or in interstate commerce for the purpose of sale or for delivery after sale.
- 33. No registration statement has been filed with the Commission or has been in effect with respect to the offering alleged herein.
  - 34. By engaging in the conduct described above, each of the defendants

violated, and unless restrained and enjoined will continue to violate, Sections 5(a) and 5(c) of the Securities Act, 15 U.S.C. §§ 77e(a) and 77e(c).

### SECOND CLAIM FOR RELIEF

### FRAUD IN THE OFFER OR SALE OF SECURITIES

# Violations of Section 17(a) of the Securities Act

- 35. The Commission realleges and incorporates by reference ¶¶ 1 through 30 above.
- 36. Defendants EK-1 and Adlman, and each of them, by engaging in the conduct described above, directly or indirectly, in the offer or sale of securities by the use of means or instruments of transportation or communication in interstate commerce or by use of the mails:
  - with scienter, employed devices, schemes, or artifices to defraud;
  - b. obtained money or property by means of untrue statements of a material fact or by omitting to state a material fact necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading; or
  - c. engaged in transactions, practices, or courses of business which operated or would operate as a fraud or deceit upon the purchaser.
- 37. By engaging in the conduct described above, each of the defendants violated, and unless restrained and enjoined will continue to violate, Section 17(a) of the Securities Act, 15 U.S.C. § 77q(a).

#### THIRD CLAIM FOR RELIEF

#### FRAUD IN CONNECTION WITH THE

#### PURCHASE OR SALE OF SECURITIES

# Violations of Section 10(b) of the Exchange Act

#### and Rule 10b-5 thereunder

- 38. The Commission realleges and incorporates by reference ¶¶ 1 through 30 above.
- 39. Defendants EK-1 and Adlman, and each of them, by engaging in the conduct described above, directly or indirectly, in connection with the purchase or sale of a security, by the use of means or instrumentalities of interstate commerce, of the mails, or of the facilities of a national securities exchange, with scienter:
  - a. employed devices, schemes, or artifices to defraud;
  - made untrue statements of a material fact or omitted to state a
    material fact necessary in order to make the statements made, in
    the light of the circumstances under which they were made, not
    misleading; or
  - engaged in acts, practices, or courses of business which operated or would operate as a fraud or deceit upon other persons.
- 40. By engaging in the conduct described above, each of the defendants violated, and unless restrained and enjoined will continue to violate, Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b), and Rule 10b-5 thereunder, 17 C.F.R. § 240.10b-5.

#### PRAYER FOR RELIEF

WHEREFORE, the Commission respectfully requests that the Court:

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Issue findings of fact and conclusions of law that the defendants committed the alleged violations.



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III.

Order defendant Adlman to disgorge all ill-gotten gains from his illegal

conduct, together with prejudgment interest thereon.

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Issue judgments, in a form consistent with Fed. R. Civ. P. 65(d), permanently enjoining each defendant and their officers, agents, servants, employees and attorneys, and those persons in active concert or participation with any of them, who receive actual notice of the order by personal service or otherwise, and each of them, from violating Sections 5(a), 5(c) and 17(a) of the Securities Act, Section 10(b) of the Exchange Act, and Rule 10b-5 thereunder.

IV.

Order defendant Adlman to pay civil penalties under Section 20(d) of the Securities Act, 15 U.S.C. § 77t(d) and Section 21(d)(3) of the Exchange Act, 15 U.S.C. § 78u(d)(3).

· V.

Enter an order, pursuant to Section 21(d)(2) of the Exchange Act, 15 U.S.C. § 78u(d)(2), prohibiting defendant Adlman from acting as an officer or director of any issuer that has a class of securities registered pursuant to Section 12 of the Exchange Act, 15 U.S.C. § 781, or that is required to file reports pursuant to Section 15(d) of the Exchange Act, 15 U.S.C. § 78o(d).

VI.

Retain jurisdiction of this action in accordance with the principles of equity and the Federal Rules of Civil Procedure in order to implement and carry out the

terms of all orders and decrees that may be entered, or to entertain any suitable application or motion for additional relief within the jurisdiction of this Court.

DATED: June <u>23</u>, 2003

Janet Rich Weissman

Attorney for Plaintiff
Securities and Exchange Commission