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UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA

A CV18-8436 - SVW GPR. SECURITIES AND EXCHANGE Case No.

COMMISSION,

15 Plaintiff,

VS.

SUSAN WERTH, aka "SUSAN WORTH," CORPORATE MYSTIC. LLC, COMMERCIAL EXCHANGE SOLUTIONS, INC. and EXCHANGE SOLUTIONS COMPANY,

Defendants.

COMPLAINT

(FILED UNDER SEAL)

Plaintiff Securities and Exchange Commission ("SEC") alleges:

JURISDICTION AND VENUE

1. The Court has jurisdiction over this action pursuant to Sections 20(b), 20(d)(1) and 22(a) of the Securities Act of 1933 ("Securities Act"), 15 U.S.C. §§ 77t(b), 77t(d)(1) & 77v(a), and Sections 21(d)(1), 21(d)(3)(A), 21(e) and 27(a) of the Securities Exchange Act of 1934 ("Exchange Act"), 15 U.S.C. §§ 78u(d)(1),

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78u(d)(3)(A), 78u(e) & 78aa(a).

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- 2. Defendants have, directly or indirectly, made use of the means or instrumentalities of interstate commerce, of the mails, or of the facilities of a national securities exchange in connection with the transactions, acts, practices and courses of business alleged in this complaint.
- 3. Venue is proper in this district pursuant to Section 22(a) of the Securities Act, 15 U.S.C. § 77v(a), and Section 27(a) of the Exchange Act, 15 U.S.C. § 78aa(a), because certain of the transactions, acts, practices and courses of conduct constituting violations of the federal securities laws occurred within this district. In addition, venue is proper in this district because one or more of the victims identified below resides in this district and received communications from Defendants in this district in furtherance of the fraudulent scheme alleged herein.

SUMMARY

4. The SEC brings this emergency action to halt an ongoing investment fraud being perpetrated by defendant Susan Werth, aka Susan Worth ("Werth"), and several entities that she operates and controls: defendants Corporate Mystic, LLC ("CM"), Commercial Exchange Solutions, Incorporated ("CES"), and Exchange Solutions Company ("ESC") (collectively, the "Defendant Entities"). Since in or about 2015, Werth, through her Defendant Entities, has raised more than \$26 million from at least 17 investors by falsely promising investors that their money would be used to fund short-term, high-interest rate loans in connection with tax-deferred real estate projects, which Werth claims would provide as much as a 50 percent return to investors, sometimes in as little as 45 days. In reality, the investments are a sham. None of the investors' monies are invested in or used to fund tax-deferred real estate projects, or invested in any manner whatsoever. Instead, Werth is operating a Ponzischeme, using over 90% of the investor monies to pay other investors their promised returns, and converting virtually all the rest to fund her lifestyle and to pay her personal expenses.

- \$235,000 in restitution in 2013. Werth is also the subject of civil default judgments, both alleging fraudulent conduct very similar to that alleged in this complaint, one in Pennsylvania, in 2014, in connection with a \$300,000 fraud, and another in California, in 2013, in connection with a \$400,000 fraud. Concealing her criminal history and civil fraud judgments from investors, since at least 2015, she has marketed herself and the Defendant Entities as facilitators of Section 1031 exchanges also known as "like kind" exchanges through which her Section 1031 clients seek to defer tax payments on the sale of properties by re-investing the proceeds in similar properties ("Section 1031 clients"). (Section 1031 allows taxpayers to defer taxes on qualifying gains from the sale of real property, if they reinvest the proceeds in a similar property within 180 days, sometimes referred to as a like-kind exchange).
- 6. Werth tells investors that she and the Defendant Entities facilitate these real estate exchanges, including by assisting with construction projects on newly purchased properties in order to maximize the potential tax benefits of a Section 1031 exchange. Werth tells investors that her Section 1031 clients sometimes need large sums of cash on short notice, often in the \$500,000 to \$1 million range, to address unexpected problems with their construction projects which put their ability to qualify for the tax-deferred exchange at risk. According to Werth, this makes her Section 1031 clients willing to borrow large sums of money at high interest rates in order to complete the construction projects on-time. And this is where Werth offers investors the opportunity to make money. She tells investors that if they invest in the Defendant Entities, she will use their money to loan her Section 1031 clients the funds necessary to complete their construction projects on-time. In return, Werth promises the investors as high as a 50 percent return on their investment, which she claims will come from the interest on the loans that she makes to her Section 1031 clients.

COMPLAINT

- 7. Among the many misrepresentations Werth makes to investors while soliciting their investments is that she cannot use her own money to facilitate these lucrative exchange loans because she is just a "neutral third party" who acts as an intermediary between the investors and the Section 1031 clients. She also tells investors that their investments are low-risk, claiming that she and the Defendant Entities will place first position liens on the properties underlying the real estate exchanges. Werth gives investors a "corporate guarantee," claiming that the Defendant Entities will pay back the investors if her Section 1031 clients default on their payments. Werth then gives investors what she claims are the Defendant Entities' bank account statements, which suggest that the Defendant Entities have enough funds in their bank accounts to pay investors back in the event of a default.
- 8. These representations Werth and the Defendant Entities made to investors, as well as many others, are materially false and misleading. The corporate guarantees that Werth gave investors are worthless, because neither Werth nor the Defendant Entities have the millions of dollars it would take to make investors whole in the event of default. The bank statements that Werth gave to investors were forgeries, as were many of the other documents Werth gave to investors to convince them to invest. In short, Werth and the Defendant Entities are nothing more than a fraud, and the Section 1031 exchange business that was supposed to be the backbone of these investments simply does not exist.
- 9. Werth has concealed this reality to date by using approximately \$24 million of the \$26 million she raised to make Ponzi payments to earlier investors. As for the approximately \$2 million that remained, she spent that on herself and her personal expenses. And not only were the securities Werth sold to investors completely worthless, but she never registered them with the Commission as she was required to do.
- 10. Werth's scheme is ongoing. As of at least mid-August 2018, Werth was still making Ponzi payments to investors and continuing to promise investors that she

would repay their principal with interest in the near future. Werth and the Defendant Entities operate no legitimate business, making the only potential source of funds for repayment new investor funds. Werth is continuing to solicit new investors, as recently as September 2018, using the new business name "Exchange Development Company."

- 11. By engaging in this conduct, Werth and the Defendant Entities have each violated and continue to violate the antifraud provisions of Sections 17(a)(1), (2) & (3) of the Securities Act, 15 U.S.C. § 77q(a), Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b), and Rules 10b-5(a), (b) and (c) thereunder, 17 C.F.R. 240.10b-5(a),(b) & (c), and the registration provisions of Sections 5(a) and (c) of the Securities Act, 15 U.S.C. § 77e(a) and (c).
- 12. The SEC seeks against Defendants a temporary restraining order and preliminary and permanent injunctions prohibiting future such violations; an order freezing Defendants' assets, requiring preservation of documents, and ordering an accounting; and disgorgement of Defendants' ill-gotten gains, prejudgment interest, and civil penalties.

THE DEFENDANTS

- 13. **Defendant Susan Werth**, also known as Susan Worth ("Werth"), is a resident of San Diego, California; she is the chief executive, sole owner, and operator of Defendants Corporate Mystic, LLC, Commercial Exchange Solutions, Incorporated, and Exchange Solutions Company, and she controls their bank accounts. Werth is not registered with the Commission in any capacity.
- 14. In 2013, Werth was convicted of felony theft and elder abuse in California Superior Court, Case No. FWV1202510, sentenced to five years of probation and ordered to pay restitution in the amount of \$235,000. In 2012, Werth was sued for fraud in the United States District Court for the Eastern District of Pennsylvania, Case No. 12-003431, for allegedly borrowing approximately \$300,000 from two individuals and never repaying the loan, the \$90,000 loan fee, or any of the

interest that she owed them. In 2011, Werth was sued in the State Superior Court of California, San Diego County, Case No. 37-2011-103130-CU-FR-CTL, for fraud for, among other reasons, allegedly holding herself out as a financial, real estate, and investment consultant and then defrauding her clients of the money she was supposed to invest. Default judgments were entered against Werth in both those civil lawsuits.

- 15. During her investigative testimony before the SEC, in connection with the conduct alleged in this Complaint, Werth invoked her Fifth Amendment privilege against self-incrimination as to all substantive questions and in response to the SEC's request for production of documents.
- 16. **Defendant Corporate Mystic, LLC** ("CM") is a California corporation with its principal place of business in San Diego, California, and registered on or about September 2, 2010. Werth has controlled Corporate Mystic and its bank accounts at all relevant times. Corporate Mystic has not registered any offerings of securities under the Securities Act, nor has it registered a class of any securities under the Exchange Act.
- 17. **Defendant Commercial Exchange Solutions, Inc.** ("CES") is a Wyoming corporation with its principal place of business in San Diego, California, and registered on or about December 2, 2014. Werth has controlled CES and its bank accounts at all relevant times. CES has not registered any offerings of securities under the Securities Act, nor has it registered a class of any securities under the Exchange Act.
- 18. **Defendant Exchange Solutions Company** ("ESC") is a Wyoming Corporation with its principal place of business in San Diego, California, and registered on or about February 20, 2015. Werth has controlled ESC and its bank accounts at all relevant times. ESC has not registered any offerings of securities under the Securities Act, nor has it registered a class of any securities under the Exchange Act.

FACTUAL ALLEGATIONS

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Defendants' Unregistered Offering Α.

- Since in or about 2015 and continuing to the present, Werth has raised 19. more than \$26 million from at least 17 different investors, each of whom has invested in one or more of Werth's Defendant Entities.
- Werth represents to investors that she and the Defendant Entities are in 20. the business of "facilitating" real estate exchanges under Section 1031, which she says is a tax code provision that allows taxpayers to defer paying taxes on the gains from the sale of a business or investment property if the taxpayer reinvests the proceeds in a similar property within 180 days.
- The investment documents that Werth typically presents to investors 21. include private placement memoranda, investment proposals, business plans, memoranda of understanding, promissory notes, loan agreements, corporate guarantees, collateral account agreements, bank statements, professional resumes, and letters and other documents from accounting, tax and property and business evaluation firms.
- One of the central forms of investment that Werth uses to induce 22. investors to give her and her companies money are the promissory notes issued by Corporate Mystic, CES, and ESC. Pursuant to these promissory notes, an investor agrees to provide one of Werth's Defendant Entities with money, which the investor is led to believe will result in both the return of principal and a sizeable profit in a short period of time based on Werth's claimed expertise in facilitating 1031 exchanges.
- No registration statement was or is in effect as to the securities offered 23. by Werth and the Defendant Entities.
- Werth and the Defendant Entities, directly and indirectly, sold and 24. offered to sell unregistered securities in interstate commerce, by soliciting individuals and entities in multiple states, including California, New Mexico, and Florida, to

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27 28 invest in the Defendant Entities, including during face-to-face meetings, over the telephone, and through various forms of electronic communication, including on a website, www.commercialexchangesolutions.com, through email communications, and via text messages.

- Werth also created private placement memoranda ("PPMs"), investment 25. proposal letters, and other written materials designed to solicit investors to invest in the Defendant Entities and distributed those materials to investors and prospective investors.
- 26. Werth and the Defendant Entities conducted this unregistered offering from in or about 2015 to the present as part of a single, integrated, ongoing financing scheme, where they offered and sold the securities in the same or similar manner, for the same type of consideration, and for the same general purpose.

В. **Defendants' Purported Section 1031 Exchange Business**

- 27. Werth represents to actual and prospective investors that she and the Defendant Entities are in the business of facilitating Section 1031 exchanges, by providing their Section 1031 clients with services such as preconstruction consulting, managing construction contractors, and reviewing and releasing funds to contractors and vendors.
- Werth represents that, due to the volatility of construction costs and the 28. complications of aspects such as budgeting, some of the Section 1031 exchanges that she and the Defendant Entities facilitate experience undervaluation or funding issues near the end of the 180-day exchange window. Werth claims that these issues could directly impact the ultimate tax benefit realized through the Section 1031 exchange, so one of the services the Defendant Entities claim to provide is securing funding for their clients.
- 29. Werth further represents that if they invest in the Defendant Entities, she will use their money to loan her Section 1031 clients the funds necessary to complete their construction projects on time. In return, Werth promises investors as high as a

50 percent return on their investment, which she claims will come from the interest on the loans that she makes to her Section 1031 clients.

- 30. Werth further represents to investors that their investments in the Defendant Entities are low-risk, claiming that she and the Defendant Entities will place first position liens on the properties underlying the real estate exchanges. Werth also gives investors a "corporate guarantee," which means the Defendant Entities will agree to pay back investors if their Section 1031 clients default on their payments.
- 31. Werth and the Defendant Entities represent that because they are "neutral third parties" in the Section 1031 exchanges, they do not invest their own funds in the projects, which they claim could cause "adverse tax consequences." Instead, they purport to act as an intermediary by soliciting funds from third parties on a short term basis.
- 32. Werth and the Defendant Entities further represent that the only money they make in the process comes from fees paid by their Section 1031 clients, plus a small portion of the interest paid by their Section 1031 clients. In other words, Werth represents that she does not keep any of the investors' money, and that it all will go to the exchanges.

C. Defendants' Promissory Notes are Investment Contracts

- 33. The investments that Werth and the Defendant Entities offered to investors in connection with the purported Section 1031 exchange projects were securities in the form of investment contracts, and also in the form of notes.
- 34. Werth and the Defendant Entities regularly described the short term funding that their purported clients needed for the Section 1031 exchange projects as "investments," and described the individuals and entities they solicited to provide that funding as "investors."
- 35. According to the PPM received by at least one investor in or about July 2016, investor funds would be pooled into CES's construction project bank accounts COMPLAINT 9

and would be used for the business of making investments in Section 1031 exchanges, including investments for construction, rehabilitation, and development of real property. The PPM claimed that these investments would be secured by a security instrument encumbering the real property underlying the Section 1031 exchanges.

- 36. The PPM described Werth as the Chief Executive Officer and Director of CES, and as someone with over twenty years of experience as a "1031 exchange specialist" and "Construction Exchange Officer."
- 37. Werth and the Defendant Entities made the same or similar representations to other investors in other documents. For example, in or about April 2017, Werth created an "Investment Proposal" about CES and distributed it to another investor. The Investment Proposal described the investor as an "investor" and represented that investor funds would go through the "CES financial center," where the funds would be kept in separate accounts for each exchange project just so that CES was "never" in actual receipt of the funds provided by the investor.
- 38. The Investment Proposal described CES as being engaged in the business of Section 1031 tax deferred exchanges that require a certain level of debt on the new property, which CES obtained through investors in a "private investment transaction."
- 39. Like the PPM, the Investment Proposal represented that any investment in the Section 1031 exchanges would be collateralized by a security instrument encumbering the property (a deed of trust in the "1st position") and identified Werth as the Chief Executive Officer and Director of CES.
- 40. Werth and the Defendant Entities made the same or similar representations to other investors during face-to-face meetings, over the telephone, and through electronic communications, including through a website www.commercialexchangesolutions.comwebsite, emails, and text messages.
- 41. For example, Werth represented to one investor that she was the Chief

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Executive Officer of CES, which she said was set up for the purpose of providing services and funding to clients who are in the process of completing Section 1031 exchanges and need more funds than they anticipated at or near the end of the 180-day window. Werth further represented that investor funds would be used solely for the purpose of paying for the construction projects, would not be used by Werth for any personal expenses, and that investments in the construction projects would be collateralized by a security instrument encumbering the property (*i.e.*, a first deed of trust).

- 42. Investors who agreed to invest in the Defendant Entities would receive a promissory note from Werth. Although the terms of the promissory notes varied from investor to investor, the notes typically came due in 30 days, 45 days, 90 days, or a similarly short period of time, and promised the investors high rates of return, typically ranging from 10 percent to as high as 50 percent over the short duration of the note.
- 43. In addition, Werth and the Defendant Entities typically entered into Memoranda of Understanding, Loan Agreements, Collateral Agreements, and/or Corporate Guarantees with the investors at or around the time they issued the promissory notes.
- 44. The Memoranda of Understanding purported to identify, among other things, the properties that will receive the investors' funds in order to complete the Section 1031 exchange project(s) and even provided the investors with pictures and parcel identification numbers for those properties.
- 45. The corporate guarantees and collateral agreements that Werth and the Defendant Entities provided to investors typically represented that one of the Defendant Entities would set aside a certain amount of money in one or more of its bank accounts to ensure that investors would be repaid in the event that one of the Defendant Entities' Section 1031 clients failed to pay back the principal and interest owed to the investors.

D. Defendants' Material Misrepresentations and Omissions

- 46. Werth and the Defendant Entities knew, or were reckless in not knowing, that the representations they are making to investors about the nature of their investment and how their money will be spent are false and misleading, including as to (1) Werth's background and experience; (2) Werth's and the Defendant Entities' ability to guarantee the investors' repayment; and (3) the intended use of investors' proceeds. As illustrated by the examples in Section F *infra*, Werth has been making these misrepresentations and omissions verbally and in writing, between 2015 and the present.
- Werth the person responsible for the Defendant Entities and the success of the investments as someone with over twenty years of experience as a "1031 exchange specialist" and "Construction Exchange Officer." These representations are materially false and misleading because they fail to disclose Werth's true background, which includes a felony theft conviction in 2013, two default judgments against her for civil fraud, and the operation of the fraudulent, nonexistent Section 1031 business described herein.
- 48. Werth and the Defendant Entities also misrepresent to investors the risks involved in the investments and mislead investors when they provide corporate guarantees and collateral agreements to investors indicating that one of the Defendant Entities will set aside money in one or more of its bank accounts to ensure that investors are repaid their investments plus interest. In reality, Werth and the Defendant Entities set aside no money to guarantee or collateralize the investments and they fail to maintain sufficient funds in the Defendant Entities' bank accounts to honor the corporate guarantees and collateral agreements. Instead, Werth and the Defendant Entities almost immediately spend whatever money does come into their bank accounts, usually to make Ponzi payments to other investors or to pay for Werth's personal expenses.

COMPLAINT

- 49. Werth and the Defendant Entities also misrepresent how investor funds will be treated and mislead investors when they say investor funds will be kept in separate accounts for each exchange project. In reality, investor funds are continuously commingled with other investors' funds and transferred amongst Werth's and the Defendant Entities' financial accounts.
- 50. Werth and the Defendant Entities also misrepresent how investor funds will be spent and mislead investors when they say investor funds will be used for the business of making investments in Section 1031 exchanges, including investments for construction, rehabilitation, and development of real property. In reality, virtually none of the investors' monies are invested in any Section 1031 exchange projects or invested in any manner whatsoever. Again, Werth and the Defendant Entities spend virtually all of the money that comes into their bank accounts to make Ponzi payments to other investors or to pay for Werth's personal expenses.
- 51. In the alternative, Werth and the Defendant Entities acted negligently and failed to exercise reasonable care in making these representations about Werth, the Defendant Entities, and how investor funds would be spent.
- 52. Werth and the Defendant Entities' false and misleading statements pertain to material facts that reasonable investors find important in making their investment decision.
- 53. Reasonable investors would find it important to know that Werth is a convicted felon and that neither she nor the Defendant Entities can make good on their guarantees of the promissory notes.
- 54. Investors were not aware that their funds were being used for these undisclosed purposes, and reasonable investors would have considered it important in their decision to invest, and continue to invest, in the Defendant Entities to know that their funds were being used for purposes other than what was represented to them by Werth and the Defendant Entities, and that their funds would be diverted to pay other investors and to pay Werth's expenses, rather than invested to fund Section 1031

projects.

- E. Deceptive Conduct in Furtherance of the Scheme.
- 55. In addition to making false and misleading statements to investors, and misappropriating investor funds, Werth and the Defendant Entities are engaging in several other deceptive acts in order to carry out and in furtherance of their fraudulent scheme, as illustrated by the examples in Section F *infra*.
- 56. Werth and the Defendant Entities knew, or were reckless in not knowing, that their deceptive acts give investors the false impression that the Defendant Entities are engaged in a *bona fide* business, that the Defendant Entities are well capitalized, and that there is little or no risk in investing in the Defendant Entities.
- 57. Werth and the Defendant Entities are misappropriating investor funds, including using investor funds to make Ponzi payments to other investors, to make payments to Werth, and to make payments on Werth's personal expenses. Between in or about 2015 and continuing to the present, Werth and the Defendant Entities have misappropriated and misused more than \$25 million of the more than \$26 million they raised from 17 different investors and used that money for the following undisclosed and unauthorized purposes:

Type of Expense	Amount
Payments to Investors	\$23,972,139
Payments to Werth	\$2,007,416

58. Another deceptive act that Werth and the Defendant Entities engage in to carry out and further their fraudulent scheme is forging documents. For example, to back up the corporate guarantees and collateral agreements being offered to investors, Werth and the Defendant Entities provide investors with what purport to be bank statements from well-established financial institutions like Wells Fargo, Bank of

America, and HSBC. The bank statements make it appear as if the Defendant Entities have millions of dollars in their bank accounts and can easily guarantee repayment of whatever money the investor is willing to invest. In reality, the Defendant Entities have a fraction, or sometimes none, of the money

- 59. Werth and the Defendant Entities also forge documents from outside service providers such as accountants and consultants. Werth and the Defendant Entities use the forged documents to make it appear as if a third party has verified Werth's claims about investing in the Defendant Entities.
- 60. In the alternative, Werth and the Defendant Entities acted negligently and failed to exercise reasonable care in providing the forged documents to investors and in their expenditures of investor funds.
- 61. These deceptive acts pertain to material facts that reasonable investors would find important in making their investment decisions, including that the Defendant Entities cannot meet their guarantees of investors' funds, and that the Defendant Entities do not actually engage third party service providers such as accountants and consultants.

F. Defendants' Execution of the Fraud

62. Since in or about 2015 and continuing to the present, Werth and the Defendant Entities have carried out this fraud and have raised more than \$26 million from at least 17 different investors using the same or similar manner and means outlined above, as illustrated by the following examples:

1. Investor A

- 63. On or about August 17, 2016, Werth solicited Investor A to invest approximately \$100,000 in one of the Defendant Entities' purported exchange projects and signed a promissory note on behalf of Defendant CES, agreeing to repay Investor A the \$100,000 that Investor A agreed to invest, plus interest on the unpaid principal at the rate of 40 percent for forty-five (45) days.
- 64. On or about August 17, 2016, Werth signed a Memorandum of COMPLAINT 15

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Understanding with Investor A on behalf of Defendant CES that stated, among other things, that Investor A's funds would be deposited into separate accounts held for the benefit of individual exchange projects and that the Defendant Entities would guarantee those funds up to \$15 million.

- 65. On or about August 17, 2016, Werth signed and provided Investor A a "Corporate Guarantee" on behalf of Defendant CES, agreeing to prompt, full and complete performance on Investor A's investment and to pay the full amount of principal and interest to Investor A in the event of a default on the exchange project. To back up the corporate guarantee, Werth provided Investor A with what purported to be a bank statement from Comerica Bank, NA, showing that CES had a balance of over \$5 million in three accounts held at the bank and that at least \$500,000 of that money was held in escrow, as of August 17, 2016.
- 66. In reality, according to all of the Defendant Entities' known bank records, Defendant CES had only approximately \$188,000 in its bank accounts as of August 17, 2016.
- 67. In or about December 2016, after Werth and the Defendant Entities failed to repay Investor A's investment as agreed, Werth provided Investor A with a Property & Business Evaluation Report purportedly prepared and signed by a third party service provider ("Service Provider"), which led Investor A to believe, among other things, that a third party had verified Werth's claims about investing in the Defendant Entities. In reality, Werth forged this document, or caused it to be forged, and it was not prepared or signed by the Service Provider.
- 68. Werth told Investor A, in or about January 2017, that the IRS was to blame for the "hiccup" and "speed bump" in paying back the money that Investor A was owed. Werth told Investor A that the IRS was demanding capital gains from investors and that she was involved in a lawsuit over this. Werth told Investor A that this had created "big problems" and that it could take several years for all of this to get "cleared up."

69. To back up these statements, Werth gave Investor A several documents that she claimed related to her dispute with the IRS, including a "Notice of Action Taken" that was purportedly issued by the IRS on August 3, 2017.

2. Investor B

- 70. On or about April 18, 2018, Werth solicited Investor B to invest approximately \$500,000 in one of the Defendant Entities' purported exchange projects and signed a promissory note on behalf of defendant CES, agreeing to repay Investor B the \$500,000 he invested in Defendant CES plus a flat rate of interest on the unpaid principal of 40 percent due and payable on June 1, 2018.
- 71. On or about April 16, 2018, Werth provided Investor B with a Memorandum of Understanding that identified 750 Post Street, San Francisco, CA 94109 and 2400 Washington Street, San Francisco, CA 94115 as the 1031 exchange projects being funded by Investor B's \$500,000 investment in Defendant CES
- 72. On or about April 12, 2018, Werth signed a "Collateral Account Bank Agreement" on behalf of Defendant CES, agreeing to pledge as collateral for Investor B's \$500,000 investment in CES, the funds contained in Wells Fargo bank account ending in #XXXXX11025. The collateral agreement required CES to maintain the funds in the Wells Fargo bank account until Investor B was repaid the \$500,000 he invested, plus any interest, fees, and finance charges.
- 73. To back up the collateral agreement, Werth provided Investor B with what purported to be a Wells Fargo bank account statement for CES's bank account ending in #XXXXX11025 for the time period between March 1, 2018 and March 31, 2018, which showed an outstanding balance in the subject account of \$7.2 million.
- 74. In reality, Werth forged the bank statement, or caused it to be forged, because CES did not maintain a Wells Fargo bank account ending in XXXXX11025. For the bank accounts CES did maintain at that bank, it only had approximately \$33,252 in its known bank accounts as of March 31, 2018.

3. Investor C

- 75. On or about April 26, 2018, Werth solicited Investor C to invest approximately \$500,000 in one of the Defendant Entities' purported exchange projects and signed a promissory note on behalf of defendant CES, agreeing to repay Investor C the \$500,000 he invested in Defendant CES plus a flat rate of 15 percent interest on the principal in ninety (90) days.
- 76. On or about June 4, 2018, Werth provided Investor C with a Memorandum of Understanding that identified "a project located in San Francisco, CA" as the 1031 exchange project being funded by Investor C's \$500,000 investment in Defendant CES.
- 77. On or about April 26, 2018, Werth signed a "Collateral Account Bank Agreement" on behalf of Defendant CES, agreeing to pledge as collateral Defendant CES's Wells Fargo bank account ending in #xxxxx1025 for the specific purpose of guaranteeing that the \$500,000 Investor C invested in Defendant CES would be repaid to Investor C plus interest. The Collateral Account Bank Agreement purported to be co-signed by C.D., someone identified as working in the Asset Management division of Wells Fargo, where the funds were purportedly being held.
- 78. In reality, Werth forged the signature of C.D., or caused it be forged, because the Defendant Entities did not have a Wells Fargo bank account ending in #xxxxx1025.

G. Lulling Statements

- 79. Since the Section 1031 exchange business that Werth and the Defendant Entities claim is the backbone of the investments is nothing more than a fraud and does not exist, numerous investors have not been repaid at all, have only been partially repaid, or have not been repaid within the time periods Werth and the Defendant Entities represented they would be repaid.
- 80. This has led numerous investors, between 2015 and the present, to contact Werth demanding explanations, and the return of their investments.

- 81. Werth gives investors an array of excuses, both verbally and in writing. These include: (1) falsely claiming that the SEC is to blame for her inability to follow through on her representations about the investment; and (2) blaming her accountants and the United States Internal Revenue Service ("IRS") for her inability to follow through on her representations about the investment.
- 82. Werth's lulling statements caused at least one investor, in or about July 2018, to delay reporting the fraudulent scheme to regulators, and led another investor, in or about August 2016, to invest more money in the Defendant Entities.
 - H. Defendants Acted with Scienter, or Alternatively, were Negligent
- 83. As set forth above, Werth knew, or was reckless in not knowing, that the representations she made to investors regarding their investment in the Defendant Entities were false and misleading.
- 84. Werth knew, or was reckless in not knowing, that she made false and misleading statements to investors about her background and her ability to safeguard their investments because she described herself as the Chief Executive Officer and Director of CES, someone with over twenty years of experience as a "1031 exchange specialist," and as "Construction Exchange Officer," without once disclosing to investors that she had been convicted of felony theft and elder abuse in 2013 and had twice been sued for fraud.
- 85. Werth knew, or was reckless in not knowing, that she made false and misleading statements to investors about the risks involved in their investment because she signed corporate guarantees and collateral agreements on behalf of the Defendant Entities indicating that the Defendant Entities would set aside a certain amount of money to make sure investors were repaid, even though the Defendant Entities had not set aside that money and many of the documents she provided investors to back up those representations were forgeries.
- 86. Werth knew, or was reckless in not knowing, that she made false and misleading statements to investors about how investor funds would be maintained COMPLAINT

 because she told investors that their funds would be kept in separate bank accounts for each exchange project when, in fact, she consistently commingled investor funds into the same accounts and consistently transferred investor funds between Werth's and the Defendant Entities' financial accounts.

- 87. Werth knew, or was reckless in not knowing, that she made false and misleading statements to investors about how investor funds would be spent because she told investors their funds would be used for the business of making investments in Section 1031 exchanges, including investments for construction, rehabilitation, and development of real property when, in fact, she used investors' money to make Ponzi payments to other investors, to pay herself, and to pay her personal expenses.
- 88. In the alternative, Werth acted negligently and without reasonable care in communicating how she would use investor funds, in giving investors documents that were forgeries, in failing to disclose her criminal record to investors, and in failing to carry out the Section 1031 exchange business that purportedly provided the basis for the investors' returns.
- 89. As the sole principal of the Defendant Entities, Werth's scienter and negligence are imputed to the Defendant Entities.

FIRST CLAIM FOR RELIEF

Fraud in Connection with the Purchase and Sale of Securities Violations of Section 10(b) of the Exchange Act and Rule 10b-5(a) and (c) (against All Defendants)

- 90. The SEC realleges and incorporates by reference paragraphs 1 through 89 above.
- 91. Defendant Werth and the Defendant Entities each defrauded investors by misappropriating investor funds, which should have been allocated to construction project bank accounts and used for the business of making investments in Section 1031 exchanges. Defendant Werth and the Defendant Entities also defrauded investors by forging documents to make it appear as if they were engaged in a *bona*

fide business, that the Defendant Entities were well capitalized, and that investors faced little or no risk by investing in the Defendant Entities.

- 92. At all relevant times, Defendant Werth and the Defendant Entities acted with scienter, knowing that Defendant Werth was spending investors' money to make Ponzi payments to other investors and for her personal expenses, and knowing that the 1031 exchange business was a complete sham and that the documents they gave investors to suggest they had enough capital to pay back investors were forgeries. In the alternative, Defendant Werth and the Defendant Entities acted negligently.
- 93. By engaging in the conduct described above, defendants Werth and the Defendant Entities, and each of them, directly or indirectly, in connection with the purchase or sale of a security, by the use of means or instrumentalities of interstate commerce, of the mails, or of the facilities of a national securities exchange: (a) employed devices, schemes, or artifices to defraud and (c) engaged in acts, practices, or courses of business which operated or would operate as a fraud or deceit upon other persons.
- 94. By engaging in the conduct described above, defendant Werth and the Defendant Entities violated, and unless restrained and enjoined will continue to violate, Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b), and Rules 10b-5(a) and 10b-5(c) thereunder, 17 C.F.R. §§ 240.10b-5(a) & 240.10b-5(c).

SECOND CLAIM FOR RELIEF

Fraud in Connection with the Purchase and Sale of Securities Violations of Section 10(b) of the Exchange Act and Rule 10b-5(b) (against All Defendants)

- 95. The SEC realleges and incorporates by reference paragraphs 1 through 89 above.
- 96. Defendant Werth and the Defendant Entities each made material misrepresentations and omissions to investors by holding Werth out as a highly experienced and successful facilitator of Section 1031 exchanges, who would use

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26 27 28 their money to invest in 1031 exchange projects with extremely high returns and with virtually no risk to investors.

- 97. At all relevant times, Defendant Werth and the Defendant Entities acted with scienter, knowing that Werth was a convicted felon who was spending virtually all of the investors' money to make Ponzi payments to other investors and to pay for her personal expenses, and that the 1031 exchange business Werth claimed to run using the Defendant Entities was a sham. In the alternative, Defendant Werth and the Defendant Entities acted negligently.
- 98. By engaging in the conduct described above, Werth and the Defendant Entities, and each of them, directly or indirectly, in connection with the purchase or sale of a security, by the use of means or instrumentalities of interstate commerce, of the mails, or of the facilities of a national securities exchange made untrue statements of a material fact or omitted to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading.
- 99. By engaging in the conduct described above, defendant Werth and the Defendant Entities violated, and unless restrained and enjoined will continue to violate, Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b), and Rules 10b-5(b) thereunder, 17 C.F.R. §§ 240.10b-5(b).

THIRD CLAIM FOR RELIEF

Fraud in the Offer or Sale of Securities Violations of Section 17(a)(1) and (3) of the Securities Act (against All Defendants)

- 100. The SEC realleges and incorporates by reference paragraphs 1 through 89 above.
- 101. Defendant Werth and the Defendant Entities each defrauded investors by misappropriating investor funds, which should have been allocated to construction project bank accounts and used for the business of making investments in Section 22

1031 exchanges. Defendant Werth and the Defendant Entities also defrauded investors by forging documents to make it appear as if they were engaged in a *bona fide* business, that the Defendant Entities were well capitalized, and that investors faced little or no risk by investing in the Defendant Entities.

- 102. At all relevant times, Defendant Werth and the Defendant Entities acted with scienter, knowing that Defendant Werth was spending investors' money to make Ponzi payments to other investors and for her personal expenses, and knowing that the 1031 exchange business was a complete sham and that the documents they gave investors to suggest they had enough capital to pay back investors were forgeries. In the alternative, Defendant Werth and the Defendant Entities acted negligently.
- 103. By engaging in the conduct described above, defendant Werth and the Defendant Entities, and each of them, directly or indirectly, in the offer or sale of securities, and by the use of means or instruments of transportation or communication in interstate commerce or by use of the mails directly or indirectly: (a) employed devices, schemes, or artifices to defraud and (c) engaged in transactions, practices, or courses of business which operated or would operate as a fraud or deceit upon the purchaser.
- 104. By engaging in the conduct described above, defendant Werth and the Defendant Entities violated, and unless restrained and enjoined will continue to violate, Sections 17(a)(1) and 17(a)(3) of the Securities Act, 15 U.S.C. §§ 77q(a)(1) & 77q(a)(3).

FOURTH CLAIM FOR RELIEF

Fraud in the Offer or Sale of Securities Violations of Section 17(a)(2) of the Securities Act (against All Defendants)

- 105. The SEC realleges and incorporates by reference paragraphs 1 through 89 above.
- 106. Defendant Werth and the Defendant Entities each made material COMPLAINT 23

misrepresentations and omissions to investors by holding Werth out as a highly experienced and successful facilitator of Section 1031 exchanges, who would use their money to invest in 1031 exchange projects with extremely high returns and with virtually no risk to investors.

- 107. At all relevant times, Defendant Werth and the Defendant Entities acted with scienter, knowing that Werth was a convicted felon who was spending virtually all of the investors' money to make Ponzi payments to other investors and to pay for her personal expenses, and that the 1031 exchange business Werth claimed to run using the Defendant Entities was a sham. In the alternative, Defendant Werth and the Defendant Entities acted negligently.
- 108. By engaging in the conduct described above, defendant Werth and the Defendant Entities, and each of them, directly or indirectly, in the offer or sale of securities, and by the use of means or instruments of transportation or communication in interstate commerce or by use of the mails directly or indirectly obtained money or property by means of untrue statements of a material fact or by omitting to state a material fact necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading.
- 109. By engaging in the conduct described above, defendant Werth and the Defendant Entities violated, and unless restrained and enjoined will continue to violate, Sections 17(a)(2) of the Securities Act, 15 U.S.C. §§ 77q(a)(2).

FIFTH CLAIM FOR RELIEF

Unregistered Offer and Sale of Securities Violations of Sections 5(a) and 5(c) of the Securities Act (against All Defendants)

- 110. The SEC realleges and incorporates by reference paragraphs 1 through 89 above.
- 111. Defendant Werth and the Defendant Entities never registered the securities that they offered to investors with the SEC, and no exemption from COMPLAINT

registration applied.

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112. By engaging in the conduct described above, Defendant Werth and the Defendant Entities, and each of them, directly or indirectly, singly and in concert with others, has made use of the means or instruments of transportation or communication in interstate commerce, or of the mails, to offer to sell or to sell securities, or carried or caused to be carried through the mails or in interstate commerce, by means or instruments of transportation, securities for the purpose of sale or for delivery after sale.

113. By engaging in the conduct described above, Werth and the Defendant Entities, have violated, and unless restrained and enjoined, will continue to violate, Sections 5(a) and 5(c), 15 U.S.C. §§ 77e(a) & 77e(c).

PRAYER FOR RELIEF

WHEREFORE, the SEC respectfully requests that the Court:

I.

Issue findings of fact and conclusions of law that Defendants committed the alleged violations.

II.

Issue, in a form consistent with Fed. R. Civ. P. 65, a temporary restraining order and an order to show cause why a preliminary injunction should not be entered, temporarily and preliminarily enjoining Defendants, and their officers, agents, servants, employees and attorneys, and those persons in active concert or participation with any of them, who receive actual notice of the judgment by personal service or otherwise, and each of them, from violating Section 17(a)(1), (2) and (3) of the Securities Act [15 U.S.C. §77q(a)(1), (2) & (3)], Section 10(b) of the Exchange Act [15 U.S.C. §8 78j(b)] and Rule 10b-5(a), (b) and (c) thereunder [17 C.F.R. § 240.10b-5(a), (b) & (c)], and Sections 5(a) and 5(c) of the Securities Act [15 U.S.C. §§ 77e(a), 77e(c)].

III.

Issue, in a form consistent with Fed. R. Civ. P. 65, a temporary restraining order and an order to show cause why a preliminary injunction should not be entered, freezing the funds and assets of Defendants; prohibiting Defendants from destroying documents; and ordering an accounting by Defendants.

IV.

Issue judgments, in forms consistent with Rule 65(d) of the Federal Rules of Civil Procedure, permanently enjoining Defendants, and their officers, agents, servants, employees and attorneys, and those persons in active concert or participation with any of them, who receive actual notice of the judgment by personal service or otherwise, and each of them, from violating Section 17(a) of the Securities Act [15 U.S.C. §77q(a)], Section 10(b) of the Exchange Act [15 U.S.C. §§ 78j(b)] and Rule 10b-5 thereunder [17 C.F.R. § 240.10b-5], and Sections 5(a) and 5(c) of the Securities Act [15 U.S.C. §§ 77e(a), 77e(c)].

V.

Order Defendants to disgorge all funds received from their illegal conduct, together with prejudgment interest thereon.

VI.

Order Defendants to pay civil penalties under Section 20(d) of the Securities Act [15 U.S.C. § 77t(d)] and Section 21(d)(3) of the Exchange Act [15 U.S.C. § 78u(d)(3)].

VII.

Retain jurisdiction of this action in accordance with the principles of equity and the Federal Rules of Civil Procedure in order to implement and carry out the terms of all orders and decrees that may be entered, or to entertain any suitable application or motion for additional relief within the jurisdiction of this Court.

VIII. Grant such other and further relief as this Court may determine to be just and necessary. Dated: October 1, 2018 /s/ Douglas M. Miller **DOUGLAS M. MILLER** Attorney for Plaintiff Securities and Exchange Commission

UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA CIVIL COVER SHEET

I. (a) PLAINTIFFS (Che	eck box if you are repr	esenting yourself 🔲 🥻) [DEFENDANTS	(Che	ck box if you are re	present	ing yourself	ī 🔲)
SECURITIES AND EXCHANGE	COMMISSION		I .			VORTH," CORPORATE , and EXCHANGE SOL			RCIAL
(b) County of Residence of First Listed Plaintiff				County of Residence of First Listed Defendant San Diego					
(EXCEPT IN U.S. PLAINTIFF CAS				(IN U.S. PLAINTIFF CAS	SES ONLY	7			
(c) Attorneys (Firm Name representing yourself, pro Donald W. Searles, Douglas I Securities and Exchange Cor 444 S. Flower Stree, t Suite 90 Los Angeles, CA 90071	ovide the same inform M. Miller, and M. Lance Ja mmission	ation. asper	ı	representing yours Shaun Khojayan	self, pro n Khojaya , 36th Flo	ddress and Telephon vide the same infol an & Associates P.L.C. or (310) 274-61	rmation.		e
II. BASIS OF JURISDIC						AL PARTIES-For D		Cases Only	
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CLASS ACTION under	F.R.Cv.P. 23:	Yes ⊠ No	_	MONEY DEMA	NDFD	IN COMPLAINT:	Ś		
VI. CAUSE OF ACTION			ling and v					tatutes unless	diversity.)
15 U.S.C. § 78j(b), 17 C.F.R. §§									
VII. NATURE OF SUIT (Place an X in one bo	ox only).							
OTHER STATUTES	CONTRACT	REAL PROPERTY CONT	r, I	MMIGRATION	PRIS	ONER PETITIONS	ı	PROPERTY R	IGHTS
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CV-71 (05/17)

UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA CIVIL COVER SHEET

VIII. VENUE: Your answers to the questions below will determine the division of the Court to which this case will be initially assigned. This initial assignment is subject to change, in accordance with the Court's General Orders, upon review by the Court of your Complaint or Notice of Removal.

from state court?	STATE CASE WAS PENDING IN	INITIAL DIV	INITIAL DIVISION IN CACD IS:				
Yes X No	Los Angeles, Ventura, Santa Barbara, or	\	Western				
If "no, " skip to Question B. If "yes," check the box to the right that applies, enter the	Orange	S	Southern				
corresponding division in response to Question E, below, and continue from there.	Riverside or San Bernardino		Eastern				
	de la						
QUESTION B: Is the United States, or one of its agencies or employees, a PLAINTIFF in this action?	B.1. Do 50% or more of the defendants who reside in the district reside in Orange Co.? check one of the boxes to the right		YES. Your case will initially be assigned to the Southern Division Enter "Southern" in response to Question E, below, and continu from there.				
X Yes ☐ No			NO. Continue to Question B.2.				
If "no, " skip to Question C. If "yes," answer Question B.1, at right.	B.2. Do 50% or more of the defendants who reside in the district reside in Riverside and/or San Bernardino Counties? (Consider the two counties together.) check one of the boxes to the right		YES. Your case will initially be assigned to the Eastern Division. Enter "Eastern" in response to Question E, below, and continue from there.				
			NO. Your case will initially be assigned to the Western Division. Enter "Western" in response to Question E, below, and continue from there.				
AUGSTION 6	ICA De CON established in the second	-14-1-4-	l				
QUESTION C: Is the United States, or one of its agencies or employees, a DEFENDANT in this action?	C.1. Do 50% or more of the plaintiffs who reside in the district reside in Orange Co.? check one of the boxes to the right		YES. Your case will initially be assigned to the Southern Division Enter "Southern" in response to Question E, below, and continue from there.				
Yes No			NO. Continue to Question C.2.				
If "no, " skip to Question D. If "yes," answer Question C.1, at right.	C.2. Do 50% or more of the plaintiffs who reside in the district reside in Riverside and/or San Bernardino Counties? (Consider the two counties together.) check one of the boxes to the right		YES. Your case will initially be assigned to the Eastern Division. Enter "Eastern" in response to Question E, below, and continue from there.				
			NO. Your case will initially be assigned to the Western Division. Enter "Western" in response to Question E, below, and continue from there.				
QUESTION D: Location of plaintiff	s and defendants?	Oran	A. ge County	B. Riverside or San Bernardino County	C. Los Angeles, Ventura, Santa Barbara, or San Luis Obispo County		
Indicate the location(s) in which 50% or reside. (Check up to two boxes, or leave	more of <i>plaintiffs who reside in this district</i> blank if none of these choices apply.)						
Indicate the location(s) in which 50% or district reside. (Check up to two boxes, o apply.)	more of <i>defendants who reside in this</i> r leave blank if none of these choices	5 🗆					
D.1. Is there at least one	answer in Column A?		D.2. Is there a	t least one answer in C	Column B?		
∐ Yes	∐ No	Yes No					
If "yes," your case will initia	· · ·						
SOUTHERN D		EASTERN DIVISION.					
Enter "Southern" in response to Question		Enter "Eastern" in response to Question E, below.					
If "no," go to question D2 to the right.		If "no," your case will be assigned to the WESTERN DIVISION. Enter "Western" in response to Question E, below.					
QUESTION E: Initial Division?			INIT	IAL DIVISION IN CACD			
Enter the initial division determined by C	Question A, B, C, or D above:			WESTERN			
QUESTION F: Northern Counties?	·		tur (
Do 50% or more of plaintiffs or defendar	its in this district reside in Ventura, Santa	Barbara, c	or San Luis Obis	oo counties?	Yes 🔀 No		

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UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA CIVIL COVER SHEET

X(a). IDENTICAL CASES: Has this action been previously filed in this court?			⊠ NO	☐ YES	
If yes, list case num	ber(s):				
X(b). RELATED CASE	S: Is this case re	ated (as defined below) to any civil or criminal case(s) previously filed in this c o	ourt?	
16				⊠ NO	YES
If yes, list case num	ber(s):				
Civil cases are re	lated when they	(check all that apply):			
A. Arise	from the same	r a closely related transaction, happening, or event;			
B. Call f	for determination	of the same or substantially related or similar questi	ons of law and fact; or		
C. For c	other reasons wo	uld entail substantial duplication of labor if heard by	different judges.		
Note: That cases	may involve the	same patent, trademark, or copyright is not, in itself, s	sufficient to deem cases re	lated.	
A civil forfeiture	case and a crim	inal case are related when they (check all that apply)	:		
☐ A. Arise	from the same o	r a closely related transaction, happening, or event;			
☐ B. Call f	or determination	of the same or substantially related or similar questi	ons of law and fact; or		
	lve one or more heard by differe	defendants from the criminal case in common and wonty it judges.	ould entail substantial dup	olication of	
(. SIGNATURE OF AT OR SELF-REPRESENT	TORNEY (ED LITIGANT)	/s/ Douglas M. Miller	DATE:	10/1/2018	
neither replaces nor supp	plements the filir	on of this Civil Cover Sheet is required by Local Rule 3 g and service of pleadings or other papers as require nstruction sheet (CV-071A).			
ey to Statistical codes relat	ing to Social Secur	ty Cases:			
Nature of Suit Code	Abbreviation	Substantive Statement of Cause of Action			
861	HIA	All claims for health insurance benefits (Medicare) under include claims by hospitals, skilled nursing facilities, etc., f (42 U.S.C. 1935FF(b))			
862	BL	All claims for "Black Lung" benefits under Title 4, Part B, of 923)	the Federal Coal Mine Health	and Safety Act	of 1969. (30 U.S.C.
863	DIWC	All claims filed by insured workers for disability insurance all claims filed for child's insurance benefits based on disa	benefits under Title 2 of the 5 bility. (42 U.S.C. 405 (g))	Social Security A	.ct, as amended; plus
863	DIWW	All claims filed for widows or widowers insurance benefits amended. (42 U.S.C. 405 (g))	s based on disability under Tit	le 2 of the Socia	ıl Security Act, as
864	SSID	All claims for supplemental security income payments based amended.	sed upon disability filed unde	r Title 16 of the	Social Security Act, a
865	RSI	All claims for retirement (old age) and survivors benefits u (42 U.S.C. 405 (g))	ınder Title 2 of the Social Secu	ırity Act, as ame	nded.

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