# WILMERHALE

Lillian Brown

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October 31, 2020

## Via E-mail to shareholderproposals@sec.gov

U.S. Securities and Exchange Commission Division of Corporation Finance Office of Chief Counsel 100 F Street, NE Washington, DC 20549

Re: The Walt Disney Company Exclusion of Shareholder Proposal by the National Center for Public Policy Research

### Ladies and Gentlemen:

We are writing on behalf of our client, The Walt Disney Company (the "Company"), to inform you of the Company's intention to exclude from its proxy statement and proxy to be filed and distributed in connection with its 2021 annual meeting of shareholders (the "Proxy Materials") the enclosed shareholder proposal and supporting statement (collectively, the "Proposal") submitted by the National Center for Public Policy Research (the "Proponent") requesting that the Company prepare an annual report listing and analyzing charitable contributions made or committed during the prior year.

The Company respectfully requests that the staff of the Division of Corporation Finance (the "Staff") of the Securities and Exchange Commission (the "Commission") advise the Company that it will not recommend any enforcement action to the Commission if the Company excludes the Proposal from its Proxy Materials pursuant to Rule 14a-8(i)(7) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), on the basis that the Proposal relates to the Company's ordinary business operations.

Pursuant to Exchange Act Rule 14a-8(j) and Staff Legal Bulletin No. 14D (November 7, 2008) ("<u>SLB 14D</u>"), the Company is submitting electronically to the Commission this letter, and the Proposal and related correspondence (attached as <u>Exhibit A</u> to this letter), and is concurrently sending a copy to the Proponent, no later than eighty calendar days before the Company intends to file its definitive Proxy Materials with the Commission.

# **Background**

On September 16, 2020, the Company received the Proposal from the Proponent, which states as follows:

# **Charitable Giving Reporting**

**Be it RESOLVED** that shareholders of the Walt Disney Company ("Company") request that the Company prepare and annually update a report to shareholders, at reasonable expense and excluding proprietary information, listing and analyzing charitable contributions made or committed during the prior year. The report should:

- 1. Identify organizational or individual recipients of donations, whether cash or in-kind, in excess of \$500, and aggregate smaller contributions by categories of recipients such as community organizations, schools, medical groups, churches, political or social activism organizations, and the like;
- Identify for donations not yet spent or used: the purposes to which the
  donations are to be put, any restrictions on the use of the donations, and
  any mechanisms by which the restrictions on donations will be monitored
  and enforced;
- 3. Identify for donations already spent or used: the purposes to which the donations were to be put, the purposes to which the donations were actually put, the method by which the use of the donations was monitored and ascertained, and an evaluation of the efficacy of the donation and the Company's intention with regard to future donations to the organization;
- 4. Include management's analysis of any risks to the Company's brand, reputation, or shareholder value posed by all public controversies associated with the donations, including an explanation of the objective and consistent standards by which such controversies were discovered and their effect on the Company gauged; and
- 5. Identify, if and as appropriate, philanthropic areas or initiatives considered most germane to corporate values while posing less risk to Company reputation; or in the alternative, any decision to scale back without replacement risky or misused donations.

# **Supporting Statement**

The SEC has long and consistently stated that charitable contributions by corporations are "generally found to involve a matter of corporate policy which is extraordinary in nature and beyond a company's ordinary business operations," and so are amenable, without omission, to shareholder proposals that require reporting about them and about potential or realized risks and controversies arising from them, so long as the proposal relates, as this one does, to the corporation's "charitable contributions generally," rather than merely to some segment of the corporation's contributions.<sup>2</sup>

The need for such reporting has grown acute in this shareholder season. Many contributions seem unlikely to raise any material concerns.<sup>3</sup> In recent months, however, the Company has made significant charitable commitments in response to political and social events, commitments that have proven highly divisive<sup>4</sup> and carry with them significant potential for misapplication to activities fraught with risk to the Company's reputation. The Company's commitment to potentially problematic contributions remains vague: while it has pledged \$2 million to the NAACP, for example, it has pledged \$3 million more in matching funds to unspecified organizations to support "social justice," an opaque term, in unspecified ways.<sup>5</sup> It is therefore vital that the Company monitor carefully, and report to shareholders, the content of, intentions for, actual use of and lessons learned from its charitable contributions.

### **Basis for Exclusion**

### The Proposal May Be Excluded Pursuant to Rule 14a-8(i)(7)

Rule 14a-8(i)(7) permits a company to exclude a shareholder proposal if the proposal "deals with a matter relating to the company's ordinary business operations." The underlying policy of the ordinary business exclusion is "to confine the resolution of ordinary business problems to

<sup>&</sup>lt;sup>1</sup> https://www.sec.gov/divisions/corpfin/cf-noaction/14a-8/2010/humanlife021910-14a8.pdf

<sup>&</sup>lt;sup>2</sup> https://www.sec.gov/divisions/corpfin/cf-noaction/14a-8/2017/johnharrington022817-14a8.pdf

<sup>&</sup>lt;sup>3</sup> https://thewaltdisneycompany.com/disney-introduces-cloth-face-masks-featuring-disney-pixar-marvel-and-star-wars-characters-and-donates-one-million-cloth-face-masks-to-support-families-and-communities-in-need/; https://thewaltdisneycompany.com/disney-team-of-heroes-and-avengers-endgame-stars-support-5-million-donation-to-benefit-childrens-hospitals/

<sup>&</sup>lt;sup>4</sup> https://www.breitbart.com/politics/2020/06/02/silent-majority-poll-shows-american-voters-support-use-of-military-national-guard-in-riots/

<sup>&</sup>lt;sup>5</sup> https://thewaltdisneycompany.com/the-walt-disney-company-pledges-5-million-to-support-nonprofit-organizations-that-advance-social-justice-2/

management and the board of directors, since it is impracticable for shareholders to decide how to solve such problems at an annual shareholders meeting." SEC Release No. 34-40018 (May 21, 1998) (the "1998 Release"). As set out in the 1998 Release, there are two "central considerations" underlying the ordinary business exclusion. One consideration is that "[c]ertain tasks are so fundamental to management's ability to run a company on a day-to-day basis that they could not, as a practical matter, be subject to direct shareholder oversight." The other consideration is that a proposal should not "seek[] to 'micro-manage' the company by probing too deeply into matters of a complex nature upon which shareholders, as a group, would not be in a position to make an informed judgment." We believe the Proposal implicates both of these considerations.

# The Proposal May be Omitted because it Relates to Charitable Contributions to Specific Types of Organizations

The Proposal may be excluded in reliance on Rule 14a-8(i)(7) because the proposal relates to charitable contributions to specific types of organizations, which is a component of "ordinary business." Indeed, the subject matter of the requested report relates directly to the ordinary business matter of determining the particular nonprofit organizations to which the Company should or should not direct its charitable contributions and the Company's standards for selecting the recipients of its charitable contributions.

As a diversified worldwide entertainment company, the Company engages in charitable giving in multiple countries, and its charitable giving decisions and the publicity of these decisions constitute a critical component of the Company's day-to-day management. Delaware General Corporation Law provides corporations with the specific power to "[m]ake donations for the public welfare or for charitable, scientific or educational purposes, and in time of war or other national emergency in aid thereof . . ." Del. Code Ann. tit. 8, § 122(9). Decisions regarding the exercise of this specific power are multi-faceted, complex and based on a range of factors. These decisions require management to align charitable activities with a variety of goals served by the activities, including meeting the needs of the communities in which the Company operates, promoting projects that align with the Company's business strategy and selecting among competing projects in the context of limited resources.

The Proposal requests that the Company prepare and annually update a report to shareholders listing and analyzing charitable contributions made or committed during the prior year. The report would include not only identification of certain recipients of charitable contributions but also the purpose of the funds and "management's analysis of any risks to the Company's brand, reputation, or shareholder value posed by all public controversies associated with the donations, including an explanation of the objective and consistent standards by which such controversies were discovered and their effect on the Company gauged," as well as "philanthropic areas or initiatives considered most germane

to corporate values while posing less risk to Company reputation; or in the alternative, any decision to scale back without replacement risky or misused donations." The Commission has long held that proposals requesting a report are evaluated by the Staff by considering the underlying subject matter of the proposal when applying Rule 14a-8(i)(7). See Commission Release No. 34-20091 (August 16, 1983). The Proposal does not just request information about recipient organizations, it also seeks an assessment of the risks presented by the charitable contributions the Company chooses to make, including to the Company's brand and reputation – these are quintessential management decisions.

While the Proponent seeks to portray the Proposal as neutral with regard to the specific recipients of the Company's charitable contributions, the Supporting Statement specifically identifies the NAACP and other "unspecified organizations" that "support 'social justice." In addition, when read with relevant additional context of the Proponent's public objections to corporate support of certain types of organizations as further discussed below, it is evident that the Proposal is a veiled effort to pressure the Company to prevent charitable contributions being made to specific types of organizations (in the Company's case, organizations supporting social justice). At its core, the Proposal attempts to put to a shareholder vote the Company's contributions to organizations with agendas that are inconsistent with the Proponent's view. This conclusion is reinforced by the following sentence in the Supporting Statement: "The Company's commitment to potentially problematic contributions remains vague: while it has pledged \$2 million to the NAACP, for example, it has pledged \$3 million more in matching funds to unspecified organizations to support "social justice," an opaque term, in unspecified ways."

Although the Proponent argues in the first paragraph of the Supporting Statement that the Proposal relates to charitable contributions generally, the second paragraph of the Supporting Statement focuses on the Company's charitable commitments "[i]n recent months...in response to political and social events, commitments that have proven highly divisive" and the Company's commitment to "potentially problematic contributions...for example, it has pledged \$3 million more in matching funds to unspecified organizations to support "social justice," an opaque term." These statements illustrate the Proponent's viewpoints regarding the social justice movement and opposition to organizations supporting social justice by claiming that contributions to such organizations may be "potentially problematic" without describing why they would be problematic.

The Proponent may claim that "social justice" is an opaque term, but it is clear from the Proponent's website that the Proponent strongly opposes certain organizations that are widely known for advocating for social justice, and contributions to such organizations, and has made such viewpoint publicly known. For example, an online petition available on the Proponent's

website 6 demands that "Amazon cease all funding to Black Lives Matter" and claims that Black Lives Matter advocates extreme positions. In the instant case, the Supporting Statement's focus on organizations supporting social justice is generally consistent with its external statements and campaign, but in a veiled form due to the acknowledged parameters of shareholder proposals pursuant to Rule 14a-8. The Proposal, while drafted to appear neutral on its face, is in fact directed at contributions to a specific type of organization that the Proponent disfavors, and accordingly, is ultimately an attempt to induce the Company not to support such organizations.

In contrast to shareholder proposals that relate to a company's charitable contributions generally, which are typically not excludable under Rule 14a-8(i)(7), the Staff has consistently granted noaction relief under Rule 14a-8(i)(7) where the proposal requests that charitable contributions be made, or not made, to specific organizations or specific types of organizations. In The Walt Disney Co. (November 20, 2014), the Staff permitted exclusion under Rule 14a-8(i)(7) of a proposal urging the Company to "preserve the policy of acknowledging the Boy Scouts of America as a [] charitable organization to receive matching contributions (grants)" after the Company decided it would no longer provide the organization with funding based on the organization's decision to prohibit males who identify as homosexual from serving as troop leaders because the proposal related to "contributions to specific types of organizations", and in PepsiCo, Inc. (February 24, 2010), the Staff permitted exclusion of a proposal requesting that PepsiCo specifically prohibit financial or other support of any "organization or philosophy which either rejects or supports homosexuality," noting that "[p]roposals that concern charitable contributions directed to specific types of organizations are generally excludable under rule 14a-8(i)(7)." See also Target Corporation (March 31, 2010) (concurring in exclusion of a proposal requesting a report on charitable donations and a feasibility study of policy changes, "including minimizing donations to charities that fund animal experiments," on the basis that it related to Target's ordinary business operations in that it concerned "charitable contributions directed to specific types of organizations"); Starbucks Corporation (December 16, 2009) (concurring in exclusion of a proposal nearly identical to the Target proposal); The Boeing Co. (January 21, 2005) (concurring in exclusion of a proposal directing the company's "gift matching program" to include the Boy Scouts of America as an "eligible organization"); and Wachovia Corp. (January 25, 2005) (concurring in exclusion of a proposal recommending that the board disallow the payment of corporate funds directed at Planned Parenthood and any other organizations involved in providing abortion services).

The fact that the Proposal's resolution itself is facially neutral does not change the analysis. Substantial precedent exists that recognizes that even where the language of a resolution does not target specific charities or types of charities, a proposal may still be omitted under Rule 14a-8(i)(7) where the supporting statement – as is the case with the Proposal – makes clear that the

<sup>&</sup>lt;sup>6</sup> https://nationalcenter.org/tell-amazon-to-stop-funding-black-lives-matter/

proposal in fact would serve as a shareholder referendum on corporate contributions to a particular charity or type of charity. Moreover, the Staff has repeatedly permitted companies to exclude facially neutral proposals where the content of the preamble or supporting statement demonstrated that the proposal was actually an attempt to alter a company's contributions to specific types of organizations. For example, in JPMorgan Chase & Co. (February 28, 2018), the Staff concurred in exclusion of a proposal requesting that the board issue a report disclosing the company's standards for choosing organizations that receive charitable contributions, where the supporting statement focused on the company's contributions to Planned Parenthood and the Southern Poverty Law Center, and thus "contributions to specific types of organizations". Similarly, in Starbucks Corp. (January 4, 2018), the Staff concurred in exclusion of a facially neutral proposal in which the supporting statement criticized Planned Parenthood for "being the subject of much controversy," in PG&E Corp. (February 4, 2015), the Staff concurred in exclusion of a proposal suggesting the board "make appropriate changes to avoid future losses due to anti-family contributions and how to limit anti-family contributions," and in The Home Depot (March 18, 2011), the Staff permitted exclusion of a proposal requesting that the company publish on its website a list of recipients of "corporate charitable contributions or merchandise vouchers of \$5,000 or more" where the proposal's supporting statement focused primarily on the gay, lesbian, bisexual and transgender community, and associated organizations and therefore related to "charitable contributions to specific types of organizations." See also Johnson & Johnson (February 12, 2007), Pfizer Inc. (February 12, 2007) and Wells Fargo & Co. (February 12, 2007) (in each of which the Staff concurred in exclusion of a proposal requesting that each company publish all charitable contributions on its website, particularly those to Planned Parenthood and other charitable groups involved in abortions and same sex marriages, noting that the proposal related to the companies' ordinary business operations (i.e., contributions to specific types of organizations)), Bank of America Corp. (January 24, 2003) (concurring in exclusion of a facially neutral proposal to refrain from making charitable contributions to Planned Parenthood and organizations that support abortion); American Home Products Corp. (March 4, 2002) (concurring in exclusion of a facially neutral proposal that the company form a committee to study the impact of charitable contributions on the business of the company); and Schering-Plough Corp. (March 4, 2002) (concurring in exclusion of a facially neutral proposal that the company form a committee to study the impact of charitable contributions on the business of the company). As was the case in these letters, while the Proposal appears to be facially neutral, when read with the Supporting Statement, it is clear that the Proposal is a veiled attempt to put to a shareholder vote the Company's support for organizations or groups that support an agenda that the Proponent does not support.<sup>7</sup> Accordingly, the Proposal relates to

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<sup>&</sup>lt;sup>7</sup> We acknowledge that in certain circumstances the Staff has been unable to concur with the exclusion under Rule 14a-8(i)(7) of facially neutral shareholder proposals relating to charitable donations in which the companies argued that such proposals were actually directed to specific types of organizations. Most recently, in McDonald's Corp. (February 28, 2017), the Staff was unable to concur in exclusion under Rule 14a-8(i)(7) of a proposal to provide a report disclosing charitable contributions and related information; however, the Proposal is clearly distinguishable in

charitable contributions to specific types of organizations and may be excluded pursuant to Rule 14a-8(i)(7).

# The Proposal May Be Excluded Because It Seeks to Micromanage the Company

The Proposal also may be excluded in reliance on Rule 14a-8(i)(7) on the basis that it seeks to micromanage the determinations of the Company's management regarding day-to-day decisions and as such is excludable as related to the "ordinary business" of the Company. As the Staff explained in Staff Legal Bulletin 14K (October 16, 2019), "[w]hen a proposal prescribes specific actions that the company's management or the board must undertake without affording them sufficient flexibility or discretion in addressing the complex matter presented by the proposal, the proposal may micromanage the company to such a degree that exclusion of the proposal would be warranted." The Proposal's requested report does precisely that by requesting that the Company undertake a specific analysis regarding complex considerations relating to the Company's charitable contribution decisions and disclosing them in a report. Further, the Proposal prescribes how the Company should report on the recipients of the Company's donations. In this regard, the Proposal seeks to dictate both the contents of the report and the manner in which the Company evaluates and ultimately selects the recipients of its charitable contributions. For example, the requested report would capture all donations in excess of \$500 and require that the Company "aggregate smaller contributions by categories of recipients such as community organizations, schools, medical groups, churches, political or social activism organizations, and the like." In essence the proposal dictates the manner in which the Company must go about addressing its charitable contributions and thus micromanages the Company by dictating how it should assess and report on them.

For the reasons discussed in this letter, the Proposal implicates both of the key considerations in assessing whether a shareholder proposal relates to the ordinary business of a company and therefore may be excluded pursuant to Rule 14a-8(i)(7).

its clear focus on particular organizations such as the NAACP and other organizations that support social justice. The supporting statement for the Proposal makes clear that the Proponent's purpose is to guide the Company's philanthropic decision making. In particular, the Proposal's supporting statement raises questions about the "significant charitable commitments in response to political and social events, commitments that have proven highly divisive and carry with them significant potential for misapplication to activities fraught with risk to the Company's reputation." In addition to specifically identifying a \$2 million pledge to the NAACP, the supporting statement refers to pledges of "\$3 million more in matching funds to unspecified organizations to support 'social justice.'" These statements, coupled with a reference to "any decision to scale back without replacement risky or misused donations," have the collective effect of focusing the Proposal on contributions to specific types of organizations.

### Conclusion

For the foregoing reasons, and consistent with the Staff's prior no-action letters, we respectfully request that the Staff concur that it will take no action if the Company excludes the Proposal from its Proxy Materials pursuant to Rule 14a-8(i)(7), on the basis that the Proposal relates to the Company's ordinary business operations.

If the Staff has any questions with respect to the foregoing, or if for any reason the Staff does not agree that the Company may exclude the Proposal from its Proxy Materials, please do not hesitate to contact me at lillian.brown@wilmerhale.com or (202) 663-6743. In addition, should the Proponent choose to submit any response or other correspondence to the Commission, we request that the Proponent concurrently submit that response or other correspondence to the Company, as required pursuant to Rule 14a-8(k) and SLB 14D, and copy the undersigned.

Best regards,

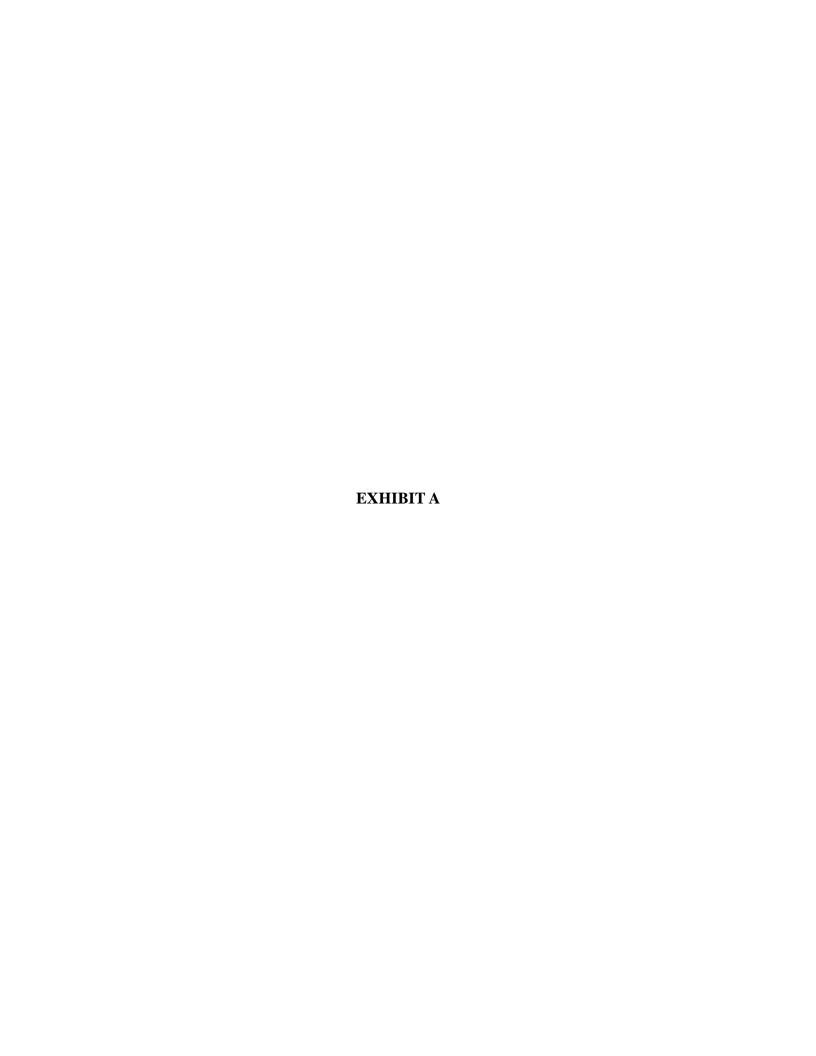
Lillian Brown

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Enclosures

cc: Jolene Negre, Associate General Counsel and Assistant Secretary The Walt Disney Company

Justin Danhof, Esq, General Counsel National Center for Public Policy Research



**ALAN BRAVERMAN** 



September 14, 2020

## Via FedEx to

Alan N. Braverman Secretary The Walt Disney Company 500 South Buena Vista Street Burbank, California 91521-1030

Dear Mr. Braverman,

I hereby submit the enclosed shareholder proposal ("Proposal") for inclusion in The Walt Disney Company (the "Company") proxy statement to be circulated to Company shareholders in conjunction with the next annual meeting of shareholders. The Proposal is submitted under Rule 14(a)-8 (Proposals of Security Holders) of the United States Securities and Exchange Commission's proxy regulations.

I submit the Proposal as the Deputy Director of the Free Enterprise Project of the National Center for Public Policy Research, which has continuously owned Company stock with a value exceeding \$2,000 for a year prior to and including the date of this Proposal and which intends to hold these shares through the date of the Company's 2021 annual meeting of shareholders. A Proof of Ownership letter is forthcoming and will be delivered to the Company.

Copies of correspondence or a request for a "no-action" letter should be forwarded to Justin Danhof, Esq, General Counsel, National Center for Public Policy Research, 20 F Street, NW, Suite 700, Washington, DC 20001 and emailed to JDanhof@nationalcenter.org.

Sincerely,

Scott Shepard

Enclosure: Shareholder Proposal

## **Charitable Giving Reporting**

Be it RESOLVED that shareholders of the Walt Disney Company ("Company") request that the Company prepare and annually update a report to shareholders, at reasonable expense and excluding proprietary information, listing and analyzing charitable contributions made or committed during the prior year. The report should:

- 1. Identify organizational or individual recipients of donations, whether cash or in-kind, in excess of \$500, and aggregate smaller contributions by categories of recipients such as community organizations, schools, medical groups, churches, political or social activism organizations, and the like;
- 2. Identify for donations not yet spent or used: the purposes to which the donations are to be put, any restrictions on the use of the donations, and any mechanisms by which the restrictions on donations will be monitored and enforced;
- 3. Identify for donations already spent or used: the purposes to which the donations were to be put, the purposes to which the donations were actually put, the method by which the use of the donations was monitored and ascertained, and an evaluation of the efficacy of the donation and the Company's intention with regard to future donations to the organization;
- 4. Include management's analysis of any risks to the Company's brand, reputation, or shareholder value posed by all public controversies associated with the donations, including an explanation of the objective and consistent standards by which such controversies were discovered and their effect on the Company gauged; and
- 5. Identify, if and as appropriate, philanthropic areas or initiatives considered most germane to corporate values while posing less risk to Company reputation; or in the alternative, any decision to scale back without replacement risky or misused donations.

Supporting Statement

The SEC has long and consistently stated that charitable contributions by corporations are "generally found to involve a matter of corporate policy which is extraordinary in nature and beyond a company's ordinary business operations," and so are amenable, without omission, to shareholder proposals that require reporting about them and about potential or realized risks and controversies arising from them, so long as the proposal relates, as this one does, to the corporation's "charitable contributions generally," rather than merely to some segment of the corporation's contributions.<sup>2</sup>

The need for such reporting has grown acute in this shareholder season. Many contributions seem unlikely to raise any material concerns.<sup>3</sup> In recent months, however, the Company has made significant charitable commitments in response to political and social events,

<sup>&</sup>lt;sup>1</sup> https://www.sec.gov/divisions/corpfin/cf-noaction/14a-8/2010/humanlife021910-14a8.pdf

<sup>&</sup>lt;sup>2</sup> https://www.sec.gov/divisions/corpfin/cf-noaction/14a-8/2017/johnharrington022817-14a8.pdf

<sup>&</sup>lt;sup>3</sup> <a href="https://thewaltdisneycompany.com/disney-introduces-cloth-face-masks-featuring-disney-pixar-marvel-and-star-wars-characters-and-donates-one-million-cloth-face-masks-to-support-families-and-communities-in-need/; <a href="https://thewaltdisneycompany.com/disney-team-of-heroes-and-avengers-endgame-stars-support-5-million-donation-to-benefit-childrens-hospitals/">https://thewaltdisneycompany.com/disney-introduces-cloth-face-masks-featuring-disney-pixar-marvel-and-star-wars-characters-and-donates-one-million-cloth-face-masks-to-support-families-and-communities-in-need/">https://thewaltdisneycompany.com/disney-introduces-cloth-face-masks-featuring-disney-pixar-marvel-and-star-wars-characters-and-donates-one-million-cloth-face-masks-to-support-families-and-communities-in-need/">https://thewaltdisneycompany.com/disney-introduces-cloth-face-masks-to-support-families-and-communities-in-need/</a>; <a href="https://thewaltdisneycompany.com/disney-team-of-heroes-and-avengers-endgame-stars-support-5-million-donation-to-benefit-childrens-hospitals/">https://thewaltdisneycompany.com/disney-team-of-heroes-and-avengers-endgame-stars-support-5-million-donation-to-benefit-childrens-hospitals/</a>

commitments that have proven highly divisive<sup>4</sup> and carry with them significant potential for misapplication to activities fraught with risk to the Company's reputation. The Company's commitment to potentially problematic contributions remains vague: while it has pledged \$2 million to the NAACP, for example, it has pledged \$3 million more in matching funds to unspecified organizations to support "social justice," an opaque term, in unspecified ways.<sup>5</sup> It is therefore vital that the Company monitor carefully, and report to shareholders, the content of, intentions for, actual use of and lessons learned from its charitable contributions.

 $<sup>^4\</sup> https://www.breitbart.com/politics/2020/06/02/silent-majority-poll-shows-american-voters-support-use-of-military-national-guard-in-riots/$ 

<sup>&</sup>lt;sup>5</sup>https://thewaltdisneycompany.com/the-walt-disney-company-pledges-5-million-to-support-nonprofitorganizations-that-advance-social-justice-2/



Jolene E. Negre
Associate General Counsel and Assistant Secretary

September 29, 2020

# VIA OVERNIGHT COURIER

Scott Shepard National Center for Public Policy Research 20 F Street, NW, Suite 700 Washington, DC 20001

Re:

Notice of Deficiency Relating to Shareholder Proposal

Dear Mr. Shepard:

On September 16, 2020, The Walt Disney Company (the "Company") received the shareholder proposal submitted by you on behalf of National Center for Public Policy Research (the "Proponent") for consideration at the Company's 2021 Annual Meeting (the "Submission"). Based on the postmark of the Submission, the Company has determined that the date of submission was September 16, 2020 (the "Submission Date").

Rule 14a-8(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), provides that a shareholder proponent must submit sufficient proof of their continuous ownership of at least \$2,000 in market value, or 1%, of a company's shares entitled to vote on the proposal for at least one year as of the Submission Date. The Company's stock records do not indicate that the Proponent is the record owner of sufficient shares to satisfy this requirement. Therefore, under Rule 14a-8(b), the Proponent must prove its eligibility by submitting either:

• A written statement from the "record" holder of the Proponent's shares (usually a broker or a bank) verifying that, as of the Submission Date, the Proponent continuously held the requisite number of Company shares for at least one year. As addressed by the SEC staff in Staff Legal Bulletin 14G, please note that if the Proponent's shares are held by a bank, broker or other securities intermediary that is a Depository Trust Company ("DTC") participant or an affiliate thereof, proof of ownership from either that DTC participant or its affiliate will satisfy this requirement. Alternatively, if the Proponent's shares are held by a bank, broker or other securities intermediary that is not a DTC participant or an affiliate of a DTC participant, proof of ownership must be provided by both (1) the bank, broker or other securities intermediary and (2) the DTC participant (or an affiliate thereof) that can verify the holdings of the bank, broker or other securities intermediary. You can confirm whether a particular bank, broker or other securities intermediary is a DTC participant by checking DTC's participant list, which is available on the Internet at http://www.dtcc.com/downloads/membership/directories/dtc/alpha.pdf.



Joiene E. Negre Associate General Counsel and Assistant Secretary

The Proponent should be able to determine who the DTC participant is by asking the Proponent's bank, broker or other securities intermediary; or

• If the Proponent has filed with the SEC a Schedule 13D, Schedule 13G, Form 3, Form 4 or Form 5, or amendments to those documents or updated forms, reflecting its ownership of the requisite number of Company shares as of or before the date on which the one-year eligibility period begins, a copy of the schedule and/or form, and any subsequent amendments reporting a change in the ownership level and a written statement that the Proponent continuously held the requisite number of Company shares for the one-year period.

Your cover letter indicated that certification of the Proponent's ownership from the record owner would be forthcoming. To date, the Company has not received proof that the Proponent has satisfied Rule 14a-8's ownership requirements as of the Submission Date. To remedy this defect, the Proponent must submit sufficient proof of its ownership of the requisite number of Company shares during the time period of one year preceding and including the Submission Date.

The SEC's rules require that any response to this letter be postmarked or transmitted electronically no later than 14 calendar days from the date you receive this letter. Please address any response to the undersigned, Assistant General Counsel of the Company, at The failure to correct the deficiencies within this timeframe will provide the Company with a basis to exclude the proposal contained in the Submission from the Company's proxy materials for the 2021 Annual Meeting.

If you have any questions with respect to the foregoing, please email me. For your reference, I enclose copies of Rule 14a-8 and Staff Legal Bulletins 14F and 14G.

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Sincerely,

Jolene E. Negre

cc: Justin Danhof, Esq, National Center for Public Policy Research

Enclosures – Exchange Act Rule 14a-8 Staff Legal Bulletins 14F and 14G





October 1, 2020

## Via FedEx to

Alan N. Braverman Secretary The Walt Disney Company 500 South Buena Vista Street Burbank, California 91521-1030

Dear Mr. Braverman,

Enclosed please find a Proof of Ownership letter from UBS Financial Services Inc. in connection with the shareholder proposal submitted under Rule 14(a)-8 (Proposals of Security Holders) of the United States Securities and Exchange Commission's proxy regulations by the National Center for Public Policy Research to The Walt Disney Company on September 14, 2020.

Copies of correspondence or a request for a "no-action" letter should be forwarded to Justin Danhof, Esq, General Counsel, National Center for Public Policy Research, 20 F Street, NW, Suite 700, Washington, DC 20001 and emailed to JDanhof@nationalcenter.org.

Sincerely,

Scott Shepard

Enclosure: Proof of Ownership Letter



UBS Financial Services Inc. 1000 Harbor Boulevard Weehawken, NJ 07086 Tel. 877-827-7870 FAX 877-785-8404

**UBS Wealth Advice Center** 

www.ubs.com

Alan N. Braverman, Secretary The Walt Disney Company 500 South Buena Vista Street Burbank, California 91521-1030

October 1, 2020

Confirmation: Information regarding the account of The National Center for Public Policy Research

Dear Mr. Braverman,

The following client has requested UBS Financial Services Inc. to provide you with a letter of reference to confirm its banking relationship with our firm.

The National Center for Public Policy Research has been a valued client of ours since October 2002 and as of the close of business on 09/16/2020, the National Center for Public Research held, and has held continuously for at least one year 40 shares of Walt Disney Co common stock. UBS continues to hold the said stock.

Please be aware this account is a securities account not a "bank" account. Securities, mutual funds, and other non-deposit investment products are not FDIC-insured or bank guaranteed and are subject to market fluctuation.

### Questions

If you have any questions about this information, please contact Lars Soderberg at (844) 964-0333.

UBS Financial Services is a member firm of the Securities Investor Protection Corporation (SIPC).

Sincerely

Lars A Soderberg

Lars A. Soderberg

Financial Advisor

UBS Financial Services Inc.