## MEMORANDUM

**To** : Commission File No. S7-04-11

**From:** Anthony Barone

Special Counsel

Office of Small Business Policy Division of Corporation Finance

U.S. Securities and Exchange Commission

**Re**: Net Worth Standard for Accredited Investors

Release No. 33-9177

**Date :** May 11, 2011

On May 4, 2011, staff members of the SEC Division of Corporation Finance met with representatives of the Real Estate Investment Securities Association (REISA). Among the topics discussed were the Commission's rulemaking proposals in Release No. 33-9177, entitled "Net Worth Standard for Accredited Investors," which reflected the requirements of Section 413(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act. The following individuals attended the meeting:

Staff members from the SEC Division of Corporation Finance:

Lona Nallengara, Deputy Director for Legal and Regulatory Policy
Thomas Kim, Chief Counsel and Associate Director
Mauri Osheroff, Associate Director (Regulatory Policy)
Gerald Laporte, Chief, Office of Small Business Policy
Anthony Barone, Special Counsel, Office of Small Business Policy
Sonia Barros, Special Counsel, Real Estate & Business Services, Disclosure Operations

## Representatives of REISA:

Deborah Schwager Froling of the law firm Arent Fox LLP and member of REISA board of directors

Douglas Schriner of Harrison Douglas, a financial planning and investment banking firm Meredith Traudt, Esq., Director of Product Development, FactRight, LLC