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SECURI DESAINDEACHANGE COMMISSION Washington, D.C. 20549

## **ANNUAL AUDITED REPORT FORM X-17A-5 PART III**

OMB APPROVAL

OMB Number: 3235-0123

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_		AND ENDING	12/31/16
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: DUN-ES	SECURITIES CERP	ORATION	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	FIRM I.D. NO.		
12 NEW ORLEANS ROM	チウ		
	(No. and Street)		
HILTEN HEAD ISLAND (City)	SE	29	1928
(City)	(State)	(2	7923 Zip Code)
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN	REGARD TO THIS REF	PORT
			(Area Code - Telephone Number
R ACC	OUNTANT IDENTIFI		(intel Code Telephone Name)
2,1100			
INDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is contained i	n this Report*	
RICHARDSON, E	DUARD FR.		
	(Name – if individual, state last, j	Tirst, middle name)	
15565 NORTHLAND DRIVE (Address)	SOUTHFIELD	MICHIGAN	48075
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
Public Accountant			
Accountant not resident in Unit	ed States or any of its posse	essions,	
	FOR OFFICIAL USE O		

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

l,	1	EDNARD	3.	DOWASO	HINSKI	, swear (or a	ffirm) that, to the best of
my	kno	wledge and bel	ief the	accompanying	financial statement and s	supporting schedules pertain	ning to the firm of
•		DUNGS .	500	URITIES	CORPORATI	ON	, as
of	_	GLEMBE				are true and correct. I furt	her swear (or affirm) that
				partner, propri	etor, principal officer or	director has any proprietary	interest in any account
				ustomer, excep			•
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					<u>Eu</u>	would to Son	assensof
					(m)	Signature	
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	_			1	Thomas R Wilkinson	TROSPORT	
	F	1		Notary Pu	ublic, State of South Ca	arolina Title	
•	11.	Secret /	٠.		ssion Expires September 1		
	E/V	Notary F	Public				
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						Sole Proprietors' Capital.	
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		Computation of			Donation Description	manage to Bully 15-2-2	
					Reserve Requirements Pur		
					ion or Control Requireme	mputation of Net Capital Un	dow Dulo 15a2 1 and the
_	(I)					Under Exhibit A of Rule 1	
П	/k)					nts of Financial Condition	
_	(4)	consolidation.		ween me audite	and unaddited stateme	iks of t manetal condition	with respect to methods of
X	(D)	An Oath or Af		ion.			
				Supplemental R	eport.		
						found to have existed since t	he date of the previous audit
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<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Edward Richardson Jr., CPA 15565 Northland Dr W Ste 508 Southfield, MI 48075 248-559-4514

#### Independent Auditor's Report

Board of Directors Dunes Securities Corporation Twelve New Orleans Road Hilton Head Island, SC 29928

#### Report on the Financial Statements

I have audited the accompanying statement of financial condition of Dunes Securities Corporation as of December 31, 2016 and the related statements of income, changes in stockholder's equity, changes in liabilities to claims of general creditors, and cash flows for the year ended. These financial statements are the responsibility of Dunes Securities Corporation management. My responsibility is to express an opinion on these financial statements based on my audit.

#### Auditor's Responsibility

I conducted this audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

#### Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Dunes Securities Corporation as of December 31, 2016, and results of its operations and its cash flows to the year then ended in conformity with accounting principles generally accepted in the United States.

#### Other Matters

The Supplemental Information has been subjected to audit procedures performed with audit of Dunes Securities Corporation financial statements. Supplemental Information is the responsibility of Dunes Securities Corporation's management. My audit procedures included determining whether the Supplemental Information reconciles to the financial statements or the underlying accounting and other records as applicable, and performing procedures to test the completeness and accuracy of the information presented in the Supplemental Information. In

forming my opinion on the Supplemental Information, I evaluated whether the Net Capital Computation, including its form and content is presented in conformity 17 C.F.R. # 240 17a-5. In my opinion, the Net Capital Computation is fairly stated, in all material respects, in relation to the financial statements as a whole.

Edward Richardson Jr., CPA

Edward Butter during Cit

Southfield, MI. 48075 February 10, 2017

Financial Statements and Supplemental Schedules Required by the U.S. Securities and Exchange Commission

**Including Independent Auditor's Report Thereon** 

For the Year-Ended December 31, 2016

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# **Dunes Securities Corporation Financial Statements**

# Statement of Financial Condition As of and for the Year-Ended December 31, 2016

#### **ASSETS**

CURRENT ASSETS	
Cash in Bank	\$30,726.22
Total current assets	30,726.22
OTHER ASSETS	
Organization Costs	3,131.00
Less: Accumulated Amortization	( <u>3,131.00</u> )
Total other assets	0.00
TOTAL ASSETS	\$30,726.22
LIABILITIES AND STOCKHOLDER'S EQUITY	
CURRENT LIABILITIES	
Accrued payroll taxes	70.38
Accrued Federal and State Corporate Taxes Payable	76.00
Total current liabilities	<u>146.38</u>
STOCKHOLDER'S EQUITY	
Capital Stock, par value \$1 per share	25,000.00
100,000 shares autorized,	
1,000 shares issued and outstanding	
Paid in Excess	5,000.00
Retained Earnings	579.84
	<u>30,579.84</u>
TOTAL LIABILITIES AND STOCKHOLER'S EQUITY	\$30,726.22

## **Financial Statements**

## **Statement of Operations**

## As of and for the Year- Ended December 31, 2016

Revenue	
Commission Earned	\$122,250.00
Other	<u>823.31</u>
Total Revenue	123,073.31
Operating Expenses	
Advertising	936.22
Sales Commissions	63,125.00
Employee compensation	37,862.50
Legal and Accounting Fees	11,250.00
Payroll Taxes	2,968.53
Regulatory Fees and Expenses	3,721.88
Occupancy	600.00
Office and Other Expenses	2,110.67
Federal and State Taxes	76.00
	122,650.80
Net Income (Loss)	<u>\$422.51</u>

## **Financial Statements**

## **Statement of Cash Flows**

## As of anf for the Year- Ended December 31, 2016

CASH FLOWS FROM OPERATING ACTIVITIES  Net Income (Loss)	422.51
Adjustments to reconcile Net Income:  Decrease (Increase) in Operating Assets Increase (Decrease) in Operating Liabilities Increase (Decrease) in Accrued Liabilities	0.00 101.38 <u>0.00</u>
Net Cash Provided (Used) Operating Activities	523.89
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds From Sales of Assets	0.00
Net Cash Provided (Used) Investing Activities	0.00
CASH FLOWS FROM FINANCING ACTIVITIES  Notes Payable Repayments	0.00
Net Cash Provided (Used) Financing Activities	0.00
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	523.89
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	30,202.33
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$30,726.22

# **Dunes Securities Corporation Financial Statements**

# Statement of Changes in Ownership Equity As of and for the Year-Ended December 31, 2016

	<u>Common</u> Shares	Common Stock Shares Amount				Stock Amount	Retained Earnings Amount	Stockholder's  Equity  Amount
Balance at January 1, 2015	<del></del>	\$25,000.00		\$5,000.00	<u>Shares</u> 0	\$0.00	\$157.33	\$30,157.33
Net Income (Loss)							422.51	422.51
Capital Transactions							0.00	0.00
Prior Period Adjustments							0.00	0.00
Balance at December 31, 2015	<u>1,000</u>	\$25,000.00	1,000	\$5,000.00	0	\$0.00	\$579.84	\$30,579.84

Total

# **Dunes Securities Corporation**<u>Financial Statements</u>

# Statement of Changes in Subordinated Liabilities As of and for the Year-Ended December 31, 2016

Balance of such claims at January 1, 2016	\$0.00
Additions	0
Reductions	0
Balance of such claims at December 31, 2016	\$0.00

# Notes to Financial Statements As of and for the Year-Ended December 31, 2016

#### NOTE A – SUMMARY OF ACCOUNTING POLICIES

Accounting principles followed by the Company and the methods of applying those principles which materially affect the determination of financial position, results of operation and cash flows are summarized below:

#### Organization

Dunes Securities Corporation (the Company) was incorporated in the State of South Carolina effective January 10, 2003.

#### **Description of Business**

The Company, located in Hilton Head Island, South Carolina, is a registered securities broker/dealer primarily engaged as agent for buyers and sellers of Omni Hilton Head Oceanfront Resort. The Company is a member of the Financial Industry Regulatory Authority (the "FINRA").

#### **Basis of Accounting**

The financial statements of the Company have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

#### Cash and Cash Equivalents

The Company considers all temporary cash investments purchased with a maturity of three months or less to be cash equivalents, and places its temporary cash investments with high credit quality financial institutions.

#### Revenue Recognition

Commission income is recorded when transactions are completed and funds are distributed at the closing of the respective condominium units.

#### **Income Taxes**

Income tax expenses is the sum of taxes currently payable and the change during the period in deferred tax assets and liabilities. Deferred income taxes are recognized for the tax consequences in future years of differences between tax basis of assets and liabilities and their financial reporting amounts at each year-end based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. The Company is not subject to income tax examinations by the U.S. federal, state or local authorities for the years before 2012.

## Notes to Financial Statements As of and for the Year-Ended December 31, 2016

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value of Financial Instruments

Financial instruments that are subject to fair value disclosure requirements are carried in the financial statements at amount that approximate fair value and include cash and cash equivalents. Fair values are sh flows and assumed discount rates reflecting varying degrees of perceived risk.

#### Comprehensive Income

Statement of Financial Accounting Standards (SFAS) No. 130, Reporting Comprehensive Income, establishes requirements for disclosure of Comprehensive Income that includes certain items previously not included in the statement of income, including unrealized gains and losses on available-for-sales securities and foreign currency translation adjustment among others. During the year ended December 31, 2016, the Company did not have any components of Comprehensive Income to report.

#### Concentrations

The Company has revenue concentrations; the company specializes in sales of real estates.

#### **Subsequent Events**

The Company has evaluated events subsequent to the balance sheet date for items requiring reporting or disclosure in the financial statements. The evaluation was performed through February 10, 2017 which is the date the financial statement was available to be issued. Based upon this review, the Company has determined that there were no events which took place that would have a material impact on its financial statements.

#### NOTE B - NET CAPITAL REQUIREMENTS

Pursuant to the net capital provisions of Rule 15c3-3 of the Securities and Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. Net capital and related net capital ratio may fluctuate on a daily basis.

There were no material inadequacies in the amount reported as Net Capital in the audited Computation of Net Capital and the broker dealer's corresponding Part IIA of the FOCUS report require under Rule 15c3-1.

## Notes to Financial Statements As of and for the Year-Ended December 31, 2016

#### NOTE C - POSSESSION OR CONTROL REQUIREMENTS

The Company does not have any possession or control of customer's funds or securities. There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of SEC Rule 15c3-3(k)(2)(i) by promptly transmitting all customer funds or securities to the closing attorney (McNair Law Firm) or to a trust account at Regions Bank prior to closing on a unit. Funds are released from the trust account to the McNair Law Firm when a closing is scheduled.

#### NOTE D - OTHER COMMITMENTS AND CONTINGENCIES

During the course of the audit nothing came to our attention to suggest any violation of SEC Rule 15c-3-3(k)(2)(i).

#### NOTE E - ADVERTISING

The advertising expenses for the year was \$936.22; the entire amount was expensed as incurred.

#### NOTE F - RENT

The amount of rent for the year ended December 31, 2016 was \$600.00

#### NOTE G - SIPC RECONCILIATION

SEC Rule 17a-5(e)(4) requires a registered broker dealer to file a supplemental report which includes procedures related to the broker-dealers SIPC annual general assessment reconciliation or exclusion form membership forms. In circumstances where the broker-dealer reports \$500,000 or less gross revenues, they are not required to file the supplemental SIPC report. The Company is exempt from filing the supplemental report under SEC Rule 17a-5(E)(4) because it is reporting less than \$500,000 in gross revenue.

# Dunes Securities Corporation Supplementary Schedules Required by SEA Rule 17a-5 Of the Securities and Exchange Act of 1934 As of and for the year ended December 31, 2016

#### **Computation of Net Capital**

Total Stockholder's Equity		\$30,579.84
Nonallowable assets		
Property and equipment	0.00	
Accounts receivable	0.00	0.00
Haircuts on Securities Positions		
Haircuts	0.00	
Undue Concentration	0.00	0.00
Net allowable capital		\$30,579.84
Computation of Basic Net Capital Requirement		
Minimum net capital required as a percentage of aggregate indebtedness		\$10.00
Minimim dollar net capital requirement of reporting broker or dealer		\$5,000.00
Net capital requirement		\$5,000.00
Excess net capital	:	\$25,579.84
Computation of Aggregate Indebtedness		
Total Aggrgate Indebtedness		\$146.38
Percentage of aggregate indebtedness to net capital		0.48%
Computation of Reconciliation of Net Capital		
Net Capital reported on FOCUS IIA as of December 31, 2016		\$30,579.84
Adjustments:		
Increase (Decrease) in Equity		0.00
(Increase) Decrease in Non-Allowable Assets		0.00
(Increase) Decrease in Securities Haircuts		0.00
Net Capital per Audit	,	\$30,579.84
Reconciled Difference		\$0.00

# Dunes Securities Corporation Supplementary Schedules Pursuant to SEA Rule 17a-5 Of the Securities and Exchange Act of 1934

As of and for the Year-Ended December 31, 2016

#### Statement Related to Uniform Net Capital Rule

The Company is a member of the FINRA and is subject to the SEC Uniform Net Capital Rule 15c3-1. This rule requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 1500% (15 to 1), or, during its first year of operations, 800% (8:1). Net capital and the related net capital ratio may fluctuate on a daily basis. At December 31, 2016, the Company had net capital of \$30,579.84 which was \$25,579.84 in excess of its required net capital of \$5,000.00. The Company's net capital ratio was 512%. The Company has elected to use the basic computation method, as is permitted by the rule, which requires that the Company maintain minimum Net Capital pursuant to a fixed dollar amount or 6-2/3% percent of total aggregate indebtedness, as defined, whichever is greater, and does not, therefore, calculate its net capital requirement under the alternative reserve requirement method.

#### Statement Related to Exemptive Provision (Possession and Control)

The Company does not have possession or control of customer's funds or securities. There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of SEA Rule [15c3-3(k)(2)(ii)]; All customer transactions cleared through the McNair Law Firm on a fully disclosed basis.

#### Statement Related to Material Inadequacies

This audit did not disclose any material inadequacies since the previous audit of the financial statements contained within the audit report of the Computation of Minimum Net Capital Requirement as reported in the Supplemental Schedules contained within the audit report or the filed Financial and Operational Combined Uniform Single Report filed pursuant to SEA Rule 15c3-1. The firm is exempt from 15c3-3; it does not maintain customer funds or securities and therefore does not maintain customer funds to segregate nor does it maintain separate accounts for customers.

#### Statement Related to SIPC Reconciliation

SEA Rule 17a-5(e)(4) requires a registered broker-dealer to file a supplemental report which includes procedures related to the broker-dealers SIPC annual general assessment reconciliation or exclusion from membership forms. In circumstances where the broker-dealer reports \$500,000 or less in gross revenue they are not required to file the supplemental SIPC report. The Company is exempt from filing the supplemental report under SEA Rule 17a-5(e)(4) because it is reporting less than \$500,000 in gross revenue.

# Dunes Securities CORPORATION

February 10, 2017

Edward Richardson, Jr. CPA 15565 Northland Drive Suite 508 West Southfield, MI 48075

RE: Exemption Statement Rule 15c3-3 (k) (2) (i) for FYE December 31, 2016

Dear Mr. Richardson Jr.,

Please be advised that Dunes Securities Corporation has complied with Exemption Rule 15c3-3 (k) (2) (i), for the period of January 1, 2016 through December 31, 2016. Dunes Securities Corporation did not hold customer securities or funds at any time during this period and does business on a limited basis (publicly registered non-trades REITS, and oil & gas partnerships). Dunes Securities Corporation's past business has been of similar nature and has complied to this exemption since its inception, January 10, 2003.

Edward B. Dowaschinski, the president of Dunes Securities Corporation has made available to Edward Richardson all records and information including all communications from regulatory agencies received through the date of this review December 31, 2016.

Edward B. Dowaschinski has been responsible for compliance with the exemption provision throughout the fiscal year. Also, there were not any known events or other factors that might have affected Dunes Securities Corporation's compliance with this exemption.

If you would like additional information or have any questions, feel free to call me directly at (843) 384-1910.

Very truly yours,

**Dunes Securities Corporation** 

Edward B. Dowaschinski, President

#### Edward Richardson, Jr., CPA 15565 Northland Suite 508 West Southfield, MI. 48075

February 10, 2017

Board of Directors Dunes Securities Corporation 12 New Orleans Road Hilton Head Island, SC 29928

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

I have reviewed management's statements, included in the accompanying Representation Letter of Exemptions, in which (1) Dunes Securities Corporation identified the following provisions of 17 C.F.R. § 15c3-3(k) under which Dunes Securities Corporation claimed an exemption from 17 C.F.R. § 15c3-3(k)(2)(i), and (2) Dunes Securities Corporation stated that Dunes Securities Corporation met the identified exemption provisions throughout the most recent fiscal year without exception. Dunes Securities Corporation's management is responsible for compliance with the exemption provisions and its statements.

My review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Dunes Securities Corporation 's compliance with the exemption provisions. A review is substantially less in scope that an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, I do not express such an opinion.

Based on my review, I'm not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Edward Richardson, Jr., CPA

Elward Railandson for Citi

Edward Richardson Jr., CPA 15565 Northland Drive Suite 508 West Southfield, MI 48075

To the Members of Dunes Securities Corporation 12 New Orleans Road Hilton Head Island, SC 29928

# INDEPENDENT ACCOUNTANT'S AGREED-UPON PROCEDURES REPORT ON SCHEDULE OF ASSESSMENT AND PAYMENTS

In accordance with Rule 17a-5©(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [Transitional Assessment Reconciliation (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the period January 1, 2016 to December 31, 2016, which were agreed to by Dunes Securities Corporation, and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc. and the SIPC, solely to assist you and other specified parties in evaluating Dunes Securities Corporation's compliance with the applicable instructions of the Transitional Assessment Reconciliation (Form SIPC-7). Dunes Securities Corporation's management is responsible for Dunes Securities Corporation compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the Public Company Accounting Oversight Board. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures were performed and our findings are as follows:

- 1. Compared the listed assessment payments represented on Form SIPC-7 with the respective cash disbursements record entries, including check amount of \$0.00.
- 2. Compared audited Total Revenue for the period of January 01, 2016 through the December 31, 2016 (fiscal yearend) with the amounts reported on Form SIPC-7 for the same period noting no reportable reconciliation differences.
- 3. Compared any adjustments reported Form SIPC-7 with supporting schedules and work papers, to the extent such exists, noting no differences.
- 4. Proved the arithmetical accuracy of the calculations reflected on Form SIPC-7 noting no differences.
- 5. If applicable, compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed. According to our findings, Dunes Securities Corporation had no reportable differences.

I was not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, I do not express such an opinion. Had I performed additional procedures, other matters might have come to my attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

February 10, 2017

Elward Richards only Con