



17018610

Washington, D.C. 20549

OMB APPROVAL

)N

OMB Number: 3235-0123 Expires: May 31, 2017

Estimated average burden hours per response..... 12.00

SEC FILE NUMBER

## ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the

Securities Exchange Act of 1934 and Rule 17a-5 Thereunder AND ENDING 12/31/2016 REPORT FOR THE PERIOD BEGINNING 01/01/2016 MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: ALLERON CAPITAL MANAGEMENT, LLC OFFICIAL USE ONLY ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. 3401 W. Cypress Street, Suite 101 (No. and Street) 33607 Tampa FL (City) (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT 813-341-3654 x 136 Michael S. Maguire (Area Code - Telephone Number) B. ACCOUNTANT IDENTIFICATION INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* Accell Audit And Compliance, P.A. (Name - If individual, state last, first, middle name) 4868 W. Gandy Blvd. FL 33611 Tampa (Address) (City) (Zip Code) (State) CHECK ONE: Certified Public Accountant Public Accountant Accountant not resident in United States or any of its possessions, FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valld OMB control number.

SEC 1410 (06-02)



#### OATH OR AFFIRMATION

I, Michael Maguire	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial sta Aileron Capital Management	tement and supporting schedules pertaining to the firm of
of December 31	2016 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal classified solely as that of a customer, except as follows:	al officer or director has any proprietary interest in any account
None	
	Mural & Magne Signature
	Chief Executive Officer
Marafisa De Shoot	Title
Notary Public  This report ** contains (check all applicable boxes):  (a) Facing Page.  (b) Statement of Financial Condition.  (c) Statement of Income (Loss).  (d) Statement of Changes in Financial Condition.  (e) Statement of Changes in Stockholders' Equity or  (f) Statement of Changes in Liabilities Subordinated  (g) Computation of Net Capital.  (h) Computation for Determination of Reserve Requ  (i) Information Relating to the Possession or Control  (j) A Reconciliation, including appropriate explanatic Computation for Determination of the Reserve R  (k) A Reconciliation between the audited and unaudiconsolidation.  (l) An Oath or Affirmation.  (m) A copy of the SIPC Supplemental Report.	irements Pursuant to Rule 15c3-3. I Requirements Under Rule 15c3-3. on of the Computation of Net Capital Under Rule 15c3-1 and the

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Aileron Capital Management, LLC
Report of Independent Registered Public Accounting Firm,
Financial Statements And
Supplementary Information
December 31, 2016



#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Member of Aileron Capital Management, LLC

We have audited the accompanying statement of financial condition of Aileron Capital Management, LLC as of December 31, 2016, and the related statements of income, changes in member's equity, and cash flows for the year then ended. These financial statements are the responsibility of Aileron Capital Management, LLC's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Aileron Capital Management, LLC, as of December 31, 2016, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Schedule I – Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission; Schedule II – Computation For Determination of Reserve Requirements; and Schedule III – Information Relating to Possession or Control Requirements Under Rule 15c3-3 (the "supplemental information") have been subjected to audit procedures performed in conjunction with the audit of Aileron Capital Management, LLC's financial statements. The supplemental information is the responsibility of Aileron Capital Management, LLC's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Accell Audit & Compliance, PA

Tampa, Florida February 25, 2017

## Aileron Capital Management, LLC Statement of Financial Condition December 31, 2016

Assets		
Cash	\$	20,339
Interest receivable		11,127
Prepaid assets		214
Loan participations		1,923,490
Total Assets		1,955,170
Liabilities & Member's Equity		
Accounts payable and accrued expenses	_\$	9,906
Total liabilities		9,906
Member's equity		1,945,264
Total Liabilities & Member's Equity	\$	1,955,170

## Aileron Capital Management, LLC Statement of Income For the Year Ended December 31, 2016

Revenue	
Interest income	\$ 95,338
Other revenues	 38,025
Total Revenues	133,363
Expenses	
General and administrative	30,603
Management fee	 51,600
Total Expenses	82,203
Net Income	\$ 51,161

## Aileron Capital Management, LLC Statement of Member's Equity For the Year Ended December 31, 2016

Balance at December 31, 2015	\$ 2,054,103
Capital distributions	(160,000)
Net income	 51,161
Balance at December 31, 2016	\$ 1,945,264

## Aileron Capital Management, LLC Statement of Cash Flows For the Year Ended December 31, 2016

Cash flows from operating activities:	
Net Income	\$ 51,161
Changes in operating assets and liabilities	
Interest receivable	(107)
Prepaid asset	(214)
Loan participations	98,695
Accounts payable and accrued expenses	(1,411)
Net cash from operating activities	 148,124
Cash flows from financing activities:	
Distributions	(160,000)
Net cash from financing activities	(160,000)
Net change in cash	(11,876)
Cash, beginning of year	 32,215
Cash, end of year	\$ 20,339

#### NOTE 1 ORGANIZATION AND NATURE OF BUSINESS

#### Organization

Aileron Capital Management, LLC, ("Aileron" or the "Company") was formed in August 2010 pursuant to the provisions of the Florida Limited Liability Company Act. The Company's operating and capital structure is governed by an Operating Agreement with its Member, and except as expressly provided by law, the Member has no personal liability for any of the Company's obligations. Effective April 27, 2012, the Company is registered as a broker-dealer with the Financial Industry Regulatory Authority ("FINRA"). The Company is subject to net capital and other regulatory requirements of FINRA.

#### Nature of Business

Overall, the Company originates and participates in funding commercial real estate loans. The Company primarily utilizes government-guaranteed lending programs, such as the U.S. Small Business Administration ("SBA") 504 First Mortgage Lien Pool (FMLP) lending program, to provide long-term owner occupied commercial real estate financing to qualifying businesses. In June 2013, the Company was approved by the United States Department of Agriculture ("USDA") to participate in its Business & Industry lending program. Similar to the FMLP program, the Company provides long-term owner occupied commercial real estate financing to qualifying businesses. A portion of these loans are guaranteed by the USDA. These guarantees are then sold on the secondary market for upfront premiums or for servicing spread over the life of the loan.

#### Regulation

As a broker-dealer, the Company is subject to extensive and frequently changing federal and state laws and substantial regulation under such laws by the Securities and Exchange Commission ("SEC"), state agencies and FINRA. Recent regulatory reform, most notably under the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, is changing the landscape of the financial services business. Aileron is registered as a broker-dealer with the SEC and is a member firm of FINRA. Much of the regulation of broker-dealers has been delegated to self-regulatory organizations, principally FINRA, which is designated by the SEC as Aileron's primary regulator. FINRA adopts rules, (which are subject to approval by the SEC) that govern FINRA members and conducts periodic examinations of member firms' operations.

Broker-dealers are subject to regulations which cover all aspects of the securities business, including sales methods and supervision, trading practices, use and safekeeping of customers' funds and securities, capital structure of securities firms, record keeping and reporting, continuing education and the conduct of directors, officers and employees. Additional legislation, changes in rules promulgated by the SEC and self-regulatory organizations or changes in the interpretation or enforcement of existing laws and rules, may directly affect the mode of operation and profitability of broker-dealers.

The SEC, FINRA and state securities commission may conduct administrative proceedings which can result in censure, fines, the issuance of cease-and-desist orders or the suspension or expulsion of a broker-dealer its officers or employees. The principle purpose of regulation and discipline of broker-dealers is the protection of customers and the integrity of the securities markets.

Aileron does not use its broker-dealer license to accept, manage, or trade customer assets. Rather, the broker dealer license is required in order for the Company to participate in many government sponsored loan programs such as the SBA FMLP program. Although the FMLP program ended in September 2012, Management intends to maintain its broker-dealer license for other programs and future opportunities that may require such licensing.

#### Net Capital Requirements

As a registered broker-dealer and a member firm of FINRA, the Company is subject to the net capital rule of the SEC. The net capital rule, which specifies minimum net capital requirements for registered broker-dealers, is designed to measure the general financial integrity and liquidity of a broker-dealer and requires a minimum part of its assets be kept in relatively liquid form. Net capital is essentially defined as net worth (assets minus liabilities) plus qualifying subordinated borrowings less certain mandatory deductions that result from excluding assets not readily convertible into cash and from valuing certain other assets, such as a firm's positions in securities, conservatively.

The Company has elected to compute its net capital under the standard aggregate indebtedness method permitted by the net capital rule, which requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed a 15-to-1 ratio.

As of December 31, 2016, the Company had FINRA reported net capital of \$10,647, which was \$5,647 more than its required net capital of \$5,000. Its percentage of aggregate indebtedness to net capital was approximately 93.0%.

Failure to maintain the required net capital may subject a firm to suspension or expulsion by FINRA, the SEC and other regulatory bodies and ultimately may require its liquidation.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

The accounting and reporting policies of the Company conform to generally accepted accounting principles in the United States of America ("GAAP") on the accrual basis of accounting and to general practices in the broker dealer industry.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Concentration of Credit Risk

Financial instruments, which potentially subject the Company to significant concentrations of credit risk, consist principally of cash and the Company's interest in SBA pool loans and USDA loans.

Cash is deposited in a financial institution and, at times, amounts on deposit may be in excess of the FDIC insurance limit. At December 31, 2016, the Company's deposits did not exceed the federally insured limit of \$250,000.

Loan participations of \$1,923,490 at December 31, 2016 are not guaranteed by the SBA or the USDA and are subject to borrower default. Each participation is secured by a first mortgage on the property of the borrower.

#### Revenue Recognition

Under the USDA Business & Industry lending program, the Company originates qualifying first mortgages. The USDA provides a guarantee on 80% of the balance of the individual mortgage. Upon granting of the guarantee, Aileron sells the guaranteed portion in the secondary market and recognizes the gain on that sale as of the transfer date in accordance with Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC") 860-10, Transfers and Servicing, as amended by Statement 166, Accounting for Transfers of Financial Assets: an Amendment of FASB Statement 140, and codified in Accounting Standards Update (ASU – 2009-16), Accounting For Transfers of Financial Assets.

Interest income on the Company's proportionate retained loan participations are accrued and recognized as earned.

#### Cash and Cash Equivalents

The Company considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents.

#### Impairment of Long-Lived Assets

In accordance with FASB ASC 360, Long Lived Assets, such as loan participations, are reviewed for impairment at least annually, or whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If this review reveals an indicator of impairment, as determined based on estimated undiscounted cash flows, the carrying amounts of the related long-lived assets are adjusted to fair value. Management has determined there has been no impairment in the carrying value of its long-lived assets at December 31, 2016.

#### Income Taxes

The Company was formed as a limited liability company and is taxed as a partnership for federal income tax purposes. Accordingly, the financial statements do not include a provision for federal income taxes. The Company's earnings and losses are included in the member's income tax returns and the income tax thereon, if any, is paid by the members. Management has evaluated tax positions in accordance with FASB ASC 740, *Income Taxes*, and has not identified any tax positions, other than electing to be taxed as a pass through entity, that require disclosure. With few exceptions, the Company is subject to income tax examinations by the U.S. federal or state tax authorities for up to three years after the taxes are filed.

#### NOTE 3 RELATED PARTY TRANSACTIONS

Aileron Investment Management LLC, an affiliated company, provided the Company with management services, office space and other administrative services totaling \$51,600 for the year ended 2016. Such amounts were invoiced at estimated cost, which management believes approximates their fair value.

#### NOTE 4 LOAN PARTICIPATIONS

As previously discussed, "Loan participations" consist of the Company's 5% interest retained from the purchase and sale of pooled loans under the SBA's FMLP program and the 20% interest retained from the origination and sale of individual loans under the USDA Business & Industry lending program. These loans are considered held-to-maturity debt securities on the accompanying Statement of Financial Condition. The net amortized cost of the held-to-maturity securities amounted to \$1,923,490 at December 31, 2016.

#### NOTE 5 SUBSEQUENT EVENTS

In accordance with FASB ASC 855, Subsequent Events, the Company evaluated subsequent events through February 25, 2017; the date the financial statements were available for issue.

## SUPPLEMENTAL SCHEDULES

## Aileron Capital Management, LLC Schedule I - Computation of Net Capital Under Rule 15c3-1 Of the Securities & Exchange Commission December 31, 2016

Computation of Net Capital:	
Total members' equity	\$ 1,945,264
Non-allowable assets	
Interest receivable	(11,127)
Loan participations	 (1,923,490)
Total non-allowable assets	(1,934,617)
Tentative net capital	 10,647
Net capital	10,647
Minimum net capital	5,000
Excess net capital	\$ 5,647
Aggregate Indebtedness to Net Capital Ratio:	
Aggregate indebtedness	\$ 9,906
Net Capital	\$ 10,647
Percentage of aggregate indebtedness to net capital	 93.0%

There was no significant difference between net capital as computed by the Company (included in Part II of its FOCUS report as of December 31, 2016) and the amount computed above.

# AILERON CAPITAL MANAGEMENT, LLC SCHEDULE II & III – COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS AND INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15C3-3 DECEMBER 31, 2016

The Company is not required to file the above schedules as it claims exemption from Rule 15c3-3 under Paragraph (k)(2)(i) of the Rule.



#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Member of Aileron Capital Management, LLC

Accell Ludit & Compliance, PA

We have reviewed management's statements, included in the accompanying Exemption Report for SEC Rule 15c3-3 for fiscal year 2016, in which (1) Aileron Capital Management, LLC (the "Company") identified the following provisions of 17 C.F.R. §15c3-3(k) under which the Company claimed an exemption from 17 C.F.R. §240.15c3-3: (2)(i) (the "exemption provision"), and (2) Aileron Capital Management, LLC stated that the Company met the identified exemption provisions throughout the most recent fiscal year without exception. The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Tampa, FL February 25, 2017



February 25, 2017

United States Securities and Exchange Commission Washington D.C. 20549

To Whom It May Concern:

Re: Exemption Report for SEC Rule 15c3-3 for fiscal year 2016

To whom it may concern:

For the fiscal year ending December 31, 2016, Aileron Capital Management, LLC claimed exemption from the governance of SEC Rule 15c3-3 as outlined under paragraph (k)(2)(i) of the respective rule. The subsection outlines the following:

The provisions of this rule shall not be applicable to a broker or dealer who carries no margin accounts, promptly transmits all customer funds and delivers all securities received in connection with its activities as a broker or dealer, does not otherwise hold funds or securities for, or owe money or securities to, customers and effectuates all financial transactions between the broker or dealer and its customers through one or more bank accounts, each to be designated as "Special Account for the Exclusive Benefit of Customers of (name of the broker or dealer)"

Aileron met the exception provided throughout the fiscal period ending December 31, 2016.

Sincerely,

Michael Maguire Chief Executive Officer

Aileron Capital Management, LLC