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A. ]	REGISTRANT IDENTIFI	CATION	· ·
NAME OF BROKER-DEALER: nabSecu	rities, LLC		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P.O. E	Box No.)	FIRM I.D. NO.
245 Park Avenue, 28th Floor			
	(No. and Street)	······································	· · · ·
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New York, New York 10167			
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Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

## OATH OR AFFIRMATION

, swear (or affirm) that, to the best of my knowledge I, Thomas DeMaio and belief the accompanying financial statement and supporting schedules pertaining to the firm of nabSecurities, LLC as

, 2017, are true and correct. I further swear (or affirm) that neither the of September 30 company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Signature The foregoing document was acknowledged before mertilis 22 dav ANITA STEELE Title lovendber Notary Public, State of New York of No. 01ST6203858 Qualified in Westchester County \* Notary/ Commission Expires April 13, 2021 **Notary Public** This report **\*\*** contains (check all applicable boxes): (a) Facing Page. X X

- (b) Statement of Financial Condition.
- Statement of Income (Loss). (c)
- (d) Statement of Changes in Financial Condition.
- (e)
- Statement of Changes in Member's Equity. Statement of Changes in Subordinated Borrowings. (f)
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Statement Regarding Rule 15c3-3.
- (j) Exemption Report under rule 15c3-3.

(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.

(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.

- X (1) An Oath of Affirmation.
  - (m) A copy of the SIPC Supplemental Report.

(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## STATEMENT OF FINANCIAL CONDITION

nabSecurities, LLC September 30, 2017 with Report of Independent Registered Public Accounting Firm

# Statement of Financial Condition

Year Ended September 30, 2017

## Contents

Report of Independent Registered Public Accounting Firm	1
Statement of Financial Condition	2
Notes to Statement of Financial Condition	3



## Report of Independent Registered Public Accounting Firm

The Board of Directors of nabSecurities, LLC

We have audited the accompanying statement of financial condition of nabSecurities, LLC (the Company) as of September 30, 2017. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of nabSecurities, LLC at September 30, 2017, in conformity with U.S. generally accepted accounting principles.

Einst + Joung LP

November 22, 2017

# Statement of Financial Condition

# September 30, 2017

Assets	
Cash and cash equivalents	\$ 2,349,906
Due from clearing broker	1,005,141
Due from affiliates	2,938,221
Accounts receivable	4,668,520
Securities owned, at fair value	80,273,374
Total assets	\$ 91,235,162
Liabilities and member's equity	
Liabilities:	
Accounts payable and accrued expenses	\$ 1,279,518
Due to affiliates – money market line	3,500,000
Due to affiliates – other	8,537,615
Subordinated borrowings	40,000,000
Total Liabilities	\$ 53,317,133
Member's equity:	
Member's contribution	7,375,000
Retained earnings	30,543,029
Total member's equity	37,918,029
Total liabilities and member's equity	\$ 91,235,162

See accompanying notes to statement of financial condition.

## Notes to Statement of Financial Condition

September 30, 2017

#### 1. Organization

nabSecurities, LLC (the "Company") is a wholly-owned subsidiary of National Australia Bank Limited (the "Parent") based in Melbourne, Australia. The Company was formed under the laws of the State of Delaware on September 25, 1998 as a limited liability company.

The Company is based in the United States and conducts business from its office in New York City. The Company is engaged in brokerage and advisory related activities, which generate a significant portion of the Company's revenues from customers of the Parent, its affiliates, and other institutional clients. Such activities primarily include U.S. and foreign securities order flow, structuring of infrastructure loans and sourcing private equity transactions and soliciting investment mandates from the U.S. for the Parent's wealth management activities.

The Company is a registered broker-dealer under the Securities Exchange Act of 1934 and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company does not carry securities accounts for customers or perform custodial functions relating to customer securities and, accordingly, is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 pursuant to paragraph (k)(2)(ii) of the Rule.

The Company clears its securities transactions on a fully disclosed basis through Merrill Lynch, Pierce, Fenner & Smith Incorporated (the "clearing broker"). The Company switched from its previous clearing broker, Pershing, LLC, on February 10, 2017.

#### 2. Significant Accounting Policies

#### **Basis of Preparation**

The preparation of the Statement of Financial Condition in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect amounts reported in the statement of financial condition and accompanying notes. Management believes that the estimates utilized in preparing its statement of financial condition are reasonable and prudent. Actual results could differ from these estimates. Accrual of underwriting commissions at year end is subject to management estimate of, and later adjustment for, final settlement with lead underwriters. Certain metrics used to value the investment portfolio need to be calculated and can contain elements of judgment.

## Notes to Statement of Financial Condition (continued)

#### 2. Significant Accounting Policies (continued)

#### **Cash and Cash Equivalents**

Cash and cash equivalents are comprised of cash and highly liquid securities with original maturities of ninety days or less, except for cash pledged with the clearing broker. The Company deposits cash and cash equivalents with two financial institutions. At September 30, 2017, the Due from clearing broker balance of \$1,005,141 in the Statement of Financial Condition is comprised of cash and cash equivalents.

#### Securities Owned

Securities owned are stated at fair value.

#### **Fair Value of Financial Instruments**

The Company is subject to the U.S. accounting rules for *Fair Value Measurement*, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability (i.e. the "exit price") in an orderly transaction between market participants at the measurement date.

A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach are used to measure fair value.

Securities owned are carried at fair value on a recurring basis under various accounting literature, principally applicable industry guidance, such as ASC 940, Financial Services – Brokers and Dealers ("ASC 940"), ASC 815, Derivatives and Hedging ("ASC 815") and ASC 820, Fair Value Measurements and Disclosures ("ASC 820"). ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and determines disclosure requirements associated with the use of fair value requirements.

In determining the fair value, the Company uses various valuation approaches as defined by the U.S. accounting rules under fair value measurement hierarchy which is broken down into three broad levels based on the reliability of inputs as follows:

## Notes to Statement of Financial Condition (continued)

#### 2. Significant Accounting Policies (continued)

- Level 1 Valuation based on quoted prices in active markets for identical assets or liabilities that the Company has the ability to access. Valuation adjustments and block discounts are not applied to Level 1 instruments. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.
- Level 2 Valuation based on quoted prices in markets that are not active or for which all significant inputs are observable, directly or indirectly.
- Level 3 Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

#### Income Taxes

The Company is a single member limited liability company. It is classified as a disregarded entity for federal income tax purposes. As such, the results of the Company's operations are included in the U.S. federal, state, and local income tax returns of its Parent. The Company computes its tax liability as if it was filing a tax return on a modified separate company basis rather than a member of the parent company's consolidated income tax return group. The Company settles such liability with the Parent pursuant to a tax sharing policy. To the extent the Company generates tax benefits from losses, it will be reimbursed by the Parent pursuant to a tax sharing policy at such time as the Parent would have been able to utilize such losses. Differences between the Company's separate company income tax provision/benefit and cash flows with the Parent attributable to income taxes pursuant to the provisions of the tax sharing policy described above would be recognized as capital contributions from or dividends to the Parent.

The Company's income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the Statement of Financial Condition carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

The Company recognizes accrued interest and penalties within the related tax liability line, which for the Company is a component of "Due to affiliates - other", in the Statement of Financial Condition.

## Notes to Statement of Financial Condition (continued)

#### 2. Significant Accounting Policies (continued)

#### **Recently Issued Accounting Standards**

There are no recently issued accounting standards that impact the Company's Statement of Financial Condition.

#### 3. Fair Value of Financial Instruments

Financial instruments are classified in their entirety based on the lowest level of input that is significant to the fair value measurement of the instruments. As a result, a financial instrument valued using a combination of Level 1, 2 and 3 inputs would be classified as a Level 3 financial asset or liability where the Level 3 inputs are significant in its measurement.

The fair values of financial instruments appearing on the Statement of Financial Condition have the following valuation approaches defined by U.S. accounting rules under *Fair Value Measurement*:

- Assets utilizing Level 2 inputs include bonds and RMBS.
  - Bonds are valued utilizing market observable prices for recently executed transactions of the same security.
  - RMBS are valued using trade margin data obtained from observed transactions or independent external parties such as vendors or brokers. The fair value determination may require benchmarking to similar instruments and/or analysis of expected credit losses, default and recovery rates, and weighted average life. The Company considers security collateral-specific attributes, including payment priority, credit enhancement level, collateral type, delinquency rates and loss severity, when evaluating the fair value of each security. Market standard models may be utilized to model the specific collateral and cash flows of each security. Key inputs to these models are market spreads, forecasted credit losses, default rates, and prepayment speeds which are market observable. The Company uses position specific external price data, when available, to verify its valuations.

## Notes to Statement of Financial Condition (continued)

#### **3. Fair Value of Financial Instruments (continued)**

The following table presents the fair value hierarchy for those assets measured at fair value on a recurring basis as of September 30, 2017:

_	Level 1	Level 2	Level 3	Total
Bonds		58,686,391	-	58,686,391
RMBS	—	21,586,983	-	21,586,983
Balance - September 30, 2017	\$ -	\$ 80,273,374	\$	\$ 80,273,374

There were no transfers between Level 1, Level 2 or Level 3 of the fair value hierarchy for the Company during the year. The Company's policy is to recognize such transfers at year-end.

US GAAP requires disclosure of the estimated fair value of certain financial instruments and the methods and significant assumptions used to estimate their fair values. Certain financial instruments that are not carried at fair value on the statement of financial condition are carried at amounts that approximate fair value due to their short term nature or generally negligible credit risk. These instruments include cash and cash equivalents, due from clearing broker, due from affiliate, due to affiliate, accounts payable and subordinated borrowings. Cash and cash equivalents and due from clearing broker are considered Level 1 financial assets while all other financial instruments mentioned above are considered Level 2.

#### 4. Subordinated Borrowings

The Company has a subordinated loan agreement with the Parent for working capital purposes since August 31, 2012. The amount of the loan is \$40,000,000 and the maturity date was amended on June 29, 2017, to extend the maturity to August 30, 2019. Up until August 30, 2017, interest accrued at US Dollar LIBOR plus 0.72% and the facility had a fee of 0.93% per annum. Pricing agreements were amended effective August 30, 2017, and interest now accrues at US Dollar LIBOR plus 0.45% and the facility fee remains at 0.93%. The loan was approved by FINRA as a satisfactory subordination. As of September 30, 2017, \$58,898 and \$32,033 of accrued interest and fees, respectively, were recorded.

## Notes to Statement of Financial Condition (continued)

#### 4. Subordinated Borrowings (continued)

On September 5, 2013, the Company entered into a revolving subordinated credit agreement with the Parent for additional working capital purposes when needed. The amount of the credit line is \$25,000,000 and the maturity date was amended on June 29, 2017, extended to mature on September 11, 2019. Up until September 11, 2017, interest accrued at US LIBOR plus 0.89% for advances of 60 days or less and US Dollar LIBOR plus 0.72% for advances of 61 days or greater. In addition, up until September 11, 2017, the facility had a fee of 0.93% per annum and an unused commitment fee of 0.15% per annum. Pricing agreements were amended effective September 11, 2017, and interest now accrues at US Dollar LIBOR plus 0.55% for advances of 90 days or less and US Dollar LIBOR plus 0.45% for advances of 91 days or greater. The facility fee remains at 0.93% per annum. As of September 30, 2017, \$16,792 and \$4,097 of accrued facility fees and unused commitment fees, respectively, were recorded. There were no drawdowns of this \$25,000,000 facility in fiscal year 2017 and as of September 30, 2017 there were no outstanding advances on this revolving credit agreement. This agreement has been approved by FINRA as a satisfactory subordination agreement.

These borrowings, which are subordinated to all claims of general creditors of the Company, constitute part of the Company's net capital under the Uniform Net Capital Rule and may be repaid only if, after giving effect to such repayment, the Company continues to meet its minimum net capital requirements.

#### 5. Related Party Transactions

The Company's tax liabilities are settled through the New York Branch of the Parent.

Due from affiliates of \$2,938,221 as of September 30, 2017 represents a receivable of \$752,151 for deferred tax due from the New York Branch of the Parent; and \$2,186,070 recharge of direct costs plus 15% markup due from the Parent. Due to affiliates – other of \$8,537,615 as of September 30, 2017, represents a payable of \$113,783 for interest and fees due to the Parent, \$5,348,471 for taxes due to the New York Branch of the Parent, \$3,075,361 for operating expenses paid on behalf of the Company by the New York Branch of the Parent. Due to affiliates – money market line of \$3,500,000 represents a draw down on a money market line of credit with the London Branch of the Parent. The subordinated loan facility of \$40,000,000 was fully drawn and the revolving subordinated loan facility of \$25,000,000 was undrawn at September 30, 2017. See Note 4, Subordinated Borrowings.

## Notes to Statement of Financial Condition (continued)

## 6. Income Taxes

The results of the Company's operations are included in the Federal, state and local income tax returns of the Parent that settles its income tax liabilities with respective taxing authorities.

Deferred tax assets of \$752,151 (which will be settled with the Parent and included in "Due from affiliates - other" in the statement of financial condition) at September 30, 2017 consist of the tax effected temporary differences for the following: share based compensation and bonus accruals not currently deductible for tax purposes, and taxable temporary differences related to a change in method for deducting expenses related to bonus accruals for tax purposes and unrealized gains on securities. The Company has not provided a valuation allowance for the deferred tax asset as of September 30, 2017, as management believes that it is more likely than not that the Company will generate sufficient taxable income to utilize the existing benefit of the deferred tax asset under its current methodology.

The Company applies the authoritative guidance for uncertainty in income taxes included in ASC 740. This guidance requires the evaluation of tax positions taken or expected to be taken to determine whether the tax positions are "more likely than not" to be sustained by the taxing authority. The Company recognizes a tax benefit from an uncertain position only if it is more likely-than-not that the position is sustainable, based solely on its technical merits and consideration of the relevant taxing authority's widely understood administrative practices and procedures. If this threshold is met, the Company measures the tax benefits as the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement. Tax positions not deemed to meet the more-likely-than-not threshold would be recorded as a tax expense in the current year.

As of September 30, 2017, the Company did not have any liabilities or penalties related to uncertain tax positions. The Company does not expect its unrecognized tax benefit balance to change significantly within the next twelve months.

#### 7. Commitments and contingencies

The Company applies the provisions of U.S. accounting rules, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others*, which provides accounting and disclosure requirements for certain guarantees. The Company introduces its customer transactions to a clearing broker with whom it has a correspondent relationship for execution and clearance in accordance with the terms of a fully disclosed clearing agreement. In connection therewith, the Company has agreed to indemnify the clearing broker for losses that the clearing broker may sustain as a result of the failure of the

## Notes to Statement of Financial Condition (continued)

#### 7. Commitments and Contingencies (continued)

Company's customers to satisfy their obligations in connection with their normal delivery versus payment transactions. The maximum potential amount of future payments that the Company could be required to make under these indemnifications is estimated to be nil.

The Company believes that it is unlikely it will have to make material payments under these arrangements and has not recorded any contingent liability in its financial statements for these indemnifications. The Company has placed a \$1,005,141 deposit with such clearing broker ("Due from clearing broker" on the Statement of Financial Condition). In accordance with applicable margin lending practices, customer balances are typically collateralized by customer securities or supported by other types of recourse provisions.

From time to time, the Company becomes involved in litigation arising in the normal course of business. At September 30, 2017, management is not aware of any pending or threatened litigation that is expected to have a material adverse effect on the Company's financial condition.

#### 8. Risks

#### **Concentration of Credit Risk**

As a registered broker-dealer, the Company engages in various securities underwriting, trading, and brokerage activities, servicing a diverse client group, primarily consisting of large domestic and international corporations and institutional investors. A substantial portion of the Company's transactions are executed with and on behalf of affiliated companies, institutional investors, and other brokers and dealers. The Company's exposure to credit risk associated with the non-performance of these customers in fulfilling their contractual obligations pursuant to securities transactions can be directly impacted by volatile securities markets, credit markets, and regulatory changes. In the event of non-performance, the Company may be required to purchase or sell financial instruments at unfavorable market prices, resulting in a loss to the Company. The Company does not anticipate non-performance by customers or counterparties in the situation described.

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## Notes to Statement of Financial Condition (continued)

#### 8. Risks (continued)

#### **Off-Balance Sheet Risk**

As of September 30, 2017, the Company does not own financial instruments with off-balance sheet risk such as securities sold but not yet owned or derivative financial instruments.

#### 9. Net Capital Requirements

As a registered broker-dealer and a member of FINRA the Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule 15c3-1 which requires that the Company maintain minimum net capital, as defined, of 6-2/3% of aggregate indebtedness or \$250,000, whichever is greater. As of September 30, 2017, the Company had net capital of \$65,594,264 which exceeded the regulatory requirement by \$64,706,455.

Under the clearing arrangement with the clearing broker, the Company is required to maintain certain minimum levels of net capital and comply with other financial ratio requirements. At September 30, 2017, the Company was in compliance with all such requirements.

#### **10. Subsequent Events**

Subsequent events have been evaluated through November 22, 2017, which is the date the Statement of Financial Condition was available to be issued.

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