CURITIES AND EXCHANCE COMMISSION	17018299	AISSION	OMB APPROVAL OMB Number: 3235-0123 Expires: March 31, 2016 Estimated average burden
AUG 3 C 1017	ANNUAL AUDITED	) REPORT A-5	hours per response 12.00
REGISTRATIONS BRANCH	PART III FACING PAG		8-48547
REPORT FOR THE PERIOD F NAME OF BROKER-DEALED ADDRESS OF PRINCIPAL PL 41 N RIO Salt Lat	Required of Brokers and Deale ities Exchange Act of 1934 and BEGINNING OF OF THE MM/DD/YY A. REGISTRANT IDENT R: LEWIS Young Role LACE OF BUSINESS: (Do not use P. Grande Suit (No. and Street (No. and Street (State)	ers Pursuant to S d Rule 17a-5 The AND ENDIN IFICATION Serbon ! Bu O. Box No.) E 101	IG 12.31.16 MM/DD/YY FIRM I.D. NO. FIRM I.D. NO. (Zip Code)
NAME AND TELEPHONE N	UMBER OF PERSON TO CONTACT	IN REGARD TO T	HIS REPORT (Area Code – Telephone Number
<u>a ang sina pang kang sa ito ng sa kang s</u>	B. ACCOUNTANT IDEN	TIFICATION	
<u>JONES</u> <u>SI</u> <u>IOII</u> W <u>C</u> (Address) CHECK ONE: CHECK ONE: Development Certified Public Public Account		e lası, firsı, middle name) te 100 s possessions.	Logan UT (State) (Zip Code) 84323
			· · · · · · · · · · · · · · · · · · ·
*Claims for exemption from the must be supported by a statem	e requirement that the annual report be ent of facts and circumstances relied or	e covered by the opinion of the basis for the e	on of an independent public accounta xemption. See Section 240.17a-5(e)(.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

and

# LEWIS YOUNG ROBERTSON & BURNINGHAM, INC. STATEMENTS OF FINANCIAL CONDITION December 31, 2016 and 2015

ASSETS	_	2016	2015
Current assets:			
Cash	\$	256,710	342,252
Accounts receivable, net	Ψ	165,786	191,203
Prepaid expenses		67,394	33,667
Related party receivable		18,235	31,253
Income tax receivable	_	10,000	
Total current assets		518,125	598,375
Property and equipment, net		34,308	30,654
Cash surrender value of life insurance		312,166	269,650
Total assets	\$_	864,599	898,679
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:			
Payables	\$	322,538	340,715
Current portion of deferred income taxes	Ψ	25,000	42,000
Total current liabilities		347,538	382,715
Deferred income taxes	_	10,000	9,000
Total liabilities		357,538	391,715
Stockholders' equity: Common stock, \$1 par value, 50,000 shares authorized, 4,024 and 4,102 shares issued and outstanding, respectively	_	4,024	4,102
Additional paid-in capital		4,024	4,102
Retained earnings		503,037	502,862
Total stockholders' equity	_	507,061	506,964
Total liabilities and stockholders' equity	\$_	864,599	898,679

# LEWIS YOUNG ROBERTSON & BURNINGHAM, INC. STATEMENTS OF INCOME Years Ended December 31, 2016 and 2015

	_	2016	2015
Revenues:			
Financial advisory fees	\$	2,412,835	2,145,142
Consulting fees		1,549,420	1,854,783
Gain on investments		42,516	21,340
Other	-	719	55
Total revenues	_	4,005,490	4,021,320
Operating expenses:			
Employee compensation and benefits		3,096,168	2,880,926
Other general and administrative expenses		685,266	839,149
Occupancy	-	171,432	175,220
Total operating expenses	_	3,952,866	3,895,295
Income from operations	_	52,624	126,025
Other expense:			
Interest expense	_		(150)
Total other expense	-	<del></del>	(150)
Income before income taxes		52,624	125,875
Provision for income taxes		11,000	50,000
Net income	\$_	41,624	75,875

# LEWIS YOUNG ROBERTSON & BURNINGHAM, INC. STATEMENTS OF STOCKHOLDERS' EQUITY Years Ended December 31, 2016 and 2015

	Additional				
	Common Stock		Paid-in	Retained	
	Shares	Amount	Capital	Earnings	Total
Balance at January 1, 2015	4,178	4,178 \$	S -	\$ 467,414 \$	471,592
Purchase and retirement of stock	(76)	(76)	-	(40,427)	(40,503)
Net income	<u> </u>	<b>-</b>	-	75,875	75,875
Balance at December 31, 2015	4,102	4,102	-	502,862	506,964
Purchase and retirement of stock	(78)	(78)	-	(41,449)	(41,527)
Net income	<u> </u>	. <u>-</u>	-	41,624	41,624
Balance at December 31, 2016	4,024 \$	4,024 \$	-	\$\$	507,061

# LEWIS YOUNG ROBERTSON & BURNINGHAM, INC. STATEMENTS OF CASH FLOWS Years Ended December 31, 2016 and 2015

	 2016	2015
Cash flows from operating activities:		
Net income	\$ 41,624	75,875
Adjustments to reconcile net income to net cash		
provided by operating activities:		
Depreciation and amortization	12,764	11,408
Deferred income taxes	(16,000)	13,000
(Increase) decrease in:	•	
Accounts receivable	25,417	(19,853)
Prepaid expenses	(33,727)	(24,562)
Related party receivable	13,018	19,382
Income tax receivable	(10,000)	-
Increase (decrease) in payables	 (18,177)	65,123
Not oook movided by exercise sets it is	14.010	1.40.272
Net cash provided by operating activities	 14,919	140,373
Cash flows from investing activities:		
Change in cash surrender value of life insurance	(42,516)	(21,340)
Purchase of property and equipment	 (16,418)	(18,238)
Net cash used in investing activities	 (58,934)	(39,578)
Cash flows from financing activities:		
Purchase and retirement of common stock	 (41,527)	(40,503)
Net cash used in financing activities	 (41,527)	(40,503)
Net (decrease) increase in cash	(85,542)	60,292
Cash, beginning of year	 342,252	281,960
Cash, end of year	\$ 256,710	342,252

## Note 1 - Organization and Summary of Significant Accounting Policies

### Organization

Lewis Young Robertson & Burningham, Inc., (the Company) was incorporated under the laws of the State of Utah on July 6, 1995. The Company provides financial and consulting services to local governmental and other entities.

### Concentration of Credit Risk

The Company maintains its cash in bank accounts, which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

The Company's customer base consists primarily of local governmental agencies. Management does not believe significant credit risk exists at December 31, 2016.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

### Accounts Receivable

Accounts receivable are amounts due from services performed and are unsecured. Accounts receivable are carried at their estimated collectible amounts. Credit is generally extended on a short-term basis; thus accounts receivable do not bear interest although a finance charge may be applied to such receivables that are more than thirty days past due. Accounts receivable are periodically evaluated for collectibility based on past credit history with clients. Provisions for losses on accounts receivable are determined on the basis of loss experience, known and inherent risk in the account balance and current economic conditions. At December 31, 2016 and 2015, no allowance was considered necessary.

### Property and Equipment

Property and equipment are recorded at cost, less accumulated depreciation and amortization. Depreciation and amortization on property and equipment is determined using the straight-line method over the estimated useful lives of the assets which range from 5 to 7 years. Expenditures for maintenance and repairs are expensed when incurred and betterments are capitalized.

### Note 1 - Organization and Summary of Significant Accounting Policies (continued)

#### Income Taxes

Deferred income taxes are provided in amounts sufficient to give effect to temporary differences between financial and tax reporting.

The Company considers many factors when evaluating and estimating its tax positions and tax benefits. Tax positions are recognized only when it is more likely than not (likelihood of greater than 50%), based on technical merits, that the positions will be sustained upon examination. Reserves are established if it is believed certain positions may be challenged and potentially disallowed. If facts and circumstances change, reserves are adjusted through the provision for income taxes. The Company recognizes interest expense and penalties related to unrecognized tax benefits in the provision for income taxes.

#### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual amounts may differ from these estimates.

### Note 2 - Related Party Transactions

The Company provides management services to LRB Financial and Green Light Management, LLC, companies also owned by the stockholders of the Company. During the years ended December 31, 2016 and 2015, the Company recorded management fee revenue of \$213,749 and \$214,727, respectively. At December 31, 2016 and 2015, the outstanding balance of related party receivable was \$18,235 and \$31,253, respectively.

## Note 3 – Property and Equipment

Property and equipment consists of the following:

	_	2016	2015
Computer equipment	\$	154,642	152,850
Furniture and fixtures		243,622	243,622
Leasehold improvements		2,368	2,368
Less accumulated depreciation and amortization	_	400,632 (366,324)	398,840 (368,186)
	\$ _	34,308	30,654

#### Note 4 – Payables

Payables consist of the following:

Ũ	_	2016	2015
Pension payable	\$	196,103	196,711
Income taxes payable		-	14,000
Accounts payable		11,282	34,217
Vacation payable		35,001	35,424
Other payables		80,152	60,363
	\$	322,538	340,715

#### Note 5 – Operating Lease Obligations

The Company leases office space and office equipment under noncancelable operating lease agreements, which expire in 2017. Future minimum rental payments for these noncancelable operating leases are approximately as follows:

Year Ending	
December 31,	Amount
2017	20,000
	\$ 20,000

Rental expense on the operating leases for the years ended December 31, 2016 and 2015 was approximately, \$177,000 and \$197,000, respectively.

#### <u>Note 6 – Profit Sharing Plan</u>

The Company has adopted a profit sharing plan for all employees who qualify as to age and service. The Company's contribution expense was approximately \$225,000 and \$242,000 for the years ended December 31, 2016 and 2015, respectively.

### Note 7 - Supplemental Cash Flow Information

Actual amounts paid for interest and income taxes are approximately as follows:

	 2016	2015
Interest	\$ -	150
Income taxes	\$ 52,312	22,846

#### Note 8 – Income Taxes

The provision (benefit) for income taxes consists of the following:

	-	2016	2015
Current	\$	27,000	37,000
Deferred	-	(16,000)	13,000
	\$ _	11,000	50,000

The provision (benefit) for income taxes is different from the amounts computed at federal statutory rates for the following reasons:

statutory rates for the following reasons.	 2016	2015
Federal tax at statutory rates	\$ 9,000	32,000
State tax at statutory rates	2,000	5,000
Insurance	(2,000)	5,000
Meals and entertainment	4,000	6,000
Other	 (2,000)	2,000
	\$ 11,000	50,000
Deferred tax assets (liabilities) consist of the following:		
	 2016	2015
Revenue and expense recognition	\$ (36,000)	(50,000)
Depreciation	(10,000)	(9,000)
Charitable contribution carryforward	 11,000	8,000
	\$ (35,000)	(51,000)

#### Note 8 - Income Taxes (continued)

Presented in the financial statements as follows:

	_	2016	2015
Current portion of deferred income taxes Deferred income taxes	\$	(25,000) (10,000)	(42,000) (9,000)
	\$	(35,000)	(51,000)

The charitable contribution credit will start to expire in 2017.

#### Note 9 - Commitments and Contingencies

The Company may become subject to investigations, examinations, claims, or lawsuits arising in the ordinary course of its business. The Company is currently not aware of any such items that it believes could have a material adverse effect on its financial statements.

The Company has entered into a stock purchase agreement with a stockholder of the Company to purchase shares, at the discretion of the Company, through July 15, 2020.

#### Note 10 – Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital, and also requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1. At December 31, 2016 and 2015, the Company had net capital of \$241,206 and \$264,344, respectively, which was \$219,703 and \$241,630, respectively, in excess of its required net capital of \$21,503 and \$22,714, respectively. At December 31, 2016 and 2015, the Company's net capital ratio was 1.3 to 1 and 1.3 to 1, respectively.

Note 11 – Subsequent Events

The Company evaluated its December 31, 2016 financial statements for subsequent events through February 28, 2017, the date the financial statements were issued. The Company is not aware of any subsequent events which would require recognition or disclosure in the financial statements.

Schedule 1

## LEWIS YOUNG ROBERTSON & BURNINGHAM, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION December 31, 2016

NET CAPITAL:	
Total ownership equity Ownership equity not allowable for net capital	\$ 507,061
Ownership equity not anowable for het capital	
Total ownership equity qualified for net capital	507,061
Additions for deferred income tax liabilities resulting from assets that are non-allowable for net capital	35,000
-	
Total capital and allowable credits Deductions for non-allowable assets	542,061
Deductions for non-allowable assets	(295,723)
Net capital before haircuts on securities positions	246,338
Haircuts on securities:	
Current investments (money market funds 2%)	(5,132)
Net capital	\$ 241,206
AGGREGATE INDEBTEDNESS:	
Total liabilities (less deferred income taxes) from balance sheet	\$ 322,538
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT:	
Minimum net capital required	\$
Excess net capital	\$ 219,703
-	÷ <u> </u>
Excess net capital at 1000% (Net capital - 10% of aggregate indebtedness)	\$
Ratio of aggregate indebtedness to net capital	1.3 to 1
Reconciliation with Company's computation (included in Part IIA of Form	
X-17A-5 as of December 31, 2016, as amended on February 28, 2017):	
Net capital, as reported in Company's Part IIA (unaudited) FOCUS report	\$ 241,206
Reconciling items	
Net capital per above	\$ 241,206
	¢ <u></u>

Schedule 2

## LEWIS YOUNG ROBERTSON & BURNINGHAM, INC. COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION December 31, 2016

Per paragraph K(2)(i), the Company is exempt from the provisions of Rule 15c3-3 of the Securities and Exchange Commission as a broker or dealer, who carries no margin accounts, promptly transmits all customer funds and delivers all securities received in connection with their activities as a broker dealer, does not otherwise hold funds or securities for, or owe money or securities to, customers and effectuates all financial transactions between the broker or dealer and their customers through a bank account, designated as "Special Account for the Exclusive Benefit of Customers of the Company." Therefore, the Company makes no computation for determination of reserve requirements pursuant to the rule.

Schedule 3

## LEWIS YOUNG ROBERTSON & BURNINGHAM, INC. INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION December 31, 2016

Per paragraph K(2)(i), the Company is exempt from the provisions of Rule 15c3-3 of the Securities and Exchange Commission as a broker or dealer which carries no customer accounts and does not otherwise hold funds or securities of customers and retains no possession or control of such. The Company therefore has no information to report relating to the possession or control requirements pursuant to the rule.



Logan Office: 1011 West 400 North, Suite 100 Logan, UT 84323-0747 Phone: (435) 752-1510 • (877) 752-1510 Fax: (435) 752-4878

Salt Lake City Office:

560 South 300 East, Suite 250 Salt Lake City, UT 84111 Phone: (801) 561-6026 Fax: (801) 561-2023

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Lewis Young Robertson & Burningham, Inc.

We have reviewed management's statements, included in the accompanying Exemption Report Letter, in which (1) Lewis Young Robertson & Burningham, Inc. (the Company) identified the following provisions of 17 C.F.R. §15c3-3(k) under which the Company claimed an exemption from 17 C.F.R. §240.15c3-3: (2)(i) (the "exemption provisions") and (2) the Company stated that the Company met the identified exemption provisions throughout the most recent fiscal year without exception. The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

ones Dimkins LLC

JONES SIMKINS LLC Logan, Utah February 28, 2017



AND CONSULTING FIRM

February 17, 2017

#### **Exemption Report Letter**

As has been previously discussed on a number of occasions with various people at FINRA over the past nineteen years, Lewis Young Robertson & Burningham, Inc. does not maintain customer accounts in any form or fashion. As such, when required to respond to question 25 on the FOCUS Filing Report, inquiry was made to FINRA about which of the options we should select since <u>none of the provided exemptions</u> apply to our firm. We were directed at the time to check (k)(2) (I) which we have sought to check from that time forward.

Therefore, Lewis Young Robertson & Burningham, Inc. (the Company) continues to claim exemption from 17 C.F.R. 240.15.c.3-3 per provision (2)(i) of 17 C.F.R. 240.15c3-3(k) "Special Account for the Exclusive Benefit of Customers Maintained". We acknowledge that we do not have any special bank account established and this is due to the fact that the Company carries no customer accounts, no margin accounts and we have never transmitted any customer funds or utilized funds to deliver any securities or received any securities and have never held funds or securities for, or owe money or securities to customers. We have never traded any securities, received any customer funds nor are we planning to ever trade any securities or receive any customer funds and if we did such we are under the express understanding that the Company would need to amend its BD. Setting up such a bank account would be meaningless and an unnecessary cost since we do not maintain any customer accounts.

Tama D. Jew

Laura D. Lewis Principal Chie Compliance Officer

GATEWAY PLAZA BUILDING 41 NORTH RID GRANDE, SUITE 101 SALT LAKE CITY, UTAH 84101 WWW.LEWISYOUNG.COM

TELEPHONE 801.596.0700 TOLL FREE 800.581.1100 FAX 801.596.2800

# LEWIS YOUNG ROBERTSON & BURNINGHAM, INC.

# FINANCIAL STATEMENTS and SUPPLEMENTARY INFORMATION

December 31, 2016 and 2015

<u>4</u>	Page
Report of Independent Registered Public Accounting Firm	1
Statements of Financial Condition	3
Statements of Income	4
Statements of Stockholders' Equity	5
Statements of Cash Flows	6
Notes to Financial Statements	7
Supplemental Information:	
Schedule 1 – Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission	14
Schedule 2 – Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission	15
Schedule 3 – Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission	16



*Logan Office:* 1011 West 400 North, Suite 100 Logan, UT 84323-0747 Phone: (435) 752-1510 • (877) 752-1510 Fax: (435) 752-4878

> Salt Lake City Office: 560 South 300 East, Suite 250 Salt Lake City, UT 84111

Salt Lake City, UT 84111 Phone: (801) 561-6026 Fax: (801) 561-2023

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Lewis Young Robertson & Burningham, Inc.

We have audited the accompanying statements of financial condition of Lewis Young Robertson & Burningham, Inc. (the Company) as of December 31, 2016 and 2015, and the related statements of income, changes in stockholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lewis Young Robertson & Burningham, Inc. as of December 31, 2016 and 2015, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

The supplemental information contained in Schedules 1, 2, and 3 has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information contained in Schedules 1, 2, and 3 is fairly stated, in all material respects, in relation to the financial statements as a whole.

.

Jones Dimkins LLC

JONES SIMKINS LLC Logan, Utah February 28, 2017