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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

**FACING PAGE** 

# Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder REPORT FOR THE PERIOD BEGINNING 07/01/16 AND ENDING 06/30/17 MMDD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: OFFICIAL USE ONLY Insight Securities, Inc.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

600 Central Avenue, Suite 265

Highland Park	Illinois	60035
(City)	(State)	(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT CARLOS LEGASPY (224)-632-4700

(City)

(Area Code - Telephone No.)

### **B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

RSM US LLP

RSM US LLP

(Name – of individual, state last, first, middle name)

1 South Wacker Drive, Suite 800 Chicago IL

(State) (Zip Code)

**CHECK ONE:** 

(Address)

□ Certified Public Accountant

□ Public Accountant

☐ Accountant not resident in United States or any of its possessions.

I	FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

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#### **OATH OR AFFIRMATION**

I, <u>CARLOS LEGASPY</u>, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statements and supporting schedules pertaining to the firm of <u>INSIGHT SECURITIES</u>, <u>INC</u>, as of <u>JUNE 30, 2017</u>, are true and correct. I further affirm that neither the Company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

None	
OFFICIAL SEAL MOLLY C KETTLER	
Notary Public - State of Illinois My Commission Expires Jun 4, 2019	CEO
	Title
mally C. Kettler	
Notary Public	•

This report\*\* contains (check all applicable boxes):

- (a) Facing page.
- ☐ (b) Statement of Financial Condition.
- ☐ (c) Statement of Income (Loss).
- ☐ (d) Statement of Changes in Stockholder's Equity.
- ☐ (e) Statement of Cash Flows.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☐ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (I) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A or Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☑ (I) An Oath or Affirmation.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

#### Insight Securities, Inc. STATEMENT OF FINANCIAL CONDITION June 30, 2017

ASSETS	
Cash and cash equivalents Due from clearing broker Other assets	\$ 2,006,250 172,845 
TOTAL ASSETS	\$ <u>2,466,698</u>
LIABILITIES AND STOCKHOLDER'S EQUIT	Υ
Liabilities	
Accounts payable and accrued expenses	\$ 1,618,028
Stockholder's equity	
Class A stock, 100,000 shares authorized, 33,000 at par of \$1 issued, 21,000 outstanding	33,000
Class B stock, 200,000 shares authorized, 102,597 at par of \$1 issued,	
28,466 outstanding	102,597
Paid-in capital	1,065,500
Retained earnings (Accumulated deficit)	(54,067)
Treasury stock, at cost	(2 ( 000)
Class A stock, 12,000 shares	(36,000)
Class B stock, 74,131 shares	(262,360)
Total stockholder's equity	848,670
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$ <u>2,466,698</u>



RSM US LLP

#### Report of Independent Registered Public Accounting Firm on Applying Agreed-Upon Procedures

To the Stockholder Insight Securities, Inc.

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934 and with the SIPC Series 600 Rules, we have performed the procedures enumerated below, which were agreed to by Insight Securities, Inc. (the Company) and the Securities Investor Protection Corporation (SIPC) with respect to the accompanying General Assessment Reconciliation (Form SIPC-7B) of the Company for the year ended June 30, 2017, solely to assist you and SIPC in evaluating the Company's compliance with the applicable instructions of Form SIPC-7B. The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the Public Company Accounting Oversight Board (United States). The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and our findings are as follows:

- a. Compared the listed assessment payments in Form SIPC-7B with respective cash disbursement record entries, noting no differences.
- b. Compared the Total Revenue amount reported on the audited Form X-17A-5 (FOCUS Report) for the year ended June 30, 2017 with the Total Revenue amount reported in Form SIPC-7B for the year ended June 30, 2017, noting no differences.
- c. Compared any adjustments reported in Form SIPC-7B with supporting schedules and working papers, noting no differences.
- d. Proved the mathematical accuracy of the calculations reflected in Form SIPC-7B and in the related schedules and working papers supporting the adjustments, noting no differences.

We were not engaged to, and did not, conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be, and should not be, used by anyone other than these specified parties.

RSM US LLP

Chicago, Illinois August 28, 2017

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(34-REV 6/17)

# SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

## General Assessment Reconciliation

(34-REV 6/17)

For the fiscal year ended JUNE 30, 2017 (Read carefully the instructions in your Working Copy before completing this Form)

## TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

Dates: Postmarked Calculations Exceptions:	Received	Reviewed	•				
s form and the assessment a period of not less than 6 Dates:	payment is due 60 years, the latest 2	days after the years in an e	e end of the	e fisoai ye: ssible place	ar. Retain t	he Working C	opy of this form
		<u> </u>			ICE-PRE	SIDENT	
ted the 27 day of JULY	47	·	<del></del>	fr	Milhorized 8	gaature)	
e SIPC member submitting to rean by whom it is executed at all information contained he complete.	PARTARANT Tharaku	t		INSIGI	HT SECU	RITIES, IN	C.
Subsidiaries (S) and predec	essors (P) included	in this form (g	ive name a	nd 1934 Act	registration	number):	***
H. Overpayment carried to	rward		\$(			)	
G. PAYMENT: √ the bo: Check mailed to P.O. Total (must be same a	Roy Sunda Wis	d	\$	13,70	6		
F. Total assessment bala	nce and interest due	(or overpayme	ent carried	forward)		\$	13,706
E. Interest computed on I	ate payment (see ins	struction E) for	day	s at 20% pe	f annum		
D. Assessment balance d	ue or (overpayment)						13,706
Date Paid C. Less prior overpaymen	t applied					,	
B. Less payment made wit 01/31/2017	h SIPC-6 filed and Si	PC-7 if applicat	ble (exclud	interest)		(	15,967
2. A. General Assessment (						\$	29,673
I IIONLAND P	ARK IL 60035-3	257		•	Name and contact res	telephone numb pecting this for	er of person to
600 CENTRAI	AVE STE 265				indicate on	tions to form@s the form filed.	ipc.org and so
	URITIES INC			•		AL LANGUES COLL	ection, please e-m

DETERMINATION OF "SIPC NET OPERATING REVENUES"

AND GENERAL ASSESSMENT

AMOUNTS FOR APPLICABLE PERIODS.

		beginning 07/01/2	2016 beginning 01/01/201
		and ending_12/3	Degraning
Item No.	TOTAL REVENUE		Eliminate cents
2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030) \$	20,532,519	\$ 8,29	99,399 \$ 12,233,120
Additions:     (1) Total revenues from the securities business of subsidiariand predecessors not included above.	the sum of both periods es (except foreign subsidiaries)		
(2) Net loss from principal transactions in securities in tradir	ng accounts.		11,294
(3) Net loss from principal transactions in commodities in tra	iding accounts.		
(4) Interest and dividend expense deducted in determining it	em 2a.		
(5) Net loss from management of or participation in the unde	rwriting or distribution of securities.		
(6) Expenses other than advertising, printing, registration fee net profit from management of or participation in underw	es and legal fees deducted in determining riting or distribution of securities.		
(7) Net loss from securities in investment accounts.			
Total additions		8,299	,399 12,244,414
Deductions:     (1) Revenues from the distribution of shares of a registered of investment trust, from the sale of variable annuities, from investment advisory services rendered to registered investing separate accounts, and from transactions in security future.	the business of insurance, from	325,	,142 436,775
(2) Revenues from commodity transactions.			
(3) Commissions, floor brokerage and clearance paid to other securities transactions.	SIPC members in connection with	1,587,	313 2,670,220
(4) Reimbursements for postage in connection with proxy soli	citation.		
(5) Net gain from securities in investment accounts.			
(6) 100% of commissions and markups earned from transactio and (ii) Treasury bills, bankers acceptances or commercia or less from issuance date.	ns in (i) certificates of deposit il paper that mature nine months		
(7) Direct expenses of printing advertising and legal fees incured related to the securities business (revenue defined by Securities)	rred in connection with other revenue ction 16(9)(L) of the Act).		
(8) Other revenue not related either directly or indirectly to the (See Instruction C):	e securities business.		
(Deductions in excess of \$100,000 require documentation	n)		
(9) (i) Total interest and dividend expense (FOCUS Line 22/PF Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	ART IIA Line 13,		
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	\$\$		
Enter the greater of line (i) or (ii)			
Total deductions		1,912,4	3,106,995
d. SIPC Net Operating Revenues		\$6,386,9	9,137,419
e. General Assessment at applicable rate for assessment period.		\$ <u> </u>	<u> </u>
. Total General Assessment add both columns.	•	@.0025 \$	@.0015 29,673
	2	(to p	page 1, line 2.A.)