| SEC Mail Processing Section AUG 2 5 2017 | 17018226 ANNUAL AUDITED RE FORM X-17A-5 PART III | EPORT A | OMB APPROVAL OMB Number: 3235-0123 Expires: August 31, 2017 Estimated average burden hours per response12.00 SEC FILE NUMBER 8- (05839 |
|---|--|-----------------|--|
| | FACING PAGE red of Brokers and Dealers P xchange Act of 1934 and Rul | | |
| REPORT FOR THE PERIOD BEGINN | · | _AND ENDING_ | 06/30/2017 |
| | MM/DD/YY | | MM/DD/YY |
| | REGISTRANT IDENTIFICA | ATION | |
| NAME OF DROVED DEALED. | rica's Growth Capital, LLC AGC Partners | | OFFICIAL USE ONLY |
| ADDRESS OF PRINCIPAL PLACE O | F BUSINESS: (Do not use P.O. Box | No.) | FIRM I.D. NO. |
| 99 High Street, 22nd Floor | | | |
| | (No. and Street) | | |
| Boston | MA | | 02110 |
| (City) NAME AND TELEPHONE NUMBER Matthew Stumpf | (State) OF PERSON TO CONTACT IN RE | GARD TO THIS R | (Zip Code) REPORT <u>617-261-4117</u> (Area Code – Telephone Number) |
| B. | ACCOUNTANT IDENTIFIC. | ATION | |
| INDEPENDENT PUBLIC ACCOUNT | ANT whose opinion is contained in t | his Report* | |
| Wolf & Company, P.C. | | | |
| | (Name – if individual, state last, firs | t, middle name) | |
| 99 High Street | Boston | MA | A 02110 |
| (Address) | (City) | Tradi | Exchange Commission ng and Markets |
| Certified Public Account Public Accountant | ant | A | UG 2.8 2017 ECEIVED |
| Accountant not resident | n United States or any of its possess | ions. R | ECEIVED |
| | FOR OFFICIAL USE ON | | |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

M. Benjamin Howe I.

, swear (or affirm) that, to the best of

my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of America's Growth Capital, LLC d/b/a AGC Partners , as

June 30 of

, 20 17 , are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account

classified solely as that of a customer, except as follows:

Signature CEO, Co-Founder Title Notary Public PAIGE WOODSUM RAND This report ****** contains (check all applicable boxes): Notary Public ☑ (a) Facing Page. OMMONWEALTH OF MASSACHUSETTS My Commission Expires (b) Statement of Financial Condition. August 26, 2022 □ (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. □ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the \Box (j) Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. \square (1) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Report.

(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



America's Growth Capital, LLC (d/b/a AGC Partners) Financial Statements Year Ended June 30, 2017

MEMBER OF ALLINIAL GLOBAL, AN ASSOCIATION OF LEGALLY INDEPENDENT FIRMS 99 HIGH STREET BOSTON, MA 02110-2320 P 617-439-9700 WOL FANDCO.COM

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Report of Independent Registered Public Accounting Firm

To the Member and Management of America's Growth Capital, LLC:

We have audited the accompanying statement of financial condition of America's Growth Capital, LLC (d/b/a AGC Partners) (the "Company"), a Delaware Limited Liability Company and a wholly-owned subsidiary of America's Growth Capital Holdings, LLC, as of June 30, 2017. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. The company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of America's Growth Capital, LLC as of June 30, 2017, in conformity with accounting principles generally accepted in the United States of America.

Wolf & Company, P.C.

Boston, Massachusetts August 4, 2017

MEMBER OF ALLINIAL GLOBAL. AN ASSOCIATION OF LEGALLY INDEPENDENT FIRMS 1500 MAIN STREET SUITE 1500 SPRINGFIELD, MA 01115 P 413-747-9042 WOLFANDCO.COM

Statement of Financial Condition

June 30, 2017

Assets

| Cash and cash equivalents (restricted portion \$111,927) Securities owned, at fair value Investment banking fees receivable Other receivables Due from related parties, non-interest bearing Prepaid expenses and other current assets Deposits | \$ 8,544,885 147,741 105,473 37,020 2,581,451 275,892 96,337 | | |
|---|--|--|--|
| Property and equipment, net | 195,519 | | |
| Total assets | \$ 11,984,318 | | |
| Liabilities and Member's Equity | | | |
| Liabilities: | | | |
| Accounts payable | \$ 87,092 | | |
| Accrued compensation | 1,631,829 | | |
| Deferred rent and lease incentive | 259,146 | | |
| Deferred revenue | 948,313 | | |
| Other liabilities | 151,070 | | |
| Total liabilities | 3,077,450 | | |
| Member's equity | 8,906,868 | | |
| Total liabilities and member's equity | \$ 11,984,318 | | |

See accompanying notes to financial statements.

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America's Growth Capital, LLC

(d/b/a AGC Partners)

Notes to Financial Statements

Year Ended June 30, 2017

1. ORGANIZATION AND NATURE OF BUSINESS

America's Growth Capital, LLC (d/b/a AGC Partners) (the "Company") was incorporated January 8, 2003 under the laws of the State of Delaware and is a limited liability company. America's Growth Capital Holdings, LLC (the "Member" or "Parent") is the Company's sole member.

The Company is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company engages principally in investment banking services for its clients around the globe. The Company claims exemption from the requirements of Rule 15c3-3 under Section (k)(2)(ii) of Rule 15c3-3.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP"). All items of income and expense are accounted for on the accrual basis.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include cash and highly liquid investments with maturity of three months or less at the time of purchase. Cash and cash equivalents exclude amounts segregated under federal or other regulations. Cash equivalents are part of the cash management activities of the Company. Restricted cash consists of \$106,927 pledged as collateral issued in favor of the Company's landlord in Boston and \$5,000 as part of the Company's requirements under the SEC's Customer Protection Rule (15c3-3) to hold a "Special Reserve Bank Account for the Exclusive Benefit of Customers."

Notes to Financial Statements (Continued)

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Investment Banking Fees Receivable

Investment banking fees receivable represent amounts invoiced by the Company. Management assesses the need for any allowance for doubtful accounts based on information regarding individual accounts and historical experience. An allowance for doubtful accounts, if any, is determined based on management's best estimate of probable losses inherent in the accounts receivable balance. There is no allowance for doubtful accounts at June 30, 2017.

Deferred Revenue

In the ordinary course of business, the Company invoices and collects upfront, nonrefundable retainer fees in connection with certain of its service engagements. The retainer fees are deferred and recognized ratably over the estimated term of the engagement.

Income Taxes

The Company is a wholly-owned limited liability company. Accordingly, the Company does not file its own income tax returns. Instead, the results of operations are included in the income tax returns of its Parent. The Company's tax reporting year end corresponds to the calendar year end. The Company does not pay income taxes to its Parent nor does it have a tax sharing agreement with its Parent. Management does not have the intention of changing these facts. Thus, income taxes are not presented in its statement of financial condition.

Tax positions taken or expected to be taken in the course of preparing the Company's tax returns, including the position that the Company qualifies as a pass-through entity, are required to be evaluated to determine whether the tax positions are "more likely than not" of being sustained by the applicable tax authorities. There are no uncertain tax positions that require accrual or disclosure at June 30, 2017. The Company records interest and penalties as part of general and administrative expenses. No interest or penalties were recorded for the year ended June 30, 2017.

The Company is currently open to audit under the applicable statutes of limitations by the Internal Revenue Service for the tax years ended December 31, 2014 through 2016. The years open to examination by state taxing authorities vary by jurisdiction; no tax years prior to December 31, 2014 are open.

Notes to Financial Statements (Continued)

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Property and Equipment

Property and equipment is stated at cost and is depreciated using the straight-line method over their estimated useful lives.

| | Life in Years |
|------------------------|---------------|
| Hardware | 2 |
| Software | 2 |
| Furniture and fixtures | 5 - 7 |

Leasehold improvements are amortized over the shorter of the estimated useful lives of the assets or the lease life. The remaining lives of property and equipment are reviewed by management on a periodic basis. Management will revise its depreciation policy should it deem that the facts and circumstance so warrant. Repair and maintenance expenditures are charged to operations as incurred.

Securities Owned Valuation

Management estimates the fair value of investments in securities not traded on a national exchange using a market, income, or cost approach as further discussed in Note 5.

Fair Value Hierarchy

The Company groups its assets and liabilities measured at fair value in three levels which are based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

Level 1 - Valuation is based on quoted prices in active markets for identical assets or liabilities. Quoted prices are obtained from readily available pricing sources for market transactions at the measurement date.

Level 2 – Valuation is based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Notes to Financial Statements (Continued)

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (concluded)

Fair Value Hierarchy (concluded)

Level 3 – Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using unobservable inputs to pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The level of the fair value hierarchy in which the fair value measurement falls is determined by the lowest level input that is significant to the fair value measurement. There have been no transfers between the three levels during the year ended June 30, 2017.

Recent Account Pronouncements

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, "Leases (Topic 842)." ASU 2016-02 will supersede current guidance related to accounting for leases and is intended to increase transparency and comparability among organizations by requiring lessees to recognize assets and liabilities in the balance sheet for operating leases with lease terms greater than twelve months. The update also requires improved disclosures to help users of financial statements better understand the amount, timing and uncertainty of cash flows arising from leases. ASU 2016-02 will be effective for fiscal years beginning after December 15, 2019 for private companies with early adoption permitted. The Company is currently evaluating the effect of this new guidance on the Company's financial statements.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers (Topic 606)." ASU 2014-09 applies to all companies that enter into contracts with customers to transfer goods or services. In July 2015, the FASB modified ASU 2014-09 to be effective for annual reporting periods beginning after December 15, 2018 for private companies. As modified, the FASB permits the adoption of the new revenue standard early, but not before annual periods beginning after December 15, 2017. Entities have the choice to apply ASU 2014-09 either retrospectively to each reporting period presented or by recognizing the cumulative effect of applying ASU 2014-09 at the date of initial application and not adjusting comparative information. The Company is currently evaluating the requirements of ASU 2014-09 and has not yet determined its impact on the Company's financial statements.

Notes to Financial Statements (Continued)

3. SECURITIES OWNED

Securities owned, at fair value, consist of the following at June 30, 2017:

| Private company stock | 147,741 |
|-----------------------|---------------|
| | \$ 147,741 |

4. **PROPERTY AND EQUIPMENT**

Property and equipment consists of the following at June 30, 2017:

| Hardware | \$ 438,780 |
|---|-------------|
| Software | 73,546 |
| Furniture and fixtures | 246,857 |
| Leasehold improvements | 936,395 |
| - | 1,695,578 |
| Less: accumulated depreciation and amortization | (1,500,059) |
| | \$ 195,519 |

In connection with the lease for their Boston office, which commenced in August 2011, the Company incurred approximately \$916,000 of construction costs. Under the terms of the lease, the Company was reimbursed by the landlord for \$827,820 in construction costs. The reimbursement was recorded as deferred lease incentive on the statement of financial condition and is being amortized through rent expense over the lease term.

5. FAIR VALUE MEASUREMENTS

| Quantitative Information about Level 3 Fair Value Measurements | | | | |
|--|------------|--------------------------|-------------------------|----------|
| | | | Unobservable | Median |
| | Fair | Valuation | Quantitative | Revenue |
| <u> </u> | Value | Technique | Input | Multiple |
| Private stock | \$ 147,741 | Implied enterprise value | Median revenue multiple | 1.35x |

Notes to Financial Statements (Continued)

FAIR VALUE MEASUREMENTS (concluded)

Both observable and unobservable inputs may be used to determine the fair value of investments that the Company has classified within the Level 3 category. As a result, the unrealized gains and losses for assets and liabilities within the Level 3 category may include changes in fair value that were attributable to both observable and unobservable inputs.

The following table presents additional information about Level 3 investments measured at fair value.

| Balance as of July 1, 2016 | \$ 133,111 |
|--|---------------|
| Proceeds from the sale of non-marketable investments | (265,990) |
| Net realized and unrealized gain | 280,620 |
| Balance as of June 30, 2017 | \$ 147,741 |

The change in net unrealized gains or losses for the Company's Level 3 investment still held at June 30, 2017 totaled a gain of \$14,630, which is included in net realized and unrealized gains on investments in the statement of income.

There are no liabilities measured at fair value on a recurring basis, nor are there assets or liabilities measured at fair value on a non-recurring basis.

6. CONCENTRATIONS OF CREDIT RISK

Financial instruments which potentially subject the Company to such risk include cash, cash equivalents and accounts receivable which may exceed insured limits. The Company has not experienced losses associated with any such concentrations, and the financial statements do not include any reserves for such risks.

7. COMMITMENTS AND CONTINGENCIES

The Company leases its facilities under operating lease and sublease agreements expiring through December 2020. Deferred rent represents the cumulative difference between the recognition of rent expense on a straight-line basis over the life of the lease and the rent payments made.

Notes to Financial Statements (Continued)

COMMITMENTS AND CONTINGENCIES (concluded)

Rent expense under the operating leases for the year ended June 30, 2017 was approximately \$819,824.

Future minimum lease payments required under operating lease agreements for the years ended June 30 are as follows:

| 2018 | 892,376 |
|------------------------------|--------------|
| 2019 | 291,341 |
| 2020 | 14,969 |
| 2021 | 14,969 |
| 2022 | 14,969 |
| Total minimum lease payments | \$ 1,228,624 |

In the normal course of business, the Company may enter into underwriting commitments. There are no transactions relating to such underwriting commitments that were open at June 30, 2017.

The Company enters into contracts that contain a variety of representations and warranties and which provide general indemnifications. The Company's maximum exposure under these arrangements is unknown, as this would involve future claims that may be made against the Company that have not yet occurred. However, based on experience, management expects the risk of loss to be remote.

Under the terms of one of the Company's office leases, the Company entered into an irrevocable standby letter of credit in the amount of \$106,927 for use as a security deposit. The standby letter of credit is secured by the Company's bank balance. The standby letter of credit will remain at its current level until the lease expires on August, 31 2018.

8. **REGULATORY NET CAPITAL REQUIREMENTS**

As a broker-dealer, the Company is subject to the Securities and Exchange Commission's ("SEC") regulations and operating guidelines, which require the Company to maintain a specified amount of net capital. Net capital may fluctuate on a daily basis. At June 30, 2017, the Company had net capital of \$5,348,158, which is \$5,098,158 in excess of its required net capital of \$250,000. The Company's net capital requirement is based on the Company's election to use the Alternative Standard calculation for determining its required net capital.

Notes to Financial Statements (Concluded)

9. RELATED PARTY TRANSACTIONS

The Company enters into transactions with its Parent, members and employees. The Company has amounts due from Parent, members and employees totaling \$2,573,506 at June 30, 2017, which is made up of \$121,625 for tax payments made on behalf of members of its Parent, \$2,444,393 for advances made on behalf of its Parent to America's Growth Capital Europe, LLP, a wholly-owned subsidiary of Parent, related to start-up costs and working capital advances and \$7,488 for payments made on behalf of employees for advances related to fringe benefits and insurance premiums.

10. 401(k) PROFIT SHARING PLAN

The Company sponsors a 401(k) profit sharing plan (the "Plan") offered to substantially all of its employees. The Company made no contribution to the Plan for the year ended June 30, 2017.