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**PART III** 

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

**SEC FILE NUMBER** 

REPORT FOR THE PERIOD BEGINNING 07	DR THE PERIOD BEGINNING 07/01/16 AND ENDING 06/30/17		0/17
	MM/DD/YYY		MM/DD/YY
	A. REGISTRANT IDENTIFICATION	N	· · · · · · · · · · · · · · · · · · ·
NAME OF BROKER-DEALER: COMPASS SE	ECURITIES CORPORATION		OFFICIAL USE ONLY
ADDRESSS OF PRINCIPLE PLACE OF BUSI	· · · · · · · · · · · · · · · · · · ·		FIRM I.D. NO.
50 BRAINTREE HILL OFFICE PARK, SUITE	(No. and Street)	<del> </del>	
BRAINTREE	MA		02184
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PERS	SON TO CONTACT IN REGARD TO 1	THIS REPORT	, , ,
TIMOTHY SHONAh			781-535-6083 X 3cc
			(Area Code – Telephone Number)
	B. ACCOUNTANT IDENTIFICATIO	N	
INDEPENDENT PUBLIC ACCOUNTANT who	se opinion is contained in this Report*		
LARRY D. LIBERFARB, P.C.	•		
<u> </u>	Name – if individual, state first, last, middle	name)	·
11 VANDERBILT AVENUE SUITE 220	NORWOOD	MA	02062
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			20
Certified Public Accountant			Go Z
☐ Public Accountant			5 5 3
☐ Accountant not resident in Uni	ited States or any of its properties		60
	FOR OFFICAL USE ONLY		
			3:48
			-,

\*Claims for exemption from the requirements that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17-a-8(e)(2)

SEC 1410 (05-01) Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



#### OATH OR AFFIRMATION

ı TIN	, (HTON	ri SHANAHAN	,swear (or affirm) that, to the
hest	of my	knowledge and belief the accompanying financial state	ment and supporting schedules pertaining to the firm of
		SECURITIES CORPORATION	, as of
JUNI		, 20 17 , are true and	correct. I further swear (or affirm) that neither the company
nor a	anv pa		pprietary interest in any account classified soley as that of
		r, except as follows:	
		· .	
			Din Handran
			Signature
		Λ , ,	
	0	A V A	Title
	Su	oass K. Scheill	
	4 -	Notary Public	
This	repor	t** contains (check all applicable boxes):	
$\boxtimes$		Facing page.	
$\boxtimes$		Statement of Financial Condition.	
$\boxtimes$		Statement of Income (Loss).	
$\boxtimes$	(d)	Statement of Changes in Financial Condition.	
$\boxtimes$	(e)	Statement of Changes in Stockholders' Equity or Parti	ners' or Sole Proprietor's Capital.
	(f)	Statement of Changes in Liabilities Subordinated to C	
$\boxtimes$	(g)	Computation of Net Capital.	
$\boxtimes$	(h)	Computation for Determination of Reserve Requirement	nts Pursuant to Rule 15c3-3.
	(i)	Information Relating to the Possession or control requ	irements Under Rule 15c2-3.
$\boxtimes$	(j)	A Reconciliation. Including appropriate explanation Computation for Determination of the Reserve Require	, of the Computation of Net Capital Under Rule 15c3-1 and the ements Under Exhibit A of Rule 15c3-3.
	(k)	A Reconciliation between the audited and unaudit consolidation.	ed Statements of Financial Condition with respect to methods or
$\boxtimes$	(1)	An Oath or Affirmation.	
$\boxtimes$		A copy of the SIPC Supplemental Report.	
	(n)	A report describing any material inadequacies found t	o exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# COMPASS SECURITIES CORPORATION FINANCIAL STATEMENTS JUNE 30, 2017

#### LARRY D. LIBERFARB, P.C.

CERTIFIED PUBLIC ACCOUNTANTS
AND FINANCIAL ADVISORS

11 Vanderbilt Avenue, Suite 220, Norwood, Massachusetts 02062 Tel. (781) 255-8800 Fax (781) 255-9217 E-Mail: Info@Liberfarb.com

#### Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholder of Compass Securities Corporation

We have audited the accompanying statement of financial condition of Compass Securities Corporation as of June 30, 2017, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of Compass Securities Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Compass Securities Corporation as of June 30, 2017, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The computation of aggregate indebtedness and net capital pursuant to Rule 15c3-1, and the computation for determination of reserve and information relating to possession or control requirements for broker/dealers under rule 15c3-3 have been subjected to audit procedures performed in conjunction with the audit of Compass Securities Corporation's financial statements. The supplemental information is the responsibility of Compass Securities Corporation's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion of the supplemental information, we evaluated whether the supplemental information, including its form and content, are presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the computation of aggregate indebtedness and net capital pursuant to Rule 15c3-1, and the computation for determination of reserve and information relating to possession or control requirements for broker/dealers under rule 15c3-3 are fairly stated, in all material respects, in relation to the financial statements as a whole.

Norwood, Massagausetts
August 3, 2017

## STATEMENT OF FINANCIAL CONDITION

#### 30-Jun-17

#### **ASSETS**

Cash Receivable from non-customers	\$ <u>\$</u>	288,275 136,300 424,575
LIABILITIES AND STOCKHOLDER'S EQUITY		
Liabilities: Accounts payable, accrued expenses and other liabilities	\$	228,184
Stockholder's equity:		
Common stock, no par value, authorized 15,000 shares 100 shares issued and outstanding Retained earnings Total stockholder's equity		3,000 193,391 196,391
	<u>\$</u>	424,575

## STATEMENT OF INCOME

## FOR THE YEAR ENDED JUNE 30, 2017

Revenues: Commissions Interest and dividends Other income	\$ 9,437,356 536 158,435 9,596,327
Expenses: Employee compensation and benefits Commission expense Occupancy Other expenses	387,323 8,710,294 42,000 442,848 9,582,465
Income before income taxes	13,862 2,250
Provision for income taxes  Net income	\$ 11,612

## COMPASS SECURITIES CORPORATION STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

## FOR THE YEAR ENDED JUNE 30, 2017

	Common <u>Stock</u>	Retained <u>Earnings</u>	Total Stockholder's <u>Equity</u>
Balance at July 1, 2016	\$ 3,000	\$ 181,779	\$ 184,779
Net income		11,612	11,612
Balance at June 30, 2017	\$ 3,000	\$ 193,391	\$ 196,391

The accompanying notes are an integral part of these financial statements.

#### COMPASS SECURITIES CORPORATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

Cash flows from operating activities:  Net income  Adjustments to reconcile net income  to net cash provided by operating activities:	\$ 11,612 -
(Increase) decrease in operating assets	(119,300)
Receivable from non-customers Increase (decrease) in operating liabilities Accounts payable, accrued expenses and other liabilities Total adjustments	201,836 82,536
Net cash from operating activities	94,148
Cash flows from investing activities None	-
Cash flows used in financing activities  None	
Increase in cash	94,148
Cash at beginning of the year	194,127
Cash at end of the year	\$ 288,275
Supplemental disclosures of cash flow information:  Cash paid during the year for:  Interest Income taxes	\$ - \$ 2,250

#### Disclosure of accounting policy:

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

The accompanying notes are an integral part of these financial statements.

#### NOTES TO FINANCIAL STATEMENTS

**JUNE 30, 2017** 

## NOTE 1- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Business:

The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC), and is a member of the Financial Industry Regulatory Authority, Inc. (FINRA).

#### Revenue Recognition:

The Company recognizes commission income in the year it is earned. The related commission expense is also recorded in the year it is incurred.

#### Advertising:

The Company's policy is to expense advertising costs as the costs are incurred.

#### Income Taxes:

The Company recognizes deferred tax liabilities and assets for the expected future tax consequences of events that have been included on the financial statements or tax returns. Deferred tax liabilities and assets are determined based on the difference between the financial statement and tax basis of assets and liabilities.

#### Use of Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in these financial statements and accompanying notes. Actual results could differ from those estimates.

#### NOTES TO FINANCIAL STATEMENTS, CONTINUED

**JUNE 30, 2017** 

#### **NOTE 2 - RELATED PARTY TRANSACTIONS**

The Company utilizes office space, shares telephone service, and receives consulting services from its affiliate company, Compass Capital Corporation, (CCC). The related party charged \$61,447 for these services for the fiscal year ending June 30, 2017. At June 30, 2017 the Company owed \$31,446 to CCC.

The Company also receives administrative and management consulting services from its parent company, Compass Holding Group Inc., (CHGI). The related party charged \$187,850 for these services for the fiscal year ending June 30, 2017. At June 30, 2017 the Company owed \$37,850 to CHGI. Since these companies are related entities, operating results could vary significantly from those that would be obtained if the entities were autonomous.

#### **NOTE 3 – INCOME TAXES**

Income tax expense consisted of the following:

Current tax expense

Federal	•	\$ 0
State		 2,250
		\$ 2,250

#### **NOTE 4 - NET CAPITAL**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital, and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The Company had net capital of \$195,711, which was \$180,499 in excess of its required net capital of \$15,212. The Company's net capital ratio was 1.16 to 1.

#### **NOTE 5 - CONCENTRATIONS OF CREDIT RISK**

The Company is engaged in various trading and brokerage activities whose counterparties include other financial institutions. In the event counterparties do not fulfill their obligations the Company may be exposed to risk. The risk of default depends on the credit worthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty with which it conducts business.

## COMPASS SECURITIES CORPORATION NOTES TO FINANCIAL STATEMENTS, CONTINUED

**JUNE 30, 2017** 

## NOTE 5 - CONCENTRATIONS OF CREDIT RISK (continued)

The Company maintains cash in bank accounts in excess of the established limit insured by the Federal Deposit Insurance Corporation (FDIC).

#### NOTE 6 - FAIR VALUE

FASB ASC 820 defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.

Level 2 inputs are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly.

Level 3 are unobservable inputs for the asset or liability and rely on management's own assumption about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.)

A qualifying asset or liability's level within the framework is based upon the lowest level of any input that is significant to the fair value measurement. The Company's qualifying assets or liabilities are recorded at fair value using Level 1 inputs.

#### NOTES TO FINANCIAL STATEMENTS, CONTINUED

**JUNE 30, 2017** 

#### **NOTE 7 – UNCERTAINTY IN INCOME TAXES**

Effective July 1, 2009, the Company adopted ASC Topic 740-10 Accounting for Uncertainty in Income Taxes, which required the Company to report any uncertain tax positions and to adjust its financial statements for the impact thereof. As of June 30, 2017, the Company determined that it had no tax positions that did not meet the "more likely than not" threshold of being sustained by the applicable tax authority. The Company files taxes and information returns in the United States Federal and Massachusetts state jurisdictions. These returns are generally subject to examination by the authorities for the last three years.

#### NOTE 8 – EMPLOYEE BENEFIT PLAN

The Company has adopted a defined contribution retirement plan covering substantially all employees meeting minimum age and service requirements. The Company at its discretion may contribute to the plan an amount designated by management. For the year ended June 30, 2017, the Company has contributed \$42,363 to the plan.

#### **NOTE 9 – SUBSEQUENT EVENTS**

Management has evaluated subsequent events through August 3, 2017, the date on which the financial statements were available to be issued. There were no subsequent events that require adjustment or disclosure in the financial statements.

# COMPASS SECURITIES CORPORATION SUPPLEMENTARY SCHEDULES JUNE 30, 2017

#### **SCHEDULE I**

#### **COMPASS SECURITIES CORPORATION**

## COMPUTATION OF AGGREGATE INDEBTEDNESS AND NET CAPITAL PURSUANT TO RULE 15c3-1

#### 30-Jun-17

AGGREGATE INDEBTEDNESS: Accounts payable and accrued expenses \$ 228,184	ļ
NET CAPITAL:	
Common stock	\$ 3,000
Retained earnings	193,391
	196,391
ADJUSTMENTS TO NET CAPITAL:	
Receivable from non-customers	(13,600)
Other assets	0
Net capital, as defined	\$ 182,791
NET CAPITAL REQUIREMENT	\$ 15,213
NET CAPITAL IN EXCESS OF REQUIREMENT	\$ 167,578
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	1.25 to 1
Reconciliation with Company's computation of net capital:	
Net capital as reported in Company's Part IIA (unaudited)	
Focus Report	\$ 195,711
Net audit adjustments	
Increase in non-allowables and haircuts	(12,920)
Net capital per above	\$ 182,791

See Report of Independent Registered Public Accounting Firm

#### **SCHEDULE II**

### COMPASS SECURITIES CORPORATION

#### COMPUTATION FOR DETERMINATION OF RESERVE AND INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS FOR BROKER/DEALERS UNDER RULE 15c3-3 OF THE SECURITIES EXCHANGE ACT OF 1934

**JUNE 30, 2017** 

Compass Securities Corporation is exempt from the reserve requirements of Rule 15c3-3 as its transactions are limited, such that they do not handle customer funds or securities. Accordingly, the computation for determination of reserve requirements pursuant to Rule 15c3-3 and information relating to the possession or control requirement pursuant to Rule 15c3-3 are not applicable.

#### LARRY D. LIBERFARB, P.C.

CERTIFIED PUBLIC ACCOUNTANTS AND FINANCIAL ADVISORS

11 Vanderbilt Avenue, Suite 220, Norwood, Massachusetts 02062 Tel. (781) 255-8800 Fax (781) 255-9217 E-Mail: Info@Liberfarb.com

#### Review Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholder of Compass Securities Corporation

We have reviewed management's statements, included in the accompanying Exemption Report, in which Compass Securities Corporation asserts...

The Company need not file an Exemption Report because the Company had no obligations under 17 C.F.R. §240.15c3-3 throughout the most recent fiscal year without exception, and

The Company business is limited to effecting transactions via subscription and does not hold customer funds or securities, nor carry customer accounts, and

The Company met the exemption throughout the most recent fiscal year without exception.

Compass Securities Corporation's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Compass Securities Corporation's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in Rule 15c3-3 under the Securities Exchange Act of 1934.

August 3 2017



### **Exemption Report June 30, 2017**

Compass Securities Corporation (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

The Company need not file an Exemption Report because The Company had no obligations under 17 C.F.R. § 240.15c3-3 throughout the most recent fiscal year without exception.

The Company business is limited to effecting transactions via subscription and we do not hold customer funds or securities, nor do we carry customer accounts.

Compass met the exemption provisions throughout the most recent Fiscal Year ended 6/30/17 without exception.

Compass Securities Corporation

I, Scott Chaisson, swear (or affirm) that, to my best knowledge and belief, this Exemption Report is true and correct.

By: President June 30, 2017