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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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| Information Required of Brokers and Dealers Pursu                   | ant to Section 17 of the           |  |  |
|---|------------------------------------|--|--|
| Securities Exchange Act of 1934 and Rule 17                         | a-5 Thereunder                     |  |  |
| REPORT FOR THE PERIOD BEGINNING 01/01/2010 AN                       | D ENDING 12/31/2014                |  |  |
| MM/DD/YY  | MM/DB/YY                           |  |  |
| A. REGISTRANT IDENTIFICATION  | ON .                               |  |  |
| NAME OF BROKER-DEALER: MBSC Securities C                            | OFFICIAL USE ONLY                  |  |  |
| ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)   | FIRM I.D. NO.                      |  |  |
| 200 Park Avenue   |                                    |  |  |
| (No. and Street)  |                                    |  |  |
| New York NY   | 10/10/0                            |  |  |
| (City) (State)  | (Zip Code)                         |  |  |
| NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGAR             | D TO THIS REPORT 212 · 815 - 537   |  |  |
|   | (Area Code – Telephone Number)     |  |  |
| B. ACCOUNTANT IDENTIFICATION  | ON                                 |  |  |
| INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this R  | eport*                             |  |  |
| (Name - if individual, state last, first, mida                      | lle name)                          |  |  |
| 345 Park Avenue NY  | NY 10154                           |  |  |
| (Address) (City)  | SECURITIES AND EXCHANGE COMMISSION |  |  |
| CHECK ONE:  | RECLIVED                           |  |  |
| Certified Public Accountant MAY 24 2217                             |                                    |  |  |
| ☐ Public Accountant   | IMI & TAULI                        |  |  |
| Accountant not resident in United States or any of its possessions. | 15 REGISTRATIONS BRANCH            |  |  |
| FOR OFFICIAL USE ONLY   |                                    |  |  |
|   |                                    |  |  |

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

MBSC SECURITIES CORPORATION AND SUBSIDIARY (An Indirect Wholly Owned Subsidiary of The Bank of New York Mellon Corporation)

# **Table of Contents**

|   | Page |
|---|------|
| Report of Independent Registered Public Accounting Firm | 1    |
| Consolidated Statement of Financial Condition           | 2    |
| Notes to Consolidated Statement of Financial Condition  | 3    |



KPMG LLP 345 Park Avenue New York, NY 10154-0102

#### Report of Independent Registered Public Accounting Firm

The Board of Directors
MBSC Securities Corporation:

We have audited the accompanying consolidated statement of financial condition of MBSC Securities Corporation and subsidiaries as of December 31, 2016 (the financial statement). The consolidated financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statement referred to above presents fairly, in all material respects, the financial position of MBSC Securities Corporation and subsidiaries as of December 31, 2016, in conformity with U.S. generally accepted accounting principles.

KPMG LLP

February 28, 2017

(An Indirect Wholly Owned Subsidiary of The Bank of New York Mellon Corporation)

# Consolidated Statement of Financial Condition

December 31, 2016

(In thousands, except share data)

#### **Assets**

| Cash and cash equivalents - notes 3 & 6  | \$  | 114,245   |
|--|-----|-----------|
| Cash segregated for the exclusive benefit of customers                         |     | 3,027     |
| Receivables:   |     |           |
| Receivables from related investment companies - note 9 (a)                     |     | 19,182    |
| Receivables from affiliates - note 9 (b)                                       |     | 35,731    |
| Receivables from others  |     | 3,766     |
| Fixed assets, at cost, less accumulated depreciation and amortization - note 4 |     | 976       |
| Deferred sales commissions - note 5  |     | 868       |
| Deferred income taxes, net - note 10   |     | 5,529     |
| Other assets   | _   | 9,204     |
| Total assets   | \$_ | 192,528   |
| Liabilities and Stockholder's Equity   |     |           |
| Liabilities:   |     |           |
| Income tax reserves - note 10  | \$  | 3,156     |
| Due to affiliates - note 9 (b)   |     | 31,272    |
| Accounts payable and accrued expenses  |     | 38,038    |
| Total liabilities  | _   | 72,466    |
| Stockholder's equity   |     |           |
| Common stock, no par value, authorized, issued, and outstanding 200 shares     |     |           |
| Additional paid-in capital   |     | 289,135   |
| Accumulated deficit  |     | (169,073) |
| Total stockholder's equity   | _   | 120,062   |
| Total liabilities and stockholder's equity                                     | \$  | 192,528   |

See accompanying notes to consolidated statement of financial condition.

(An Indirect Wholly Owned Subsidiary of The Bank of New York Mellon Corporation)

Notes to Consolidated Statement of Financial Condition

December 31, 2016

(In thousands)

#### (1) Nature of Business and Summary of Significant Accounting Policies

#### (a) Organization

MBSC Securities Corporation (Company), a registered broker-dealer and a registered investment adviser, is a wholly owned subsidiary of The Dreyfus Corporation (Corporation), which is a wholly owned subsidiary of The Bank of New York Mellon Corporation (BNY Mellon). The Company provides various investment product related services and advisory services as follows:

Distribution and sales of mutual funds sponsored/administered by the Corporation and by BNY Mellon Investment Management, a division of BNY Mellon;

Distribution and sales of variable annuity products issued through insurance carriers;

Sales and marketing of various wrap fee and institutional separate account products for high net worth individuals, corporate pension plans, public employee trust funds, endowments and foundations;

Sales of private placements including hedge funds.

Introducing brokerage services are cleared through an affiliate, Pershing LLC, on a fully disclosed basis.

The consolidated statement of financial condition includes the accounts of the Company and its wholly owned subsidiary, BNYM Asset Management Operations LLC (BNYM AM OPS). All significant intercompany accounts and transactions have been eliminated in consolidation.

#### (b) Preparation of Financial Statements

The preparation of the consolidated statement of financial condition in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

#### (c) Fair Value Measurement

Fair value is defined under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC), 820, *Fair Value Measurements*, as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It establishes a hierarchy of inputs for measuring value:

Level 1 inputs Unadjusted quoted prices at the measurement date in active, accessible markets for identical assets or liabilities.

(An Indirect Wholly Owned Subsidiary of The Bank of New York Mellon Corporation)
Notes to Consolidated Statement of Financial Condition
December 31, 2016
(In thousands)

Level 2 inputs Quoted prices in inactive markets for identical instruments, quoted prices in active

markets for similar instruments, other observable inputs (interest rates and yield curves) or other inputs derived from/corroborated by observable market data.

Level 3 inputs Prices or valuations that require inputs that are both significant to the fair value

measurement and unobservable.

The Company assigns assets and liabilities that are carried at fair value on a recurring basis to the level when they are acquired or incurred. Subsequent appropriate changes are evaluated each reporting period.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The Company did not have any asset or liability classified as Level 2 or Level 3 at December 31, 2016.

### (d) Financial Instruments

ASC 825, *Financial Instruments*, requires the disclosure of the fair value of financial instruments, including assets and liabilities recognized in the statement of financial condition. Management estimates that the fair value of financial instruments recognized in the statement of financial condition, including cash, receivables, securities owned, certain other assets and certain other liabilities, approximate their carrying value.

#### (e) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, demand deposits and highly liquid investments including money market accounts with original maturities of three months or less at time of purchase. Due to the short-term nature of these instruments the recorded value approximates fair value.

#### (f) Income Taxes

The Company is included in the consolidated federal and combined state and local income tax returns filed by BNY Mellon. In addition, the Company files stand-alone tax returns in certain jurisdictions including New Jersey. Income taxes are calculated using the modified separate return method, and the amount of current tax expense or benefit is either remitted to or received from BNY Mellon, pursuant to a tax-sharing agreement between BNY Mellon and the Company.

The Company accounts for income taxes in accordance with ASC 740, *Income Taxes*, which requires recognition of tax benefits or expenses on the temporary differences between the financial reporting and the tax basis of assets and liabilities. If appropriate, deferred tax assets are adjusted by a valuation allowance, which reflects expectations of the extent to which such assets will be realized.

(An Indirect Wholly Owned Subsidiary of The Bank of New York Mellon Corporation)
Notes to Consolidated Statement of Financial Condition
December 31, 2016
(In thousands)

In accordance with FASB ASC 740, *Income Taxes*, the Company recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. A tax position that fails to meet the more likely than not recognition threshold will result in either a reduction of current and deferred tax assets, and/or recording of current or deferred tax liabilities.

#### (g) Restricted Stock

Certain employees of the Company participate in BNY Mellon's Long-Term Incentive Plan. Under the terms of this incentive plan, the awards paid may be in the form of BNY Mellon Restricted Stock Units. Restricted stock unit awards are issued at fair market value at the date of grant and vest over three or four years from the date of grant. The Company recognizes compensation cost related to restricted stock unit awards over the vesting period. The offsetting credit is recorded as additional paid-in capital.

#### (h) Stock Options

Pursuant to ASC 718, Compensation-Stock Compensation, the Company recognizes compensation costs related to stock-based awards with a graded vesting schedule on a straight-line basis over the required service period for the entire award. The offsetting credit is recorded as additional paid-in capital.

#### (2) Summarized Financial Information of BNYM AM OPS

The consolidated statement of financial condition has been prepared on the basis of U.S. GAAP and differs in certain respects from accounting practices prescribed by the SEC's general instructions to Form X-17A-5. Under the SEC's general instruction's, certain subsidiaries may not be consolidated.

The consolidated statement of financial condition as of December 31, 2016 reflects \$6,100 of net assets attributable to the Company's subsidiary as well as certain elimination and reclassification adjustments which are not reflected in the Company's statement of financial condition contained in Part IIA of Form X-17A-5, which is prepared on an unconsolidated basis.

(An Indirect Wholly Owned Subsidiary of The Bank of New York Mellon Corporation)
Notes to Consolidated Statement of Financial Condition
December 31, 2016
(In thousands)

#### (3) Cash and Cash Equivalents

Cash and cash equivalents consisted of the following at December 31, 2016:

| Cash at The Bank of New York Mellon*                        | \$  | 15,829  |
|---|-----|---------|
| Investment in money market funds managed by a related party |     | 96,000  |
| Time deposits at The Bank of New York Mellon*               |     | 2,416   |
| Total cash and cash equivalents                             | \$_ | 114,245 |

<sup>\*</sup>An affiliate of the company

#### (4) Fixed Assets

The Company provides for depreciation of fixed assets based on the estimated useful life of the assets using the straight-line method. Amortization of leasehold improvements is computed over the lesser of the economic useful life of the improvement or the term of the lease.

The major classifications of fixed assets and their estimated useful lives at December 31, 2016 are as follows:

| Furniture, fixtures and equipment (5 – 10 years) Leasehold improvements | \$<br>2,325 |
|---|-------------|
| Leasenord improvements  | <br>6,063   |
|   | 8,388       |
| Less accumulated depreciation and amortization                          | <br>(7,412) |
| Fixed assets, net   | \$<br>976   |

#### (5) Deferred Sales Commissions

Certain funds sponsored by the Corporation offer multiple classes of shares. Class A shares are sold with a sales charge imposed at the time of purchase. Class C shares (excluding money market funds) are subject to a contingent deferred sales charge (CDSC) imposed on redemptions made within a specified period. Class C shares are also subject to an annual distribution fee payable to the distributor pursuant to a distribution plan adopted in accordance with Rule 12b-1 under the Investment Company Act of 1940 (Rule 12b-1 Plan). Sales commissions paid to third-party intermediaries by the Company for selling Class C shares are capitalized and amortized to operations on a straight-line basis over 12 months (the investment-aging period). This amortization period approximates the period of time during which the

(An Indirect Wholly Owned Subsidiary of The Bank of New York Mellon Corporation)

Notes to Consolidated Statement of Financial Condition

December 31, 2016

(In thousands)

sales commissions paid by the Company to broker-dealers for selling Class C shares are expected to be recovered from the funds through payments made pursuant to the funds' Rule 12b-1 Plan.

The funds' Rule 12b-1 Plan is subject to annual review by the funds' respective Boards of Directors.

The following is the change in deferred sales commissions for the year ended December 31, 2016:

| Balance at beginning of year       | \$<br>1,556 |
|------------------------------------|-------------|
| C Share deferred sales commissions | 2,021       |
| Amortization expense               | (2,536)     |
| Redemption write-offs              | <br>(173)   |
| Balance at end of year             | \$<br>868   |

#### (6) Financial Instruments

The balances of assets and liabilities measured at fair value on a recurring basis as of December 31, 2016, are as follows:

|                                       | Level 1      | Level 2 | Level 3 | <u>Total</u> |
|---------------------------------------|--------------|---------|---------|--------------|
| Cash equivalents – money market funds | \$<br>96,000 |         | _       | 96,000       |

There were no Level 2 or 3 assets or liabilities during the year.

#### (7) Employees' Benefit Plans and Share-Based Compensation Payments

The Bank of New York Mellon Corporation has defined-benefit and defined-contribution retirement plans covering substantially all full-time and eligible part-time employees of the Company. Employees contributions through payroll deductions into The Bank of New York Mellon Corporation 401(k) Savings Plan are matched by BNY Mellon's contribution, at the rate of \$1.00 on the dollar, up to 4% of the employees' eligible pay and \$0.50 on the dollar on the next 2% of the employees eligible pay.

Restricted stock units of BNY Mellon are issued to the Company's employees in connection with BNY Mellon's Long-term Profit Incentive Plan, as well as performance-based awards made to key employees at the discretion of the Compensation Committee of the Board of Directors of BNY Mellon. BNY Mellon grants employees of the Company deferred share awards, which provide the right to receive common shares of BNY Mellon at specified future dates.

The Company's Long-Term Incentive Plans provided for the issuance of BNY Mellon's stock options at the then fair market value at the date of grant to officers and employees of the Company. Generally, each option granted was exercisable between one and ten years from the date of grant.

(An Indirect Wholly Owned Subsidiary of The Bank of New York Mellon Corporation)
Notes to Consolidated Statement of Financial Condition
December 31, 2016
(In thousands)

The Company obtains a permanent tax benefit from the amortization of restricted stock units and stock options recorded on the Parent for book purposes but deductible by the Company for tax purposes. The tax benefit is treated as a contribution of capital by the Parent to the Company. The benefit was approximately \$389 for the year ended December 31, 2016.

#### (8) Minimum Lease Commitments

Future minimum payments, by year and in the aggregate, under noncancelable operating leases (premises) with initial or remaining terms of one year or more consisted of the following at December 31, 2016:

|                          | <br>Amount   |
|--------------------------|--------------|
| Year ending December 31: |              |
| 2017                     | 2,380        |
| 2018                     | 2,449        |
| 2019                     | 2,493        |
| 2020                     | 2,104        |
| 2021*                    | <br>1,105    |
|                          | \$<br>10,531 |

<sup>\*</sup> There are no rental commitments beyond 2021.

#### (9) Related-Party Transactions

- (a) Included in receivables from related investment companies on the consolidated statement of financial condition is \$16,114 of distribution fee revenue receivable at December 31, 2016.
- (b) As of December 31, 2016, amounts receivable from affiliates and payable to affiliates are \$35,731 and \$31,272, respectively, and are reflected in Receivables from and Due to affiliates on the consolidated statement of financial condition.

# (10) Federal, State and Local Income Taxes

The deferred income taxes reflect the tax effects of temporary differences between the financial reporting and tax basis of assets and liabilities. The Company has a gross deferred tax asset of \$6,952 and a gross deferred tax liability of \$1,423 at December 31, 2016. The deferred tax asset is primarily attributable to deferred compensation and depreciation and the deferred tax liability is primarily attributable to deferred sales commissions and the amortization of intangibles. The net deferred tax asset is \$5,529. The Company has not recorded a valuation allowance because management believes it is more likely than not that the deferred tax assets will be realized.

(An Indirect Wholly Owned Subsidiary of The Bank of New York Mellon Corporation)

Notes to Consolidated Statement of Financial Condition

December 31, 2016

(In thousands)

As of December 31, 2016, the Company has gross unrecognized tax benefits of \$20,289. Of that balance at December 31, 2016, \$3,156 represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective tax rate in future periods.

The Company recognized no interest in 2016 and had a \$100 balance of accrued interest at December 31, 2016.

The Company does not expect any change in the total amount of unrecognized tax benefits over the next 12 months to have a material impact on the Company's financial statements.

Federal taxes payable of \$3,412 and state and local taxes payable of \$39 is included in due to/from affiliates on the consolidated statement of financial condition.

The Company's federal consolidated income tax returns are closed to examination through 2013. The New York State and New York City return examinations have been completed through 2012.

#### (11) Net Capital Requirements

Pursuant to the net capital provisions of Rule 15c3-l of the Securities Exchange Act of 1934, the Company is required to maintain minimum net capital, as defined as equal to the greater of \$250 or 2% of the aggregate debit balances arising from customer transactions.

The Company acts as an introducing broker-dealer, clearing trades on a fully disclosed basis and does not carry customer or broker-dealer accounts. Net capital may fluctuate on a daily basis. At December 31, 2016, the Company had net capital of \$44,163 which was \$43,913 in excess of the required net capital. The Company had \$3,027 in cash segregated for the exclusive benefit of customers as of December 31, 2016.

The net capital rules may effectively restrict the payment of cash distributions and the withdrawal of equity capital.

#### (12) Litigation

In the ordinary course of business the Company may be a defendant or codefendant in legal actions. In accordance with applicable accounting guidance, the Company establishes reserves for litigation and regulatory matters when those matters proceed to a stage where they present loss contingencies that are both probable and reasonably estimable. In such cases, there may be a possible exposure to loss in excess of any amounts accrued. The Company will continue to monitor such matters for developments that will affect the amount of the reserve, if any, and will adjust the reserve amount as appropriate.

#### (13) Subsequent Events

Effective February 28, 2017, BNY Mellon will contribute the Corporation and all of its subsidiaries to MBC Investments Corporation (MBCIC), an affiliate. Effective April 2017, BNY Mellon will contribute MBCIC and all of its subsidiaries to BNY Mellon IHC, LLC, a wholly owned subsidiary of BNY Mellon. The reorganization will not have a material impact on the Company's liquidity or net capital, nor will it constitute a material change in business.

(An Indirect Wholly Owned Subsidiary of The Bank of New York Mellon Corporation)

Consolidated Statement of Financial Condition

December 31, 2016

(With Report of Independent Registered Public Accounting Firm Thereon)