

Securities and Exchangesec

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ANNUAL AUDITED REPORT EORM-X-17A-5 PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| _G 01/01/16 | AND ENDING 12/31/ | 16 |
|---|---|--|
| MM/DD/YY | | MM/DD/YY |
| EGISTRANT IDENTIFIC | ATION | 46 44.00 L |
| of Investors con | poration | OFFICIAL USE ONL |
| BUSINESS: (Do not use P.O. Bo | | FIRM I.D. NO. |
| , | <u> </u> | |
| (No. and Street) | | |
| IL | 620 | 40 |
| (State) | (Zip C | ode) |
| PERSON TO CONTACT IN RI | EGARD TO THIS REPORT | г |
| | (Area | a Code – Telephone Num |
| CCOUNTANT IDENTIFIC | CATION | |
| whose opinion is contained in | uns report | |
| (Name - if individual, state last, fir | • | 62226 |
| Swansea | IL | 62226 |
| | • | 62226 (Zip Code) |
| Swansea (City) | IL (State) | |
| Swansea (City) t United States or any of its posses | (State) | |
| Swansea (City) | (State) | |
| | EGISTRANT IDENTIFIC O NVCSTONS CONC BUSINESS: (Do not use P.O. Bo (No. and Street) IL (State) F PERSON TO CONTACT IN RI | EGISTRANT IDENTIFICATION INVESTORS Carporation BUSINESS: (Do not use P.O. Box No.) (No. and Street) IL 620 (State) (Zip C |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

| I, Kevin G Nicol | , swear (or affirm) that, to the best of |
|---|---|
| my knowledge and belief the accompanying financ Nicol Investors Corporation | ial statement and supporting schedules pertaining to the firm of |
| of December 31 | , 20 16 , are true and correct. I further swear (or affirm) that |
| neither the company nor any partner, proprietor, p classified solely as that of a customer, except as fo | rincipal officer or director has any proprietary interest in any account |
| OFFICIAL SEAL W CHRISTOPHER ZIEBOLD NOTARY PUBLIC - STATE OF ILLINOIS MY COMMISSION EXPIRES:05/16/19 | Signatture President, CEO |
| Mostary Public | Title |
| Computation for Determination of the Res ☐ (k) A Reconciliation between the audited and consolidation. ☐ (l) An Oath or Affirmation. ☐ (m) A copy of the SIPC Supplemental Report. | ion. quity or Partners' or Sole Proprietors' Capital. dinated to Claims of Creditors. e Requirements Pursuant to Rule 15c3-3. Control Requirements Under Rule 15c3-3. planation of the Computation of Net Capital Under Rule 15c3-1 and the serve Requirements Under Exhibit A of Rule 15c3-3. unaudited Statements of Financial Condition with respect to methods of |
| **For conditions of confidential treatment of certain | ain portions of this filing, see section 240.17a-5(e)(3). |

NICOL INVESTORS CORPORATION STATEMENT OF FINANCIAL CONDITION December 31, 2016

ASSETS

| Cash Commissions receivable Deposit with clearing organization Prepaid expenses and other assets Property and equipment, net of accumulated depreciation of \$ 24,563 | \$ 59,864 74,550 12,501 14,528 4,693 |
|---|---|
| TOTAL ASSETS | \$ 166,136 |
| LIABILITIES AND STOCKHOLDER'S EQUITY | |
| Liabilities: | |
| Commissions payable | \$ 60,178 |
| Dues collected in advance | 25,118 |
| Other accrued expenses | 6,030 |
| Total Liabilities | 91,326 |
| Stockholder's Equity: | |
| Common stock, \$0.25 par value, authorized 400,000 shares, | |
| 168,952 shares issued and outstanding | 42,238 |
| Additional paid-in capital | 206,162 |
| Retained earnings | (173,590) |
| Total stockholder's equity | 74,810 |
| LIABILITIES AND STOCKHOLDER'S EQUITY | \$ 166,136 |

NICOL INVESTORS CORPORATION STATEMENT OF OPERATIONS Year Ended December 31, 2016

| Revenues: | |
|-------------------------------|--------------|
| Commissions | \$ 1,007,892 |
| Other income | 37,295 |
| Total Revenues | 1,045,187 |
| Expenses: | |
| Commissions | 826,451 |
| Salaries and wages | 100,496 |
| Occupancy | 13,600 |
| Depreciation | 3,158 |
| Insurance · | 6,010 |
| Licenses and fees | 6,570 |
| Professional fees | 40,920 |
| Office expense | 24,633 |
| Training and meetings | 4,060 |
| Brokerage and regulatory fees | 44,193 |
| Website and email expense | 15,047 |
| Other expenses | 259 |
| Total Expenses | 1,085,397 |
| NET LOSS | \$ (40,210) |

NICOL INVESTORS CORPORATION STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY Year Ended December 31, 2016

| | Commo Shares | Common Stock Paid-in Shares Amount Capital | | Accumulated Deficit | | <u>Total</u> Stockholder's <u>Equity</u> | | |
|------------------------------|-----------------|--|--------|----------------------|----|--|----|----------|
| BALANCE AT JANUARY 1, 2016 | 160,952 | \$ | 40,238 | \$ 188,162 | \$ | (133,380) | \$ | 95,020 |
| Net income (loss) | | | - | - | | (40,210) | | (40,210) |
| Common stock issued | 8,000 | | 2,000 | 18,000 | | - | | 20,000 |
| BALANCE AT DECEMBER 31, 2016 | 168,952 | \$ | 42,238 | \$ 206,162 | \$ | (173,590) | \$ | 74,810 |

NICOL INVESTORS CORPORATION STATEMENT OF CASH FLOWS Year Ended December 31, 2016

CASH FLOWS FROM OPERATING ACTIVITIES

| Net loss | \$ | (40,210) |
|---|----|----------|
| Adjustments to reconcile net loss to net cash | | |
| used in operating activities: | | |
| Increase in cash surrender value of life insurance policy | | |
| Depreciation | | 3,158 |
| (Increase) decrease in operating assets: | | |
| Commissions receivable | | (3,160) |
| Deposits with clearing organizations | | 13,499 |
| Prepaid expenses and other assets | | (7,759) |
| Increase (decrease) in operating liabilities: | | |
| Commissions payable | | 1,564 |
| Accrued expenses | | (7,709) |
| Dues collected in advance | | 6,626 |
| NET CASH USED IN OPERATING ACTIVITIES | | (33,991) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Proceeds from the issuance of common stock | | 20,000 |
| NET CASH PROVIDED BY FINANCING ACTIVITIES | | 20,000 |
| NET DECREASE IN CASH | | (13,991) |
| CASH AT BEGINNING OF YEAR | | 73,855 |
| CASH AT END OF YEAR | | 59,864 |
| CASH PAID DURING THE YEAR FOR: | | |
| Interest paid | \$ | _ |
| Income taxes | \$ | - |
| | - | |

NOTE A – ORGANIZATION AND NATURE OF BUSINESS

Nicol Investors Corporation (the "Company") is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company is an Illinois corporation operated from Granite City, Illinois and operating in various states throughout the United States. The Company is a wholly-owned subsidiary of Nicol Enterprises, Inc. ("the Holding Company").

The Company offers mutual funds and variable annuity contracts on an application-way basis to retail clients. The Company also offers its clients the ability to open general securities accounts through a clearing broker-dealer. The Company's primary focus is to provide financial advice to middle income families.

With respect to this activity, the Company promptly forward all funds and securities received and does not otherwise carry customer accounts. Accordingly, the Company is exempt from Rule 15c3-1 under the Securities Exchange Act of 1934.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than ninety days that are not held for sale in the ordinary course of business.

Securities Transactions and Commissions

Securities transactions and commission revenues and related expenses are recorded on a settlement date basis. At December 31, 2016, management considers all commissions receivable as collectible; therefore, an allowance for uncollectible amounts is not necessary.

Property and Equipment

Property and equipment are carried at cost less accumulated depreciation. Expenditures for maintenance, repairs and minor renewals are charged to operations as incurred; expenditures for betterments and major renewals are charged to the property and equipment accounts.

Depreciation of equipment is computed using accelerated methods over the estimated useful lives of the assets. Depreciation expense for the year ended December 31, 2016 was \$3,158.

When assets are retired or otherwise disposed of, the costs and related accumulated depreciation/amortization is removed from the accounts; gains or losses resulting therefrom are included in the statement of operations.

Dues Collected in Advance

Dues collected in advance represent monies collected upfront by the company during the current year from their registered associates for various dues and licensing fees related to 2016. The Company charges a small administrative fee which is recorded as other income when earned.

Income Taxes

The Company has elected to be taxes under the provision of Subchapter S of the Internal Revenue Code. Under those provisions, the Company does not pay federal corporate income taxes on its taxable income. Instead, the stockholder is liable for federal income taxes on taxable income.

The Company has addressed the provisions of ASC 740-10, *Accounting for Income Taxes*. In that regard, the Company has evaluated its tax positions, and new authoritative rulings and believes that no provision for income taxes is necessary at this time to cover any uncertain tax positions.

Subsequent Events

Management's review of subsequent events was through March 6, 2017, which is the date the financial statements were available to be issued.

NOTE C - CLEARING BROKER-DEALER DEPOSIT

The Company is contractually obligated to maintain a deposit account at its clearing broker-dealer, DST Market Services, LLC. As designated by the terms of the agreement, the deposit account shall at all times contain cash, qualified securities, or a combination of both having a market value of at least \$25,000. During 2016, the clearing broker-dealer agreed to reduce the required amount of the deposit account to \$12,500. This amount is included in deposits with the clearing organization in the accompanying statement of financial condition.

<u>NOTE D – NET CAPITAL REQUIREMENTS</u>

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (SEC Rule 15c3-1) of the Securities Exchange Act of 1934, which requires the maintenance of minimum Net Capital. Under the Rule, the Company is required to maintain minimum Net Capital, as defined, equal to the greater of \$5,000 or 6 2/3/% of aggregate indebtedness and the ratio of aggregate indebtedness to net capital cannot exceed 15 to 1.

At December 31, 2016, the Company had Net Capital of \$41,192 which was \$35,104 in excess of its required Net Capital of \$6,088. The Company's ratio of aggregate indebtedness to net capital was 2.22 to 1.

The Company is exempt from the provisions of SEC Rule 15c3-3 under the Securities Exchange Act of 1934, in that the Company's activities are limited to those set forth in the conditions for exemption appearing in paragraph (k) (2) (ii) of the Rule. As an introducing broker, the Company clears customer transactions on a fully-disclosed basis with DST Market Services.

NOTE E - RELATED PARTIES

The Company had the following related party transactions during 2016. Related parties include stockholders who own greater that 5% of the Holding Company's common stock:

| Commission expense | \$ 370,806 |
|--------------------------------|---------------|
| Occupancy expense | \$ 13,600 |
| Salaries and professional fees | \$ 11,500 |
| Administrative expenses | \$ 4,000 |

Commissions payable to related parties at December 31, 2016 totaled \$23,962 and has been included in the accompanying statement of financial condition.

NOTE F – FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Company's customers' accounts are carried by the carrying broker-dealer. Execution and clearing services are also performed by the carrying broker dealer. The agreement between the Company and the carrying broker-dealer stipulates that all losses resulting from the Company's customer' inability to fulfill their contractual obligation are the responsibility of the Company. As designated by the terms of the agreement, the Company carries a deposit with the broker-dealer in the amount of \$12,500 (See Note C).

<u>NOTE G – CONTINGENCY</u>

On September 22, 2016, the Company was notified that their clearing broker-dealer would be closing their clearing division, effective March 31, 2017. As a result, the Company has decided that it will no longer offer general securities to its clients. The Company is required to move its client's accounts maintained by the closing broker-dealer by March 31, 2017, or be liable for previously waived fees totaling approximately \$30,000.

<u>NOTE H - SIPC ANNUAL ASSESSMENT</u>

The Company is a member of the Securities and Investor Protection Corporation and has remitted all required assessments.