

SECURITIES!

REGISTRATIONS DRANCH

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ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the 2-3335

Securities Exchange Act of 1934 and Rule 17a-5 Thereunder 12/31/16 01/01/16 REPORT FOR THE PERIOD BEGINNING AND ENDING MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: FOLGER NOLAN FLEMING DOUGLAS INCORPORATED **OFFICIALUSE ONLY** ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. 725 FIFTEENTH STREET, N.W. (No. and Street) DC 20005 WASHINGTON (Zip Code) (State) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT RICHARD S. FOSTER (202) 626-5249 (Area Code - Telephone Number) B. ACCOUNTANT IDENTIFICATION INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report* STOUT, CAUSEY & HORNING, P.A. (Name - if individual, state last, first, middle name) 910 RIDGEBROOK ROAD **SPARKS** MD 21152 (Zip Code) (Address) (City) (State) CHECK ONE: Certified Public Accountant Public Accountant Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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SEC 1410 (06-02)

OATH OR AFFIRMATION

I, RICHARD S. FOSTER	, swear (or affirm) that, to the best of
my knowledge and belief the accom FOLGER NOLAN FLEMING DOUGLA	ying financial statement and supporting schedules pertaining to the firm of
of DECEMBER 31	, 20_16 , are true and correct. I further swear (or affirm) that
neither the company nor any partne classified solely as that of a custome	roprietor, principal officer or director has any proprietary interest in any account
THE PARTY OF THE P	Dille 1 Q Lata
2-29-20	Signature Signature
	PRESIDENT/CHIEF EXECUTIVE OFFICER
The second second	Title
Notary Public	DENISE M. WALKER NOTARY PUBLIC DISTRICT OF COLUMBIA My Commission Expires February 29, 2020
This report ** contains (check all ap (a) Facing Page.	,
 ✓ (b) Statement of Financial Cond ✓ (c) Statement of Income (Loss) 	л.
(d) Statement of Changes in Fir	ial Condition.
	olders' Equity or Partners' or Sole Proprietors' Capital.
	ties Subordinated to Claims of Creditors.
(g) Computation of Net Capital	
	of Reserve Requirements Pursuant to Rule 15c3-3. session or Control Requirements Under Rule 15c3-3.
,	ropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
3 ,	of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	udited and unaudited Statements of Financial Condition with respect to methods of
consolidation.	
☑ (I) An Oath or Affirmation. ☑ (m) A copy of the SIPC Supple	atal Report
` ` ′ ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	ttal Report. I inadequacies found to exist or found to have existed since the date of the previous audi
(ii) Atteport deserroing any mat	. madequation found to exist of found to make existed since the date of the previous and

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

CONSOLIDATED STATEMENT OF FINANCIAL CONDITION AND AND INDEPENDENT AUDITORS' REPORT

DECEMBER 31, 2016

CONSOLIDATED STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

DECEMBER 31, 2016

TABLE OF CONTENTS

INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
Consolidated Statement of Financial Condition	2
Notes to Consolidated Financial Statements	3-9



Expertise That Works

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of Folger Nolan Fleming Douglas Incorporated and Subsidiaries:

We have audited the accompanying consolidated statement of financial condition of Folger Nolan Fleming Douglas Incorporated and Subsidiaries (a Delaware Corporation) (the Company) as of December 31, 2016, and the related notes to the consolidated financial statements. The Company's management is responsible for these consolidated financial statements. Our responsibility is to express an opinion on this statement of financial condition based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (PCAOB) (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated statement of financial condition is free of material misstatement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated statement of financial position presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the consolidated financial position of Folger Nolan Fleming Douglas Incorporated and Subsidiaries as of December 31, 2016 in accordance with accounting principles generally accepted in the United States of America.

Start Causey & Horning, P.A.

Sparks, MD February 24, 2017

CONSOLIDATED STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2016

ASSETS

Cash and Cash Equivalents Receivable from Clearing Organization Securities Owned, at Fair Value Income Taxes Receivable – Current Property and Equipment, at Cost, Less Accumulated Depreciation and Amortization of \$2,989,670 Other Assets	\$ 331,925 11,366,831 52,053,247 2,896,050 947,594 1,370,946
Total Assets	\$ 68,966,593
LIABILITIES AND STOCKHOLDERS' EQUITY	
LIABILITIES	
Accounts Payable and Accrued Expenses Current Income Taxes Payable Deferred Tax Liability	\$ 1,217,400 1,846,210 17,776,817
Total Liabilities	20,840,427
STOCKHOLDERS' EQUITY Preferred Stock (4% cumulative non-voting, \$100 par value,	
100 shares authorized, 75 shares issued and outstanding) Common Stock Class A (\$100 par value, 10,000 shares authorized,	7,500
4,487 shares issued and outstanding) Common Stock Class B (non-voting, \$100 par value, 1,000 shares	448,700
authorized, 568 shares issued and outstanding)	56,800
Retained Earnings	47,613,166
Total Stockholders' Equity	48,126,166
Total Liabilities and Stockholders' Equity	<u>\$ 68,966,593</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2016

NOTE 1 – ORGANIZATION

Folger Nolan Fleming Douglas Incorporated (the "Corporation") is a registered broker-dealer providing securities brokerage services primarily in the Washington, D.C., Baltimore, Maryland and Cambridge, Maryland areas. The Corporation is registered with the Securities and Exchange Commission (SEC) and is a member of Financial Industry Regulatory Authority (FINRA). The Corporation is also registered with the SEC as an investment advisor under the Investment Advisors Act of 1940.

Folger Nolan Fleming Douglas Holdings, Inc. (Holdings) is a wholly-owned subsidiary of the Corporation.

Folger Nolan Fleming Douglas Capital Management, Inc. (CMI) is a wholly-owned subsidiary of Holdings. CMI is a registered investment advisor under the Investment Advisors Act of 1940.

Folger Nolan Fleming Douglas Insurance Agency, Inc. is a wholly-owned subsidiary of Holdings.

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation - The consolidated statements of financial condition, income, changes in stockholders' equity, and cash flows include the accounts of the Corporation and its whollyowned subsidiaries. All significant intercompany balances and transactions between the Corporation and its subsidiaries have been eliminated in the consolidation.

Securities Transactions - Securities transactions are recorded on a trade date basis.

Cash and Cash Equivalents – For purposes of the consolidated statement of cash flows, the Corporation considers all highly liquid debt instruments with a maturity of three months or less to be cash equivalents.

Accounts Receivable - Management reviews accounts receivable and sets an allowance for doubtful accounts when collection of receivable becomes unlikely. The Company considers accounts receivable to be fully collectible and accordingly no allowance for doubtful accounts has been provided.

Receivable from Clearing Organization – This represents net credit balances in accounts held for the benefit of the Corporation and includes \$473,261 of net commission receivable as of December 31, 2016.

Commissions – Commissions and related clearing expenses are recorded on a trade date basis as securities transactions occur.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2016

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investment Advisory Fees – Investment advisory fees are received quarterly but are recognized as earned on a pro rata basis over the term of the contract.

Securities Owned - Securities owned by the Corporation are valued at fair value with the resultant unrealized gain or loss reflected in the statement of income. Dividends are recorded as income when received, which does not materially differ from the accrual basis.

Securities owned at December 31, 2016, consisted of common stocks (97%) and municipal and corporate bonds (3%).

Property and Equipment - Depreciation and amortization of office equipment and leasehold improvements is recorded on a straight-line basis over the estimated useful lives of such assets.

Income Taxes - The Corporation accounts for income taxes under the liability method, whereby deferred income taxes are recognized for the tax consequences of temporary differences by applying enacted statutory tax rates applicable to future years to differences between the financial statement carrying amounts and the tax basis of existing assets and liabilities.

The Corporation complies with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 740, Income Taxes which requires an asset and liability approach to financial accounting and reporting for income taxes. Deferred income tax assets and liabilities are computed for differences between the financial statement and tax basis of assets and liabilities that will result in taxable or deductible amounts in the future based on the enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established, when necessary, to reduce the deferred income tax assets to the amount expected to be realized.

ASC 740 provides guidance for how uncertain tax positions should be recognized, measured, presented and disclosed in the financial statements. ASC 740 requires the evaluation of tax positions taken or expected to be taken in the course of preparing the Corporation's tax returns to determine whether the tax positions are "more-likely-than-not" of being sustained by the applicable tax authority. Tax positions not deemed to meet the more-likely-than-not threshold would be recorded as tax benefit or expense in the current year.

In general, the Corporation's prior three years tax returns filed with various taxing agencies are open to examination.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2016

NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates

Fair Value Measurement - All of the Corporation's assets and liabilities which are stated at fair value are valued in accordance with Level 1 criteria, as defined in FASB ASC 820. Level 1 value measurement uses quoted prices (unadjusted) in active markets for identical assets or liabilities the Corporation has the ability to access.

Recent Accounting Pronouncements - In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (Topic 606), which amends the existing accounting standards for revenue recognition. ASU 2014-09 supersedes the revenue recognition requirements in FASB ASC 605 and most industry-specific guidance throughout the Industry Topics in the FASB ASC. Under the new standard, recognition of revenue occurs when a customer obtains control of promised goods or services in an amount that reflects the consideration which the entity expects to receive in exchange for those goods or services. In addition, the standard requires disclosure of the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers.

In August 2015, the FASB deferred the effective date of the revenue recognition guidance for non-public entities to reporting periods beginning after December 15, 2018. Early adoption is permitted. The new revenue standard may be applied retrospectively to each prior period presented or retrospectively with the cumulative effect recognized as of the date of adoption. The Corporation is currently evaluating the timing of its adoption and the impact of adopting the new revenue standard on its consolidated financial statements.

The FASB issued ASU 2016-02, Leases (Topic 842), which will be effective for fiscal years beginning after December 15, 2019. The distinction between finance leases (previously capital leases) and operating leases is substantially similar to the distinction between capital leases and operating leases in the previous leases guidance. Lessor accounting is also largely unchanged. For lessees, leases under both categories will be reported on the statement of financial position as a depreciable right-to-use asset and a liability to make lease payments. The asset and liability should be initially measured at the present value of the lease payments, including payments to be made in optional periods only if the lessee is reasonably certain to exercise an option to extend the lease or not to exercise an option to terminate the lease. The asset will be depreciated and the liability will be reduced by lease payments. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election not to recognize lease assets and liabilities. Management has elected not to early adopt ASU 2016-02 and will assess the future impact on any leases.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2016

NOTE 3 – OTHER REGULATORY REQUIREMENTS

The Corporation is subject to the provisions of Rule 15c3-3 of the Securities and Exchange Commission. However, the Corporation operates pursuant to the exemptive provisions of Paragraph (k)(2)(ii) of Rule 15c3-3.

NOTE 4 - FAIR VALUE MEASUREMENT

FASB ASC 820 defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market.

Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels Level 1, Level 2 and Level 3.

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.
- Level 2 inputs are inputs (other than quoted prices included within Level 1) that are observable for the asset or liability, either directly or indirectly.
- Level 3 are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.)

The following table presents the Corporation's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31, 2016.

	Level 1	Level 2	Level 3	Total
Corporate Bonds	\$ 43,160	-	-	\$ 43,160
Municipal Bonds	1,276,749	-	-	1,276,749
Equity Securities	50,733,338		<u>-</u>	50,733,338
Total	<u>\$ 52,053,247</u>	\$	\$	<u>\$ 52,053,247</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2016

NOTE 5 – PROFIT-SHARING PLAN

The Corporation provides retirement benefits for substantially all employees through a defined-contribution profit-sharing plan. Funding is at the discretion of the Corporation. The Corporation has elected to make a contribution of \$306,845 for 2016.

NOTE 6 – PREFERRED STOCK

The preferred stock is redeemable at 100% of par value.

NOTE 7 – INCOME TAXES

The provision (benefit) for income taxes consists of the following at December 31, 2016:

		Current	_	Deferred	-	Total
Federal State	\$(278,294) 55,848	\$	595,874 1,828,481	\$	317,580 1,884,329
Total	\$(222,446)	\$	2,424,355	\$	2,201,909

The primary difference between income taxes at the statutory rate and the effective rate are the dividends received deduction, municipal interest and state taxes net of federal benefit.

The principal temporary difference between income before taxes for financial reporting purposes and for income tax purposes relates to net unrealized appreciation on investment securities which is included in revenues in the consolidated statement of income but is not reportable for tax purposes until realized.

The Corporation has a net operating loss carry forward of approximately \$3,700,000 and \$0 for federal and state purposes, respectively, to offset future taxable income. The net operating loss carry forward expires beginning in 2030 for state and federal. Deferred income taxes reflect the net tax effects of the temporary difference of carrying amounts of assets and liabilities for financial statement purposes and the amounts used for income tax purposes. However, collectability of the deferred tax asset is not assured, therefore the Corporation has recorded a valuation allowance to fully reserve its net deferred tax asset. The deferred tax liability is primarily composed of unrealized appreciation of securities.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2016

NOTE 8 – COMMITMENTS AND CONTINGENCIES

The Corporation has entered into operating leases for real estate and computer software. Total rental expense under such lease agreements amounted to \$533,929 for the year ended December 31, 2016. Included in rental expenses is \$436,494 for rental of office space owned by the family of a principal of the Corporation. Certain leases contain provisions for escalations.

The aggregate minimum annual rental commitments at December 31, 2016 for leases of one year or more are as follows:

2017	52,700
2018	54,300
2019	36,900
Total	\$ 143,900

NOTE 9 – NET CAPITAL REQUIREMENTS

The Corporation is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2016, the Corporation had net capital and net capital requirements computed under these provisions as follows:

Net Capital	\$ 33,541,849
Net Capital Requirement	\$ 250,000
Ratio of Aggregate Indebtedness to Net Capital	3%

NOTE 10 – FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

The Corporation's customers' accounts are carried on a fully disclosed basis with another broker dealer, which reduces, but does not eliminate, its risks associated with customer activities. In the event a customer is unable to fulfill its contractual obligations with the carrying broker-dealer, the Corporation may be at risk to fulfill the customer's obligations.

NOTE 11 - CONCENTRATIONS OF CREDIT RISK

Cash and cash equivalents consisted of investments in money market mutual funds and cash on deposit with established federally insured financial institutions. Total cash on deposit at various times during the year exceeded the federal deposit insurance limits. The Corporation has never experienced any losses in these accounts and does not believe that it is exposed to any significant concentration of credit risk.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2016

NOTE 12 - CONSOLIDATED SUBSIDIARIES

The following is a summary of certain financial information of the Corporation's consolidated subsidiaries:

Total Assets <u>\$ 4,022,562</u>

Stockholders' Equity \$\\\ 3,785,376

NOTE 13 - SUBSEQUENT EVENTS

Management has evaluated subsequent events through February 24, 2017, the date on which the financial statements were available to be issued. No events have occurred since the balance sheet date that would have material impact on the financial statements.



Expertise That Works

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of Folger Nolan Fleming Douglas Incorporated and Subsidiaries:

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) Folger Nolan Fleming Douglas Incorporated identified the following provisions of 17 C.F.R. §15c3-3(k) under which Folger Nolan Fleming Douglas Incorporated and Subsidiaries claimed an exemption from 17 C.F.R. §240.15c3-3: (2)(ii) (the "exemption provisions") and (2) Folger, Nolan, Fleming, Douglas Incorporated and Subsidiaries stated that they met the identified exemption provisions throughout the most recent fiscal year without exception. Folger, Nolan, Fleming, Douglas Incorporated's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (PCAOB) (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Folger, Nolan, Fleming, Douglas Incorporated and Subsidiaries compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Start lausey Horning P.A.

Sparks, MD February 24, 2017

FOLGER NOLAN FLEMING DOUGLAS

INCORPORATED

725 FIFTEENTH STREET, N.W. WASHINGTON, D.C. 20005

(202) 783-5252

MEMBER
NEW YORK STOCK EXCHANGE LLC

ESTABLISHED 1889

Folger Nolan Fleming Douglas, Incorporated Exemption Report

Folger Nolan Fleming Douglas, Incorporated (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. § 240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company claimed an exemption from 17 C.F.R. § 240.15c3-3 under the following provisions of 17 C.F.R. § 240.15c3-3 (k): (2)(ii).
- (2) The Company met the identified exemption provisions in 17 C.F.R. § 240.15c3-3(k) throughout the most recent fiscal year ended December 31, 2016, without exception.

Folger Nolan Fleming Douglas, Incorporated

I, Richard S. Foster, swear (or affirm) that, to my best knowledge and belief, this Exemption Report is true and correct.

Richard S. Foster

February 24, 2017



Expertise That Works

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON APPLYING AGREED-UPON PROCEDURES

To the Board of Directors and Stockholders of Folger, Nolan, Fleming, Douglas, Inc.:

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934 and with the SIPC Series 600 Rules, we have performed the procedures enumerated below with respect to the accompanying General Assessment Reconciliation (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2016, which were agreed to by Folger, Nolan, Fleming, Douglas, Inc. (the Company), and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC (collectively, the specified parties), solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of Form SIPC-7. The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the Public Company Accounting Oversight Board (United States). The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. We compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries as follows:
 - a. Payment on page 1, line 2B of Form SIPC-7 was paid via check #19820 dated July 27, 2016 in the amount of \$11,922.00. We agreed the disbursement to the general ledger detail and bank statement, noting no differences.
 - b. Payment on page 1, line 2F of Form SIPC-7 was paid via check #20432 dated February 8, 2017 in the amount of \$12,373.00. We agreed the disbursement to the general ledger detail and online bank activity, noting no differences.
- 2. We compared the amounts reported on the audited Form X-17A-5 (FOCUS Report) for the year ended December 31, 2016 with the amounts reported in Form SIPC-7 for the year ended December 31, 2016, noting no differences.
- 3. We compared any adjustments reported in Form SIPC-7 with the supporting schedules and working papers as follows:
 - a. Compared the addition on page 2, item 2b(1), Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above of \$2,732,363 with the general ledger detail report, noting no differences.

- b. Compared the deduction on page 2, item 2c(1), Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products of \$249,438 with the general ledger detail report, noting no differences.
- c. Compared the deduction on page 2, item 2c(3), Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions of \$212,171 with the general ledger detail report, noting no differences.
- d. Compared the deduction on page 2, item 2c(5), Net gain from securities in investment accounts of \$7,438,924 with the general ledger detail report, noting no differences.
- e. Compared the deduction on page 2, item 2c(9)(i), Total interest and dividend expense (FOCUS Line 22/Part IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income of \$28,258 with the general ledger detail report, noting no differences.
- f. Compared the deduction on page 2, item 2c(9)(ii), 40% of margin interest earned on customers securities accounts (40% of FOCUS Line 5, Code 3960) of \$164,390 with 40% of the applicable margin interest account per the general ledger detail report, noting no differences.
- 4. We proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences.
- 5. We compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed. We noted that no overpayment existed.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Start lausey Horning P.A.

Sparks, MD February 24, 2017

SIPC-7(33-REV 7.10)

Disposition of exceptions

SECURITIES INVESTOR PROTECTION CORPORATION P.O Box 92185 Washington, D.C. 20090-2185 202-371-8300

General Assessment Reconciliation

SIPC-7

(33 REV 7 10)

For the fiscal year ended 12/31/2016 (Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

15°15******1729******************************		20	mailing tabel re			the information shown on the equites correction, please e-mails to form@sipc.org and so form filed.	
	DOUGLAS INCORPORATED 725 15TH ST NW WASHINGTON DC 20005-2109	contact			nd telephone number of person to respecting this form nard Foster, (202) 626-5249		
А	General Assessment (item 2e from page 2)				\$	24,295	
8	Less payment made with SIPC-6 filed (exclude inter- 7/27/2016	restj			[11,922	
С	Less prior overpayment applied				!		
D	Assessment halance due or (overpayment)				4184-000-000-000-000-000-000-000-000-000-0	12,373	
Ε	Interest computed on late payment (see instructio	n E) formay:	at 20% j	munns 14d	-		
F	Total assessment balance and interest due (or over	erpayment carried	orware)		\$	12,373	
G	PAYMENT: $$ the box Check mailed to P.O. Box x Funds Wired y Total (must be same as F above)	\$	12	,373	_		
Н	Overpayment carried forward	\$(1		
С.	bsidiaries (S) and predecessors (P) included in this	form lowe name a	nd 1934 A	ct registratio	in number).		
— е \$	IPC member submitting this form and the n by whom it is executed represent thereby			ning Dougl	as Incorpo	orated	
e s	IPC member submitting this form and the	Folger No	lan Flen	Song Juy Pany	as Incorpo		
e S	IPC member submitting this form and the n by whom it is executed represent thereby If information contained herein is true, correct amplete.	Folger No	lan Flen	(Authorized	er in silm object ur Ex		
e so	IPC member submitting this form and the n by whom it is executed represent thereby it information contained herein is true, correct amplete. The Lb day of February, 20 17.	Folger No	lan Flen	resident	Signatur	oar zalici-	
e Sisco	IPC member submitting this form and the n by whom it is executed represent thereby II information contained herein is true, correct emplete. The bay of February, 20 17 orm and the assessment payment is due 60 days period of not less than 6 years, the latest 2 years	Folger No	lan Flen	resident year. Retain	Signatur	oar zalich	
e Sisco	IPC member submitting this form and the n by whom it is executed represent thereby. It information contained herein is true, correct emplete. The body of February, 20 17. orm and the assessment payment is due 60 days period of not less than 6 years, the latest 2 years.	Folger No	lan Flen	resident year. Retain	Signatur	oar zalich	

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 1/1/2016 and ending 12/31/2016

Eliminate cents

Hem No. 15,050,757 2a. Total revenue (FOCUS Line 12-Part IIA Line 9 Code 4030) (1) Total revenues from the securities posiness of subsidiaries (except foreign subsidiaries) and 2,732,363 predecessors not included above. (2) Net loss from principal transactions in securities in trading accounts (3) Net loss from principal transactions in commodities in trading accounts (4) Interest and dividend expense deducted in determining item 2a (5) Net loss from management of or participation in the underwriting or distribution of securities. (6) Expenses other than advertising, printing, registration lees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities (7) Net loss from securities in investment accounts. 2,732,363 Total additions 2c. Deductions: (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment 249,438 advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security lutures products. (2) Revenues from commodity transactions (3) Commissions, Itoor brokerage and clearance paid to other SIPC members in connection with 212,171 securities transactions. (4) Reimbursements for postage in connection with proxy solicitation. 7,438,924 (5) Net gain from securities in investment accounts. 46) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act). (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C): (Deductions in excess of \$100,000 require documentation) (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13. Code 4075 plus line 2b(4) above) bul not in excess 28,258 of total interest and dividend income. (ii) 40% of margin interest earned on customers securities 164,390 accounts (40% of FOCUS line 5, Code 3960). 164,390 Enter the greater of line (i) or (ii) 8,064,923 Total deductions 9.718.197 2d. SIPC Net Operating Revenues 24,295 2e General Assessment @ 0025 ito page 1, line 2,A i