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# UNITED STATES ND EXCHANGE COMMISSION .shington, D.C. 20549 FORM X-17A-5

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# **PART III**

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	January 1, 2016 AN MM/DD/YY	ND ENDING <u>December 3</u> M	1, 2016 M/DD/YY
A. R	EGISTRANT IDENTIFICA	TION	
NAME OF BROKER-DEALER: Deson & Co.			OFFICIAL USE ONLY
OFFICIAL USE ONLY ADDRESS OF PRINCIPAL	PAL PLACE OF BUSINESS: (Do a	not use P.O. Box No.)	122129 FIRM I.D. NO.
945 Encorvado Street			
	(No. and Street)		
Las Vegas	Nevada		138
(City)	(State)	(Zip (	
NAME AND TELEPHONE NUMBER OF PERS	SON TO CONTACT IN REGARD	TO THIS REPORT	
Sean Deson		(702) 860-119	5
		(Area Code -	- Telephone Number)
B. A(	CCOUNTANT IDENTIFICA	TION	
INDEPENDENT PUBLIC ACCOUNTANT who	se opinion is contained in this Repo	ort*	
Wilson Markle Stuckey Hardesty & Bott	t, LLP		
(Name - if individual, state last, first, middle name)		SECURITIES AND EXCHAIN RECEIVED	NGE COMMISSION VED
101 Larkspur Landing Circle, Suite 200 (Address) (City) (State) (Zip Code)	Larkspur, CA	94939	
(Address) (City) (State) (Zip Code)		APR 19	2017
CHECK ONE:		, , ,	
🔀 Certified Public Accountant		REGISTRATION	VS BRANCH
Public Accountant		15 REGISTRATION	
Accountant not resident in United	States or any of its possessions	The state of the s	
	FOR OFFICIAL USE ONLY		
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SEC 1410 (06-02)



<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

# OATH OR AFFIRMATION

I, <u>S</u>	ean	Deson, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial
		ent and supporting schedules pertaining to the firm of Deson & Co., as of
		ber 31, 2016, are true and correct. I further swear (or affirm) that neither the company nor any partner,
pro	prie	tor, principal officer or director has any proprietary interest in any account classified solely as that of a
cust	tom	er, except as follows:
	į	NOTARY PUBLIC STATE OF NEVADA County of Clark No: 06-102933-1 My Appointment Expires Mar. 5, 2019 Managing Member  Managing Member
	3	STATE OF NEVADA County of Clark
	2	No 06-102933-1 MICHAEL R. PARDO Signature
	Ę	My Appointment Expires Mar. 5, 2019 Managing Member
	h	e le
		and the party
		ublic
		ort ** contains (check all applicable boxes):
_		Facing Page.
_	(b)	Statement of Financial Condition.
	(c)	•
		Statement of Cash Flows.
$\boxtimes$		Statement of Changes in Members' Equity.
(	(f)	Statement of Changes in Liabilities Subordinated to Claims of Creditors.
$\boxtimes$	(g)	Computation of Net Capital.
$\boxtimes$	(h)	Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
$\boxtimes$	(i)	Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
1	(j)	A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
		Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(	(k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of
		consolidation.
$\boxtimes$	(1)	An Oath or Affirmation.
	(m)	A copy of the SIPC Supplemental Report.
	(n)	Assertions of Exemption of a Non-Carrying Broker or Dealer required by Rule 17a-5(d)(4) of the Securities and Exchange Commission
<b>(</b>	0)	Report on Assertions of Exemption of a Non-Carrying Broker or Dealer required  By Rule 17a-5(d)(4) of the Securities and Exchange Commission

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**Financial Statements** 

and
Supplemental Information Required by Rule 17a-5 under the
Securities Exchange Act of 1934

Year ended December 31, 2016

with

Reports of Independent Registered Public Accounting Firm

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## WILSON MARKLE STUCKEY HARDESTY &BOTT LLP

CERTIFIED PUBLIC

DONALD WILSON
ALAN MARKLE
CHARLES STUCKEY
DAVID HARDESTY
DAVID BOTT
DAVID BAILEY
MICHAEL SMITH
SHIRLEY CHEN-BLUM

#### Report of Independent Registered Public Accounting Firm

To the stockholder

We have audited the accompanying statement of financial condition of Deson & Co. (the Company) as of December 31, 2016, and the related statements of income, changes in stockholder's equity and cash flows for the year then ended. The financial statements are the responsibility of the management of the Company. Our responsibility is to express an opinion on the financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2016, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

The Supplemental Information Required by Rule 17a-5 under the Securities Exchange Act of 1934, as listed in the table of contents (supplemental information), has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the management of the Company. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 CFR §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Wilson Markle Stuckey Hardesty & Bott, LLP

Wilson March Steerly Harlity & Both

Larkspur, California

January 13, 2017

# Statement of Financial Condition As of December 31, 2016

#### Assets

Current assets	
Cash and cash equivalents	

Cash and cash equivalents	\$ 131,786
Total current assets	131,786
Furniture and equipment, at cost Less accumulated depreciation	 20,522 (20,522)
Net furniture and equipment	 
Total assets	\$ 131,786
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#### Liabilities and Stockholder's Equity

# Current liabilities

Accounts payable and accrued liabilities	_\$_	12,312
Total current liabilities		12,312

# Stockholder's equity

Common stock, no par value, 200 shares	
authorized, issued and outstanding	2,500
Retained earnings	116 974

Total stockholder's equity	119,474

Total liabilities and stockholder's equity \$ 131,786

See accompanying notes

# Statement of Income For the year ended December 31, 2016

# Revenues

Consulting and transaction fees	\$	236,920
Total revenues		236,920
Expenses		
Regulatory fees and taxes		5,869
Vehicle and travel expenses		26,454
Professional fees		66,610
Data services, communications and other charges		6,475
Compensation and benefits		22,112
Rent, office and other expenses	P	46,944
Total expenses	-	174,464
Net income	\$	62,456

Deson & Co.
Statement of Changes in Stockholder's Equity
For the year ended December 31, 2016

Delever	Common <u>stock</u>		Retained <u>earnings</u>	si	Total tockholder's equity
Balances, December 31, 2015	2,500	\$	80,568	\$	83,068
Distributions to stockholder	-		(26,050)		(26,050)
Net income			62,456		62,456
Balances, December 31, 2016	\$ 2,500	<u>\$</u>	116,974	\$	119,474

See accompanying notes

# Statement of Cash Flows For the year ended December 31, 2016

Cash flows from operating activities  Net income  Adjustments to reconcile net income to net cash  provided by operating activities	\$ 62,456
Increase in accounts payable	 9,306
Net cash provided by operating activities	71,762
Cash flows from financing activities Distributions to stockholder	 (26,050)
Net increase in cash and cash equivalents	45,712
Cash and cash equivalents, beginning of year	 86,074
Cash and cash equivalents, end of year	\$ 131,786

### Notes to Financial Statements December 31, 2016

#### Note 1 - Summary of significant accounting policies

#### Basis of presentation

Deson & Co (the Company) was incorporated in New York on January 11, 1999. In 2004 the Company became a broker-dealer registered with the Securities and Exchange Commission and is currently a member of the Financial Industry Regulation Authority.

The Company's activities consist principally of its role as an intermediary and advisor in merger and acquisition transactions. Accordingly, the Company claims exemption from Securities Exchange Commission Rule 15c3-3 because it does not carry customer funds or handle customer securities.

#### Basis of accounting

The Company maintains its books on the accrual basis of accounting.

#### Commissions and fees

The Company records commission and fee income as earned pursuant to the terms if its investment banking agreements.

#### Cash and cash equivalents

For purposes of the statement of cash flows, cash and cash equivalents consist of amounts on deposit with a commercial bank, in a non-interest bearing account, available on demand.

#### Allowance for uncollectible accounts receivable

The Company uses the allowance method to account for uncollectible accounts receivable. Under this method, the Company reviews all receivables for any problems with collection. If the Company feels that there may be a problem with collections, an allowance is provided for the receivable. When attempts to collect a specific receivable are unsuccessful, the account is considered uncollectible and is written off against the allowance. As of December 31, 2016, the Company had no accounts receivable and, accordingly, determined that an allowance for doubtful accounts was not necessary.

Notes to Financial Statements (continued) December 31, 2016

#### Note 1 - Summary of significant accounting policies (continued)

#### Income taxes

The Company has elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code. Under these provisions, the Company is not subject to federal taxes on income. Instead, the stockholder includes his respective share of the Company's taxable income in his individual income tax return.

The Company follows accounting principles generally accepted in the United States related to the accounting for uncertainty in income taxes. Adoption of the provisions did not have any impact on the Company's accounting for unrecognized tax liabilities. Management believes that the Company has adequately addressed all tax positions and that there are no unrecorded tax liabilities. Tax years 2014 to 2016 are open for examination by the Internal Revenue Service and years 2013 to 2016 by the California Franchise Tax Board.

#### Use of estimates

The Company prepares its financial statements in accordance with accounting principles generally accepted in the United States. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect amounts and disclosures reported in these financial statements. Actual results could differ from those estimated.

#### Advertising costs

Costs incurred for producing and communicating advertising are expensed when incurred. For the year ended December 31, 2016, advertising costs were insignificant.

#### Note 2 - Transactions with stockholder

The Company receives the benefit of certain office and administrative services provided by its stockholder. For the years ended December 31, 2016, the Company reimbursed its stockholder for all significant shared costs.

Notes to Financial Statements (continued) December 31, 2016

#### Note 2 - Transactions with stockholder (continued)

The Company's stockholder also incurs, and pays currently, for certain expenses related to transactions in process. If the transactions close and generate revenue to the Company, the expenses may be reimbursed to the stockholder. If the transactions do not close, the expenses remain those of the stockholder. Accordingly, such costs are recorded as paid. As of December 31, 2016, the Company had reimbursed all significant stockholder incurred costs.

#### Note 3 - Concentrations

During the year ended December 31, 2016, revenues consisted of amounts collected from six clients. Of the six clients, two produced 75% of total revenues.

#### Note 4 - Subsequent events

The Company evaluated subsequent events for recognition and disclosure through the date of this filing. Management concluded that no material subsequent events have occurred since December 31, 2016 that required recognition or disclosure in such financial statements.

#### Note 5 - Net capital requirement

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of a minimum net capital, as defined, and a ratio of aggregate indebtedness to net capital not exceeding 15 to 1. As of December 31, 2016 the Company had net capital of \$119,474, which exceeded its required net capital by \$114,474, and the ratio of aggregate indebtedness to net capital was .103 to 1.

Supplemental Information Required by Rule 17a-5 under the Securities Exchange Act of 1934

## Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission As of December 31, 2016

Net Capital Total stockholders' equity Subordinated liabilities Non allowable assets	\$ 119,474 - -
Net capital	<u>\$ 119,474</u>
Total aggregate indebtedness	<u>\$ 12,312</u>
Computation of Basic Net Capital Requirement Minimum net capital required (6-2/3% of total aggregate indebtedness)	<u>\$821</u>
Minimum dollar net capital requirement of reporting broker	<u>\$ 5,000</u>
Net capital requirement	<u>\$ 5,000</u>
Excess net capital	<u>\$ 114,474</u>
Excess net capital after deducting the higher of 10% of aggregate indebtedness or 120% of required net capital	<u>\$ 113,474</u>
Aggregate indebtedness to net capital ratio	<u>0.103 to 1</u>

#### Deson & Co.

Reconciliation Pursuant to Rule 17a-5(d)(2)(iii)
As of December 31, 2016

Reconciliation with Company's Computation (Included in Part IIA of Form X-17A-5 as of December 31, 2016)

There is no material difference between this net capital computation and the corresponding computation included in the Company's unaudited Part IIA FOCUS Report filing.

Computation for Determination of Reserve Requirements
Under Rule 15c3-3 of the Securities and Exchange Commission
December 31, 2016

The Company is exempt from the provisions of Rule 15c3-3 under the Securities and Exchange Act of 1934, in that the Company's activities are limited to those set forth in the conditions for exemption appearing in paragraph (k)(2)(i) of Rule 15c3-3.

#### Deson & Co.

Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission December 31, 2016

A supplementary report pursuant to Rule 17a- 5(d)(2)(ii) and the information relating to possession or control requirement under Rule 15c3-3 are not required under Rule 17a-5(e)(1)(i)(A) and Rule 15c3-3(k), respectively.

# Deson&Co.

945 Encorvado Street, Las Vegas, NV 89138 phone:917-971-6114 sdeson@desonco.com

Assertions of Exemption of a Non-Carrying Broker or Dealer required by Rule 17a-5(d)(4) of the Securities and Exchange Commission

January 13, 2017

Wilson Markle Stuckey Hardesty & Bott, LLP 101 Larkspur Landing Circle Suite 200 Larkspur, CA 94939

Deson & Co. (the Company) is a limited broker-dealer, offering investment banking services. The Company does not directly handle customer funds or securities or any other duties associated with a clearing broker or dealer. The Company is registered with the U.S. Securities and Exchange Commission (SEC) in the event a transaction with a public entity requires a broker-dealer to hold credentials with the SEC.

In accordance with Rule 17a-5 of §240 of the Securities and Exchange Act of 1934, the Company performs an annual audit and files "Report pursuant to rule 17a-5 under the securities exchange act of 1934" with the SEC. On that report the Company claims exemption to Rule 15c3-3 based on exemption k (2) (i), which is noted below.

(k) Exemptions.

(2) The provisions of this section shall not be applicable to a broker or dealer:

(i) Who, carries no margin accounts, promptly transmits all customer funds and delivers all securities received in connection with his activities as a broker or dealer, does not otherwise hold funds or securities for, or owe money or securities to, customers and effectuates all financial transactions between the broker or dealer and his customers through one or more bank accounts each to be designated as "Special Account for the Exclusive Benefit of Customers of Deson & Co".

The nature of the business of the Company qualifies the firm for this exemption. Further, management has evaluated transactions executed for the year and has verified that no customer funds have been received or distributed for securities transactions or for customer accounts and the Company does not maintain customer accounts. Therefore, the Company has met the identified exemption provisions throughout the recent fiscal year end without exception.

Sincerely,

Sean Deson

Senior Managing Director

# WILSON MARKLE STUCKEY HARDESTY &BOTT LLP

CERTIFIED PUBLIC ACCOUNTANTS

DONALD WILSON
ALAN MARKLE
CHARLES STUCKEY
DAVID HARDESTY
DAVID BOTT
DAVID BAILEY
MICHAEL SMITH
SHIRLEY CHEN-BLUM

### Report on Assertions of Exemption of a Non-Carrying Broker or Dealer Required by Rule 17a-5(d)(4) of the Securities and Exchange Commission

#### Report of Independent Registered Public Accounting Firm

To the stockholder

We have reviewed management's statements, included in the accompanying Assertions of Exemption of a Non-Carrying Broker or Dealer Required by Rule 17a-5(d)(4) of the Securities and Exchange Commission (Report), in which Deson & Co. (the Company) identified the following provisions of 17 CFR §15c3-3(k) under which it claimed an exemption from 17 CFR §240.15c3-3: (2)(i) (exemption provisions) and the Company stated that it met the identified exemption provisions throughout the most recent fiscal year without exception. The management of the Company is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the compliance by the Company with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on the statements of management. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Wilson Markle Stuckey Hardesty & Bott, LLP

Wilson Markle Steeling Harlity & Sale

Larkspur, California

January 13, 2017