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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNIN	NG 01/01/2016 A	ND ENDING	12/31/2016	
	MM/DD/YY		MM/DD/YY	
A. I	REGISTRANT IDENTIFICATI	ION		
NAME OF BROKER-DEALER: BFP	Securities, LLC		OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P.O. Box No	o.)	FIRM I.D. NO.	
Six CityPlace Drive, Suite 400				
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St. Louis MO		6	63141	
(City)	(State)	(Z.	(Zip Code)	
NAME AND TELEPHONE NUMBER O	F PERSON TO CONTACT IN REGA	RD TO THIS REPO	ORT	
Daniel F. Nickel	THE AND THE PROPERTY OF THE PR		(314) 729-2237	
			Area Code Telephone Number	
В. А	CCOUNTANT IDENTIFICAT	TON		
INDEPENDENT PUBLIC ACCOUNTAGE	NT whose opinion is contained in this	Report*		
Anders Minkler Huber & Helm LL	•			
	(Name if individual, state last, first, mi	iddle name)	s Santa de la Company de la Co	
800 Market Street, Suite 500	St. Louis	МО	63101	
(Address)	(City)	(State)	D EXCHANGE COMMISSION	
CHECK ONE:		SECURITIES AIN	RECEIVED	
☑ Certified Public Accountar	.t			
☐ Public Accountant		API	APR 1 9 2017	
_	United States or any of its possession	TRIBUM .	18 REGISTRATIONS BRANCH	
Accountant not resident in		18		
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<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

I, Da	aniel F. Nickel		, swear (or affirm) that, to the best of
	nowledge and belief the accord Securities, LLC	panying financial statement ar	d supporting schedules pertaining to the firm of
of		December 31 , 20 16	, are true and correct. I further swear (or affirm) that
	er the company nor any partn fied solely as that of a custom	er, proprietor, principal officer	or director has any proprietary interest in any account
	usas II Hetela Notary Public	Commission # 14433204	Signature President and CCO Title
	f) Statement of Changes in L g) Computation of Net Capita h) Computation for Determin i) Information Relating to the j) A Reconciliation, including Computation for Determin k) A Reconciliation between consolidation. l) An Oath or Affirmation. m) A copy of the SIPC Supple	adition. ). inancial Condition. icockholders' Equity or Partners iabilities Subordinated to Clain l. ation of Reserve Requirements is Possession or Control Require g appropriate explanation of the ation of the Reserve Requirements the audited and unaudited State	os of Creditors.  Pursuant to Rule 15c3-3.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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#### **Independent Registered Public Accounting Firm's Report**

Member BFP Securities, LLC St. Louis, Missouri

We have audited the accompanying statement of financial condition of BFP Securities, LLC (a Missouri limited liability company) as of December 31, 2016, and the related statements of income, changes in member's equity and cash flows for the year then ended. These financial statements are the responsibility of BFP Securities, LLC's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of BFP Securities, LLC as of December 31, 2016, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The Schedule 1, Computation of Net Capital in Accordance with Rule 15c3-1 Under the Securities Exchange Act of 1934, and Schedule 2, Exemption Report, has been subjected to audit procedures performed in conjunction with the audit of BFP Securities, LLC's financial statements. The supplemental information is the responsibility of BFP Securities, LLC's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with Rule C.F.R. 240.17 a-5 of the Securities Exchange Act of 1934. In our opinion, the Schedule 1, Computation of Net Capital Under Rule 15c3-1, and Schedule 2, Exemption Report, are fairly stated, in all material respects, in relation to the financial statements as a whole.

February 23, 2017

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### BFP SECURITIES, LLC STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2016

#### **ASSETS**

Current Assets Cash and cash equivalents Wholesaler compensation receivable Accounts receivable - billed and unbilled Prepaid FINRA renewal fees FINRA deposits Prepaid commission expense	\$ 1,198,907 222,337 6,750 18,473 4,190 307,498
Total Current Assets	\$ <u>1,758,155</u>
LIABILITIES AND MEMBER'S EQUITY	
Current Liabilities	
Accounts payable	\$ 185
Accrued commission expense	59,231
Distributions payable	25,000
Due to other vendors	3,573
Deferred revenue	3,500
Total Current Liabilities	91,489
Member's Equity	1,666,666
Total Liabilities and Member's Equity	\$ <u>1.758,155</u>

### BFP SECURITIES, LLC STATEMENT OF INCOME YEAR ENDED DECEMBER 31, 2016

Revenue Fee income Interest income	\$ 5,866,707 11
Total Revenue	5,866,718
Expenses Office expense Office services Professional fees Commissions Placement Costs Licensing	428 120,000 48,582 718,380 1,624,449 26,493
Total Expenses	2,538,332
Net Income	\$ <u>3.328,386</u>

## BFP SECURITIES, LLC

## STATEMENT OF CHANGES IN MEMBER'S EQUITY YEAR ENDED DECEMBER 31, 2016

December 31, 2015	\$ 888,280
Net Income	3,328,386
Distributions	(2,550,000)
December 31, 2016	\$ 1,666,666

## BFP SECURITIES, LLC STATEMENT OF CASH FLOWS

#### FOR THE YEAR ENDED DECEMBER 31, 2016

Cash Flows from Operating Activities		
Net income	\$	3,328,386
Adjustments to reconcile net income to net cash		
provided by operating activities		
Amortization of prepaid commissions		85,797
Change in assets - (Increase) decrease		
Wholesaler compensation receivable		11,378
Accounts receivable - billed and unbilled		(3,500)
Prepaid FINRA renewal fees		(603)
FINRA deposits		2,350
Prepaid commission expense		(38,919)
Change in liabilities - increase (decrease)		
Accounts payable		185
Accrued commission expense		7,691
Due to other vendors		2,433
Deferred revenue		3,500
Net Cash Provided by		
Operating Activities	····	3,398,698
Cash Flows from Financing Activities		
Distributions to member		(2,525,000)
Net Cash Used by Financing Activities		(2,525,000)
Net Cash Osed by Financing Activities	<del></del>	(2,020,000)
Net Decrease in Cash and Cash Equivalents		873,698
Cash and Cash Equivalents - Beginning of Period	_	325,209
Cash and Cash Equivalents - End of Perlod	\$ _	1,198,907
Supplemental Disclosure of Non-Cash Information:		
Non-Cash Investing and Financing Activities		
Distributions to member through distributions payable	\$	25,000
	_	

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Business**

BFP Securities, LLC (the "Company") is a limited liability company formed in 2000 under the laws of the State of Delaware. The Company is a wholly-owned subsidiary of Benefit Finance Partners, LLC ("Benefit Finance Partners"). The Company is registered with the Securities and Exchange Commission (the "SEC") as a broker-dealer distributing public and private variable insurance contracts. The Company is a member of the Financial Industry Regulatory Authority ("FINRA") and operates under the exemptive provisions of SEC Rule 15c3-3(k)(1). The latest date upon which the Company is to dissolve is December 31, 2050.

#### **Basis of Presentation**

The accompanying financial statements have been prepared in accordance with the provisions of Financial Accounting Standards Board ("FASB"), Accounting Standards Codification, (the "FASB ASC"), which is the source of authoritative, non-governmental accounting principles generally accepted in the United States of America ("GAAP"). All references to authoritative accounting guidance contained in our disclosures are based on the general accounting topics within the FASB ASC.

#### **Use of Estimates in Financial Statements**

The preparation of the Company's financial statements in conformity with GAAP requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value Measurements

The Company adopted "FASC 820, Fair Value Measurements", which defines fair value, established a framework for measuring fair value in GAAP, and expands disclosures about fair value investments. This guidance applies whenever fair value is the applicable measurement. The three general valuation techniques used to measure fair value are the market approach, cost approach, and income approach. The guidance establishes a fair value hierarchy which prioritizes the inputs to valuation techniques used to measure fair value into Levels 1, 2, and 3. Level 1 inputs consist of unadjusted quoted prices in active markets for identical instruments and have the highest priority. Level 2 inputs include quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or inputs other than quoted prices that are directly or indirectly observable. Level 3 inputs are unobservable and are given the lowest priority. Carrying amounts of certain financial instruments such as cash and cash equivalents, receivables, accounts payable and accrued commissions approximate fair value due to their short maturities or because the terms are similar to market terms.

#### Cash and Cash Equivalents

The Company considers all short-term investments with an original maturity of three months or less at the time of purchase to be cash equivalents.

### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Wholesaler Compensation Receivable**

Wholesaler compensation receivables are uncollateralized customer obligations due under normal trade terms.

The Company provides an allowance for doubtful accounts equal to the estimated losses that will be incurred in the collection of accounts receivable, if any. When necessary, this estimate is based on historical experience coupled with a review of the current status of existing receivables. The allowance and associated accounts receivable are reduced when the receivables are determined to be uncollectible. Currently, the Company considers accounts receivable to be fully collectible.

#### Concentration of Credit Risk

Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of cash and cash equivalents and receivables. The Company maintains its cash primarily with two financial institutions. Deposits in non-interest bearing accounts at these banks are insured by the Federal Deposit Insurance Corporation ("FDIC"). Deposits in interest bearing accounts are insured by the FDIC up to \$250,000. At December 31, 2016, there was one cash balance \$738,430 in excess of federally insured limits at the bank. The Company performs ongoing credit evaluations of its customers, as needed, for potential credit losses. Although the Company is directly affected by the financial stability of its customer base, management does not believe significant credit risk exists at December 31, 2016.

#### Revenue Recognition

Fee income, which consists of wholesaler compensation fees, is calculated based on the investment value of separate account assets of the variable insurance contracts sold by retail broker-dealers pursuant to a selling group agreement between the Company and such broker-dealer who maintains the relationship with the ultimate buyer.

Certain wholesaler compensation fees earned by the Company are remitted by the payer to an affiliate, and the expense related to such items is recorded as placement costs.

In May 2014, the FASB issued Accounting Standards Update No. 2014-09, Revenue from Contracts with Customers (ASU 2014-09), which supersedes nearly all existing revenue recognition guidance under U.S. GAAP. The primary focus of ASU 2014-09 is to recognize revenues when promised goods or services are transferred to customers reflecting an amount that considers when an entity expects to be entitled to those goods or services. ASU 2014-09 defines a five step process to achieve this core principle and, in doing so, more judgment and estimates may be required within the revenue recognition process than are required under existing U.S. GAAP. The standard is effective for annual periods beginning after December 15, 2018, and interim periods therein, using either of the following transition methods: (i) a full retrospective approach reflecting the application of the standard in each prior reporting period with the option to elect certain practical expedients, or (ii) a retrospective approach with the cumulative effect of initially adopting ASU 2014-09 recognized at the date of adoption. We are currently evaluating the impact of our pending adoption of ASU 2014-09 on our financial statements and have not yet determined the method by which we will adopt the standard in 2019.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Placement Costs**

The Company incurs placement costs pursuant to agreements with an affiliate. The Company recognizes such costs as incurred.

#### **Commission Expense**

Commissions are incurred and paid to retail broker-dealers related to the sale of variable insurance contracts.

The Company capitalizes and amortizes most commissions incurred on a straight-line basis over a seven-year period, rather than fully expensing the commissions as paid to retail broker-dealers. The amortization period is consistent with the typical charge-back period contained in selling agreements that the Company has with its retail broker-dealers. Commissions, which are not capitalized, are expensed as incurred.

#### **Income Taxes**

The Company is formed as a single-member limited liability company and as such its operations are included in Benefit Finance Partners' tax returns. Earnings are included in the personal tax returns of the members. Accordingly, the financial statements do not include a provision for income taxes.

The Company is required to evaluate tax positions taken (or expected to be taken) in the course of preparing the Company's tax returns and recognize a tax liability if the Company has taken an uncertain tax position that more likely than not would not be sustained upon examination by the applicable taxing authorities. The Company has analyzed the tax positions taken and has concluded that as of December 31, 2016, there are no uncertain tax positions taken, or expected to be taken, that would require recognition of a liability or disclosure in the financial statements.

If applicable, the Company recognizes interest and penalties related to unrecognized tax liabilities in the statement of income.

Management is required to analyze all open tax years, as defined by the Statute of Limitations, for all major jurisdictions, including federal and certain state taxing authorities. The Company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by taxing authorities for years before 2013. As of and for the year ended December 31, 2016, the Company did not have a liability for any unrecognized taxes. The Company has no examinations in progress and is not aware of any tax positions for which it is reasonably possible that the total amounts of unrecognized tax liabilities will significantly change in the next twelve months.

#### NOTE 2 NET CAPITAL REQUIREMENTS

The Company is subject to the SEC's Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to regulatory net capital, both as defined, shall not exceed 15 to 1. At December 31, 2016, the Company had net capital of \$1,107,418, which was \$1,101,319 in excess of its required net capital of \$6,099. The Company's net capital ratio was 0.08261 to 1.

#### NOTE 3 RELATED PARTY TRANSACTIONS

The Company and Benefit Finance Securities, LLC ("BFS"), a wholly-owned subsidiary of Bancorp Services, LLC, a 50 percent member of Benefit Finance Partners, are related by common ownership.

For the year ended December 31, 2016, the Company paid commissions to BFS of \$635,628.

For the year ended December 31, 2016, the Company recorded wholesaler compensation from an affiliate of \$3,781,248.

For the year ended December 31, 2016, the Company recorded placement costs to an affiliate totaling \$1,624,449.

Sales commissions, plan administration fees, and other advances may be due to and receivable from BFS and Benefit Finance Partners. The Company had \$58,902 due to BFS at December 31, 2016.

Benefit Finance Partners pays certain indirect expenses and/or obligations on behalf of the Company and, pursuant to an Occupancy and Services Agreement, charges the Company a management fee of \$10,000 per month for these costs. Expenses under the agreement totaled \$120,000 for the years ended December 31, 2016. Management believes this is an appropriate charge for such expenses. Management periodically analyzes the indirect expenses and, if necessary, modifies the monthly charge.

#### NOTE 4 RISKS AND UNCERTAINTIES

Changes to the Internal Revenue Code and other factors may affect the demand for variable insurance contracts. Also, a large part of the Company's customer base consists of companies in the banking industry. Economic difficulties by customers could lead to the surrender of existing insurance contracts and the resulting recognition of surrender charges. It is not currently possible for the Company to determine the likelihood or potential impact of the above uncertainties.

Revenue from two customers was approximately 100 percent of the Company's revenue for the year ended December 31, 2016.

#### NOTE 5 SUBSEQUENT EVENTS

The Company has evaluated subsequent events through February 23, 2017, the date the financial statements were available to be issued. It was concluded there were no events or transactions occurring during this period that required recognition or disclosure in the financial statements.

### **BFP SECURITIES, LLC**

#### SCHEDULE 1

## COMPUTATION OF NET CAPITAL IN ACCORDANCE WITH RULE 15c3-1 UNDER THE SECURITIES EXCHANGE ACT OF 1934 DECEMBER 31, 2016

Net Capital		
Total Member's Equity	\$	1,666,666
Deductions and/or Charges		
Non-allowable assets		
Wholesaler compensation receivable		222,337
Accounts receivable - billed and unbilled		6,750
Prepaid FINRA renewal expense		18,473
FINRA deposits		4,190
Prepaid commission expense		307,498
Total Deductions and/or Charges		559,248
Net Capital	\$	1,107,418
Aggregate Indebtedness	\$	91,489
Capital Requirements		
Minimum capital requirements (based on aggregate indebtedness)	\$	6,099
Minimum dollar net capital requirement		5,000
Net capital requirement (greater of above)		6,099
Excess net capital		1,101,319
Net capital less greater of 10% of aggregate indebtedness		
or 120% of minimum dollar net capital requirement	\$	1,098,269
or record or minimum donar not depiter requirement	Ψ	1,000,200
Ratio of Aggregate Indebtedness to Net Capital		0.08261 to 1

There are no differences between the audited Computation of Net Capital above and the Company's corresponding computation in the unaudited Part IIA FOCUS Report.

#### BFP SECURITIES, LLC SCHEDULE 2 EXEMPTION REPORT

BFP Securities, LLC (the "Company") is a registered broker-dealer to Rule 17a-5 promulated by the Securities and Exchange Commission. This Exemption Report was prepared as required by 17 C.F.R. section 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

The Company met the identified exemption provision in 17 C.F.R. section 240.15c3-3(k)(1) throughout the year without exception.

#### **BFP Securities, LLC**

I, Daniel F. Nickel, swear (or affirm) that, to my best knowledge and belief, this Exemption Report is true and correct.

Title: President and CCO

February 23, 2017



#### Report of Independent Registered Public Accounting Firm

Member BFP Securities, LLC St. Louis. Missouri

We have reviewed management's statements, included in the accompanying Schedule 2 - Exemption Report, in which (1) BFP Securities, LLC identified the following provision of 17 C.F.R. §15c3-3(k)(1) under which BFP Securities, LLC claimed an exemption from 17 C.F.R. §240.15c3-3: Provision (1) (the "exemption provision") and (2) BFP Securities, LLC stated that BFP Securities, LLC met the identified exemption provision throughout the most recent fiscal year without exception. BFP Securities, LLC's management is responsible for compliance with the exemption provision and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about BFP Securities, LLC's compliance with the exemption provision. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provision set forth in paragraph (k)(1) of Rule 15c3-3 under the Securities Exchange Act of 1934.

February 23, 2017

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## BFP SECURITIES, LLC

FINANCIAL STATEMENTS WITH
SUPPLEMENTAL SCHEDULES
AND
REPORT OF INDEPENDENT REGISTERED
PUBLIC ACCOUNTING FIRM

**DECEMBER 31, 2016**