·s	17017128		MB APPROVAL mber: 3235-012
5	1/01/120	SE Gxpires:	May 31, 2017
	INUAL AUDITED REPO		g average burden er response12
An	FORM X-17A-5		
	PART III	MAR 012017	SEC FILE NUMB
	PARTI	Washington DC	8-50127
	FACING PAGE	416	
	of Brokers and Dealers Purse hange Act of 1934 and Rule 12		f the
REPORT FOR THE PERIOD BEGINNINC	_д 01/01/2016 _{АР}	ID ENDING 12/3	/2016
	MM/DD/YY	Μ	IM/DD/YY
A. RI	EGISTRANT IDENTIFICATI	ON	
NAME OF BROKER-DEALER: SOUTHEA	AST INVESTMENTS, N.C., IN	c. O	FICIAL USE ONI
ADDRESS OF PRINCIPAL PLACE OF B	USINESS: (Do not use P.O. Box No	.)	FIRM I.D. NO.
820 TYVOLA ROAD, SU	ITE 104		
	(No. and Street)		1
CHARLOTTE	NC	28217	ł
(City)	(State)	(Zip Cod	e)
NAME AND TELEPHONE NUMBER OF FRANK BLACK	PERSON TO CONTACT IN REGA	RD TO THIS REPORT 704–527–	7070
FRANK BLACK			Code – Telephone Nur
B. AC	COUNTANT IDENTIFICAT	ION	
/ INDEPENDENT PUBLIC ACCOUNTAN'	T whose opinion is contained in this	Report*	
SCHARF PERA & CO., PLLC			
	(Name – if individual, state last, first, mi	ddle name)	
4600 PARK ROAD	CHARLOTTE	NC	28209
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
Public Accountant			
' (<u>Samerara</u>	Jnited States or any of its possession	e.	
Accountant not resident in C		<u>.</u>	
	FOR OFFICIAL USE ONLY		

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OME control number. ١

OATH OR AFFIRMATION

I, FRANK BLACK	, swear (or affirm) that, to the best of
my knowledge and belief the accompany SOUTHEAST INVESTMENTS, N.C., IN	ng financial statement and supporting schedules pertaining to the firm of C
of DECEMBER 31	, 20 <u>16</u> , are true and correct. I further swear (or affirm) that
neither the company nor any partner, pro	prietor, principal officer or director has any proprietary interest in any account
classified solely as that of a customer, ex	ept as follows:
NONE	
	Signature
	ũ
	CEO
11001.00	Title
the plus	

RONALD DAVID PLEXICO JR NOTARY PUBLIC

SOUTH CAROLINA

COMMISSION EXPIRES AUGUST 26, 2021

MY

Notary Public

This report ** contains (check all applicable boxes):

(a) Facing Page.

٩.

. .

(b) Statement of Financial Condition.

- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
 (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- $\Box_{\chi}(f)$ Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.

(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.

(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.

 \square (1) An Oath or Affirmation.

(m) A copy of the SIPC Supplemental Report.

(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

• • • • • • •

SOUTHEAST INVESTMENTS, N.C., INC.

FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2016



4600 Park Road, Suite 112 Charlotte, NC 28209 704 372-1167 704 377-3259 fax scharfpera.com

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholders Southeast Investments N.C., Inc.

We have audited the accompanying financial statements of Southeast Investments N.C., Inc., which comprise the statement of financial condition as of December 31, 2016, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements and supplemental information. Southeast Investments N.C., Inc.'s management is responsible for these financial statements. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial condition of Southeast Investments N.C., Inc. as of December 31, 2016, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The information contained in Schedule I has been subjected to audit procedures performed in conjunction with the audit of Southeast Investments N.C., Inc.'s financial statements. The supplemental information is the responsibility of Southeast Investments N.C., Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with Rule 17a-5 of the Securities Exchange Act of 1934. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Schaf Pera + lo., fice

Scharf Pera & Co., PLLC Charlotte, North Carolina February 27, 2017

SOUTHEAST INVESTMENTS, N.C., INC. STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2016

ASSETS

• • • •

1

Cash	\$ 22,472
Deposits with clearing organization	100,000
Receivables from clearing organization	84,763
Commissions receivable	189,433
Securities owned:	
Marketable, at market value	107,279

\$	503,947

LIABILITIES AND STOCKHOLDERS' EQUITY

Liabilities:		
Commissions payable	\$	252,409
Other accrued expenses		13,656
		266,065
Commitments and contingent liabilities		
Stockholders' Equity:		
Common stock, \$1 par value; 1,000 shares		
issued and outstanding		1,000
Additional paid-in capital		1,108,981
Accumulated deficit		(872,099)
		237,882
	ć	
	\$	503,947

SOUTHEAST INVESTMENTS, N.C., INC. STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2016

, ,

_		
Revenues:		
Commissions	\$	4,950,700
Interest and dividends		18,552
Other income		58,172
Net trading losses		(19,117)
	<u> </u>	5,008,307
Expenses:		
Commissions		3,168,177
Management fees		563,000
Clearance fees		186,070
Professional fees		181,870
Rent		130,000
Advertising		25,859
Other operating expenses		1,018,231
		5,273,207
Net loss before income taxes		(264,900)
Income tax expense (benefit)		· _
Net loss	Ş	(264,900)

SOUTHEAST INVESTMENTS, N.C., INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2016

•

.

. .

		Common	Additional		
	Common	Stock	Paid-in	Accumulated	
	Stock Shares	Amount	Capital	Deficit	Total
Balance - January 1, 2016	1,000	\$ 1,000	\$ 1, 108,981	\$ (607,199)	\$ 502,782
Net loss				(264,900)	(264,900)
Balance - December 31, 2016	1,000	\$ 1,000	\$1,108,981	\$ (872,099)	\$ 237,882

SOUTHEAST INVESTMENTS, N.C., INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2016

· · ·

.

CASH FLOWS FROM OPERATING ACTIVITIES:			
Net loss		\$ (264,900)	
Adjustments to reconcile net loss to net cash			
used in operating activities:			
Decrease in operating assets:			
Receivable from clearing organization	\$ 3,791		
Commissions receivable	34,066		
Securities owned	45,728		
Increase in operating liabilities:			
Commissions payable and other accrued expenses	 (15,299)		
		 68,286	
Net cash used in operating activities		(196,614)	
CASH FLOWS FROM INVESTING ACTIVITIES:			
CASH FLOWS FROM FINANCING ACTIVITIES:		 	
DECREASE IN CASH		(196,614)	
CASH AT BEGINNING OF YEAR		 219,086	
CASH AT END OF YEAR		\$ 22,472	

Note 1 - Organization and Nature of Business:

• •

Southeast Investments, N.C., Inc. (the "Company") is a North Carolina Corporation. The Company is an introducing broker-dealer registered with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). Headquartered in Charlotte, North Carolina, the Company executes general securities transactions for customers located throughout the United States. Trades were cleared by National Financial Services through April 2016. At this time Southeast Investments, N.C., Inc. changed clearing firms to COR Clearing, LLC through which all trades are now cleared.

Note 2 - Significant Accounting Policies:

Cash and cash equivalents:

The Company considers all highly liquid investments having an original maturity of three months or less to be cash equivalents. Amounts invested may exceed federally insured limits at any given time.

Security transactions:

Proprietary securities transactions in regular-way trades are recorded on the trade date, as if they had settled. Profit and loss arising from all securities and commodities transactions entered into for the account and risk of the Company are recorded on a trade-date basis. Marketable securities are valued at market value.

Revenue recognition:

The revenues of the Company are derived primarily from commissions earned on securities transactions and are recorded when earned. Securities transactions are recorded on the trade-date basis.

Income taxes:

Income taxes are determined in accordance with Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC") Topic 740, "Income Taxes," which requires an asset and liability approach for financial accounting and reporting of income taxes. Deferred income taxes are recognized for the tax consequences in future years of differences between the tax bases of assets and liabilities and their financial reporting amounts at each year end based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. Amounts provided for deferred taxes relate primarily to the effects of net operating and capital loss carry forwards. Any tax related penalties and interest are recorded in the period in which they are incurred.

Note 2 - Significant Accounting Policies (continued):

Income taxes (continued):

FASB ASC 740-10 clarifies the accounting for income taxes, by prescribing a minimum recognition threshold a tax position is required to meet before being recognized in the balance sheet. It also provides guidance on derecognition, measurement and classification of amounts related to uncertain tax positions, accounting for and disclosure of interest and penalties, accounting in interim period disclosures and transition relating to the adoption of new accounting standards. Under FASB ASC 740-10, the recognition for uncertain tax positions should be based on a more-likely-than-not threshold that the tax position will be sustained upon audit. The tax position is measured as the largest amount of benefit that has a greater than fifty percent probability of being realized upon settlement. Management has determined that adoption of this topic has had no effect on the Company's balance sheet. The Company is no longer subject to U.S. federal or state income tax examinations by tax authorities for years before 2013.

Property and equipment:

Property and equipment is stated at cost. The service lives for all property and equipment have been estimated at three to five years and the straight-line method is used for depreciation purposes. Maintenance and repairs that do not improve or extend the lives of the respective assets are expensed currently. As property and equipment were fully depreciated in previous years, there was no depreciation expense for the year ended December 31, 2016.

Computation of customer reserve:

The Company is exempt from customer reserve requirements and providing information relating to possession or control of securities pursuant to rule 15c3-3 under the Securities Exchange Act of 1934. The Company meets the exempting provisions of Paragraph (k)(2)(ii).

Advertising:

The Company's policy is to expense advertising costs as the costs are incurred.

Use of accounting estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of certain assets and liabilities and disclosures. Accordingly, the actual amounts could differ from those estimates. Any adjustments applied to estimated amounts are recognized in the year in which such adjustments are determined.

Fair value measurement:

FASB ASC Topic 820, "Fair Value Measurement," defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market.

Note 2 - Significant Accounting Policies (continued):

Fair value measurement (continued):

Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.

The Company's securities owned are all valued using Level 1 inputs. Additionally, the Company's financial instruments include cash, accounts receivable, accounts payable, accrued expenses and other liabilities. The carrying amounts of these financial instruments approximate fair value due to their short maturities.

Note 3 - Marketable Securities:

The Company's marketable securities consist of corporate stocks that are valued using Level 1 inputs. As of December 31, 2016 the fair market value was \$107,279.

Note 4 - Net Capital Requirements:

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 or a minimum net capital of \$50,000 unless the company exceeds 10 trades during the year for its own account. At December 31, 2016, the company had net capital of \$208,597 which was \$158,597 in excess of its required net capital of \$50,000. The Company's aggregate indebtedness to net capital ratio was 1.28 to 1.

Note 5 - Related Party Transactions:

Three affiliated companies, related through common ownership or family members of a shareholder, provide various management services to the Company. For the year ended December 31, 2016, the Company incurred management fees of \$563,000 for those services.

The Company leases office space from related parties. The lease terms are month to month and the Company paid rent of \$130,000 to these parties for the year ended December 31, 2016.

No amounts were payable to or receivable from related parties as of December 31, 2016.

Note 6 - Income Taxes:

The provision for income taxes at December 31, 2016 consists of \$0 of federal current taxes and \$0 of state taxes, with \$0 of federal and state deferred taxes. The full amount of the net deferred tax assets of \$250,000 federal and \$35,000 state has been fully offset by a valuation reserve.

The provision for income taxes of zero percent consists of the federal statutory rate of 34 percent, state tax rate of five percent, net of federal benefit, and a reduction of 39 percent as a result of a valuation reserve on net operating loss carry forwards. Federal net operating losses are approximately \$715,112 as of December 31, 2016. State net operating losses are approximately \$668,053 as of December 31, 2016. These are due to begin expiring in 2034.

Note 7 - Cash Flow Information:

Supplemental cash flow information for the year ended December 31, 2016 is as follows:

Interest expense		\$ <u>13</u>
Income taxes	• 10 •	\$

Note 8 - Legal Matters:

The Company is subject to various claims and legal proceedings in the ordinary course of business activities. During 2016, the Company and a shareholder were parties to a disciplinary action in which certain violations related to recordkeeping and agent site visits were alleged. FINRA is seeking various remedies including a \$150,000 fine. The Company and the shareholder disagree with the allegations and are vigorously defending themselves. The Company does not believe that the probability criterion in FASB ASC 450-20 – Loss Contingencies has been met and therefore no contingent liability is reflected in these financial statements. Further, management believes that any liability that ultimately results from the resolution from these matters will not have a substantial effect on the financial condition or result of operations of the Company.

Note 9 - Subsequent Events:

The Company evaluated all events and transactions through February 27, 2017, the date these financial statements were issued. During this period, there were no material recognizable or non-recognizable subsequent events.

SOUTHEAST INVESTMENTS, N.C., INC. SUPPLEMENTARY INFORMATION PURSUANT TO RULE 17A-5 OF THE SECURITIES EXCHANGE ACT OF 1934 AS OF DECEMBER 31, 2016

· .

• •

The accompanying schedules are prepared in accordance with the requirements and general format of FOCUS Form X-17a-5.

SCHEDULE I SOUTHEAST INVESTMENTS, N.C., INC. COMPUTATION OF NET CAPITAL UNDER RULE 15C3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2016

. .

Net capital:				
Total stockholders' equity			Ş	237,882
Deductions and/or charges: Nonallowable assets:				
Commissions on receivable over 30 days old, net				
of related commissions payable				(13,193)
Net capital before haircuts on securities				
positions (tentative net capital)				224,689
•				·
Haircuts on securities				(16,092)
				,
Net capital			\$	208,597
Aggregate indebtedness:				
Items included in statement of financial condition:				
Accounts payable and accrued expenses			\$	266,065
Computation of basic net capital requirement:				
Minimum net capital required, greater of:				
Minimum net capital required as computed				
at 6.67 percent of aggregate indebtedness	Ş	17,738		
Minimum dollar net capital requirement		50,000		
Total net capital requirement			\$	50,000
Excess net capital			¢	150 500
Execution net capital			2	158,598
Excess net capital at 120% of minimum dollar requirement			\$	148,598
Ratio: Aggregate indebtedness to net capital			\$	1.28

The net capital reported of \$208,597 agrees in all material respects with the company's computation and amount reported in Part (II) of Form X-17a-5(unaudited) FOCUS report as of December 31, 2016.

SOUTHEAST INVESTMENTS, N.C., INC. STATEMENT REGARDING SCHEDULES II, III, AND IV AS OF DECEMBER 31, 2016

· · · · ·

. .

;

Schedules II, III, and IV are not applicable. The Company has claimed an exemption from SEC Rule 15c3-3 based on the fact that all customer transactions are cleared through another broker-dealer on a fully disclosed basis.



4600 Park Road, Suite 112 Charlotte, NC 28209 704 372-1167 704 377-3259 fax scharfpera.com

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON APPLYING AGREED-UPON PROCEDURES

To the Stockholders Southeast Investments, N.C., Inc.

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934 and with the SIPC Series 600 Rules, we have performed the procedures enumerated below with respect to the accompanying General Assessment Reconciliation (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2016, which were agreed to by Southeast Investments, N.C., Inc., and SIPC, solely to assist you and the other specified parties in evaluating Southeast Investments, N.C., Inc.'s compliance with the applicable instructions of Form SIPC-7. Southeast Investments, N.C., Inc.'s management is responsible for Southeast Investments, N.C., Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the Public Company Accounting Oversight Board (United States). The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records in the financial accounting software and cancelled checks, noting no differences;
- Compared the amounts reported on the audited financial statements for the year ended December 31, 2016, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2016, noting no differences;
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules, including a detail of amounts paid as commissions, floor brokerage and clearance fees to other SIPC members in connection with securities transactions, legal and advertising fees, and a schedule of interest expenses, noting no differences; and
- 4) Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

School for a los fine

Scharf Pera & Co., PLLC Charlotte, North Carolina February 27, 2017

SIPC-7 33 REV /rig SECURITIES INVESTOR PROTECTION CORFORATION P.O. 6xx 82156 Was in your, D.C. 20090 2133 General Assessment Reconciliation SIPC-7 33 REV /rig Server /rig General Assessment Reconciliation SIPC-7 33 REV /rig Server /rig Restantly the induction in your washing dop letter completing the Furty Intel Server /rig SIPC-7 33 REV /rig Name of Mambar, address, designated Examining Authority, 1931 Act registration nc. and month in which likes year ands for uppress of the audit requestment of SEC Rule 174:5:		
201-377-300 Control (201-377-300 (33-REV /rm) Sar Rev /rm) For the fixed year inded f201/2114 (33-REV /rm) Sar Rev /rm) For the fixed year inded f201/2114 (33-REV /rm) To BE FIED BY ALL SIPC MEMBERS Within Socy before completing the Form) To BE FIED BY ALL SIPC MEMBERS Within FISCAL YEAR ENDINGS Name of Member, address, Designated Scamming Authority, 1934 Act registration not, and no this include registration on the main any conception, please and the address for main gene on the main any conception, please and the address for main any conception and the address for main address for address for main address for address for main address for address for address for address for address for address for ad		
Fit the Stadiger rade 1201/2016 Fit the Stadiger rade 1201/2016 INced carefully the instructions in your Working Copy before campoints in the Firem ID BE FIED BY ALL Spin CHEMBERS WITH FISCAL YEAR ENDINGS Name of Member, address, Designated Examining Authority, 1934 Act registration not, and mosh in which liscal year ands for upposed to a subtract the same and in a program of the audit incurrence of USER Rule 17a-15; Note: If any of the information above on the maining libble registration not, and mosh in which liscal year ands for most program on the computed on part of the same and the program part of	202-371-83	
ID BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS Name of Member, address, Designated Camining Authority, 1934 Act registration no. and month in which liseal year ends for upposed of the addit requirement of SEC Rule 1/a-5;		
Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fitstal year ands for upposes of the audit requirament of SEC Rule 174-5: Image: Sol the audit requirament of SEC Rule 174-5: Sol the audit requirament of SEC Rule 174-5: Image: Sol the audit requirament of SEC Rule 174-5: Sol the audit requirament of SEC Rule 174-5: Sol the audit requirament of SEC Rule 174-5: Image: Sol the audit requirament of SEC Rule 174-5: Sol the audit requirament of SEC Rule 174-5: Charge: Sol the audit requirament of SEC Rule 174-5: Image: Sol the audit requirament of SEC Rule 174-5: Charge: Sol the audit requirament of SEC Rule 174-5: Charge: Sol the audit requirament of SEC Rule 174-5: Charge: Sol the audit requirament of SEC Rule 174-5: Charge: Sol the audit requirament of SEC Rule 174-5: Charge: Sol the audit requirament of SEC Rule 174-5: Charge: Sol the audit requirament of SEC Rule 174-5: Charge: Sol the audit regeneration of the sol th		
urposes of the addit requirement of SEC Rule 178-5: 1515**********************************		
tersorminger teretersorminger tersorminger tersorminger tersorminger	. Name of Member, address, Designated Examining Authority, 1934 Ai urposes of the audit requirement of SEC Rule 17a-5:	ct registration no, and month in which liscal year ends for
ego TYVOLAND STE NO. Name and bilefons number of person to construction this form. CHARLOTTE NO 2807-3528 S. Mare and bilefons number of person to construction this form. 2. A. General Assessment (item 2e irom page 2) S. 40 78 B. Less payment made with SIPC-6 filed (exclude interest) Image: Construction to construction to construction to construction to construction to construction. Date Paid Image: Construction to construction to construction to construction to construction. Date Paid Image: Construction to construction to construction to construction. Date Paid Image: Construction to construction to construction. Date Paid Image: Construction to construction. Date Paid Image: Construction to construction. Date Paid Image: Construction. Date Paid Image: Construction. Check mailed to P.0.0. Box of Funds Wired Image: Construction. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registrallon number): Image: Construction of the construction. Sourth-coast Image: Construction. Date Price of methor constrained herein is free, correct and complete. Sourth-coast Image: Construction. Date the 21 Gay of Image: Proceed to construction. Image: Construction. Date the 21 Gay of Image: Construction. Image: Construction.	50127 FINRA DEC	mailing label requires correction, please e-mail any corrections to form@sipc.org and so
	820 TYVOLA RD STE 104	
Image: Construction of the system of the	CHARLOTTE NC 28217-3528	
2. A. General Assessment (item 2e trom page 2) 3. Less payment made with SIPC-6 filed (exclude interest) 3. Date Plad 4. Less prior overpayment applied 4. Less prior overpayment applied 5. Less prior overpayment balance due or (overpayment) 5. Interest computed on late payment (see instruction E) fordays at 20% per annum 6. Total assessment balance and interest due (or overpayment carried forward) 6. PAYMENT: $\sqrt{1 the box}$ Check mailed to P.O. Box of Funds Wired 0 5. Total (must be same as F above) 7. Overpayment carried forward 5. Overpayment carried forward 5. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number): 5. Check mailed to P.O. Box of Funds Wired 0 5. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number): 5. Check mailed to P.O. Box of Funds Wired 0 5. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number): 5. Check mailed therein is true, correct and complete. 5. Check the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of Hils form for a period of not less than 6 years, the latest 2 years in an easily accessible place. 5. Calculations Documentation Forward Copy 5. Calculations Documentation		
B. Less payment made with SIPC-6 filed (exclude interest)		
JAcol H4 Oble Paid C. Less prior overpayment applied D. Assessment balance due or (overpayment) E. Interest computed on late payment (see instruction E) fordays at 20% per annum F. Total assessment balance and interest due (or overpayment carried forward) Q. PAVMENT: Vinte box Check mailed to P.O. Box of Funds Wired D Total (must be same as F above) Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number): The SIPC member submitting this form and the person by whom it is seventid (segment) Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number): The SIPC member submitting this form and the person by whom it is seventid regreated thereby that all information contained herein is true, correct and complete. Dated the 21 day of 20 170. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of links form for a period of not less than 6 years, the latest 2 years in an easily accessible place. Will bates: Postmarked Reviewed Calculations Documentation Forward Copy Will bates: Postmarked Reviewed Subsciences: Documentation Forward Copy	2. A. General Assessment (item 2e from page 2)	s Lo 78
C. Less prior overpayment applied (B. Less payment made with SIPC-6 filed (exclude interest)	(<u> </u>
C. Less prior overpayment applied (7/20/16	
D. Assessment balance due or (overpayment)		()
E. Interest computed on late payment (see instruction E) fordays at 20% per annum F. Total assessment balance and interest due (or overpayment carried forward) G. PAYMENT: $\sqrt{1}$ the box Check mailed to P.O. Box of Funds Wired D Total (must be same as F above) H. Overpayment carried forward S() S. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number): The SiPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete. Dated the 21 day of 2017. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of lifs form for a period of not less than 6 years, the latest 2 years in an easily accessible place. Exemptions: Disposition of exceptions: Disposition of exceptions: Disposition of exceptions:	D. Assessment balance due or (overpayment)	488
F. Total assessment balance and interest due (or overpayment carried forward) \$		days at 20% per appum
G. PAYMENT: V the box Check mailed to P.O. Box V Funds Wired Total (must be same as F above) H. Overpayment carried forward S. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number): The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete. Dated the 21 day of 32, 2017. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. WM Dates: Postmarked Received Reviewed Calculations Documentation - Forward Copy Forward Copy Copy of this form Calculations Documentation - Forward Copy Copy Copy Copy Copy Copy Copy Copy		
Check mailed to P.O. Box & Funds Wired D \$488 H. Overpayment carried forward \$() 3. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):) The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete. Southweats for the organization) Dated the 21 day of day of day of and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.	,	The formation of the second seco
3. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number): The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete. Dated the 21 day of 400 for the sessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. Dates: Postmarked Received Reviewed Calculations Documentation for exceptions: Disposition of exceptions:	Check mailed to P.O. Box 🕱 Funds Wired 🗅	488
The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete. Dated the 21 day of 22, 20, 17. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. But Dates: Postmarked Received Reviewed Calculations Documentation Documentation Documentation Documentation Copy Disposition of exceptions: Disposition of exceptions:	H. Overpayment carried forward \$(_)
person by whom it is executed represent thereby that all information contained herein is true, correct and complete. Dated the 21 day of 4, 20 17. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.	3. Subsidiaries (S) and predecessors (P) included in this form (give n	name and 1934 Act registration number):
person by whom it is executed represent thereby that all information contained herein is true, correct and complete. Dated the 21 day of 4 day of		· · · · · · · · · · · · · · · · · · ·
This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. This form accessible Postmarked Received Postmarked Received Reviewed Calculations Documentation Forward Copy Exceptions: Disposition of exceptions:	person by whom it is executed represent thereby that all information contained herein is true, correct and complete.	utheast Investments M.E. F. (Name of Corporation, Partnership or other organization) Frank Black
This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. This form accessible Postmarked Received Postmarked Received Reviewed Calculations Documentation Forward Copy Exceptions: Disposition of exceptions:	Dated the 27 day of Florence 2017	(Authorized Signature)
for a period of not less than 6 years, the latest 2 years in an easily accessible place. Dates: Postmarked Received Reviewed Calculations Forward Copy Exceptions: Disposition of exceptions:		(1116)
	This form and the assessment payment is due 60 days after the of for a period of not less than 6 years, the latest 2 years in an eas	end of the fiscal year. Retain the Working Copy of this form sily accessible place.
	Cates:	Anne men ilan di 1877a menungkan di kana menungkan kana menungkan di kana di kana di kana di Pangan di Kana di
	Postmarked Received Reviewed	
	Calculations Documentation	an Forward Copy
	Exceptions:	
	Disposition of exceptions:	



DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

1

AND GEN	ERAL ASSESSMENT	Amounts for the fiscal period beginning 1/1/2016 and ending 12/31/2016
Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)		Eliminate cents \$ <u>5,008,800</u>
 2b. Additions: (1) Total revenues from the securities business of subsidiari predecessors not included above. 	es (except foreign subsidiaries) and	
(2) Net loss from principal transactions in securities in tradi	ng accounts.	
(3) Net loss from principal transactions in commodifies in tra	ading accounts.	
(4) Interest and dividend expense deducted in determining i	tem 2a.	
(5) Net loss from management of or participation in the und	erwriting or distribution of securities.	19,117
(6) Expenses other than advertising, printing, registration for profit from management of or participation in underwriti	ees and legal fees deducted in determining ne ng or distribution of securities.	
(7) Net loss from securities in investment accounts.		
Total additions		19117
 2c. Deductions: (1) Revenues from the distribution of shares of a registered investment trust, from the sale of variable annuities, fradvisory services rendered to registered investment coaccounts, and from transactions in security futures pro- 	om the business of insurance, from investmer mpanies or insurance company separate	4,374,001
(2) Revenues from commodity transactions.		
(3) Commissions, floor brokerage and clearance paid to ot securities transactions.	her SIPC members in connection with	186,070
(4) Reimbursements for postage in connection with proxy s	solicitation.	1,728
(5) Net gain from securities in investment accounts.		1
(6) 100% of commissions and markups earned from transa (ii) Treasury bills, bankers acceptances or commercial from issuance date.		
(7) Direct expenses of printing advertising and legal fees related to the securities business (revenue defined by	incurred in connection with other revenue Section 16(9)(L) of the Act).	186,629
 (8) Other revenue not related either directly or indirectly (See Instruction C): 	to the securities business.	
(Deductions in excess of \$100,000 require documer		·
(9) (i) Total interest and dividend expense (FCCUS Line Code 4075 plus line 2b(4) above) but not in exces of total interest and dividend income.	22/PART IIA Line 13,	,
 (ii) 40% of margin interest earned on customers secu accounts (40% of FOCUS line 5, Code 3960). 	rities <u>\$ 479</u>	_
Enter the greater of line (i) or (ii)		64.14
Total deductions		4756,908
2d. SIPC Net Operating Revenues		<u>\$ 271,008</u>

678

(to page 1, line 2.A.)

\$_



4600 Park Road, Suite 112 Charlotte, NC 28209 704 372-1167 704 377-3259 fax scharfpera.com

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholders of Southeast Investments N.C., Inc.

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) Southeast Investments N.C., Inc. identified the following provisions of 17 C.F.R. 15c3-3(k) under which Southeast Investments N.C., Inc. claimed an exemption from 17 C.F.R. 240.15c3-3: 15c3-3(k)(2)(ii) (the "exemption provisions") and (2) Southeast Investments N.C., Inc. stated that Southeast Investments N.C., Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Southeast Investments N.C., Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Southeast Investments N.C., Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Schaffert G. Pice

Charlotte, North Carolina February 27, 2017

Southeast Investments, N.C. Inc.

Member FINRA, SIPC

820 Tyvola Road, Suite 104 Charlotte, NC 28217 704-527-7873 or 800-828-1295 Fax 704-527-2166

February 27, 2017

EXEMPTION REPORT

- 1. Southeast Investments, N.C.Inc. is exempt from SEC Rule 15c3-3.
- Southeast Investments, N.C.Inc is exempt based on the provisions of SEC Rule 15c3-3 (k)(2)(ii) as all customer transactions are cleared through another broker/dealer on a fully disclosed basis.
- 3. Southeast Investments has met the requirements of the exemption for this rule through the year ending December 31, 2016.

1

シンジャン

Frank H. Black, CEO Southeast Investments, N.C.Inc.

Southeast Investments, N.C. Inc.

Member FINRA, SIPC

۰.

. .

820 Tyvola Road, Suite 104 Charlotte, NC 28217 704-527-7873 or 800-828-1295 Fax 704-527-2166

February 28, 2017

Securities and Exchange Commission Registrations Branch Mail Stop 8031 100 F Street, NE Washington, DC 20549

RE: Southeast Investments, N.C., Inc. SEC# 8-50127 2016 Annual Audited Financials

Dear Sirs

Enclosed please find two copies of our annual audited financial report for the fiscal year ended December 31, 2016.

Sincerely,

Jeanette K. Roberts Compliance Director Southeast Investments, N.C. , Inc. Member FINRA/SIPC