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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

SEC FILE NUMBER

8. 68297

Washington DC 413

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/16	AND ENDING	12/31/10
•	MM/DD/YY	general de la company de la co	MM/DD/YY
A. REGIS	TRANT IDENTIF	ICATION	
NAME OF BROKER-DEALER: EP Securities I	LLC		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINI	ESS: (Do not use P.O.)	Box No.)	FIRM I.D. NO.
275 Madison Ave, 40th Floor			
	(No. and Street)		
New York	NY		10016
(City)	(State)	(	(Zip Code)
NAME AND TELEPHONE NUMBER OF PERS	ON TO CONTACT IN	REGARD TO THIS RE	PORT
Ed Soh			212-297-1724
			(Area Code - Telephone Number
B. ACCOU	INTANT IDENTIF	ICATION	
DIDENERAL BUILD ACCOUNTANT.		to alite because	
INDEPENDENT PUBLIC ACCOUNTANT whos	se opinion is contained	in this Report*	
Goldman & Company CPA's PC			
(Na	me - if individual, state last,	first, middle nume)	
316 Alexander St, Suite 4	Marietta	GA	30060
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
(57)			
Certified Public Accountant			
Public Accountant			
Accountant not resident in United S	States or any of its poss	essions.	
FO	R OFFICIAL USE C	NLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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### OATH OR AFFIRMATION

1. Edward Suh	, swear (or affirm) that, to the best of
	atement and supporting schedules pertaining to the firm of
£0. Ca 1 - 1 - 1	, as
	2017, are true and correct. I further swear (or affirm) that
	pal officer or director has any proprietary interest in any account
	* * * * * * * * * * * * * * * * * * * *
classified solely as that of a customer, except as follows:	
	$\sim \Omega$
	Gell
4	Signature
/	President
	Title
Mh III	a. m.i.
	Gjon Balaj
/Notary Public	Notary Public, State of New York
This report ** contains (check all applicable boxes):	No. 01BA6341838
(a) Facing Page.	Qualified in Westchester County
<ul> <li>☑ (b) Statement of Financial Condition.</li> <li>☑ (c) Statement of Income (Loss).</li> </ul>	Commission Expires May 16, 20 @
<ul><li>☑ (c) Statement of Income (Loss).</li><li>☑ (d) Statement of Changes in Financial Condition.</li></ul>	CONTINUESSION EXPINES IMAY TO, 20.05
(c) Statement of Changes in Stockholders' Equity of	r Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordinated	
(g) Computation of Net Capital.	
(h) Computation for Determination of Reserve Requ	
(i) Information Relating to the Possession or Control	
<ul> <li>(j) A Reconciliation, including appropriate explanation Computation for Determination of the Reserve R</li> </ul>	on of the Computation of Net Capital Under Rule 15c3-1 and the
	ited Statements of Financial Condition with respect to methods of
consolidation.	The Statements of Financial Condition with respect to methods of
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies four	nd to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

(A LIMITED LIABILITY COMPANY)

FINANCIAL STATEMENTS FOR THE YEAR ENDED

DECEMBER 31, 2016

AND REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

# EP SECURITIES, LLC (A LIMITED LIABILITY COMPANY)

### **Table of Contents**

Report of Independent Registered Public Accounting Firm	1
Financial Statements	
Statement of Financial Condition	2
Statement of Operations	3
Statement of Changes in Members' Equity	4
Statement of Cash Flows.	5
Notes to Financial Statements.	6
Supplementary Schedule I - Computation of Net Capital	9
Supplementary Schedules II & III.	10
Independent Accountants' Report on Exemption	11
Exemption Report	12
Independent Accountants' Report on Applying Agreed-Upon Procedures Related to SIPC Assessment Reconciliation	13
SIPC General Assessment Reconciliation Form SIPC-7	11

# goldman

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Members of EP Securities, LLC

We have audited the accompanying statement of financial condition of EP Securities, LLC as of December 31, 2016, and the related statements of operations, changes in members' equity, and cash flows for the year then ended. These financial statements are the responsibility of EP Securities, LLC's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of EP Securities, LLC as of December 31, 2016, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The supplemental information contained in schedules 1, 2 and 3 has been subjected to audit procedures performed in conjunction with the audit of EP Securities, LLC's financial statements. The supplemental information is the responsibility of EP Securities, LLC's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Goldman & Company, CPA's, P.C.

Goldan + Compay CMS &C

Marietta, Georgia February 16, 2017

(A LIMITED LIABILITY COMPANY)

# STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2016

### **ASSETS**

CURRENT ASSETS	
Cash and cash equivalents	\$ 417,487
Prepaid expenses	3,842
Accounts receivable	12,000
Total current assets	433,329
OTHER ASSETS	
Fixed assets, net of accumulated depreciation of \$28,626	23,134
Lease deposits	61,284
Total other assets	84,418
TOTAL ASSETS	\$ 517,747

IIARII	ITIES	AND	MEME	RERS'	<b>EQUITY</b>
		AIL	IAST SALE	JL:\J	LUUII

CURRENT LIABILITIES : Accrued expenses	\$ 11,575
MEMBERS' EQUITY	506,172
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$ 517,747

# EP SECURITIES, LLC (A LIMITED LIABILITY COMPANY)

### STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2016

I .	
	·
REVENUE	
Advisory fees	\$ 3,151,448
Expense reimbursement	\$ 14,570
Total revenue	3,166,018
OPERATING EXPENSES	
Rent	246,319
Payroll	341,578
Travel	69,854
Legal and professional fees	168,203
Computer and technology	92,008
Office	10,079
Taxes, licenses and regulatory fees	144,899
Business development	35,227
Insurance	25,646
Meals and entertainment	31,782
Depreciation	6,717
Bank service charges	3,427
Total operating expenses	1,175,739
Total operating expenses	1,110,100
Net operating income	1,990,279
OTHER INCOME	
Rental income	47,355
Interest income	428
Total other income	47,783
NET INCOME	\$ 2,038,062
Ī	

# EP SECURITIES, LLC (A LIMITED LIABILITY COMPANY)

### STATEMENT OF CHANGES IN MEMBERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2016

MEMBERS' EQUITY, JANUARY 1	\$ 131,156
Net income	2,038,062
Members' contributions	29,800
Distributions to members	(1,692,846)
MEMBERS' EQUITY, DECEMBER 31	\$ 506,172
·	

(A LIMITED LIABILITY COMPANY)

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2016

OPERATING ACTIVITIES:		·
Net income	\$	2,038,062
Adjustments to reconcile net income to net cash		
provided by operating activities		
Depreciation expense		6,717
Increase in accounts receivable		(12,000)
Decrease in accrued expenses		(23,638)
Net cash provided by operating activities		2,009,141
FINANCING ACTIVITIES:		
Distributions to members		(4 600 946)
Members' contributions		(1,692,846) 29,800
Net cash used in financing activities		(1,663,046)
Het dash used in illianding addivides	L	(1,003,040)
NET INCREASE IN CASH		346,095
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		71,392
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	417,487
· · · · · · · · · · · · · · · · · · ·		

NOTES TO FINANCIAL STATEMENTS December 31, 2016

### 1. ORGANIZATION AND NATURE OF BUSINESS

EP Securities, LLC ("we", "our", or the "Company") is registered as a broker-dealer with the Securities and Exchange Commission (the "SEC") and is a member of the Financial Industry Regulatory Authority, Inc. ("FINRA"). The Company received its approval for membership on March 16, 2010. The Company earns advisory fee income for merger and acquisitions and capital-raising consulting.

Since the Company is a New York limited liability company ("LLC"), the Members are not liable for the debts, obligations or liabilities of the Company, whether arising in contract, tort or otherwise, unless the Members have signed a specific guarantee.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Basis of Accounting

The Company maintains its books and records on the accrual basis of accounting for financial reporting purposes, which is in accordance with U.S. generally accepted accounting principles, which is required by the SEC and FINRA.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Cash and Cash Equivalents

The Company defines cash equivalents as highly liquid investments with original maturity dates of less than ninety days that are not held for sale in the ordinary course of business.

The Company maintains its cash in a bank deposit account which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts and management believes it is not subjected to any significant credit risk.

### Revenue Recognition

Revenues from advisory services are recognized as earned, normally upon closing of a transaction. Non-refundable retainers are recognized as revenue and in some cases upon receipt, in accordance with terms of the contract, and are applied against transaction fees upon closing, if applicable. The Company is evaluating new revenue recognition standards for brokers and dealers and will implement as required.

### Accounts receivable

Accounts receivable are uncollateralized customer obligations due under normal trade terms generally requiring payment within 30 days from the invoice date. Accounts receivable are stated at the amount management expects to collect from outstanding balances. At December 31, 2016

management considers all accounts receivable to be fully collectible, therefore no allowance for uncollectible amounts is necessary.

### **Fixed Assets**

Fixed assets include furniture, fixtures and leasehold improvements and are stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets (five to seven years). The Company follows the policy of capitalizing all major additions, renewals and betterments. Minor replacements, maintenance, and repairs are expensed as incurred. Depreciation expense for 2016 is \$6.717.

### Income Taxes

The Company is a limited liability company taxed as a partnership for income tax reporting purposes and as such, is not subject to income tax. Accordingly, no provision for income taxes is provided in the financial statements.

The Company has adopted the provisions of FASB Accounting Standards Codification 740-10, Accounting for Uncertainty in Income Taxes. Under FASB ASC 740-10, the Company is required to evaluate each of its tax positions to determine if they are more likely than not to be sustained if the taxing authority examines the respective position. The Company has evaluated its tax positions and has determined that it has no uncertain tax positions for which a provision or liability for income taxes is necessary.

### 3. LEASE COMMITMENTS

On June 5, 2012, the Company signed a seven year lease agreement for its main office that commenced in September 2012. During 2016, the Company paid \$237,691 in rent expense. The terms of the seven year lease are (i) base rent of \$14,933 per month for the period commencing on the Commencement Date through the third anniversary of the Commencement Date, and (ii) \$15,733 per month for the period commencing on the third anniversary of the Commencement Date and then increased through the expiration of the lease agreement in October of the year 2019. The Company estimates future rent expense using the straight-line method and estimates the below expense per year for five years and thereafter.

Year ending Dec	cemb	er 31	
2017	\$	187,520	
2018	\$	187,520	
2019 (partial)	\$	63,414	

Additionally, the Company subleased a portion of its space at its main office for which it received \$48,000 in total (12 months at \$4,000 per month) of rental income in 2016. The current sublease is on a month-to-month basis.

### 4. NET CAPITAL REQUIREMENTS

The Company is subject to the SEC Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2016, the Company had net capital of \$405,912 which was \$400,912 in excess of its required net capital of \$5,000. The Company's percentage of aggregate indebtedness to net capital was 2.85%.

### 5. MANAGEMENT REVIEW

The Company has evaluated subsequent events through February 16, 2017, the date that its financial statements were issued. The Company did not identify any material subsequent events requiring adjustment to or disclosure in its financial statements.

### **6. CONCENTRATION RISKS**

Commission revenues earned from the largest customer of the Company's accounted for 32.5% of commission revenue in 2016.

(A LIMITED LIABILITY COMPANY)

# COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2016

	SCHEDULE
TOTAL MEMBERS' EQUITY QUALIFIED FOR NET CAPITAL	\$ 506,172
DEDUCTIONS AND/OR CHARGES:	
Non-allowable assets:	
Accounts receivable	(12,000)
Prepaid expenses	(3,842)
Fixed assets, net	(23,134)
Lease deposits	(61,284)
NET CAPITAL	\$ 405,912
AGGREGATE INDEBTEDNESS -	
Accrued expenses	11,575
Total aggregate indebtedness	\$ 11,575
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT -	
Minimum net capital required	\$ 5,000
Excess net capital	400,912
Minimum capital requirement per Rule 15c3-1 is the greater	
of 6 2/3% of aggregate indebtedness or \$5,000	5,000
Percentage of aggregate indebtedness to net capital	2.85%

There is no material difference in the above computation and the Company's net capital, as reported in the Company's Part IIA (unaudited) Focus report as of December 31, 2016.

(A LIMITED LIABILITY COMPANY)

### December 31, 2016

### SCHEDULE II

# COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15C3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

The Company is exempt from the provisions of Rule 15c3-3 under the Security Exchange Act of 1934 pursuant to paragraph (k)(2)(i) of the rule. The Company does not hold funds or securities for, or owe money or securities to, customers.

### SCHEDULE III

# INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

The Company is exempt from the provisions of Rule 15c3-3 under the Security Exchange Act of 1934 pursuant to paragraph (k)(2)(i) of the rule. The Company did not maintain possession or control or any customer funds or securities.

# Coldman

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Members of EP Securities, LLC

We have reviewed management's statements, included in EP Securities, LLC's Annual Exemption Report, in which (1) EP Securities, LLC identified the following provisions of 17 C.F.R. §15c3-3(k) under which EP Securities, LLC claimed an exemption from 17 C.F.R. §240.15c3-3: k(2)(i) (the "exemption provisions") and (2) EP Securities, LLC stated that EP Securities, LLC met the identified exemption provisions throughout the most recent fiscal year without exception. EP Securities, LLC's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about EP Securities, LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Goldman & Company, CPA's, P.C.

Hiddung Congy CHISPC

Marietta, GA

February 16, 2017





### **EXEMPTION REPORT**

YEAR ENDED DECEMBER 31, 2016

We, as members of management of EP Securities, LLC (the "Company") are responsible for complying with 17 C.F.R §240.17a-5, "Reports to be made by certain brokers and dealers". We have performed an evaluation of the Company's compliance with the requirements of 17 C.F.R §240.17a-5 and the exemption provisions in 17 C.F.R §240.15c3-3(k) (the "exemption provisions"). Based on this evaluation we make the following statements to the best knowledge and belief of the Company:

- 1. We identified the following provisions of 17 C.F.R §15c3-3(k) under which the Company claimed an exemption from 17 C.F.R §240.15c3-3: (k)(2)(i).
- 2. We met the identified exemption provisions throughout the most recent fiscal year ended December 31, 2016 without exception.

The Company is exempt from the provisions of 17 C.F.R §240.15c3-3 of the Securities Exchange Act of 1934 (pursuant to paragraph (k)(2)(i) of such Rule) as the Company carries no margin accounts and does not hold funds or securities for, or owe money or securities to, customers.

EP SECURITIES, LLC

Edward Soh President

# Soldman

# INDEPENDENT ACCOUNTANT'S AGREED-UPON PROCEDURES REPORT ON SCHEDULE OF ASSESSMENT AND PAYMENTS (FORM SIPC-7)

To the Members of EP Securities, LLC

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2016, which were agreed to by EP Securities, LLC, and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating EP Securities, LLC's compliance with the applicable instructions of Form SIPC-7. EP Securities, LLC's management is responsible for EP Securities, LLC's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the Public Company Accounting Oversight Board. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
- Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2016, as applicable, with the amounts reported in Form SIPC-7 for the year ended, noting no differences;
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences;
- 4) Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Goldman & Company, CPA's, P.C.

Marietta, Georgia February 16, 2017

# SIPC-7

(33-REV 7/10)

### SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

### **General Assessment Reconciliation**

SIPC-7 (33-REV 7/10)

For the fiscal year ended 12/31/16

(Read carefully the instructions in your Working Copy before completing this Form)

### TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

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		EP Securities LLC				mailing label re	the information shown on the equires correction, please e-m	ail ,
		275 Madison Ave., 40th	Floor			any corrections indicate on the	s to form@sipc.org and so form filed.	
		New York, NY 10016				Name and tele	phone number of person to ting this lorm.	(a)
		and the same of th					uh 212-297-172	<u></u>
_		D					<sub>\$</sub> 7878.62	
		General Assessment (item					3279.66	<u>-</u>
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	G. 1	Date Paid Less prior overpayment ap	noiled				t	,
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# DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning onome and ending same

Item No. 2a. Total revenue (FOCUS Line 12/Perl IIA Line 9, Code 4030)		Eliminate cents \$3213801
2b. Additions:  {1) Total revenues from the securities business of subsidiaries (expredecessors not included above.	cept loreign subsidiaries) and	
(2) Net loss from principal transactions in securifies in trading according	ounts.	Million and the state of the st
(3) Not loss from principal transactions in commoditios in trading a	ccounts.	
(4) Interest and dividend expense deducted in determining Hem 2a.		
(5) Net loss from management of or participation in the underwritin	g or distribution of securities.	
(8) Expenses other than advertising, printing, registration lees and profit from management of or participation in underwriting or di	legal lees deducted in determining net stribution of securities.	
(7) Net loss from socurities in investment accounts.		
Fotal additions	•	
2c. Defluctions: (1) Revenues from the distribution of shares of a registered open e investment trust, from the sale of variable annuities, from the b advisory services rendered to registered investment companies accounts, and from transactions in security futures products.	usiness of Insurance, from investment	
(2) Revenues from commodity transactions.		***************************************
(3) Commissions, floor brokerage and clearance paid to other SIPC securities transactions.	members in connection with	
(4) Reimbursements for postage in connection with proxy solicitation	n.	
(5) Net gain from securities in investment accounts.		
(6) 100% of commissions and markups earned from transactions in (ii) Treasury bills, bankers acceptances or commercial paper the from issuance date.		
(7) Direct expenses of printing advertising and legal foes incurred in related to the securities business (revenue defined by Section 6)		
(8) Other revenue not related either directly or indirectly to the sections (See Instruction C):	urities business.	
Rental income, Interest income and	expense reimburse.	62354
(		•
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART II Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	A Line 13.	
<ul><li>(ii) 10% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).</li></ul>	\$	
Enter the greater of line (i) or (ii)		
Total deductions		
2d. SIPC Net Operating Revenues		s <u>3151447</u>
e. General Assessment @ .0025		<sub>\$</sub> 7878.62
		Ha nama t line 2 A t