|  |  |  | ON                           | B APPROVAL                                     |
|--|--|--|------------------------------|--|
|  | 17017055   | ION                                    | OMB Numb<br>Expires:         | er: 3235-0123<br>May 31, 2017<br>verage burden |
|  |  | S<br>Mail Pr                           | nours per re                 | sponse 12.00                                   |
|  | ANNUAL AUDITED   | REPORT                                 | ction                        | ŋ  |
|  | FORM X-17A   | -5 /                                   |                              | SEC FILE NUMBER                                |
|  | PART III   |  | ) 1 2017                     | 8-53117  |
| Information Requi<br>Securities I  | FACING PAGE<br>ired of Brokers and Dealers<br>Exchange Act of 1934 and Ru                                | Pursuant to Section                    | gton DC<br>197 of the<br>ler |  |
| REPORT FOR THE PERIOD BEGINNING  | 1/1/2016   | AND ENDING                             |                              |  |
|  | MM/DD/YY   |  | MN                           | 1/DD/YY  |
|  | A. REGISTRANT IDENTIFI   | CATION                                 |                              |  |
| AME OF BROKER-DEALER:  | Cammack LaRhette Brokerage, In   | 10                                     | 0                            | FICIAL USE ONLY                                |
| ADDRESS OF PRINCIPAL PLACE OF BUSINESS   | S: (Do not use P.O. Box No.)   |  |                              | FIRM I.D. NO.                                  |
| 55 Williams street, Suite 100  | () L 1 ()  | ······································ |                              |  |
|  | (No. and Street)   |  |                              |  |
| (City)   | (State)  | •                                      | 02481<br>(Zip Code           |  |
| NAME AND TELEPHONE NUMBER OF PERSON  | N TO CONTACT IN REGARD TO TH   | IIS REPORT                             |                              | 81-997-1426<br>e - Telephone Number)           |
|  | B. ACCOUNTANT IDENTIF  | ICATION                                | (Alca Cou                    |  |
| NDEPENDENT PUBLIC ACCOUNTANT whose of  |  |  |                              |  |
| Dan  | nible & McKee, LLP (528)   |  |                              |  |
|  | (Name - if individual, state last, first, m  | iddle name)                            |                              |  |
| Financial Plaza 221 So. Warren Street  | Syracuse   | ז                                      | ٩Y                           | 13202  |
| (Address)  | (City)   |  | tate)                        | (Zip Code)                                     |
| CHECK ONE:   |  |  |                              |  |
| X Certified Public Accountant  |  |  |                              |  |
| Public Accountant  |  |  |                              |  |
| Accountant not resident in United S  | States or any of its possessions.  |  |                              |  |
|  | FOR OFFICIAL US  | EONLY                                  |                              | •  |
|  |  |  |                              |  |
| * Claims for exemption from the requireme<br>supported by a statement of facts and cir |  |  |                              | accountant must be                             |
| contained in t   | ons who are to respond to the co<br>his form are not required to res<br>rently valid OMB control number. | pond unless the form                   |                              |  |

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#### OATH OR AFFIRMATION

| I,                        | Michael Volo , swear (o   | or affirm) that, to the best of              |
|---------------------------|---|--|
| my knowle                 | vledge and belief, the accompanying financial statements and supporting sc  | hedules pertaining to the firm of            |
|                           | Cammack LaRhette Brokerage, Inc.  | , as   |
| of                        | December 31, 2016 , are true and correct<br>her the company nor any partner, proprietor, principal officer, or director ha                          | I further swear (or affirm)                  |
|                           | d solely as that of a customer, except as follows:  | s any proprietary merest in any account      |
|                           |   |  |
|                           |   |  |
| ····                      |   |  |
| ·····                     |   |  |
|                           |   |  |
|                           |   | 11. 1.                                       |
|                           | M   | 1010   |
|                           |   | gnature                                      |
| Subscribed<br>to before n | ped and swom PRESINF  |  |
| this $25$                 | 8 day of Sebruary 2017  | Title  |
| . <u> </u>                |   |  |
| 1                         | Pun di dicinar un ANNEMARIE O'HARA DAW<br>Pun di dicinar un ANNEMARIE O'HARA DAW  |  |
| June                      | Notary Public COMMONWEALTHOF MASS   | ACHUSETTS                                    |
|                           | November 28, 2  |  |
|                           | ort* contains (check all applicable boxes):   |  |
|                           | (a) Facing page.  |  |
| LX (b                     | (b) Statement of Financial Condition.   |  |
| <b>x</b> (c               | (c) Statement of Income (Loss).   |  |
| <b>x</b> (d               | (d) Statement of Cash Flows   |  |
| (e                        | (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Pro   | prietor's Capital.                           |
| (f                        | (f) Statement of Changes in Liabilities Subordinated to Claims of Gener   | al Creditors.                                |
| x (g                      | (g) Computation of net capital for brokers and dealers pursuant to Rule 1   | 5c3-1.                                       |
| (h                        | (h) Computation for determination of reserve requirements pursuant to R   | ule 15c3-3.                                  |
| (i                        | (i) Information relating to the possession or control requirements for bro  | kers and dealers under Rule 15c3-3.          |
| (j                        | (j) A reconciliation, including appropriate explanation, of the computation computation for determination of the reserve requirements under exhibit | -  |
| (k                        | (k) A reconciliation between the audited and unaudited Statements of Fin consolidation.   | nancial Condition with respect to methods of |
| <b>x</b> (1               | (1) An oath or affirmation.   |  |
| (n                        | (m) A copy of the Securities Investor Protection Corporation (SIPC) supp  | lemental report.                             |
| <b>x</b> (n               | (n) Exemption Report  |  |
| ** For                    | or conditions of confidential treatment of certain portions of this filing, se  | e section 240.17a-5(e)(3).                   |



Financial Plaza, 221 S. Warren St., Syracuse, New York 13202-1628 (315) 472-9127 Fax (315) 472-0026

#### Report of Independent Registered Public Accounting Firm

February 20, 2017

To the Board of Directors and Stockholder of Cammack LaRhette Brokerage, Inc.

We have audited the accompanying statement of condition of Cammack LaRhette Brokerage, Inc. (an S Corporation) (the "Company"), as of December 31, 2016, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of Cammack LaRhette Brokerage, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cammack LaRhette Brokerage, Inc. as of December 31, 2016, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The schedule of computation of net capital and aggregate indebtedness has been subjected to audit procedures performed in conjunction with the audit of Cammack LaRhette Brokerage, Inc.'s financial statements. The supplemental information is the responsibility of Cammack LaRhette Brokerage, Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable; and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the schedule of computation of net capital and aggregate indebtedness is fairly stated, in all material respects, in relation to the financial statements as a whole.

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Dannible & McKee, LLP Syracuse, New York

## CAMMACK LARHETTE BROKERAGE, INC. (AN S CORPORATION)

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### CAMMACK LARHETTE BROKERAGE, INC. (AN S CORPORATION) STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2016

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## ASSETS

| ASSETS<br>Cash and cash equivalents<br>Fees receivable<br>Prepaid expenses<br>FINRA deposit | \$      | 83,840<br>41,169<br>8,073<br>2,023 |
|---|---------|------------------------------------|
| TOTAL ASSETS  | \$      | 135,105                            |
|   |         |                                    |
| LIABILITIES AND STOCKHOLDER'S EQUITY  |         |                                    |
| LIABILITIES   |         |                                    |
| Accrued expenses  | \$      | 12,010                             |
| TOTAL LIABILITIÉS   |         | 12,010                             |
| COMMITMENTS AND CONTINGENCIES   |         |                                    |
| STOCKHOLDER'S EQUITY<br>Common stock, \$1 par value,<br>1,000 shares authorized             |         |                                    |
| 100 shares issued and outstanding   |         | 100                                |
| Retained earnings<br>STOCKHOLDER'S EQUITY   |         | <u>122,995</u><br>123,095          |
|   | • • • • | 120,000                            |
| TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY  | \$      | 135,105                            |

The accompanying notes are an integral part of these financial statements. - 2 -

# CAMMACK LARHETTE BROKERAGE, INC. (AN S CORPORATION) STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2016

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| REVENUES<br>Commissions<br>Consulting                          | \$    656,878<br>10,000 |
|--|-------------------------|
| TOTAL REVENUES   | 666,878                 |
| EXPENSES<br>General and administrative<br>Business development | 93,261<br>15,648        |
| TOTAL EXPENSES   | 108,909                 |
| OTHER INCOME (EXPENSES)<br>Interest income<br>Management fee   | 15<br>(440,000)         |
| Net Income before IncomeTaxes                                  | 117,984                 |
| Provision for Income Taxes                                     | 26,539                  |
| Net Profit or Net Loss   | \$ 91,445               |

# CAMMACK LARHETTE BROKERAGE, INC. (AN S CORPORATION) STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2016

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|                              | Common<br><u>Shares</u> | Stock<br><u>Amount</u> | Retained<br><u>Earnings</u> | Total<br>Stockholder's<br><u>Equity</u> |
|------------------------------|-------------------------|------------------------|-----------------------------|---|
| Balance at December 31, 2015 | 100                     | \$ 100                 | \$ 181,550                  | \$ 181,650                              |
| Stockholder's Distributions  |                         |                        | (150,000)                   | (150,000)                               |
| Net Income                   |                         |                        | 91,445                      | 91,445                                  |
| Balance at December 31, 2016 | 100                     | <u>\$ 100</u>          | \$ 122,995                  | \$ 123,095                              |

The accompanying notes are an integral part of these financial statements. - 4 -

### CAMMACK LARHETTE BROKERAGE, INC. (AN S CORPORATION) STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2016

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| CASH FLOWS FROM OPERATING ACTIVITIES:<br>Net profit                                      | \$       | 91,445      |
|--|----------|-------------|
| Adjustments to reconcile net profit or loss to net<br>cash used in operating activities: |          |             |
| Changes in operating assets and liabilities:   |          |             |
| Accounts receivable  |          | 20,612      |
| Prepaid expenses<br>FINRA deposit  |          | 48<br>6,704 |
| Accrued expenses   |          | 1,530       |
| NET CASH PROVIDED BY OPERATING ACTIVITIES  | <b>.</b> | 120,339     |
| CASH FLOWS FROM FINANCING ACTIVITIES:<br>Stockholder's distributions                     |          | (150,000)   |
| NET CASH USED IN FINANCING ACTIVITIES  |          | (150,000)   |
| NET CHANGE IN CASH AND CASH EQUIVALENTS  |          | (29,661)    |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR   |          | 113,501     |
| CASH AND CASH EQUIVALENTS, END OF YEAR   | \$       | 83,840      |
|  |          |             |
| SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITY:<br>Income taxes paid                        | ¢        | 00 500      |
| income laves pain  | _\$      | 26,539      |

The accompanying notes are an integral part of these financial statements.

#### CAMMACK LARHETTE BROKERAGE, INC. (AN S CORPORATION) NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

#### **NOTES TO FINANCIAL STATEMENTS:**

#### **NOTE 1 – Summary of significant accounting policies:**

Cammack LaRhette Brokerage, Inc. (the "Company") is a broker-dealer registered with the Securities and Exchange Commission (SEC), and the Financial Regulatory Authority, Inc. (FINRA). The Company is incorporated in the Commonwealth of Massachusetts, effective February 1, 2007, and became a wholly-owned Subsidiary of Charles W. Cammack Associates, Inc. ("the Parent"), pursuant to an acquisition. The Company provides hospitals and other similar non-profit and for-profit groups with pension plan design, implementation and ongoing pension-related services. The Company earns all of its revenues from other broker-dealers and direct consulting.

*Revenue recognition* – Commissions are computed:

- 1) as a percentage of the amount of funds that the employee/employer of the Company's clients invests in their retirement accounts:
- 2) as a percentage of the total assets invested by the employee and employer: and

3) fixed fee charges. The amounts are paid to the Company by vendors that sell investment products to the Company's clients. This revenue is recognized by the Company monthly, based on the amounts computed by the vendors.

*Cash and cash equivalents* - For purposes of the statement of cash flows, the Company considers all short-term investments with a maturity of three months or less, when purchased, to be cash equivalents.

**Receivables and credit policies** – Commissions receivables are unsecured customer obligations, which are due under normal trade terms requiring payment within thirty days from the invoice date. Interest is not accrued on outstanding receivables.

Consulting receivables are stated at the amount billed to the customer. Payments of receivables are allocated to the specific invoices identified on the customer's remittance advice or, if unspecified, are applied to the earliest unpaid invoices. Customer account balances with invoices aged over 180 days are considered delinquent. There were no delinquent accounts at December 31, 2016.

The carrying amount of accounts receivable is reduced by a valuation allowance that reflects management's best estimate of the amounts that will be collected. At December 31, 2016, management believes that an allowance for doubtful accounts is not required.

#### CAMMACK LARHETTE BROKERAGE, INC. (AN S CORPORATION) NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

### **NOTE 1 – Summary of significant accounting policies (continued):**

**Concentration of credit risk** – The majority of the Company's income is derived from the service fees/commissions earned from sales of products by a select group of investment companies. In 2016, approximately 49% of service fees/commissions earned came from four customers. Outstanding receivables at December 31, 2016, are due primarily from investment companies and are unsecured. Cash amounts held by financial institutions are insured by the Federal Deposits Insurance Corporation (FDIC). Balances in excess of the FDIC insurance are subject to normal credit risk.

Subsequent events – Management has evaluated subsequent events through February 20, 2017, the date that the financial statements were available for issue.

*Income taxes* – For income tax purposes, the Company is a Qualified Subchapter S Subsidiary. In this regard, for Federal and most state and local purposes, the liability for Federal and certain state and local income taxes are passed through to the stockholder, whether or not the income giving rise to such taxes has been distributed. The Company is subject to certain state and local taxes. Cash paid for state and local income taxes was \$26,539 in 2016.

The Company does not believe that there are any significant exposures from uncertain tax positions. The Company will include interest on income tax liabilities in interest expense and penalties in operations, if such amounts arise. The Company is no longer subject to examination by tax authorities for the closed tax years before 2013.

Use of estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities, at the date of the financial statements, and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

#### **NOTE 2 – Related party transactions:**

The Company has entered into a management agreement with the Parent. Management fees are charged in consideration of salaries, and certain operating expenses and other general and administrative expenses are incurred on behalf of the Company. The Company was charged by the Parent \$440,000 for management fees for the year ended December 31, 2016. The Company paid distributions to the Parent of \$150,000 for the year ended December 31, 2016.

### CAMMACK LARHETTE BROKERAGE, INC. SUPPLEMENTARY SCHEDULES DECEMBER 31, 2016

## COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

| NET CAPITAL<br>Total Stockholder's Equity  | \$<br>123,095               |
|--|-----------------------------|
| DEDUCTIONS AND/OR CHANGES<br>Non-allowable assets<br>NET CAPITAL                                 | <br><u>51,265</u><br>71,830 |
| Less: Minimum net capital requirements at 6 2/3% of aggregate indebtedness (\$100,000 if higher) | <br>5,000                   |
| EXCESS NET CAPITAL   | \$<br>66,830                |
| AGGREGATE INDEBTEDNESS   | \$<br>12,010                |
| RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL   | <br>.1672 to 1              |

## STATEMENT PURSUANT TO PARAGRAPH (D)(4) OF RULE 17A-5

Reconciliation of Net Capital with the Company's computation on the initial Part IIA of Form X-17A-5 as of December 31, 2016.

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|                                     | Stockholder's     |                    |  |
|-------------------------------------|-------------------|--------------------|--|
| • • • • • •                         | <u>Equity</u>     | <u>Net Capital</u> |  |
| As reported (unaudited)             | <u>\$ 123,096</u> | <u>\$ 70,549</u>   |  |
| Adjustments to the initial filing:  |                   |                    |  |
| Adjustments to non-allowable assets | (1)               | 1,282              |  |
| Total changes from initial filing   |                   | 1,281              |  |
| As restated                         | \$ 123,095        | \$ 71,830          |  |

#### CAMMACK LARHETTE BROKERAGE, INC. (AN S CORPORATION) NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

#### **NOTE 3 – Net capital requirements:**

The Company is subject to the Securities and Exchange Uniform Net Capital Rule (SEC Rule 15c3-1), which requires maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15-to-1 (and the rule of "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio exceeds 10-to-1).

The minimum net capital requirement is the greater of:

- 6 2/3% of aggregate indebtedness, or

- the minimum dollar requirement (\$5,000).

At December 31, 2016, the Company had net capital of \$71,830, which was \$66,830 in excess of its required net capital of \$5,000. The Company's net capital ratio was 0.1672 to 1 at December 31, 2016.



Financial Plaza, 221 S. Warren St., Syracuse, New York 13202-1628 (315) 472-9127 Fax (315) 472-0026

## Report of Independent Registered Public Accounting Firm

February 20, 2017

To the Board of Directors and Stockholder of Cammack LaRhette Brokerage, Inc.

We have reviewed management's statements, included in the accompanying statement of exemption, in which (1) Cammack LaRhette Brokerage, Inc. identified the following provisions of 17 C.F.R. §15c3-3(k) under which Cammack LaRhette Brokerage, Inc. claimed an exemption from 17 C.F.R. §240.15c3-3: (k)(2)(i) (the "exemption provisions"), and (2) Cammack LaRhette Brokerage, Inc. stated that Cammack LaRhette Brokerage, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Cammack LaRhette Brokerage, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Cammack LaRhette Brokerage, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Dannible + Mchu, XXP

Dannible & McKee, LLP Syracuse, New York

#### CAMMACK LARHETTE BROKERAGE, INC. (An S corporation) EXEMPTION FROM SEC.1934 RULE 240.15c3-3 CUSTOMER PROTECTION RULE -RESERVE AND CUSTODY OF SECURITIES REQUIRED BY SECURITIES AND EXCHANGE COMMISSION

#### FOR THE YEAR ENDED DECEMBER 31, 2016

To the best knowledge and believe of Cammack Larhette Brokerage, Inc. (the Company), the Company is exempt from SEC.1934 Rule 240.15c3-3 – Customer Protection: Reserve and Custody of Securities for the year ended December 31, 2016.

The basis for this exemption is SEC.1934 Rule 240.15c3-3(k)(2)(i). The Company is allowed to have a "Special Account for the Exclusive Benefit of customers". All invested customer funds and securities (for which there were none during the year ended December 31, 2016) would be promptly deposited into that aforementioned "Special Account".

The Company has met the exemption provisions of SEC.1934 Rule 240.15c3-3(k)(2)(i) throughout the year ended December 31, 2016 without exception.

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Michael Volo

President

Cammack Larhette Brokerage, Inc.