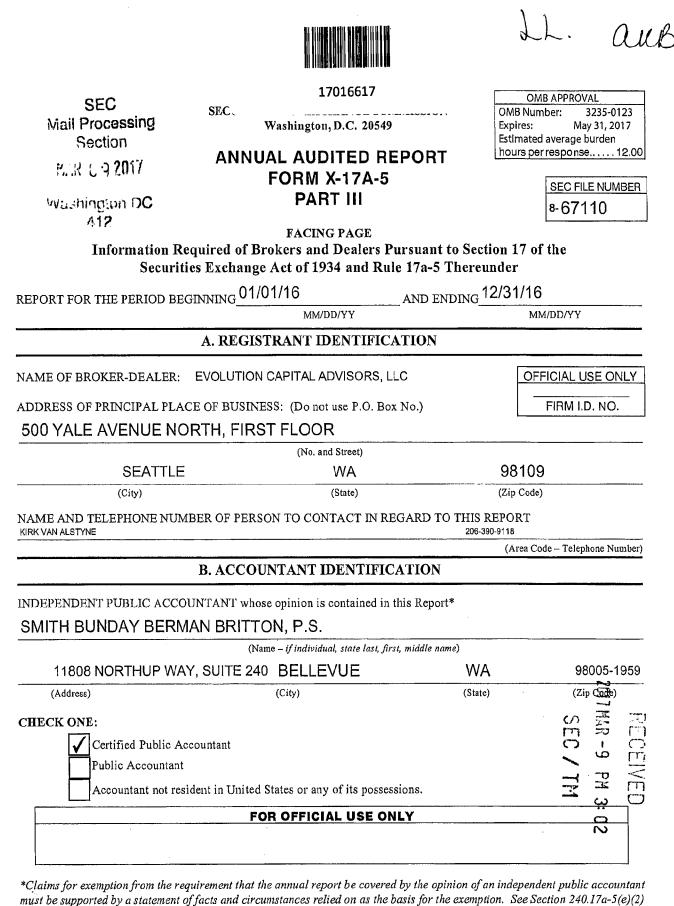
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ny knowledge and belief the accompanying EVOLUTION CAPITAL ADVISORS, LLC	g financial statement and supporting schedules pertaining to the firm of
DECEMBER 31	, as , 20 <u>16</u> , are true and correct. I further swear (or affirm) that
either the company nor any partner, propr	ietor, principal officer or director has any proprietary interest in any account
classified solely as that of a customer, excep	pt as follows:
Station Station	
NA S. WANG	
O THOMAS T	
F O'BLIC O'U	hun
	Signature
WASH M	MANAGING MEMBER
	Title
Nonne, A. Moust. ed	Le la construcción de la
Notary Public	-
This report <b>**</b> contains (check all applicable	
(a) Facing Page.	e boxes).
(b) Statement of Financial Condition.	
<ul> <li>✓ (c) Statement of Income (Loss).</li> <li>✓ (d) Statement of Changes in Financial</li> </ul>	Condition
( ) <b>U</b>	ers' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities	Subordinated to Claims of Creditors.
<ul> <li>✓ (g) Computation of Net Capital.</li> <li>☐ (h) Computation for Determination of 1</li> </ul>	Reserve Requirements Pursuant to Rule 15c3-3.
	sion or Control Requirements Under Rule 15c3-3.
	riate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
	the Reserve Requirements Under Exhibit A of Rule 15c3-3. red and unaudited Statements of Financial Condition with respect to methods of
consolidation.	ea and and and area of a control of a maneral control with respect to methods of
(1) An Oath or Affirmation.	
<ul> <li>(m) A copy of the SIPC Supplemental I</li> <li>(n) A report describing any material inac</li> </ul>	Report. dequacies found to exist or found to have existed since the date of the previous auc
	•
**For conditions of confidential treatment of	of certain portions of this filing, see section 240.17a-5(e)(3).

# SMITH BUNDAY BERMAN BRITTON, P.S.

CERTIFIED PUBLIC ACCOUNTANTS

To the Members Evolution Capital Advisors, L.L.C. Seattle, Washington

#### **Report of Independent Registered Public Accounting Firm**

We have audited the accompanying statement of financial condition of Evolution Capital Advisors, L.L.C. as of December 31, 2016, and the related statements of operations, changes in members' equity, and cash flows for the year then ended. These financial statements are the responsibility of Evolution Capital Advisors, L.L.C.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Evolution Capital Advisors, L.L.C. as of December 31, 2016, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The supplemental information, Schedule 1, Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission, has been subjected to audit procedures performed in conjunction with the audit of Evolution Capital Advisors, L.L.C.'s financial statements. The supplemental information is the responsibility of Evolution Capital Advisors, L.L.C.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information referred to above is fairly stated, in all material respects, in relation to the financial statements as a whole.

Smith Bunday Barman Bitton, P.S.

Bellevue, Washington February 13, 2017

# EVOLUTION CAPITAL ADVISORS L.L.C. STATEMENT OF FINANCIAL CONDITION AS OF DECEMBER 31, 2016

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ASSETS	2016
Cash	\$81,014
Receivable from customers, net	0
Escrow Receivable	46,621
Prepaid expenses	2,521
Investments	331,239
Equipment, net	0
Deposits	1,800
Total assets	\$463,195
LIABILITIES	
Accounts payable	\$7,113
Total liabilities	7,113
MEMBERS' EQUITY	456,082
Total liabilities and members' equity	\$463,195

The accompanying notes are an integral part of these financial statements.

# EVOLUTION CAPITAL ADVISORS L.L.C. STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2016

EVENUES	and and a second se				2016
Consulting Income		. <u>.</u>	•	• •	\$110,073
Net gain/loss on investments - Note 4	· · ·				321,445
Total Revenues					431,518
	·				1.
XPENSES		: :			
Member compensation					600,000
SEP contribution					106,000
Member health insurance		· · · ·			31,812
Referral fee expense					• 0
Professional fees					18,037
Occupancy				. ,	15,335
Business taxes					15,418
Bad debt expense	*	-			C
Marketing and promotion	÷ .	· · ·			5,500
Technology and Communications					8,927
Regulatory			·	. · ·	4,428
Other expenses				·	3,756
Total Expenses		· · · · ·		· . · .	809,213

Net Income (loss)

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(\$377,695)

The accompanying notes are an integral part of these financial statements.

# EVOLUTION CAPITAL ADVISORS L.L.C. STATEMENT OF CHANGES IN MEMBERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2016

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	Capital Contributed	Retained Earnings	Total
Balance - December 31, 2015	\$72,000	\$761,777	\$833,777
Net loss - 2016		(377,695)	(377,695)
Balance - December 31, 2016	\$72,000	\$384,082	\$456,082

The accompanying notes are an integral part of these financial statements.

## EVOLUTION CAPITAL ADVISORS L.L.C. STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2016

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|                                                                                            | 2016        |
|--------------------------------------------------------------------------------------------|-------------|
| Cash flows from operating activities                                                       |             |
| Net income                                                                                 | (\$377,695) |
| Adjustments to reconcile net income to net cash                                            |             |
| provided by (used in) operating activities                                                 |             |
| Non-cash revenue received (warrants)                                                       | 0           |
| Change in unrealized gain/loss on investments (non-cash)                                   | 23,809      |
| Proceeds on sale of investment (cash)                                                      | 591,134     |
| Receipt of escrow receivable (cash)                                                        | 115,925     |
| Realized gain/loss on investment disposition (non-cash)                                    | (345,254)   |
| Referral Fee Payable (non-cash warrants)                                                   | 0           |
| Changes in operating assets and liabilities:                                               |             |
| Accounts receivable                                                                        | 0           |
| Prepaid expenses and other assets                                                          | 681         |
| Accounts payable                                                                           | 568         |
| Net cash provided by (used in) operating activities                                        | 9,168       |
| Net increase (decrease) in cash                                                            | 9,168       |
| Cash at beginning of year                                                                  | 71,846      |
| Cash at end of year                                                                        | \$81,014    |
| Supplemental schedule of non-cash activity:<br>Escrow receivable on disposal of investment | \$46,621    |

The accompanying notes are an integral part of these financial statements.

### **EVOLUTION CAPITAL ADVISORS L.L.C.**

### NOTES TO FINANCIAL STATEMENTS

### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Evolution Capital Advisors L.L.C., (the Company or Evolution) was formed on September 14, 2005 (date of inception) for the principal purpose of providing investment banking advisory services targeted at serving entrepreneurial stage technology firms in the western U.S. and Canada. Evolution provides corporate finance services including serving as a placement agent for issuers seeking early institutional capital financing and as an advisor on sell-side mergers and acquisition transactions. The Company is a registered broker-dealer and a member of the Financial Industry Regulatory Authority (FINRA).

The Company began planned principal operations during 2006, providing services to customers throughout the greater Northwest. The Company operates from its office in Seattle, Washington.

A summary of the significant accounting policies applied in the preparation of the accompanying financial statements follows.

### **Basis of Presentation**

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The Company's financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP).

### Cash and Cash Equivalents

The Company considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

### **Revenue Recognition**

Advisory income is composed of fees earned from providing advisory services including retainer (consulting) and success fees. Retainer income is recorded in the month earned. Advance payments are deferred until earned. Success fees are transaction related fees earned from providing introductory and advisory services to companies involved in financing and merger and acquisition activities. Success fees are recorded at the time the transaction is completed, the income is fixed and determinable, and collectability is reasonably assured.

On occasion, the Company may receive a portion of its success fees for financing transactions in the form of equity securities (warrants) of its clients (subsequently noted as "investments"). These non-cash success fees are initially recorded at the fair value of the securities received in exchange for services on the transaction closing date, and related to the financing round to which the Company provided advisory. No such non-cash success fee revenues were received in 2016.

#### **NOTE 1 – continued:**

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Subsequently, these investments are marked-to-market each year, and any increases (or decreases) in value, whether realized or unrealized, are recognized as investment gains (or losses) in the year it occurs. See Note 1 - "Investments" below.

#### Accounts Receivable

The Company's accounts receivable are due from companies in a variety of industry segments. Credit is extended on evaluation of a customer's financial condition and, generally, collateral is not required. Accounts receivable are due within 30 days of invoicing and are stated at amounts due from customers net of an allowance for doubtful accounts. Accounts outstanding longer than the contractual payment terms are considered past due. The Company determines its allowance by considering a number of factors, including the length of time trade accounts receivable are past due, the Company's previous loss history, the customer's current ability to pay its obligation to the Company, and the condition of the general economy and the industry as a whole. The Company writes-off accounts receivables are credited to bad debt expense. The Company generally does not accrue interest on past due receivables. As of December 31, 2016, the Company's investment in receivables over 90 days past due totaled \$0 and its allowance for doubtful accounts totaled \$0.

#### Investments

None of the Company's investments are readily marketable at December 31, 2016.

The Company's investments (warrants) are in smaller, less established private companies, which involves greater risk than that generally associated with investments in more established companies. Less established companies tend to have a lower capitalization and fewer resources and, therefore, are more often vulnerable to financial failure. There is additional risk due to the concentration of the Company's investments within similar lines of business, as economic fluctuations would tend to affect the investments in a similar manner. The Company's investments are generally illiquid, non-marketable and long term in nature and there can be no assurance that the Company will be able to realize the value of its investments in a timely manner.

The Company accounts for its investments using the guidance in Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 820, *Fair Value Measurement and Disclosures*, which defines fair value, establishes a framework for measuring fair value, and requires enhanced disclosures about fair value measurements. Fair value is the price that would be received upon sale of an asset or paid upon transfer of a liability in an orderly transaction between market participants at the measurement date and in the principal or most advantageous market for that asset or liability.

Company investments in equity securities of private companies (warrants) are initially valued at investment cost, determined by the fair value of the securities received in exchange for services on the transaction closing date, and related to the financing round in which the Company provided advisory services.

#### **NOTE 1 – continued:**

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Subsequently, investments are marked-to-market each year, either using data provided by clients (such as recent private security transactions or related), or using other fair value estimates. Increases (or decreases) in value are recognized as investment gains (or losses) in the year it occurs.

In determining fair value of investments for which observable market prices in active markets do not exist (private investments), the Company uses various valuation approaches based on inputs received from the underlying investment entity, including but not limited to the following: 1) evidence of value based on recent private transactions, 2) evidence such as internal valuations used for the entity's stock-based compensation, 3) market approach (whereby fair value is derived by reference to observable valuation measures for comparable companies such as multiplying a key performance metric of the investee company, such as EBITDA, or Revenue, by a relevant valuation multiple observed in the range of comparable companies or transactions), or 4) other methods such as use of the cost approach, when there is no obtainable knowledge of company financial performance and no recent transactions or events have occurred that would indicate a change in valuation for these early-stage enterprises. These valuation methodologies involve a significant degree of judgment and as such may differ materially from values that would have been used had a ready market for the investments existed.

Certain investments have an associated referral fee obligation that, in the event of redemption of the warrant, would be owed to a third party. Because this referral fee is only payable under these limited circumstances, it is reflected as an impound of the related warrants rather than a separate liability of the Company.

See Note 4 - Investments for further discussion relating to ASC Topic 820 and the Company's investments.

#### Equipment

Equipment consists of computer equipment and is stated at cost net of accumulated depreciation. Depreciation is provided using the straight-line method, based on an estimated useful life of three years.

#### Income Taxes

The Company is a limited liability company that is treated as a partnership for federal income tax purposes, and therefore pays no federal income taxes. The profits and losses of the Company are allocated to its members and included on the members' tax returns.

Tax years subsequent to 2012 are open for audit; however, management believes there are no uncertain tax positions that should be recognized or disclosed in the financial statements.

#### **Concentration of Credit Risk**

The Company may maintain bank accounts (certificates of deposit) that are in excess of FDIC insurance limits.

#### Use of Estimates

In preparing the Company's financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Significant estimates include timing of recognition of retainer and success fees, valuation of equity securities of its clients, and the allowance for doubtful accounts.

#### NOTE 2 – LLC AGREEMENT

The Company was formed as a limited liability company under the laws of the State of Washington and it has a perpetual term. The liability of its members is limited to the extent allowed by law.

The Company is authorized to issue one or more classes of units of limited liability company interest (Units) with specific rights, privileges, preferences and interests as designated by the Board at the time of issuance. The initial authorized units total 100, of which 100 have been issued. Distributions from operations will be made quarterly to members first based on Client Net Cash Flow, as defined in the operating agreement, and then in proportion to their respective Units. Distributions will be made annually in an amount equal to the tax obligations arising from the Company's activities. In all cases, distributions are subject to available cash as determined by of the Board.

### NOTE 3 – NET CAPITAL REQUIREMENT

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which prohibits the Company from engaging in any security transactions at a time when its ratio of "aggregate indebtedness" to "net capital" exceeds 15 to 1, or the minimum "net capital" requirement is not met, as those terms are defined by the rule. The Company is approved to conduct limited securities business under SEC Rule 15c3-1 and therefore has a minimum net capital requirement of the greater of \$5,000 or six and two thirds percent (6 2/3%) of aggregate indebtedness. As of December 31, 2016, the Company had net capital of \$73,901, which was \$68,901 in excess of its required minimum net capital. The Company's ratio of aggregate indebtedness to net capital was 0.10 to 1 as of December 31, 2016.

#### **NOTE 4 – INVESTMENTS**

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The Company adopted ASC Topic 820, which establishes a hierarchy for inputs used in measuring fair value, and which maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing investments, developed based on market data obtained from sources independent of the Company.

### **NOTE 4 – continued:**

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Unobservable inputs are inputs that reflect the assumptions market participants would use in pricing the investments developed based on the best information available in the circumstances. The hierarchy is broken down into three levels as follows:

- Level I- Valuations based on quoted prices in active markets for identical investments that the Company has the ability to access. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these investments does not entail a significant degree of judgment.
- Level II- Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, directly or indirectly. The types of investments included in this category are publicly traded securities with restrictions on disposition.
- Level III- Valuations based on inputs that are unobservable and significant to the overall fair value measurement. The inputs to determine fair value require significant judgment or estimation by the Company. The types of investments included in this category would be debt and equity securities issued by private entities.

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## **NOTE 4 – continued:**

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At December 31, 2016 the Company owned the following interests in the equity of its clients (investments), stated at estimated fair value:

|                                                                                                    | 2016      |
|----------------------------------------------------------------------------------------------------|-----------|
| Non-publicly Traded Investments (Private):                                                         | Level III |
| Treemo: Warrants to acquire 54,816 shares of Series A-                                             |           |
| 1 Preferred Stock, expiration September 2017                                                       | \$12,181  |
| Novinium: Warrants to acquire 103,516 shares of Series<br>C Preferred Stock, expiration March 2018 | 223,594   |
| Treemo: Warrants to acquire 6,852 shares of Series A<br>Preferred Stock, expiration July 2018      | 1,523     |
| Zooppa: Warrants to acquire 33,533 shares of Series B<br>Preferred Stock, expiration April 2025    | 109,318   |
| Less: referral fees owed upon exercise and redemption of warrants                                  | (15,377)  |
|                                                                                                    | \$331,239 |

The changes in investments classified as Level III are as follows for the year ended December 31.

| Balance beginning of year                            | \$647,548 |
|------------------------------------------------------|-----------|
| New investment (non-cash warrant revenue)            | 0         |
| Net unrealized gain/loss on investment               | (23,809)  |
| Net realized gain/loss on investment                 | 345,254   |
| Proceeds on sale of investment (total)               | (637,754) |
| Total investments at fair value at December 31, 2016 | \$331,239 |

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### NOTE 5 – RETIREMENT PLAN

In 2008, the Company established a Simplified Employee Pension plan (SEP) whereby the Company may make contributions on behalf of its employees and members. Amounts contributed, if any, are at the discretion of the members up to statutory limits. Contributions were made or accrued in respect of 2016.

# NOTE 6 – COMMITMENTS, CONTINGENCIES OR GUARANTEES

Management is not aware of any commitments, contingencies or guarantees that might result in a loss or future obligation.

# **NOTE 7 – SUBSEQUENT EVENTS**

The Company has evaluated subsequent events through February 13, 2017, the date which the financial statements were available to be issued.

# EVOLUTION CAPITAL ADVISORS L.L.C. SCHEDULE I - COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2016

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| Aggregate Indebtedness:                        | <u> </u>     |
|------------------------------------------------|--------------|
| Total liabilities                              | \$7,113      |
| Aggregate indebtedness                         | \$7,113      |
| Net Capital:                                   |              |
| Member's equity                                | \$456,082    |
| Nonallowable assets:                           |              |
| Other assets                                   | (382,181)    |
| Net capital                                    | \$73,901     |
| Required Net Capital:                          |              |
| Ratio test minimum net capital required        | \$474        |
| Minimum dollar net capital required            | \$5,000      |
| Excess net capital                             | \$68,901     |
| Ratio of aggregate indebtedness to net capital | 0.10 to 1.00 |

Note: The computation of net capital under SEC Rule 15c3-1 as of December 31, 2016 computed by Evolution Capital Advisors L.L.C. in its unaudited Form X-17a-5a, Part IIA as filed with the Financial Industry Regulatory Authority does not differ materially from the above computation, which is based on information derived from its audited financial statements.

The Company is exempt from providing the schedules entitled "Computation of Determination of Reserve Requirements Under Rule 15c3-3" and "Information for Possession or Control Requirements Under Rule 15c3-3".

# SMITH BUNDAY BERMAN BRITTON, P.S.

CERTIFIED PUBLIC ACCOUNTANTS

To the Members Evolution Capital Advisors, L.L.C. Seattle, Washington

#### **Report of Independent Registered Public Accounting Firm**

We have reviewed management's statements, included in the accompanying Evolution Capital Advisors, L.L.C. Exemption Report in which (1) Evolution Capital Advisors, L.L.C. identified the following provisions of 17 C.F.R. 15c3-3(k) under which Evolution Capital Advisors, L.L.C. claimed an exemption from 17 C.F.R. 240.15c3-3(k)(2)(i) (the "exemption provision") and (2) Evolution Capital Advisors, L.L.C. stated that Evolution Capital Advisors, L.L.C. met the identified exemption provisions throughout the period from January 1 through December 31, 2016 without exception. Evolution Capital Advisors, L.L.C.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Evolution Capital Advisors, L.L.C.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the conditions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Smith Bunday Barman Britton, P.S.

Bellevue, Washington February 13, 2017

## EVOLUTION CAPITAL ADVISORS, LLC'S EXEMPTION REPORT - 2016

**EVOLUTION CAPITAL ADVISORS, LLC** (the "Company") is a registered brokerdealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. § 240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

1) The Company claims an exemption from 17 C.F.R § 240.15c3-3 ("Customer protection – reserves and custody of securities") under the provisions of 17 C.F.R.

§ 240.15c3-3(k)(2)(i); i.e. "carries no margin accounts, promptly transmits all customer funds and delivers all securities received in connection with its activities as a broker or dealer, does not otherwise hold funds or securities for, or owe money or securities to, customers and effectuates all financial transactions between the broker or dealer and its customers through one or more bank accounts, each to be designated as "Special Account for the Exclusive Benefit of Customers of Evolution Capital Advisors, LLC"

2) The Company met the exemption provision in 17 C.F.R. § 240.15c3-3(k)(2)(i) throughout 2016 without exception.

### EVOLUTION CAPITAL ADVISORS, LLC

I, <u>KIRK VAN ALSTYNE</u>, affirm that, to the best of my knowledge and belief, this Exemption Report is true and correct.

By: Kirk Van Alstyne, Managing Principal

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FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

FOR THE YEAR ENDED DECEMBER 31, 2016 INDEPENDENT AUDITOR'S REPORT

SMITTEI BUNDAY BERMAN BRITTON, 1955.

SMITH BUNDAY BERMAN BRITTON, P.S.

# **EVOLUTION CAPITAL ADVISORS L.L.C.**

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# FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

FOR THE YEAR ENDED DECEMBER 31, 2016 INDEPENDENT AUDITOR'S REPORT