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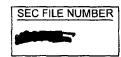
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OMB APPROVAL
OMB Number: 3235-0123
Expires: March 31, 2016

Expires: March 31, 2016 Estimated average burden hours per response....12.00

FEB 282017
Washington DC
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ANNUAL AUDITED REPORT FORM X-17A-5 PART 111



**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/16 12/31/16 AND ENDING MM/DD/YY A. REGISTRANT IDENTIFICATION OFFICIAL USE ONLY NAME OF BROKER-DEALER: H & L Equities, LLC ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. 1175 Peachtree Street, NE, Suite 2200 (No. and Street) 30361 Atlanta GA (City) (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT (404) 892-3300 Phyllis Johnson (Area Code - Telephone Number) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in the Report\* Rubio CPA, PC (Name - if individual, state last, first, middle name) 900 Circle 75 Parkway SE, Suite 1100 30339 Atlanta Georgia (Address) (City) (State) CHECK ONE: Certified Public Accountant Public Accountant Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### **OATH OR AFFIRMATION**

I,	Phyl	lis J. Johnson, swear (or affirm) that, to the best of my
know	ledge ar	nd belief the accompanying financial statement and supporting schedules pertaining to the firm of
	це	L Equities, LLC as
	11 0	L Equities, LLC as
of .		December 31 , 2016, are true and correct. I further swear (or affirm) that
neith	er the co	mpany nor any partner, proprietor, principal officer or director has any proprietary interest in any account
classi	ified sole	ely as that of a customer, except as follows:
This	andu report *	Motary Public October 1988 COUNTIES Principal Securities Principal Secur
4	(a)	Facing Page.
4		Statement of Financial Condition.
- 1		Statement of Income (Loss).
		Statement of Changes in Financial Condition.
		Statement of Changes in Stockholders' Equity or Partners" or Sole Proprietors" Capital.
1		
i		Computation of Net Capital.
Ì		Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
į		Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
Ì	(j)	A Reconciliation, including appropriate explanation of the Computation of Net Capital Under
•		Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit
		A of Rule 15c3-3.
]	(k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with
		respect to methods of consolidation.
1	(1)	An Oath or Affirmation.
j	(m)	A copy of the SIPC Supplemental Report
Ì	(n)	A report describing any material inadequacies found to exist or found to have existed since the
	_ ′	date of the previous pudit

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17z-5(e)(3).

CERTIFIED PUBLIC ACCOUNTANTS

900 Circle 75 Parkway Suite 1100 Atlanta, GA 30339 Office: 770 690-8995 Fax: 770 980-1077

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Members of H & L Equities, LLC

We have audited the accompanying financial statements of H & L Equities, LLC which comprise the statement of financial condition as of December 31, 2016, and the related statements of operations, changes in members' equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements and supplemental information. H & L Equities, LLC management is responsible for these financial statements. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis of our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of H & L Equities, LLC as of December 31, 2016, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

The information contained in Schedules I and II has been subjected to audit procedures performed in conjunction with the audit of H & L Equities, LLC financial statements. The information is the responsibility of H & L Equities, LLC management. Our audit procedures included determining whether the information in Schedules I and II reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the accompanying schedules. In forming our opinion on the accompanying schedules, we evaluated whether the supplemental information, including its form and content, is presented in conformity Rule17a-5 of the Securities Exchange Act of 1934. In our opinion, the aforementioned supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

February 23, 2017 Atlanta, Georgia

> Pubio CPA, PC RUBIO CPA, PC

# H&L EQUITIES, LLC FINANCIAL STATEMENTS AND SCHEDULES

For the Year Ended
December 31, 2016
With
Report of Independent
Registered Public Accounting Firm

#### H&L Equities, LLC STATEMENT OF FINANCIAL CONDITION December 31, 2016

#### **ASSETS**

Cash and Cash equivalents Commissions Receivable – Related Party Prepaid Expenses	\$	71,554 43,750 3,502
Total Assets	\$ 1	18,806
LIABILITIES AND MEMBERS' EQUITY		
Commissions Payable	\$	26,250
Due to Related Party		17,745
Accrued Expenses		4,800
Total Liabilities		48,795
Members' Equity		70,011
Total Liabilities and Members' Equity		18,806

#### H&L Equities, LLC STATEMENT OF OPERATIONS For the Year Ended December 31, 2016

REVENUE:	
Commissions	\$ 2,291,413
Total Revenue	2,291,413
EXPENSES:	
Commission Expense	1,377,347
Fees Paid to Related Parties	190,534
IT, Data, & Communication	5,868
Occupancy	35,642
Other Operating Expenses	56,820

**NET INCOME** \$ 625,202

1,666,211

**Total Expenses** 

#### H&L Equities, LLC STATEMENT OF CASH FLOWS For the Year Ended December 31, 2016

CASH FLOWS FROM OPERATING ACTIVITIES: Net Income	\$ 625,202
Adjustments to reconcile net income to net cash	
provided by operating activities:	
Increase in Commissions Receivable	(20,250)
Increase in Prepaid Expenses	(616)
Increase in Commissions and Accounts Payable	27,571
Increase in Accrued Expenses	4,800
Net cash provided by operating activities	636,707
CASH FLOWS FROM FINANCING ACTIVITIES:	
Contributions from Members	100,000
Distributions to Members	(725,000)
Net cash used by financing activities	(625,000)
NET INCREASE IN CASH AND EQUIVALENTS	11,707
CASH AND EQUIVALENTS	
Beginning of year	59,847
End of year	\$ 71,554

#### H&L Equities, LLC STATEMENT OF MEMBERS' EQUITY For the Year Ended December 31, 2016

Balance, December 31, 2016	\$70,011
Distributions to Members	(725,000)
Contributions from Members	100,000
Net Income	625,202
Balance, December 31, 2015	\$69,809

### H&L Equities, LLC NOTES TO FINANCIAL STATEMENTS

#### NOTE 1: NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Business:**

The Company, formed on May 30, 2001, operates as a broker-dealer in the private placements of Real Estate Investment Trusts (REITS). The Company is registered with the Securities and Exchange Commission ("SEC") and the Financial Industry Regulatory Authority ("FINRA").

#### **Income Taxes**:

The Company is treated as a partnership for federal income tax purposes. Consequently, income taxes are not payable by, or provided for, the Company. Members are taxed individually on their shares of the Company's earnings.

The Company has adopted the provisions of FASB Accounting Standards Codification 740-10, Accounting for Uncertainty in Income Taxes. Under FASB ACS 740-10, the Company is required to evaluate each of its tax positions to determine if they are more likely than not to be sustained if the taxing authority examines the respective position. A tax position includes an entity's status, including its status as a pass-through entity, and the decision not to file a return. The Company has evaluated each of its tax positions and has determined that it has no uncertain tax positions for which a provision or liability for income taxes is necessary.

#### Revenue Recognition:

Commission income and the related commission expense are recorded when offering proceeds are wired to the REIT customer.

#### **Cash and Cash Equivalents**:

The Company considers deposits with maturities of ninety days or less to be cash and cash equivalents.

The Company maintains its cash and cash equivalents in a high credit quality bank. Balances at times may exceed federally insured limits.

#### **Use of Estimates:**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires reliance on accounting information based on estimates which may or may not come true in the future.

#### **Subsequent Events:**

Subsequent events were evaluated through the date the financials were issued.

#### **NOTE 2: RELATED PARTY TRANSACTIONS**

The Company has an expense allocation agreement with a company partially owned by one of its members. Under the agreement, the Company pays the related company monthly fees for the use of office facilities, including office furniture and equipment, supplies, and other administrative services. The amount expensed for 2016 under the arrangement is approximately \$258,000.

In addition, the Company earns all of its revenues from brokerage transactions referred by the company partially owned by one of its members.

The commissions receivable from and accounts payable to related parties arose from the aforementioned transactions.

Financial positions and results of operations would differ from the amounts in the accompanying financial statements if these related party transactions did not exist.

#### **NOTE 3: NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2016, the Company had net capital of \$49,009, which was \$44,009 in excess of its required net capital of \$5,000 and the ratio of aggregate indebtedness to net capital was 0.9956 to 1.0.

#### **NOTE 4: CONTINGENCIES**

The Company is subject to litigation in the normal course of business. The Company has no litigation in progress as of December 31, 2016.

#### **NOTE 5: NEW ACCOUNTING PRONOUNCEMENTS**

New Accounting Pronouncements: In May 2014, the Financial Accounting Standards Board (FASB) issued a new accounting pronouncement regarding revenue recognition effective for reporting periods beginning after December 15, 2018. Management does not expect the new standard to have a significant impact to its financial position, results of operations, or related disclosures.

#### **H&L Equities, LLC**

#### Supplementary Information Pursuant to Rule 17a-5 of the Securities Exchange Act of 1934

#### December 31, 2016

The accompanying schedule is prepared in accordance with the requirements and general format of FOCUS Form X-17 A-5.

# H&L Equities, LLC SCHEDULE I COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMIMISSION ACT OF 1934

#### **December 31, 2016**

Net Capital		
Total members' equity qualified for net capital	\$	70,011
Deduction for non-allowable assets:		
Commissions receivable, net of commissions payable		(17,500)
Prepaid expense		(3,502)
. Topaia enpende		(8,802)
Not capital hafara hairanta		40.000
Net capital before haircuts		49,009
Landadania		
Less haircuts		-
Net capital		49,009
Minimum net capital required		5,000
Excess net capital	\$	44,009
•		
Aggregate Indehtedness		
Aggregate Indebtedness:		40.505
Liabilities		48,795
Minimum net capital based on aggregate indebtedness	\$	3,253
Ratio of aggregate indebtedness to net capital		9956 to 1

RECONCILATION WITH COMPANY'S COMPUTATION OF NET CAPITAL INCLUDED IN PART IIA OF FORM X-17A-5 AS OF DECEMBER 31, 2016.

There is no difference between capital as reported in the FOCUS Part IIA filed January 17, 2017 and net capital as reported above.

#### **H&L** Equities, LLC

#### **SCHEDULE II**

COMPUTATION FOR DETERMINATION OF THE RESERVE REQUIREMENTS
UNDER THE SECURITIES AND EXCHANGE COMMISSION RULE 15c3-3
AND INFORMATION RELATING TO THE POSSESSION OR CONTROL
REQUIREMENTS UNDER SECURITIES AND EXCHANGE COMMISSION RULE 15c3-3
DECEMBER 31, 2016

The Company is not required to file the above schedules pursuant to Securities and Exchange Commission Rule 15c3-3 paragraph (k)(2)(i).

CERTIFIED PUBLIC ACCOUNTANTS

900 Circle 75 Parkway Suite 1100 Atlanta, GA 30339 Office: 770 690-8995

Fax: 770 980-1077

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Members of H & L Equities, LLC

We have reviewed management's statements, included in the accompanying Broker Dealers Annual Exemption Report in which (1) H & L Equities, LLC identified the following provisions of 17 C.F.R. § 15c3-3(k) under which H & L Equities, LLC claimed an exemption from 17 C.F.R. § 240.15c3-3: (k)(2)(i) (the "exemption provisions"); and, (2) H & L Equities, LLC stated that H & L Equities, LLC met the identified exemption provisions throughout the most recent fiscal year without exception. H & L Equities, LLC's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about H & L Equities, LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i), of Rule 15c3-3 under the Securities Exchange Act of 1934.

February 23, 2017 Atlanta, GA

> Rubio CPA, PC RUBIO CPA, PC

#### H & L Equities, LLC

#### BROKER DEALER ANNUAL EXEMPTION REPORT

H & L Equities, LLC claims an exemption from the provisions of Rule 15c3-3 under the Securities and Exchange Act of 1934, pursuant to paragraph (k)(2)(i) of the Rule. H & L Equities, LLC met the aforementioned exemption provisions throughout the most recent year ended December 31, 2016 without exception.

Phyllis J. Johnson

Physio Johnson

General Securities Principal/Chief Compliance Officer

January 25, 2017

CERTIFIED PUBLIC ACCOUNTANTS

900 Circle 75 Parkway Suite 1100 Atlanta, GA 30339 Office: 770 690-8995

Fax: 770 980-1077

### H & L EQUITIES, LLC INDEPENDENT ACCOUNTANT'S REPORT ON APPLYING AGREED-UPON PROCEDURES RELATED TO AN ENTITY'S SIPC ASSESSMENT RECONCILIATION

To the Members of H & L Equities, LLC

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying General Assessment Reconciliation (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2016, which were agreed to by H & L Equities, LLC and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc. and SIPC, solely to assist you and the other specified parties in evaluating H & L Equities, LLC's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). H & L Equities, LLC's management is responsible for H & L Equities, LLC's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
- 2. Compared the Total Revenue amounts of the audited Form X-17A-5 for the year ended December 31, 2016, with the amounts reported in Form SIPC-7 for the year ended December 31, 2016, noting no differences;
- 3. Compared adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences; and,
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

February 23, 2017 Atlanta, GA

RUBIO CPA, PC

# (33-REV 7/10)

## SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

#### General Assessment Reconciliation

(33-REV 7/10)

For the fiscal year ended \_\_\_\_ (Read carefully the instructions in your Working Copy before completing this Form)

#### TO BE ELLED BY ALL SIDE MEMBERS WITH FISCAL YEAR ENDINGS

Name of Member, address, Designated Examining Authority, 1934 Act reg proses of the audit requirement of SEC Rule 17a-5:	
1	Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.
	Name and telephone number of person to contact respecting this form.
	~
A. General Assessment (item 2e from page 2)	s 5, 7, 798
B. Less payment made with SIPC-6 filed (exclude Interest)	( <u>4832</u>
Date <sup>*</sup> Paid C. Less prior overpayment applied	_
D. Assessment balance due or (overpayment)	8987
E. Interest computed on late payment (see instruction E) fordays	Caria -
<ul> <li>F. Total assessment balance and interest due (or overpayment carried for the control of the contro</li></ul>	orward) \$ <i>\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \</i>
G. PAYMENT: √ the box Check mailed to P.O. Box  Funds Wired □ Total (must be same as Fabove)  \$	89 bA
H. Overpayment carried forward \$(	
Subsidiaries (S) and predecessors (P) included in this form (give name an	id 1934 Act registration number):
e SIPC member submitting this form and the son by whom it is executed represent thereby tall information contained herein is true, correct	(Name of Corp); prop. Performing or other organization)
	LOW Mayle
ed the 16 day of Felsmer 20 17.	(Authorized Signature)
is form and the assessment payment is due 60 days after the end of the aperiod of not less than 6 years, the latest 2 years in an easily acce	(Title) he fiscal year. Retain the Working Copy of this formessible place.
Dates:	
Postmarked Received Reviewed	
Dates:  Postmarked Received Reviewed  Calculations Documentation  Exceptions:  Disposition of exceptions:	Forward Copy
Exceptions:	
Disposition of exceptions:	

### DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

AND GENERAL ASSESSIVENT	Amounts for the fiscal period beginning 1/1/16 and ending 2/31/16
Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	Eliminate cents \$ 2,291,413
<ul><li>2b. Additions:</li><li>(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.</li></ul>	
(2) Net loss from principal transactions in securities in trading accounts.	
(3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	
(7) Net loss from securities in investment accounts.	
Total additions	
Deductions:     (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	
(2) Revenues from commodity transactions.	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	
(4) Reimbursements for postage in connection with proxy solicitation.	
(5) Net gain from securities in investment accounts.	
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	<u></u>
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	_
(Deductions in excess of \$100,000 require documentation)	
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	
Enter the greater of line (i) or (ii)	
Total deductions	
2d. SIPC Net Operating Revenues	s <u>2291, 413</u>
2e. General Assessment @ .0025	\$5_79(to page 1, line 2.A.)