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OMB APPROVAL

OMB Number: 3235-0123

Expires: March 31, 2016

Estimated average burden hours per response..... 12.00

## ANNUAL AUDITED REPORT FORM X-17A-5

SEC FILE NUMBER

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the

Securities Exchange Act of 1934 and Rule 17a-5 Thereunder REPORT FOR THE PERIOD BEGINNING A. REGISTRANT IDENTIFICATION LOUGHLIN INVESTMENTS, L dlb/a LM+Co CAPITAL OFFICIAL USE ONLY NAME OF BROKER-DEALER: ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT (Area Code - Telephone Number) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* (Name - if individual, state last, first, middle name) Mail Processing Section **CHECK ONE:** FEB 292016 Certified Public Accountant ☐ Public Accountant Washington DC Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

New B

SEC 1410 (06-02)

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#### OATH OR AFFIRMATION

I. PETER C. BROSHEK	, swear (or affirm) that, to the best of
my knowledge and belief, the accompanying financial statemen	nt and supporting schedules pertaining to the firm of
LOUGHUN INVESTMENTS, LLC	d/b/a LM+Co (ADITAL , as
	, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal off	icer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:	
	lh c. Drale
	Signature CHIEF COMPLIANCE OFFICER
	Signature
	CHIEF CAMPLIANKE DIFFICER
	Title
1/0/ 1///	Titte
1/6.//	
Jan Allia	<b>9</b> 779777777777777777
Notary Fublic	MICHAEL A. BIONDI
This report ** contains (check all applicable boxes):	NOTARY PUBLIC, STATE OF NEW YORK Registration No. 01BI6213122
(a) Facing Page.	S Qualified in New York County S
(a) Facing Page.  (b) Statement of Financial Condition.  (c) Statement of Income (Loss).	Commission Expires November 2, 2017
(c) Statement of Income (Loss).	
(d) Statement of Changes in Stockholders' Equity or Part	mers' or Sole Proprietors' Capital
<ul> <li>□ (d) Statement of Changes in Financial Condition.</li> <li>□ (e) Statement of Changes in Stockholders' Equity or Part</li> <li>□ (f) Statement of Changes in Liabilities Subordinated to C</li> <li>□ (g) Computation of Net Capital.</li> <li>□ (h) Computation for Determination of Reserve Requirement</li> </ul>	
(f) Statement of Changes in Elaboration Substituted to C	Admis of Civations.
(g) Computation of Net Capital.  [A) (h) Computation for Determination of Reserve Requirements	ents Pursuant to Rule 15c3-3
(i) Information Relating to the Possession or Control Red	
	f the Computation of Net Capital Under Rule 15c3-1 and the
(j) A Reconciliation, including appropriate explanation of Computation for Determination of the Reserve Requirements.	rements Under Exhibit A of Rule 15c3-3
Computation for Determination of the Reserve Required	Statements of Financial Condition with respect to methods of
(k) A Reconciliation between the audited and unaudited seconsolidation.	statements of I maneral condition with respect to methods of
(1) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Report.	
	exist or found to have existed since the date of the previous audit.
LI (II) A report describing any material madequactes found to	exist of found to have existed since the date of the previous addit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

#### LOUGHLIN INVESTMENTS LLC D/B/A LM + CO. CAPITAL

## FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION INCLUDING FACING PAGE

**DECEMBER 31, 2015** 

#### LOUGHLIN INVESTMENTS LLC D/B/A LM + CO. CAPITAL

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### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Members
Loughlin Investments, LLC
d/b/a LM + Co. Capital
New York, New York

We have audited the accompanying statement of financial condition of Loughlin Investments, LLC d/b/a LM + Co. Capital as of December 31, 2015, and the related statements of income, changes in members' equity, and cash flows for the year then ended. These financial statements are the responsibility of Loughlin Investments, LLC d/b/a LM + Co. Capital's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Loughlin Investments, LLC d/b/a LM + Co. Capital as of December 31, 2015, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Certified Public Accountants

Livingston, New Jersey February 23, 2016



## LOUGHLIN INVESTMENTS LLC D/B/A LM + CO.CAPITAL STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2015

Cash and cash equivalents	\$	651,407
Accounts receivable		40,000
Prepaid expenses		24,640
TOTAL ASSETS	_\$	716,047

#### LIABILITIES AND MEMBER'S EQUITY

#### LIABILITIES

Accrued Expenses	\$ 9,712
TOTAL LIABILITIES	9,712
MEMBERS' EQUITY	 706,335
TOTAL LIABILITIES AND MEMBER'S EQUITY	\$ 716,047

The accompanying footnotes are an integral part of these financial statements.

# LOUGHLIN INVESTMENTS LLC D/B/A LM + CO. CAPITAL STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2015

REVENUES	
Commission revenue	\$1,635,000
TOTAL REVENUES	1,635,000
EXPENSES	
Compliance	35,649
Office	10,475
Taxes	22,636
Insurance	690
Management fee	494,196
Payroll and related	356,959
Professional development	6,927
Professional fees	12,638
Regulatory fees	16,449
Rent	7,200
Travel and entertainment	53,973
Telephone and internet	2,643
TOTAL EXPENSES	1,020,435
Net Income	\$ 614,565

The accompanying footnotes are an integral part of these financial statements.

#### LOUGHLIN INVESTMENTS LLC D/B/A LM + CO. CAPITAL STATEMENT OF CHANGES IN MEMBER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2015

MEMBERS' EQUITY, December 31, 2014	\$ 91,770
Net income	614,565
MEMBERS' EQUITY, DECEMBER 31, 2015	\$ 706,335

#### LOUGHLIN INVESTMENTS LLC D/B/A LM + CO. CAPITAL STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2015

\$ 614,565
 (20,000) (19,861) 7,766
 582,470
 68,937
\$ 651,407
\$ 18,275

The accompanying footnotes are an integral part of these financial statements.

#### LOUGHLIN INVESTMENTS LLC D/B/A LM + CO. CAPITAL NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015

#### Note 1 - Organization and Summary of Significant Accounting Policies

#### **Organization**

Loughlin Investments, LLC d/b/a LM + Co Capital (the "Company") was formed in 2004 in the state of Delaware. The Company is headquartered in New York, New York. On November 13, 2012, the Securities and Exchange Commission ("SEC") accepted the Company's application for registration as a broker or dealer pursuant to section 15(b) of the Securities Exchange Act of 1934. In addition, on November 13, 2012, the Financial Industry Regulatory Authority, Inc. ("FINRA") accepted the Company's membership application. The Company is registered with the SEC and is a member of FINRA and the securities Investor Protection Corporation ("SIPC"). The Company specializes in mergers and acquisitions and other related services.

#### **Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with the accounting principles generally accepted in the United States of America.

#### Reporting Period

The company reports its financial information on a calendar year (December 31). These financial statements reflect the financial information as of December 31, 2015 and for the year then ended.

#### Use of Estimates

The presentation of the financial statements is in conformity with accounting principles generally accepted in the united States of America requires management to make certain estimates and assumptions that affect the reported amount of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Revenue Recognition

Revenue consist of fees earned from providing advisory services and are recorded upon performance of these services. Non-refundable retainer fees are earned and recorded on a monthly basis. Success fees are earned and recorded when a transaction is closed.

#### Income Taxes

The company is treated as a partnership for federal and state income tax purposes: therefore, the taxable income or loss from the Company's operations is allocated to the Company's members.

#### LOUGHLIN INVESTMENTS LLC D/B/A LM + CO. CAPITAL NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015

The Company follows accounting standards that provide clarification on accounting for uncertainty in income taxes recognized in the Company's financial statements. The guidance prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return and also provides guidance on derecognition, classification, interest and penalties, disclosure and transition. Tax returns for 2012 and forward are subject to audit by federal and state jurisdictions. At December 31, 2015, there were no significant income tax uncertainties that are expected to have a material impact on the Company's financial statements. In addition, no penalties or interest were incurred during the year ended December 31, 2015.

#### Subsequent Events

The Company has evaluated its subsequent events and transactions occurring after December 31, 2015 through February 23, 2016, the date the financial statements were available to be issued.

#### Note 2 - Net Capital Requirements

The company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires maintenance if the minimum net capital of the greater of \$5,000 or one-eighth of aggregate indebtedness and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2015 the Company had net capital of \$641,695 which exceeds it requirement by \$636,695.

The Company in not required to furnish the "computation of reserve requirements" under Rule 15c3-3 of the securities and Exchange Commission due to the fact that it qualifies for, and complies, with the exemptive provision k(2)(i) of Rule 15c3-3. This provision exempts brokers or dealers who do not hold funds for securities for, or woe money or securities to, customers from having to furnish the "computation of reserve requirements."

There were no differences between this calculation of net capital and the corresponding computation presented by the Company and included in the Company's unaudited Part IIA FOCUS Report filing as of December 31, 2015.

#### LOUGHLIN INVESTMENTS LLC D/B/A LM + CO. CAPITAL NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015

#### Note 3 - Concentrations of Credit Risk

For the year ended December 31, 2015, 6 customers made up 100% of the Company's annual revenues.

#### Note 4 - Related Party Transactions

Under the terms of and expense sharing agreement, certain expenses of the Company are paid by Loughlin Management Partners & Co. Inc., a related party through common ownership, on behalf of the Company. For the year ended December 31, 2015, expenses related to the expense sharing agreement amounted to approximately \$852,746.



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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 UNDER THE SECURITIES EXCHANGE ACT OF 1934

To the Members
Loughlin Investments, LLC
d/b/a LM + Co. Capital
New York, New York

We have audited the financial statements of Loughlin Investments, LLC d/b/a LM + Co. Capital as of and for the year ended December 31, 2015, and have issued our report thereon dated February 23, 2016, which contains an unmodified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission, contained on page 12, has been subjected to audit procedures performed in conjunction with the audit of Loughlin Investments, LLC d/b/a LM + Co. Capital's financial statements. The supplemental information is the responsibility of Loughlin Investments, LLC d/b/a LM + Co. Capital's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. § 240.17a-5. In our opinion, the Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission is fairly stated, in all material respects, in relation to the financial statements as a whole

Certified Public Accountants

Livingston, New Jersey February 23, 2016



### LOUGHLIN INVESTMENTS LLC D/B/A LM + CO. CAPITAL

#### SCHEDULE I

#### COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 SECURITIES EXCHANGE COMMISSION **DECEMBER 31, 2015**

NET CAPITAL	
Total Members' Equity	\$706,335
DEDUCTIONS AND/OR CHANGES	
Non-allowable assets	64,640
NET CAPITAL	641,695
Less: Minimum net capital requirements at 6 2/3% of	
aggregate indebtedness (\$5,000 if higher)	5,000
EXCESS NET CAPITAL	\$636,695
AGGREGATE INDEBTEDNESS	
Accounts payable	\$ 9,712
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	.0151 to 1

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS AND INFORMATION RELATING TO POSSESSION AND CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

The Company is exempt from the provisions of Rule 15c3-3 of the SEC since the Company's activities are limited to those set forth in the conditions for exemption pursuant to subsection k(2)(i) of the Rule.



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### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Members
Loughlin Investments, LLC
d/b/a LM + Co. Capital
New York, New York

We have reviewed management's statements, included in the accompanying Exemption Report in which (1) Loughlin Investments, LLC d/b/a LM + Co. Capital identified the following provisions of 17 C.F.R. §15c3-3(k) under which Loughlin Investments, LLC d/b/a LM + Co. Capital claimed an exemption from 17 C.F.R. §240.15c3-3:(2)(i) ("exemption provisions") and (2) Loughlin Investments, LLC d/b/a LM + Co. Capital stated that Loughlin Investments, LLC d/b/a LM + Co. Capital met the identified exemption provisions throughout the most recent fiscal year without exception. Loughlin Investments, LLC d/b/a LM + Co. Capital's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Loughlin Investments, LLC d/b/a LM + Co. Capital's compliance with the exemption provisions. A review is substantially less in scope than an examination the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Certified Public Accountants

Livingston, New Jersey February 23, 2016







December 31, 2015

On behalf of Loughlin Investments LLC d/b/a LM+Co Capital, I, as Chief Compliance Officer, attest to the following as required by the SEC in conjunction with our annual audit report for the period ending December 31, 2014:

- LM+ Co Capital claims an exemption from SEC Rule 15c3-3 under the K(2)(i) provision.
- LM+Co Capital did not hold any customer funds or securities at any time during the year.
- LM+Co Capital met the identified exemption provisions throughout the reporting period of January 1<sup>st</sup> thru December 31, 2014 without exception.

Peter Broshek

Chief Compliance Officer

LM+Co Capital

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be, and should not be, used by anyone other than these specified parties.

Certified Public Accountants

Livingston, New Jersey February 23, 2016



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## INDEPENDENT ACCOUNTANTS' AGREED-UPON PROCEDURES REPORT ON SCHEDULE OF ASSESSMENT AND PAYMENTS (FORM SIPC-7)

To the Members Loughlin Investments, LLC d/b/a LM + Co. Capital New York, New York

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2015, which were agreed to by Loughlin Investments, LLC d/b/a LM + Co. Capital, and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating Loughlin Investments, LLC d/b/a LM + Co. Capital's compliance with the applicable instructions of Form SIPC-7. Loughlin Investments, LLC d/b/a LM + Co. Capital's management is responsible for Loughlin Investments, LLC d/b/a LM + Co. Capital's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
- 2) Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2015, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2015, noting no differences;
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences;
- 4) Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and
- 5) Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, if any.



### SIPC-7 (33-REV 7/10)

Disposition of exceptions:

# SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300 General Assessment Reconciliation

(33-REV 7/10)

For the fiscal year ended  $\frac{\text{December 31}}{\text{(Read carefully the instructions in your Working Copy before completing this Form)}}$ 

IO BE FILED BY ALL SIPC M	EMBERS WITH FISCAL YEAR ENDINGS
1. Name of Member, address, Designated Examining Authori purposes of the audit requirement of SEC Rule 17a-5:	ty, 1934 Act registration no. and month in which fiscal year ends for
8-68651 FINR DEC	Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.
Loughlin Investments LLC d/b/a LM + Co Capital	formers possing and so indicate on the form mod.
220 W 42nd St, 9th Floor	Name and telephone number of person to contact respecting this form.
New York, NY 10036-7200	Laura Crosby-Brown (603) 216-8918
2. A. General Assessment (item 2e from page 2)	\$
B. Less payment made with SIPC-6 filed (exclude interest) 7-21-2015	(
Date Paid	1
C. Less prior overpayment applied	2,475
D. Assessment balance due or (overpayment)	<del></del>
E. Interest computed on late payment (see instruction E)	) fordays at 20% per annum
F. Total assessment balance and interest due (or overpa	ayment carried forward) \$
G. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$
H. Overpayment carried forward	\$()
Subsidiaries (S) and predecessors (P) included in this form	m (give name and 1934 Act registration number):
The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete.	Loughlin Investments LLC d/b/a LM + Co Capital (Name of Corporation, Partnership or other organization)
	(Authorized Signature)
Dated the day of, 20	Managing Member
This form and the assessment payment is due 60 days after for a period of not less than 6 years, the latest 2 years in	ter the end of the fiscal year. Retain the Working Copy of this form nan easily accessible place.
Dates:	nuod.
Dates: Postmarked Received Revie Calculations Document	mentation Forward Copy
<b>E</b>	montation Total Copy
Exceptions:	

### DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning <u>January 1</u>, 20 <u>15</u> and ending <u>December 31</u>, 20 <u>15</u> Eliminate cents

Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	\$1,635,000
2b. Additions:	
(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.	
(2) Net loss from principal transactions in securities in trading accounts.	
(3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	
(7) Net loss from securities in investment accounts.	
Total additions	0
Deductions:     (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	
(2) Revenues from commodity transactions.	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	
(4) Reimbursements for postage in connection with proxy solicitation.	
(5) Net gain from securities in investment accounts.	
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	
(8) Other revenue not related either directly or indirectly to the securities business.  (See Instruction C):	
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  \$	
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	
Enter the greater of line (i) or (ii)	0
Total deductions	0
2d. SIPC Net Operating Revenues	\$
2e. General Assessment @ .0025	\$
	(to page 1. line 2.A.)

#### **SIPC-7 Instructions**

This form is to be filed by all members of the Securities Investor Protection Corporation whose fiscal years end March 31, 2010 thru December 31, 2010. The form together with the payment is due no later than 60 days after the end of the fiscal year, or after membership termination. Amounts reported herein must be readily reconcilable with the member's records and the Securities and Exchange Commission Rule 17a-5 report filed. Questions pertaining to this form should be directed to SIPC via e-mail at form@sipc.org or by telephoning 202-371-8300.

A. For the purposes of this form, the term "SIPC Net Operating Revenues" shall mean gross revenues from the securities business as defined in or pursuant to the applicable sections of the Securities Investor Protection Act of 1970 ("Act") and Article 6 of SIPC's bylaws (see page 4), less item 2c(9) on page 2.

B. Gross revenues of subsidiaries, except foreign subsidiaries, are required to be included in SIPC Net Operating Revenues on a consolidated basis except for a subsidiary filing separately as explained hereinafter.

If a subsidiary was required to file a Rule 17a-5 annual audited statement of income separately and is also a SIPC member, then such subsidiary must itself file SIPC-7, pay the assessment, and should not be consolidated in your SIPC-7.

SIPC Net Operating Revenues of a predecessor member which are not included in item 2a, were not reported separately and the SIPC assessments were not paid thereon by such predecessor, shall be included in item 2b(1).

- C. Your General Assessment should be computed as follows:
- (1) <u>Line 2a</u> For the applicable period enter total revenue based upon amounts reported in your Rule 17a-5 Annual Audited Statement of Income prepared in conformity with generally accepted accounting principles applicable to securities brokers and dealers. or if exempted from that rule, use X-17A-5 (FOCUS Report) Line 12, Code 4030.
- (2) <u>Adjustments</u> The purpose of the adjustments on page 2 is to determine SIPC Net Operating Revenues.
  - (a) Additions Lines 2b(1) through 2b(7) assure that assessable income and gain items of SIPC Net Operating Revenues are totaled, unreduced by any losses (e.g., if a net loss was incurred for the period from all transactions in trading account securities, that net loss does not reduce other assessable revenues). Thus, line 2b(4) would include all short dividend and interest payments including those incurred in reverse conversion accounts, rebates on stock loan positions and repo interest which have been netted in determining line 2(a).
  - (b) Deductions Line 2c(1) through line 2c(9) are either provided for in the statue, as in deduction 2c(1), or are allowed to arrive at an assessment base consisting of net operating revenues from the securities business. For example, line 2c(9) allows for a deduction of either the total of interest and dividend expense (not to exceed interest and dividend income), as reported on FOCUS line 22/PART IIA line 13 (Code 4075), plus line 2b(4) or 40% of interest earned on customers' securities accounts (40% of FOCUS Line 5 Code 3960). Be certain to complete both line (i) and (ii), entering the greater of the two in the far right column. Dividends paid to shareholders are not considered "Expense" and thus are not to be included in the deduction. Likewise, interest and dividends paid to partners pursuant to the partnership agreements would also not be deducted.

If the amount reported on line 2c (8) aggregates to \$100,000 or greater, supporting documentation must accompany the form that identifies these

deductions. Examples of support information include; contractual agreements, prospectuses, and limited partnership documentation.

- (i) Determine your SIPC Net Operating Revenues, item 2d, by adding to item 2a, the total of item 2b, and deducting the total of item 2c.
- (ii) Multiply SIPC Net Operating Revenues by the applicable rate. Enter the resulting amount (but not less than the \$150 minimum) in item 2e and on line 2A of page 1.
- (iii) Enter on line 2B the assessment due as reflected on the SIPC-6 previously filed.
- (iv) Subtract line 2B and 2C from line 2A and enter the difference on line 2D. This is the balance due for the period.
- (v) Enter interest computed on late payment (if applicable) on line 2E.
- (vi) Enter the total due on line 2F and the payment of the amount due on line 2G.
- (vii) Enter overpayment carried forward (if any) on line 2H.
- D. Any SIPC member which is also a bank (as defined in the Securities Exchange Act of 1934) may exclude from SIPC Net Operating Revenues dividends and interest received on securities in its investment accounts to the extent that it can demonstrate to SIPC's satisfaction that such securities are held, and such dividends and interest are received, solely in connection with its operations as a bank and not in connection with its operations as a broker, dealer or member of a national securities exchange. Any member who excludes from SIPC Net Operating Revenues any dividends or interest pursuant to the preceding sentence shall file with this form a supplementary statement setting forth the amount so excluded and proof of its entitlement to such exclusion.
- E. Interest on Assessments. If all or any part of assessment payable under Section 4 of the Act has not been postmarked within 15 days after the due date thereof, the member shall pay, in addition to the amount of the assessment, interest at the rate of 20% per annum on the unpaid portion of the assessment for each day it has been overdue.
- F. Securities and Exchange Commission Rule 17a-5(e) (4) requires those who are not exempted from the audit requirement of the rule and whose gross revenues are in excess of \$500,000 to file a supplemental independent public accountants report covering this SIPC-7 no later than 60 days after their fiscal year ends.

Mail this completed form to SIPC together with a check for the amount due, made payable to SIPC, using the enclosed return PO BOX envelope. If you would like to wire the assessment payment please fax a copy of the assessment form to (202)-371-6728 or e-mail a copy to form@sipc.org and request wire instructions.

From Section 16(9) of the Act:

The term "gross revenues from the securities business" means the sum of (but without duplication)—

- (A) commissions earned in connection with transactions in securities effected for customers as agent (net of commissions paid to other brokers and dealers in connection with such transactions) and markups with respect to purchases or sales of securities as principal;
  - (B) charges for executing or clearing transactions in securities for other brokers and dealers;
  - (C) the net realized gain, if any, from principal transactions in securities in trading accounts;
  - (D) the net profit, if any, from the management of or participation in the underwriting or distribution of securities;
  - (E) interest earned on customers' securities accounts;
- (F) fees for investment advisory services (except when rendered to one or more registered investment companies or insurance company separate accounts) or account supervision with respect to securities;
  - (G) fees for the solicitation of proxies with respect to, or tenders or exchanges of, securities;
  - (H) income from service charges or other surcharges with respect to securities;
- (I) except as otherwise provided by rule of the Commission, dividends and interest received on securities in investment accounts of the broker or dealer;
  - (J) fees in connection with put, call, and other options transactions in securities;
- (K) commissions earned for transactions in (i) certificates of deposit, and (ii) Treasury bills, bankers acceptances, or commercial paper which have a maturity at the time of issuance of not exceeding nine months, exclusive of days of grace, or any renewal thereof, the maturity of which is likewise limited, except that SIPC shall by bylaw include in the aggregate of gross revenues only an appropriate percentage of such commissions based on SIPC's loss experience with respect to such instruments over at least the preceding five years; and
  - (L) fees and other income from such other categories of the securities business as SIPC shall provide by bylaw.

Such term includes revenues earned by a broker or dealer in connection with a transaction in the portfolio margining account of a customer carried as securities accounts pursuant to a portfolio margining program approved by the Commission. Such term does not include revenues received by a broker or dealer in connection with the distribution of shares of a registered open end investment company or unit investment trust or revenues derived by a broker or dealer from the sales of variable annuities, the business of insurance, or transactions in security futures products.

From Section 16(14) of the Act:

The term "Security" means any note, stock, treasury stock, bond, debenture, evidence of indebtedness, any collateral trust certificate. preorganization certificate or subscription, transferable share, voting trust certificate, certificate of deposit, certificate of deposit for a security, or any security future as that term is defined in section 78c(a)(55)(A) of this title, any investment contract or certificate of interest or participation in any profit-sharing agreement or in any oil, gas or mineral royalty or lease (if such investment contract or interest is the subject of a registration statement with the Commission pursuant to the provisions of the Securities Act of 1933 [15 U.S.C. 77a et seq.]), any put, call, straddle, option, or privilege on any security or group or index of securities (including any interest therein or based on the value thereof), or any put, call, straddle, option, or privilege entered into on a national securities exchange relating to foreign currency, any certificate of interest or participation in, temporary or interim certificate for, receipt for, guarantee of, or warrant or right to subscribe to or purchase or sell any of the foregoing, and any other instrument commonly known as a security. Except as specifically provided above, the term "security" does not include any currency, or any commodity or related contract or futures contract, or any warrant or right to subscribe to or purchase or sell any of the foregoing.

#### From SIPC Bylaw Article 6 (Assessments): Section 1(f):

The term "gross revenues from the securities business" includes the revenues in the definition of gross revenues from the securities business set forth in the applicable sections of the Act.

#### Section 3:

For purpose of this article:

- (a) The term "securities in trading accounts" shall mean securities held for sale in the ordinary course of business and not identified as having been held for investment.
- (b) The term "securities in investment accounts" shall mean securities that are clearly identified as having been acquired for investment in accordance with provisions of the Internal Revenue Code applicable to dealers in securities.
- (c) The term "fees and other income from such other categories of the securities business" shall mean all revenue related either directly or indirectly to the securities business except revenue included in Section 16(9)(A)-(L) and revenue specifically excepted in Section 4(c)(3)(C)[Item 2c(1), page 2].

Note: If the amount of assessment entered on line 2e of SIPC-7 is greater than 1/2 of 1% of "gross revenues from the securities business" as defined above, you may submit that calculation along with the SIPC-7 form to SIPC and pay the smaller amount, subject to review by your Examining Authority and by SIPC.

SIPC Examining Authorities: