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OMB Number: 3235-0123

Expires: March 31, 2016 Estimated average burden

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### ANNUAL AUDITED REPORTCESSING **FORM X-17A-5** Section

**PART III** 

MAR 1.42016

SEC FILE NUMBER 8-67559

FACING PAGE Washington DC

Information required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	1/1/15 mm/dd/yy	AND ENDING	12/31/15 mm/dd/yy	
A. REGI	STRANT IDENTII	FICATION		
NAME OF BROKER-DEALER: Gogan & \	Villiams, LLC		OFFICIA	L USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	INESS: (Do not use P	.O. Box No.)		
166 El Condor Court			FIR	M I.D. NO.
	(No. and Street)			•
San Rafael	CA	9.	4903	
(City)	(State)		(Zip Code)	
NAME AND TELEPHONE NUMBER OF PE James H. Williams	ERSON TO CONTAC	T IN REGARD TO TH	HIS REPORT 415-526-275 (Area Code – Tele	
B. ACCC	UNTANT IDENT	IFICATION		
INDEPENDENT PUBLIC ACCOUNTANT v  Ernst Wintter & Associates LLP  (Nam	whose opinion is conta	·		
675 Ygnacio Valley Road, Suite A200 (Address)	Walnut Creek C (City)		94596 (ip Code)	
CHECK ONE:	(City)	(State) (2	ip Code)	
☑ Certified Public Accountant	į			
☐ Public Accountant				
☐ Accountant not resident in United Sta	tes or any of its posse	ssions.		
FO	R OFFICIAL USE	ONLY		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2).

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

### **OATH OR AFFIRMATION**

I, James H. Williams, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Gogan & Williams, LLC, as of December 31, 2015, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

NONE		
NNAI		MATT J. MIRABELLA Commission # 2034014 Notary Public - California Marin County My Comm. Expires Aug 16, 2017 President
		Title
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mas -	gm	nabella
	Motar	ry Public
This	eport**	contains (check all applicable boxes):
$\overline{\checkmark}$	(a)	Facing page
$\square$	(b)	Statement of Financial Condition.
$\square$	(c)	Statement of Income (Loss).
$\square$	(d)	Statement of Cash Flows.
	(e)	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's
		Capital.
	(f)	Statement of Changes in Liabilities Subordinated to Claims of Creditors.
$\overline{\checkmark}$	(g)	Computation of Net Capital.
☑	(h)	Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
$\square$	(i)	Information Relating to the Possession or control Requirements Under Rule
	<i>(</i> :)	15c3-3.
	(j)	A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve
		Requirement Under Exhibit Alof Rule 15c3-3.
	(k)	A Reconciliation between the audited and unaudited Statements of Financial
_	. ,	Condition with respect to methods of consolidation.
$\overline{\checkmark}$	(l)	An Oath or Affirmation.
	(m)	A copy of the SIPC Supplemental Report.
	(n)	A report describing any material inadequacies found to exist or found to have
		existed since the date of the previous audit

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3)

## **December 31, 2015**

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### ERNST WINTTER & ASSOCIATES LLP Certified Public Accountants

675 Ygnacio Valley Road, Suite A200 Walnut Creek, CA 94596 (925) 933-2626 Fax (925) 944-6333

### Report of Independent Registered Public Accounting Firm

To the Members Gogan and Williams, LLC

We have audited the accompanying statement of financial condition of Gogan and Williams, LLC (the "Company") as of December 31, 2015, and the related statements of income, changes in members' equity, and cash flows for the year then ended. These financial statements are the responsibility of Gogan and Williams, LLC's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gogan and Williams, LLC as of December 31, 2015, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Schedules I and II have been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, Schedules I and II are fairly stated, in all material respects, in relation to the financial statements as a whole.

St With + Associate LLP

Walnut Creek, California March 11, 2016

## **Statement of Financial Condition**

## **December 31, 2015**

Assets	
Cash and cash equivalents	\$ 118,381
Accounts receivable	302,275
Total Assets	\$ 420,656
Liabilities and Members' Equity	
Liabilities	
Accounts payable	\$ 375
Total Liabilities	 375
. Members' Equity	420,281
1 7	120,201

### Statement of Income

## For the Year Ended December 31, 2015

Revenue	
Referral fees	\$ 2,277,961
Total Revenue	2,277,961
Operating Expenses	
Compensation	153,969
Professional fees	51,336
Regulatory fees	11,299
Loss on Investment	25,000
Other operating expenses	18,943
Total Expenses	260,547
Income before income taxes	2,017,414
Provision for income taxes	42,496
Net Income	\$ 1,974,918

## Statement of Changes in Members' Equity

### For the Year Ended December 31, 2015

	S	ole Member	Class A	 Class B	Class C	Total
Member's Equity at January 1, 2015	\$	449,440 \$	-	\$ - \$	- \$	449,440
Taxes Payable converted to equity		256,083	-	•	-	256,083
Distribution		(929,231)	-	•	-	(929,231)
Net income		154,094	-	 	·	154,094
Member's Equity at March 31, 2015	\$	(69,614) \$		\$ - \$	- \$	(69,614)
Transfer of interest		69,614	•	(69,614)	-	-
Contributions		•	75,000	•	10,000	85,000
Distributions				(1,357,224)	(128,319)	(1,485,543)
Net Income			10,586	 1,449,269	360,969	1,820,824
Members' Equity at December 31, 2015	\$	- \$	85,586	\$ 22,431 \$	242,650 \$	420,281

### **Statement of Cash Flows**

## For the Year Ended December 31, 2015

Cash Flows from Operating Activities		
Net income	\$	1,974,918
Adjustments to reconcile net income to net cash provided by operating activities:		
Loss on investment		25,000
(Increase) decrease in: Accounts receivable Commission receivable		(303,526) 20,666
Due from HIB		18,009
Increase (decrease) in: Accrued expenses		19,146
Accounts payable		(3,738)
Net Cash Provided by Operating Activities		1,750,475
Cash Flows From Investing Activities		
Investment in GRP		(25,000)
Net Cash Used In Investment Activities	,	(25,000)
Cash Flows from Financing Activities		
Member contributions		85,000
Distributions paid		(2,414,774)
Net Cash Used In Financing Activities		(2,329,774)
Net Decrease in Cash and Cash Equivalents		(604,299)
Cash and cash equivalents at beginning of year		722,680
Cash and Cash Equivalents at End of Year	\$	118,381
Supplemental disclosure of noncash operating and financing activities:		
Taxes payable contributed by Class "B" member	\$	256,083
Transfer of interest	\$	69,614

#### Notes to the Financial Statements

December 31, 2015

#### 1. Organization

Gogan & Williams, LLC, purchased an existing broker dealer effective March 31, 2015. The company continues to operate as an accommodating broker dealer receiving referral fees from a broker dealer and an investment advisory firm. The firm has one Class A Member, one Class B Member, and three Class C Members as of December 31, 2015. The company is registered with the Securities and Exchange Commission (SEC) and the Financial Industry Regulatory Authority (FINRA). The Company operated as Heffernan Securities, LLC, through March 16, 2015 and was a wholly owned subsidiary of Heffernan Insurance Brokers (HIB).

#### 2. Significant Accounting Policies

#### Cash and Cash Equivalents

The Company considers all demand deposits held in banks and certain highly liquid investments with original maturities of three months or less, other than those held for sale in the ordinary course of business, to be cash equivalents.

#### Referral Revenue

The Company earns referral fees from a broker dealer and investment advisory firm. These referral fees are recorded when earned on a trade date basis.

#### Accounts Receivable

Management reviews accounts receivable and sets up an allowance for doubtful accounts when collection of a receivable becomes unlikely. The Company considers accounts receivable to be fully collectible, and accordingly, no allowance for doubtful accounts has been provided.

#### Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and may have an impact on future periods.

#### Fair Value of Financial Instruments

Unless otherwise indicated, the fair values of all reported assets and liabilities that represent financial instruments approximate the carrying values of such amounts.

#### **Income Taxes**

Effective April 1, 2015, the Company, a limited liability company, is taxed as a partnership under the Internal Revenue Code and a similar state statute. In lieu of income taxes, the Company passes 100% of its taxable income and expenses to its members. Therefore, after March 31, 2015, no provision or liability for federal or state income taxes is included in these financial statements. The Company is no longer subject to state income tax examination by authorities for years before 2011.

#### Notes to the Financial Statements

December 31, 2015

#### 3. Income Taxes

The Company has selected to be taxed as a C corporation through March 31, 2015. As a wholly owned subsidiary of HIB, a C corporation, the Company is included in the consolidated federal and combined state income tax return if HIB for the period through March 31, 2015. The Company has recorded income tax expense as if the Company were filing separate returns. Estimated income tax expense recorded by the Company totaled \$256,083 for the year ended December 31, 2015. The Company has no significant temporary differences. The Company evaluated its tax positions and has concluded that there are no significant uncertain tax positions related to the Company for which a reserve by the Company would be necessary as of December 31, 2015.

#### 4. Fair Value Measurements

The Fair Value Measurements Topic of the FASB Accounting Standards Codification establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1	Quoted prices (unadjusted) in active markets for identical assets or liabilities that the
	Partnership has the ability to access at the measurement date.

Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 Unobservable inputs for the asset or liability.

#### Determination of Fair Value

Under the Fair Value Measurements Topic of the FASB Accounting Standards Codification, the Company bases its fair value on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between participants at the measurement date. It is the Company's policy to maximize the use of observable inputs and minimize the use of unobservable inputs when developing fair value measurements, in accordance with the fair value hierarchy. Fair value measurements for assets and liabilities where there exists limited or no observable market data and, therefore, are based primarily upon management's own estimates, are often calculated based on current pricing policy, the economic and competitive environment, the characteristics of the asset or liability and other such factors. Therefore, the results cannot be determined with precision and may not be realized in an actual sale or immediate settlement of the asset or liability. Additionally, there may be inherent weaknesses in any calculation technique, and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, that could significantly affect the results of current or future value.

Following is a description of valuation methodologies used for assets and liabilities recorded at fair value and for estimating fair value for financial instruments not recorded at fair value:

#### Cash and cash equivalents, accounts receivable and accounts payable

The carrying amounts approximate fair value because of the short maturity of these instruments.

#### Notes to the Financial Statements

#### **December 31, 2015**

#### 4. Fair Value Measurements (continued)

#### Investments

Fair value of investments are based on the fair value of the underlying asset. Fair values are based on quoted market prices when available. When market prices are not available, fair value is generally estimated using discounted cash flow analyses, incorporating current market inputs for similar financial instruments. In instances where there is little or no market activity for the same or similar instruments, the Company estimates fair value using methods, models and assumptions that the managing member believes market participants would use to determine a current transaction price. These valuation techniques involve a high level of the managing member's estimation and judgment which become significant with increasingly complex instruments or pricing models. Where appropriate, adjustments are included to reflect the risk inherent in a particular methodology, model or input used. During 2015, the Company wrote off their investment based on review of financial information. Management does not believe the Company will recover its investment.

#### Changes in instruments for the year ended December 31, 2015

The table below summarizes the activity for equity securities measured at fair value on a recurring basis for the year ended December 31, 2015:

	Leve	el 1	Lev	el 2	Lev	el 3	To	tal
Balance at 12/31/14	\$	-	\$	-	\$	-	\$	-
Purchases of investments		-		-	2	5,000	2	25,000
Total realized loss		-		-	(2	5,000)	(2	25,000)
Total assets at fair value	\$	-	\$	-	\$	-	\$	-

#### 5. Net Capital Requirements

The Company is subject to the SEC's uniform net capital rule (Rule 15c3-1) which requires the Company to maintain a minimum net capital equal to or greater than \$5,000 and a ratio of aggregate indebtedness to net capital not exceeding 15 to 1, both as defined. At December 31, 2015, the Company's net capital was \$118,006, which exceeded the requirement by \$113,006.

#### 6. Member Interests

In accordance with the Operating Agreement (the "Agreement"), no member of the Company shall be personally liable for any debts, losses, or obligations of the Company. The Company, without limit, can issue Class B Member and Class C Member units, but shall have no right to create a class of units superior to the Class A Units without written consent of the Class A Member, the managing member.

Class "B" and Class "C" Members receive distributions in proportion to their revenue contribution.

#### 7. Risk Concentration

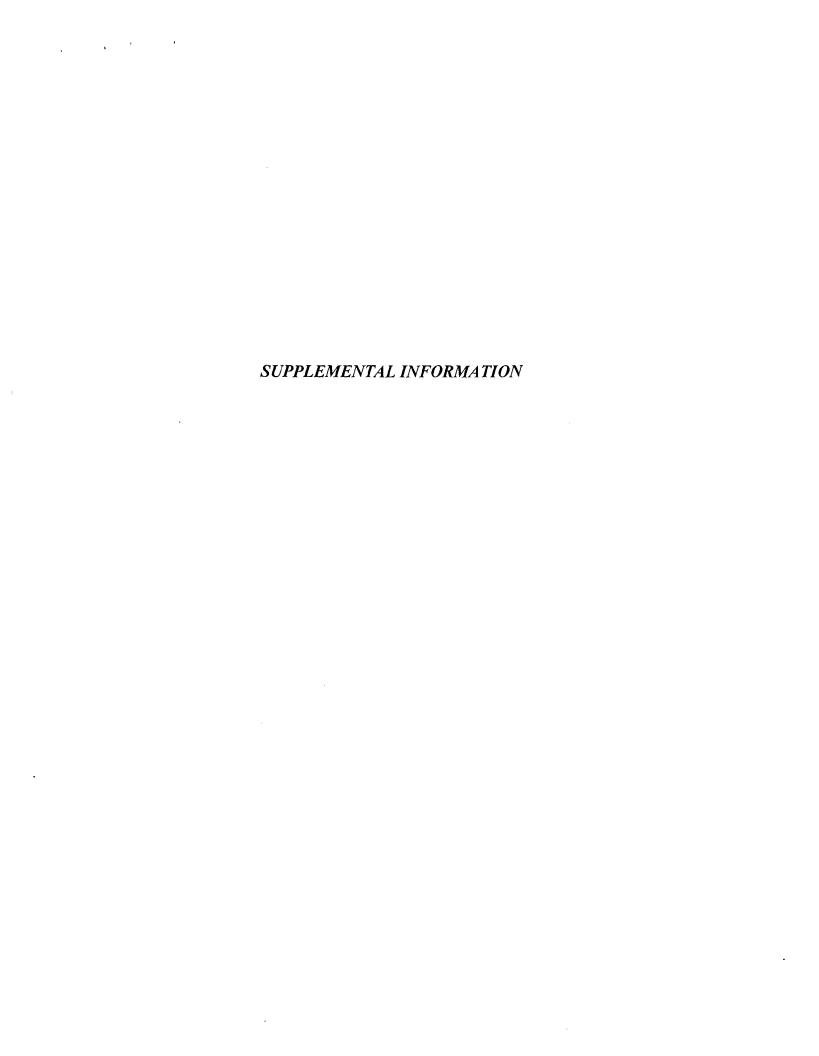
At various times during the year, the Company's cash balances may exceed the FDIC insured limit.

### Notes to the Financial Statements

December 31, 2015

### 8. Subsequent Events

The Company has evaluated subsequent events through March 11, 2016, the date which the financial statements were issued.



## Gogan & Williams (formerly Heffernan Securities, LLC) Schedule I

## Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

### As of December 31, 2015

Net Capital	
Total stockholder's equity	\$ 420,281
Less: Non-allowable assets	
Accounts receivable	302,275
Total non-allowable assets	302,275
Net Capital  Net minimum capital requirement of 6 2/3% of aggregate indebtedness of \$374 or	118,006
\$5,000, whichever is greater	5,000
Excess Net Capital	\$ 113,006

## Reconciliation with Company's Net Capital Computation (Included in Part II of Form X-17A-5 as of December 31, 2015)

Net capital, as reported in Company's Part 11 of Form X-17-A-5 as	
of December 31, 2015	\$ 66,842
Increase in stockholders' equity	209,467
Increase in non-allowable accounts receivable	 (158,303)
Net capital per above computation	\$ 118,006

Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

For the Period Ended December 31, 2015

An exemption from Rule 15c3-3 is claimed, based upon section (k)(2)(i). All customer transactions are processed in accordance with Rule 15c3-1(a)(2).

Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commissions

For the Period Ended December 31, 2015

An exemption from Rule 15c3-3 is claimed, based upon section (k)(2)(i).

### ERNST WINTTER & ASSOCIATES LLP Certified Public Accountants

675 Ygnacio Valley Road, Suite A200 Walnut Creek, CA 94596 (925) 933-2626 Fax (925) 944-6333

### Review Report of Independent Registered Public Accounting Firm

To the Members Gogan and Williams, LLC

We have reviewed management's statements, included in the accompanying SEA 15c3-3 Exemption Report, in which (1) Gogan and Williams, LLC (the "Company") identified the following provisions of 17 C.F.R. §15c3-3(k) under which the Company claimed an exemption from 17 C.F.R. §240.15c3-3: (2)(i) (the "exemption provisions") and (2) the Company stated that it met the identified exemption provisions throughout the most recent fiscal year without exception. The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

EtHAL + Associate LLP

Walnut Creek, California March 11, 2016

### SEA 15c3-3 Exemption Report

- I, James H. Williams, President of Gogan & Williams (the "Company") represent the following:
  - 1. The Company claims the k(2)(i) exemption to SEA §240.15c3-3;
  - 2. The Company met the identified exemption provisions in SEA §240.15c3-3(k) throughout the most recent fiscal year as of December 31, 2015 without exception; and
  - 3. There were no exceptions during the most recent fiscal year in meeting the identified exemption provisions in SEA §240.15c3-3(k).

Respectfully submitted,

James H. Williams

President

675 Ygnacio Valley Road, Suite A200 Walnut Creek, CA 94596

(925) 933-2626 Fax (925) 944-6333

#### Independent Accountant's Agreed-Upon Procedures Report on Schedule of Assessment and Payments (Form SIPC-7)

To the Members Gogan and Williams, LLC

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2015, which were agreed to by Gogan and Williams, LLC (the "Company"), and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of Form SIPC-7. The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
- 2) Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2015, as applicable. with the amounts reported in Form SIPC-7 for the year ended December 31, 2015, noting a difference of \$203,944;
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting a difference of \$203,944;
- 4) Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and
- 5) Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences (if applicable).

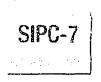
We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

If With + Aprocenter

Walnut Creek, California March 11, 2016

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# SECURITIES INVESTOR PROTECTION CORPORATION BY PROFITE Walterwal By District See

General Assessment Reconciliation

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Gogan & Williams, LLC
Annual Audit Report
December 31, 2015