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	UNITEDSTATES RITIESANDEXCHANGECOMM Washington, D.C. 20549 NUAL AUDITED REP FORM X-17A-5 PABT HI		Expires: Marcl Estimated average b hours per response	235-0123 n 31, 2016 urden 12.00
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Securities Excha	inge Act of 1934 and Rule 1	7a-5 Thereun		_ /
REPORT FOR THE PERIOD BEGINNING_	01/01/2015 A	ND ENDING	12/31/201 MM/DD/YY	5 2
A DE(	GISTRANT IDENTIFICAT			
A. NEX				
NAME OF BROKER-DEALER: Loring	Ward Securities Inc		OFFICIAL US	E ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	SINESS: (Do not use P.O. Box N	0.)	FIRM I.D	. NO.
10 Almaden Blvd,	15th Floor			
	(No. and Street)			
San Jose	California		95113	
(City) NAME AND TELEPHONE NUMBER OF PI Michael Clinton	(State) ERSON TO CONTACT IN REGA		(Zip Code) PORT <u>(800) 366-726</u> (Area Code – Telepho	
			(med code Telepin	ne rumou
B. ACC	OUNTANT IDENTIFICAT	TION		
	vhose opinion is contained in this	Report*		
INDEPENDENT PUBLIC ACCOUNTANT V	vhose opinion is contained in this (Name – if individual, state last, first, m	Report* iddle name)	ornia 04	105
INDEPENDENT PUBLIC ACCOUNTANT w	vhose opinion is contained in this (Name – if individual, state last, first, m	Report*		105 <sup>Code)</sup>
NDEPENDENT PUBLIC ACCOUNTANT v KPMG LLP 55 Second Street, Suite 140 (Address)	vhose opinion is contained in this (Name – if individual, state last, first, m 00 San Francisco	Report* iddle name) Califo		
INDEPENDENT PUBLIC ACCOUNTANT v KPMG LLP 55 Second Street, Suite 140 (Address) CHECK ONE: CETTIFIED Public Accountant	vhose opinion is contained in this (Name – if individual, state last, first, m DO San Francisco (City)	Report* iddle name) Califo (State)		
INDEPENDENT PUBLIC ACCOUNTANT v KPMG LLP 55 Second Street, Suite 140 (Address) CHECK ONE:	vhose opinion is contained in this (Name – if individual, state last, first, m DO San Francisco (City)	Report* iddle name) Califo (State)		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)  $\int_{M}$ 

Potential persons who are to respond to the collection of Information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

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## OATH OR AFFIRMATION

### I, Michael Clinton

, swear (or affirm) that, to the best of

Signature

Chief Financial Officer Title

my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Loring Ward Securities Inc.

# of December 31

1 \_\_\_\_\_, 20<u>15</u>, are true and correct. I further swear (or affirm) that

neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Sce attached California Surat with Affiant Statement mg 2/26/16

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- ☑ (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- □ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**CALIFORNIA JURAT WITH AFFIANT STATEMENT GOVERNMENT CODE § 8202** See Attached Document (Notary to cross out lines 1–6 below) Signature of Document Signer No. 2 (if any) Signature of Document Signer No. 1 A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document. Subscribed and sworn to (or affirmed) before me State of California County of Santa Clack day of the UM on this 2 Year bγ (1) (and (2) MARLENE A. BASS Name(s) of Signer(s) Commission # 2085713 Notary Public - California proved to me on the basis of satisfactory evidence Santa Clara County to be the person(s) who appeared before me. / Comm. Expires Nov 9, 2018 Signature of Notary Public Signature\_ Seal Place Notary Seal Above **OPTIONAL** Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document. **Description of Attached Document** Document Date: 02/26/2016 Title or Type of Document: MMUAI Signer(s) Other Number of Pages: 15 ©2014 National Notary Association • www.NationalNotary.org • 1-800-US NOTARY (1-800-876-6827) Item #5910



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> KPMG LLP Suite 1400 55 Second Street San Francisco, CA 94105

## **Report of Independent Registered Public Accounting Firm**

The Board of Directors Loring Ward Securities Inc.:

We have audited the accompanying statement of financial condition of Loring Ward Securities Inc. (the Company) as of December 31, 2015, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Loring Ward Securities Inc. as of December 31, 2015, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

The supplemental information contained in Schedules I, II, and III has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. § 240.17a-5. In our opinion, the supplemental information contained in Schedules I, II, and III is fairly stated, in all material respects, in relation to the financial statements as a whole.

KPMG LLP

San Francisco, California February 26, 2016

## Statement of Financial Condition

December 31, 2015

Assets	
Cash and cash equivalents	\$ 971,029
Prepaid expenses	41,321
Deposits and other current assets	389,960
Total assets	\$ 1,402,310
Liabilities and Stockholder's Equity	
Accounts payable and accrued liabilities	\$ 52,602
Due to related party (notes 2(c) and 3)	143,337
Total liabilities	195,939
Stockholder's equity:	
Common stock, \$0.01 par value; 100 shares authorized;	
100 shares issued and outstanding	1
Additional paid-in capital	99,999
Retained earnings	1,106,371
Total stockholder's equity	1,206,371
Total liabilities and stockholder's equity	\$ 1,402,310

See accompanying notes to financial statements.

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## Statement of Income

Year ended December 31, 2015

Revenues:		
Brokerage commissions (note 3)	\$	743,117
Supervisory fees (note 3)		241,858
Interest and dividend income	-	1,776
Total revenues	-	986,751
Expenses:		
Management fee to related party (note 3)		432,000
General		108,850
Licensing and brokerage transaction fees		32,792
Insurance	-	28,325
Total expenses	-	601,967
Income before income taxes		384,784
Income taxes (note 4)	-	153,276
Net income	\$	231,508

See accompanying notes to financial statements.

5. **s** 

Statement of Changes in Stockholder's Equity

Year ended December 31, 2015

	-	Common stock	Additional paid in capital	Retained earnings	Total stockholder's equity
Balances, December 31, 2014	\$	1	99,999	874,863	974,863
Net income	_			231,508	231,508
Balances, December 31, 2015	\$ _	1	99,999	1,106,371	1,206,371

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See accompanying notes to financial statements.

3

## Statement of Cash Flows

## Year ended December 31, 2015

Cash flows from operating activities:		
Net income	\$	231,508
Adjustments for change in operating assets and liabilities:		
Decrease in prepaid expenses		1,564
Increase in deposits and other current assets		(137,623)
Increase in due to related party		136,654
Decrease in due from related party		80,021
Increase in accounts payable and accrued liabilities	_	4,566
Net increase in cash and cash equivalents		316,690
Cash and cash equivalents, beginning of year	_	654,339
Cash and cash equivalents, end of year	\$_	971,029

See accompanying notes to financial statements.

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Notes to Financial Statements

December 31, 2015

#### (1) Organization and Nature of Operations

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Loring Ward Securities Inc. (the Company), a wholly owned subsidiary of Loring Ward Group Inc. (LWGI), is wholly owned by Loring Ward Holdings Inc. (LWHI) (formerly Werba Reinhard Inc. as of December 31 2015) who is the ultimate shareholder of the Company. The Company is a registered broker-dealer under the *Securities Exchange Act* of 1934 and is a member of the Financial Industry Regulatory Authority, Inc. (FINRA). The Company is subject to various governmental rules and regulations including the Net Capital Rule set forth in rule 15c3-1 of the Securities Exchange Act of 1934. The Company is licensed to operate in all 50 states plus the District of Columbia and the U.S. Virgin Islands.

The Company is an introducing broker-dcalcr whose business includes the underwriting and distribution of the SA Funds – Investment Trust and introducing clients' securities accounts to its correspondent clearing firm, Pershing LLC, on a fully disclosed basis. The Company is exempt from Rule 15c3-3 of the U.S. Securities and Exchange Commission.

## (2) Significant Accounting Policies

#### (a) Basis of Presentation

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America.

#### (b) Cash and Cash Equivalents

The Company considers cash and cash equivalents to include cash on hand, demand deposits and other investments with original maturities of three months or less. Cash and cash equivalents includes a restricted cash deposit of \$100,000 with Pershing LLC. Refer to note 6 for further details.

#### (c) Income Taxes

The Company is a member of the LWHI affiliated group and, accordingly, its federal taxable income or loss is included in the consolidated federal income tax return filed by LWHI. The Company may also be included in certain state and local tax returns of LWHI or its subsidiaries. The Company's tax sharing agreement with LWGI generally provides that current and deferred tax provision is calculated using a separate return method, without modification of a benefits for loss approach in which the net federal and state taxable loss of one entity is used in the consolidated federal tax return or combined state tax return to offset taxable income of another entity which reduces what otherwise would have been higher consolidated taxable income and taxes payable. This method resulted in an intercompany tax expense from the Company to LWGI of \$153,276 in 2015. The Company has outstanding related party payable of \$124,816 to LWGI as of December 31, 2015.

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is

#### Notes to Financial Statements

December 31, 2015

recognized in income in the period that includes the enactment date. Where a deferred tax asset has been recognized, a valuation allowance is established if, based on the weight of available evidence, it is more than likely that the deferred tax asset will not be realized.

The Company is required to determine whether its tax positions are "more-likely-than-not" to be sustained upon examination by the applicable taxing authority, based on the technical merits of the position. Tax positions not deemed to meet a "more-likely-than-not" threshold would be recorded as a tax expense in the current year. Based on its analysis, the Company has determined that it has not incurred any liability for unrecognized tax benefits as of December 31, 2015.

#### (d) Revenues

#### **Brokerage Commissions**

The Company earns brokerage fees and commissions on the sale of securities. Commission revenues, net of expenses, are recorded on a trade date basis.

#### Supervisory Fees

The Company earns supervisory fees for overseeing the investment advisory activities of its registered representatives. Most of the fees are for introducing and working with clients of LWI Financial Inc. (LWIF), a related party through common ownership. The fees are recognized as income over each quarterly period.

#### **Interest and Dividend Income**

Interest income is recorded using the accrual method of accounting and dividend income is recorded on the ex-dividend date.

#### (e) Licensing and Brokerage Transaction Fees

The Company pays licensing fees to FINRA for individual and state registration. Additionally, the Company pays transaction fees in relation to being an underwriter for the sale or purchase of certain funds to clients.

#### (f) Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.

#### Notes to Financial Statements

December 31, 2015

## (3) Related Party Transactions

The Company routinely engages in various financial transactions with affiliated companies. The Company receives credit for the collection of its receivables and is charged for the settlement of its liabilities through intercompany accounts with affiliates. The nature of these transactions was as follows:

- The supervisory fees earned for overseeing the investment advisory activities are from introducing and working with clients of LWIF. For the year ended December 31, 2015, the Company earned \$141,858 in supervisory fees from LWIF.
- As per the administrative service agreement between the Company and LWIF, LWIF paid the Company \$100,000 in 2015 as fees for the distribution services provided by the Company. This fee is included in supervisory fees in the accompanying statement of income.
- LWIF also pays fixed transaction fees for all trades the Company introduces to the clearing broker on behalf of LWIF. The fee is multiplied to the actual number of transactions for each month and totaled \$592,386 in 2015. This fee is included in brokerage commissions in the accompanying statement of income.

The Company bears expenses directly related to its operations, while LWIF bears expenses on behalf of the Company and other commonly controlled entities, including, but not limited to personnel, office space and other support services. The Company pays a monthly management fee of \$36,000 (\$432,000 for 2015), under an agreement between the parties to compensate LWIF for these common expenses.

Related party payable due to LWIF on demand as of December 31, 2015 is \$18,521.

### (4) Income Taxes

The current income taxes for the year ended December 31, 2015 were \$153,276. There were no deferred income taxes during the year ended December 31, 2015.

### (5) Financial Instruments

### (a) Risk Management Activities

The Company earns supervisory fees, which vary based upon the net asset value of assets managed for LWIF and distributions fees based on the administrative services agreement. For the year ended December 31, 2015 such fees were 14% of total revenue. The supervisory fees and distribution fees are received from LWIF. Therefore, termination of this relationship with LWIF could adversely affect the Company's revenue.

### (b) Fair Values

The carrying amount of the Company's financial instruments, which include cash deposited with the Company's Clearing Brokers, other current assets, and accounts payable, approximate their fair value because of the short-term maturity of these instruments.

### (6) Clearing Agreement

The Company is an introducing broker and clears transactions with and for customers on a fully disclosed basis with Pershing LLC, a Bank of New York Mellon company. The Company promptly transmits all

Notes to Financial Statements

December 31, 2015

customer funds and securities to Pershing LLC, and is required to maintain a \$100,000 minimum cash deposit which is included in cash and cash equivalents on the statement of financial condition.

## (7) Regulatory Requirements

The Company is subject to the U.S. Securities and Exchange Commission (SEC) Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. As of December 31, 2015, the Company was in compliance with Rule 15c3-1, with net capital of \$1,157,006, which was \$1,143,943 in excess of its required net capital of \$13,063. The Company's aggregate indebtedness to net capital ratio was 0.17 to 1.

The Company is exempt from Rule 15c3-3 under paragraph (k)(2)(ii) of the Securities Exchange Act of 1934 relating to the determination of reserve requirements because it does not maintain customer accounts or take possession of customer securities.

#### (8) Subsequent Events

The Company has evaluated subsequent events from the balance sheet date through February 26, 2016 the date at which the financial statements were available to be issued, and determined there were no events that required disclosure.

## Schedule I - Computation of Net Capital under Rule 15c3-1 of the Securities and Exchange Commission

December 31, 2015

Net capital:	
Total stockholder's equity	\$ 1,206,371
Less nonallowable assets	49,365
Net capital	1,157,006
Aggregate indebtedness:	
Total liabilities	195,939
Total aggregate indebtedness	195,939
Computation of net capital requirements: Net capital required – greater of \$5,000 or 6-2/3% of aggregate indebtedness	
of \$195,939	13,063
Net capital in excess of requirements	\$ 1,143,943
Ratio of aggregate indebtedness to net capital	0.17 to 1
A reconciliation between the above computation and the Company's corresponding unaudited Form $X_{-17}A_{-5}$ . Part IIA filed with the Financial Industry Regulatory	

unaudited Form X-17A-5, Part IIA, filed with the Financial Industry Regulatory Authority, Inc. on January 22, 2016, is not required as no differences exist.

See accompanying independent registered public accounting firm's report.

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## LORING WARD SECURITIES INC.

Schedule II – Computation for Determination of Reserve Requirements Pursuant of Rule 15c3-3

December 31, 2015

A computation of the reserve requirement is not applicable to Loring Ward Securities Inc. because the Company qualifies for an exemption under Rule 15c3-3(k)(2)(ii).

See accompanying independent registered public accounting firm's report.

## Schedule III – Information Relating to Possession or Control Requirements Pursuant of Rule 15c3-3

December 31, 2015

Information relating to possession or control requirements is not applicable to Loring Ward Securities Inc. because the Company qualifies for an exemption under Rule 15c3-3(k)(2)(ii).

See accompanying independent registered public accounting firm's report.

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KPMG LLP Suite 1400 55 Second Street San Francisco, CA 94105

## **Report of Independent Registered Public Accounting Firm**

The Board of Directors Loring Ward Securities Inc.:

We have reviewed management's statements, included in the accompanying Loring Ward Securities Inc.'s Exemption Report, in which (1) Loring Ward Securities Inc. (the Company) identified the following provisions of 17 C.F.R. § 15c3-3 (k) under which the Company claimed an exemption from 17 C.F.R. § 240.15c3-3(k)(2)(ii) (the exemption provision); and (2) the Company stated that it met the identified exemption provision throughout the year ended December 31, 2015 without exception. The Company's management is responsible for compliance with the exemption provision and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provision. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

KPMG LIP

San Francisco, California February 26, 2016



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LORING WARD SECURITIES INC. 10 Almaden Blvd., 15<sup>th</sup> Floor San Jose, CA 95113

(800) 366-7266

www.loringward.com

#### Loring Ward Securities Inc.'s Exemption Report

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Loring Ward Securities Inc. (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

(1) The Company claimed an exemption from 17 C.F.R. § 240.15c3-3 under the following provisions of 17 C.F.R. § 240.15c3-3 (k)(2)(ii)

(2) The Company had no obligations under 17 C.F.R. § 240.15c3-3 throughout the most recent fiscal year without exception.

Loring Ward Securities Inc.

I, Michael Clinton, swear (or affirm) that, to my best knowledge and belief, this Exemption Report is true and correct.

By:

Title: Chief Financial Officer

Date: 2/26/16



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KPMG LLP Suite 1400 55 Second Street San Francisco, CA 94105

## Report of Independent Registered Public Accounting Firm on Applying Agreed-Upon Procedures Pursuant to SEC Rule 17a-5(e)(4)

The Board of Directors Loring Ward Securities Inc.:

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2015, which were agreed to by Loring Ward Securities Inc. (the Company) and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records in the general ledger and the corresponding check payments, noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2015, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2015, noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 to the general ledger, noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LIP

San Francisco, California February 26, 2016

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San Jose, (	CA 95113-2226 '			elephone number of person to	30
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# DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for			period
beginning Jan	iuary	1, 2015	
and ending 🛰	eente	r 31, 2015	

(to page 1, line 2.A.)

ltem No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)		Eliminate cents \$986,750
<ul> <li>2b. Additions:         <ul> <li>(1) Total revenues from the securities business of subsidiaries (e predecessors not included above.</li> </ul> </li> </ul>	xcept foreign subsidiaries) and	
(2) Net loss from principal transactions in securities in trading ac	counts.	
(3) Net loss from principal transactions in commodities in trading	accounts.	
(4) Interest and dividend expense deducted in determining item 2	a.	
(5) Net loss from management of or participation in the underwrit	ing or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees an profit from management of or participation in underwriting or	id legal fees deducled in determining net distribution of securities.	·
(7) Net loss from securities in investment accounts.		
Total additions		
2c. Deductions: (1) Revenues from the distribution of shares of a registered open investment trust, from the sale of variable annuities, from the advisory services rendered to registered investment companie accounts, and from transactions in security futures products.	business of insurance, from investment	100,000
(2) Revenues from commodity transactions.		
(3) Commissions, floor brokerage and clearance paid to other SIP securities transactions.	C members in connection with	
(4) Reimbursements for postage in connection with proxy solicitat	ion.	
(5) Net gain from securities in investment accounts.		
(6) 100% of commissions and markups earned from transactions i (ii) Treasury bills, bankers acceptances or commercial paper from issuance date.	n (i) certificates of deposit and that mature nine months or less	
(7) Direct expenses of printing advertising and legal fees incurred related to the securities business (revenue defined by Section	l in connection with other revenue n 16(9)(L) of the Act).	
(8) Other revenue not related either directly or indirectly to the set (See Instruction C):	ocurities business.	
(Deductions in excess of \$100,000 require documentation)		
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	11A Line 13, \$	
<ul> <li>(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).</li> </ul>	\$	
Enter the greater of line (i) or (ii)		<b>-</b>
Total deductions		100,000
2d. SIPC Net Operating Revenues		\$ <u>886,750</u>
2e. General Assessment @ .0025		s 2,217

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## **Table of Contents**

	Page(s)
Annual Audited Report Form X-17A-5 Part III	
Oath or Affirmation	
California Jurat with Affiant Statement	
Report of Independent Registered Public Accounting Firm	1
Statement of Financial Condition	2
Statement of Income	3
Statement of Changes in Stockholder's Equity	4
Statement of Cash Flows	5
Notes to Financial Statements	6-9
Schedule I – Computation of Net Capital under Rule 15c3-1 of the Securities and Exchange Commission	10
Schedule II - Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3	11
Schedule III – Information Relating to Possession or Control Requirements Pursuant to Rule 15c3-3	12
Report of Independent Registered Public Accounting Firm	13
Exemption Report	14
Report of Independent Registered Public Accounting Firm on Applying Agreed-upon Procedures Pursuant to SEC Rule 17a-5(e)(4)	15