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ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

SEC FILE NUMBER 8- 69295

## **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/15	AND ENDING_	12/31/15
	MM/DD/YY		MM/DD/YY
A. REGIS	FRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: CommunityAmerica Financial Solutions, LLC		OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			FIRM I.D. NO.
9777 Ridge Drive, Suite 360			
	(No. and Street)		
Lenexa	Kansas		66219
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PERSO Michael Haggerty	ON TO CONTACT IN	REGARD TO THIS R	EPORT (913) 905-8116
			(Area Code - Telephone Number)
B. ACCOU	NTANT IDENTIF	ICATION	
INDEPENDENT PUBLIC ACCOUNTANT whos	e opinion is contained	in this Report*	· · · · · · · · · · · · · · · · · · ·
RSM US LLP			
(Nan	ne – if individual, state last,	first, middle name)	
227 W First St, Suite 700	Duluth	MN	55802
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
☐ Public Accountant			
☐ Accountant not resident in United S	States or any of its poss	sessions.	
FO	R OFFICIAL USE (	ONLY	

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<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

I,	Mic	ichael Haggerty	, swear (or affirm) that, to the best of
		owledge and belief the accompanying financial statement munityAmerica Financial Solutions, LLC	and supporting schedules pertaining to the firm of
of	Ma	arch 3 , 20	16, are true and correct. I further swear (or affirm) that
		r the company nor any partner, proprietor, principal officed solely as that of a customer, except as follows:	eer or director has any proprietary interest in any account
_		MICHELLE WILKINS Notary Public	Signature
1	Λ	State of Kansas My Commission Expires 75-2018	President Title
$\boxtimes$	(a) (b) (c)	Notary Public  eport ** contains (check all applicable boxes): ) Facing Page. ) Statement of Financial Condition. ) Statement of Income (Loss).	
	(e) (f) (g)	<ul> <li>Statement of Changes in Financial Condition.</li> <li>Statement of Changes in Stockholders' Equity or Partners</li> <li>Statement of Changes in Liabilities Subordinated to Classical Computation of Net Capital.</li> </ul>	nims of Creditors.
	(i)	) Computation for Determination of Reserve Requirement Information Relating to the Possession or Control Requ A Reconciliation, including appropriate explanation of the Computation for Determination of the Reserve Require	nirements Under Rule 15c3-3.  the Computation of Net Capital Under Rule 15c3-1 and the
	` ,	A Reconciliation between the audited and unaudited State consolidation.	atements of Financial Condition with respect to methods of
	٠,,	An Oath or Affirmation.  A) A copy of the SIPC Supplemental Report.	
			xist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**Financial Statement** 

Year Ended December 31, 2015

Filed as PUBLIC information pursuant to Rule 17a-5(d) under the Securities Exchange Act of 1934.

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**RSM US LLP** 

### Report of Independent Registered Public Accounting Firm

To the Member CommunityAmerica Financial Solutions, LLC Lenexa, Kansas

We have audited the accompanying statement of financial condition of CommunityAmerica Financial Solutions, LLC (the Company) as of December 31, 2015, and the related notes (the financial statement). This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of CommunityAmerica Financial Solutions, LLC as of December 31, 2015, in conformity with accounting principles generally accepted in the United States.

RSM. US LLP

Duluth, Minnesota March 3, 2016

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## **Statement of Financial Condition**

## **December 31, 2015**

## **ASSETS**

Cash & cash equivalents	\$	1,698,968
Receivables:		
Commissions		480,467
Advisory fees		129,523
Total receivables		609,990
Notes receivable		300,000
Prepaid expenses		58,214
Fixed assets, net		19,926
TOTAL ASSETS	\$	2,687,098
LIABILITIES AND EQUITY		
Commissions payable	\$	419,370
Accounts payable		109,883
Accrued expenses		255,982
TOTAL LIABILITIES		785,235
Commitments and contingencies		-
TOTAL MEMBERS' EQUITY		1,901,863
TOTAL LIABILITIES AND MEMBER'S EQUITY	<u>\$</u>	2,687,098

See accompanying notes to financial statements.

#### **Notes to Financial Statements**

#### (1) Nature of Organization

CommunityAmerica Financial Solutions, LLC (Company) is registered with the Securities and Exchange Commission ("SEC") as a securities broker-dealer under the Securities Exchange Act of 1934 and is also a registered investment adviser with the State of Kansas and Missouri. The Company is a member of the Financial Industry Regulatory Authority, Inc. ("FINRA"), and the Securities Investor Protection Corporations ("SIPC").

The Company was formed for the purpose of providing investment services, including sales of equities, corporate debt, mutual funds, U.S. government and municipal securities. The Company is also engaged in sales of life insurance and annuities, brokered certificate of deposits and financial planning and advisory services.

The Company was formed in Missouri on November 5, 2001 operating as a division of CommunityAmerica Credit Union (CACU), a state charted natural person credit union (CACU), and the ultimate parent of the Company. However, the Company, a single member limited liability company, did not begin principal operations until regulatory approval as a registered broker and dealer was received by the SEC and FINRA in April 2014. The Company's initial capital contributions were received in 2013 by CommunityAmerica CUSO One, LLC (a subsidiary of CACU). The Company derives the majority of revenue from referrals and relationships with CACU as the majority of the Company's customers are also members of CACU. Therefore, a change in ownership, operating structure, or membership of CACU could have a significant adverse impact on the Company's operations.

The Company entered in to an agreement with CUSO Financial Services, LP (CFS) in October 2013 to utilize the clearing technology and client support services of CFS and CFS's clearing firm – Pershing, LLC (Pershing). The Company's parents own a minority limited partnership interest in CFS. The Company clears all transactions for its customers on a fully-disclosed basis with Pershing, who carries all customers' accounts and maintains the related records. Accordingly, the Company is exempt from Rule 15c3-3 of the Securities Exchange Act of 1934, under paragraph (k)(2)(ii) of that Rule.

### (2) Summary of Significant Accounting Policies

This summary of significant accounting policies of the Company is presented to assist in understanding the financial statements of the Company. These accounting policies conform to accounting principles generally accepted in the United States (GAAP) and reflect practices appropriate to the industry in which the Company operates.

**Use of Estimates** - The preparation of the financial statement in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as well as the disclosure of the amounts of contingent assets and liabilities at the date of the financial statement. Actual results could differ from those estimates.

**Cash** - The Company, at times, maintains cash deposits in excess of federally insured limits. At December 31, 2015, the Company's uninsured cash balances totaled \$1,248,823. Management monitors the soundness of these financial institutions and believes the Company's risk is negligible.

As of December 31, 2015, the Company held cash deposits at CACU totaling \$1,498,821.

### **Notes to Financial Statements**

**Income Taxes** - The Company is treated for tax purposes substantially as a partnership and, accordingly, is not subject to federal or state income taxes. At December 31, 2015, the Company believes it has retained its' non-taxable status, and therefore does not have any uncertain tax positions which did not meet the more likely than not measurement threshold. The current and prior two tax years remain subject to examination by U.S. federal and most state tax authorities.

Recent Accounting Pronouncements - In May 2014, the FASB issued Accounting Standards Update 2014-09, "Revenue from Contracts with Customers". This comprehensive new revenue recognition standard will supersede all existing revenue recognition guidance. The core principle of the standard is that a company should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The standard creates a five-step model for revenue recognition that requires companies to exercise judgment when considering contract terms and relevant facts and circumstances. The five-step model includes (1) identifying the contract, (2) identifying the separate performance obligations in the contract, (3) determining the transaction price, (4) allocating the transaction price to the separate performance obligations and (5) recognizing revenue when each performance obligation has been satisfied. The standard also requires expanded disclosures surrounding revenue recognition. ASU 2014-09, as deferred one year by ASU 2015-14, is effective for annual reporting periods beginning after December 15, 2018, including interim periods within that reporting period and allows for either full retrospective or modified retrospective adoption with early adoption being prohibited. The Company is currently assessing the future impact this standard may have on its financial condition, results of operations and cash flows.

## (3) Related Party Transactions

The Company operations are highly dependent on its relationship with CACU, the parent. Substantially all revenues are earned from referrals of CACU's members to the Company and certain expenses result directly from agreements with CACU. On September 20, 2013, the Company entered into an expense sharing agreement with CACU that provides for the reimbursement of certain expenses incurred by CACU that are allocable to, and therefore, paid by the Company, including accounting, human resource, technology and general overhead expenses. A payable to CACU with a balance of \$32,470 as of December 31, 2015 is included in accounts payable on the statement of financial condition.

The Company leases space from CACU on an annual basis at a fixed rate cost per occupied square foot as set forth in the expense sharing agreement. The lease is renewed annually and lease expense may change based on the occupied square footage. Lease expense is included in office occupancy and administration in the statement of operations.

Other relationships include deposits of cash with CACU and participation a retirement plan sponsored by CACU, as described below.

#### (4) Notes Receivable

The Company may extend loans to its financial advisor employees as a recruiting tool during the hiring process. The notes are structured in the form of retention loans, and include terms such as; unsecured, non-interest-bearing, and interest bearing loans (between 5 and 13%) and various terms which allow for forgiveness of the outstanding balances if certain service or performance conditions are achieved by the financial advisors. Notes with an unamortized balance of \$300,000 as of December 31, 2015 included terms of full forgiveness upon attainment of various revenue benchmarks. The benchmarks may be achieved over the next three years.

#### **Notes to Financial Statements**

#### (5) Retirement Plan

Employees participate in a qualified, defined contribution retirement plan sponsored by CACU. In order to be eligible to participate, an employee must be employed by the Company for a period of one year or more, and work at least 1,000 hours per year. Contributions to the plan are funded by employee contributions with the Company matching 100% of the employee's contribution on the first 6% of the employee's contribution.

## (6) Commitments and Contingencies

### General Litigation

The Company is subject to claims and lawsuits that arise primarily in the ordinary course of business. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the financial position of the Company.

#### Concentrations, Credit Risk and Off Balance Sheet Risk

In the normal course of business, the Company's customer activities involve the execution of various customer securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer or other broker is unable to fulfill its contracted obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss.

The Company does not open or establish accounts on behalf of its customer and does not clear its own securities and futures transactions. The customer has pre-established securities and/or futures accounts with a clearing broker for this purpose. The Company routes customer orders to trading centers (e.g. a national securities exchange), and each order message includes the customer clearing account number and clearing broker information. When a trading center executes a customer order, the trading center electronically sends the transaction directly to the clearing firm where it is booked to the customer clearing account in real time. Upon booking, the Company is relieved of any credit risk. As such, any risk associated with concentration of credit is mitigated by the clearing broker's obligation to comply with rules and regulations of the SEC.

## (7) <u>Indemnifications</u>

In the normal course of business, the Company indemnifies and guarantees certain service providers, such as broker-dealers, against specified losses in connection with their acting as an agent of, or providing services to, the Company. The maximum potential amount of future payments that the Company could be required to make under these indemnifications cannot be estimated. However, the Company believes that it is unlikely it will have to make material payments under these arrangements and has not recorded any contingent liability in the financial statement for these indemnifications.

### (8) Net Capital Requirements

The Company is subject to the SEC Uniform Net Capital Rule ("Rule 15c3-1"). The Company computes its net capital requirements under the basic method provided for in Rule 15c3-1. The basic method requires minimum net capital to be the greater of \$50,000 or 6 2/3% of aggregate indebtedness. Employee advances, repayment of subordinated borrowings, dividend payments, and other equity withdrawals are subject to certain notification and other provisions of the SEC Uniform Net Capital Rule of other regulatory bodies.

At December 31, 2015, the Company had net regulatory capital of \$509,833, which was \$457,484 in excess of the required net capital of \$52,349. Also, the ratio of aggregate indebtedness to net regulatory

## **Notes to Financial Statements**

capital for the Company is not permitted to exceed 15 to 1. As of December 31, 2015 the ratio of aggregate indebtedness to net capital for the Company was 1.5 to 1.

## (9) Subsequent Events

The Company has evaluated subsequent events for potential recognition and/or disclosure through the date this financial statement was issued.