

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FACING PAGE Wasnington DC Information Required of Brokers and Dealers Put Dant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01 01 15 MM/DD/YY	_ AND ENDING12	2/31/15 MM/DD/YY
A. REGI	STRANT IDENTIFIC	ATION	
NAME OF BROKER-DEALER: FELTL	and Company, I	wc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN	NESS: (Do not use P.O. Bo	x No.)	FIRM I.D. NO.
800 LaSalle Avenue	, Suite 210	0	
Minneapolis	(No. and Street) Minnesota		402
(City)	(State)	` '	p Code)
NAME AND TELEPHONE NUMBER OF PER	SON TO CONTACT IN RI	EGARD TO THIS REPO	ORT
		(/	Area Code – Telephone Number)
B. ACCO	UNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNTANT wh	ose opinion is contained in	this Report*	
Wiofli, LLP			
	Name – if individual, state last, fir	st, middle name)	
8665 Hudson Blvd. #2	00 St. Paul	Minnesota	55042
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
☐ Public Accountant			
☐ Accountant not resident in United	d States or any of its posses	sions.	
F	OR OFFICIAL USE ON	ILY	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



OATH OR AFFIRMATION

I, Michael B. Schierman, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Feltl and Company. Trc., as of December 31, 2015, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: SHAWN D. ARNESON Signature Signature CFO Title
of <u>December 31</u> , 2015, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: SHAWN D. ARNESON SHAWN D. ARNESON NOTARY PUBLIC - MINNESOTA My Commission Expires January 31, 2020 CFO
of <u>December 31</u> , 2015, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: SHAWN D. ARNESON SHAWN D. ARNESON NOTARY PUBLIC - MINNESOTA My Commission Expires January 31, 2020 CFO
neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: SHAWN D. ARNESON NOTARY PUBLIC - MINNESOTA My Commission Expires January 31, 2020 My Commission Expires January 31, 2020
Classified solely as that of a customer, except as follows: March 13
SHAWN D. ARNESON Signature SHAWN D. ARNESON Signature Wy Commission Expires January 31, 2020
NOTARY PUBLIC - MINNESOTA My Commission Expires January 31, 2020
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January 31, 2020 \$
Thair Danes
Notary Public
This report ** contains (check all applicable boxes):
(a) Facing Page.
(b) Statement of Financial Condition.
(c) Statement of Income (Loss).
(d) Statement of Changes in Financial Condition.
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
(g) Computation of Net Capital.
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
(l) An Oath or Affirmation.
(i) An Oath of Affirmation. (m) A copy of the SIPC Supplemental Report.
(iii) A copy of the SIPC Supplemental Report. (ii) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Minneapolis, Minnesota

Financial Statements and Additional Information

Years Ended December 31, 2015 and 2014

Financial Statements and Additional Information Years Ended December 31, 2015 and 2014

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Report of Independent Registered Public Accounting Firm

Board of Directors Feltl and Company, Inc. Minneapolis, Minnesota

We have audited the accompanying balance sheets of Feltl and Company, Inc., as of December 31, 2015 and 2014, and the related statements of operations, stockholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of Feltl and Company, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Feltl and Company, Inc., as of December 31, 2015 and 2014, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

The Computation of Net Capital Under Rule 15c3-1 has been subjected to audit procedures performed in conjunction with the audit of Feltl and Company, Inc.'s financial statements. The supplemental information is the responsibility of Feltl and Company, Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the Computation of Net Capital Under Rule 15c3-1 is fairly stated, in all material respects, in relation to the financial statements as a whole.

Wipfli LLP

St. Paul, Minnesota February 25, 2016

Wippei LLP

Balance Sheets December 31, 2015 and 2014

Assets		2015	_	2014
Cash and cash equivalents	\$	3,690,091	\$	3,784,736
Broker loans receivable	Ψ	4,786,562	Ψ	4,049,557
Securities owned, at market		2,005,934		2,965,276
Receivables from brokers, dealers and others		253,879		417,455
Fixed assets, net		290,315		364,620
Prepaid expenses and other assets		105,176		106,014
TOTAL ASSETS	\$	<u>11,131,957</u>	_\$_	11,687,658
Liabilities and Stockholders' Equity				
Liabilities:				
Accrued employee compensation and benefits	\$	655,597	\$	1,012,835
Amount due to clearing firm, secured by securities owned	φ	100,685	Φ	
Accounts payable		1,986,209		150,323 447,429
Securities sold, not yet purchased, at market		1,900,209		5,400
Accrued expenses and other liabilities		- 556,128		747,632
Accided expenses and other habilities		550, 126		141,032
Total liabilities		3,298,619		2,363,619
Stockholders' equity:				
Common stock - Par value \$1.00 per share				
Authorized - 1,000 shares				
Issued and outstanding - 528 shares		528		528
Additional paid-in capital		2,363,177		2,363,177
Retained earnings		5,469,633		6,960,334
Total stockholder's equity		7,833,338		9,324,039
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	11,131,957	\$	11,687,658

Statements of Operations Years Ended December 31, 2015 and 2014

· · · · · · · · · · · · · · · · · · ·		2015		2014
Revenue:				
Commissions	\$	9,687,797	\$	11,919,877
Investment banking fees	•	1,283,235	•	1,151,459
Firm trading profit (loss)		(59,348)		(39,053)
Interest		165,503		191,704
Corporate finance fees		1,813,608		1,572,762
Other		1,234,316		1,456,026
Total gross revenue		14,125,111		16,252,775
Interest expense		4,693		4,293
Net revenues		14,120,418		16,248,482
Noninterest Expenses:				
Employee compensation and benefits		11,085,728		12,504,569
Communication		911,647		970,313
Occupancy and depreciation		1,158,245		1,173,417
Legal and professional fees		781,705		272,891
Trade processing		285,804		499,415
Regulatory fees and assessments		890,528		1,347,868
Other		497,462		678,733
Total operating expenses		15,611,119		17,447,206
Net loss	\$	(1,490,701)	\$	(1,198,724)

Statements of Stockholders' Equity Years Ended December 31, 2015 and 2014

	Common Stock Shares Amount	k Additional nt Paid-In Capital	Retained Earnings	Total Stockholders' Equity
Balances at January 1, 2014 Distributions to stockholders Net loss	528 \$ 528	3 \$ 2,363,177	\$8,647,848 (488,790) (1,198,724)	\$11,011,553 (488,790) (1,198,724)
Balances at December 31, 2014 Net loss	528 528	3 2,363,177	6,960,334 (1,490,701)	9,324,039 (1,490,701)
Balance at December 31, 2015	528 \$ 528	3 \$ 2,363,177	\$5,469,633	\$ 7,833,338

Statements of Cash Flows Years Ended December 31, 2015 and 2014

Increase (decrease) in cash and cash equivalents: Cash flows from operating activities: Net loss Adjustments to reconcile net loss to net cash provided by operating activities: Depreciation Write-off of uncollectible broker loans Amortization of broker loans receivable Changes in operating assets and liabilities: Securities owned, at market Receivables from brokers, dealers and others Prepaid expenses and other assets Accrued employee compensation and benefits Accounts payable Accrued expenses and other liabilities Total adjustments Net cash provided by operating activities: Purchases of furniture and equipment Payments received on broker loans	(1,490,701) \$ 162,558 - 500,918 959,342 163,576 838 (300,173) 1,538,780 (246,542)	(1,198,724) 158,510 51,898 503,155 694,706 20,082 8,139 433,143 360,293 (327,144)
Cash flows from operating activities: Net loss Adjustments to reconcile net loss to net cash provided by operating activities: Depreciation Write-off of uncollectible broker loans Amortization of broker loans receivable Changes in operating assets and liabilities: Securities owned, at market Receivables from brokers, dealers and others Prepaid expenses and other assets Accrued employee compensation and benefits Accounts payable Accrued expenses and other liabilities Total adjustments Net cash provided by operating activities Cash flows from investing activities: Purchases of furniture and equipment	162,558 - 500,918 959,342 163,576 838 (300,173) 1,538,780	158,510 51,898 503,155 694,706 20,082 8,139 433,143 360,293
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Changes in operating assets and liabilities: Securities owned, at market Receivables from brokers, dealers and others Prepaid expenses and other assets Accrued employee compensation and benefits Accounts payable Accrued expenses and other liabilities Total adjustments Net cash provided by operating activities Cash flows from investing activities: Purchases of furniture and equipment	959,342 163,576 838 (300,173) 1,538,780	694,706 20,082 8,139 433,143 360,293
Securities owned, at market Receivables from brokers, dealers and others Prepaid expenses and other assets Accrued employee compensation and benefits Accounts payable Accrued expenses and other liabilities Total adjustments Net cash provided by operating activities Cash flows from investing activities: Purchases of furniture and equipment	163,576 838 (300,173) 1,538,780	20,082 8,139 433,143 360,293
Receivables from brokers, dealers and others Prepaid expenses and other assets Accrued employee compensation and benefits Accounts payable Accrued expenses and other liabilities Total adjustments Net cash provided by operating activities Cash flows from investing activities: Purchases of furniture and equipment	163,576 838 (300,173) 1,538,780	20,082 8,139 433,143 360,293
Prepaid expenses and other assets Accrued employee compensation and benefits Accounts payable Accrued expenses and other liabilities Total adjustments Net cash provided by operating activities Cash flows from investing activities: Purchases of furniture and equipment	838 (300,173) 1,538,780	8,139 433,143 360,293
Accrued employee compensation and benefits Accounts payable Accrued expenses and other liabilities Total adjustments Net cash provided by operating activities Cash flows from investing activities: Purchases of furniture and equipment	(300,173) 1,538,780	433,143 360,293
Accounts payable Accrued expenses and other liabilities Total adjustments Net cash provided by operating activities Cash flows from investing activities: Purchases of furniture and equipment	1,538,780	360,293
Accrued expenses and other liabilities Total adjustments Net cash provided by operating activities Cash flows from investing activities: Purchases of furniture and equipment		
Total adjustments Net cash provided by operating activities Cash flows from investing activities: Purchases of furniture and equipment	(246,542)	(327, 144)
Net cash provided by operating activities Cash flows from investing activities: Purchases of furniture and equipment		
Cash flows from investing activities: Purchases of furniture and equipment	2,779,297	1,902,782
Purchases of furniture and equipment	1,288,596	704,058
Payments received on broker loans	(88,253)	(36,048)
	93,992	133,794
Issuance of broker loans	(1,331,915)	(887,921)
Net cash used in investing activities	(1,326,176)	(790,175)
Cash flows from financing activities - Distributions to stockholders		(488,790)
Net change in cash and cash equivalents	(37,580)	(574,907)
Cash and cash equivalents at beginning of year	(0.,000)	4,359,643
Cash and cash equivalents at end of year \$	3,784,736	.,555,5.0

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies

Principal Business Activities

Feltl and Company, Inc. (the "Company") is registered as a broker-dealer in securities with the Financial Industry Regulatory Authority (FINRA) and the Securities and Exchange Commission (SEC). The Company engages in the business of acting as a dealer, market maker, investment banker, and providing brokerage services with respect to equity and other securities. The Company does not carry securities accounts for customers or perform custodial functions relating to customer securities and, accordingly, is exempt from SEC Rule 15c3-3. All securities transactions are cleared through a clearing broker on a fully disclosed basis. The Company is required to maintain a minimum balance of \$100,000 in cash and securities accounts with the clearing broker to collateralize certain transactions.

Use of Estimates in Preparation of Financial Statements

The preparation of the accompanying financial statements in conformity with accounting principles generally accepted in the United States requires management to make certain estimates and assumptions that directly affect the results of reported assets, liabilities, revenues, and expenses. Actual results may differ from these estimates.

Cash and Cash Equivalents

Cash and cash equivalents consist of demand deposits and certificates of deposit. The Company considers all highly liquid investments with original maturities of less than three months to be cash and cash equivalents.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Securities Owned

Securities transactions and related revenues and expenses are recorded on a trade date basis. Securities owned are stated at market value with related changes in unrealized gains or losses reflected in the Company's trading profit. Securities owned include U.S. equity securities, certificates of deposit, and debt securities. Market value is generally based on listed market prices. If listed market prices are not available, fair value is determined based on other relevant factors, including broker or dealer price quotations. All securities owned are pledged to the clearing broker on terms that permit the clearing broker to sell or repledge the securities to others subject to certain limitations.

Revenue Recognition

The Company recognizes commission revenues and related expenses on trade date. Revenues and related expenses from the sale of private placements and other corporate finance transactions are recognized on closing date. A portion of the Company's commission revenues has been allocated from firm trading profit in the form of sales credits allocated from the Company's traders to the Company's brokers.

The Company's Retail Registered Representatives ("RRRs") are independent contractors. As independent contractors, employment taxes and benefits are the responsibility of the RRRs. Generally, RRRs are paid 50% to 60% of their adjusted gross commissions, based upon their monthly gross commissions. Adjusted gross commissions represent gross commissions, less direct clearing costs, employee trades, and an amount for other heavily discounted trades.

Commissions and fees for principal and agency trades, managed money, mutual funds, insurance products, fixed-income products, and mortgage-backed securities are included in commissions on the statements of operations. Commissions for private placements are included in corporate finance fees, not gross commissions, and are paid at a lower rate plus an allocated amount for warrants, when available.

The Company's Institutional Registered Representatives are considered employees, receive a lower percentage of gross commissions than a RRR, and are reimbursed by the Company for their direct expenses.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Income Taxes

The Company has elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code and comparable state regulations. Under these provisions, the Company generally does not pay federal or state corporate income taxes on its taxable income. Instead, the stockholders report on their personal income tax returns their proportionate share of the Company's taxable income and tax credits. The Company regularly assesses the outcome of uncertain tax positions, if any, and would accrue for any potential tax liabilities, if applicable.

Income tax returns for the years ended 2014, 2013, and 2012 remain open for examination by the applicable federal and state tax authorities. The Company has not yet filed its income tax returns for the year ended December 31, 2015.

Fixed Assets

Depreciation on furniture and equipment is provided using the double declining balance method over the estimated useful lives of the assets, ranging from three to seven years. Leasehold improvements are depreciated on the straight-line method over the term of the lease, or the estimated useful lives of the assets, whichever is shorter.

Broker Loans Receivable

Included in brokers loans receivable are forgivable loans made to investment executives and other revenue-producing brokers, typically in connection with recruitment. Such forgivable loans are amortized as compensation expense over the life of the note, generally two to nine years, using the straight line method. Management assesses the likelihood of whether or not any loan would be repaid if a broker leaves the firm, and an allowance for the uncollectible portion is made if deemed necessary. At December 31, 2015, the balance includes \$870,000 of notes receivable relating to arbitration settlements that are being paid back as a 10% reduction of gross monthly commissions. As of December 31, 2015, management believes that no allowance is necessary.

Fair Value of Financial Instruments

The financial instruments of the Company are reported in the balance sheets at fair values, or at carrying amounts that approximate fair values because of the short maturity of the instruments.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Subsequent Events

Subsequent events have been evaluated through February 25, 2016, which is the date the financial statements were available to be issued.

Note 2 Receivables from Brokers, Dealers and Others

Included in the receivables from brokers, dealers, and others are unsettled inventory trades. The Company's principal source of short-term financing is provided by the clearing broker from which it can borrow on an uncommitted basis against its inventory positions, subject to collateral maintenance requirements.

The Company conducts business with brokers and dealers who are members of the major securities exchanges. The Company monitors the credit standing of such brokers and dealers and the market value of collateral and requests additional collateral as deemed appropriate.

Note 3 Financial Instruments With Off-Balance-Sheet Risk

In the ordinary course of business, the Company's securities activities involve execution, settlement, and financing of various securities transactions as principal and agent. These activities may expose the Company to credit and market risks in the event customers, other brokers and dealers, banks, depositories, or clearing organizations are unable to fulfill contractual obligations. Such risks may be increased by volatile trading markets. The Company clears all transactions for its customers on a fully disclosed basis with a clearing firm that carries all customer accounts and maintains related records. Nonetheless, the Company is liable to the clearing firm for the transactions of its customers. These activities may expose the Company to off-balance-sheet risk in the event that a counterparty is unable to fulfill its contractual obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss. The Company maintains all of its securities owned at a clearing firm, and these securities owned collateralize amounts due to the clearing firm.

The Company at times sells securities that it does not currently own and will, therefore, be obligated to purchase such securities at a future date. The Company had no securities sold, but not yet purchased at December 31, 2015.

Notes to Financial Statements

Note 4 Concentration of Credit Risk

In the normal course of business, the Company maintains its cash in demand deposit and certificates of deposit accounts at various financial institutions. At times, balances in these accounts may exceed the Federal Deposit Insurance Corporation's insured limits of \$250,000. At December 31, 2015 and 2014, the Company exceeded the insured limits by approximately \$719,000 and \$574,000, respectively.

Note 5 Fixed Assets

Fixed assets consist of the following:

	2015	2014
Leasehold improvements	\$ 725,040	\$ 725,040
Office equipment, furniture and fixtures	446,524	371,627
Computer equipment and software	237,533	234,608
Total	1,409,097	1,331,275
Accumulated depreciation	(1,118,782)	(966,655)
Net fixed assets	\$ 290,315	\$ 364,620

Note 6 Leases

The Company leases office space and various items of equipment under noncancelable operating leases generally ranging from one to seven years with certain renewal options. The Company incurred total rent expense of approximately \$996,000 and \$1,015,000 during 2015 and 2014, respectively, related to these leases.

Notes to Financial Statements

Note 6 Leases (Continued)

Future minimum payments, by year and in the aggregate, under the noncancelable operating leases with initial or remaining terms in excess of one year consisted of the following at December 31, 2015:

2016	\$ 677,495
2017	534,684
2018	285,286
2019	187,442
Total	\$ 1,684,907

Note 7 Retirement Plan

The Company sponsors a 401(k) profit sharing plan covering substantially all employees. Employees are allowed to make voluntary contributions to the plan. The Company may make discretionary contributions to the plan at the discretion of the Board of Directors. Retirement plan expense charged to operations was approximately \$157,000 and \$151,000 for 2015 and 2014, respectively.

Note 8 Regulatory Requirements

The Company is subject to the net capital requirements of FINRA and the Uniform Net Capital requirements of the SEC under Rule 15c3-1, which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1. FINRA and the SEC requirements also provide that equity capital may not be withdrawn or cash dividends paid if aggregate indebtedness to net capital exceeds 10 to 1. At December 31, 2015, the Company had regulatory net capital of \$2,675,637 which was \$2,425,637 in excess of its required net capital of \$250,000. The Company's aggregate indebtedness to net capital ratio was 1.19 to 1.0.

Notes to Financial Statements

Note 9 Commitments and Contingencies

The Company may be involved from time to time in various claims and legal proceedings of a nature considered normal to its business dealings. While any proceeding or litigation has an element of uncertainty, management of the Company believes that as of December 31, 2015, the outcome of any pending or threatened litigation will not have a material impact on the Company's financial condition or results of operations. At December 31, 2013, based on review of a regulator's reguests for information, subsequent responses to the regulator, and discussions with the Company's legal counsel, management believed that although it could not estimate a range of loss or fine related to two inquiries, they anticipated that the resolution of these issues would result in a loss that could be material to the Company's financial position and results of operations. During 2014 these inquiries were resolved for \$1,238,678, including \$13,678 restitution and \$1,225,000 regulatory assessments, which are included in regulatory fees and assessments in the 2014 statement of operations. During January, 2016, the Company settled employee related litigation that had commenced in 2014 for \$250,000, which is included in legal and professional fees in the 2015 statement of operations.

The Company extends margin credit to its customers through its clearing broker. In the event of a customer no-pay or default margin account, the Company is responsible for covering the shortage. All shortages may be paid through liquidation of customer securities held by the clearing broker. At December 31, 2015 and 2014, there were no customer margin credit lines that were in default.

The Company engages in underwriting activities and enters into firm commitments with certain customers for initial public offerings. Once an initial public offering starts trading on the open market, the Company is liable for funding all shares under the firm commitment. As of December 31, 2015 and 2014, there were no outstanding firm commitments with customers.

Note 10 Fair Value Measurements

Following is a description of the valuation methodology used for assets measured at fair value on a recurring basis, as well as the classification of the assets within the fair value hierarchy.

Securities owned - Securities owned may be classified as Level 1, Level 2, or Level 3 measurements within the fair value hierarchy. Level 1 securities include equity securities traded on a national exchange. The fair value measurement of a Level 1 security is based on the quoted price of the security. Level 2 securities include U.S. government and agency securities, obligations of states and political subdivisions, corporate debt securities, certificates of deposit, and mortgage-related securities. The fair value measurement of a Level 2 security is obtained

Notes to Financial Statements

Note 10 Fair Value Measurements (Continued)

from an independent pricing service and is based on recent sales of similar securities and other observable market data. The fair value measurement of a Level 3 security is based on a discounted cash flow model that incorporates assumptions market participants would use to measure the fair value of the security.

Information regarding the fair value of assets measured at fair value on a recurring basis as of December 31 follows:

	Recurring Fair Value Measurements Using						
		Quote	d Prices in			Sig	gnificant
	Assets	Active	Markets for	Sign	nificant Other	Uno	bservable
	Measured at	Identi	ical Assets	Obse	ervable Inputs	1	nputs
	Fair Value	(L	.evel 1)		(Level 2)	(L	evel 3)
2015							
Securities owned:							
Certificates of deposit	\$1,548,222	\$	-	\$	1,548,222	\$	-
Equity securities	210,471		210,471		-		-
Debt securities	247,241	·	-		247,241		
Assets - Securities owned	\$2,005,934	\$	210,471	\$	1,795,463	\$	
2014							
Securities owned:							
Certificates of deposit	\$2,252,760	\$	-	\$	2,252,760	\$	-
Equity securities	301,683		301,683		-		-
Debt securities	410,833		<u>-</u>		410,833		
Assets - Securities owned	\$2,965,276	\$	301,683	\$	2,663,593	\$	_

Note 11 Related-Party Transactions

The Company earns a management fee from a related party, Feltl Advisors, LLC. Fees are earned in exchange for providing office space and back office support. During 2015 and 2014, the Company recognized \$512,781 and \$484,884 in management fees, respectively, which are recorded in other revenue.

Note 12 Supplemental Cash Flow Information

Cash Paid for interest was \$4,693 in 2015 and \$4,293 in 2014.

Additional Information

Amount due to clearing firm, secured by securities owned

Portion of accrued expenses and other liabilities

Computation of basic net capital requirement: Minimum net capital required, *greater of*: 6.67% of aggregate indebtedness

Ratio: Aggregate indebtedness to net capital

Total aggregate indebtedness

Minimum dollar requirement

Net capital requirement

Excess net capital

Net capital:

Computation of Net Capital and Aggregate Indebtedness Under Rule 15c3-1 of the Securities and Exchange Commission December 31, 2015

7,833,338
4,784,355
-
723
105,377
179,446
5,069,901
2,763,437
87,800
\$ 2,675,637
•

There were no material differences between the audited Computation of Net Capital included in this report and the corresponding schedule included in the Company's unaudited amended December 31, 2015, Part IIA FOCUS filed in February 2016.

100,685

3,084,859

212,370

250,000

250,000

1.19

\$ 2,425,637

\$ 3,185,544

WIPFLi.

Report of Independent Registered Public Accounting Firm

Board of Directors Feltl and Company, Inc. Minneapolis, Minnesota

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) Feltl and Company, Inc. identified the following provisions of 17 C.F.R. §15c3-3(k) under which Feltl and Company, Inc. claimed an exemption from 17 C.F.R. §240.15c3-3: (2)(ii) (the "exemption provisions") and (2) Feltl and Company, Inc. stated that Feltl and Company, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Feltl and Company, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Feltl and Company, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Wipfli LLP

St. Paul, Minnesota February 25, 2016

Wippei LLP

WIPFLi.

Independent Accountant's Agreed-Upon Procedures Report on Schedule of Assessment and Payments (Form SIPC-7)

Board of Directors Feltl and Company, Inc. Minneapolis, Minnesota

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2015, which were agreed to by Feltl and Company, Inc., and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating Feltl and Company, Inc.'s compliance with the applicable instructions of Form SIPC-7. Feltl and Company, Inc.'s management is responsible for Feltl and Company, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries including evaluation of the Company's bank statement, noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2015, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2015, noting no differences:
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and
- 5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences (if applicable).

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Wipfli LLP

St. Paul, Minnesota February 25, 2016

Wippei LLP

Feltl & Company's Exemption Report

Feltl & Company (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company claimed an exemption from 17 C.F.R. § 240.15c3-3 under the provisions of 17 C.F.R. § 240.15c3-3 (k)(2)(ii).
- (2) The Company met the identified exemption provisions in 17 C.F.R. § 240.15c3-3(k)(2)(ii) throughout the most recent fiscal year without exception.

Feltl & Company

I, Mike Schierman, swear (or affirm) that, to my best knowledge and belief, this Exemption Report is true and correct.

By: Mulal 13 32 min

Title: CFO

February 25, 2016