



### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL OMB Number: 3235-0123 Expires: March 31, 2016 Estimated average burden hours per response...12.00

ANNUAL AUDITED REPORT **FORM X-17A-5 PART III** 

SEC FILE NUMBER

8-23285

### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING _	January 1, 2015	ENDING	December 31, 2015
A. RE	GISTRANT IDENTI	FICATION	
NAME OF BROKER-DEALER Hunter, Keith, Marshall & Co., Incorporate	ed		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	FIRM ID. NO.		
1430 Broadway 14th Floor NE		, 	
	(No. and Stree	ot)	
New York	New York		10018
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PE	ERSON TO CONTACT	IN REGARD TO	
Henry C. Marshall			212-736-6140
			(Area Code – Telephone No.)
B. AC	COUNTANT IDENTII	FICATION	
NDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is containe	ed in this Report*	
G.R.Reid Associates, LLP			
(N	ame - if individual, state last.		11505
600 Jericho Turnpike	Woodbury	NY	11797
(Address)	(City)	(State)	(Zip Code)
CHECK ONE			
X Certified Public Accountant			
☐ Public Accountant		aiona	
☐ Accountant not resident in United S	tates or any of its posses	SIOUS.	
FC	R OFFICIAL USE ONLY		

\* Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the exemption. See section 240,17a-5(e)(2).

Sec 1410 (06-02)

Potential Persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number





# OATH OR AFFIRMATION

I,	Henry C. Marshall swear (or affirm) that,
to the	best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the
Hunter	r, Keith, Marshall & Co., Incorporated
	, as of
any par	ther 31 , 2015 , are true and correct. I further swear (or affirm) that neither the company nor tner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a er, except as follows:
	Henry (Herhalt II. Signature Title
X (a) X (b) X (c)	Notary Public  Notary
(e) (f) (X) (g) (h) (i) (i) (X) (j)	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.  Statement of Changes in Liabilities Subordinated to Claims of Creditors.  Computation of Net Capital.  Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.  Information Relating to the Possession or control Requirements Under Rule 15c3-3.  A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
X (1)	A Reconciliation between the audited and an audited Statements of Financial Condition with respect to methods of Consolidation.  An Oath or Affirmation.  A copy of the SIPC Supplemental Report.  A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# REPORT ON AUDIT OF FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

REPORT ON INTERNAL CONTROL

YEAR ENDED DECEMBER 31, 2015

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## FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION YEAR ENDED DECEMBER 31, 2015

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G.R. Reid Associates, LLP
CERTIFIED PUBLIC ACCOUNTING
& CONSULTING FIRM

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780 Third Ave., 7th Floor, New York, NY 10017 TEL: 212.883.0011 FAX: 212.883.0111

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Members 1978 1000 100 of Hunter Keith Marshall & Co., Incorporated

We have audited the accompanying financial statements of Hunter Keith Marshall & Co., Incorporated (a New York Corporation), which comprise the statement of financial condition as of December 31, 2015 and the related statements of operations, changes in members' equity and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements and supplemental information. Hunter Keith Marshall & Co., Incorporated's management is responsible for these financial statements. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial condition of Hunter Keith Marshall & Co., Incorporated as of December 31, 2015, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The Computation of Net Capital under Rule 15c3-1 has been subjected to audit procedures performed in conjunction with the audit of Hunter Keith Marshall & Co., Incorporated's financial statements. The supplemental information is the responsibility of Hunter Keith Marshall & Co., Incorporated's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with Rule 17a-5 of the Securities Exchange Act of 1934. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

G.R. Raid Associates, LLP Great Neck, New York February 24, 2016

# STATEMENT OF FINANCIAL CONDITION **DECEMBER 31, 2015**

<b>ASS</b>	ets
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ASSETS			
Cash		\$	38,440
Furniture, fixtures and equipment at cost, less	,		
accumulated depreciation of \$67,743			2,243
Accounts receivable			8,775
Other assets			7,948
ps. The second s		\$	57,406
• •		ı	
LIABILITIES AND STOCKHOLDERS' EQUITY			4 <b>.</b>
		· 1 · 1.	ε.
Accrued expenses	٠.,	\$	50
Stockholders' equity			
Common stock, \$10 par value; 3,000 shares authorized,			
1,000 shares issued and outstanding	1	1.5	10,000
Additional paid-in-capital			490,710
Retained earnings (deficit)	•	1	(443,354)
• .			57,356
		\$	57,406

# STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2015

### **REVENUES**

Fee revenues Interest and other income	\$ 99,530 57
	99,587
EXPENSES	The Art Section
Occupancy	21,600
Communications	70021 0 4 H NALL 1000000 0 1 1 2 3,789 1
Professional fees	8,167
Travel and entertainment	2,812
Other operating expenses	4,234
TOTAL EXPENSES	40,602
NET INCOME BEFORE PROVISION FO	DR INCOME TAXES 58,985
PROVISION FOR INCOME TAXES	1960 pro 1964 (1966) 196 <mark>341</mark> 1960 (1964) 1964 (1966) 1964 (1966)
NET INCOME	\$ 58,644

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# STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2015

		ommon Stock	dditional Paid-in Capital	i	Retained Earnings (Deficit)	Total
Balance - Beginning	\$	10,000	\$ 464,445	\$	(456,998)	\$ 17,447
Contributions		-	26,265		-	26,265
Distributions		-	-		(45,000)	(45,000)
Net Income		_	 îl. e. <u>.</u>		58,644	 58,644
Balance - End	<u>\$</u>	10,000	\$ 490,710	\$	(443,354)	\$ 57,356

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# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2015

Cash flows from operating activit	ies		
Mad to a const	entropy of the second s	\$	58,644
Adjustments to reconcile net incon	* 1	<del></del>	
provided by operating activities:			
Depreciation			60
Changes in operating assest a	nd liabilities	9	
Accounts receivable	• · ·		(8,775)
Other assets	Sure N	<del></del>	(56)
Total adjustments		<del></del>	(8,771)
Net cash provided by operating	activities		49,873
Cash flows from investing activiti	es j <sub>am</sub> , j	·	
Purchase of furniture and fixture	es s and equipment		(2,226)
Net cash used in investing activitie	s		(2,226)
Cash flows from financing activiti	es		
Contributions			26,265
Distributions			(45,000)
Net cash used in financing activity	ties		(18,735)
NET CHANGE IN CASH			28,912
CASH- BEGINNING OF YEAR		***************************************	9,528
CASH - END OF YEAR			38,440
Supplemental disclosures of o			
Interest expense	•	\$	-
Income tax		\$	341
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### **NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015**

### 1-**SUMMARY OF SIGNIFICANT ACCOUNTING POLICES**

## ORGANIZATION AND A SECOND AND A SECOND And the state of the state of

Hunter, Keith, Marshall & Co., Incorporated (the "Company") is a broker-dealer registered with the Financial Industry Regulatory Authority (FINRA) and the Securities and Exchange Commission (SEC) and does not carry or hold securities for customer accounts. There are no liabilities subordinated to claims of general creditors during the year ended December 31, 2015.

### SIGNIFICANT CREDIT RISK AND ESTIMATES

The Company as a non-clearing broker does not handle any customer funds or Securities.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management of the Company to use estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

(A) (A)

### REVENUE RECOGNITION

The Company's principal source of revenue is advisory fees earned on corporate financing transactions. Such fees are recorded as earned and related expenses are recognized when the underlying contract is consummated

DEPRECIATION

Depreciation of furniture, fixtures and equipment is provided over the estimated useful lives of the respective assets (five to seven years) using accelerated methods. CASH TO THE RESPONSE ACCOUNTS TO THE PROPERTY OF THE PROPERTY

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Financial instruments that potentially subject the Company to credit risk consist primarily of cash and accounts receivable. The Company maintains cash with a major financial institution. At times, such amounts might exceed Federal Deposit Insurance Corporation ("FDIC") limits.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015

### 2- INCOME TAXES

The Company, with the consent of its stockholders, has elected under the Internal Revenue Code to be taxed as an S Corporation. The stockholders of an S Corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements. Certain specific deductions and credits flow through the Company to its stockholders. Accordingly, the current year's income tax provision consists solely of state and local income taxes.

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### 3- LEASE COMMITMENTS

The Company leases its office facilities under an agreement, which provides for fixed monthly rentals. Effective December 29, 2010, the Corporation signed a new lease to commence on March 1, 2011 and to end of March 31, 2016. Included in operations for 2015 is rent expense of approximately \$21,600, and a constant of the constant of

Future minimum trental payments ounder non-cancelable operating lease are approximately as follows.

2016

\$ 5,400

# 4- COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKERS AND DEALERS PURSUANT TO RULE 15C3-3

The Company is exempt from the provisions of Rule 15c3-3 under the securities Exchange Act of 1934, in that Company's activities are limited to those set forth in the conditions for exemption appearing in paragraph (k)(2)(ii) of the Rule

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# 5- NET CAPITAL REQUIREMENT REGISTED BY DOUBLE OF HIME TO HERE TO HE

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c-3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2015, the Company had net capital of \$38,390 which was \$33,390 in excess of its required net capital of \$5,000. The Company had a percentage of aggregate indebtedness to net capital of .13% as of December 31, 2015.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015

### 6 - SUBSEQUENT EVENTS

Management has evaluated all activity through February 24, 2016, the issue date of the financial statements and concluded that no material subsequent events have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements.

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### SUPPLEMENTARY INFORMATION PURSUANT TO RULE 17A-5 OF THE SECURITIES EXCHANGE ACT OF 1934

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AS OF DECEMBER 31, 2015

Hunter, Keith, Marshall & Co. Incorporated 1430 Broadway, Suite 1402 New York, NY 10018

HENRY C. MARSHALL JR Principal PHONE: 212-736-6140 FAX: 212-629-4391

### **Annual Audit Exemption Report**

Hunter, Keith, Marshall & Co., Incorporated claims that it was exempt from SEC Rule 15c3-3 throughout the entire fiscal year ended December 31, 2015

Henry C. Marshall Jr., Principal, on behalf of Hunter, Keith, Marshall & Co., Incorporated, makes the following statements to the best of his knowledge and belief.

- 1. Hunter, Keith, Marshall & Co., Incorporated operates pursuant to SEC Rule 15c3-3(k)(2)(i);
- 2. Hunter, Keith, Marshall & Co., Incorporated met the identified exemption provisions under SEC Rule 15c3-3(k) throughout the fiscal year 2015 without exception.

Henry C. Marshall Jr.

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Title: Principal