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Securities Ex	change Act of 1934 and Ru	le 17a-5 Thereund	er
REPORT FOR THE PERIOD BEGINNI	NG 1/1/15	AND ENDING 12	2/31/15
	MM/DD/YY		MM/DD/YY
<b>A</b> . ]	REGISTRANT IDENTIFIC.	ATION	
NAME OF BROKER-DEALER: WALT	ER GREENBLATT & ASSOCIATE	S, LLC	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P.O. Bo	x No.)	FIRM I.D. NO.
430 NASSAU STREET		······	
	(No. and Street)		
PRINCETON	NJ		08540
(City)	(State)	(Z	ip Code)
NAME AND TELEPHONE NUMBER C	F PERSON TO CONTACT IN RE	EGARD TO THIS REP	ORT
			Area Code – Telephone Numbe
<b>B.</b> A	CCOUNTANT IDENTIFIC	ATION	
INDEPENDENT PUBLIC ACCOUNTA	NT whose opinion is contained in	this Report*	
LEHMAN NEWMAN FLYNN VOLL	ARO CPA'S PC	·····	
	(Name – if individual, state last, fir	st, middle name)	
14 PENN PLAZA, SUITE 2220	) NEW YORK	NY	10001
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
🕱 Certified Public Accounta	nt		
Public Accountant			
Accountant not resident in	United States or any of its posses	sions.	
	FOR OFFICIAL USE ON	ILY	
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#### OATH OR AFFIRMATION

EZRA Z ANGRIST I, , swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Walter Green blatt & Associates , as . 20 15 , are true and correct. I further swear (or affirm) that December\_31 of neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solcly as that of a customer, except as follows: E Jam Signature Chief Camplicate officer RONALD S. SCHIMPF Notary Public, State of New York Qualified in Schenectady County Reg. No. 01SC615481 My Commission Expires\_ Notary Public This report \*\* contains (check all applicable boxes): (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (c) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. X (I) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Report. (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# WALTER GREENBLATT & ASSOCIATES, LLC INDEPENDENT AUDITORS' REPORT FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2015

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### WALTER GREENBLATT & ASSOCIATES, LLC INDEPENDENT AUDITORS' REPORT FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2015

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### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Managing Member of Walter Greenblatt & Associates, LLC

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We have audited the accompanying statement of financial condition of Walter Greenblatt & Associates, LLC (the "Company") as of December 31, 2015, and the related statements of income, changes in member's equity, and cash flows for the year then ended. The financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Walter Greenblatt & Associates. LLC as of December 31, 2015 and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

The supplemental information has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

# Lehman Newman Flynn Vollaro

February 18, 2016

### WALTER GREENBLATT & ASSOCIATES, LLC STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2015

#### ASSETS

Current assets: Cash	\$126,140
Accounts receivable Prepaid expenses	3,365 1,313
Total current assets	130,818

## LIABILITIES AND MEMBERS' EQUITY

Current liabilities: Accrued expenses and payroll liabilities	\$ <u>66,999</u>
Members' equity	<u>63,819</u>
Total liabilities and members' equity	\$ <u>130,818</u>

The accompanying notes and accountants' audit report are an integral part of this statement.

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## WALTER GREENBLATT & ASSOCIATES, LLC STATEMENT OF INCOME AND CHANGES IN MEMBERS' EQUITY YEAR ENDED DECEMBER 31, 2015

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Revenue	\$ <u>361,627</u>
Operating expenses:	
Outside services	131,898
Officers salary	53,000
Employee salaries	122,372
Pension expense	37,000
Professional fees	23,020
Travel expenses	12,236
Payroll taxes	14,409
Office supplies and expense and other	24,587
Telephone expense	9,902
Dues and subscriptions	10,676
Meals and Entertainment	6,112
Payroll processing	1,822
Total operating expenses	447,034
Net loss	(85,407)
Members' equity – January 1, 2015	99,226
Member contributions	50,000
Members' equity – December 31, 2015	\$ <u>63,819</u>

The accompanying notes and accountants' audit report are an integral part of this statement.

### WALTER GREENBLATT & ASSOCIATES, LLC STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2015

Cash flows from operating activities: Net loss Adjustments to reconcile net income to	\$ (85,407)
net cash used by operating activities: Accounts receivable	21,746
Prepaid expenses Accrued expenses	<u>(638</u> )
Net cash used in operating activities	(64,299)
Net cash from investing activities Member contribution	\$ 50,000
Net change in cash Cash at beginning of year Cash at end of year	(14,299) <u>140,439</u> \$ <u>126,140</u>
Supplemental disclosures of cash flow information:	
Cash paid during the year for interest	\$
Cash paid during the year for taxes	\$ <u>-0-</u>

The accompanying notes and accountants' audit report are an integral part of this statement. -4-

### WALTER GREENBLATT & ASSOCIATES, LLC NOTES TO FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies

#### **Business Description**

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Walter Greenblatt & Associates, LLC offers business consulting and investment banking services to public and private, middle market and early stage companies in the biotech and healthcare related sectors. Consulting services include business plan development, strategic planning and market research and valuation.

#### Use of Estimates

The preparation of the financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Income Taxes

The Company, with the consent of its shareholder, elected to be taxed under Subchapter S, of the Internal Revenue Code for federal income tax purposes. Under the provisions of Subchapter S, the Corporation does not pay federal corporate income taxes on its taxable income. Corporate income or loss of any tax credits earned are included in the shareholders' individual income tax returns.

#### **Revenue Recognition**

The Company recognizes revenue when services are performed.

#### Method of Accounting

The financial statements have been prepared on the accrual basis of accounting.

#### Subsequent Events

ASC 855 Subsequent Events sets forth general accounting and disclosure requirements for events that occur subsequent to the balance sheet date but before the company's financial statements are issued. We have evaluated events through February 18, 2016, the date which the financial statements were available to be issued.

#### 2. Net Capital

As a broker dealer, the Company is subject to the Securities and Exchange Commission's regulations and operating guidelines, which require the Company to maintain a specified amount of net capital, as defined, and a ratio of aggregate indebtedness to net capital as derived, not exceeding 15 to 1. The Company's net capital is computed under Rule 15c3-1, was \$54,140 at December 31, 2015, which exceeded required net capital of \$5,000 by \$49,140. The ratio of aggregate indebtedness to net capital at December 31, 2015 was 113.3%.

# WALTER GREENBLATT & ASSOCIATES, LLC NOTES TO FINANCIAL STATEMENTS

### (CONTINUED)

#### 3. Pension Plan

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The Company maintains a qualified defined benefit pension plan. The Company's policy is to fund, at a minimum, the amount necessary on an actuarial basis to provide for benefits in accordance with the requirements of the Employee Retirement Income Security Act of 1974. Pension benefits are generally based on years of service and/or compensation.

The Company implemented a 401k plan in 2009.

#### 4. Concentration of Credit Risk

#### <u>Cash</u>

At times during the year, the Company had cash balances in financial institutions that exceed Federal depository insurance limits. Management believes that credit risk related to these deposits is minimal.

#### Accounts Receivable

Accounts receivable from trade customers are generally due upon receipt. The Company performs periodic credit evaluations of its customers' financial condition and generally does not require collateral. 100% of the company's total sales were made to three customers. At December 31, 2015 the reserve for bad debt is \$97,155.

WALTER GREENBLATT & ASSOCIATES, LLC SUPPLEMENTARY SCHEDULES FOR THE YEAR ENDED DECEMBER 31, 2015

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# WALTER GREENBLATT & ASSOCIATES, LLC

### COMPUTATION OF AGGREGATE INDEBTEDNESS AND NET CAPITAL PURSUANT TO RULE 15c3-1

# DECEMBER 31, 2015

Total ownership equity from statement of financial condition	\$ 63,818
Total nonallowable assets from statement of financial condition	4,678
Net capital before haircuts on securities positions	59,140
Haircuts on securities	<b></b>
Net capital	\$ <u>59,140</u>
Aggregate indebtedness: Total A.I. liabilities from statement of financial condition	\$ <u>66,999</u>
Total aggregate indebtedness	66,999
Percentage of aggregate indebtedness to net capital	<u>113.3</u> %
Computation of basic net capital requirement: Minimum net capital required (6.67% of A.I.)	4,469
Minimum dollar net capital requirement of reporting broker or dealer	5,000
Net capital requirement	5,000
Excess net capital	54,140
Excess net capital at 1000%	\$ <u>47,440</u>

# WALTER GREENBLATT & ASSOCIATES, LLC

# RECONCILIATION OF NET CAPITAL PURSUANT TO RULE 15C3-1 (X-17A-5)

# AT DECEMBER 31, 2015

	Focus Report- Part IIA Period ended December 31, 2015	Adjustments	Annual Financial Statements At <u>December 31, 2015</u>
COMPUTATION OF NET CAPITAL			
Total ownership equity from statement of financial condition	\$ <u>63,819</u>	\$ <del>_</del>	\$ <u>63,819</u>
Deductions and/or charges; Total nonallowable assets from statement of financial			
condition	4,678	-	4,678
Haircuts on securities			
Total deductions	4,678	<b>ب</b> م	4,678
Net capital	\$ <u>59,141</u>	\$	\$ <u>59,141</u>

#### SCHEDULE II

### WALTER GREENBLATT & ASSOCIATES, LLC

#### INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3

#### DECEMBER 31, 2015

The Company had no items reportable as customers' fully paid securities: (1) not in the Company's possession or control as of the audit date (for which instructions to reduce to possession or control had been issued as of the audit date) but for which the required action was not taken by the Company within the timeframes specified under Rule 15c3-3 or (2) for which instructions to reduce to possession or control had not been issued as of the audit date, excluding items arising from "temporary lags which result from normal business operations" as permitted under rule 15c3-3.

# SCHEDULE III

# WALTER GREENBLATT & ASSOCIATES, LLC

### SCHEDULE OF SEGREGATION REQUIREMENTS AND FUNDS IN SEGREGATION FOR CUSTOMERS' REGULATED COMMODITY FUTURES AND OPTION ACCOUNTS

### DECEMBER 31, 2015

The Company claims exemption from the segregation requirements of the Commodities Futures Act since it has no commodity customers as the term is defined in Regulation 1.3(k).

### SCHEDULE IV

### WALTER GREENBLATT & ASSOCIATES, LLC

### COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER/DEALER UNDER RULE 15c3-3 OF THE SECURITIES EXCHANGE ACT OF 1934

#### **DECEMBER 31, 2015**

Walter Greenblatt & Associates, LLC, is exempt from the reserve requirements of Rule 15c3-3 as its transactions are limited, such that they do not handle customer funds or securities. Accordingly, the computation for determination of reserve requirements pursuant to rule 15c3-3 and information relating to the possession or control requirement pursuant to Rule 15c3-3 are not applicable.

#### Report of Independent Registered Public Accounting Firm

To the Members of Walter Greenblatt & Associates LLC Princeton, NJ

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We have reviewed management's statements, included in the accompanying exemption from SEC Rule 15c3-3 under the K(2)(i) provision, in which Walter Greenblatt & Associates LLC identified the following provisions of 17 C.F.R. § 15c3-3(k) under which Walter Greenblatt & Associates LLC claimed an exemption from 17 C.F.R. § 240. 15C-3: (1) SEC Rule 15c3-3 under the K(2)(i) (the "exemption provisions") and (2) Walter Greenblatt & Associates LLC stated that Walter Greenblatt & Associates LLC met the identified exemption provisions throughout the most recent fiscal year without exception. Walter Greenblatt & Associates LLC's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Walter Greenblatt & Associates LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the conditions set forth in paragraph (k) SEC Rule 15c3-3 under the K(2)(i).

Lehman Newman Flynn Vollaro February 18, 2016 On behalf of Walter Greenblatt & Associates, I, Ezra Z. Angrist. as FinOp and CCO, attest to the following as required by the SEC in conjunction with our annual audit report for the period ending December 31, 2015:

- Walter Greenblatt & Associates claims an exemption from SEC Rule I5c3-3 under the K(2Xi) provision.
- Walter Greenblatt & Associates did not hold any customer funds or securities at any time during the year.
- Walter Greenblatt & Associates met the identified exemption provisions throughout the reporting period of January I, 2015. thru December 31, 2015 without exception.

Ez ant

Ezra Z. Angrist FinOp and CCO Walter Greenblatt & Associates. LLC

RONALD S. SCHIMPF Notary Public, State of New York Qualified in Schenectady County Reg. No. 01SC6154814 My Commission Expires 10/23/2019 Forel