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**UNITED STATES ECURITIES AND EXCHANGE COMMISSION** Washington, D.C. 20549

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Section

ANNUAL AUDITED REPORT FEB 29 2016 **FORM X-17A-5** PART III

Washington DC 416

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BE	GINNING 01/01/2015	AND ENDING	12/31/2015
	MM/DD/YY		MM/DD/YY
	A. REGISTRANT IDENTIF	ICATION	
NAME OF BROKER-DEALER:	W.H. Colson Securities, In	nc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLA	CE OF BUSINESS: (Do not use P.O.	Box No.)	FIRM I.D. NO.
211 Commerce Street			
Greenville	(No. and Street)		27858
(City)	(State)	(	(Zip Code)
NAME AND TELEPHONE NUM	BER OF PERSON TO CONTACT IN	REGARD TO THIS RE	PORT
	Willard H. C	Colson, Jr.	252-756-9902
			(Area Code - Telephone Number)
	B. ACCOUNTANT IDENTIF	TCATION	
INDEPENDENT PUBLIC ACCC	OUNTANT whose opinion is contained	in this Report*	
Goldman & Company, CPA	∖'s, P.C.		
	(Name – if individual, state last,	, first, middle name)	
316 Alexander St., Suite 4	Marietta, GA 30060		
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Ac	ccountant		
☐ Public Accountant			
☐ Accountant not res	ident in United States or any of its pos	sessions.	
	FOR OFFICIAL USE	ONLY	

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

#### OATH OR AFFIRMATION

I,	Willard H. Colson, Jr.	, swear (or affirm) that, to the best of
my	y knowledge and belief the accompanying financial W.H. Colson Securities, Inc.	statement and supporting schedules pertaining to the firm of
of	December 31	, 20 15 , are true and correct. I further swear (or affirm) that
nei	ither the company nor any partner, proprietor, prin	cipal officer or director has any proprietary interest in any account
cla	assified solely as that of a customer, except as follows:	ws:
		Lielland H. Colson, Je-
		President V
,	^	Title
Thi	<ul><li>(b) Statement of Financial Condition.</li><li>(c) Statement of Income (Loss).</li></ul>	CORIN SIFFORD-BAILEY  Notary Public  Wake Co., North Carolina  My Commission Expires May 17, 2020
	<ul> <li>(e) Statement of Changes in Stockholders' Equity</li> <li>(f) Statement of Changes in Liabilities Subording</li> <li>(g) Computation of Net Capital.</li> <li>(h) Computation for Determination of Reserve R</li> <li>(i) Information Relating to the Possession or Co</li> <li>(j) A Reconciliation, including appropriate explain</li> </ul>	y or Partners' or Sole Proprietors' Capital. ated to Claims of Creditors. equirements Pursuant to Rule 15c3-3.
	•	audited Statements of Financial Condition with respect to methods of
X	<ul><li>(l) An Oath or Affirmation.</li><li>(m) A copy of the SIPC Supplemental Report.</li></ul>	found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015
AND REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors W. H. Colson Securities, Inc.

We have audited the accompanying statement of financial condition of W. H. Colson Securities, Inc. as of December 31, 2015, and the related statements of operations, changes in member's equity and cash flows for the year then ended. These financial statements are the responsibility of W. H. Colson Securities, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of W. H. Colson Securities, Inc. as of December 31, 2015, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The supplemental information contained in schedules 1, 2 and 3 has been subjected to audit procedures performed in conjunction with the audit of W. H. Colson Securities, Inc.'s financial statements. The supplemental information is the responsibility of W. H. Colson Securities, Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Goldman & Company, CPA's, P.C.

Hildren + Compay CAMSAC

Marietta, Georgia February 26, 2016

### STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2015

#### **ASSETS**

CURRENT ASSETS  Cash  Commissions receivable  Employee advances	\$ 167,769 58,927 5,907
TOTAL	\$ 232,603

#### LIABILITIES AND STOCKHOLDER'S EQUITY

CURRENT LIABILITIES  Commissions payable  Accounts payable and accrued expenses	\$ 43,965 5,369
Total liabilities	49,334
STOCKHOLDER'S EQUITY  Common stock, \$1 par value, 1,000 shares authorized issued and outstanding  Additional paid-in capital  Retained earnings	1,000 165,000 17,269
Total stockholder's equity	183,269
TOTAL	\$ 232,603

The accompanying notes are an integral part of these financial statements.

#### STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2015

COMMISSIONS	\$ 726,856
EXPENSES	
Commissions and fees	497,767
Salaries and wages	84,480
Insurance	32,362
Taxes and licenses	21,766
Rent	12,497
Legal and professional fees	12,489
Technology and communications	7,649
Other operating expenses	17,507
Total expenses	686,517
Net operating income	40,339
OTHER INCOME	
Reimbursements from agents	38,400
Interest income	10
Total other income	38,410
NET INCOME	\$ 78,749

The accompanying notes are an integral part of these financial statements.

### STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2015

_	Common Stock Shares	Common Stock Amount	,	Additional paid-in capital	Retained earnings ccumulated deficit)	Total
Balance, January 1	-	\$ 1,000	\$	165,000	\$ (21,480)	\$ 144,520
Net income				-	78,749	78,749
Shareholder distributions				-	(40,000)	(40,000)
Balance, December 31	-	\$ 1,000	\$	165,000	\$ 17,269	\$ 183,269

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2015

OPERATING ACTIVITIES	
Net income	\$ 78,749
Adjustments to reconcile net income to net cash	
provided by operating activities	
Increase in commissions receivable	(9,059)
Increase in employee advances	(227)
Increase in commissions payable	7,223
Increase in accounts payable and accrued expenses	 3,954
Net cash provided by operating activities	80,640
FINANCING ACTIVITIES	
Shareholder distributions	(40,000)
Net cash used by financing activities	(40,000)
l · · · · ·	
NET INCREASE IN CASH	40,640
CASH AT BEGINNING OF YEAR	127,129
	·
CASH AT END OF YEAR	\$ 167,769
	 ,

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Business

W.H. Colson Securities, Inc. (the "Company") is a broker-dealer registered with the Securities and Exchange Commission (the "SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company was formed as a Georgia corporation on June 1, 2001.

#### **Basis of Presentation**

The Company is engaged in a single line of business as a securities broker-dealer, which comprises several classes of services.

#### **Estimates**

The presentation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Income Taxes**

The Company, with the consent of its sole stockholder, has elected to be taxed as an S Corporation under Subchapter S of the Internal Revenue Code that provides, in lieu of corporate income taxes, the stockholder separately accounts for his share of the Company's items of income, deductions, losses and credits. Therefore, these financial statements do not include any provision for corporate income taxes.

The Company has adopted the provisions of FASB Accounting Standards Codification 740-10, *Accounting for Uncertainty in Income Taxes*. Under FASB ASC 740-10, the Company is required to evaluate each of its tax positions to determine if they are more likely than not to be sustained if the taxing authority examines the respective position. A tax position includes an entity's status. The company has evaluated its tax positions and has determined that it has no uncertain tax positions for which a provision or liability for income taxes is necessary.

The Company files income tax returns in the U.S. in both federal and state jurisdictions. With few exceptions the Company is no longer subject to U.S. federal, state or local tax examinations by taxing authorities for years before 2012.

#### 2. COMMISSIONS

Commission revenue consists of asset-based and transaction-based fees from the sales of mutual funds and variable life insurance and annuities and is recognized when earned. A portion of commissions income is paid to sales personnel and is reflected on the statement of operations as commissions and fees expense.

#### 3. COMMISSIONS RECEIVABLE

Commission receivable consists of asset-based and transaction based fees from the sales of mutual funds and variable life insurance and annuities. Management has determined all commissions receivable to be collectible therefore no allowance for doubtful accounts is necessary.

#### 4. OTHER INCOME

The Company charges each agent for their respective share of expenses for insurance, meetings and conferences. This amount is withheld from the agents' commissions earned. At times, the fees are collected in advance of the Company paying for the expenses. For the year ended December 31, 2015, the Company collected \$9,825 more than what was remitted for expenses.

#### 5. NET CAPITAL REQUIREMENTS

The Company is subject to the SEC Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The Rule also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2015, the Company had net capital of \$177,362, which was \$172,362 in excess of its required net capital of \$5,000. The ratio of aggregate indebtedness to net capital was .28 to 1.

#### 6. RELATED PARTY TRANSACTIONS

The Company and the sole shareholder have entered into a management expense sharing agreement ("Agreement"), whereby many of the expenses of the Company can be paid by the sole shareholder individually or by a company under common control. Additionally, under the Agreement, the sole shareholder will contribute additional capital to the Company in order for the Company to meet its regulatory requirements for maintaining net capital as defined in Rule 15c3-1 (see also Note 4). Although the Agreement is still intact, all of the Company's expenses were paid by the Company during the year ended December 31, 2015.

During the year ended December 31, 2015, the sole shareholder was paid \$36,000 in salary by the Company. This amount is included in salaries and wages on the accompanying Statement of Operations.

#### 7. COMMITMENTS AND CONTINGENCIES

The Company has evaluated commitments and contingencies. Management has determined that no significant commitments and contingencies exist as of December 31, 2015.

#### 8. SUBSEQUENT EVENTS

The Company has evaluated subsequent events through the date that its financial statements were issued, and determined that there are no material subsequent events requiring adjustment to or disclosure in its financial statements.

# SCHEDULE I COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2015

TOTAL STOCKHOLDER'S EQUITY QUALIFIED FOR	
NET CAPITAL	\$ 183,
	<u> </u>
DEDUCTIONS AND/OR CHARGES	
Nonallowable asset - employee advances	(5,
NET CAPITAL	<b>\$</b> 177,
AGGREGATE INDEBTEDNESS	
Commissions payable	43,
Accounts payable and accrued expenses	5,
Total aggregate indebtedness	\$ 49,
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT	<u> </u>
Minimum dollar net capital requirement	\$ 5,
willimum dollar het capital requirement	Φ 5,
Excess net capital	172,
Net capital in excess of the greater of: 10% of aggregate	
indebtedness or 120% of minimum net capital requirement	\$ 171,
Percentage of aggregate indebtedness to net capital	27.8

There is no material difference in the above computation and the Company's net capital, as reported in Company's Part IIA (unaudited) FOCUS report as of December 31, 2015.

### SUPPLEMENTARY SCHEDULES DECEMBER 31, 2015

#### **SCHEDULE II**

### COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES EXCHANGE ACT

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 pursuant to paragraph (k)(2)(i) of the rule.

#### **SCHEDULE III**

### INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES EXCHANGE ACT

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 pursuant to paragraph (k)(2)(i) of the rule.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of W. H. Colson Securities, Inc.

We have reviewed management's statements, included in W.H. Colson Securities, Inc.'s Annual Exemption Report, in which W. H. Colson Securities, Inc. identified the following provisions of 17 C.F.R. §15c3-3(k) under which W. H. Colson Securities, Inc. claimed an exemption from 17 C.F.R. §240.15c3-3: k(2)(i) (the "exemption provisions") and W. H. Colson Securities, Inc. stated that W. H. Colson Securities, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. W. H. Colson Securities, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about W. H. Colson Securities, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph k(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Goldman & Company, CPA's, P.C.

Holam + Congay CMS DC

Marietta, GA February 26, 2016

#### **EXEMPTION REPORT**

#### YEAR ENDED DECEMBER 31, 2015

We, as members of management of W.H. Colson Securities, Inc. (the Company) are responsible for complying with 17 C.F.R §240.17a-5, "Reports to be made by certain brokers and dealers". We have performed an evaluation of the Company's compliance with the requirements of 17 C.F.R §240.17a-5 and the exemption provisions in 17 C.F.R §240.15c3-3(k) (the "exemption provisions"). Based on this evaluation we make the following statements to the best knowledge and belief of the Company:

- 1. We identified the following provisions of 17 C.F.R §15c3-3(k) under which the Company claimed an exemption from 17 C.F.R §240.15c3-3: (k)(2)(i).
- 2. We met the identified exemption provisions throughout the most recent fiscal year ended December 31, 2015 without exception.

W.H. Colson Securities, Inc.

Willand H. Cohon ge

Willard H. Colson, Jr.

President

### INDEPENDENT ACCOUNTANT'S AGREED-UPON PROCEDURES REPORT ON SCHEDULE OF ASSESSMENT AND PAYMENTS (FORM SIPC-7)

To the Board of Directors of W. H. Colson Securities, Inc.

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2015, which were agreed to by W. H. Colson Securities, Inc., and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating W. H. Colson Securities, Inc.'s compliance with the applicable instructions of Form SIPC-7. W. H. Colson Securities, Inc.'s management is responsible for W. H. Colson Securities, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
- 2) Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2015, as applicable, with the amounts reported in Form SIPC-7 for the year ended, noting no differences:
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences;
- 4) Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and
- 5) Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Goldman & Company, CPA's, P.C.

Holding Congay CMS DC

Marietta, Georgia February 26, 2015

## (33-REV 7/10)

Disposition of exceptions:

## SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

#### **General Assessment Reconciliation**

For the fiscal year ended 12/31/2015 (Read carefully the instructions in your Working Copy before completing this Form)

	15*15*******1880************************		Note: If any of the info mailing label requires any corrections to form indicate on the form fill  Name and telephone n contact respecting this	correction, please e-mail@sipc.org and so ed.  umber of person to form.
A.	General Assessment (item 2e from page 2)		\$	4
В.	Less payment made with SIPC-6 filed (exclude	e interest)	(	
C.	Date Paid Less prior overpayment applied		( <u>3</u>	01
D.	Assessment balance due or (overpayment)		(3	195)
Ε.	Interest computed on late payment (see inst	ruction E) fordays at	20% per annum	
	Total assessment balance and interest due (	or overpayment carried forw	(rd) \$	95)
3.	PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$		
١.	Overpayment carried forward	\$( <u>295</u>	· )	
3ub	sidiaries (S) and predecessors (P) included i			
SI son	PC member submitting this form and the by whom it is executed represent thereby information contained herein is true, correc mplete.	W. H. Cc	SECUET Name of Corporation, Partnership or other	fies Inc.
SI son t al	PC member submitting this form and the by whom it is executed represent thereby information contained herein is true, correc mplete.  the 29day of Tanuary, 2016	Willa Pze.	Name of Corporation, Partnership or other  (Authorized Signature)  (Title)	ng.
SI sort all co	PC member submitting this form and the by whom it is executed represent thereby information contained herein is true, correct mplete.  The 29day of 7anuary, 2016 orm and the assessment payment is due 60 eriod of not less than 6 years, the latest 2	Silla PRE.	Name of Corporation, Partnership or other  (Authorized Signature)  (Title)  Iscal year. Retain the Wor	ng.
e SI son t all d co	PC member submitting this form and the by whom it is executed represent thereby information contained herein is true, correct mplete.  The 27day of Tanuary, 2016 orm and the assessment payment is due 60	Silla PRE.	Name of Corporation, Partnership or other  (Authorized Signature)  (Title)  Iscal year. Retain the Wor	ng.

### DETERMINATION OF "SIPC NET UPERATING REVENUES

AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 1/1/2015 and ending 12/31/2015

Eliminate cents

to Additions:  (2) Not loss from principal transactions in securities in trading accounts.  (3) Not loss from principal transactions in securities in trading accounts.  (4) Interest and dividend expense deducted in determining time 72.  (5) Not loss from principal transactions in securities in trading accounts.  (4) Interest and dividend expense deducted in determining time 72.  (5) Not loss from management of or participation in the underwriting or distribution of securities.  (6) Expenses other than advertising, printing, registration fees and legal less deducted in determining net profit from management of or participation in underwriting or distribution at securities.  (7) Not loss from securities in investment accounts.  Total additions  2c. Deductions:  (8) Expenses from the distribution of shores of a registrate open and investment company or until resemble trust. From the sale of variable annualists, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities business frevenues accounts, and in the sale of the securities for pestage in connection with proxy solicitation.  (5) Note of commissions and markups searce from transactions in (i) certificates of deposit and (ii) Treasury Nits, baniers a receptance or commercial paper that mature nine months in less transaction of the securities business frevenue defined by Section 18(9)(1) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (9) (i) Total indirects and dividend expense (FOCUS Line 22/PART flA Line 13.  Code 4075 plus line 20(4) above) but not in excess of 1100,000 require documentalism)  (9) (ii) A margin interest and dividend expense (FOCUS Line 22/PART flA Line 13.  Code 407	Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	\$ 726,866
(3) Net loss from principal transactions in commodities in trading accounts.  (4) Interest and dividend expense deducted in determining item 2s.  (5) Not loss from management of or participation in the underwriting or distribution of securities.  (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining not profit from management of or participation in underwriting or distribution of securities.  (7) Net loss from securities in investment accounts.  Total additions  2c. Deductions:  (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuties, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions in security futures products.  (3) Commissions, floor brokkrage and clearance paid to other SIPC members in connection with securities from securities in investment accounts.  (3) Commissions and markups earned from transactions in (f) certificates of deposit and (ii) Tracsury bills, bankers acceptances or commercial paper that mature aline manths or less from issuance date.  (7) Direct appeases of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Saction 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (9) (1) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus line 20(4) above) but not in excess of total interest and dividend or octooners securities accounts (40% of FOCUS line 5, Code 3690):  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues	(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and	
(4) Interest and dividend expense deducted in determining item 2a.  15) Net loss from management of or participation in the underwriting or distribution of securities.  (6) Expenses other than advertising, printing, registration fees and logal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.  (7) Net loss from securities in investment accounts.  Total additions  2c. Deductions:  (1) Revenues from the distribution of shares of a registered open and investment company or unit investment trust. From the sale of variable annaties, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bitis, bankers acceptances or commercial paper that mature hine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue realed to the securities business (revenue defined by Section 16(9)(1) of the Act).  (8) Other revenue and related either directly or indirectly to the securities business.  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus line 20(4) above) but not in excess of total interest and dividend income:  (1) 40% of margin interest carried on customers securities accounts (40% of FOCUS line 5, Oced 3860):  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues	(2) Net loss from principal transactions in securities in trading accounts.	
(5) Not loss from management of or participation in the underwriting or distribution of securities.  (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining not profit from management of or participation in underwriting or distribution of securities.  (7) Not foss from securities in investment accounts.  Total additions  2c. Deductions:  (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annutions, from the business of insurance, from investment advisory services rendered to registered investment organises or insurance company separate accounts, and from transactions in security futures products  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance data.  (7) Ovecl expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(1) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (9) (1) Total interest and dividend expense (FOCUS Line 22/PART IIIA Line 13.  Code 4075 brus fine 20(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin laterest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues	(3) Net loss from principal transactions in commodities in trading accounts.	
(6) Expenses other than advertising, printing, registration fees and logal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.  (7) Net foss from securities in investment accounts.  Total additions  2c. Deductions  (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the basic of variable annaties, from the basicies of insurance company separate advisory's services rendered to registered investment companies or insurance company separate accounts, and from transactions in security lutures products  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Not gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Oirect expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(1) of the Act).  (8) (1) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus fine 2b(4) showed but not in excess of total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus fine 2b(4) showed but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customors securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (f) or (ii)  Total deductions  2d. SIPC Net Operating Revenues	(4) Interest and dividend expense deducted in determining item 2a.	
profil from management of or participation in underwriting or distribution of securities.  (7) Net loss from securities in investment accounts.  Total additions  2c. Deductions:  (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable analytics, from the business of insurance, from investment advisory services redired for registered investment companies or insurance company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions in security futures products.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from assuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(1) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 fplus line 20(4) above) but not in excess of total interest and dividend mome.  (9) (i) Total interest and dividend mome.  (9) (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3950).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues	(5) Net loss from management of or participation in the underwriting or distribution of securities.	
2c. Deductions:  (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trous, from the sale of variable annuties, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13. Code 4075 pius line 25(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues	(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	
2c. Deductions:  (1) Revenues from the distribution of shares of a registered open end investment company or unit investment furst, from the sale of variable annutines, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities fransactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (1) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (See Instruction G):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus line 25(4) above) but not in excess of total interest and dividend income.  \$	(7) Net loss from securities in investment accounts.	
(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annotites, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus line 29(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues	Total additions	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13. Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (iii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii) Total deductions  2d. SIPC Net Operating Revenues	(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate	724,625
securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  \$	(2) Revenues from commodity transactions.	
(5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13. Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  \$\frac{100}{200}\$  Enter the greater of line (i) or (iii)  Total deductions  2d. SIPC Net Operating Revenues		
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13. Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  \$	(4) Reimbursements for postage in connection with proxy solicitation.	
(ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  \$\( \) \(	(5) Net gain from securities in investment accounts.	
related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues	(ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less	
(See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  \$ 2,24/	(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  \$ 23,24/		
Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  \$ 2,24/	(Deductions in excess of \$100,000 require documentation)	
accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  \$ 2,24/	Code 4075 plus line 2b(4) above) but not in excess	
Total deductions  2d. SIPC Net Operating Revenues  734,625 2,241		
2d. SIPC Net Operating Revenues  \$ 2,24/	Enter the greater of line (i) or (ii)	
	Total deductions	724,625
2e. General Assessment @ .0025	2d. SIPC Net Operating Revenues	s <u>2,24/</u>
(to page 1, line 2.A.)	2e. General Assessment @ .0025	Ψ