#### UNITEDSTATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

SEC

OMB Number: 3235-0123

Expires: March 31, 2016

Estimated average burden



16013651

ANNUAL AUDITED REPORT Continued average burden FORM X-17A-5 **PART III** 

MAR 0 1 2016

Section

SEC FILE NUMBER 8 30 QQ <del>3</del>

**FACING PAGE** 

Washington DC

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

QUEUI ICIES ELACHINI	<del>-</del>	tule X/4-5 X nereunt	,
REPORT FOR THE PÉRIOD BEGINNING_		AND ENDING	12/31/15
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIF	CATION	
NAME OF BROKER-DEALER: Beacons	field Financial	Services, Inc	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O. I	Box No.)	FIRM I.D. NO.
160 Technology Drive			
<del></del>	(No. and Street)		
Canonsburg	PA	1.	5317
(City)	(State)		Zip Code)
NAME AND TELEPHONE NUMBER OF PER	RSON TO CONTACT IN	REGARD TO THIS REI	PORT 724 - 745 - 6800
			(Area Code - Telephone Number)
B. ACCO	OUNTANT IDENTIF	ICATION	<del></del>
INDEPENDENT PUBLIC ACCOUNTANT WE	-	in this Report*	
END-MICELOSKI + Company 1	Name – if individual, state last,	first middle name)	
Do-mro-toski + Company P 1195 Washingtonlike, Suite \$50	Bridgeville	PA	<i>15</i> 017
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
☐ Public Accountant			
☐ Accountant not resident in Unite	ed States or any of its poss	essions.	
	FOR OFFICIAL USE (	·	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond Information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### OATH OR AFFIRMATION

of December 31	
	, 20 2015 are true and correct. I further swear (or affirm) to
	rietor, principal officer or director has any proprietary interest in any accoun
classified solely as that of a customer, exce	ept as follows:
	AP-APTIMINATIVE OF THE STATE OF
	OF PENNSYLVANIA AL SEAL  AL SEAL
John P. Bucek	Notary Public Total
Cacil Twp., Was	shington County Signature
	ASSOCIATION OF HOTARIES Servetary Treasurer
E SCHOOL LEBUSTANIAN N	COOLINGIA OF HUTARIES VALLEY 11EASUFEY
	, i me
and Ruch	
John Duck	<del>-</del>
Notary Public	
This report ** contains (check all applicab	ile boxes):
(a) Facing Page.	•
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial	Condition.
(e) Statement of Changes in Stockhold	ders' Equity or Partners' or Sole Proprietors' Capital.
☐ (f) Statement of Changes in Liabilitie	s Subordinated to Claims of Creditors.
(g) Computation of Net Capital.	
	Reserve Requirements Pursuant to Rule 15c3-3.
	ssion or Control Requirements Under Rule 15c3-3.
	priate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
	the Reserve Requirements Under Exhibit A of Rule 15c3-3.
☐ (k) A Reconciliation between the audi	ited and unaudited Statements of Financial Condition with respect to methods
consolidation.	
(1) An Oath or Affirmation.	
	_
(m) A copy of the SIPC Supplemental	Report, adequacies found to exist or found to have existed since the date of the previous.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240,17a-5(e)(3).

Financial Statements and Supplementary Information
Year Ended December 31, 2015

## Financial Statements and Supplementary Information

## Year Ended December 31, 2015

	Page:
Report of Independent Registered Public Accounting Firm	1 .
Financial Statements:	
Statement of Financial Condition	2
Statement of Income and Comprehensive Income	3
Statement of Changes in Stockholders' Equity	4
Statement of Cash Flows	5
Notes to Financial Statements	6-14
Supplementary Information:	
Computations of Net Capital and Aggregate Indebtedness	15
Schedule of Operating and General and Administrative Expenses	16
Exemption Review Report of Independent Registered Public Accounting Firm	17
Statement of Exemption from SEC Rule 15c3-3(k)(2)(ii)	18
Independent Accountant's Agreed-Upon Procedures Report on Schedule of Assessment and Payments (Form SIPC-7)	19
Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC -7)]	20



#### Report of Independent Registered Public Accounting Firm

1195 Washington Pike Suite 350 Bridgeville, PA 15017 Tel (412) 257-2882 Fax (412) 257-2888 www.damratoski.com

Board of Directors and Stockholders Beaconsfield Financial Services, Inc. Canonsburg, Pennsylvania

We have audited the accompanying statement of financial condition of Beaconsfield Financial Services, Inc. (a Pennsylvania corporation), as of December 31, 2015, and the related statements of income and comprehensive income, changes in stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of Beaconsfield Financial Services, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Beaconsfield Financial Services, Inc. as of December 31, 2015, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The Computations of Net Capital and Aggregate Indebtedness and Schedule of Operating and General and Administrative Expenses have been subjected to audit procedures performed in conjunction with the audit of Beaconsfield Financial Services, Inc.'s financial statements. This supplementary information is the responsibility of Beaconsfield Financial Services, Inc.'s management. Our audit procedures included determining whether the supplementary information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplementary information. In forming our opinion on the supplementary information, we evaluated whether the supplementary information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the Computations of Net Capital and Aggregate Indebtedness and Schedule of Operating and General and Administrative Expenses are fairly stated, in all material respects, in relation to the financial statements as a whole.

Damratoski & Company PC Certified Public Accountants

February 12, 2016

Financial Statements

## Statement of Financial Condition

December 31, 2015

#### **Assets**

\$ 133,576
144,600
25,000
3,000
1,705
127,794
 8,532
\$

The accompanying notes are an integral part of these financial statements.

444,207

## Liabilities and Stockholders' Equity

Liabilities:	
Commissions payable	\$ 139,287
Accrued payroll and related withholdings	1,711
Deferred income taxes payable	11,961
Accounts payable and accrued expenses	 115,967
Total Liabilities	 268,926
Stockholders' Equity:	
Common stock, \$0.50 par value; 100,000	
shares authorized, 38,000 shares	
issued and outstanding	19,000
Retained earnings	123,851
Accumulated other comprehensive income:	
Unrealized gain on marketable securities	 32,430
	 175,281
	\$ 444,207

## Statement of Income and Comprehensive Income

## Year Ended December 31, 2015

Revenues:		
Commission revenues	\$	2,377,829
Other revenues	_	1,133
		2,378,962
Expenses:		
Operating expenses		2,287,258
General and administrative expenses		93,723
Depreciation expense		2,339
		2,383,320
Net Loss From Operations	_	(4,358)
Other Income:		
Gain on sale of marketable securities		1,048
Other investment income		5,018
		6,066
Earnings Before Income Taxes		1,708
Income Taxes		(116)
Net Earnings		1,824
Other Comprehensive Income:		
Unrealized gain on marketable securities		1,280
Less: deferred income tax effect		257
Total Other Comprehensive Income		1,023
Total Comprehensive Income	\$	2,847

The accompanying notes are an integral part of these financial statements.

# Statement of Changes in Stockholders' Equity Year Ended December 31, 2015

Common Stock:	•
Balance, January 1 and December 31	\$ 19,000
Retained Earnings:	
Balance, January 1	122,027
Net earnings for the year	1,824
Balance, December 31	123,851
Accumulated Other Comprehensive Income,	
net of income tax:	
Balance, January 1	
Unrealized holding gain arising during	31,407
the year on marketable securities	1,556
Prior unrealized gain recognized	
during year	(816)
Prior unrealized loss recognized	
during year	283
Balance, December 31	32,430
	\$ 175,281

### Statement of Cash Flows

## Year Ended December 31, 2015

#### Increase (Decrease) in Cash and Cash Equivalents:

Cash flows from operating activities:	
Net earnings	\$ 1,824
Adjustments to reconcile net earnings to net	
cash used by operating activities:	
Depreciation expense	2,339
Deferred income taxes	(596)
Gain on sale of marketable securities	(1,048)
Reinvested investment income	(3,908)
(Increase) decrease in:	
Accounts receivable	(4,850)
Prepaid income taxes	480
Increase (decrease) in:	
Commissions payable	(35,710)
Accrued payroll and related withholdings	(29)
Accounts payable and accrued expenses	 73,684
Net cash provided by operating activities	 32,186
Cash flows from investing activities:	
Proceeds from sale of marketable securities	24,849
Purchase of marketable securities	(18,348)
Due from related party, net	 (1,000)
Net cash provided by investing activities	 5,501
Net Increase in Cash and Cash Equivalents	37,687
Cash and Cash Equivalents, beginning of year	 95,889
Cash and Cash Equivalents, end of year	\$ 133,576

The accompanying notes are an integral part of these financial statements.

Notes to Financial Statements
Year Ended December 31, 2015

#### 1. Organization and Nature of Operations

Beaconsfield Financial Services, Inc. (Company) was organized on October 25, 1983 and incorporated under the laws of Pennsylvania. The Company is a non-carrying broker-dealer registered with the Securities and Exchange Commission (SEC) and is headquartered in Canonsburg, Pennsylvania. The Company is a member of the Financial Industry Regulatory Authority (FINRA), and the Securities Investors Protection Corporation (SIPC).

#### 2. Summary of Significant Accounting Policies

The summary of significant accounting policies is presented to assist in understanding these financial statements. The financial statements and notes are representations of management, who is responsible for their integrity and objectivity. The accounting policies used conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of these financial statements.

#### Method of Accounting

These financial statements have been prepared using the accrual method of accounting, recognizing income when earned and expenses when incurred. Securities transactions and related commission revenues are recorded on a settlement date basis, generally the third business day after the trade date.

#### Fully Disclosed Basis

The Company is associated with RBC Correspondent Services, a division of RBC Capital Markets, LLC (RBC) (Clearing Broker), a member of the New York Stock Exchange, Inc., on a fully disclosed basis in connection with the execution and clearance of the securities transactions effected by the Company. In accordance with the Clearing Agreement, the Company is required to provide a clearing deposit in the amount of \$25,000 as of December 31, 2015, upon which the Clearing Broker pays interest at prevailing rates. As of December 31, 2015, the clearing deposit account amounted to \$25,000, and is listed separately on the statement of financial condition.

# Notes to Financial Statements Year Ended December 31, 2015

#### 2. Summary of Significant Accounting Policies (Continued)

#### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Date of Management's Review

The Company has evaluated subsequent events through February 12, 2016, which is the date the financial statements were available to be issued.

#### Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### Revenue Recognition - Commissions

Revenues are recognized in the periods in which the related services are performed provided that persuasive evidence of an arrangement exists, the fee is fixed or determinable and collectability is reasonably assured.

Commission revenue represents gross commissions generated by our advisors for their clients' purchases and sales of securities, and various other financial products such as mutual funds, variable annuities, and life insurance policies. We generate two types of commission revenue: front-end sales commissions that occur at the point of sale, as well as trailing commissions for which we provide ongoing support, awareness, and education to clients.

Notes to Financial Statements
Year Ended December 31, 2015

#### 2. Summary of Significant Accounting Policies (Continued)

We recognize front-end sales commissions as revenue on a trade-date basis, which is when our performance obligations in generating the commissions have been substantially completed. We earn commissions on a significant volume of transactions that are placed by our advisors directly with product sponsors, particularly with regard to mutual fund, 529 plan, and variable annuity and insurance products. As a result, management must estimate a portion of its commission revenues earned from clients for purchases and sales of these products for each accounting period for which the proceeds have not yet been received. These estimates are based on the amount of commissions earned from transactions relating to these products in prior periods.

Commission revenue includes mutual fund, 529 plan and variable product trailing fees which are recurring in nature. These trailing fees are earned by us, based on a percentage of the current market value of clients' investment holdings in trail-eligible assets, and recognized over the period during which services are performed. Because trail commission revenues are generally paid in arrears, management estimates the majority of trail commission revenues earned during each period. These estimates are based on a number of factors including market levels and the amount of trail commission revenues received in prior periods.

A substantial portion of our commission revenue is ultimately paid to our advisors. We record an estimate for commissions payable based upon payout ratios for each product for which we have accrued commission revenue. Such amounts are recorded by us as commission expense.

#### Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. The Company accounts for bad debts using the direct charge-off method, directly expensing receivables which management deems uncollectible, or realizable at less than full value. The direct charge-off method provides results similar to the reserve method in all material respects. Based on management's assessment of the credit history with its customers having outstanding balances and current relationships with them, it has concluded that realization losses on balances outstanding at year end will be immaterial.

Notes to Financial Statements
Year Ended December 31, 2015

#### 2. Summary of Significant Accounting Policies (Continued)

#### Marketable Securities

Equity securities are classified as "available-for-sale" and are reported at their fair values based upon quoted market prices. Unrealized gains and losses are excluded from earnings and reported as a separate component of stockholders' equity. Realized gains and losses are computed based on specific identification of the securities sold.

#### Capitalization and Depreciation

Equipment and fixtures is recorded at acquisition cost and depreciated over the estimated useful lives of the related assets using the straight-line and accelerated method for financial and tax reporting, respectively. Maintenance and repairs, which extend the life of such assets, are also capitalized and depreciated over the estimated remaining useful lives.

#### Advertising

The Company expenses the cost of advertising as incurred. Advertising expense was \$11,313 for the year ended December 31, 2015.

#### **Compensated Absences**

The Company has a vacation policy allowing for paid time off based on years of service. The vacation policy does not allow for the accumulation or carryover of unused vacation to future periods. Accordingly, the Company recognizes the costs of compensated absences when actually paid to employees and has not accrued a liability for unused vacation time at December 31, 2015.

Notes to Financial Statements
Year Ended December 31, 2015

#### 2. Summary of Significant Accounting Policies (Continued)

#### **Income Taxes**

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes. Deferred taxes are recognized for differences (described in Note 8) between the basis of asset and liabilities for financial statement and income tax purposes. The deferred tax liability represents future tax consequences of these differences, which will be taxable when the liabilities are recovered or settled. It is the Company's policy not to take uncertain tax positions.

#### 3. Concentration of Credit Risk

The Company maintains their cash in bank deposit accounts at high quality financial institutions. The balances, at times, may exceed federally insured limits. At December 31, 2015, the Company did not exceed the insured limit.

#### 4. Regulatory Filings

The statement of financial condition filed pursuant to Rule 17a-5 of the Securities and Exchange Commission is available for inspection at the principal office of the Corporation and at the Washington D.C. and Regional Office of the Commission.

#### 5. SEC Rule 15c3-3 Exemption

The Company claims exemption (k)(2)(ii) from Rule 15c3-3 of the Securities and Exchange Commission as a limited business, engaged in the sale of mutual funds and variable annuities. The Company does not carry securities for customers or perform custodial functions relating to customer securities, therefore the following schedules required under Rule 15c3-3 of the Securities and Exchange Commission have not been included in these financial statements: Schedule II - Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3, Schedule III - Information Relating to Possession or Control Requirements Under Rule 15c3-3, and Schedule IV - Schedule of Segregation Requirements and Funds in Segregation for Customers' Regulated Commodities Futures and Options Accounts.

Notes to Financial Statements

Year Ended December 31, 2015

#### 6. Net Capital Requirements

The Company is subject to the net capital rule of the Securities and Exchange Commission, Rule 15c3-1 (Rule). Under the computation, the Company is required to maintain net capital equal to the greater of \$50,000 or 6 2/3% of aggregate indebtedness and not to permit its aggregate indebtedness to exceed 1,500% of its net capital, as those terms are defined in the Rule. At December 31, 2015, the Company had net capital of \$135,472, and a net capital ratio (aggregate indebtedness divided by net capital) of 1.99 to 1.

Pursuant to Rule 17a-5, the Company is required to file a computation of net capital as of the audit date. Rule 17a-5(d)(4) requires reporting on any material differences between the audited computation and the Company's computation. At December 31, 2015, there were no material differences.

#### 7. Marketable Securities

Marketable securities consist of shares of American Century Quantitative Disciplined Growth Plus A Fund, shares of NASDAQ OMX Group, Inc. common stock, shares of MFS SER TR VI Utilities Fund and shares of Franklin Utilities A Fund and are classified by the Company as "available-for-sale". Cost, unrealized gain, and fair value, as of December 31, 2015, are as follows:

Marketable securities, at cost	\$ 85,407
Net unrealized gains	 42,387
Fair value	\$ 127,794

The unrealized gains are reported, net of tax (\$9,957 in 2015), as accumulated other comprehensive income in stockholders' equity. The marketable securities are included in current assets on the statement of financial condition. During the year ended December 31, 2015, 1,035 shares of MFS SER TR VI Utilities Fund were sold for \$20,000, resulting in a gross realized gain of \$1,335 and 223 shares of Allianz GI NFJ International Valve A Fund were sold for \$4,849 resulting in a gross loss of \$287.

Notes to Financial Statements
Year Ended December 31, 2015

#### 8. Income Taxes

The Company accounts for deferred taxes using the asset and liability method. The objective of the asset and liability method is to establish deferred tax assets and liabilities for the temporary differences between the financial reporting basis and the tax basis of the Company's assets and liabilities at enacted tax rates expected to be in effect when such amounts are realized or settled. The asset and liability as computed for these financial statements assumes that the current tax rates and regulations will be in effect for the year the temporary differences reverse. Accordingly, adjustments to the asset will be necessary in the future should the tax laws change.

Current standards require companies to recognize, measure, present, and disclose uncertain tax positions that have been or are expected to be taken. As such, financial statements will reflect expected future tax consequences of uncertain tax positions presuming the tax authorities' full knowledge of the position and all relevant facts. It is the Company's policy not to take uncertain tax positions. The Company's federal and state income tax returns are subject to possible examination by the taxing authorities until expiration of the related statutes of limitations on those tax returns. As of December 31, 2015, the Company's open audit periods are 2012 through 2015 for both federal and state purposes. In evaluating the Company's tax provisions and accruals, future taxable income, and the reversal of temporary differences, interpretations and tax planning strategies are considered. The Company believes their estimates are appropriate based on current facts and circumstances.

Differences in total income tax expense and the amount of income tax that would result from applying statutory rates to pretax income are due to permanent differences, primarily meals and entertainment, which are only 50% deductible for Federal and state income tax purposes.

The provision for income taxes in the statement of income and comprehensive income for the year ended December 31, 2015, consists of the following components:

Currently payable Deferred	\$	480 (596)
Dolonou	\$	(116)

Notes to Financial Statements

Year Ended December 31, 2015

#### 9. Pension Plan

The Company has a SEP retirement plan which covers all of its employees. Total pension expense amounted to \$102,323 for the year ended December 31, 2015.

#### 10. Lease Commitments

The Company leases office space under a non-cancellable operating lease, which was extended for an additional five-year term beginning in June 2013 and provides for monthly lease payments of \$2,744. The lease is renewable for an additional five years following the May 31, 2018 termination date, at a lease rate mutually agreeable. For the year ended December 31, 2015, rent expense under this lease amounted to \$28,928.

During 2015, the Company was reimbursed \$4,000, by Summit Advisors LLC, an entity controlled by the shareholders of the Company, for use of its office space.

The future minimum lease payments required by this office lease are as follows:

Year ending	December	31	
2016			

2016 2017 2018	\$ 32,929 32,929 13,721
	\$ 79,579

Notes to Financial Statements

Year Ended December 31, 2015

#### 11. Fair Value Measurements

FASB ASC 820 defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.

The following table presents the Company's fair value hierarchy for those securities measured at fair value on a recurring basis as of December 31, 2015:

	<u> </u>	air Value	 Level 1	1	Level 2	<u>I</u>	Level 3	_
Securities owned:								
Mutual funds	\$	52,173	\$ 52,173	\$	-	\$	-	
Domestic equities		75,621	 75,621		-		-	_
	\$	127,794	\$ 127,794	\$	-	\$	-	=

**Supplementary Information** 

## Computations of Net Capital and Aggregate Indebtedness

## Year Ended December 31, 2015

Net Capital:		
Total stockholders' equity	\$	175,281
Delections		
Deductions:		
Due from related party		3,000
Prepaid income taxes	-	1,705
Property and equipment		8,532
Total non-allowable assets		13,237
Net Capital Before Haircuts on Security Positions		162,044
Haircuts on Securities:		
Other securities		19,592
Undue concentrations		6,980
Total Haircuts on Securities		26,572
Net Capital		135,472
Net Capital Requirements		50,000
Net Capital in Excess of Minimum Requirements	\$	85,472
Aggregate Indebtedness	\$	268,926
Ratio of Aggregate Indebtedness to Net Capital		1.99

See Report of Independent Registered Public Accounting Firm.

## Reconciliation of Audited Net Capital with the Broker/Dealer's Unaudited Part II:

Net Capital Per Audit Report	\$	135,472
Audit Adjustments		-
Changes to Non-Allowable Assets:		
Due from related party		3,000
Prepaid income taxes		1,705
	. —	4,705
Net Capital Per Broker/Dealer's Unaudited Part II	\$	140,177

## Schedule of Operating and General and Administrative Expenses

## Year Ended December 31, 2015

Operating Expenses:		
Advertising	\$	11,313
Commissions		1,636,077
Insurance		26,745
Internet access		4,343
Payroll taxes		27,320
Regulatory expenses		19,210
Rent		28,928
Repairs and maintenance		1,814
Retirement plan		102,323
Selling expense		8,848
Telephone		7,649
Wages		412,688
	<u> </u>	2 2 2 2 2 5 9
	\$	2,287,258
General and Administrative Expenses:		
General and Administrative Expenses: Auto expense	<del></del>	13,632
•	\$	13,632 95
Auto expense	\$	=
Auto expense Bank service charges	\$	95
Auto expense Bank service charges Contributions	\$	95 849
Auto expense Bank service charges Contributions Dues and subscriptions	\$	95 849 6,129
Auto expense Bank service charges Contributions Dues and subscriptions Employee benefits	\$	95 849 6,129 29,722
Auto expense Bank service charges Contributions Dues and subscriptions Employee benefits Legal and accounting	\$	95 849 6,129 29,722 10,230
Auto expense Bank service charges Contributions Dues and subscriptions Employee benefits Legal and accounting Miscellaneous	\$	95 849 6,129 29,722 10,230 82
Auto expense Bank service charges Contributions Dues and subscriptions Employee benefits Legal and accounting Miscellaneous Office supplies and expense	\$	95 849 6,129 29,722 10,230 82 12,414
Auto expense Bank service charges Contributions Dues and subscriptions Employee benefits Legal and accounting Miscellaneous Office supplies and expense Postage	\$	95 849 6,129 29,722 10,230 82 12,414 6,829
Auto expense Bank service charges Contributions Dues and subscriptions Employee benefits Legal and accounting Miscellaneous Office supplies and expense Postage Quotes - exchange fees	\$	95 849 6,129 29,722 10,230 82 12,414 6,829 6,570

See Report of Independent Registered Public Accounting Firm.



## Exemption Review Report of Independent Registered Public Accounting Firm

1195 Washington Pike Suite 350 Bridgeville, PA 15017 Tel (412) 257-2882 Fax (412) 257-2888 www.damratoski.com

Board of Directors and Stockholders Beaconsfield Financial Services, Inc. Canonsburg, Pennsylvania

We have reviewed management's statements, included in the accompanying Statement of Exemption from SEC Rule 15c3-3(k)(2)(ii), in which (1) Beaconsfield Financial Services, Inc. identified the following provisions of 17 C.F.R. §15c3-3(k) under which Beaconsfield Financial Services, Inc. claimed an exemption from 17 C.F.R. § 240.15c3-3:(k)(2)(ii) - (the "exemption provisions") and (2) Beaconsfield Financial Services, Inc. stated that Beaconsfield Financial Services, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Beaconsfield Financial Services, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Beaconsfield Financial Services, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Damratoski & Company PC Certified Public Accountants

February 12, 2016



Southpointe Business Park 160 Technology Drive, Suite 101 Canonsburg, PA 15317

724-745-6800 • Fax: 724-745-6886

BeaconsfieldFinancial.com • Member: FINRA & SIPC

## **Beaconsfield Financial Services, Inc.**

Statement of Exemption from SEC Rule 15c3-3(k) (2)(ii)

Beaconsfield Financial Services, Inc. is a non-clearing (fully disclosed) broker-dealer and does not carry customers' accounts on its book and is therefore claiming exemption from the reserve requirements as stated in SEC Rule 15c3-3(k)(2)(ii).

To the best knowledge and belief of Beaconsfield Financial Services, Inc., Beaconsfield Financial Services, Inc. has met the provision in #240.15c3-3(k) under which we claimed an exemption for the fiscal year ending 12/31/2015 without exception.

Betty H. Rainier

Secretary/Treasurer



Independent Accountant's Agreed-Upon Procedures Report on Schedule of Assessment and Payments (Form SIPC-7) 1195 Washington Pike Suite 350 Bridgeville, PA 15017 Tel (412) 257-2882 Fax (412) 257-2888 www.damratoski.com

Board of Directors and Stockholders Beaconsfield Financial Services, Inc. Canonsburg, Pennsylvania

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2015, which were agreed to by Beaconsfield Financial Services, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating Beaconsfield Financial Services, Inc.'s compliance with the applicable instructions of Form SIPC-7. Beaconsfield Financial Services, Inc.'s management is responsible for Beaconsfield Financial Services, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
- Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2015, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2015, noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences; and
- 5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Damratoski & Company PC Certified Public Accountants

February 12, 2016

# (33-REV 7/10)

# SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

(33-REV 7/10)

#### **General Assessment Reconciliation**

For the fiscal year ended 12/31/2015 (Read carefully the instructions in your Working Copy before completing this Form)

#### TO BE EILED BY ALL CIDC MEMBEDS WITH FISCAL VEAD EMDINGS

15*15******1675*************************	Note: If any of the information shown on the malling label requires correction, please e-mai any corrections to form@sipc.org and so indicate on the form filed.  Name and telephone number of person to contact respecting this form.
2. A. General Assessment (Item 2e from page 2)	\$ 269.60
B. Less payment made with SIPC-6 filed (exclude Interest)  7-36-15  Date Paid	(188.12
C. Less prior overpayment applied	(
D. Assessment balance due or (overpayment)	81.48
E. Interest computed on late payment (see instruction E) for_	
F. Total assessment balance and interest due (or overpaymen	O' Lied
G. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$ <u>81.45</u>
H. Overpayment carried forward	\$()
Subsidiaries (S) and predecessors (P) included in this form (giv	
erson by whom it is executed represent thereby nat all information contained herein is true, correct	Constield Financial Services, Inc. (Name of Corporation, Partnership or other organization)  Buth N. Kaenee
nd complete.	Secretary Treasurer  (Title)  Secretary (Title)  Secretary (Title)
ated the 28 day of January, 20 16.  his form and the assessment payment is due 60 days after the period of not less than 6 years, the latest 2 years in an experience.	(Name of Corporation, Partnership or other organization)  Secretary Treasurer  (Title)  The end of the fiscal year. Retain the Working Copy of this form
at all information contained herein is true, correct and complete.  ated the 28 day of January , 20 itc.  ated the assessment payment is due 60 days after the raperiod of not less than 6 years, the latest 2 years in an experience.	(Name of Corporation, Partnership or other organization)  Secretary Treasurer  (Title)  The end of the fiscal year. Retain the Working Copy of this form
at all information contained herein is true, correct and complete.  ated the 28 day of January , 20 itc.  ated the assessment payment is due 60 days after the raperiod of not less than 6 years, the latest 2 years in an experience.	(Name of Corporation, Partnership or other organization)  Secretary Treasurer  (Title)  The end of the fiscal year. Retain the Working Copy of this form
at all information contained herein is true, correct and complete.  ated the 28 day of January , 20 j.c.  ated the assessment payment is due 60 days after the raperiod of not less than 6 years, the latest 2 years in an experiod of the second and the assessment payment is due 60 days after the raperiod of not less than 6 years, the latest 2 years in an experiod of the second and	(Name of Corporation, Partnership or other organization)  Secretary Treasurer  (Title)  The end of the fiscal year. Retain the Working Copy of this formula accessible place.

## DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 1/1/2015 and ending 12/31/2015

20. Additions:  (1) Total revenues from the securities business of substidiaries (except foreign substidiaries) and presentations in the securities in trading accounts.  (2) Net loss from principal transactions in securities in trading accounts.  (3) Net loss from principal transactions in commodities in trading accounts.  (4) Interest and cividend exponse deducted in determining lifem 2a.  (5) Net loss from management of or participation in the underwriting or distribution of securities.  (6) Expanses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.  (7) Net loss from securities in investment accounts.  Total additions  2c. Deductions:  (1) Revenue from the distribution of shares of a registered open and investment company or until investment design experted and profit from the security intrees products.  (2) Revenues from the securities in registered measurement company or until investment additions overcless refrested to registered investment company or unsurance company separate accounts, and from transactions in security litures products.  (2) Revenues from transactions in security litures products.  (3) Commissions, floor breakage and clearance paid to other SIPC members in connection with securities from resocions.  (4) Reimbursaments for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (f) certificates of deposit and fiji Trassury bills, bankers acceptances or commercial paper that mature nine months or less from issuance data.  (7) Direct expanses of printing advertising and legal fees incorred in connection with other revenue related to the securities business (sevenue defined by Section 16(9)(1) of the Act).  (8) Other revenues and dividend expanses (POCUS Line 22/PART IIA Line 13, Copy 40/15 line line for the contraction of the section of the section	Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)		Eliminate cents \$
(3) Net loss from principal transactions in commodities in tracing accounts.  (4) Interest and dividend expense deducted in determining item 2a.  (5) Net loss from management of or participation in the underwriting or distribution of securities.  (6) Expenses other than advertising, printing, registration less and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.  (7) Net loss from securities in investment accounts.  Total additions  2c. Deductions:  (1) Revenues from the distribution of shares of a registered open and investment company or unit investment trust, from the sale of variable annulies, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities from securities in investment accounts.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 160% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance data.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16[8](1) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (9) (1) Total interest and dividend incerns.  (1) Adv. of mergin interest earned on customers securities accounts (40% of PCUS line 5, Code 3960).  Enter the greater of line (f) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  2e. General Assessment (6, 0025)	(1) Total revenues from the securities business of subsidiaries (ex	cept foreign subsidiaries), and	
(4) Interest and dividend expense deducted in determining item 22.  (5) Net loss from management of or participation in the underwriting or distribution of securities.  (8) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profil from management of or participation in underwriting or distribution of securities.  (7) Net loss from securities in investment accounts.  Total additions  2c. Deductions:  (1) Revenues from the distribution of shares of a registered open and investment company or unit investment trust, from the sale of variable annulies, from the business of insurance, from investment advisory services readed to registered investment or insurance company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions.  (3) Commissions, floor buckrage and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 106% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) freauty) tills, shakes acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(1) of the Act).  (8) Other revenue not related either directly or indirectly to the sacurities business.  (9) (1) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Cade 4075 plus line 20/4 patch of without dividend forces.  (11) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (1) or (11)  Total deductions  2d. SIPC Net Operating Revenues  2. General Assessment @ .0025	(2) Net loss from principal transactions in securities in trading acc		
(5) Net loss from management of or participation in the underwriting or distribution of securities.  (6) Expenses other than advertising, printing, registration less and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.  (7) Net loss from securities in investment accounts.  Total additions  2c. Deductions:  (1) Revenues from the distribution of shares of a registered open and investment company or unit investment trust, from the sele of variable annulies, from the business of insurance, from investment advisory services randered to registered investment company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions.  (3) Commissions, floor becarge and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursements for postage in connection with praxy solicitation.  (5) Net gain from securities in investment accounts.  (8) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, backers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revonue related to the securities business (evenue defined by Section 16(6)(1) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (9) (1) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Cook 4075 plus line 20(4) above) but not in excess of transactions accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total indeviations  2d. SIFC Net Operating Revenues  2e. General Assessment @ .0025	(3) Net loss from principal transactions in commodities in trading a	occounts.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.  (7) Net loss from securities in investment accounts.  Total additions  2c. Deductions:  (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annulties, from the business of insurance, from investment advisory services remided for registered investment companies or insurance company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Trassury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (9) (I) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 pius line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (I) or (II)  Total deductions  2d. SIPC Net Operating Revenues  2. General Assessment @ .0025	(4) Interest and dividend expense deducted in determining item 2a		
profit from management of or participation in underwriting or distribution of securities.  (7) Net loss from securities in investment accounts.  Total additions  2c. Deductions:  (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuties, from the business of insurance from investment advisory services randered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Relimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance dats.  (7) Direct expenses of printing advertising and legal less incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (9) (I) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (9) (I) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (9) (I) Total deductions  2d. SIPC Net Operating Revenues  2d. SIPC Net Operating Revenues  2d. SIPC Net Operating Revenues	(5) Net loss from management of or participation in the underwriting	g or distribution of securities.	
Total additions  2c. Deductions:  (1) Revenues from the distribution of shares of a registered open end investment company or unit investment from the sale of variable annualies, from the business of insurance, from investment advisory services randered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Relimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (See Instruction C):  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 29(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 9860).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  2. General Assessment @ .0025			
2c. Deductions:  (1) Revenues from the distribution of shares of a registered open and investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services randered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal less incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(1) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (See Instruction C):  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 26(4) above) but not in excess of 100,000 require documentation)  (9) (ii) Total interest and dividend income.  (iii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues	(7) Net loss from securities in investment accounts.		:
(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annutities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions.  (2) Revenues from commodity transactions.  (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursaments for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 20(4) above) but not in excess of 101al interest and dividend fromm.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  2. General Assessment @ .0025	Total additions	·	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (See Instruction C):  (9) (I) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (I) or (II)  Total deductions  2d. SIPC Net Operating Revenues  2. General Assessment @ .0025	<ol> <li>Revenues from the distribution of shares of a registered open of investment trust, from the sale of variable annuities, from the advisory services rendered to registered investment companies</li> </ol>	ousiness of insurance, from investment	2244906
securities transactions.  (4) Reimbursements for postage in connection with proxy solicitation.  (5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  \$ 107, 840	(2) Revenues from commodity transactions.		
(5) Net gain from securities in investment accounts.  (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):  (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  \$ 107, 840	(3) Commissions, floor brokerage and clearance paid to other SIPO securities transactions.	C members in connection with	<i>O</i>
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business.  (See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  \$ 107, 840  \$ 26. General Assessment @ .0025	(4) Reimbursements for postage in connection with proxy solicitati	on.	<i>O</i>
(ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.  (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  2e. General Assessment @ .0025	(5) Net gain from securities in investment accounts.		1048
related to the securities business (revenue defined by Section 16(9)(L) of the Act).  (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  \$ 107, 840  \$ 269. 60	(ii) Treasury bills, bankers acceptances or commercial paper t		
(See Instruction C):  (Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  2e. General Assessment @ .0025			0
(Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  2e. General Assessment @ .0025		curities business.	
(Deductions in excess of \$100,000 require documentation)  (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  2e. General Assessment @ .0025	(See institution O).		31235
Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  2e. General Assessment @ .0025	(Deductions in excess of \$100,000 require documentation)	* f	
accounts (40% of FOCUS line 5, Code 3960).  Enter the greater of line (i) or (ii)  Total deductions  2d. SIPC Net Operating Revenues  2e. General Assessment @ .0025	Code 4075 plus line 2b(4) above) but not in excess	_	
Total deductions  2d. SIPC Net Operating Revenues  2e. General Assessment @ .0025  \$ 269.60	<ul><li>(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).</li></ul>	\$ <u>0</u>	
2d. SIPC Net Operating Revenues  2e. General Assessment @ .0025  \$ 269.60	Enter the greater of line (i) or (ii)		
2e. General Assessment @ .0025 \$	Total deductions		<u> </u>
201 00101 01 710000 11711 6 10000	2d. SIPC Net Operating Revenues		\$ 107,840
	2e. General Assessment @ .0025		

SEC Mail Processing Section

MAR 0 1 2016

Washington DC 416

Beaconsfield Financial Services, Inc.

\* \* ,

2015 Annual Audited Report