| •  |  |   |
|--|--|---|
| 16013500   | UNITED STATES<br>CURITIES AND EXCHANGE COMMISSION<br>Washington, D.C. 20549<br>NNUAL AUDITED REPORT<br>FORM X-17A-5<br>PART III<br>FACING PAGE | OMB APPROVAL<br>OMB Number: 3235-0123<br>Expires: March 31, 2016<br>Estimated average burden<br>hours per response 12.00<br>SEC FILE NUMBER<br>8- 44816 |
|  | ed of Brokers and Dealers Pursuant to<br>change Act of 1934 and Rule 17a-5 Th  |   |
| REPORT FOR THE PERIOD BEGINNII   | NG01/01/2015AND ENDI<br>MM/DD/YY   | ING12/31/2015<br>   |
| A. 1   | <b>REGISTRANT IDENTIFICATION</b>   |   |
| NAME OF BROKER-DEALER: Brov<br>ADDRESS OF PRINCIPAL PLACE OF<br>1375 E. 9th Street, Suite 2500 | vn Gibbons Lang & Company Securities, I<br>BUSINESS: (Do not use P.O. Box No.)   | nc. OFFICIAL USE ONLY<br>FIRM I.D. NO.  |
|  | (No. and Street)   |   |
| Cleveland<br>(City)  | OH<br>(State)  | (Zip Code)  |
|  | F PERSON TO CONTACT IN REGARD TO T   | HIS REPORT<br>216-241-2800<br>(Area Code – Telephone Number)  |
| <u>,</u>   | NT whose opinion is contained in this Report*  |   |
| 1111 Superior Ave., #700   | (Name – if individual, state last, first, middle name)<br>Cleveland  | SEC<br>Mail Processing44114   |
| (Address)  | (City)   | (State) Section (Zip Code)  |
| CHECK ONE:   |  | MAR 01 2016   |
| Certified Public Accountar   | nt   | Washington DC<br>411  |
| Accountant not resident in   | United States or any of its possessions.   |   |
|  | FOR OFFICIAL USE ONLY  |   |

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

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### **FORM X-17A-5**

### PART III

### **DECEMBER 31, 2015**

SEC Mail Processing Section MAR 01 2016 Washington DC 411

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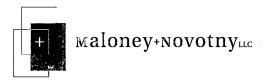
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### OATH OR AFFIRMATION

| Michael E. Gibbons  | , swear (or affirm) that, to the best of   |
|---|--|
|   | mpanying financial statement and supporting schedules pertaining to the firm of  |
| of December 31  | , 20 <u>15</u> , are true and correct. I further swear (or affirm) that  |
| neither the company nor any par   | her, proprietor, principal officer or director has any proprietary interest in any account   |
| classified solely as that of a custo  | ner, except as follows:  |
|   |  |
| <ul> <li>□ (f) Statement of Changes in</li> <li>□ (g) Computation of Net Capi</li> <li>□ (h) Computation for Determi</li> <li>□ (i) Information Relating to t</li> <li>□ (j) A Reconciliation, including</li> </ul> | Signature<br>Signature<br>Predident<br>Unn A. Basconi<br>Vice President of Finance<br>ndition.<br>s).<br>inancial Condition.<br>tockholders' Equity or Partners' or Sole Proprietors' Capital.<br>iabilities Subordinated to Claims of Creditors.<br>al.<br>ation of Reserve Requirements Pursuant to Rule 15c3-3.<br>e Possession or Control Requirements Under Rule 15c3-3.<br>g appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the |
|   | ation of the Reserve Requirements Under Exhibit A of Rule 15c3-3.<br>the audited and unaudited Statements of Financial Condition with respect to methods of  |
| consolidation.  (1) An Oath or Affirmation.   | · · · · · · · · · · · · · · · · · · ·  |
| (m) A copy of the SIPC Supp   | emental Report.  |
| $\Box$ (n) A report describing any m  | terial inadequacies found to exist or found to have existed since the date of the previous audit.  |
| **For conditions of confidential t  | eatment of certain portions of this filing, see section 240.17a-5(e)(3).   |

1111 Superior Avenue | Suite 700 | Cleveland, Ohio 44114-2540 P 216.363.0100 F 216.363.0500 w maloneynovotny.com



#### Report of Independent Registered Public Accounting Firm

To the Stockholders Brown, Gibbons, Lang & Company Securities, Inc. Cleveland, Ohio

We have audited the accompanying statement of financial condition of Brown, Gibbons, Lang & Company Securities, Inc. as of December 31, 2015, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of Brown, Gibbons, Lang & Company Securities, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial condition of Brown, Gibbons, Lang & Company Securities, Inc. as of December 31, 2015 and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The supplemental information contained in Schedules I, II, and III, required by rule 17a-5 under the Securities Exchange Act of 1934, has been subjected to audit procedures performed in conjunction with the audit of Brown, Gibbons, Lang & Company Securities, Inc.'s financial statements. The supplemental information is the responsibility of Brown, Gibbons, Lang & Company Securities, Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, Schedules I, II, and III are fairly stated, in all material respects, in relation to the financial statements as a whole.

Meloney + Noratay 24 C

Cleveland, Ohio February 18, 2016



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### FORM X-17A-5

### <u>РАRТ Щ</u>

### STATEMENT OF FINANCIAL CONDITION

|  | Decem | ber | 31, | 2015 |
|--|-------|-----|-----|------|
|--|-------|-----|-----|------|

| ASSETS                    | Allowable | Non-Allowable | Total     |
|---------------------------|-----------|---------------|-----------|
| Cash and cash equivalents | \$705,813 |               | \$705,813 |
| Total assets              | \$705,813 | <u>\$</u>     | \$705,813 |

| LIABILITIES AND STOCKHOLDERS' EQUITY       | A.I.<br>Liabilities | Non-A.I.<br>Liabilities | Total     |
|--|---------------------|-------------------------|-----------|
| LIABILITIES                                |                     |                         |           |
| Accounts payable                           | \$ 800              | \$-                     | \$ 800    |
| Accrued expenses                           | 16,500              | <b></b>                 | 16,500    |
| Total liabilities                          | <u>\$ 17,300</u>    | <u>\$</u>               | 17,300    |
| STOCKHOLDERS' EQUITY                       |                     |                         |           |
| Common stock, without par value            |                     |                         |           |
| Authorized – 1,500 shares                  |                     |                         |           |
| Issued and outstanding – 425 shares        |                     |                         | 10,000    |
| Additional paid-in-capital                 |                     |                         | 23,248    |
| Retained earnings                          |                     |                         | 655,265   |
| Total stockholders' equity                 |                     |                         | 688,513   |
| Total liabilities and stockholders' equity |                     |                         | \$705,813 |

#### FORM X-17A-5

#### <u>PART III</u>

### STATEMENT OF INCOME

Year Ended December 31, 2015

| REVENUE                        |              |              |
|--------------------------------|--------------|--------------|
| Fee income                     | \$12,496,623 |              |
| Interest income and other      | 1,270        |              |
|                                |              | \$12,497,893 |
| EXPENSES                       |              |              |
| Management fees                | 11,887,200   |              |
| Finders' fees                  | 454,088      |              |
| Dues                           | 81,466       |              |
| Professional service fees      | 40,130       |              |
| Commercial activity tax        | 13,322       |              |
| Education and training         | 6,763        |              |
| Third party computer services  | 5,444        |              |
| Insurance                      | 2,442        |              |
| Memberships and licenses       | 405          |              |
| Miscellaneous expenses         | 711          |              |
| Total expenses                 |              | 12,491,971   |
| NET INCOME BEFORE INCOME TAXES |              | 5,922        |
| INCOME TAXES                   |              | 133          |
| NET INCOME                     |              | \$ 5,789     |

The accompanying notes are an integral part of these financial statements. Confidential treatment requested.

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### FORM X-17A-5

### <u>PART III</u>

### STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

Year Ended December 31, 2015

|                        | Common<br>Shares | Common<br>Stock  | Additional<br>Paid-in-<br>Capital | Retained<br>Earnings | Total<br>Stockholders'<br>Equity |
|------------------------|------------------|------------------|-----------------------------------|----------------------|----------------------------------|
| BALANCE – BEGINNING    | 425              | \$ 10,000        | \$ 23,248                         | \$649,476            | \$682,724                        |
| ADDITION<br>Net income |                  |                  | <u> </u>                          | 5,789                | 5,789                            |
| BALANCE – ENDING       | 425              | <u>\$ 10,000</u> | <u>\$ 23,248</u>                  | <u>\$655,265</u>     | <u>\$688,513</u>                 |

### FORM X-17A-5

### <u>PART III</u>

### STATEMENT OF CASH FLOWS

Year Ended December 31, 2015

| CASH FLOWS FROM OPERATING ACTIVITIES<br>Net income  | \$  | 5,789  |
|---|-----|--------|
| Net cash provided by operating activities   |     | 5,789  |
| INCREASE IN CASH AND CASH EQUIVALENTS   |     | 5,789  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR  | 7   | 00,024 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR  | \$7 | 05,813 |
| Supplemental disclosure of cash flow information:<br>Cash paid during the year for:<br>Local income taxes | \$  | 133    |

#### FORM X-17A-5

#### <u>PART III</u>

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A. Organization and Operation Brown, Gibbons, Lang & Company Securities, Inc. (the "Company") was incorporated on July 29, 1991 under the name of BG Securities, Inc. The name was later changed to Brown, Gibbons, Lang & Company Securities, Inc. The Company conducts an investment banking business and acts as agent in securities transactions with qualified institutional investors. The Company is a registered broker dealer with the Securities and Exchange Commission, the Financial Industry Regulatory Authority, the State of Ohio Division of Securities and the Illinois Securities Department.
- B. Use of Estimates The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
- C. Cash and Cash Equivalents The Company considers money market funds to be cash equivalents. The Company places its temporary cash investments with two financial institutions, which, at times, may exceed federally insured limits.
- D. Accounts Receivable The Company extends unsecured credit to customers under normal trade agreements which generally require payment within 30 days. The Company has not provided an allowance for doubtful accounts. The Company uses the direct write-off method to record bad debts. Based upon management's review of delinquent accounts and an assessment of the Company's historical evidence of collections, this method does not differ significantly from the allowance method. There were no bad debts for the year ended December 31, 2015.
- E. Fee Income Fee income is contingent upon the realization of predetermined contractual results; consequently, fees are recognized when the earning process is complete.
- F. Income Taxes Effective April 1, 1996, the Company elected to be taxed under the provisions of subchapter S of the Internal Revenue Code. Under these provisions, the Company does not pay federal or state corporate income taxes on its taxable income. Instead, the stockholders are liable for individual federal and state income taxes on their respective shares of the Company's taxable income. The Company is responsible for local income taxes.

The Company does not have any significant unrecognized tax benefits as of December 31, 2015. The Company's income tax returns remain subject to examination by the Internal Revenue Service, as well as applicable state and local taxing authorities, generally for three years.

#### <u>FORM X-17A-5</u>

#### <u>PART III</u>

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

G. Subsequent Events – The Company has evaluated subsequent events through February 18, 2016, which is the date the financial statement was available to be issued.

#### NOTE 2. RELATED PARTY TRANSACTIONS

The Company incurred management fees of \$11,887,200 in 2015 from Brown, Gibbons, Lang & Company LLC, an affiliate related through common ownership.

#### NOTE 3. NET CAPITAL PROVISION OF RULE 15c3-1

The Company is subject to the SEC Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2015, the Company had net capital of \$684,930, which was \$679,930 in excess of its required net capital of \$5,000. At December 31, 2015, the Company's ratio of aggregate indebtedness to net capital was .03 to 1.

#### NOTE 4. EXEMPTION FROM RULE 15c3-3

The Company deals primarily in arranging private placements of debt and equity for corporate issuers, principally with institutional purchasers, carries no margin accounts and does not hold funds or securities for customers. The Company operates under Section (k)(2)(A) of rule 15c3-3 of the Securities Exchange Act of 1934 and is, therefore, exempt from the requirements of rule 15c3-3.

#### NOTE 5. REPORT DISCLOSURE

Part IIA of the Brown, Gibbons, Lang & Company Securities, Inc. Focus Report (Form X 17A-5), dated December 31, 2015, to the Securities and Exchange Commission is available for examination and copying at the office of the Company in Cleveland, Ohio, and at the Chicago, Illinois, regional office of the Commission.

#### FORM X-17A-5

### <u>PART III</u>

#### SCHEDULE I - COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

| December 31, 2015   |                  |
|---|------------------|
|   |                  |
| NET CAPITAL   |                  |
| Total stockholders' equity from statement of financial condition    | \$688,513        |
| NET CAPITAL BEFORE HAIRCUTS ON SECURITIES<br>Haircuts on securities | 688,513          |
| Trading and investment securities                                   | 3,583            |
| NET CAPITAL   | \$684,930        |
| AGGREGATE INDEBTEDNESS  |                  |
| Accounts payable and accrued expenses                               | <u>\$ 17,300</u> |
| COMPUTATION OF BASIC NET CAPITAL REQUIREMENT -                      |                  |
| 6 2/3% OF AGGREGATE INDEBTEDNESS                                    | <u>\$ 1,153</u>  |
| MINIMUM REQUIRED NET CAPITAL  | <u>\$ 5,000</u>  |
| NET CAPITAL REQUIREMENT   | \$ 5,000         |
| EXCESS NET CAPITAL  | <u>\$679,930</u> |
| RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL                      | .03 to 1         |

The accompanying notes are an integral part of these financial statements. Confidential treatment requested.

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#### FORM X-17A-5

### <u>PART III</u>

### SCHEDULE I - COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION (CONTINUED)

| December 31, 2015  |           |
|--|-----------|
|  |           |
|  |           |
|  |           |
| RECONCILIATION WITH COMPANY'S COMPUTATION (INCLUDED                    |           |
| IN PART II OF FORM X-17A-5 AS OF DECEMBER 31, 2015)                    |           |
| Net capital, as reported in Company's Part II (unaudited) Focus report | \$684,930 |
|  |           |
| Adjustments  | -         |
|  |           |

\$684,930

Net capital per audited computation above

#### FORM X-17A-5

#### <u>PART III</u>

### SCHEDULE II AND III - COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS AND INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS PURSUANT TO RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

#### December 31, 2015

The Company is not required to present the schedules "Computation for Determination of Reserve Requirements Under rule 15c3-3" and "Information Relating to Possession or Control Requirements Under rule 15c3-3" as it meets the exemptive provisions of rule 15c3-3, under Section (k)(2)(ii) of the rule.

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Maloney+Novotny<sub>LLC</sub>

Independent Accountants Agreed Upon Procedures Report on Schedule of Assessments and Payments (SIPC-7)

To the Shareholders Brown, Gibbons, Lang & Company Securities, Inc. Cleveland, Ohio

In accordance with rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2015, which were agreed to by Brown, Gibbons, Lang & Company Securities, Inc., the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating Brown, Gibbons, Lang & Company Securities, Inc.'s compliance with the applicable instructions of the Form SIPC-7. Brown, Gibbons, Lang & Company Securities, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries [cancelled checks] noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2015, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2015 noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences; and
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers [summary of quarterly Focus Reports] supporting the adjustments, noting no differences.

We were not engaged to, and did not, conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

Business Advisors and Certified Public Accountants Cleveland | Canton | Columbus | Delaware | Elyria



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This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Melorey + Horstay LLC

Cleveland, Ohio February 18, 2016

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| SIPC-7  |  | ESTOR PROTECTION C<br>2185 Washington, D.C. 2009<br>202-371-8300           |   | SIPC-7   |
|---|--|--|---|--|
| (33-REV 7/10)   | Genera   | I Assessment Reconciliat   | tion  | (33-REV 7/10)  |
|   | For<br>(Read carefully the instru  | r the fiscal year ended 12/31/2015<br>ctions in your Working Copy before c | completing this Form)   | <b>.</b>   |
|   |  | SIPC MEMBERS WITH FISCA  |   |  |
| 1. Name of Merr<br>purposes of the  | ber, address, Designated Examining<br>audit requirement of SEC Rule 17a-t  | Authority, 1934 Act registration   |   | iscal year ends for  |
| 044<br>BR(<br>137   | 17******2252****************************   | ······································                                     | Note: If any of the inform<br>mailing label requires co<br>any corrections to form@<br>indicate on the form file<br>Name and telephone nur<br>contact respecting this f | prrection, please e-mail<br>⊉sipc.org and so<br>d.<br>nber of person to  |
| 2. A. General   | Assessment (item 2e from page 2)   |  | <u>\$ 31</u>  | 244.73   |
| B. Less payr  | nent made with SIPC-6 filed (exclude f   | interest)  | (   | 870.08 )   |
| C. Less prio  | Date Paid<br>r overpayment applied<br>ent balance due or (overpayment)   |  | (_18  | 349.65   |
| E. Interest o   | omputed on late payment (see instru  | iction E) fordays at 20%   | per annum   |  |
| F. Total ass  | essment balance and interest due (or   | r overpayment carried forward)   | \$_18   | 349.65   |
| Check en<br>Total (mu   | H THIS FORM:<br>closed, payable to SIPC<br>st be same as F above)<br>tent carried forward  | s_18349<br>\$1   | 1.65  |  |
| 3. Subsidiaries (   | S) and predecessors (P) included in  | this form (give name and 1934 A  | Act registration number):   |  |
| person by whom<br>that all informati<br>and complete.<br>Dated the <b>D</b><br><b>This form and t</b> | er submitting this form and the<br>it is executed represent thereby<br>on contained herein is true, correct<br>day of <u>JANVAN</u> , 20 <u>16</u> .<br>he assessment payment Is due 60 c<br>not less than 6 years, the latest 2 y | Vice Pr  | (Althorized Signature)<br>(Althorized Signature)<br>(Althorized Signature)<br>(Title)<br>(Title)<br>vear. Retain the Worki  | Ecurities, Inco<br>ganization)<br><u>FIMANEL</u><br>ng Copy of this form |
|   |  |  |   |  |
|   | stmarked Received  | Reviewed   |   |  |
| Calculation:  | )  | Documentation  | Fo  | prward Copy  |
| Exceptions:   |  |  |   |  |
| Disposition   | of exceptions:   |  |   |  |
|   |  | 1  |   |  |

# SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185

#### DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 1/1/2015 and ending 12/31/2015

|    | _  | Elimig | ate      | cen      | ts_        |          |
|----|----|--------|----------|----------|------------|----------|
| \$ | 12 | .49    | 7.       | 8        | 92         | 2        |
| ·  |    | f      | <u> </u> | <u> </u> | - <u>`</u> | <u> </u> |

item No.

2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)

2b. Additions:

- (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.
- (2) Net loss from principal transactions in securities in trading accounts.
- (3) Net loss from principal transactions in commodities in trading accounts.
- (4) Interest and dividend expense deducted in determining item 2a.
- (5) Net loss from management of or participation in the underwriting or distribution of securities.
- (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.
- (7) Net loss from securities in investment accounts.

Total additions

2c. Deductions:

(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.

| (  | 2) | Revenues     | from   | commodity | y transactions |
|----|----|--------------|--------|-----------|----------------|
| ١. | "  | ILC VEH DE 3 | 120.00 | commount  | / liunauonon   |

- (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.
- (4) Reimbursements for postage in connection with proxy solicitation.
- (5) Net gain from securities in investment accounts.
- (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.
- (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).
- (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):

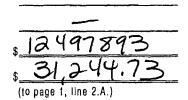
(Deductions in excess of \$100,000 require documentation)

- (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.
  - \$\_\_\_\_\_
  - (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).

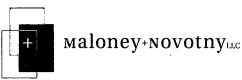
Enter the greater of line (i) or (ii)

**Total deductions** 

- 2d. SIPC Net Operating Revenues
- 2e. General Assessment @ .0025



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#### Report of Independent Registered Public Accounting Firm

To the Shareholders Brown, Gibbons, Lang & Company Securities, Inc. Cleveland, Ohio

We have reviewed management's statements, included in the accompanying exemption report, in which (1) Brown, Gibbons, Lang & Company Securities, Inc. identified the following provisions of 17 C.F.R. § 15c3-3(k) under which Brown, Gibbons, Lang & Company Securities, Inc. claimed an exemption from 17 C.F.R. § 240.15c3-3: (k)(2)(ii) (the "exemption provisions") and (2) Brown, Gibbons, Lang & Company Securities, Inc. stated that Brown, Gibbons, Lang & Company Securities, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Brown, Gibbons, Lang & Company Securities, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Brown, Gibbons, Lang & Company Securities, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Melorey + Norstay 24 C

Cleveland, Ohio February 18, 2016

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#### Brown Gibbons Lang & Company Securities, Inc. Exemption Report

Brown Gibbons Lang & Company Securities, Inc. is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. § 240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R.§ 240.17a-5(d) (1) and (4). To the best of its knowledge and belief, the Company states-the following:

- (1) The Company claimed an exemption from 17 C.F.R. § 240.15c3-3 under provisions of 17 C.F.R. § 240.15c3-3(k)(2)(i).
- (2) The Company met the identified exemption provisions in 17 C.F.R. § 240.15c3-3(k)(2)(i) throughout the most recent fiscal year without exception.

Brown Gibbons Lang & Company Securities, Inc.

I, Michael E. affirm that, to my best knowledge and belief, this Exemption Report is true and Jibbons correct.

By: **Title:** Presid

February 18, 2016