



16013401

ON SEC

OMB APPROVAL
OMB Number: 323

umber: 3235-0123 : March 31, 2016

Expires: March 31, 20 Estimated average burden

hours per response..... 12.00

ANNUAL AUDITED REPOSITION
FORM X-17A-5 FEB 20 2016

PART III

FEB 29 2016
Wasnington DC

.

SEC FILE NUMBER
8-43976

**FACING PAGE** 

404

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

January 1, 2015 December 31, 2015 REPORT FOR THE PERIOD BEGINNING AND ENDING MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION OFFICIAL USE ONLY NAME OF BROKER-DEALER: L.J. Hart & Company ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. 16401 Swingley Ridge Road, Suite 210 (No. and Street) Missouri St. Louis 63017 (City) (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT Larry J. Hart 636-537-9939 (Area Code - Telephone Number) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* Anders, Minkler, Huber & Helm, LLP (Name - if individual, state last, first, middle name) MO 63101 800 Market Street, Suite 500 St. Louis (Zip Code) (Address) (City) (State) **CHECK ONE:** Certified Public Accountant ☐ Public Accountant Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.





## OATH OR AFFIRMATION

լ, Larry J. Hart	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying finan L. J. Hart & Company	cial statement and supporting schedules pertaining to the firm of
of December 31	, 20 15 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, classified solely as that of a customer, except as for	principal officer or director has any proprietary interest in any account
THOMAS J. PISARKIEWICZ Notary Public - Notary Seal State of Missouri Commissioned for St. Louis County	Sauf Neut Signature
Commissioned for St. Louis County My Commission Expires: April 29, 2017 Commission Number: 13779273	President / CEO
	Title
<ul> <li>☐ (f) Statement of Changes in Liabilities Subort</li> <li>☐ (g) Computation of Net Capital.</li> <li>☐ (h) Computation for Determination of Reserved</li> <li>☐ (i) Information Relating to the Possession or</li> <li>☐ (j) A Reconciliation, including appropriate excomputation for Determination of the Re</li> </ul>	tion. quity or Partners' or Sole Proprietors' Capital. rdinated to Claims of Creditors. ve Requirements Pursuant to Rule 15c3-3.
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report	cies found to exist or found to have existed since the date of the previous audit.
	ain portions of this filing, see section 240.17a-5(e)(3).



#### Report of Independent Registered Public Accounting Firm

Board of Directors L.J. Hart & Company St. Louis, MO

We have audited the accompanying statement of financial position of L.J. Hart & Company (a Missouri corporation) as of December 31, 2015, and the related statements of income, changes in stockholders' equity and cash flows for the year then ended. These financial statements are the responsibility of L.J. Hart & Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of L.J. Hart & Company as of December 31, 2015, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The Schedule 1, Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Comission and Schedule 2, Exemption Report have been subjected to audit procedures performed in conjunction with the audit of L.J. Hart & Company's financial statements. The supplemental information is the responsibility of L.J. Hart & Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the Schedule 1, Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Comission and Schedule 2, Exemption Report are fairly stated, in all material respects, in relation to the financial statements as a whole.

February 26, 2016

Inders Minkle Heles & Helm LLP

## Statement of Financial Condition December 31, 2015

Δ	SS	eı	tc
$\boldsymbol{\Gamma}$	33	•	LJ

ASSUS		
Cash and cash equivalents	\$	478,019
Receivable from clearing organization		219,793
Securities owned, at market value		3,780,509
Property and equipment, net of accumulated depreciation of \$205,665		178,996
Deposit with clearing organization and other assets		155,518
Total assets		4,812,835
Liabilities and Stockholders' Equity		
Liabilities		
Accounts payable and accrued expenses	_\$_	57,286
Total liabilities		57,286
Stockholders' Equity		
Common stock; \$0.83 par value; authorized 217,500 shares,		
issued and outstanding 100,000 shares		83,000
Additional paid-in capital		417,000
Retained earnings		4,255,549
Total stockholders' equity		4,755,549
Total liabilities and stockholders' equity	\$	4,812,835

## Statement of Income Year Ended December 31, 2015

Underwriting and commissions	\$ 4,725,840
Interest and dividends	67,825
Net losses on securities	(125,374)
Other revenue	 3,410
Total revenues and security activities	4,671,701

## **Expenses**

Employee compensation and benefits	1,396,174
Underwriting	350,791
Communication and data processing	25,415
Occupancy	132,968
Depreciation	26,233
Professional services	115,840
Other operating expenses	521,670
Total expenses	2,569,091
Net Income	\$ 2,102,610

## Statement of Changes in Stockholders' Equity Year Ended December 31, 2015

	Additional						
	Common Stock				Paid-in	Retained	
	Shares	Shares Amount Capital		Earnings	Total		
Balance, January 1, 2015	100,000	\$	83,000	\$	417,000	\$ 4,615,842	\$ 5,115,842
Distributions	-		-		-	(2,462,903)	(2,462,903)
Net income	-		-		-	2,102,610	2,102,610
Balance December 31, 2015	100,000	\$	83,000	\$	417,000	\$ 4,255,549	\$ 4,755,549

## Statement of Cash Flows Year Ended December 31, 2015

Operating Activities	
Net income	\$ 2,102,610
Items not requiring cash	
Depreciation	26,233
Gain on sale of investments	(8,677)
Unrealized loss on investments	134,052
Changes in:	
Receivable from clearing organization	164,181
Accounts payable and accrued expenses	9,067
Other assets	 (7,250)
Net cash provided by operating activities	2,420,216
Investing Activities	
Proceeds from sale of investments	844,802
Purchases of investments	(1,400,512)
Purchases of property and equipment	(6,342)
Net cash used in investing activities	(562,052)
Financing Activity	
Distributions paid	 (2,462,903)
Net cash used in financing activity	(2,462,903)
Decrease in Cash and Cash Equivalents	(604,739)
Cash and Cash Equivalents, Beginning of Year	 1,082,758
Cash and Cash Equivalents, End of Year	\$ 478,019

Notes to Financial Statements
December 31, 2015

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies

L.J. Hart & Company (the "Company") is incorporated in the state of Missouri. The Company is primarily engaged in the business of underwriting municipal securities for school districts, counties, cities, towns and special districts and also operates as a broker-dealer of municipal securities. The Company is subject to competition from other broker-dealers. The Company is a registered broker-dealer under the Securities Exchange Act of 1934 and is a member of the Financial Industry Regulatory Authority (FINRA). The Company operates under the exemptive provisions of Rule 15c3-3(k)(2)(ii) under the Securities and Exchange Act of 1934.

#### Basis of Presentation

The accompanying financial statements have been prepared in accordance with the provisions of Financial Accounting Standards Board ("FASB"), Accounting Standards Codification (the "FASB ASC"), which is the source of authoritative, non-governmental accounting principles generally accepted in the United States of America ("GAAP"). All reference to authoritative accounting guidance contained in our disclosures are based on the general accounting topics within the FASB ASC.

#### Underwriting Revenue

Underwriting revenues include gains, losses and fees, net of syndicate expenses, arising from securities offerings in which the Company acts as an underwriter or agent. Underwriting revenues also include fees earned from providing financial advisory services. Underwriting revenues are recorded at the time the underwriting is completed and the income is reasonably determinable, usually settlement date.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the fair values of financial instruments.

#### Cash Equivalents

The Company considers all liquid investments with original maturities of three months or less to be cash equivalents. At December 31, 2015, cash equivalents consisted primarily of cash and money market accounts with banks and brokers.

At December 31, 2015, the Company's cash accounts exceeded federally insured limits by approximately \$215,817.

# Notes to Financial Statements December 31, 2015

#### Security Transactions

Proprietary securities transactions in regular-way trades are recorded on the trade date, as if they had settled. Profit and loss arising from all securities transactions entered into for the account and risk of the Company are recorded on a trade-date basis. Customers' securities transactions are recorded on settlement-date basis, generally the third business day following the transaction (trade) date, with related commission income and expenses reported on a trade-date basis.

The Company promptly forwards all funds and securities received and does not otherwise hold funds or securities for, or owe money or securities to, clients.

Securities owned include marketable securities held for proprietary trading and are valued at fair value. Any changes in fair value are recognized in the statement of income.

#### Property and Equipment

Depreciable assets are stated at cost less accumulated depreciation. Depreciation is charged to expense using the straight-line method over the estimated useful lives of the assets.

The estimated useful lives for each major depreciable classification of premises and equipment are as follows:

Office equipment	5-10 years
Furniture and fixtures	10 years
Leasehold improvements	40 years

#### Income Taxes

The stockholders of the Company elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code. Earnings and losses are included in the personal income tax returns of the stockholders. Accordingly, the financial statements do not include a provision for income taxes. The Company is required to evaluate tax positions taken (or expected to be taken) in the course of preparing the Company's tax returns and recognize a tax liability if the Company has taken an uncertain tax position that more likely than not would not be sustained upon examination by the applicable taxing authorities. The Company has analyzed the tax positions taken and has concluded that as of December 31, 2015, there are no uncertain tax positions taken, or expected to be taken, that would require recognition of a liability or disclosure in the financial statements.

Notes to Financial Statements
December 31, 2015

#### Income Taxes (continued)

If applicable, the Company recognizes interest and penalties related to unrecognized tax liabilities in the statement of income. Management is required to analyze all open tax years, as defined by the Statute of Limitations, for all major jurisdictions, including federal and certain state taxing authorities. The Company is no longer subject to U.S. federal, state and local income tax examinations by taxing authorities for years before 2012. As of and for the year ended December 31, 2015, the Company did not have a liability for any unrecognized taxes. The Company has no examinations in progress and is not aware of any tax positions for which it is reasonably possible that the total amounts of unrecognized tax liabilities will significantly change in the next twelve months.

#### Note 2: Deposit with Clearing Organization

The Company has an agreement with a national broker-dealer to clear certain of its proprietary and customer transactions on a fully disclosed basis. This agreement requires a \$25,000 deposit which is maintained in cash with the broker-dealer and is included in *Deposit with clearing organization and other assets* on the Statement of Financial Condition.

#### Note 3: Receivable from Clearing Organization

Receivable from clearing organization includes amounts owed arising from settlement of securities transactions and amounts receivable from the clearing organization related to unsettled securities transactions.

#### Note 4: Property and Equipment

Property and equipment consists of the following at December 31, 2015:

Furniture and fixtures	\$ 144,735
Office equipment	103,907
Leasehold improvements	 136,019
	 384,661
Less accumulated depreciation	 205,665
	\$ 178,996

Notes to Financial Statements December 31, 2015

#### Note 5: Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, may not exceed 15 to 1. In addition, equity capital may not be withdrawn if the resulting net capital ratio would exceed 10 to 1. At December 31, 2015, the Company had net capital of \$4,238,854 which exceeded the minimum required amount by \$4,138,854. The Company's ratio of aggregate indebtedness to net capital was .014 to 1.

#### Note 6: Retirement Savings Plan

The Company offers employees a retirement savings plan under Section 408(p) of the Internal Revenue Code. The Plan allows all full-time employees to contribute a percentage of their annual wages up to a maximum amount established by the Internal Revenue Code with a 100 percent Company match up to 3 percent of gross wages. Company contributions charged to expense were \$33,202 for 2015.

#### Note 7: Credit Risk

In the normal course of business, the Company's actions involve the execution and settlement of securities transactions. Credit risk results from the possibility that a loss may occur from the failure of another party to perform according to the terms of settlement. The Company has control procedures regarding securities transactions with counterparties and the manner in which they are settled.

As a securities dealer, the Company is engaged in various securities trading activities. Exposure of the Company to credit risk associated with the non-performance of counterparties in fulfilling their contractual obligations pursuant to securities transactions can be directly impacted by volatile trading markets, which may impair a counterparty's ability to satisfy its obligations to the Company.

#### Note 8: Investment Risk

The Company invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the accompanying statement of financial condition.

# Notes to Financial Statements December 31, 2015

#### Note 9: Operating Lease

The majority stockholder leases the Company's office facilities under a lease agreement that expires in May 2018. The majority stockholder has an informal agreement with the lessor whereby the Company leases its office facilities on a month-to-month basis. Rent expense for 2015 was \$132,968.

#### Note 10: Disclosures About Fair Value of Assets and Liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities
- **Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3 Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities

Carrying amounts of certain financial instruments such as cash and cash equivalents, receivables, and accounts payables and accrued expenses approximate fair value due to their short maturities or because the terms are similar to market terms.

#### Securities Owned, at Market Value

Following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying statement of financial condition, as well as the general classification of such instruments pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the year ended December 31, 2015.

- Level 1 Instruments consist of publicly traded common stocks. These securities are traded on national exchanges and are stated at the last reported sales price on the day of valuation.
- Level 2 Instruments consist of local government and school district bonds. These securities are valued using evaluated pricing, which incorporates modeling techniques, information from extensive market sources, observed transaction data, credit quality information, perceived market movements, news, and other relevant information.

Notes to Financial Statements
December 31, 2015

#### Note 10: Disclosures About Fair Value of Assets and Liabilities (continued)

			Fair Value Measurements Using						
			Quoted Prices In Active Markets for Identical Assets		Significant Other Observable Inputs		Significant Unobservable Inputs		
	<u>_</u> t	air Value	(	Level 1)		(Level 2)	(L	evel 3)	
Municipal Securities	\$	3,544,009	\$	-	\$	3,544,009	\$		
Equity Securities	\$	236,500	\$	236,500	\$	-	\$	_	

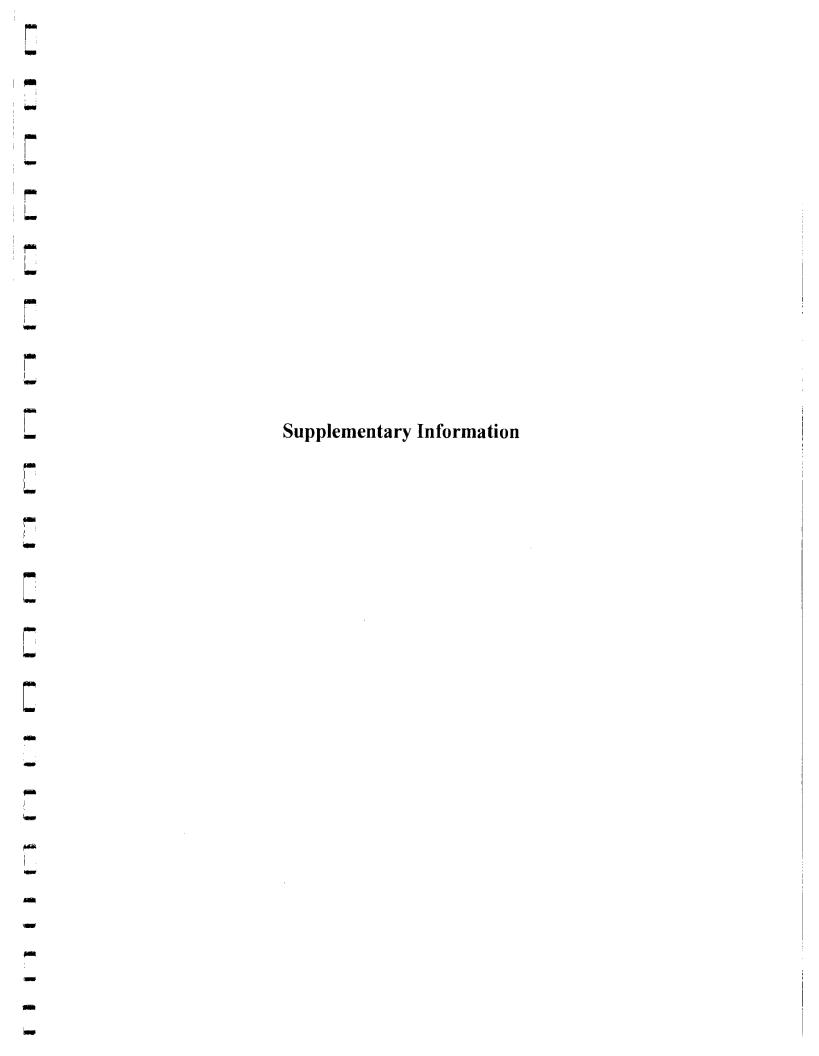
#### Note 11: Recent Accounting Pronouncements

In May 2014, the FASB issued Accounting Standards Update No. 2014-09, Revenue from Contracts with Customers (ASU 2014-09), which supersedes nearly all existing revenue recognition guidance under U.S. GAAP. The core principle of ASU 2014-09 is to recognize revenues when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled for those goods or services. ASU 2014-09 defines a five step process to achieve this core principle and, in doing so, more judgment and estimates may be required within the revenue recognition process than are required under existing U.S. GAAP. The standard is effective for annual periods beginning after December 15, 2018, and interim periods therein, using either of the following transition methods: (i) a full retrospective approach reflecting the application of the standard in each prior reporting period with the option to elect certain practical expedients, or (ii) a retrospective approach with the cumulative effect of initially adopting ASU 2014-09 recognized at the date of adoption (which includes additional footnote disclosures). We are currently evaluating the impact of our pending adoption of ASU 2014-09 on our financial statements and have not yet determined the method by which we will adopt the standard in 2019.

#### Note 12: Subsequent Events

On January 7, 2016, the Company made a distribution to its shareholders totaling \$168,511.

Subsequent events have been evaluated through February 26, 2016, which is the date the financial statements were issued.



#### Schedule 1

# Computation of Net Capital Under Rule 15c3·1 of the Securities and Exchange Commission December 31, 2015

Total Stockholders' Equity		4,755,549
Non-Allowable Assets		
Property and equipment, net		178,996
Other assets		155,518
Total non-allowable assets		334,514
Net Capital Before Haircuts on Security Positions		4,421,035
Haircuts on Securities		
Equity securities		35,475
Debt securities		143,574
Under concentration		3,132
Total haircuts on securities		182,181
Net Capital	\$	4,238,854
Aggregate Indebtedness	\$	57,286
Computation of Basic Net Capital Requirements		
Minimum net capital required	\$	3,819
Minimum dollar net capital requirement	\$	100,000
Net capital requirement (greater above)	\$	100,000
Excess net capital	\$	4,138,854
Ratio of Aggregate Indebtedness to Net Capital		0.014

There were no material differences between the computation of net capital and the basic net capital requirement computation included in these financial statements with those previously reported and amended by the Company.

Schedule 2 Exemption Report December 31, 2015

L.J. Hart & Company (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company claimed an exemption from 17 C.F.R. §240.15c3-3 under the following provisions of 17 C.F.R. §240.15c3-3(k)(2)(ii) as the Company clears all transactions with and for customers on a fully disclosed basis with a clearing broker-dealer. The Company does not typically receive customer funds and securities, but would promptly transmit those to the clearing broker-dealer. The clearing broker-dealer carries all of the accounts of customers and maintains and preserves such books and records pertaining thereto pursuant to the requirements of 17 C.F.R §§ 240.17a-3 and 240.17a-4, as are customarily made and kept by a clearing broker or dealer.
- (2) The Company met the identified exemption provisions in 17 C.F.R. § 240.15c3-3(k)(2)(ii) throughout the most recent fiscal year without exception.

## L.J. Hart & Company

I, Larry J. Hart, swear (or affirm) that, to my best knowledge and belief, the Exemption Report is true and correct.

Simatura

President / CEO

Title

February 26, 2016



#### Report of Independent Registered Public Accounting Firm

Board of Directors L.J. Hart & Company St. Louis, MO

We have reviewed management's statements, included in the accompanying Schedule 2 - Exemption Report, in which (1) L.J. Hart & Company identified the following provisions of 17 C.F.R. §15c3-3(k) under which L.J. Hart & Company claimed an exemption from 17 C.F.R. §240.15c3-3:Provision (2)(ii) (the "exemption provisions") and (2) L.J. Hart & Company stated that L.J. Hart & Company met the identified exemption provisions throughout the most recent fiscal year without exception. L.J. Hart & Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about L.J. Hart & Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

February 26, 2016

Anders Minkler Heler & Helm LLP



# Independent Accountants' Agreed-Upon Procedures Report on Schedule of Assessment and Payments (Form SIPC-7)

Board of Directors L.J. Hart & Company Saint Louis, Missouri

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation ("SIPC") for the year ended December 31, 2015, which were agreed to by L.J. Hart & Company, and the Securities and Exchange Commission, Financial Industry Regulatory Authority, and the SIPC, solely to assist you and the other specified parties in evaluating L.J. Hart & Company's compliance with the applicable instructions of Form SIPC-7. L.J. Hart & Company's management is responsible for L.J. Hart & Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences:
- Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2015, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2015, noting no differences;
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences; and
- 4) Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

February 26, 2016

Anders Minkler Heler & Lelm LLP

Anders Minkler Huber & Helm LLP | 800 Market Street-Suite 500 | St. Louis, MO 63101-2501 | p (314) 655-5500 | f (314) 655-5501 | www.anderscpa.com

# SIPC-7 (33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

(33-REV 7/10)

#### **General Assessment Reconciliation**

For the fiscal year ended 12/31/2015 (Read carefully the instructions in your Working Copy before completing this Form)

#### TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

	19*19******2596*****************************	•	***************************************	I mailing tabe any correct indicate on Name and t	el require lons to fi the form elephoni	e number of person to		
	CHESTERFIELD MO 63017-0746		contact res			pecting this form.		
				Larry J	. на	rt (636)537-9	939	
2. A	. General Assessment (item 2e from page 2)				\$	10,181	····	
В	Less payment made with SIPC-6 filed (exclude i	nterest)			(	6,507		
	July 29, 2015							
С	Date Paid  Less prior overpayment applied				(			
D	Assessment balance due or (overpayment)					3,674		
	Interest computed on late payment (see instru	ction E) for	days at 20%	per annum				
	F. Total assessment balance and interest due (or overpayment carried forward)				\$	3,674		
G	PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)							
	Total (most be sume as I above)	\$	3,674		-			
	Overpayment carried forward	\$ \$(			- _)			
3. Su	Overpayment carried forward bsidiaries (S) and predecessors (P) included in	•	 ame and 1934					
3. Su  The Sperso	Overpayment carried forward  bsidiaries (S) and predecessors (P) included in  SIPC member submitting this form and the on by whom it is executed represent thereby all information contained herein is true, correct	•	 ame and 1934 L.J. H	Act registration  art & Co	mpan	у		
3. Su  The Sperso	Overpayment carried forward  bsidiaries (S) and predecessors (P) included in  SIPC member submitting this form and the on by whom it is executed represent thereby	•	 ame and 1934 L.J. H	art & Co of Cosporation, Parln y J. Har	ompan ership or ol	Y her organization)		
3. Su  The Sperso	Overpayment carried forward  bsidiaries (S) and predecessors (P) included in  SIPC member submitting this form and the on by whom it is executed represent thereby all information contained herein is true, correct	this form (give n	L.J. H	art & Co of Corporation, Parln y J. Har (Authorized ident/CE	ompan ership or or Esignaturo)	Y her organization)		
3. Su  The Sperso that a and c	bsidiaries (S) and predecessors (P) included in SIPC member submitting this form and the on by whom it is executed represent thereby all information contained herein is true, correct complete.  If the 25 day of January , 20 16 form and the assessment payment is due 60 of period of not less than 6 years, the latest 2 years.	this form (give no	L.J. H (Name of Larr Pres	art & Co Of Corporation, Parlin y J. Har (Authorized ident/CE (Ti I year, Retail	ompaniership or of	y the organization wy J. Hart	orm	
3. Su  The Sperso that a and c	bsidiaries (S) and predecessors (P) included in SIPC member submitting this form and the on by whom it is executed represent thereby all information contained herein is true, correct complete.  If the 25 day of January , 20 16 form and the assessment payment is due 60 of period of not less than 6 years, the latest 2 years.	days after the er	L.J. H (Name of Larr Presid of the fiscally accessible)	art & Co Of Corporation, Parlin y J. Har (Authorized ident/CE (Ti I year, Retail	ompaniership or of	Y  My J. Mart  orking Copy of this f	orm	
3. Su  The Sperso that a and c	bsidiaries (S) and predecessors (P) included in BIPC member submitting this form and the on by whom it is executed represent thereby all information contained herein is true, correct complete.  If the 25 day of January, 20 16 form and the assessment payment is due 60 period of not less than 6 years, the latest 2 years:	this form (give no	L.J. H (Name of Larr Presid of the fiscally accessible)	art & Co Of Corporation, Parlin y J. Har (Authorized ident/CE (Ti I year, Retail	ompaniership or of	y the organization wy J. Hart	orm	

## DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 1/1/2015 and ending 12/31/2015

Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)		Eliminate cents \$ 4,671,701		
Additions:     (1) Total revenues from the securities business of subsidiaries (exc predecessors not included above.	ept foreign subsidiaries) and			
(2) Net loss from principal transactions in securities in trading acco	unts.			
(3) Net loss from principal transactions in commodities in trading ac	ecounts.			
(4) Interest and dividend expense deducted in determining item 2a.				
(5) Net loss from management of or participation in the underwriting	or distribution of securities.			
(6) Expenses other than advertising, printing, registration fees and profit from management of or participation in underwriting or dis				
(7) Net loss from securities in investment accounts.				
Total additions		4,797,076		
investment trust, from the sale of variable annuities, from the bu	(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate			
(2) Revenues from commodity transactions.				
(3) Commissions, floor brokerage and clearance paid to other SIPC securities transactions.	166,034			
(4) Reimbursements for postage in connection with proxy solicitation	8,700			
(5) Net gain from securities in investment accounts.				
(6) 100% of commissions and markups earned from transactions in ( (ii) Treasury bills, bankers acceptances or commercial paper that from issuance date.				
(7) Direct expenses of printing advertising and legal fees incurred in related to the securities business (revenue defined by Section 16	514,151			
(8) Other revenue not related either directly or indirectly to the secu (See Instruction C):				
Bus and Equipment Lease Revenue	e	35,875		
(Deductions in excess of \$100,000 require documentation)				
<ul> <li>(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.</li> <li>(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).</li> </ul>	\$ \$ \$			
Enter the greater of line (i) or (ii)	Y			
Total deductions		724,760		
d. SIPC Net Operating Revenues		4,072,316		
	·	P		
e. General Assessment @ .0025	•	10,181 (to page 1, line 2.A.)		
	2	18		

Reports of Independent Registered Public Accounting Firm and Financial Statements
December 31, 2015
Filed Pursuant to Rule 17a-5(e)(3) as a Public Document



**December 31, 2015** 

## **Contents**

United States Securities and Exchange Commission's	
Facing Page Oath or Affirmation	
Outs of Attainmenton	1
Report of Independent Registered Public Accounting Firm	1
Financial Statements	
Statement of Financial Condition	3
Statement of Income	4
Statement of Changes of Stockholders' Equity	5
Statement of Cash Flows	6
Notes to Financial Statements	7-12
Supplementary Information	
Schedule 1 - Computation of Net Capital Under Rule 15c3-1 of the	
Securities and Exchange Commission	13
Schedule 2 - Exemption Report	14
Report of Independent Registered Public Accounting Firm	15
Independent Accountants' Agreed-Upon Procedures Report on Schedule of	
Assessment and Payments (Form SIPC-7)	16
Ceneral Assessment Reconciliation - SIPC 7	17-18