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Information Required of Securities Exchan	Brokers		ant to Section	
REPORT FOR THE PERIOD BEGINNING_	01/01/	ANI	DENDING 1	2/31/15
		MM/DD/YY		MM/DD/YY
A. REG	ISTRAN	<b>FIDENTIFICATIO</b>	DN	
NAME OF BROKER-DEALER: Three	Lakes	Securities,	LLC	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	NESS: (Do	o not use P.O. Box No.)		FIRM I.D. NO.
828 John Nolen Drive		N		
Madison	(N W	o. and Street)	E	3713
(City)	VV	(State)		S / L S Zip Code)
NAME AND TELEPHONE NUMBER OF PE	RSON TO (	CONTACT IN REGAR	D TO THIS REP	ORT
Christopher R. Henderson			(	508-288-2731 (Area Code - Telephone Number)
B. ACC	DUNTAN	T IDENTIFICATIO		
INDEPENDENT PUBLIC ACCOUNTANT w Baker Tilly Virchow Kra			eport*	
	Name – if ind	ividual. state last, first, midd	le name)	
777 East Washington Avenue,	32 Flr	MIlwaukee	WI	53202
(Address)	(City)		(State)	(Zip Code)
CHECK ONE:				
Certified Public Accountant				
<ul> <li>Public Accountant</li> <li>Accountant not resident in Unit</li> </ul>	ed States or	any of its possessions		
	FUR UFF	ICIAL USE ONLY		

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

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#### OATH OR AFFIRMATION

### Brian R. Donarski , swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Three Lakes Securities, LLC , 2015 , are true and correct. I further swear (or affirm) that of December 31 neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely at that of a cu customer, except as follows: aRS $c_{2}$ Signature Director of Finance and Accounting Title Commission expires 11/6/2017 Notary Public This report \*\* contains (check all applicable boxes): (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. (i) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. (1) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Report. (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit. \*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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### Report of Independent Registered Public Accounting Firm

### **Financial Statements**

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Statement of Changes in Member's Equity	
Statement of Cash Flows	
Notes to Financial Statements	

### Supplemental Information

Schedule I – Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission Capital Rule	.7
Schedule II – Computation for Determination of Reserve Requirements Under Rule 15c3-3 (Exemption)	)
and Information for Possession or Control Requirements Under Rule 15c3-3 (Exemption) of the	
Securities and Exchange Commission	.8



Baker Tilly Virchow Krause, LLP 777 E Wisconsin Ave, 32<sup>nd</sup> Floor Milwaukee, WI 53202-5313 United States of America T: +1 414 777 5500 F: +1 414 777 5555 bakertilly.com

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Audit Committee Three Lakes Securities, LLC Madison, Wisconsin

We have audited the accompanying statement of financial condition of Three Lakes Securities, LLC as of December 31, 2015, and the related statements of income, changes in member's equity, and cash flows for the year then ended. These financial statements are the responsibility of Three Lakes Securities, LLC's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Three Lakes Securities, LLC as of December 31, 2015, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The supplemental information contained in pages 7-8 has been subjected to audit procedures performed in conjunction with the audit of Three Lakes Securities, LLC's financial statements. The supplemental information is the responsibility of Three Lakes Securities, LLC's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. § 240.17a5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Baker Tilly Virchen Krause, UP

Milwaukee, Wisconsin February 23, 2016



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Statement of Financial Condition As of December 31, 2015

Assets Cash Prepaid expenses Total assets	\$ 412,666 7,407 \$ 420,073
Liabilities Accrued payables Producer commission payable Total liabilities	\$ 1,000 <u>16,445</u> 17,445
Member's equity Contributed capital Retained earnings Total member's equity	65,000 337,628 402,628
Total liabilities and member's equity	\$ 420,073

See accompanying notes to financial statements.

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Statement of Income For the Year Ended December 31, 2015

Revenues Commissions income Total revenues	<u>\$ 632,378</u> 632,378
Expenses Commissions expense Salaries and wages Regulatory expenses Insurance expense Professional fees Rent expense Other expenses Total expenses	231,290 32,280 11,307 21,796 11,176 3,960 18,012 329,821
Net income	\$ 302,557

See accompanying notes to financial statements.

Statement of Changes in Member's Equity For the Year Ended December 31, 2015

• •	Contributed Capital		Retained Earnings	Total	
Balances at January 1, 2015	\$	65,000	\$ 228,071	\$ 293,071	
Net Income		-	302,557	302,557	
Distributions to member		-	 (193,000)	(193,000)	
Balances at December 31, 2015	\$	65,000	\$ 337,628	\$ 402,628	

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See accompanying notes to financial statements.

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### Statement of Cash Flows For the Year Ended December 31, 2015

<b>Operating activities</b> Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$ 302,557
Decrease in prepaid expenses Increase in producer commission payable	1,494 3.208
Decrease in payables	(1,500)
Net cash provided by operating activities	<u>    305,759</u>
Financing activities	
Distributions to member	(193,000)
Net cash used by financing activities	(193,000)
Net increase in cash	112,759
Cash, at beginning of year	299,907
Cash, at end of year	<u>\$ 412,666</u>

See accompanying notes to financial statements.

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#### NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2015

#### **NOTE 1 – Organization Structure**

Three Lakes Securities, LLC (the "Company"), a wholly owned subsidiary of M3 Insurance Solutions, Inc., was established in 2009 and is a limited purpose broker dealer. The Company is in the business of referring potential customers to another Financial Industry Regulatory Authority (FINRA) member broker. The Company shares in the commissions and fees earned through this referral. The Company received capital contributions from M3 Insurance Solutions, Inc. for \$65,000 in 2010. The Company began operations upon receiving approvals from FINRA and the State of Wisconsin Department of Securities in January 2011.

#### NOTE 2 – Summary of Significant Accounting Policies

#### Cash

Cash consists of amounts held at a commercial bank in the form of a checking account. At times, the account may exceed federally insured limits. As a result, the Company is exposed to custodial credit risk.

#### Federal Income Taxes

The Company is a limited liability company and is treated as a disregarded entity for federal and state income tax purposes. As such, the Company's income, losses and credits are included in the income tax returns of its' sole member, M3 Insurance Solutions, Inc. Therefore, no provision for income taxes has been made on the Company. The Company does not recognize any tax liability or assets, deferred or current, on the financial statements. The Company is included in the consolidated federal and state income tax returns filed by the sole member.

There were no net uncertain tax positions that, if recognized, would affect the effective tax rate at December 31, 2015. The Company accrues interest and penalties related to uncertain tax positions in its provision for income taxes. At December 31, 2015, the Company had no accrued interest and penalties related to uncertain tax positions. With few exceptions, the Company is no longer subject to income tax examinations by the U.S. Federal, state or local authorities for the years before 2012.

#### Revenue Recognition

Commission and sales charge revenues collected from various investors are recorded when the commissions are received. At that date, the earnings process has been completed.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2015

#### NOTE 2 - Summary of Significant Accounting Policies (cont.)

#### Exemptive Provision

The Company operates under the provisions of paragraph (k)(2)(ii) of Rule 15c3-3 of the Securities and Exchange Commission. Essentially, the requirements of paragraph (k)(2)(ii) provide that the Company clear all transactions on behalf of customers on a fully-disclosed basis with a clearing broker-dealer and promptly transmit all customer funds and securities to the clearing broker-dealer. The clearing broker-dealer carries all of the accounts of the customers and maintains and preserves all related books and records as are customarily kept by a clearing broker-dealer.

As a result of the above paragraph, the Company is exempt from the remaining provisions of Rule 15c3-3.

#### **NOTE 3 – Related-Party Transactions**

During 2015, employee, facility, equipment, and other direct costs of \$45,060 were incurred by the Company and provided by M3 Insurance Solutions, Inc., in accordance with an expense-sharing agreement. These costs have been included in various line items in the Statement of Income.

#### NOTE 4 - Net Capital and Other Requirements

The Company is subject to the Uniform Net Capital requirements of the Securities and Exchange Commission (the Commission) under Rule 15c3-1. The Company is required to maintain net capital equal to the greater of 6-2/3% of aggregate indebtedness or \$5,000, as these terms are defined. The Commission's requirements also provide that equity capital may not be withdrawn or cash dividends paid if certain minimum net capital requirements are not met. At December 31, 2015, the Company had net capital of \$395,221, which was \$390,221 in excess of the amount required to be maintained at that date. The ratio of aggregate indebtedness to net capital at December 31, 2015, was .04 to 1.

#### **NOTE 5 – Subsequent Events**

The Company has evaluated subsequent events through the date that the financial statements were issued.

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# Supplementary Information

### SCHEDULE I - COMPUTATION OF NET CAPITAL AND AGGREGATE INDEBTEDENESS PURSUANT TO RULE 15c3-1

As of December 31, 2015

Net capital	
Member's equity	\$ 402,628
Less nonallowable assets and other deductions:	
Prepaid expenses	7,407
Total nonallowable assets and other deductions	7,407
Net capital before haircuts	395,221
Haircut on securities	¢ 205 201
Net capital	\$ 395,221
Aggregate indebtedness	
Total liabilities	<u>\$ 17,445</u>
Capital requirements	
Minimum net capital requirement (greater of 6-2/3% of	
aggregate indebtedness or \$5,000)	\$ 5,000
Net capital in excess of requirement	390,221
Net capital as above	<u>\$ 395,221</u>
Ratio of aggregate indebtedness to net capital	04 to 1

There were no material differences between the above calculation and the Company's calculation of net capital as reflected on the unaudited Form 17a-5, Part II A.

SCHEDULE II - COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 (EXEMPTION) AND INFORMATION FOR POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 (EXEMPTION) OF THE SECURITIES AND EXCHANGE COMMISSION As of December 31, 2015 .

#### **COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3**

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Three Lakes Securities, LLC is exempt from Rule 15c3-3 under the provision of Rule 15c3-3(k)(2)(ii).

#### INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3

Three Lakes Securities, LLC is exempt from Rule 15c3-3 under the provision of Rule 15c3-3(k)

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Madison, Wisconsin

### **EXEMPTION REPORT**

Including Report of Independent Registered Public Accounting Firm

As of and for the Year Ended December 31, 2015

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Report of Independent Registered Public Accounting Firm

Exemption Report



Baker Tilly Virchow Krause, LLP 777 E Wisconsin Ave, 32<sup>nd</sup> Floor Milwaukee, WI 53202-5313 United States of America T: +1 414 777 5500 F: +1 414 777 5555 bakertilly.com

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Audit Committee Three Lakes Securities, LLC Madison, Wisconsin

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) Three Lakes Securities, LLC identified the following provision of 17 C.F.R. § 15c3-3(k) under which Three Lakes Securities, LLC claimed an exemption from 17 C.F.R. § 240.15c3-3: (2)(ii) (the "exemption provisions") and (2) Three Lakes Securities, LLC stated that Three Lakes Securities, LLC met the identified exemption provisions throughout the most recent fiscal year without exception. Three Lakes Securities, LLC management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Three Lakes Securities, LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the conditions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Baker Tilly Virchen Krouse, UP

Milwaukee, Wisconsin February 23, 2016



## Three Lakes Securities, LLC

Member FINRA/SIPC

828 John Nolen Drive Madison: WI 53713 T 608-273-0655 F 608-273-1725

January 22, 2016

Securities & Exchange Commission 100 F Street, NE Washington, D.C. 20549

To Whom It May Concern:

Three Lakes Securities, LLC claims exemption from SEA Rule 15c3-3 under paragraph (k)(2)(ii) for the period January 1, 2015 through December 31, 2015 because we do not hold customer funds or safe keep securities. Paragraph (k)(2)(ii) states that the Firm clear all transaction on behalf of customers on a fully-disclosed basis with a clearing broker-dealer and promptly transmit all customer funds and securities to the clearing broker dealer. The clearing broker-dealer carriers all of the accounts of the customers and maintains and preserves all related books and records as are customarily kept by the clearing broker-dealer. Three Lakes Securities, LLC met the exemption provision under SEA Rule 15c3-3 paragraph (k)(2)(ii) for the period January 1, 2015 through December 31, 2015, without exception.

Sincerely,

THREE LAKES SECURITIES, LLC

Christopher Henderson Chief Compliance Officer

Madison, Wisconsin

### AGREED UPON PROCEDURES

Including Form SIPC-7

As of and for the Year Ended December 31, 2015

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Baker Tilly Virchow Krause, LLP 777 East Wisconsin Avenue Milwaukee, WI 53202 tel 414 777 5500 fax 414 777 5555 bakertilly.com

#### INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES RELATED TO AN ENTITY'S SIPC ASSESSMENT RECONCILIATION

To the Audit Committee Three Lakes Securities, LLC Madison, Wisconsin

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2015, which were agreed to by Three Lakes Securities, LLC (the "Company) and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc. and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). Three Lakes Securities, LLC's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

Procedures performed:

- 1. Compared listed assessment payments in Form SIPC-7 with respective cash disbursement records noting no differences.
- 2. Compared the amounts reflected in the audited Form X-17A-5 for the year ended Thursday, December 31, 2015 with amounts reported in the Form SIPC-7 for the year ended Thursday, December 31, 2015 noting no differences.
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and workpapers noting no differences.
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related supporting schedules and workpapers supporting the adjustments, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Specified Parties, and is not intended to be and should not be used by anyone other than the Specified Parties.

Baker Tilly Virchen Krouse, UP

Milwaukee, Wisconsin

Page A

BAKER TILLY INTERNATIONAL

An Affirmative Action Equal Opportunity Employer

SIPC-7
(33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

### General Assessment Reconciliation

**SIPC-7** (33-REV 7/10)

For the fiscal year ended 12/31/2015

(Read carefully the instructions in your Working Copy before completing this Form)

#### TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

	18*18******2380 068429 FINRA DEC THREE LAKES SECURITIES LLC PO BOX 8950 MADISON WI 53708-8950			mailing labe any correcti indicate on Name and to contact resp	I requires co ons to form( the form file elephone nu pecting this t	mber of person to
	General Assessment (item 2e from page 2)				\$	<u>,581</u> 748 )
В.	Less payment made with SIPC-6 filed (exclude interest)	)			( <u></u>	
C.	Less prior overpayment applied				(	)
	Assessment balance due or (overpayment)					833
	Interest computed on late payment (see instruction E)	) for	davs at 20% r	oer annum		
	Total assessment balance and interest due (or overpa				\$	833
	PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$	833		-	
Н.	Overpayment carried forward	\$(			)	
The Sperso	bsidiaries (S) and predecessors (P) included in this for SIPC member submitting this form and the n by whom it is executed represent thereby all information contained herein is true, correct omplete.		ree Lakes		into Li	J.C.
Dated	the 22 day of January , 2016.		niet Con	nplicance	Signeture)	*
This: for a	form and the assessment payment is due 60 days afi period of not less than 6 years, the latest 2 years in	ter the er i an easil	nd of the fiscal ly accessible p	year. Retair	•	ng Copy of this form
EB	Dates:					· · · · · · · · · · · · · · · · · · ·
IEW	Postmarked Received Revie				-	
8		mentation	I		F	orward Copy
DC	Exceptions:					
S [	Disposition of exceptions:	1				

# AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 1/1/2015 and ending 12/31/2015

	and enumy 12/31/2013
tem No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	Eliminate cents $632,379$
	*
<ul> <li>2b. Additions:</li> <li>(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.</li> </ul>	
(2) Net loss from principal transactions in securities in trading accounts.	
(3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining ne profit from management of or participation in underwriting or distribution of securities.	t 
(7) Net loss from securities in investment accounts.	
Total additions	
2c. Deductions: (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	
(2) Revenues from commodity transactions.	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	
(4) Reimbursements for postage in connection with proxy solicitation.	·
(5) Net gain from securities in investment accounts.	
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	
(Deductions in excess of \$100,000 require documentation)	
<ul> <li>(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.</li> </ul>	
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	
Enter the greater of line (i) or (ii)	
Totál deductions	
2d. SIPC Net Operating Revenues	\$ <u>632,378</u>
2e. General Assessment @ .0025	<u>\$1,581</u>
-	(to page 1, line 2.A.)