SEC 1410 (06-02)

| A<br>Information Required   | 12874<br>NNUAL AUDI<br>FORM X<br>PART<br>FACING<br>I of Brokers and J | -17 <b>A-5</b><br>Г III<br>PAGE<br>Dealers Pursua | RT SEC ho<br>Mail Process<br>Section<br>FEB 29 201 | 8-67887   |
|---|---|---|--|---|
| Securities Exc  | hange Act of 1934   | and Rule 17a                                      | -5 Thereunde                                       | r   |
| REPORT FOR THE PERIOD BEGINNING   | G <u>01/01/</u><br>MM/DE  | 15AND<br>//YY                                     | ENDING   | 12/31/15<br>MM/DD/YY                                    |
| A. R  | EGISTRANT IDI   | ENTIFICATIO                                       | 'N   |   |
| NAME OF BROKER-DEALER: Qatalyst<br>ADDRESS OF PRINCIPAL PLACE OF B<br>One Maritime Plaza, 24 <sup>th</sup> Floor  |   | se P.O. Box No.)                                  |  | OFFICIALUSEONLY<br>FIRM I.D. NO.                        |
|   | (No. and  | Street)   |  |   |
| San Francisco<br>(City)   | ····· ··· ·····   | CA State)   |  | 94111<br>Tip Code)                                      |
| NAME AND TELEPHONE NUMBER OF<br>Adrian E. Dollard   |   |   | (  | DRT<br>(415) 844-7700<br>(Area Code – Telephone Number) |
| B. A.   | CCOUNTANT ID  | ENTIFICATIO                                       | )N   |   |
| INDEPENDENT PUBLIC ACCOUNTAN  | -   | ntained in this Re<br>state last, first, middl    | -  |   |
| Three Embarcadero   | San Francisco   |   | CA   | 94111   |
| (Address)<br>CHECK ONE:<br>☐ Certified Public Accountant<br>☐ Public Accountant<br>☐ Accountant not resident in U | United States or any o  |   | (State)  | (Zip Code)  |
|   | FOR OFFICIA   | L USE ONLY  |  |   |

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

# OATH OR AFFIRMATION

| I, Adrian E. Dollard   | , swear (or affirm) that, to the best of                                      |
|--|---|
| my knowledge and belief the accompanying fi  | nancial statement and supporting schedules pertaining to the firm of          |
| Qatalyst Partners LP   | , as  |
| of December 31   | , 20 <u>15</u> , are true and correct. I further swear (or affirm) that       |
| neither the company nor any partner, propriet  | or, principal officer or director has any proprietary interest in any account |
| classified solely as that of a customer, except  | as follows:   |
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|  |   |

**JANET G. BEVERLY** Commission # 2040279 Notary Public - California San Francisco County My Comm. Expires Oct 1, 2017

Notary Public

<u>Mr. Len</u> Signature

> Chief Operating Officer Title

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- □ (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- □ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- $\blacksquare$  (1) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

SEC Mail Processing Section FEB 29 2016 Washington DC 404

# Qatalyst Partners LP Statement of Financial Condition

Statement of Financial Condition December 31, 2015 (Public)

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SEC Mail Processing Section FEB 29 2016 Weshington DC 404

#### **Report of Independent Registered Public Accounting Firm**

To Management of Qatalyst Partners LP:

In our opinion, the accompanying statement of financial condition presents fairly, in all material respects, the financial position of Qatalyst Partner LP (the "Partnership") at December 31, 2015 in conformity with accounting principles generally accepted in the United States of America. The statement of financial condition is the responsibility of the Partnership's management. Our responsibility is to express an opinion on the statement of financial condition based on our audit. We conducted our audit of this statement in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition, assessing the accounting principles used and significant estimates made by management, and evaluating the overall statement of financial condition provides a reasonable basis for our opinion.

Price waterhouse Coopers LLP

San Francisco, California February 25, 2016

# Qatalyst Partners LP Statement of Financial Condition December 31, 2015

| Assets<br>Cash and cash equivalents<br>Accounts and investment banking fees receivables<br>Prepaid expenses and other assets<br>Fixed assets, net | \$7,568,655<br>225,855<br>335,384<br>2,464,371 |
|---|--|
| Total assets  | \$ 10,594,265                                  |
| Liabilities and Partners' Equity<br>Liabilities<br>Accounts payable and accrued expenses<br>Deferred liabilities                                  | \$ 1,011,894<br>631,547                        |
| Total liabilities   | 1,643,441                                      |
| Commitments and contingencies (Note 4)  |  |
| Partners' equity  | 8,950,824                                      |
| Total liabilities and partners' equity  | \$ 10,594,265                                  |

The accompanying notes are an integral part of this financial statement.

#### 1. Organization and Description of Business

Qatalyst Partners LP (the "Partnership"), a wholly-owned subsidiary of Qatalyst Group LP (the "Parent"), is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). The general partner of the Partnership is Qatalyst Management LLC. The Partnership operates as an introducing broker and does not hold funds or securities for customers, does not owe any money or securities to customers, and does not carry customer accounts.

#### 2. Summary of Significant Accounting Policies

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions that affect both the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

#### Fair Value of Financial Instruments

Management believes that the aggregate net fair value of accounts and investment banking fees receivables approximate their carrying value because such receivables are short-term in nature.

#### Cash and Cash Equivalents

The Partnership considers highly liquid investments with original maturities of three months or less to be cash equivalents. The Partnership holds cash in financial institutions in excess of FDIC insured limits. The Partnership periodically assesses the financial condition of these institutions and assesses the credit risk.

#### **Investment Banking Fees Receivable**

Investment banking fees receivable include receivables relating to the Partnership's investment banking or advisory engagements. The Partnership records an allowance for doubtful accounts on these receivables on a specific identification basis.

#### Income Taxes

As a limited partnership that is a wholly owned subsidiary of another limited partnership, the entity is disregarded for tax purposes. Accordingly, the Partnership has determined that it has no uncertain tax position and therefore no provision is made in the financial statements of the Partnership for income tax. All income and losses of the Partnership are reportable by the partners of the Parent in accordance with the relevant provisions of the Internal Revenue Code.

#### **Comprehensive Income**

The Partnership reflects all changes in comprehensive income in the Statement of Income. Comprehensive income is equal to net income.

## 3. Fixed Assets

As of December 31, 2015, fixed assets consisted of the following:

|                                | Computers,<br>software and<br>equipment | Furniture<br>and<br>fixtures | Total     |
|--------------------------------|---|------------------------------|-----------|
| Fixed assets                   | \$ 1,236,772                            | \$ 1,556,985 \$              | 2,793,757 |
| Less: Accumulated depreciation | (226, 128)                              | (103,258)                    | (329,386) |
| Fixed asset, net               | \$ 1,010,644                            | \$ 1,453,727 \$              | 2,464,371 |

#### 4. Commitments and Contingencies

#### **Operating Leases**

The Partnership leases office space under an operating lease. The term of the lease expires on March 31, 2021. The Partnership has a standby letter of credit for \$411,618 to cover the security deposit for its office lease.

As of December 31, 2015, the future minimum lease payments under noncancelable operating leases are as follows:

| 2016       | \$ 1,438,069 |
|------------|--------------|
| 2017       | 1,481,225    |
| 2018       | 1,525,692    |
| 2019       | 1,571,469    |
| 2020       | 1,618,558    |
| Thereafter | 411,618      |
| Total      | \$ 8,046,631 |

#### 5. Litigation

Due to the nature of its business, the Partnership may in the future be subject to various threatened or filed legal actions. Such litigation is inherently uncertain and the ultimate resolution of such litigation could be determined by factors outside of the Partnership's control. Management believes that there are no currently known actions or threats that will result in any material adverse effect on the Partnership's financial statements.

#### 6. Regulatory Requirements

The Partnership is subject to Rule 15c3-1, which requires the maintenance of minimum net capital, as defined, and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 800%. At December 31, 2015, the Partnership had net capital of \$5,512,388 which was \$5,402,825 in excess of its required net capital of \$109,563. The Partnership's ratio of aggregate indebtedness to net capital was 0.298 to 1.

## 7. Related Party

The Partnership is subject to an expense sharing agreement with the Parent, whereby certain overhead expenses are allocated between the Partnership and the Parent based on the benefit derived from the services provided.

In 2015, certain customer contracts were assigned between the Partnership and an affiliate of the Parent.

#### 8. Subsequent Events

The Partnership distributed \$23,000,000 to its Parent on January 20, 2016. In the normal course of business, the Partnership intends to make additional distributions to the Parent. The Partnership will ensure adequate net capital is maintained after such additional distributions are made

As of February 25, 2016, the date the financial statements were available to be issued, no subsequent events or transactions had occurred that would have materially impacted the financial statements as presented.