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OMB Number: 3235-0123 **Expires:** March 31, 2016

SEC Estimated average burden

hours per response.....12.00

ANNUAL AUDITED REPORTAIL Proc FORM X-17A-5 PART III

Section

SEC FILE NUMBER

FEB 29 2016 8- 66597

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING                     | January 1, 2015<br>MM/DD/YY            | _ AND ENDING | December 31, 2015<br>MM/DD/YY                              |  |
|---|--|--------------|--|--|
| A. REGI   | STRANT IDENTIFICA                      | ATION        |  |  |
| NAME OF BROKER-DEALER: Waypoint Di                  | rect Investments, LLC                  |              | OFFICIAL USE ONLY  |  |
| ADDRESS OF PRINCIPAL PLACE OF BUSI                  | NESS: (Do not use P.O. Box             | No.)         | FIRM I.D. NO.  |  |
|   | 2200 Atlantic Street, Suite            | 520          |  |  |
|   | (No. and Street)                       |              |  |  |
| Stamford  | CT                                     | 0            | 6902   |  |
| (City)  | (State)                                | (Zi          | p Code)  |  |
| NAME AND TELEPHONE NUMBER OF PER Tracie E. Doornbos | RSON TO CONTACT IN RE                  |              | ORT<br>(212) 380-1864 x718<br>Area Code – Telephone Number |  |
| B. ACCO   | OUNTANT IDENTIFIC                      |              | rea code Telephone Number                                  |  |
| INDEPENDENT PUBLIC ACCOUNTANT wh                    | ose opinion is contained in t          | his Report*  |  |  |
|   | Breard & Associates, Inc               |              |  |  |
| (1  | Name – if individual, state last, firs |              |  |  |
| 9221 Corbin Ave, Suite 170                          | Northridge                             | CA           | 91324  |  |
| (Address)   | (City)                                 | (State)      | (Zip Code)   |  |
| CHECK ONE:  |  |              |  |  |
| ☐ Certified Public Accountant                       |  |              |  |  |
| ☐ Public Accountant                                 |  |              |  |  |
| ☐ Accountant not resident in Unite                  | d States or any of its possess         | ions.        |  |  |
|   | OR OFFICIAL USE ON                     | LY           |  |  |
|   | ON OFFICIAL USE ON                     |              |  |  |

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### OATH OR AFFIRMATION

| I,Linda H. Lewis   | , swear (or affirm) that, to the best of  |
|--|---|
| my knowledge and belief the accompanying fin   | ancial statement and supporting schedules pertaining to the firm of   |
| Waypoint î   | Direct Investments, LLC , as  |
| of December 31   | 20_15 are true and correct. I further swear (or affirm) that  |
|  | r, principal officer or director has any proprietary interest in any account  |
| classified solely as that of a customer, except as   |   |
|  |   |
|  | NONE  |
|  |   |
|  | Signature  President  |
| Notary Public  This report ** contains (check all applicable bo  (a) Facing Page.  (b) Statement of Financial Condition.  (c) Statement of Income (Loss).  |   |
| <ul> <li>□ (d) Statement of Changes in Financial Con</li> <li>□ (e) Statement of Changes in Stockholders'</li> <li>□ (f) Statement of Changes in Liabilities Sub</li> <li>□ (g) Computation of Net Capital.</li> </ul> | Equity or Partners' or Sole Proprietors' Capital.   |
| <ul><li>☐ (i) Information Relating to the Possession</li><li>☐ (j) A Reconciliation, including appropriate</li></ul>   | or Control Requirements Pursuant to Rule 15c3-3. or Control Requirements Under Rule 15c3-3. explanation of the Computation of Net Capital Under Rule 15c3-1 and the |
|  | Reserve Requirements Under Exhibit A of Rule 15c3-3.  Ind unaudited Statements of Financial Condition with respect to methods of                                    |
| (1) An Oath or Affirmation.  |   |
| (m) A copy of the SIPC Supplemental Repo   |   |
| ☐ (n) A report describing any material inadequ   | uacies found to exist or found to have existed since the date of the previous audi  |

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



#### Report of Independent Registered Public Accounting Firm

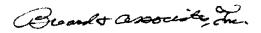
Board of Directors Waypoint Direct Investments, LLC

We have audited the accompanying statement of financial condition of Waypoint Direct Investments, LLC as of December 31, 2015, and the related statements of income, changes in members' equity, and cash flows for the year then ended. These financial statements are the responsibility of Waypoint Direct Investments, LLC's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluation of the overall financial statement presentation. We believe that our audit provides a basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Waypoint Direct Investments, LLC as of December 31, 2015, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States.

The information contained in Schedule I and II (supplemental information) has been subjected to audit procedures performed in conjunction with the audit of Waypoint Direct Investments, LLC's financial statements. The supplemental information is the responsibility of Waypoint Direct Investments, LLC's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content is presented in conformity with 17 C.F.R. § 240.17a-5. In our opinion, Schedules I and II are fairly stated, in all material respects, in relation to the financial statements as a whole.



Breard & Associates, Inc. Certified Public Accountants

New York, New York February 24, 2016

9221 Corbin Avenue, Suite 170, Northridge, California 91324

phone 818.886.0940 fax 818.886.1924 web www.baicpa.com

LOS ANGELES CHICAGO NEW YORK OAKLAND SEATTLE

#### Waypoint Direct Investments, LLC Statement of Financial Condition December 31, 2015

#### Assets

| Cash                                  | \$<br>39,654  |
|---------------------------------------|---------------|
| Underwriting fees receivable          | 478,000       |
| Prepaid expenses                      | <br>10,042    |
| Total assets                          | \$<br>527,696 |
| Liabilities and Members' Equity       |               |
| Liabilities                           |               |
| Accounts payable and accrued expenses | \$<br>4,591   |
| Total liabilities                     | 4.591         |
| Commitments and contingencies         |               |
| Members' equity                       |               |
| Members' equity                       | <br>523,105   |
| Total members' equity                 | <br>523,105   |
| Total liabilities and members' equity | \$<br>527,696 |

# Waypoint Direct Investments, LLC Statement of Income For the Year Ended December 31, 2015

#### Revenues

| Underwriting fees income | \$ 3,425,341 |
|--------------------------|--------------|
| Total revenues           | 3,425,341    |
| Expenses                 |              |
| Offering expenses        | 110,000      |
| Payroll allocation       | 101,256      |
| Professional fees        | 39,720       |
| Occupancy                | 5,376        |
| Other operating expenses | 26,522       |
| Total expenses           | 282,874      |
| Net income (loss)        | \$ 3,142,467 |

#### Waypoint Direct Investments, LLC Statement of Changes in Members' Equity For the Year Ended December 31, 2015

|                              | Total      | Total |  |  |
|------------------------------|------------|-------|--|--|
| Balance at December 31, 2014 | \$ 382,138 |       |  |  |
| Capital withdrawals          | (3,001,500 | )     |  |  |
| Net income (loss)            | 3,142,467  |       |  |  |
| Balance at December 31, 2015 | \$ 523,105 |       |  |  |

# Waypoint Direct Investments, LLC Statement of Cash Flows For the Year Ended December 31, 2015

| Cash flow from operating activities:                | •            |              |
|---|--------------|--------------|
| Net income (loss)                                   |              | \$ 3,142,467 |
| Adjustments to reconcile net income (loss) to net   |              |              |
| cash provided by (used in) operating activities:    |              |              |
| (Increase) decrease in:                             |              |              |
| Underwriting fees receivable                        | \$ (151,250) |              |
| Prepaid expenses                                    | (558)        |              |
| (Decrease) increase in:                             | <b>(2)</b> = | •            |
| Accounts payable and accrued expenses               | (9,769)      |              |
| Total adjustments                                   |              | (161,577)    |
| Net cash provided by (used in) operating activities |              | 2,980,890    |
| Net cash provided by (used in) investing activities |              | -            |
| Cash flow from financing activities:                |              |              |
| Capital distribution                                | (3,001,500)  |              |
| Net cash provided by (used in) financing activities |              | (3,001,500)  |
| Net increase (decrease) in cash                     |              | (20,610)     |
| Cash at December 31, 2014                           |              | 60,264       |
| Cash at December 31, 2015                           |              | \$ 39,654    |
| Supplemental disclosure of cash flow information:   |              |              |
| Cash paid during the year for:                      |              |              |
| Interest  | \$ -         |              |
| Income taxes  | \$ -         | •            |
|   |              |              |

#### NOTE 1: GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Waypoint Direct Investments, LLC (the "Company") was organized in the State of Delaware on June 14, 2004. The Company is a registered broker-dealer in securities under the Securities and Exchange Act of 1934. The Company is a member of the Financial Industry Regulatory Authority ("FINRA"), and the Securities Investor Protection Corporation ("SIPC").

The Company is engaged in business as a securities broker-dealer, that provides several classes of services, including private placement of securities in the syndication of buildings and real estate to institutional investors. The Company was approved by FINRA in February 2013 to conduct corporate finance consulting including mergers and acquisitions.

Waypoint Residential LLC owns 99% of the Company (the "Owner").

Under its membership agreement with FINRA and pursuant to Rule 15c3-3(k)(2)(i), the Company is exempt from the requirement of Rule 15c3-3 under the Securities Exchange Act of 1934 pertaining to the possession or control of customer assets and reserve requirements.

Summary of Significant Accounting Policies

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Revenues from placement services are recognized when the transaction closes and realization is reasonably assured. Expenses are recognized as they are incurred.

The Company, with the consent of its Members, has elected to be a Delaware Limited Liability Company. For tax purposes the Company is treated like a partnership, therefore in lieu of business income taxes, the Members are taxed on the Company's taxable income. Accordingly, no provision or liability for Federal Income Taxes is included in these financial statements.

### NOTE 1: GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Company has adopted authoritative standards of accounting for and the disclosure of events that occur after the balance sheet date but before the financial statements are issued or are available to be issued. These standards require the Company to recognize in the financial statements the effects of all recognized subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet. For non-recognized subsequent events that must be disclosed to keep the financial statements from being misleading, the Company is required to disclose the nature of the event as well as an estimate of its financial effect, or a statement that such estimate cannot be made. In addition, the Company is required to disclose the date through which subsequent events have been evaluated. The Company has evaluated subsequent events through the issuance of their financial statements (See Note 6).

#### **NOTE 2: INCOME TAXES**

As discussed in the Summary of Significant Accounting Policies (Note 1), all tax effects of the Company's income or loss are passed through to the members. Therefore, no provision or liability for Federal Income Taxes in included in these financial statements.

#### **NOTE 3: RELATED-PARTY TRANSACTIONS**

The Company has entered into a written agreement with Broadway Real Estate Partners LLC, an affiliate of the Company ("Affiliate") to share office space and personnel in the ordinary course of its business. Under this agreement, the Company is charged a share of the expenses paid by the Affiliate in proportion to the benefits derived by the entity, based on the percentage of an employee's time attributable to the Company compared with the total time attributable to the Affiliate. For the year ended December 31, 2015, rent and employee compensation and benefits expense amounted to \$5,376 and \$101,256.

It is possible that the terms of certain of the related party transactions are not the same as those that would result for transactions among wholly unrelated parties.

#### **NOTE 4: COMMITMENTS AND CONTINGENCIES**

#### Commitments

In the normal course of business, the Company could be threatened with, or named as a defendant in, lawsuits, arbitrations, and administrative claims. Such matters that are reported to regulators such as the SEC or FINRA and investigated by such regulators, may, if pursued, result in formal arbitration claims being filed against the Company and/or disciplinary action being taken against the Company by regulators. Any such claims or disciplinary actions that are decided against the Company could harm the Company's business. The Company is also subject to periodic regulatory audits and inspections which could result in fines or other disciplinary actions. Unfavorable outcomes, in such matters, may result in a material impact to the Company's financial position, statement of income or cash flows. As of December 31, 2015, management is not aware of any commitments or contingencies that could have a material impact on the financial statements.

#### **NOTE 5: GUARANTEES**

FASB ASC 460, Guarantees, requires the Company to disclose information about its obligations under certain guarantee arrangements. FASB ASC 460 defines guarantees as contracts and indemnification agreements that contingently require a guarantor to make payments to the guaranteed party based on changes in an underlying factor (such as an interest or foreign exchange rate, security or commodity price, an index or the occurrence or nonoccurrence of a specified event) related to an asset, liability or equity security of a guaranteed party. This guidance also defines guarantees as contracts that contingently require the guarantor to make payments to the guaranteed party based on another entity's failure to perform under an agreement as well as indirect guarantees of indebtedness of others.

The Company has issued no guarantees at December 31, 2015 or during the year then ended.

#### **NOTE 6: SUBSEQUENT EVENTS**

The Company has evaluated events subsequent to the balance sheet date for items requiring recording or disclosure in the financial statements. The evaluation was performed through the date the financial statements were available to be issued. Based upon this review, the Company has determined that there were no events which took place that would have a material impact on its financial statements.

#### NOTE 7: RECENTLY ISSUED ACCOUNTING STANDARDS

For the year ending December 31, 2015, various ASUs issued by the FASB were either newly issued or had effective implementation dates that would require their provisions to be reflected in the financial statements for the year then ended. The Company has either evaluated or is currently evaluating the implications, if any, of each of these pronouncements and the possible impact they may have on the Company's financial statements. In most cases, management has determined that the pronouncement has either limited or no application to the Company and, in all cases, implementation would not have a material impact on the financial statements taken as a whole.

#### NOTE 8: NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Rule 15c3-1 also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. Net capital and aggregate indebtedness change day to day, but on December 31, 2015, the Company had net capital of \$35,063 which was \$30,063 in excess of its required net capital of \$5,000; and the Company's ratio of aggregate indebtedness (\$4,591) to net capital was 0.13 to 1.

#### WAYPOINT DIRECT INVESTMENTS, LLC

### Schedule I - Computation of Net Capital Requirements Pursuant to Rule 15c3-1

#### As of December 31, 2015

| Computation of net | canita | al |
|--------------------|--------|----|
|--------------------|--------|----|

| Members' equity                                | \$                                      | 523,105   |               |
|--|---|-----------|---------------|
| Total members' equity                          |   |           | \$<br>523,105 |
| Less: Non-allowable assets                     |   | 1         |               |
| Underwriting fees receivable                   |   | (478,000) |               |
| Prepaid expenses                               | *************************************** | (10,042)  |               |
| Total non-allowable assets                     |   |           | <br>(488,042) |
| Net Capital                                    |   |           | 35,063        |
| Computation of net capital requirements        |   |           |               |
| Minimum net capital requirement                |   |           |               |
| 6 2/3 percent of net aggregate indebtedness    | \$                                      | 306       |               |
| Minimum dollar net capital required            | \$                                      | 5,000     |               |
| Net capital required (greater of above)        |   |           | (5,000)       |
| Excess net capital                             |   |           | \$<br>30,063  |
| Aggregate indebtedness                         |   |           | \$<br>4,591   |
| Ratio of aggregate indebtedness to net capital |   |           | 0.13:1        |

There was no material difference between net capital computation shown here and the net capital computation shown on the Company's unaudited Form X-17A-5 report dated December 31, 2015.

#### WAYPOINT DIRECT INVESTMENTS, LLC

Schedule II - Computation for Determination of the Reserve Requirements and Information Relating to Possession or Control Requirements For Brokers and Dealers Pursuant to SEC Rule 15c3-3

As of December 31, 2015

The Company is exempt from the provision of Rule 15c3-3 under paragraph (k)(2)(i) in that the Company carries no accounts, does not hold funds or securities for, or owe money or securities to customers. Accordingly, there are no items to report under the requirements of this Rule.

Waypoint Direct Investments, LLC
Report on Exemption Provisions
Report Pursuant to Provisions of 17 C.F.R. § 15c3-3(k)
For the Year Ended December 31, 2015



#### Report of Independent Registered Public Accounting Firm

We have reviewed management's statements, included in the accompanying Assertions Regarding Exemption Provisions, in which (1) Waypoint Direct Investments, LLC identified the following provisions of 17 C.F.R. § 15c3-3(k) under which Waypoint Direct Investments, LLC claimed an exemption from 17 C.F.R. § 240.15c3-3(k)(2)(i) (the "exemption provisions") and (2) Waypoint Direct Investments, LLC stated that Waypoint Direct Investments, LLC met the identified exemption provisions throughout the most recent fiscal year without exception. Waypoint Direct Investments, LLC's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Waypoint Direct Investments, LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Broads associate In.

Breard & Associates, Inc. Certified Public Accountants

New York, New York February 24, 2016



January 27, 2016

#### **Assertions Regarding Exemption Provisions**

We, as members of management of **Waypoint Direct Investments**, **LLC** ("the Company"), are responsible for compliance with the annual reporting requirements under Rule 17a-5 of the Securities Exchange Act of 1934. Those requirements compel a broker or dealer to file annuals reports with the Securities Exchange Commission (SEC) and the broker or dealer's designated examining authority (DEA). One of the reports to be included in the annual filing is an exemption report prepared by an independent public accountant based upon a review of assertions provided by the broker or dealer. Pursuant to that requirement, the management of the Company hereby makes the following assertions:

The Company claims exemption from the custody and reserve provisions of Rule 15c3-3 by operating under the exemption provided by Rule 15c3-3, Paragraph (K) (2) (i).

The Company met the identified exemption provision without exception throughout the year ending December 31, 2015.

Waypoint Direct Investments, LLC

By:

(Linda Lewis - President)

(Date)

Waypoint Direct Investments, LLC Report on the SIPC Annual Assessment Pursuant to Rule 17a-5(e)4 For the Year Ended December 31, 2015



Board of Directors Waypoint Direct Investments, LLC

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2015, which were agreed to by Waypoint Direct Investments, LLC and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., SIPC, solely to assist you and the other specified parties in evaluating Waypoint Direct Investments, LLC's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). Waypoint Direct Investments, LLC's management is responsible for Waypoint Direct Investments, LLC's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries contained in the client general ledger noting no differences;
- Compared amounts reported on the unaudited Form X-17A-5 for the year ended December 2. 31, 2015, with the amounts reported in General Assessment Reconciliation (Form SIPC-7) for the year ended December 31, 2015, noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with client prepared supporting schedules and working papers contained in our "A" work papers noting no differences;
- Proved the arithmetical accuracy of the calculations in the Form SIPC-7 and in the related schedules and working papers prepared by Waypoint Direct Investments, LLC supporting the adjustments noting no differences; and
- 5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Breads associate one.

Breard & Associates, Inc. Certified Public Accountants

New York, New York February 24, 2016

# Waypoint Direct Investments, LLC Schedule of Securities Investor Protection Corporation Assessments and Payments For the Year Ended December 31, 2015

| Amount |         |  |
|--------|---------|--|
| \$     | 8,563   |  |
|        |         |  |
|        | (3,969) |  |
|        | (65)    |  |
|        |         |  |
|        | (4,529) |  |
| \$     | **      |  |
|        |         |  |