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FORM X-17A-5 PART III

ANNUAL AUDITED REPORT

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEG | INNING_01/01/15A | ND ENDING_12 | /31/15 MM/DD/YY |
|--|--|-----------------|--------------------------------|
| | A. REGISTRANT IDENTIFICAT | TON | WWW. |
| NAME OF BROKER-DEALER: Baird, Patrick & Co., In | 20 | | OFFICIAL USE ONLY |
| • | E OF BUSINESS: (Do not use P.O. Box N | (o.) | FIRM I.D. NO. |
| | (No. and Street) | | |
| Jersey City | NJ | | 07311 |
| (City) | (State) | (Z | ip Code) |
| NAME AND TELEPHONE NUMBER | BER OF PERSON TO CONTACT IN REGA | ARD TO THIS REP | ORT |
| Stuart K. Patrick | | | 201) 680-7300 |
| | | | (Area Code - Telephone Number) |
| | B. ACCOUNTANT IDENTIFICAT | rion | |
| INDEPENDENT PUBLIC ACCOU | JNTANT whose opinion is contained in this | s Report* | , |
| RSM US LLP | | • | |
| | (Name - if individual, state last, first, n | niddle name) | |
| 1185 Avenue of the Amer | icas, Suite 400, New York | NY | 10036 |
| (Address) | (City) | (State) | (Zip Code) |
| CHECK ONE: | | | |
| Certified Public Acc | countant | | |
| ☐ Public Accountant | | | |
| | dent in United States or any of its possession | ne | |
| Accountant not resid | | | |
| | FOR OFFICIAL USE ONLY | <u> </u> | |
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| | | | |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SFC 1410 (06-02)

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OATH OR AFFIRMATION

| I, Stuart K. Patrick | , swear (or affirm) that, to the best of |
|---|--|
| my knowledge and belief the accompanying fin | ancial statement and supporting schedules pertaining to the firm of |
| Baird, Patrick & Co., Inc. | , as |
| | , 2015 , are true and correct. I further swear (or affirm) that |
| | or, principal officer or director has any proprietary interest in any account |
| classified solely as that of a customer, except as | |
| classified solely as that of a customer, except as | s follows. |
| | , |
| | |
| | |
| | |
| | |
| | And Brush |
| | Signature |
| | |
| | President |
| 1 1 1 1 1 1 1 | Title |
| Darbarre Vaholle | BARBARA ISABELLA |
| Notary Public | |
| Notary 1 uone | NOTARY PUBLIC OF NEW JERSEY |
| This report ** contains (check all applicable bo | My Commission Expires |
| (a) Facing Page. | July 22, 2018 |
| (b) Statement of Financial Condition. | |
| (c) Statement of Income (Loss). | |
| (d) Statement of Changes in Financial Con | |
| (f) Statement of Changes in Stockholders (f) Statement of Changes in Liabilities Sul | Equity or Partners' or Sole Proprietors' Capital. |
| (f) Statement of Changes in Elabilities 3th (g) Computation of Net Capital. | bolumated to Claims of Civations. |
| (h) Computation for Determination of Rese | erve Requirements Pursuant to Rule 15c3-3. |
| (i) Information Relating to the Possession | |
| | e explanation of the Computation of Net Capital Under Rule 15c3-1 and the |
| | Reserve Requirements Under Exhibit A of Rule 15c3-3. |
| ☐ (k) A Reconciliation between the audited a | and unaudited Statements of Financial Condition with respect to methods of |
| consolidation. | |
| (1) An Oath or Affirmation. | |
| (m) A copy of the SIPC Supplemental Repo | |
| (n) A report describing any material inadequate | uacies found to exist or found to have existed since the date of the previous audit. |

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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RSM US LLP

Report of Independent Registered Public Accounting Firm

To the Board of Directors Baird, Patrick & Co., Inc. Jersey City, New Jersey

We have audited the accompanying statement of financial condition of Baird, Patrick & Co., Inc. (the Company) as of December 31, 2015, and the related statements of operations, changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors and cash flows for the year then ended, and the related notes to the financial statements. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Baird, Patrick & Co., Inc. as of December 31, 2015, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

The supplementary information contained in Schedules I and II (the Supplemental Information) has been subjected to audit procedures performed in conjunction with the audit of Baird, Patrick & Co., Inc.'s financial statements. The Supplemental Information is the responsibility of Baird, Patrick & Co., Inc.'s management. Our audit procedures included determining whether the Supplemental Information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the Supplemental Information. In forming our opinion on the Supplemental Information, we evaluated whether the Supplemental Information, including its form and content, is presented in conformity with 17 C.F.R. § 240.17a-5. In our opinion, the supplementary information contained in Schedules I and II is fairly stated, in all material respects, in relation to the financial statements as a whole.

RSM. US LLP

New York, New York February 24, 2016

THE POWER OF BEING UNDERSTOOD AUDIT | TAX | CONSULTING

Statement of Financial Condition December 31, 2015

| ASSETS | |
|---|---------------------|
| Cash | \$ 394,958 |
| Deposit with clearing broker | 105,360 |
| Receivables from broker-dealers and clearing organizations | 99,440 |
| Furniture, equipment and leasehold improvements, at cost, | |
| less accumulated depreciation and amortization of \$377,723 | 51, 44 6 |
| Other assets | 3,459 |
| Total assets | \$ 654,663 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | |
| Liabilities: | |
| Accounts payable and accrued expenses | \$ 1,584 |
| Deferred rent credit | 59,769 |
| Total liabilities | 61,353 |
| Commitments (Note 5) | |
| Subordinated Loan | 333,000 |
| Stockholders' Equity: | |
| Preferred stock (\$1 par value, 18,030 shares authorized, no shares | |
| issued or outstanding) | - |
| Common stock (\$1 par value, 200,000 shares authorized, 51,471 shares issued) | 51 <u>,</u> 471 |
| Additional paid-in capital | 250,000 |
| Retained earnings | 840,089 |
| Less treasury stock, 15,250 shares, at cost | (881,250) |
| Total stockholders' equity | 260,310 |
| Total liabilities and stockholders' equity | \$ 654,663 |

Statement of Operations Year Ended December 31, 2015

| Revenues: | |
|--|------------|
| Commissions | \$ 307,208 |
| Interest and dividends | 4,578 |
| Other | 96,000 |
| Total revenues | 407,786 |
| Expenses: | |
| Employee compensation and benefits | 68,438 |
| Regulatory and clearance fees | 54,611 |
| Communications and data processing | 40,756 |
| Occupancy | 128,303 |
| Interest on subordinated loan | 12,000 |
| Other expenses | 93,452 |
| Total expenses | 397,560 |
| Income before provision for income taxes | 10,226 |
| Provision for Income Taxes | 2,000 |
| Net income | \$ 8,226 |

Baird, Patrick & Co., Inc.

Statement of Changes in Stockholders' Equity Year Ended December 31, 2015

| | Common Stock | Additional Paid-In Capital | Retained Earnings | Treasury Stock | Sto | Total ckholders' Equity |
|----------------------------|------------------|----------------------------------|----------------------|-------------------|-----|-------------------------------|
| Balance, January 1, 2015 | \$ 51,471 | \$ 250,000 | \$ 831,863 | \$ (881,250) | \$ | 252,084 |
| Net Income | | | 8,226 | | | 8,226 |
| Balance, December 31, 2015 | <u>\$ 51,471</u> | \$ 250,000 | \$ 840,089 | \$ (881,250) | \$ | 260,310 |

Statement of Changes in Liabilities Subordinated to Claims of General Creditors Year Ended December 31, 2015

| Subordinated liabilities - January 1, 2015 | \$ 321,000 |
|--|---------------|
| Accrued interest added to subordinated loan | 12,000 |
| Subordinated liabilities - December 31, 2015 | \$ 333,000 |

Statement of Cash Flows Year Ended December 31, 2015

| Cash Flows From Operating Activities: | _ | |
|---|----|----------|
| Net Income | \$ | 8,226 |
| Adjustments to reconcile net Income to net cash provided by operating activities: | | |
| Depreciation and amortization | | 26,842 |
| Deferred rent credit | | (19,375) |
| Interest on subordinated loan | | 12,000 |
| Changes in assets and liabilities: | | |
| Decrease in receivables from broker-dealers and clearing organizations | | 6,502 |
| Increase in other assets | | (175) |
| Decrease in accounts payable and accrued expenses | | (339) |
| | | 00.004 |
| Net cash provided by operating activities | | 33,681 |
| Net increase in cash | | 33,681 |
| Cash: | | |
| Beginning | | 361,277 |
| Ending | \$ | 394,958 |
| Supplemental Disclosure of Cash Flow Information: | | |
| Cash paid for income taxes | \$ | 2,000 |
| Supplemental Disclosure of Noncash Financing Activity: | | |
| Subordinated debt interest added to principal | \$ | 12,000 |

Note 1. Organization

Baird, Patrick & Co., Inc. (the "Company") was incorporated in the State of Delaware in December 1973. The Company is a broker-dealer in securities registered with the Securities and Exchange Commission (the "SEC") and is a member of the Financial Industry Regulatory Authority, Inc. ("FINRA"). The Company's principal office is located in Jersey City, New Jersey.

The Company operates under the provisions of Paragraph (k)(2)(ii) of Rule 15c3-3 of the Socurities Exchange Act of 1934 and, accordingly, is exempt from the remaining provisions of that rule. Essentially, the requirements of Paragraph (k)(2)(ii) provide that the Company clear all transactions on behalf of customers on a fully disclosed basis with a clearing broker-dealer and promptly transmit all customer funds and securities to the clearing broker-dealer. The clearing broker-dealer carries all the accounts of the customers and maintains and preserves all related books and records as are customarily kept by a clearing broker-dealer.

Note 2. Summary of Significant Accounting Policies

Revenue Recognition: Security transactions and related income and expenses are recorded on a trade-date hasis

<u>Furniture</u>, <u>Equipment and Leasehold Improvements</u>: Furniture and office equipment and leasehold improvements are stated at cost. Furniture and office equipment is depreciated on a straight-line basis using an estimated useful life of five years. Leasehold improvements are amortized over the shorter of the terms of the leases or their estimated useful lives.

<u>Deferred Rent Credit</u>: Landlord contributions of \$178,142 toward the renovations of the Company's office space are being amortized over the term of the lease. Additionally, rent expense is recorded on a straight-line basis over the lease term. Deferred rent credits included in the accompanying statement of financial condition result from rent reductions provided for at the inception of the lease and the unamortized amount of the landlord's contribution.

Income Taxes: Deferred income taxes are provided on a liability method whereby deferred tax assets are recognized for temporary differences, and operating loss carryforwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

The Company has federal net operating loss carryforwards of approximately \$3,366,000 that expire in the years 2024 through 2033, and state operating loss carryforwards of \$562,000 that expire in the years 2019-2022. A full valuation allowance has been recorded against the related deferred tax asset of approximately \$1,195,000 at December 31, 2015, as realization of this asset is uncertain.

Financial Accounting Standards Board ("FASB") Accounting Standards Codification Topic 740, *Income Taxes*, provides guidance for how uncertain tax positions should be recognized, measured, disclosed and presented in the financial statements. This requires the evaluation of tax positions taken or expected to be taken in the course of preparing the Company's tax returns to determine whether the tax positions have a "more-likely-than-not" possibility of being sustained "when challenged" or "when examined" by the applicable tax authority. Tax positions not deemed to meet the more-likely-than-not threshold would be recorded as a tax expense and liability in the current year.

As of December 31, 2015, management has determined that there are no uncertain tax positions. The Company is no longer subject to income tax examinations by U.S. federal, state or local tax authorities for years before 2012.

Note 2. Summary of Significant Accounting Policies (Continued)

<u>Use of Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Although these estimates are based on management's knowledge of current events and actions it may undertake in the future, they may ultimately differ from actual results.

Recent Accounting Pronouncements: In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers. ASU 2014-09 is a comprehensive new revenue recognition model that requires a company to recognize revenue to depict the transfer of goods or services to a customer at an amount that reflects the consideration it expects to receive in exchange for those goods or services. ASU 2014-09 also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. In August 2015, the FASB issued ASU No. 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date. ASU No. 2015-14 defers the effective date of ASU No. 2014-09 by one year for public companies. ASU 2015-14 applies to annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. Early adoption is permitted only as of annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period. The Company has not yet determined the potential effects of the adoption of ASU 2014-09 and ASU 2015-14 on its condensed consolidated financial statements.

Note 3. Transactions With Clearing Agent

The Company has an agreement with a clearing agent to clear customers' securities transactions on a fully disclosed basis. The agreement provides for clearing charges at a fixed rate multiplied by the number of tickets traded by the Company. The agreement also requires the Company to maintain a minimum of \$100,000 as a deposit in an account with the agent.

Note 4. Related Party Transactions

The Company charges a monthly expense sharing fee for administrative and record-keeping services provided to a corporation controlled by the Company's president. The total fee received by the Company for 2015 under this arrangement was \$96,000. Additionally, commission income of approximately \$225,000 was earned from accounts related to the principal shareholders, their families and related entities.

The subordinated loan (Note 8) of \$333,000 is from an entity controlled by the Company's president. Interest for the year ended December 31, 2015 was \$12,000.

Note 5. Commitments

<u>Leases</u>: The Company is obligated under the terms of an operating lease for its current office space through September 2017.

Minimum rental commitments under the noncancellable operating lease as of December 31, 2015 are as follows:

Year ending December 31,

| 2016 | \$ 116,932 |
|------|--|
| 2017 | 87,699_ |
| | - |
| | \$ 204,631 |

The lease also contains provisions for escalation charges based upon certain cost increases incurred by the lessor. Rent expense for 2015 was approximately \$117,000.

Note 6. Net Capital Requirements

The Company is subject to the SEC Uniform Net Capital Rule (SEC Rule 15c3-1, or the "Rule"), which requires the maintenance of minimum net capital. The Company calculates its minimum capital requirement pursuant to the aggregate indebtedness method, which requires the Company to maintain minimum net capital, as defined, equal to the greater of \$5,000 or 6-2/3% of its aggregate indebtedness, as defined. The Rule also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2015, the Company had net capital of \$552,708, which was \$547,708 in excess of its required net capital. The Company's ratio of aggregate indebtedness to net capital was 0.09 to 1 at December 31, 2015.

Note 7. Off-Balance-Sheet Risk

As discussed in Note 1, the Company's customers' securities transactions are introduced on a fully disclosed basis with its clearing broker-dealer. The clearing broker-dealer carries all of the accounts of the customers of the Company and is responsible for execution, collection of and payment of funds, and receipt and delivery of securities relative to customer transactions. Off-balance-sheet risk exists with respect to these transactions due to the possibility that customers may be unable to fulfill their contractual commitments wherein the clearing broker-dealer may charge any losses it incurs to the Company. The Company seeks to minimize this risk through procedures designed to monitor the creditworthiness of its customers and to ensure that customer transactions are executed properly by the clearing broker-dealer.

Note 8. Subordinated Loan

The Company entered into a subordinated loan agreement on March 11, 2013, with a related party (Note 4), which has been approved by FINRA and, therefore, qualifies as capital in computing net capital pursuant to the Uniform Net Capital Rule 15c301 of the SEC.

The loan has a maturity date of December 31, 2017. Interest is at 4% per annum, payable annually, but is also subordinated to all present and future creditors of the Company. Accordingly, interest expense of \$12,000 for the year ended December 31, 2015 has been added to the principal loan amount of \$300,000 along with 2013 and 2014 interest expense of \$21,000, which brings the loan amount balance to \$333,000 at December 31, 2015.

FINRA approval is required before any repayments of the subordinated loan and interest can be made.

Note 9. Subsequent Events

The Company has evaluated subsequent events for potential recognition and / or disclosure through the date these financial statements were issued.

Schedule I

Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission December 31, 2015

| Computation of Net Capital | |
|---|------------|
| Total Stockholders' Equity per Statement of Financial Condition | \$ 260,310 |
| Add: | |
| Subordinated Loan | 333,000 |
| Deductions: | |
| Nonallowable assets: Furniture, equipment and leasehold improvements, less | |
| landlord reimbursement of \$14,303 for leasehold improvements | |
| included in deferred rent credit, net of current portion | (37,143) |
| Other assets | (3,459) |
| | (40,602) |
| Net capital | \$ 552,708 |
| Computation of Basic Net Capital Requirement | |
| Aggregate Indebtedness: | |
| Accounts payable and accrued expenses | \$ 1,584 |
| Deferred rent credit, net of amount offsetting nonallowable assets | 45,466 |
| | \$ 47,050 |
| Ratio of Aggregate Indebtedness to Net Capital | 0.09 to 1 |
| Minimum Net Capital Required at 6-2/3% of Aggregate Indebtedness | \$ 3,137 |
| Minimum Dollar Net Capital Requirement of Reporting Broker-Dealer | \$ 5,000 |
| Net Capital Requirement (Greater of Above) | \$ 5,000 |
| Excess Net Capital (\$552,708 - \$5,000) | \$ 547,708 |

Statement pursuant to Paragraph (d)(4) of Rule 17a-5:

There are no material differences between the amounts presented in the computations of net capital set forth above and the amounts as reported in the Company's unaudited Part II-A Quarterly FOCUS report as of December 31, 2015.

Schedule li

Computation for Determination of Reserve Requirements and Information Relating to Possession or Control Environment for Broker Dealers Under Rule 15c3-3

December 31, 2015

None; the Company is exempt from Rule 15c3-3 of the Securities and Exchange Commission pursuant to the provisions of subparagraph (k)(2)(ii) there of.

Exemption Report

December 31, 2015



RSM US LLP

Report of Independent Registered Public Accounting Firm

To the Board of Directors Baird, Patrick & Co., Inc. Jersey City, New Jersey

We have reviewed management's statements, included in the accompanying Exemption Report, in which (a) Baird, Patrick & Co., Inc. identified the following provisions of 17 C.F.R. § 240.15c3-3(k) under which Baird, Patrick & Co., Inc. claimed an exemption from 17 C.F.R. § 240.15c3-3: (2)(ii), (the "exemption provisions") and (b) Baird, Patrick & Co., Inc. stated that Baird, Patrick & Co., Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Baird, Patrick & Co., Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Baird, Patrick & Co., Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of 17 C.F.R. § 240.15c3-3.

RSM US LLP

New York, New York February 24, 2016

BAIRD, PATRICK & CO., INC. 305 PLAZA TEN JERSEY CITY, NEW JERSEY 07311-4012

TELEPHONE (201) 680-7300

FACSIMILE (201) 680-7301

Baird, Patrick & Co., Inc.'s Exemption Report

Baird, Patrick & Co., Inc. (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company claimed an exemption from 17 C.F.R. § 240.15c3-3 under the provisions of 17 C.F.R. § 240.15c3-3:(k) (2) (ii).
- (2) The Company met the identified exemption provisions in 17 C.F.R. § 240-15c3-3 (k)(2)(ii) through the period 01/01/2015 thru 12/31/2015 the most recent fiscal year without exception.

Baird, Patrick & Co., Inc.

I, Stuart K. Patrick, affirm that, to my best knowledge and belief, this Exemptica Report is true and correct.

| Ву: | The Watrica | |
|---------|-------------|--|
| Title: | President | |
| Date: _ | 2/24/2016 | |

SEC
Mail Processing
Section
FEB 292016
Washington DC
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Baird, Patrick & Co., Inc.

Financial Report

December 31, 2015