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## ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

OMB APPROVAL

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING

01/01/2015

AND ENDING

12/31/2015

MM/DD/YY

MM/DD/YY

#### A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Kevin Hart Kornfield and Company, Inc.

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

2137 Embassy Drive, Suite 105

(No. and Street)

Lancaster

(City)

Pennsylvania

17603

(State)

(Zip Code)



NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

KEVIN HART KORNFIELD, PRESIDENT

(Area Code - Telephone Number)

#### B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

J. H. Williams & Co., LLP

(Name - if individual, state last, first, middle name)

230 Wyoming Ave, 2nd Floor

Kingston,

Pennsylvania

18704

(Address)

(City)

(Zip Code)

#### CHECK ONE:

- Certified Public Accountant
- ☐ Public Accountant
- Accountant not resident in United States or any of its possessions.

#### FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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## OATH OR AFFIRMATION

I, KEVIN HART KORNFIELD	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial sta KEVIN HART KORNFIELD AND COMPANY, INC.	atement and supporting schedules pertaining to the firm of
of DECEMBER 31,	, as 20_15 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal classified solely as that of a customer, except as follows:	al officer or director has any proprietary interest in any account
COMMONWEALTH OF PENNSYLVANIA  NOTARIAL SEAL BELKY HERRERA, Notary Public Lancaster Township, Lancaster County My Commission Express December 27, 2017  This report ** contains (check all applicable boxes):  (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or	President  Title  Partners' or Sole Proprietors' Capital
<ul> <li>☐ (f) Statement of Changes in Liabilities Subordinated</li> <li>☐ (g) Computation of Net Capital.</li> <li>☐ (h) Computation for Determination of Reserve Requirements</li> </ul>	I to Claims of Creditors.
Computation for Determination of the Reserve R  (k) A Reconciliation between the audited and unaudi	on of the Computation of Net Capital Under Rule 15c3-1 and the
consolidation.  ✓ (I) An Oath or Affirmation.  □ (m) A copy of the SIPC Supplemental Report.	
in) A report describing any material inadequacies four	nd to exist or found to have existed since the date of the previous audit

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

SERVICE OURPASSTONTS · Certified Public Accountants --

Independent Auditors' Report

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Kevin Hart Kornfield & Company, Inc. 2137 Embassy Drive Lancaster, Pennsylvania

be struction

We have audited the accompanying statement of financial condition of Kevin Hart Kornfield & Company, Inc. as of December 31, 2015, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of Kevin Hart Kornfield & Company, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Kevin Hart Kornfield & Company, Inc. as of December 31, 2015, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America. (7) Sand American Front . They are William Services

The supplemental information presented in Schedule I has been subjected to audit procedures performed in conjunction with the audit of Kevin Hart Kornfield & Company, Inc.'s financial statements. The supplemental information is the responsibility of Kevin Hart Kornfield & Company, Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. § 240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

February 22, 2016

www.jhwilliamsepa.com

Williams & Co., LLP

## Statement of Financial Condition December 31, 2015

#### <u>ASSETS</u>

		•
Cash - operating accounts	\$	51,618
Deposit held by clearing broker		50,045
Accounts receivable		5,651
Silver		7,325
Prepaid expenses		440
Deferred income tax assets		844
Office equipment and leasehold improvements at cost, less accumulated		4 077
depreciation and amortization of \$66,821		1,877
	. \$	117,800
	<del>-</del>	
LIABILITIES AND STOCKHOLDER'S EQUITY		
EMBIETTES MAD STOSICIOEDENS EQUITY		
LIABILITIES		
A - arrived and withheld payer! toyon		242
Accrued and withheld payroll taxes		242
TOTAL LIABILITIES		242
STOCKHOLDER'S EQUITY		
Common stock, \$10 par value; authorized 5,000 shares;		
issued and outstanding 3,703 shares		37,030
Retained earnings		80,528

The accompanying notes are an integral part of these financial statements.

TOTAL STOCKHOLDER'S EQUITY

117,558

\$ 117,800

## Statement of Income

For the year ended December 31, 2015

REVENUES Commissions Interest and dividends	TOTAL REVENUES	\$ 347,095 754 347,849
OPERATING EXPENSES Personnel Costs Regulatory fees and expenses Other expenses Unrealized loss		208,507 5,026 136,933 1,816
	TOTAL OPERATING EXPENSES	352,282
	INCOME (LOSS) FROM OPERATIONS	(4,433)
PROVISION FOR INCOME TAXES Federal income tax State income tax	TOTAL PROVISION FOR INCOME TAXES	·
	NET INCOME (LOSS)	\$ (4,433)

Statement of Changes in Stockholder's Equity For the year ended December 31, 2015

	Common <u>Stock</u>			Retained Earnings	<u>Total</u>	
BALANCES - BEGINNING	\$	37,030	\$	84,961	\$ 121,991	
Net Income (loss)	<del></del>			(4,433)	(4,433)	
BALANCES - ENDING	\$	37,030	\$	80,528	\$ 117,558	

#### **Statement of Cash Flows**

For the year ended December 31, 2015

CASH FLOWS FROM OPERATING ACTIVITIES  Net income	\$	(4,433)
Adjustments to reconcile net income to net cash provided by	•	(1,122)
operating activities:		
Deferred income tax expense		-
Depreciation expense		1,251
(Increase) decrease in:		
Prepaid expense		(440)
Silver		1,816
Accounts receivable		2,597
Increase (decrease) in:		
Accounts payable - trade		(13,428)
NET CASH USED IN OPERATING ACTIVITIES	i t	(12,637)
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of silver		(4,350)
CASH FLOWS FROM FINANCING ACTIVITIES	_	<u>-</u>
NET (DECREASE) IN CASH	I	(16,987)
CASH - BEGINNING	_	68,605
CASH - ENDING	<u>\$</u>	51,618
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Income taxes paid	\$	<b>44</b> 0

Notes to Financial Statements December 31, 2015

#### **NOTE 1 – Nature of Operations**

Kevin Hart Kornfield & Company, Inc. (the "Firm") conducts business as a securities and investment brokerage dealer located in Lancaster County, Pennsylvania. The Company is also a registered investment advisor doing business as Kornfield Investment Management.

The Firm was incorporated on August 21, 1986, and was capitalized by the issuance of 2,517 shares of its \$10 par value common stock. Subsequent to incorporation, additional \$10 par value common stock was issued as follows:

	Common	La constante de la constante d
Date of	Shares	Contributed
Issue	Issued	<u>Capital</u>
		anne anname analysis of the same specific states that the same specific states are supplied to the same specific states and the same specific states are same specific states and the same specific states are same specific states and the same specific states are same specific states and the same specific states are same specific states and the same specific states are same specific states and the same specific states are same specific states and the same specific states are same specific state
12/01/98	136	\$ 1,360
01/31/99	1,050	\$ 10,500

#### NOTE 2 – Summary of Significant Accounting Policies

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Cash Equivalents**

For purposes of the statement of cash flows, the Firm considers all short-term instruments purchased with a maturity of three months or less to be cash equivalents. There were no cash equivalents at December 31, 2015.

#### Allowance for Bad Debts

The Firm does not extend credit to its customers. Amounts shown as accounts receivable arise only as a result of trades which are in process and uncompleted as of the financial statement date. Such trades are normally completed during the next business day. The Firm considers accounts receivable to be fully collectible; accordingly, no allowance for bad debts is required.

Notes to Financial Statements December 31, 2015

#### Silver

The inventory of silver is stated at the lower of cost or net realizable value, with the cost determined using the average cost method.

#### **Depreciation and Amortization**

Office equipment and leasehold improvements are recorded at cost and depreciated using the straight-line method over five to seven years.

Maintenance and repairs are charged to operations as incurred, and expenditures for significant betterments and renewals are capitalized.

Gains or losses on sales or retirement of such fixed assets are reflected in income.

Depreciation expense for the year was \$1,251.

#### **Advertising Costs**

The Company follows the policy of charging the costs of advertising to expense during the year in which the advertising first takes place. Advertising costs for the year ended December 31, 2015 were \$2,078.

#### Income Taxes

The Firm uses an asset and liability approach to financial accounting and reporting of income taxes. Deferred income tax assets and liabilities are computed annually for differences between the financial statement and tax basis of assets and liabilities measured by using enacted tax rates and laws expected to be in effect when the timing differences are expected to reverse. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. Income tax expense is the tax payable or refundable for the period plus or minus the change during the period in deferred tax assets and liabilities.

As of December 31, 2015, the Firm had no uncertain tax positions that qualify for either recognition or disclosure in the financial statements. Additionally, the Firm had no interest and penalties related to income taxes.

The Firm is no longer subject to U.S. federal and state income tax examinations by tax authorities for years before 2012.

Notes to Financial Statements December 31, 2015

The Firm is subject to the Securities and Exchange Commission Uniform Net Capital Rule which requires the maintenance of minimum net capital. A computation of net capital under Rule 15c3-1 is included as Schedule I of this report.

#### NOTE 4 - Customer Accounts Fully Disclosed

The Firm does not hold any customer securities. All such accounts are carried at National Financial Services, LLC. Therefore, the Firm claims exemption from the reporting requirements of Rule 15c3-3.

#### NOTE 5 - Liabilities Subordinated to Claims of General Creditors

There are no liabilities subordinated to claims of general creditors.

#### NOTE 6 - Pension Plan

Effective January 1, 1997, the Firm established a SIMPLE pension plan under section 408(p) of the Internal Revenue Code for the benefit of eligible employees. Eligibility is limited to employees who are reasonably expected to receive \$5,000 in compensation for the calendar year. The Firm may contribute amounts as determined by the Board of Directors, which is currently a matching contribution up to a limit of 3% of the employee's compensation. The Firm made a contribution of \$4,394 to the Plan for the year ended December 31, 2015.

#### NOTE 7 - Lease Agreements

The Firm leases office space from its sole stockholder – see Note 9.

Notes to Financial Statements December 31, 2015

#### **NOTE 8 – Provision (Benefit) for Income Taxes**

Deferred tax assets consisted of federal and state net operating losses available for carryforward to future years, as follows:

 		 <u>Federal</u>		<u>State</u>		<u>Total</u>	
	pperating losses	\$	506	\$	338	\$	844
-							

It is anticipated that all deferred tax assets are to be realized and, accordingly, no valuation allowance has been provided.

#### **NOTE 9 – Related Party Transactions**

The Firm leases office space under an informal lease agreement from its sole stockholder. Total rent paid during the year under this agreement was \$29,704.

#### **NOTE 10 – Subsequent Events**

Management has evaluated subsequent events through February 22, 2016 which is the date that the Firm's financial statements were available to be issued. No material subsequent events have occurred since December 31, 2015 that required recognition or disclosure in the accompanying financial statements.

# Schedule I - Computation of Net Capital Under Rule 15c-3-1 of the Securities and Exchange Commission

**December 31, 2015** 

#### **NET CAPITAL**

Total stockholder's equity  Deduct stockholder's equity not allowable for net capital computation  TOTAL STOCKHOLDER'S EQUITY ALLOWABLE FOR NET CAPITAL COMPUTATION	\$	117,558 - 117,558
Deductions Interest accumulated on deposit with clearing broker Haircut on silver investment Non-security related debit balances due 12b-1 fees (net of related accounts payable) Office equipment and leasehold improvements (net) Deferred income tax assets  TOTAL DEDUCTIONS		45 1,465 293 1,877 1,284 4,964
ADJUSTED NET CAPITAL	<u>\$</u>	112,594
AGGREGATE INDEBTEDNESS  Accrued and withheld payroll taxes  TOTAL AGGREGATE INDEBTEDNESS	\$	244 244
Computation of Basic Net Capital  Minimum net capital required (6 2/3% of total aggregate indebtedness)  Minimum dollar net capital required	\$ <b>\$</b>	<u>16</u> 5,000
Adjusted Net Capital Minimum Net Capital Required (Greater of Above)  EXCESS NET CAPITAL	\$ <u>\$</u>	112,594 5,000 107,594
Ratio: Aggregate Indebtedness to Net Capital		0

#### RECONCILIATION WITH FIRM'S COMPUTATION

(included in Part II of Form X-17A-5 as of December 31, 2015)

There were no material differences between the computation of net capital under Rule 15c3-1 in the above computation and the corresponding unaudited Part IIA filing by Kevin Hart Kornfield & Company, Inc. for the year ended December 31, 2014.



#### STATEMENT OF EXEMPTION FROM SEC RULE 15c3-3

Kevin Hart Kornfield, President of Kevin Hart Kornfield and Company, Inc. (the Company) to the best of my knowledge and belief hereby certifies as follows:

- 1. The Company does not carry securities accounts for customers or perform custodial functions relating to customer securities.
- 2. All customer transactions are cleared through another brokerdealer on a fully disclosed basis.
- 3. As a consequence the Company is exempt from Rule 15c3-3 pursuant to Rule 15c3-3 (k){2}{ii}.
- 4. The Company met this exemption during the entire fiscal year ending December 31, 2015 without exception.

Dated: 12/31/2015

Kevin Hart Kornfield and Company, Inc.

By: Kevin Hart Kornfield, President



#### Report of Independent Registered Public Accounting Firm

Kevin Hart Kornfield & Company, Inc. 2137 Embassy Drive Lancaster, Pennsylvania

We have reviewed management's statements, included in the accompanying Exemption Report, in which 1) Kevin Hart Kornfield & Company, Inc. identified the following provisions of 17 C.F.R. §15c3-3(k) under which Kevin Hart Kornfield & Company, Inc. claimed an exemption from 17 C.F.R. § 240.15c3-3: (2)(ii) (the "exemption provisions") and 2) Kevin Hart Kornfield & Company, Inc. stated that Kevin Hart Kornfield & Company, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Kevin Hart Kornfield & Company, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Kevin Hart Kornfield & Company, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

. H. Williams & Co., LLP

February 22, 2016