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SECURITIES AND EXCHANGE COMMISSION  
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Washington, D.C. 20549

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

OMB APPROVAL  
OMB Number: 3235-0123  
Expires: March 31, 2016  
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8- 67319

**FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/2015 AND ENDING 12/31/2015  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: CBRE Capital Advisors, Inc.  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
2100 McKinney Avenue, Suite 900

OFFICIAL USE ONLY  
FIRM I.D. NO.

Dallas TX 75201  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Scott Potter 214-863-4255  
(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*  
KPMG, LLP

550 South Hope St, Suite 1500 Los Angeles CA 90071  
(Address) (City) (State) (Zip Code)

**CHECK ONE:**

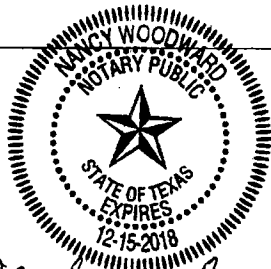
- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I, Scott Potter, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of CBRE Capital Advisors, Inc., as of December, 31, 2015, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



Nancy Woodward  
Notary Public

Scott Potter  
Signature  
Chief Financial Officer  
Title

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**CBRE CAPITAL ADVISORS, INC.**  
(A Wholly Owned Subsidiary of CBRE Group, Inc.)  
(SEC Identification No. 8-67319)

Financial Statements and Supplemental Schedules

December 31, 2015

(With Report of Independent Registered Public Accounting Firm)

The report is filed in accordance with Rule 17a-5(e)(3) under the  
Securities Exchange Act of 1934 as a PUBLIC DOCUMENT



**KPMG LLP**  
Suite 1500  
550 South Hope Street  
Los Angeles, CA 90071-2629

## **Report of Independent Registered Public Accounting Firm**

The Board of Directors  
CBRE Capital Advisors, Inc.:

We have audited the accompanying statement of financial condition of CBRE Capital Advisors, Inc. as of December 31, 2015, and the related statements of operations, changes in stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CBRE Capital Advisors, Inc. as of December 31, 2015, and the results of its operations and its cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles.

The supplemental information contained in Schedules I and II has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. § 240.17a-5. In our opinion, the supplemental information contained in Schedules I and II is fairly stated, in all material respects, in relation to the financial statements as a whole.

**KPMG LLP**

Los Angeles, California  
February 25, 2016

**CBRE CAPITAL ADVISORS, INC.**  
(A Wholly Owned Subsidiary of CBRE Group, Inc.)  
(SEC Identification No. 8-67319)

Statement of Financial Condition

December 31, 2015

**Assets**

Cash	\$ 9,193,723
Accounts Receivable	4,310,712
Prepaid Expense	8,775
Total current assets	<u>13,513,210</u>
Long-Term Notes Receivable	2,500,000
Less Unamortized Discount based on imputed discount rate of 5.0%	<u>(359,779)</u>
Long-Term Notes Receivable less Unamortized Discount	<u>2,140,221</u>
Total assets	<u><u>\$ 15,653,431</u></u>

**Liabilities and Stockholder's Equity**

Liabilities:	
Accounts payable	\$ 55,391
Total liabilities	<u>55,391</u>
Common Stock, \$.01 par value per share – 1,000 shares authorized; 100 shares issued and outstanding as of December 31, 2015.	1
Additional Paid-In Capital	10,026,682
Accumulated Surplus	<u>5,571,357</u>
Total stockholder's equity	<u>15,598,040</u>
Total liabilities and stockholder's equity	<u><u>\$ 15,653,431</u></u>

See accompanying notes to financial statements.

**CBRE CAPITAL ADVISORS, INC.**  
(A Wholly Owned Subsidiary of CBRE Group, Inc.)  
(SEC Identification No. 8-67319)

Statement of Operations

Year ended December 31, 2015

Revenues	\$ 10,093,680
Expenses:	
Advisory expenses	1,853,286
Regulatory fees	25,124
Shared services fees	6,813,180
Audit fees	53,000
Other	(40,055)
Total expenses	<u>8,704,535</u>
Income before income taxes	1,389,145
Income tax expense	<u>525,737</u>
Net income	<u>\$ 863,408</u>

See accompanying notes to financial statements.

**CBRE CAPITAL ADVISORS, INC.**  
(A Wholly Owned Subsidiary of CBRE Group, Inc.)  
(SEC Identification No. 8-67319)

Statement of Changes in Stockholder's Equity

Year ended December 31, 2015

	<u>Common stock</u>		<u>Additional paid-in capital</u>	<u>Accumulated surplus</u>	<u>Total stockholder's equity</u>
	<u>Shares outstanding</u>	<u>Amount</u>			
Balance as of December 31, 2014	100	\$ 1	9,110,668	4,707,949	13,818,618
Capital contributions from Parent	—	—	916,014	—	916,014
Net income	—	—	—	863,408	863,408
Balance as of December 31, 2015	<u>100</u>	<u>\$ 1</u>	<u>10,026,682</u>	<u>5,571,357</u>	<u>15,598,040</u>

See accompanying notes to financial statements.

**CBRE CAPITAL ADVISORS, INC.**  
(A Wholly Owned Subsidiary of CBRE Group, Inc.)  
(SEC Identification No. 8-67319)

Statement of Cash Flows  
Year ended December 31, 2015

Cash flows from operating activities:	
Net income	\$ 863,408
Changes in operating assets and liabilities:	
Accounts receivable	(2,766,002)
Prepaid expense	2,679
Accounts payable	<u>(86,400)</u>
Net cash used in operating activities	<u>(1,986,315)</u>
Cash flows from financing activity:	
Capital contributions from Parent	<u>916,014</u>
Net cash provided from financing activity	<u>916,014</u>
Net change in cash	(1,070,301)
Cash at beginning of year	<u>10,264,024</u>
Cash at end of year	<u>\$ 9,193,723</u>

See accompanying notes to financial statements.



**CBRE CAPITAL ADVISORS, INC.**  
(A Wholly Owned Subsidiary of CBRE Group, Inc.)  
(SEC Identification No. 8-67319)

Notes to Financial Statements

December 31, 2015

**(1) Organization and Nature of Operations**

CBRE Capital Advisors, Inc. (the Company) is a member of the Financial Industry Regulatory Authority, Inc. (FINRA) and became a registered broker-dealer under the Securities Exchange Act of 1934 in October 2006. The Company, a Delaware corporation, was capitalized in January 2006 as a wholly owned subsidiary of Trammell Crow Company. On December 20, 2006, Trammell Crow Company was acquired by CBRE Group, Inc. (the Parent or CBRE), at which time the Company became a wholly owned subsidiary of CBRE. The Company may engage in the following business activities: (1) selling limited partnerships in primary distributions; (2) offering and facilitating secondary transactions in units of unlisted and privately placed real estate funds; (3) private placement of securities; (4) other investment banking advisory services, which could include: mergers and acquisitions (M&A) advisory services for public and private entities, capital structure advisory services, and other general investment banking advisory assignments; and (5) underwriting in the capacity of providing financial advisory or consulting services in connection with public offerings for which the Company will receive underwriting compensation. The Company will not sell securities to customers.

**(2) Summary of Significant Accounting Policies**

**(a) Basis of Presentation**

The accompanying financial statements of the Company have been prepared in conformity with U.S. generally accepted accounting principles (U.S. GAAP). The following is a summary of these policies.

**(b) Cash**

The cash account balance at the financial institution periodically exceeds the \$250,000 Federal Deposit Insurance Corporation's (FDIC) insurance coverage, and as a result, there is a concentration of credit risk related to amounts in excess of the FDIC insurance coverage.

**(c) Revenue Recognition**

Revenue from transaction fees is recognized upon completion of the contract.

Discounts to the face amount of notes receivable are amortized using the straight-line method over the lives of the respective note receivables.

Retainer fees are recognized in accordance with the terms of the underlying agreements and in accordance with Accounting Standards Update 605, *Revenue Recognition*, which is generally over the period for which services are being provided. The Company records deferred income to the extent that cash payments have been received in accordance with the terms of underlying agreements, but such amounts have not yet met the criteria for revenue recognition.

The Company accounts for expense reimbursements received from third parties as revenue. Expense reimbursement revenue may include, without limitation, third party expenses for real estate consulting or valuation, legal, or accounting or other out-of-pocket expenses such as travel, meals,

**CBRE CAPITAL ADVISORS, INC.**  
(A Wholly Owned Subsidiary of CBRE Group, Inc.)  
(SEC Identification No. 8-67319)

Notes to Financial Statements

December 31, 2015

accommodations, telephone, photocopying, data services, courier and supplies, etc. Reimbursement revenue is recognized in accordance with the terms of the underlying agreement and generally when the related expenses are incurred.

**(d) *Income Taxes***

Income taxes are accounted for under the asset and liability method in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification Topic 740-10, *Income Taxes*. Deferred tax assets and liabilities are determined based on temporary differences between the financial reporting and the tax basis of assets and liabilities and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured by applying enacted tax rates and laws in the years in which the temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates and laws is recognized as income in the period that includes the enactment date. Valuation allowances are provided against deferred tax assets when it is more likely than not that some portion or all of the deferred tax assets will not be realized.

The Company recognizes the effect of income tax positions only if the probability of the positions being sustained is more likely than not. Recognized income tax positions are measured at the largest amount that is greater than 50% likely of being realized and changes in recognition of measurement are reflected in the period in which the change in judgment occurs. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes it is more likely than not the Company will realize the benefits of these deductible difference at December 31, 2015. The federal income tax returns for 2006 to 2014 remain open to examination. CBRE Group, Inc.'s federal tax returns from 2005 to 2009 are currently under review by the IRS; therefore, the Company's federal tax returns are under review for 2006 to 2009 due to the consolidated filing by the Parent. The Company does not expect any adjustments from the close of those reviews to be material.

**(e) *Use of Estimates***

The financial statements have been prepared in accordance with U.S. GAAP, which require management to make estimates and assumptions that affect the reported amounts in the financial statements. Actual results may differ from these estimates. Management believes that these estimates provide a reasonable basis for the fair presentation of the Company's financial condition and results of operations.

**(3) *Related-Party Transactions***

The Company has an agreement with the Parent whereby the Parent charges the Company for its allocable share of general and administrative services provided to the Company. The Company incurred \$6,813,180 under this agreement for the year ended December 31, 2015.

CBRE Global Investors, LLC (CBRE Global Investors) is an investment adviser registered with the Securities and Exchange Commission (SEC). The marketing and placement of interests is conducted by

**CBRE CAPITAL ADVISORS, INC.**  
(A Wholly Owned Subsidiary of CBRE Group, Inc.)  
(SEC Identification No. 8-67319)

Notes to Financial Statements

December 31, 2015

certain employees of CBRE Global Investors who are also registered representatives of CBRE Capital Advisors, pursuant to an agreement between CBRE Global Investors and CBRE Capital Advisors, Inc. The Company provides marketing services for certain of CBRE Global Investors' investment funds and supervision of the registered representatives, in return for a fixed fee that is not contingent on subscriptions or investments made by investors. The Company received \$225,600 under this agreement for its services for the year ended December 31, 2015.

The Company engaged affiliate companies PKF Consulting USA LLC and CBRE, Inc. under separate consulting agreements to provide real estate consulting and/or valuation services for select client engagements. In total the Company paid \$1,540,865 on five separate engagements to these affiliated companies for services provided during the year ended December 31, 2015.

The Company received \$916,014 in equity contributions from the Parent for certain expenses in the conduct of its business for the year ended December 31, 2015. Such equity contributions are in the form of equity capital and not in the form of a loan, subordinated or otherwise.

**(4) Net Capital Requirement**

The Company is subject to the Uniform Net Capital Rule (Rule 15c3-1) under the Securities Exchange Act of 1934, which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15-to-1. At December 31, 2015, the Company had net capital of \$9,138,332 for regulatory purposes, which was \$9,038,332 in excess of its required net capital of \$100,000.

The Company is exempt from the provisions for Rule 15c3-3 under paragraph (k)(2)(i) of the rule because the Company carries no margin accounts, promptly transmits all customer funds and delivers all securities received in connection with its activities as a broker or dealer, does not otherwise hold funds or securities for, or owe money or securities to, customers and effectuates all financial transactions between the broker or dealer and customers through one or more bank accounts, each to be designated as "Special Account for the Exclusive Benefit of Customers of CBRE Capital Advisors, Inc."

**(5) Income Taxes**

The income tax expense consisted of the following components:

Current:		
Federal	\$	472,309
State		53,428
		<hr/>
Total current expense	\$	<u>525,737</u>

The Company files a consolidated income tax return with the Parent on a calendar-year basis, in which there is a tax-sharing arrangement existing between the Company and the Parent. The income tax liability generated from the net operating income during 2015 would be expected to be paid by the Parent in the consolidated income tax filings for 2015. Since the Company does not reimburse the Parent for its portion

**CBRE CAPITAL ADVISORS, INC.**  
(A Wholly Owned Subsidiary of CBRE Group, Inc.)  
(SEC Identification No. 8-67319)

Notes to Financial Statements

December 31, 2015

of the consolidated tax liability, the income tax liabilities relating to such have been reflected as a capital contribution in additional paid-in capital to the Company in the accompanying financial statements.

**(6) Subsequent Events**

The Company evaluated events occurring after December 31, 2015 and through February 25, 2016, the date the financial statements were issued, to determine whether any items were noted, which necessitated adjustment to or disclosure in the financial statements. No such subsequent events were identified

Schedule I

**CBRE CAPITAL ADVISORS, INC.**  
 (A Wholly Owned Subsidiary of CBRE Group, Inc.)  
 (SEC Identification No. 8-67319)

Computation of Net Capital and Aggregate Indebtedness  
 Pursuant to Rule 15c3-1

December 31, 2015

Total stockholder's equity	\$ 15,598,040
Deductions and/or charges:	
Nonallowable assets accounts and notes receivable	6,450,933
Nonallowable assets prepaid expense	<u>8,775</u>
Net capital	\$ 9,138,332
Computation of basic net capital requirement	
Minimum net capital required (greater of \$100,000 or 6 $\frac{1}{2}$ % of aggregate indebtedness)	<u>100,000</u>
Net capital in excess of minimum requirement	<u>\$ 9,038,332</u>
Ratio of aggregate indebtedness to net capital	0.61%

Note: The above computation does not differ from the computation of net capital under Rule 15c3-1 as of December 31, 2015 as filed by CBRE Capital Advisors, Inc. on Form X-17A-5 on January 27, 2016 Accordingly, no reconciliation is deemed necessary.

See accompanying report of independent registered public accounting firm.

**CBRE CAPITAL ADVISORS, INC.**  
(A Wholly Owned Subsidiary of CBRE Group, Inc.)  
(SEC Identification No. 8-67319)

Statement Regarding Rule 15c3-3 of the Securities and Exchange Commission  
Pursuant to Rule 15c3-1

December 31, 2015

The Company is exempt from Rule 15c3-3 of the Securities and Exchange Commission under the paragraph (k)(2)(i) of that rule. Because of this exemption, the Company has not included the schedule, "Computation for Determination of the Reserve Requirements under Rule 15c3-3."

The Company is exempt from Rule 15c3-3 of the Securities and Exchange Commission under the paragraph (k)(2)(i) of that rule. Because of this exemption, the Company has not included the schedule, "Information Relating to Possession or Control Requirements under Rule 15c3-3."

See accompanying report of independent registered public accounting firm.



KPMG LLP  
Suite 1500  
550 South Hope Street  
Los Angeles, CA 90071-2629

**Report of Independent Registered Public Accounting Firm on Applying Agreed-Upon Procedures Pursuant to SEC Rule 17a-5(e)(4)**

The Board of Directors  
CBRE Capital Advisors, Inc.:

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2015, which were agreed to by CBRE Capital Advisors, Inc. (the Company) and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

For the purpose of this letter, unless otherwise indicated, the following definitions have been adopted in presenting our procedures:

The term "compare" means compare the amounts or percentages indicated and find them to be in agreement, unless otherwise noted. Such compared amounts and percentages are deemed to be in agreement if differences are attributable to rounding.

The term "prove" means recalculate and compare the results to the amounts or percentages shown and find to be in agreement, unless otherwise noted. Such recalculated amounts and percentages are deemed to be in agreement if differences are attributable to rounding.

The procedures we performed and our findings are as follows:

1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries and supporting documents, noting no differences;
2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2015, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2015, noting no differences;
3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers (including relevant FOCUS reports and detailed General Ledger reports), noting no differences; and
4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers utilized in procedure 3 supporting the adjustments, noting no differences.



We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above, and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

February 25, 2016





KPMG LLP  
Suite 1500  
550 South Hope Street  
Los Angeles, CA 90071-2629

## Report of Independent Registered Public Accounting Firm

The Board of Directors  
CBRE Capital Advisors, Inc.:

We have reviewed management's statements, included in the accompanying CBRE Capital Advisors, Inc.'s Exemption Report (the Exemption Report), in which (1) CBRE Capital Advisors, Inc. (the Company) identified the following provisions of 17 C.F.R. § 15c3-3 (k) under which the Company claimed an exemption from 17 C.F.R. § 240.15c3-3 (k)(2)(i) (the exemption provisions); and (2) the Company stated that it met the identified exemption provisions throughout the year ended December 31, 2015 without exception. The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

**KPMG LLP**

Los Angeles, California  
February 25, 2016



Scott Potter  
President

CBRE Capital Advisors, Inc.  
Member FINRA/SIPC

2100 McKinney Avenue, Suite 900  
Dallas, TX 75201

214 863 4255 Tel.  
214 863 3125 Fax

scott.potter@cbrecap.com  
www.cbrecap.com

February 22, 2016

KPMG LLP  
550 S Hope Street  
Suite 1500  
Los Angeles, CA 90071

Ladies and Gentlemen:

CBRE Capital Advisors, Inc. (the "Company" ) is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. §240.17a-S(d)(l) and (4). To the best of its knowledge and belief, the Company states the following:

1. The Company claimed an exemption from 17 C.F.R. §240.15c3-3 under the following provisions of 17 C.F.R. §240.15c3-3(k):
  - Operate pursuant to 17 C.F.R. §240.15c3-3(k)(2)(i) ("Rule (k)(2)(i)").
2. The Company met the identified exemption provisions in 17 C.F.R. §240.15c3-3(k) without exception.

I affirm that, to the best of my knowledge and belief, this Exemption Report is true and correct for the year ended December 31, 2015.

Sincerely,

A handwritten signature in black ink that reads "Scott Potter". The signature is written in a cursive, flowing style.

Scott Potter  
President