

16012013





ION

OMB APPROVAL 3235-0123 OMB Number: March 31, 2016 Expires:

Estimated average burden hours per response..... 12.00

SEC FILE NUMBER

8- 40867

## SECURITIES AND EXCHANGE COMMISSION RECEIVED

#### **FORM X-17A-5** FEB 2978 5 PART III

ANNUAL AUDITED REPORT

DINISHDLE OF FRAUDY THREES

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/2015	AND ENDING	12/31/2015
	MM/DD/YY		MM/DD/YY
A. REGI	STRANT IDENTIFICA	TION	
NAME OF BROKER-DEALER: ICBA Secur	rities Corporation		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.	
775 Ridge Lake Boulevard			
	(No. and Street)		
Memphis	TN		38120
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PER Patricia Hopkins	SON TO CONTACT IN REC	GARD TO THIS R	EPORT 202-659-8111
			(Area Code - Telephone Number)
B. ACCO	UNTANT IDENTIFICA	ATION	
PBMares, LLP	lose opinion is contained in the		— to:
3957 Westerre Parkway, Suite 220	Richmond	VA	23233
(Address)	(City)	(State)	SECURITIE AND (ZIP Code) 11 MISSIO
CHECK ONE:			Asida las and
☑ Certified Public Accountant			FTA 2 - Jul
☐ Public Accountant			1 201 5
☐ Accountant not resident in Unite	d States or any of its possessi	ions.	DIVISIO, 07 YOURS OF TRKETS
SECURITIES AND EXCHANGE COMMISSION	OR OFFICIAL USE ONI	Y	
RECEIVED			
FEB 2 9 2016			
LED TO TO 10			

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2) DIVISION OF TRADING & MARKETS

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



## OATH OR AFFIRMATION

ı, <u>Jim Reber</u>	, swear (or affirm) that, to the best of
my knowledge and belief the accompanyin ICBA Securities Corporation	g financial statement and supporting schedules pertaining to the firm of
of December 31	, 20 15 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, prop classified solely as that of a customer, exce	rietor, principal officer or director has any proprietary interest in any account
None	
	am Preleu
	Signature President (TEO
Cypthia a. Vance Notary Public  This report ** contains (check all applicab  (a) Facing Page.	STATE OF TENNESSEE NOTARY PUBLIC
<ul> <li>✓ (a) Facing Page.</li> <li>✓ (b) Statement of Financial Condition.</li> <li>✓ (c) Statement of Income (Loss).</li> </ul>	
<ul> <li>□ (d) Statement of Changes in Financial</li> <li>□ (e) Statement of Changes in Stockholo</li> </ul>	ders' Equity or Partners' or Sole Proprietors' Capital.
☐ (f) Statement of Changes in Liabilitie ☐ (g) Computation of Net Capital.	s Subordinated to Claims of Creditors.
	Reserve Requirements Pursuant to Rule 15c3-3.
(j) A Reconciliation, including appropropropropropropropropropropropropro	oriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audi consolidation.	ted and unaudited Statements of Financial Condition with respect to methods of
<ul><li>I (l) An Oath or Affirmation.</li><li>I (m) A copy of the SIPC Supplemental</li></ul>	Report.
	adequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# **TABLE OF CONTENTS**

	Page
REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM	1
FINANCIAL STATEMENT	
Statements of Financial Condition	2
Notes to Financial Statement	3-6



# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors ICBA Securities Corporation Memphis, Tennessee

We have audited the accompanying statements of financial condition of ICBA Securities Corporation (the Company) as of December 31, 2015 and 2014, and the related notes to the financial statement. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statement is free of material misstatement. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of the Company as of December 31, 2015 and 2014, in conformity with accounting principles generally accepted in the United States.

PBMares, LLP

Norfolk, Virginia February 22, 2016 FINANCIAL STATEMENT

Statements of Financial Condition December 31, 2015 and 2014

	2015		2014	
ASSETS				
Cash and cash equivalents	\$	738,800	\$	720,664
Receivables from VSIBG:		ŕ		,
Program payments		49,939		85,370
Program reimbursements		84,260		170,348
Income tax receivable from parent		21,495		28,091
Prepaid expenses and other assets		1,411		1,965
Total assets	. <u>\$</u>	895,905	<u>\$</u>	1,006,438
LIABILITIES AND STOCKHOLDER'S EQUITY Liabilities				
Trade payable	\$	_	\$	26,030
Compensation payable	Ψ	34,700	Ψ	64,576
Due to related parties		121,831		116,340
Accrued expenses		35,226		13,378
Royalties payable:		, -		,
State independent banker associations		329,171		338,716
ICBA		11,252		20,309
Total liabilities		532,180		579,349
Stockholder's equity				
Common stock, no par value; 100 shares authorized and issued		70,000		70,000
Additional paid-in capital		65,000		65,000
Retained earnings		228,725		292,089
Total stockholder's equity		363,725		427,089
Total liabilities and stockholder's equity	<u>\$</u>	895,905	<u>\$</u>	1,006,438

Notes to Financial Statements December 31, 2015 and 2014

#### NOTE 1. NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES

### Nature of Business

ICBA Securities Corporation (the Company) is a wholly owned subsidiary of ICBA Services Network, Inc. (ISN), which is a wholly owned subsidiary of ICBA Consolidated Holdings, LLC, which is a wholly owned subsidiary of Independent Community Bankers of America (ICBA), a not-for-profit trade association serving member financial institutions throughout the United States.

In July 2014, the Company transitioned from primarily operating as a nonclearing broker-dealer to primarily providing customers and potential customers with access to industry educational opportunities, marketing and promoting other services provided by the ISN, and marketing and promoting the brand of the Company's exclusively endorsed broker-dealer, Vining Sparks IBG, L.P. (VSIBG). The Company is registered with the Securities and Exchange Commission (SEC), the Financial Industry Regulatory Authority (FINRA) and the Municipal Securities Rulemaking Board (MSRB).

The Company operates under the provisions of paragraph (k)(2)(ii) of rule 15c3-3 of the SEC and, accordingly is exempt from the remaining provisions of that rule. Essentially, the requirements of paragraph (k)(2)(ii) provide that the Company will clear all transactions on behalf of customers on a fully disclosed basis with a clearing broker-dealer and promptly transmit all customer funds and securities to the clearing broker-dealer. The Company ceased entering into any customer transactions, including fully disclosed transactions effective September 2, 2014, and does not receive or hold any customer funds or customer securities.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Cash and Cash Equivalents

For purposes of reporting the statements of cash flows, cash and cash equivalents include cash on hand and due from banks. The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. To date, the Company has not experienced any losses in such accounts.

Notes to Financial Statements December 31, 2015 and 2014

# NOTE 1. NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Revenue Recognition and Receivables

Pursuant to the amended Program Agreement with VSIBG, the Company earns a percentage of program related service fees received in a calendar month. Prior to the amended agreement, the Company received a percentage of commissions earned on customers' securities transactions. Securities transactions were recorded on a tradedate basis. Receivables represent the amounts due from VSIBG. The Company has evaluated its receivables as of December 31, 2015 and 2014 and determined no allowance for uncollectible receivables was necessary.

#### Income Taxes

The Company is a member of a group that files a consolidated federal tax return. Accordingly, income taxes payable to the tax authority are recognized on the financial statements of the parent company, who is the taxpayer for income tax purposes. The Company makes payments to the parent company for its allocated share of the consolidated income tax liability. This allocation approximates the amount that would be reported if the Company was separately filing its tax return. The result of this allocation is reported on the accompanying statements of income as "federal and state income taxes." In addition, the Company files its state income tax return on a separate basis.

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 740, *Income Taxes*, prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Company's management has evaluated the impact of this guidance to its financial statements. The Company is not aware of any material uncertain tax positions, and has not accrued the effect of any uncertain tax positions as of December 31, 2015 or 2014. There are no timing differences creating any deferred tax assets or liabilities. The effective tax rates for years ending December 31, 2015 and 2014 were 34.8% and 34.4% for federal tax purposes and 9.6% and 7.2% for state, respectively. The Company's income tax returns are subject to examination by taxing authorities, generally for a period of three years from the date they were filed. The Company's policy is to classify income tax related interest and penalties, if any, in interest expense and penalties expense, respectively.

### Fair Value of Financial Instruments and Fair Value Measurements

The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments. The carrying amounts reported in the statements of financial position for cash and cash equivalents, receivables, payables, and accrued expenses approximate their fair values due to the short maturities of these instruments. The Company does not have any instruments measured at fair value on a recurring or non-recurring basis.

Notes to Financial Statements December 31, 2015 and 2014

# NOTE 1. NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (Concluded)

#### Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation. These reclassifications have no effect on the previously reported net income.

#### NOTE 2. RELATED-PARTY TRANSACTIONS

In connection with an administrative services agreement, ISN charges the Company for certain administrative expenses paid for by ISN, which totaled \$462,300 and \$457,700 for the years ended December 31, 2015 and 2014, respectively. In addition, ISN and ICBA periodically pay other direct expenses which are charged back to the Company.

The Company also pays royalties to ICBA for use of its logo and name in marketing. The royalty is based on a percentage of operating income, subject to certain adjustments. The amount charged to expense totaled \$142,716 and \$157,708 for the years ended December 31, 2015 and 2014, respectively.

The Company periodically settles with affiliates. The unpaid amount due to affiliates under these agreements represents "due to related parties" in the statements of financial condition.

In accordance with the Program Agreement, VSIBG provides day-to-day management and oversight activities and is responsible for regulatory compliance for the Company. In addition, several members of VSIBG's management are also listed as management of the Company and VSIBG is disclosed as an entity in which the Company is indirectly under common control in its BrokerCheck report with FINRA. As a result VSIBG is considered a related party for financial reporting purposes. Essentially all of the Company's revenue is derived as a result of its program agreement with VSIBG. During 2015 and 2014, the Company earned \$1,687,339 and \$1,794,085, respectively, in revenue from activities as a result of its agreement with VSIBG. In addition, under the terms of the Program Agreement with VSIBG, VSIBG has agreed to reimburse the Company for certain expenses, including, but not limited to, compensation of employees and general and administrative expenses. Reimbursements are reflected in the financial statements as a reduction of expenses. The total reimbursable expenses of \$971,066 and \$1,263,192 for the years ended December 31, 2015 and 2014, respectively, consists of salaries, occupancy, meeting, travel and other expenses.

Notes to Financial Statements December 31, 2015 and 2014

#### NOTE 3. ROYALTIES – STATE INDEPENDENT BANKER ASSOCIATIONS

The Company pays the various supporting state independent banker associations a royalty for their endorsement of the Company's services. This royalty is based on a percentage of operating income, subject to certain adjustments, and is paid semiannually. The amount charged to expense totaled \$652,872 and \$698,661 for the years ended December 31, 2015 and 2014, respectively.

#### NOTE 4. COMMITMENTS AND CONTINGENCIES

### **Net Capital Requirements**

The Company is subject to the SEC's Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of a minimum amount of net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The rule also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. The Company's net capital ratio, net capital and excess net capital were as follows:

	Years ended December 31,			
	_	2015		2014
Net capital ratio	2.576 to 1			4.100 to 1
Net capital	\$	206,620	\$	141,315
Excess net capital	\$	171,141	\$	102,692