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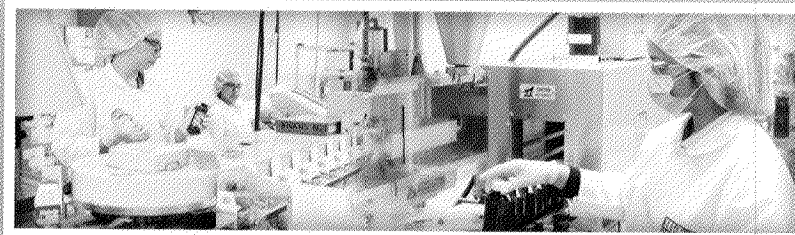
Washington DC

Hi-Tech Pharmacal Co., Inc.

Dedicated to developing and marketing high quality pharmaceutical products you can trust.



2013 Annual Report



Our Mission:

Develop, manufacture and distribute high quality liquid, sterile and semi-solid generic pharmaceuticals at the most economical cost to the consumer.

Help people with diabetes live healthier lives by providing pharmaceutical and nutritional products especially formulated to meet their needs.

To maintain the highest ethical standards while providing increased revenues, profits and shareholder value.

U.S. Securities and Exchange Commission
Washington, D.C. 20549

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Form 10-K

- ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For fiscal year ended April 30, 2013
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _____ to _____
Commission File Number 0-20424

NOV 12 2013
Washington DC

Hi-Tech Pharmacal Co., Inc.

(Exact name of Registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

11-2638720
(I.R.S. Employer
Identification Number)

369 Bayview Avenue, Amityville, New York 11701
(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (631) 789-8228

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act:
Common Stock, \$.01 par value
(Title of Class)

Name of each exchange on which registered: The NASDAQ Global Select Market

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of the Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer, accelerated filer and smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

The aggregate market value of the voting stock held by non-affiliates of the registrant as of October 31, 2012, the last business day of the registrant's most recently completed second fiscal quarter, was \$317,127,000, based upon the closing price of the common stock on that date, as reported by NASDAQ. Shares of common stock known to be owned by directors and executive officers of the Registrant subject to Section 16 of the Securities Exchange Act of 1934 are not included in the computation. No determination has been made that such persons are "affiliates" within the meaning of Rule 12b-2 under the Exchange Act.

The number of shares of common stock of the registrant outstanding as of July 8, 2013 was 13,582,000.

DOCUMENTS INCORPORATED BY REFERENCE: None

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FOR THE YEAR ENDED APRIL 30, 2013

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FORWARD LOOKING STATEMENTS

This Annual Report on Form 10-K and certain information incorporated herein by reference contain certain future projections and forward-looking statements (statements which are not historical facts) with respect to the anticipated future performance of Hi-Tech made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such future projections and forward-looking statements are not assurances, promises or guarantees and investors are cautioned that all future projections and forward-looking statements involve significant business, economic and competitive risks and uncertainties, many of which are beyond Hi-Tech's ability to control or estimate precisely, including, but not limited to, the impact of competitive products and pricing, product demand and market acceptance, new product development, the regulatory environment, including without limitation, reliance on key strategic alliances, availability of raw materials, fluctuations in operating results, loss of customers or employees, the possibility that legal proceedings may be instituted against Hi-Tech and other results and other risks detailed from time to time in Hi-Tech's filings with the Securities and Exchange Commission ("SEC"). The actual results will vary from the projected results and such variations may be material. These statements are based on management's current expectations and assumptions concerning the future performance of Hi-Tech and are naturally subject to uncertainty and changes in circumstances. No representations or warranties are made as to the accuracy or completeness of any of the information contained herein, including, but not limited to, any assumptions or projections contained herein or forward-looking statements based thereon. We caution you not to place undue reliance upon any such forward-looking statements which speak only as of the date made, except to the extent specifically dated as of an earlier date. Hi-Tech is under no obligation, and expressly disclaims any such obligation, to update, alter or correct any inaccuracies herein, whether as a result of new information, future events or otherwise.

PART I

ITEM 1. BUSINESS.

General

Hi-Tech Pharmacal Co., Inc. ("Hi-Tech" or the "Company", which may be referred to as "we", "us" or "our"), a Delaware corporation, incorporated in April 1982, is a specialty manufacturer and marketer of prescription, over-the-counter and nutritional products.

We develop, manufacture and market products in three categories – generics, prescription brands and over-the-counter ("OTC") brands. We produce a wide range of products for various disease states, including glaucoma, asthma, bronchial disorders, dermatological disorders, allergies, pain, stomach, oral care and other conditions.

The Company's generic products are primarily prescription items and include oral solutions and suspensions, topical creams and ointments as well as nasal sprays. We also specialize in the manufacture of products in our sterile facility capable of producing liquid ophthalmic, otic and inhalation products. The generic product category includes a small amount of contract manufacturing sales for both the prescription and OTC markets.

Our Health Care Products division ("HCP") markets a line of OTC branded products primarily for people with diabetes, including Diabetic Tussin[®], DiabetiDerm[®], Multi-betic[®], Mag-Ox[®] and DiabetiSweet[®]. The division also sells the Zostrix[®] brand of capsaicin products for pain management of conditions including arthritis and foot pain. In addition, HCP markets Nasal Ease[®] homeopathic allergy reliever and Sinus Buster[®] brand homeopathic sinus congestion reliever.

Our ECR Pharmaceuticals ("ECR") subsidiary is engaged in the marketing and distribution of branded prescription pharmaceuticals. ECR's products treat various disease states, including pain, cough/cold and allergies, contact dermatitis, sleep disorders and swimmer's ear. The Company does not manufacture any of ECR's products except for Cormax[®] and the VoSol[®] line. Other products are sourced, at ECR's direction, through contract manufacturers and packagers. Research and development ("R&D") is also conducted through contract organizations.

Our customers include chain drug stores, drug wholesalers, managed care purchasing organizations, certain federal government agencies, generic distributors, mass merchandisers, and mail-order pharmacies. Some of our key customers include McKesson Corporation, Walgreens, Cardinal Health, Inc., AmerisourceBergen Corporation, CVS and Express Scripts.

For the fiscal year ended April 30, 2013 sales of generic pharmaceuticals represented 84% of total sales, sales of the Company's ECR Pharmaceutical subsidiary were 8% and sales of the Health Care Products line of OTC products accounted for 8% of total sales.

Generic Products

Our top five selling generic products in fiscal 2013 were:

- Fluticasone propionate (the generic equivalent of Flonase[®] from GlaxoSmithKline)
- Dorzolamide with Timolol and Dorzolamide (the generic equivalents of Cosopt[®] and Trusopt[®] from Merck)
- Lidocaine and Prilocaine Cream (the generic equivalent of EMLA[®] from APP)

- Lidocaine 5% (various brands)
- Sulfamethoxazole with Trimethoprim (the generic equivalent of Bactrim® from Roche)

Generic Approvals and Product Launches

We have 55 prescription products approved for marketing by the U.S. Food and Drug Administration (“FDA”) and one product with tentative approval. In addition, we have 18 products submitted to the FDA pending approval, including four partnered products and approximately 25 products in various stages of development.

The Company launched the following products in fiscal 2013:

- Lorazepam Oral Concentrate (the generic equivalent of Lorazepam Intensol™ from Roxane), approved in fiscal 2012 and launched July 2012
- Levetiracetam Oral Solution (the generic equivalent of Keppra® from UCB Pharma), approved in fiscal 2012 and launched May 2012

Health Care Products Division

Our Health Care Products division is a leading marketer of OTC consumer branded products that include medications, nutritional products and cosmetics, primarily for people with diabetes. HCP also has several lines that fall outside the diabetes area in pain management as well as sinus and allergy products. The Health Care Products division is composed of several product lines which account for a majority of its sales.

The top product lines, in order of sales, are:

- Diabetic Tussin® cough products
- Mag-Ox® magnesium supplement
- Zostrix® pain relief products
- Multi-betic® multi-vitamins
- Sinus Buster® sinus relief products
- DiabetiDerm® dermatological and foot care products

ECR Pharmaceuticals

ECR’s products are branded and trademarked. The products, in order of sales, are:

- Tension Headache Analgesics: Bupap® and Orbivan® CF
- Cough/Cold/Allergy: TussiCaps® capsules
- Oral Corticosteroid for a wide range of inflammatory conditions: DexPak® TaperPaks available in 13 day, 10 day and 6 day compliance packages
- Insomnia: Zolpimist® Oral Spray
- Dermatology: Tropazone® Lotion, Tropazone® Cream and Cormax® Scalp Solution.
- External Otitis (Swimmer’s Ear): VoSol® HC
- Analgesic: Zolvit® Oral Solution

On March 2, 2011, in its MedWatch publication the FDA gave notice that approximately 500 then marketed cough/cold and allergy related products would have to cease distribution within 180 days of that date. Three ECR extended release products marketed under the Lodrane® brand name were affected by this notice. The sales of these discontinued products amounted to \$0 and approximately \$2,500,000 for the years ended April 30, 2013 and April 30, 2012, respectively. The Company received FDA approval for an extended release Lodrane® product, which it plans to launch in fiscal 2014.

Growth Strategy

Management believes that growth in the generic pharmaceutical industry is driven by several factors which should continue in the coming years. These factors include:

- the increasing number of branded pharmaceutical products that have lost or will lose patent protection or exclusivity
- efforts by federal and state governments, employers, third-party payers and consumers to control health care costs

- the aging of the U.S. population
- increased acceptance of generic products by physicians, pharmacists and consumers

Management intends to exploit these macroeconomic trends by making strategic decisions which will result in the Company’s growth. Our growth strategy is based on the following:

- increase the number of new product introductions by expanding our research and development efforts and increasing our Abbreviated New Drug Application (“ANDA”) submissions
- increase market share for our core prescription generic products by adding new customers and introducing additional products to existing customers
- license and acquire products and businesses that management believes can contribute to the Company’s growth
- leverage our manufacturing capabilities by primarily focusing on the development of liquid and semi-solid dosage forms, including nasal sprays and products requiring sterile manufacturing

Product Development Strategy

Our product development strategy is determined by Hi-Tech’s strategic focus on liquid dosage forms with emphasis on ophthalmic products and nasal sprays. Our product selection process includes the following criteria:

- products with significant volume and high annual sales
- products that we believe will have limited competition due to smaller market size but can generate long term revenues
- products that are difficult to bring to market and more likely to face limited competition, enabling us to earn higher margins for a longer period of time. These opportunities include nasal sprays and sterile products, including ophthalmic and inhalation products. Some of these products may include barriers to competition such as clinical trials.
- products with patents that we believe we can successfully challenge through the patent challenge process of the Hatch-Waxman Act

Current branded market for the dosage forms that present strategic interest to Hi-Tech:

	<u>In billions</u>
Ophthalmic products.....	\$ 2.8
Nasal Sprays	\$ 1.8
Solutions for Inhalation	\$ 1.0
Oral Liquids (solutions and suspensions)	\$ 1.0
Topical products	\$ 2.2
Other targeted products.....	\$ 1.8
	<u>\$ 10.6</u>

Based on the outlined criteria and branded products market potential, the Company has identified specific products for our pipeline that either have patents or exclusivity which expire in the next five years or have patents which the Company believes that it can successfully challenge. We are currently developing drugs with total branded and generic sales of approximately \$4.0 billion and plan to take advantage of this opportunity.

In addition to the main strategic focus, the Company enters into partnerships with other pharmaceutical companies in the United States and overseas to develop other dosage forms, such as tablets and capsules. Under such arrangements, the Company sponsors or co-sponsors product development. In return Hi-Tech will either have marketing rights for approved products in the United States and pay a royalty to its partner, or receive royalty payments on the sales of products manufactured and marketed by a partner. In fiscal 2013, Hi-Tech in-licensed two DEA scheduled products, both of which are pending approval by the FDA. One product was in-licensed from a European company and the other from a U.S. based partner.

Research and Development

The Company obtains new generic pharmaceutical products primarily through internal product development. The Company currently employs 38 pharmaceutical scientists, ten of whom have Doctor of Philosophy (Ph.D) degrees. The group is led by Dr. Kamel Egbaria, the Company’s Executive Vice President and Chief Scientific Officer. The Company also enters into strategic arrangements with other pharmaceutical companies. These strategic arrangements include both development contracts where Hi-Tech pays a third party to develop a new product and licensing arrangements where Hi-Tech sells a product and pays a royalty to the owner of the ANDA or New Drug Application (“NDA”).

For the fiscal years ended April 30, 2013, 2012 and 2011 total R&D expenditures were \$17,331,000, \$12,256,000 and \$9,350,000, respectively. The increase over the past year is the result of expenditures on both internal and external development projects. The Company spent approximately \$471,000, \$101,000, and \$127,000 in fiscal years ended April 30, 2013, 2012 and 2011, respectively, on mesalamine 400mg, including expenditures on a clinical trial. An ANDA was filed for the product in fiscal 2010. The FDA has requested additional studies as a requirement for approval for mesalamine 400mg.

During the fiscal year ended April 30, 2013 the Company continued work on five ANDA projects that are expected to require multi-million dollar clinical trials. All of these projects were undertaken with different partners who are sharing in development costs and will share in profits once the products are brought to the market. Clinical trials for three of these products were ongoing in fiscal 2013.

In December 2011, the Company purchased a building to house the expanded R&D group, which moved to this location in May 2012.

We have 14 ANDA applications pending at the FDA that address over \$1.0 billion in annual brand and generic product sales in the United States in 2012 according to IMS Health and four partnered products targeting an additional \$1.6 billion. Additionally, the Company has more than 25 products targeting over \$3.9 billion in branded sales in development including four partnered products requiring clinical trials. The Company does not know when any of these products will be approved.

Health Care Products Growth Strategy

Hi-Tech's OTC branded division, Health Care Products, is focused on marketing unique and innovative products in therapeutic categories such as diabetes care, allergy and sinus relief and pain relief. In March 2012, the Company acquired a line of homeopathic nasal spray products, including Sinus Buster® and Allergy Buster®. These products are a good strategic fit as HCP continues to expand its presence in the over-the-counter consumer product market.

ECR Growth Strategy

In August 2011, the Company acquired the rights to TussiCaps®, the only FDA approved narcotic (containing hydrocodone and chlorpheniramine) capsule for the treatment of symptoms of cough, cold and allergies, from Mallinckrodt LLC. TussiCaps® was launched in September 2011 through ECR Pharmaceuticals. TussiCaps® further enhanced ECR's presence in the branded cough/cold and allergy market.

In June 2011, the Company acquired the marketing rights to Orbivan® and Cephadyn® prescription tension headache remedies and Zolvit® Oral Solution, a liquid narcotic analgesic, from Atley Pharmaceuticals. The FDA has issued a notice that after January 1, 2014 prescription analgesic products can contain no more than 325mg of acetaminophen per capsule or tablet. Orbivan® CF complies with this directive and provides a pathway for ECR to maintain its substantial presence in this market. ECR's Bupap® is currently the leading branded butalbital product in the tension headache market. As the Company approaches this date we plan to switch prescriptions to products which will remain on the market. Dermatological and dermatology related products such as DexPak®, Tropazone® Lotion and Cream and Cormax® Scalp Solution allow access to this specialty. However, the commercial focus is on DexPak®, which offers a unique presentation in the short-term oral corticosteroid market, which is sizable. ECR has divested its non-core assets such as Hylase® and Orbivan® and will relaunch Bupap® with a new formula containing a lower dosage of acetaminophen, Zolpimist® Oral Spray and DexPak® TaperPaks.

ECR's business development efforts are focused on the evaluation of licensing and acquisition opportunities to expand its product lines in the core therapeutic areas in which the Company operates (cough/cold/allergy/respiratory; headache/pain/insomnia/other central nervous system (CNS) and inflammation) and take advantage of the expertise of its sales and broader commercial organization.

Customers and Marketing

We market our products to chain drug stores, drug wholesalers, managed care purchasing organizations, certain federal government agencies, generic distributors, mass merchandisers and mail order pharmacies. We sell our generic products to over 100 active accounts located throughout the United States. If any of our top four customers discontinues or substantially reduces its purchases from the Company, it may have a material adverse effect on our business and financial condition. We believe, however, that we have good relationships with our customers.

The table below presents the percentages of our net sales and gross trade accounts receivable attributed to each of our top four customers as of and for the years ended April 30, 2013 and 2012:

	April 30,			
	2013		2012	
	Net Sales	Gross Accounts Receivable	Net Sales	Gross Accounts Receivable
AmerisourceBergen Corporation	14%	15%	11%	15%
Cardinal Health, Inc.	14%	15%	12%	15%
McKesson Corporation	19%	22%	17%	28%
Walgreens	15%	12%	12%	9%
Combined total.....	<u>62%</u>	<u>64%</u>	<u>52%</u>	<u>67%</u>

The Company has standard industry agreements made in the ordinary course of business with these customers which include prompt payment discount, and various standard fee or rebate arrangements. Purchases are made on a purchase order basis. The agreements generally do not bind the customers to meet any purchase agreements from the Company. The Company has a contract to supply Dorzolamide and Dorzolamide with Timolol to the U.S. government under the federal supply schedule.

We utilize our state of the art manufacturing facilities and laboratories to offer contract manufacturing services to our existing as well as potential customers.

ECR currently actively markets four different product families in 22 states from the Northeast across to Texas and most states to the east of that connection including the Mid-Atlantic and Southeastern United States. These products are detailed and sampled by ECR's sales force primarily to physicians, nurse practitioners and physician assistants serving in general practice, family medicine, internal medicine and certain specialty areas. ECR sells its products to established drug wholesalers, with key customers including Cardinal Health, Inc., McKesson Corporation and AmerisourceBergen Corporation. ECR has arrangements with these wholesalers to stock our products in pharmacies in the areas in which we detail these products.

We market HCP brands using various marketing strategies which include consumer advertising (print, television, radio, and couponing), professional sampling and educational programs, and through the use of contemporary packaging. We also tie in many of our marketing efforts to retailer's in-store pricing promotions and circulars. Additionally, we utilize the internet, which includes social networking sites such as Facebook and Twitter, as a vehicle to promote and advertise our brands and provide important educational materials to consumers and professionals. In addition, we offer ongoing discounts to purchase our product line on-line or through one of our retail partners. Our websites are registered under the domain names diabeticproducts.com, Zostrix.com, Mag-Ox.com, nasalease.com and busterbrands.com, which are all linked to all key search engines and diabetic based websites.

In fiscal 2013, Health Care Products invested significant advertising dollars to build the sales of two existing brands, Nasal Ease® and Zostrix®. These brands received material increased budgets to accomplish specific sales and distribution goals and to position these brands for future growth. Additionally, with our recent acquisition of Sinus Buster® an incremental budget was allocated to the brand to build and increase consumer awareness and to position the brand for future growth. We anticipate launching several new and unique line extensions to help develop the brand to its full potential.

We are continuously monitoring HCP sales as a result of spending. We will cut advertising on brands that are not performing up to expectations and may increase advertising spending on brands that we feel are performing up to or better than expected.

We are focused on growth and will continue to develop new branded and generic products as well as devise new marketing strategies to penetrate our markets. We are seeking to complement this internal effort by acquiring products for future marketing, as well as licensing rights to proprietary products and technologies for development and commercialization. We will place increasing emphasis on establishing co-development and co-marketing agreements with strategic partners.

Facilities

Our manufacturing facilities are designed to be flexible in order to allow for the low cost production of a variety of products of different dosages, sizes, packaging and quantities while maintaining a high level of quality and customer service. This flexible production capability allows us to adjust on-line production in order to meet customer requirements.

We operate from six buildings owned by the Company on one site in Amityville, New York, and one building in nearby Copiague, New York, totaling approximately 225,000 square feet.

Included in these buildings are two manufacturing facilities, one for sterile and the other for non-sterile products. Our sterile facility has ten process tanks and three filling lines, including two liquid fillers and one tube filler. The non-sterile facility includes over 20 process tanks at various capacities and 14 filling lines, including nine for liquids, two for semi-solids and three unit dose machines.

In December 2011, the Company purchased land and an 18,000 square foot building located in Copiague, New York for \$1,042,000. The Company is using this building for research and development activities.

Additionally, the Company leases a 12,000 square foot building in Richrmond, Virginia, which houses ECR's administrative offices and warehouse, and a parking lot in Amityville, New York.

Raw Materials/Active Pharmaceutical Ingredients

The active compounds for our products, also called active pharmaceutical ingredients ("API"), are purchased from specialized manufacturers and are essential to our business and success. API manufacturers are required to file a Drug Master File with the FDA. Each individual API must be approved by the FDA as part of the ANDA approval process. API manufacturers are also regularly inspected by the FDA.

In some cases, the raw materials used to manufacture pharmaceutical products are only available from a single FDA-approved supplier. Even when more than one supplier exists, the Company may elect to list, and in most cases has only listed, one supplier in its applications with the FDA. Any change in a supplier not previously approved must then be submitted through a supplemental approval process with the FDA.

It is crucial for the business to select suppliers that meet Current Good Manufacturing Practices ("cGMP") requirements and that are reliable and offer competitive prices. We are proactive in maintaining good relationships with our API suppliers because we believe that these relationships allow us to save crucial time and be cost competitive. For new products in development, the timely selection of the right API suppliers that have access to cutting-edge chemical and process technologies, and in some cases offer proprietary and patented methods for chemical synthesis and manufacturing processes, can potentially give us a significant advantage over our competitors.

We believe we have good, cooperative working relationships with our suppliers and are not experiencing any difficulty in obtaining raw materials. If a supplier were unable to supply us, we believe we could locate an alternative supplier. However, any change in suppliers of a raw material could cause significant delays and cost increases in the manufacture of products. To mitigate this risk and to lower costs, the Company is currently in the process of certifying alternative suppliers for several key APIs.

We have a non-exclusive supply agreement with Ragactives S.L.U. ("Ragactives") dated July 18, 2008 to supply dorzolamide hydrochloride, the active ingredient in Dorzolamide with Timolol Ophthalmic Solution and Dorzolamide Ophthalmic Solution. These products accounted for approximately 6% of Hi-Tech's sales for fiscal 2013. The agreement has a ten year term beginning in July 2008 and is automatically renewed for successive two year periods unless terminated by either party upon written notice not less than 180 days prior to the end of the current term. The agreement may be terminated by either party upon 90 days' notice for material breach of the agreement in the event the breaching party fails to remedy the breach during such 90 day period or immediately in the event of bankruptcy. The agreement provides that the Company will consider Ragactives as its preferential supplier of the product and the Company will give Ragactives notice of any offer from a third party manufacturer of the product to enable Ragactives to meet the price of product from such manufacturer. There are no minimum purchase requirements under the agreement; however, the Company is obligated to purchase at least seventy-five (75%) percent of its annual requirements of the product from Ragactives as long as Ragactives' price is not more than ten (10%) percent higher than another manufacturer's price. The agreement has standard confidentiality and indemnification clauses. We have no other material agreements with suppliers and we utilize standard purchase orders when obtaining materials.

Our ECR Pharmaceuticals subsidiary uses contract manufacturers to manufacture their products.

Competition

The market for generic pharmaceuticals is highly competitive. Our direct competition consists of numerous generic drug manufacturers, many of which have greater financial and other resources than we do. If one or more other generic pharmaceutical manufacturers significantly reduce their prices in an effort to gain market share, our profitability or market position could be adversely affected. Competition is based principally on price, quality of products, customer service levels, reputation and marketing support.

Seasonality

The Company's largest selling product is Fluticasone Propionate nasal spray, an allergy medication. Sales of Fluticasone Propionate vary from quarter to quarter due to the stronger demand for the product during the spring and fall allergy seasons. The Company also sells cough, cold and flu products which have historically experienced stronger net sales in September through March. The Company

experienced higher than usual demand for cough, cold and flu products during fiscal 2013. The cough, cold and flu season in the late 2011 and early 2012 period was particularly mild. Allergy seasons and cough, cold and flu seasons vary from year to year and because of these changes in product mix and product seasonality, period-to-period comparisons within the same fiscal year are not necessarily meaningful and should not be relied on as indicative of future results.

Government Regulation

FDA Oversight

Our products and facilities are subject to regulation by a number of federal and state governmental agencies. The FDA, in particular, maintains oversight of our manufacturing process as well as the distribution of our products. Facilities, procedures, operations and/or testing of products are subject to periodic inspection by the FDA, the Drug Enforcement Administration (“DEA”) and other authorities. In addition, the FDA conducts pre-approval and post-approval reviews and plant inspections to determine whether our systems and processes are in compliance with cGMP and other FDA regulations. Certain suppliers of ours are subject to similar regulations and periodic inspections. We have had several FDA inspections including our most recent which took place in November 2012 to December 2012.

A sponsor of an NDA is required to identify in its application any patent that claims the drug or a use of the drug, which is the subject of the application. Upon NDA approval, the FDA lists the approved drug product and these patents in the Orange Book. In addition to patent exclusivity, the holder of the NDA for the listed drug may be entitled to a period of non-patent, market exclusivity, during which the FDA cannot approve an application for a bioequivalent product. If the listed drug is a new chemical entity, the FDA may not accept an ANDA for a bioequivalent product for up to five years following approval of the NDA for the new chemical entity. If it is not a new chemical entity but the holder of the NDA conducted clinical trials essential to approval of the NDA or a supplement thereto, the FDA may not approve an ANDA for a bioequivalent product before expiration of three years. Certain other periods of exclusivity may be available if the listed drug is indicated for treatment of a rare disease or is studied for pediatric indications.

The FDA has extensive enforcement powers, including the power to seize noncomplying products, to seek court action to prohibit their sale and to seek criminal penalties for noncomplying manufacturers. Although it has no statutory power to force the recall of products, the FDA usually accomplishes a recall as a result of the threat of judicially imposed seizure, injunction and/or criminal penalties. On June 30, 2010, the Company received a warning letter from the FDA resulting from an FDA inspection, which occurred during November and December 2009. The warning letter primarily dealt with the marketing of several products that the FDA states require FDA approval and manufacturing practices related to those products. The Company responded to the warning letter and as a follow up Hi-Tech management met with FDA on August 3, 2010 to determine how best to resolve these issues. The Company decided to suspend the manufacturing and distribution of these products indefinitely until the issue is resolved. Sales of these products totaled approximately \$5,000,000 in fiscal year 2010. As a follow up to the management meeting with the agency, a follow up inspection was conducted by the FDA in November 2010 that resulted in several observations. Hi-Tech responded to the observations in December 2010. On September 5, 2011, the Company received a letter from the FDA stating that based on the FDA’s evaluation, Hi-Tech had addressed the violations contained in the warning letter. On November 20, 2012 through December 13, 2012, the Company was subject to an inspection by the FDA. The inspection resulted in multiple observations on Form 483, an FDA form on which deficiencies are noted after an FDA inspection. The Company responded to those observations on January 3, 2013.

ANDA Process

Most products we currently market and intend to market under our product development program require prior FDA approval using the ANDA procedure prior to being marketed. We currently have 55 approved products, one tentatively approved product, 18 products pending FDA approval, including four partnered products, and over 25 products in active development, which will require ANDA or 505(B)(2) submissions.

The ANDA approval process is generally less time-consuming and complex than the NDA approval process. It generally does not require new pre-clinical and clinical studies because it relies on the studies establishing safety and efficacy conducted for the drug previously approved through the NDA process. The ANDA process does, however, occasionally, require one or more bioequivalency studies to show that the ANDA drug is bioequivalent to the previously approved drug. Bioequivalence compares the bioavailability of one drug product with that of the referenced product formulation containing the same active ingredient. When established, bioequivalency confirms that the rate of absorption and levels of concentration in the bloodstream of a formulation of the previously approved drug and the generic drug are equivalent. Bioavailability indicates the rate and extent of absorption and levels of concentration of a drug product in the bloodstream needed to produce the same therapeutic effect. Such studies are not generally required to be performed for solutions (oral, ophthalmic, or solutions for inhalation). Suspensions and certain types of topical products do require bioequivalency testing. Topical creams and ointments require clinical testing. Fluticasone propionate nasal spray required a large and expensive clinical trial. In certain cases, such as nasal spray suspensions, clinical studies are required in addition to bioequivalency studies to show efficacy compared to the branded product. Such studies, though not as extensive as corresponding studies conducted by innovator companies as part of their NDA process, will require substantial funding.

The completion of a prospective product's formulation, testing and FDA approval generally takes several years. Development activities could begin several years in advance of the patent expiration date, and may include bioequivalency and clinical studies. Consequently, we are presently selecting and will continue to select and develop drugs we expect to market several years in the future.

The timing of final FDA approval of ANDA applications depends on a variety of factors, including whether the applicant challenges any listed patents for the drug and/or its use and whether the brand-name manufacturer is entitled to one or more statutory exclusivity periods. Pending the resolution of any such issues the FDA is prohibited from granting final approval to generic products. In certain circumstances, a regulatory exclusivity period can extend beyond the life of a patent, and thus block ANDAs from being approved on the patent expiration date. For example, the FDA may now extend the exclusivity of a product by six months past the date of patent expiry if the manufacturer undertakes studies on the effect of their product in children ("pediatric extension"). See "Patent Challenge Process." One factor that will potentially accelerate approval of generic drugs is the Generic Drug User Fee Act, ("GDUFA"). The Act is designed to expedite the FDA's review of generic drug applications and shorten the time the FDA takes to grant approvals by charging a user fee to ANDA filers. The GDUFA should enable generic pharmaceutical companies to recover their investment in research and development more quickly than in the past.

Before approving a product, the FDA also requires that a company's procedures and operations conform to cGMP regulations, as defined in the U.S. Code of Federal Regulations. The Company must follow the cGMP regulations at all times during the manufacture of its products.

If the FDA concludes that all substantive ANDA requirements (chemistry, bioequivalency, labeling and manufacturing) have been satisfied, but a final ANDA approval cannot be granted because of patent or exclusivity-related considerations, the FDA may issue a tentative approval.

Patent Challenge Process

The Hatch-Waxman Act provides incentives for generic pharmaceutical manufacturers to challenge patents on branded pharmaceutical products, their methods of use and specific formulations, as well as to develop non-infringing forms of the patented subject matter. The purpose of the Hatch-Waxman Act is to stimulate competition by providing incentives to generic companies to introduce their products early, and at the same time to ensure that such suits are not frivolous.

If there is a patent listed in the FDA's Orange Book at the time of filing an ANDA with the FDA and the generic drug company intends to market the generic equivalent prior to the expiration of that patent, the generic company files with its ANDA a certification asserting that the patent is invalid, unenforceable and/or not infringed ("Paragraph IV certification"). After receiving notice from the FDA that its application is acceptable for filing, the generic company sends the patent holder and the holder of the NDA for the brand-name drug a notice explaining why it believes that the patents in question are invalid, unenforceable and/or not infringed. Upon receipt of the notice from the generic company, the patent holder has 45 days during which to bring a patent infringement suit in federal district court against the generic company. Should the patent holder bring suit, the discovery, trial and appeals process in such suits can take several years and have high legal costs.

If a suit is commenced by the patent holder, the Hatch-Waxman Act provides for an automatic stay on the FDA's ability to grant final approval of the ANDA for the generic product. The period during which the FDA may not approve the ANDA and the patent challenger therefore may not market the generic product is 30 months, or such shorter or longer period as may be ordered by the court. The 30-month period may or may not, and often does not, coincide with the timing of the resolution of the lawsuit or the expiration of a patent, but if the patent challenge is successful or the challenged patent expires during the 30-month period, the FDA may approve the generic drug for marketing, assuming there are no other obstacles to approval such as exclusivities given to the NDA holder.

Under the Hatch-Waxman Act, the developer of a proposed generic drug which is the first to have its ANDA accepted for filing by the FDA, and whose filing includes a Paragraph IV certification, may be eligible to receive a 180-day period of generic market exclusivity. This period of market exclusivity may provide the patent challenger with the opportunity to earn a return on the risks taken and its legal and development costs and to build its market share before competitors can enter the market.

Medicaid and Medicare

Medicaid, Medicare and other reimbursement legislation or programs govern reimbursement levels and require all pharmaceutical manufacturers to rebate a percentage of their revenues arising from Medicaid-reimbursed drug sales to individual states. Congress passed the Affordable Care Act in March 2010, which increased the rebate from 11% to 13% of the average manufacturer's price for sales of Medicaid-reimbursed products marketed under ANDAs. We believe that federal or state governments may continue to enact measures aimed at reducing the cost of drugs to the public.

DEA

Because the Company sells and develops products containing controlled substances, it must meet the requirements and regulations of the Controlled Substances Act which are administered by the DEA. These regulations include stringent requirements for manufacturing controls and security to prevent diversion of or unauthorized access to the drugs in each stage of the production and distribution process. We have the approval of the DEA to sell certain generic pharmaceutical products containing narcotics. We are currently manufacturing seven preparations containing narcotics and are developing other products that contain narcotics. In order to manufacture and sell products containing narcotics, we have implemented stringent security precautions to insure that the narcotics are accounted for and properly stored and handled.

Environment

We believe that our operations comply in all material respects with applicable laws and regulations concerning the environment. While it is impossible to predict accurately the future costs associated with environmental compliance and potential remediation activities, compliance with environmental laws is not expected to require significant capital expenditures and has not had, and is not expected to have, a material adverse effect on our earnings or competitive position.

Product Liability

The sale of pharmaceutical products can expose the manufacturer of such products to product liability claims by consumers. A product liability claim, if successful and in excess of our insurance coverage, could have a material adverse effect on our financial condition. We maintain product liability insurance policies which provide coverage in the amount \$20,000,000 per claim and in the aggregate.

Order Backlog

Due to the relatively short lead-time required to fill orders for our products, the backlog of orders is not material to our business.

Employees

As of April 30, 2013, we employed 447 full-time persons and one part-time person, of whom 54 full-time employees were engaged in executive, financial and administrative capacities; 66 full time employees in marketing, sales and service; 185 full-time employees in production, warehousing and distribution; and 142 full-time employees and one part-time employee in research and development and quality control functions. We are not a party to a collective bargaining agreement. The management of the Company considers its relations with its employees to be satisfactory.

Website Access to Filings with the Securities and Exchange Commission

Additional information about the Company is available on our website at www.hitechpharm.com. All of our electronic filings with the SEC, including Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and any amendments to these reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, are available on our website free of charge as soon as reasonably practicable after they are electronically filed with and furnished to the SEC. The SEC's internet site contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC. Our SEC filings are also available through the SEC's website at <http://www.sec.gov>. You may read and copy any material we file with the SEC at the SEC's Public Reference Room at 100 F Street, N.W., Washington, D.C. 20549. You may obtain information on the operation of the Public Room by calling the SEC at 1-800-SEC-0330. Information contained on our website is not incorporated by reference in the Annual Report on Form 10-K and shall not be deemed "filed" under the Securities Exchange Act of 1934.

ITEM 1A. RISK FACTORS.

The following risk factors could have a material adverse effect on the Company's business, financial position or results of operations. These risk factors may not include all of the important factors that could affect our business or our industry or that could cause our future financial results to differ materially from historic or expected results or cause the market price of our common stock to fluctuate or decline.

Our pipeline of products in development may be subject to regulatory delays at the FDA. Delays in key products could have material adverse effects on our business, financial position and results of operations.

Our future revenue growth and profitability are dependent upon our ability to develop and introduce new products on a timely basis in relation to our competitors' product introductions. Our failure to do so successfully could have a material adverse effect on our financial position and results of operations.

Many products require FDA approval prior to being marketed. The process of obtaining FDA approval to manufacture and market new and generic pharmaceutical products is rigorous, time-consuming, costly and largely unpredictable. We may be unable to obtain requisite FDA approvals on a timely basis for new generic products that we may develop. The Company has experienced delays on non-material products from time to time, and has on occasion withdrawn ANDAs when the Company determined that approval was not likely.

The ANDA process often results in the FDA granting final approval to a number of ANDAs for a given product. We may face immediate competition when we introduce a generic product into the market. These circumstances could result in significantly lower prices, as well as reduced margins, for generic products compared to brand products. New generic market entrants generally cause continued price and margin erosion over the generic product life cycle.

During fiscal 2013, the Company did not receive any approvals, and the Company withdrew four pending applications.

The timing and cost of obtaining FDA approvals could adversely affect our product introduction plans, financial position and results of operations.

We have sold certain prescription items that the Company believes did not require FDA approval. The FDA has taken action to require formal approvals for many of these products.

During fiscal year 2012, Hi-Tech sold three generic prescription products which did not have formal FDA approvals. On March 2, 2011, the FDA indicated in its MedWatch publication that the FDA intended to remove approximately 500 currently marketed cough/cold and allergy related products. Three of these were marketed by ECR Pharmaceuticals under the brand name Lodrane[®]. ECR Pharmaceuticals stopped shipping these products in August 2011. Sales of these discontinued Lodrane[®] products amounted to approximately \$0 and \$2,500,000 for the years ended April 30, 2013 and April 30, 2012, respectively. The Company reserved \$900,000 for the potential obsolescence of Lodrane[®] inventory held as of April 30, 2011. As of April 30, 2012, all unsold Lodrane[®] inventory has been disposed of. The Company received FDA approval for an extended release Lodrane[®] product, which it plans to launch in fiscal 2014.

Many of these products either fall under the grandfathered Drug Efficacy Study Implementation (“DESI”) or nutritional classifications. Grandfathered drugs are drugs that were on the market prior to the passage of the Food, Drug and Cosmetic Act of 1938. It was not until the passage of the Food, Drug and Cosmetic Act of 1938 that an NDA was required for marketing a drug product as the regulatory mechanism for insuring that all new drugs were cleared for safety prior to distribution. The requirement for pre-clearance for effectiveness was added by the 1962 amendment.

Following enactment of the 1938 law, drugs on the market prior to that time were exempted or “grandfathered” and manufacturers were not required to file an NDA. The premise was that all pre-1938 drugs were considered safe, and if the manufacturer did not change the product formulation or indication, then an NDA was not required. FDA has taken the position, however, that if manufacturing conditions or labeling for the pre-1938 drugs have changed then these drugs are no longer “grandfathered” and require formal FDA approval.

DESI drugs are drugs that were approved solely on the basis of their safety prior to 1962. Thereafter, Congress required drugs to be shown to be effective as well. The FDA initiated the DESI program to evaluate the effectiveness of those drugs that had been previously approved on safety grounds alone. These drugs, and those identical, related, and similar to them, may continue to be marketed until the administrative proceedings evaluating their effectiveness have been concluded, at which point continued marketing is only permitted if an NDA is approved for such drugs. The vast majority of the DESI proceedings have been concluded, but a few are still pending.

The Company did not have any material sales contributions from unapproved prescription products for the year ended April 30, 2013. Continuing studies of the proper utilization, safety and efficacy of pharmaceutical products are being conducted by the industry, government agencies and others. Such studies, which increasingly employ sophisticated methods and techniques, can call into question the utilization, safety and efficacy of currently marketed products. In some cases, these studies have resulted, and may in the future result, in the discontinuance of product marketing. These situations, should they occur, could have a material adverse effect on our profitability, financial position and results of operations.

We are subject to government regulation from the FDA and the DEA. We face significant costs and uncertainties associated with our efforts to comply with applicable regulations. Should we fail to comply, we could experience material adverse effects on our business, financial position and results of operations.

The pharmaceutical industry is subject to regulation by various federal and state governmental authorities. For instance, we must comply with FDA requirements with respect to the manufacture, labeling, sale, distribution, marketing, advertising, promotion and development of pharmaceutical products. Failure to comply with FDA and other governmental regulations can result in fines,

disgorgement, unanticipated compliance expenditures, recall or seizure of products, total or partial suspension of production and/or distribution, suspension of the FDA's review of ANDAs, enforcement actions, injunctions and criminal prosecution. Under certain circumstances, the FDA also has the authority to revoke previously granted drug approvals. Although we have internal regulatory compliance programs and policies and have had a favorable compliance history, there is no guarantee that we may not be deemed to be deficient in some manner in the future. If we were deemed to be deficient in any significant way, it could have a material adverse effect on our business, financial position and results of operations.

In addition to the new drug approval process, the FDA also regulates the facilities and operational procedures that we use to manufacture our products. We must register our facilities with the FDA. All products manufactured in those facilities must be made in a manner consistent with cGMP. Compliance with cGMP regulations requires substantial expenditures of time, money and effort in such areas as production and quality control to ensure full technical compliance. Failure to comply with cGMP regulations could result in an enforcement action brought by the FDA, which periodically inspects our manufacturing facilities for compliance, which could include withholding the approval of ANDAs or other product applications of a facility if deficiencies are found at that facility. FDA approval to manufacture a drug is site-specific. If the FDA would cause our manufacturing facilities to cease or limit production, our business could be adversely affected. Delay and cost in obtaining FDA approval to manufacture at a different facility also could have a material adverse effect on our business, financial position and results of operations.

The DEA enforces the Controlled Substances Act and maintains oversight over the Company's products that are considered controlled substances. The DEA requires the Company to comply with certain reporting and record keeping requirements and requires certification of the Company's facilities for the manufacture and sale of these products.

We are subject, as are generally all manufacturers, to various federal, state and local laws of general applicability, such as laws regulating working conditions, as well as environmental protection laws and regulations, including those governing the discharge of materials into the environment. Although we have not incurred significant costs associated with complying with such environmental provisions in the past, if changes to such environmental provisions are made in the future that require significant changes in our operations or if we engage in the development and manufacturing of new products requiring new or different environmental controls, we may be required to expend significant funds. Such changes could have a material adverse effect on our business, financial position and results of operations.

As a pharmaceutical manufacturer and distributor, we are subject to extensive regulation by the federal government, principally the FDA and the Drug Enforcement Administration, as well as by state governments. The Federal Food, Drug, and Cosmetic Act, the Controlled Substances Act, the Generic Drug Enforcement Act of 1992 (the "Generic Drug Act"), and other federal statutes and regulations govern the testing, manufacture, safety, labeling, storage, recordkeeping, approval, advertising and promotion (including to the healthcare community) of our products. The Generic Drug Act, a result of legislative hearings and investigations into the generic drug approval process, is particularly relevant to our business. Under the Generic Drug Act, the FDA is authorized to impose debarment and other penalties on individuals and companies that commit illegal acts relating to the generic drug approval process. In some situations, the Generic Drug Act requires the FDA not to accept or review for a period of time any ANDAs submitted by a company that has committed certain violations and provides for temporary denial of approval of such ANDAs during its investigation. Additionally, non-compliance with other applicable regulatory requirements may result in fines, perhaps significant in amount, and other sanctions imposed by courts and/or regulatory bodies, including the initiation of product seizures, product recalls, injunctive actions and criminal prosecutions. From time to time, we have voluntarily recalled our products. In addition, administrative remedies may involve the refusal of the government to enter into supply contracts with, and/or to approve new drug applications of, a non-complying entity. The FDA also has the authority to withdraw its approval of drugs in accordance with statutory procedures.

Once approved, our new products may not achieve the expected levels of market acceptance. Failure to capture market share on new products could have material adverse effects on our business, financial position and results of operations.

Our approved products may not achieve expected levels of market acceptance, which could have a material adverse effect on our profitability, financial position and results of operations. Even if we were able to obtain regulatory approvals of our new pharmaceutical products, generic or brand, the success of those products is dependent upon market acceptance. Levels of market acceptance for new products could be impacted by several factors, including:

- the timing of our market entry
- the availability of alternative products from our competitors
- the price of our products relative to that of our competitors
- the availability of authorized generics
- the acceptance of our products by government and private formularies

Many of these factors are not within our control.

Our industry is highly competitive. Competitors could cause pricing declines or loss of market share which could cause material adverse effects on our business, financial position and results of operations.

We face competition from other pharmaceutical manufacturers that potentially threatens the commercial acceptance and pricing of our products, which could have a material adverse effect on our business, financial position and results of operations. Competitors which compete with Hi-Tech on multiple products include Wockhardt, Qualitest, Actavis, Novartis, Bausch and Lomb, Roxanne and Apotex. Each of these competitors is larger than Hi-Tech and may have the ability to price products more competitively than Hi-Tech. These competitors may reduce prices on products that we currently market which would force us to lower our price or could cause us to lose market share.

Our competitors may be able to develop products and processes competitive with or superior to our own for many reasons, because they may have:

- proprietary processes or delivery systems
- larger research and development staffs
- larger sales and marketing staffs
- larger production capabilities
- more products
- more experience in developing new drugs and greater financial resources

Each of these factors and others could have a material adverse effect on our business, financial position and results of operations.

Competition in the generic drug industry has also increased due to the proliferation of authorized generic pharmaceutical products. "Authorized generics" are generic pharmaceutical products that are introduced by brand companies, either directly or through partnering arrangements with other generic companies. Authorized generics are equivalent to the brand companies' brand name drugs, but are sold at relatively lower prices than the brand name drugs. An authorized generic product is not prohibited from sale during the 180-day marketing exclusivity period granted to the first generic manufacturer to receive regulatory approval with a Paragraph IV certification in respect to the applicable brand product. The sale of authorized generics adversely impacts the market share of a generic product that has been granted 180 days of marketing exclusivity. This is a significant source of competition for us, because brand companies do not face any regulatory barriers to introducing a generic version of their brand name products. Such actions have the effect of reducing the potential market share and profitability of our generic products and may make certain future opportunities less attractive.

We sell our products to a limited number of major customers. The number of customers in our industry has declined due to consolidations over the past several years. Any significant reduction in business with any of our top five customers could have a material adverse effect on our business, financial position and results of operations.

Our top five customers, based on sales, accounted for 69% of our total sales for fiscal 2013. The Company has standard industry agreements made in the ordinary course of business with these customers which include prompt payment discounts and various standard fee or rebate arrangements. Purchases are made on a purchase order basis. Therefore, the agreements are not material since they do not bind the customers to purchase their requirements from the Company. Any significant reduction of business with any of our top five customers could have a material adverse effect on our business, financial position and results of operations.

Sales of our products may be adversely affected by the continuing consolidation of our customers.

Significant amounts of our sales are made to a relatively small number of drug wholesalers, retail drug chains, managed care purchasing organizations, mail order pharmacies and hospitals. These customers represent an essential part of the distribution chain of generic pharmaceutical products. These customers have undergone, and are continuing to undergo, significant consolidation. This consolidation may result in these groups gaining additional purchasing leverage and consequently increasing the product pricing pressures facing our business. Additionally, the existence of large buying groups representing independent retail pharmacies and the prevalence and influence of managed care organizations and similar institutions potentially enable those groups to attempt to extract price discounts on our products. The result of these developments may have a material adverse effect on our business, financial position and results of operations.

We are reliant on third party suppliers for the active ingredients for our products. A prolonged interruption in the supply of such products could have a material adverse effect on our business, financial position and results of operations.

Active pharmaceutical ingredients, packaging components, and other materials and supplies that we use in our pharmaceutical manufacturing operations, as well as certain finished products, are generally available and purchased from many different foreign and domestic suppliers. With the exception of a supply agreement for the active ingredient for the Company's Dorzolamide Hydrochloride

products, the Company does not have any written material agreements with any of its raw material suppliers. We attempt to maintain sufficient raw materials inventory, in some cases by carrying long term supplies. In certain cases we have listed only one supplier in our applications with the FDA, but we have applied to the FDA to receive approval to use alternative suppliers on several products. However, there is no guarantee that we will always have timely and sufficient access to a critical raw material or finished product. A prolonged interruption in the supply of a single-sourced active ingredient or finished product could cause our financial position and results of operations to be materially adversely affected.

We manufacture a majority of our generic products and some of our over-the-counter brands at two facilities in one location. A significant disruption at this facility, even on a short term basis, could have a material adverse effect on our business, financial position and results of operations.

Our generic products and some of our branded products are produced at our two manufacturing facilities located at one site. The Company stores products at facilities in Amityville, New York and Richmond, Virginia. A significant disruption at the manufacturing facilities, even on a short-term basis, could impair our ability to produce and ship products to the market on a timely basis, which could have a material adverse effect on our business, financial position and results of operations.

The following table shows the sales contributions of products manufactured at Hi-Tech’s Amityville facility to each division and to the Company as a whole:

	<u>% of Sales</u>
Hi-Tech Generics	93%
Health Care Products	29%
ECR Pharmaceuticals	1%
Hi-Tech (consolidated)	82%

The Company uses multiple contract manufacturers to supply products not made at Hi-Tech’s Amityville facility. Failure of one or more than one of these manufacturers to supply products to Hi-Tech could have material adverse effects on our business.

Approximately 99% of the products made for our ECR Pharmaceuticals are made at contract manufacturers. Additionally, both our Health Care Products division and our Hi-Tech Generic division utilize contract manufacturers. The Company usually holds higher levels of inventory of products made from outside suppliers to minimize supply disruptions. In the event that one or more of these contract manufactures were to experience manufacturing problems or FDA regulatory issues and were unable to deliver product on behalf of the Company, our financial position and results from operations could be adversely affected.

In the normal course of business, we periodically enter into employment agreements, legal settlements and other agreements which incorporate indemnification provisions. We maintain insurance coverage which we believe will effectively mitigate our obligations under these indemnification provisions. Should our obligation under an indemnification provision exceed our coverage or should coverage be denied, it could have a material adverse effect on our business, financial position and results of operations.

In the normal course of business, we periodically enter into employment agreements, legal settlements, and other agreements which incorporate indemnification provisions. We maintain insurance coverage which we believe will effectively mitigate our obligations under these indemnification provisions. However, should our obligation under an indemnification provision exceed our coverage or should coverage be denied, it could have a material adverse effect on our business, financial position and results of operations.

We use a variety of estimates and assumptions in preparing our financial statements. Estimates, judgments and assumptions are inherently subject to change in the future, and any such changes could result in corresponding changes to the amounts of assets, liabilities, revenues, expenses and income. Any such changes could have a material adverse effect on our business, financial position and results of operations.

There are inherent uncertainties involved in estimates, judgments and assumptions used in the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America (“GAAP”). Any changes in estimates, judgments and assumptions used could have a material adverse effect on our business, financial position and results of operations.

The financial statements included in the periodic reports we file with the SEC are prepared in accordance with GAAP. The preparation of financial statements in accordance with GAAP involves making estimates of expenses and income. This includes, but is not limited to, estimates, judgments and assumptions used in the adoption of the provisions of ASC Topic 360-10-35, “Impairment or Disposal of Long-Lived Assets”, ASC Topic 605, “Revenue Recognition” and ASC Topic 718, “Compensation—Stock Compensation”. Estimates, judgments and assumptions are inherently subject to change in the future, and any such changes could result in corresponding changes to the amounts of assets, liabilities, revenues, expenses and income. Any such changes could have a material adverse effect on our business, financial position and results of operations.

Our business and results of operations could be adversely affected by qui tam litigation.

In connection with the sale of pharmaceutical products, certain claims alleging the submission of false claims to the government can form the basis for qui tam complaints to be filed. The qui tam provisions of the federal civil False Claims Act and various state civil False Claims Acts authorize a private person, known as a “relator” (i.e. “whistleblower”), to file civil actions under the federal and state statutes on behalf of the federal and state governments. Under the federal civil False Claims Act and applicable state civil False Claims Acts, the filing of a qui tam complaint by a relator imposes obligations on federal or state government authorities to investigate the allegations and to determine whether or not to intervene in the action. Such cases typically revolve around the marketing, sale and/or purchase of pharmaceutical products and allege wrongdoing in the marketing, sale and/or purchase of such products. Such complaints are filed under seal and remain sealed until the applicable court orders otherwise.

Our business and results of operations could be adversely affected if we are found liable under the qui tam complaint filed against us for false claims under the civil False Claims Act. (See Note [K], “Commitments, Contingencies and Other Matters, Legal Proceedings”.)

We are subject to changing rules and regulations of federal and state government as well as the stock exchange on which our common stock is listed.

We are subject to changing rules and regulations of federal and state government as well as the stock exchange on which our common stock is listed. These entities, including the Public Company Accounting Oversight Board, the SEC and the NASDAQ Global Select Market, have issued a significant number of new and increasingly complex requirements and regulations over the course of the last several years and continue to develop additional regulations and requirements in response to laws enacted by Congress. On July 21, 2010, the Dodd-Frank Wall Street Reform and Protection Act, or the Dodd-Frank Act, was enacted. There are significant corporate governance and executive compensation-related provisions in the Dodd-Frank Act and the SEC has adopted additional rules and regulations in these areas, such as “say-on-pay” and proxy access. Our efforts to comply with these requirements are likely to result in an increase in expenses which is difficult to quantify at this time.

Due to our dependence on a limited number of products, our business will be materially adversely affected if these products do not perform as well as expected.

We generate a significant portion of our total revenues and gross margin from the sale of a limited number of products. For the year ended April 30, 2013, our top selling products, Fluticasone Propionate nasal spray and our Dorzolamide Ophthalmic products, accounted for approximately 43% of our total net revenues and a significant portion of our gross margin. Any material adverse developments, including increased competition and supply shortages, with respect to the sale or use of these products, or our failure to successfully introduce other key products, could have a material adverse effect on our revenues and gross margin.

The use of legal, regulatory and legislative strategies by brand competitors, including authorized generics and citizen’s petitions, as well as the potential impact of proposed legislation, may increase our costs associated with the introduction or marketing of our generic products, delay or prevent such introduction and/or significantly reduce the profit potential of our products.

Brand drug companies often pursue strategies that may serve to prevent or delay competition from generic alternatives to their brand products. These strategies include, but are not limited to:

- entering into agreements with our generic competitors to begin marketing an authorized generic version of a brand product at the same time that we introduce a generic equivalent of that product
- filing “citizen’s petitions” with the FDA, including by timing the filings so as to thwart generic competition by causing delays of our product approvals
- seeking to establish regulatory and legal obstacles that would make it more difficult to demonstrate a generic product’s bioequivalence and/or “sameness” to the related brand product
- initiating legislative and administrative efforts in various states to limit the substitution of generic versions of brand pharmaceutical products for the related brand products
- filing suits for patent infringement that automatically delay FDA approval of generic products
- introducing “next-generation” products prior to the expiration of market exclusivity for their brand product, which often materially reduces the demand for the generic product for which we may be seeking FDA approval
- obtaining extensions of market exclusivity by conducting clinical trials of brand drugs in pediatric populations or by other methods
- persuading the FDA to withdraw the approval of brand drugs for which the patents are about to expire, thus allowing the brand company to develop and launch new patented products serving as substitutes for the withdrawn products

- seeking to obtain new patents on drugs for which patent protection is about to expire
- seeking temporary restraining orders and injunctions against a generic company that has received final FDA approval for a product and is attempting to launch “at risk” prior to resolution of related patent litigation
- reducing the marketing of the brand product to healthcare providers, thereby reducing the brand drug’s commercial exposure and market size, which in turn adversely affects the market potential of the equivalent generic product
- converting brand prescription drugs that are facing potential generic competition to over-the-counter products, thereby significantly impeding the growth of the generic prescription market for the drugs
- using other regulatory tactics to keep generics off the market

Our reporting and payment obligations under the Medicaid rebate program and other governmental purchasing and rebate programs are complex and may involve subjective decisions. Any determination that we have failed to comply with those obligations could subject us to penalties and sanctions, which could have a material adverse effect.

The regulations regarding reporting and payment obligations with respect to Medicaid reimbursement and rebates and other governmental programs are complex. Our calculations and methodologies are subject to review and challenge by the governmental agencies, and it is possible that such reviews could result in changes. In addition, because our processes for these calculations and the judgments involved in making these calculations involve, and will continue to involve, subjective decisions and complex methodologies, these calculations are subject to the risk of errors.

Any governmental agencies that have commenced (or that may commence) an investigation of the Company could impose, based on a claim of violation of fraud and false claims laws or otherwise, civil and/or criminal sanctions, including fines, penalties and possible exclusion from federal health care programs (including Medicaid and Medicare). Some of the applicable laws may impose liability even in the absence of specific intent to defraud. Furthermore, should there be ambiguity with regard to how to properly calculate and report payments, and even in the absence of any such ambiguity, a governmental authority may take a position contrary to a position that we have taken and may impose civil and/or criminal sanctions on us. Any such penalties, sanctions, or exclusion from federal health care programs could have a material adverse effect on our business, financial position and results of operations and could cause the market value of our common stock to decline. Our business and results of operations could be adversely affected if we are found liable under the Texas Medicaid Fraud Prevention Act. (See Note [K], “Commitments, Contingencies and Other Matters, Legal Proceedings”.)

Litigation is common in our industry, can be protracted and expensive, and could delay and/or prevent entry of our products into the market, which could have a material adverse effect on our business.

Litigation concerning patents and branded rights can be protracted and expensive. Pharmaceutical companies with patented brand products frequently sue companies that file applications to produce generic equivalents of their patented brand products for alleged patent infringement or other violations of intellectual property rights, which may delay or prevent the entry of such generic products into the market. Generally, a generic drug may not be marketed until the applicable patent(s) on the brand name drug expire or are held to be not infringed, invalid, or unenforceable. When we or our development partners submit an ANDA to the FDA for approval of a generic drug, we and/or our development partners must certify either (1) that there is no patent listed by the FDA as covering the relevant brand product, (2) that any patent listed as covering the brand product has expired, (3) that the patent listed as covering the brand product will expire prior to the marketing of the generic product, in which case the ANDA will not be finally approved by the FDA until the expiration of such patent, or (4) that any patent listed as covering the brand drug is invalid or will not be infringed by the manufacture, sale or use of the generic product for which the ANDA is submitted. Under any circumstance in which an act of infringement is alleged to occur, there is a risk that a brand pharmaceutical company may sue us for alleged patent infringement or other violations of intellectual property rights. Also, competing pharmaceutical companies may file lawsuits against us or our strategic partners alleging patent infringement or may file declaratory judgment actions of non-infringement, invalidity, or unenforceability against us relating to our own patents. We have been sued for patent infringement related to several of our current ANDA filings and we anticipate that we will be sued once we file ANDAs for other products in our pipeline. Such litigation is often costly and time-consuming and could result in a substantial delay in, or prevent, the introduction and/or marketing of our products, which could have a material adverse effect on our business, condition (financial and other) and results of operations. (See Note [K], “Commitments, Contingencies and Other Matters, Legal Proceedings”.)

Our stock price is volatile, and the value of your investment could decline.

The market prices for securities of pharmaceutical companies like ours have been and are likely to continue to be highly volatile. At times, investors in these companies buy at high prices only to see the prices drop substantially later, resulting in a drop in value in the holdings of these investors. Factors such as announcements of fluctuations in our or our competitors' operating results, and general market conditions for pharmaceutical stocks, could have a significant impact on the future trading prices of our common stock. In particular, the trading price of our common stock has experienced price and volume fluctuations, which have at times been unrelated to operating performance. Some of the factors that may cause volatility in the price of our securities include:

- the timing of new product introductions
- quarterly variations in results
- clinical trial results and outcomes of other product development activities
- regulatory developments
- competition, including both brand and generic
- business and product market cycles
- changes in governmental regulations or legislation affecting our industry
- issues with the safety or effectiveness of our products
- developments in pending litigation matters or new litigation matters

The price of our common stock may also be adversely affected by the estimates and projections of the investment community, general economic and market conditions, and the cost of operations in our product markets. These factors, individually or in the aggregate, could result in significant variations in the trading prices of our common stock. Volatility in the trading prices of our common stock could result in additional securities class action litigations. Any litigation would likely result in substantial costs and divert our management's attention and resources.

ITEM 1B. UNRESOLVED STAFF COMMENTS.

NONE

ITEM 2. PROPERTIES.

Our executive offices and manufacturing facilities are owned by the Company, are located in Amityville, New York, and Copiague, New York, and are comprised of seven buildings with approximately 225,000 square feet. These include:

- 42,000 square foot facility dedicated to liquid and semi-solid production
- 28,000 square foot facility housing a sterile manufacturing facility, DEA manufacturing, chemistry and microbiology laboratories
- 72,000 square foot facility used for the warehousing of finished goods which also houses our Health Care Products division
- 22,000 square foot facility with 4,000 square feet of office space and 18,000 square feet of warehouse space
- 8,000 square foot office building which is utilized for administrative functions
- 35,000 square foot facility with mixed office, laboratory and manufacturing space
- 18,000 square foot building located in Copiague, New York, which is used for research and development activities

Additionally, the Company's ECR Pharmaceuticals subsidiary leases approximately 12,000 square feet in Richmond, Virginia. The lease on this facility expires August 31, 2014 and is renewable.

We entered into a contract of sale to purchase vacant property located in Copiague, New York in November 2012, which will be used for future plant expansion.

We believe that our properties are adequately covered by insurance and are suitable and adequate for our needs for several years.

ITEM 3. LEGAL PROCEEDINGS.

The disclosure under Note [K], Commitments, Contingencies and Other Matters, Legal Proceedings included in Part II Item 8 of this report is incorporated in this Part I Item 3 by reference.

ITEM 4. MINE SAFETY DISCLOSURES.

NONE

PART II

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

Market Information

The Company's common stock is traded on the National Global Market System of the National Association of Securities Dealers Automated Quotation System ("NASDAQ") under the symbol HITK.

The following table sets forth the high and low closing sales prices per share of the Company's common stock for the periods indicated on the NASDAQ National Global Market System. The quotations are inter-dealer prices, without retail mark-up, mark-down or commissions paid, and may not necessarily reflect actual transactions.

<u>Quarter Ended</u>	<u>High</u>	<u>Low</u>
Fiscal 2012		
July 31, 2011.....	32.83	24.43
October 31, 2011	37.22	23.72
January 31, 2012.....	44.58	32.89
April 30, 2012.....	43.08	31.78
Fiscal 2013		
July 31, 2012.....	34.88	27.35
October 31, 2012	36.60	30.20
January 31, 2013.....	38.17	28.70
April 30, 2013.....	38.10	32.60

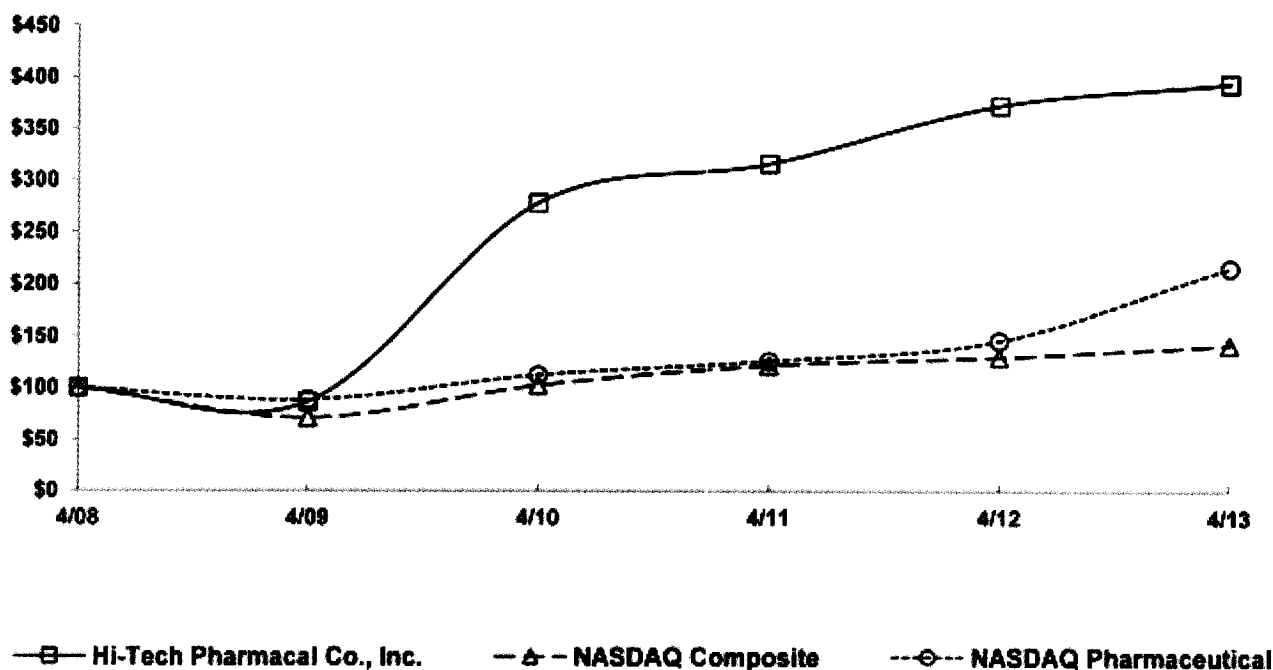
As of July 8, 2013 the closing price of the Common Stock on the NASDAQ Global Market System was \$33.53.

Performance Graph

This performance graph shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act.

The following graph compares, for the five year period ended April 30, 2013, the cumulative total stockholder return for our common stock, the NASDAQ Stock Market (U.S. companies) Index (the "NASDAQ Composite") and the NASDAQ Pharmaceutical Index (the "NASDAQ Pharmaceutical"). The graph assumes that \$100 was invested on April 30, 2008 in the common stock of the Company, and in the NASDAQ Composite and the NASDAQ Pharmaceutical and assumes reinvestment of any dividends. The stock price performance on the following graph is not necessarily indicative of future stock price performance.

COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN*
Among Hi-Tech Pharmacal Co., Inc., the NASDAQ Composite Index
and the NASDAQ Pharmaceutical Index



*\$100 invested on 4/30/08 in stock or index, including reinvestment of dividends.
Fiscal year ending April 30.

Equity Compensation Plan Information

The table below sets forth as of the end of the fiscal year ended April 30, 2013 for the Hi-Tech Pharmacal Co., Inc. 2012 Incentive Compensation Plan the number of securities to be issued upon the exercise of outstanding options, warrants and rights; the weighted-average exercise price of the outstanding options, warrants and rights; and the number of securities remaining for future issuance under the Plans:

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)	Weighted-average exercise price of outstanding options, warrants and rights (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (c))
Equity compensation plans approved by security holders	2,433,000	\$ 23.22	1,810,000
Equity compensation plans not approved by security holders	—	—	—
Total.....	2,433,000	\$ 23.22	1,810,000

There are no Company equity compensation plans not approved by the Company's stockholders.

There are no Company equity compensation plans and individual compensation arrangements under which equity securities of the Company are authorized for issuance to employees or non-employees, such as directors, consultants, advisors, vendors, customers, suppliers or lenders, in exchange for consideration in the form of goods or services.

Unregistered Sales of Equity Securities, Use of Proceeds and Issuer Purchases of Equity Securities

Recent Sales of Unregistered Shares

NONE

Common Stock Holders

The Company believes there are approximately 4,000 holders of Common Stock, not including shares held in street name by brokers and nominees, as of July 8, 2013.

Dividends

On November 30, 2012, the Company announced that it would pay a special one-time dividend of \$1.50 per share on December 28, 2012 to shareholders of record on December 13, 2012. The Company made a cash payment of \$20,176,000 on December 28, 2012 in connection with this dividend.

In December 2012, the Company and JP Morgan Chase amended the original credit agreement to allow the Company to pay a one-time special dividend of \$1.50 per share on December 28, 2012.

The declaration of dividends by the Company in the future is subject to the sole discretion of the Company's Board of Directors and will depend upon the operating results, capital requirements and financial position of the Company, general economic conditions and other pertinent conditions or restrictions relating to any financing.

ITEM 6. SELECTED FINANCIAL DATA.

The selected financial data presented below as of and for the years, as indicated, is derived from the audited financial statements of the Company. This data is qualified in its entirety by reference to, and should be read in conjunction with, Management's Discussion and Analysis of Financial Condition and Results of Operations and the Company's financial statements and related notes thereto for the years ended April 30, 2013, 2012 and 2011. The following results may not be indicative of our future results.

<u>YEAR ENDED APRIL 30,</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
Statement of operations data					
Net sales.....	\$ 232,384,000	\$ 230,003,000	\$ 190,848,000	\$ 159,339,000	\$ 101,780,000
Cost and expenses:					
Cost of goods sold.....	117,304,000	100,804,000	83,263,000	68,553,000	53,845,000
Selling, general and administrative expense.....	53,575,000	44,698,000	36,717,000	41,928,000	29,871,000
Amortization expense.....	6,742,000	5,341,000	2,387,000	1,172,000	762,000
Research and product development costs.....	17,331,000	12,256,000	9,350,000	7,259,000	7,429,000
Royalty income.....	(1,789,000)	(3,000,000)	(4,607,000)	(3,572,000)	(547,000)
Contract research (income).....	(102,000)	(428,000)	(675,000)	(894,000)	(136,000)
Settlements and loss contingencies.....	16,200,000	—	—	—	—
Interest expense.....	541,000	410,000	45,000	29,000	38,000
Interest (income) and other.....	(291,000)	(887,000)	(433,000)	(1,193,000)	(4,237,000)
Total costs and expenses.....	\$ 209,511,000	\$ 159,194,000	\$ 126,047,000	\$ 113,282,000	\$ 87,025,000
Income from continuing operations before provision for income taxes.....	22,873,000	70,809,000	64,801,000	46,057,000	14,755,000
Provision for income tax expense.....	6,622,000	22,458,000	21,082,000	14,471,000	5,660,000
Income from continuing operations.....	16,251,000	48,351,000	43,719,000	31,586,000	9,095,000
Income (loss) from discontinued operations.....	—	—	(2,265,000)	(465,000)	722,000
Net income.....	\$ 16,251,000	\$ 48,351,000	\$ 41,454,000	\$ 31,121,000	\$ 9,817,000
Basic earnings (loss) per share:					
Continuing operations.....	1.22	3.75	3.47	2.65	0.80
Discontinued operations.....	—	—	(0.18)	(0.04)	0.07
Basic earnings per share.....	\$ 1.22	\$ 3.75	\$ 3.29	\$ 2.61	\$ 0.87
Diluted earnings (loss) per share:					
Continuing operations.....	1.19	3.59	3.36	2.54	0.78
Discontinued operations.....	—	—	(0.17)	(0.04)	0.06
Diluted earnings per share.....	\$ 1.19	\$ 3.59	\$ 3.19	\$ 2.50	\$ 0.84
Weighted average common shares					
outstanding, basic.....	13,302,000	12,878,000	12,615,000	11,903,000	11,303,000
Effect of potential common shares.....	345,000	573,000	397,000	522,000	389,000
Weighted average common shares outstanding, diluted.....	13,647,000	13,451,000	13,012,000	12,425,000	11,692,000
<u>APRIL 30,</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
Balance sheet data:					
Working capital.....	\$ 175,661,000	\$ 167,565,000	\$ 132,135,000	\$ 88,692,000	\$ 55,433,000
Total assets.....	\$ 294,996,000	\$ 279,117,000	\$ 203,240,000	\$ 150,284,000	\$ 107,355,000
Long-term debt.....	\$ 5,732,000	\$ 8,471,000	\$ 621,000	\$ 37,000	\$ 230,000
Stockholders' equity.....	\$ 245,368,000	\$ 236,381,000	\$ 181,012,000	\$ 134,766,000	\$ 86,355,000

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

GENERAL

The following discussion and analysis should be read in conjunction with the Financial Statements and Notes thereto appearing elsewhere in this Report.

The following table sets forth, for all periods indicated, the percentage relationship that items in the Company's Statements of Operations bear to net sales.

	YEAR ENDED APRIL 30,		
	2013	2012	2011
Net sales.....	100.0%	100.0%	100.0%
Cost of goods sold.....	50.5%	43.8%	43.6%
Gross profit.....	49.5%	56.2%	56.4%
Selling, general & administrative expense.....	23.1%	19.5%	19.2%
Amortization expense.....	2.9%	2.3%	1.3%
Research and product development costs.....	7.5%	5.3%	4.9%
Royalty income.....	-0.8%	-1.3%	-2.4%
Contract research (income).....	0.0%	-0.2%	-0.4%
Settlements and loss contingencies.....	6.9%	0.0%	0.0%
Interest expense.....	0.2%	0.2%	0.0%
Interest (income) and other.....	-0.1%	-0.4%	-0.2%
Total expenses.....	39.7%	25.4%	22.4%
Income from continuing operations before provision for income taxes.....	9.8%	30.8%	34.0%
Income tax provision.....	2.8%	9.8%	11.0%
Income from continuing operations.....	7.0%	21.0%	23.0%
Loss from discontinued operations.....	0.0%	0.0%	-1.3%
Net income.....	7.0%	21.0%	21.7%

RESULTS OF OPERATIONS FOR YEARS ENDED APRIL 30, 2013 AND 2012

Revenue

	2013	2012	Change	% Change
Hi-Tech Generics.....	\$ 196,262,000	\$ 197,877,000	\$ (1,615,000)	(1)%
Health Care Products.....	17,700,000	17,234,000	466,000	3%
ECR Pharmaceuticals.....	18,422,000	14,892,000	3,530,000	24%
Total.....	\$ 232,384,000	\$ 230,003,000	\$ 2,381,000	1%

Net sales of Hi-Tech generic pharmaceutical products decreased as pricing for Fluticasone Propionate nasal spray declined. Sales of Fluticasone Propionate nasal spray decreased to \$86,100,000 from \$99,400,000 in the comparable fiscal year as the Company sold more units at a lower average price. In January 2012, a fourth competitor entered the generic Fluticasone Propionate nasal spray market which led to additional price reductions for this product. This sales decline was partially offset by sales of new products such as Nystatin oral suspension, launched in February 2012; Lidocaine 5% ointment, launched in March 2012; Levetiracetam oral solution, launched in May 2012; and Paregoric, launched in August 2012. The Company also experienced lower volumes and prices on Dorzolamide products during the year ended April 30, 2013.

Net sales of the Health Care Products division, which markets the Company's branded OTC products, increased due to sales of our new product Sinus Buster®, acquired in March 2012, and increases in sales of MagOx® and Diabetic Tussin®.

Net sales of ECR Pharmaceuticals, which sells branded prescription products, increased due to higher sales of TussiCaps® acquired in fiscal year 2012 and higher sales of Bupap® and DexPak®. The Company implemented pricing increases for TussiCaps®, Bupap® and DexPak® during fiscal 2013 which contributed to the sales increase. The discontinuation of Lodrane® extended release antihistamines partially offset the increase in sales for the fiscal year. ECR Pharmaceuticals stopped shipping the extended release Lodrane® products as of August 31, 2011. Sales of the discontinued Lodrane® products amounted to approximately \$2,500,000 for the year ended April 30, 2012.

Sales in all three divisions were impacted by the strong cough cold and flu season experienced during the year ended April 30, 2013. The Hi-Tech generic division saw increases in the sales of hydrocodone/homatropine, HCP had increases in sales of Diabetic Tussin® and ECR had an increase in sales of TussiCaps®.

Cost of Goods Sold

	2013		2012	
	\$	% of sales	\$	% of sales
Cost of goods sold.....	\$ 117,304,000	50%	\$ 100,804,000	44%

The increase in cost of goods sold as a percentage of net sales is primarily due to pricing declines for both Fluticasone Propionate nasal spray and Dorzolamide ophthalmic products. The Company anticipates that pricing declines will continue for Fluticasone, but anticipates that the cost to manufacture this nasal spray will decline in the coming fiscal year due to lower input costs and new manufacturing equipment which will enable productivity improvements.

Pricing increases in the current year and inventory and pricing reserves in the prior year lead to increased gross margins in the ECR subsidiary.

Expense Items

	2013	2012	Change	% Change
Selling, general and administrative expense	\$ 53,575,000	\$ 44,698,000	\$ 8,877,000	20%
Amortization expense	\$ 6,742,000	\$ 5,341,000	\$ 1,401,000	26%
Research and product development costs	\$ 17,331,000	\$ 12,256,000	\$ 5,075,000	41%
Royalty income	\$ (1,789,000)	\$ (3,000,000)	\$ 1,211,000	(40)%
Contract research (income)	\$ (102,000)	\$ (428,000)	\$ 326,000	(76)%
Settlements and loss contingencies	\$ 16,200,000	—	\$ 16,200,000	N/A
Interest expense	\$ 541,000	\$ 410,000	\$ 131,000	32%
Interest (income) and other	\$ (291,000)	\$ (887,000)	\$ 596,000	(67)%
Provision for income tax expense	\$ 6,622,000	\$ 22,458,000	\$ (15,836,000)	(71)%

The increase in selling, general and administrative expenses was due to an increase in selling, marketing and severance costs at the ECR subsidiary which increased by \$4,428,000 as ECR restructured its sales organization. Advertising expense increased to \$10,603,000 in the year ended April 30, 2013 from \$8,864,000 in the year ended April 30, 2012 primarily in the HCP division to support the re-launch of Nasal Ease® and Sinus Buster®. Stock-based compensation included in selling, general and administrative expense increased by \$1,068,000 as most fiscal 2012 grants were delayed until early fiscal 2013. Increases in freight-out across all divisions and legal costs in the generic division also contributed to the increase in SG&A.

Amortization expense increased due to intangible asset purchases over the last fiscal year including TussiCaps®, purchased in August 2011 and Sinus Buster®, purchased in March 2012.

The increase in Research and Development expenditures is due to increased spending on internal projects for the generic division, which include five projects that require clinical trials. Four of these projects requiring clinical trials were undertaken in partnership with other companies. Clinical trials for three of these projects were ongoing during the year. Additionally, the Company paid a one-time fee of \$209,000 to the FDA for new GDUFA fees relating to ANDAs currently awaiting FDA approval in the year ended April 30, 2013.

Royalty income decreased as royalties on sales of certain products divested by its previously owned Midlothian division came to an end in June 2012.

In the fourth quarter of 2013, the Company established a \$15,500,000 loss contingency in connection with the investigation by the Texas Health and Human Services Commission relating to the submission of price information. Additionally, the Company established a \$700,000 reserve for the settlement of a class action lawsuit relating to the advertising of Nasal Ease®.

The effective tax rate declined to approximately 29% from 33% as the Company recorded a higher benefit from the exercise of stock options in the current fiscal year.

Income Analysis

	2013	2012	Change	% Change
Net Income.....	\$ 16,251,000	\$ 48,351,000	\$ (32,100,000)	(66)%
Basic Earnings Per Share.....	\$ 1.22	\$ 3.75	\$ (2.53)	(67)%
Diluted Earnings Per Share.....	\$ 1.19	\$ 3.59	\$ (2.40)	(67)%
Weighted Average Common Shares Outstanding, Basic.....	13,302,000	12,878,000	424,000	3%
Effect of Potential Common Shares.....	345,000	573,000	(228,000)	(40)%
Weighted Average Common Shares Outstanding, Diluted.....	13,647,000	13,451,000	196,000	1%

Shares outstanding increased due to the issuance of shares upon the exercise of options.

RESULTS OF OPERATIONS FOR YEARS ENDED APRIL 30, 2012 AND 2011

Revenue

	2012	2011	Change	% Change
Hi-Tech Generics.....	\$ 197,877,000	\$ 157,361,000	\$ 40,516,000	26%
Health Care Products.....	17,234,000	13,872,000	3,362,000	24%
ECR Pharmaceuticals.....	14,892,000	19,615,000	(4,723,000)	(24)%
Total.....	\$ 230,003,000	\$ 190,848,000	\$ 39,155,000	21%

Net sales of Hi-Tech generic pharmaceutical products, which include some private label contract manufacturing, increased due to an increase in sales of Fluticasone Propionate nasal spray. Sales of Fluticasone increased to \$99,400,000 from \$73,800,000 in the comparable fiscal year as the Company sold more units, but at a lower average price. In January 2012, a fourth participant entered the generic Fluticasone Propionate nasal spray market, resulting in lower average pricing in the fiscal fourth quarter of 2012 and increasing the likelihood of future price reductions for the product. The Company benefited from the launch of Ranitidine oral solution, launched in May 2011; Levofloxacin oral solution, launched in June 2011; Lidocaine sterile jelly, launched in September 2011; Nystatin oral suspension, launched in February 2012; and Lidocaine 5% ointment, launched in March 2012. Increased sales of the Company's Clobetasol line of topical products and Buprenorphine also contributed to the results. These increases were partially offset by declines in sales of our Dorzolamide products.

Net sales of the Health Care Products division, which markets the Company's branded OTC products, increased due to the relaunch of Nasal Ease® as well as increased sales of Multi-betic®, DiabetiDerm®, Zostrix® and Mag-Ox®.

Net sales of ECR Pharmaceuticals, which sells branded prescription products, declined due to the discontinuation of Lodrane® extended release antihistamines. On March 2, 2011, the FDA indicated in its MedWatch publication that the FDA removed approximately 500 currently marketed cough/cold and allergy related products. Three of these were marketed by ECR Pharmaceuticals under the brand name Lodrane®. ECR Pharmaceuticals stopped shipping these products as of August 31, 2011. Sales of discontinued Lodrane® products amounted to approximately \$2,500,000 and \$16,600,000 for the years ended April 30, 2012 and April 30, 2011, respectively. Increased sales of Bupap® and DexPak® and sales from newly acquired TussiCaps®, Orbivan® and Zolvit® partially offset the decrease in sales for the fiscal year.

The weak cough and flu season affected all three businesses. Since the acquisition of TussiCaps® in August 2011, TussiCaps® and Diabetic Tussin® are the largest selling products in ECR Pharmaceuticals and Health Care Products, respectively. Sales of these products as well as several generic products were adversely affected by the weak season.

Effective May 1, 2011, the Company sold various assets of its Midlothian Laboratories division, and the sales from this business are included in discontinued operations.

Cost of Goods Sold

	2012		2011	
	\$	% of sales	\$	% of sales
Cost of goods sold.....	\$ 100,804,000	44%	\$ 83,263,000	44%

Lower sales in the higher margin ECR subsidiary as well as pricing declines for both Fluticasone Propionate nasal spray and Dorzolamide ophthalmic products were partially offset by launches of new generic products with above average margins.

Expense Items

	2012	2011	Change	% Change
Selling, general and administrative expense	\$ 44,698,000	\$ 36,717,000	\$ 7,981,000	22%
Amortization expense	\$ 5,341,000	\$ 2,387,000	\$ 2,954,000	124%
Research and product development costs	\$ 12,256,000	\$ 9,350,000	\$ 2,906,000	31%
Royalty income	\$ (3,000,000)	\$ (4,607,000)	\$ 1,607,000	(35)%
Contract research (income)	\$ (428,000)	\$ (675,000)	\$ 247,000	(37)%
Interest expense	\$ 410,000	\$ 45,000	\$ 365,000	811%
Interest (income) and other	\$ (887,000)	\$ (433,000)	\$ (454,000)	105%
Provision for income tax expense	\$ 22,458,000	\$ 21,082,000	\$ 1,376,000	7%

The largest component of the increase in selling, general and administrative expenses was advertising in the HCP division, primarily to support the re-launch of Nasal Ease® and the newly acquired Sinus Buster® brand. The Company also increased its advertising spending on the Zostrix® and Mag-Ox® brands. Advertising increased to \$8,864,000 in fiscal 2012 from \$3,968,000 in fiscal 2011. Additionally, in October 2011, the ECR subsidiary added 30 contract sales representatives to expand its sales force to new areas of the United States.

Increased amortization expense is primarily due to the acquisition of marketing and distribution rights to TussiCaps® extended-release capsules from Mallinckrodt and several branded products for the treatment of pain from Atley Pharmaceuticals.

The increase in Research and Development expenditures is due to increased spending on internal projects for the generic division, including an increase in the internal R&D staff. Additionally, the Company increased expenditures on three generic projects requiring clinical trials which it has undertaken with partners.

Royalty income decreased because royalties relating to Brometane, a cough and cold product which the Company divested in July 2008, ended in December 2010.

In the current year, interest income and other included money received for a New York state grant and recovery on certain receivables that were written off in a prior year.

The effective tax rate declined to approximately 33% from 34% as the Company recorded a higher benefit from the exercise of stock options in the current period.

Income Analysis

	2012	2011	Change	% Change
Income from continuing operations	\$ 48,351,000	\$ 43,719,000	\$ 4,632,000	11%
Income (loss) from discontinued operations, net of tax	—	(2,265,000)	2,265,000	(100)%
Net Income	\$ 48,351,000	\$ 41,454,000	\$ 6,897,000	17%
Basic Earnings Per Share:				
Continuing Operations	3.75	3.47	0.28	8%
Discontinued Operations	—	(0.18)	0.18	(100)%
Basic Earnings Per Share	\$ 3.75	\$ 3.29	\$ 0.46	14%
Diluted Earnings Per Share:				
Continuing Operations	3.59	3.36	0.23	7%
Discontinued Operations	—	(0.17)	0.17	(100)%
Diluted Earnings Per Share	\$ 3.59	\$ 3.19	\$ 0.40	13%
Weighted Average Common Shares Outstanding, Basic	12,878,000	12,615,000	263,000	2%
Effect of Potential Common Shares	573,000	397,000	176,000	44%
Weighted Average Common Shares Outstanding, Diluted	13,451,000	13,012,000	439,000	3%

Shares outstanding increased due to the exercise of options.

LIQUIDITY AND CAPITAL RESOURCES

The Company's operations are historically financed principally by cash flows generated from operations. At April 30, 2013 and April 30, 2012, working capital was approximately \$175,661,000 and \$167,565,000, respectively. The increase of \$8,096,000 was primarily due to operating income earned during the fiscal year, which was partially offset by dividends paid.

Cash flows provided by operating activities were approximately \$35,802,000 which was primarily the result of net income of \$16,251,000 plus non-cash expenses for depreciation and amortization of \$10,816,000 and stock based compensation of \$4,414,000. These inflows were offset by an increase of accounts receivables of \$3,669,000 and various other changes in working capital accounts. Accounts payable decreased by \$6,826,000 due to the timing of payments for raw materials.

Cash flows used in investing activities for the year ended April 30, 2013 were approximately \$10,708,000. Cash paid for intangible asset acquisitions are detailed on the following table:

<u>Acquisition</u>	<u>Amount</u>
In-licensed ANDA intangible assets.....	\$ 1,500,000
Partnered ANDA intangible assets.....	\$ 500,000
Flunisolide intangible assets.....	\$ 250,000
Orbivan® formula intangible asset.....	\$ 100,000

Capital expenditures of \$6,262,000 in the fiscal year primarily related to capacity expansion at the Company's Amityville and Copiague facilities.

Cash flows used in financing activities for the year ended April 30, 2013 were \$12,033,000 and related primarily to a special one-time dividend of \$1.50 per share which totaled \$20,176,000. This outflow was partially offset by proceeds from the exercise of stock options of \$6,778,000.

The Company entered into a Revolving Credit Agreement, effective as of June 1, 2010, with JPMorgan Chase (the "Revolving Credit Agreement"). The Revolving Credit Agreement permits the Company to borrow up to \$10,000,000 pursuant to a revolving credit note ("Revolving Credit Note") for, among other things within certain sublimits, general corporate purposes, acquisitions, research and development projects and future stock repurchase programs. Loans shall bear interest at a rate equal to, at the Company's option, in the case of a CB Floating Rate Loan, as defined in the Revolving Credit Agreement, the Prime Rate, as defined in the Revolving Credit Agreement; provided that, the CB Floating Rate shall never be less than the Adjusted One Month LIBOR rate, or for a LIBOR Loan, at a rate equal to the Adjusted LIBOR rate plus the Applicable Margin, as such terms are defined in the Revolving Credit Agreement. The Revolving Credit Agreement contains covenants customary for agreements of this type, including covenants relating to a liquidity ratio, a debt service coverage ratio and a minimum consolidated net income. The Revolving Credit Agreement expired on May 27, 2013.

If an event of default under the Revolving Credit Agreement shall occur and be continuing, the commitments under the Revolving Credit Agreement may be terminated and the principal amount outstanding under the Revolving Credit Agreement, together with all accrued unpaid interest and other amounts owing under the Revolving Credit Agreement and related loan documents, may be declared immediately due and payable.

In December 2012, the Company and JP Morgan Chase amended the original credit agreement to allow the Company to pay a one-time special dividend of \$1.50 per share on December 28, 2012.

The Company may not declare or pay dividends or distributions, other than dividends payable solely in capital stock, so long as the Revolving Credit Note remains unpaid.

The Company also entered into a \$5,000,000 equipment financing agreement with JPMorgan Chase on June 1, 2010. This agreement has similar interest rates. On June 15, 2010 the Company drew down \$621,000 of the equipment financing line to fund a down payment for new filling and packaging equipment. On October 13, 2011, the Company borrowed an additional \$1,155,000 to finance the remaining payments for the equipment. Total borrowings under the equipment financing agreement amount to \$1,243,000 as of April 30, 2013. Borrowings under the equipment financing agreement are payable in monthly installments of \$30,000 through October 6, 2016.

The Company believes that its financial resources consisting of current working capital, anticipated future operating revenue and its credit line will be sufficient to enable it to meet its working capital requirements for at least the next twelve months.

RECENT ACCOUNTING PRONOUNCEMENTS

In February 2013, the FASB issued guidance related to additional reporting and disclosure of amounts reclassified out of accumulated other comprehensive income (“OCI”). Under this new guidance, companies will be required to disclose the amount of income or loss reclassified out of OCI to each respective line item on the income statement where net income is presented. The guidance allows companies to elect whether to disclose the reclassification either in the notes to the financial statements, or on the face of the income statement. This update is effective for annual and interim reporting periods for fiscal years beginning after December 15, 2012. The adoption of this standard is not expected to have a material impact on the Company’s results of operations, cash flows or financial position.

In July 2012, the FASB issued accounting guidance to simplify the evaluation for impairment of indefinite-lived intangible assets. Under the updated guidance, an entity has the option of first performing a qualitative assessment to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired before proceeding to the quantitative impairment test under which it would calculate the asset’s fair value. When performing the qualitative assessment, the entity must evaluate events and circumstances that may affect the significant inputs used to determine the fair value of the indefinite-lived intangible asset. This guidance is effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. Early adoption is permitted. The adoption of this standard is not expected to have a material impact on the Company’s results of operations, cash flows or financial position.

CRITICAL ACCOUNTING POLICIES

In preparing financial statements in conformity with generally accepted accounting principles in the United States of America, we are required to make estimates and assumptions that affect reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses for the reporting period covered thereby. As a result, these estimates are subject to an inherent degree of uncertainty. We base our estimates and judgments on our historical experience, the terms of existing contracts, our observance of trends in the industry, information that we obtain from our customers and outside sources, and on various assumptions that we believe to be reasonable and appropriate under the circumstances, the results of which form the basis for making judgments which impact our reported operating results and the carrying values of assets and liabilities. These assumptions include but are not limited to the percentage of new products which may have chargebacks and the percentage of items which will be subject to price decreases. Actual results may differ from these estimates. Our significant accounting policies are more fully described in Note [A] to our financial statements.

Revenue recognition and accounts receivable, adjustments for returns and price adjustments, allowance for doubtful accounts and carrying value of inventory represent significant estimates made by management.

Revenue Recognition and Accounts Receivable: Revenue is recognized for product sales upon shipment and when risk is passed to the customer and when estimates of discounts, rebates, promotional adjustments, price adjustments, returns, chargebacks, and other potential adjustments are reasonably determinable, collection is reasonably assured and the Company has no further performance obligations. These estimates are presented in the financial statements as reductions to net revenues and accounts receivable. Estimated sales returns, allowances and discounts are provided for in determining net sales. Contract research income is recognized as work is completed and billable costs are incurred. In certain cases, contract research income is based on attainment of designated milestones.

Adjustments for Returns and Price Adjustments: Our product revenues are typically subject to agreements with customers allowing chargebacks, rebates, rights of return, pricing adjustments and other allowances. Based on our agreements and contracts with our customers, we calculate adjustments for these items when we recognize revenue and we book the adjustments against accounts receivable and revenue. Chargebacks, primarily from wholesalers, are the most significant of these items. Chargebacks result from arrangements we have with end users establishing prices for products for which the end user independently selects a wholesaler from which to purchase. A chargeback represents the difference between our invoice price to the wholesaler, which is typically stated at wholesale acquisition cost, and the end customer’s contract price, which is lower. We credit the wholesaler for purchases by end customers at the lower price. Therefore, we record these chargebacks at the time we recognize revenue in connection with our sales to wholesalers.

The reserve for chargebacks is computed in the following manner. The Company obtains wholesaler inventory data for the wholesalers which represent approximately 95% of our chargeback activity. This inventory is multiplied by the historical percentage of units that are charged back and by the price adjustment per unit to arrive at the chargeback accrual. This calculation is performed by product by customer. The calculated amount of chargebacks could be affected by other factors such as:

- a change in retail customer mix
- a change in negotiated terms with retailers
- product sales mix at the wholesaler

- retail inventory levels
- changes in Wholesale Acquisition Cost (“WAC”)

The Company continually monitors the chargeback activity and adjusts the provisions for chargebacks when we believe that the actual chargebacks will differ from our original provisions.

Consistent with industry practice, the Company maintains a return policy that allows our customers to return product within a specified period. The Company’s estimate for returns is based upon its historical experience with actual returns. The Company continually monitors its estimates for returns and makes adjustments when it believes that actual product returns may differ from the established accruals.

Included in the adjustment for sales allowances and returns is a reserve for credits taken by our customers for rebates, return authorizations and other discounts.

Sales discounts are granted for prompt payment. The reserve for sales discounts is based on invoices outstanding and assumes that 100% of available discounts will be taken.

Price adjustments, including shelf stock adjustments, are credits issued from time to time to reflect decreases in the selling prices of our products which our customer has remaining in its inventory at the time of the price reduction. Decreases in our selling prices are discretionary decisions made by us to reflect market conditions. Amounts recorded for estimated price adjustments are based upon specified terms with direct customers, estimated launch dates of competing products, estimated declines in market price and inventory held by the customer. The Company analyzes this on a case by case basis and makes adjustments to reserves as necessary.

The Company adequately reserves for chargebacks, discounts, allowances and returns in the period in which the sales takes place. No material amounts included in the provision for chargebacks and the provision for sales discounts recorded in the current period relate to sales made in the prior periods. The provision for sales allowances and returns includes reserves for items sold in the current and prior periods. The Company has substantially and consistently used the same estimating methods. We have refined the methods as new data became available. There have been no material differences between the estimates applied and actual results.

The following table presents the roll forward of each significant estimate, which balances are reflected as deductions from accounts receivable as of April 30, 2013, 2012 and 2011 and for the years then ended, respectively.

	<u>Beginning Balance May 1</u>	<u>Current Provision</u>	<u>Actual Credits in Current Period</u>	<u>Ending Balance April 30</u>
<i><u>For the year ended April 30, 2013</u></i>				
Chargebacks.....	\$ 10,477,000	\$ 152,668,000	\$ (149,788,000)	\$ 13,357,000
Sales discounts.....	1,813,000	9,641,000	(9,504,000)	1,950,000
Sales allowances & returns.....	5,745,000	50,514,000	(49,384,000)	6,875,000
Total adjustment for returns & price allowances.....	<u>\$ 18,035,000</u>	<u>\$ 212,823,000</u>	<u>\$ (208,676,000)</u>	<u>\$ 22,182,000</u>
<i><u>For the year ended April 30, 2012</u></i>				
Chargebacks.....	\$ 8,588,000	\$ 128,993,000	\$ (127,104,000)	\$ 10,477,000
Sales discounts.....	2,353,000	8,907,000	(9,447,000)	1,813,000
Sales allowances & returns.....	6,159,000	42,180,000	(42,594,000)	5,745,000
Total adjustment for returns & price allowances.....	<u>\$ 17,100,000</u>	<u>\$ 180,080,000</u>	<u>\$ (179,145,000)</u>	<u>\$ 18,035,000</u>
<i><u>For the year ended April 30, 2011</u></i>				
Chargebacks.....	\$ 6,509,000	\$ 113,922,000	\$ (111,843,000)	\$ 8,588,000
Sales discounts.....	1,391,000	7,483,000	(6,521,000)	2,353,000
Sales allowances & returns.....	6,470,000	34,995,000	(35,306,000)	6,159,000
Total adjustment for returns & price allowances.....	<u>\$ 14,370,000</u>	<u>\$ 156,400,000</u>	<u>\$ (153,670,000)</u>	<u>\$ 17,100,000</u>

Allowance for Doubtful Accounts: We have historically provided credit terms to customers in accordance with what management views as industry norms. Financial terms, for credit-approved customers, are generally on either a net 30, 60 or 90 day basis, though most customers are entitled to a prompt payment discount. Management periodically and regularly reviews customer account activity in order to assess the adequacy of allowances for doubtful accounts, considering factors such as economic conditions and each customer’s payment history and creditworthiness. If the financial condition of our customers were to deteriorate, or if they were otherwise unable to make payments in accordance with management’s expectations, we would have to increase our allowance for doubtful accounts.

Inventories: We state inventories at the lower of cost or market, with cost being determined based upon standard costing. In evaluating the inventory, management considers such factors as the amount of inventory on hand, estimated time required to sell existing inventory and expected market conditions, including levels of competition. We establish reserves for slow-moving and obsolete inventories based upon our historical experience, product expiration dates and management's assessment of current product demand.

CONTRACTUAL OBLIGATIONS AND OFF-BALANCE SHEET ARRANGEMENTS

As part of our ongoing business, we do not participate in transactions that generate relationships with unconsolidated entities or financial partnerships which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As of April 30, 2013 we are not involved in any material unconsolidated transactions.

In connection with the Zolpimist® acquisition, the Company signed an exclusive licensing agreement with NovaDel Pharma, Inc. in which NovaDel will receive a one-time \$7,500,000 milestone payment if net sales reach \$100,000,000 in any calendar year throughout the life of the product.

In connection with the TussiCaps® acquisition, the Company entered into a manufacturing agreement which requires the Company to make a minimum purchase of \$500,000 in the first year and \$1,000,000 per year through April 30, 2016.

Subject to the information and qualifications included in the above paragraphs, the tables below sets forth the Company's enforceable and legally binding future commitments and obligations relating to all contracts that we are likely to continue regardless of the fact that the contracts may be terminated.

As of April 30, 2013, lease commitments under non-cancelable lease agreements are as follows:

Lease Commitments	Payments due by April 30,		
	2014	2015	2016
Richmond, Virginia lease.....	\$ 88,000	\$ 30,000	—
Amityville, New York lease	18,000	19,000	\$ 3,000
Total.....	\$ 106,000	\$ 49,000	\$ 3,000

As of April 30, 2013, minimum inventory purchases under manufacturing agreements were as follows:

Inventory Commitments	Payments due by April 30,		
	2014	2015	2016
TussiCaps® manufacturing agreement.....	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000
Dexamethasone inventory commitment.....	1,140,000	1,140,000	1,140,000
Total	\$ 2,140,000	\$ 2,140,000	\$ 2,140,000

As of April 30, 2013, long-term debt commitments were as follows:

Long-term debt	Payments due by April 30,			
	2014	2015	2016	2017
Equipment financing.....	\$ 360,000	\$ 360,000	\$ 360,000	\$ 180,000
Contingent payment liability.....	2,875,000	2,875,000	1,438,000	—
Total	\$ 3,235,000	\$ 3,235,000	\$ 1,798,000	\$ 180,000

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We are exposed to market risk for changes in the market values of our investments (Investment Risk) and the impact of interest rate changes (Interest Rate Risk). We have not used derivative financial instruments in our investment portfolio.

We maintain our portfolio of cash equivalents and short-term investments primarily in money market funds, but sometimes invest in a variety of securities, including both government and government agency obligations with ratings of A or better. Our investments seek to preserve the value of our principal, provide liquidity and maximize return on the Company's investment against minimal interest rate risk. Consequently, our interest rate and principal risk are minimal. The quantitative and qualitative disclosures about market risk are set forth below.

Investment Risk

We regularly review the carrying value of our investments and identify and recognize losses, for income statement purposes, when events and circumstances indicate that any declines in the fair values of such investments below our accounting basis are other than temporary. As of April 30, 2013, the Company did not have any such investments.

Interest Rate Risk

Our exposure to interest rate risk relates primarily to our cash equivalents and our floating interest rate on our revolving credit and equipment financing facilities with JPMorgan Chase. Our cash is invested in bank deposits and A-rated money market mutual funds.

We do not operate and transact business in foreign countries and are, therefore, not subject to the risk of foreign currency exchange rate fluctuations.

At this time, we have no material commodity price risks.

We do not believe that inflation has had a significant impact on our revenues or operations.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders
Hi-Tech Pharmacal Co., Inc.

We have audited the accompanying consolidated balance sheets of Hi-Tech Pharmacal Co., Inc. and subsidiary (the “Company”) as of April 30, 2013 and 2012, and the related consolidated statements of operations, comprehensive income, changes in stockholders’ equity and cash flows for each of the years in the three-year period ended April 30, 2013. The financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Hi-Tech Pharmacal Co., Inc. and subsidiary as of April 30, 2013 and 2012, and the consolidated results of their operations and their cash flows for each of the years in the three-year period ended April 30, 2013 in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Hi-Tech Pharmacal Co., Inc. and subsidiary’s internal control over financial reporting as of April 30, 2013, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (“COSO”), and our report dated July 10, 2013 expressed an unqualified opinion thereon.

In connection with our audit of the consolidated financial statements referred to above, we also audited Schedule II — Valuation and Qualifying Accounts for each of the years in the three-year period ended April 30, 2013. In our opinion, this financial schedule, when considered in relation to the consolidated financial statements taken as a whole, presents fairly, in all material respects, the information stated therein.

/s/ EisnerAmper LLP

New York, New York
July 10, 2013

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders
Hi-Tech Pharmacal Co., Inc.

We have audited Hi-Tech Pharmacal Co., Inc. and subsidiary's (the "Company") internal control over financial reporting as of April 30, 2013, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Hi-Tech Pharmacal Co., Inc. and subsidiary maintained, in all material respects, effective internal control over financial reporting as of April 30, 2013, based on criteria established in Internal Control-Integrated Framework issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Hi-Tech Pharmacal Co., Inc. and subsidiary as of April 30, 2013 and 2012, and the related consolidated statements of operations, comprehensive income, changes in stockholders' equity and cash flows for each of the years in the three-year period ended April 30, 2013, and our report dated July 10, 2013 expressed an unqualified opinion thereon.

/s/ EisnerAmper LLP

New York, New York
July 10, 2013

HI-TECH PHARMACAL CO., INC.
CONSOLIDATED BALANCE SHEETS

	April 30,	
	2013	2012
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 100,610,000	\$ 87,549,000
Accounts receivable (less allowances for doubtful accounts of \$500,000 at April 30, 2013 and 2012)	63,775,000	60,106,000
Inventory	39,229,000	39,281,000
Deferred income taxes	12,321,000	5,931,000
Prepaid income taxes	—	5,918,000
Other current assets	3,622,000	3,045,000
TOTAL CURRENT ASSETS	\$ 219,557,000	\$ 201,830,000
Property and equipment, net	32,168,000	29,980,000
Deferred income taxes	1,956,000	830,000
Other assets	428,000	419,000
Intangible assets, net	40,887,000	46,058,000
TOTAL ASSETS	\$ 294,996,000	\$ 279,117,000
LIABILITIES		
CURRENT LIABILITIES:		
Accounts payable	\$ 9,768,000	\$ 16,594,000
Accrued expenses	13,637,000	14,441,000
Accrued legal settlements	16,200,000	—
Current portion of long-term debt	355,000	355,000
Current portion of contingent payment liability	2,875,000	2,875,000
Taxes payable	1,061,000	—
TOTAL CURRENT LIABILITIES	\$ 43,896,000	\$ 34,265,000
Contingent payment liability, net of current portion	4,844,000	7,228,000
Long-term debt, net of current portion	888,000	1,243,000
TOTAL LIABILITIES	\$ 49,628,000	\$ 42,736,000
COMMITMENTS AND CONTINGENCIES (Note [K])		
STOCKHOLDERS' EQUITY		
Preferred stock, par value \$.01 per share; authorized 3,000,000 shares, none issued		
Common stock, par value \$.01; authorized 50,000,000 shares, 16,067,000 and 15,502,000 shares issued at April 30, 2013 and 2012, respectively	161,000	155,000
Additional paid-in capital	101,203,000	86,996,000
Retained earnings	168,305,000	172,230,000
Treasury stock, 2,491,000 and 2,456,000 shares of common stock, at cost at April 30, 2013 and 2012, respectively	(24,301,000)	(23,000,000)
TOTAL STOCKHOLDERS' EQUITY	\$ 245,368,000	\$ 236,381,000
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 294,996,000	\$ 279,117,000

See notes to Consolidated Financial Statements

HI-TECH PHARMACAL CO., INC.
CONSOLIDATED STATEMENTS OF OPERATIONS

	Year Ended April 30,		
	2013	2012	2011
NET SALES	\$ 232,384,000	\$ 230,003,000	\$ 190,848,000
Cost of goods sold.....	117,304,000	100,804,000	83,263,000
GROSS PROFIT	115,080,000	129,199,000	107,585,000
COST AND EXPENSES:			
Selling, general and administrative expense.....	53,575,000	44,698,000	36,717,000
Amortization expense.....	6,742,000	5,341,000	2,387,000
Research and product development costs.....	17,331,000	12,256,000	9,350,000
Royalty income.....	(1,789,000)	(3,000,000)	(4,607,000)
Contract research (income).....	(102,000)	(428,000)	(675,000)
Settlements and loss contingencies.....	16,200,000	—	—
Interest expense.....	541,000	410,000	45,000
Interest (income) and other.....	(291,000)	(887,000)	(433,000)
TOTAL	\$ 92,207,000	\$ 58,390,000	\$ 42,784,000
Income from continuing operations before provision for income taxes.....	22,873,000	70,809,000	64,801,000
Provision for income tax expense.....	6,622,000	22,458,000	21,082,000
Income from continuing operations.....	\$ 16,251,000	\$ 48,351,000	\$ 43,719,000
Loss from discontinued operations, net of tax.....	—	—	(2,265,000)
NET INCOME	\$ 16,251,000	\$ 48,351,000	\$ 41,454,000
BASIC EARNINGS (LOSS) PER SHARE:			
Continuing operations.....	1.22	3.75	3.47
Discontinued operations.....	—	—	(0.18)
BASIC EARNINGS (LOSS) PER SHARE	\$ 1.22	\$ 3.75	\$ 3.29
DILUTED EARNINGS (LOSS) PER SHARE:			
Continuing operations.....	1.19	3.59	3.36
Discontinued operations.....	—	—	(0.17)
DILUTED EARNINGS (LOSS) PER SHARE	\$ 1.19	\$ 3.59	\$ 3.19
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING,			
BASIC	13,302,000	12,878,000	12,615,000
EFFECT OF POTENTIAL COMMON SHARES	345,000	573,000	397,000
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING,			
DILUTED	13,647,000	13,451,000	13,012,000

See notes to Consolidated Financial Statements

HI-TECH PHARMACAL CO., INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
NET INCOME	\$ 16,251,000	\$ 48,351,000	\$ 41,454,000
Other comprehensive income, net of tax.....	—	—	154,000
TOTAL COMPREHENSIVE INCOME	\$ 16,251,000	\$ 48,351,000	\$ 41,608,000

See notes to Consolidated Financial Statements

HI-TECH PHARMACAL CO., INC.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

	Common Stock		Additional Paid in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock at Cost	Total Stockholders' Equity
	Shares	Amount					
BALANCE—APRIL 30, 2010	15,017,000	\$ 150,000	\$ 75,345,000	\$ 82,425,000	\$ (154,000)	\$ (23,000,000)	\$ 134,766,000
Net income				41,454,000			41,454,000
Exercise of options	146,000	2,000	1,670,000				1,672,000
Stock-based compensation expense			2,552,000				2,552,000
Tax benefit from exercise of options			414,000				414,000
Other comprehensive income (loss), net of tax					154,000		154,000
BALANCE—APRIL 30, 2011	15,163,000	\$ 152,000	\$ 79,981,000	\$ 123,879,000	\$ —	\$ (23,000,000)	\$ 181,012,000
Net income				48,351,000			48,351,000
Exercise of options	339,000	3,000	2,972,000				2,975,000
Stock-based compensation expense			2,872,000				2,872,000
Tax benefit from exercise of options			1,171,000				1,171,000
BALANCE—APRIL 30, 2012	15,502,000	\$ 155,000	\$ 86,996,000	\$ 172,230,000	\$ —	\$ (23,000,000)	\$ 236,381,000
Net income				16,251,000			16,251,000
Exercise of options	565,000	6,000	8,073,000				8,079,000
Purchase of treasury stock.....						(1,301,000)	(1,301,000)
Stock-based compensation expense			4,414,000				4,414,000
Tax benefit from exercise of options			1,720,000				1,720,000
Dividends paid.....				(20,176,000)			(20,176,000)
BALANCE—APRIL 30, 2013	16,067,000	\$ 161,000	\$ 101,203,000	\$ 168,305,000	\$ —	\$ (24,301,000)	\$ 245,368,000

See notes to Consolidated Financial Statements

HI-TECH PHARMACAL CO., INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year ended April 30,		
	2013	2012	2011
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	\$ 16,251,000	\$ 48,351,000	\$ 41,454,000
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Loss (income) from discontinued operations	—	—	2,265,000
Depreciation and amortization	10,816,000	8,728,000	5,099,000
Deferred income taxes	(7,516,000)	(131,000)	(1,528,000)
Stock based compensation expense.....	4,414,000	2,872,000	2,552,000
Impairment of intangible assets.....	—	—	221,000
Increase in bad debt allowance.....	—	—	100,000
Loss on investment.....	—	—	250,000
Interest accrual on contingent liability	491,000	87,000	—
CHANGES IN OPERATING ASSETS AND LIABILITIES:			
Accounts receivable.....	(3,669,000)	(2,224,000)	(18,128,000)
Inventory	52,000	(15,497,000)	(4,180,000)
Prepaid taxes and taxes payable.....	6,979,000	(5,257,000)	(1,622,000)
Other current assets	(577,000)	(4,000)	(142,000)
Other assets.....	(9,000)	(119,000)	164,000
Accounts payable.....	(6,826,000)	8,788,000	2,418,000
Accrued expenses	(804,000)	926,000	4,403,000
Accrued legal settlements	16,200,000	—	—
NET CASH PROVIDED BY OPERATING ACTIVITIES OF CONTINUING OPERATIONS	\$ 35,802,000	\$ 46,520,000	\$ 33,326,000
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of property and equipment.....	\$ (6,262,000)	\$ (7,501,000)	\$ (8,266,000)
Purchase of intangible assets	(2,350,000)	(18,607,000)	(215,000)
Proceeds from sale of intangible assets	779,000	1,683,000	156,000
Payment of contingent liability.....	(2,875,000)	(1,438,000)	—
Purchase of ECR Pharmaceuticals assets on earn-out	—	(498,000)	(1,440,000)
NET CASH (USED IN) INVESTING ACTIVITIES OF CONTINUING OPERATIONS	\$ (10,708,000)	\$ (26,361,000)	\$ (9,765,000)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Issuance of common stock on exercise of options	\$ 6,778,000	\$ 2,975,000	\$ 1,672,000
Tax benefit of stock incentives	1,720,000	1,171,000	414,000
Payment of dividend.....	(20,176,000)	—	—
Payments of long-term debt.....	(355,000)	(215,000)	(193,000)
Proceeds from draw down of equipment loan	—	1,155,000	621,000
NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES OF CONTINUING OPERATIONS	\$ (12,033,000)	\$ 5,086,000	\$ 2,514,000
NET INCREASE IN CASH AND CASH EQUIVALENTS OF CONTINUING OPERATIONS	13,061,000	25,245,000	26,075,000
NET INCREASE IN CASH AND CASH EQUIVALENTS OF DISCONTINUED OPERATIONS	—	—	211,000
Cash and cash equivalents at beginning of year.....	87,549,000	62,304,000	36,018,000
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 100,610,000	\$ 87,549,000	\$ 62,304,000
Supplemental disclosure of cash flow information			
Cash paid for: Interest.....	\$ 541,000	\$ 410,000	\$ 45,000
Income taxes.....	5,600,000	26,664,000	21,000,000
Non-cash investing transactions:.....			
Obligation related to purchase of intangible assets included in accrued expenses	—	355,000	—
Contingent payment liability related to purchase of intangible assets	—	11,189,000	—
Refund receivable related to purchase of intangible assets.....	—	250,000	—
Non-cash financing transaction:.....			
Surrender of common stock as exercise price for options	1,301,000	—	—

See notes to Consolidated Financial Statements

HI-TECH PHARMACAL CO., INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(NOTE A) The Company and Summary of Significant Accounting Policies:

[1] Business:

Hi-Tech Pharmacal Co., Inc. (the “Company”) is a specialty pharmaceutical company developing, manufacturing and marketing generic and branded prescription and OTC products. The Company specializes in the manufacture of liquid and semi-solid dosage forms and produces a range of sterile ophthalmic, otic and inhalation products. The Company’s Health Care Products division is a developer and marketer of branded prescription and OTC products for the diabetes marketplace. The Company’s ECR Pharmaceuticals subsidiary markets branded prescription products.

The following table presents sales data for the Company by division.

Revenue	2013	2012	2011
Hi-Tech Generics.....	\$ 196,262,000	\$ 197,877,000	\$ 157,361,000
Health Care Products.....	17,700,000	17,234,000	13,872,000
ECR Pharmaceuticals.....	18,422,000	14,892,000	19,615,000
Total.....	<u>\$ 232,384,000</u>	<u>\$ 230,003,000</u>	<u>\$ 190,848,000</u>

[2] Basis of Accounting and Principles of Consolidation:

The accompanying consolidated financial statements of the Company are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“U.S.”). All intercompany accounts and transactions are eliminated in consolidation.

[3] Inventory:

Inventories are valued at the lower of cost (first-in first-out or average cost) or market.

[4] Property and equipment:

Property and equipment is stated at cost less accumulated depreciation and amortization. Estimated depreciation and amortization of the respective assets is computed using the straight line method over their estimated useful lives.

[5] Income taxes:

The Company uses the liability method to account for deferred income taxes in accordance with ASC Topic 740-10 “Income Taxes”. The liability method measures deferred income taxes by applying enacted statutory rates in effect at the balance sheet date to the differences between the tax bases of assets and liabilities and their reported amounts in the financial statements. The resulting asset or liability is adjusted to reflect changes in the tax law as they become effective.

The Company follows the provision of ASC Topic 740-10, “Income Taxes”, relating to recognition thresholds and measurement attributes for the financial statements recognition and measurement of a tax position taken or expected to be taken in a tax return. It also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods and requires increased disclosures. This guidance provides that the tax effects from an uncertain tax position can be recognized in our financial statements, only if the position is more likely than not of being sustained on audit, based on the technical merits of the position. The Company has elected an accounting policy to classify interest and penalties related to unrecognized tax benefits as interest expense.

[6] Revenue recognition:

Revenue is recognized for product sales upon shipment and passing of risk to the customer and when estimates of discounts, rebates, promotional adjustments, price adjustments, returns, chargebacks, and other potential adjustments are reasonably determinable, collection is reasonably assured and the Company has no further performance obligations. These estimates are presented in the financial statements as reductions to net revenues and accounts receivable. Included in our recognition of revenues are estimated provisions for sales allowances, the most significant of which include chargebacks, product returns, rebates, and other sales allowances, recorded as reductions to gross revenues, with corresponding adjustments to the accounts receivable reserves and allowances (see Note [B] – “Accounts Receivable”) or to the accrued expenses (see Note [G] – “Accrued Expenses”). We have the experience and access to relevant information that we believe are necessary to reasonably estimate the amounts of such deductions from gross revenues. Some of the assumptions we use for certain of our estimates are based on information received from third

parties, such as wholesalers' inventories at a particular point in time. The estimates that are most critical to our establishment of these reserves, and therefore would have the largest impact if these estimates were not accurate, are average contract pricing, wholesalers inventories, processing time lags, and return volumes. We regularly review the information related to these estimates and adjust our reserves accordingly, if and when actual experience differs from previous estimates.

Contract research income is recognized as work is completed and as billable costs are incurred. In certain cases, contract research income is based on attainment of designated milestones. Advance payments may be received to fund certain development costs.

Royalty income is related to sales of divested products which are sold by third parties. For those agreements, the Company recognizes revenue based on royalties reported by those third parties and earned during the applicable period.

[7] Advertising Expense:

Advertising costs are expensed when incurred. Advertising expense for the years ended April 30, 2013, 2012 and 2011 amounted to \$10,603,000, \$8,864,000 and \$3,968,000, respectively.

[8] Freight Expense:

Outgoing freight costs amounted to \$6,097,000, \$4,813,000 and \$3,511,000 for the years ended April 30, 2013, 2012 and 2011, respectively, and are included in selling, general, and administrative expense. Incoming freight is included in cost of goods sold.

[9] Research and Development Costs:

Research and product development costs are charged to expense as incurred.

[10] Cash and cash equivalents:

The Company considers U.S. Treasury bills, government agency obligations and certificates of deposit with a maturity of three months or less when purchased to be cash equivalents.

[11] Earnings (loss) per share:

Basic earnings (loss) from continuing operations per common share is computed based on the weighted average number of common shares outstanding. Diluted earnings from continuing operations per common share gives effect to all dilutive potential common shares outstanding during the year. The dilutive effect of the outstanding options was computed using the treasury stock method. The number of potentially dilutive securities excluded from the computation of diluted income per share was approximately 0, 0 and 303,000 for the years ended April 30, 2013, 2012 and 2011, respectively. These securities were excluded since their effect would have been antidilutive.

[12] Long-lived assets:

The Company evaluates and records impairment losses on long-lived assets used in operations, including intangible assets, when events and circumstances indicate that the assets might be impaired using the undiscounted cash flows estimated to be generated by those assets. Long-lived assets to be disposed of are reported at the lower of their carrying amounts or fair values less disposal costs. During fiscal 2012 and fiscal 2011, the Company incurred impairment losses of \$1,296,000 in connection with the sale of certain assets of the Midlothian division which is included in the loss from discontinued operations and \$221,000 in connection with the discontinuation of Tanafed products, respectively.

[13] Use of estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Company makes significant estimates in many areas of its accounting, including but not limited to the following: sales returns, chargebacks, allowances and discounts, inventory obsolescence, the useful lives of property and equipment and intangibles and their impairment, stock-based compensation, accruals, impact of legal matters and the realization of deferred tax assets. Actual results may differ from those estimates.

[14] Comprehensive Income:

The Company follows ASC Topic 220-10, "Comprehensive Income," which requires companies to report as comprehensive income all changes in equity during a period, except those resulting from investment by owners and distribution to owners, for the period in which they are recognized. Comprehensive income is the total of net income and all other non-owner changes in equity (or other comprehensive income) such as unrealized gains/losses on securities classified as available for sale.

[15] Stock-Based Compensation:

The Company follows the provisions of ASC Topic 718, "Compensation – Stock Compensation", which requires the measurement and recognition of compensation expense for all share-based payment awards made to employees, non-employee directors, and consultants, including employee stock options. Stock-based compensation for employees is measured at the grant date, based on the calculated fair value of the award, and is recognized as an expense over the requisite employee service period (generally the vesting period of the grant). No options were issued to consultants in the three years ended April 30, 2013.

The cash flows resulting from tax deductions in excess of compensation cost recognized for those options (excess tax benefits) are classified as financing cash flows.

[16] Recent Accounting Pronouncements:

In February 2013, the FASB issued guidance related to additional reporting and disclosure of amounts reclassified out of accumulated other comprehensive income ("OCI"). Under this new guidance, companies will be required to disclose the amount of income or loss reclassified out of OCI to each respective line item on the income statement where net income is presented. The guidance allows companies to elect whether to disclose the reclassification either in the notes to the financial statements, or on the face of the income statement. This update is effective for annual and interim reporting periods for fiscal years beginning after December 15, 2012. The adoption of this standard is not expected to have a material impact on the Company's results of operations, cash flows or financial position.

In July 2012, the FASB issued accounting guidance to simplify the evaluation for impairment of indefinite-lived intangible assets. Under the updated guidance, an entity has the option of first performing a qualitative assessment to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired before proceeding to the quantitative impairment test under which it would calculate the asset's fair value. When performing the qualitative assessment, the entity must evaluate events and circumstances that may affect the significant inputs used to determine the fair value of the indefinite-lived intangible asset. This guidance is effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. Early adoption is permitted. The adoption of this standard is not expected to have a material impact on the Company's results of operations, cash flows or financial position.

[17] Reclassifications:

Certain balances have been reclassified in the prior year to conform to the current year presentation.

During the current year it was noted the tax benefit of stock incentives in the financing cash flow section of the cash flow statement included amounts that should have been classified as operating cash flows for the years ended April 30, 2012 and 2011. Specifically, the amounts previously reported in the financing cash flows represented the entire tax deduction related to the stock incentives, while the applicable accounting guidance requires only the excess tax benefit from option exercises to be classified as a financing cash flow. As a result, for the years ended April 30, 2012 and 2011, \$752,000 and \$240,000 have been reclassified from cash flows from financing activities to cash flows from operating activities, decreasing cash flows from financing activities by these respective amounts and increasing cash flows from operations by the same amounts.

[18] Settlement and Loss Contingencies:

The Company follows ASC Topic 450, "Contingencies," which requires companies to disclose the amount or range of a reasonable possible loss or to indicate that an amount cannot be estimated. Accrual is required only when the loss is probable and the amount of loss can be reasonably estimated. With respect to legal costs related to a loss contingency as defined by ASC Topic 450, the Company records these costs as incurred and does not accrue for legal costs expected to be incurred when the loss contingency is recorded.

(NOTE B) Accounts Receivable:

The Company recognizes revenue for product sales when title and risk of loss have transferred to our customers, when reliable estimates of rebates, chargebacks, returns and other adjustments can be made, and when collectability is reasonably assured. This is generally at the time that products are received by our direct customers. Upon recognizing revenue from a sale, we record estimates for chargebacks, rebates and incentive programs, product returns, cash discounts and other sales reserves that reduce accounts receivable.

At April 30, 2013 and 2012, accounts receivable balances net of returns and allowances and allowance for doubtful accounts are as follows:

	April 30,	
	2013	2012
Accounts receivable, gross	\$ 86,457,000	\$ 78,641,000
Adjustment for returns and price allowances (a).....	(22,182,000)	(18,035,000)
Allowance for doubtful accounts.....	(500,000)	(500,000)
Accounts receivable, net.....	<u>\$ 63,775,000</u>	<u>\$ 60,106,000</u>

(a) directly reduces gross revenue

Our product revenues are typically subject to agreements with customers allowing chargebacks, rebates, rights of return, pricing adjustments and other allowances. Based on our agreements and contracts with our customers, we calculate adjustments for these items when we recognize revenue and we book the adjustments against accounts receivable and revenue. Chargebacks, primarily from wholesalers, are the most significant of these items. Chargebacks result from arrangements we have with end users establishing prices for products for which the end user independently selects a wholesaler from which to purchase. A chargeback represents the difference between our invoice price to the wholesaler, which is typically stated at wholesale acquisition cost, and the end customer's contract price, which is lower. We credit the wholesaler for purchases by end customers at the lower price. Therefore, we record these chargebacks at the time we recognize revenue in connection with our sales to wholesalers.

The reserve for chargebacks is computed in the following manner. The Company obtains wholesaler inventory data for the wholesalers which represent approximately 95% of our chargeback activity. This inventory is multiplied by the historical percentage of units that are charged back and by the price adjustment per unit to arrive at the chargeback accrual. This calculation is performed by product by customer. The calculated amount of chargebacks could be affected by other factors such as:

- a change in retail customer mix
- a change in negotiated terms with retailers
- product sales mix at the wholesaler
- retail inventory levels
- changes in Wholesale Acquisition Cost ("WAC")

The Company continually monitors the chargeback activity and adjusts the provisions for chargebacks when we believe that the actual chargebacks will differ from our original provisions.

Consistent with industry practice, the Company maintains a return policy that allows our customers to return product within a specified period. The Company's estimate for returns is based upon its historical experience with actual returns. The Company continually monitors its estimates for returns and makes adjustments when it believes that actual product returns may differ from the established accruals.

Included in the adjustment for sales allowances and returns is a reserve for credits taken by our customers for rebates, return authorizations and other discounts.

Sales discounts are granted for prompt payment. The reserve for sales discounts is based on invoices outstanding and assumes that 100% of available discounts will be taken.

Price adjustments, including shelf stock adjustments, are credits issued from time to time to reflect decreases in the selling prices of our products which our customer has remaining in its inventory at the time of the price reduction. Decreases in our selling prices are discretionary decisions made by us to reflect market conditions. Amounts recorded for estimated price adjustments are based upon specified terms with direct customers, estimated launch dates of competing products, estimated declines in market price and inventory held by the customer. The Company analyzes this on a case by case basis and makes adjustments to reserves as necessary.

The Company accrues for chargebacks, discounts, allowances and returns in the period in which the sales takes place. No material amounts included in the provision for chargebacks and the provision for sales discounts recorded in the current period relate to sales made in the prior periods. The provision for sales allowances and returns includes reserves for items sold in the current and prior periods. The Company has substantially and consistently used the same estimating methods. We have refined the methods as new data became available. There have been no material differences between the estimates applied and actual results.

The following table presents the roll forward of each significant estimate, which balances are reflected as deductions from accounts receivable as of April 30, 2013, 2012 and 2011 and for the years then ended, respectively.

	Beginning Balance May 1	Current Provision	Actual Credits in Current Period	Ending Balance April 30
<u>For the year ended April 30, 2013</u>				
Chargebacks.....	\$ 10,477,000	\$ 152,668,000	\$ (149,788,000)	\$ 13,357,000
Sales discounts.....	1,813,000	9,641,000	(9,504,000)	1,950,000
Sales allowances & returns.....	5,745,000	50,514,000	(49,384,000)	6,875,000
Total adjustment for returns & price allowances.....	<u>\$ 18,035,000</u>	<u>\$ 212,823,000</u>	<u>\$ (208,676,000)</u>	<u>\$ 22,182,000</u>
<u>For the year ended April 30, 2012</u>				
Chargebacks.....	\$ 8,588,000	\$ 128,993,000	\$ (127,104,000)	\$ 10,477,000
Sales discounts.....	2,353,000	8,907,000	(9,447,000)	1,813,000
Sales allowances & returns.....	6,159,000	42,180,000	(42,594,000)	5,745,000
Total adjustment for returns & price allowances.....	<u>\$ 17,100,000</u>	<u>\$ 180,080,000</u>	<u>\$ (179,145,000)</u>	<u>\$ 18,035,000</u>
<u>For the year ended April 30, 2011</u>				
Chargebacks.....	\$ 6,509,000	\$ 113,922,000	\$ (111,843,000)	\$ 8,588,000
Sales discounts.....	1,391,000	7,483,000	(6,521,000)	2,353,000
Sales allowances & returns.....	6,470,000	34,995,000	(35,306,000)	6,159,000
Total adjustment for returns & price allowances.....	<u>\$ 14,370,000</u>	<u>\$ 156,400,000</u>	<u>\$ (153,670,000)</u>	<u>\$ 17,100,000</u>

(NOTE C) Inventory:

The components of inventory consist of the following:

	April 30,	
	2013	2012
Finished goods.....	\$ 14,575,000	\$ 13,015,000
Work in process.....	352,000	440,000
Raw materials.....	24,302,000	25,826,000
Total.....	<u>\$ 39,229,000</u>	<u>\$ 39,281,000</u>

Work in process included raw materials and components staged for use in production as well as raw materials and components for our ECR Pharmaceuticals subsidiary which are held at a contract manufacturer for manufacturing prior to completion.

During fiscal 2011 the Company incurred an expense of \$534,000 to write off the value of inventory for products for which the Company suspended sales subsequent to year end due to receipt of a warning letter from the FDA. Additionally, the Company reserved \$900,000 and \$223,000 on ECR's Lodrane® and Zolpimist® inventory, respectively, for the year ended April 30, 2011.

(NOTE D) Property and Equipment:

The components of property and equipment consist of the following:

	April 30,		Useful Lives
	2013	2012	
Land and building and improvements.....	\$ 21,592,000	\$ 20,392,000	27.5 Yrs.
Machinery and equipment.....	35,145,000	30,934,000	7 and 10 Yrs.
Transportation equipment.....	69,000	55,000	7 Yrs.
Computer equipment and systems.....	6,866,000	6,131,000	3 and 7 Yrs.
Furniture and fixtures.....	1,313,000	1,237,000	7 Yrs.
	<u>64,985,000</u>	<u>58,749,000</u>	
Accumulated depreciation and amortization.....	<u>32,817,000</u>	<u>28,769,000</u>	
Total property and equipment—net.....	<u>\$ 32,168,000</u>	<u>\$ 29,980,000</u>	

The Company incurred depreciation expense of \$4,074,000, \$3,387,000 and \$2,722,000 for the years ended April 30, 2013, 2012, and 2011, respectively. No depreciation is taken on land with a carrying value of \$1,860,000, \$1,860,000 and \$1,754,000 at April 30, 2013, 2012 and 2011, respectively.

In December 2011, the Company purchased land and an 18,000 square foot building located in Copiague, New York for \$1,042,000 of which \$106,000 was attributed to the value of the land and \$936,000 to the value of the building. The Company is using this building for research and development activities.

(NOTE E) Other Assets:

Included in other assets is the Company's investment in a limited liability company for the marketing, development and distribution of nutritional supplements, Marco Hi-Tech JV LLC ("Marco Hi-Tech"). The investment in Marco Hi-Tech is recorded using the equity method. During fiscal year ended April 30, 2013 income of \$9,000 attributable to the investment in Marco Hi-Tech is included in interest (income) and other on the statement of operations. At April 30, 2013 the carrying value of this investment was \$222,000.

During fiscal year ended April 30, 2012 no income or loss was attributable to the investment in Marco Hi-Tech. At April 30, 2012 the carrying value of this investment was \$213,000.

Our investment in Neuro-Hitech, Inc. ("Neuro-Hitech"), a marketable security to be retained by the Company valued pursuant to ASC Topic 320, "Investments – Debt and Equity Securities", is classified as available for sale and measured at fair value with the adjustment to fair value and changes therein recorded in accumulated other comprehensive income. The Company wrote off the investment in Neuro-Hitech, Inc. during the year ended April 30, 2011, based on the decline in the stock price and the limited trading activity and recognized a \$250,000 loss relating to this write-off recorded in other (income) and expense.

(NOTE F) Intangible Assets:

Acquired intangible assets consist of:

	April 30, 2013		April 30, 2012		Amortization Period
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization	
TussiCaps® intangible assets	\$ 22,126,000	\$ (4,980,000)	\$ 22,126,000	\$ (1,992,000)	5-10 years
ECR intangible assets (a)	7,334,000	(2,554,000)	7,334,000	(1,828,000)	10 years
Mag-Ox® intangible assets	4,100,000	(1,298,000)	4,100,000	(888,000)	10 years
Clobetasol intangible asset.....	4,000,000	(1,200,000)	4,000,000	(800,000)	10 years
Orbivan® and Zolvit® intangible assets	3,152,000	(1,028,000)	3,477,000	(463,000)	3-10 years
Sinus Buster® intangible assets	2,513,000	(260,000)	2,513,000	—	10 years
Zolpimist® intangible assets	3,000,000	(844,000)	3,000,000	(469,000)	10 years
Zostrix® intangible assets	5,354,000	(3,757,000)	5,354,000	(3,179,000)	3-11.5 years
In-licensed ANDA intangible assets	1,500,000	—	—	—	10 years
KVK License intangible assets	1,250,000	—	1,500,000	—	10 years
Midlothian intangible assets	1,011,000	(460,000)	1,011,000	(342,000)	3-10 years
Partnered ANDA intangible assets	500,000	—	—	—	10 years
Vosol® and Vosol® HC intangible assets	700,000	(368,000)	700,000	(298,000)	10 years
Flunisolide intangible assets	625,000	—	375,000	—	10 years
Other intangible assets	1,601,000	(1,130,000)	1,705,000	(878,000)	5-10 years
	<u>\$ 58,766,000</u>	<u>\$ (17,879,000)</u>	<u>\$ 57,195,000</u>	<u>\$ (11,137,000)</u>	

(a) Includes \$545,000 of goodwill

Intangible assets are stated at cost and amortized using the straight line method over the expected useful lives of the product rights. Amortization expense of the intangible assets for the years ended April 30, 2013, 2012 and 2011 was \$6,742,000, \$5,341,000 and \$2,387,000, respectively. The Company amortizes intangible assets when the related products begin to sell. As of April 30, 2013, the Company had approximately \$3,875,000 of intangibles, for which the amortization period had not started yet. The Company tests for impairment of intangible assets annually and when events or circumstances indicate that the carrying value of the assets may not be recoverable.

[1] Product Acquisitions:

On June 28, 2011, the Company acquired marketing and distribution rights to several unique branded products for the treatment of pain from Atley Pharmaceuticals. Some products were approved at the time of acquisition and others were subsequently approved by the FDA. The Company paid \$3,220,000 in cash for rights to the products and inventory. Inventory acquired was valued at \$298,000. The Company also paid an additional \$200,000 for Orbivan® CF during the 2012 fiscal year and \$100,000 for Orbivan® with Codeine during the 2013 fiscal year. The Company paid an additional \$291,000 in connection with this agreement in August 2012, in settlement of any outstanding claims. The Company will pay royalties for certain of these products under a license agreement it has assumed. In July 2011, the Company exercised its option to buy out one of the royalty streams related to one of the products for the amount of \$500,000, which was paid in August 2011. Such amount has been included in prepaid royalties. In March 2013, the Company divested Orbivan® for \$500,000 over two payments and a royalty stream. The intangible asset is presented at a \$3,152,000 value.

On July 29, 2011, the Company acquired marketing and distribution rights to an ANDA filing from KVK-Tech, Inc. for dexbrompheniramine maleate 6mg/pseudoephedrine sulfate 120mg extended release tablets for \$2,000,000. Upon approval from the FDA, the product will be marketed by ECR Pharmaceuticals, the Company's branded sales and marketing subsidiary, under the Lodrane® brand name. The agreement provided for certain amounts to be refunded to Hi-Tech if the product had not been approved by the FDA by certain dates. As of April 30, 2013, the Company had received refunds of \$750,000; therefore, the intangible asset is presented at a \$1,250,000 value.

On August 19, 2011, the Company acquired TussiCaps® extended-release capsules and some inventory from Mallinckrodt LLC ("Mallinckrodt"). The Company paid \$11,600,000 in cash at the time of acquisition, has made through April 30, 2013 aggregate quarterly payments of \$4,313,000 and may make additional payments of up to \$8,187,000 over the next three years depending on the competitive landscape and sales performance. On the acquisition date, the Company had recorded a preliminary contingent liability of \$11,993,000, which was adjusted to \$11,189,000 during the third quarter of fiscal 2012, with the reduction of the contingent liability being offset by a reduction of the related intangible. The fair value of the contingent payment was estimated using the present value of management's projection of the expected payments pursuant to the term of the agreement. As of April 30, 2013, the contingent payment liability amounted to \$7,719,000, of which \$2,875,000 is classified as a current liability (see Note [N]). TussiCaps® is covered by two patents which will expire in September 2024 and January 2025. The Company and Mallinckrodt entered into a manufacturing agreement pursuant to which Mallinckrodt will manufacture and supply the TussiCaps® products to the Company through April 2016.

On November 28, 2011, the Company entered into an asset purchase agreement to acquire an ANDA and related intellectual property for Flunisolide nasal spray. The purchase price of the ANDA and interest in the intellectual property is up to \$3,000,000, under certain conditions and is payable in installments over 24 months. In connection with this asset purchase, the Company has entered into a collaboration agreement and profit sharing agreement with another party. The Company and the other party will each own 50% of the product and will each pay equal amounts in satisfaction of the purchase price obligation. The other party will also pay 50% of the development costs and share in 50% of the net profits. The Company made an initial payment of \$375,000 on November 29, 2011. On February 28, 2013, the Company made an additional payment of \$250,000. Subsequent to the fiscal year end, the Company's partner launched the product, which triggered the final payment of \$1,750,000.

On March 7, 2012, the Company acquired several homeopathic branded nasal spray products including Sinus Buster® and Allergy Buster® from Dynova Laboratories, Inc. for \$1,344,000 in cash and an additional \$1,250,000 deposited in an escrow account to pay for potential expenses. Inventory acquired in the transaction was valued at \$82,000. Hi-Tech will also pay a royalty on net sales for 3 1/2 years, or a maximum of \$1,750,000, whichever is reached first. The brands will be sold through the Company's Health Care Products OTC division.

On December 12, 2012, the Company entered into a license, distribution and supply agreement to acquire the marketing and distribution rights for products containing a controlled substance for a one-time fee of \$1,500,000. In addition, the Company will make payments of \$2,500,000 upon the completion of certain milestones. Upon approval by the FDA, the product will be marketed by the Company's generic division. The agreement also requires payments of \$1,000,000 per month if the products are the only generic to the brand name drug available for purchase in the territory and certain target unit sales are met. The agreement includes exclusive purchase and supply terms from the manufacturer. Either party may terminate this agreement if any of the terms are not met within noted dates.

On February 11, 2013, the Company paid \$500,000 for marketing and distribution rights for a partnered ANDA pain product.

Estimated Amortization Expense	
For the year ending April 30,	
2014.....	\$ 6,543,000
2015.....	6,702,000
2016.....	6,778,000
2017.....	5,630,000
2018.....	4,700,000
Thereafter.....	9,989,000
Total	\$ 40,342,000

[2] Discontinued Operations:

The Company divested the Midlothian Laboratories division in exchange for a cash payment of \$1,700,000 in May 2011. The Company retained marketing and distribution rights to generic buprenorphine sublingual tablets, an ANDA that is filed with the FDA, an ANDA that is in development and a royalty stream from products previously divested. Metrics, Inc., a drug development company located in North Carolina, acquired Midlothian Laboratories from the Company.

At April 30, 2011, the Company recorded an impairment charge of \$1,296,000 in connection with the sale of the Midlothian Laboratories division, which is included in the loss from discontinued operations.

The operations of the Midlothian Laboratories division have been segregated from continuing operations and are reflected as discontinued operations in each period's consolidated statement of operations as follows:

	April 30,		
	2013	2012	2011
Net sales	—	—	\$ 2,136,000
Loss from discontinued operations, net of tax.....	—	—	(2,265,000)
Diluted loss per common share from discontinued operations.....	—	—	\$ (0.17)

(NOTE G) Accrued Expenses:

The following summarizes accrued expenses and other current liabilities:

	April 30,	
	2013	2012
Accrued rebates and advertising.....	\$ 6,546,000	\$ 5,169,000
Accrued commissions and royalty payments	533,000	1,726,000
Accrued compensation and benefits.....	3,288,000	4,572,000
Accrued professional and legal fees.....	661,000	764,000
Accrued contracts payable.....	1,407,000	805,000
Other.....	1,202,000	1,405,000
	\$ 13,637,000	\$ 14,441,000

(NOTE H) Debt:

[1] Obligation under Capital Lease:

During the year ended April, 30, 2009, the Company entered into capital lease agreements to finance part of its enterprise resource management system. The Company was obligated to provide for aggregate monthly payments of approximately \$17,000 and terms expiring from June through August 2011.

The carrying value of assets under capital leases included in property and equipment are as follows:

	April 30, 2013	April 30, 2012
Equipment and software	\$ 506,000	\$ 506,000
Less accumulated amortization and depreciation	(324,000)	(252,000)
	\$ 182,000	\$ 254,000

Depreciation expense for equipment under capital lease was \$72,000 for the years ended April 30, 2013, 2012 and 2011.

There were no minimum lease payments due after April 30, 2013.

[2] Revolving Credit Facility:

The Company entered into a Revolving Credit Agreement, effective as of June 1, 2010, with JPMorgan Chase (the “Revolving Credit Agreement”). The Revolving Credit Agreement permits the Company to borrow up to \$10,000,000 pursuant to a revolving credit note (“Revolving Credit Note”) for, among other things within certain sublimits, general corporate purposes, acquisitions, research and development projects and future stock repurchase programs. Loans shall bear interest at a rate equal to, at the Company’s option, in the case of a CB Floating Rate Loan, as defined in the Revolving Credit Agreement, the Prime Rate, as defined in the Revolving Credit Agreement; provided that, the CB Floating Rate shall never be less than the Adjusted One Month LIBOR Rate, or for a LIBOR Loan, at a rate equal to the Adjusted LIBOR Rate plus the Applicable Margin, as such terms are defined in the Revolving Credit Agreement. The Revolving Credit Agreement contains covenants customary for agreements of this type, including covenants relating to a liquidity ratio, a debt service coverage ratio and a minimum consolidated net income. The Company has not drawn down on this credit facility and has no balance due at April 30, 2013. The Revolving Credit Agreement expired on May 27, 2013.

If an event of default under the Revolving Credit Agreement shall occur and be continuing, the commitments under the Revolving Credit Agreement may be terminated and the principal amount outstanding under the Revolving Credit Agreement, together with all accrued unpaid interest and other amounts owing under the Revolving Credit Agreement and related loan documents, may be declared immediately due and payable.

In December 2012, the Company and JP Morgan Chase amended the original credit agreement to allow the Company to pay a one-time special dividend of \$1.50 per share on December 28, 2012.

The Company may not declare or pay dividends or distributions, other than dividends payable solely in capital stock, so long as the Revolving Credit Note remains unpaid.

The Company also entered into a \$5,000,000 equipment financing agreement with JPMorgan Chase on June 1, 2010. This agreement has similar interest rates. On June 15, 2010 the Company drew down \$621,000 of the equipment financing line to fund a down payment for new filling and packaging equipment. On October 13, 2011, the Company borrowed an additional \$1,155,000 to finance the remaining payments for the equipment. Total borrowings under the equipment financing agreement amount to \$1,243,000 as of April 30, 2013. Borrowings under the equipment financing agreement are payable in monthly installments of \$30,000 through October 6, 2016.

(NOTE I) Stockholders’ Equity:

[1] Stock-Based Compensation:

The Company recognized stock-based compensation for awards issued under the Company’s 2012 Plan in the following line items in the Statement of Operations:

	Year Ended April 30,		
	2013	2012	2011
Cost of sales	\$ 483,000	\$ 340,000	\$ 318,000
Selling, general and administrative expenses	3,139,000	2,071,000	1,930,000
Research and development expenses.....	792,000	461,000	304,000
Stock-based compensation expense before income tax benefit.....	\$ 4,414,000	\$ 2,872,000	\$ 2,552,000

The Company amortizes the fair value of all awards on a straight-line basis over the requisite service period. Cumulative compensation expense recognized at any date will at least equal the grant date fair value of the vested portion of the award at that time.

ASC Topic 718 requires the use of a valuation model to calculate the fair value of stock-based awards. The Company has elected to use the Black-Scholes option-pricing model, which incorporates various assumptions including volatility, expected life and risk-free interest rate. The expected volatility is based on the historical volatility of the Company's common stock. The risk-free interest rates for periods within the contractual life of the award are based on the U.S. Treasury yield on the date of each option grant. The expected term is based on historical performance of option grants with regard to employment and option exercise.

The following weighted average assumptions were used for stock options granted during the years ended April 30, 2013, 2012 and 2011:

	Year Ended April 30,		
	2013	2012	2011
Expected volatility.....	54%	55%	58%
Risk-free interest rate	0.65%	0.83%	2.60%
Expected term.....	4.0	5.0	5.0
Expected dividend yield.....	0.53%	None	None
Weighted average fair value per share at grant date.....	\$ 13.04	\$ 15.85	\$ 11.70

All options granted through April 30, 2013 had exercise prices equal to the fair market value of the stock on the date of grant, a contractual term of ten years and generally a vesting period of four years. In accordance with ASC Topic 718, the Company adjusts stock-based compensation on a quarterly basis for changes to the estimate of expected equity award forfeitures based on actual forfeiture experience. The effect of adjusting the forfeiture rate for all expense amortization is recognized in the period the forfeiture estimate is changed. As of April 30, 2013, the forfeiture rate was 9% and the effect of forfeiture adjustments in the year ended April 30, 2013 was insignificant.

[2] Employee Stock Option Plan:

In November 2012, the Company replaced the existing 2009 Stock Option Plan ("2009 Plan") and the 1994 Directors Stock Option Plan ("Directors Plan") with the 2012 Incentive Compensation Plan ("2012 Plan"). The 2012 Plan replaces both plans and the options granted under the 2009 Plan and the Directors Plan will continue in effect under the 2012 Plan.

A summary of the stock options activity and related information for the 2012 Plan for employees for the year ended April 30, 2013 is as follows:

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at May 1, 2012.....	1,664,000	\$ 16.99		
Grants.....	843,000	32.39		
Exercised.....	(508,000)	14.77		
Forfeitures or expirations.....	(12,000)	27.36		
Outstanding at April 30, 2013.....	1,987,000	\$ 24.03	7.1	\$ 18,044,000
Vested and expected to vest at April 30, 2013.....	1,883,000	\$ 23.71	7.0	\$ 17,689,000
Exercisable at April 30, 2013.....	805,000	\$ 15.81	4.7	\$ 13,890,000

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at May 1, 2011.....	1,956,000	\$ 15.40		
Grants.....	40,000	33.54		
Exercised.....	(313,000)	9.15		
Forfeitures or expirations.....	(19,000)	17.40		
Outstanding at April 30, 2012.....	1,664,000	\$ 16.99	6.0	\$ 26,002,000
Vested and expected to vest at April 30, 2012.....	1,606,000	\$ 15.75	6.0	\$ 25,296,000
Exercisable at April 30, 2012.....	1,021,000	\$ 14.81	4.8	\$ 18,159,000

[3] Directors Stock Option Plan:

A summary of the stock option activity and related information for the 2012 Plan for directors for the years ended April 30, 2013 and April 30, 2012 is as follows:

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at May 1, 2012.....	403,000	\$ 15.18		
Grants.....	100,000	32.26		
Exercised.....	(57,000)	10.19		
Forfeitures or expirations.....	—	—		
Outstanding at April 30, 2013.....	446,000	\$ 19.64	5.4	\$ 5,990,000
Vested and expected to vest at April 30, 2013.....	446,000	\$ 19.64	5.4	\$ 5,990,000
Exercisable at April 30, 2013.....	309,000	\$ 15.34	3.9	\$ 5,471,000

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at May 1, 2011.....	428,000	\$ 14.54		
Grants.....	—	—		
Exercised.....	(25,000)	4.29		
Forfeitures or expirations.....	—	—		
Outstanding at April 30, 2012.....	403,000	\$ 15.18	5.0	\$ 7,023,000
Vested and expected to vest at April 30, 2012.....	403,000	\$ 15.18	5.0	\$ 7,023,000
Exercisable at April 30, 2012.....	326,000	\$ 14.45	4.3	\$ 4,709,000

The aggregate intrinsic values in the preceding tables represent the total pretax intrinsic value, based on options with an exercise price less than the Company's closing stock price of \$33.06 as of April 30, 2013, which would have been received by the option holders had those option holders exercised their options as of that date.

Total intrinsic values of options exercised for the 2012 Plan were \$10,936,000, \$8,691,000 and \$1,885,000 for the years ended April 30, 2013, 2012 and 2011, respectively. The total fair value of stock options vested during the years ended April 30, 2013, 2012 and 2011 amounted to \$2,655,000, \$3,176,000 and \$2,259,000, respectively. As of April 30, 2013, \$12,498,000 of total unrecognized compensation cost related to stock options for the 2012 Plan is expected to be recognized over a weighted-average period of 3.0 years.

On November 7, 2012, the Company replaced the existing 2009 Stock Option Plan and the Directors Plan with the 2012 Plan. The 2012 Plan replaces both plans and the options granted under the 2009 Plan and the Directors Plan will continue in effect under the 2012 Plan. As of April 30, 2013 there were 1,810,000 shares available for grant under the 2012 Plan.

[4] Treasury Stock:

On January 9, 2013, in accordance with the 2012 Plan, the Company received 35,000 shares of common stock from David Seltzer as payment for the exercise of 112,500 stock options with a value of \$1,301,000. The 35,000 shares of common stock received were recorded as treasury stock on January 9, 2013.

[5] Dividends:

On November 30, 2012, the Company announced that it would pay a special one-time dividend of \$1.50 per share on December 28, 2012 to shareholders of record on December 13, 2012. The Company made a cash payment of \$20,176,000 on December 28, 2012 in connection with this dividend.

(NOTE J) Related Party Transactions:

Mr. Reuben Seltzer, an attorney, stockholder, director, and brother of the President, has been employed by the Company as Vice Chairman in corporate development activities since January 1, 2009. For each of the fiscal years 2013, 2012 and 2011, he received compensation of \$460,000, \$442,000, and \$378,000, respectively. Annual bonuses paid under the agreement were \$500,000, \$358,000 and \$275,000. Mr. Reuben Seltzer was previously the CEO of Neuro-Hitech and also has an interest in the joint venture of Marco Hi-Tech as described in Note [E].

The Company is jointly developing a generic product outside of its area of expertise with EMET Pharmaceuticals, LLC (“EMET”), previously known as XCell Pharmaceuticals, and another entity. Reuben Seltzer is a principal of EMET. During the fiscal years 2013, 2012 and 2011, the Company spent approximately \$471,000, \$101,000 and \$127,000, respectively, on this project, which was included in research and development expense.

Tashlik Goldwyn Crandell Levy LLP received \$506,000, \$548,000, and \$397,000 in legal fees in each of the years ended April 30, 2013, 2012 and 2011, respectively, for services performed for the Company. Mr. Martin M. Goldwyn, a partner of such firm, is a director of the Company.

(NOTE K) Commitments, Contingencies and Other Matters:

[1] Government regulation:

The Company’s products and facilities are subject to regulation by a number of federal and state governmental agencies. The FDA, in particular, maintains oversight of the formulation, manufacture, distribution, packaging and labeling of all of the Company’s products. The DEA maintains oversight over the Company’s products that are considered controlled substances.

On March 2, 2011, the FDA indicated in its MedWatch publication that the FDA removed approximately 500 currently marketed cough/cold and allergy related products including extended release Lodrane® products. Three of these were marketed by ECR Pharmaceuticals under the brand name Lodrane®. ECR Pharmaceuticals stopped shipping these products as of August 31, 2011. Sales of discontinued Lodrane® products amounted to approximately \$0, \$2,500,000 and \$16,600,000 for the years ended April 30, 2013, 2012 and 2011, respectively.

On November 20, 2012 through December 13, 2012, the Company was subject to an inspection by the FDA. The inspection resulted in multiple observations on Form 483, an FDA form on which deficiencies are noted after an FDA inspection. The Company responded to those observations on January 3, 2013 and believes that its response to these observations was adequate.

[2] Legal Proceedings:

SMP Logic Systems sent the Company a letter, dated February 14, 2013, and a subsequent letter, dated July 3, 2013, alleging that certain manufacturing processes utilized by the Company are covered by various U.S. Patents and offering the Company a license to these patents. The Company is analyzing the patents and has not, at this time, determined how it will respond to these letters. The Company cannot predict the outcome of this matter.

On June 5, 2012, the Company received a notice to preserve documents and electronically stored information in conjunction with a confidential civil investigative demand for information under the Texas Medicaid Fraud Prevention Act, Texas Human Resources Code, §36.001, et seq. relating to the submission of prices to Texas Medicaid in claims for reimbursement for drugs. The Company has submitted information to Texas in response to the request and is in the process of evaluating this and other information. Texas has indicated that based on its initial review of the data, it is prepared to pursue such claims. The Company has engaged independent experts to evaluate the basis of the claim and the underlying data. While the Company does not know the full extent of its potential liability at this time, including the potential for settlement, and intends to vigorously defend against any such claims, it could be subject to material penalties and damages. The Company has established a contingency loss accrual of \$15,500,000 included in accrued legal settlements to cover potential settlement, or other outcomes but cannot predict that settlement on terms deemed acceptable to the Company will occur, or that a settlement or potential liability for such claims will not be higher than the amount of the accrual.

On March 13, 2012, Allergan, Inc. (“Allergan”) filed a complaint against the Company in the United States District Court for the Middle District of North Carolina in response to the Company’s Paragraph IV certifications in its ANDA for Bimatoprost Topical Solution 0.03%, alleging infringement of U.S. Patent No. 8,038,988 for Allergan’s product, Latisse. On April 11, 2012 the Company answered the complaint. The Company intends to vigorously defend against the allegations in the complaint. The Company cannot predict the outcome of the action.

On May 16, 2012, Allergan filed a complaint against the Company in the United States District Court for the Middle District of North Carolina in response to the Company’s Paragraph IV certifications in its ANDA for Bimatoprost Topical Solution 0.03%, alleging infringement of U.S. Patent No. 8,101,161 for Allergan’s product, Latisse. The Company answered the complaint on June 14, 2012. The Company intends to vigorously defend against the allegations in the complaint. The Company cannot predict the outcome of the action.

On January 27, 2012, Allergan filed a complaint against the Company in the U.S. District Court for the Eastern District of Texas for infringement of U.S. Patent No. 7,851,504 (“Enhanced Bimatoprost Ophthalmic Solution,” issued December 14, 2010) following a Paragraph IV certification as part of the Company’s filing of an ANDA to manufacture a generic version of Allergan’s Lumigan® 0.01%. On February 23, 2012, the Company answered the complaint. On January 4, 2013, Allergan amended the complaint to assert

against the Company claims for infringement of U.S. Patent No. 7,851,504; 8,278,353; 8,299,118; 8,309,605; and 8,338,479. The Company answered the amended complaint on February 5, 2013. The Company intends to vigorously defend against the allegations in the complaint. The Company cannot predict the outcome of the action.

On August 17, 2011, Allergan and Duke University filed a complaint against the Company in the United States District Court for the Middle District of North Carolina in response to the Company's Paragraph IV certifications in its ANDA for Bimatoprost Topical Solution 0.03%, alleging infringement of U.S. Patents Nos. 7,351,404; 7,388,029; and 6,403,649 for Allergan's product, Latisse. On October 7, 2011, the Company answered the complaint asserting counterclaims. The plaintiffs responded to the counterclaims on October 31, 2011. The claims with respect to U.S. Patent No. 6,403,649 for Allergan's product were dismissed on February 1, 2012. In November 2012, there was a bench trial on infringement and the validity of U.S. Patent Nos. 7,351,404 and 7,388,029. On January 25, 2013, the Court entered judgment against the Company, finding U.S. Patent Nos. 7,351,404 and 7,388,029 valid and infringed by the Company. The Company filed a Notice of Appeal on February 25, 2013 and filed its opening appellate brief on May 13, 2013 ("Latisse appeal"). The Company intends to vigorously pursue its appeal of the District Court's Judgment. The Company cannot predict the outcome of the appeal.

On January 8, 2013, Allergan filed a complaint against the Company in the United States District Court for the Middle District of North Carolina in response to the Company's Paragraph IV certifications in its ANDA for Bimatoprost Topical Solution 0.03%, alleging infringement of U.S. Patent No. 8,263,054 for Allergan's product, Latisse. On January 30, 2013, the Company answered the complaint. The case is stayed pending the Latisse appeal. The Company intends to vigorously defend against the allegations in the complaint. The Company cannot predict the outcome of the action.

On October 31, 2011, Senju Pharmaceutical Co.; Kyorin Pharmaceutical Co.; and Allergan filed a complaint in the District Court of Delaware, Civil Action No. 1:11-cv-01059, in response to the Company's Paragraph IV certification as part of its filing of an ANDA to manufacture a generic version of Allergan's Zymar® (gatifloxacin ophthalmic solution, 0.3%). The complaint alleges infringement of U.S. Patent Nos. 6,333,045 ("Aqueous Liquid Pharmaceutical Composition Comprised of Gatifloxacin," issued on December 25, 2001) and 5,880,283 ("8-Alkoxyquinolonecarboxylic Acid Hydrate With Excellent Stability And Process For Producing The Same," issued March 9, 1999), licensed to Allergan. On December 16, 2011, the Company answered the complaint. On August 28, 2012, the claims on U.S. Patent No. 5,880,283 were dismissed. In January 2013, a bench trial on the validity and infringement of U.S. Patent No. 6,333,045 took place in this matter. The Company intends to vigorously defend against the allegations in the complaint. The Company cannot predict the outcome of the action.

On October 11, 2011, Senju Pharmaceutical Co.; Kyorin Pharmaceutical Co.; and Allergan filed a complaint in the District Court of Delaware, Civil Action No. 1:11-cv-00926, in response to the Company's Paragraph IV certification as part of its filing of an ANDA to manufacture a generic version of Allergan's Zymaxid® (gatifloxacin ophthalmic solution, 0.5%). The complaint alleges infringement of U.S. Patent Nos. 6,333,045 ("Aqueous Liquid Pharmaceutical Composition Comprised of Gatifloxacin," issued December 25, 2001) and 5,880,283 ("8-Alkoxyquinolonecarboxylic Acid Hydrate With Excellent Stability and Process for Producing the Same," issued March 9, 1999), licensed to Allergan. On December 16, 2011, the Company answered the complaint. On August 28, 2012, the claims on U.S. Patent No. 5,880,283 were dismissed. In January 2013, a bench trial on the validity and infringement of U.S. Patent No. 6,333,045 took place in this matter. The Company intends to vigorously defend against the allegations in the complaint. The Company cannot predict the outcome of the action.

On June 8, 2012, plaintiff Mathew Harrison, on behalf of himself and all others similarly situated, brought a class action lawsuit, Civil Action No. 12-2897, in the U.S. District Court for the Eastern District of New York, against Wayne Perry, Dynova Laboratories, Inc., Sicap Industries, LLC, Walgreens Co. and the Company ("Harrison case"). On May 16, 2012, plaintiff David Delre, on behalf of himself and all others similarly situated, brought a class action lawsuit, Civil Action No. 12-2429, in the U.S. District Court for the Eastern District of New York, against Wayne Perry, Dynova Laboratories, Inc., Sicap Industries, LLC, and the Company. Each complaint alleges, among other things, that their Sinus Buster® products are improperly marketed, labeled and sold as homeopathic products, and that these allegations support claims of fraud, unjust enrichment, breach of express and implied warranties and alleged violations of various state and federal statutes. The Company answered the complaints on July 17, 2012 and June 26, 2012, respectively, and asserted cross-claims against the other defendants, except Walgreens which was dismissed from the Harrison case. The Court consolidated these two cases into one action entitled Sinus Buster Products Consumer Litigation. Discovery has commenced in the consolidated case. Dynova has filed for bankruptcy. The case is now proceeding without Dynova. A discovery schedule for depositions, expert discovery and class certification motion is in place. The Company intends to vigorously defend against the allegations in the complaint and the class certification. The Company cannot predict the outcome of the action.

On February 9, 2010, in the United States District Court for the District of Massachusetts (the "Federal District Court"), a "Partial Unsealing Order" was issued and unsealed in a civil case naming several pharmaceutical companies as defendants under the qui tam provisions of the federal civil False Claims Act (the "Qui Tam Complaint"). The qui tam provisions permit a private person, known as a "relator" (sometimes referred to as a "whistleblower"), to file civil actions under this statute on behalf of the federal and state governments. Pursuant to the Order, a Revised Corrected Seventh Amended Complaint was filed by the relator and unsealed on February 10, 2010. The relator in the Complaint is Constance A. Conrad. The Complaint alleges that several pharmaceutical

companies submitted false records or statements to the United States through the Center for Medicare and Medicaid Services (“CMS”) and thereby caused false claims for payments to be made through state Medicaid Reimbursement programs for unapproved or ineffective drugs or for products that are not drugs at all. The Complaint alleges that the drugs were “New Drugs” that the FDA had not approved and that are expressly excluded from the definition of “Covered Outpatient Drugs”, which would have rendered them eligible for Medicaid reimbursement. The Complaint alleges these actions violate the federal civil False Claims Act. The Revised Corrected Seventh Amended Complaint did not name the Company as a defendant.

On February 9, 2010, the Court also unsealed the “United States’ Notice of Partial Declination” in which the government determined not to intervene against 68 named defendants, including the Company. On July 23, 2010, the relator further amended the Complaint, which, as amended, named the Company, including a subsidiary of the Company, as a defendant. On January 6, 2011, the Court issued an order unsealing the government’s notice of election to intervene as to a previously unnamed defendant. On July 25, 2011, the Court issued an order stating, among other things, that all parties agreed that the only defendant against whom the United States has elected to intervene is the previously unnamed defendant. On July 26, 2011, the relator filed its Tenth Amended Complaint, which removed the allegations against the Company’s subsidiary, but not the Company, realleging them against another party. The Company previously indicated that it intended to vigorously defend against the remaining allegations in the relator’s Complaint, and that it could not predict the outcome of the action. On February 25, 2013, the Court issued a decision granting the motion that had been filed by the Company and other defendants to dismiss the Complaint, which could be subject to appeal.

On December 12, 2012, plaintiff Linda Hoover, on behalf of herself and all others similarly situated, brought a class action lawsuit against the Company in the Superior Court for the State of California, which the Company removed to the U.S. District Court for the Central District of California, Civil Action No. 5:2013-0097, alleging that the Company’s marketing and sales of its Nasal Ease® product is a violation of various state statutes, including the Consumer Legal Remedies Act, California’s False Advertising Law and Unlawful, Fraudulent & Unfair Business Practices Act. The Company answered the complaint on January 14, 2013. The parties have reached a settlement in principle. As of April 30, 2013, the Company accrued a legal settlement in the amount of \$700,000 in connection with this complaint.

[3] Commitments and Contingencies:

As of April 30, 2013, lease commitments under non-cancelable lease agreements are as follows:

Lease Commitments	Payments due by April 30,		
	2014	2015	2016
Richmond, Virginia lease.....	\$ 88,000	\$ 30,000	—
Amityville, New York lease	18,000	19,000	\$ 3,000
Total.....	\$ 106,000	\$ 49,000	\$ 3,000

For the years ended April 30, 2013, 2012 and 2011, the rent expense amounted to approximately \$239,000, \$113,000 and \$112,000, respectively.

In the course of its business, the Company enters into agreements which require the Company to make royalty payments which are generally based on net sales or gross profits of certain products.

In connection with the Zolpimist® acquisition, the Company signed an exclusive licensing agreement with NovaDel Pharma, Inc. in which NovaDel will receive a one-time \$7,500,000 milestone payment if net sales reach \$100,000,000 in any calendar year throughout the life of the product.

As of April 30, 2013, minimum inventory purchases under manufacturing agreements were as follows:

Inventory Commitments	Payments due by April 30,		
	2014	2015	2016
TussiCaps® manufacturing agreement.....	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000
Dexamethasone inventory commitment.....	1,140,000	1,140,000	1,140,000
Total.....	\$ 2,140,000	\$ 2,140,000	\$ 2,140,000

(NOTE L) Income Taxes:**[1] The provision (benefit) for income taxes from continued operations is comprised of the following:**

	Year Ended April 30,		
	2013	2012	2011
Current:			
Federal.....	\$ 13,974,000	\$ 22,388,000	\$ 22,433,000
State.....	109,000	146,000	122,000
Foreign.....	55,000	55,000	55,000
Deferred:			
Federal.....	(7,411,000)	(128,000)	(1,504,000)
State.....	(105,000)	(3,000)	(24,000)
Total.....	<u>\$ 6,622,000</u>	<u>\$ 22,458,000</u>	<u>\$ 21,082,000</u>

[2] Expected tax expense based on the statutory rate is reconciled with actual tax expense from continued operations as follows:

	Year Ended April 30,		
	2013	2012	2011
Statutory rate.....	35.0%	35.0%	35.0%
State income tax, net of federal income tax benefit.....	0.1%	0.1%	0.2%
Research and development tax credit.....	(1.2)%	(0.3)%	(0.5)%
IRS Section 199 tax benefit.....	(3.8)%	(2.8)%	(3.0)%
Share-based compensation expense.....	(3.0)%	0.5%	0.6%
Non-deductible expenses.....	0.6%	0.1%	0.1%
Other.....	1.3%	(0.9)%	0.1%
Effective tax rate.....	<u>29.0%</u>	<u>31.7%</u>	<u>32.5%</u>

For the years ended April 30, 2013, April 30, 2012, and April 30, 2011, the Company's state effective tax rate was reduced due to the utilization of state tax credits. Future effective state income tax rates may be affected by the availability of state investment tax credits.

During the year ended April 30, 2013, the Company earned tax deductions from the exercise of non-qualified options and of options in a disqualifying disposition of approximately \$8,130,000. As a result, the Company recorded tax benefits amounting to \$1,720,000 as additional paid in capital and \$1,105,000 as a credit to income tax expense.

[3] Current and non-current deferred tax assets are composed of the following:

	April 30,	
	2013	2012
Current deferred tax assets:		
Allowances and write-offs not currently deductible for accounts receivable and inventory.....	\$ 5,744,000	\$ 4,674,000
Expenses not currently deductible.....	6,577,000	1,257,000
	<u>12,321,000</u>	<u>5,931,000</u>
Non-current deferred tax assets (liabilities):		
Expenses not currently deductible.....	2,932,000	1,766,000
Tax credits.....	2,669,000	1,711,000
Depreciation, amortization and unrealized gain on investments.....	(976,000)	(936,000)
Valuation allowance.....	(2,669,000)	(1,711,000)
	<u>\$ 1,956,000</u>	<u>\$ 830,000</u>

The Company had no liability for uncertain tax positions at April 30, 2013 and 2012. All tax years prior to April 30, 2010 are closed to IRS and state tax authorities' audit. The Company is currently being audited by the State of New York for the years ended April 30, 2010 through 2012.

At April 30, 2013 the Company has New York State investment tax credits in the amount of \$4,106,000, of which \$242,000 are expiring through April 30, 2023. The Company is accounting for the investment tax credit using the flow-through method. The Company provided a full valuation allowance on its New York State credits due to the unlikely utilization of the credits as the New York state allocation continues to decrease. The allowance increased by approximately \$958,000 during the year ended April 30, 2013.

(NOTE M) Significant Customers and Concentration of Credit Risk:

The table below presents the percentages of our net sales and gross trade accounts receivable attributed to each of our top four customers as of and for the years ended April 30, 2013 and 2012:

	April 30,			
	2013		2012	
	Net Sales	Gross Accounts Receivable	Net Sales	Gross Accounts Receivable
AmerisourceBergen Corporation	14%	15%	11%	15%
Cardinal Health, Inc.	14%	15%	12%	15%
McKesson Corporation	19%	22%	17%	28%
Walgreens	15%	12%	12%	9%
Combined total.....	62%	64%	52%	67%

The Company maintains cash and cash equivalents primarily with major financial institutions. Such amounts exceed Federal Deposit Insurance Company limits.

(NOTE N) Fair Value of Financial Instruments:

The accounting guidance under ASC "Fair Value Measurements and Disclosures" ("ASC 820-10") utilizes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. A brief description of those levels is as follows:

- Level 1: Observable inputs such as quoted prices in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.
- Level 3: Significant unobservable inputs.

The Company's financial liabilities subject to fair value measurements as of April 30, 2013 were as follows:

Fair Value Measurements Using Fair Value Hierarchy		
	Fair Value	Level 3
Contingent payment liability	\$ 7,719,000	\$ 7,719,000

The Company's financial liabilities subject to fair value measurements as of April 30, 2012 was as follows:

Fair Value Measurements Using Fair Value Hierarchy		
	Fair Value	Level 3
Contingent payment liability	\$ 10,103,000	\$ 10,103,000

The following table presents the roll forward of the Company's contingent payment liability as of April 30, 2013:

Contingent payment liability – May 1, 2012.....	\$ 10,103,000
Payments on contingent liability	(2,875,000)
Interest expense	491,000
Contingent payment liability – April 30, 2013.....	\$ 7,719,000

The fair value of the contingent payment liability was estimated using the present value of management's projection of the expected payments pursuant to the term of the TussiCaps® agreement (see Note [F]). The present value of the contingent liability was computed using a discount rate of 5.2%.

The carrying value of certain financial instruments such as cash and cash equivalents, accounts receivable and accounts payable approximate their fair values due to their short-term nature of their underlying terms. The carrying value of the long-term debt approximate its fair value based upon its variable market interest rates, which approximates current market interest.

(NOTE O) Savings Plan:

The Company has a defined contribution plan that qualifies under Section 401(k) of the Internal Revenue Code for the benefit of substantially all full time eligible employees. Employees may contribute up to the dollar maximum allowed by the Internal Revenue Service. Company contributions are voluntary and are made at the discretion of the Board of Directors. The Company contributed \$556,000, \$461,000 and \$397,000, for fiscal years 2013, 2012, and 2011, respectively.

(NOTE P) Segment Information:

The Company operates in three reportable business segments: generic pharmaceuticals (referred to as "Hi-Tech Generic"), OTC branded pharmaceuticals (referred to as "Health Care Products", or "HCP") and prescription brands (referred to as "ECR"). Branded products are marketed under brand names through marketing programs that are designed to generate physician and consumer loyalty. Generic pharmaceutical products are the chemical and therapeutic equivalents of corresponding brand drugs. Our Chief Operating Decision Maker is our Chief Executive Officer.

The business segments were determined based on management's reporting and decision-making requirements in accordance with FASB ASC 280-10 Segment Reporting. The generic products represent a single operating segment because the demand for these products is mainly driven by consumers seeking a lower cost alternative to brand name drugs. Certain of our expenses, such as the direct sales force and other sales and marketing expenses and specific research and development expenses, are charged directly to the respective segments. Other expenses, such as general and administrative expenses, are included under the Corporate and other cost center.

	<u>Hi-Tech Generic</u>	<u>HCP</u>	<u>ECR</u>	<u>Corp/Other</u>	<u>Total</u>
<u>For the year ended April 30, 2013</u>					
Net sales.....	\$ 196,262,000	\$ 17,700,000	\$ 18,422,000	\$ —	\$ 232,384,000
Cost of goods sold.....	106,245,000	6,901,000	4,158,000	—	117,304,000
Gross profit	<u>\$ 90,017,000</u>	<u>\$ 10,799,000</u>	<u>\$ 14,264,000</u>	<u>\$ —</u>	<u>\$ 115,080,000</u>
Operating income (loss) before income taxes	<u>\$ 48,945,000</u>	<u>\$ (2,444,000)</u>	<u>\$ (7,132,000)</u>	<u>\$ (16,496,000)</u>	<u>\$ 22,873,000</u>
<u>For the year ended April 30, 2012</u>					
Net sales.....	\$ 197,877,000	\$ 17,234,000	\$ 14,892,000	\$ —	\$ 230,003,000
Cost of goods sold.....	87,741,000	7,321,000	5,742,000	—	100,804,000
Gross profit	<u>\$ 110,136,000</u>	<u>\$ 9,913,000</u>	<u>\$ 9,150,000</u>	<u>\$ —</u>	<u>\$ 129,199,000</u>
Operating income (loss) before income taxes (a).....	<u>\$ 90,394,000</u>	<u>\$ (823,000)</u>	<u>\$ (6,627,000)</u>	<u>\$ (12,135,000)</u>	<u>\$ 70,809,000</u>
<u>For the year ended April 30, 2011</u>					
Net sales.....	\$ 157,361,000	\$ 13,872,000	\$ 19,615,000	\$ —	\$ 190,848,000
Cost of goods sold.....	71,797,000	5,806,000	5,660,000	—	83,263,000
Gross profit	<u>\$ 85,564,000</u>	<u>\$ 8,066,000</u>	<u>\$ 13,955,000</u>	<u>\$ —</u>	<u>\$ 107,585,000</u>
Operating income (loss) before income taxes (a).....	<u>\$ 68,008,000</u>	<u>\$ 2,153,000</u>	<u>\$ 3,194,000</u>	<u>\$ (8,554,000)</u>	<u>\$ 64,801,000</u>

(a) Includes certain reclassifications of amortization expense

(NOTE Q) Quarterly Financial Results (unaudited):

	Quarter				Year
	1	2	3	4	
<i>Fiscal 2013</i>					
Net sales	\$ 52,043,000	\$ 57,537,000	\$ 64,331,000	\$ 58,473,000	\$ 232,384,000
Gross profit.....	\$ 25,321,000	\$ 29,589,000	\$ 32,879,000	\$ 27,291,000	\$ 115,080,000
Net income (loss)	\$ 6,004,000	\$ 8,924,000	\$ 5,940,000	\$ (4,617,000)	\$ 16,251,000
Basic earnings (loss) per share	\$ 0.46	\$ 0.67	\$ 0.44	\$ (0.34)	\$ 1.22
Diluted earnings (loss) per share	\$ 0.44	\$ 0.66	\$ 0.43	\$ (0.34)	\$ 1.19
<i>Fiscal 2012</i>					
Net sales	\$ 56,211,000	\$ 56,875,000	\$ 55,625,000	\$ 61,292,000	\$ 230,003,000
Gross profit.....	\$ 33,236,000	\$ 33,396,000	\$ 30,736,000	\$ 31,831,000	\$ 129,199,000
Net income	\$ 13,773,000	\$ 13,783,000	\$ 10,806,000	\$ 9,989,000	\$ 48,351,000
Basic earnings per share	\$ 1.08	\$ 1.08	\$ 0.83	\$ 0.77	\$ 3.75
Diluted earnings per share	\$ 1.05	\$ 1.04	\$ 0.79	\$ 0.73	\$ 3.59
<i>Fiscal 2011</i>					
Net sales	\$ 39,309,000	\$ 44,656,000	\$ 49,700,000	\$ 57,183,000	\$ 190,848,000
Gross profit.....	\$ 22,543,000	\$ 25,131,000	\$ 28,632,000	\$ 31,279,000	\$ 107,585,000
Income from continuing operations.....	\$ 8,525,000	\$ 10,423,000	\$ 10,796,000	\$ 13,975,000	\$ 43,719,000
Income (loss) from discontinued operations, net of tax	\$ 150,000	\$ (447,000)	\$ (658,000)	\$ (1,310,000)	\$ (2,265,000)
Net income	\$ 8,675,000	\$ 9,976,000	\$ 10,138,000	\$ 12,665,000	\$ 41,454,000
Basic earnings (loss) per share:					
Continuing operations	\$ 0.68	\$ 0.83	\$ 0.85	\$ 1.10	\$ 3.47
Discontinued operations	\$ 0.01	\$ (0.04)	\$ (0.05)	\$ (0.10)	\$ (0.18)
Basic earnings per share	\$ 0.69	\$ 0.79	\$ 0.80	\$ 1.00	\$ 3.29
Diluted earnings (loss) per share:					
Continuing operations	\$ 0.66	\$ 0.79	\$ 0.84	\$ 1.08	\$ 3.36
Discontinued operations	\$ 0.01	\$ (0.03)	\$ (0.05)	\$ (0.10)	\$ (0.17)
Diluted earnings per share	\$ 0.67	\$ 0.76	\$ 0.79	\$ 0.98	\$ 3.19

Earnings (loss) per common share amounts for fiscal quarters have been calculated independently and may not in the aggregate equal the amount for the full year.

SCHEDULE II

HI-TECH PHARMACAL CO., INC. VALUATION AND QUALIFYING ACCOUNTS

Description	Balance at Beginning of Period	Charges in costs and expenses	Deductions	Balance at End of Period
Allowance for doubtful accounts				
Year ended April 30, 2013	\$ 500,000	\$ —	\$ —	\$ 500,000
Year ended April 30, 2012	\$ 500,000	\$ —	\$ —	\$ 500,000
Year ended April 30, 2011	\$ 400,000	\$ 102,000(a)	\$ 2,000(b)	\$ 500,000
Accumulated depreciation				
Year ended April 30, 2013	\$ 28,769,000	\$ 4,074,000	\$ 26,000(c)	\$ 32,817,000
Year ended April 30, 2012	\$ 25,382,000	\$ 3,387,000	\$ —	\$ 28,769,000
Year ended April 30, 2011	\$ 22,668,000	\$ 2,722,000	\$ 8,000(c)	\$ 25,382,000

- (a) Change in reserve required
(b) Direct write-off of receivable
(c) Disposition of equipment or retirements

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

NONE

ITEM 9A. CONTROLS AND PROCEDURES.

Evaluation of Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's filings with the SEC is recorded, processed, summarized and reported within the time period specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including the Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), as appropriate, to allow timely decisions regarding required disclosure based on the definition of "disclosure controls and procedures" as defined in Rule 13a-15(e) and Rule 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). In designing and evaluating disclosure controls and procedures, the Company has recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply judgment in evaluating its controls and procedures.

The evaluation was performed under the supervision and with the participation of Company management, including its CEO and CFO, to assess the effectiveness of the design and operation of its disclosure controls and procedures (as defined under the Exchange Act). Based on that evaluation, the Company's management, including its CEO and CFO, concluded that the Company's disclosure controls and procedures were effective as of April 30, 2013.

Management Annual Report on Internal Control Over Financial Reporting

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act. The Company's internal control over financial reporting is designed, under the supervision of the Company's CEO and CFO, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. GAAP. The Company's internal control over financial reporting includes those policies and procedures that: (a) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of its assets; (b) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that the Company's receipts and expenditures are being made only in accordance with authorizations of management and directors of the Company; and (c) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of its assets that could have a material effect on the financial statements. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP.

The Company assessed the effectiveness of its internal controls over financial reporting as of April 30, 2013. The Company based the evaluation on the framework in “Internal Control – Integrated Framework” issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and has concluded that the Company’s internal control over financial reporting was effective as of April 30, 2013.

EisnerAmper LLP, the Company’s auditor, has audited the Company’s financial statements included in this report on Form 10-K and, as part of their audit, has issued their report, set forth in the Report of Independent Registered Public Accounting Firm, on the effectiveness of our internal control over financial reporting, as of April 30, 2013.

Our audit committee is comprised of three non-employee members of the board of directors, all of whom are independent from our Company. The committee charter, which was attached to the Company’s proxy statement dated October 1, 2010, outlines the members’ roles and responsibilities and is consistent with the recently enacted corporate reform laws and regulations. It is the audit committee’s responsibility to appoint an independent registered public accounting firm subject to shareholder ratification, approve both audit and non-audit services performed by the independent registered public accounting firm, and review the reports submitted by the firm. The audit committee meets several times during the year with management, and the independent public accounting firm to discuss audit activities, internal controls, and financial reporting matters, including reviews of our externally published financial results. The independent registered public accounting firm has full and free access to the committee.

Continuing Improvements to Internal Control over Financial Reporting

Hi-Tech’s management recognizes the importance of continued attention to improving its internal controls related to the period end financial reporting processes. Hi-Tech continues to enhance the new ERP system and processes which will allow it, over time, to reduce its reliance on manual controls.

Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) occurred during the fourth quarter of 2013, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

ITEM 9B. OTHER INFORMATION.

NONE

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

The Board of Directors consists of seven members. All Directors are elected at each Annual Meeting of Shareholders and hold office until the next Annual Meeting of Shareholders when their respective successors are duly elected and qualified.

Set forth below is the name and age of each Director, his position with the Company and his principal occupation during the past five years and the year in which each Director was first elected as a Director of the Company. Also listed below are the specific experiences, qualifications, attributes or skills that led to the conclusion that they are qualified to serve as our directors.

Name of Director	Principal Occupation and other Directorships	Age	Elected to the Board
David S. Seltzer	David S. Seltzer has been Chairman of the Board since September 2004 and Chief Executive Officer and President of the Company since May 1, 1998 and a Director, Secretary and Treasurer since February 1992. From July 1992 to May 1, 1998 Mr. Seltzer was Executive Vice President - Administration and since July 1992, Vice President – Administration and Chief Operating Officer of the Company since March 1992. Mr. Seltzer received a B.A. in Economics from Queens College in 1984. David S. Seltzer is the brother of Reuben Seltzer. Mr. Seltzer’s experience brings to the Board an understanding of financial investment, business development, strategic planning, sales and operational management in our industry and provides practical guidance, insight and perspective with respect to our operations and strategy.	53	1992

Name of Director	Principal Occupation and other Directorships	Age	Elected to the Board
Reuben Seltzer	<p>Reuben Seltzer has been a Director of the Company since April 1992. Mr. Seltzer is currently serving as Vice Chairman of the Company in corporate development activities since January 1, 2009. Mr. Seltzer was formerly a Vice Chairman and Director of Neuro-HiTech Pharmaceuticals, Inc., a drug development company engaged in the development and commercialization of products in the specialty pharmaceutical area. Mr. Seltzer is no longer affiliated with this company as an Officer or Director. Mr. Seltzer had been president of R.M. Realty Services Inc., a real estate investment and consulting company from May 1988 to September 1992. From May 1983 to May 1988 Mr. Seltzer was a vice president and attorney with Merrill Lynch Hubbard Inc., a real estate investment subsidiary of Merrill Lynch and Company. Mr. Seltzer received a B.A. in Economics from Queens College in 1978, a Juris Doctor from the Benjamin N. Cardozo School of Law in 1981 and a L.L.M. from the New York University School of Law in 1987. Reuben Seltzer is the brother of David Seltzer.</p> <p>Mr. Seltzer's experience brings to the Board an understanding of financial investment, business development and strategic planning in our industry and provides practical and legal guidance, insight and perspective with respect to our operations and strategy.</p>	57	1992
Martin M. Goldwyn	<p>Martin M. Goldwyn was elected a Director of the Company in May 1992. Mr. Goldwyn is a partner in the law firm of Tashlik Goldwyn Crandell Levy LLP. Mr. Goldwyn received a B.A. in finance from New York University in 1974 and a Juris Doctor from New York Law School in 1977.</p> <p>Mr. Goldwyn brings legal experience in the pharmaceutical field, particularly in pharmaceutical licensing and development agreements and acquisitions which helps provide legal and practical guidance and strategy to the Company.</p>	61	1992
Yashar Hirshaut, M.D.	<p>Yashar Hirshaut has been a Director of the Company since September 1992. Dr. Hirshaut is a practicing medical oncologist and is currently an Associate Clinical Professor of Medicine at Cornell University Medical College. Since July 1986, he has been a Research Professor of Biology at Yeshiva University. In addition, he has served as editor-in-chief of the Professional Journal of Cancer Investigation since July 1981. Dr. Hirshaut received a B.A. from Yeshiva University in 1959 and his medical degree from Albert Einstein College of Medicine in 1963.</p> <p>Dr. Hirshaut has decades of experience as a practicing oncologist and brings vast pharmaceutical knowledge to the business and helps with customer viewpoints and product ideas.</p>	75	1992
Jack Van Hulst	<p>Jack Van Hulst, has been a senior executive with 42 years of domestic and global experience in many sectors of the pharmaceutical industry. From 1999 to 2005 he was Executive Vice President of MOVA Pharmaceutical Corporation, a contract manufacturer in Puerto Rico with three manufacturing sites and approximately 1,700 employees. MOVA merged with the publicly held Canadian contract manufacturer Patheon, which is the largest worldwide pharmaceutical contract manufacturer. From 1997 to 1998, he was a consultant responsible for special project implementation related to Women's Healthcare at Population Council. From 1993 to 1996 he was part owner, President and Chief Executive Officer of Morton Grove Pharmaceuticals, Inc., a manufacturer and marketer of generic liquid prescriptions and OTC pharmaceuticals prior to its sale to William Blair Capital Partners. From 1991 to 1993 he was part owner, President and Chief Executive Officer of Pennex Products, Inc., a manufacturer and marketer of OTC drugs prior to its sale to Rexall-Sundown. He is a Board Member of The International Center, New York, New York; Senesco Technologies, Inc., New Brunswick, New Jersey (AMEX:NST); and Napopharma (LSE:NAPU). He received a Law Degree from the University of Utrecht, The Netherlands.</p> <p>Mr. Van Hulst brings decades of pharmaceutical experience, particularly in the generic drug business, and provides valuable business development, strategic planning and operational management insight.</p>	74	2008

Name of Director	Principal Occupation and other Directorships	Age	Elected to the Board
Anthony J. Puglisi	<p>Anthony J. Puglisi was elected a Director of the Company on September 21, 2005. Mr. Puglisi is Chief Financial Officer of the IMI Merchandising group of IMI plc, a publicly traded British company. Mr. Puglisi was Vice President and Chief Financial Officer of Sbarro, Inc., an owner, operator and franchisor of quick-service restaurants, from February 2004 to April 2009. Prior to joining Sbarro, Mr. Puglisi was the Vice President and Chief Financial Officer of Langer, Inc., a provider of products used to treat musculoskeletal disorders, from April 2002 to February 2004. Mr. Puglisi was Senior Vice President and Chief Financial Officer of Netrex Corporation from September 2000 to October 2001 and Executive Vice President and Chief Financial Officer of Olsten Corporation, a provider of staffing and home health care services from 1993 to March 2000. Mr. Puglisi has been a certified public accountant in New York for over 25 years. He earned a B.B.A. in Accounting from Bernard Baruch College. Mr. Puglisi is a director of CPNA International.</p> <p>Mr. Puglisi brings years of experience as a Chief Financial Officer and significant financial, accounting and business development experience to the Company.</p>	64	2005
Bruce W. Simpson	<p>Bruce W. Simpson was elected Director of the Company on September 9, 2005. Mr. Simpson is President and CEO of B.W. Simpson & Associates, a consulting company that works with small emerging pharmaceuticals companies in the areas of marketing, business development and strategic planning. Prior to founding his own healthcare-consulting firm in 1998, from July 1998 to August 1999, Mr. Simpson was President of Genpharm, Inc., located in Ontario, Canada, a division of E. Merck. From 1992 to July 1998, he served as President and CEO of Medeva Pharmaceuticals in Rochester, New York. He has been affiliated with American Academy of Allergy and is a former Director of Draxis Health Inc., Bradley Pharmaceuticals and Adams Laboratories. Mr. Simpson holds a B.S. in Marketing from Fairleigh Dickinson University, an M.B.A. in Marketing from the University of Hartford, and has done post-graduate work in healthcare marketing at UCLA. Prior to entering the pharmaceutical field, Mr. Simpson served as a Captain in the United States Marine Corps.</p> <p>Mr. Simpson brings his board experience from other firms, his experience as a Chief Executive Officer of a pharmaceutical company and years of consulting experience in the pharmaceutical industry with an expertise in marketing which helps with both our branded OTC and branded prescription businesses.</p>	71	2005

Executive Officers

The executive officers of the Company are set forth in the table below. All executive officers are elected at the annual meeting or interim meetings of the Board of Directors. No arrangements or understanding exists between any executive officer and any other person pursuant to which he was elected as an executive officer.

Name	Age	Position and Period Served
David S. Seltzer	53	Chairman of the Board since September 2004, Chief Executive Officer and President of the Company since May 1, 1998 and a Director, Secretary and Treasurer since February 1992. Mr. Seltzer served as Executive Vice President of Administration until February 1992.
William Peters.....	45	Vice President and Chief Financial Officer of the Company since May 2004.
Gary M. April	56	President of Health Care Products division since May 1998 and Divisional Vice President of Sales since January 1993.
Cameron Durrant	52	President and Chief Executive Officer of ECR Pharmaceuticals since January 2013.
Kamel Egbaria	55	Executive Vice President and Chief Scientific Officer since April 2010. From 2003 to 2009, Mr. Egbaria was the Chief Scientific Officer and Vice President of Research and Development for Qualitest Pharmaceuticals, Inc.
Reuben Seltzer	57	Vice Chairman since November 2010. Director since 1992.

Significant Employees

<u>Name</u>	<u>Age</u>	<u>Position and Period Served</u>
Tanya Akimova, Ph.D.....	59	Vice President of Strategic Planning and Product Development since October 2009, Senior Director, Strategic Planning and Product Development since November 2008 and Director of New Business Development since October 2000.
Edwin A. Berrios	60	Vice President of Sales and Marketing since November 2000.
Joanne Curri	72	Director of Regulatory Affairs since January 1992.
Polireddy Dondeti, Ph.D.	48	Vice President of Research and Development since October 2008 and Senior Director of Research and Development since October 2003.
Michael Esquilin	47	Senior Director of Supply Chain since March 2008.
Susanne Fenton	58	Senior Director of Compliance since December 2007.
Mohamed Guerraoui	46	Senior Director of Validation/Technical Services since April 2011.
Jesse Kirsh	54	Vice President of Quality since October 2006 and Senior Director of Quality Assurance since March 1994
Christopher LoSardo	47	Vice President of Corporate Development since October 2005.
Eyal Mares	50	Vice President, Operations since October 2006. From 2004 to 2006, Mr. Mares was Vice President, Operations for Perrigo New York, a division of Perrigo Company.
Pudpong Poolsuk	69	Senior Director of Science since May 2000.
Steven Roth.....	53	Associate General Counsel since June 2011.
Margaret Santorufo	47	Vice President and Controller since May 2004.
James P. Tracy	69	Vice President of Information Technology since August 2004.

Audit Committee

We have a separately-designated standing Audit Committee established in accordance with Section 3(a)(58)(A) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). The members of the Audit Committee are Anthony J. Puglisi, Yashar Hirshaut M.D., and Jack Van Hulst, and each member is independent as such term is defined under the rules promulgated by the NASDAQ listing standards.

Audit Committee Financial Expert

The Board of Directors of the Company has determined that Anthony J. Puglisi is an audit committee financial expert as defined by Item 407(d)(5)(ii) of Regulation S-K of the Exchange Act and is independent within the listing standards set forth by the NASDAQ.

Nominating Committee

The Nominating Committee is responsible for identifying and evaluating nominees for director and for recommending to the Board a slate of nominees for election at the Annual Meeting of Stockholders in accordance with the Nominating Committee’s charter. There have been no material changes to the procedures by which shareholders may recommend nominees to the Company’s Board of Directors set forth in the Company’s proxy statement filed on September 28, 2012 with the SEC. The Nominating Committee is comprised of Jack Van Hulst, Anthony J. Puglisi and Bruce W. Simpson. They are non-management directors who are “independent” as defined under the rules promulgated by the NASDAQ listing standards.

Code of Ethics

We have adopted a code of ethics for our principal executive officer, principal financial officer, principal accounting officer, controller, persons performing similar functions, as well as directors and employees. We will provide a copy of our Code of Ethics (“Code”) to any person, without charge, upon request to Hi-Tech Pharmacal Co., Inc., Attention: Investors Relations, 369 Bayview Avenue, Amityville, New York 11701, (631) 789-8228. If we make any substantive amendments to the Code or grant any waiver, including any implicit waiver, from a provision of the Code to our principal executive officer, principal financial officer, principal accounting officer or controller or persons performing similar functions, we will disclose the nature of such amendment or waiver on our website or in a report on Form 8-K in accordance with applicable rules and regulations.

Board Leadership

The CEO and senior executive officers are selected by the Board based upon recommendations from the Company's management and Board of Directors. The Board determines whether the role of Chairman and CEO should be separate or combined based upon its judgment as to the most appropriate structure for the Company at a given point in time. David S. Seltzer has served as our Chairman of the Board since 2004 and CEO since 1998. Based on its most recent review of the Company's Board leadership structure and continued strong performance of the business, the Board has determined that this structure is optimal for the Company, because it provides our Company with strong and consistent leadership and leverages Mr. Seltzer's extensive knowledge of our pharmaceutical business and competitive environment with the strategic oversight role of the Board. Given the current challenging regulatory and market environment, and the need to execute our ongoing strategic plans, the Board believes that having one person serving as both the Chairman and CEO provides clear, decisive, and effective leadership.

Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's Directors and Executive Officers and persons who own more than ten (10%) percent of a registered class of the Company's equity securities to file with the Securities and Exchange Commission initial reports of ownership and reports of changes in ownership of Common Stock and other equity securities of the Company. Officers, Directors and greater than ten (10%) percent shareholders are required by the Securities and Exchange Commission regulation to furnish the Company with copies of all Section 16(a) reports they file. The Company believes that all Section 16(a) filing requirements were met during fiscal 2013, except for one transaction for Kamel Egbaria involving the grant of stock options, one transaction for Yashar Hirshaut, M.D., involving a stock option exercise, one transaction for Bruce Simpson involving the grant of stock options, and one transaction for Davis Caskey involving a grant of stock options. In making this statement, the Company has relied on the written representations of its incumbent directors and officers and copies of the reports that they have filed with the Securities and Exchange Commission and NASDAQ.

ITEM 11. EXECUTIVE COMPENSATION.

The following tables and paragraphs provide information concerning compensation paid for the last three fiscal years to our Chief Executive Officer, Chief Financial Officer, and three other most highly compensated senior executive officers included in the Summary Compensation Table (each, a "Named Executive Officer") earning in excess of \$100,000 in total compensation as defined in Regulation S-K, subpart 229.402(a)(3), including compensation discussion and analysis, summary compensation table, grants of plan-based awards, outstanding equity awards, employment agreements, potential payments upon termination or change in control, compensation of directors, compensation committee report and compensation committee interlocks.

Compensation Discussion and Analysis

This Compensation Discussion and Analysis provides a narrative describing how compensation for our Named Executive Officers is established and should be read in conjunction with the compensation tables and related narrative descriptions set forth below.

Say-on-Pay Vote Results. At our fiscal 2013 Annual Meeting of Shareholders, we held our second non-binding shareholder advisory vote on executive compensation ("say-on-pay"). Our shareholders approved our fiscal 2012 executive compensation, with a robust 97% of voting shareholders casting their vote in favor of the say-on-pay resolution. We did not hear any specific concerns related to the design of our compensation program and, as a result, we made no significant changes to our executive compensation program.

2013 Compensation. For 2013, the Compensation Committee continued to structure our Named Executive Officers' pay packages so that a significant portion of their 2013 compensation was put "at risk," through annual incentive compensation and grants of stock options.

The Compensation Committee has taken action with regard to the Named Executive Officers' compensation to ensure the Company is observing many compensation "best practices" including:

- *No Guaranteed Bonuses.* We believe that bonuses should reflect actual Company and individual performance. Therefore, we did not guarantee bonus payments to our Named Executive Officers for fiscal 2013.
- *No Repricing or Replacing Outstanding Stock Options.* We did not reprice or replace any of our outstanding stock options during fiscal 2013.
- *No Excessive Perquisites.* We generally provide limited perquisites to our Named Executive Officers consisting of matching contributions to the Company Savings Plan, payment of term life insurance premiums, reimbursement for automobile payments, and, in the case of Dr. Egbaria only, housing expenses.
- *No Hedging By Our Named Executive Officers.* None of our Named Executive Officers have hedged their Company stock interests.
- *No Pledging By Our Named Executive Officers.* None of our Named Executive Officers have pledged any of their Company stock.

Objectives and Philosophy of Our Executive Compensation Program

Our mission is to be a significant provider of quality products in the markets we serve. To support this and other strategic objectives as approved by the Board of Directors and to provide adequate returns to shareholders, we must compete for, attract, develop, motivate, and retain top quality executive talent at the corporate office and operating business divisions during periods of both favorable and unfavorable business conditions.

Our executive compensation program is a critical management tool in achieving this goal. “Pay for performance” is the underlying philosophy for our executive compensation program. Consistent with this philosophy, the program has been carefully conceived and is independently administered by the Compensation Committee of the Board of Directors, which is comprised entirely of non-employee directors.

The program is designed and administered to:

- reward individual and team achievements that contribute to the attainment of our business goals; and
- provide a balance of total compensation opportunities, including salary, bonus, and longer-term cash and equity incentives, that are competitive with similarly situated companies and reflective of our performance.

In seeking to link executive pay to corporate performance, the Compensation Committee believes that the most appropriate measure of corporate performance is the increase in long-term shareholder value, which involves improving such quantitative performance measures as revenue, net income, cash flow, operating margins, earnings per share, and return on shareholders’ equity. The Compensation Committee may also consider qualitative corporate and individual factors which it believes bear on increasing our long-term value to our shareholders. These include:

- the development of competitive advantages
- successful filing of ANDAs
- successful approval of ANDAs
- success in developing business strategies and managing costs
- execution of acquisitions, strategic partnerships and divestitures
- implementation of operating efficiencies
- the general performance of individual job responsibilities

Independent Compensation Consultant. Since August 2012, the Compensation Committee has retained Exequity LLP (“Exequity”) as its independent compensation consultant to provide ongoing general advisory and related consulting services to the Compensation Committee. Exequity reports directly to the Compensation Committee, and the Compensation Committee directly oversees the fees paid for services provided by Exequity. The Committee instructs Exequity to give advice to the Compensation Committee independent of management and to provide such advice for the benefit of our Company and shareholders. Exequity does not provide any consulting services to the Company beyond its role as consultant to the Compensation Committee.

In fiscal 2013, Exequity provided the following services, among others:

- assisted in the preparation of the Company’s 2012 Incentive Compensation Plan;
- provided a competitive assessment of the Company’s executive and board of director compensation levels relative to peer group practices related to pay program designs;
- provided a review of compensation philosophy, peer groups and pay positioning and best practices related to pay program designs;
- reviewed and advised on all materials provided to the Compensation Committee for discussion and approval
- attended Compensation Committee meetings in fiscal 2013 at the request of the Compensation Committee; and
- began review of incentive compensation plan structure for fiscal 2014.

Compensation Benchmarking Peer Group. In connection with our compensation planning process, both management and the Compensation Committee review peer group compensation information to benchmark executives’ pay levels. The external compensation data referenced by management and the Compensation Committee as they deliberate appropriate levels of compensation is collected from public SEC filings (e.g., proxy statements and other compensation-related filings) for companies specifically selected as peers for the purposes of pay benchmarking (“proxy data”), as described in greater detail below.

In applying proxy data, we use a peer group that includes companies with which we compete for talent, business, and investment capital. In fiscal 2013, management and the Compensation Committee worked with Exequity to refine the competitive peer group of companies against which to benchmark both executive and outside director pay levels such that it better reflects:

- companies with which we compete for talent because attracting and retaining employees that possess specific expertise is critical to achieving the Company's long-term objectives; and
- companies with which we compete based on the scope of our operations, as measured by revenue and market capitalization.

Based on these considerations, the revised peer group includes the following companies:

- Akorn, Inc.
- Auxilium Pharmaceuticals, Inc.
- DepoMed, Inc.
- Impax Laboratories Inc.
- Lannett Company, Inc.
- The Medicines Company
- Medicis Pharmaceutical Corporation
- Optimer Pharmaceuticals, Inc.
- Questcor Pharmaceuticals, Inc.
- Sagent Pharmaceuticals, Inc.
- Salix Pharmaceuticals Ltd.
- Santarus, Inc.
- SciClone Pharmaceuticals, Inc.
- ViroPharma Inc.

Components of our Executive Compensation Program

The primary elements of our executive compensation program are:

- base salary
- annual cash incentive bonus
- a long-term incentive represented by stock options
- insurance, 401(k) plan and other employee benefits

The Company does not have a formal or informal policy or target for allocating compensation between long-term and short-term compensation, between cash and non-cash compensation or among different forms of non-cash compensation. Instead, the Compensation Committee, after reviewing information provided by management, determines subjectively what it believes to be the appropriate level and mix of the various compensation components. The Company provides these elements of executive compensation to its Named Executive Officers to ensure that the Company's executive compensation is set at levels competitive relative to our peer companies. In addition, the Compensation Committee believes that the mix and design of the elements of executive compensation do not encourage management to assume excessive risks.

Base Salary. Base salary is used to recognize the experience, skills, knowledge and responsibilities required of all our employees, including our executives. In determining the amount of compensation to be paid to our executive officers, the Compensation Committee adheres to compensation policies pursuant to which executive compensation is determined. Base salary determinants include the prevailing rate of compensation for positions of like responsibility in the particular geographic area, the level of the executive's compensation in relation to our other executives with the same, more, or less responsibilities, and the tenure of the individual.

Minimum base salaries are mandated by our employment agreements for Mr. David Seltzer, Mr. William Peters, Mr. Reuben Seltzer, Dr. Kamel Egbaria and Dr. Cameron Durrant.

Base salaries are reviewed annually or when employment agreements expire by our Compensation Committee, and are adjusted from time to time to realign salaries with market levels after taking into account individual responsibilities, performance and experience.

Name and Principal Position	Base Salary for the Year Ended April 30,		Change	% Change
	2013	2012		
David S. Seltzer	\$ 527,000	\$ 465,000	\$ 62,000	13%
President, Chief Executive Officer, Secretary and Treasurer				
William J. Peters	\$ 319,000	\$ 304,000	\$ 15,000	5%
Vice President and Chief Financial Officer				
Reuben Seltzer	\$ 460,000	\$ 442,000	\$ 18,000	4%
Vice Chairman				
Kamel Egbaria	\$ 379,000	\$ 367,000	\$ 12,000	3%
Executive Vice President and Chief Scientific Officer				
Cameron Durrant (a)	\$ 128,000	—	\$ 128,000	N/A
ECR Pharmaceuticals Co., Inc. President and Chief Executive Officer				

(a) Dr. Durrant was hired by the Company in January 2013 and signed an employment agreement to become President and CEO of ECR in March 2013.

Annual Cash Incentive Bonus. The Compensation Committee has the authority to award annual bonuses to individual senior executives on a discretionary basis. The Committee believes that the bonus plan promotes the Company's performance-based compensation philosophy by providing executives with direct financial incentives in the form of annual cash bonuses for achievements accomplished throughout the fiscal year.

The Compensation Committee considers various factors in determining, in its discretion, the bonuses to be awarded to its Named Executive Officers. The Compensation Committee does not utilize a formal written compensation plan or specific formula for the determination of bonuses to its CEO and CFO. Nor does it employ specific, pre-established financial goals other than those listed below.

Name and Principal Position	Year Ended April 30, 2013	
	Bonus Earned	Bonus Earned as a % of Base Salary
David S. Seltzer	\$ 550,000	104%
President, Chief Executive Officer, Secretary and Treasurer		
William J. Peters	\$ 315,000	99%
Vice President and Chief Financial Officer		
Reuben Seltzer	\$ 500,000	109%
Vice Chairman		
Kamel Egbaria	\$ 190,000	50%
Executive Vice President and Chief Scientific Officer		
Cameron Durrant (a)	—	—
ECR Pharmaceuticals Co., Inc. President and Chief Executive Officer		

(a) Dr. Durrant was hired by the Company in January 2013 and signed an employment agreement to become President and CEO of ECR in March 2013.

In the case of Mr. David Seltzer, the Compensation Committee determines Mr. Seltzer's bonus based on:

- growing the Company's revenues
- achieving pre-tax net income
- completing acquisitions
- forming strategic alliances
- submitting ANDAs to the FDA
- resolving matters set forth in FDA warning letter
- gaining FDA approval of ANDAs
- operating within the compliance parameters required by federal and state governmental regulatory agencies
- achieving operational efficiencies

In the case of Mr. William Peters, the Compensation Committee determined Mr. Peters' bonus based on performance as well as his accomplishments. Factors considered included:

- valuation analyses and due diligence for various M&A projects
- helping value, negotiate and integrate various acquisition and licensing deals
- accomplishments related to his responsibilities as head of human resources
- financing activities, investor relations and other financings
- operating within the compliance parameters required by federal and state governmental regulatory agencies
- identifying cost savings and reducing overhead and SG&A costs of target areas
- setting corporate strategy and direction

In the case of Mr. Reuben Seltzer, the Compensation Committee determined Mr. Seltzer's bonus based on performance as well as his accomplishments. Factors considered included:

- his corporate development activities which resulted in the licensing of TussiCaps® and a portfolio of pain products for ECR
- his corporate development activities on various other M&A and licensing projects and opportunities
- helping set company strategy and direction
- the royalty stream from Naprelan®
- growing the Company's revenues

Bonus payments to Dr. Egbaria are based on formulas tied to the performance of his division. Dr. Egbaria's amended and restated employment agreement specifies that he is entitled to (i) a \$10,000 bonus for each ANDA submitted under his supervision and accepted for filing by the FDA; and (ii) he is entitled to participate in the Corporation's executive bonus pool. Dr. Egbaria is entitled to only one bonus for each ANDA approved by the FDA. The bonuses payable shall not, in the aggregate, exceed 60% of Dr. Egbaria's salary for the year in which such bonuses are payable.

In the case of Dr. Durrant, his employment agreement specifies that a bonus will be calculated based on, among other things, ECR Pharmaceuticals Co., Inc.'s financial performance (including without limitation, earnings, sales revenues, net profits and expenses), ECR's internal alignment with the Company's strategic plan direction, and development of ECR's culture and operating principles.

Exequity is currently reviewing the incentive compensation structure and is scheduled to make recommendations regarding bonus plans and equity compensation levels to the Compensation Committee for fiscal 2014.

Stock Options. The long-term component of our executive compensation program consists of stock options. We believe that equity grants provide our executives with a strong link to our long-term performance, create an ownership culture and help to align the interest of our executives and our shareholders. Stock options are granted upon the recommendation of management and approval of the Compensation Committee based upon their subjective evaluation of the appropriate amount for the level and amount of responsibility of each executive officer. Factors entering into this process include company-level performance, the individual executive's performance, the amount of equity previously awarded to the executive and the vesting of such awards.

Stock Appreciation Rights. The Compensation Committee may grant stock appreciation rights ("SARs") under the Plan either alone or in tandem with stock options. The grant price of an SAR cannot be less than the fair market value of the common stock at the time of grant. The grant price of a SAR granted in tandem with a stock option will be the same as the option price of the tandem option. SARs cannot be exercised later than the tenth (10th) anniversary of the date of grant.

Freestanding SARs may be exercised on such terms as the Compensation Committee determines and tandem SARs may be exercised by relinquishing the related portion of the tandem option. Upon exercise of an SAR, the holder will receive from the Company shares of common stock, cash, or a combination of shares and cash, as determined by the Compensation Committee, equal in value to the difference between the fair market value of the common stock subject to the SAR, determined as described above, and the grant price.

Restricted Stock and Restricted Stock Units. The Compensation Committee may award restricted common stock and restricted stock units. Restricted stock awards consist of shares of stock that are transferred to the participant subject to restrictions that may result in forfeiture if specified conditions are not satisfied. Restricted stock unit awards result in the transfer of shares of stock to the participant only after specified conditions are satisfied. A holder of restricted stock is treated as a current shareholder and is entitled to dividend and voting rights, whereas the holder of a restricted stock unit award is treated as a shareholder with respect to the award only when the shares of common stock are delivered in the future. The Compensation Committee will determine the restrictions and conditions applicable to each award of restricted stock or restricted stock units.

Performance Unit and Performance Share Awards. Performance unit and performance share awards may be granted under the 2012 Plan. Performance unit awards will have an initial value that is determined by the Compensation Committee. Performance shares will have an initial value that is based on the fair market value of the stock on the date of grant. Such awards will be earned only if performance goals over performance periods established by or under the direction of the Compensation Committee are met. The performance goals may vary from participant to participant, group to group, and period to period. The performance goals for performance unit and performance share awards and any other awards granted under the Plan that are intended to constitute “qualified performance-based compensation” will be based upon one or more of the following:

- net earnings or net income (before or after taxes);
- earnings per share;
- net sales or revenue growth;
- net operating profit;
- return measures (including, but not limited to, return on assets, capital, invested capital, equity, sales or revenue);
- cash flow (including, but not limited to, operating cash flow, free cash flow, cash flow return on equity, and cash flow return on investment);
- earnings before or after taxes, interest, depreciation, and/or amortization;
- gross or operating margins;
- productivity ratios;
- share price (including, but limited to, growth measures and total shareholder return);
- expense targets;
- margins;
- operating efficiency;
- market share;
- customer satisfaction;
- working capital targets;
- economic value added or EVA[®] (net operating profit after tax minus the sum of capital multiplied by the cost of capital);
- the number, change in number or maintenance of a specified number of drug submissions to the FDA, including, but not limited to, NDAs and ANDAs;
- the number, change in number or maintenance of a specified number of drug approvals from the FDA, including, but not limited to, NDAs and ANDAs; and
- other strategic metrics related to the pharmacy industry regarding the research, development, approval, manufacture, sale and maintenance of drugs.

The Compensation Committee will determine whether the performance targets or goals that have been chosen for a particular performance award have been met and may provide in an award that any evaluation of performance may include or exclude any of the following that are objectively determinable and that occur during the performance period to which the award is subject: asset write-downs, litigation, claims, judgments, or settlements; the effect of changes in tax laws, accounting principles, or other laws or provisions affecting reporting results; any reorganization and restructuring programs; extraordinary nonrecurring items as described in Accounting Standards Codification 225-10/Income Statement—Extraordinary and Unusual Items (formerly Accounting Principles Board Opinion No. 30), as amended, revised or superseded, and/or in management’s discussion of financial condition and results of operations appearing in the Company’s annual report to shareholders for the applicable year; acquisitions or divestitures; and foreign exchange gains and losses.

Awards that are designed to qualify as performance-based compensation may not be adjusted upward. However, the Compensation Committee has the discretion to adjust these awards downward. In addition, the Compensation Committee has the discretion to make awards that do not qualify as performance-based compensation. Generally, awards may be paid in the form of cash, shares of common stock, or in any combination, as determined by the Compensation Committee.

Covered Employee Annual Incentive Awards. The Compensation Committee may designate the covered employees who will receive an annual incentive award based on a percentage of an incentive pool. The incentive pool is equal to five (5%) percent of the Company’s net income for the year. The Compensation Committee will allocate the pool among the covered employees designated by the Compensation Committee; however, no covered employee can receive more than fifty (50%) percent of the incentive pool, and the sum of the incentive pool percentages for all covered employees cannot exceed one hundred (100%) percent of the total pool. The Compensation Committee cannot adjust these awards upward, but retains the discretion to adjust the awards downward.

Cash-Based Awards. The Compensation Committee may grant cash-based awards. The terms and conditions, including whether the vesting of such awards is dependent upon the achievement of specific performance goals, of each cash-based award shall be determined by the Compensation Committee. Payment under any cash-based award will be made in common stock or cash, as determined by the Compensation Committee.

Other Stock-Based Awards. The Compensation Committee may grant equity-based or equity-related awards, referred to as “other stock-based awards,” other than options, SARs, restricted stock, restricted stock units, or performance shares. The terms and conditions of each other stock-based award shall be determined by the Compensation Committee. Payment under any other stock-based awards will be made in common stock or cash, as determined by the Compensation Committee.

Dividend Equivalents. The Compensation Committee may provide for the payment of dividend equivalents with respect to any stock-based awards under the 2012 Plan other than options and SARs. Any dividend equivalents payable with respect to performance-based awards will be subject to the same vesting and forfeiture conditions as the award itself.

As of April 30, 2013 the Compensation Committee has not granted any of the above awards other than stock options.

The Compensation Committee reviews all components of the executive’s compensation when determining annual equity awards to ensure that an executive’s total compensation conforms to our overall philosophy and objectives.

Name and Principal Position	Year Ended April 30, 2013	
	Stock Option Grant Date Value	Number of Stock Options Granted
David S. Seltzer President, Chief Executive Officer, Secretary and Treasurer	\$ 1,303,000	100,000
William J. Peters Vice President and Chief Financial Officer	\$ 782,000	60,000
Reuben Seltzer Vice Chairman	\$ 1,303,000	100,000
Kamel Egbaria Executive Vice President and Chief Scientific Officer	—	—
Cameron Durrant ECR Pharmaceuticals Co., Inc. President and Chief Executive Officer	\$ 665,000	50,000

The options generally permit the option holder to buy the number of shares of the underlying common stock (an option exercise) at a price equal to the market price of the common stock at the time of grant. Thus, the options generally gain value only to the extent the stock price exceeds the option exercise price during the term of the option. Generally, the options vest over a period of four years, with 25% vesting upon the first anniversary of the date of grant and 25% on each anniversary thereafter, and expire no later than ten years after grant.

Equity awards are typically granted to our executives annually in conjunction with the review of their individual performance. We set the exercise price of all stock options to equal the closing price of our common stock on the NASDAQ Stock Market on the day of the grant.

As shown in the Grants of Plan-Based Awards Table, three of the Company’s Named Executive Officers received two separate stock option grants in fiscal 2013. The Compensation Committee deemed these two granting events to be reflective of two years’ worth of compensation and in accordance with certain executives’ employment agreements, given that no stock option awards were made in fiscal 2013.

Dr. Egbaria renewed his employment agreement on May 22, 2013 and was granted options on that date.

Historically, stock option awards to executives had been made on an annual basis, in conjunction with the annual meeting of shareholders (typically in November). However, in November 2011 (in fiscal 2012), the awards that would have been made to executives that November were not made at that time and, in fact, were delayed until July 2012. Then, in keeping with the historical cycle of granting stock options in conjunction with the annual meeting of shareholders, stock option awards were conveyed to executives in November 2012. The Company expects to continue the practice of making equity grants, if any, in conjunction with the annual meeting.

Benefits and Other Compensation. We maintain broad-based benefits that are provided to all employees, including health and dental insurance, and a 401(k) plan. Executive officers are eligible to participate in all of our employee benefit plans, at no cost. The Company matches 50% on the first 6% of the contributions to the 401(k) plan for all employees up to the federal maximum amount allowable.

Mr. David Seltzer, Mr. Reuben Seltzer and Mr. William Peters received \$12,000, \$8,000 and \$6,000, respectively, for automobile reimbursements. These amounts were reported as taxable income.

Severance and Change-in-Control Benefits. Pursuant to employment agreements we have entered into with certain of our executives and our 2012 Incentive Compensation Plan, our executives are entitled to specified benefits in the event of the termination of their employment under specified circumstances, including termination following a change in control of our Company. We have provided more detailed information about these benefits, along with estimates of their value under various circumstances, under the caption “Potential Payments upon Termination of Employment or Change-in-Control” below.

We believe providing these benefits help us compete for executive talent. We believe that our severance and change-in-control benefits are generally in line with severance packages offered to executives by other companies.

Tax Considerations

Section 162(m) of the Internal Revenue Code prohibits us from deducting any compensation in excess of \$1 million paid to certain of our executive officers, except to the extent that such compensation is paid pursuant to a shareholder approved plan upon the attainment of specified performance objectives. The Compensation Committee believes that tax deductibility is an important factor, but not the sole factor, to be considered in setting executive compensation policy. Accordingly, the Compensation Committee periodically reviews the potential consequences of Section 162(m) and generally intends to take such reasonable steps as are required to avoid the loss of a tax deduction due to Section 162(m). However, the Compensation Committee may, in its judgment, authorize compensation payments that do not comply with the exemptions in Section 162(m) when it believes that such payments are appropriate to attract and retain executive talent.

Summary Compensation Table

The following table summarizes the compensation of the Named Executive Officers for the fiscal year ended April 30, 2013. The Named Executive Officers are the Company’s Chief Executive Officer, Chief Financial Officer, Vice Chairman, Chief Scientific Officer, and ECR Pharmaceuticals Co., Inc.’s President and Chief Executive Officer.

Name and Principal Position	Year	Salary \$(a)	Bonus \$(b)	Options Awards \$(c)	All Other Compensation \$(d)	Total (\$)
David S. Seltzer	2013	527,000	550,000	1,303,000	24,000	2,404,000
President, Chief Executive Officer Secretary, and Treasurer	2012	465,000	390,000	—	23,000	878,000
	2011	465,000	300,000	578,000	24,000	1,367,000
William J. Peters	2013	319,000	315,000	782,000	20,000	1,436,000
Vice President and Chief Financial Officer	2012	304,000	225,000	—	20,000	549,000
	2011	295,000	150,000	347,000	20,000	812,000
Reuben Seltzer	2013	460,000	500,000	1,303,000	17,000	2,280,000
Vice Chairman	2012	442,000	358,000	—	12,000	812,000
	2011	378,000	275,000	1,097,000	8,000	1,758,000
Kamel Egbaria	2013	379,000	190,000	—	75,000	644,000
Executive Vice President and Chief Scientific Officer	2012	367,000	140,000	630,000	79,000	1,216,000
	2011	350,000	—	539,000	108,000	997,000
Cameron Durrant (e)	2013	128,000	—	665,000	—	793,000
ECR Pharmaceuticals Co., Inc. President and Chief Executive Officer						

(a) Represents base salary through April 30, 2013.

(b) Bonuses represent payments made during the fiscal year, not the bonus earned during the fiscal year.

(c) Represents the fair value of options granted on the grant date in accordance with ASC Topic 718, “Compensation – Stock Compensation”.

(d) Represents the matching contributions to the Hi-Tech Pharmacal Co., Inc. Employee Savings Plan and /or the dollar value of the premium paid by the Company for term life insurance for the benefit of the Named Executive Officer and automobile reimbursement that were reported as taxable income. Dr. Egbaria’s other compensation also includes \$60,000 of rent allowance in 2013, \$60,000 of rent allowance in 2012, \$65,000 of relocation expense in 2011 and \$35,000 of rent allowance in 2011.

(e) Dr. Durrant was hired by the Company in January 2013 and signed an employment agreement to become President and CEO of ECR in March 2013.

Grants of Plan-Based Awards

Name	Grant Date	All Other Option Awards: Number of Securities Underlying Options (#)(a)	Exercise or Base Price of Option Awards (\$/Sh)(b)	Grant Date Fair Value of Stock and Options Awards \$(c)
David S. Seltzer	11/7/12	50,000	31.93	622,000
President, Chief Executive Officer, Secretary and Treasurer	7/16/12	50,000	32.59	681,000
William J. Peters	11/7/12	30,000	31.93	373,000
Vice President and Chief Financial Officer	7/16/12	30,000	32.59	409,000
Reuben Seltzer	11/7/12	50,000	31.93	622,000
Vice Chairman	7/16/12	50,000	32.59	681,000
Cameron Durrant	3/12/13	50,000	34.45	665,000
ECR Pharmaceuticals Co., Inc. President and Chief Executive Officer				

- (a) The amounts set forth in this column reflect the number of stock options granted under our 2012 Plan. The options vest at the rate of 25% per year starting on the first anniversary of the grant and expire in 10 years from the date of grant.
- (b) The exercise price equals the closing price of our common stock on the date of grant.
- (c) The dollar values of stock options disclosed in this column are equal to the aggregate grant date fair value computed in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718, "Compensation – Stock Compensation". See Note [I] of the consolidated financial statements, except no assumptions for forfeitures were included.

Outstanding Equity Awards at Fiscal Year-End

Name	Option Awards			
	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price	Option Expiration Date
David S. Seltzer	75,000	—	\$ 14.99	12/4/13
President, Chief Executive Officer, Secretary, and Treasurer	75,000	—	\$ 12.05	2/1/15
	50,000	—	\$ 23.98	3/8/16
	50,000	—	\$ 10.68	2/2/17
	50,000	—	\$ 10.68	1/29/18
	50,000	—	\$ 5.83	11/13/18
	37,500	12,500	\$ 19.59	11/12/19
	25,000	25,000	\$ 22.25	11/10/20
	—	50,000	\$ 32.59	7/16/22
	—	50,000	\$ 31.93	11/7/22
	<u>412,500</u>	<u>137,500</u>		
William J. Peters	18,750	—	\$ 18.87	8/1/15
Vice President and Chief Financial Officer	6,250	—	\$ 15.09	8/9/16
	12,500	—	\$ 10.68	1/29/18
	6,250	—	\$ 5.83	11/13/18
	18,750	6,250	\$ 19.59	11/12/19
	15,000	15,000	\$ 22.25	11/10/20
	—	30,000	\$ 32.59	7/16/22
	—	30,000	\$ 31.93	11/7/22
	<u>77,500</u>	<u>81,250</u>		

Name	Option Awards			
	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price	Option Expiration Date
Reuben Seltzer	11,250	—	\$ 13.50	11/28/13
Vice Chairman	11,250	—	\$ 10.93	11/15/14
	11,250	—	\$ 24.95	11/8/15
	11,250	—	\$ 14.99	11/9/16
	11,250	—	\$ 9.65	11/15/17
	25,000	—	\$ 9.70	9/12/18
	25,000	—	\$ 5.83	11/13/18
	18,750	6,250	\$ 19.59	11/12/19
	47,500	47,500	\$ 22.25	11/10/20
	—	50,000	\$ 32.59	7/16/22
	—	50,000	\$ 31.93	11/7/22
	<u>172,500</u>	<u>153,750</u>		
Kamel Egbaria	18,658	10,000	\$ 23.10	4/26/20
Executive Vice President and Chief Scientific Officer	20,000	20,000	\$ 27.17	4/26/21
	10,000	30,000	\$ 33.54	4/26/22
	<u>48,658</u>	<u>60,000</u>		
Cameron Durrant	—	50,000	\$ 34.45	3/12/23
ECR Pharmaceuticals Co., Inc., President and Chief Executive Officer	—	50,000		

Options Exercises and Stock Vested

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$)
David S. Seltzer President, Chief Executive Officer, Secretary, and Treasurer	112,500	2,806,000	—	—
William J. Peters Vice President and Chief Financial Officer	30,000	772,000	—	—
Reuben Seltzer Vice Chairman	11,300	278,000	—	—
Kamel Egbaria Executive Vice President and Chief Scientific Officer	11,300	106,000	—	—
Cameron Durrant ECR Pharmaceuticals Co., Inc. President and Chief Executive Officer	—	—	—	—

The Company does not maintain a pension plan, or nonqualified deferred contribution or other nonqualified deferred compensation plans.

Employment Agreements

We have employment agreements with each of our Named Executive Officers.

David S. Seltzer — Chairman of the Board, President, Chief Executive Officer, Secretary and Treasurer

David S. Seltzer serves as Chairman of the Board since September, 2004. David S. Seltzer was elected to serve as President and Chief Executive Officer effective May 1, 1998. Effective as of May 1, 2013, the Company entered into an amended and restated employment agreement with David S. Seltzer pursuant to which Mr. Seltzer is to serve as President and Chief Executive Officer, effective May 1, 2013 through April 30, 2016. The term is automatically renewed for successive one (1) year terms unless terminated (i) by the Company upon six (6) months advance written notice to Mr. Seltzer, (ii) by Mr. Seltzer upon thirty (30) days advance written notice to the Company, or (iii) unless terminated in accordance with the provisions of Section 5 of the amended and restated employment agreement. For fiscal year May 1, 2013 through April 30, 2014, Mr. Seltzer receives a base salary equal to \$538,000 (“Base Salary”) and for each fiscal year thereafter during the term of the amended and restated employment agreement, Mr. Seltzer will be paid a base salary equal to the sum of (a) the Base Salary for the immediately preceding fiscal year and (b) an amount determined by multiplying the Base Salary in effect for the immediately preceding fiscal year by five (5%) percent. Mr. Seltzer may also receive a bonus during each year of employment which shall be approved by the Company’s Compensation Committee. Such bonus may be based on the Company meeting certain fiscal goals and also taking into account, among other things, progress towards strategic objectives not fully measured by pre-tax net income, the Company’s acquisitions, strategic alliances, submissions to the FDA, operational efficiencies and approval of ANDAs by the FDA. During the term of the amended and restated agreement Mr. Seltzer will be eligible to receive annually options to purchase a minimum amount of 50,000 shares of the Company’s common stock. The amended and restated employment agreement contains standard confidentiality provisions and indemnification provisions.

William Peters — Vice President and Chief Financial Officer

On September 2, 2011, the Company and Mr. Peters, the Company’s Chief Financial Officer, entered into Amendment No. 3 to Mr. Peters’ employment agreement. The amendment, effective as of August 1, 2011, extends the term of Mr. Peters’ employment until July 31, 2013. The term is automatically renewed for successive one (1) year terms unless terminated (i) by the Company upon six (6) months advance written notice to Mr. Peters, (ii) by Mr. Peters upon sixty (60) days advance written notice to the Company, or (iii) unless terminated in accordance with the provisions of Section 5 of the agreement. The amendment provides that Mr. Peters will receive as compensation for his services an annual salary equal to \$330,750 for the period August 1, 2012 through July 31, 2013. The employment agreement provides for annual bonuses to be determined in accordance with performance goals set by the Compensation Committee of the Board of Directors and the President of the Company. During the term of the employment agreement Mr. Peters will be eligible to receive options to purchase shares of the Company’s common stock, or in the discretion of the Compensation Committee other stock based or other compensation which the Company may grant in lieu of stock options to executives of the Company. The employment agreement contains standard confidentiality provisions and indemnification provisions.

Reuben Seltzer — Vice Chairman

On November 10, 2010, the Company and Mr. Reuben Seltzer entered into to an employment agreement, effective as of September 13, 2010, which provides for a term of employment until April 30, 2013. The agreement is automatically renewed for successive one (1) year terms unless terminated (i) by the Company upon six (6) months advance written notice to Mr. Seltzer, (ii) by Mr. Seltzer upon thirty (30) days advance written notice to the Company, or (iii) unless terminated in accordance with the provisions of Section 5 of the employment agreement. The term was automatically renewed for a successive one (1) year term. For fiscal year May 1, 2013 through April 30, 2014, Mr. Seltzer receives a base salary equal to \$492,000 (“Base Salary”). The employment agreement provides that he will receive as compensation for his services an annual salary equal to \$425,000 for the period September 13, 2010 through April 30, 2011 and for each fiscal year thereafter during the term of the employment agreement, Mr. Seltzer will be paid a base salary equal to the sum of (a) the Base Salary for the immediately preceding fiscal year and (b) an amount determined by multiplying the Base Salary in effect for the immediately preceding fiscal year by five (5%) percent. Mr. Seltzer may also receive a bonus during each year of employment which shall be determined in accordance with performance goals set by the Company’s Compensation Committee in its sole discretion. The bonus may be based on, among other things, Mr. Seltzer’s development and implementation of strategic objectives, acquisitions, product development, strategic alliances, including but not limited to, licensing arrangements and joint ventures, financings and strategic divestitures. Mr. Seltzer received options to purchase 45,000 shares of the Company’s common stock on November 10, 2010 with an exercise price equal to the closing price as of the close of business on such date. In addition, he received and will be eligible annually to receive options to purchase a minimum amount of 50,000 shares of the Company’s common stock, in accordance with the terms of the Company’s 2012 Plan. The employment agreement contains standard confidentiality provisions and indemnification provisions.

Dr. Kamel Egbaria — Chief Scientific Officer and Executive Vice President

On May 22, 2013, the Company and Dr. Kamel Egbaria entered into an employment agreement (the “Egbaria Agreement”), pursuant to which Dr. Egbaria serves as Chief Scientific Officer and Executive Vice President of the Company. The term of the Egbaria Agreement is from May 1, 2013 until April 30, 2016, unless earlier terminated pursuant to the provisions of Section 5 of the Egbaria Agreement. Dr. Egbaria is to receive as compensation for his services an annual base salary of \$425,000. Upon each anniversary of May 1, 2013 during the term of the Egbaria Agreement, Dr. Egbaria’s salary, as in effect immediately prior to the increase, will be increased by five (5%) percent. Dr. Egbaria will be entitled to receive certain bonuses upon the submission with the FDA of Abbreviated New Drug Applications upon the approval by the FDA of same and shall also be entitled to participate in the Company’s executive bonus pool. Dr. Egbaria received on May 22, 2013 and will be eligible to receive on each anniversary thereof, subject to approval by the Company’s Compensation Committee, an option to purchase 40,000 shares of the Company’s common stock, subject to the Company’s 2012 Plan. On April 26, 2012, 2011 and 2010, respectively, Dr. Egbaria received an option to purchase 40,000 shares of the Company’s common stock, subject to the Company’s 2012 Plan. The Egbaria Agreement contains standard confidentiality provisions and indemnification provisions.

Dr. Cameron Durrant — President and Chief Executive Officer of ECR Pharmaceuticals Co., Inc.

In March 2013, ECR Pharmaceuticals Co., Inc. (“ECR”), the Company’s wholly owned subsidiary, entered into an employment agreement with Dr. Cameron Durrant, pursuant to which Dr. Durrant is to serve as President and Chief Executive Officer of ECR effective as of January 1, 2013 (“Effective Date”). Dr. Durrant is to receive an annual base salary of \$385,000 for his services. Upon each anniversary of the Effective Date during the term of the employment agreement, Dr. Durrant’s salary, in effect immediately prior to the increase, will be increased by five (5%) percent. Dr. Durrant will be eligible to receive a bonus during each year of employment which shall be approved by the Company’s Compensation Committee and the Executive Chairman of ECR in their sole discretion. Such bonus may be based on ECR’s financial performance, including without limitation, earnings, sales revenues, net profits and expenses and ECR’s internal alignment with the Company’s strategic plan direction and development of ECR’s culture and operating principles. During the term of the employment agreement, Dr. Durrant, subject to the Company’s Compensation Committee’s approval, will be eligible to receive annually options to purchase a minimum amount of 30,000 shares of the Company’s common stock at such time as ECR’s other employees receive options. Dr. Durrant received options to purchase 50,000 shares of the Company’s common stock on March 11, 2013. The employment agreement contains standard confidentiality provisions and indemnification provisions.

Involuntary Termination. Certain of our employment agreements with our Named Executive Officers provide for severance pay and other payout amounts in the event that employment is terminated other than for cause or voluntary termination.

Mr. David Seltzer’s amended and restated employment agreement provides that in the event of a termination of employment by the Company without cause, the Company will pay to Mr. Seltzer or to his estate the aggregate amount of his base salary up to the end of the month in which death or termination of employment occurs. The employment agreement further provides that in the event of Mr. Seltzer’s death or total disability, he or his estate will be paid his base salary for the remaining term of the agreement; provided, however, that in the case of a total disability, the base salary paid to Mr. Seltzer shall be reduced by any proceeds paid to Mr. Seltzer, his designee or estate, from a disability insurance policy owned by the Company. In addition, if Mr. Seltzer is terminated by the Company without cause or in the event of Mr. Seltzer’s death or total disability, he or his estate will also be paid an amount equal to the product of (i) the bonus for the year in which such termination, death or total disability occurred and (ii) a fraction, the numerator of which is the number of months during such year which Mr. Seltzer was employed by the Company through and including the month of his death, total disability or termination of employment, and the denominator of which is twelve (12). The amended and restated employment agreement provides that in the event of Mr. Seltzer’s disability which is not a Total Disability (as defined in his amended and restated employment agreement) he will be paid his salary during the continuance of his disability; provided, however, that in the event he recovers sufficiently to return to work for a period of sixty (60) consecutive working days within twelve (12) months after his disability, he shall be fully reinstated. The salary paid to Mr. Seltzer during his disability will be reduced by any proceeds paid to Mr. Seltzer from a disability insurance policy owned by the Company.

If Mr. William Peters is terminated, or if he terminates his employment for Good Reason, as defined in his employment agreement, then the Company will pay to him severance payments equal to the sum of (i) his salary for the greater of six (6) months or the balance of the term of his agreement and (ii) the pro rata portion of his annual bonus for the prior year. In addition, the Company will continue to keep in effect all health, insurance and welfare benefits for a period of the lesser of six months from the date of termination or until Mr. Peters obtains similar benefits from a new employer. Mr. Peters will not be entitled to severance if the Company gives six (6) months advance written notice that a decision not to renew his employment agreement has been made by the Company, or if he is terminated For Cause (as defined in his employment agreement), or his employment is terminated due to death or Total Disability (as defined in his employment agreement) or his employment is terminated due to a Change in Control (as defined in this employment agreement). The employment agreement provides that in the event of Mr. Peters’ disability, which is not a Total Disability (as defined in his employment agreement), he will be paid his salary during the continuance of his disability; provided, however, that the salary paid to Mr. Peters during his disability will be reduced by any proceeds paid to Mr. Peters from a disability insurance policy owned by the Company.

Mr. Reuben Seltzer's Employment Agreement provides that in the event of a termination of Mr. Seltzer's employment by the Company without cause or by Mr. Seltzer for Good Reason (as defined in his employment agreement), Mr. Seltzer will receive severance equal to the sum of (i) his salary for the greater of six (6) months or the balance of the term of the employment agreement and (ii) the pro rata portion of his annual bonus for the prior year. The employment agreement provides that in the event of Mr. Seltzer's disability, which is not a Total Disability (as defined in his employment agreement), he will be paid his salary during the continuance of his disability; provided, however, that the salary paid to Mr. Seltzer will be reduced by any proceeds paid to Mr. Seltzer or his designee, from a disability insurance policy owned by the Company.

The Egbaria Agreement provides that Dr. Egbaria's employment shall terminate in the event of Dr. Egbaria's death or total disability, or a termination for Cause, as defined in the Egbaria Agreement, or a termination by Dr. Egbaria for Good Reason, as defined in the Egbaria Agreement, or a termination by the Company upon six (6) months' prior written notice (a "Discretionary Termination"). In the case of a Discretionary Termination or a termination by Dr. Egbaria for Good Reason, Dr. Egbaria will be entitled to receive severance payments equal to the sum of (i) the greater of (A) six (6) months of Dr. Egbaria's salary for the year in which the Discretionary Termination or termination for Good Reason occurs or (B) Dr. Egbaria's salary for the balance of the term of the Egbaria Agreement and (ii) an amount equal to the bonus granted to Dr. Egbaria for the year prior to such termination. In addition, the Company will keep in effect all health insurance and welfare benefits for a period equal to the lesser of (i) the balance of the term of the Egbaria Agreement or (ii) until Dr. Egbaria obtains similar benefits from a new employer. Dr. Egbaria is not entitled to receive severance in the event his employment is terminated for Cause, or as a result of his Total Disability or death. The Egbaria Agreement provides that in the event of Dr. Egbaria's disability, which is not a Total Disability (as defined in the Egbaria Agreement), he will be paid his salary during the continuance of his disability; provided, however, that the salary paid to him will be reduced by any proceeds paid to Dr. Egbaria from a disability insurance policy owned by the Company.

Dr. Cameron Durrant's employment agreement provides that Dr. Durrant's employment shall terminate in the event of Dr. Durrant's death or total disability or a termination For Cause, as defined in the employment agreement, or a termination by Dr. Durrant for Good Reason, as defined in the employment agreement, or a termination by ECR upon six (6) months' prior written notice (a "Discretionary Termination"); or a Change in Control, as defined in the employment agreement. In the case of a Discretionary Termination or a termination by Dr. Durrant for Good Reason, Dr. Durrant will be entitled to receive severance payments equal to (i) the greater of (A) six (6) months of Dr. Durrant's salary for the year in which the Discretionary Termination or termination for Good Reason occurs or (B) Dr. Durrant's salary for the balance of the term of the agreement and (ii) a pro-rated portion of the bonus received by Dr. Durrant for the year of the Discretionary Termination or termination for Good Reason. In addition, ECR will keep in effect all health insurance and welfare benefits for a period equal to the lesser of the balance of the term of the agreement or until Dr. Durrant obtains similar benefits from a new employer. Dr. Durrant is not entitled to receive severance in the event his employment is terminated For Cause or as a result of his disability or death. The employment agreement provides that in the event of Dr. Durrant's disability, which is not a Total Disability (as defined in his employment agreement), he will be paid his salary during the continuance of his disability; provided, however, that the salary paid to him shall be reduced by any proceeds paid to Dr. Durrant from a disability insurance policy owned by ECR.

Change in Control. Our employment agreement with Mr. David Seltzer provides in the event of a "Change in Control" of the Company during the term of his employment under his employment agreement, followed by Mr. Seltzer's termination for any reason whatsoever, including his voluntary termination within 24 months of a Change in Control, by the Company and/or its successor or by Mr. Seltzer, Mr. Seltzer will receive severance pay in a lump sum equal to three (3) times (i) his current base salary for the calendar year in which such termination occurs plus (ii) the bonus declared payable to him for the preceding calendar year; the continuation of health care benefits for 24 months; the continuance of his automobile lease then in effect, but not more than 3 years; appropriate outplacement services not to exceed \$15,000 for up to 12 months from the date of his termination; an office consistent with Mr. Seltzer's office immediately prior to such termination in a comparable location for a period of one (1) year; and the immediate vesting of all of Mr. Seltzer's stock options under the Company's 2012 Plan held by him prior to the effective date of the Change in Control. The payment of the severance and bonus shall be made as soon as practicable after termination of employment. In the event any payment or distribution to Mr. Seltzer is subject to an excise tax, Mr. Seltzer will be entitled to receive an additional payment ("Gross-Up Payment") from the Company in an amount such that after payment by Mr. Seltzer of all taxes, including any excise tax imposed on the Gross-Up Payment, Mr. Seltzer retains an amount of the Gross-Up Payment equal to the excise tax imposed on the payments.

Mr. Seltzer's employment agreement provides that a "Change in Control" shall be deemed to occur upon the earliest to occur after the date of the agreement of any of the following events:

(i) **Acquisition of Stock by Third Party.** Any Person (as defined in the employment agreement) is or becomes the Beneficial Owner (as defined in the employment agreement), directly or indirectly, of securities of the Company representing twenty-five (25%) percent or more of the combined voting power of the Company's then outstanding securities and such Person has initiated in the past or thereafter initiates actions or demonstrates an intent to influence or control the business, affairs or management of the Company or to cause the Company to enter into a transaction or a series of transactions with such Person or a third party without the prior consent or request of the Board of Directors;

(ii) Change in Board of Directors. During any period of 12 months, individuals who at the beginning of such period constitute the Board, and any new director whose election by the Board or nomination for election by the Company's shareholders was approved by a vote of at least a majority of the directors then still in office who either were directors at the beginning of the period or whose election or nomination for election was previously so approved, cease for any reason to constitute at least a majority of the Board;

(iii) Corporate Transactions. The effective date of a merger or consolidation of the Company with any other entity, other than a merger or consolidation which would result in the voting securities of the Company outstanding immediately prior to such merger or consolidation continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) more than fifty-one (51%) percent of the combined voting power of the voting securities of the surviving entity outstanding immediately after such merger or consolidation and with the power to elect at least a majority of the board of directors or other governing body of such surviving entity;

(iv) Liquidation. The approval by the stockholders of the Company of a complete liquidation of the Company or an agreement for the sale or disposition by the Company of all or substantially all of the Company's assets;

(v) Other Events. There occurs any other event of a nature that would be required to be reported in response to Item 6(e) of Schedule 14A of Regulation 14A (or a response to any similar item on any similar schedule or form) promulgated under the Exchange Act, whether or not the Company is then subject to such reporting requirement.

Our employment agreement with Mr. William Peters provides that in the event of a "Change in Control" the Company will pay or cause its successor to pay to Mr. Peters in a lump sum an amount equal to two (2) times his base salary which equals the sum of (i) his annual salary on the day preceding the Change in Control, plus (ii) the annual bonus for the year immediately preceding the Change in Control. This amount will be made in a lump sum payment within fifteen (15) days after the Change in Control. All health, insurance and welfare benefits will also continue for the lesser of one year or the eligibility of similar health, insurance and welfare benefits from a new employer.

A "Change of Control" shall be deemed to occur upon the earliest to occur after the date of the agreement of any of the following events:

(i) Acquisition of Stock by Third Party. Any Person (as defined in the employment agreement) is or becomes the Beneficial Owner (as defined in the employment agreement), directly or indirectly, of securities of the Company representing forty (40%) percent or more of the combined voting power of the Company's then outstanding securities;

(ii) Change in Board of Directors. The date when continuing Directors (as defined in the employment agreement) cease to be a majority of the Directors then in office, it being understood that it shall not be deemed a Change in Control as long as the majority of the Directors were nominated by the Continuing Directors;

(iii) Corporate Transactions. The effective date of a merger or consolidation of the Company with any other entity, and with the power to elect at least a majority of the board of directors or other governing body of such surviving entity; and

(iv) Liquidation. The approval by the stockholders of the Company of a complete liquidation of the Company or an agreement for the sale or disposition by the Company of all or substantially all of the Company's assets.

Our employment agreement with Mr. Reuben Seltzer provides that in the event of a Change in Control of the Company (as defined in his employment agreement), the Company will pay or cause its successor to pay to Mr. Reuben Seltzer in a lump sum within fifteen (15) days after the Change in Control, an amount equal to three (3) times his base compensation which equals the sum of (i) his annual salary on the day preceding the Change in Control, plus (ii) his annual bonus for the year immediately preceding the Change in Control. In addition, following a Change in Control, at no cost to Mr. Reuben Seltzer, the Company will maintain for Mr. Reuben Seltzer and his dependents, all health, insurance and welfare benefits for the lesser of one year or until he and his dependents are eligible for similar health, insurance and welfare benefits from his new employer and will continue to pay the automobile allowance provided in Section 4.4 of his employment agreement until the end of the automobile lease then in effect but not more than two (2) years.

A "Change in Control" shall be deemed to occur upon the earliest to occur after the date of his employment agreement of any of the following events:

(a) Acquisition of Stock by Third Party. Any Person (as defined in the employment agreement) is or becomes the Beneficial Owner (as defined in the employment agreement), directly or indirectly, of securities of the Company representing forty (40%) percent or more of the combined voting power of the Company's then outstanding securities ("Acquisition").

(b) Change in Board of Directors. The date when Continuing Directors cease to be a majority of the Directors then in office, it being understood that it shall not be deemed a Change in Control as long as the majority of the Directors were nominated by the Continuing Directors (as defined in the employment agreement);

(c) Corporate Transactions. The effective date of a merger or consolidation of the Company with any other entity, and with the power to elect at least a majority of the board of directors or other governing body of such surviving entity; and

(d) Liquidation. The approval by the stockholders of the Company of a complete liquidation of the Company or an agreement for the sale or disposition by the Company of all or substantially all of the Company's assets.

In the event Dr. Egbaria's employment is terminated following a Change in Control (as defined in the Egbaria Agreement), which does not include a termination as a result of Cause, or Dr. Egbaria's death or total disability, the Company will pay or cause its successor to pay to Dr. Egbaria an amount equal to two (2) times Dr. Egbaria's base compensation which equals the sum of (i) his annual salary on the day preceding the Change in Control Termination, plus (ii) an amount equal to the aggregate bonus for the year immediately preceding the Change in Control Termination. In addition, following a Change in Control Termination, at no cost to Dr. Egbaria, the Company or its successor will keep in effect for Dr. Egbaria and his dependents, all health, insurance and welfare benefits for Dr. Egbaria and his dependents, benefits for a period equal to the lesser of one (1) year or until Dr. Egbaria and his dependents obtains similar health, insurance and welfare benefits from a new employer.

A "Change in Control" shall be deemed to occur upon the earliest to occur after the date of this Agreement of any of the following events:

(a) Acquisition of Stock by Third Party. Any Person (as hereinafter defined) is or becomes the Beneficial Owner (as hereinafter defined), directly or indirectly, of securities of the Company representing forty (40%) percent or more of the combined voting power of the Company's then outstanding securities and such Person initiates actions to cause the Company to enter into a transaction or series of transactions with such Person or a third party without the prior consent or request of the Board of Directors;

(b) Change in Board of Directors. The date when Continuing Directors cease to be a majority of the Directors then in office, it being understood that it shall not be deemed a Change in Control as long as the majority of the Directors were nominated by the Continuing Directors;

(c) Corporate Transactions. The effective date of a merger or consolidation of the Company with any other entity where the Company is not the surviving entity, and the surviving entity has the power to elect at least a majority of the board of directors or other governing body of such surviving entity; and

(d) Liquidation. The approval by the stockholders of the Company of a complete liquidation of the Company or an agreement for the sale or disposition by the Company of all or substantially all of the Company's assets.

In the event Dr. Durrant's employment is terminated within the six (6) month period following a Change in Control (as defined in his agreement), he terminates his agreement for Good Reason, or ECR or its successor terminates his employment ("Change in Control Termination"), which does not include a termination as a result of Cause or Dr. Durrant's death or total disability, ECR will pay or cause its successor to pay to Dr. Durrant a lump sum within thirty (30) days after the Change in Control Termination, an amount equal to one and a half (1.5) times Dr. Durrant's base compensation which equals the sum of (i) his annual salary on the day preceding the Change in Control Termination, plus (ii) an amount equal to the aggregate bonus received by Dr. Durrant for the year immediately preceding the Change in Control Termination if the Change of Control occurs on or prior to April 30, 2014. In the event a Change in Control Termination occurs during the term of the Agreement after April 30, 2014, ECR will pay or cause its successor to pay to Dr. Durrant in a lump sum within thirty (30) days after the Change in Control Termination, an amount equal to two (2) times Dr. Durrant's base compensation which equals (i) his annual salary on the day preceding the Change in Control Termination, plus (ii) an amount equal to the aggregate bonus received by Dr. Durrant for the year immediately preceding the Change in Control Termination. In addition, following a Change in Control Termination, at no cost to Dr. Durrant, the Company or its successor will keep in effect for Dr. Durrant and his dependents, all health, insurance and welfare benefits for Dr. Durrant and his dependents, benefits for a period equal to the lesser of one (1) year or until Dr. Durrant and his dependents obtains similar health, insurance and welfare benefits from a new employer.

A "Change in Control" shall be deemed to occur upon the earliest to occur after the date of his agreement of any of the following events:

(a) Acquisition of Stock by Third Party. Any Person (as hereinafter defined) is or becomes the Beneficial Owner (as hereinafter defined), directly or indirectly, of securities of ECR representing forty (40%) percent or more of the combined voting power of ECR's then outstanding securities and such Person initiates actions to cause ECR to enter into a transaction or series of transactions with such Person or a third party without the prior consent or request of the Board of Directors.

(b) Change in Board of Directors. The date when Continuing Directors cease to be a majority of the Directors then in office, it being understood that it shall not be deemed a Change in Control as long as the majority of the Directors were nominated by the Continuing Directors.

(c) Corporate Transactions. The effective date of a merger or consolidation of ECR with any other entity where ECR is not the surviving entity, and the surviving entity has the power to elect at least a majority of the board of directors or other governing body of such surviving entity; and

(d) Liquidation. The approval by the shareholders of ECR of a complete liquidation of ECR or an agreement for the sale or disposition by ECR of all or substantially all of ECR's assets.

Potential Payments Upon Termination of Employment or Change in Control

The following information and table set forth the amount of payments to each of our Named Executive Officers in the event of a termination of employment as a result of involuntary termination and termination following a change in control.

Assumptions and General Principles. The following assumptions and general principles apply with respect to the following table and any termination of employment of a Named Executive Officer:

- The amounts shown in the table assume that each Named Executive Officer was terminated on April 30, 2013. Accordingly, the table reflects amounts earned as of April 30, 2013 and includes estimates of amounts that would be paid to the Named Executive Officer upon the occurrence of a termination or change in control. The actual amounts to be paid to a Named Executive Officer can only be determined at the time of the termination or change in control.
- Because we have assumed an April 30, 2013 termination date, each of the Named Executive Officers would have been entitled to receive one hundred (100%) percent of the annual bonus payment made for fiscal year 2012 that was paid in fiscal 2013. If termination would occur in fiscal 2013, the bonus amount would be the bonus amount that the Board determines to pay out for the year ended April 30, 2013.
- A Named Executive Officer may exercise any stock options that are exercisable prior to the date of termination and any payments related to these stock options are not included in the table because they are not severance payments.

	<u>David Seltzer</u>	<u>William Peters(a)</u>	<u>Reuben Seltzer(b)</u>	<u>Kamel Egbaria</u>	<u>Cameron Durrant</u>
<u>Involuntary Termination</u>					
Prorated annual bonus compensation.....	\$ 550,000	\$ 315,000	\$ 500,000	\$ 190,000	—
Cash severance payment.....	553,000	413,000	483,000	199,000	\$ 193,000
Continued health care benefits and other.....	—	14,000	52,000	27,000	15,000
Total	\$ 1,103,000	\$ 742,000	\$ 1,035,000	\$ 416,000	\$ 208,000
<u>Change in Control with Termination</u>					
Prorated annual bonus compensation.....	\$ —	\$ —	\$ —	\$ —	—
Cash severance payment.....	3,231,000	1,703,000	3,340,000	1,138,000	\$ 809,000
Continued health care benefits and other.....	157,000	27,000	77,000	27,000	15,000
Total	\$ 3,388,000	\$ 1,730,000	\$ 3,417,000	\$ 1,165,000	\$ 824,000

(a) Mr. Peters' Change in Control provision is paid upon a change in control regardless of whether he is terminated or not.

(b) Mr. Seltzer's Change in Control provision is paid upon a change in control regardless of whether he is terminated or not.

As described more fully below, this chart summarizes the annual cash compensation for the Company's non-employee directors during fiscal year 2013.

Director Compensation

<u>Name</u>	<u>Fees Earned or Paid in Cash</u>	<u>Stock Awards</u>	<u>Option Awards (a)</u>	<u>All Other Compensation</u>	<u>Total</u>
Martin M. Goldwyn.....	\$ 47,000	—	\$ 261,000	—	\$ 308,000
Yashar Hirshaut, M.D.....	\$ 50,000	—	\$ 261,000	—	\$ 311,000
Jack van Hulst.....	\$ 50,000	—	\$ 261,000	—	\$ 311,000
Anthony J. Puglisi.....	\$ 50,000	—	\$ 261,000	—	\$ 311,000
Bruce W. Simpson.....	\$ 50,000	—	\$ 261,000	—	\$ 311,000

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- (a) Represents the dollar values of stock options disclosed in this column are equal to the aggregate grant date fair value computed in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718, "Compensation – Stock Compensation". See Note [I] of the consolidated financial statements in the Company's Form 10-K, except no assumptions for forfeitures were included.

Historically, stock option awards to directors had been made on an annual basis, in conjunction with the annual meeting of shareholders (typically in November). However, in November 2011 (in fiscal 2012), the awards that would have been made to directors that November were not made at that time and, in fact, were delayed until July 2012. Then, in keeping with the historical cycle of granting stock options in conjunction with the annual meeting of shareholders, stock option awards were conveyed to directors in November 2012. The Company expects to continue the practice of making equity grants, if any, in conjunction with the annual meeting.

Stock Option Plans

The 2009 Stock Option Plan

The Company's 2009 Stock Option Plan provides for a total of 1,900,000 shares of Common Stock authorized to be granted under such Plan. During fiscal 2013, the Company granted options to purchase 395,000 shares of Common Stock at a weighted average exercise price of \$32.59 per share. During fiscal 2013, 8,000 options were cancelled or expired, and the remaining 1,513,000 shares available for future grant under the 2009 Plan were rolled into the 2012 Plan.

Directors Plan

The Company's 1994 Directors Stock Option Plan, as amended, provides for a total of 900,000 shares of Common Stock authorized to be granted under such Plan.

The Directors Plan provides for the automatic annual grant of options to non-employee directors and is administered by the Board of Directors. Each non-employee director will be automatically granted 10,000 shares of Common Stock on the date of each annual meeting of the Company's shareholders. During fiscal 2013, the Company granted options to purchase 50,000 shares of Common Stock at a weighted average exercise price of \$32.59 per share to non-employee directors. The remaining shares available for future grant under the Directors Plan were rolled into the 2012 Plan.

The 2012 Incentive Compensation Plan

In November 2012, the Company replaced the existing 2009 Stock Option Plan and the 1994 Directors Stock Option Plan with the 2012 Incentive Compensation Plan ("2012 Plan"). The 2012 Plan replaces both plans and the options granted under the 2009 Plan and the Directors Plan will continue in effect under the 2012 Plan.

The Company's 2012 Plan provides for a total of 1,500,000 shares of Common Stock authorized to be granted under such Plan. During fiscal 2013, the Company granted options to purchase 448,000 shares of Common Stock under the 2012 Plan, at a weighted average exercise price of \$32.21 per share to employees. 50,000 options were granted to non-employee directors under the 2012 Plan in the fiscal year ending April 30, 2013. During fiscal 2013, 4,000 options were cancelled or expired, and 1,810,000 shares are available for future grant under such Plan. The Company's 2012 Plan provides for the grant of options to its key employees and directors in order to give such employees a greater personal interest in the success of the Company and an added incentive to continue and advance in their employment. The Company's 2012 Plan provides for a fifteen (15) year expiration period for non-statutory options and ten years for incentive stock options granted thereunder and allows for the exercise of options by delivery by the optionee of previously owned Common Stock of the Company having a fair market value equal to the option price, or by a combination of cash and Common Stock.

The 2012 Incentive Compensation Plan is administered by the Compensation Committee of the Board of Directors. The Committee has broad discretion in determining the recipients of options and numerous other terms and conditions of the options.

The exercise price for shares purchased upon the exercise of non-statutory options granted under the 2012 Plan is determined by the Compensation Committee as of the date of the grant.

The exercise price of an incentive stock option must be at least equal to the fair market value of the Common Stock on the date such option is granted (110% of the fair market value for shareholders who, at the time the option is granted, own more than 10% of the total combined classes of stock of the Company or any subsidiary). No employees may be granted incentive stock options in any year for shares having a fair market value, determined as of the date of grant, in excess of \$100,000.

No incentive stock option may have a term of more than ten years (in the case of incentive stock options, five years for shareholders holding ten (10%) percent or more of the Common Stock of the Company). Options generally may be exercised only if the option holder remains continuously associated with the Company or a subsidiary from the date of grant to the date of exercise. However, options may be exercised upon termination of employment or upon the death or disability of any employee within certain specified periods.

The Company's 2012 Plan provides for the automatic annual grant of options to non-employee directors. Each non-employee director will be automatically granted 10,000 shares of Common Stock on the date of each annual meeting of the Company's shareholders. During fiscal 2013, the Company granted options to purchase 50,000 shares of Common Stock at a weighted average exercise price of \$31.93 per share to non-employee directors.

To remain eligible, a non-employee director must continue to be a member of the Board of Directors. Each option granted is exercisable in increments of twenty-five (25%) percent per year commencing on the first anniversary date of the date of grant. The exercise price for all options may not be less than the fair market value of the Common Stock on the date of grant. Director options under the 2012 Plan have a term of 10 years and may be exercised for limited periods after a person ceases to serve as a director.

Shareholder Say-on-Pay Votes

At our 2012 annual shareholders meeting, we provided our shareholders with the opportunity to cast an annual advisory vote on executive compensation. Over 97% of the votes cast on this "2012 say-on-pay vote" were voted in favor of the proposal. We have considered the 2012 say-on-pay vote and we believe that the support of our shareholders for the 2012 say-on-pay vote proposal indicates that our shareholders are generally supportive of our approach to executive compensation. Thus, we did not make changes to our executive compensation arrangements in response to the 2012 say-on-pay vote. In the future, we will continue to consider the outcome of our say-on-pay votes when making compensation decisions regarding the Named Executive Officers. We intend to submit the Company's executive compensation policies and practices for a non-binding advisory vote each year.

Compensation Committee Report

The Compensation Committee has reviewed and discussed the Compensation Discussion and Analysis with management. Based on this review and discussion, the Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this Annual Report on Form 10-K.

The Compensation Committee
Bruce W. Simpson
Yashar Hirshaut, M.D.
Jack Van Hulst

Dated: July 12, 2013

The information contained in the report above shall not be deemed to be "soliciting material" or to be "filed" with the Securities and Exchange Commission, nor shall such information be incorporated by reference into any future filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except to the extent specifically incorporated by reference therein.

Compensation Committee Interlocks and Insider Participation

The Compensation Committee of our board of directors Board of Directors is currently composed of Bruce W. Simpson (chair), Yashar M. Hirshaut, M.D., and Jack van Hulst. None of the members of the Compensation Committee has ever been an officer or employee of ours. None of our Named Executive Officers serves or has served as a member of the Board of Directors or compensation committee of any other company that had one or more executive officers serving as a member of our Board of Directors or Compensation Committee.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

The following table identifies as of July 12, 2013 each person known to the Company to be the beneficial owner of more than five percent of the Company's Common Stock, each director of the Company, and all directors and executive officers of the Company as a group, and sets forth the number of shares of the outstanding Common Stock beneficially owned by each such person and such group and the percentage of the shares of the outstanding Common Stock owned by each such person and such group. Except as noted below, the named person has sole voting power and sole investment power over the securities.

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership (1)	Percent of Common Stock
David S. Seltzer c/o Hi-Tech Pharmacal Co., Inc. 369 Bayview Avenue Amityville, New York 11701	1,963,630 ⁽²⁾	14.0%
Reuben Seltzer c/o Hi-Tech Pharmacal Co., Inc. 369 Bayview Avenue Amityville, New York 11701	1,009,068 ⁽³⁾	7.3%
Yashar Hirshaut, M.D. c/o Hi-Tech Pharmacal Co., Inc. 369 Bayview Avenue Amityville, New York 11701	131,375 ⁽⁴⁾	1.0%
William Peters..... c/o Hi-Tech Pharmacal Co., Inc. 369 Bayview Avenue Amityville, New York 11701	85,000 ⁽⁵⁾	*
Martin M. Goldwyn c/o Tashlik Goldwyn Crandell Levy LLP. 40 Cuttermill Road Great Neck, New York 11021	70,194 ⁽⁶⁾	*
Anthony J. Puglisi..... c/o Hi-Tech Pharmacal Co., Inc. 369 Bayview Avenue Amityville, New York 11701	62,250 ⁽⁷⁾	*
Kamel Egbaria c/o Hi-Tech Pharmacal Co., Inc. 369 Bayview Avenue Amityville, New York 11701	48,658 ⁽⁸⁾	*
Bruce W. Simpson c/o Hi-Tech Pharmacal Co., Inc. 369 Bayview Avenue Amityville, New York 11701	25,468 ⁽⁹⁾	*
Jack van Hulst..... c/o Hi-Tech Pharmacal Co., Inc. 369 Bayview Avenue Amityville, New York 11701	21,281 ⁽¹⁰⁾	*
Gary M. April c/o Hi-Tech Pharmacal Co., Inc. 369 Bayview Avenue Amityville, New York 11701	3,125 ⁽¹¹⁾	*

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership (1)	Percent of Common Stock
Cameron Durrant c/o Hi-Tech Pharmacal Co., Inc. 369 Bayview Avenue Amityville, New York 11701	—	—
All Directors and Executive Officers as a group (11 persons).....	3,420,049 ⁽¹²⁾	23.4%
Fidelity Management & Research Co..... 82 Devonshire Street V 10 G Boston, Massachusetts 02109-3605	2,034,299 ⁽¹³⁾	15.0%
Royce & Associates LLC..... 745 Fifth Avenue New York, New York 10151-0099.	1,669,856 ⁽¹³⁾	12.3%
BlackRock Global Investors..... 400 Howard Street San Francisco, California 94105-2618	1,018,020 ⁽¹³⁾	7.5%

* Amount represents less than one (1%) percent of Common Stock including shares issuable to such beneficial owner under options which are presently exercisable or will become exercisable within 60 days.

- (1) Unless otherwise indicated, each person has sole voting and investment power with respect to the shares shown as beneficially owned by such person.
- (2) Amount includes options to purchase 425,000 shares of Common Stock exercisable within 60 days of July 12, 2013 and 224,927 shares of Common Stock owned by Mr. Seltzer's wife and children and trusts for the benefit of his children.
- (3) Amount includes options to purchase 185,000 shares of Common Stock exercisable within 60 days of July 12, 2013 and 302,558 shares of Common Stock owned by Mr. Seltzer's wife and children.
- (4) Amount represents options to purchase 85,875 shares of Common Stock exercisable within 60 days of July 12, 2013.
- (5) Amount includes options to purchase 85,000 shares of Common Stock exercisable within 60 days of July 12, 2013.
- (6) Amount includes options to purchase 70,194 shares of Common Stock exercisable within 60 days of July 12, 2013.
- (7) Amount includes options to purchase 62,250 shares of Common Stock exercisable within 60 days of July 12, 2013.
- (8) Amount includes options to purchase 48,658 shares of Common Stock exercisable within 60 days of July 12, 2013.
- (9) Amount includes options to purchase 25,468 shares of Common Stock exercisable within 60 days of July 12, 2013.
- (10) Amount includes options to purchase 21,281 shares of Common Stock exercisable within 60 days of July 12, 2013.
- (11) Amount represents options to purchase 3,125 shares of Common Stock exercisable within 60 days of July 12, 2013.
- (12) Amount includes options to purchase 1,011,851 shares of Common Stock exercisable within 60 days of July 12, 2013.
- (13) Source: 13F Form filings March 31, 2013

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE.

The Company and Reuben Seltzer have a 17.7% and 17.7% interest, respectively, in Marco Hi-Tech JV LLC, a New York limited liability company ("Marco Hi-Tech"), which markets raw materials for nutraceutical products.

The Company is jointly developing a generic product outside of its area of expertise with EMET Pharmaceuticals ("EMET"), previously known as XCell Pharmaceuticals, and another company. Reuben Seltzer is a principal of EMET. During the fiscal year ended April 30, 2013, the Company spent approximately \$471,000 on this project, which was included in research and development expense.

Tashlik Goldwyn Crandell Levy LLP received \$506,000 in legal fees for services performed for the Company during the Company's fiscal year ended April 30, 2013. Mr. Martin M. Goldwyn, a partner of such firm, is a director of the Company.

The Company has adopted a policy for approval of transactions between the Company and its directors, director nominees, executive officers, greater than five (5%) percent beneficial owners and their respective immediate family members. The policy is not in writing and the Committee has not adopted any pre-approvals under the policy. The related parties transactions described above are subject to, and have been approved and ratified, under this policy.

The policy provides that the Audit Committee reviews all related party transactions subject to the policy and determines whether or not to approve or ratify those transactions. In doing so, the Audit Committee takes into account, among other factors it deems appropriate, whether the transaction is on terms that are no less favorable to the Company than terms generally available to an unaffiliated third party under the same or similar circumstances and the extent of the related party's interest in the transaction. A summary of any new transactions is provided to the Board for its review in connection with each regularly scheduled Committee meeting.

The Company believes that material affiliated transactions between the Company and its directors, officers, principal stockholders or any affiliates thereof have been, and will be in the future, on terms no less favorable than could be obtained from unaffiliated third parties.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

Audit Fees

EisnerAmper LLP has served as the auditors for the Company for the fiscal year ended April 30, 2013. EisnerAmper LLP has billed or is expected to bill us \$438,000 and \$563,000, in the aggregate, for professional services for the audit of our annual financial statements and audit of the Company's internal controls in compliance with the Sarbanes-Oxley Act of 2002 for fiscal 2013 and 2012, respectively, and for the review of our interim financial statements which are included in our quarterly reports on Form 10-Q for fiscal 2013 and 2012.

Audit-Related Fees

EisnerAmper LLP has billed or is expected to bill us \$61,000 and \$68,000 for other audit-related fees for fiscal 2013 and 2012, respectively. Other audit-related fees related primarily to services rendered in connection with our filing of registration statements with the SEC and due diligence in connection with potential acquisitions and accounting consultations.

Tax Fees

EisnerAmper LLP has billed or is expected to bill us \$87,000 and \$111,000 for fiscal 2013 and 2012, respectively, for tax services including tax compliance.

All Other Fees

The Company did not engage EisnerAmper LLP for professional services other than those services captioned "Audit Fees", "Audit Related Fees" and "Tax Fees" in fiscal 2013.

All non-audit services were reviewed with the Audit Committee, which concluded that the provision of such services by EisnerAmper LLP was compatible with the maintenance of that firm's independence in the conduct of its auditing function.

Policy on Audit Pre-Approval of Audit and Permissible Non-Audit Services of Independent Auditor

Consistent with SEC policies regarding auditor independence, the Audit Committee has responsibility for appointing, setting compensation and overseeing the work of the independent auditor. In recognition of this responsibility, the Audit Committee has established a policy to pre-approve all audit and permissible non-audit services provided by the independent auditor.

Prior to engagement of the independent auditor for the next year's audit, management will submit a list of services and related fees expected to be rendered during that year within each of four categories of services to the Audit Committee for approval.

1. *Audit* services include audit and review work performed on the financial statements, as well as work that generally only the independent auditor can reasonably be expected to provide, including comfort letters, statutory audits, and discussions surrounding the proper application of financial accounting and/or reporting standards.

2. *Audit-Related* services are for assurance and related services that are traditionally performed by the independent auditor, including due diligence related to mergers and acquisitions, employee benefit plan audits, and special procedures required to meet certain regulatory requirements.

3. *Tax* services include all services, except those services specifically related to the audit of the financial statements, performed by the independent auditor's tax personnel, including tax analysis; assisting with coordination of execution of tax related activities, primarily in the area of corporate development; supporting other tax related regulatory requirements; and tax compliance and reporting.

4. *Other Fees* are those associated with services not captured in the other categories. The Company generally does not request such services from the independent auditor.

Prior to engagement, the Audit Committee pre-approves independent auditor services within each category. The fees are budgeted and the Audit Committee requires the independent auditor and management to report actual fees versus the budget periodically throughout the year by category of service. During the year, circumstances may arise when it may become necessary to engage the independent auditor for additional services not contemplated in the original pre-approval categories. In those instances, the Audit Committee requires specific pre-approval before engaging the independent auditor.

The Audit Committee may delegate pre-approval authority to one or more of its members. The member to whom such authority is delegated must report, for informational purposes only, any pre-approval decisions to the Audit Committee at its next scheduled meeting.

ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K.

- (a) (1) Financial Statements filed as part of this Report are listed in Item 8 of this Report.
 (2) No other financial schedules have been included because they are not applicable, not required or because required information is included in the consolidated financial statements or notes thereto.

(a) Exhibit Number	Description of Document	Page Number Foot-Notes
3.1	Certificate of Amendment to the Certificate of Incorporation	(1)
3.2	Certificate of Incorporation and By-Laws	(2)
3.3	By-laws	(3)
4.3	Copy of Hi-Tech Pharmacal Co., Inc. 2009 Stock Option Plan	(4)
4.4	Copy of Hi-Tech Pharmacal Co., Inc. Stock Option Agreement	(5)
4.5	Copy of 1994 Directors Stock Option Plan, as Amended	(6)
4.6	Copy of Hi-Tech Pharmacal Co., Inc. 2012 Incentive Compensation Plan	(7)
10.1	Amended and Restated Executive Employment Agreement with David S. Seltzer	(8)
10.2	Employment Agreement of William Peters	(9)
10.3	Amendment No.1 to Employment Agreement of William Peters	(10)
10.4	Amendment No. 2 to Employment Agreement of William Peters	(11)
10.5	Employment Agreement of Cameron Durrant	(12)
10.6	Employment Agreement of Gary M. April	(13)
10.7	Amended and Restated Employment Agreement of Kamel Egbaria	(14)
10.8	Supply Agreement for Dorzolamide Hydrochloride with Ragactives S.L.U. effective as of July 18, 2008. Portions of Exhibit 10.10 have been omitted pursuant to a request for confidential treatment and the non-public material has been filed separately with the Commission.	(15)
10.9	Revolving Credit Agreement, dated as of May 27, 2010, with JP Morgan Chase Bank, N.A.	(16)
10.10	Employment Agreement with Reuben Seltzer	(17)
14.1	Code of Ethics	(18)
*21.1	Subsidiaries of the Registrant	
*23.1	Consent of EisnerAmper LLP	
*31.1	Certification pursuant to Rule 13a-14 or 15d-14 of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	
*31.2	Certification pursuant to Rule 13a-14 or 15d-14 of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	
*32.1	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.	

(a) Exhibit Number	Description of Document	Page Number Foot-Notes
*101.INS	XBRL Instance Document.	
*101.SCH	XBRL Taxonomy Extension Schema Document.	
*101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.	
*101.LAB	XBRL Taxonomy Extension Label Linkbase Document.	
*101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.	
*101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.	

* Filed herewith

- (1) Filed as Exhibit 3.1 to Hi-Tech Pharmacal Co., Inc. Annual Report on Form 10-K for the fiscal year ended April 30, 2003, and incorporated herein by reference.
- (2) Filed as Exhibit 3.1 to Hi-Tech Pharmacal Co., Inc. Quarterly Report on Form 10-Q for the quarterly period ended January 31, 2011 and Exhibit 3.0 to Hi-Tech Pharmacal Co., Inc. Quarterly Report on Form 10-Q for the quarterly period ended October 31, 1994, and incorporated herein by reference.
- (3) Filed as Exhibit 3.11 to Hi-Tech Pharmacal Co., Inc.'s Current Report on Form 8-K, dated September 18, 2007, filed on September 21, 2007, and incorporated herein by reference.
- (4) Filed as Annex A to Hi-Tech Pharmacal Co., Inc. Definitive Proxy Statement, dated October 8, 2009, filed on October 1, 2009, and incorporated herein by reference.
- (5) Filed as Exhibit 10.2 to Hi-Tech Pharmacal Co., Inc. Registration Statement on Form S-1 (No. 33-47860) and incorporated herein by reference.
- (6) Filed as Appendix C to Hi-Tech Pharmacal Co., Inc. Definitive Proxy Statement, dated October 11, 2007, filed on October 9, 2007, and incorporated herein by reference.
- (7) Filed as Appendix B to Hi-Tech Pharmacal Co., Inc. Definitive Proxy Statement, dated November 7, 2012, filed on September 28, 2012, and incorporated herein by reference.
- (8) Filed as Exhibit 99.1 to Hi-Tech Pharmacal Co., Inc. Current Report on Form 8-K, dated May 31, 2013, filed on May 31, 2013, and incorporated herein by reference.
- (9) Filed as Exhibit 10.1 to Hi-Tech Pharmacal Co., Inc. Quarterly Report on Form 10-Q for quarterly period ended July 31, 2005, filed on September 9, 2005, and incorporated herein by reference.
- (10) Filed as Exhibit 99.1 to Hi-Tech Pharmacal Co., Inc. Current Report on Form 8-K, dated October 30, 2007, filed on November 5, 2007, and incorporated herein by reference.
- (11) Filed as Exhibit 10.5 to Hi-Tech Pharmacal Co., Inc. Current Report on Form 8-K, dated June 23, 2009, filed on June 25, 2009, and incorporated herein by reference.
- (12) Filed as Exhibit 99.1 to Hi-Tech Pharmacal Co., Inc. Current Report on Form 8-K, dated March 11, 2013, filed on March 13, 2013, and incorporated herein by reference.
- (13) Filed as Exhibit 10.8 to Hi-Tech Pharmacal Co., Inc. Current Report on Form 8-K, dated June 23, 2009, filed on June 25, 2009, and incorporated herein by reference.
- (14) Filed as Exhibit 99.1 to Hi-Tech Pharmacal Co., Inc. Current Report on Form 8-K, dated May 22, 2013, filed on May 28, 2013, and incorporated herein by reference.
- (15) Filed as Exhibit 10.9 to Hi-Tech Pharmacal Co., Inc. Annual Report on Form 10-K for fiscal year ended April 30, 2009, filed on July 20, 2009, and incorporated herein by reference.
- (16) Filed as Exhibit 10.5 to Hi-Tech Pharmacal Co., Inc. Current Report on Form 8-K, dated June 1, 2010, filed on June 4, 2010, and incorporated herein by reference.
- (17) Filed as Exhibit 10.5 to Hi-Tech Pharmacal Co., Inc. Current Report on Form 8-K, dated November 10, 2010, filed on November 11, 2010, and incorporated herein by reference.
- (18) Filed as Exhibit 14.1 to Hi-Tech Pharmacal Co., Inc. Annual Report on Form 10-K for fiscal year ended April 30, 2006, filed on July 14, 2006, and incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: July 11, 2013

HI-TECH PHARMACAL CO., INC.

By: /s/ David S. Seltzer

David S. Seltzer, Chief Executive Officer, President,
Secretary & Treasurer

By: /s/ William Peters

William Peters, Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<u>/s/ David S. Seltzer</u> David S. Seltzer, Chairman of the Board, Chief Executive Officer, President, Treasurer, Secretary	July 11, 2013
<u>/s/ Reuben Seltzer</u> Reuben Seltzer, Director	July 11, 2013
<u>/s/ Martin M. Goldwyn</u> Martin M. Goldwyn, Director	July 11, 2013
<u>/s/ Yashar Hirshaut, M.D.</u> Yashar Hirshaut, M.D., Director	July 11, 2013
<u>/s/ Jack van Hulst</u> Jack van Hulst, Director	July 11, 2013
<u>/s/ Anthony J. Puglisi</u> Anthony J. Puglisi, Director	July 11, 2013
<u>/s/ Bruce W. Simpson</u> Bruce W. Simpson, Director	July 11, 2013

SUBSIDIARIES OF THE COMPANY

Name	Where Incorporated
ECR Pharmaceuticals Co., Inc.	Delaware

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in the Registration Statements of Hi-Tech Pharmacal Co., Inc. and subsidiary (the "Company") on Form S-8 (File Nos. 333-155407, 333-139796, 333-126872, 333-168458, 333-171395, 333-35425, 333-108473, 333-181580 and 333-188150), and on Form S-3 (File No. 333-165439) of our reports, dated July 10, 2013, on our audits of the consolidated financial statements and financial statement schedule as of April 30, 2013 and 2012 and for each of the years in the three-year period ended April 30, 2013 and the effectiveness of the Company's internal control over financial reporting as of April 30, 2013, which reports are included in this Annual Report on Form 10-K.

/s/ EisnerAmper LLP

New York, New York
July 10, 2013

**CERTIFICATION PURSUANT TO RULE 13A-14 OR 15D-14 OF THE SECURITIES EXCHANGE ACT OF 1934,
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, David S. Seltzer, certify that:

1. I have reviewed this annual report on Form 10-K of Hi-Tech Pharmacal Co., Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of the annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: July 11, 2013

By: /s/ David S. Seltzer

David S. Seltzer
Chief Executive Officer

HI-TECH PHARMACAL CO., INC.

**CERTIFICATION PURSUANT TO RULE 13A-14 OR 15D-14 OF THE SECURITIES EXCHANGE ACT OF 1934,
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, WILLIAM PETERS, certify that:

1. I have reviewed this annual report on Form 10-K of Hi-Tech Pharmacal Co., Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of the annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: July 11, 2013

By: /s/ William Peters

William Peters
Chief Financial Officer

HI-TECH PHARMACAL CO., INC.

**CERTIFICATION PURSUANT TO 18 U. S. C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF
THE
SARBANES-OXLEY ACT OF 2002**

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officers of Hi-Tech Pharmacal Co., Inc. (the "Company"), hereby certify to such officers' knowledge, that the Company's Annual Report on Form 10-K for the year ended April 30, 2013 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: July 11, 2013

/s/ David Seltzer

David Seltzer,
Chief Executive Officer

/s/ William Peters

William Peters,
Chief Financial Officer

This certification is being furnished solely pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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Corporate Information:

Corporate Officers

David S. Seltzer
President and
Chief Executive Officer

Reuben Seltzer
Executive Vice Chairman and
Chairman of ECR Pharmaceuticals, Inc.

William Peters
Executive Vice President and
Chief Financial Officer

Gary M. April
President of Health Care Products

Dr. Cameron Durrant
President and CEO of
ECR Pharmaceuticals, Inc.

Kamel Egbaria, Ph.D.
Executive Vice President and
Chief Scientific Officer

Board of Directors

David S. Seltzer
Chairman, President and
Chief Executive Officer

Martin M. Goldwyn
Partner, Tashlik, Goldwyn,
Crandell & Levy PC

Yashar Hirshaut, M.D. ⁽¹⁾⁽²⁾⁽³⁾
Assoc. Clinical Professor of Medicine,
Cornell University Medical College, Research
Professor of Biology, Yeshiva University

Anthony Puglisi ⁽¹⁾⁽²⁾
Chief Financial Officer
Display Technologies LLC, a subsidiary of IMI plc

Reuben Seltzer
Executive Vice Chairman and
Chairman of ECR Pharmaceuticals, Inc.

Bruce Simpson ⁽²⁾⁽³⁾
Chief Executive Officer
BW Simpson & Associates

Jack Van Hulst ⁽¹⁾⁽³⁾
Operating Partner, SK Capital Partners

(1) Audit Committee Member

(2) Nominating Committee Member

(3) Compensation Committee Member

Corporate Office

Hi-Tech Pharmacal Co., Inc.
369 Bayview Avenue
Amityville, NY 11701
(631) 789-8228

Counsel

Tashlik, Goldwyn, Crandell & Levy PC
40 Cuttermill Road, Suite 200
Great Neck, NY 11021

Auditor

EisnerAmper LLP
750 Third Avenue
New York, NY 10017-2703

Transfer Agent

Continental Stock Transfer & Trust Company
17 Battery Place
New York, NY 10004

Form 10-K

A copy of the Company's Annual Report on Form 10-K, as filed with the Securities and Exchange Commission, is available online at: www.hitechpharm.com. It may also be obtained without charge by writing to:

Mr. David Seltzer, Secretary
Hi-Tech Pharmacal Co., Inc.
369 Bayview Avenue
Amityville, NY 11701



369 Bayview Avenue, Amityville, NY 11701

(631) 789-8228

www.hitechpharm.com

www.diabeticproducts.com

www.ecrpharma.com