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**OmniVision.**

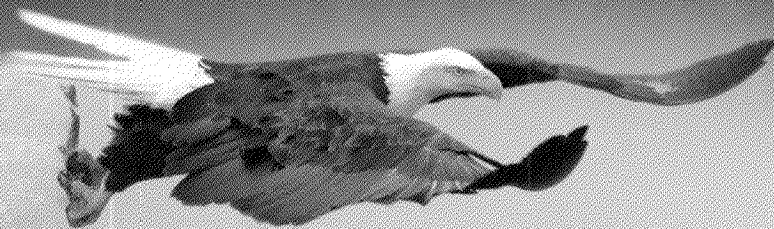
Defining the future of digital imaging

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Washington, DC  
404

A | Y E A R | O F | A C H I E V E M E N T S



**2013  
ANNUAL  
REPORT**

To my fellow stockholders,

Fiscal 2013, in many ways, represented a milestone year for OmniVision. Last year, I expressed our resolve to meet our challenges and resume our growth trajectory. A year later, we delivered record revenues of \$1.4 billion, exceeding the \$1 billion mark for the very first time in our company's history. We are extremely proud of reaching this significant milestone and would like to thank our employees, suppliers and customers. The strong revenue growth in fiscal 2013 was mostly attributable to the successful ramp-up of our BSI-2 based sensors, which we accomplished with a tightly orchestrated deployment of new equipment and advanced fabrication processes among our supply chain partners. The addition of this new production capacity is another significant milestone for us. We shipped over 855 million sensors in fiscal 2013, another record for OmniVision. According to Techno Systems Research, a third-party research house, OmniVision remained a market leader in the CMOS image sensor market, with a market share of 29.5% in terms of worldwide unit shipments in calendar 2012<sup>(1)</sup>.

With the addition of new and advanced production capacity came new challenges. The deployment of new equipment necessary for the expansion of BSI-2 manufacturing capacity had increased production costs in comparison to our previous generation products. Given the significant increase in revenue contribution from BSI-2 based sensors in fiscal 2013, our gross margins and net income declined year-over-year. Our fiscal 2013 net income was \$42.9 million, or \$0.80 per diluted share.

Cash also declined year-over-year as we allocated cash to meet our working capital requirements. Nevertheless, our balance sheet remained strong, with \$212.3 million in cash, cash equivalents and short-term investments when we exited fiscal 2013.

While we continue to make efforts to resolve our supply chain challenges, OmniVision remains focused on developing technologies and selling a broad portfolio of high-performance devices that address a complete range of applications, market segments and customer needs for imaging solutions.

#### *Core markets*

In our core markets of mobile phones and entertainment, we have been the beneficiary of multiple new trends. Cameras continue to be upgraded at a steady pace for smartphones and tablets, where main camera resolutions have become a primary differentiator. The conversion from VGA to HD sensors in many consumer devices has also become a pervasive trend. In emerging geographies, consumers are upgrading from feature-phones with a single low-resolution camera to low-cost smartphones with two cameras. In fiscal 2013, we launched into volume production new 12-megapixel, 8-megapixel as well as multiple HD sensors based on our BSI-2 technology for leading customers. We also launched into volume production low-cost, high-performance 5-megapixel and HD sensors based on our BSI-1 based technology.

We have also benefited from the continued growth of tablets. Tablets, with two cameras, are cannibalizing consumer notebooks, which have a single low-resolution camera. We have also seen newer notebook form-factors such as convertibles and detachables being launched with two cameras.

#### *Emerging Markets*

We have made significant progress in developing new markets for our sensors. In the automotive market, the number of cameras per car is likely to increase significantly in the next few years. Applications such as rear view, surround view, mirrorless lane detection, parking and other advanced driver assist functions are requiring the installation of up to 5 cameras per car in the medium-term. In fiscal 2013, we experienced significant success in securing design wins at key automotive manufacturers in Europe and North America. Many of these designs will go into production in the coming years.

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(1) Market share excludes sensors shipped to whitebox and gray market phones, according to Techno System Research's 1<sup>st</sup> Half CCD/CMOS Area Image Sensor Market Analysis, June 2013

Similar to the automotive market, we also believe that the security and surveillance markets are poised to expand significantly for cameras. The worldwide focus on security, the increased availability of low-cost IP cameras, as well as the transition from high-cost CCDs to low-cost CMOS-based sensors are expanding OmniVision's market opportunity in this segment.

### *New Technologies and Applications*

We believe substantial, focused investment in camera-related technologies and markets will continue to drive our growth. We invested \$113 million in research and development in fiscal 2013 in developing image sensors for core and emerging markets, as well as in developing innovative applications for camera technologies.

RGBC is one of the key innovations in pixel technologies that we recently launched into production. RGBC modifies the sensor architecture from the standard RGB color filter pattern by adding an additional filter that can collect all visible colors. The resulting image has two to four times more detail than a standard image, without any loss of resolution. One of the resulting effects is to significantly enhance low-light performance, while maintaining high and medium-light performance. We expect to see multiple new consumer devices launch with our RGBC technology during fiscal 2014.

Another camera technology innovation is staggered HDR mode imaging. HDR imaging is designed to create a composite, high-contrast picture similar to images seen by the human eye. Unfortunately, standard HDR photography often creates inferior images that have artifacts. OmniVision's staggered HDR modifies standard HDR, resulting in a smoother image with minimal artifacts. The effect is to take high-contrast pictures without sacrificing image quality.

Among the most interesting new applications for image sensors are new human interface technologies. Gesture recognition and eye tracking are among technologies that have the potential to transform human interfaces across a variety of consumer devices. We believe that new human interface technologies could potentially expand the market opportunity for image sensors in existing and new consumer devices over the longer term.

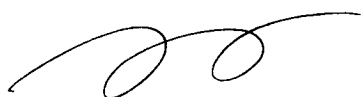
We have also seen significant interest in our sensors from OEMs developing wearable devices. While we believe that these technologies are at a very early stage of development, many consumer-oriented OEMs are designing various kinds of wearable devices. If successful, wearable consumer devices could inaugurate a new volume market for cameras over the longer term.

### *Looking Ahead*

We are working diligently at OmniVision to lower our product costs and improve margins. While margins decreased in fiscal 2013 on a year-over-year basis, we were able to stabilize and slightly improve our gross margins on a sequential basis during the second half of fiscal 2013. We are focused on reducing our product costs by engaging with our supply chain partners, as well as optimizing our manufacturing processes and yields. Our long-term goal is to improve our cost structure and thus improve our operating profitability.

The simultaneous trends of continued camera resolution upgrades as well as increased camera penetration across our core and emerging markets will continue to drive our growth going forward. At OmniVision, we are focused on driving continued innovation in image sensor technology, as well as developing a broad product portfolio to deliver cost-effective, high-volume imaging solutions to serve our customers in all our diverse target markets. We are determined to continue to be a key partner to our customers, and seek to enhance our shareholder value by improving our financial performance.

Sincerely,



SHAW HONG  
*Chief Executive Officer*

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K**

(Mark One)

- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended April 30, 2013

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 0-29939

**SEC**  
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Section

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**OMNIVISION TECHNOLOGIES, INC. Washington DC**  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction  
of incorporation or organization)

77-0401990  
(I.R.S. Employer  
Identification Number)

404

4275 Burton Drive, Santa Clara, California 95054  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (408) 567-3000

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
Common Stock, \$0.001 par value (Including associated Preferred Stock Purchase Rights)	The Nasdaq Stock Market LLC (Nasdaq Global Market)

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.  
Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of the Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a  
smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 31, 2012, the last business day of Registrant's most recently completed second fiscal quarter, there were 53,541,659 shares of Registrant's common stock outstanding, and the aggregate market value of such shares held by non-affiliates of registrant (based upon the closing sale price of such shares on the NASDAQ Global Market on October 31, 2012 was approximately \$765.6 million. Shares of Registrant's common stock held by the Registrant's executive officers and directors and by each entity that owns five percent or more of Registrant's outstanding common stock have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

As of June 20, 2013, 54,657,293 shares of common stock of the Registrant were outstanding, exclusive of 20,599,187 shares of treasury stock.

**DOCUMENTS INCORPORATED BY REFERENCE**

The Registrant has incorporated by reference into Part III of this Annual Report on Form 10-K portions of its Proxy Statement for the 2013 Annual Meeting of Stockholders.



OMNIVISION TECHNOLOGIES, INC.

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ANNUAL REPORT ON FORM 10-K

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## PART I

### ITEM 1. BUSINESS

*The following information should be read in conjunction with our audited consolidated financial statements and the notes thereto included in Item 8 of this Annual Report on Form 10-K. This Annual Report on Form 10-K contains forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which involve risks and uncertainties. Forward-looking statements generally include words such as “anticipates,” “believes,” “expects,” “intends,” “may,” “outlook,” “plans,” “seeks,” “will” and words of similar import as well as the negative of those terms. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances, including any underlying assumptions, are forward-looking statements. All forward-looking statements included in this Annual Report on Form 10-K, including, but not limited to, statements regarding our projected results of operations for future reporting periods, the continuing shift of our sales towards our OmniBSI-2 devices, the extent of future sales through original equipment manufacturers, or OEMs, and distributors, future growth trends and opportunities in certain markets, the capabilities of new products, our expectations regarding our customers’ future actions, the timing of the production of our products, the continuing capabilities of our production system, the increasing competition in our industry, the effect of supply constraints, the ability of our suppliers to cost effectively expand to meet supply needs, the continued importance of the mobile phone market to our business, our expectations regarding market preferences with respect to image sensor technologies, the continued concentration of manufacturers in the mobile phone market, the further expansion of the smartphone segment within the mobile phone market, continued price competition and the consequent reduction in the average selling prices of our products, anticipated benefits of our joint ventures and alliances, the ability of our new products to mitigate declines in our average selling prices, the development of our business and manufacturing capacity, future expenses we expect to incur, our future investments, our future working capital requirements, the effect of a change in foreign currency exchange and market interest rates, the geographic distribution of our sales and end-users of our products, the continued improvement of general global and domestic economic conditions, our ability to improve our inventory turnover and to generate positive cash flow, the effects of adjustments to our tax positions and the sufficiency of our available cash, cash equivalents and short-term investments are based on current expectations and are subject to important factors that could cause actual results to differ materially from those projected in the forward-looking statements. Such important factors include, but are not limited to, those set forth in Part I under the caption “Item 1A. Risk Factors,” beginning on page 18 of this Annual Report and elsewhere in this Annual Report and in other documents we file with the U.S. Securities and Exchange Commission, or SEC. All subsequent written and oral forward-looking statements by or attributable to us or persons acting on our behalf are expressly qualified in their entirety by such factors.*

*OmniVision, the OmniVision logo, OmniPixel and TrueFocus are registered trademarks of OmniVision Technologies, Inc., CameraChip, CameraCubeChip, OmniBSI, OmniBSI+, OmniBSI-2, OmniPixel2, OmniPixel3, OmniPixel3-HS, OmniQSP and SquareGA and ViV are trademarks of OmniVision Technologies, Inc. Wavefront Coded and Wavefront Coding are registered trademarks of OmniVision CDM Optics, Inc., a wholly-owned subsidiary of OmniVision Technologies, Inc.*

#### **Corporate Information**

OmniVision Technologies, Inc., a Delaware corporation, was incorporated in May 1995 in California, and reincorporated in Delaware in March 2000. Our executive offices are located at 4275 Burton Drive, Santa Clara, California 95054 and our telephone number is (408) 567-3000. Copies of our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Proxy Statement for our annual stockholders’ meeting and Current Reports on Form 8-K, as well as any amendments to these reports, are available through our website as soon as reasonably practicable after we electronically file such documents with, or furnish them to, the SEC. Information about our company is available on the Internet at [www.ovt.com](http://www.ovt.com). The information in, or that can be accessed through, our website is not part of this report.

## **Overview**

We design, develop and market high-performance, highly integrated and cost-efficient semiconductor image-sensor devices. Our main products, image-sensing devices which we refer to as CameraChip™ image sensors, capture an image electronically and are used in a number of consumer and commercial mass-market applications. Our CameraChip image sensors are manufactured using the complementary metal oxide semiconductor, or CMOS, fabrication process and are predominantly single-chip solutions that integrate several distinct functions including image capture, image processing, color processing, signal conversion and output of a fully processed image or video stream. We have also integrated our CameraChip image sensors with wafer-level optics, which we refer to as CameraCubeChip™ imaging devices. Our CameraCubeChip imaging device is a small footprint, total camera solution that we believe will enable the further miniaturization of camera products. We believe that our highly integrated image sensors and imaging devices enable camera device manufacturers to build high quality camera products that are smaller, less complex, more reliable, more cost-effective and more power-efficient than cameras using traditional charge-coupled devices, or CCDs.

### ***Current Economic Environment***

We operate in a challenging economic environment that has undergone significant changes in technology and in patterns of global trade. We remain a leader in the development and marketing of image sensing devices based on the CMOS fabrication process and have benefited from the growing market demand for and acceptance of this technology.

Since the latter part of fiscal 2009, we have experienced fluctuations in our financial results due in part to changing macroeconomic conditions. As macroeconomic conditions have improved, our sales have also tended to improve and when macroeconomic uncertainties have returned, our sales have tended to be negatively impacted. In fiscal 2013, macroeconomic conditions appeared to gradually improve and our quarterly and annual sales also improved as compared to the similar prior year periods. Nevertheless, given the current economic environment and continuing uncertainties that exist, we remain cautious and we expect our customers to be cautious as well, which could affect our future results. If the economic recovery slows down or even dissipates, our business, financial condition, results of operations and cash flows could be materially and adversely affected.

### ***Market Environment***

We sell our products worldwide directly to OEMs, which include branded customers and contract manufacturers, and value added resellers, or VARs, and indirectly through distributors. In order to ensure that we address all available markets for our image sensors, we organize our marketing efforts into end-use market groups, each of which concentrates on a particular product or, in some cases, customers within a product group. Thus, we have marketing teams that address the mobile phone market, the entertainment market, the notebook and webcam market, the digital still camera, or DSC, market, the security and surveillance market, and the automotive and medical markets.

In the mobile phone market in particular, future revenues depend to a large extent on an extensive design win process where a particular mobile phone maker determines which image sensor to design into one or more specific models. The time lag between design win and volume shipments varies from as little as three months to as much as 12 months, which could cause an unexpected delay in generating revenues, especially during periods of product transitions. Design wins are also an important driver in the many other markets that we address. In some markets, such as automotive or medical applications, the time lag between a particular design win and revenue generation can be longer than one year.

The overwhelming majority of our sales depend on decisions by the engineering designers for manufacturers of products that incorporate image sensors to specify one of our products rather than one made by a competitor. In most cases, the decision to specify a particular image sensor requires

conforming other specifications of the product to the chosen image sensor and makes subsequent changes both difficult and expensive. Accordingly, the ability to produce and deliver reliable products in large quantities and in a timely manner is a key competitive differentiator. Since our inception, we have shipped more than 4.0 billion image sensors, including approximately 855 million in fiscal 2013. We believe that these quantities demonstrate the capabilities of our production system, including our sources of offshore fabrication.

We outsource the wafer fabrication and packaging of our image-sensor products to third parties. We outsource the color filter and micro-lens phases of production to VisEra Technologies Company, Ltd., or VisEra, our joint venture with Taiwan Semiconductor Manufacturing Company Limited, or TSMC. This approach allows us to focus our resources on the design, development, marketing and testing of our products and to significantly reduce our capital requirements.

To increase and enhance our production capabilities, we work closely with TSMC, our principal wafer supplier and one of the largest wafer fabrication companies in the world, to increase, as necessary, the number of its fabrication facilities at which our products can be produced. Our investments in VisEra and three other key back-end packaging suppliers are part of a broad strategy to ensure that we have sufficient back-end capacity for the processing of our image sensors in the various formats required by our customers. To enhance our CameraCubeChip production capabilities, we acquired from VisEra in October 2011 its CameraCubeChip production and assembly operations, which we had previously outsourced to them.

We currently perform the final testing of our packaged products at our own facility in China. As necessary, we will make further investments to expand our testing and production capacity, as well as our overall capability to design additional custom products for our customers.

Since our customers' end-user customers market and sell their products worldwide, our revenues by geographic location are not necessarily indicative of the geographic distribution of end-user sales, but rather indicate where the products and/or their components are manufactured or sourced. The revenues we report by geography are based on the country or region in which our customers issue their purchase orders to us.

Many of the products using our image sensors, such as mobile phones, entertainment applications such as tablets, notebooks and webcams, and DSCs, are consumer electronics goods. These mass-market camera devices generally have seasonal cycles which historically have caused the sales of our customers to fluctuate quarter-to-quarter. In addition, since a very large number of the manufacturers who use our products are located in China and Taiwan, the pattern of demand for our image sensors has been increasingly influenced by the timing of the extended lunar or Chinese New Year holiday, a period in which the factories which use our image sensors generally close. Consequently, demand for our image sensors has historically been stronger in the second and third quarters of our fiscal year and weaker in the first and fourth quarters of our fiscal year. Due to the macroeconomic uncertainties that have existed during the past several years, the seasonal cycle of our business has been less predictable. Beginning in fiscal 2013, our business started to recover and the seasonal cycle in our business became very pronounced. Nonetheless, given the current economic environment, we remain cautious toward our near-term business prospects and the return of the historical seasonal cycle of our business. Should the historical seasonal cycle return, we also believe that our fiscal 2014 seasonal cycle will be less pronounced when compared to fiscal 2013. While we believe that the market opportunities represented by mobile phones and entertainment applications such as tablets remain very large, the opportunities presented could be deferred because of the uncertainty surrounding the sustainability of the current global economic recovery.

We believe that, like the DSC market, mobile phone, tablet, notebook and webcam demand will not only continue to shift toward higher resolutions, but also will increasingly fragment into multiple market segments with differing product attributes. For example, we see the further expansion of the



smartphone segment within the mobile phone market. In addition, there is increased demand for customization, and several different interface standards are coming to maturity. All of these trends will require the development of a broader variety of products.

As the markets for image sensors have grown, we have experienced competition from manufacturers of CMOS and CCD image sensors. Our principal competitors in the market for CMOS image sensors include Aptina Imaging, Samsung, Sharp, Sony, STMicroelectronics and Toshiba. We expect to see continued price competition in the image-sensor market for mobile phones, entertainment devices, notebooks and webcams, security and surveillance systems, digital still and video cameras, automotive and medical imaging systems as those markets continue to grow. Although we believe that we currently compete effectively in those markets, our competitive position could be impaired by companies that have greater financial, technical, marketing, manufacturing and distribution resources, broader product lines, better access to large customer bases, greater name recognition, longer operating histories and more established strategic and financial relationships than we do. Such companies may be able to adapt more quickly to new or emerging technologies and customer requirements or devote greater resources to the promotion and sale of their products. Many of these competitors own and operate their own fabrication facilities, which in certain circumstances may give them the ability to price their products more aggressively than we can or may allow them to respond more rapidly than we can to changing market opportunities.

In addition, from time to time, other companies enter the CMOS image-sensor market by using obsolete and available manufacturing equipment. While these efforts have rarely had any long-term success, the new entrants do sometimes manage to gain market share in the short-term by pricing their products significantly below current market levels, which may put additional downward pressure on the prices that we can obtain for our products.

In common with many other semiconductor products and as a response to competitive pressures, the average selling prices, or ASPs, of image-sensor products have declined steadily since their introduction, and we expect ASPs to continue to decline in the future. Some of this ASP decline may be offset by the adoption of some of our newer and higher resolution products. We have also started to ship our CameraCubeChip products, which carries a higher ASP because of the added value from the attachment of wafer-level optics to our image sensors. Depending on the adoption rate and unit volume, we believe these products may also mitigate the rate of ASP decline. In order to maintain or grow our revenues, we need to increase the number of units we sell by a large enough amount to offset the effect of declining ASPs.

Separately, in order to maintain our gross margins, we and our suppliers must work continuously to lower our manufacturing costs and increase our production yields. Recently, we requested our suppliers to invest in additional equipment in connection with the production of our OmniBSI-2 products. Such investment resulted in higher product costs and lower gross margins for us in fiscal 2013. If we are unable to spread such added cost over larger unit sales or successfully negotiate lower prices with our suppliers, our gross margin may continue to stay at these lower levels for future periods as well. In addition, if we are unable to timely develop and introduce new products that can take advantage of smaller process geometries or new products that incorporate more advanced technology and include more advanced features that can be sold at higher ASPs, our gross margin may decline.

Having the ability to forecast customer demand correctly and to prepare the appropriate level of inventory to meet this demand is also important in the semiconductor industry. In fiscal 2011, the entire semiconductor industry, including us, experienced supply constraints. Due to supply constraints, semiconductor companies were unable to meet the product demands of their customers and had to take certain actions such as allocating available products among their customers or, in some cases, increasing the prices of their products. This resulted in harm to customer relations, the loss of sales to customers and, in some cases, the loss of future business with those customers. We faced these same

challenges as we sought to meet our customers' demand for our products. Despite these challenges, through careful strategic planning relating to our products and the technologies that we delivered to market, we were able to achieve revenue growth and unit growth. If supply constraints were to happen again and we were unable to manage our products appropriately, our relations with our customers and their end-user customers may be harmed and we may be unable to achieve future sales growth, which could result in our revenues, gross margins and other financial results being materially and adversely affected. Conversely, an excess in inventory supply can also adversely affect our performance. During the second quarter of fiscal 2012, certain of our key customers unexpectedly cut back their orders. In addition to reducing our unit sales of our OmniBSI and OmniPixel3-HS based products and adversely affecting our revenues for the second and third quarters of fiscal 2012, the cutback also resulted in our inventories at the end of the second and third quarters of fiscal 2012 being higher than we intended them to be. During the fourth quarter of fiscal 2012 and during fiscal 2013, we significantly increased our OmniBSI-2 inventories as we prepared for anticipated increases in the sales of these products. Since our production capacity ramp is slower than our customers' production ramp schedule, we must build inventory to ensure we can meet our obligations to customers. However, since customer demand can be volatile, we may be unable to sell inventories that were built in excess of demand, or we may have to sell at lower prices to eliminate excess inventories. Under such circumstances, we may be required to record significant provisions for excess and obsolete inventories. This could materially and adversely affect our results of operations and financial condition. We expect the business environment to remain volatile in fiscal 2014, especially in the consumer-oriented product markets, which could continue to affect our ability to accurately forecast customer demand.

Given the rapidly changing nature of our technology, there can be no assurance that we will not encounter delays or other unexpected production yield issues with future products. In general, during the early stages of production, production yields and gross margins for new products are typically lower than those of established products. During production, we can also encounter unexpected manufacturing issues, such as unexpected back-end yield problems.

In addition, in preparation for new product introductions, we gradually decrease production of established products. Due to our 12-14 week production cycle, it is extremely difficult to predict precisely how many units of established products we will need. It is also difficult to accurately predict the speed of the ramp of new products. Given the current economic uncertainty, the visibility of our business outlook is extremely limited and forecasting is even more difficult than under normal market conditions. As a result, it is possible that we could suffer from shortages of certain products and build inventories in excess of demand for other products. We carefully consider the risk that our inventories may be in excess of expected future demand and record appropriate reserves. If, as sometimes happens, we are subsequently able to sell these reserved products, the sales have little or no associated cost and, consequently, they have a favorable impact on gross margins.

## ***Technology***

### ***Image Sensor Technologies***

In May 2008, we announced a new approach to CMOS image sensor design we call OmniBSI™ technology. OmniBSI technology is based on an idea called back side illumination, or BSI. All traditionally designed CMOS image sensors capture light on the front side of the chip, so the photo-sensitive portion has to share the surface of the image sensor with the metal wiring of the transistors in the imaging pixel and the metal wiring acts to limit the amount of image light that reaches the photo-sensitive portion of the image sensor. This type of pixel architecture is referred to as the front side illumination, or FSI, architecture. With our OmniBSI architecture, the image sensor receives light through the back side of the chip. As a result, there is no metal wiring to block the image light, and the entire backside of the image sensor can be photo-sensitive. Not only does this enable us to produce a superior image, it also permits the front of the chip surface area to be devoted entirely to processing,

and permits an increase in the number of metal layers, both of which result in greater functionality. Capturing light on the back side of the image sensor also allows us to reduce the distance the light has to travel to the imaging pixels, and thus provide a wider angle of light acceptance. Widening the angle of light acceptance in turn makes it possible to reduce the height of the camera module, and thus the height of the device which incorporates the camera module.

Since 2008, we have continued to refine our BSI technology. In February 2010, we announced our OmniBSI-2™ architecture built on the advanced 300 mm copper process at the facilities of TSMC. The OmniBSI-2 architecture represents our second-generation BSI technology and enables us to design imaging pixels as small as 1.1 μm in dimension. In January 2012, we introduced new image sensors based on OmniBSI+™, our improved 1.4 μm OmniBSI architecture. The OmniBSI+ architecture offers significant performance and image quality improvements over our original OmniBSI pixel architecture, and maintains a comparable cost structure.

#### *CameraCubeChip Technology*

In February 2009, we announced the introduction of our CameraCubeChip technology. This is a three-dimensional, reflowable, total camera solution that combines the full functionality of our CameraChip image sensors and wafer-level optics in one compact, small-footprint package. Our CameraCubeChip devices can be soldered directly to printed circuit boards, with no socket or insertion requirements. We believe our CameraCubeChip solution can streamline the mobile phone manufacturing process, thus resulting in lower cost and faster time-to-market for our customers. Although currently our customers primarily use our CameraCubeChip devices as secondary cameras in mobile handsets, going forward we anticipate that they will be used as the primary camera in mobile handsets.

#### *Other Technologies*

In March 2010, we acquired Aurora Systems, Inc., or Aurora, a privately-held company incorporated in California. Aurora is a supplier of liquid crystal on silicon, or LCOS, devices for use in mobile projection applications and high definition home theater projection systems. With the acquisition of Aurora, we acquired advanced image projection technology to capitalize on trends in the emerging video-projection consumer market.

In January 2013, we introduced a dual-camera video sharing technology that we call Video-in-Video, or ViV™. ViV allows for the combination of video feeds from both the front- and rear-facing cameras into a single video stream.

### **Product Design**

#### *Mixed Analog/Digital Circuit and CMOS Image Sensor Design*

We have the in-house expertise to design complex analog and digital semiconductor circuits. This in-house expertise enables us to process video data in both analog and digital domains, which has allowed us to optimize each aspect of analog and digital chip design. We have also developed in-house expertise in the mixing of analog and digital signals in the same semiconductor design without suffering the common problems of interference from noise caused by heat or cross-talk. Our in-house semiconductor design engineers are skilled in the design of high speed, low power, and mixed analog/digital image sensors with advanced pixel cell structures. We use advanced design techniques to develop high-speed, highly integrated semiconductors which can be fabricated using standard CMOS processes. The result has been a combination of improved image quality coupled with a reduction in unwanted electrical noise.

### ***Advanced Image Processing***

We have developed a broad range of proprietary technologies for image processing. For example, we developed algorithms to produce high dynamic range images and to enable gesture-cognitive applications. We also put significant emphasis on low power consumption and high efficiency in our image signal processing.

### ***Integrated Camera Solutions***

We have also developed a significant level of in-house expertise in applied optical science with proprietary technologies to integrate our image sensors with wafer-level optics. We now offer total camera solutions which we market as CameraCubeChips, and are tailored to our customers' specific imaging requirements.

### **Products**

Our main products, CameraChip image-sensing devices, are used to capture images electronically and are used in a number of consumer and commercial mass-market applications. Our image-sensor products have a variety of features, including:

#### **Product Features**

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CMOS CameraChip image sensors . . .	Color or black and white
Illumination Technique . . . . .	Front side illumination or back side illumination
Resolutions . . . . .	CIF (352 × 288 pixels) to 16-megapixels (4,608 × 3,456 pixels)
Output signal . . . . .	Analog and digital
Operating voltage . . . . .	5 volt to 1.2 volt
Optical lens/array size . . . . .	1/18 to 1/2.3 inch formats

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In addition, we design and develop another category of products which we refer to as CameraCubeChip imaging devices. They are image sensors with integrated wafer-level optics. We also supply companion chips used to connect our image sensors to various interfaces, including the universal serial bus, or USB, a connection which allows add-on devices to be connected to notebook and webcams and other industry standard interfaces such as the Mobile Industry Processor Interface, or MIPI, and low-voltage differential signaling, or LVDS. In addition, we provide companion digital signal processors, or DSP, that perform compression in standardized still photo and digital video formats.

We also design and develop standard software drivers for Linux, Mac OSX and Microsoft Windows, as well as for embedded operating systems such as Android, Blackberry OS, Symbian, Windows CE, Windows Embedded and Windows Mobile. These software drivers accept the image data being received from the USB, provide data decompression, if required, and manage interface protocols with the camera. We have designed these drivers for speed and flexibility and to allow easy customization of the user interface. We do not record any revenue from this software, which we provide to our customers as an element of customer support.

### ***New Products***

In May 2012, we introduced the OV16820 and OV16825, two 16-megapixel CMOS image sensors designed for the digital still and video camera markets and the high-end smartphone market, respectively. The two 1/2.3-inch image sensors are built on our 1.34- $\mu$ m OmniBSI-2 pixel architecture.



They can operate at 30 FPS in full 16-megapixel resolution, at 60 FPS in 4K2K (3840 × 2160) resolution, and at 60 FPS in 1080p HD video mode. Additionally, the sensors support 16-megapixel burst photography.

In May 2012, we also introduced the OV2722, a 1/6-inch native 1080p HD CMOS image sensor based on our 1.4- $\mu\text{m}$  OmniBSI+ pixel architecture. The OV2722 is designed specifically for ultra-portable applications where high performance and low profile are critical. It can fit inside camera modules with module height of less than 3-mm.

In May 2012, we also added the OVM7675 VGA CameraCubeChip to our portfolio of CameraCubeChip imaging devices. The OVM7675 has a module size of 2.9 × 2.9 × 2.3 mm and is designed to address the needs of front-facing camera applications in smartphones, tablets and notebooks. The OVM7675 is built on our OmniPixel3-HS pixel technology, and is capable of capturing VGA video at 30 FPS.

In May 2012, we introduced a fourth product, the OV12830, a 12-megapixel CMOS image sensor based on our 1.1- $\mu\text{m}$  OmniBSI-2 pixel architecture. The 1/3.2-inch OV12830 is designed for high-end smartphones and tablets. To support high-speed photography and to minimize shutter lag from shot to shot, the OV12830 can operate at 24 FPS in full 12-megapixel resolution, and at 30 FPS in 16:9 aspect ratio 10-megapixel resolution. The OV12830 can also capture 1080p HD video at 60 FPS.

In August 2012, we introduced the OV7955, a NTSC analog and digital image sensor designed specifically for automotive applications. The OmniPixel3-HS based image sensor is suitable for rear-view, surround-view and blind spot detection systems.

In August 2012, we also introduced the OV5648, a 1/4-inch 5-megapixel CMOS image sensor based on our 1.4- $\mu\text{m}$  OmniBSI+ pixel architecture. The OV5648 is capable of capturing high quality still images as well as 720p HD video at 60 FPS and 1080p HD video at 30 FPS.

In August 2012, we introduced a third product, the OV7695, our first VGA image sensor based on the OmniBSI+ pixel architecture. The 1/13-inch OV7695 is built on a 1.75- $\mu\text{m}$  OmniBSI+ pixel architecture, and can capture VGA video at 30 FPS.

In October 2012, we introduced the OV480, a companion processor designed to enhance camera performance in wide field-of-view applications for automotive vision systems. The OV480 processor supports a wide range of OmniVision image sensors designed specifically for automotive applications.

In October 2012, we also introduced the OV5645, a system-on-chip 5-megapixel CMOS image sensor based on our 1.4- $\mu\text{m}$  OmniBSI pixel architecture. The OV5645 offers 5-megapixel photography, 720p HD video at 60 FPS and 1080p HD video at 30 FPS. In addition, the OV5645 features a picture-in-picture architecture that allows for the attachment of a secondary camera to itself, thus enabling both cameras to communicate with the baseband processor via a single interface.

In October 2012, we introduced a third product, the OV8835, a 1/3.2-inch 8-megapixel CMOS image sensor based on an improved 1.4- $\mu\text{m}$  OmniBSI-2 pixel architecture. The OV8835 can operate at 30 FPS for zero shutter lag high speed photograph. It is also capable of capturing full 1080p HD video at 30 FPS with electronic image stabilization, or EIS, or 720p HD video at 60 FPS with full horizontal field-of-view.

In October 2012, we also introduced a new CameraCubeChip imaging device, the OVM7695. It is a compact VGA CameraCubeChip with a module size of 2.4 × 2.4 × 2.3 mm. The OVM7695 is built on an optimized 1.75- $\mu\text{m}$  OmniBSI+ pixel design, capable of capturing high-quality VGA video at 30 FPS.

In November 2012, we introduced the OV5656, a 5-megapixel CMOS image sensor based on our 1.75- $\mu\text{m}$  OmniBSI+ pixel architecture. The 1/3.2-inch OV5656 is designed to address the needs of the

smartphone, tablet and digital video camera markets. The OV5656 offers full-resolution, high-speed photography at 30 FPS. It can also record 1080p HD video at 30 FPS with EIS, and 720p HD video at 60 FPS.

In January 2013, we introduced the OV4688, a 4-megapixel CMOS image sensor built on our 2- $\mu$ m OmniBSI-2 pixel architecture. The 1/3-inch OV4688 captures full-resolution 4-megapixel HD video at 90 FPS, 1080p HD at 120 FPS with EIS, and 720p HD at 180 FPS. These features are designed for mobile applications that require high quality, fast frame rate HD video and photography.

In January 2013, we also introduced a LCOS chipset solution for HD pico projection systems. The chipset solution comprises the OVP7200, a single-chip color field sequential LCOS panel that displays native 720p HD video, and the OVP921, a companion chip that accepts video data from different signal inputs and provides advanced image processing. The LCOS chipset is designed for pico projection systems in mobile devices and head-up displays in automotive applications.

In April 2013, we introduced the OV9728, a 720p HD image sensor based on our 1.75- $\mu$ m OmniBSI+ pixel architecture. The 1/6.5-inch OV9728 captures 720p HD video at 30 FPS or high quality cropped VGA video at 60 FPS. The OV9728 is designed specifically for front-facing camera applications in notebooks, tablets, smartphones, and smart TVs.

In April 2013, we also introduced the OV2724, a 1/6-inch 1080p HD image sensor based on our 1.34- $\mu$ m OmniBSI-2 pixel architecture. The OV2724 captures 1080p HD video at 60 FPS with enhanced high dynamic range, and has the capability to reduce or eliminate common sources of image contamination, such as fixed pattern noise and smearing. The OV2724 is designed for front-facing camera applications in smartphones, tablets and notebooks.

## **Strategic Investments and Acquisitions**

### ***Joint Venture with TSMC***

In October 2003, we entered into an agreement with TSMC, to form VisEra, a joint venture in Taiwan, for the purposes of providing certain manufacturing and automated final testing services related to CMOS image sensors. In August 2005, we and TSMC formed VisEra Holding Company, or VisEra Cayman, a company incorporated in the Cayman Islands, and VisEra became a subsidiary of VisEra Cayman. We and TSMC have equal interests in VisEra Cayman.

In June 2011, we entered into an agreement with VisEra to acquire from VisEra its CameraCubeChip production operations. We introduced the CameraCubeChip imaging devices near the end of fiscal 2009, and we had been outsourcing the production to VisEra. With the acquisition, we enhanced our CameraCubeChip production capabilities. See Note 5—“*Long-Term Investments*,” Note 6—“*Acquisition of Production Operations from VisEra*,” and Note 18—“*Related Party Transactions*” to our consolidated financial statements.

### ***Acquisition of Aurora***

In March 2010, we acquired Aurora. Aurora designed, marketed and sold LCOS-based microdisplay panels. These microdisplay panels are used for projection applications in consumer electronics, industrial, aerospace and mobile viewing platforms. We believe there is an emerging trend for video-projection applications in the consumer market. The advanced image projection technology we acquired through Aurora is intended to enable us to capitalize on this trend.

### ***Acquisition of Kodak Patents***

In March 2011, we acquired certain image-sensor related patents and patent applications from Eastman Kodak Company, or Kodak. In connection with the acquisition, we granted to Kodak world-wide, non-exclusive royalty-free licenses, without the right to sublicense, to use the purchased patents to manufacture and sell current image-sensor products and other Kodak products incorporating image sensors.

### **Industry Background**

#### ***Image Sensor Technologies***

Digital imaging enables the capture of still or moving images without the use of photographic or chemical-based films. The two most common electronic image sensors, both developed in the late 1960s, are CCD and CMOS image sensors. Both image sensors are silicon-based semiconductor devices that convert light to an electric charge for display or storage.

CMOS image sensors are typically less expensive to produce and consume significantly less power than CCDs. When originally introduced, the quality of CMOS image sensors lagged behind that of CCDs, but in recent years, advances in semiconductor manufacturing processes and design techniques have led to significant improvements in CMOS image sensor performance and image quality. Smaller circuits and better current control made it possible to design CMOS image sensors that provide image quality comparable to that of CCDs of comparable resolution. As a result, CMOS image sensors are now widely used in camera-equipped mobile phones, entertainment applications such as tablets, notebooks and webcams, DSCs, security and surveillance systems, and increasingly in automotive and medical applications, all areas where high image quality, low power consumption, small size and low cost are important considerations.

Most conventional CMOS image sensors operate on FSI technology, in which the image sensor captures light on the front side of the chip, so the photo-sensitive portion has to share the surface of the image sensor with the metal wiring of the transistors in the pixel. Currently, the most advanced CMOS image sensors operate on the BSI technology in which, as its name implies, the image sensor captures light on the back side of the chip. The advantages of BSI technology over conventional FSI technology are discussed in more detail under the sub-heading “*Technology*” on page 7 above.

#### ***CMOS Image Sensors versus CCD Image Sensors***

One of the critical differences between CCD and CMOS image sensors is the way in which each processes an electrical charge, or a signal. Cameras employing CCDs require an additional integrated circuit called an analog-to-digital converter to convert a signal from analog to digital format. In contrast, image sensors based on the CMOS manufacturing process are able to integrate a number of functions on one device, enabling all of the conversion circuitry to be incorporated in a single image sensor chip. This high level of integration reduces the overall number of components and system complexity, and reduces the space required for them. We have seen multiple markets, such as security, automotive, as well as DSCs, transitioning away from CCDs, a process that we expect to continue.

#### ***Market Opportunity***

Demand for CMOS image sensors for use in mobile phones continued to account for a substantial portion of our revenue in fiscal 2013. Other applications and markets that we are currently serving or that are developing include embedded applications for entertainment devices such as tablets, notebooks and webcams, security and surveillance, DSCs, and automotive and medical applications. As device manufacturers become increasingly aware of the numerous advantages associated with single chip CMOS image sensor solutions, such as high image quality, accelerated time to market, efficient design

and manufacturability, smaller size, lower power consumption and reduced cost, we believe these markets offer significant additional opportunities for mass-market applications for CMOS image sensors.

### **Customers**

We sell directly to OEMs and VARs and indirectly through distributors. OEMs include branded camera device manufacturers and contract manufacturers. Often times, contract manufacturers and distributors serve multiple end-user customers in the consumer device markets, and end-user customers also engage multiple contract manufacturers and distributors. During fiscal 2013, we shipped approximately 855 million image sensors, an increase of 39.0% from approximately 615 million image sensors in fiscal 2012.

In fiscal 2013, we derived approximately 81.2% of our revenues from sales to OEMs and VARs and approximately 18.8% of our revenues from sales through distributors. The three OEM customers that accounted for 10% or more of our revenues in fiscal 2013 were LG Innotek Co., Ltd., Foxconn Technology Group, and Cowell Electronics Co., Ltd., which accounted for approximately 18.0%, 10.7%, and 10.3% of our revenues, respectively. The one distributor that accounted for 10% or more of our revenues in fiscal 2013 was World Peace Industrial Group, which accounted for approximately 11.7% of our revenues. No other OEM, VAR or distributor accounted for 10.0% or more of our fiscal 2012 revenues.

### **Sales and Marketing**

We sell our products through a direct sales force and indirectly through distributors. As of April 30, 2013, our sales and marketing organization had a total of 182 full-time employees. We also had 12 independent distributors, 10 of which are located outside the United States.

Sales outside of the United States represented approximately 98.3%, 93.1% and 99.7% of our revenues in fiscal 2011, 2012 and 2013, respectively. We expect that sales outside of the United States will continue to account for a very large proportion of our revenues. We use distributors outside the United States principally to facilitate the logistics of the transactions in question and provide credit to end-user customers. These distributors also assume responsibility for collections, product returns and customer support. In addition to our standard product marketing, we also participate in tradeshow and other industry events to promote our imaging solutions.

### **Research and Development**

We have designed the internal structure of our CMOS CameraChip and CameraCubeChip image sensors in a modular fashion. The major functions, such as image capture, image sensor control logic, color processing, analog output, digital output and programming control, are stand-alone circuits that we can rapidly modify for use in new product developments. We design circuit improvements so that we can transfer them readily to other CameraChip image sensor products to help reduce total development time and cost for new products. Our CameraCubeChip imaging devices also include integrated wafer-level optics. We developed our wafer-level optical technology with scalability and manufacturability in mind, enabling us to introduce a larger portfolio of CameraCubeChip products in the future. As of April 30, 2013, we had a total of 630 full-time employees engaged in research and development. Research, development and related expenses for fiscal 2011, 2012 and 2013 were approximately \$88.5 million, \$110.7 million and \$113.2 million, respectively.

### **Intellectual Property**

Our success and future revenue growth will depend, in part, on our ability to protect our intellectual property. We rely on a combination of patents, copyrights, trademarks and trade secrets, as



well as nondisclosure agreements and other methods, to protect various aspects of our CameraChip and CameraCubeChip image sensors. As of April 30, 2013, we have been issued 583 United States patents which expire between May 2013 and November 2031. We have also received 736 foreign patents which expire between January 2015 and December 2029. As of April 30, 2013, we have 248 additional United States patent applications pending, of which 13 have been allowed, and we have 855 foreign patent applications pending, of which 40 have been allowed.

We have in the past been, currently are and may in the future be, subject to legal proceedings and claims with respect to our intellectual property, including such matters as trade secrets, patents, product liabilities and other actions arising out of the normal course of business. These claims may increase as our intellectual property portfolio becomes larger or more valuable. Intellectual property claims against us, and any resulting lawsuit, may cause us to incur significant expenses, subject us to liability for damages and invalidate our proprietary rights. Any potential intellectual property litigation against us would likely be time-consuming and expensive to resolve and would divert management's time and attention.

## **Manufacturing**

### ***Wafer Fabrication***

Our semiconductor products are fabricated using standard CMOS processes, which permit us to engage independent wafer foundries to manufacture our semiconductors. We outsource our wafer manufacturing for image sensors to TSMC and Powerchip Technology Corporation, or PTC. Our image sensor products are currently fabricated using standard line geometry processes at 65 nm, 0.11  $\mu\text{m}$ , 0.13  $\mu\text{m}$ , 0.18  $\mu\text{m}$  and 0.25  $\mu\text{m}$ .

### ***Color Filter Application***

The majority of our fiscal 2013 image sensor sales were color image sensors, which, in addition to a micro-lens, require a color filter to be applied to the wafer before packaging. The color filter application uses a series of masks to place red, green and blue dyes on the individual pixels in an industry-standard Bayer pattern. In the final step, a micro lens is applied to each pixel. We outsource these manufacturing steps primarily to VisEra.

### ***Wafer Probe Testing***

After wafer fabrication, color filter application, if required, and micro-lens application, wafers are designated for either unpackaged or packaged deliveries. For unpackaged deliveries, referred to as chip-on-board, or COB, the wafers are tested using a process called wafer probe testing. The process identifies the good die on each wafer. We outsource wafer probe testing primarily to King Yuan Electronics Co., Ltd. and Tong Hsing Electronic Industries, Ltd., or Tong Hsing, an investee company. We then rely on Tong Hsing to prepare the good die as identified during the wafer probe testing for final delivery in a format referred to as reconstructed wafers.

### ***Packaging***

We support various packaging methods that are widely used for optical image sensor chips. In the case of chip scale packaged, or CSP, products, the wafers are packaged and then diced into chips. These packages have a glass lid to allow light to pass through to the image sensor array. We rely primarily on XinTec Inc., or XinTec, an investee company, for our CSP products. For other plastic and ceramic packaged products, the wafers are diced first and then packaged. We rely primarily on Lingsen Precision Industries Co., Ltd., or Lingsen, and Tong Hsing for such packaging services.

See Note 5—“*Long-Term Investments*” to our consolidated financial statements for a further description of our relationships with XinTec and Tong Hsing.

#### ***CameraCubeChip Assembly***

We introduced our CameraCubeChip imaging devices near the end of fiscal 2009. To enhance our CameraCubeChip production capabilities, we acquired from VisEra in October 2011 its CameraCubeChip production operations, which we had previously outsourced to them.

#### ***Final Testing***

High volume final product testing is a critical element in the production of our image sensors. Having this capability is a substantial barrier to entry for potential competitors. Production final testing instruments designed for conventional CMOS devices are not sufficient for testing image sensors, because an optical image must be captured and checked in addition to checking the standard logic and electrical functions. For our packaged products and CameraCubeChip imaging devices, we have installed high-throughput automated final test equipment built to our specifications at our testing facility in Shanghai, China. The final test equipment have automated handling capability, a lighting and lens system, a changeable image source and automated output sorting by functionality. The system is programmable so that testing criteria and methodology can be changed easily to accommodate new products or special testing requirements.

#### ***Product Quality Assurance***

We focus on product quality through all stages of the design and manufacturing process. We submit all our designs to in-depth circuit simulation before we commit them to silicon. Before we commit a new product to production, we fabricate test wafers, package test chips and test the final product. We keep initial production runs to a minimum until sufficient products have completed the entire manufacturing and testing process and met the product specifications. It is only then that we will commit the product to full production runs.

We qualify each of our subcontractors through a series of industry standard environmental product stress tests, as well as through an audit and an analysis of the subcontractor’s quality system and manufacturing capability. We also participate in quality and reliability monitoring through each stage of the production cycle by reviewing electrical parametric data from our foundries and other subcontractors.

#### **Competition**

We operate in an industry characterized by intense competition, rapid technological changes, evolving industry standards, declining ASPs and rapid product obsolescence. Our competition comes both from CMOS and CCD image sensor manufacturers:

- *CMOS Image Sensor Manufacturers.* Image sensor manufacturers using CMOS technology include a number of well established companies such as Aptina Imaging, Samsung, Sharp, Sony, STMicroelectronics and Toshiba.
- *CCD Image Sensor Manufacturers.* Image sensor manufacturers using CCD technology include a number of well-established companies, particularly vertically integrated camcorder and high-resolution DSC manufacturers. Our main competition from CCD manufacturers comes from Panasonic, Sharp and Sony.

Our competitors include many large domestic and international companies that have greater presence in key markets, greater access to advanced wafer foundry capacity, substantially greater financial, technical, marketing, manufacturing, distribution and other resources, better access to large

customer bases, greater name recognition, longer operating histories and more established strategic and financial relationships than we do. As a result, they may be able to adapt more quickly to new or emerging technologies and customer requirements or devote greater resources to the promotion and sale of their products.

We believe that the principal factors affecting our competition in our markets include relationships with key OEMs that incorporate image sensors into mass-market applications, relationships with key distributors, relationships with semiconductor foundries and other participants in the semiconductor manufacturing chain, time to market, quality, total system design cost, product performance, customer support and supplier reputation. We believe that we compete effectively with respect to these factors.

### **Backlog**

Sales are generally made pursuant to standard purchase orders. Our backlog includes only accepted customer orders with assigned shipment dates within the upcoming 12 months. As of April 30, 2012 and 2013, our backlog was approximately \$237.8 million and \$340.3 million, respectively. The increase in our backlog reflects, in part, an increase in product demand. Our current backlog is subject to cancellation or changes in delivery schedules, and may not necessarily be an indication of future revenue.

### **Employees**

As of April 30, 2013, we had a total of 2,057 full-time employees, 413 located in the United States, and 1,644 in China, Germany, India, Japan, Norway, Singapore, South Korea, Taiwan and the United Kingdom. Our future success will depend, in part, on our ability to continue to attract, retain and motivate highly qualified technical and management personnel. None of our employees is represented by a collective bargaining agreement, and we have never experienced any material work stoppage. We believe that our employee relations are good.

### **Financial Information About Geographic Areas**

For information about revenues and long-lived assets by geographic region/country, see Note 16—“*Segment and Geographic Information*” in Part II, Item 8 of this Form 10-K and “*Management’s Discussion and Analysis of Financial Condition and Results of Operations*” in Part II, Item 7 of this Form 10-K.

### **Executive Officers of the Registrant**

The following persons are our executive officers as of the filing date of this report:

<u>Name</u>	<u>Age</u>	<u>Position</u>
Shaw Hong . . . . .	75	Chief Executive Officer and Director
Raymond Wu . . . . .	58	President
Anson Chan . . . . .	44	Vice President of Finance and Chief Financial Officer
Y. Vicky Chou . . . . .	50	Senior Vice President of Global Management and General Counsel
Ray Cisneros . . . . .	50	Senior Vice President of Worldwide Sales and Sales Operations
John Li . . . . .	45	Vice President of System Technologies
Howard Rhodes . . . . .	64	Chief Technical Officer
Henry Yang . . . . .	48	Chief Operating Officer and Director
Zille Hasnain . . . . .	58	Vice President of Quality and Reliability

*Shaw Hong*, one of our cofounders, has served as one of our directors and as our Chief Executive Officer since May 1995, and as our President from May 1995 to December 2012. Mr. Hong holds a

B.S. degree in electrical engineering from Jiao Tong University in China and an M.S. degree in electrical engineering from Oregon State University.

*Raymond Wu*, one of our cofounders, has served as our President since December 2012. From 2006 to 2012, Mr. Wu served as President of EU3C USA, Inc., a consumer electronics company. Prior to August 2006, Mr. Wu served as one of our directors since May 1995, and as our Executive Vice President since October 1999. Prior to October 1999, Mr. Wu was the head of our sales department and our engineering department. Mr. Wu received a B.S. degree in electrical engineering from Chung-Yuan University in Taiwan and an M.S. degree in electrical engineering from Wayne State University.

*Anson Chan* has served as our Vice President of Finance and Chief Financial Officer since October 2008 at which time he assumed the additional position of Chief Financial Officer. From February 2007 to present, Mr. Chan has served as our Vice President of Finance. From July 2006 to February 2007, Mr. Chan served as our Vice President of Business Strategy. From September 1997 to July 2006, Mr. Chan served in various positions with PricewaterhouseCoopers, LLP, a public accounting firm, most recently as a Senior Manager. Mr. Chan holds a B.S. degree in economics and a B.S. degree in engineering from the University of Pennsylvania and an M.B.A. degree in business strategy and operations management from the University of Chicago. Mr. Chan is also a Certified Public Accountant licensed in the State of California.

*Y. Vicky Chou* has served as our Senior Vice President of Global Management and General Counsel since February 2012. From August 2009 to February 2012, Ms. Chou served as our Vice President of Global Management and General Counsel. From June 2003 to August 2009, Ms. Chou served as our Vice President of Legal and General Counsel. From February 2003 to June 2003, Ms. Chou served as our Corporate Counsel. From August 1999 to January 2003, Ms. Chou was an attorney at Heller Ehrman White & McAuliffe LLP. From June 1997 to July 1999, Ms. Chou was an attorney/corporate specialist at Coudert Brothers LLP. Ms. Chou received a B.S. degree in anthropology from Temple University, an M.B.A. degree from St. Joseph's University and a J.D. degree from Santa Clara University.

*Ray Cisneros* has served as our Senior Vice President of Worldwide Sales and Sales Operations since February 2012. From August 2009 to February 2012, Mr. Cisneros served as our Vice President of Worldwide Sales. From September 2006 to August 2009, Mr. Cisneros served as our Vice President of Sales. From December 2004 to September 2006, Mr. Cisneros served as our Director of Sales and Marketing for North American Sales. Prior to December 2004, Mr. Cisneros held various sales positions since joining our company in October 2002 including key account management, regional management and sales operations roles. Prior to joining our company, Mr. Cisneros held various senior management positions in the area of sales and marketing for companies in the fiber optics and semiconductor industries, including Sagitta, Inc., a provider of manufacturing equipment solutions for the fiber-optics industry, UMC, a semiconductor foundry, and Novellus Systems, Inc., a provider of manufacturing equipment for the semiconductor industry. Mr. Cisneros holds a B.S. in Metallurgical Engineering from Illinois Institute of Technology and an M.B.A. from Golden Gate University.

*John Li* has served as our Vice President of System Technologies since August 2009. From November 2004 to August 2009, Mr. Li served as our Senior Director of Applications Engineering. Prior to November 2004, Mr. Li held various senior engineering positions subsequent to joining our company in February 1997. Prior to joining our company, Mr. Li held various electrical engineering positions with companies in the semiconductor and electronics industries, including HuaKo Electronics Co. Ltd in Hong Kong, a manufacturer of semiconductor devices, and Fudan University in China. Mr. Li specialized in electrical engineering while attending Fudan University.



*Dr. Howard Rhodes* has served as our Chief Technical Officer since February 2012. From August 2005 to February 2012, Dr. Rhodes served as our Vice President of Process Engineering. Dr. Rhodes served as our Senior Director of Process Engineering from September 2004 to August 2005. Prior to joining OmniVision, Dr. Rhodes worked at Micron Technology, Inc., a provider of semiconductor solutions, from 1988 to 2004 as Director of Imager Engineering, and at Kodak Research Labs, a division of Eastman Kodak Company, an imaging company, from 1980 to 1988 as Process Integration Engineer where he was in charge of process development and process integration for high speed visible and IR sensitive CCD products. Dr. Rhodes earned his B.S., M.S. and Ph.D. degrees in Solid State Physics from the University of Illinois.

*Dr. Henry Yang* has served as our Chief Operating Officer since February 2012. In addition, Dr. Yang has served as one of our directors since his appointment in February 2010. From February 2007 to February 2012, Dr. Yang served as our Vice President of Engineering. From February 2003 to January 2007, Dr. Yang served as our Director of Engineering. Prior to February 2003, Dr. Yang held various engineering positions since joining our company in April 1996. Dr. Yang holds B.E., M.E. and Ph.D. degrees in Electrical Engineering from the Tsinghua University in China.

*Zille Hasnain* has served as our Vice President of Quality and Reliability since February 2012. Prior to joining OmniVision, Mr. Hasnain served as Senior Director of Quality Assurance and Customer Support from 1983 to January 2012 at Micron Technology, Inc., a provider of semiconductor solutions, where he worked to ensure all Micron DRAM, Flash and CMOS image sensor products met quality and reliability expectations when entering high volume shipments. Mr. Hasnain holds an M.B.A. in Business Administration with an emphasis on Quantitative Analysis from Washington State University.

#### **ITEM 1A. RISK FACTORS**

*This Annual Report on Form 10-K, including Management's Discussion and Analysis of Financial Condition and Results of Operations, contains forward-looking statements. These forward-looking statements are subject to substantial risks and uncertainties that could cause our future business, financial condition or results of operations to differ materially from our historical results or currently anticipated results, including those set forth below.*

##### ***Risks Related to Our Business***

***For the majority of our revenues, we depend on a few key customers and, the loss of one or more of our key customers, or their key end-user customers, could significantly reduce our revenues.***

A relatively small number of OEMs, VARs and distributors account for a significant portion of our revenues. Some of these OEMs, VARs and distributors are major producers of mobile phones, including smartphones, for some of the largest companies in the mobile phone industry and may rely upon one or more key end-user customers for a significant portion of their revenue. Any material delay, alteration, cancellation or reduction of purchase orders from or change in the purchasing patterns of one or more of our major customers or distributors, or their key end-user customers, could result in our failure to achieve our revenue forecast for a particular period. For example, in our second quarter of fiscal 2012, we experienced an unexpected cutback in orders from certain of our key customers. This reduced the unit sales of our OmniBSI and OmniPixel3-HS based products and adversely affected our revenue for that quarter. In addition, if we are unable to retain one or more of our largest OEM, VAR or distributor customers, if we are unable to maintain our current level of revenues from one or more of these significant customers, if our OEM, VAR or distributor customers are unable to retain one or more of their key end-user customers, or if we are unable to attract new customers to replace the revenue lost from such customers, our business and results of operation would be impaired, and our stock price could decrease, potentially significantly. Such a delay, alteration, cancellation or reduction of purchase orders, a change in purchasing patterns or our inability to retain

a key customer or several of our smaller customers could be caused by, among other things, failure to meet our customers', including their key end-user customers', demand for our products or to timely develop and introduce new products that meet the needs of our customers, including their key end-user customers, and that are efficiently and successfully integrated into their products. In fiscal 2012 and 2013, approximately 52.0% and 57.7%, respectively, of our revenues came from sales to our top five customers. In addition, in fiscal 2013, three OEM customers accounted for approximately 39.0% of our revenues, and one distributor customer accounted for approximately 11.7% of our revenues. Our business, financial condition, results of operations and cash flows will continue to depend significantly on our ability to retain our current key customers and to attract new customers, as well as on the financial condition and success of our OEMs, VARs and distributors, including their ability to retain their key end-user customers and attract new customers.

*We face intense competition in our markets from CMOS and CCD image-sensor manufacturers, and if we are unable to compete successfully we may not be able to maintain or grow our business.*

The image-sensor market is intensely competitive, and we expect competition in this industry to continue to increase. This competition has resulted in rapid technological change, evolving standards, reductions in product selling prices and rapid product obsolescence. If we are unable to successfully meet these competitive challenges, we may be unable to maintain and grow our business. Any inability on our part to compete successfully would also adversely affect our results of operations and impair our financial condition.

Our image-sensor products face competition from other companies that sell CMOS image sensors and from companies that sell CCD image sensors. Many of our competitors have longer operating histories, greater presence in key markets, greater name recognition, larger customer bases, more established strategic and financial relationships and significantly greater financial, sales and marketing, distribution, technical and other resources than we do. Many of them also have their own manufacturing facilities, which may give them a competitive advantage. As a result, they may be able to adapt more quickly to new or emerging technologies and customer requirements or devote greater resources to the promotion and sale of their products. Our competitors include established CMOS image-sensor manufacturers such as Aptina Imaging, Samsung, Sharp, Sony, STMicroelectronics and Toshiba as well as CCD image-sensor manufacturers such as Panasonic, Sharp and Sony. Many of these competitors own and operate their own fabrication facilities, which in certain circumstances may give them the ability to price their products more aggressively than we can, respond more rapidly than we can to changing market opportunities or more easily meet increased demands for their products. In addition, we compete with a large number of smaller CMOS manufacturers that has required, and in the future may require, us to reduce our prices. For instance, we have seen increased competition in the markets for VGA image-sensor products with resulting pressures on product pricing. Downward pressure on pricing could result both in decreased revenues and lower gross margins, which would adversely affect our profitability. From time to time, other companies enter the CMOS image-sensor market by using obsolete and available manufacturing equipment. These new entrants gain market share in the short term by pricing their products significantly below current market levels, which puts additional downward pressure on the prices we can obtain for our products.

Our competitors may acquire or enter into strategic or commercial agreements or arrangements with foundries or providers of color filter application, wafer probe testing, assembly or packaging services. These strategic arrangements between our competitors and third party service providers could involve preferential or exclusive arrangements for our competitors. Such strategic alliances could impair our ability to secure sufficient capacity from foundries and service providers to meet our demand for wafer manufacturing, color filter application, wafer probe testing, assembly or packaging services, adversely affecting our ability to meet customer demand for our products. In addition, competitors may enter into exclusive relationships with distributors, which could reduce available distribution channels

for our products and impair our ability to sell our products and grow our business. Further, some of our customers could also become developers of image sensors, and this could potentially adversely affect our results of operations, business and prospects.

***The development of new and more complex products can increase our cost of revenue and adversely affect our gross margins.***

A key component of our future success is the continued development of new and innovative products and technologies. These new products and technologies are often times very complex and may require additional equipment and resources to develop and manufacture. In addition, for these new products, we may initially experience lower production yields than our other more established products. These new products and technologies also often have a higher cost structure than our existing products and technologies because we must devote more time and effort to developing the products and technologies and our suppliers and manufacturers may incur additional costs by acquiring new equipment or components in order to meet our design specification and capacity requirements. As our product mix shifts to include a higher volume of these new products and technologies, our gross margins may be lower than in comparable historical periods. For example, our OmniBSI-2 products have very different production requirements when compared to our previous generation products and we had to request our suppliers to install new equipment and tooling, which increased the production costs for these new products. Because we experienced increased sales of our OmniBSI-2 products in fiscal 2013, and expect these products to constitute a significant percentage of our total sales in fiscal 2014, we anticipate that our gross margins will remain at lower levels than we have experienced historically, before our introduction of OmniBSI-2. If we are unable to sufficiently increase our ASPs to offset these higher production costs, increase our yields or lower the costs associated with the development and manufacture of these new products and technologies, our gross margins could continue to be negatively affected.

***Reductions in our average selling prices may lower our revenues and, as a result, may reduce our gross margins.***

We have experienced and expect to continue to experience pressure to reduce the selling prices of our products, and our ASPs have generally declined over time as a result. Competition in our product markets is intense and as competition continues to intensify, we anticipate that these pricing pressures will increase. Although we experienced an increase in our ASPs for the three months ended April 30, 2013 as a result of favorable product mix, we expect that the ASPs for many of our products will continue to decline over time. Unless we can increase unit sales sufficiently to offset these declines in our ASPs, our revenues will decline. Reductions in our ASPs have adversely affected our gross margins, and unless we can reduce manufacturing costs to compensate, additional reductions in our ASPs will continue to adversely affect our gross margins and could materially and adversely affect our operating results and impair our financial condition. Historically we have increased and are likely to continue to increase our research, development and related expenses in the long-term to continue the development of new image-sensor products that can be sold at higher selling prices and/or manufactured at lower cost. If we are unable to timely introduce new products that incorporate more advanced technology and include more advanced features that can be sold at higher ASPs, or if we are unable to successfully develop more cost-effective technologies, our financial results could be adversely affected.

***Sales of our image-sensor products for mobile phones, including smartphones, account for a large portion of our revenues, and any decline in sales to the mobile phone market or failure of this market and other emerging markets to continue to grow as expected could adversely affect our results of operations.***

Sales to the mobile phone market, including smartphones, account for a large portion of our revenues. Although we can only estimate the percentages of our products that are used in the mobile

phone market due to the significant number of our image-sensor products that are sold to module makers or through distributors and VARs, we believe that the mobile phone market accounted for approximately 56% and 59% of our revenues in fiscal 2012 and 2013, respectively. We expect that revenues from sales of our image-sensor products to the mobile phone market will continue to account for a significant portion of our revenues during fiscal 2014 and beyond. Any factors adversely affecting the demand for our image sensors in this market could cause our business to suffer and adversely affect our financial condition, operating results and cash flows. The digital image-sensor market for mobile phones is extremely competitive, and we expect to face increased competition in this market in the future. In addition, we continue to believe the market for mobile phones is also relatively concentrated and the top five producers account for approximately 66% of the annual sales of these products. If we do not continue to achieve design wins with key mobile phone manufacturers or if we experience a cutback in orders from our key customers, such as the cutback we experienced in our second quarter of fiscal 2012, our market share or revenues could decrease. The mobile phone image-sensor market is also subject to rapid technological change. In order to compete successfully in this market, we will have to correctly forecast customer demand for technological improvements and be able to deliver such products on a timely basis at competitive prices. If we fail to correctly forecast customer demand and timely deliver products at competitive prices, our results of operations, business and prospects would be materially and adversely affected. In the past, we have experienced problems accurately forecasting customer demand in our target markets. In addition, current domestic and global economic conditions could negatively affect the mobile phone market if consumers and/or businesses defer purchases in this market in response to tighter credit, negative financial news, and/or decreased corporate or consumer spending.

We also expect that image sensors will become more important in the notebook and webcam, entertainment, security, medical and automotive industries. As image sensors begin to fill a greater role in these other markets, the challenges and risks that we face in these other markets could increase and could be similar to some of the challenges and risks that we face in the mobile phone market. If our sales to the mobile phone market and other emerging markets do not increase and/or the mobile phone market and other emerging markets do not grow as expected, our results of operations, business and prospects would be materially adversely affected.

*If we do not forecast customer demand correctly, our business could be impaired and our stock price may decline.*

Our sales are generally made on the basis of purchase orders rather than long-term purchase commitments; however, we manufacture products and build inventory based on our estimates of customer demand. Accordingly, we must rely on multiple assumptions to forecast customer demand. Various external factors that are outside of our control can make it difficult to accurately make such forecasts. For example, the domestic and global economic conditions that have existed since fiscal 2009 have made it extremely challenging to accurately predict customer demand because demand has demonstrated increased volatility. Although we have experienced increased customer demand during the fourth quarter of fiscal 2012 and reported record revenues in fiscal 2013, there is no guarantee that customer demand will continue to increase or that it will remain at current levels. If customer demand continues to be volatile, historical models for predicting customer demand may no longer be reliable. In addition, our customers may cancel or defer orders at any time by mutual written consent. If we overestimate customer demand, we may manufacture products that we may be unable to sell, or we may have to sell at lower prices. For example, we experienced unexpected cutbacks in orders from certain of our key customers, and as a result our inventories at the end of the second and third fiscal quarters of 2012 were higher than we intended them to be. Under such circumstances, we may be required to record significant provisions for excess and obsolete inventories. This could materially and adversely affect our results of operations and financial condition. We need to accurately predict customer demand because we must often place noncancelable orders with our manufacturers to have

products manufactured before we receive firm purchase orders from our customers. Conversely, if we underestimate customer demand, we may be unable to manufacture sufficient products quickly enough to meet actual demand, which could damage our reputation, impair our relationships with our customers, cause us to lose one or more customers and impair our ability to grow our business. In preparation for new product introductions, we gradually ramp down production of established products. With our 12-14 week production cycle, it is extremely difficult to predict precisely how many units of established products we will need. It is also difficult to accurately predict the speed of the ramp of our new products and the impact on inventory levels presented by the shorter life cycles of end-user customers' products. The shorter product life cycle is a result of an increase in competition and the growth of various consumer-product applications for image sensors. Under these circumstances, it is possible that we could suffer from shortages of certain products and, if we underestimate market demand, we face the risk of being unable to fulfill customer orders.

We also face the risk of excess inventory and product obsolescence if we overestimate market demand for our products and build inventories in excess of demand. During the fourth quarter of fiscal 2012 and throughout fiscal 2013, we significantly increased our OmniBSI-2 inventories as we prepared for anticipated increases in the sales of these products. Since our production capacity ramp is slower than our customers' production ramp schedule, we must build inventory to ensure we can meet our obligations to customers. However, since customer demand can be volatile, we may be unable to sell inventories that were built in excess of demand, or we may have to sell at lower prices to eliminate excess inventories. Under such circumstances, we may be required to record significant provisions for excess and obsolete inventories. This could materially and adversely affect our results of operations and financial condition. We expect the business environment to remain volatile throughout in fiscal 2014, especially in the consumer-oriented product markets, which can continue to affect our ability to accurately forecast customer demand. Our ability to accurately forecast sales is also a critical factor in our ability to meet analyst expectations for our quarterly and annual operating results. Any failure to meet these expectations would likely lead to a substantial decline in our stock price.

*Our future success depends on the timely development, introduction, marketing and selling of new products, which we might not be able to achieve.*

Our failure to successfully develop new products that achieve market acceptance in a timely fashion and that can be efficiently and successfully integrated with our customers', including their key end-user customers', products could adversely affect our ability to grow our business and improve our operating results. The development, introduction and market acceptance of new products is critical to our ability to sustain and grow our business. Any failure to successfully develop, introduce, market and sell new products could materially adversely affect our business and operating results. The development of new products is highly complex, and we have experienced delays in completing the development and introduction of new products. For example, during the first half of fiscal 2012, we experienced an unanticipated extension in the product development cycle of our OV8830 product. This delayed the production ramp up of this new sensor. By the end of our second quarter of fiscal 2012, we were only shipping this product in very limited quantities, which had an adverse effect on our revenues. From time to time, we have also encountered unexpected manufacturing problems as we increase the production of new products. Consumers continue to expect the sophistication of image sensors in consumer products to increase, and the number of consumer products that use image sensors has continued to grow. This results in a requirement for us to continue to build and develop image sensors with advanced technologies that can be used in a variety of consumer products. As our products integrate new and more advanced technologies and functions, they become more complex and

increasingly difficult to design, debug and produce. Successful product development and introduction depends on a number of factors, including:

- accurate prediction of market requirements and evolving standards, including imaging pixel resolution, output interface standards, power requirements, optical lens size, input standards and operating systems for webcams and other platforms;
- development of advanced technologies and capabilities, including our CameraCubeChip, OmniBSI, OmniBSI+ and OmniBSI-2 technologies;
- timely development completion and introduction of new CMOS image sensors that satisfy our customers', including their key end customers', requirements and specifications;
- development of products that maintain technological advantages over the products of our competitors, including advantages with respect to the functionality and imaging pixel capability of our image-sensor products and our proprietary testing processes; and
- market acceptance of the new products.

Accomplishing all of these steps is difficult, time consuming and expensive. We may be unable to develop new products or product enhancements in time to capture market opportunities, satisfy the requirements and specifications of our customers, including their key end customers, or achieve significant or sustainable acceptance in new and existing markets. In addition, our products could become obsolete sooner than anticipated because of a rapid change in one or more of the technologies related to our products or the reduced life cycles of consumer products.

***Design wins are a key determinant of future revenues, and failure to obtain design wins adversely affects our revenues and impairs our ability to grow our business.***

Our success has been, and will continue to be, dependent upon manufacturers and their customers designing our image-sensor products into their products. To achieve design wins, which are decisions by manufacturers and their customers to design our products into their systems, we must define and deliver cost effective and innovative image-sensor solutions on a timely basis that satisfy the manufacturers' and their customers' requirements and specifications. Our ability to achieve design wins is subject to numerous risks including competitive pressures, the compatibility of our products with newly developed technologies or designs used in our customers' products, as well as delays in our product development cycle. Even if our products meet the manufacturers' and their customers' requirements and specifications, we may not succeed in achieving a particular design win due to factors out of our control, such as customers' preferences or other business decisions that determine the components to be used in a product. If we do not achieve a design win with a prospective customer, it may be difficult to sell our image-sensor products to such prospective customer in the future because once a manufacturer has designed a supplier's products into its systems, the manufacturer may be reluctant to change its source of components due to the significant costs, time, efforts and risks associated with qualifying a new supplier and modifying its design platforms. In addition, there is no guarantee that we will be able to continue to achieve design wins with manufacturers with which we have achieved design wins in the past. As manufacturers take on new projects for their customers, there is no obligation on their part to continue to design our products into their customers' new products. Accordingly, if we fail to achieve design wins with key device manufacturers that embed image sensors in their products, our market share or revenues could decrease. Furthermore, to the extent that our competitors secure design wins, our ability to grow our business in the future will be impaired.

*We depend on a limited number of third party wafer foundries, which reduces our ability to control our manufacturing process.*

Unlike some of our larger competitors, we do not own or operate a semiconductor fabrication facility. Instead, we rely on TSMC, PTC and other subcontract foundries to produce all of our wafers. Historically, we have relied on TSMC to provide us with a substantial majority of our wafers. As a part of our joint venture agreement with TSMC, TSMC has agreed to commit substantial wafer manufacturing capacity to us in exchange for our commitment to purchase a substantial portion of our wafers from TSMC, subject to pricing and technology requirements.

We secure manufacturing capacity in any particular period on a purchase order basis. The foundries have no obligation to supply products to us for any specific period, in any specific quantity or at any specific price, except as set forth in a particular purchase order. In general, our reliance on third party foundries involves a number of significant risks, including:

- reduced control over delivery schedules, quality assurance, manufacturing yields and production costs;
- lack of guaranteed production capacity or product supply;
- unavailability of, or delayed access to, next generation or key process technologies; and
- financial difficulties or disruptions in the operations of third party foundries due to causes beyond our control.

The size of the orders we place with our foundries depends on actual or anticipated sales volumes of our products. Because our foundries provide services to a number of companies, in the event they receive increased orders from us or one or more of the other companies that they service, they may be unable to provide us with the requested quantity of products, may subordinate our request to the requests of other larger companies or may increase the prices they charge us. In fiscal 2011, the entire semiconductor industry, including us, experienced supply constraints. Due to the lack of availability of products, supply constraints forced companies in the industry to be unable to meet customers' product demands and to take certain actions such as allocating available products among their customers or, in some cases, increasing the prices of their products. This resulted in harm to customer relations, the loss of sales to customers and, in some cases, the loss of future business with those customers. We faced these same challenges then as we sought to meet our customers' demand for our products. If constraints in supply were to happen again or if for any reason our foundries are unable to provide a sufficient number of products to us on a timely basis and at acceptable yields and cost, we may be unable to achieve future growth, which could result in our revenues, gross margins and other financial results being materially and adversely affected.

The current global economic conditions could materially affect our foundries and cause them to be unable to provide necessary services to us. If TSMC, PTC, or any of our other foundries were unable to continue manufacturing our wafers in the required quantities, at acceptable quality, yields and costs, or in a timely manner, we would have to identify and qualify substitute foundries, which would be time consuming and difficult, and could increase our costs or result in unforeseen manufacturing problems. In addition, if competition for foundry capacity increases, we may be required to pay increased amounts for manufacturing services. We are also exposed to additional risks if we transfer our production of semiconductors from one foundry to another, as such transfer could interrupt our manufacturing process. Further, some of our foundries may also develop their own image-sensor products and we would have to identify and qualify other sources for these products.



***We rely on a joint venture company for color filter application and on third party service providers for packaging and other back-end services, which reduces our control over delivery schedules, product quality and cost, and could adversely affect our ability to deliver products to customers.***

We rely on VisEra for the color filter application of our completed wafers. In addition, we rely on Lingsen and Tong Hsing for substantially all of our ceramic chip packages. We rely on XinTec, an investee company, for CSP packages, which are generally used in our products designed for the smallest form factor applications. We rely on several specialized service providers, one of which is Tong Hsing, to perform the necessary wafer probe tests and prepare good die for use in COB packaging, a delivery format referred to as reconstructed wafer. If the current global economic conditions do not continue to improve or remain stable, these service providers' ability to continue to fulfill our packaging, color filter processing and related requirements could be adversely affected. If for any reason one or more of these service providers were to become unable or unwilling to continue to provide services of acceptable quality, at acceptable costs or in a timely manner, our ability to deliver our products to our customers could be severely impaired. We would have to identify and qualify substitute service providers, which could be time consuming and difficult and could result in unforeseen operational problems. Substitute service providers might not be available or, if available, might be unwilling or unable to offer services on acceptable terms.

In addition, if competition for color filter application, packaging, or other back-end services increases, we may be required to pay or invest significant amounts to secure access to these services, which could adversely impact our operating results. The number of companies that provide these services is limited and some of them have limited operating histories and financial resources. In the event our current providers refuse or are unable to continue to provide these services to us, we may be unable to procure services from alternate service providers. Furthermore, if customer demand for our products increases, we may be unable to secure sufficient additional capacity from our current service providers on commercially reasonable terms, if at all. These factors may cause unforeseen product shortages or may increase our costs of manufacturing, which would adversely affect our operating results and cash flows.

***Recent domestic and worldwide economic conditions adversely affected and could have future adverse effects on our business, results of operations, financial condition and cash flows.***

Since the latter part of fiscal 2009, we have experienced fluctuations in our financial results due in part to changing macroeconomic conditions. As macroeconomic conditions have improved, our sales have also tended to improve and when macroeconomic uncertainties have returned, our sales have tended to be negatively impacted. In fiscal 2013, macroeconomic conditions appeared to gradually improve and our quarterly and annual sales also improved as compared to the similar prior year periods. Nevertheless, given the current economic environment and continuing uncertainties that exist, we remain cautious and we expect our customers to be cautious as well, which could affect our future results. If the economic recovery slows down or even dissipates, our business, financial condition, results of operations and cash flows could be materially and adversely affected.

***Fluctuations in our quarterly operating results have caused volatility in the market price of our common stock and also make it difficult to predict our future operating results.***

Our quarterly operating results have varied significantly from quarter to quarter in the past and are likely to vary significantly in the future based on a number of factors, many of which are beyond our control. These factors and other industry risks, many of which are more fully discussed in our other risk factors, include, but are not limited to:

- the volume and mix of our product sales;
- competitive pricing pressures and ASPs;

- production costs for our products;
- our ability to accurately forecast demand for our products;
- our ability to achieve acceptable wafer manufacturing or back-end processing yields;
- our gain or loss of a large customer, or cutbacks in orders from such customers;
- our ability to achieve design wins;
- our ability to manage our product transitions;
- the availability of production capacity at the suppliers that manufacture our products or process our products;
- the growth of the market for products and applications using CMOS image sensors;
- the timing and size of orders from our customers;
- the volume of our product returns;
- the seasonal nature of customer demand for our products;
- the deferral of customer orders in anticipation of new products, product designs or enhancements;
- the announcement and introduction of products and technologies by our competitors;
- adverse changes in domestic or global economic conditions;
- the fair value of our interest rate swaps;
- the impairment of our intangible assets or other long-lived assets;
- the level of our operating expenses; and
- fluctuations in our effective tax rate from quarter to quarter.

Our introduction of new products and our product mix have affected, and may continue to affect, our quarterly operating results. Changes in our product mix could adversely affect our operating results, because some products provide higher margins than others. We typically experience lower yields when manufacturing new products through the initial production phase, and consequently our gross margins on new products have historically been lower than our gross margins on our more established products. We also anticipate that the rate of orders from our customers may vary significantly from quarter to quarter. Our operating expenses are relatively fixed in the short-term, and our inventory levels are based on our expectations of future revenues. Consequently, if we do not achieve the revenues we expect in any quarter, expenses and inventory levels could be disproportionately high, adversely impacting our operating results and cash flows for that quarter, and potentially in future quarters.

All of these factors are difficult to forecast and could result in fluctuations in our quarterly operating results. Our operating results in a given quarter could be substantially less than anticipated, and, if we fail to meet market analysts' expectations, a substantial decline in our stock price could result. Fluctuations in our quarterly operating results could adversely affect the price of our common stock in a manner unrelated to our long-term operating performance.

***Litigation regarding intellectual property could divert management attention, be costly to defend and prevent us from using or selling the challenged technology.***

In recent years, there has been significant litigation in the United States involving intellectual property rights, including in the semiconductor industry. We have in the past been, currently are and may in the future be, subject to legal proceedings and claims with respect to our intellectual property,

including such matters as trade secrets, patents, product liabilities and other actions arising out of the normal course of business. These claims may increase as our intellectual property portfolio becomes larger or more valuable. Intellectual property claims against us, and any resulting lawsuit, may cause us to incur significant expenses, subject us to liability for damages and invalidate our proprietary rights. Any potential intellectual property litigation against us would likely be time-consuming and expensive to resolve and would divert management's time and attention and could also force us to take actions such as:

- ceasing the sale or use of products or services that incorporate the infringed intellectual property;
- obtaining from the holder of the infringed intellectual property a license to sell or use the relevant technology, which license may not be available on acceptable terms, if at all; or
- redesigning those products or services that incorporate the disputed intellectual property, which could result in substantial unanticipated development expenses and delay and prevent us from selling the products until the redesign is completed, if at all.

If we are subject to a successful claim of infringement and we fail to develop non-infringing intellectual property or license the infringed intellectual property on acceptable terms and on a timely basis, we may be unable to sell some or all of our products, and our operating results could be adversely affected. We may in the future initiate claims or litigation against third parties for infringement of our intellectual property rights or to determine the scope and validity of our proprietary rights or the proprietary rights of competitors. These claims could also result in significant expense and the diversion of technical and management attention.

In addition, third parties may assert claims of infringement and misappropriation of proprietary rights based on the use or resale of our products against our suppliers or the OEMs, VARs or distributors with whom we do business. In addition, the end-user customers of these OEMs, VARs or distributors may also be named as parties in these claims. Under our agreements with these parties, we may be required to defend protracted and costly litigation on their behalf, regardless of the merits of these claims, or to indemnify these parties for such claims. Because our suppliers and our customers and their end-user customers are often times much larger than we are and have much greater resources than we do, they may be more likely to be the target of an infringement or misappropriation of proprietary rights claim by third parties than we would be, which could increase our chances of becoming involved in a future lawsuit or of being required to indemnify these parties. We could also voluntarily agree to defend or indemnify third parties in instances where we are not obligated to do so if we determine it would be important to our business relationships. Recently, infringement claims relating to our image sensors were brought against some of the end-user customers of our customers. These customers or their applicable end-user customers have requested indemnification from us for this matter. Although we are unable at this time to estimate any possible loss and it is uncertain whether this matter will result in any material expense to us, if we are ultimately required to make indemnification payments to these customers or their end-user customers, it could result in us being forced to pay significant damages on behalf of our customers or their end-user customers that could increase our expenses, disrupt our ability to sell our products and reduce our revenue. A party making an infringement or misappropriation of proprietary rights claim against our customers or their end-user customers, if successful, could also secure an injunction or other court order that could prevent our customers or their end-user customers from selling their products that incorporate our image sensors. If we are required or agree to defend or indemnify any of our suppliers, customers or their end-user customers in connection with any claims of infringement or misappropriation of proprietary rights or injunctions are secured by third parties that prevent the sale of products that incorporate our image sensors, we could incur significant costs and expenses and experience a significant decrease in our revenue that could adversely affect our business, operating results or financial condition.

***We may be unable to adequately protect our intellectual property, and therefore we may lose some of our competitive advantage.***

We rely on a combination of patent, copyright, trademark and trade secret laws as well as nondisclosure agreements and other methods to protect our proprietary technologies. We have been issued patents and have a number of pending United States and foreign patent applications. However, we cannot provide assurance that any patent will be issued as a result of any applications or, if issued, that any claims allowed will be sufficiently broad to protect our technology. It is possible that existing or future patents may be challenged, invalidated or circumvented. We have experienced the cancellation of a patent in the past and although we do not believe this cancellation had a material adverse effect on our business or prospects, there may be other situations where our inability to adequately protect our intellectual property rights could materially and adversely affect our competitive position and operating results. If a third party can copy or otherwise obtain and use our products or technology without authorization, develop corresponding technology independently or design around our patents, this could materially adversely affect our business and prospects. Effective patent, copyright, trademark and trade secret protection may be unavailable or limited in foreign countries. Any disputes over our intellectual property rights, whatever the ultimate resolution of such disputes, may result in costly and time-consuming litigation or require the license of additional elements of intellectual property for a fee.

***Our use of derivative financial instruments to reduce interest rate risk may result in added volatility in our quarterly operating results***

We do not hold or issue derivative financial instruments for trading purposes. However, we do utilize derivative financial instruments to reduce interest rate risk. We have a variable rate mortgage loan that totaled \$24.2 million as of April 30, 2013. To manage the related interest rate risk, we entered into an interest rate swap agreement, effectively converting our mortgage loan into a fixed rate loan. Under generally accepted accounting principles, the fair values of the swap contract, which will either be amounts receivable from or payable to counterparties, are reflected as either assets or liabilities on our Consolidated Balance Sheets. We record its fair value change in our Consolidated Statements of Income, in "Other income (expense), net." The associated impact on our quarterly operating results is directly related to changes in prevailing interest rates. If interest rates increase, we would have a non-cash gain on the swap, and vice versa. Consequently, this swap contract will introduce volatility to our operating results.

We are also exposed to credit loss in the event of non-performance by the counterparties to the interest rate swap agreements. However, we do not anticipate non-performance by the counterparties.

***Our business is subject to seasonal fluctuations which may in turn cause fluctuations in our results of operations and cash flows from period to period.***

Many of the products using our image sensors, such as mobile phones, notebooks and webcams, DSCs and cameras for entertainment applications, such as tablets, are consumer electronics goods. These mass-market camera devices generally have seasonal cycles which historically have caused the sales of our customers to fluctuate quarter-to-quarter. In addition, since a very large number of the manufacturers who use our products are located in China and Taiwan, the pattern of demand for our image sensors has been influenced by the timing of the extended lunar or Chinese New Year holiday, a period in which the factories which use our image sensors generally close. Consequently, demand for our image sensors has historically been stronger in the second and third quarters of our fiscal year and weaker in the first and fourth quarters of our fiscal year. However, due to the macroeconomic uncertainties that have existed during the past several years, the seasonal cycle of our business has been less predictable. If our historical cycle resumes and continues in future years, it could result in the fluctuation of our results of operations and cash flows from period to period. Alternatively, if we experience future events, such as the recent macroeconomic uncertainties or other events outside of

our control, our historical seasonal cycle could be disrupted and our results of operations and cash flows could differ from our historical seasonal cycles.

***Problems with wafer manufacturing and/or back-end processing yields could result in higher product costs and could impair our ability to meet customer demand for our products.***

If the foundries manufacturing the wafers used in our products cannot achieve the yields we expect, we could incur higher unit costs and reduced product availability. Foundries that supply our wafers have experienced problems in the past achieving acceptable wafer manufacturing yields. Wafer yields are a function of both our design technology and the particular foundry's manufacturing process technology. These risks increase with our introduction of more advanced and novel products and technology, as well as with increased customer demand that requires these new products to be produced more quickly and in greater quantities than our historical volume. Certain risks are inherent in the introduction of new products and technology. Low yields may result from design errors or manufacturing failures in new or existing products. During the early stages of production, production yields for new products are typically lower than those of established products. Unlike many other semiconductor products, optical products can be effectively tested only when they are complete. Accordingly, we perform final testing of our products only after they are assembled. As a result, yield problems may not be identified until our products are well into the production process. The risks associated with low yields could be increased because we rely on third party offshore foundries for our wafers, which can increase the effort and time required to identify, communicate and resolve manufacturing yield problems. In addition to wafer manufacturing yields, our products are subject to yield loss in subsequent manufacturing steps, often referred to as back-end processing, such as the application of color filters and micro-lenses, dicing (cutting the wafer into individual devices, or die) and packaging. Any of these potential problems with wafer manufacturing and/or back-end processing yields could result in a reduction in our gross margins and/or our ability to timely deliver products to customers, which could adversely affect our customer relations and make it more difficult to sustain and grow our business.

***We depend on the increased acceptance of mass-market image-sensor applications to grow our business and increase our revenues.***

Our business strategy depends in large part on the continued growth of the various markets into which we sell our image-sensor products, including the markets for mobile phones, entertainment devices such as tablets, notebook and webcams, digital still and video cameras, commercial and security and surveillance applications, automotive and medical applications. If these markets do not grow and develop as we anticipate, we may be unable to sustain or grow the sales of our products. Each of these markets has already been, and may continue to be, adversely impacted by current global economic conditions where consumers and businesses have deferred purchases of products in these markets as a result of tighter credit, negative financial news, and decreased corporate or consumer spending. Such conditions have negatively affected, and may continue to negatively affect, our business.

In addition, the market price of our common stock may be adversely affected if certain of these new markets do not emerge or develop as expected. Securities analysts may already factor revenue from such new markets into their future estimates of our financial performance and should such markets not develop as expected by such securities analysts the trading price of our common stock could be adversely affected.

***Our lengthy manufacturing, packaging and assembly cycle, in addition to our customers' design cycle, may result in uncertainty and delays in generating revenues.***

The production of our image sensors requires a lengthy manufacturing, packaging and assembly process, typically lasting approximately 12-14 weeks. Additional time may pass before a customer

commences taking volume shipments of products that incorporate our image sensors. Even when a manufacturer decides to design our image sensors into its products, the manufacturer may never ship final products incorporating our image sensors. Given this lengthy cycle, we experience a delay between the time we incur expenditures for research and development and sales and marketing efforts and the time we generate revenue, if any, from these expenditures. This delay makes it more difficult to forecast customer demand, which adds uncertainty to the manufacturing planning process and could adversely affect our operating results. In addition, the product life cycle for certain of our image-sensor products designed for use in certain applications can be relatively short. If we fail to appropriately manage the manufacturing, packaging and assembly process, our products may become obsolete before they can be incorporated into our customers' products and we may never realize a return on investment for the expenditures we incur in developing and producing these products.

***Our ability to deliver products that meet customer demand is dependent upon our ability to meet new and changing requirements for color filter application and image-sensor packaging.***

We expect that as we develop new products to meet technological advances and new and changing industry and customer demands, our color filter application and ceramic, plastic and chip scale packaging requirements will also evolve. Our ability to continue to profitably deliver products that meet customer demand is dependent upon our ability to obtain third party services that meet these new requirements on a cost-effective basis. There can be no assurances that any of these parties will be able to develop enhancements to the services they provide to us to meet these new and changing industry and customer requirements. Furthermore, even if these service providers are able to develop their services to meet new and evolving requirements, these services may not be available at a cost that enables us to sustain our profitability.

***The high level of complexity and integration of our products increases the risk of latent defects, which could damage customer relationships and increase our costs.***

Our products are based upon evolving technology, and because we integrate many functions on a single chip, are highly complex. The integration of additional functions into already complex products could result in a greater risk that customers or end-users could discover latent defects or subtle faults after we have already shipped significant quantities of a product. Although we test our products, we have in the past and may in the future encounter defects or errors. Delivery of products with defects or reliability, quality or compatibility problems may damage our reputation and ability to retain existing customers and attract new customers. In addition, product defects and errors could result in additional development costs, diversion of technical resources, delayed product shipments, increased product returns, product warranty costs for recall and replacement and product liability claims against us which may not be fully covered by insurance.

***We may be required to record a significant charge to earnings if our goodwill, intangible assets or long-term investments become impaired.***

Under generally accepted accounting principles, we are required to review our intangible assets for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. Factors that may be considered a change in circumstances indicating that the carrying value of our intangible assets may not be recoverable include a decline in stock price and market capitalization, and slower growth rates in our industry.

We may be required to record a significant charge to earnings in our financial statements during the period in which we determine that our intangible assets or long-term investments have been impaired. Any such charge would adversely impact our results of operations. As of April 30, 2013, our goodwill totaled approximately \$10.2 million, our intangible assets totaled approximately \$56.8 million and our long-term investments totaled approximately \$139.7 million.

*If we need additional capital in the future, it may not be available to us on favorable terms, or at all.*

Our cash balance decreased over fiscal 2013 as the result of our lower profitability when compared to our historical periods, and our increase in working capital to support our significantly increased revenues during the year. Although we currently expect our available cash, cash equivalents and short-term investments, together with cash we anticipate generating from operating activities, will be sufficient to satisfy our capital requirements over approximately the next twelve months, if we are unable to sell our OmniBSI-2 products or collect on our accounts receivable as anticipated, we may be required to raise additional capital through equity or debt financing. Such additional financing may not be available on acceptable terms, or at all, and could have a material adverse effect on our business, financial condition, operating results and cash flows. If we raise additional funds through issuances of equity, convertible debt securities or other securities convertible into equity, our existing stockholders could suffer significant dilution in their percentage ownership and any new securities we issue could have rights, preferences and privileges senior to those of holders of our common stock.

*We maintain a backlog of customer orders that is subject to cancellation or delay in delivery schedules, and any cancellation or delay may result in lower than anticipated revenues.*

Our sales are generally made pursuant to standard purchase orders. We include in our backlog only those customer orders for which we have accepted purchase orders and assigned shipment dates within the upcoming 12 months. Orders constituting our current backlog are subject to cancellation or changes in delivery schedules, and backlog may not necessarily be an indication of future revenue. Any cancellation or delay in orders which constitute our current or future backlog may result in lower than expected revenues.

*If we are unable to maintain processes and procedures to sustain effective internal control over our financial reporting, our ability to provide reliable and timely financial reports could be harmed and this could have a material adverse effect on our stock price.*

We are required to comply with the rules promulgated under Section 404 of the Sarbanes-Oxley Act of 2002, or Sarbanes-Oxley Act. Section 404 requires that we prepare an annual management report assessing the effectiveness of our internal control over financial reporting, and requires a report by our independent registered public accounting firm addressing the effectiveness of our internal control over financial reporting.

We have in the past discovered, and may in the future discover, areas of our internal control that need improvement. For example, we restated our financial statements for the first, second and third quarters of fiscal 2004. If these or similar types of issues were to arise with respect to our internal controls in future periods, they could impair our ability to produce accurate and timely financial reports.

As our business changes, ongoing compliance with the provisions of Section 404 of the Sarbanes-Oxley Act and maintenance of effective internal control over financial reporting may require that we hire additional qualified finance and accounting personnel. Because other businesses face similar challenges, there is significant competition for such personnel, and there can be no assurance that we will be able to attract and/or retain suitably qualified employees.



***Corporate governance regulations have increased our compliance costs and could further increase our expenses if changes occur within our business.***

We are subject to corporate governance laws and regulations affecting public companies, including the provisions of the Sarbanes-Oxley Act and the Dodd-Frank Act of 2010, that impose certain requirements on us and on our officers, directors, attorneys and independent registered public accounting firm. In order to comply with these rules, we added internal resources and have utilized additional outside legal, accounting and advisory services, which increased our operating expenses. We expect to incur ongoing operating expenses as we maintain compliance with Section 404. In addition, if we undergo significant modifications to our structure through personnel or system changes, acquisitions, or otherwise, it may be increasingly difficult to maintain compliance with the existing and evolving corporate governance regulations.

***We hold a significant amount of marketable securities which are subject to general market risks over which we have no control.***

As of April 30, 2013, we held cash and cash equivalents totaling \$190.1 million, and short-term investments totaling \$22.2 million. These assets are managed on our behalf by unrelated third parties in accordance with a cash management policy that has been approved by our board of directors and restricts our investments to a maximum maturity of 18 months and to investment-grade instruments. As of April 30, 2013, we did not hold any illiquid investments and we have not realized any losses. However, ongoing uncertainties in global capital markets associated with a repricing of risk have caused disruptions in the orderly function of markets which are ordinarily characterized by virtually unlimited liquidity. If we were to make a future investment in certain illiquid securities that are dependent on the orderly functioning of the capital markets, and if we were required to liquidate these types of securities at short notice, such liquidation could result in losses of principal, which would have a negative impact on our results of operations and cash flows.

***There are risks associated with our operations in China.***

In December 2000, we established OmniVision Semiconductor (Shanghai) Co. Ltd., or OSC, primarily for the testing of our image-sensor products. In October 2008, we formed Shanghai OmniVision Semiconductor Technology Co. Ltd., or OST, for the purpose of expanding our testing capabilities. In October 2010, through our wholly-owned subsidiary OmniVision Technologies (Shanghai) Co. Ltd., or OTC, we constructed research facilities in Shanghai. In April 2011, we also formed OmniVision Optoelectronics Technologies (Shanghai) Co. Ltd. for the purpose of expanding our manufacturing capabilities for CameraCubeChip production. There are certain administrative, legal and governmental risks to operating in China that could result in increased operating expenses or could hamper us in the development of our operations in China. The risks from operating in China that could increase our operating expenses and adversely affect our operating results, financial condition and ability to deliver our products and grow our business include, without limitation:

- difficulties in staffing and managing foreign operations, particularly in attracting and retaining personnel qualified to design, sell, test and support our products;
- difficulties in managing employee relations;
- implications of the ongoing general labor disputes in China;
- increases in the value of the Chinese Yuan, or CNY;
- difficulties in coordinating our operations in China with those in California;
- difficulties in enforcing contracts in China;
- difficulties in protecting intellectual property;

- diversion of management attention;
- imposition of burdensome governmental regulations;
- difficulties in maintaining uniform standards, controls, procedures and policies across our global operations, including inventory management and financial consolidation;
- political and economic instability, which could have an adverse impact on foreign exchange rates in Asia and could impair our ability to conduct our business in China; and
- inadequacy of the local infrastructure to support our operations.

***We may experience integration or other problems with potential future acquisitions, which could have an adverse effect on our business or results of operations. New acquisitions could dilute the interests of existing stockholders, and the announcement of new acquisitions could result in a decline in the price of our common stock.***

We may acquire, or invest in, businesses that offer products, services and technologies that we believe would complement our products, including CMOS image-sensor manufacturers. We may also make acquisitions of, or investments in, businesses that we believe could expand our distribution channels. Even if we were to announce an acquisition, we may not be able to complete it. In addition, any future acquisition or substantial investment could present numerous risks, including:

- difficulty in realizing the potential technological benefits of the transaction;
- difficulty in integrating the technology, operations or work force of the acquired business with our existing business;
- unanticipated expenses related to technology integration;
- disruption of our ongoing business;
- difficulty in realizing the potential financial or strategic benefits of the transaction;
- difficulty in maintaining uniform standards, controls, procedures and policies;
- possible impairment of relationships with employees, customers, suppliers and strategic partners as a result of integration of new businesses and management personnel;
- reductions in our future operating results from amortization of intangible assets;
- impairment of resulting goodwill; and
- potential unknown or unexpected liabilities associated with acquired businesses.

We expect that any future acquisitions could include consideration to be paid in cash, shares of our common stock or a combination of cash and our common stock. If and when consideration for a transaction is paid in common stock, it will result in dilution to our existing stockholders.

***We may not achieve continued benefits from our joint venture with TSMC.***

In October 2003, together with TSMC, we formed VisEra, a joint venture in Taiwan, for the purposes of providing manufacturing services. Since its formation, TSMC and we have expanded the scope of VisEra's activities through the provision of additional funding.

In January 2006, VisEra acquired certain color filter application equipment from TSMC and assumed direct responsibility for providing the color filter application services that had previously been provided to us by TSMC. We expect that VisEra will be able to provide us with a committed supply of high quality manufacturing services at competitive prices. However, there are significant legal, governmental and relationship risks to managing the business scope of VisEra, and we cannot ensure

that we will continue to receive the expected benefits from the joint venture. For example, VisEra may not be able to provide manufacturing services that have competitive technology or prices, which could adversely affect our product offerings and our ability to meet customer requirements for our products. In addition, the existence of VisEra may also make it more difficult for us to secure dependable services from competing merchant vendors who provide similar manufacturing services.

***We may not achieve all of the anticipated benefits of our alliances with, and strategic investments in, third parties.***

We expect to develop our business partly through forming alliances or joint ventures with and making strategic investments in other companies, some of which may be companies at a relatively early stage of development. For example, in April 2003, we made an investment in XinTec, a company that provides CSP packaging services, and in June 2003 we made an investment in ImPac, a packaging service company. In December 2005, VisEra, our joint venture with TSMC, completed the acquisition of additional shares of XinTec. In May 2007, we acquired a portion of the registered capital of China WLCSP Limited, or WLCSP, a company that also provides chip scale packaging services. In December 2009, Tong Hsing acquired ImPac in a stock-for-stock exchange and we now hold shares in Tong Hsing.

Our investments in these and other companies may negatively impact our operating results, because, under certain circumstances, we are required to recognize our portion of any loss recorded by each of these companies or to consolidate them into our operating results. We expect to continue to utilize partnerships, strategic alliances and investments, particularly those that enhance our manufacturing capacity and those that provide manufacturing services and testing capability. These investments and partnering arrangements are crucial to our ability to grow our business and meet the increasing demands of our customers. However, we cannot ensure that we will achieve the benefits we expect from these alliances. For example, we may not be able to obtain acceptable quality and/or wafer manufacturing yields from these companies, which could result in higher operating costs and could impair our ability to meet customer demand for our products. In addition, certain of these investments or partnering relationships may place restrictions on the scope of our business, the geographic areas in which we can sell our products and the types of products that we can manufacture and sell. For example, our agreement with TSMC provides that we may not engage in business that will directly compete with the business of VisEra. This type of non-competition provision may impact our ability to grow our business and to meet the demands of our customers.

***Changes in our relationships with our joint venture and/or companies in which we hold less than a majority interest could change the way we account for such interests in the future.***

As part of our strategy, we have formed a joint venture with one of our foundry partners, and we hold equity interests in other companies from which we purchase certain manufacturing services. For the investments that we account for under the equity method, we record as part of income or expense our share of the increase or decrease in the equity of the companies in which we have invested. It is possible that, in the future, our relationships and/or our interests in or with our joint venture or other investees could change. Such changes have resulted in the past, and could result in the future, in deconsolidation or consolidation of such entities, as the case may be, which could result in changes in our reported results.

***The use of our image sensors in end-user products in the medical and automotive industries could result in us being named as a defendant in product liability claims, which could adversely affect our business and reputation.***

Our image sensors have been incorporated into certain end-user products in the medical and automotive industries, and we expect that they will continue to increase as a percentage of our overall business. The use of the medical and automotive industry products into which our image sensors are

designed could result in an unsafe condition, injury, or even death as a result of, among other factors, component failures, manufacturing flaws, design defects or inadequate disclosure of product-related risks or product-related information. These factors could result in product liability claims seeking damages for personal injury, and we could be named as a defendant in such claims. Because the outcome of product liability claims is not predictable and is difficult to assess or quantify, we cannot provide assurance that such claims will not materially adversely affect our business or damage the reputation of our products or our company.

***If we do not effectively manage our growth, our ability to increase our revenues and improve our earnings could be adversely affected.***

Our growth has placed, and will continue to place, a significant strain on our management and other resources. To manage our growth effectively, we must, among other things:

- continuously improve our operational, financial and accounting systems;
- train, manage and maintain good relations with our existing employee base in both our U.S. and international locations;
- attract and retain qualified personnel with relevant experience; and
- effectively manage accounts receivable and inventory.

For example, our failure to effectively manage our inventory levels could result either in excess inventories, which could adversely affect our gross margins and operating results, or lead to an inability to fill customer orders, which would result in lower sales and could harm our relationships with existing and potential customers.

We must also manage multiple relationships with customers, business partners and other third parties, such as our foundries and process and assembly vendors. Moreover, future growth could significantly overburden our management and financial systems and other resources. We may not make adequate allowances for the costs and risks associated with our expansion. In addition, our systems, procedures or controls may not be adequate to support our operations, and we may not be able to expand quickly enough to capitalize on potential market opportunities. Our future operating results will also depend, in part, on our ability to expand sales and marketing, research and development, accounting, finance and administrative support.

***Our future tax rates and tax payments could be higher than we anticipate and may harm our results of operations.***

As a multinational corporation, we conduct our business in many countries and are subject to taxation in many jurisdictions. The taxation of our business is subject to the application of multiple and sometimes conflicting tax laws and regulations as well as multinational tax conventions. The application of tax law is subject to legal and factual interpretation, judgment and uncertainty, and tax laws themselves are subject to change. Consequently, taxing authorities may impose tax assessments or judgments against us that could result in a significant charge to our earnings.

A number of other factors will also affect our future tax rate, and some of these factors could increase our effective tax rate in future periods, which could adversely impact our operating results. These factors include changes in non-deductible stock-based compensation, changes in tax laws or the interpretation of tax laws, changes in the proportion and geographic mix of our revenue or earnings, changes in the valuation of our deferred tax assets and liabilities, changes in available tax credits, the resolution of issues arising from tax audits, including the ongoing tax examination we are currently under in a foreign jurisdiction for the fiscal years ended April 30, 2004 through April 30, 2009, and the repatriation of non-U.S. earnings for which we have not previously provided U.S. taxes.

***Our sales through distributors increase the complexity of our business and may reduce our ability to forecast revenues.***

During fiscal 2012 and fiscal 2013, approximately 21.9% and 18.8%, respectively, of our revenues came from sales through distributors. We expect that revenues from sales through distributors will vary from year to year, but will continue to represent a significant proportion of our total revenues. Selling through distributors reduces our ability to accurately forecast sales and increases the complexity of our business, requiring us to, among other matters:

- manage a more complex supply chain;
- manage the level of inventory at each distributor;
- provide for credits, return rights and price protection;
- estimate the impact of credits, return rights, price protection and unsold inventory at distributors; and
- monitor the financial condition and creditworthiness of our distributors.

Any failure to manage these challenges could cause us to inaccurately forecast sales and carry excess or insufficient inventory, thereby adversely affecting our operating results and cash flows.

***We face foreign business, political and economic risks, because a majority of our products and those of our customers are manufactured and sold outside of the United States.***

We face difficulties in managing our third party foundries, color filter application service providers, packaging and other manufacturing service providers and our foreign distributors, most of whom are located in Asia. In addition, our presence in Asia presents the challenge of managing foreign operations and maintaining good relations with our employees located there. Any political and economic instability in Asia might have an adverse impact on foreign exchange rates and could cause service disruptions for our vendors and distributors and adversely affect our customers.

Sales outside of the United States accounted for a significant portion of our revenues for fiscal 2012 and 2013. We anticipate that sales outside of the United States will continue to account for a substantial portion of our revenues in future periods. Dependence on sales to foreign customers involves certain risks, including:

- longer payment cycles;
- the adverse effects of tariffs, duties, price controls or other restrictions that impair trade;
- decreased visibility as to future demand;
- difficulties in accounts receivable collections; and
- burdens of complying with a wide variety of foreign laws and labor practices.

Sales of our products have to date been denominated principally in U.S. dollars. Over the last several years, the U.S. dollar has weakened against most other currencies. Future increases in the value of the U.S. dollar, if any, would increase the price of our products in the currency of the countries in which our customers are located. This may result in our customers seeking lower-priced suppliers, which could adversely impact our operating results. If a larger portion of our international revenues were to be denominated in foreign currencies in the future, we would be subject to increased risks associated with fluctuations in foreign currency exchange rates.

***Our business could be harmed if we lose the services of one or more members of our senior management team, or if we are unable to attract and retain qualified personnel.***

The loss of the services of one or more of our executive officers or key employees, which has occurred from time to time, or the decision of one or more of these individuals to join a competitor, could adversely affect our business and harm our operating results and financial condition. Our success depends to a significant extent on the continued service of our senior management and certain other key technical personnel. None of our senior management is bound by an employment or non-competition agreement. We do not maintain key man life insurance on any of our employees.

Our success also depends on our ability to identify, attract and retain qualified sales, marketing, finance, management and technical personnel. We have experienced, and may continue to experience, difficulty in hiring and retaining candidates with appropriate qualifications. If we do not succeed in hiring and retaining candidates with appropriate qualifications, our revenues, operations and product development efforts could be harmed.

***We substantially completed the implementation of a new enterprise resource planning system, a process which presents a number of significant operational risks.***

As our business grows and becomes more complex, it is necessary that we expand and upgrade our enterprise resource planning system, or ERP, and other management information systems which are critical to the operational, accounting and financial functions of our company. We evaluated alternative solutions, both short-term and long-term, to meet the operating, administrative and financial reporting requirements of our business. During the three months ended July 31, 2008, we substantially completed the implementation of a new ERP based on a suite of application software developed by Oracle Corporation. We have made and will continue to make further enhancements and upgrades to the ERP, as necessary. Significant management attention and resources have been used and extensive planning has occurred to support effective implementation of the new ERP system. However, such implementation, as well as enhancements or upgrades to the system, carries certain risks, including the risk of significant design errors that could materially and adversely affect our operating results and impact our ability to manage our business. As a result, there is a risk that deficiencies may exist in the future and that they could constitute significant deficiencies, or, in the aggregate, a material weakness in internal control over financial reporting.

***Our operations may be impaired as a result of disasters, business interruptions or similar events.***

Disasters and business interruptions such as earthquakes, water, fire, electrical failure, accidents and epidemics affecting our operating activities, major facilities, and employees' and customers' health could materially and adversely affect our operating results and financial condition. In particular, our Asian operations and most of our third party service providers involved in the manufacturing of our products are located within relative close proximity. Therefore, any disaster that strikes within or close to that geographic area, such as the earthquake and flooding that occurred in China, could be extremely disruptive to our business and could materially and adversely affect our operating results and financial condition. We are currently developing and implementing a disaster recovery plan.

***Acts of war and terrorist acts may seriously harm our business and revenue, costs and expenses and financial condition.***

Acts of war or terrorist acts, wherever they occur around the world, may cause damage or disruption to our business, employees, facilities, suppliers, distributors or customers, which could significantly impact our revenue, costs, expenses and financial condition. In addition, as a company with significant operations and major distributors and customers located in Asia, we may be adversely impacted by heightened tensions and acts of war that occur in locations such as the Korean Peninsula,

Taiwan and China. The potential for future terrorist attacks, the national and international responses to terrorist attacks or perceived threats to national security, and other acts of war or hostility have created many economic and political uncertainties that could adversely affect our business and results of operations in ways that cannot presently be predicted. We are uninsured for losses and interruptions caused by terrorist acts and acts of war.

***Risks Related to the Securities Markets and Ownership of Our Common Stock***

***Our stock has been and will likely continue to be subject to substantial price and volume fluctuations due to a number of factors, many of which are beyond our control that may prevent our stockholders from selling our common stock at a profit.***

The market price of our common stock has fluctuated substantially, and there can be no assurance that such volatility will not continue. Since the beginning of fiscal 2002 through June 20, 2013, the closing sales price of our common stock has ranged from a high of \$36.42 per share to a low of \$1.26 per share. The closing sales price of our common stock on June 20, 2013 was \$18.96 per share. The securities markets have experienced significant price and volume fluctuations in the past, and the market prices of the securities of semiconductor companies have been especially volatile. This market volatility, as well as general economic, market or political conditions, including the current global economic situation, could reduce the market price of our common stock in spite of our operating performance. The market price of our common stock may fluctuate significantly in response to a number of factors, including:

- actual or anticipated fluctuations in our operating results;
- changes in expectations as to our future financial performance;
- changes in financial estimates of securities analysts;
- release of lock-up or other transfer restrictions on our outstanding shares of common stock or sales of additional shares of common stock;
- sales or the perception in the market of possible sales of shares of our common stock by our directors, officers, employees or principal stockholders;
- changes in market valuations of other technology companies; and
- announcements by us or our competitors of significant technical innovations, design wins, contracts, standards or acquisitions.

Due to these factors, the price of our stock may decline and investors may be unable to resell their shares of our stock for a profit. In addition, the stock market experiences extreme volatility that often is unrelated to the performance of particular companies. These market fluctuations may cause our stock price to decline regardless of our performance.

***Provisions in our charter documents and Delaware law could prevent or delay a change in control of our company and may reduce the market price of our common stock.***

Provisions of our certificate of incorporation and bylaws may discourage, delay or prevent a merger or acquisition that a stockholder may consider favorable. These provisions include:

- adjusting the price, rights, preferences, privileges and restrictions of preferred stock without stockholder approval;
- providing for a classified board of directors with staggered, three-year terms;
- requiring supermajority voting to amend some provisions in our certificate of incorporation and bylaws;



- limiting the persons who may call special meetings of stockholders; and
- prohibiting stockholder actions by written consent.

Provisions of Delaware law also may discourage, delay or prevent another company from acquiring or merging with us. Our board of directors could adopt a preferred stock rights agreement. If adopted, the exercise of rights under the rights agreement could have the effect of delaying, deferring or preventing a change of control of our company, including, without limitation, discouraging a proxy contest or making more difficult the acquisition of a substantial block of our common stock. The rights agreement could also limit the price that investors might be willing to pay in the future for our common stock.

#### **ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

#### **ITEM 2. PROPERTIES**

Our principal offices are located in a complex of four buildings in Santa Clara County, California, or our Santa Clara Property, totaling approximately 207,000 square feet which we purchased for an aggregate price of approximately \$37.5 million. Please see “*Item 7—Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Liquidity*” on page 64 below for a description of the Loan and Security Agreement, Deed of Trust, Assignment of Rents and Leases, Security Agreement and Fixture, and Stock Pledge Agreement that we entered into in connection with the purchase of our Santa Clara Property.

In January 2007, we entered into a Land-Use-Right Purchase Agreement, or the Purchase Agreement, with the Construction and Transportation Commission of the Pudong New District, Shanghai through our wholly-owned subsidiary, OTC. The Purchase Agreement has an effective date of December 31, 2006. Under the terms of the Purchase Agreement, we paid an aggregate amount of approximately \$0.6 million in exchange for the right to use approximately 323,000 square feet of land located in Shanghai for a period of 50 years. During the three months ended October 31, 2010, the construction of a research facility on the land was complete, in accordance with the Purchase Agreement. The Company obtained a fixed asset loan in the principal amount of approximately \$20.5 million based on the exchange rate in effect at the time of the loan origination to finance the construction. (See Note 8—“*Borrowing Arrangements and Related Derivative Instruments*”.)

In December 2000, our Chinese subsidiary, OSC, entered into an agreement to lease 447,400 square feet of land in Shanghai, China on which we have built a facility that is currently used for product testing and may possibly be used for other activities in the future. This lease agreement expires in December 2051.

In July 2011, we entered into a Land-Use-Right Purchase Agreement with the Shanghai Song Jiang District Zoning and Land Administration Bureau through OST. Under the terms of the agreement, we paid an aggregate amount of approximately \$1.0 million in exchange for the right to use approximately 113,175 square feet of land located in Shanghai for a period of 50 years, starting from August 19, 2011.

We believe that our existing or readily available facilities are suitable and adequate for our present purposes.

### ITEM 3. LEGAL PROCEEDINGS

From time to time, we have been subject to legal proceedings and claims with respect to such matters as patents, product liabilities and other actions arising out of the normal course of business.

*Ziptronix, Inc. v. OmniVision Technologies, Inc., Taiwan Semiconductor Manufacturing Company Ltd., and TSMC North America Corp.*

On December 6, 2010, Ziptronix, Inc., or Ziptronix, filed a complaint alleging patent infringement against us in the District Court for the Northern District of California. The case is entitled *Ziptronix, Inc. v. OmniVision Technologies, Inc., Taiwan Semiconductor Manufacturing Company Ltd., and TSMC North America Corp., Case No. CV10-05525*. In its complaint, Ziptronix asserts that we have made, used, offered to sell, sold and/or imported into the United States image sensors that infringe the following six patents: U.S. Patent Nos. 7,387,944 (“Method for Low Temperature Bonding and Bonded Structure”), 7,335,572 (“Method for Low Temperature Bonding and Bonded Structure”), 7,553,744 (“Method for Low Temperature Bonding and Bonded Structure”), 7,037,755 (“Three Dimensional Device Integration Method and Integrated Device”), 6,864,585 (“Three Dimensional Device Integration Method and Integrated Device”), and 7,807,549 (“Method for Low Temperature Bonding and Bonded Structure”). The complaint seeks unspecified monetary damages, enhanced damages, interest, fees, expenses, costs, and injunctive relief against us. We answered the complaint on May 4, 2011 and denied each of Ziptronix’s infringement claims against us.

On November 22, 2011, Defendants Taiwan Semiconductor Manufacturing Company Ltd., and TSMC North America Corp. (collectively “TSMC”) filed amended counterclaims asserting that Ziptronix has infringed, actively induced infringement of, and/or induced contributory infringement of the following five patents: U.S. Patent Nos. 6,682,981 (“Stress Controlled Dielectric Integrated Circuit Fabrication”), 7,307,020 (“Membrane 3D IC Fabrication”), 6,765,279 (“Membrane 3D IC Fabrication”), 7,385,835 (“Membrane 3D IC Fabrication”), and 6,350,694 (“Reducing CMP Scratch, Dishing and Erosion by Post CMP Etch Back Method for Low-K Materials”). Ziptronix answered the amended counterclaims on December 9, 2011 and denied each of TSMC’s infringement claims against it.

On August 9, 2012, Ziptronix filed a second amended complaint adding claims that the defendants infringe the following three patents: U.S. Patent Nos. 8,153,505 (“Method for Low Temperature Bonding and Bonded Structure”), 8,043,329 (“Method for Low Temperature Bonding and Bonded Structure”), and 7,871,898 (“Method for Low Temperature Bonding and Bonded Structure”). We answered the second amended complaint on August 27, 2012, and denied each of Ziptronix’s infringement claims against us.

Claim construction briefing has been submitted, and trial is currently scheduled to begin on March 3, 2014. We expect to vigorously defend ourselves against Ziptronix’s allegations. We are currently unable to predict the outcome of this complaint and therefore cannot determine the likelihood of loss nor estimate the loss or a range of possible loss.

#### *In re OmniVision Technologies, Inc. Litigation*

On October 26, 2011, the first of several putative class action complaints was filed in the United States District Court for the Northern District of California against us and three of our executives, one of whom is a director. All of the complaints alleged that the defendants violated the federal securities laws by making misleading statements or omissions regarding our business and financial results, in particular regarding the use of our imaging sensors in Apple Inc.’s iPhone. These actions have been consolidated as *In re OmniVision Technologies, Inc. Litigation, Case No. 11-CV-5235 (RMW)* (the “Securities Case”). On April 23, 2012, plaintiffs filed a consolidated complaint on behalf of a purported class of purchasers of our common stock between August 27, 2010 and November 6, 2011, seeking unspecified damages. On March 29, 2013, the court denied the defendants’ motion to dismiss. No trial

date has been set. We are currently unable to predict the outcome of this action and therefore cannot determine the likelihood of loss nor estimate the loss or a range of possible loss.

*In re OmniVision Technologies, Inc. Derivative Litigation*

On November 15, 2011, the first of three shareholder derivative complaints was filed in the Superior Court of California, County of Santa Clara, against several of our current and former officers and directors. These three state court actions were consolidated under the caption *In re OmniVision Technologies, Inc. Derivative Litigation, Case No. 1-12-CV-216875*. On March 12, 2012, a fourth similar shareholder derivative complaint captioned *Carpenters Pension Fund of West Virginia v. Shaw Hong, et al., Case No. 12-CV-1423*, was filed in the United States District Court for the Northern District of California. On May 10, 2012, a fifth similar shareholder derivative complaint captioned *Edker Pope v. Shaw Hong, et. al., Case No. 7514*, was filed in the Court of Chancery of the State of Delaware. These complaints make allegations similar to those presented in the Securities Case, but they assert various state law causes of action, including claims of breach of fiduciary duty and unjust enrichment. All of these derivative complaints seek unspecified damages on behalf of us. We are named solely as a nominal defendant against whom no recovery is sought. The proceedings in these derivative actions have been stayed by agreement pending the outcome of a future summary judgment motion in the Securities Case. We are currently unable to predict the outcome of these actions and therefore cannot determine the likelihood of loss nor estimate the loss or a range of possible loss.

*Requests for Indemnification*

In March 2011, a third party filed a complaint in a federal district court asserting patent infringement claims against some of the end-user customers of our products. Among other things, the complaint asserts that the defendants' products incorporating our image sensors infringe certain patents held by the third party plaintiff. The complaint sought unspecified monetary damages, fees and expenses and injunctive relief against the defendants. In April 2013, the parties to this action agreed to resolve all claims pursuant to settlement agreements. We were not a party to this lawsuit, but certain parties have requested indemnification from us for this matter to the extent that the infringement claims related to our image sensors. We are currently unable to predict the outcome of any indemnity-related negotiations or other matters and therefore cannot determine the likelihood of loss nor estimate the loss or a range of possible loss.

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### Price Range of Common Stock

Our common stock has been quoted on the NASDAQ Global Market under the symbol "OVTI" since our initial public offering in July 2000. Prior to that time, there was no public market for our common stock. The following table sets forth for the periods indicated the high and low sale prices per share of our common stock as reported on the NASDAQ Global Market.

	<u>High</u>	<u>Low</u>
<b>Fiscal 2013:</b>		
First quarter . . . . .	\$18.20	\$12.06
Second quarter . . . . .	16.95	13.71
Third quarter . . . . .	15.89	13.12
Fourth quarter . . . . .	16.25	12.39
<b>Fiscal 2012:</b>		
First quarter . . . . .	\$36.42	\$28.75
Second quarter . . . . .	28.79	12.71
Third quarter . . . . .	17.31	10.41
Fourth quarter . . . . .	20.79	14.67

On June 20, 2013, the reported last sale price of our common stock on the NASDAQ Global Market was \$18.96 per share. As of June 20, 2013, there were approximately 43 holders of record of our common stock. This number does not include stockholders whose shares are held in trust by other entities. The actual number of stockholders is greater than this number of holders of record. We estimate that the number of beneficial stockholders of the shares of our common stock as of June 20, 2013 was approximately 23,000.

#### Securities Authorized for Issuance under Equity Compensation Plans

Please see Note 14—*"Employee Stock Purchase, Equity Incentive and Stock Option Plans,"* of the notes to our consolidated financial statements for a discussion of equity awards outstanding and available for grant under our equity compensation plans.

#### Dividend Policy

We have never declared or paid cash dividends on our capital stock. We currently expect to retain our future earnings, if any, for use in the operation and expansion of our business and do not anticipate paying any cash dividends in the next 12 months.

#### Purchases of Equity Securities by the Issuer and Affiliated Purchasers

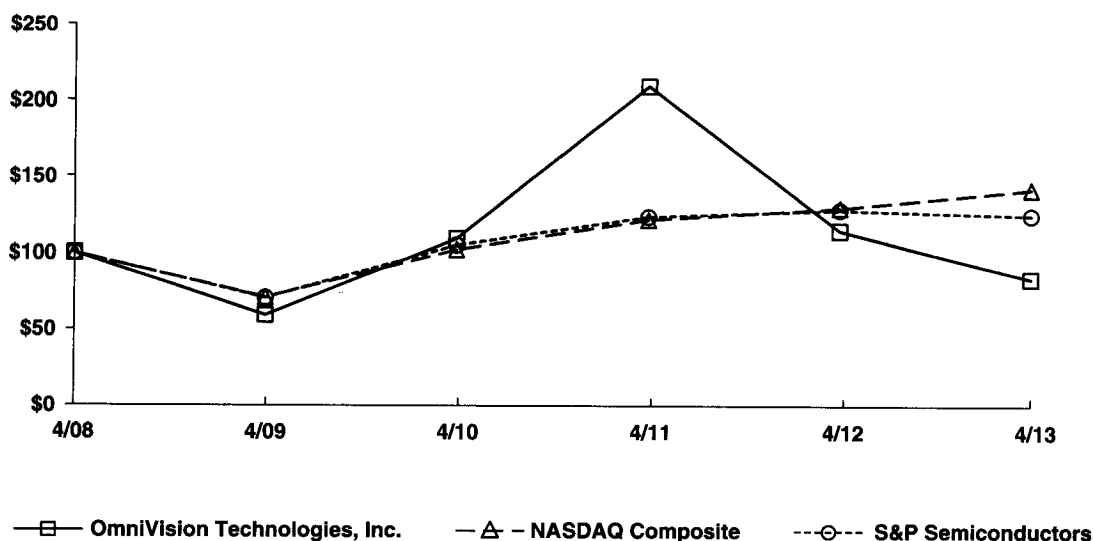
We did not repurchase any shares of our common stock in the fourth quarter of fiscal 2013.

## Performance Graph

Notwithstanding any statement to the contrary in any of our previous or future filings with the SEC, the following information relating to the price performance of our common stock shall not be deemed “filed” with the SEC or “Soliciting Material” under the Securities Exchange Act of 1934, as amended, or subject to Regulation 14A or 14C, or to liabilities of Section 18 of the Exchange Act except to the extent we specifically request that such information be treated as soliciting material or to the extent we specifically incorporate this information by reference.

The following is a line graph comparing the cumulative total return to stockholders of our common stock at April 30, 2013 since April 30, 2008, to the cumulative total return over such period of (i) The NASDAQ Composite Index and (ii) the S&P Semiconductors Index.

**COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\***  
Among OmniVision Technologies, Inc., the NASDAQ Composite Index,  
and the S&P Semiconductors Index



\*\$100 invested on 4/30/08 in stock or index, including reinvestment of dividends. Fiscal year ending April 30.

	4/08	4/09	4/10	4/11	4/12	4/13
OmniVision Technologies, Inc. . . . .	100.00	59.29	109.46	209.41	114.84	83.60
NASDAQ Composite . . . . .	100.00	70.90	102.30	121.78	129.72	142.02
S&P Semiconductors . . . . .	100.00	70.56	105.31	123.86	128.41	125.01

\* Assumes that \$100.00 was invested on April 30, 2008 in our common stock and in the NASDAQ Composite Index and the S&P Semiconductor Index, and that all dividends were reinvested. No dividends have been declared on our common stock. Stockholder returns over the indicated period should not be considered indicative of future stockholder returns.

**ITEM 6. SELECTED FINANCIAL DATA**

	Year Ended April 30,				
	2013	2012	2011	2010	2009
	(in thousands, except per share data)				
<b>Consolidated Statements of Operations data:</b>					
Revenues . . . . .	\$1,407,929	\$897,730	\$956,476	\$602,991	\$507,316
Cost of revenues . . . . .	1,163,815	649,719	678,459	457,646	389,434
Gross profit . . . . .	<u>244,114</u>	<u>248,011</u>	<u>278,017</u>	<u>145,345</u>	<u>117,882</u>
Operating expenses:					
Research, development and related . . . . .	113,194	110,730	88,519	77,311	84,881
Selling, general and administrative . . . . .	72,958	63,883	62,817	61,549	62,585
Amortization of acquired patent portfolio . . . . .	9,286	9,286	774	—	—
Goodwill impairment . . . . .	—	—	—	—	7,541
Total operating expenses . . . . .	<u>195,438</u>	<u>183,899</u>	<u>152,110</u>	<u>138,860</u>	<u>155,007</u>
Income (loss) from operations . . . . .	48,676	64,112	125,907	6,485	(37,125)
Benefit from acquisition of production operations from VisEra(1) . . . . .					
Equity in earnings (loss) of investees, net . . . . .	3,832	3,066	2,836	3,334	(352)
Interest income (expense), net . . . . .	(2,700)	(2,106)	(1,150)	(774)	2,069
Other income (expense), net(2) . . . . .	356	(1,050)	1,114	1,562	(2,073)
Income (loss) before income taxes . . . . .	50,164	72,648	128,707	10,607	(37,481)
Provision for (benefit from) income taxes . . . . .	7,262	6,799	4,225	3,883	(158)
Net income (loss) . . . . .	<u>\$ 42,902</u>	<u>\$ 65,849</u>	<u>\$124,482</u>	<u>\$ 6,724</u>	<u>\$(37,323)</u>
Net income (loss) per share:					
Basic . . . . .	<u>\$ 0.80</u>	<u>\$ 1.16</u>	<u>\$ 2.25</u>	<u>\$ 0.13</u>	<u>\$ (0.74)</u>
Diluted . . . . .	<u>\$ 0.80</u>	<u>\$ 1.13</u>	<u>\$ 2.11</u>	<u>\$ 0.13</u>	<u>\$ (0.74)</u>
Shares used in computing net income (loss) per share:					
Basic . . . . .	<u>53,529</u>	<u>56,666</u>	<u>55,324</u>	<u>51,080</u>	<u>50,523</u>
Diluted . . . . .	<u>53,671</u>	<u>58,233</u>	<u>59,106</u>	<u>52,689</u>	<u>50,523</u>

	April 30,				
	2013	2012	2011	2010	2009
	(in thousands)				
<b>Consolidated Balance Sheet data:</b>					
Cash and cash equivalents . . . . .	\$ 190,171	\$ 290,492	\$ 379,379	\$234,023	\$257,808
Working capital . . . . .	574,476	533,241	582,052	433,262	380,303
Total assets . . . . .	1,227,014	1,102,957	1,034,158	797,693	666,931
Total current liabilities . . . . .	250,701	209,524	148,919	119,940	52,351
Long-term income taxes payable . . . . .	90,777	88,159	87,526	90,626	81,266
Non-current portion of long-term debt . . . . .	35,709	39,337	41,916	45,428	32,867
Retained earnings . . . . .	503,486	460,584	394,735	270,253	263,529
Total stockholders' equity . . . . .	<u>\$ 845,209</u>	<u>\$ 760,879</u>	<u>\$ 751,325</u>	<u>\$533,582</u>	<u>\$488,841</u>

(1) On October 31, 2011, we acquired from VisEra its CameraCubeChip production operations. The purchase consideration was \$42.9 million in cash, with no additional contingent consideration.

VisEra recorded the difference between the cash consideration and the carrying values of the machinery and equipment sold to us as a gain from the sale of the CameraCubeChip production operations' controlling interest. As we account for our investment in VisEra under the equity method, we recorded in October 2011 a one-time benefit of \$8.6 million in "Benefit from acquisition of production operations from VisEra," representing our portion of the net amount of gain recorded by VisEra.

- (2) Before we deconsolidated SOI in June 2010 and subsequently sold our remaining interest in SOI in January 2011, we reported net losses attributable to noncontrolling interest of \$32,000, \$321,000 and \$746,000 in fiscal 2010, 2009 and 2008, respectively, representing interest that we did not own in the net loss of SOI. In "Selected Financial Data," net losses attributable to noncontrolling interest were included in the respective fiscal years' "Other income (expense), net."

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*The following information should be read in conjunction with our audited consolidated financial statements and the notes thereto included in Item 8 of this Annual Report on Form 10-K.*

### **Overview**

We design, develop and market high performance, highly integrated and cost-efficient semiconductor image-sensor devices. Our main products, image-sensing devices which we refer to as CameraChip™ image sensors, capture an image electronically and are used in a number of consumer and commercial mass-market applications. Our CameraChip image sensors are manufactured using the complementary metal oxide semiconductor, or CMOS fabrication process and are predominantly single-chip solutions that integrate several distinct functions including image capture, image processing, color processing, signal conversion and output of a fully processed image or video stream. We have also integrated our CameraChip image sensors with wafer-level optics, which we refer to as CameraCubeChip imaging devices. Our CameraCubeChip™ imaging device is a small footprint, total camera solution that we believe will enable the further miniaturization of camera products. We believe that our highly integrated image sensors and imaging devices enable camera device manufacturers to build high quality camera products that are smaller, less complex, more reliable, more cost-effective and more power-efficient than cameras using traditional charge-coupled devices, or CCDs.

### ***Current Economic Environment***

We operate in a challenging economic environment that has undergone significant changes in technology and in patterns of global trade. We remain a leader in the development and marketing of image sensing devices based on the CMOS fabrication process and have benefited from the growing market demand for and acceptance of this technology.

Since the latter part of fiscal 2009, we have experienced fluctuations in our financial results due in part to changing macroeconomic conditions. As macroeconomic conditions have improved, our sales have also tended to improve and when macroeconomic uncertainties have returned, our sales have tended to be negatively impacted. In fiscal 2013, macroeconomic conditions appeared to gradually improve and our quarterly and annual sales also improved as compared to the similar prior year periods. Nevertheless, given the current economic environment and continuing uncertainties that exist, we remain cautious and we expect our customers to be cautious as well, which could affect our future results. If the economic recovery slows down or even dissipates, our business, financial condition, results of operations and cash flows could be materially and adversely affected.

### ***Market Environment***

We sell our products worldwide directly to OEMs which include branded customers and contract manufacturers, and VARs and indirectly through distributors. In order to ensure that we address all available markets for our image sensors, we organize our marketing efforts into end-use market groups, each of which concentrates on a particular product or, in some cases, customers within a product group. Thus, we have marketing teams that address the mobile phone market, the entertainment market, the notebook and webcam market, the DSC market, the security and surveillance market, and the automotive and medical markets.

In the mobile phone market in particular, future revenues depend to a large extent on an extensive design win process where a particular mobile phone maker determines which image sensor to design into one or more specific models. The time lag between design win and volume shipments varies from as little as three months to as much as 12 months, which could cause an unexpected delay in generating



## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

revenues, especially during periods of product transitions. Design wins are also an important driver in the many other markets that we address. In some markets, such as automotive or medical applications, the time lag between a particular design win and revenue generation can be longer than one year.

The overwhelming majority of our sales depend on decisions by the engineering designers for manufacturers of products that incorporate image sensors to specify one of our products rather than one made by a competitor. In most cases, the decision to specify a particular image sensor requires conforming other specifications of the product to the chosen image sensor and makes subsequent changes both difficult and expensive. Accordingly, the ability to produce and deliver reliable products in large quantities and in a timely manner is a key competitive differentiator. Since our inception, we have shipped more than 4.0 billion image sensors, including approximately 855 million in fiscal 2013. We believe that these quantities demonstrate the capabilities of our production system, including our sources of offshore fabrication.

We outsource the wafer fabrication and packaging of our image-sensor products to third parties. We outsource the color filter and micro-lens phases of production to VisEra, our joint venture with the TSMC. This approach allows us to focus our resources on the design, development, marketing and testing of our products and to significantly reduce our capital requirements.

To increase and enhance our production capabilities, we work closely with TSMC, our principal wafer supplier and one of the largest wafer fabrication companies in the world, to increase, as necessary, the number of its fabrication facilities at which our products can be produced. Our investments in VisEra and three other key back-end packaging suppliers are part of a broad strategy to ensure that we have sufficient back-end capacity for the processing of our image sensors in the various formats required by our customers. To enhance our CameraCubeChip production capabilities, we acquired from VisEra in October 2011 its CameraCubeChip production and assembly operations, which we had previously outsourced to them.

We currently perform the final testing of the majority of our products at our own facility in China. As necessary, we will make further investments to expand our testing and production capacity, as well as our overall capability to design additional custom products for our customers.

Since our customers' end-user customers market and sell their products worldwide, our revenues by geographic location are not necessarily indicative of the geographic distribution of end-user sales, but rather indicate where the products and/or their components are manufactured or sourced. The revenues we report by geography are based on the country or region in which our customers issue their purchase orders to us.

Many of the products using our image sensors, such as mobile phones, entertainment applications such as tablets notebooks and webcams, and DSCs, are consumer electronics goods. These mass-market camera devices generally have seasonal cycles which historically have caused the sales of our customers to fluctuate quarter-to-quarter. In addition, since a very large number of the manufacturers who use our products are located in China and Taiwan, the pattern of demand for our image sensors has been increasingly influenced by the timing of the extended lunar or Chinese New Year holiday, a period in which the factories which use our image sensors generally close. Consequently, demand for our image sensors has historically been stronger in the second and third quarters of our fiscal year and weaker in the first and fourth quarters of our fiscal year. Due to the macroeconomic uncertainties that have existed during the past several years, the seasonal cycle of our business has been less predictable. Beginning in fiscal 2013, our business started to recover and the seasonal cycle in our business became very pronounced. Nonetheless, given the current economic environment, we remain cautious toward our

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

near-term business prospects and the return of the historical seasonal cycle of our business. Should the historical seasonal cycle return, we also believe that our fiscal 2014 seasonal cycle will be less pronounced when compared to fiscal 2013. While we believe that the market opportunities represented by mobile phones and entertainment applications such as tablets remain very large, the opportunities presented could be deferred because of the uncertainty surrounding the sustainability of the current global economic recovery.

We believe that, like the DSC markets, mobile phone, tablet, notebook and webcam demand will not only continue to shift toward higher resolutions, but also will increasingly fragment into multiple market segments with differing product attributes. For example, we see the further expansion of the smartphone segment within the mobile phone market. In addition, there is increased demand for customization, and several different interface standards are coming to maturity. All of these trends will require the development of broader variety of products.

As the markets for image sensors have grown, we have experienced competition from manufacturers of CMOS and CCD image sensors. Our principal competitors in the market for CMOS image sensors include Aptina Imaging, Samsung, Sharp, Sony, STMicroelectronics and Toshiba. We expect to see continued price competition in the image-sensor market for mobile phones, entertainment devices, notebooks and webcams, security and surveillance systems, digital still and video cameras, automotive and medical imaging systems as those markets continue to grow. Although we believe that we currently compete effectively in those markets, our competitive position could be impaired by companies that have greater financial, technical, marketing, manufacturing and distribution resources, broader product lines, better access to large customer bases, greater name recognition, longer operating histories and more established strategic and financial relationships than we do. Such companies may be able to adapt more quickly to new or emerging technologies and customer requirements or devote greater resources to the promotion and sale of their products. Many of these competitors own and operate their own fabrication facilities, which in certain circumstances may give them the ability to price their products more aggressively than we can or may allow them to respond more rapidly than we can to changing market opportunities.

In addition, from time to time, other companies enter the CMOS image-sensor market by using obsolete and available manufacturing equipment. While these efforts have rarely had any long-term success, the new entrants do sometimes manage to gain market share in the short-term by pricing their products significantly below current market levels, which may put additional downward pressure on the prices we can obtain for our products.

In common with many other semiconductor products and as a response to competitive pressures, the average selling prices, or ASPs of image-sensor products have declined steadily since their introduction, and we expect ASPs to continue to decline in the future. Some of this ASP decline may be offset by the adoption of some of our newer and higher resolution products. We have also started to ship our CameraCubeChip products, which carry a higher ASP because of the added value from the attachment of wafer-level optics to our image sensors. Depending on the adoption rate and unit volume, we believe these products may also mitigate the rate of ASP decline. In order to maintain or grow our revenues, we need to increase the number of units we sell by a large enough amount to offset the effect of declining ASPs.

Separately, in order to maintain our gross margins, we and our suppliers must work continuously to lower our manufacturing costs and increase our production yields. Recently, we requested our suppliers to invest in additional equipment in connection with the production of our OmniBSI-2 products. Such investment resulted in higher product costs and lower gross margins for us in fiscal

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

2013. We currently expect that our gross margins for the first quarter of fiscal 2014 will also remain at lower levels than we have experienced historically, before our introduction of OmniBSI-2. If we are unable to spread such added cost over larger unit sales, successfully negotiate lower prices with our suppliers, or improve our gross margin through better product mix, our gross margin may continue to stay at these lower levels for future periods as well. In addition, if we are unable to timely develop and introduce new products that can take advantage of smaller process geometries or new products that incorporate more advanced technology and include more advanced features that can be sold at higher ASPs, our gross margin may decline.

Having the ability to forecast customer demand correctly and to prepare the appropriate level of inventory to meet this demand is also important in the semiconductor industry. In fiscal 2011, the entire semiconductor industry, including us, experienced supply constraints. Due to supply constraints, semiconductor companies were unable to meet the product demands of their customers and had to take certain actions such as allocating available products among their customers or, in some cases, increasing the prices of their products. This resulted in harm to customer relations, the loss of sales to customers and, in some cases, the loss of future business with those customers. We faced these same challenges as we sought to meet our customers' demand for our products. Despite these challenges, through careful strategic planning relating to our products and the technologies that we delivered to market, we were able to achieve revenue growth and unit growth. If supply constraints were to happen again and we were unable to manage our products appropriately, our relations with our customers and their end-user customers may be harmed and we may be unable to achieve future sales growth, which could result in our revenues, gross margins and other financial results being materially and adversely affected. Conversely, an excess in inventory supply can also adversely affect our performance. During the second quarter of fiscal 2012, certain of our key customers unexpectedly cutback their orders. In addition to reducing our unit sales of our OmniBSI and OmniPixel3-HS based products and adversely affecting our revenues for the second and third quarters of fiscal 2012, the cutback also resulted in our inventories at the end of the second and third quarters of fiscal 2012 being higher than we intended them to be. During the fourth quarter of fiscal 2012 and during fiscal 2013, we significantly increased our OmniBSI-2 inventories as we prepared for anticipated increases in the sales of these products. Since our production capacity ramp is slower than our customers' production ramp schedule, we must build inventory to ensure we can meet our obligations to customers. However, since customer demand can be volatile, we may be unable to sell inventories that were built in excess of demand, or we may have to sell at lower prices to eliminate excess inventories. Under such circumstances, we may be required to record significant provisions for excess and obsolete inventories. This could materially and adversely affect our results of operations and financial condition. We expect the business environment to remain volatile in fiscal 2014, especially in the consumer-oriented product markets, which could continue to affect our ability to accurately forecast customer demand.

Given the rapidly changing nature of our technology, there can be no assurance that we will not encounter delays or other unexpected production yield issues with future products. In general, during the early stages of production, production yields and gross margins for new products are typically lower than those of established products. During production, we can also encounter unexpected manufacturing issues, such as unexpected back-end yield problems.

In addition, in preparation for new product introductions, we gradually decrease production of established products. Due to our 12-14 week production cycle, it is extremely difficult to predict precisely how many units of established products we will need. It is also difficult to accurately predict the speed of the ramp of new products. Given the current economic uncertainty, the visibility of our business outlook is extremely limited and forecasting is even more difficult than under normal market

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)

conditions. As a result, it is possible that we could suffer from shortages of certain products and build inventories in excess of demand for other products. We carefully consider the risk that our inventories may be in excess of expected future demand and record appropriate reserves. If, as sometimes happens, we are subsequently able to sell these reserved products, the sales have little or no associated cost and consequently, they have a favorable impact on gross margins.

### *Strategy*

Our strategic goal is to provide and deliver improved image-centric technologies and solutions to our customers, and to develop and make available a full range of innovative and cross-functional imaging products to all the markets. The most important elements of our strategy are the following:

*Maintain Technology Leadership.* We intend to maintain our position as a leader in CMOS image-sensor technology by continuing to develop our expertise in mixed-signal implementation, advanced pixel design, feature integration, and manufacturing processes and controls, including automated testing. Our image sensor integrates both the image sensor and the signal processor into a single chip, often eliminating the requirement for a separate DSP. As a result, our CameraChip image sensors offer camera device manufacturers advantages in terms of size, power consumption, cost and ease of design. For example, in May 2008, we announced our OmniBSI architecture, which is the enabling technology behind our current 1.4  $\mu\text{m}$  pixel. In February 2010, we announced our OmniBSI-2 architecture, which forms the basis of our even smaller and more advanced 1.1  $\mu\text{m}$  pixel. We are continuing to develop products using still narrower geometries. We have successfully developed image sensor technology from 100,000 pixels to 16 megapixels, underscoring our ability to deliver a wide range of solutions to address changing market demands. We are committed to improving image quality and to reducing the overall size of the image sensor's array.

The OmniBSI, OmniBSI+ and OmniBSI-2 architectures are based on BSI technology. All traditionally designed CMOS image sensors capture light on the front side of the chip, so the photo-sensitive portion has to share the surface of the sensor with the metal wiring of the transistors in the pixel. With our OmniBSI, OmniBSI+ and OmniBSI-2 architectures, the sensor receives light through the back side of the chip. Not only does this enable us to produce a superior image, it also permits the front of chip surface area to be devoted entirely to processing, and permits an increase in the number of metal layers, both of which result in greater functionality. Another advantage of capturing light on the back side of the image sensor is that we reduce the distance the light has to travel to the pixels, and thus provide a wider angle of light acceptance. Widening the angle of light acceptance in turn makes it possible to reduce the height of the camera module, and thus the height of the device which incorporates the camera module.

Our introduction of wafer-level optics to our product offerings is another example of our intention to continue to develop new and innovative technologies. Our CameraCubeChip technology is a three-dimensional, reflowable, total camera solution that combines the full functionality of our image sensors with wafer-level optics in one compact, small-footprint package.

Our commitment to maintaining our technology leadership is also reflected in our acquisition of a CMOS sensor patent portfolio from Kodak in March 2011. We effectively doubled the size of our patent portfolio from 842 in fiscal 2010 to 1,861 in fiscal 2011. Since then, our patent portfolio has continued to increase in size. As of April 30, 2013, we have been issued 583 United States patents and 736 foreign patents. As of April 30, 2013, we have 248 additional United States patent applications pending, of which 13 have been allowed, and we have 855 foreign patent applications pending, of which 40 have been allowed.

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

*Leverage Expertise Across Multiple Mass-Market Applications.* We intend to continue to focus on developing our image sensors for multiple mass-market applications. To date we have shipped more than 4.0 billion image sensors. As the demand for camera functionality increases in our principal markets and becomes a standard feature in a wider variety of consumer, commercial and industrial applications, we expect that additional markets will emerge. In the past, we have leveraged our expertise in certain of our target markets to expand into emerging mass-market applications for our image sensors. For example, we used the expertise we developed in mobile phone markets to develop image sensors for notebook computers. Other markets and applications we are focusing on include security and surveillance, entertainment devices, and the multiple opportunities in automotive and medical applications.

*Increase Our Market Presence.* We intend to increase our visibility and penetration into new product designs by collaborating with OEMs, VARs and distributors and by entering into partnerships with other companies that offer complementary and supporting technologies. In certain instances we will provide design services to our contract manufacturing partners, enabling them to increase their overall value added through the production of highly tailored end products, which we believe will increase the likelihood that they will recommend the use of our products to branded manufacturers. In addition, we will partner with companies that offer complementary and supporting technologies to integrate our products with theirs for use in the reference designs that they promote to manufacturers. As a result, we believe that we are able to provide our customers with valuable design and marketing references. We also see a developing trend for video-centric applications in the consumer markets. Consequently, we acquired Aurora and its advanced image projection technology, which we believe we can leverage to offer innovative and comprehensive imaging solutions to OEMs as they design their next generation products.

*Further Develop Close Customer Relationships.* We intend to enhance our customer relationships by continuing to collaborate with our customers on the design and specification of their products. We work with customers during various stages of their product development cycles, including strategic decision-making, new product design and replacement design to help them develop a logical technology migration path and to ensure that our products meet their future design needs. By working closely with our customers, we believe we can better anticipate their future design needs and increase the likelihood that they will incorporate our image sensors into their products.

### ***Our Solution***

We specifically design our highly integrated image sensors to be cost-effective and to provide high image quality. By integrating a number of distinct functions onto a single CMOS chip, including image capture, image processing, color processing, signal conversion and output of images for either digital or analog equipment, our image sensors offer camera device manufacturers a number of benefits, including:

*High Image Quality and Resolution.* We have developed a number of proprietary methods for enhancing image quality by increasing our image sensors' sensitivity to light and significantly improving their signal to noise ratio. These methods allow us to reduce the size of each individual pixel and thereby increase the number of pixels in an image sensor of a given size. The result is a current portfolio of several high resolution image sensors ranging up to a 16-megapixel product. In addition, we are able to produce image sensors at lower resolutions with smaller pixel arrays, which serve to reduce the overall cost of the image sensor and its supporting components, such as lenses.

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

*Lower Cost.* The highly integrated design of our image sensors enables us to deliver image sensors to our customers at a cost which makes the cameras that they are part of increasingly less expensive. This cost saving is driven, in large part, by our ability to achieve a high level of functionality in a single chip while continually reducing the overall size of the device. Similarly, we believe our CameraCubeChip imaging devices, as compact total camera solutions that can be reflowed onto circuit boards directly, can streamline the camera device manufacturers process, yielding further cost savings to our customers.

*Accelerated Time to Market.* The highly integrated nature of our image sensors simplifies the design of cameras and allows our customers to shorten their product design cycles. We believe our CameraCubeChip devices further shorten the design cycle by offering a complete imaging solution from the very beginning. These factors provide our mobile phone and consumer electronics customers with critical competitive advantages, as time to market is typically a major determinant of product success and longevity. We also work closely with our customers to accelerate product development cycles by providing camera reference designs, engineering design review services and customer product evaluation, testing and debugging services. In addition, we have designed our manufacturing and production processes to allow us to quickly ramp production volumes to meet increased customer demand, which is particularly important in the high volume markets in which we participate.

*Streamlined Manufacturing and Production.* Our image sensors are well suited for production using the relatively simple, low cost and large-scale wafer fabrication processes developed for other semiconductor products that use the CMOS process. We work closely with our foundry partners and with all the other providers of the manufacturing services we require to produce our final products to refine their processes in order to optimize our image-sensor performance and yields.

*Ease of Use.* Our single-chip CMOS design generates video outputs in industry standard formats directly from the chip. These formats include the National Television System Committee, or NTSC, format and/or the Phase Alternating Line, or PAL, format for analog video. For digital video, our sensors generate unprocessed data called RGB and/or a standard signal color encoding system known as YUV. As a result, our image sensors can be quickly and easily integrated into products targeted at numerous markets.

### ***Capital Resources***

As of April 30, 2013, we held approximately \$190.1 million in cash and cash equivalents and approximately \$22.2 million in short-term investments. To mitigate market risk related to short-term investments, we have an investment policy designed to preserve the value of capital and to generate interest income from these investments without material exposure to market fluctuations. Market risk is the potential loss due to the change in value of a financial instrument as a result of changes in interest rates or bond prices, and changes in market liquidity and in the pricing of risk. Our policy is to invest in financial instruments with short maturities, limiting interest rate exposure, and to measure performance against comparable benchmarks. We maintain our portfolio of cash equivalents and short-term investments in a variety of securities, including both government and corporate obligations with ratings of "A" or better and money market funds. We do not believe that the value of our cash and short-term investments will be significantly affected by current instability in the global financial markets.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)

### *Sources of Revenues*

We generate almost all our revenues by selling our products directly to OEMs and VARs and indirectly through distributors. For accounting purposes, we treat sales to OEMs and VARs as one source of revenue, and sales to distributors as another and our revenue recognition policies for the two groups are different. See “*Critical Accounting Policies and Estimates—Revenue Recognition*” below for additional information regarding recognition of revenue.

### *Critical Accounting Policies and Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. By their nature, these estimates and judgments are subject to an inherent degree of uncertainty. On an ongoing basis we re-evaluate our judgments and estimates including those related to product returns, bad debts, inventories, long-lived assets, income taxes, stock based compensation, litigation and contingencies. We base our estimates and judgments on our historical experience, knowledge of current conditions and our beliefs of what could occur in the future considering available information. Actual results could differ from those estimates, and material effects on our operating results and financial position may result. Our significant accounting policies are more fully described in Note 2—“*Summary of Significant Accounting Policies*” to the consolidated financial statements included in this Annual Report on Form 10-K. Our estimates reflect the following critical accounting policies:

### *Revenue Recognition*

For shipments to customers without agreements that allow for returns or credits, principally OEMs and VARs, we recognize revenue using the “sell-in” method. Under this method, we recognize revenue when title passes to the customer provided that we have received a signed purchase order, the price is fixed or determinable, title and risk of loss has transferred to the customer, collection of resulting receivables is considered reasonably assured, product returns are reasonably estimable, there are no customer acceptance requirements and there are no remaining material obligations. We provide for future returns of potentially defective products based on historical experience at the time we recognize revenue. For cash consideration given to customers that is primarily in the form of rebates, and for which we do not receive a separately identifiable benefit or cannot reasonably estimate fair value, we record the amounts as reductions of revenue.

For shipment of products sold to distributors under agreements allowing for returns or credits, title and the risk of ownership to the products transfer to the distributor upon shipment, and the distributor is obligated to pay for the products whether or not the distributor has sold them at the time payment is due. Under the terms of our agreements with such distributors and subject to our prior approval, distributors are entitled to reclaim from us as price adjustments the difference, if any, between the prices at which we sold the product to the distributors and the prices at which the product is subsequently sold by the distributor. In addition, distributors have limited rights to return inventory that they determine is in excess of their requirements, and accordingly, in determining the appropriate level of provision for excess and obsolete inventory, we take into account the inventories held by our distributors. For these reasons, prices and revenues are not fixed or determinable until the distributor resells the products to our end-user customers and the distributor notifies us in writing of the details of such sales transactions. Accordingly, we recognize revenue using the “sell-through” method. Under the

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

“sell-through” method, we defer the revenue, adjustments to revenue and the related costs of revenue until the final resale of such products to end customers. The amounts billed to these distributors and adjustments to revenue and the cost of inventory shipped to, but not yet sold by, the distributors are shown net on the Consolidated Balance Sheets as “Deferred revenues, less cost of revenues.”

In order to determine whether collection is probable, we assess a number of factors, including our past transaction history with the customer and the creditworthiness of the customer. If we determine that collection is not reasonably assured, we defer the recognition of revenue until collection becomes reasonably assured or upon receipt of payment.

### ***Allowance for Doubtful Accounts***

We undertake credit evaluations for all major sale transactions before we release product for shipment. Normal payment terms apply upon transfer of risk of loss. On an ongoing basis, we analyze the payment history of customer accounts, including recent customer purchases. We evaluate aged items in accounts receivable and provide allowances for doubtful accounts. Customer creditworthiness and economic conditions may change and increase the risk of collectability and may require additional allowances, which would negatively impact our operating results. Our allowance for doubtful accounts represented approximately 0.5% of total accounts receivable as of April 30, 2013 and 2012, respectively.

### ***Allowance for Sales Returns and Warranties***

Based on historical sales returns and other known factors, we provide for estimated sales returns in the same period we record the related revenues. To estimate our allowance for sales returns, we analyze potential customer-specific product application issues, potential quality and reliability issues and historical returns. We evaluate quarterly the adequacy of the allowance for sales returns. This allowance is reflected as a reduction to accounts receivable in our consolidated balance sheets. Increases to the allowance are recorded as a reduction to net revenues. Because the allowance for sales returns is based on our judgments and estimates, particularly as to product application, quality and reliability issues, our allowances may not be adequate to cover actual sales returns and other allowances. If our allowances are not adequate, our net revenues could be adversely affected. We warrant to our customers that our products will work in accordance with each product's specifications. Due to the cost and other complexities associated with rectifying any product defects, we do not repair any defective products. If a product is defective, the customer notifies us and, with our approval, returns the defective product. We then send replacement products to the customer. Accordingly, we account for any exposure related to defective products as a portion of our allowance for sales returns. The net change in our allowance for sales returns balance in fiscal 2013 was approximately 0.2% of revenues, and the allowance was approximately 3.1% of total accounts receivable at April 30, 2013.

### ***Excess and Obsolete Inventory and Effect on Gross Margin***

We regularly monitor inventory quantities on hand and record provisions for excess and obsolete inventories based primarily on historical usage rates and our forecast of future demand for our products. We record provisions for the cost of inventories when the number of units on hand exceeds the number of units that we forecast will be sold over a certain period of time, generally 12 months. When we recognize the provisions, a new, lower-cost basis for that inventory is established, and subsequent changes in facts and circumstances do not result in the restoration of or increase in that newly established cost basis.



## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

We may subsequently sell some of these excess and obsolete inventories. Even though we may sell these products at a price that was less than our original cost, sales of these products improve our current period gross margins because the inventory was previously written down.

We attempt to control our inventory levels so that we do not hold inventories in excess of demand at the end of each of fiscal quarter. However, because we need to place non-cancelable orders with significant lead time and because it is difficult to estimate product demand, it is possible that we will build inventories in excess of demand for future periods. If we have inventories in excess of estimated product demand, we will record a provision, which could have a material adverse effect on our reported results of operations and financial position. In preparation for new product introductions, we gradually decrease production of established products, while preparing for production of newer products. Given our 12-14 week production cycle, it is extremely difficult to predict precisely how many units of established products we need. It is also difficult to accurately predict the speed of the ramp of new products or the projected life cycles of new products which have continued to shorten in duration. Under these circumstances, it is possible that we could suffer from shortages of certain products and also build inventories in excess of demand for other products.

### *Stock-Based Compensation Expense*

The authoritative guidance for stock-based compensation requires all share-based payments to employees, including grants of employee stock options and employee stock purchases under our employee stock purchase plan, to be recognized in our financial statements based on their respective measurement date fair values. We use the Black-Scholes option pricing model to estimate the fair value of our share-based payment awards. The Black-Scholes option pricing model requires the use of highly subjective and complex assumptions, including our stock price, expected volatility, expected term, risk-free interest rate and expected dividend yield. For expected volatility, we use an average between the historical volatility of our common stock, and the implied volatility of traded options on our common stock. The expected term of the awards is based on historical data regarding our employees' option exercise behaviors. The risk-free interest rate assumption is based on observed interest rates appropriate for the terms of our awards. The dividend yield assumption is based on our history and expectation of dividend payouts. In addition to the requirement for fair value estimates, authoritative guidance for stock-based compensation also requires the recording of expense that is net of an anticipated forfeiture rate. Only expenses associated with awards that are ultimately expected to vest are included in our financial statements. Our forfeiture rate is determined based on our historical option cancellation experience.

We evaluate the Black-Scholes assumptions that we use to value our awards on a quarterly basis. With respect to the forfeiture rate, we will revise the rate, if necessary, in subsequent periods if actual forfeitures differ from our estimates. If factors change and we employ different assumptions, stock-based compensation expense related to future stock-based payments may differ significantly from estimates recorded in prior periods.

We elected to use the long-form method to establish the beginning balance of, and to determine the subsequent impact on, the additional paid-in capital pool. For the tax effects of share-based payment awards, we use the "with and without" approach in determining the order in which tax attributes are utilized. As a result, we will recognize a tax benefit from stock-based awards in additional paid-in capital only if an incremental tax benefit is realized after all other tax attributes currently available to us have been utilized. In addition, we account for the indirect effects of stock-based awards

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

on other tax attributes, such as research and development tax credits, through the Consolidated Statements of Income.

In September 2007, our stockholders approved the 2007 Equity Incentive Plan, or the 2007 Plan. See Note 14—“*Employee Stock Purchase, Equity Incentive and Stock Option Plans*” to our consolidated financial statements. The 2007 Plan allows the grant of, among other things, performance share awards to employees. Under the authoritative guidance for stock-based compensation, when we record the stock-based compensation expense for such awards that carry performance contingencies, we have to estimate the probable outcome at the end of the performance period. Furthermore, we have to adjust the cumulative compensation expense recorded when probable outcome for the performance-based shares is subsequently updated for changes in facts and circumstances.

### ***Valuation of Long-Lived Assets***

Whenever events or changes in circumstances indicate that the carrying value of identifiable intangibles and long-lived assets, including property, plant and equipment and prepaid wafer credits, may not be recoverable, we assess whether the value of such asset or asset group has been impaired. Impairment evaluations involve management estimates of assets' useful lives and future cash flows. If such events occur, we would estimate the undiscounted future cash flows expected to result from the use of the asset and its eventual disposition. If the undiscounted expected future cash flows were less than the carrying amount of the asset, we would recognize an impairment loss. Actual useful lives and cash flows could be different from those estimated by our management. This could have a material effect on our operating results and financial position. Factors we consider important that could trigger an impairment review include the following:

- operating losses;
- significant negative industry trends;
- significant underutilization of the assets; and
- significant changes in how we use the assets or our plans for their use.

### ***Valuation of Financial Instruments***

The authoritative guidance for fair value measurements specifies a hierarchy of valuation techniques based upon whether the inputs to those valuation techniques reflect assumptions other market participants would use based upon market data obtained from independent sources (observable inputs) or reflect our own assumption of market participant valuation (unobservable inputs).

We use inputs such as quoted prices in active markets, broker/dealer quotes and other similar data from independent sources to determine the fair value of our financial assets and liabilities. For quoted prices from active markets, we do not make any material adjustments. For quoted prices in markets that are not active, or other observable and market-corroborated inputs, we review the inputs for reasonableness, and may further adjust the fair value based on market indices or other information that management deems material to the fair value estimates.

As of April 30, 2013, the fair value of our financial instruments measured at fair value on a recurring basis included \$71.9 million of assets, and \$43.7 million of liabilities. Of the \$71.9 million of assets, \$49.7 million were classified as Level 1, which included investments in money market funds and our equity investment in Tong Hsing. The remaining \$22.2 million of investments were classified as Level 2, representing investments in debt securities issued by the U.S. government and its agencies, and

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

other corporate securities. The \$43.7 million of liabilities were classified as Level 2, and consisted of a mortgage loan, a construction loan, and an interest rate swap that we entered into in conjunction with the mortgage loan. The fair value of the interest rate swap included the effect of our credit risk. We did not classify any financial instruments as Level 3 under the fair value hierarchy.

### *Accounting for Income Taxes*

In accordance with the authoritative guidance for income taxes, we make certain estimates and judgments in determining the income tax expense for financial statement purposes. These estimates and judgments occur in the calculation of tax credits, benefits, and deductions, and in the calculation of certain tax assets and liabilities, which arise from differences in the timing of recognition of revenue and expense for tax and financial statement purposes, as well as the interest and penalties relating to these uncertain tax positions. Significant changes to these estimates may increase or decrease our tax provision in a subsequent period. Similarly, for tax liabilities denominated in a currency other than the U.S. dollar, changes in the value of the denominated currency will increase or decrease our tax provision in a subsequent period.

In addition, the calculation of our tax liabilities involves the assessment of uncertainties in the application of complex tax regulations. We recognize liabilities for uncertain tax positions based on a two-step process. In the first step, recognition, we determine whether it is more-likely-than-not that a tax position will be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The second step addresses measurement of a tax position that meets the more-likely-than-not criterion. The tax position is measured at the largest amount of benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement. Because we are required to determine the probability of various possible outcomes, such estimates are inherently difficult and subjective. We reevaluate these uncertain tax positions on a quarterly basis. This re-evaluation is based on factors including, but not limited to, changes in facts or circumstances, and changes in tax law. A change in recognition or measurement would result either in the recognition of a tax benefit or in an additional charge to the tax provision for the period.

We also have to assess the likelihood that we will be able to realize our deferred tax assets. If realization is not likely, we are required to increase our provision for taxes by recording a valuation allowance against the deferred tax assets that we estimate we will not ultimately realize. We believe that we will ultimately realize a substantial majority of the deferred tax assets recorded on our Consolidated Balance Sheets. However, should there be a change in our ability to realize our deferred tax assets, our tax provision would increase in the period in which we determined that it is more likely than not that the benefit of our deferred tax assets will not be realized.

As of April 30, 2013, we have recorded a valuation allowance of \$12.1 million primarily to offset California research and development tax credit carryovers. We believe that it is more likely than not that we will not realize these carryovers. In the future, if the credit is utilized and the valuation allowance is released, the release of valuation allowance will be accounted for as a reduction of the income tax expense in the period such event occurs. For fiscal 2013, 2012 and 2011, our income tax provision reflected effective tax rates of 14.5%, 9.4% and 3.3%, respectively. These rates are less than the combined U.S. federal and state statutory rate of approximately 40% principally because we earn a portion of our profits in jurisdictions where tax rates are lower than the combined U.S. federal and state statutory rate.

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

***Litigation and Contingencies***

From time to time, we have been subject to legal proceedings and claims with respect to such matters as patents and other actions arising out of the normal course of business, as well as other matters identified in "Legal Proceedings" in Part I, Item 3 of this Annual Report.

It is possible that other companies might pursue litigation with respect to any claims such companies purport to have against us. The results of any litigation are inherently uncertain. In the event of an adverse result in any litigation with respect to intellectual property rights relevant to our products that could arise in the future, we could be required to obtain licenses to the infringed technology, pay substantial damages under applicable law, including treble damages if we are held to have willfully infringed, cease the manufacture, use and sale of infringing products or to expend significant resources to develop non-infringing technology. Litigation frequently involves substantial expenditures and can require significant management attention, even if we ultimately prevail.

Given the uncertainties associated with litigation, if our assessments prove to be wrong, or if additional information becomes available such that we estimate that there is a probable loss or probable range of loss associated with these contingencies, then we would record the minimum estimated liability, which could materially impact our results of operations, financial position or cash flows.

**Results of Operations**

The following table sets forth the results of our operations as a percentage of revenues for the periods indicated. Our historical operating results are not necessarily indicative of the results we can expect for any future period.

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Revenues . . . . .	100.0%	100.0%	100.0%
Cost of revenues . . . . .	<u>82.7</u>	<u>72.4</u>	<u>70.9</u>
Gross margin . . . . .	<u>17.3</u>	<u>27.6</u>	<u>29.1</u>
Operating expenses:			
Research, development and related . . . . .	8.0	12.3	9.2
Selling, general and administrative . . . . .	5.2	7.2	6.6
Amortization of acquired patent portfolio . . . . .	<u>0.6</u>	<u>1.0</u>	<u>0.1</u>
Total operating expenses . . . . .	<u>13.8</u>	<u>20.5</u>	<u>15.9</u>
Income from operations . . . . .	3.5	7.1	13.2
Benefit from acquisition of production operations from VisEra . . . . .	—	1.0	—
Equity in earnings of investees, net . . . . .	0.3	0.3	0.3
Interest expense, net . . . . .	(0.2)	(0.2)	(0.1)
Other income, net . . . . .	<u>—</u>	<u>(0.1)</u>	<u>0.1</u>
Income before income taxes . . . . .	3.6	8.1	13.5
Provision for income taxes . . . . .	<u>0.5</u>	<u>0.8</u>	<u>0.5</u>
Net income . . . . .	<u>3.1%</u>	<u>7.3%</u>	<u>13.0%</u>

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

### **Revenues**

We derive substantially all of our revenues from the sale of our image-sensor products that are used in a wide variety of consumer and commercial mass-market applications including mobile phones, entertainment devices, notebooks and webcams, security and surveillance cameras, DSCs, automotive and medical products. Revenues increased by 56.8% to \$1.4 billion in fiscal 2013 from \$897.7 million in fiscal 2012. Revenues decreased by 6.1% to \$897.7 million in fiscal 2012 from \$956.5 million in fiscal 2011.

#### ***Comparison of Fiscal 2013 and Fiscal 2012***

The increase in revenues in fiscal 2013 when compared to fiscal 2012 was primarily due to a 39.0% increase in unit sales of our image-sensor products, reflecting increased unit shipments into the mobile phone and the entertainment markets. The increase in unit shipment in fiscal 2013, as compared to fiscal 2012, was principally attributable to an increase in shipment of HD sensors, the result of a significant and pervasive conversion from VGA to HD sensors in many mobile consumer applications. Unit sales for our 2-megapixel and above products also increased, commensurate with a general increase in demand for higher resolution sensors in consumer applications. The industry trend of converting from VGA to HD sensors, and the increase in demand for other higher resolution sensors, caused favorable mix shifts in our unit sales, which in turn increased our ASPs by 12.3% in fiscal 2013 when compared to fiscal 2012.

#### ***Comparison of Fiscal 2012 and Fiscal 2011***

The decrease in revenues in fiscal 2012 when compared to fiscal 2011 was primarily due to a 9.6% decrease in unit sales of our image-sensor products, reflecting decreased unit shipments into the mobile phone and the notebook markets, and was partially offset by an increase in unit shipments into the entertainment market. The decrease in unit shipment in fiscal 2012, as compared to fiscal 2011, was principally attributable to a reduction in shipment of low resolution sensors, driven by the emergence of low-cost competitors that supplied image sensors to entry-level mobile phone and notebook manufacturers. In addition, we experienced significant order cutbacks from our key customers in our second and third quarters of fiscal 2012, when some of our customers' key end-user customers adjusted the demand forecast for some of their key consumer-oriented products, based on volatile market conditions and global economic environment. This reduction in orders also contributed to the decreased unit shipments. This was partially offset by a 4.3% increase in our ASPs from fiscal 2011, which was attributable to a proportionately higher quantity of 1-megapixel HD products shipped.

#### ***Revenues from Sales to OEMs and VARs as Compared to Distributors***

We sell our image-sensor products either directly to OEMs and VARs or indirectly through distributors. The percentage of revenues from sales to OEMs and VARs was higher in fiscal 2013 than in fiscal 2012 and fiscal 2011. We expect that the percentage of revenues from sales through OEMs and VARs will vary from year to year in response to changes in the composition of our customer list, and that it may continue to represent a majority of our revenues. The gross margins that we earn on sales to OEMs and VARs or through distributors are not significantly different.

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

The following table shows the percentages of revenues from sales to OEMs and VARs and distributors for the periods indicated :

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
OEMs and VARs . . . . .	81.2%	78.1%	75.3%
Distributors . . . . .	18.8	21.9	24.7
Total . . . . .	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>

*OEMs and VARs.* The three OEM customers that accounted for 10% or more of our revenues in fiscal 2013 were LG Innotek Co., Ltd., or LG Innotek, Foxconn Technology Group, and Cowell Electronics Co., Ltd., which accounted for approximately 18.0%, 10.7%, and 10.3% of our revenues, respectively. The one OEM customer that accounted for 10% or more of our revenues in fiscal 2012 was LG Innotek, which accounted for approximately 15.2% of our revenues. The one OEM customer that accounted for 10% or more of our revenues in fiscal 2011 was LG Innotek, which accounted for approximately 17.6% of our revenues. For fiscal 2013, 2012 and 2011, no other OEM or VAR customer accounted for 10% or more of our revenues.

*Distributors.* The one distributor that accounted for 10% or more of our revenues in fiscal 2013, 2012 and 2011 was World Peace Industrial Co., Ltd., which accounted for approximately 11.7%, 13.5% and 13.8% of our revenues, respectively. For fiscal 2013, 2012 and 2011, no other distributor accounted for 10% or more of our revenues.

***Revenues from Domestic Sales as Compared to Foreign Sales***

The following table shows the percentages of our revenues derived from sales of our image-sensor products to domestic customers, as compared to foreign customers for the periods indicated:

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Domestic sales . . . . .	0.3%	6.9%	1.7%
Foreign sales . . . . .	99.7	93.1	98.3
Total . . . . .	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>

We derive the majority of our foreign sales from customers in Asia and, to a lesser extent, in Europe. Our sales to Asia-Pacific customers remain significant primarily due to the continuing trend of outsourcing the production of consumer electronics products to Asia-Pacific manufacturers and facilities and as a result of the increasing markets in Asia for consumer products. The revenues we report by geography are based on the country or region in which our customers issue their purchase orders to us. Because of the preponderance of Asia-Pacific manufacturers and the fact that virtually all products incorporating our image-sensor products are sold globally, we believe that the geographic distribution of our sales does not accurately reflect the geographic distribution of sales into end-user markets of products which incorporate our image sensors. Over time, our domestic and foreign sales mix may fluctuate as a result of changes in the composition of our customer list that we experience in our business.

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

### **Gross Profit**

#### *Comparison of Fiscal 2013 and Fiscal 2012*

Our gross margin in fiscal 2013 decreased to 17.3% from 27.6% for fiscal 2012. The year-over-year decrease in gross margin reflected an increase in unit shipments of our OmniBSI-2 products, which carried higher per-unit production costs when compared to products we shipped during fiscal 2012, because of additional assembly and manufacturing costs incurred by our supply chain vendors in connection with capacity expansion. Price erosion experienced by our older products also contributed to the decrease in gross margin. In addition, we experienced a decrease in the sales of previously written-down products in fiscal 2013, which totaled \$6.3 million, as compared to \$12.1 million during the same period in the prior fiscal year. We also recorded an increase in the write-down of inventories which totaled approximately \$23.1 million during fiscal 2013, as compared to \$17.1 million in the similar prior year period. We recorded approximately \$3.8 million in stock-based compensation expense to cost of revenues during fiscal 2013, as compared to \$2.9 million in the similar prior year period. We currently expect our OmniBSI-2 devices to continue to constitute a significant portion of our unit shipments in the first quarter of fiscal 2014. As a consequence, although we are working with our supply chain vendors to reduce production costs, we expect that our gross margins for the first quarter of fiscal 2014 will also remain at lower levels than we have experienced historically before our introduction of OmniBSI-2.

#### *Comparison of Fiscal 2012 and Fiscal 2011*

Our gross margin in fiscal 2012 was 27.6%, a decrease from 29.1% for fiscal 2011. The principal contributor to the year-over-year decrease in gross margin included: the sale of inventory during the second half of the fiscal year that carried higher manufacturing costs than our products sold in fiscal 2011, due to unfavorable production yields experienced by these inventory items when we introduced and manufactured them during the first half of fiscal 2012; the cost of owning the CameraCubeChip production operations was reflected in our cost of revenues since October 31, 2011; and a \$2.2 million decrease in sales from previously written down products, which totaled \$12.1 million, as compared to \$14.3 million during the prior fiscal year. These were partially offset by: an increase in shipment of our premium VGA products, which carried higher gross margin; and a decrease in the write-down of inventories which totaled approximately \$17.1 million, as compared to \$18.3 million during the prior fiscal year. We recorded approximately \$2.9 million in stock-based compensation expense to cost of revenues in fiscal 2012, as compared to \$2.0 million in the prior fiscal year.

### **Research, Development and Related**

Research, development and related expenses consist primarily of compensation and personnel-related expenses, non-recurring engineering costs related principally to the costs of the masks we buy when we release new product designs to the manufacturing foundries, costs for purchased materials, designs, tooling, depreciation of computers and workstations, and amortization of acquired intangible intellectual property and computer aided design software. Research, development and related expenses may fluctuate significantly as the number of new designs we release to the foundries can fluctuate from period to period. Research, development and related expenses for fiscal 2013, 2012 and 2011 were approximately \$113.2 million, \$110.7 million and \$88.5 million, respectively. As a percentage of revenues, research, development and related expenses for fiscal 2013, 2012 and 2011 represented 8.0%, 12.3% and 9.2%, respectively.

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

### ***Comparison of Fiscal 2013 and Fiscal 2012***

The increase in research, development and related expenses of approximately \$2.5 million, or 2.2%, in fiscal 2013, as compared to fiscal 2012 resulted primarily from: a \$7.8 million increase in salary and payroll-related expenses resulting primarily from a headcount increase; a \$2.8 million increase in stock-based compensation expense; a \$0.9 million increase in expenditures for design software tools; and a \$444,000 increase in office and facility expenses. These increases were partially offset by a \$9.5 million decrease in non-recurring engineering expenses related to new product development. We anticipate that research, development and related expenses will increase for our first quarter of fiscal 2014, reflecting anticipated increases in salary and payroll-related expenses and in non-recurring engineering expenses.

### ***Comparison of Fiscal 2012 and Fiscal 2011***

The increase in research, development and related expenses of approximately \$22.2 million, or 25.1%, in fiscal 2012, as compared to fiscal 2011 resulted primarily from: a \$12.4 million increase in non-recurring engineering expenses related to new product development; a \$4.0 million increase in salary and payroll-related expenses; a \$3.8 million increase in stock-based compensation expense; a \$1.4 million increase in legal expenses primarily related to patent registration activities; and a \$0.5 million increase in expenditures for design software tools. These increases were partially offset by: a \$464,000 decrease in depreciation and amortization expenses.

### **Selling, General and Administrative**

Selling, general and administrative expenses consist primarily of compensation and personnel related expenses, commissions paid to distributors and manufacturers' representatives and insurance and legal expenses. Commission payments, in particular, can vary from period to period as our overall revenues change. Selling, general and administrative expenses for fiscal 2013, 2012 and 2011 were approximately \$73.0 million, \$63.9 million and \$62.8 million, respectively. As a percentage of revenues, selling, general and administrative expenses for fiscal 2013, 2012 and 2011 represented 5.2%, 7.2% and 6.6%, respectively.

### ***Comparison of Fiscal 2013 and Fiscal 2012***

The increase in selling, general and administrative expenses of approximately \$9.1 million, or 14.2%, for fiscal 2013 from fiscal 2012 resulted primarily from: a \$2.5 million increase in stock-based compensation expense; a \$2.2 million increase in salary and payroll-related expenses resulting primarily from a headcount increase; a \$1.8 million increase in commission expenses paid primarily to distributors and sales representatives; and a \$1.4 million increase in legal expenses, primarily related to patent defense; and a \$0.6 million increase in bad debt expense. These increases were partially offset by a \$467,000 decrease in facility expenses. We anticipate that our selling, general and administrative expenses will increase for the first quarter of fiscal 2014, due to an anticipated increase in employee compensation.

### ***Comparison of Fiscal 2012 and Fiscal 2011***

The increase in selling, general and administrative expenses of approximately \$1.1 million, or 1.7%, for fiscal 2012 from fiscal 2011 resulted primarily from: a \$2.7 million increase in stock-based compensation expense; a \$1.2 million increase in salary and payroll-related expenses; and a \$1.0 million increase in legal expenses related to patent defense. These increases were partially



## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

offset by: a \$2.9 million decrease in outside service expense; a \$424,000 decrease in bad debt expense; a \$337,000 decrease in marketing expenses and a \$210,000 decrease in commission expenses paid primarily to distributors and sales representatives.

### **Amortization of Acquired Patent Portfolio**

In March 2011, we purchased certain image sensor-related patents and patent applications from Kodak in a cash transaction. As a result, we recorded \$65.0 million in additions to intangible assets, which we began amortizing during the three months ended April 30, 2011. Consequently, amortization of acquired patent portfolio totaled approximately \$9.3 million, \$9.3 million and \$0.8 million, respectively for fiscal 2013, 2012 and 2011.

### **Benefit from Acquisition of Production Operations from VisEra**

In October 2011, we acquired the CameraCubeChip production operations from VisEra, for a total consideration of \$42.9 million, to be paid in fiscal 2012 and 2013. VisEra recorded the difference between the purchase price and the carrying values of the machinery and equipment sold to us as a gain from the sale of the CameraCubeChip production operations' controlling interest. As we account for our investment in VisEra under the equity method, we recorded a one-time benefit of \$8.6 million in "Benefit from acquisition of production operations from VisEra," representing our portion of the net amount of gain recorded by VisEra.

### **Equity in Earnings of Investees, Net**

Equity in earnings of investees, net, for fiscal 2013, 2012 and 2011 was approximately \$3.8 million, \$3.1 million and \$2.8 million, respectively. Equity in earnings of investees, net, for fiscal 2013 and 2012 represented our portion of the net income recorded by China WLCSP Limited, or WLCSP, and equity method investment adjustments. Equity in earnings of investees, net, for fiscal 2011 represented our portion of the net income recorded by WLCSP and equity method investment adjustments, and our portion of the net loss recorded by SOI.

### **Interest Expense, Net**

We invest our cash, cash equivalents and short-term investments in interest-bearing accounts consisting primarily of money market funds, commercial paper, certificates of deposit, high-grade corporate securities and government bonds. Additionally, we have obtained funds under certain long-term borrowing facilities comprised of a variable rate mortgage and a construction loan. Interest expense, net, for fiscal 2013, 2012 and 2011 was approximately \$2.7 million, \$2.1 million and \$1.2 million, respectively. Between fiscal 2013 and 2012, the \$0.6 million increase in interest expense, net, resulted from: a \$0.8 million decrease in interest income that resulted from balance decreases on interest-bearing accounts; and a \$170,000 increase in interest expense that was attributable to the accretion of more interest on the purchase consideration due VisEra for the CameraCubeChip production operations that we acquired in October 2011. These increases to interest expense, net were partially offset by a \$402,000 decrease in interest expense associated with the mortgage on our complex of four buildings located in Santa Clara, California, or our Santa Clara Property. Between fiscal 2012 and 2011, the \$1.0 million increase in interest expense, net, resulted from a \$0.8 million increase in interest expense that was attributable to the accretion of interest on the purchase consideration payable to VisEra in fiscal 2013 for the CameraCubeChip production operations and a \$200,000 decrease in

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)

interest income that was attributable to the balance decreases on interest-bearing accounts for fiscal 2012 as compared to the prior year.

### Other Income (Expense), Net

Other income (expense), net for fiscal 2013, 2012 and 2011 was approximately \$356,000, \$(1.1 million) and \$1.1 million, respectively. Other income (expense), net, for fiscal 2013 included a \$0.6 million gain on the interest rate swap agreement related to the mortgage on our Santa Clara Property and \$342,000 of income associated with the leasing out of our office space, partially offset by a \$0.6 million loss from foreign exchange.

Other income (expense), net for fiscal 2012 included a \$0.8 million loss on foreign exchange, and a \$0.9 million loss on the interest rate swap agreements related to the mortgage on the Santa Clara Property, partially offset by \$487,000 of dividends distributed by XinTec and Tong Hsing.

Other income (expense), net, for fiscal 2011 included \$1.6 million of income that represented the difference between the fair value of our ownership interest in SOI and the carrying value of SOI's net assets and noncontrolling interest before the deconsolidation, partially offset by a \$0.7 million loss on foreign exchange, a \$242,000 loss on the interest rate swap agreements related to the mortgage on the Santa Clara Property; and a \$72,000 loss from the sale of SOI in January 2011

### Provision for Income Taxes

We generated approximately \$50.2 million, \$72.6 million and \$128.7 million in income before income taxes for fiscal 2013, 2012 and 2011, respectively. We recorded a provision for income taxes of approximately \$7.3 million, \$6.8 million and \$4.2 million for fiscal 2013, 2012 and 2011, respectively. For fiscal 2013, 2012 and 2011, our effective tax rates were 14.5%, 9.4% and 3.3%, respectively. These rates were less than the combined U.S. federal and state statutory rate of approximately 40.0% because we earn a portion of our income in jurisdictions where tax rates are lower than the combined U.S. federal and state statutory rates. We expect that our consolidated effective tax rate in fiscal 2014 will continue to be less than the combined U.S. federal and state statutory rates. The extent of the difference is principally contingent upon the amount of non-deductible stock based compensation expenses and the proportion and geographic mix of our total pre-tax income. See Note 9—"Income Taxes" of the Notes to our consolidated financial statements for the reconciliation of how our provision for income taxes differs from the amount computed by applying the U.S. federal income tax rate of 35.0% to income before income taxes.

### Liquidity and Capital Resources

Our principal sources of liquidity at April 30, 2013 consisted of cash, cash equivalents and short-term investments of \$212.3 million.

#### *Liquidity*

Our working capital increased by \$41.3 million to \$574.5 million as of April 30, 2013, as compared to \$533.2 million as of April 30, 2012. Our working capital increased as a result of: a \$139.0 million increase in inventories, primarily caused by a build-up of OmniBSI-2 inventory at the end of fiscal 2013; a \$58.7 million increase in accounts receivable, net, resulting from an increase in revenues in our fourth quarter of fiscal 2013 as compared to the similar prior year period; and a \$3.4 million increase in prepaid expenses and other current assets. These increases in working capital were partially offset

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)

by: a \$118.7 million decrease in cash, cash equivalents and short-term investments primarily due to the usage of cash in operating activities and in capital expenditures; a \$28.4 million increase in accounts payable resulting from an increase in production activities; a \$5.4 million increase in deferred revenues, less cost of revenues; a \$4.9 million increase in accrued expenses and other current liabilities; and a \$1.9 million increase in accrued income tax payable.

Cash balances are held by our US headquarters and our subsidiaries throughout the world, including substantial amounts held by our foreign subsidiaries. Most of the amounts held by our foreign subsidiaries could be made available for use in the U.S. without incurring any additional U.S. taxes.

In March 2007, we purchased our Santa Clara Property. In connection with the purchase, we obtained from a domestic bank a mortgage loan with a principal amount of \$27.9 million, or the Mortgage Loan, and a term loan with a principal amount of \$12.0 million, or the Term Loan. The Term Loan was paid off in full in July 2012. As of April 30, 2013, the principal amounts outstanding under the Mortgage Loan was \$24.2 million. See Note 8—*"Borrowing Arrangements and Related Derivative Instruments"* of the Notes to our consolidated financial statements.

In August 2009, in order to finance costs associated with the construction of a research center for OTC, our wholly-owned subsidiary in Shanghai, we entered into a fixed asset loan agreement with a bank in China, or the Construction Loan. We completed the construction of the research center during the three months ended October 31, 2010. As of April 30, 2013, the principal amount outstanding under the Construction Loan was \$15.3 million.

### *Cash Flows from Operating Activities*

For fiscal 2013, net cash used in operating activities totaled approximately \$60.6 million, as compared to cash provided by operating activities of approximately \$8.4 million for fiscal 2012. The principal components of the current year amount were: net income of approximately \$42.9 million for fiscal 2013; a \$163.5 million increase in inventories; a \$58.7 million increase in accounts receivable, net; a \$20.0 million gain on equity investments; and a \$4.4 million increase in prepaid and deferred income taxes. These decreases were partially offset by: adjustments for non-cash charges of \$33.5 million in stock-based compensation, \$32.5 million in depreciation and amortization, and \$23.1 million in write-down of inventories; a \$29.9 million increase in accounts payable; a \$10.2 million decrease in prepaid expenses and other assets; a \$5.3 million increase in accrued expenses and other current liabilities; a \$4.8 million increase in deferred revenues, less cost of revenues; and a \$3.2 million increase in income taxes payable. The \$163.5 million increase in inventories resulted from an increase in sales activity during fiscal 2013. The increase in inventories relative to fourth quarter cost of revenues resulted in a slight increase in annualized inventory turns to 2.6 as of April 30, 2013 from 2.4 as of April 30, 2012. The \$58.7 million increase in accounts receivable, net, reflects the increased level of revenues during the fourth quarter of fiscal 2013 when compared with the fourth quarter of fiscal 2012. However, days of sales outstanding remained comparable, at 44 days as of April 30, 2013 and 2012. The \$29.9 million increase in accounts payable reflected the increase in cost of sales associated with the substantial increase in sales activity.

For fiscal 2012, net cash provided by operating activities totaled approximately \$8.4 million, as compared to \$137.3 million for fiscal 2011. The principal components of the current year amount were: net income of approximately \$65.8 million for fiscal 2012, adjustments for non-cash charges of \$29.8 million in depreciation and amortization, \$27.3 million in stock-based compensation, \$17.1 million in write-down of inventories, \$10.4 million in gains on equity investments, net, \$8.6 million in benefit from acquisition of production operations from VisEra, and \$0.9 million in losses on interest rate

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

swaps; a \$58.2 million increase in accounts payable; a \$34.8 million decrease in accounts receivable, net; a \$2.9 million decrease in prepaid and deferred income taxes; a \$2.1 million decrease in prepaid expenses and other assets; and a \$1.6 million increase in income tax payable. These increases were partially offset by: a \$204.6 million increase in inventory; a \$6.5 million decrease in deferred revenues, less cost of revenues and a \$2.4 million decrease in accrued expenses and other current liabilities. The \$204.6 million increase in inventories was primarily caused by a build-up of OmniBSI-2 inventory at the end of fiscal 2012 and a reduction in unit sales in fiscal 2012 as compared to 2011. The \$58.2 million increase in accounts payable resulted from the purchase of inventories at the end of fiscal 2012. The \$34.8 million decrease in accounts receivable, net, reflects a decrease in revenues in our fourth quarter of fiscal 2012 as compared to the similar prior year period.

### ***Cash Flows from Investing Activities***

For fiscal 2013, our cash used in investing activities totaled \$47.1 million, as compared to cash used in investing activities of approximately \$13.0 million for fiscal 2012, due primarily to: \$309.3 million in purchases of short-term investments, offset by \$327.2 million in net proceeds from sales or maturities of short-term investments; \$35.3 million in purchases of property, plant and equipment; \$20.6 million in purchases of intangible and other assets; and \$9.0 million in payments to VisEra for the acquisition of the CameraCubeChip production operations in fiscal 2012.

For fiscal 2012, our cash used in investing activities totaled \$13.0 million, as compared to cash used in investing activities of approximately \$64.7 million for fiscal 2011, due primarily to: \$231.3 million in net proceeds from sales or maturities of short-term investments, partially offset by \$185.3 million in purchases of short-term investments; \$26.0 million in payments for the acquisition of the CameraCubeChip production operations from VisEra; \$24.2 million in purchases of property, plant and equipment, net of sales; \$6.5 million in purchases of intangible and other assets and \$2.4 million in purchases of long-term investments.

### ***Cash Flows from Financing Activities***

For fiscal 2013, net cash provided by financing activities totaled \$7.4 million, as compared to net cash used in financing activities of \$84.3 million during fiscal 2012. This change was due primarily to: \$7.8 million in proceeds from the exercise of stock options and employee purchases through our employee stock purchase plan; and \$2.7 million in excess tax benefits from stock-based compensation; partially offset by \$3.1 million in payments of long-term borrowings;

For fiscal 2012, net cash used in financing activities totaled \$84.3 million, as compared to net cash provided by financing activities of \$72.0 million during fiscal 2011. This change was primarily due to the use of \$100.0 million for the repurchase of our common stock and \$4.3 million to repay long-term borrowings, partially offset by \$19.6 million in proceeds from the exercise of stock options and employee purchases through our employee stock purchase plan and \$475,000 in excess tax benefits from stock-based compensation.

### ***Capital Commitments and Resources***

During the three months ended April 30, 2011, we formed OmniVision Optoelectronics Technologies (Shanghai) Co. Ltd., or OOC-China, for the purpose of expanding our manufacturing capabilities for CameraCubeChip production. As of April 30, 2013, we had contributed \$11.5 million of the committed \$25.0 million registered capital. We are required to contribute the remaining

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

\$13.5 million by April 2014. See Note 17—“Commitments and Contingencies” to our consolidated financial statements.

We currently expect our available cash, cash equivalents and short-term investments, together with cash that we anticipate generating from operating activities, will be sufficient to satisfy our capital requirements over approximately the next 12 months. Other than normal working capital requirements, we expect our capital requirements totaling approximately \$55.0 million over approximately the next 12 months will consist primarily of funding capital investments in our wholly-owned subsidiaries.

Our ability to generate cash from operations is subject to substantial risks described above under the caption Part I Item 1A. “Risk Factors.” We encourage you to review these risks carefully.

**Contractual Obligations and Commercial Commitments**

The following summarizes our contractual obligations and commercial commitments as of April 30, 2013 and the effect such obligations and commitments are expected to have on our liquidity and cash flows in future periods (in thousands):

	Payments Due by Period				
	Total	Less than 1 Year	1 - 3 Years	4 - 5 Years	More than 5 Years
<b>Contractual Obligations:</b>					
Operating leases . . . . .	\$ 2,927	\$ 2,047	\$ 672	\$ 208	\$—
Debt obligations(1) . . . . .	39,478	3,769	10,753	24,956	—
Purchase obligations(2) . . . . .	242,615	242,615	—	—	—
Total contractual obligations . . . . .	<u>285,020</u>	<u>248,431</u>	<u>11,425</u>	<u>25,164</u>	<u>—</u>
<b>Other Commercial Commitments:</b>					
OOC-China(3) . . . . .	13,452	13,452	—	—	—
Total commercial commitments . . . . .	<u>13,452</u>	<u>13,452</u>	<u>—</u>	<u>—</u>	<u>—</u>
Total contractual obligations and commercial commitments . . . . .	<u>\$298,472</u>	<u>\$261,883</u>	<u>\$11,425</u>	<u>\$25,164</u>	<u>\$—</u>

- (1) In March 2007, we entered into the Mortgage Loan with a domestic bank in the amount of \$27.9 million. In August 2009, we entered into the Construction Loan with a bank in China to finance costs associated with the construction of a research center for OTC. As of April 30, 2013, our balances outstanding under the Mortgage Loan and Construction Loan were approximately \$24.2 million and \$15.3 million, respectively. See Note 8—“Borrowing Arrangements and Related Derivative Instruments” to our consolidated financial statements. The amounts as disclosed in the table above do not include any associated interest payments as the loans have variable interest rates and interests will vary accordingly.
- (2) Purchase obligations represent outstanding purchase orders that we have placed with our suppliers at period-ends. The lead time for delivery is long, typically 12 to 14 weeks, and suppliers must prepare unique materials for us at the beginning of the fabrication process. Accordingly, we are precluded from cancelling our orders once placed and the production process has begun.
- (3) During the three months ended April 30, 2011, we formed OOC-China, a wholly owned subsidiary in Shanghai, China, for the purpose of expanding our manufacturing capabilities. Through April

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS—(Continued)**

2013, we have contributed \$11.5 million of the committed \$25.0 million registered capital. We are required to contribute the remaining \$13.5 million by April 2014. See Note 17—“*Commitments and Contingencies*” to our consolidated financial statements.

As of April 30, 2013, the long-term income taxes payable, including estimated interest and penalties, was \$90.8 million. We are unable to make a reasonably reliable estimate of the timing of payments in individual years due to uncertainties in the timing of tax audit, if any, or their outcomes. Accordingly, we have excluded this obligation from the schedule summarizing our significant obligations to make future payments under contractual obligations as of April 30, 2013 presented above.

### **Off-Balance Sheet Arrangements**

We did not have any material off-balance sheet arrangements during the periods covered by this Annual Report on Form 10-K.

### **Recent Accounting Pronouncements**

In July 2012, the Financial Accounting Standards Board, or FASB, revised the authoritative guidance for testing indefinite-lived intangible assets for impairment. The revised guidance permits a company first to assess qualitative factors to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired. The qualitative assessment will form the basis for determining whether it is necessary to perform a quantitative impairment test. The guidance is effective for us beginning in the first quarter of fiscal 2014. We do not expect the adoption of this guidance to have any material impact on our financial position, results of operations or cash flows.

In February 2013, the FASB modified the authoritative guidance on how comprehensive income is presented. The new guidance requires that companies present either in a note or parenthetically on the face of the financial statements, the effect of significant reclassification adjustments from each component of accumulated other comprehensive income based on its source and the income statement line items affected by the reclassification. The guidance is effective for us beginning in the first quarter of fiscal 2014. We do not expect the adoption of this guidance to have any material impact on our financial position, results of operations or cash flows.

In March 2013, the FASB revised the authoritative guidance on accounting for cumulative translation adjustment. The revised guidance specifies that a cumulative translation adjustment should be released into earnings when an entity ceases to have a controlling financial interest in a subsidiary or a group of assets within a consolidated foreign entity and the sale or transfer results in the complete or substantially complete liquidation of the foreign entity. For sales of an equity method investment that is a foreign entity, a pro rata portion of cumulative translation adjustment attributable to the investment would be recognized in earnings upon sale of the investment. The guidance is effective for us beginning in the first quarter of fiscal 2015. We do not expect the adoption of this guidance to have any material impact on our financial position, results of operations or cash flows.

## **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

### ***Foreign Currency Exchange Risk***

We sell our products globally, in particular to OEMs, VARs and distributors in China, Japan, Korea and Taiwan.

The great majority of our transactions with our customers and vendors are denominated in U.S. dollars. The expenses we incur in currencies other than U.S. dollars affect gross profit, research, development and related expenses, selling, general and administrative expenses and income taxes, and are primarily incurred in China, where the Chinese Yuan, or CNY, is the local currency and in Taiwan, where the New Taiwan dollar is the local currency.

As of April 30, 2013, the functional currency of all of our wholly-owned subsidiaries is the U.S. dollar. Transaction gains and losses resulting from transactions denominated in currencies other than the respective functional currencies are included in "Other income (expense), net" for the periods presented. The amounts of transaction gains and losses for fiscal 2013, 2012 and 2011 were not material.

Given that the operating expenses which we incur in currencies other than U.S. dollars have not been a significant percentage of our revenues, we do not believe that our foreign currency exchange rate fluctuation risk is significant. Consequently, we do not believe that a 10% change in foreign currency exchange rates would have a significant effect on our future net income or cash flows.

In August 2009, in order to finance costs associated with the construction of a research center for OTC, we entered into the Construction Loan with a bank in China. The Construction Loan is denominated in CNY. As of April 30, 2013, the principal amount outstanding under the Construction Loan was \$15.3 million. As of April 30, 2013, a hypothetical 10% weakening of the U.S. dollar against CNY would result in approximately \$1.5 million of additional remeasurement losses. As of April 30, 2013, a hypothetical 10% strengthening of the U.S. dollar against CNY would result in approximately \$1.5 million of additional remeasurement gains.

We have not hedged exposures denominated in foreign currencies or used any other derivative financial instruments. Although we transact the overwhelming majority of our business in U.S. dollars, future fluctuations in the value of the U.S. dollar may affect the competitiveness of our products and thus may impact our results of operations.

### ***Market Interest Rate Risk***

Our cash equivalents and short-term investments are exposed to financial market risk due to fluctuation in interest rates, which may affect our interest income and, from time to time, the fair market value of our investments. We manage our exposure to financial market risk by performing ongoing evaluations of our investment portfolio. We presently invest in money market funds, certificates of deposit issued by banks, commercial paper, high-grade corporate securities and government bonds maturing approximately 18 months or less from the date of purchase.

Due to the short maturities of our investments, the carrying value should approximate the fair market value. In addition, we do not use our investments for trading or other speculative purposes. Due to the short duration of our investment portfolio, we do not expect that an immediate 10% change in interest rates would have a material effect on the fair market value of our portfolio. Therefore, we would not expect our operating results or cash flows to be affected to any significant degree by the effect of a sudden change in market interest rates. We do not believe that the recent instability in global financial markets has significantly affected the value of our cash and short-term investments.

**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK—  
(Continued)**

During fiscal 2007, we financed the purchase of our Santa Clara Property with a \$27.9 million mortgage loan. The mortgage loan is a variable rate loan which bears interest at LIBOR plus 90 basis points and changes in the interest rate affect our interest payments. However, concurrent with the mortgage loan, we also entered into an interest rate swap with a notional amount that approximates the principal outstanding under the mortgage loan. We are the fixed rate payer under the swap with a fixed rate of 5.3%. By July 2008, we drew down the total available amount of \$12.0 million under a related term loan. Concurrent with the term loan, we also entered into an interest rate swap with a notional amount that approximates the principal outstanding under the term loan. Before the maturity of this term loan in July 2012, we were the fixed rate payer under the swap with a fixed rate of 4.3%. Consequently, although we are required to mark the value of the swaps to market at each balance sheet date and record the associated non-cash cost or benefit as part of "Other income (expense), net," a hypothetical 10% change in LIBOR would not have a material effect on our interest expense for fiscal 2013.

As to the Construction Loan, the interest rate is based on an indicative rate as published by the Chinese government, and will be adjusted every September to the then current published rate. Interest rate under the Construction Loan was 5.9% at April 30, 2013. We do not hedge against the risk of interest rate changes for the Construction Loan. However, since the current interest rate is published by the Chinese government and will not be adjusted until September 2013, any hypothetical 10% shifts in yield will not cause a significant adverse impact to our results of operations, cash flows or to our financial position for fiscal 2013.



**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

**OMNIVISION TECHNOLOGIES, INC.**

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of OmniVision Technologies, Inc.:

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of OmniVision Technologies, Inc. and its subsidiaries at April 30, 2013 and April 30, 2012, and the results of their operations and their cash flows for each of the three years in the period ended April 30, 2013 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the accompanying index appearing under Item 15(a)(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of April 30, 2013, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ **PRICEWATERHOUSECOOPERS LLP**

San Jose, California  
June 28, 2013

**OMNIVISION TECHNOLOGIES, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(In thousands, except share and per share data)

	April 30,	
	2013	2012
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents . . . . .	\$ 190,171	\$ 290,492
Short-term investments . . . . .	22,164	40,515
Accounts receivable, net of allowances for doubtful accounts and sales returns . .	166,517	107,793
Inventories . . . . .	430,315	291,340
Prepaid and deferred income taxes . . . . .	4,028	4,083
Prepaid expenses and other current assets . . . . .	11,982	8,542
Total current assets . . . . .	825,177	742,765
Property, plant and equipment, net . . . . .	160,630	144,792
Long-term investments . . . . .	139,746	128,940
Goodwill . . . . .	10,227	10,227
Intangibles, net . . . . .	56,804	69,028
Other long-term assets . . . . .	34,430	7,205
Total assets . . . . .	\$1,227,014	\$1,102,957
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Accounts payable . . . . .	\$ 188,261	\$ 159,860
Accrued expenses and other current liabilities . . . . .	40,274	35,416
Income tax payable . . . . .	2,904	987
Deferred revenues, less cost of revenues . . . . .	15,493	10,115
Current portion of long-term debt . . . . .	3,769	3,146
Total current liabilities . . . . .	250,701	209,524
Long-term liabilities:		
Long-term income taxes payable . . . . .	90,777	88,159
Non-current portion of long-term debt . . . . .	35,709	39,337
Other long-term liabilities . . . . .	4,618	5,058
Total long-term liabilities . . . . .	131,104	132,554
Total liabilities . . . . .	381,805	342,078
Commitments and contingencies (Note 17)		
Equity:		
OmniVision Technologies, Inc. stockholders' equity:		
Common stock, \$0.001 par value; 100,000,000 shares authorized; 74,574,382 shares issued and 53,975,195 outstanding at April 30, 2013 and 72,963,835 shares issued and 52,364,648 outstanding at April 30, 2012, respectively . . . .	75	73
Additional paid-in capital . . . . .	616,379	575,935
Accumulated other comprehensive income . . . . .	3,952	2,970
Treasury stock, 20,599,187 shares at April 30, 2013 and April 30, 2012 . . . . .	(278,683)	(278,683)
Retained earnings . . . . .	503,486	460,584
Total stockholders' equity . . . . .	845,209	760,879
Total liabilities and equity . . . . .	\$1,227,014	\$1,102,957

The accompanying notes are an integral part of these consolidated financial statements.

**OMNIVISION TECHNOLOGIES, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(in thousands, except per share amounts)

	Year Ended April 30,		
	2013	2012	2011
Revenues . . . . .	\$1,407,929	\$897,730	\$956,476
Cost of revenues . . . . .	<u>1,163,815</u>	<u>649,719</u>	<u>678,459</u>
Gross profit . . . . .	<u>244,114</u>	<u>248,011</u>	<u>278,017</u>
Operating expenses:			
Research, development and related . . . . .	113,194	110,730	88,519
Selling, general and administrative . . . . .	72,958	63,883	62,817
Amortization of acquired patent portfolio . . . . .	9,286	9,286	774
Total operating expenses . . . . .	<u>195,438</u>	<u>183,899</u>	<u>152,110</u>
Income from operations . . . . .	48,676	64,112	125,907
Benefit from acquisition of production operations from VisEra . . . .	—	8,626	—
Equity in earnings of investees, net . . . . .	3,832	3,066	2,836
Interest expense, net . . . . .	(2,700)	(2,106)	(1,150)
Other income (expense), net . . . . .	356	(1,050)	1,114
Income before income taxes . . . . .	50,164	72,648	128,707
Provision for income taxes . . . . .	7,262	6,799	4,225
Net income . . . . .	<u>\$ 42,902</u>	<u>\$ 65,849</u>	<u>\$124,482</u>
Net income per share:			
Basic . . . . .	<u>\$ 0.80</u>	<u>\$ 1.16</u>	<u>\$ 2.25</u>
Diluted . . . . .	<u>\$ 0.80</u>	<u>\$ 1.13</u>	<u>\$ 2.11</u>
Shares used in computing net income per share:			
Basic . . . . .	<u>53,529</u>	<u>56,666</u>	<u>55,324</u>
Diluted . . . . .	<u>53,671</u>	<u>58,233</u>	<u>59,106</u>

The accompanying notes are an integral part of these consolidated financial statements.

**OMNIVISION TECHNOLOGIES, INC.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(in thousands)

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Net income .....	\$42,902	\$65,849	\$124,482
Other comprehensive income (loss), net of tax:			
Translation gains (losses) .....	280	1,883	(62)
Unrealized gains (losses) on available-for-sale securities .....	691	(339)	616
Reclassification adjustments for losses on available-for-sale securities included in net income .....	11	—	2
Unrealized gains (losses) on available-for-sale securities .....	702	(339)	618
Other comprehensive income .....	982	1,544	556
Comprehensive income .....	<u>\$43,884</u>	<u>\$67,393</u>	<u>\$125,038</u>

The accompanying notes are an integral part of these consolidated financial statements.

**OMNIVISION TECHNOLOGIES, INC.**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
(in thousands, except share data)

	Common Stock		Additional Paid-in Capital	Accumulated Other Comprehensive Income	Treasury Stock	Retained Earnings	Total Omnivision Technologies, Inc. Stockholders' Equity	Noncontrolling Interest	Total
	Shares	Amount							
Balance at April 30, 2010	52,074,897	65	441,077	870	(178,683)	270,253	533,582	3,390	536,972
Exercise of common stock options	4,593,317	4	70,811	—	—	—	70,815	—	70,815
Employee stock purchase plan	503,162	1	5,372	—	—	—	5,373	—	5,373
Restricted stock units	803,074	1	—	—	—	—	1	—	1
Withholding tax deduction on restricted stock units	—	—	(2,268)	—	—	—	(2,268)	—	(2,268)
Employee stock-based compensation	—	—	19,846	—	—	—	19,846	—	19,846
Tax effect from stock-based compensation	—	—	609	—	—	—	609	—	609
Write-off of employee stock-based compensation related deferred tax assets	—	—	(1,671)	—	—	—	(1,671)	—	(1,671)
Translation losses	—	—	—	(62)	—	—	(62)	(70)	(132)
Unrealized gains on available-for-sale securities, net	—	—	—	618	—	—	618	—	618
Net income	—	—	—	—	—	124,482	124,482	(32)	124,450
Deconsolidation of SOI	—	—	—	—	—	—	—	(3,288)	(3,288)
<b>Balance at April 30, 2011</b>	<b>57,974,450</b>	<b>71</b>	<b>533,776</b>	<b>1,426</b>	<b>(178,683)</b>	<b>394,735</b>	<b>751,325</b>	<b>—</b>	<b>751,325</b>
Exercise of common stock options	885,450	1	13,648	—	—	—	13,649	—	13,649
Employee stock purchase plan	582,363	—	5,936	—	—	—	5,936	—	5,936
Restricted stock units	980,572	1	—	—	—	—	1	—	1
Withholding tax deduction on restricted stock units	—	—	(3,310)	—	—	—	(3,310)	—	(3,310)
Purchase of stock for treasury	(8,058,187)	—	—	—	(100,000)	—	(100,000)	—	(100,000)
Employee stock-based compensation	—	—	27,324	—	—	—	27,324	—	27,324
Tax effect from stock-based compensation	—	—	897	—	—	—	897	—	897
Write-off of employee stock-based compensation related deferred tax assets	—	—	(2,336)	—	—	—	(2,336)	—	(2,336)
Translation gains	—	—	—	1,883	—	—	1,883	—	1,883
Unrealized losses on available-for-sale securities, net	—	—	—	(339)	—	—	(339)	—	(339)
Net income	—	—	—	—	—	65,849	65,849	—	65,849
<b>Balance at April 30, 2012</b>	<b>52,364,648</b>	<b>73</b>	<b>575,935</b>	<b>2,970</b>	<b>(278,683)</b>	<b>460,584</b>	<b>760,879</b>	<b>—</b>	<b>760,879</b>
Exercise of common stock options	136,563	—	1,085	—	—	—	1,085	—	1,085
Employee stock purchase plan	687,566	1	6,720	—	—	—	6,721	—	6,721
Restricted stock units	786,418	1	—	—	—	—	1	—	1
Withholding tax deduction on restricted stock units	—	—	(1,561)	—	—	—	(1,561)	—	(1,561)
Employee stock-based compensation	—	—	33,511	—	—	—	33,511	—	33,511
Tax effect from stock-based compensation	—	—	3,696	—	—	—	3,696	—	3,696
Write-off of employee stock-based compensation related deferred tax assets	—	—	(1,637)	—	—	—	(1,637)	—	(1,637)
Tax payable adjustment (Note 1)	—	—	(1,370)	—	—	—	(1,370)	—	(1,370)
Translation gains	—	—	—	280	—	—	280	—	280
Unrealized gain on available-for-sale securities, net	—	—	—	702	—	—	702	—	702
Net income	—	—	—	—	—	42,902	42,902	—	42,902
<b>Balance at April 30, 2013</b>	<b>53,975,195</b>	<b>\$75</b>	<b>\$616,379</b>	<b>\$3,952</b>	<b>\$(278,683)</b>	<b>\$503,486</b>	<b>\$ 845,209</b>	<b>\$ —</b>	<b>\$ 845,209</b>

The accompanying notes are an integral part of these consolidated financial statements.

**OMNIVISION TECHNOLOGIES, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In thousands)

	Year Ended April 30,		
	2013	2012	2011
Cash flows from operating activities:			
Net income	\$ 42,902	\$ 65,849	\$ 124,482
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Depreciation and amortization	32,524	29,771	20,564
Change in fair value of interest rate swap	(625)	880	242
Stock-based compensation	33,511	27,324	19,846
Gain on equity investments, net	(20,014)	(10,403)	(13,218)
Write-down of inventories	23,122	17,100	18,250
Tax effect from stock-based compensation	3,696	897	609
Benefit from acquisition of production operations from VisEra	—	(8,626)	—
Excess tax benefits from stock-based compensation	(2,696)	(475)	(100)
(Gain) Loss on disposal of property, plant and equipment	152	(36)	26
Changes in assets and liabilities:			
Accounts receivable, net	(58,724)	34,813	(68,435)
Inventories	(163,513)	(204,588)	5,578
Prepaid and deferred income taxes	(4,361)	2,921	5,611
Prepaid expenses and other assets	10,203	2,139	3,203
Accounts payable	29,902	58,169	18,682
Accrued expenses and other current liabilities	5,251	(2,384)	(151)
Income taxes payable	3,248	1,619	(2,718)
Deferred revenues, less cost of revenues	4,798	(6,533)	5,863
Deferred tax liabilities	—	—	(1,040)
Net cash provided by (used in) operating activities	<u>(60,624)</u>	<u>8,437</u>	<u>137,294</u>
Cash flows from investing activities:			
Purchases of short-term investments	(309,345)	(185,264)	(161,886)
Proceeds from sales or maturities of short-term investments	327,161	231,332	170,247
Purchases of property, plant and equipment, net of sales	(35,323)	(24,186)	(10,313)
Purchases of long-term investments	—	(2,421)	(282)
Purchase of intangible and other assets	(20,557)	(6,500)	(63,500)
Payments for the acquisition of production operations from VisEra	(9,000)	(26,000)	—
Proceeds from sale of SOI	—	—	3,844
Deconsolidation of SOI	—	—	(2,816)
Net cash used in investing activities	<u>(47,064)</u>	<u>(13,039)</u>	<u>(64,706)</u>
Cash flows from financing activities:			
Repayment of long-term borrowings	(3,144)	(4,341)	(4,303)
Proceeds from exercise of stock options and employee stock purchase plan	7,807	19,586	76,189
Excess tax benefits from stock-based compensation	2,696	475	100
Payments for repurchases of common stock	—	(100,000)	—
Net cash provided by (used in) financing activities	<u>7,359</u>	<u>(84,280)</u>	<u>71,986</u>
Effect of exchange rate changes on cash and cash equivalents	8	(5)	782
Net increase (decrease) in cash and cash equivalents	<u>(100,321)</u>	<u>(88,887)</u>	<u>145,356</u>
Cash and cash equivalents at beginning of period	290,492	379,379	234,023
Cash and cash equivalents at end of period	<u>\$ 190,171</u>	<u>\$ 290,492</u>	<u>\$ 379,379</u>
Supplemental cash flow information:			
Taxes paid	<u>\$ 4,611</u>	<u>\$ 1,931</u>	<u>\$ 1,411</u>
Interest paid	<u>\$ 2,570</u>	<u>\$ 2,716</u>	<u>\$ 2,834</u>
Supplemental schedule of non-cash investing and financing activities:			
Additions to property, plant and equipment included in accounts payable and accrued expenses and other current liabilities	<u>\$ 2,500</u>	<u>\$ 2,425</u>	<u>\$ 2,550</u>
Acquisition of production operations from VisEra included accrued expenses and other long-term liabilities	<u>\$ —</u>	<u>\$ 16,923</u>	<u>\$ —</u>
Purchase of intangible assets included in accrued expenses and other current liabilities	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 6,500</u>
Write-off of employee stock-based compensation-related deferred tax assets	<u>\$ 1,637</u>	<u>\$ 2,336</u>	<u>\$ 1,671</u>

The accompanying notes are an integral part of these consolidated financial statements.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 1—Basis of Presentation**

*The Company*

OmniVision Technologies, Inc. and its subsidiaries (“OmniVision” or the “Company”) design, develop, manufacture and market image-sensor devices. The Company’s main product, a semiconductor image-sensing device called the CameraChip™, is used to capture images electronically and is used in a number of consumer and commercial mass-market applications. The Company’s CameraChip image sensor is manufactured using the complementary metal oxide semiconductor (“CMOS”) fabrication process. The Company has also integrated its CameraChip image sensor with wafer-level optics, and marketed the integrated device as a CameraCubeChip™ imaging device. The Company was incorporated in California in May 1995 and reincorporated in Delaware in March 2000.

The results of operations for the fiscal year ended April 30, 2013 are not necessarily indicative of the results that may be expected for the fiscal year ending April 30, 2014 or any other future period.

*Financial Statement Correction*

During fiscal 2013, the Company identified an error relating to the omission of a stock-based compensation tax adjustment in its fiscal 2005 provision for income taxes. To correct the error, the Company recorded an additional \$2.6 million to “Income tax payable,” and correspondingly a \$1.2 million increase to “Provision for income taxes” and a \$1.4 million decrease to “Additional paid-in capital” at April 30, 2013. The Company does not believe the amounts involved are material to the Company’s financial statements in any individual prior periods and fiscal 2013. The correction has no material effect on any prior years’ consolidated statements of income or cash flows.

*Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (“GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Company bases its estimates and judgments on its historical experience, knowledge of current conditions and beliefs of what could occur in the future considering available information. Actual results could differ from these estimates.

**Note 2—Summary of Significant Accounting Policies**

*Principles of Consolidation*

The consolidated financial statements include the accounts of the Company, its wholly-owned subsidiaries and its consolidated affiliate. All significant inter-company accounts and transactions have been eliminated.

*Foreign Currency Translation*

All of the Company’s wholly-owned subsidiaries use the U.S. dollar as their respective functional currency. For these subsidiaries with assets or liabilities denominated in currencies other than the U.S. dollar, non-monetary assets are remeasured into U.S. dollars using historical rates of exchange. Monetary assets and liabilities are remeasured into U.S. dollars using exchange rates prevailing on the



**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 2—Summary of Significant Accounting Policies—(Continued)**

balance sheet date. The remeasurement gains or losses are included in “Other income (expense), net.” For fiscal 2013, the Company recorded a remeasurement loss of \$405,000 in “Other income (expense), net.” For fiscal 2012 and 2011, the Company recorded remeasurement gains of \$117,000, and \$1.4 million, respectively, in “Other income (expense), net.”

***Cash and Cash Equivalents***

The Company considers all highly liquid investments purchased with a maturity at the date of purchase of three months or less to be cash equivalents. Cash equivalents consist principally of certificates of deposit and money market funds. (See Note 4.)

The Company maintains the majority of its cash and cash equivalent balances with major financial institutions in the United States, Cayman Islands and Singapore. These balances are subject to a concentration of credit risk and only a small proportion of these balances are covered by Federal Deposit Insurance Corporation (“FDIC”) insurance. The Company places its cash investments in instruments that meet high credit quality standards, as specified in the Company’s investment policy guidelines.

***Short-Term Investments***

The Company’s short-term investments, which are classified as available-for-sale securities, are invested in high-grade corporate securities, municipal bonds and notes and U.S. government debt and agencies securities with a final maturity of eighteen months or less from the date of purchase.

Short-term investments are reported at fair value at April 30, 2013 and 2012. Unrealized gains or losses are recorded in stockholders’ equity and included in “Accumulated other comprehensive income.” Short-term investments with declines in value which are judged to be other than temporary, of which there were none in the periods presented, would be written down to their fair values, at the time such judgment is made.

***Accounts Receivable***

Accounts receivable are recorded at invoiced amounts and do not bear interest. The Company performs ongoing credit evaluations of its customers’ financial condition and, generally, requires no collateral from its customers. Allowances for doubtful accounts and sales returns are established based on various factors including credit profiles of the Company’s customers, contractual terms and conditions, historical payments, returns and discounts experience, and current economic trends. The Company reviews its allowance for doubtful accounts quarterly by assessing individual accounts receivable over a specific aging and amount, and all other balances on a pooled basis based on historical collection experience and economic risk assessment. Accounts receivable are written off on a case-by-case basis, net of any amounts that may be collected. The Company determines its allowance for sales returns through evaluation of historical sales returns and other known factors and provides for estimated sales returns in the same period it records the related revenues. To estimate the allowance for sales returns, the Company analyzes potential customer specific product application issues, potential quality and reliability issues and historical returns. The Company evaluates the adequacy of the allowance for sales returns on a quarterly basis. This allowance is reflected as a reduction to accounts

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 2—Summary of Significant Accounting Policies—(Continued)**

receivable in the Company’s consolidated balance sheets. Increases to the allowance are recorded as a reduction to revenues.

***Fair Value of Financial Instruments***

Due to their short maturities, the reported amounts of the Company’s financial instruments, including cash equivalents, short-term investments, accounts receivable, accounts payable and other current liabilities approximate fair value.

The fair values of the Company’s mortgage loan and construction loan approximate book value as the underlying interest rates are based on risk-adjusted market rates. (See Note 8.)

Related to the mortgage debt, the Company has one outstanding interest rate swap arrangement as of April 30, 2013. The Company recognizes this derivative instrument at the reporting date as either an asset or liability in its Consolidated Balance Sheets, measured at fair value. The accounting for changes in fair value of a derivative depends on the intended use of the derivative and the associated hedging designation. The Company has designated the swap as an economic hedge and records the changes in fair value in “Other income (expense), net.” (See Note 8.)

***Property, Plant and Equipment***

Property, plant and equipment, including land-use rights, is stated at cost less accumulated depreciation and amortization. Depreciation is computed using the straight-line method over the estimated useful lives of the assets as follows:

Buildings . . . . .	40 years
Building/leasehold improvements . . . . .	Shorter of 20 years or life of lease
Machinery and equipment . . . . .	2 - 10 years
Furniture and fixtures . . . . .	3 - 7 years
Land-use rights . . . . .	40 - 50 years

Construction in progress includes project costs paid to third parties that are clearly associated with the acquisition, development, and construction of an asset and are capitalized as a cost of that project prior to the use of the asset. Such costs include the costs of materials, interest, legal, and escrow services. These capitalized project costs are not subject to depreciation until the assets to which they are related are placed into production.

One of the Company’s wholly-owned subsidiary, OmniVision Semiconductor (Shanghai) Co. Ltd. (“OSC”), formerly Hua Wei Semiconductor (Shanghai) Co. Ltd., holds a “land use right” that was acquired from the local Chinese government in December 2000 for approximately \$0.8 million. The cost of the land use right was recorded as a component of property, plant and equipment and is being depreciated over 40 years, the useful life of the right.

In January 2007, the Company, through its wholly-owned subsidiary, OmniVision Technologies (Shanghai) Co. Ltd. (“OTC”), formerly Shanghai OmniVision IC Design Co. Ltd., entered into a Land-Use-Right Purchase Agreement (the “Purchase Agreement”) with the Construction and Transportation Commission of the Pudong New District, Shanghai. The Purchase Agreement has an effective date of December 31, 2006. Under the terms of the Purchase Agreement, the Company paid

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 2—Summary of Significant Accounting Policies—(Continued)**

an aggregate amount of approximately \$0.6 million in exchange for the right to use approximately 323,000 square feet of land located in Shanghai, China. The cost of the land use right was recorded as a component of property, plant and equipment and is being depreciated over 50 years, the useful life of the right.

In addition, in July 2011, the Company, through its wholly-owned subsidiary, Shanghai OmniVision Semiconductor Technology Co. Ltd. (“OST”), entered into a Land-Use-Right Purchase Agreement with the Shanghai Song Jiang District Zoning and Land Administration Bureau. Under the terms of the agreement, the Company paid an aggregate amount of approximately \$1.0 million in exchange for the right to use approximately 113,175 square feet of land located in Shanghai for a period of 50 years, starting from August 19, 2011. The cost of the land use right was recorded as a component of property, plant and equipment and is being depreciated over 50 years, the useful life of the right.

***Long-Lived Assets***

The Company reviews its long-lived assets, including intangible assets, for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset might not be recoverable. When such an event occurs, the Company estimates the future cash flows expected to result from the use of the asset and its eventual disposition. If the undiscounted expected future cash flows are less than the carrying amount of the asset, an impairment loss is recognized in order to write-down the carrying value of the asset to its estimated fair market value. To date, the Company has not recognized any impairment losses.

***Inventories***

Inventories are stated at the lower of cost, determined on a first-in, first-out (“FIFO”) basis, or market.

The Company records a provision to reduce the carrying value of inventories to their net realizable value when the Company believes that the net realizable value is less than cost. The Company also records a provision for the cost of inventories when the number of units on hand exceeds the number of units that the Company forecasts will be sold over a certain period of time, generally 12 months. Where necessary, these provisions take into account the inventories owned and not yet sold by certain of the Company’s distributors. The recording of these provisions establishes a new and lower cost basis for each specifically identified inventory item, and the Company does not restore the cost basis to its original level regardless of any subsequent changes in facts or circumstances. Recoveries are only recognized upon the sale of previously written-down inventories.

***Goodwill***

The Company records goodwill when the consideration paid for an acquisition exceeds the fair value of net tangible and intangible assets acquired, including related tax effects. Goodwill is not amortized; instead goodwill is tested for impairment on an annual basis, or more frequently if the Company believes indicators of impairment exist. The Company first assesses qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying value. If the Company determines that the fair value is less than the carrying value, the Company will use a two-step process to determine the amount of goodwill impairment. The first step

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**Note 2—Summary of Significant Accounting Policies—(Continued)**

requires comparing the fair value of the reporting unit to its net book value, including goodwill. A potential impairment exists if the fair value of the reporting unit is lower than its net book value. The second step of the process, which is performed only if a potential impairment exists, involves determining the difference between the fair value of the reporting unit's net assets other than goodwill and the fair value of the reporting unit. If this difference is less than the net book value of goodwill, an impairment exists and is recorded.

***Warranty for Defective Products***

The Company warrants to its customers that its products will work in accordance with each product's specifications. Due to the cost and other complexities associated with rectifying any product defects, the Company does not repair any defective products. If a product is defective, the customer notifies the Company and, with the Company's approval, returns the defective product. The Company then sends replacement products to the customer. Accordingly, the Company accounts for any exposure related to defective products as a portion of its allowance for sales returns.

***Treasury Stock***

The Company accounts for treasury stock under the cost method and includes treasury stock as a component of stockholders' equity.

***Revenue Recognition***

For shipments to customers without agreements that allow for returns or credits, principally original equipment manufacturers ("OEMs") and value added resellers ("VARs"), the Company recognizes revenue using the "sell-in" method. Under this method, the Company recognizes revenue upon the shipment of products to the customer provided that the Company has received a signed purchase order, the price is fixed or determinable, title and risk of loss has transferred to the customer, collection of resulting receivables is considered reasonably assured, product returns are reasonably estimable, there are no customer acceptance requirements and there are no remaining material obligations. At the time revenue is recognized, the Company provides for future returns of potentially defective product based on historical experience. For cash consideration given to customers, that is primarily in the form of rebates and for which the Company does not receive a separately identifiable benefit or cannot reasonably estimate fair value, the Company records the amounts as reductions of revenue.

For shipment of products sold to distributors under agreements allowing for returns or credits, title and the risk of ownership to the products transfer to the distributor upon shipment, and the distributor is obligated to pay for the products whether or not the distributor has sold them at the time payment is due. Under the terms of the Company's agreements with such distributors and subject to the Company's prior approval, distributors are entitled to reclaim from the Company as price adjustments the difference, if any, between the prices at which the Company sold the product to the distributors and the prices at which the product is subsequently sold by the distributor. In addition, distributors have limited rights to return inventory that they determine is in excess of their requirements, and accordingly, in determining the appropriate level of provision for excess and obsolete inventory, the Company takes into account the inventories held by its distributors. For these reasons, prices and

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**Note 2—Summary of Significant Accounting Policies—(Continued)**

revenues are not fixed or determinable until the distributor resells the products to the Company’s end-user customers and the distributor notifies the Company in writing of the details of such sales transactions. Accordingly, the Company recognizes revenue using the “sell-through” method. Under the “sell-through” method, the Company defers the revenue, adjustments to revenue and the related costs of revenue until the final resale of such products to end customers. The amounts billed to these distributors and adjustments to revenue and the cost of inventory shipped to, but not yet sold by, the distributors are shown net on the Consolidated Balance Sheets as “Deferred revenues, less cost of revenues.”

***Research, Development and Related***

The Company recognizes the costs associated with the internal development of intellectual property rights as expense when incurred. Also included in “Research, Development and Related” are expenses associated with patent, copyright, trademark and trade secrets. The Company recorded the following research and development expenses for the periods presented (in thousands):

	Year Ended April 30,		
	2013	2012	2011
Research and development expenses . . . . .	\$109,026	\$106,587	\$85,739

***Amortization of Acquired Patent Portfolio***

The Company recognizes amortization charge associated with the patent portfolio acquired from Eastman Kodak Company (“Kodak”) as “Amortization of acquired patent portfolio.” (See Note 7.)

***Advertising***

All of the Company’s advertising costs are expensed as incurred.

***Income Taxes***

The Company accounts for deferred income taxes using the liability method, under which it recognizes as deferred tax assets and liabilities the expected future tax consequences of timing differences between the book and tax basis of assets and liabilities. The Company establishes valuation allowances to reduce deferred tax assets as necessary when management estimates, based on available objective evidence, that it is more likely than not that the Company will not realize the benefit of its deferred tax assets.

The Company recognizes in its consolidated financial statements the impact of a tax position that, based on the technical merits of the position, is more likely than not to be sustained upon examination. The evaluation of a tax position in accordance with this interpretation is a two-step process. In the first step, recognition, the Company determines whether it is more-likely-than-not that a tax position will be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The second step addresses measurement of a tax position that meets the more-likely-than-not criterion. The tax position is measured at the largest amount of benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement. Tax positions

**OMNIVISION TECHNOLOGIES, INC.**  
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**Note 2—Summary of Significant Accounting Policies—(Continued)**

that previously failed to meet the more-likely-than-not recognition threshold will be recognized in the first subsequent financial reporting period in which that threshold is met. Previously recognized tax positions that no longer meet the more-likely-than-not recognition threshold will be de-recognized in the first subsequent financial reporting period in which that threshold is no longer met.

***Stock-Based Compensation***

The Company recognizes in its consolidated financial statements all share-based payments to employees, including grants of employee stock options and of other stock-based compensation under the 2007 Equity Incentive Plan and the 2000 Stock Plan, and employee stock purchases under the 2009 Employee Stock Purchase Plan and the 2000 Employee Stock Purchase Plan, based on their respective measurement date fair values. The 2007 Equity Incentive Plan replaced the 2000 Stock Plan, and the 2009 Employee Stock Purchase Plan replaced the 2000 Employee Stock Purchase Plan.

Stock-based compensation is measured at the measurement date, based on the fair value of the award. For stock options, fair value is measured using the Black-Scholes option pricing model (“Black-Scholes”), and for restricted stock units, fair value is based on the market price of the Company’s common stock. The expenses are recognized over the requisite service period of the award. The Company has chosen to recognize stock-based compensation expense using the straight-line attribution method. Black-Scholes requires the use of highly subjective, complex assumptions, including the expected term and the price volatility of the Company’s stock. The Company is required to estimate forfeiture rates at the time of grant and revise such estimates, if necessary, in subsequent periods if actual forfeitures differ from initial estimates. Stock-based compensation expense was recorded net of estimated forfeitures such that expense was recorded only for those stock-based awards that are expected to vest.

The Company elected to use the long-form method to establish the beginning balance of, and to determine the subsequent impact on, the additional paid-in capital pool. The Company has also elected to use the “with and without” approach in determining the order in which tax attributes are utilized. As a result, the Company will recognize a tax benefit from stock-based awards in additional paid-in capital only if an incremental tax benefit is realized after all other tax attributes currently available to the Company have been utilized. In addition, the Company has elected to account for the indirect effects of stock-based awards on other tax attributes, such as research and development tax credits, through the Consolidated Statements of Income.

***Basic and Diluted Net Income Per Share***

The Company computes net income per share in accordance with authoritative guidance for earnings per share, under the provisions of which basic income per share is computed by dividing the income available to holders of common stock for the period by the weighted average number of shares of common stock outstanding during the period. The calculation of diluted income per share excludes potential common stock if the effect of such stock is antidilutive. Potential common stock consists of incremental common shares issuable upon the exercise of stock options, purchases via employee stock purchase plans, and vesting of restricted stock units.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 2—Summary of Significant Accounting Policies—(Continued)**

*Recent Accounting Pronouncements*

In July 2012, the Financial Accounting Standards Board (“FASB”) revised the authoritative guidance for testing indefinite-lived intangible assets for impairment. The revised guidance permits a company first to assess qualitative factors to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired. The qualitative assessment will form the basis for determining whether it is necessary to perform a quantitative impairment test. The guidance is effective for the Company beginning in the first quarter of fiscal 2014. The Company does not expect the adoption of this guidance to have any material impact on its financial position, results of operations or cash flows.

In February 2013, the FASB modified the authoritative guidance on how comprehensive income is presented. The new guidance requires that companies present either in a note or parenthetically on the face of the financial statements, the effect of significant reclassification adjustments from each component of accumulated other comprehensive income based on its source and the income statement line items affected by the reclassification. The guidance is effective for the Company beginning in the first quarter of fiscal 2014. The Company does not expect the adoption of this guidance to have any material impact on its financial position, results of operations or cash flows.

In March 2013, the FASB revised the authoritative guidance on accounting for cumulative translation adjustment. The revised guidance specifies that a cumulative translation adjustment should be released into earnings when an entity ceases to have a controlling financial interest in a subsidiary or a group of assets within a consolidated foreign entity and the sale or transfer results in the complete or substantially complete liquidation of the foreign entity. For sales of an equity method investment that is a foreign entity, a pro rata portion of cumulative translation adjustment attributable to the investment would be recognized in earnings upon sale of the investment. The guidance is effective for the Company beginning in the first quarter of fiscal 2015. The Company does not expect the adoption of this guidance to have any material impact on its financial position, results of operations or cash flows.

**Note 3—Short-Term Investments**

Available-for-sale securities as of the dates presented were as follows (in thousands):

	As of April 30, 2013			Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
Municipal bonds . . . . .	\$ 1,707	\$—	\$—	1,707
Corporate debt securities/commercial paper . . . . .	20,463	—	(6)	20,457
	<u>\$22,170</u>	<u>\$—</u>	<u>\$(6)</u>	<u>\$22,164</u>
Contractual maturity dates, less than one year . . . . .				\$20,764
Contractual maturity dates, two to twenty-three years . . . . .				1,400
				<u>\$22,164</u>

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 3—Short-Term Investments—(Continued)**

	As of April 30, 2012			Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
U.S. government debt securities with maturities less than one year . . . . .	\$13,232	\$ 1	\$—	\$13,233
Municipal bonds . . . . .	673	—	—	673
Corporate debt securities/commercial paper . . . . .	26,614	—	(5)	26,609
	<u>\$40,519</u>	<u>\$ 1</u>	<u>\$(5)</u>	<u>\$40,515</u>
Contractual maturity dates, less than one year . . . . .				\$40,460
Contractual maturity dates, two to twenty-six years . . . . .				55
				<u>\$40,515</u>

The Company sold available-for-sale investments, primarily marketable debt instruments, for proceeds of approximately \$275.3 million, \$151.6 million and 45.5 million in fiscal 2013, 2012 and 2011, respectively. The Company employs the specific-identification method in the determination of any applicable gain or loss on the sale of the investment.



**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 4—Supplemental Balance Sheet Account Information (in thousands)**

	<b>April 30,</b>	
	<b>2013</b>	<b>2012</b>
<b>Cash and cash equivalents:</b>		
Cash . . . . .	\$145,762	\$179,078
Money market funds, certificates of deposit and U.S. government bonds . . . . .	44,409	111,414
	<u>\$190,171</u>	<u>\$290,492</u>
<b>Accounts receivable, net:</b>		
Accounts receivable . . . . .	\$172,833	\$110,837
Less: Allowance for doubtful accounts . . . . .	(945)	(555)
Allowance for sales returns . . . . .	(5,371)	(2,489)
	<u>\$166,517</u>	<u>\$107,793</u>
<b>Inventories:</b>		
Work in progress . . . . .	\$213,095	\$149,523
Finished goods . . . . .	217,220	141,817
	<u>\$430,315</u>	<u>\$291,340</u>
<b>Prepaid expenses and other current assets:</b>		
Prepaid expenses . . . . .	\$ 7,974	\$ 6,253
Deposits and other . . . . .	3,907	2,209
Interest receivable . . . . .	101	80
	<u>\$ 11,982</u>	<u>\$ 8,542</u>
<b>Property, plant and equipment, net:</b>		
Land . . . . .	\$ 13,000	\$ 13,000
Buildings and land use right . . . . .	59,815	59,815
Buildings/leasehold improvements . . . . .	24,659	24,598
Machinery and equipment . . . . .	102,429	98,724
Furniture and fixtures . . . . .	5,013	5,008
Software . . . . .	6,954	6,901
Construction in progress . . . . .	37,725	16,008
	<u>249,595</u>	<u>224,054</u>
Less: Accumulated depreciation and amortization . . . . .	(88,965)	(79,262)
	<u>\$160,630</u>	<u>\$144,792</u>
<b>Other long-term assets:</b>		
Deferred income tax assets—non-current . . . . .	\$ 6,251	\$ 5,107
Other long-term assets . . . . .	28,179	2,098
	<u>\$ 34,430</u>	<u>\$ 7,205</u>
<b>Accrued expenses and other current liabilities:</b>		
Due to VisEra for acquisition of production operations . . . . .	\$ 9,000	\$ 17,376
Employee compensation . . . . .	12,856	9,440
Third party commissions . . . . .	850	725
Professional services . . . . .	2,176	2,177
Noncancelable purchase commitments . . . . .	4,817	1,163
Rebates . . . . .	2,557	1,545
Other . . . . .	8,018	2,990
	<u>\$ 40,274</u>	<u>\$ 35,416</u>
<b>Other long-term liabilities:</b>		
Interest rate swaps . . . . .	\$ 4,184	\$ 4,809
Other . . . . .	434	249
	<u>\$ 4,618</u>	<u>\$ 5,058</u>

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 5—Long-Term Investments**

Long-term investments as of the dates indicated consisted of the following (in thousands):

	<u>April 30,</u>	
	<u>2013</u>	<u>2012</u>
VisEra . . . . .	\$105,233	\$ 98,719
WLCSP . . . . .	22,539	19,106
XinTec . . . . .	4,661	4,661
Tong Hsing . . . . .	5,313	4,454
Phostek . . . . .	2,000	2,000
Total . . . . .	<u>\$139,746</u>	<u>\$128,940</u>

***VisEra Technologies Company, Ltd.***

On October 29, 2003, the Company and Taiwan Semiconductor Manufacturing Company Limited (“TSMC”) entered into an agreement to form VisEra Technologies Company, Ltd. (“VisEra”), a joint venture in Taiwan, for the purposes of providing certain manufacturing and automated final testing services related to CMOS image sensors. In August 2005, under an amendment to the original 2003 joint-venture agreement, the Company and TSMC formed VisEra Holding Company (“VisEra Cayman”), a company incorporated in the Cayman Islands, and VisEra became a subsidiary of VisEra Cayman. The Company and TSMC have equal interests in VisEra Cayman. As of April 30, 2013, the Company owned 49.1% of VisEra Cayman.

On June 20, 2011, the Company entered into an agreement with VisEra to acquire from VisEra its CameraCubeChip production operations. The acquisition of the production operations was closed in October 2011, and the Company accounted for the transaction as a business combination. Under the terms of the agreement, the closing consideration was \$42.9 million in cash, with no additional contingent consideration. (See Note 6.)

The Company received the following dividend payments from VisEra during the periods presented (in thousands):

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Dividend payments received from VisEra . . . . .	<u>\$13,760</u>	<u>\$—</u>	<u>\$—</u>

The Company accounts for its investment in VisEra under the equity method. The following table presents equity income before elimination of unrealized intercompany profits and the equity income recorded by the Company for the periods indicated in “Cost of revenues,” consisting of its portion of

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 5—Long-Term Investments—(Continued)**

the net income recorded by VisEra during the periods presented after the elimination of unrealized intercompany profits (in thousands).

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Equity income .....	<u>\$20,274</u>	<u>\$8,835</u>	<u>\$8,887</u>
Net effect on Cost of Revenues, including elimination of unrealized intercompany profits .....	<u>\$15,752</u>	<u>\$7,326</u>	<u>\$8,573</u>

***China WLCSP Limited***

China WLCSP Limited (“WLCSP”) is in the business of designing, manufacturing, packaging and selling certain wafer level chip scale packaging related services. In May 2007, the Company acquired 4,500,000 units of WLCSP’s equity interests, or 20.0% of WLCSP’s registered capital on a fully-diluted basis, for an aggregate purchase amount of \$9.0 million. The Company has appointed a member to WLCSP’s board of directors and a supervisor. As of April 30, 2013, the Company owned 18.7% of WLCSP.

The Company received the following dividend payments from WLCSP during the periods presented (in thousands):

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Dividend payments received from WLCSP .....	<u>\$890</u>	<u>\$852</u>	<u>\$585</u>

The Company accounts for its investment in WLCSP under the equity method. The following table presents equity income recorded by the Company for the periods indicated in “Equity in earnings of investees, net,” consisting of its portion of the net income recorded by WLCSP during the periods presented, and equity method investment adjustments (in thousands).

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Equity income .....	<u>\$3,832</u>	<u>\$3,066</u>	<u>\$3,076</u>

***XinTec, Inc.***

XinTec, Inc. (“XinTec”) is a Taiwan-based supplier of chip scale packaging services. The Company first made investments in XinTec in April 2003, for \$2.8 million. As of April 30, 2013, the Company’s direct ownership percentage in XinTec was 4.2%. Separately, VisEra Cayman owns a 16.0% interest in XinTec. Consequently, the Company’s beneficial ownership percentage in XinTec was approximately 12.0%. The Company accounts for XinTec as a cost method investment.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 5—Long-Term Investments—(Continued)**

***Tong Hsing Electronic Industries, Limited***

Tong Hsing Electronic Industries, Limited (“Tong Hsing”) is a Taiwan-based public company principally engaged in the development and production of microelectronic packaging. In December 2009, the Company obtained 0.8% of the outstanding shares of common stock of Tong Hsing, or 996,250 shares, when Tong Hsing acquired ImPac Technology Co., Ltd. (“ImPac”) in a stock-for-stock exchange. Prior to the exchange, the Company owned 25.7% of ImPac. As a result of the exchange, the Company recorded a gain of approximately \$2.2 million in “Other income (expense), net,” which was the difference between the fair value of the Tong Hsing’s shares the Company received on December 31, 2009, and the carrying value of the Company’s investment in ImPac on the same day. In June 2010 and June 2011 the Company participated in Tong Hsing’s secondary offering and purchased 95,570 and 115,481 shares, respectively, for corresponding amounts of approximately \$282,000 and \$421,000. As of April 30, 2013, the Company’s ownership in Tong Hsing was approximately 0.7%.

As the shares of Tong Hsing are traded on the Taiwan Stock Exchange and the share price is readily determinable, the Company reported the shares on a mark-to-market basis, net of deferred taxes. For the periods indicated, the Company recorded the following unrealized holding gains in “Accumulated other comprehensive income” (in thousands):

	<b>Year Ended April 30,</b>		
	<b>2013</b>	<b>2012</b>	<b>2011</b>
Unrealized holding gains (losses) . . . . .	\$859	\$(328)	\$608

***Phostek, Inc.***

Phostek, Inc. (“Phostek”) is a privately held company that develops and manufactures light emitting diodes in Taiwan. The Company made an investment in Phostek in February 2012, for a total of \$2.0 million in cash. As of April 30, 2013, the Company’s ownership in Phostek was approximately 6.9%. The Company does not have the ability to exercise significant influence over the operating and financial policies of Phostek. As a result, the Company accounts for this investment using the cost method.

***Silicon Optronics, Inc.***

In May 2004, the Company entered into an agreement with Powerchip Technology Corporation (“PTC”), formerly Powerchip Semiconductor Corporation, a Taiwan based company that produces memory chips and provides semiconductor foundry services, to establish Silicon Optronics, Inc. (“SOI”), a joint venture in Taiwan. The purpose of SOI was to manufacture, market and sell certain of the Company’s legacy products. The Company contributed approximately \$2.1 million to SOI in exchange for an ownership percentage of 49.0%. The Company consolidated SOI from April 30, 2005 through May 2010 when it assumed control of the board of directors of SOI during that period. In June 2010, the Company no longer held the majority representation on the board of directors of SOI, and was required to deconsolidate SOI. The authoritative guidance for deconsolidation required the Company to record its retained interest in SOI at fair value. Pursuant to the guidance, the Company recorded a gain of approximately \$1.6 million in “Other income (expense), net,” which was the

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 5—Long-Term Investments—(Continued)**

difference between the fair value of the Company's retained interest in SOI of \$4.1 million, and the carrying value of SOI's net assets and noncontrolling interest before the deconsolidation of \$2.5 million. After the deconsolidation in June 2010, the Company owned 43.8% of SOI, which the Company accounted for under the equity method. Subsequently, in January 2011, the Company sold its remaining 43.7% interest in SOI for net proceeds of \$3.8 million, at which time the Company recorded a loss on sale of \$72,000 to "Other income (expense), net." For periods after January 2011, the Company had no continuing investment in SOI. In fiscal 2011, the Company also recorded an equity loss of \$241,000 in "Equity in earnings of investees, net," for its portion of the net loss recorded by SOI between June 2010 and January 2011.

The following table presents the summary financial information of VisEra and WLCSP, as derived from their respective financial statements for the periods indicated. Each investee financial statement was prepared under GAAP (in thousands):

*VisEra Technologies Company, Ltd.*

	Year Ended April 30,		
	2013	2012	2011
<i>Operating data:</i>			
Revenues . . . . .	\$169,969	\$125,777	\$114,798
Gross profit . . . . .	58,531	32,607	27,147
Income from operations . . . . .	47,512	48,818	15,787
Net income . . . . .	\$ 31,921	\$ 32,482	\$ 17,159
	April 30,		
	2013	2012	
<i>Balance sheet data:</i>			
Current assets . . . . .	\$168,343	\$145,563	
Long-term assets . . . . .	132,633	126,166	
Current liabilities . . . . .	68,854	49,470	
Long-term liabilities . . . . .	\$ —	\$ —	

*China WLCSP Limited.*

	Year Ended April 30,		
	2013	2012	2011
<i>Operating data:</i>			
Revenues . . . . .	\$57,340	\$47,700	\$44,686
Gross profit . . . . .	31,348	24,854	23,742
Income from operations . . . . .	23,742	18,458	16,111
Net income . . . . .	\$20,520	\$16,638	\$15,092

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 5—Long-Term Investments—(Continued)**

	April 30,	
	2013	2012
<i>Balance sheet data:</i>		
Current assets . . . . .	\$52,985	\$51,233
Long-term assets . . . . .	81,733	68,824
Current liabilities . . . . .	12,204	15,735
Long-term liabilities . . . . .	\$ 3	\$ 3

The Company's share of undistributed earnings of investees accounted for by the equity method as of the dates indicated were as follows (in thousands):

	April 30,	
	2013	2012
Undistributed earnings of investees . . . . .	\$49,830	\$44,898

**Note 6—Acquisition of Production Operations from VisEra**

In June 2011, the Company entered into an agreement with VisEra to acquire from VisEra its CameraCubeChip production operations to better support the Company's CameraCubeChip production line. The acquisition of the production operations was closed in October 2011, and the Company accounted for the transaction as a business combination. Under the terms of the agreement, the closing consideration was \$42.9 million in cash, with no additional contingent consideration. In fiscal 2012, approximately \$26.0 million was paid to VisEra. The remaining balance of the cash consideration, of approximately \$16.9 million, was recorded in "Accrued expenses and other current liabilities," and accreted interest at an annual rate of 5.3%. As of April 30, 2013, approximately \$9.0 million was recorded in "Accrued expenses and other current liabilities," representing the original \$16.9 million of remaining cash consideration and an additional \$1.1 million as interest accretion, net of a \$9.0 million payment made to VisEra in January 2013.

The Company allocated the purchase consideration to tangible and intangible assets based on their estimated fair values. The excess purchase price over the value of the net tangible and identifiable intangible assets, which totaled \$9.1 million, was recorded as goodwill. The goodwill recognized is generally not expected to be deductible for tax purposes, and is primarily attributed to the assembled workforce and to the Company's expected synergies from the integration of the production line into the Company's existing CameraCubeChip business operations. The fair values assigned to acquired intangible assets were based on discounting to present values all relevant expected future cash flows that reflect management determined estimates and assumptions. These estimates and assumptions include, but are not limited to, utilization of patents and core technology, and the markets served. The expected future cash flows were discounted at rates ranging from 19.0% to 21.0%.

The Company recorded a benefit of \$8.6 million in "Benefit from acquisition of production operations from VisEra," representing its portion of the net amount of gain recorded by VisEra during the three months ended October 31, 2011, representing the difference between the acquisition-date fair value and the original carrying value of its previously held investment in the production operations.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 6—Acquisition of Production Operations from VisEra—(Continued)**

The following unaudited pro forma financial information combines the consolidated results of operations as if the acquisition of the production operations had occurred as of the beginning of fiscal 2012. Pro forma adjustments include only the effects of events directly attributed to transactions that are factually supportable and expected to have a continuing impact. The pro forma information presented does not purport to be indicative of the results that would have been achieved had the acquisition been made as of those dates, nor of the results that may occur in the future (in thousands, except per share data):

	<b>Year Ended April 30, 2012</b>
Revenues .....	\$897,730
Net income .....	<u>\$ 58,975</u>
Net income per share:	
Basic .....	<u>\$ 1.04</u>
Diluted .....	<u>\$ 1.01</u>

**Note 7—Goodwill and Intangible Assets**

*Goodwill*

The change to the carrying value of the Company's goodwill during fiscal 2013 and 2012 is reflected below (in thousands):

	<b>Year Ended April 30,</b>	
	<b>2013</b>	<b>2012</b>
Beginning balance, May 1 .....	\$10,227	\$ 1,122
Business acquisitions .....	—	9,105
Ending balance, April 30 .....	<u>\$10,227</u>	<u>\$10,227</u>

*Intangible Assets*

In March 2011, the Company purchased certain sensor-related patents and patent applications from Kodak in a cash transaction. As a result, the Company recorded \$65.0 million in additions to intangible assets, which the Company began amortizing over an estimated life of seven years during the three months ended April 30, 2011.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 7—Goodwill and Intangible Assets—(Continued)**

Intangible assets as of the dates indicated consisted of the following (in thousands):

	<u>April 30, 2013</u>		
	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>
Acquired patent portfolio . . . . .	\$ 65,000	\$19,345	\$45,655
Core technology . . . . .	36,100	25,649	10,451
Patents and licenses . . . . .	14,160	13,596	564
Trademarks and tradenames . . . . .	1,400	1,400	—
Customer relationships . . . . .	340	206	134
Intangible assets, net . . . . .	<u>\$117,000</u>	<u>\$60,196</u>	<u>\$56,804</u>

	<u>April 30, 2012</u>		
	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>
Acquired patent portfolio . . . . .	\$ 65,000	\$10,060	\$54,940
Core technology . . . . .	36,100	22,181	13,919
Patents and licenses . . . . .	13,460	13,460	—
Trademarks and tradenames . . . . .	1,400	1,400	—
Customer relationships . . . . .	340	171	169
Intangible assets, net . . . . .	<u>\$116,300</u>	<u>\$47,272</u>	<u>\$69,028</u>

The following table presents the amortization of intangibles recorded by the Company for the periods indicated (in thousands):

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Amortization of intangible assets . . . . .	<u>\$3,638</u>	<u>\$2,778</u>	<u>\$2,626</u>
Amortization of acquired patent portfolio . . . . .	<u>\$9,286</u>	<u>\$9,286</u>	<u>\$ 774</u>



**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 7—Goodwill and Intangible Assets—(Continued)**

The total expected future annual amortization of these intangible assets is as follows (in thousands):

<u>Years Ending April 30,</u>	
2014 . . . . .	\$11,885
2015 . . . . .	11,496
2016 . . . . .	11,319
2017 . . . . .	11,193
2018 . . . . .	10,112
Thereafter . . . . .	799
Total . . . . .	<u>\$56,804</u>

**Note 8—Borrowing Arrangements and Related Derivative Instruments**

The following table sets forth the Company's debt as of the dates indicated (in thousands):

	<u>April 30,</u>	
	<u>2013</u>	<u>2012</u>
Mortgage loan . . . . .	\$24,207	\$24,760
Term loan . . . . .	—	1,000
Construction loan . . . . .	15,271	16,723
	39,478	42,483
Less: amount due within one year . . . . .	(3,769)	(3,146)
Non-current portion of long-term debt . . . . .	<u>\$35,709</u>	<u>\$39,337</u>

As of April 30, 2013, aggregate debt maturities were as follows (in thousands):

<u>Years Ending April 30,</u>	<u>Mortgage Loan</u>	<u>Construction Loan</u>	<u>Total</u>
2014 . . . . .	\$ 554	\$ 3,215	\$ 3,769
2015 . . . . .	554	3,215	3,769
2016 . . . . .	554	6,430	6,984
2017 . . . . .	22,545	2,411	24,956
Thereafter . . . . .	—	—	—
Total . . . . .	<u>\$24,207</u>	<u>\$15,271</u>	<u>\$39,478</u>

***Mortgage Loan and Term Loan***

On March 16, 2007, the Company entered into a Loan and Security Agreement with a domestic bank for the purchase of a complex of four buildings located in Santa Clara, California (the "Santa Clara Property"). The Loan and Security Agreement provides for a mortgage loan in the principal amount of \$27.9 million (the "Mortgage Loan") and a secured line of credit with an aggregate maximum principal amount of up to \$12.0 million (the "Term Loan"). In March 2008, the Company

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 8—Borrowing Arrangements and Related Derivative Instruments—(Continued)**

borrowed \$6.0 million under the Term Loan to finance improvements to the Santa Clara Property. The Company drew down the remaining \$6.0 million under the Term Loan in July 2008.

The Mortgage Loan matures on March 31, 2017, and borrowings under the Mortgage Loan accrue interest at the London Interbank Borrowing Rate (“LIBOR”) plus 90 basis points. The Term Loan matured and was paid off on July 31, 2012; before its maturity, borrowings under the Term Loan accrued interest at the LIBOR rate plus 125 basis points. The Company was in compliance with the financial covenants of the Loan and Security Agreement as of April 30, 2013.

Interest rates under the Mortgage Loan and the Term Loan for the dates indicated are set forth below:

	<u>April 30,</u>	
	<u>2013</u>	<u>2012</u>
Mortgage Loan .....	1.1%	1.1%
Term Loan .....	—	1.5

In conjunction with the Mortgage Loan, the Company entered into an interest rate swap with the same bank to effectively convert the variable interest rate described above to a fixed rate. The swap is for a period of ten years, and the notional amount of the swap approximates the principal outstanding under the Mortgage Loan. The Company is the fixed rate payer under the swap and the rate is fixed at 5.3% per annum and the effective rate on the Mortgage Loan is fixed at approximately 6.2%. In July 2008, in connection with the Term Loan, the Company entered into a second interest rate swap with the bank to effectively convert the variable interest rate described above to a fixed rate. This second swap expired in July 2012. The Company was the fixed rate payer and the rate was fixed at 4.3% per annum and the effective rate on the Term Loan is fixed at approximately 5.5%.

***Construction Loan***

On August 3, 2009, OmniVision Technologies (Shanghai) Co., Ltd., a wholly-owned subsidiary of the Company, entered into a Fixed Assets Loan Agreement with a bank in China (the “Construction Loan”). The purpose of the Construction Loan is to construct a research center for the Company in Pudong Development Zone, the Zhang Jiang Science Park in Shanghai, China. During the second quarter of fiscal 2011, the Company completed the construction of the research center. As of April 30, 2013, the total amount outstanding under the Construction Loan was Chinese Yuan 95.0 million, or approximately \$15.3 million. The Construction Loan matures on June 30, 2016.

The interest rate under the Construction Loan is based on an indicative rate as published by the Chinese government, and will be adjusted every September to the then current published rate. The interest rate under the Construction Loan was 5.9% and 6.3% at April 30, 2013 and 2012, respectively. The Company was in compliance with the financial covenants of the Fixed Assets Loan Agreement as of April 30, 2013.

***Derivative Instruments and Hedging Activities***

As indicated above, the Company entered into two separate interest rate swaps in connection with the Mortgage Loan and the Term Loan. The interest rate swap related to the Mortgage Loan is

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 8—Borrowing Arrangements and Related Derivative Instruments—(Continued)**

scheduled to expire in March 2017, while the interest rate swap related to the Term Loan expired on July 31, 2012. The swaps were set up to reduce the effect of interest rate variability on the two loans' interest payments. During the set up, the Company did not designate the two interest rate swaps as hedging instruments. Consequently, the Company had to remeasure the two interest rate swaps at fair value at each subsequent balance sheet date, and immediately recognize any changes to the fair values in earnings. On the consolidated balance sheet, the Company records the swaps as either assets or liabilities, depending on whether the fair value represents net gains or net losses. (See Note 12.)

The table below presents the location of the swaps on the Consolidated Statements of Income and Consolidated Balance Sheets, and the related effects on the Company's results of operations and financial positions for the periods indicated (in thousands):

	Year Ended April 30,		
	2013	2012	2011
<i>Location of amounts recognized in Consolidated Statements of</i>			
<i>Income and amount of gains (losses):</i>			
Other income (expense), net . . . . .	\$625	\$(880)	\$(242)
	<div style="display: flex; justify-content: space-around;"> <span>April 30,</span> </div>		
	2013	2012	
<i>Location of amounts on Consolidated Balance Sheets and fair values:</i>			
Other long-term liabilities . . . . .	\$4,184	\$4,809	

**Note 9—Income Taxes**

The provision for income taxes consists of the following (in thousands):

	Year Ended April 30,		
	2013	2012	2011
<b>Current:</b>			
Federal . . . . .	\$ 7,746	\$3,068	\$(6,231)
State . . . . .	16	16	9
Foreign . . . . .	3,863	808	5,829
Total current . . . . .	11,625	3,892	(393)
<b>Deferred:</b>			
Federal . . . . .	(2,261)	3,356	4,191
State . . . . .	(837)	(449)	427
Foreign . . . . .	(1,265)	—	—
Total deferred . . . . .	(4,363)	2,907	4,618
Total provision . . . . .	\$ 7,262	\$6,799	\$ 4,225

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 9—Income Taxes—(Continued)**

Income (loss) before provision for income taxes consisted of (in thousands):

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
United States .....	\$(20,996)	\$ 2,280	\$ 19,558
International .....	71,160	70,368	109,149
Total .....	<u>\$ 50,164</u>	<u>\$72,648</u>	<u>\$128,707</u>

The provision for income taxes differs from the amount computed by applying the U.S. federal income tax rate of 35.0% to “Income before income taxes” as a result of the following (in thousands):

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Provision based on statutory federal income tax rate	\$ 17,557	\$ 25,426	\$ 45,047
State income tax expense (benefit), net of federal tax benefit .....	(868)	(481)	381
Foreign rate differential .....	(14,843)	(21,349)	(37,820)
Non-deductible stock-based compensation .....	7,412	5,583	1,807
Tax credits .....	(3,409)	(2,979)	(5,078)
Prior year adjustment (see Note 1) .....	1,184	—	—
Other .....	229	599	(112)
Tax provision .....	<u>\$ 7,262</u>	<u>\$ 6,799</u>	<u>\$ 4,225</u>

The effective tax rates for fiscal 2013, 2012 and 2011 are less than the combined U.S. federal and state statutory rate of approximately 40%, principally because the Company earns a portion of its profits in jurisdictions where tax rates are lower than the combined U.S. federal and state statutory rate. In fiscal 2013, the Company included in the amount of foreign rate differential a \$3.6 million reduction of unrecognized tax benefits due to lapses of applicable statute of limitations.

The American Taxpayer Relief Act, which was signed into law on January 2, 2013, retroactively extended the U.S. Federal Research and Development tax credit (“Federal R&D Credit”) from January 1, 2012 to December 31, 2013. The Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010, which was signed into law on December 17, 2010, retroactively extended the Federal R&D Credit from January 1, 2010 to December 31, 2011. Both enacted tax law changes resulted in respective incremental tax benefits in fiscal 2013 and 2011, from the retroactively extended Federal R&D Credit.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 9—Income Taxes—(Continued)**

The components of net deferred tax assets included in the consolidated balance sheets for the fiscal years indicated were (in thousands):

	April 30,	
	2013	2012
<b>Deferred tax assets:</b>		
Tax credits . . . . .	\$ 23,832	\$ 22,663
Net operating loss . . . . .	1,612	1,713
Stock-based compensation expenses . . . . .	7,230	5,779
Unrealized loss on interest rate swap . . . . .	1,694	1,854
Fixed assets . . . . .	1,355	—
Accruals, reserves and other . . . . .	6,105	5,834
Gross deferred tax assets . . . . .	41,828	37,843
Valuation allowance . . . . .	(12,116)	(10,419)
Deferred tax assets . . . . .	29,712	27,424
<b>Deferred tax liabilities:</b>		
Fixed assets . . . . .	—	(1,095)
Undistributed earnings of non-US equity investees not permanently reinvested . . . . .	(17,735)	(15,849)
Other . . . . .	(1,698)	(1,290)
Deferred tax liabilities . . . . .	(19,433)	(18,234)
Net deferred tax assets . . . . .	\$ 10,279	\$ 9,190

The Company has elected to derecognize both the gross deferred income tax assets and the offsetting valuation allowance pertaining to net operating loss and tax credit carryforwards that represent excess tax benefits from stock-based awards. Recognition of a deferred tax asset for excess tax benefits due to stock-based compensation deductions that have not yet been realized through a reduction in income taxes payable is prohibited. Such unrecognized deferred tax benefits totaled \$21.1 million and \$24.5 million as of April 30, 2013 and 2012, respectively, and, if and when realized through a reduction in income taxes payable, will be accounted for as a credit to additional paid-in capital.

Management regularly assesses the realizability of deferred tax assets recorded based upon the weight of available evidence, including such factors as recent earnings history and expected future taxable income on a jurisdiction by jurisdiction basis. Deferred tax assets in the amount of \$12.1 million and \$10.4 million at April 30, 2013 and 2012, respectively, primarily pertain to California research and development tax credit carryovers that the Company believes it is more likely than not that the Company will not realize; therefore, a valuation allowance has been established against such deferred tax assets. In the future, if the credit is utilized and the valuation allowance is released, the release of valuation allowance will be accounted for as a reduction of the income tax expense in the year such event occurs.

As of April 30, 2013, the Company has U.S. federal and California net operating loss (“NOL”) carryforwards of \$21.8 million and \$16.7 million, respectively. If not utilized, the U.S. federal NOL will

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 9—Income Taxes—(Continued)**

begin to expire in fiscal 2028 and the California NOL will begin to expire in fiscal 2032. The Company has U.S. federal and California tax credits of \$28.7 million and \$30.9 million, respectively. If not utilized, the U.S. federal tax credits will begin to expire in fiscal 2025 and the California tax credits will be carried over indefinitely.

The Company has not provided U.S. federal and California income taxes, as well as foreign withholding taxes, on approximately \$429.7 million of undistributed earnings for certain non-U.S. subsidiaries, because such earnings are intended to be indefinitely reinvested. Determination of the amount of unrecognized deferred tax liability for temporary differences related to investment in these non-U.S. subsidiaries that are essentially permanent in duration is not practicable.

The Company is subject to income taxes in the U.S. and numerous foreign jurisdictions. Significant judgment is required in evaluating the tax positions and determining the provision for income taxes. During the ordinary course of business, there are many transactions and calculations for which the ultimate tax determination is uncertain. The Company establishes reserves for tax-related uncertainties based on estimates of whether, and the extent to which, additional taxes will be due. These reserves are established when the Company believes that certain positions might be challenged despite the Company's belief that the tax return positions are fully supportable. The Company adjusts these reserves in light of changing facts and circumstances, such as lapses of the relevant statute of limitations. The provision for income taxes includes the impact of reserve provisions and changes to reserves that are considered appropriate.

A reconciliation of the beginning balance and the ending balance of gross unrecognized tax benefits, excluding interest and penalties, is as follows (in thousands):

	April 30,		
	2013	2012	2011
Balance at beginning of fiscal year . . . . .	\$87,433	\$85,734	\$83,613
Increases in balances related to tax positions taken during current year . . . . .	6,288	4,536	6,273
Decreases as a result of lapses of the applicable statute of limitations . . . . .	(3,123)	(2,667)	(6,821)
Increases in balances related to tax positions taken during prior years . . . . .	422	89	3,251
Decreases in balances related to tax positions taken during prior years . . . . .	(459)	(259)	(582)
Balance at end of fiscal year . . . . .	<u>\$90,561</u>	<u>\$87,433</u>	<u>\$85,734</u>

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 9—Income Taxes—(Continued)**

A reconciliation of the gross unrecognized tax benefits, including interest and penalties, as presented on the Consolidated Balance Sheets is as follows (in thousands):

	April 30,	
	2013	2012
Recorded as a decrease in deferred income tax assets—		
non-current . . . . .	\$ 15,973	\$ 14,015
Long-term income taxes payable . . . . .	90,777	88,159
Balance at end of fiscal year . . . . .	\$106,750	\$102,174

The Company includes interest, penalties and foreign exchange gain or loss related to unrecognized tax benefits within the provision for income taxes on the Consolidated Statements of Income. The Company recognized the following net amounts of interest and penalties and the related foreign exchange gain or loss for the periods presented (in thousands):

	Year Ended April 30,		
	2013	2012	2011
Recognized interest and penalties, net . . . . .	\$1,449	\$865	\$(2,022)

Included in the fiscal 2013 and 2012 net amounts of interest and penalties are benefits of \$463,000 and \$0.7 million, respectively, primarily due to the reversal of accrued interest and penalties related to the reductions to unrecognized tax benefits as a result of lapses of the statute of limitations.

The Company had cumulatively accrued the following amounts for potential interest and penalties as of the dates indicated (in thousands):

	April 30,	
	2013	2012
Balance at end of fiscal year . . . . .	\$16,189	\$14,741

The total amount of unrecognized tax benefits, net of federal benefit for the deduction of such items as interest that, if recognized, would affect the effective tax rate is \$101.2 million as of April 30, 2013. One or more of these unrecognized tax benefits could be subject to a valuation allowance if and when recognized in a future period, which could impact the timing of any related effective tax rate benefit.

The Company files U.S. federal and state, as well as foreign, tax returns. For such returns, the Company is generally no longer subject to tax examinations for years prior to fiscal 2004. The Company is currently under tax examination in a foreign jurisdiction for the fiscal years ended April 30, 2004 through April 30, 2009. It is possible that this tax examination may be concluded in the next 12 months. The Company will continue to review its tax positions and provide for, or reverse, unrecognized tax benefits as issues arise. As of April 30, 2013, the Company anticipates that the balance of gross unrecognized tax benefits will decrease by \$9.0 million due to lapses of the applicable statutes of limitations in certain jurisdictions over the next 12 months.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 9—Income Taxes—(Continued)**

In fiscal 2013, the Company obtained a partial tax holiday from the Singapore Economic Development Board, an agency of the Government of Singapore. This partial tax holiday allows for reduced rates of Singapore income tax on certain classes of income generated from the Company's business operations in Singapore, from September 1, 2012 through August 31, 2022. In order to retain these tax benefits in Singapore, the Company must meet several requirements as to capital and business spending, headcount and activities. For fiscal 2013, the effect of the Singapore partial tax holiday, in the aggregate, was reducing the overall provision for income taxes from what it otherwise would have been by \$0.6 million, thus increasing diluted net income per share by \$0.01.

**Note 10—Net Income Per Share**

Basic net income per share is computed by dividing net income by the weighted average number of common shares outstanding during the period.

Diluted net income per share is computed according to the treasury stock method using the weighted average number of common and potentially dilutive common shares outstanding during the period. Potentially dilutive common shares represent the effect of stock options, purchases via employee stock purchase plans and restricted stock units. The following table sets forth the number of stock options that were excluded from the calculation of diluted net income per share because they were antidilutive for the periods indicated:

	Year Ended April 30,		
	2013	2012	2011
Antidilutive common stock subject to outstanding options . . . . .	2,957,000	1,222,000	—



**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 10—Net Income Per Share—(Continued)**

The following table sets forth the computation of basic and diluted earnings per share for the periods indicated (in thousands, except per share data):

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
<b>Basic:</b>			
<i>Numerator:</i>			
Net income . . . . .	<u>\$42,902</u>	<u>\$65,849</u>	<u>\$124,482</u>
<i>Denominator:</i>			
Weighted average common shares for net income per share . . . . .	<u>53,529</u>	<u>56,666</u>	<u>55,324</u>
Basic net income per share . . . . .	<u>\$ 0.80</u>	<u>\$ 1.16</u>	<u>\$ 2.25</u>
<b>Diluted:</b>			
<i>Numerator:</i>			
Net income . . . . .	<u>\$42,902</u>	<u>\$65,849</u>	<u>\$124,482</u>
<i>Denominator:</i>			
Denominator for basic net income per share . . . . .	53,529	56,666	55,324
Weighted average effect of dilutive securities:			
Stock options, restricted stock units and employee stock purchase plan shares . . . . .	<u>142</u>	<u>1,567</u>	<u>3,782</u>
Weighted average common shares for diluted net income per share . . . . .	<u>53,671</u>	<u>58,233</u>	<u>59,106</u>
Diluted net income per share . . . . .	<u>\$ 0.80</u>	<u>\$ 1.13</u>	<u>\$ 2.11</u>

**Note 11—Comprehensive Income**

The following table presents the components of other comprehensive income and related tax effects for the periods indicated (in thousands):

	<u>Year Ended April 30, 2013</u>			<u>Year Ended April 30, 2012</u>			<u>Year Ended April 30, 2011</u>		
	<u>Before Tax</u>	<u>Tax</u>	<u>Net of Tax</u>	<u>Before Tax</u>	<u>Tax</u>	<u>Net of Tax</u>	<u>Before Tax</u>	<u>Tax</u>	<u>Net of Tax</u>
Translation gains (losses) . . . . .	\$ 431	\$(151)	\$280	\$2,893	\$(1,010)	\$1,883	\$(62)	\$ —	\$(62)
Unrealized gains (losses) on available-for-sale securities . . . . .	839	(148)	691	(638)	299	(339)	913	(297)	616
Reclassification adjustments for losses on available-for-sale securities . . . . .	<u>18</u>	<u>(7)</u>	<u>11</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>3</u>	<u>(1)</u>	<u>2</u>
Total other comprehensive income . . . . .	<u>\$1,288</u>	<u>\$(306)</u>	<u>\$982</u>	<u>\$2,255</u>	<u>\$( 711)</u>	<u>\$1,544</u>	<u>\$854</u>	<u>\$(298)</u>	<u>\$556</u>

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 11—Comprehensive Income—(Continued)**

The following table presents the components of, and the changes in, accumulated other comprehensive income for the periods indicated (in thousands):

	Balance at April 30, 2012	Other Comprehensive Income (Loss), Before Tax	Related Tax Effects	Balance at April 30, 2013
Accumulated translation gains . . . .	\$2,756	\$ 431	\$(151)	\$3,036
Accumulated unrealized gains (losses) on available-for-sale securities, net . . . . .	<u>214</u>	<u>857</u>	<u>(155)</u>	<u>916</u>
Total accumulated other comprehensive income . . . . .	<u>\$2,970</u>	<u>\$1,288</u>	<u>\$(306)</u>	<u>\$3,952</u>

**Note 12—Fair Value Measurements**

The authoritative guidance for fair value measurements specifies a hierarchy of valuation techniques based upon whether the inputs to those valuation techniques reflect assumptions other market participants would use based upon market data obtained from independent sources (observable inputs) or reflect the Company's own assumption of market participant valuation (unobservable inputs). The fair value hierarchy consists of the following three levels:

- *Level 1*—Inputs are quoted prices in active markets for identical assets or liabilities.
- *Level 2*—Inputs are quoted prices for similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable and market-corroborated inputs which are derived principally from or corroborated by observable market data.
- *Level 3*—Inputs are derived from valuation techniques in which one or more significant inputs or value drivers are unobservable.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 12—Fair Value Measurements—(Continued)**

*Assets and Liabilities Measured and Recorded at Fair Value on a Recurring Basis*

The following table presents the Company's financial assets and liabilities that are measured at fair value on a recurring basis which were comprised of the following types of instruments as of the date indicated (in thousands):

	April 30, 2013			
	Total	Level 1	Level 2	Level 3
Money market funds . . . . .	\$ 44,409	\$44,409	\$ —	\$—
U.S. government debt securities and municipal bonds . . . . .	1,707	—	1,707	—
Corporate debt securities/commercial paper . . . . .	20,457	—	20,457	—
Equity investment in Tong Hsing . . . . .	5,313	5,313	—	—
Total assets . . . . .	<u>\$ 71,886</u>	<u>\$49,722</u>	<u>\$ 22,164</u>	<u>\$—</u>
Mortgage loan . . . . .	\$(24,207)	\$ —	\$(24,207)	\$—
Construction loan . . . . .	(15,271)	—	(15,271)	—
Interest rate swaps . . . . .	(4,184)	—	(4,184)	—
Total liabilities . . . . .	<u>\$(43,662)</u>	<u>\$ —</u>	<u>\$(43,662)</u>	<u>\$—</u>

The following table presents the Company's financial assets and liabilities that are measured at fair value on a recurring basis which were presented on the Company's Consolidated Balance Sheets as of the date indicated (in thousands):

	April 30, 2013			
	Total	Level 1	Level 2	Level 3
Cash equivalents . . . . .	\$ 44,409	\$44,409	\$ —	\$—
Short-term investments . . . . .	22,164	—	22,164	—
Long-term investments . . . . .	5,313	5,313	—	—
Total assets . . . . .	<u>\$ 71,886</u>	<u>\$49,722</u>	<u>\$ 22,164</u>	<u>\$—</u>
Current portion of long-term debt . . . . .	\$ (3,769)	\$ —	\$ (3,769)	\$—
Non-current portion of long-term debt . . . . .	(35,709)	—	(35,709)	—
Interest rate swaps . . . . .	(4,184)	—	(4,184)	—
Total liabilities . . . . .	<u>\$(43,662)</u>	<u>\$ —</u>	<u>\$(43,662)</u>	<u>\$—</u>

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 12—Fair Value Measurements—(Continued)**

The following table presents the Company's financial assets and liabilities that are measured at fair value on a recurring basis which were comprised of the following types of instruments as of the date indicated (in thousands):

	April 30, 2012			
	Total	Level 1	Level 2	Level 3
Money market funds . . . . .	\$ 92,359	\$92,359	\$ —	\$—
U.S. government debt securities and municipal bonds . . . . .	16,011	—	16,011	—
Corporate debt securities/commercial paper . . . . .	40,558	—	40,558	—
Equity investment in Tong Hsing . . . . .	4,454	4,454	—	—
Total assets . . . . .	<u>\$153,382</u>	<u>\$96,813</u>	<u>\$ 56,569</u>	<u>\$—</u>
Mortgage and term loan . . . . .	\$(25,760)	\$ —	\$(25,760)	\$—
Construction loan . . . . .	(16,723)	—	(16,723)	\$—
Interest rate swaps . . . . .	(4,809)	—	(4,809)	—
Total liabilities . . . . .	<u>\$(47,292)</u>	<u>\$ —</u>	<u>\$(47,292)</u>	<u>\$—</u>

The following table presents the Company's financial assets and liabilities that are measured at fair value on a recurring basis which were presented on the Company's Consolidated Balance Sheets as of the date indicated (in thousands):

	April 30, 2012			
	Total	Level 1	Level 2	Level 3
Cash equivalents . . . . .	\$108,413	\$92,359	\$ 16,054	\$—
Short-term investments . . . . .	40,515	—	40,515	—
Long-term investments . . . . .	4,454	4,454	—	—
Total assets . . . . .	<u>\$153,382</u>	<u>\$96,813</u>	<u>\$ 56,569</u>	<u>\$—</u>
Current portion of long-term debt . . . . .	\$ (3,146)	\$ —	\$ (3,146)	\$—
Non-current portion of long-term debt . . . . .	(39,337)	—	(39,337)	—
Interest rate swaps . . . . .	(4,809)	—	(4,809)	\$—
Total liabilities . . . . .	<u>\$(47,292)</u>	<u>\$ —</u>	<u>\$(47,292)</u>	<u>\$—</u>

Certificates of deposit recorded as cash equivalents and short-term investments are not measured at fair value on a recurring basis and as such are not included in the tables above. The following table sets forth the carrying value of certificates of deposit recorded as cash equivalents for the dates presented (in thousands):

	April 30,	
	2013	2012
Certificates of deposit recorded as cash equivalents . . . . .	<u>\$—</u>	<u>\$3,001</u>

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 12—Fair Value Measurements—(Continued)**

For the Company's interest rate swap, the Company obtains fair value quotes from the issuing bank and assesses the quotes for reasonableness by comparing them to the present values of expected cash flows. The present value approach is based on observable market interest rate curves that are commensurate with the terms of the interest rate swap. The carrying value represents the fair value of the swap, as adjusted for any non-performance risk associated with the Company.

Due to their short maturities, the reported amounts of the Company's financial instruments, including cash equivalents, short-term investments, accounts receivable, accounts payable and other current liabilities approximate their fair values. The fair values of the Mortgage Loan and the Construction Loan approximate book values as the underlying interest rates are based on risk-adjusted market rates.

*Assets Measured and Recorded at Fair Value on a Non-Recurring Basis*

The following table presents the Company's financial assets that were measured and recorded at fair value on a non-recurring basis during fiscal 2011, and the gain recorded on the assets during the same period (in thousands):

	Carrying Value April 30, 2011	Fair Value Measured and Recorded Using			Gain for Fiscal Year Ended April 30, 2011
		Level 1	Level 2	Level 3	
Equity investment in SOI .....	\$—	\$—	\$—	\$—	\$1,648
Total gain .....					\$1,648

The Company did not have any assets or liabilities that were measured at fair value on a non-recurring basis during fiscal 2012 and 2013. For the Company's equity investment in SOI, the authoritative guidance for deconsolidation required the Company to record its retained interest in SOI at fair value in June 2010, when the Company no longer held the majority representation on SOI's board. The Company classified the fair value measurement as Level 3 as the Company used unobservable inputs for the valuation methodologies that were significant to the fair value measurements. The Company determined the fair value of its retained interest in SOI by using the market and income approaches. The market approach included the use of financial metrics from comparable public companies. The selection of comparable companies required management judgment and was based on a number of factors, including comparable companies' sizes, industries, and other relevant factors. The income approach included the use of a discounted cash flow model that required significant estimates for SOI, including revenues, costs, risk adjusted discount rates and other relevant projections. In January 2011, the Company sold its remaining 43.7% interest in SOI for net proceeds of \$3.8 million (See Note 5.)

**Note 13—Common Stock and Treasury Stock**

The Company is authorized to issue up to 100,000,000 shares of common stock. As of April 30, 2013 and 2012, 53,975,195 and 52,364,648 shares were outstanding, respectively. As of April 30, 2013 and 2012, 20,599,187 shares were held as treasury stock. In addition, as of April 30, 2013, 11,208,151

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 13—Common Stock and Treasury Stock—(Continued)**

and 726,909 shares of common stock have been reserved for issuance under the Company's employee equity incentive plans and employee stock purchase plan, respectively.

In November 2011, the Company's board of directors approved a new stock repurchase program, authorizing the repurchase in an open-market of up to an aggregate of \$100.0 million of the Company's common stock. By December 2011, the Company had repurchased 8,058,187 shares of its common stock under this open-market program, for an aggregate cost of approximately \$100.0 million.

**Note 14—Employee Stock Purchase, Equity Incentive and Stock Option Plans**

The Company's equity incentive and stock-based compensation plans as of April 30, 2013 are summarized as follows (in thousands):

Name of Plan	Shares Authorized	Shares Available for Grant	Options Outstanding	Restricted Stock Units Outstanding
2000 Stock Plan . . . . .	—	—	1,736	—
2000 Director Option Plan . . . . .	—	—	88	—
2007 Equity Incentive Plan . . . . .	13,200	4,759	2,170	2,454
Total . . . . .	<u>13,200</u>	<u>4,759</u>	<u>3,994</u>	<u>2,454</u>

***2007 Equity Incentive Plan***

In September 2007, on the recommendation of the Company's board of directors, the stockholders of the Company approved the 2007 Equity Incentive Plan (the "2007 Plan"). The 2007 Plan replaced the Company's 2000 Stock Plan. The Company has reserved 6,000,000 shares of common stock for issuance under the 2007 Plan. The 2007 Plan provides for the grant of the following types of incentive awards: (i) stock options; (ii) stock appreciation rights; (iii) restricted stock; (iv) restricted stock units; (v) performance shares and performance units; and (vi) other stock or cash awards. In general, stock option and stock appreciation right awards under the 2007 Plan will be granted at a price not less than 100% of the fair market value of the Company's common stock on the date of grant. With the approval of the Company's stockholders in September 2009, the Company modified certain terms of the 2007 Plan. Under the modified 2007 Plan, the Company's stock option awards generally have a maximum contractual term of seven years and vest over four years. Restricted stock units granted under the 2007 Plan generally vest over three years. The 2007 Plan also covers grants of equity-based compensation to the Company's directors. In September 2011, the stockholders of the Company approved an amendment to the 2007 Plan, increasing the shares available for issuance under the 2007 Plan by 7,200,000 shares. As of April 30, 2013, options to purchase approximately 2,170,000 shares of common stock were outstanding under the 2007 Plan.

***2000 Stock Plan***

In February 2000, the Company adopted the 2000 Stock Plan under which 6,000,000 shares of common stock were initially reserved for issuance together with an annual increase in the number of shares reserved thereunder beginning on the first day of the Company's fiscal year, commencing May 1, 2002, in an amount equal to the lesser of: 3,000,000 shares, or 6% of outstanding shares of common

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 14—Employee Stock Purchase, Equity Incentive and Stock Option Plans—(Continued)**

stock on the last day of the prior fiscal year, or an amount determined by the Company's board of directors. The 2000 Stock Plan provided for grants of incentive stock options to its employees including officers and employees, directors and nonstatutory stock options to its consultants including nonemployee directors. Incentive stock options were granted at a price not less than 100% of the fair market value of the Company's common stock and at a price not less than 110% of the fair market value for grants to any person who owned more than 10% of the voting power of all classes of stock on the date of grant. Nonstatutory stock options were granted at a price not less than 85.0% of the fair market value of the common stock and at a price not less than 110% of the fair market value for grants to a person who owned more than 10% of the voting power of all classes of stock on the date of the grant. Options granted under the 2000 Stock Plan have been at fair market value on the date of the grant and generally vest over four years and are exercisable up to ten years (five years for grants to any person who owned more than 10% of the voting power of all classes of stock on the date of the grant). With the adoption of the 2007 Plan, no additional equity awards will be issued under the 2000 Stock Plan. As of April 30, 2013, options to purchase approximately 1,736,000 shares of common stock were outstanding under the 2000 Stock Plan.

***2000 Director Option Plan***

The 2000 Director Option Plan was adopted by the board of directors in February 2000 and approved by the shareholders in March 2000. Under this plan 500,000 shares of common stock were initially reserved for issuance together with an annual increase in the number of shares reserved thereunder beginning on the first day of the Company's fiscal year commencing May 1, 2002 equal to the lesser of 150,000 shares, or 0.25% of the outstanding shares of the common stock on the last day of the prior fiscal year, or an amount determined by the board of directors. The 2000 Director Option Plan provided for an initial grant to the nonemployee director to purchase 40,000 shares of common stock. Subsequent to the initial grants, each nonemployee director was granted an option to purchase 20,000 shares of common stock at the next meeting of the board of directors following the annual meeting of stockholders, if on the date of the annual meeting the director had served on the board of directors for not less than six months. The contractual term of options granted under the 2000 Director Option Plan was ten years, but the options expire three months following the termination of the optionee's status as a director or twelve months if the termination is due to death or disability. The initial 40,000 share grants were exercisable at a rate of one-fourth of the shares on the first anniversary of the grant date and at a rate of 1/16<sup>th</sup> of the shares per quarter thereafter. The subsequent 20,000 share grants were exercisable at the rate of 1/16<sup>th</sup> of the shares per quarter. The exercise price of all of these options is 100% of the fair market value of the common stock on the date of grant. In November 2007, the Company's board of directors approved the termination of the Company's 2000 Director Option Plan. The 2007 Plan will also cover all future grants of equity-based compensation to directors. As of April 30, 2013, options to purchase approximately 88,000 shares of common stock were outstanding under the 2000 Director Option Plan.

***2009 Employee Stock Purchase Plan***

The 2009 Employee Stock Purchase Plan (the "2009 Purchase Plan") was adopted by the board of directors in July 2009 and was approved by the stockholders of the Company in September 2009. The 2009 Purchase Plan replaced the Company's 2000 Employee Stock Purchase Plan in December 2009.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 14—Employee Stock Purchase, Equity Incentive and Stock Option Plans—(Continued)**

The board of directors has reserved a total of 2,500,000 shares of common stock for issuance under the 2009 Purchase Plan. Each offering period under the 2009 Purchase Plan will have a duration of approximately 24 months, commencing on the first trading day on or after June 1 and December 1 of each year and terminating on the last trading day in the period ending 24 months later. Each offering period will generally consist of four six-month purchase periods in which shares may be purchased on a participant's behalf. The purchase price will be 85% of the lesser of the fair market value of the common stock on the first trading day of the offering period or on the last day of the purchase period. If the fair market value of the common stock on the last day of the purchase period is lower than the fair market value of the common stock on the enrollment date of the associated offering period, all participants in such offering period will automatically be rolled over to the immediately following offering period. Employees may end their participation in an offering period at any time, and their participation ends automatically on termination of employment with the Company. The first offering period under the 2009 Purchase Plan began on December 1, 2009. As of April 30, 2013, approximately 1,773,000 shares had been purchased under the 2009 Purchase Plan.



**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 14—Employee Stock Purchase, Equity Incentive and Stock Option Plans—(Continued)**

***Stock-Based Compensation Award Activity***

The following table summarizes the equity award activities under the 2000 Stock Plan, the 2000 Director Option Plan and the 2007 Plan, for the three fiscal years ended April 30, 2013:

	Shares Available For Grant	Options Outstanding		Restricted Stock Units Outstanding	Restricted Stock Units
		Number of Shares	Weighted Average Exercise Price Per Share	Number of Shares	Weighted Average Grant Date Fair Market Value Per Share
	(in thousands)	(in thousands)		(in thousands)	
Balance at May 1, 2010	4,435	8,141	15.49	2,073	11.80
Stock options granted	(468)	468	21.84	—	—
Stock options exercised	—	(4,593)	15.42	—	—
Stock options expired or forfeited	40	(80)	15.75	—	—
Restricted stock units granted(1)	(1,644)	—	—	1,028	22.50
Restricted stock units vested(1)	—	—	—	(890)	11.98
Restricted stock units expired or forfeited(1)	354	—	—	(206)	15.60
Balance at April 30, 2011	2,717	3,936	16.31	2,005	16.81
2007 Plan share increased	7,200	—	—	—	—
Stock options granted	(600)	600	34.65	—	—
Stock options exercised	—	(885)	15.41	—	—
Stock options expired or forfeited	28	(81)	20.42	—	—
Restricted stock units granted(1)	(2,088)	—	—	1,305	32.27
Restricted stock units vested(1)	—	—	—	(1,116)	14.84
Restricted stock units expired or forfeited(1)	231	—	—	(141)	23.71
Balance at April 30, 2012	7,488	3,570	19.53	2,053	27.24
Stock options granted	(644)	644	13.53	—	—
Stock options exercised	—	(137)	7.95	—	—
Stock options expired or forfeited	2	(83)	20.80	—	—
Restricted stock units granted(1)	(2,446)	—	—	1,528	13.39
Restricted stock units vested(1)	—	—	—	(903)	24.39
Restricted stock units expired or forfeited(1)	359	—	—	(224)	20.26
Balance at April 30, 2013—shares available for grant	4,759	—	—	—	—
Balance at April 30, 2013—options	—	3,994	18.93	—	—
Balance at April 30, 2013—restricted stock units	—	—	—	2,454	20.30
Exercisable at April 30, 2013	—	2,857	\$18.24	—	—
Vested and expected to vest at April 30, 2013—options	—	3,866	\$18.96	—	—
Vested and expected to vest at April 30, 2013—restricted stock units	—	—	—	2,154	\$20.30

- (1) Shares subject to awards granted for less than fair market value on the date of grant count against the share reserve as two shares for every one share subject to such an award. When a share is returned to the plan, two shares will be credited back to the reserve. With the approval of the Company's stockholders in September 2009, the Company modified certain terms of the 2007 Plan. Specifically, for restricted stock units granted after September 2009, the grant will count against the share reserve as 1.6 shares for every one share granted. When a share is returned to the plan which was granted after September 2009, 1.6 shares will be credited back to the reserve.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 14—Employee Stock Purchase, Equity Incentive and Stock Option Plans—(Continued)**

As of April 30, 2013 and 2012, options to purchase 2,857,000 and 2,607,000 shares, respectively, were vested. Information regarding the options outstanding as of April 30, 2013 is summarized below:

Range of Exercise Prices	Options Outstanding				Options Exercisable			
	Options Outstanding (in thousands)	Weighted Average Remaining Contractual Life (in years)	Weighted Average Exercise Price	Aggregate Intrinsic Value (in thousands)	Options Vested and Exercisable (in thousands)	Weighted Average Remaining Contractual Life (in years)	Weighted Average Exercise Price	Aggregate Intrinsic Value (in thousands)
\$ 5.82 - \$13.34 . . . . .	1,028		\$12.21		433		\$10.81	
\$13.35 - \$16.40 . . . . .	958		15.29		888		15.30	
\$16.41 - \$19.43 . . . . .	833		17.33		827		17.33	
\$19.44 - \$34.80 . . . . .	1,115		28.60		678		27.20	
\$34.81 - \$34.84 . . . . .	60		34.84		31		34.84	
\$ 5.82 - \$34.84 . . . . .	<u>3,994</u>	<u>4.3</u>	<u>\$18.93</u>	<u>\$1,231</u>	<u>2,857</u>	<u>3.7</u>	<u>\$18.24</u>	<u>\$1,127</u>

The aggregate intrinsic value in the table above represents the total pretax intrinsic value (the aggregate difference between the closing stock price of the Company's common stock on April 30, 2013 of \$13.41 and the exercise price of in-the-money options) that would have been received by the option holders had all option holders exercised their options as of that date. The total number of shares of common stock underlying in-the-money options exercisable as of April 30, 2013 was 433,489 shares.

The total intrinsic value of options exercised, the total intrinsic value of restricted stock units vested and the total cash received from employees as a result of employee stock option exercises during the periods indicated were as follows (in thousands):

	April 30,	
	2013	2012
Total intrinsic value of options exercised . . . . .	\$ 1,015	\$15,083
Total intrinsic value of restricted stock units vested . . . . .	12,096	27,195
Total cash received from employees as a result of employee stock option exercises . . . . .	\$ 1,086	\$13,649

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 14—Employee Stock Purchase, Equity Incentive and Stock Option Plans—(Continued)**

Unrecognized compensation expense and the weighted average period over which the Company expects to recognize such compensation as of the dates indicated were as follows (dollars in thousands):

	April 30,	
	2013	2012
<b>Unvested stock options:</b>		
Unrecognized compensation expense, net of forfeitures . . . . .	\$ 8,444	\$ 9,132
Weighted average period (years) . . . . .	2.5	2.6
<b>Unvested restricted stock units:</b>		
Unrecognized compensation expense, net of forfeitures . . . . .	\$28,818	\$35,089
Weighted average period (years) . . . . .	1.7	1.8
<b>2009 Purchase Plan:</b>		
Unrecognized compensation expense . . . . .	\$ 1,063	\$ 5,233
Weighted average period (years) . . . . .	0.6	1.1

The Company's current policy is to issue new shares to settle the exercise of stock options and prospectively, the vesting of restricted stock units.

***Valuation Assumptions***

The authoritative guidance for stock-based compensation requires companies to estimate the fair value of stock-based compensation awards on the measurement date. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service period in the Company's Consolidated Statements of Income.

For restricted stock unit awards, the per-share fair value is the closing market price of the Company's common stock as reported on the NASDAQ Global Market ("NASDAQ") on the measurement date. For stock option awards and rights issued under the Company's employee stock purchase plans, the Company measures the fair value using the Black-Scholes option pricing model. Black-Scholes was developed to estimate the fair value of freely tradable, fully transferable options without vesting restrictions. These assumptions differ significantly from the characteristics of the Company's stock-based compensation awards. Black-Scholes also requires the use of highly subjective, complex assumptions, including expected term and the price volatility of the Company's stock.

The fair value for these options was estimated using the Black-Scholes option pricing model. The per share weighted average estimated grant date fair value for employee options granted during the periods indicated was as follows:

	Year Ended April 30,		
	2013	2012	2011
Per share weighted average estimated grant date fair value . .	<u>\$6.36</u>	<u>\$15.37</u>	<u>\$9.89</u>

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 14—Employee Stock Purchase, Equity Incentive and Stock Option Plans—(Continued)**

The following weighted average assumptions are included in the estimated fair value calculations for stock options granted in the periods indicated:

	Employee Stock Option Plans Year Ended April 30,			Employee Stock Purchase Plan Year Ended April 30,		
	2013	2012	2011	2013	2012	2011
Risk-free interest rate . . . . .	0.6%	1.3%	1.4%	0.1%	0.1%	0.2%
Expected term of options (in years) . . . . .	4.3	4.2	4.1	0.5	0.5	0.5
Expected volatility . . . . .	60%	55%	57%	63%	53%	50%
Expected dividend yield . . . . .	0%	0%	0%	0%	0%	0%

Using Black-Scholes, the per share weighted average estimated fair value of rights issued pursuant to the Company's employee stock purchase plans during the periods indicated was as follows:

	Year Ended April 30,		
	2013	2012	2011
Per share weighted average estimated fair value of rights issued . . . . .	<u>\$6.06</u>	<u>\$5.54</u>	<u>\$4.81</u>

The methodologies for determining the above values were as follows:

- *Expected term:* The expected term represents the period that the Company's stock-based awards are expected to be outstanding and is estimated based on historical experience.
- *Risk-free interest rate:* The risk-free interest rate assumption is based upon observed interest rates appropriate for the expected term of the Company's stock-based awards.
- *Expected volatility:* The Company determines expected volatility based on an average between the historical volatility of the Company's common stock and the implied volatility based on the Company's traded options with lives of six months or more. Averaging two data sources may provide a better proxy to what market place participants would use to value the Company's options.
- *Dividend yield:* The dividend yield assumption reflects the Company's intention not to pay a cash dividend under its dividend policy.
- *Estimated pre-vesting forfeitures:* When estimating pre-vesting forfeitures, the Company considers forfeiture behavior based on actual historical information.

**Note 15—Risks and Uncertainties**

Financial instruments which potentially subject the Company to concentrations of credit risk consist principally of cash and cash equivalents, short-term investments, trade receivables and the interest rate swaps.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 15—Risks and Uncertainties—(Continued)**

The Company maintains cash and cash equivalents and short-term investments with various financial institutions, located in several different jurisdictions. The majority of the cash and cash equivalents balances are held in U.S. Cayman Islands and Singapore. The short-term investments are primarily held in U.S. and Cayman Islands. Deposits held with banks may generally be redeemed upon demand and may exceed the limit of insurance provided on such deposits. All these deposits and other financial instruments including our interest rate swaps are maintained with financial institutions of reputable credit and therefore bear minimal credit risk. The Company has not sustained credit losses from instruments held at financial institutions.

The Company's products are primarily sold to OEMs, VARs and to distributors. The Company's sales to significant customers as a percentage of revenues for the periods indicated were as follows:

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Percentage of revenues:			
Customer A .....	18.0%	15.2%	17.6%
Customer B .....	11.7	13.5	13.8
Customer C .....	10.7	*	*
Customer D .....	10.3%	*%	*%

\* Less than ten percent of revenues.

The Company performs ongoing credit evaluations of its customers and maintains an allowance for doubtful accounts. Significant customer account receivables as a percentage of net accounts receivable for the periods indicated were as follows:

	<u>April 30,</u>	
	<u>2013</u>	<u>2012</u>
Percentage of accounts receivable, net:		
Customer A .....	15.3%	15.6%
Customer B .....	15.1	15.5
Customer C .....	11.1	*
Customer D .....	*%	12.8%

\* Less than ten percent of accounts receivable, net.

Certain of the Company's wafer, color filter application and packaging services are obtained from a single source or a limited group of suppliers. The partial or complete loss of one or more of these sources could have at least a temporary adverse effect on the Company's consolidated results of operations.

**Note 16—Segment and Geographic Information**

For all periods presented, the Company operated in a single reportable business segment.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 16—Segment and Geographic Information—(Continued)**

The Company sells its image-sensor products either directly to OEMs and VARs or indirectly through distributors. The following table illustrates the percentage of revenues from sales to OEMs and VARs and to distributors for the periods indicated, respectively:

	<b>Year Ended April 30,</b>		
	<b>2013</b>	<b>2012</b>	<b>2011</b>
OEMs and VARs .....	81.2%	78.1%	75.3%
Distributors .....	18.8	21.9	24.7
Total .....	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>

Since the Company's customers' end-user customers market and sell their products worldwide, its revenues by geographic location are not necessarily indicative of the geographic distribution of end-user sales, but rather indicate where their components are sourced. The revenues by geography in the following table are based on the country or region in which the Company's customers issue their purchase orders for the periods presented (in thousands):

	<b>Year Ended April 30,</b>		
	<b>2013</b>	<b>2012</b>	<b>2011</b>
China .....	\$ 955,378	\$520,452	\$614,891
South Korea .....	275,105	147,390	199,747
Malaysia .....	60,243	50,887	66,827
Japan .....	57,604	46,108	11,546
United States .....	3,997	61,766	16,203
All other .....	55,602	71,127	47,262
Total .....	<u>\$1,407,929</u>	<u>\$897,730</u>	<u>\$956,476</u>

The Company's long-lived assets, including its long-term investments, are located in the following countries as of the dates indicated (in thousands):

	<b>April 30,</b>	
	<b>2013</b>	<b>2012</b>
China .....	\$139,482	\$ 82,933
Taiwan .....	137,359	138,118
United States .....	50,903	54,008
All other .....	811	771
Total .....	<u>\$328,555</u>	<u>\$275,830</u>

**Note 17—Commitments and Contingencies**

*Commitments*

During the three months ended October 31, 2008, the Company formed OST, a wholly-owned subsidiary in Shanghai, China, for the purpose of expanding the Company's testing capabilities. As of

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 17—Commitments and Contingencies—(Continued)**

April 30, 2013, the Company had contributed \$1.5 million, meeting the capital commitment requirement, which was modified in June 2012.

During the three months ended April 30, 2011, the Company formed OmniVision Optoelectronics Technologies (Shanghai) Co. Ltd. (“OOC-China”), a wholly-owned subsidiary in Shanghai, China, for the purpose of expanding the Company’s manufacturing capabilities. As of April 30, 2013, the Company has contributed \$11.5 million of the committed \$25.0 million registered capital. The Company is required to contribute the remaining \$13.5 million by April 2014.

The Company leases certain facilities and software under non-cancelable operating lease agreements. The non-cancelable operating leases expire at various dates through fiscal 2018. At April 30, 2013, future minimum lease commitments under operating leases are as follows (in thousands):

<u>Years Ended April 30,</u>	
2014 . . . . .	\$2,047
2015 . . . . .	471
2016 . . . . .	201
2017 . . . . .	138
2018 . . . . .	70
Thereafter . . . . .	—
Total . . . . .	<u>\$2,927</u>

The following table presents rental expenses under all operating leases during the periods presented (in thousands):

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Rental expenses under operating leases . . . . .	<u>\$11,491</u>	<u>\$9,293</u>	<u>\$7,204</u>

***Litigation***

From time to time, the Company has been subject to legal proceedings and claims with respect to such matters as patents, product liabilities and other actions arising out of the normal course of business.

*Ziptronix, Inc. v. OmniVision Technologies, Inc., Taiwan Semiconductor Manufacturing Company Ltd., and TSMC North America Corp.*

On December 6, 2010, Ziptronix, Inc. (“Ziptronix”) filed a complaint alleging patent infringement against the Company in the District Court for the Northern District of California. The case is entitled *Ziptronix, Inc. v. OmniVision Technologies, Inc., Taiwan Semiconductor Manufacturing Company Ltd., and TSMC North America Corp., Case No. CV10-05525*. In its complaint, Ziptronix asserts that the Company has made, used, offered to sell, sold and/or imported into the United States image sensors that infringe the following six patents: U.S. Patent Nos. 7,387,944 (“Method for Low Temperature Bonding and Bonded Structure”), 7,335,572 (“Method for Low Temperature Bonding and Bonded Structure”),

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
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**Note 17—Commitments and Contingencies—(Continued)**

7,553,744 (“Method for Low Temperature Bonding and Bonded Structure”), 7,037,755 (“Three Dimensional Device Integration Method and Integrated Device”), 6,864,585 (“Three Dimensional Device Integration Method and Integrated Device”), and 7,807,549 (“Method for Low Temperature Bonding and Bonded Structure”). The complaint seeks unspecified monetary damages, enhanced damages, interest, fees, expenses, costs, and injunctive relief against the Company. The Company answered the complaint on May 4, 2011 and denied each of Ziptronix’s infringement claims against it.

On November 22, 2011, Defendants Taiwan Semiconductor Manufacturing Company Ltd., and TSMC North America Corp. (collectively “TSMC”) filed amended counterclaims asserting that Ziptronix has infringed, actively induced infringement of, and/or induced contributory infringement of the following five patents: U.S. Patent Nos. 6,682,981 (“Stress Controlled Dielectric Integrated Circuit Fabrication”), 7,307,020 (“Membrane 3D IC Fabrication”), 6,765,279 (“Membrane 3D IC Fabrication”), 7,385,835 (“Membrane 3D IC Fabrication”), and 6,350,694 (“Reducing CMP Scratch, Dishing and Erosion by Post CMP Etch Back Method for Low-K Materials”). Ziptronix answered the amended counterclaims on December 9, 2011 and denied each of TSMC’s infringement claims against it.

On August 9, 2012, Ziptronix filed a second amended complaint adding claims that the defendants infringe the following three patents: U.S. Patent Nos. 8,153,505 (“Method for Low Temperature Bonding and Bonded Structure”), 8,043,329 (“Method for Low Temperature Bonding and Bonded Structure”), and 7,871,898 (“Method for Low Temperature Bonding and Bonded Structure”). The Company answered the second amended complaint on August 27, 2012, and denied each of Ziptronix’s infringement claims against it.

Claim construction briefing has been submitted, and trial is currently scheduled to begin on March 3, 2014. The Company expects to vigorously defend itself against Ziptronix’s allegations. The Company is currently unable to predict the outcome of this complaint and therefore cannot determine the likelihood of loss nor estimate the loss or a range of possible loss.

*In re OmniVision Technologies, Inc. Litigation*

On October 26, 2011, the first of several putative class action complaints was filed in the United States District Court for the Northern District of California against the Company and three of its executives, one of whom is a director. All of the complaints alleged that the defendants violated the federal securities laws by making misleading statements or omissions regarding the Company’s business and financial results, in particular regarding the use of its imaging sensors in Apple Inc.’s iPhone. These actions have been consolidated as *In re OmniVision Technologies, Inc. Litigation, Case No. 11-CV-5235 (RMW)* (the “Securities Case”). On April 23, 2012, plaintiffs filed a consolidated complaint on behalf of a purported class of purchasers of the Company’s common stock between August 27, 2010 and November 6, 2011, seeking unspecified damages. On March 29, 2013, the court denied the defendants’ motion to dismiss. No trial date has been set. The Company is currently unable to predict the outcome of this action and therefore cannot determine the likelihood of loss nor estimate the loss or a range of possible loss.

*In re OmniVision Technologies, Inc. Derivative Litigation*

On November 15, 2011, the first of three shareholder derivative complaints was filed in the Superior Court of California, County of Santa Clara, against several of the Company’s current and



**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 17—Commitments and Contingencies—(Continued)**

former officers and directors. These three state court actions were consolidated under the caption *In re OmniVision Technologies, Inc. Derivative Litigation, Case No. 1-12-CV-216875*. On March 21, 2012, a fourth similar shareholder derivative complaint captioned *Carpenters Pension Fund of West Virginia v. Shaw Hong, et al., Case No. 12-CV-1423*, was filed in the United States District Court for the Northern District of California. On May 10, 2012, a fifth similar shareholder derivative complaint captioned *Edker Pope v. Shaw Hong, et. al., Case No. 7514*, was filed in the Court of Chancery of the State of Delaware. These complaints make allegations similar to those presented in Securities Case, but they assert various state law causes of action, including claims of breach of fiduciary duty and unjust enrichment. All of these derivative complaints seek unspecified damages on behalf of the Company, which is named solely as nominal defendant against whom no recovery is sought. The proceedings in these derivative actions have been stayed by agreement pending the outcome of a future summary judgment motion in the Securities Case. The Company is currently unable to predict the outcome of these actions and therefore cannot determine the likelihood of loss nor estimate the loss or a range of possible loss.

*Requests for Indemnification*

In March 2011, a third party filed a complaint in a federal district court asserting patent infringement claims against some of the end-user customers of OmniVision's products. Among other things, the complaint asserts that the defendants' products incorporating the Company's image sensors infringe certain patents held by the third party plaintiff. The complaint sought unspecified monetary damages, fees and expenses and injunctive relief against the defendants. In April 2013, the parties to this action agreed to resolve all claims pursuant to settlement agreements. The Company was not a party to this lawsuit, but certain parties have requested indemnification from the Company for this matter to the extent that the infringement claims related to the Company's image sensors. The Company is currently unable to predict the outcome of any indemnity-related negotiations or other matters and therefore cannot determine the likelihood of loss nor estimate the loss or a range of possible loss.

**Note 18—Related Party Transactions**

The following table presents the amounts paid for services provided by related parties and the balances payable for the periods indicated (in thousands):

<u>Related Party</u>	<u>Description</u>	<u>Year Ended April 30,</u>		
		<u>2013</u>	<u>2012</u>	<u>2011</u>
VisEra . . . . .	Purchases of color filter and other manufacturing services . . . . .	<u>\$166,100</u>	<u>\$121,008</u>	<u>\$110,872</u>
	Rent and other services(1) . . . . .	<u>\$ 3,664</u>	<u>\$ 1,972</u>	<u>\$ —</u>
	Balance payable at year end, net . . . . .	<u>\$ 28,024</u>	<u>\$ 17,329</u>	<u>\$ 17,839</u>

(1) The Company started leasing manufacturing floor space from VisEra in November 2011.

**OMNIVISION TECHNOLOGIES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**For the Years Ended April 30, 2013, 2012 and 2011**

**Note 18—Related Party Transactions—(Continued)**

The following table summarizes the transactions that the Company's equity method investees, SOI and VisEra, engaged with related parties for the periods indicated (in thousands):

	<u>Year Ended April 30,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
<b>SOI(1) transactions with:</b>			
PTC:			
Purchases of wafers . . . . .	\$ —	\$ —	\$1,346
Rent and other services . . . . .	—	—	67
Balance payable at year end, net . . . . .	—	—	—
VisEra:			
Purchases of manufacturing services . . . . .	—	—	201
Balance payable at year end . . . . .	—	—	—
<b>VisEra transactions with:</b>			
TSMC:			
Sales to TSMC . . . . .	587	917	1,887
Purchase manufacturing services . . . . .	82	289	171
Balance payable at year end . . . . .	5	18	16
Balance receivable at year end . . . . .	69	250	238
SOI(1):			
Sales to SOI . . . . .	—	—	201
Balance receivable at year end, net . . . . .	\$ —	\$ —	\$ —

(1) The Company sold its entire ownership interest in SOI during the third quarter of fiscal 2011. (See Note 5.)

The Company purchases a substantial portion of its wafers from TSMC. The Company also purchases a portion of its wafers from PTC.

## Supplementary Data (Unaudited)

	Three Months Ended			
	July 31, 2012	October 31, 2012	January 31, 2013	April 30, 2013
	(in thousands, except per share data)			
Revenues . . . . .	\$258,064	\$390,137	\$423,513	\$336,215
Cost of revenues . . . . .	208,849	325,453	352,027	277,486
Gross profit . . . . .	49,215	64,684	71,486	58,729
Net income . . . . .	\$ 2,327	\$ 10,345	\$ 21,308	\$ 8,922
Net income per share:				
Basic(1) . . . . .	\$ 0.04	\$ 0.19	\$ 0.40	\$ 0.17
Diluted(1) . . . . .	\$ 0.04	\$ 0.19	\$ 0.40	\$ 0.17
Shares used in computing net income per share:				
Basic . . . . .	52,830	53,514	53,830	53,943
Diluted . . . . .	52,865	53,675	53,930	54,061

	Three Months Ended			
	July 31, 2011	October 31, 2011	January 31, 2012	April 30, 2012
	(in thousands, except per share data)			
Revenues . . . . .	\$276,071	\$217,919	\$185,193	\$218,547
Cost of revenues . . . . .	188,678	151,258	140,337	169,446
Gross profit . . . . .	87,393	66,661	44,856	49,101
Net income . . . . .	\$ 41,972	\$ 21,085	\$ 111	\$ 2,681
Net income per share:				
Basic(1) . . . . .	\$ 0.72	\$ 0.35	\$ 0.00	\$ 0.05
Diluted(1) . . . . .	\$ 0.68	\$ 0.35	\$ 0.00	\$ 0.05
Shares used in computing net income per share:				
Basic . . . . .	58,650	59,612	56,070	52,334
Diluted . . . . .	61,409	60,207	56,180	52,994

(1) Net income per share is computed independently for each of the quarters presented. Therefore, the sum of quarterly basic and diluted per share information may not equal annual basic and diluted earnings per share.

### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

### ITEM 9A. CONTROLS AND PROCEDURES

#### Disclosure Controls and Procedures

*Evaluation of Disclosure Controls and Procedures (“Disclosure Controls”).* We evaluated the effectiveness of the design and operation of our Disclosure Controls, as defined by the rules and regulations of the SEC (the “Evaluation”), as of the end of the period covered by this Report. This Evaluation was performed under the supervision and with the participation of management, including

our Chief Executive Officer (the “CEO”), as principal executive officer, and Chief Financial Officer (the “CFO”), as principal financial officer.

Attached as Exhibits 31.1 and 31.2 of this Report are the certifications of the CEO and the CFO, respectively, in compliance with Section 302 of the Sarbanes-Oxley Act of 2002 (the “Certifications”). This section of the Report provides information concerning the Evaluation referred to in the Certifications and should be read in conjunction with the Certifications.

Disclosure Controls are controls and procedures designed to ensure that information required to be disclosed in the reports filed or submitted under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods as specified in the SEC’s rules and forms. In addition, Disclosure Controls are designed to ensure the accumulation and communications of information required to be disclosed in reports filed or submitted under the Securities Exchange Act of 1934, as amended, to our management, including the CEO and CFO, to allow timely decisions regarding required disclosure.

Based on the Evaluation, our CEO and CFO have concluded that our Disclosure Controls are effective at the reasonable assurance level as of the end of fiscal year 2013.

#### **Inherent Limitations on the Effectiveness of Disclosure Controls**

Our management, including the CEO and CFO, does not expect that the Disclosure Controls will prevent all errors and all fraud. Disclosure Controls, no matter how well conceived, managed, utilized and monitored, can provide only reasonable assurance that the objectives of such controls are met. Therefore, because of the inherent limitation of Disclosure Controls, no evaluation of such controls can provide absolute assurance that all control issues and instances of fraud, if any, within us have been detected.

#### **Management’s Annual Report on Internal Control over Financial Reporting**

Management is responsible for establishing and maintaining adequate internal control over financial reporting. Management conducted an assessment of our internal control over financial reporting as of April 30, 2013 based on the framework established by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control—Integrated Framework*. Based on this assessment, management concluded that, as of April 30, 2013, our internal control over financial reporting was effective. The independent registered public accounting firm, PricewaterhouseCoopers LLP, has issued a report on our internal control over financial reporting. The report on the audit of internal control over financial reporting appears on page 72 of this Annual Report on Form 10-K.

Internal control over financial reporting cannot provide absolute assurance of achieving financial reporting objectives because of its inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance, and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting also can be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore it is possible to design into the process safeguards to reduce, though not eliminate, this risk.

**Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting that occurred during the three months ended April 30, 2013, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**ITEM 9B. OTHER INFORMATION**

None.

### **PART III**

#### **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS OF THE REGISTRANT AND CORPORATE GOVERNANCE**

The information required by this item concerning our directors is incorporated by reference to the sections captioned “*Proposal One—Election of Class I Director*” and “*Corporate Governance*” contained in our proxy statement related to our 2013 Annual Meeting of Stockholders, to be filed with the SEC within 120 days of the end of our fiscal year pursuant to General Instruction G(3) of Form 10-K (the “Proxy Statement”). The information required by this item concerning compliance with Section 16(a) of the Exchange Act is incorporated by references to the section captioned “*Section 16(a) Beneficial Ownership Reporting Compliance*” in our Proxy Statement. Certain information required by this item concerning executive officers is set forth in Part I of this Report in Item 1. “*Business*” under the heading “*Executive Officers of the Registrant.*”

#### **Code of Ethics**

We have a code of ethics that applies to all of our employees, including our principal executive officer, principal financial officer and principal accounting officer. This code of ethics is posted on our Internet website. The Internet address for our website is <http://www.ovt.com>, and the code of ethics may be found on the “Corporate Governance” section of our “Investors” webpage.

We intend to satisfy the disclosure requirement under Item 5.05 of Form 8-K regarding any amendment to, or waiver from, a provision of this code of ethics by posting such information on our website, at the address and location specified above, or as otherwise required by the NASDAQ Global Market.

#### **ITEM 11. EXECUTIVE COMPENSATION**

The information required by this item is incorporated by reference to the sections captioned “*Executive Compensation*” contained in the Proxy Statement.

#### **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The information required by this item is incorporated by reference to the sections captioned “*Security Ownership of Certain Beneficial Owners and Management*” contained in the Proxy Statement.

#### **ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE**

The information required by this item is incorporated by reference to the section captioned “*Related Party Transactions*” contained in the Proxy Statement.

#### **ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

The information required by this item is incorporated by reference to the section captioned “*Proposal Two—Ratification of Appointment of Independent Registered Public Accounting Firm*” contained in the Proxy Statement.

## PART IV

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

- (a) The following documents are filed as part of this Report:
1. Consolidated Financial Statements. Refer to the financial statements filed as a part of this Report under “*Item 8—Financial Statements and Supplementary Data.*”
  2. Financial Statement Schedules. The following financial schedule is filed as part of this Report under “*Schedule II—Valuation and Qualifying Accounts for the Years Ended April 30, 2013, 2012 and 2011.*” All other schedules called for by Form 10-K have been omitted because they are not applicable or are not required or the information required to be set forth therein is included in the consolidated financial statements or notes thereto.
  3. Exhibits.

Exhibit Number	Description
2.1+(20)	Patent Assignment Agreement dated March 30, 2011 between the Registrant and Eastman Kodak Company
3.1(1)	Restated Certificate of Incorporation
3.2(19)	Bylaws of the Registrant as amended on November 27, 2007 and November 21, 2011
3.2.1(14)	Certificate of Amendment of the Bylaws of the Registrant effective as of November 27, 2007
3.2.2(19)	Certificate of Amendment of the Bylaws of OmniVision Technologies, Inc. effective as of November 21, 2011
4.1(1)	Specimen Common Stock Certificate
4.2(1)	Amended and Restated Registration Rights Agreement, dated as of May 20, 1998, by and among the Registrant and certain stockholders of the Registrant
4.3(3)	Preferred Stock Rights Agreement, dated August 21, 2001, between the Registrant and Equiserve Trust Company, N.A., including the Certificate of Designation, the form of Rights Certificate and Summary of Rights attached thereto as Exhibits A, B and C, respectively
4.4(6)	Amendment to Preferred Stock Rights Agreement, dated August 21, 2001, between the Registrant and EquiServe Trust Company, N.A., effective June 7, 2004
10.1(1)	Form of Indemnification Agreement between the Registrant and each of its directors and officers
10.2(1)	2000 Stock Plan and form of option agreement
10.3(1)	2000 Employee Stock Purchase Plan and form of subscription agreement
10.4(1)	2000 Director Stock Option Plan and form of option agreement
10.7(2)	Agreement on Construction of Complete Municipal Facilities, Shanghai Songjiang Export Processing Zone between OmniView Technology International Ltd. and Shanghai Songjiang Export Processing Zone Administrative Committee dated December 28, 2000

Exhibit Number	Description
10.8(2)	Shanghai Songjiang Export Processing Zone Administrative Committee Official Reply to the Feasibility Study Report and Articles of Association of Foreign Solely-funded Omni View Electronics (Shanghai) Co., Ltd. dated December 19, 2000
10.9(2)	Contract on the Transfer of Shanghai State-owned Land Use Right between OmniView Technology International Ltd. and Shanghai Songjiang District Building and Land Administrative Bureau dated December 28, 2000
10.11(7)	Executive Officer Profit Sharing/Bonus Plan
10.12(9)	Amended and Restated Shareholders' Agreement dated August 12, 2005, by and between the Registrant, Taiwan Semiconductor Manufacturing Company Limited and certain other parties
10.15(12)	Land-Use-Right Purchase Agreement by and between the Registrant and the Construction and Transportation Commission of the Pudong New District, Shanghai, dated December 31, 2006
10.16(12)	First Amendment to the Amended and Restated Shareholders' Agreement by and between the Registrant and Taiwan Semiconductor Manufacturing Company Limited dated December 31, 2006
10.18(13)	Loan and Security Agreement by and between the Registrant and Citibank, N.A., dated March 16, 2007
10.18.1(16)	First Amendment to Loan and Security Agreement dated March 16, 2007, by and between the Registrant and Citibank, N.A., dated October 31, 2008
10.18.2(20)	Second Amendment to Loan and Security Agreement dated April 11, 2012, by and between the Registrant and Citibank, N.A., dated October 31, 2008
10.19(13)	Deed of Trust, Assignment of Rents and Leases, Security Agreement and Fixture Filing made as of March 20, 2007 by the Registrant, as trustor, to First American Title Insurance Company, as trustee, for the benefit of Citibank, N.A., as beneficiary
10.20(13)	Stock Pledge Agreement entered into as of March 16, 2007 by the Registrant, as pledgor, in favor of Citibank, N.A., as secured party
10.21(13)	Promissory Note Secured by Deed of Trust (Term Loan) issued by the Registrant to Citibank, N.A., dated March 16, 2007
10.22(13)	Promissory Note Secured by Deed of Trust (Mortgage Loan) by the Registrant to Citibank, N.A., dated March 16, 2007
10.23(13)	Investment Agreement by and between the OmniVision Trading (Hong Kong) Company Limited and China WLCSP Limited, dated April 6, 2007
10.24(13)	Equity Interests Transfer Agreement by and among OmniVision Trading (Hong Kong) Company Limited, China WLCSP Limited and Infinity-CSVC Venture Capital Enterprise, dated April 6, 2007
10.25(13)	Letter Agreement by and between the Registrant and Citibank, N.A., dated March 20, 2007
10.26(18)	2007 Equity Incentive Plan (as amended on July 30, 2009)
10.27(14)	Form of Non-Employee Director Stock Option Agreement



Exhibit Number	Description
10.28(14)	Form of Employee/Consultant Stock Option Agreement
10.29(15)	Form of Restricted Stock Unit Agreement (Global) under the 2007 Equity Incentive Plan
10.30(15)	Form of Restricted Stock Unit Agreement (Net Issuance) under the 2007 Equity Incentive Plan
10.31(15)	Form of Restricted Stock Unit Agreement (China) and Addenda for certain other foreign jurisdictions under the 2007 Equity Incentive Plan
10.32(15)	Form of Performance Shares Agreement under the 2007 Equity Incentive Plan
10.33(17)	Fixed Assets Loan Agreement dated August 27, 2009, by and between OmniVision Technologies (Shanghai) Co., Ltd., a wholly owned subsidiary of the Registrant, and Industrial and Commercial Bank of China Ltd.
10.34(17)	Mortgage Agreement dated August 27, 2009, by and between OmniVision Technologies (Shanghai) Co., a wholly owned subsidiary of the Registrant, and Industrial and Commercial Bank of China Ltd.
10.35(18)	2009 Employee Stock Purchase Plan
21.1	Subsidiaries of the Registrant
23.1	Consent of PricewaterhouseCoopers LLP, Independent Registered Public Accounting Firm
23.2	Consent of Deloitte & Touche, Independent Auditors of VisEra Holding Company and Subsidiary
24.1	Power of Attorney (included on page 130)
31.1	Certification of Chief Executive Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002
32	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of Sarbanes-Oxley Act of 2002
99.1	Audited Financial Statements of VisEra Holding Company and Subsidiary as of December 31, 2012 and 2011 and for the years ended December 31, 2012, 2011 and 2010
101.INS(21)	XBRL Instance Document
101.SCH(21)	XBRL Taxonomy Extension Schema Document
101.CAL(21)	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF(21)	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB(21)	XBRL Taxonomy Extension Label Linkbase Document
101.PRE(21)	XBRL Taxonomy Extension Presentation Linkbase Document

+ Schedules, exhibits and similar attachments to this exhibit have been omitted pursuant to Item 601(b)(2) of Regulation S-K. The registrant will furnish supplementally a copy of any omitted

schedule, exhibit or similar attachment to the Securities and Exchange Commission upon its request.

- (1) Incorporated by reference to exhibits filed with Registrant's Registration Statement on Form S-1 (File No. 333-31926) as declared effective by the Securities and Exchange Commission on July 13, 2000.
- (2) Incorporated by reference to exhibits filed with Registrant's Quarterly Report on Form 10-Q for the quarter ended January 31, 2001.
- (3) Incorporated by reference to exhibits filed with Registrant's Registration Statement on Form 8-A (Reg. No. 000-29939) as declared effective by the Securities and Exchange Commission on September 12, 2001.
- (4) Intentionally omitted.
- (5) Intentionally omitted.
- (6) Incorporated by reference to exhibits filed with Registrant's Quarterly Report on Form 10-Q for the quarter ended July 31, 2004.
- (7) Incorporated by reference to exhibits filed with Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission March 31, 2005.
- (8) Intentionally omitted.
- (9) Incorporated by reference to an exhibit filed with Registrant's Quarterly Report on Form 10-Q for the quarter ended July 31, 2005.
- (10) Intentionally omitted.
- (11) Intentionally omitted.
- (12) Incorporated by reference to exhibits filed with Registrant's Quarterly Report on Form 10-Q for the quarter ended January 31, 2007.
- (13) Incorporated by reference to exhibits filed with Registrant's Annual Report on Form 10-K for the fiscal year ended April 30, 2007.
- (14) Incorporated by reference to exhibits filed with Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on November 30, 2007.
- (15) Incorporated by reference to exhibits filed with Registrant's Annual Report on Form 10-K for the fiscal year ended April 30, 2008.
- (16) Incorporated by reference to exhibits filed with Registrant's Quarterly Report on Form 10-Q for the quarter ended October 31, 2008.
- (17) Incorporated by reference to exhibits filed with Registrant's Quarterly Report on Form 10-Q for the quarter ended July 31, 2009.
- (18) Incorporated by reference to exhibits filed with Registrant's Quarterly Report on Form 10-Q for the quarter ended October 31, 2009.
- (19) Incorporated by reference to exhibits filed with Registrant's Quarterly Report on Form 10-Q for the quarter ended January 31, 2012.
- (20) Incorporated by reference to exhibits filed with Registrant's Annual Report on Form 10-K for the fiscal year ended April 30, 2012.
- (21) Furnished herewith. In accordance with Rule 406T of Regulation S-T, the information in these exhibits shall not be deemed to be "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to liability under that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such filing.

**OMNIVISION TECHNOLOGIES, INC.**  
**VALUATION AND QUALIFYING ACCOUNTS**  
**For the Years Ended April 30, 2013, 2012 and 2011**  
**(In thousands)**

<u>Description</u>	<u>Balance at Beginning of Year</u>	<u>Additions and Charges to Expenses</u>	<u>Write-offs and Deductions</u>	<u>Balance at End of Year</u>
<b>Allowance for doubtful accounts:</b>				
Fiscal year ended April 30, 2013 .....	\$ 555	\$ 390	\$ —	\$ 945
Fiscal year ended April 30, 2012 .....	\$ 1,834	\$ (174)	\$1,105	\$ 555
Fiscal year ended April 30, 2011 .....	\$ 711	\$ 1,123	\$ —	\$ 1,834
<b>Deferred tax valuation allowance:</b>				
Fiscal year ended April 30, 2013 .....	\$10,419	\$ 1,697	\$ —	\$12,116
Fiscal year ended April 30, 2012 .....	\$ 8,058	\$ 2,361	\$ —	\$10,419
Fiscal year ended April 30, 2011 .....	\$ 5,264	\$ 2,794	\$ —	\$ 8,058
<b>Allowance for sales returns:</b>				
Fiscal year ended April 30, 2013 .....	\$ 2,489	\$10,327	\$7,445	\$ 5,371
Fiscal year ended April 30, 2012 .....	\$ 2,305	\$ 3,283	\$3,099	\$ 2,489
Fiscal year ended April 30, 2011 .....	\$ 936	\$ 3,654	\$2,285	\$ 2,305



**Board of Directors**

SHAW HONG

*Chief Executive Officer and Director*

HENRY YANG

*Chief Operating Officer and Director*

WEN-LIANG WILLIAM HSU

*Director*

JOSEPH JENG

*Director*

DWIGHT STEFFENSEN

*Director*

**Executive Officers**

SHAW HONG

*Chief Executive Officer*

RAYMOND WU

*President*

ANSON CHAN

*Vice President of Finance and Chief Financial Officer*

Y. VICKY CHOU

*Senior Vice President of Global Management and General Counsel*

RAY CISNEROS

*Senior Vice President of Worldwide Sales and Sales Operations*

JOHN LI

*Vice President of System Technologies*

HOWARD RHODES

*Chief Technical Officer*

HENRY YANG

*Chief Operating Officer*

ZILLE HASNAIN

*Vice President of Quality and Reliability*

**Corporate Headquarters**

OmniVision Technologies, Inc.  
 4275 Burton Drive  
 Santa Clara, California 95054  
 Phone: (408) 567-3000  
 Fax: (408) 567-3001  
 Investor Relations: invest@ovt.com  
 Web site: [www.ovt.com](http://www.ovt.com)

**Annual Meeting**

Thursday, September 26, 2013  
 10:00 a.m. PDT  
 Principal executive offices

**Annual Report on Form 10-K**

The Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission (excluding exhibits) is available at no charge upon written request to OmniVision's Investor Relations department.

**Stock Listing**

The common stock of OmniVision Technologies, Inc. has traded on the NASDAQ Global Market under the symbol "OVTI" since its initial public offering on July 14, 2000. The following table sets forth the high and low sale prices for the common stock in the periods indicated, as reported by the NASDAQ Global Market.

	<u>High</u>	<u>Low</u>
<i>Fiscal year ending April 30, 2014</i>		
First quarter . . . . .	\$20.22	\$13.05
Second quarter (through August 09, 2013) . . . . .	17.33	16.26
<i>Fiscal year ended April 30, 2013</i>		
First quarter . . . . .	\$18.20	\$12.06
Second quarter . . . . .	16.95	13.71
Third quarter . . . . .	15.89	13.12
Fourth quarter . . . . .	16.25	12.39
<i>Fiscal year ended April 30, 2012</i>		
First quarter . . . . .	\$36.42	\$28.75
Second quarter . . . . .	28.79	12.71
Third quarter . . . . .	17.31	10.41
Fourth quarter . . . . .	20.79	14.67

**Independent Registered Public Accounting Firm**

PricewaterhouseCoopers LLP  
 San Jose, California

**Corporate Counsel**

Wilson Sonsini Goodrich & Rosati, P.C.  
 Palo Alto, California

**Stock Transfer Agent**

Computer Share Trust Company, N.A.  
 250 Royall Street  
 Canton, Massachusetts 02021  
 Phone: (800) 736-3001  
[www.computershare.com](http://www.computershare.com)

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