

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K

SEC Mail Processing Section

APR 23 2013

Washington DC

[X]	ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THI	E SECURITIES EXCHANGE ACT OF 1934				
	For the fiscal year ended <b>December 31, 2012</b>					
	OR					
[]						
	For the transition period from to					
	COMMISSION FILE NUMBER 000	0-54280				
	SUNSHINE FINANCIAL, INC	C				
	(Exact Name of Registrant as Specified in	its Charter)				
	MARYLAND	36-4678532				
	(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)				
	1400 EAST PARK AVENUE, TALLAHASSEE, FLORIDA	32301				
	(Address of principal executive offices)	(Zip Code)				
	Registrant's telephone number, including area coo	le: <u>(850) 219-7200</u>				
	Securities Registered Pursuant to Section 12	(b) of the Act:				
	None					
	Securities Registered Pursuant to Section 12	(g) of the Act:				
	Title of each class					
	Common Stock, par value \$.01 per	share				
ndicate b	by checkmark if the registrant is a well-known seasoned issuer, as defined in Rule	405 of the Securities Act. YES [ ] NO [X]				
ndicate b	by checkmark if the registrant is not required to file reports pursuant to Section 13	or Section 15(d) of the Act. YES [ ] NO [X]				
934 duri	by checkmark whether the registrant (1) has filed all reports required to be filed by ing the preceding 12 months (or for such shorter period that the registrant was requirements for the past 90 days. YES [X] NO [ ]	Section 13 or 15(d) of the Securities Exchange Act of ired to file such reports), and (2) has been subject to such				

Indicate by checkmark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES [X] NO [ ]

Indicate by checkmark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [ ]

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Act.

Large accelerated filer [ ] Accelerated filer [ ] Non-accelerated filer [ ] Smaller reporting company [X]

(Do not check if smaller reporting company)

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES [ ] NO [ X ]

The aggregate market value of the voting and non-voting common equity held by non-affiliates as of June 30, 2012, the last business day of the registrant's most recently completed second fiscal quarter, was approximately \$13.5 million. (The exclusion from such amount of the market value of the shares owned by any person shall not be deemed an admission by the registrant that such person is an affiliate of the registrant.)

Indicate the number of shares outstanding of each of the registrant's classes of common stock as of the latest practicable date. As of March 25, 2013, there were 1,234,454 shares of the registrant's common stock outstanding.

#### **DOCUMENTS INCORPORATED BY REFERENCE**

PART III of Form 10-K--Portions of registrant's Proxy Statement for its 2013 Annual Meeting of Stockholders.

#### PART I

#### Item 1. Business

#### General

Sunshine Financial, Inc. ("Sunshine Financial" or the "Company"), a Maryland corporation, is a full stock holding company for its wholly owned subsidiary, Sunshine Savings Bank. Sunshine Savings Bank was originally chartered as a credit union in 1952 as Sunshine State Credit Union to serve state government employees in the metropolitan Tallahassee area. We expanded over the years to serve city, county, state and federal government employees as well as the employees of commercial and industrial companies, associations, contract employees serving these groups, and family members. This expansion resulted in our evolution toward a community financial institution with a growing focus trending more toward real estate lending than the traditional credit union products. On July 1, 2007, we converted from a state-chartered credit union known as Sunshine State Credit Union to a federal mutual savings bank known as Sunshine Savings Bank, and in 2009 reorganized into the non-stock mutual holding company structure. On April 5, 2011, the Company completed a public offering as part of Sunshine Saving Bank's conversion and reorganization from a non-stock mutual holding company to a fully public stock holding company structure (the "Conversion"). Please see Note 18 of the Notes to Consolidated Financial Statements under Item 8 of this report for more information.

Unless the context otherwise requires, references in this document to "we," "us," and "our" means Sunshine Financial or Sunshine Savings Bank, unless the context otherwise requires.

Our principal business consists of attracting retail deposits from the general public and investing those funds in loans secured by first and second mortgages on one- to four-family residences (including residential construction loans), lot loans, commercial real estate loans and consumer loans. We offer a wide variety of secured and unsecured consumer loan products, including home equity, direct automobile loans and credit card loans. In addition, in conjunction with owner and non-owner occupied real estate loans we occasionally will originate commercial secured or unsecured loans.

In the second quarter of 2012, we hired a commercial real estate lender with local experience to originate primarily owner occupied commercial real estate loans and a limited amount of non-owner occupied commercial real estate loans. At December 31, 2012, 100% of our commercial real estate loan portfolio was owner occupied. The target market for the commercial real estate loans is prime credit, 80% loan to value or less, one, three, or seven year balloons with 20 year amortizations. In addition, we contracted with an internet based automobile loan origination platform for dealers, DealerTrack Technologies ("DealerTrack"), and local new automobile dealerships to originate car loans. The DealerTrack program allows us to control the terms of the financing to our current lending guidelines and gives us the final decision on the loan.

We offer a variety of deposit accounts having a wide range of interest rates and terms, including savings accounts, money market deposit and term certificate accounts and demand accounts. Our primary sources of funds are deposits and payments on loans.

The Company is regulated by the Board of Governors of the Federal Reserve System (the "Federal Reserve") and Sunshine Savings Bank is regulated by the Office of the Comptroller of the Currency. Sunshine Savings Bank is also regulated by the Federal Deposit Insurance Corporation ("FDIC").

#### Forward-Looking Statements

When used in this report and in future filings by Sunshine Financial with the SEC, in Sunshine Financial's press releases or other public or shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases, "anticipate," "believes," "expects," "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimated," "projected," or similar expressions are intended to identify forward-looking statements." These forward-looking statements include, but are not limited to:

- statements of our goals, intentions and expectations;
- statements regarding our business plans, prospects, growth and operating strategies;
- statements regarding the asset quality of our loan and investment portfolios; and
- estimates of our risks and future costs and benefits.

These forward-looking statements are based on current beliefs and expectations of our management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change.

The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements:

- the credit risks of lending activities, including changes in the level and trend of loan
  delinquencies and write offs and changes in our allowance for loan losses and provision for loan
  losses that may be impacted by deterioration in the housing and commercial real estate markets;
- changes in general economic conditions, either nationally or in our market area;
- changes in the levels of general interest rates, and the relative differences between short and long term interest rates, deposit interest rates, our net interest margin and funding sources;
- fluctuations in the demand for loans, the number of unsold homes, land and other properties and fluctuations in real estate values in our market area;
- results of examinations of us by the Office of the Comptroller of the Currency, the Federal Reserve or other regulatory authorities, including the possibility that any such regulatory authority may, among other things, require us to increase our reserve for loan losses, write-down assets, change our regulatory capital position or affect our ability to borrow funds or maintain or increase deposits, which could adversely affect our liquidity and earnings;
- legislative or regulatory changes that adversely affect our business, changes in regulatory policies and principles, or the interpretation of regulatory capital or other rules, including as a result of Basel III;
- our ability to attract and retain deposits;
- changes in premiums for deposit insurance;
- our ability to control operating costs and expenses;

- the use of estimates in determining fair value of certain of our assets, which estimates may prove to be incorrect and result in significant declines in valuation;
- difficulties in reducing risks associated with the loans on our balance sheet;
- staffing fluctuations in response to product demand or the implementation of corporate strategies that affect our workforce and potential associated charges;
- computer systems on which we depend could fail or experience a security breach;
- our ability to retain key members of our senior management team;
- costs and effects of litigation, including settlements and judgments;
- our ability to successfully integrate any assets, liabilities, customers, systems, and management
  personnel we may in the future acquire into our operations and out ability to realize related
  revenue synergies and cost savings within expected time frames and any goodwill charges related
  thereto;
- increased competitive pressures among financial services companies;
- changes in consumer spending, borrowing and savings habits;
- the availability of resources to address changes in laws, rules, or regulations or to respond to regulatory actions;
- our ability to pay dividends on our common stock;
- adverse changes in the securities markets;
- inability of key third-party providers to perform their obligations to us;
- changes in accounting policies and practices, as may be adopted by the financial institution regulatory agencies, the Public Company Accounting Oversight Board or the Financial Accounting Standards Board, including additional guidance and interpretation on accounting issues and details of the implementation of new accounting methods including relating to fair value accounting and loan loss reserve requirements; and
- other economic, competitive, governmental, regulatory, and technological factors affecting our operations, pricing, products and services and the other risks described elsewhere in this Form 10-K and our other reports filed with the U.S. Securities and Exchange Commission.

Forward-looking statements are based upon management's beliefs and assumptions at the time they are made. We undertake no obligation to publicly update or revise any forward-looking statements included in this report or to update the reasons why actual results could differ from those contained in such statements, whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking statements discussed in this report might not occur and you should not put undue reliance on any forward-looking statements.

#### **Market Area**

We consider our primary market area to be the Tallahassee, Florida metropolitan area. We are headquartered in Tallahassee, Florida and have four retail offices. Each of our offices is located within Leon County, Florida. Based on the most recent branch deposit data provided by the FDIC our share of deposits in that market was approximately 2.65%. This data does not include deposits held by credit unions with which we also compete. See "- Competition."

Tallahassee is the state capital and home to Florida State University, Florida A&M and Tallahassee Community College and is significantly impacted by government services and education activities. Our primary market area includes a diverse population of management, professional and sales personnel, office employees, manufacturing and transportation workers, service industry workers and government employees, as well as retired and self-employed individuals. The population has a skilled work force with a wide range of education levels and ethnic backgrounds. Major employment sectors are government; education, health and social services; retail trades; professional & business services; leisure & hospitality services; and financial services.

Leon County's unemployment rate as of December 2012 was 6.3%, while the State of Florida rate was 7.9% and the US rate was 7.8% for the same time period. The foreclosure rate of 5.9% in Leon County is slowly decreasing and is well below the 10.3% foreclosure rate for the State of Florida at December 31, 2012, which has the one highest foreclosure rates in the nation. As of December 31, 2012, the US foreclosure rate was 3.0%. The median home price in Tallahassee was \$148,000 as compared to the Florida median home price of \$154,000 and the US median home price of \$179,000 at December 31, 2012.

Population growth in Leon County and the city of Tallahassee is projected to exceed population growth for the country and state as a whole. Per capita and average household income levels for Florida, Leon County and the city of Tallahassee generally fall below the United States levels. Demographic data for Leon County and Tallahassee are skewed by the large student population that resides in this area. Approximately 49% of the population of Tallahassee falls in the 15-34 year old age group, as compared to 40% for Leon County, 25% for the state of Florida and 27% for the U.S, due to the large number of college students who reside in the area. The total number of households has increased since 2010 in Leon County and in Tallahassee, similar to the state of Florida. Total households in Leon County and Tallahassee are projected to continue this expansion at a more rapid pace over the next five years than state and national growth.

#### **Lending Activities**

The following table presents information concerning the composition of our loan portfolio in dollar amounts and in percentages (before deductions for loans in process, deferred fees and discounts and allowances for losses) at the dates indicated.

		December 31,			
	20	2012		011	
	Amount	Percent	Amount	Percent	
		(Dollars in	Thousands)		
Real estate loans					
One- to four-family	\$ 59,987	61.13%	\$ 70,144	67.71%	
Lot loans	6,289	6.41	7,363	7.11	
Commercial real estate	7,847	8.00	-	-	
Construction	1,006	1.02	74	0.07	
Total real estate loans	<u>75,129</u>	<u>76.56</u>	<u>77,581</u>	74.89	
Consumer loans:					
Home equity	10,407	10.61	12,731	12.29	
Automobile	3,043	3.10	2,483	2.40	
Credit cards and unsecured	7,521	7.66	8,184	7.90	
Deposit account	578	0.59	791	0.76	
Other	1,452	1.48	1,818	<u> </u>	
Total consumer loans	<u>23,001</u>	23.44	26,007	25.11	
Total loans	98,130	<u>100.00</u> %	103,588	<u>100.00</u> %	
Less:					
Loans in process	1,199		207		
Deferred fees and discounts	63		50		
Allowance for losses	1,533		1,329		
Total loans, net	\$ 95,335		<u>\$102,002</u>		

We do not actively engage in subprime lending, either through advertising, marketing, underwriting and/or risk selection, and have no established program to originate or purchase subprime loans to be held in our portfolio. Loans identified as subprime, with FICO scores of less than 660, were predominately originated prior to 2006, while we were a credit union, and are managed in the ordinary course of business. These subprime loans totaled approximately \$13.1 million or 13.4% of our total loan portfolio at December 31, 2012, and \$17.0 million or 16.7% of our total loan portfolio at December 31, 2011, down from \$18.3 million or 15.5% of our total loan portfolio at December 31, 2010. As of December 31, 2012, our subprime portfolio included approximately \$10.3 million in one- to four-family mortgage loans (of which \$1.7 million were adjustable rate), \$1.9 million in home equity loans (all of which are adjustable rate), \$200,000 of automobile loans (of which \$21,000 were adjustable rate) and \$700,000 in other types of consumer loans (of which \$259,000 were adjustable rate) made to borrowers that are considered subprime by banking regulators based on the borrower's FICO score at the time the loan was originated or modified. We do not believe subprime lending is a material part of our lending activity.

The reduction in our subprime loan portfolio has been primarily attributable to our change in lending emphasis from higher risk and higher rate automobile and unsecured consumer lending to lower risk and lower yielding single-family mortgage lending and the implementation of more stringent underwriting standards beginning in 2006, coupled with pay-offs and write-offs of loans originated prior to 2006. Some of the most important changes made to our underwriting standards included requiring a: (i) minimum length of

employment for borrowers; (ii) maximum allowable overall debt to income and unsecured debt to income ratios; (iv) private mortgage insurance on one- to four-family and lot secured real estate loans with over an 80% loan to value ratio; and (v) minimum acceptable FICO credit score of 660.

As a result, originations to subprime borrowers declined from \$1.6 million during 2008 to \$200,000 in 2009, \$266,000 in 2010, \$209,000 in 2011 and \$35,000 in 2012. The Bank does not have a subprime program but occasionally originates loans meeting the definition of subprime.

The following table shows the composition of our loan portfolio in dollar amounts and in percentages (before deductions for loans in process, deferred fees and discounts and allowances for loan losses) at the dates indicated.

Commercial real estate       7,847       8.00       -       -         Construction or development       1,006       1.02       74       0.07         Lot loans       6,225       6.34       7,296       7.04         Total real estate loans       68,109       69.40       69,774       67.35         Consumer loans:         Home equity       2,776       2.83       3,604       3.48         Automobile       3,020       3.08       2,361       2.28         Unsecured       1,872       1.91       2,094       2.02         Deposit account       578       0.59       791       0.76		December 31,				
Collars in Thousands   Fixed-rate loans:   Real estate loans:   S		20	12	2011		
Fixed-rate loans:           Real estate loans:         S 53,031         54.04%         \$ 62,404         60.24%           Commercial real estate         7,847         8.00         -         -         -           Construction or development         1,006         1.02         74         0.07           Lot loans         6,225         6.34         7,296         7.04           Total real estate loans         68,109         69.40         69,774         67.35           Consumer loans:           Home equity         2,776         2.83         3,604         3.48           Automobile         3,020         3.08         2,361         2.28           Unsecured         1,872         1.91         2,094         2.02           Deposit account         578         0.59         791         0.76		Amount	Percent	Amount	Percent	
Real estate loans:           One- to four-family         \$ 53,031         54.04%         \$ 62,404         60.24%           Commercial real estate         7,847         8.00         -         -         -           Construction or development         1,006         1.02         74         0.07           Lot loans         6,225         6.34         7,296         7.04           Total real estate loans         68,109         69.40         69,774         67.35           Consumer loans:           Home equity         2,776         2.83         3,604         3.48           Automobile         3,020         3.08         2,361         2.28           Unsecured         1,872         1.91         2,094         2.02           Deposit account         578         0.59         791         0.76			(Dollars in	Thousands)		
One- to four-family       \$ 53,031       54.04%       \$ 62,404       60.24%         Commercial real estate       7,847       8.00       -       -       -         Construction or development       1,006       1.02       74       0.07         Lot loans       6,225       6.34       7,296       7.04         Total real estate loans       68,109       69.40       69,774       67.35         Consumer loans:         Home equity       2,776       2.83       3,604       3.48         Automobile       3,020       3.08       2,361       2.28         Unsecured       1,872       1.91       2,094       2.02         Deposit account       578       0.59       791       0.76	Fixed-rate loans:					
Commercial real estate       7,847       8.00       -       -         Construction or development       1,006       1.02       74       0.07         Lot loans       6,225       6.34       7,296       7.04         Total real estate loans       68,109       69.40       69,774       67.35         Consumer loans:         Home equity       2,776       2.83       3,604       3.48         Automobile       3,020       3.08       2,361       2.28         Unsecured       1,872       1.91       2,094       2.02         Deposit account       578       0.59       791       0.76						
Construction or development       1,006       1.02       74       0.07         Lot loans       6,225       6.34       7,296       7.04         Total real estate loans       68,109       69.40       69,774       67.35         Consumer loans:         Home equity       2,776       2.83       3,604       3.48         Automobile       3,020       3.08       2,361       2.28         Unsecured       1,872       1.91       2,094       2.02         Deposit account       578       0.59       791       0.76	<u> </u>	•	54.04%	\$ 62,404	60.24%	
Lot loans $6,225$ $6.34$ $7,296$ $7.04$ Total real estate loans $68,109$ $69.40$ $69,774$ $67.35$ Consumer loans:         Home equity $2,776$ $2.83$ $3,604$ $3.48$ Automobile $3,020$ $3.08$ $2,361$ $2.28$ Unsecured $1,872$ $1.91$ $2,094$ $2.02$ Deposit account $578$ $0.59$ $791$ $0.76$				-	-	
Total real estate loans         68,109         69.40         69,774         67.35           Consumer loans:           Home equity         2,776         2.83         3,604         3.48           Automobile         3,020         3.08         2,361         2.28           Unsecured         1,872         1.91         2,094         2.02           Deposit account         578         0.59         791         0.76	Construction or development	,	1.02		0.07	
Consumer loans:         Home equity       2,776       2.83       3,604       3.48         Automobile       3,020       3.08       2,361       2.28         Unsecured       1,872       1.91       2,094       2.02         Deposit account       578       0.59       791       0.76						
Home equity       2,776       2.83       3,604       3.48         Automobile       3,020       3.08       2,361       2.28         Unsecured       1,872       1.91       2,094       2.02         Deposit account       578       0.59       791       0.76	Total real estate loans	<u>68,109</u>	<u>69.40</u>	<u>69,774</u>	67.35	
Automobile       3,020       3.08       2,361       2.28         Unsecured       1,872       1.91       2,094       2.02         Deposit account       578       0.59       791       0.76	Consumer loans:					
Unsecured       1,872       1.91       2,094       2.02         Deposit account       578       0.59       791       0.76	Home equity	2,776	2.83	3,604	3.48	
Deposit account	Automobile	3,020	3.08	2,361	2.28	
	Unsecured	1,872	1.91	2,094	2.02	
	Deposit account	578	0.59	791	0.76	
Other	Other	1,445	<u>1.47</u>	1,785	1.73	
Total consumer loans	Total consumer loans	9,691	9.88	10,634	10.27	
Total fixed-rate loans	Total fixed-rate loans	<u>77,800</u>	<u>79.28</u>	80,409	<u>77.62</u>	
Adjustable-rate loans: Real estate loans:						
One- to four-family	One- to four-family	6,956	7.09	7,740	7.48	
Lot loans	Lot loans	64	<u>0.07</u>	<u>66</u>	<u>0.06</u>	
Total real estate loans	Total real estate loans	<u>7,020</u>	<u>7.16</u>	<u>7,806</u>	7.54	
Consumer loans:	Consumer loans:					
Home equity			7.77	9,127	8.81	
Automobile		= :	0.02	122	0.12	
Credit Cards	Credit Cards	,	5.06	5,302	5.12	
Unsecured	Unsecured	683	0.70	789	0.76	
Other	Other		<u>0.01</u>		0.03	
Total consumer loans	Total consumer loans	<u>13,310</u>	<u>13.56</u>	<u>15,373</u>	<u>14.84</u>	
Total adjustable-rate loans	Total adjustable-rate loans	<u>20,330</u>	<u>20.72</u>	23,179	22.38	
Total loans	Total loans	<u>98,130</u>	<u>100.00</u> %	103,588	<u>100.00</u> %	
Less:	Less:					
Loans in process		1.199		207		
Deferred fees and discounts		,				
Allowance for losses <u>1,533</u>						
Total loans, net						

The following schedule illustrates the contractual maturity of our construction loan portfolio at December 31, 2012. Mortgages that have adjustable or renegotiable interest rates are shown as maturing in the period during which the contract is due. The schedule does not reflect the effects of possible prepayments or enforcement of due-on-sale clauses.

	Construction loans		Total	
		Weighted		Weighted
		Average		Average
	Amount	Rate	Amount	Rate
		(Dollars in	thousands)	
Due during year(s)				
ending December 31				
2013	\$ -	-%	\$ -	-%
2014 to 2017	-	-	-	-
2018 and following	1,006	5.67	<u>1,006</u>	5.67
Total	<u>\$ 1,006</u>	5.67%	<u>\$1,006</u>	5.67%

The total amount of loans due after December 31, 2013, which have predetermined interest rates, is \$76.4 million, while the total amount of loans due after such dates which have floating or adjustable interest rates is \$15.5 million.

Our lending policies and loan approval limits are recommended by senior management and approved by the Board of Directors. Unsecured loans of \$50,000 and secured loans of \$150,000 and below meeting our underwriting guidelines can be approved by individual loan officers, although secured loans up to \$750,000 may be approved by our Chief Executive Officer. Our Management loan committee, consisting of our President and Chief Executive Officer, Executive Vice President and Chief Operating Officer, and our Senior Vice President and Chief Financial Officer, reviews all other loans and all loan modifications. Loan committee meetings require a quorum of three members of the committee. Loans submitted to the loan committee require approval of a majority of the members voting and approval of all members present if only three members are present. Loans exceeding \$1.0 million must be approved by the Directors loan committee and loans exceeding \$2.0 million must be approved by the Board of Directors. All closed loans are presented to the Board for ratification on a monthly basis.

At December 31, 2012, the maximum amount under federal law that we could lend to any one borrower and the borrower's related entities was approximately \$5.9 million (25% of Tier 1 capital plus allowance for loan loss). Our five largest lending relationships totaled \$7.8 million in the aggregate, or 7.9% of our gross loan portfolio, at December 31, 2012. The largest relationship consists of a \$2.4 million loan secured by an owner occupied commercial building. The next four largest lending relationships at December 31, 2012, range from \$2.1 million to \$0.7 million and are secured by owner occupied commercial real estate.

Commercial Real Estate Loans. We began originating commercial real estate loans in 2012, primarily owner occupied loans. We are targeting individual commercial real estate loans to small and mid-size owner occupants and investors between \$500,000 and \$2.0 million. We will offer both fixed and adjustable-rate loans on commercial real estate loans, although all of the loans we recently originated were at a fixed interest rate with an amortization term of 20 years and maturity of up to 10 years. Commercial real estate loans are generally underwritten with loan-to-value ratios of up to 80% of the lesser of the appraised value or the purchase price of the property. We require appraisals of all properties securing commercial real estate loans. Appraisals are performed by independent appraisers designated by us. We generally require a minimum pro forma debt coverage ratio of 1.25 times for loans secured by commercial real estate properties. We also generally require and obtain loan guarantees from financially capable parties based upon the review of personal financial statements. If the borrower is a corporation, we generally require and obtain personal guarantees from the corporate principals based upon a review of their personal financial statements and

individual credit reports. At December 31, 2012, we had \$7.8 million of commercial real estate loans, representing approximately 8.0% of the total loan portfolio, consisting of loans secured by retail, office, warehouse, mini-storage facilities and other improved commercial properties. The largest commercial real estate loan at December 31, 2012 totaled \$2.4 million and was performing in accordance with its repayment terms.

Commercial real estate loans typically involve higher principal amounts than other types of loans, and repayment is dependent upon income generated, or expected to be generated, by the property securing the loan or business occupying the property in amounts sufficient to cover operating expenses and debt service, which may be adversely affected by changes in the economy or local market conditions. Commercial real estate mortgage loans also expose a lender to greater credit risk than loans secured by residential real estate because the collateral securing these loans typically cannot be sold as easily as residential real estate. In addition, to date, all of our commercial real estate loans are not fully amortizing and contain large balloon payments upon maturity. Such balloon payments may require the borrower to either sell or refinance the underlying property in order to make the payment, which may increase the risk of default or non-payment. If we foreclose on a commercial real estate loan, our holding period for the collateral typically is longer than for one-to-four family residential mortgage loans because there are fewer potential purchasers of the collateral. Accordingly, if we make any errors in judgment in the collectability of our commercial real estate loans, any resulting charge-offs may be larger on a per loan basis than those incurred with our residential or consumer loan portfolios.

One- to Four-Family Real Estate Lending and Lot Loans. We originate loans secured by first mortgages on one- to four-family residences primarily in our market area. We originate one- to four-family residential mortgage loans primarily through referrals from real estate agents, builders and from existing customers. Walk-in customers are also important sources of loan originations. Since converting from a credit union to a federal mutual savings bank in 2007, we have expanded our target residential mortgage market to include all of Leon County, with an emphasis on increasing our residential real estate loan originations.

We generally originate mortgage loans in amounts up to 80% of the lesser of the appraised value or purchase price of a mortgaged property, but will also permit loan-to-value ratios of up to 95%. For loans exceeding an 80% loan-to-value ratio, since 2006, we generally require the borrower to obtain private mortgage insurance covering us for any loss on the amount of the loan in excess of 80% in the event of foreclosure. The majority of our one- to four-family residential loans are originated with fixed rates and have terms of ten to 30 years. We also originate adjustable-rate mortgage, or ARM, loans which have interest rates that adjust annually to the yield on U.S. Treasury securities adjusted to a constant one-year maturity plus a margin. Most of our ARM loans are hybrid loans, which after an initial fixed rate period of one, five or seven years will convert to an adjustable interest rate for the remaining term of the loan. Our ARM loans have terms up to 30 years. Our pricing strategy for mortgage loans includes setting interest rates that are competitive with other local financial institutions and consistent with our asset/liability management objectives. Our ARM loans generally have a cap of two percentage points on rate adjustments during any one year and nine percentage points over the life of the loan. As a consequence of using caps, the interest rates on these loans may not be as rate sensitive as is our cost of funds. During the year ended December 31, 2012, we originated \$17.9 million of one- to four-family fixed rate mortgage loans and \$131,000 one- to four-family ARM loans. Of the \$17.9 million in one- to four-family fixed rate mortgage loans originated during 2012, we sold \$14.7 million of those loans to FHLMC, but retained the servicing rights.

ARM loans generally pose different credit risks than fixed-rate loans, primarily because as interest rates rise, the borrower's payment rises, increasing the potential for default. Due to historically low long term fixed interest rates, we have originated only \$131,000 in ARM loans in the past two years and total ARM loans represent only 7.2% of our total mortgage loan portfolio. As of December 31, 2012, one-to four-family mortgage loans delinquent over 60 days represented 4.41% of that portfolio compared to 6.62% as of December 31, 2011. See "- Asset Quality -- Nonperforming Assets" and "-- Classified Assets."

Most of our loans are written using generally accepted underwriting guidelines, and are readily saleable to Freddie Mac, Fannie Mae, or other private investors. Our real estate loans generally contain a "due on sale" clause allowing us to declare the unpaid principal balance due and payable upon the sale of the security property. The average size of our one- to four-family residential loans was approximately \$109,000 at December 31, 2012.

Beginning in 2008 we began originating lot loans, which are loans secured by developed lots in residential subdivisions located in our market area. We originate these loans to individuals intending to construct their primary residence on the lot. We will generally originate construction loans in an amount up to 75% of the lower of the purchase price or appraisal, although we will also permit loan-to-value ratios of up to 95%. For loans exceeding a 75% loan-to-value ratio we generally require the borrower to obtain private mortgage insurance covering us for any loss on the amount of the loan in excess of 75% in the event of foreclosure. Lot loans are secured by a first lien on the property, have a fixed or variable rate of interest with a maximum amortization of 20 years. At December 31, 2012, lot loans totaled \$6.3 million or 6.4% of our gross loan portfolio and the average loan size in our lot loan portfolio was approximately \$46,000.

Property appraisals on real estate securing our one- to four-family and lot loans are made by state certified independent appraisers approved by the board of directors. Appraisals are performed in accordance with applicable regulations and policies. We generally require title insurance policies on all first mortgage real estate loans originated, but may also originate loans that will be retained for our portfolio with an attorney's opinion in lieu of title insurance. Homeowners, liability, fire and, if required, flood insurance policies are also required for one- to four-family loans.

We also originate a limited amount of construction loans for single family houses to individuals for construction of their primary residence in our market area. We will generally originate construction loans in an amount up to 80% for a one- to four-family residential construction loan. Our construction loans generally have terms up to 12 months and provide for monthly payments of interest only until maturity. We typically convert construction loans to individuals to permanent loans on completion of construction but do not require take-out financing prior to origination.

Construction and lot loan lending is generally considered to involve a higher degree of credit risk than long-term permanent financing of residential properties. If the estimate of construction cost proves to be inaccurate, we may be compelled to advance additional funds to complete the construction with repayment dependent, in part, on the success of the ultimate project rather than the ability of a borrower or guarantor to repay the loan. If we are forced to foreclose on a project prior to completion, there is no assurance that we will be able to recover the entire unpaid portion of the loan. In addition, we may be required to fund additional amounts to complete a project and may have to hold the property for an indeterminate period of time. Lot loans also pose additional risk because of the lack of income being produced by the property and the potential illiquid nature of the collateral. The value of the lots securing our loans may be affected by the success of the development in which they are located.

Consumer Lending. We offer a variety of secured consumer loans, including home equity, new and used automobile, boat and other recreational vehicle loans, and loans secured by savings deposits. We also offer unsecured consumer loans including a credit card product. We originate our consumer loans primarily in our market area.

Our home equity loans, consisting of fixed-rate loans and variable-rate lines of credit, have been the largest component of our consumer loan portfolio over the past several years. At December 31, 2012, home equity lines of credit totaled \$7.6 million and home equity loans totaled \$2.8 million, or collectively 45.3% of our consumer loan portfolio and 10.6% of our gross loan portfolio. The lines of credit may be originated in amounts, together with the amount of the existing first mortgage, of up to 95% of the value of the property securing the loan (less any prior mortgage loans) provided that the borrower obtain private mortgage insurance covering us for any loss on the amount of the loan in excess of 80% in the event of foreclosure.

Home equity lines of credit are originated with an adjustable-rate of interest, based on Treasury bill securities adjusted to a constant one-year maturity rate plus a margin or are based on prime plus a margin. Home equity lines of credit generally have up to a ten-year draw period and amounts may be re-borrowed after payment at any time during the draw period. At December 31, 2012, unfunded commitments on these lines of credit totaled \$2.6 million.

Our fixed-rate home equity loans are originated in amounts, together with the amount of the existing first mortgage, of up to 100% of the appraised value of the subject property for home equity loans (less any prior mortgage loans) provided that the borrower obtain private mortgage insurance covering us for any loss on the amount of the loan in excess of 80% in the event of foreclosure. These loans may have terms for up to 20 years and are fully amortizing.

Collateral value is determined through existing appraisals, new appraisals or evaluations by the loan department. On second mortgages, we do not require title insurance but do require homeowner, liability, fire and, if required, flood insurance policies.

We make loans on new and used automobiles. We currently originate automobile loans on a direct basis and beginning in the fourth quarter of 2012 we began using DealerTrack, an internet based loan origination program for automobile dealers, which provides us with lending opportunities using our own underwriting parameters for loans to borrowers in our market area. Our automobile loan portfolio totaled \$3.0 million at December 31, 2012, or 13.2% of our consumer loan portfolio and 3.1% of our gross loan portfolio. Automobile loans may be written for a term of up to five years for both new and used cars with fixed rates of interest. Loan-to-value ratios are up to 125% of the lesser of the MSRP or the National Automobile Dealers Association value for auto loans, plus the price of extended warranty insurance. We follow our internal underwriting guidelines in evaluating automobile loans, including credit scoring.

Our consumer loans also include loans secured by new and used boats and recreational vehicles, deposits and unsecured credit card and other consumer loans, all of which, at December 31, 2012, totaled \$1.4 million, or 1.5% of our gross loan portfolio. Loans secured by boats and recreational vehicles typically have terms up to twenty years, and loan-to-value ratios up to 90%. They are made with fixed and adjustable rates. Our unsecured consumer loans have either a fixed rate of interest generally for a maximum term of 60 months, or are revolving lines of credit of generally up to \$50,000. At December 31, 2012, unfunded commitments on our unsecured lines of credit and credit cards totaled \$17.1 million, and the average outstanding balance on these lines was approximately \$2,500.

Consumer loans generally have shorter terms to maturity, which reduces our exposure to changes in interest rates. In addition, management believes that offering consumer loan products helps to expand and create stronger ties to our existing customer base by increasing the number of customer relationships and providing cross-marketing opportunities.

Our underwriting standards for consumer loans include a determination of the applicant's credit history and an assessment of the applicant's ability to meet existing obligations and payments on the proposed loan. The stability of the applicant's monthly income may be determined by verification of gross monthly income from primary employment, and additionally from any verifiable secondary income.

Consumer and other loans generally entail greater risk than do one- to four-family residential mortgage loans, particularly in the case of consumer loans that are secured by rapidly depreciable assets, such as manufactured homes, automobiles, boats and other recreational vehicles. In these cases, any repossessed collateral for a defaulted loan may not provide an adequate source of repayment of the outstanding loan balance. As a result, consumer loan collections are dependent on the borrower's continuing financial stability and, thus, are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy.

## Loan Originations, Purchases, Sales, Repayments and Servicing

We originate both fixed-rate and adjustable-rate loans. Our ability to originate loans, however, is dependent upon customer demand for loans in our market area. Demand is affected by competition and the interest rate environment. During the past few years, we, like many other financial institutions, have experienced significant prepayments on loans due to the low interest rate environment prevailing in the United States. In periods of economic uncertainty, the ability of financial institutions, including us, to originate large dollar volumes of real estate loans may be substantially reduced or restricted, with a resultant decrease in interest income. We have not purchased loans or loan participations recently, but we may do so in the future. Consistent with our asset/liability objectives, for the year ended December 31, 2012, we originated \$15.0 million of one- to four-family mortgage loans for sale, of which \$14.7 million were sold to Freddie Mac in transactions where we retain the servicing.

In addition to interest earned on loans and loan origination fees, we receive fees for loan commitments, late payments and other miscellaneous services. The fees vary from time to time, generally depending on the supply of funds and other competitive conditions in the market.

The following table shows our loan origination, purchase, sale and repayment activities for the periods indicated.

	Year Ended December 31,		
	2012	2011	
	(In thous	sands)	
Originations by type:			
Fixed-rate:	e 17.046	\$ 9,591	
One- to four-family real estate	\$ 17,946	\$ 7,371	
Lot loans	1.700	321	
Construction	1,780	321	
Commercial real estate	7,791	-	
Home equity	130	66	
Automobile	2,097	1,442	
Credit cards and unsecured	678	610	
Deposit accounts	301	586	
Other consumer	46	141	
Total fixed-rate	<u>30,769</u>	<u> 12,757</u>	
Adjustable-rate:			
One- to four-family real estate	131	-	
Home equity	405	632	
Automobile	-	<del>-</del>	
Credit cards and unsecured	-	56	
Other consumer	<u>76</u>		
Total adjustable rate	<u>612</u>	<u>688</u>	
Total loans originated	31,381	13,445	
Repayments:			
Principal repayments	24,415	22,209	
Loan sales	14,652	6,586	
Increase (decrease) in other items, net	(1,019)	249	
Net decrease	\$ (6,667)	<u>\$(15,599)</u>	
1100			

#### **Asset Quality**

Loan Delinquencies and Collection Procedures. The borrower is notified by both mail and telephone when a loan is four to nine days past due. If the delinquency continues, subsequent efforts are made to contact the delinquent borrower and additional collection notices and letters are sent. When a loan is 90 days delinquent, we commence repossession or a foreclosure action. Reasonable attempts are made to collect from borrowers prior to referral to an attorney for collection. In certain instances, we may modify the loan or grant a limited moratorium on loan payments to enable the borrower to reorganize their financial affairs, and we attempt to work with the borrower to establish a repayment schedule to cure the delinquency. At December 31, 2012, loans totaling \$2.0 million had their repayment term extended or had their interest rate temporarily lowered and were not considered non-performing.

As to mortgage loans, if a foreclosure action is taken and the loan is not reinstated, paid in full or refinanced, the property is sold at judicial sale at which we may be the buyer if there are no adequate offers to satisfy the debt. Any property acquired as the result of foreclosure or by deed in lieu of foreclosure is carried as a foreclosed asset held for sale until it is sold or otherwise disposed of. When foreclosed assets held for sale are acquired, they are recorded at fair value less estimated selling costs. The initial write-down of the property is charged to the allowance for loan losses. Adjustments to the carrying value of the properties that result from subsequent declines in value are charged to operations in the period in which the declines occur.

Loans are reviewed on a regular basis and are placed automatically on non-accrual status when they are 90 days or more delinquent. Loans may also be placed on a non-accrual status at any time if, in the opinion of management, the collection of additional interest is doubtful. Interest accrued and unpaid at the time a loan is placed on non-accrual status is charged against interest income. Subsequent payments are either applied to the outstanding principal balance or recorded as interest income, depending on the assessment of the ultimate collectability of the loan. At December 31, 2012, we had approximately \$2.3 million of loans that were held on a non-accrual basis. These loans were considered when calculating the allowance for loan losses. As of December 31, 2012, we had \$323,000 in loans that were less than 90 days past due, but were on nonaccrual status. Our procedures for repossession and sale of consumer collateral are subject to various requirements under the applicable consumer protection laws as well as other applicable laws and the determination by us that it would be beneficial from a cost basis. At December 31, 2012, we had \$74,000 in two repossessed boats held for sale and \$1.9 million in thirteen foreclosed single family dwellings held for sale.

The following table sets forth our loan delinquencies by type, by amount and by percentage of type at December 31, 2012.

	Loans Delinquent For:					_				
-	60-89 Days			90	90 Days and Over			Total Delinquent Loans		
•	Percent of Loan					Percent of Loan			Percent of Loan	
	Number	Amount	Category	Number (Dol	Amount lars in thou	<u>Category</u> sands)	<u>Number</u>	Amount	Category	
One- to four-family	4	\$ 611	1.02%	12	\$ 1,714	2.86%	16	\$ 2,325	3.88%	
Lot Loans	_	_	-	2	87	1.38	2	87	1.38	
Consumer	_5	<u>124</u>	0.54	11	<u>182</u>	0.79	<u>16</u>	<u>306</u>	1.33	
Total	_9	<u>\$ 735</u>	0.83	25	<u>\$ 1,983</u>	2.02	<u>34</u>	<u>\$ 2,718</u>	2.77	

Total delinquent loans reported in the table above include loans to subprime borrowers of approximately \$1.3 million and \$55,000 of one- to four-family and consumer loans, respectively, representing in the aggregate 47.5% of total delinquent loans.

**Nonperforming Assets.** The table below sets forth the amounts and categories of nonperforming assets in our loan portfolio. Loans are placed on non-accrual status when the loan becomes over 90 days delinquent and the collection of principal and/or interest become doubtful. We had \$2.0 million and \$1.4 million, at December 31, 2012 and 2011, respectively, in troubled debt restructurings (which involve forgiving a portion of interest or principal on any loans or making loans at a rate materially less than that of market rates). As of December 31,2012 and 2011, there were no troubled debts restructured that were in nonaccrual status. Foreclosed assets include assets acquired in settlement of loans.

	December 31,	
	2012	2011
	(Dollars in thousands)	
Nonaccruing loans (1):	ś	
One- to four-family	\$2,033	\$3,956
Lot loans	87	211
Construction or development	-	-
Home equity	158	360
Automobile	19	24
Credit cards and unsecured	10	12
Deposit accounts	-	-
Other consumer		<u>75</u>
Total	<u>2,307</u>	<u>4,638</u>
Foreclosed assets:		
One- to four-family	1,878	743
Consumer	74	18
Total	<u>1,952</u>	<u>761</u>
Total nonperforming assets	<u>\$4,259</u>	<u>\$5,399</u>
Total as a percentage of total assets	2.89%	3.70%
Performing troubled debt restructurings	\$1,952	\$1,366

<sup>(1)</sup> Includes \$0 of troubled debt restructurings classified as nonaccrual at December 31, 2012.

At December 31, 2012 and December 31, 2011, \$1.0 million and \$2.1 million, respectively, of our total nonaccruing loans related to loans made to subprime borrowers. For the year ended December 31, 2012, gross interest income which would have been recorded had all nonaccruing loans been current in accordance with their original terms amounted to approximately \$318,000, \$11,000 of which was included in interest income based on cash received.

**Other Loans of Concern.** In addition to the nonperforming assets set forth in the table above, as of December 31, 2012, there were 56 loans totaling \$3.2 million with respect to which known information about the possible credit problems of the borrowers have caused management to have doubts as to the ability of the borrowers to comply with present loan repayment terms and which may result in the future inclusion of such items in the nonperforming asset categories. These loans have been considered in management's determination of our allowance for loan losses.

Classified Assets. Federal regulations provide for the classification of loans and other assets, such as debt and equity securities considered by the Office of the Comptroller of the Currency to be of lesser quality, as "substandard," "doubtful" or "loss." An asset is considered "substandard" if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. "Substandard" assets include those characterized by the "distinct possibility" that the insured institution will sustain "some loss" if the deficiencies are not corrected. Assets classified as "doubtful" have all of the weaknesses in those classified "substandard," with the added characteristic that the weaknesses present make "collection or liquidation in full," on the basis of currently existing facts, conditions and values, "highly questionable and

improbable." Assets classified as "loss" are those considered "uncollectible" and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted.

When an insured institution classifies problem assets as either substandard or doubtful, it may establish general allowances for loan losses in an amount deemed prudent by management. General allowances represent loss allowances which have been established to recognize the risk associated with lending activities, but which, unlike specific allowances, have not been allocated to particular problem assets. When an insured institution classifies problem assets as "loss," it is required either to establish a specific allowance for losses equal to 100% of that portion of the asset so classified or to charge off such amount. An institution's determination as to the classification of its assets and the amount of its valuation allowances is subject to review by our bank regulators, which may order the establishment of additional general or specific loss allowances. Assets which do not currently expose us to sufficient risk to warrant classification in one of the aforementioned categories but require additional management oversight or possess minor credit weakness are designated by us as "special mention." We regularly review the problem assets in our portfolio to determine whether any assets require classification in accordance with applicable regulations. On the basis of management's review of our assets, at December 31, 2012, we had classified \$4.6 million of our loans as substandard, none as doubtful and none as loss, of which \$2.3 million was included in nonaccruing loans, including \$1.9 million that related to subprime borrowers. This total amount of classified loans represented 21.2% of our equity capital plus allowance for loan losses and 3.1% of our assets at December 31, 2012. We also had classified \$967,000 of our loans as special mention.

Allowance for Loan Losses. The allowance for loan losses is a valuation account that reflects our estimation of the losses in our loan portfolio to the extent they are reasonable to estimate. The allowance is maintained through provisions for loan losses that are charged to earnings in the period they are established. We charge losses on loans against the allowance for loan losses when we believe the collection of loan principal is unlikely. Recoveries on loans previously charged off are added back to the allowance.

At December 31, 2012, our allowance for loan losses was \$1.5 million, or 1.6% of our total loan portfolio and 66.5% of total nonperforming loans. This estimation is inherently subjective as it requires estimates and assumptions that are susceptible to significant revisions as more information becomes available or as future events change. The level of allowance is based on estimates and the ultimate losses may vary from these estimates. Large groups of smaller balance homogeneous loans, such as residential real estate, small commercial real estate, home equity and consumer loans, are evaluated in the aggregate using historical loss factors adjusted for current economic conditions. Loans to subprime borrowers are not considered separately when we establish our allowance for loan losses; however, losses on these loans are included in the historical loss factors we use. Assessing the allowance for loan losses is inherently subjective as it requires making material estimates, including the amount and timing of future cash flows expected to be received. In the opinion of management, the allowance, when taken as a whole, reflects estimated loan losses in our loan portfolio.

A loan is considered impaired when, based on current information and events, it is probable that we will be unable to collect the scheduled payments of principal or interest when due. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for residential mortgage loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Future additions to the allowance for loan losses may be necessary if economic and other conditions in the future differ substantially from the current operating environment. In addition, the Office of the Comptroller of the Currency as an integral part of its examination process, periodically reviews our loan and foreclosed assets portfolios and the related allowance for loan losses and valuation allowance for foreclosed assets. The Office of the Comptroller of the Currency may require the allowance for loan losses or the valuation allowance for foreclosed assets to be increased based on its review of information available at the time of the examination, which would negatively affect our earnings.

There were \$1.2 million and \$1.8 million in net loan charge-offs during the years ended December 31, 2012 and 2011, respectively.

The following table sets forth an analysis of our allowance for loan losses at the date indicated.

	Year Ended D	December 31,
-	2012	2011
·	(Dollars in	Thousands)
Balance at beginning of period	\$1,329	<u>\$1,621</u>
Charge-offs:		
One- to- four-family	611	790
Lot loans	128	135
Construction	-	-
Home equity	303	516
Automobile	18	29
Credit cards and unsecured	283	278
Deposit accounts	-	-
Other consumer	115	109
Total	_1,458	1,857
Recoveries:		
One- to- four-family	160	2
Lot loans	5	-
Construction	-	-
Home equity	23	1
Automobile	12	16
Credit cards and unsecured	52	66
Deposit accounts	-	-
Other consumer	1	8
Total	253	93
Net charge-offs	1,205	1,764
Additions charged to operations	1,409	1,472
Balance at end of period	<u>\$1,533</u>	<u>\$1,329</u>
Ratio of net charge-offs during the period to average loans		
	1.24%	1.59%
outstanding during the period	1,2470	1.3770
Ratio of net charge-offs during the period to average	24.200/	26.269/
nonperforming assets	24.30%	36.26%
Allowance as a percentage of nonperforming loans	66.45%	28.65%
Allowance as a percentage of total loans, net (end of period)	1.56%	1.30%

The following table sets forth the allocation of our allowance for loan losses by loan category and the percent of loans in each category to total loans receivable, net, at the dates indicated. The portion of the loan allowance allocated to each loan category does not represent the total available for losses which may occur within the loan category since the total loan loss allowance is a valuation reserve applicable to the entire loan portfolio. The distribution of our allowance for losses on loans at the dates indicated is summarized as follows:

	December 31,				
	2	012	2011		
		Percent of loans in		Percent of loans in	
		each		each	
		category to		category to	
	Amount	total loans	Amount	total loans	
		(Dollars in	thousands)		
One- to four-family	\$ 690	61.13%	\$ 475	67.71%	
Lot loans	88	6.41	144	7.11	
Construction	-	1.02	-	0.07	
Commercial real estate	78	8.00	-	-	
Home equity	343	10.61	235	12.29	
Automobile	9	3.10	39	2.40	
Credit cards and unsecured	231	7.66	337	7.90	
Deposit accounts	-	0.59	-	0.76	
Other consumer	94	<u> </u>	99	<u> </u>	
Total	\$1,533	<u>100.00</u> %	<u>\$1,329</u>	<u>100.00</u> %	

#### **Investment Activities**

Federal savings banks have the authority to invest in various types of liquid assets, including United States Treasury obligations, securities of various federal agencies, including callable agency securities, certain certificates of deposit of insured banks and savings institutions, certain bankers' acceptances, repurchase agreements and federal funds. Subject to various restrictions, federal savings banks may also invest their assets in investment grade commercial paper and corporate debt securities and mutual funds whose assets conform to the investments that the institution is otherwise authorized to make directly. See "How We Are Regulated - Sunshine Savings Bank -- Office of the Comptroller of the Currency Regulation" for a discussion of additional restrictions on our investment activities.

Our chief executive officer and chief financial officer have the basic responsibility for the management of our investment portfolio, subject to the direction and guidance of the Board of Directors. These officers consider various factors when making decisions, including the marketability, maturity and tax consequences of the proposed investment. The maturity structure of investments will be affected by various market conditions, including the current and anticipated slope of the yield curve, the level of interest rates, the trend of new deposit inflows, and the anticipated demand for funds via deposit withdrawals and loan originations and purchases.

Our investment portfolio has historically been a small portion of our assets because we attempt to be fully invested in loans. We may, however, utilize our borrowing capacity at the Federal Home Loan Bank ("FHLB") Atlanta to purchase investment grade securities to leverage our balance sheet and increase our net interest income. In addition, we invested the net proceeds from our recently completed this stock offering in short-term liquid assets such as U.S. Government and federal agency securities of various maturities, mortgage-backed or other marketable securities, deposits in other financial institutions, or a combination thereof, until they can be deployed in an orderly fashion. The general objectives of our investment portfolio will be to provide liquidity when loan demand is high, to assist in maintaining earnings when loan demand is

low and to maximize earnings while satisfactorily managing risk, including credit risk, reinvestment risk, liquidity risk and interest rate risk. Our investment quality will emphasize safer short term investments with the yield on those investments secondary to not taking unnecessary risk with the available funds of Sunshine Savings Bank. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Asset/Liability Management."

We do not currently participate in hedging programs, interest rate caps, floors or swaps, or other activities involving the use of off-balance sheet derivative financial instruments and have no present intention to do so. Further, we do not invest in securities which are not rated investment grade.

The following table sets forth the composition of our securities portfolio and other investments at the dates indicated. All securities at the dates indicated have been classified as held to maturity. At December 31, 2012, our securities portfolio did not contain securities of any issuer with an aggregate book value in excess of 10% of our equity capital, excluding those issued by the United States Government or its agencies or United States government sponsored entities.

	December 31,					
	2012	2	2011			
	Amortized Cost	Fair Value	Amortized Cost	Fair Value		
		(Dollars in	thousands)			
Held to maturity:						
Agency mortgage-backed securities  Total investment securities	\$15,441 \$15,441	\$15,658 \$15,658	\$ 9,835 \$ 9,835	\$10,088 \$10,088		
Federal Home Loan Bank stock	218	218	247	247		
Total securities	<u>\$ 15,659</u>	<u>\$ 15,876</u>	<u>\$10,082</u>	<u>\$10,335</u>		

The composition and contractual maturities of the investment securities portfolio as of December 31, 2012, excluding FHLB Bank stock, are indicated in the following table. Maturities are based on the final contractual payment dates, and do not reflect the impact of prepayments or early redemptions that may occur.

	Over 5 to 10 years		Over 10 years		Total Securities		
	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield	Fair Value
Held to maturity securities: Agency mortgage- backed securities	\$ 3,179	3.31%	(Do \$ 12,262	ollars in thousand	\$15,441	1.60%	\$15,658

#### **Sources of Funds**

*General.* Our sources of funds are primarily deposits, borrowings, payments of principal and interest on loans and funds provided from operations.

**Deposits.** Our current deposit products include checking, savings, and money market accounts, and certificates of deposit accounts ranging in terms from seven months to 60 months, and individual retirement accounts with terms starting at 12 months. Deposit account terms vary, primarily as to the required minimum balance amount, the amount of time that the funds must remain on deposit and the applicable interest rate. We solicit deposits primarily in our market area. At December 31, 2012, we had no brokered, Internet or wholesale deposits. We primarily rely on competitive pricing policies, marketing and customer service to attract and retain these deposits. As of December 31, 2012, core deposits, which we define as our non-certificate or non-time deposit accounts, represented approximately 74.2% of total deposits.

The flow of deposits is influenced significantly by general economic conditions, changes in money market and prevailing interest rates and competition. The variety of deposit accounts we offer has allowed us to be competitive in obtaining funds and to respond with flexibility to changes in consumer demand. We have become more susceptible to short-term fluctuations in deposit flows as customers have become more interest rate conscious. We try to manage the pricing of our deposits in keeping with our asset/liability management, liquidity and profitability objectives, subject to competitive factors. Based on our experience, we believe that our deposits are relatively stable sources of funds. Despite this stability, our ability to attract and maintain these deposits and the rates paid on them has been and will continue to be significantly affected by market conditions.

Certificates of deposit represent 25.8% of our deposits. Our liquidity could be reduced if a significant amount of certificates of deposit, maturing within a short period of time, were not renewed. Historically, a significant portion of the certificates of deposit remain with us after they mature and we believe that this will continue. However, the need to retain these time deposits could result in an increase in our cost of funds.

Voor Ended

The following table sets forth our deposit flows during the periods indicated.

	Year Ended December 31,			
<del></del>	2012	2011		
	(Dollars in t	housands)		
Opening balance	\$119,416	\$133,757		
Net Deposits (Withdrawals)	1,693	(15,289)		
Interest credited	<u>553</u>	948		
Ending balance	<u>\$121,662</u>	<u>\$119,416</u>		
Net increase (decrease)	<u>\$ 2,246</u>	<u>\$ (14,341)</u>		
Percent increase (decrease)	1.9%	(10.7)%		

The following table sets forth the dollar amount of savings deposits in the various types of deposit programs offered by us at the dates indicated.

	December 31,			
	2012		20	011
		Percent of		Percent of
	Amount	total	Amount	total
		(Dollars in	thousands)	
Transactions and Savings Deposits:				
Non interest-bearing demand	\$ 23,185	19.1%	\$ 21,827	18.3%
Statement savings	28,098	23.1	27,700	23.2
Money market	31,910	26.2	27,028	22.6
IRA	<u>7,106</u>	5.8	<u>6,571</u>	<u>5.5</u>
Total non-certificates	90,299	_74.2	83,126	69.6
Certificates:				
$0.\ 00-0.60\%$	21,947	18.0	8,929	7.5
0.61 – 1.00%	4,262	3.5	17,999	15.1
1.01 – 5.13%	5,154	4.3	9,362	<u>7.8</u>
Total certificates	31,363	25.8	<u>36,290</u>	30.4
Total deposits	<u>\$ 121,662</u>	<u>100.0</u> %	\$119 <u>,416</u>	<u>100.0</u> %

The following table shows rate and maturity information for our certificates of deposit at December 31, 2012.

	0.00-	0.61-	1.01-		Percent of
	0.60%	1.00%_	5.13%	Total	Total
		(D	ollars in the	ousands)	
Certificate accounts					
maturing in quarter ending:					
March 31, 2013	\$ 4,333	\$ 527	\$ 896	\$ 5,756	18.4%
June 30, 2013	4,697	924	662	6,283	20.0
September 30, 2013	4,810	771	285	5,866	18.7
December 31, 2013	6,478	151	550	7,179	22.9
March 31, 2014	534	258	183	975	3.1
June 30, 2014	620	522	169	1,311	4.2
September 30, 2014	180	183	467	830	2.6
December 31, 2014	279	10	143	432	1.4
March 31, 2015	-	344	230	574	1.8
June 30, 2015	-	78	156	234	0.7
September 30, 2015	7	340	173	520	1.7
December 31, 2015	9	14	143	166	0.5
Thereafter		140	1,097	1,237	4.0
Total	\$ 21,947	\$ 4,262	\$ 5,154	\$ 31,363	100.00%
Percent of total	70.0%	13.6%	16.4%	100.00%	

The following table indicates the amount of our certificates of deposit and other deposits by time remaining until maturity as of December 31, 2012.

	Maturity				
		Over	Over	Over	
	3 months	3 to 6	6 to 12	12	
_	or less	months	months	months	<u>Total</u>
	(In thousands)				
Certificates of deposit less than \$100,000 Certificates of deposit of \$100,000 or	\$ 4,634	\$ 4,857	\$ 9,182	\$ 4,191	\$ 22,870
more	1,122	1,426	3,863	2,082	8,493
Total certificates of deposit	<u>\$ 5,756</u>	<u>\$ 6,283</u>	<u>\$ 13,045</u>	<u>\$ 6,273</u>	<u>\$31,363</u>

We are a member of and may obtain advances from the FHLB of Atlanta, which is part of the Federal Home Loan Bank System. The twelve regional Federal Home Loan Bank's provide a central credit facility for their member institutions. These advances are provided upon the security of certain of our mortgage loans and mortgage-backed securities. These advances may be made pursuant to several different credit programs, each of which has its own interest rate, range of maturities and call features, and all long-term advances are required to provide funds for residential home financing. At December 31, 2012 and December 31, 2011, we had no FHLB advances or other borrowings outstanding. At December 31, 2012, we had the ability to borrow approximately \$14.6 million from the FHLB of Atlanta. We may rely in part on long-term FHLB advances to fund asset and loan growth. We are required to own stock in the FHLB of Atlanta based on the amount of our advances. At December 31, 2012, we had \$218,000 in that stock.

#### **Subsidiary and Other Activities**

As a federally chartered savings bank, Sunshine Savings Bank is permitted by Office of the Comptroller of the Currency regulations to invest up to 2% of our assets, or \$2.9 million at December 31, 2012, in the stock of, or loans to, service corporation subsidiaries. We may invest an additional 1% of our assets in service corporations where such additional funds are used for inner-city or community development purposes. Sunshine Savings Bank has one subsidiary, Sunshine Member Insurance Services, Inc. ("SMSI"), which was established to sell automobile warranty and credit life and disability insurance products associated with loan products. Our investment in SMSI as of December 31, 2012 was \$100.

#### Competition

We face strong competition in attracting deposits. Competition in originating real estate loans comes primarily from other savings institutions, commercial banks, credit unions, life insurance companies and mortgage bankers. Other savings institutions, commercial banks, credit unions and finance companies provide vigorous competition in consumer lending. Commercial business competition is primarily from local commercial banks. We compete because we believe we consistently deliver high-quality, personal service to our customers that result in a high level of customer satisfaction.

Our market area has a high concentration of financial institutions, many of which are branches of large money center and regional banks that have resulted from the consolidation of the banking industry in Florida and other eastern states. These include large national lenders and others in our market area that have greater resources than we do and offer services that we do not provide. For example, we do not offer trust services and do not actively seek out multifamily loans. Customers who seek "one-stop shopping" may be drawn to institutions that offer services that we do not.

We attract our deposits through our branch office system. Competition for those deposits is principally from other savings institutions, commercial banks and credit unions located in the same community, as well as mutual funds and other alternative investments. We compete for these deposits by offering superior service and a variety of deposit accounts at competitive rates. Based on the most recent

branch deposit data provided by the FDIC, Sunshine Savings Bank's share of deposits in the Tallahassee, Florida Metropolitan Statistical Area was approximately 2.65%.

#### How We Are Regulated

General. Set forth below is a brief description of certain laws and regulations that are applicable to Sunshine Financial and Sunshine Savings Bank. The description of these laws and regulations, as well as descriptions of laws and regulations contained elsewhere herein, does not purport to be complete and is qualified in its entirety by reference to the applicable laws and regulations. Legislation is introduced from time to time in the United States Congress that may affect the operations of Sunshine Financial and Sunshine Savings Bank . In addition, the regulations governing us may be amended from time to time. Any such legislation or regulatory changes in the future could adversely affect our operations and financial condition.

The Office of the Comptroller of the Currency has extensive enforcement authority over all savings associations, including Sunshine Savings Bank. The Federal Reserve has the same type of authority over Sunshine Financial. This enforcement authority includes, among other things, the ability to assess civil money penalties, to issue cease-and-desist or removal orders and to initiate injunctive actions. In general, these enforcement actions may be initiated for violations of laws and regulations and unsafe or unsound practices. Other actions or inactions may provide the basis for enforcement action, including misleading or untimely reports filed with the Office of the Comptroller of the Currency or Federal Reserve. Except under certain circumstances, public disclosure of final enforcement actions by the Office of the Comptroller of the Currency or Federal Reserve is required by law.

Recently Enacted Regulatory Reform. On July 21, 2010, the President signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act. This Act imposes new restrictions and an expanded framework of regulatory oversight for financial institutions, including depository institutions. In addition, the new law changed the jurisdictions of existing bank regulatory agencies and in particular transferred the regulation of federal savings associations from the Office of Thrift Supervision to the Office of the Comptroller of the Currency effective July 21, 2011. At the same time, responsibility for regulation of savings and loan holding companies was transferred to the Federal Reserve. The new law also established a Consumer Protection Bureau (CFPB) within the Federal Reserve. The following discussion summarizes significant aspects of the new law that may affect Sunshine Savings Bank and Sunshine Financial. Regulations implementing many of these changes have not been promulgated, so we cannot determine the full impact on our business and operations at this time.

The following aspects of the financial reform and consumer protection act are related to the operations of Sunshine Savings Bank:

- The Office of Thrift Supervision was merged into the Office of the Comptroller of the Currency and the authority of the FDIC and Federal Reserve restructured. The federal thrift charter is preserved with the Federal Reserve given authority over savings and loan holding companies. The regulations of the Office of Thrift Supervision remain in effect except as modified by the Office of the Comptroller of the Currency or the Federal Reserve. There have been no substantial modifications to these regulations.
- The CFPB is empowered to exercise broad regulatory, supervisory and enforcement authority with respect to both new and existing consumer financial protection laws. Smaller financial institutions, like Sunshine Savings Bank, will be subject to supervision and enforcement by their primary federal banking regulator with respect to federal consumer financial protection laws.
- The Federal Deposit Insurance Act was amended to direct federal regulators to require depository institution holding companies to serve as a source of strength for their depository institution subsidiaries.

- Tier 1 capital treatment for "hybrid" capital items like trust preferred securities is eliminated subject to various grandfathering and transition rules.
- The prohibition on payment of interest on demand deposits was repealed.
- State consumer financial protection law will be preempted only if it would have a discriminatory
  effect on a federal savings association or is preempted by any other federal law. The Office of the
  Comptroller of the Currency must make a preemption determination with respect to a state
  consumer financial protection law on a case-by-case basis with respect to a particular state law or
  other state law with substantively equivalent terms.
- Deposit insurance is permanently increased to \$250,000 and unlimited deposit insurance for noninterest-bearing transaction accounts was extended through December 31, 2012.
- The deposit insurance assessment base for FDIC insurance is the depository institution's total average assets minus the sum of its average tangible equity during the assessment period.
- The minimum reserve ratio of the Deposit Insurance Fund ("DIF") increased to 1.35 percent of estimated annual insured deposits; however, the FDIC is directed to "offset the effect" of the increased reserve ratio for insured depository institutions with total consolidated assets of less than \$10 billion.
- New regulatory capital rules are required for all FDIC-insured institutions and their holding companies.

Sunshine Savings Bank. Sunshine Savings Bank, as a federally chartered savings bank, is subject to regulation and oversight by the Office of the Comptroller of the Currency extending to all aspects of its operations. This regulation of Sunshine Savings Bank is intended for the protection of depositors and not for the purpose of protecting shareholders. Sunshine Savings Bank is required to maintain minimum levels of regulatory capital and will be subject to some limitations on the payment of dividends to Sunshine Financial See "- Capital Requirements for Sunshine Savings Bank" and "-Limitations on Dividends and Other Capital Distributions." Sunshine Savings Bank also is subject to regulation and examination by the FDIC, which insures the deposits of Sunshine Savings Bank to the maximum extent permitted by law.

Office of the Comptroller of the Currency. The investment and lending authority of Sunshine Savings Bank is prescribed by federal laws and regulations and Sunshine Savings Bank is prohibited from engaging in any activities not permitted by such laws and regulations.

As a federally chartered savings bank, Sunshine Savings Bank is required to meet a qualified thrift lender test. This test requires Sunshine Savings Bank to have at least 65% of its portfolio assets, as defined by statute, in qualified thrift investments on a monthly average for nine out of every 12 months on a rolling basis. As an alternative, Sunshine Savings Bank may maintain 60% of its assets in those assets specified in Section 7701(a) (19) of the Internal Revenue Code. Under either test, Sunshine Savings Bank is required to maintain a significant portion of its assets in residential-housing-related loans and investments. Any institution that fails to meet the qualified thrift lender ("QTL") test must become subject to certain restrictions on its operations and limit its dividends to amounts approved by the Office of the Comptroller of the Currency and the Federal Reserve that are necessary to meet obligations of a company that controls the institution and would be permissible for a national bank, unless it meets the test as specified, and thereafter remains a qualified thrift lender. An institution that fails the test a second time must be subjected to the restrictions and is subject to enforcement action. Any holding company of an institution that fails the test and does not re-qualify within a year must register, and be subject to the same requirements, as become a bank holding company. If such an institution has not converted to a bank within three years after it failed the test, it must divest all investments

and cease all activities not permissible for both a national bank and a savings association. As of December 31, 2012, Sunshine Savings Bank met the QTL test.

Sunshine Savings Bank is subject to a 35% of total assets limit on consumer loans, commercial paper and corporate debt securities, and a 20% limit on commercial non-mortgage loans. At December 31, 2012, Sunshine Savings Bank had 15.6% of its assets in consumer loans, commercial paper and corporate debt securities and 0.02% assets in commercial non-mortgage loans.

Our relationship with our depositors and borrowers is regulated to a great extent by federal laws and regulations, especially in such matters as the ownership of savings accounts and the form and content of our mortgage requirements. In addition, the branching authority of Sunshine Savings Bank is regulated by the Office of the Comptroller of the Currency. Sunshine Savings Bank is generally authorized to branch nationwide.

Sunshine Savings Bank is subject to a statutory lending limit on aggregate loans to one person or a group of persons combined because of certain common interests. That limit is equal to 15% of our unimpaired capital and surplus, except that for loans fully secured by readily marketable collateral, the limit is increased to 25%. At December 31, 2012, Sunshine Savings Bank's lending limit under this restriction was \$4.7 million. We have no loans in excess of our lending limit.

We are subject to periodic examinations by the Office of the Comptroller of the Currency. During these examinations, the examiners may require Sunshine Savings Bank to provide for higher general or specific loan loss reserves, which can impact our capital and earnings. As a federally chartered savings bank, Sunshine Savings Bank is subject to a semi-annual assessment, based upon its total assets, to fund the operations of the Office of the Comptroller of the Currency.

The Office of the Comptroller of the Currency has adopted guidelines establishing safety and soundness standards on such matters as loan underwriting and documentation, asset quality, earnings standards, internal controls and audit systems, interest rate risk exposure and compensation and other employee benefits. Any institution that fails to comply with these standards must submit a compliance plan.

*Insurance of Accounts and Regulation by the FDIC.* The DIF of the FDIC insures deposit accounts in Sunshine Savings Bank up to \$250,000 per separately insured depositor.

The FDIC assesses deposit insurance premiums on each FDIC-insured institution quarterly based on annualized rates for one of four risk categories applied to its deposits, subject to certain adjustments. Each institution is assigned to one of four risk categories based on its capital, supervisory ratings and other factors. Well capitalized institutions that are financially sound with only a few minor weaknesses are assigned to Risk Category I. Risk Categories II, III and IV present progressively greater risks to the DIF.

As a result of a decline in the reserve ratio (the ratio of the net worth of the DIF to estimated insured deposits) and concerns about expected failure costs and available liquid assets in the DIF, the FDIC adopted a rule requiring each insured institution to prepay on December 30, 2009 the estimated amount of its quarterly assessments for the fourth quarter of 2009 and all quarters through the end of 2012 (in addition to the regular quarterly assessment for the third quarter due on December 30, 2009). The prepaid amount is recorded as an asset with a zero risk weight and the institution will continue to record quarterly expenses for deposit insurance. For purposes of calculating the prepaid amount, assessments are measured at the institution's assessment rate as of September 30, 2009, with a uniform increase of 3 basis points effective January 1, 2011, and are based on the institution's assessment base for the third quarter of 2009, with growth assumed quarterly at annual rate of 5%. If events cause actual assessments during the prepayment period to vary from the prepaid amount, institutions will pay excess assessments in cash, or receive a rebate of prepaid amounts not exhausted after collection of assessments due on June 13, 2013, as applicable. Collection of the prepayment

does not preclude the FDIC from changing assessment rates or revising the risk-based assessment system in the future.

The Dodd-Frank Wall Street Reform and Consumer Protection Act requires FDIC's deposit insurance assessments to be based on assets instead of deposits. The FDIC has issued rules for this purpose, under which the assessment base is average total assets minus Tier 1 capital. Under the rules for institutions with assets of less than 10.0 billion, for Risk Category I, initial base assessment rates are 5 to 9 basis points, and after adjustments for unsecured debt issued by an institution, total base assessment rates are 2.5 to 9 basis points, subject to increases for institutions that hold unsecured debt of other FDIC-insured institutions. For Risk Categories II – IV, initial base assessment rates are 14 to 35 basis points, subject to adjustments for unsecured debt issued by an institution and brokered deposits, such that total base assessment rates are 9 to 45 basis points, subject to increases for institutions that hold unsecured debt of other FDIC-insured institutions.

Transactions with Affiliates. Transactions between Sunshine Savings Bank and its affiliates are required to be on terms as favorable to the institution as transactions with non-affiliates; certain of these transactions, such as loans to an affiliate, are restricted to a percentage of Sunshine Savings Bank's capital, and loans to affiliates require eligible collateral in specified amounts. In addition, Sunshine Savings Bank may not lend to any affiliate engaged in activities not permissible for a bank holding company or acquire the securities of most affiliates. Sunshine Financial is an affiliate of Sunshine Savings Bank. The Sarbanes-Oxley Act of 2002 generally prohibits loans by Sushine Financial to its executive officers and directors. However, the law contains a specific exception for loans by a depository institution to its executive officers and directors in compliance with federal banking laws. Under such laws, Sunshine Savings Bank's authority to extend credit to executive officers, directors and 10% shareholders ("insiders"), as well as entities such persons control, is limited. The laws limit both the individual and aggregate amount of loans that Sunshine Savings Bank may make to insiders based, in part, on Sunshine Savings Bank's capital level and requires that certain board approval procedures be followed. Such loans are required to be made on terms substantially the same as those offered to unaffiliated individuals and not involve more than the normal risk of repayment. There is an exception for loans made pursuant to a benefit or compensation program that is widely available to all employees of the institution and does not give preference to insiders over other employees. Loans to executive officers are subject to additional limitations based on the type of loan involved.

Capital Requirements for Sunshine Savings Bank. Sunshine Savings Bank is required to maintain specified levels of regulatory capital under regulations of the Office of the Comptroller of the Currency. Office of the Comptroller of the Currency regulations state that to be "adequately capitalized," an institution must have a leverage ratio of at least 4.0%, a Tier 1 risk-based capital ratio of at least 4.0% and a total risk-based capital ratio of at least 8.0%. To be "well capitalized," an institution must have a leverage ratio of at least 5.0%, a Tier 1 risk-based capital ratio of at least 6.0% and a total risk-based capital ratio of at least 10.0%. An institution that is not well capitalized is subject to certain restrictions on its interest rates on deposits and brokered deposits

The term "leverage ratio" means the ratio of Tier 1 capital to adjusted total assets. The term "Tier 1 risk-based capital ratio" means the ratio of Tier 1 capital to risk-weighted assets. The term "total risk-based capital ratio" means the ratio of total capital to risk-weighted assets.

The term "Tier 1 capital" generally consists of common shareholders' equity and retained earnings and certain noncumulative perpetual preferred stock and related earnings, excluding most intangible assets. At December 31, 2012, Sunshine Savings Bank had \$166,000 of goodwill, no other assets, or disallowed servicing assets and \$2.6 million of deferred tax assets excluded from Tier 1 capital.

"Total capital" consists of the sum of an institution's Tier 1 capital and the amount of its Tier 2 capital up to the amount of its Tier 1 capital. Tier 2 capital consists generally of certain cumulative and other perpetual preferred stock, certain subordinated debt and other maturing capital instruments, the amount of the

institution's allowance for loan and lease losses up to 1.25% of risk-weighted assets and certain unrealized gains on equity securities.

Risk-weighted assets are determined under the Office of the Comptroller of the Currency capital regulations, which assign to every asset, including certain off-balance sheet items, a risk weight ranging from 0% to 200% based on the inherent risk of the asset. The Office of the Comptroller of the Currency is authorized to require Sunshine Savings Bank to maintain an additional amount of total capital to account for concentrations of credit risk, levels of interest rate risk, equity investments in non-financial companies and the risks of non-traditional activities or other supervisory concerns. Institutions that are not well capitalized are subject to certain restrictions on brokered deposits and interest rates on deposits.

The Office of the Comptroller of the Currency is authorized, and under certain circumstances required, to take certain actions against savings banks that fail to meet the minimum ratios for an "adequately capitalized institution." Any such institution must submit a capital restoration plan and, without prior regulatory approval, generally may not increase its assets, acquire another institution, establish a branch, engage in any new activities, or make capital distributions. The Office of the Comptroller of the Currency is authorized to impose the additional restrictions on institutions that are less than adequately capitalized.

Office of the Comptroller of the Currency regulations state that any institution that fails to comply with its capital plan or has Tier 1 risk-based or core capital ratios of less than 3.0% or a total risk-based capital ratio of less than 6.0% is considered "significantly undercapitalized" and must be made subject to one or more additional specified actions and operating restrictions that may cover all aspects of its operations and may include a forced merger or acquisition of the institution. An institution with tangible equity to total assets of less than 2.0% is "critically undercapitalized" and becomes subject to further mandatory restrictions on its operations. The Office of the Comptroller of the Currency generally is authorized to reclassify an institution into a lower capital category and impose the restrictions applicable to such category if the institution is engaged in unsafe or unsound practices or is in an unsafe or unsound condition. The imposition by the Office of the Comptroller of the Currency of any of these measures on Sunshine Savings Bank may have a substantial adverse effect on its operations and profitability. In general, the FDIC must be appointed receiver for a critically undercapitalized institution whose capital is not restored within the time provided. When the FDIC as receiver liquidates an institution, the claims of depositors and the FDIC as their successor (for deposits covered by FDIC insurance) have priority over other unsecured claims against the institution.

At December 31, 2012, Sunshine Savings Bank was considered a "well-capitalized" institution under Office of the Comptroller of the Currency regulations. Regulatory capital is discussed further in Note 17 of the Notes to Consolidated Financial Statements contained herein. New capital regulations are required by the Dodd-Frank Act by 18 months from the date of enactment. We cannot predict what impact such new regulations may have.

New Proposed Capital Rules. The federal banking agencies have proposed rules that would substantially amend the regulatory risk-based capital rules applicable to Sunshine Savings Bank and Sunshine Financial. The proposed rules would implement the "Basel III" regulatory capital reforms and changes required by the Dodd-Frank Act. "Basel III" refers to various documents released by the Basel Committee on Banking Supervision. As published, the proposed rules contemplated a general effective date of January 1, 2013, and, for certain provisions, various phase-in periods and later effective dates. However, the federal banking agencies have announced that the proposed rules will not be effective on January 1, 2013. The agencies have not adopted final rules or published any modifications to the proposed rules. The proposed rules as published are summarized below. It is not possible to predict when or in what form final regulations may be adopted. The proposed rules include new minimum capital ratios, to be phased in until fully effective on January 1, 2015, and would refine the definitions of what constitutes "capital" for purposes of calculating those ratios. The proposed new minimum capital ratios would be: (i) a new common equity Tier 1 capital ratio of 4.5%; (ii) a Tier 1 capital ratio of 6% (increased from 4%); (iii) a total capital ratio of 8% (unchanged from current rules); and (iv) a Tier 1 leverage ratio of 4%. The proposed rules would also establish a "capital"

conservation buffer" requirement of 2.5% above each of the new regulatory minimum capital ratios to be phased in starting on January 1, 2016 and fully effective on January 1, 2019. An institution would be subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if any of its capital levels fell below the buffer amount. The proposed rules also implement other revisions to the current capital rules, such as recognition of all unrealized gains and losses on available for sale debt and equity securities, and provide that instruments that will no longer qualify as capital would be phased out over time. The federal banking agencies also proposed revisions, effective January 1, 2015, to the prompt corrective action framework which is designed to place restrictions on insured depository institutions if their capital levels show signs of weakness. Under the prompt corrective action requirements, insured depository institutions would be required to meet the following in order to qualify as "well capitalized:" (i) a common equity Tier 1 risk-based capital ratio of 6.5%; (ii) a Tier 1 risk-based capital ratio of 8% (increased from 6%); (iii) a total risk-based capital ratio of 10% (unchanged from current rules); and (iv) a Tier 1 leverage ratio of 5% (unchanged from the current rules). The proposed rules set forth certain changes for the calculation of risk-weighted assets, effective January 1, 2015. In particular, the proposed rules would establish riskweighting categories generally ranging from 0% for U.S. government and agency securities to 600% for certain equity exposures. Specifics include, among others: For residential mortgage exposures, changing the current 50% risk weight for high-quality seasoned mortgages and 100% risk-weight for all other mortgages to risk weights between 35% and 200% depending upon the LTV ratio and other factors (but VA and FHA guaranteed loans would have 0% risk weight); Applying a 150% risk weight instead of a 100% risk weight for certain high volatility commercial real estate acquisition, development and construction loans; Assigning a 150% risk weight to exposures (other than residential mortgage exposures) that are 90 days past due; and Providing for a 20% credit conversion factor for the unused portion of a commitment with an original maturity of one year or less that is not unconditionally cancellable (currently set at 0%).

Savings and Loan Holding Company Act and Change in Bank Control Act. Any company, except a bank holding company, that acquires control of a savings association or savings and loan holding company becomes a "savings and loan holding company" subject to registration, examination and regulation by the Federal Reserve and must obtain the prior approval of the Federal Reserve under the Savings and Loan Holding Company Act before obtaining control of a savings association or savings and loan holding company. A bank holding company must obtain the prior approval of the Federal Reserve under the Bank Holding Company Act before obtaining control of a savings association or savings and loan holding company and remains subject to regulation under the Bank Holding Company Act. The term "company" includes corporations, partnerships, associations, and certain trusts and other entities. "Control" of a savings association or savings and loan holding company is deemed to exist if a company has voting control, directly or indirectly of at least 25% of any class of the savings association's voting stock or controls in any manner the election of a majority of the directors of the savings association or savings and loan holding company, and may be presumed under other circumstances, including, but not limited to, holding 10% or more of a class of voting securities if the institution has a class of registered securities. Control may be direct or indirect and may occur through acting in concert with one or more other persons. In addition, a savings and loan holding company must obtain Federal Reserve approval prior to acquiring voting control of more than 5% of any class of voting stock of another savings association or another savings association holding company. A provision limiting the acquisition by a bank holding company of more than 5% of the outstanding voting stock of any company is included in the Bank Holding Company Act.

Accordingly, the prior approval of the Federal Reserve Board would be required:

- before any savings and loan holding company or bank holding company could acquire 5% or more of the common stock of Sunshine Financial or Sunshine Savings Bank; and
- before any other company could acquire 25% or more of the common stock of Sunshine Financial or Sunshine Savings Bank, and may be required for an acquisition of as little as 10% of such stock.

In addition, persons that are not companies are subject to the same or similar definitions of control with respect to savings and loan holding companies and savings associations. As such, prior regulatory approval is required from the Federal Reserve in the case of control of a savings and loan holding company and from the Office of the Comptroller of the Currency in the case of control of a savings association when a person(s) rather than a holding company seeks control of a savings and loan holding company or a savings association.

Community Reinvestment and Consumer Protection Laws. In connection with its lending and other activities, Sunshine Savings Bank is subject to a number of federal laws designed to protect customers and promote lending to various sectors of the economy and population. These include the Equal Credit Opportunity Act, the Truth-in-Lending Act, the Home Mortgage Disclosure Act, the Real Estate Settlement Procedures Act, and the Community Reinvestment Act ("CRA"). In addition, federal banking regulators, pursuant to the Gramm-Leach-Bliley Act, have enacted regulations limiting the ability of banks and other financial institutions to disclose nonpublic consumer information to non-affiliated third parties. The regulations require disclosure of privacy policies and allow consumers to prevent certain personal information from being shared with non-affiliated parties.

The CRA requires the appropriate federal banking agency, in connection with its examination of a bank, to assess the bank's record in meeting the credit needs of the communities served by the bank, including low and moderate income neighborhoods. Under the CRA, institutions are assigned a rating of "outstanding," "satisfactory," "needs to improve," or "substantial non-compliance." Sunshine Savings Bank received an "outstanding" rating in its most recent CRA evaluation.

Bank Secrecy Act / Anti-Money Laundering Laws. Sunshine Savings Bank is subject to the Bank Secrecy Act and other anti-money laundering laws and regulations, including the USA PATRIOT Act of 2001. These laws and regulations require Sunshine Savings Bank to implement policies, procedures, and controls to detect, prevent, and report money laundering and terrorist financing and to verify the identity of their customers. Violations of these requirements can result in substantial civil and criminal sanctions. In addition, provisions of the USA PATRIOT Act require the federal financial institution regulatory agencies to consider the effectiveness of a financial institution's anti-money laundering activities when reviewing mergers and acquisitions.

Limitations on Dividends and Other Capital Distributions. Office of the Comptroller of the Currency regulations impose various restrictions on the ability of savings institutions, including Sunshine Savings Bank, to make distributions of capital, which include dividends, stock redemptions or repurchases, cash-out mergers and other transactions charged to the capital account. Sunshine Savings Bank must file a notice with the Office of the Comptroller of the Currency and the Federal Reserve before making any capital distribution. Sunshine Savings Bank generally may make capital distributions during any calendar year in an amount up to 100% of net income for the year-to-date plus retained net income for the two preceding years, so long as it is well-capitalized after the distribution. If Sunshine Savings Bank, however, proposes to make a capital distribution when it does not meet its capital requirements (or will not following the proposed capital distribution) or that will exceed these net income-based limitations, it must obtain the Office of the Comptroller of the Currency's approval prior to making such distribution. The Office of the Comptroller of the Currency may object to any distribution based on safety and soundness concerns. Additional restrictions on Sunshine Savings Bank dividends may apply if the bank fails the QTL test.

Dividends from Sunshine Financial may depend, in part, upon its receipt of dividends from Sunshine Savings Bank. No insured depository institution may make a capital distribution if, after making the distribution, the institution would be undercapitalized.

Federal Home Loan Bank System. Sunshine Savings Bank is a member of the Federal Home Loan Bank of Atlanta, one of the 12 regional Federal Home Loan Banks in the Federal Home Loan Bank System. The Federal Home Loan Bank System provides a central credit facility for member institutions. As a member

of the Federal Home Loan Bank of Atlanta, Sunshine Savings Bank is required to hold shares of capital stock in that Federal Home Loan Bank. Sunshine Savings Bank was in compliance with this requirement with an investment in Federal Home Loan Bank stock at December 31, 2012 of \$218,000.

#### Regulation of Sunshine Financial

Sunshine Financial. As a savings and loan holding company, Sunshine Financial is subject to regulation, supervision and examination by the Federal Reserve. Applicable federal law and regulations limit the activities of Sunshine Financial and require the approval of the Federal Reserve for any acquisition of a subsidiary, including another financial institution or holding company thereof. In addition, the Federal Reserve has enforcement authority over Sunshine Financial and its non-savings institution subsidiaries. Among other things, this authority permits the Federal Reserve to restrict or prohibit activities that are determined to be a serious risk to Sunshine Savings Bank.

**Permissible Activities.** Pursuant to federal law and regulations and policy, a savings and loan holding company such as Sunshine Financial may generally engage in the activities permitted for financial holding companies under Section 4(k) of the Bank Holding Company Act and certain other activities that have been authorized for savings and loan holding companies by regulation.

Federal law prohibits a savings and loan holding company from, directly or indirectly or through one or more subsidiaries, acquiring more than 5% of the voting stock of another savings association, or savings and loan holding company thereof, without prior written approval of the Federal Reserve or from acquiring or retaining, with certain exceptions, more than 5% of the voting stock of a non-subsidiary holding company or savings association. A savings and loan holding company is also prohibited from acquiring more than 5% of the voting stock of a company engaged in activities other than those authorized by federal law, from engaging in activities that would constitute a serious risk to the safety and soundness of its subsidiary bank or from acquiring or retaining control of a depository institution that is not insured by the FDIC. In evaluating applications by holding companies to acquire savings associations, the Federal Reserve must consider the financial and managerial resources and future prospects of the company and institution involved, the effect of the acquisition on the risk to the insurance funds, the convenience and needs of the community and competitive factors.

The Federal Reserve is prohibited from approving any acquisition that would result in a multiple savings and loan holding company controlling savings associations in more than one state, except: (i) the approval of interstate supervisory acquisitions by savings and loan holding companies; and (ii) the acquisition of a savings association in another state if the laws of the state of the target savings association specifically permit such acquisitions. The states vary in the extent to which they permit interstate savings and loan holding company acquisitions.

Capital Requirements for Sunshine Financial. Under the Dodd-Frank Act, savings and loan holding companies will not be subject to capital requirements established by the Federal Reserve until 2015. The Federal Reserve, however, expects Sunshine Financial to support Sunshine Savings Bank, including providing additional capital to Sunshine Savings Bank when it does not meet its capital requirements. Under the Dodd-Frank Act, the federal banking regulators must require any company that controls an FDIC-insured depository institution to serve as a source of strength for the institution, with the ability to provide financial assistance if the institution suffers financial distress. These and other Federal Reserve policies may restrict Sunshine Financial Inc.'s ability to pay dividends.

**Federal Securities Law.** The stock of Sunshine Financial is registered with the SEC under the Securities Exchange Act of 1934, as amended. Sunshine Financial is subject to the information, proxy solicitation, insider trading restrictions and other requirements of the SEC under the Securities Exchange Act of 1934.

Sunshine Financial stock held by persons who are affiliates of Sunshine Financial may not be resold without registration unless sold in accordance with certain resale restrictions. Affiliates are generally considered to be officers, directors and principal shareholders. If Sunshine Financial meets specified current public information requirements, each affiliate of Sunshine Financial will be able to sell in the public market, without registration, a limited number of shares in any three-month period.

The SEC has adopted regulations and policies under the Sarbanes-Oxley Act of 2002 that apply to Sunshine Financial as a registered company under the Securities Exchange Act of 1934. The stated goals of these Sarbanes-Oxley requirements are to increase corporate responsibility, provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies and to protect investors by improving the accuracy and reliability of corporate disclosures pursuant to the securities laws. The SEC and Sarbanes-Oxley-related regulations and policies include very specific additional disclosure requirements and new corporate governance rules.

#### **Federal Taxation**

*General*. Sunshine Financial and Sunshine Savings Bank will be subject to federal income taxation in the same general manner as other corporations, with some exceptions discussed below. Neither Sunshine Savings Bank's nor its existing holding companies federal income tax returns have ever been audited by the Internal Revenue Service.

*Method of Accounting*. For federal income tax purposes, Sunshine Financial and Sunshine Savings Bank currently report their income and expenses on the accrual method of accounting and uses a fiscal year ending on December 31 for filing its federal income tax return.

Minimum Tax. The Internal Revenue Code imposes an alternative minimum tax at a rate of 20% on a base of regular taxable income plus certain tax preferences, called alternative minimum taxable income. The alternative minimum tax is payable to the extent such alternative minimum taxable income is in excess of the regular tax. Net operating losses can offset no more than 90% of alternative minimum taxable income. Certain payments of alternative minimum tax may be used as credits against regular tax liabilities in future years. We have not been subject to the alternative minimum tax, nor do we have any such amounts available as credits for carryover.

*Net Operating Loss Carryovers.* A financial institution may carryback net operating losses to the preceding two taxable years and forward to the succeeding 20 taxable years. This provision applies to losses incurred in taxable years beginning after August 6, 1997. At December 31, 2012, we had approximately \$4.0 million in net operating loss carry forwards for federal income tax purposes.

Corporate Dividends-Received Deduction. Sunshine Financial has elected to file consolidated return with Sunshine Savings Bank. As a result, any dividends Sunshine Financial receives from Sunshine Savings Bank will not be included as income to Sunshine Financial. The corporate dividends-received deduction is 100%, or 80% in the case of dividends received from corporations with which a corporate recipient does not file a consolidated tax return, depending on the level of stock ownership of the payer of the dividend.

#### **State Taxation**

Sunshine Savings Bank is subject to a franchise tax imposed under Florida Statutes. For Florida, banks and savings associations pay a franchise tax measured by net income. This tax is imposed in lieu of the corporate income tax and is measured by net income of the bank or savings association for the tax year at a rate of 5.5%.

#### **Executive Officers**

The following information as to the business experience during the past five years is supplied with respect to executive officers of Sunshine Financial. Except as otherwise indicated, the persons named have served as officers of Sunshine Financial since it became the holding company of Sunshine Savings Bank, and all offices and positions described below are also with Sunshine Savings Bank.

Louis O. Davis, Jr. Mr. Davis serves as the President and Chief Executive Officer of Sunshine Financial, a position he has held since its formation in 2010. Mr. Davis also serves as the President and Chief Executive Officer of Sunshine Savings Bank, a position he has held since 2005. He has over 30 years of experience managing thrifts in Florida, including serving as President and Chief Executive Officer of First Bank of Florida and its publicly-traded holding company, First Palm Beach Bancorp. Mr. Davis also held senior management positions with First Federal of the Palm Beaches, a mutual thrift in West Palm Beach, Florida.

Brian P. Baggett. Mr. Baggett serves as the Executive Vice President and Corporate Secretary of Sunshine Financial, positions he has held since its formation in 2010. Mr. Baggett serves as the Executive Vice President and the Chief Lending Officer of Sunshine Savings Bank, positions he has held since its formation in 2007. He has been employed at Sunshine Savings Bank, including its predecessor organization, for the last 20 years, and with Sunshine Financial since its incorporation in 2010. His current responsibilities include overseeing the lending department and bank administration. He has overseen all major areas of Sunshine Savings Bank.

Scott A. Swain. Mr. Swain serves as a Senior Vice President and the Chief Financial Officer of Sunshine Financial, a position he has held since its formation in 2010. Mr. Swain also serves as a Senior Vice President and the Chief Financial Officer of Sunshine Savings Bank, a position he has held since December 2004. Prior to joining Sunshine Savings Bank, Mr. Swain held a similar position at Heartland Community Bank, Camden, Arkansas and Northwest Federal Savings Bank, Spencer, Iowa. Prior to that, Mr. Swain was a safety and soundness examiner with the Office of Thrift Supervision.

#### **Employees**

At December 31, 2012, we had a total of 52 full-time employees and 12 part-time employees. Our employees are not represented by any collective bargaining group. Management considers its employee relations to be good.

#### **Internet Website**

The Company and Sunshine Savings Bank maintain a website, <a href="www.sunshinesavingsbank.com">www.sunshinesavingsbank.com</a>. Information pertaining to Sunshine Financial, Inc, including SEC filings, can be found by clicking the "Investor Relations" link contained under the heading "About Us." This Annual Report on Form 10-K and our other reports, proxy statements and other information filed with the SEC are available on that website within the Investor Relations webpage by clicking the link called "SEC Filings." The information contained on our website is not included as a part of, or incorporated by reference into, this Annual Report on Form 10-K. For more information regarding access to these filings on our website, please contact Scott A. Swain, Chief Financial Officer, Sunshine Financial, Inc., 1400 East Park Avenue, Tallahassee, Florida 32301 or by calling (850) 219-7200.

#### Item 1A. Risk Factors

Not required; the Company is a smaller reporting company

#### Item 1B. Unresolved Staff Comments

None

#### Item 2. Properties

At December 31, 2012, we had four full-service offices. The following table sets forth certain information concerning the main office and each branch office of Sunshine Savings Bank at December 31, 2012. The aggregate net book value of our premises and equipment was \$3.3 million at December 31, 2012. See also Note 4 of the Notes to Consolidated Financial Statements. In the opinion of management, the facilities are adequate and suitable for the needs of Sunshine Financial and Sunshine Savings Bank.

Location	Year Opened	Owned or Leased	Lease <b>Expiration Date</b>	Net book value at December 31, 2012
Main office:				(In thousands)
1400 East Park Avenue				
Tallahassee, FL 32301	1985	Owned	-	\$2,828
Branch offices:				
3266 Mahan Drive Tallahassee, FL 32308	2002	Leased	2017	\$117
Tallahassee, FL 32306	2002	Doused	2017	****
1700 N. Monroe Street,				
Suite 10			2014	\$78
Tallahassee, FL 32303	1992	Leased	2014	\$10
3534-A Thomasville Road				
Tallahassee, FL 32309	2007	Leased	2013	\$298

We maintain depositor and borrower customer files on an on-line basis, utilizing a telecommunications network, portions of which are leased. The book value of all prepaid software, data processing and computer equipment utilized by Sunshine Savings Bank at December 31, 2012 was \$497,000. Management has a disaster recovery plan in place with respect to the data processing system, as well as Sunshine Savings Bank's operations as a whole.

#### Item 3. Legal Proceedings

From time to time we are involved as plaintiff or defendant in various legal actions arising in the normal course of business. We do not anticipate incurring any material legal fees or other liability as a result of such litigation.

#### Item 4. Mine Safety Disclosure

Not applicable.

#### PART II

# Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The shares of common stock of Sunshine Financial are traded on the Over-the-Counter Electronic Bulletin Board, or OTCBB, under the symbol "SSNF". The table below shows the high and low closing prices for our common stock and quarterly dividends paid for the periods indicated. Our initial public offering closed on April 5, 2011 at a price of \$10.00 per share, so pricing information is available from that date forward. This stock price information was provided by the Yahoo Finance System and is based on OTCBB quotations, which reflect inter-dealer prices with retail mark-up, mark-down or commissions and may not represent actual transactions, except for April 5, 2011, which reflects the original price in the stock offering.

	Stock	Dividends	
2012 Quarters	<u>High</u>	Low	Per Share
First Quarter (01/01/2012 to 03/31/2012)	\$10.50	\$ 9.45	
Second Quarter (04/01/2012 to 6/30/2012)	\$11.09	\$10.00	
Third Quarter (07/1/2012 to 09/30/2012)	\$11.33	\$10.25	
Fourth Quarter (10/1/2012 to 12/31/2012)	\$11.03	\$10.10	

	Stock	Stock Price		
2011 Quarters	High	Low	Per Share	
Second Quarter (04/5/2011 to 06/30/2011)	\$11.55	\$10.00		
Third Quarter (07/1/2011 to 09/30/2011)	\$11.03	\$ 9.23		
Fourth Quarter (10/1/2011 to 12/31/2011)	\$10.10	\$ 9.50		

At December 31, 2012, there were 1,234,454 shares outstanding and the closing price of our common stock on that date was \$10.35. On that date, we had approximately 180 shareholders of record.

The Company does not currently pay any dividends. Our cash dividend payout policy, however, is continually reviewed by management and the Board of Directors. The payment of dividends will depend upon a number of factors, including capital requirements, Sunshine Financial's and Sunshine Savings Bank's financial condition and results of operations, tax considerations, statutory and regulatory limitations, and general economic conditions. Future dividends are not guaranteed and will depend on our ability to pay them. No assurances can be given that any dividends will be paid or that, if paid, will not be reduced or eliminated in future periods. Our future payment of dividends may depend, in part, upon receipt of dividends from Sunshine Savings Bank. Federal regulations restrict the ability of Sunshine Savings Bank to pay dividends and make other capital distributions to us. See "Business - How We Are Regulated -- Limitations on Dividends and Other Capital Distributions" in Part I, Item 1 of this report.

#### **Equity Compensation Plan Information**

The equity compensation plan information presented Part III, Item 12 of this Form 10-K is incorporated herein by reference.

#### **Issuer Purchases of Equity Securities**

During the year ended December 31, 2012, Sunshine Financial had no purchases of its common stock.

#### Item 6. Selected Financial Data

### SELECTED CONSOLIDATED FINANCIAL AND OTHER DATA

The summary information presented below under "Selected Financial Condition Data" and "Selected Operations Data" for, and as of the end of, each of the years ended December 31, 2011, 2010 and 2009 is derived from our audited consolidated financial statements. The following information is only a summary and you should read it in conjunction with our consolidated financial statements and accompanying notes contained in Item 7 of this Form 10-K.

	At December 31,		
	2012	2011	2010
Selected Financial Condition Data:		(In thousands)	
Total assets	\$ 147,440	\$ 145,760	\$ 149,924
Cash and cash equivalents	26,909	25,055	19,324
Loans receivable net	95,335	102,002	118,060
Securities held to maturity, at amortized cost:			
U.S. government and federal agency	15,441	9,835	3,027
Federal Home Loan Bank stock	218	247	298
Deposits	121,662	119,416	133,757
Other borrowings	_	-	-
Equity	24,935	25,385	15,039
	For the Year Ended December 31,		
	2012	2011	2010
	(In Thou	sands, except per	share data)
Selected Operations Data:			
Total interest income	\$ 5,940	\$ 6,858	\$ 7,834
Total interest expense	<u> 553</u>	<u>948</u>	<u>1,720</u>
Net interest income	5,387	5,910	6,114
Provision for loan losses	<u>1,409</u>	<u>1,472</u>	<u>975</u>
Net interest income after provision for loan losses	<u>3,978</u>	<u>4,438</u>	_5,139
Fees and service charges on deposit accounts	2,126	2,243	2,375
Fees and service charges on loans	<u> 593</u>	<u> 177</u>	<u> 101</u>
Total noninterest income	2,719	2,420	2,476
Total noninterest expense			
I Otal Hollinterest expense	<u>7,573</u>	<u>_7,220</u>	<u>6,997</u>
	<u>7,573</u> (876)	<u>7,220</u> (362)	<u>6,997</u> 618
(Loss) income before income taxes (benefit)			
	(876)	(362)	618
(Loss) income before income taxes (benefit)	(876) (348)	(362) (136)	618 232

	For the Year Ended December 31,			
	2012	2011	2010	
Selected Financial Ratios and Other Data:				
Performance ratios:				
Return on assets (ratio of net income to				
average total assets)	(0.37)%	(0.15)%	0.25%	
Return on equity (ratio of net income to	(0.57)70	(0.15)/0	0.2370	
average equity)	(2.11)	(1.01)	2.60	
Interest-rate spread information:	(2.11)	(1.01)	2.00	
Average during period	3.93	4.01	4.04	
End of period	4.11	3.75	3.74	
Net interest margin <sup>(1)</sup>	4.08	4.23	4.31	
Noninterest income to operating revenue	31.04	26.34	24.02	
Operating expense to average total assets	5.28	4.83	4.58	
Average interest-earning assets to average				
interest-bearing liabilities	1.35	1.33	1.22	
Efficiency ratio <sup>(2)</sup>	88.02	85.58	80.59	
Asset quality ratios:				
Nonperforming assets to total assets at end of				
period	2.89	3.70	3.75	
Nonperforming loans to total loans	2.35	4.55	4.20	
Allowance for loan losses to non-	2.55	1.55	1.20	
performing loans	66.45	28.65	32.68	
Allowance for loan losses to loans	00.15	20.03	32.00	
receivable, net	1.56	1.30	1.37	
Net charge-offs to average loans				
outstanding	1.24	1.59	0.61	
Capital Ratios:				
Equity to total assets at end of period	16.91	17.42	10.03	
Average equity to average assets	17.47	14.94	9.70	
Other data:				
Number of full-service offices	4	4	4	

<sup>(1)</sup> 

Net interest income divided by average interest-earning assets.

Total noninterest expense, excluding foreclosed asset and repossessed property related expenses and terminated stock offering costs, as a percentage of net interest income and total other operating income, excluding net securities transactions. (2)

### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### General

This discussion and analysis reviews our consolidated financial statements and other relevant statistical data and is intended to enhance your understanding of our financial conditions and results of operations. The information in this section has been derived from the consolidated financial statements and footnotes thereto, which appear in Part I, Item 8 of this report. You should read the information in this section in conjunction with the business and financial information regarding the Company as provided in this report.

#### Overview

Sunshine Financial is the holding company for its wholly owned subsidiary, Sunshine Savings Bank. Sunshine Savings Bank was originally chartered as a credit union in 1952 as Sunshine State Credit Union to serve state government employees in the metropolitan Tallahassee area. On July 1, 2007, we converted from a state-chartered credit union known as Sunshine State Credit Union to a federal mutual savings bank known as Sunshine Savings Bank, and in 2009 reorganized into the non-stock mutual holding company structure. On April 5, 2011, Sunshine Financial completed a public offering as part of the Sunshine Saving Bank's conversion and reorganization from a non-stock mutual holding company to a fully public stock holding company structure. Please see Note 18 of the Notes to Consolidated Financial Statements under Item 8 of this report for more information.

Our principal business consists of attracting retail deposits from the general public and investing those funds in loans secured by first and second mortgages on one- to four-family residences, home equity loans and lines of credit, lot loans, and direct automobile, credit card and other consumer loans.

We offer a variety of deposit accounts, which are our primary source of funding for our lending activities. We have adopted a plan of conversion and reorganization, primarily to increase our capital to grow our loan portfolio and to continue to build our franchise.

Our operations are significantly affected by prevailing economic conditions as well as government policies and regulations concerning, among other things, monetary and fiscal affairs, housing and financial institutions. Deposit flows are influenced by a number of factors, including interest rates paid on competing time deposits, other investments, account maturities, and the overall level of personal income and savings. Lending activities are influenced by the demand for funds, the number and quality of lenders, and regional economic cycles. Sources of funds for our lending activities include primarily deposits, borrowings, payments on loans and income provided from operations.

Our primary source of pre-tax income is net interest income. Net interest income is the difference between interest income, which is the income that we earn on our loans and investments, and interest expense, which is the interest that we pay on our deposits and borrowings. Changes in levels of interest rates affect our net interest income. A secondary source of income is noninterest income, which includes revenue we receive from providing products and services. Our noninterest expense has typically exceeded our net interest income and we have relied primarily upon noninterest income to supplement our net interest income and to achieve earnings.

Our operating expenses consist primarily of salaries and employee benefits, general and administrative, occupancy and equipment, data processing services, professional services and marketing expenses. Salaries and benefits consist primarily of the salaries and wages paid to our employees, payroll taxes, expenses for retirement and other employee benefits. Occupancy and equipment expenses, which are

the fixed and variable costs of building and equipment, consist primarily of lease payments, taxes, depreciation charges, maintenance and costs of utilities.

Over the last year, our net interest margin has decreased as a result of the decrease in our yield on earning assets. While our average yield on interest-earning assets decreased 41 basis points to 4.50% for the year ended December 31, 2012 compared to 4.91% for the year ended December 31, 2011, our average funding costs decreased from 0.90% during the year ended December 31, 2011 to 0.57% for the year ended December 31, 2012. Our net interest rate spread decreased to 3.93% for the year ended December 31, 2012 compared to 4.01% for the year ended December 31, 2011.

#### **Business and Operating Strategy and Goals**

Our primary objective is to continue to grow Sunshine Savings Bank as a well-capitalized, profitable, independent, community-oriented financial institution serving customers in our market area. Our strategy is simply to provide innovative products and superior service to customers in our market area, which we serve through our four convenient banking centers located in Tallahassee, Florida. We support these banking centers with 24/7 access to on-line banking and participation in a world wide ATM network. Our recently completed stock offering was a critical component of our business strategy because of the significant increase it provided to our capital base. To accomplish our objectives, we also need to continually motivate our employees and provide them with the tools necessary to compete effectively with other financial institutions operating in our market area.

Maintaining and improving our asset quality. Our goal is to maintain and improve upon our level of nonperforming assets by managing credit risk. We are focused on actively monitoring and managing all segments of our loan portfolio in order to proactively identify and mitigate risk. We will continue to devote significant efforts and resources to reducing problem assets to levels consistent with our historical experience. As a result of our efforts, nonperforming assets recently decreased to \$4.3 million at December 31, 2012 compared to \$5.4 million at December 31, 2011, and our nonperforming loans decreased to \$2.3 million at December 31, 2012 compared to \$4.6 million a year ago. Our percentage of nonperforming assets to total assets was 2.89% and 3.70% at December 31, 2012 and 2011, respectively.

Leveraging our capital to improve our overall efficiency and profitability. We may improve our overall efficiency and profitability by leveraging our increased capital base resulting from our recent stock offering. We also may utilize our borrowing capacity at the FHLB of Atlanta to purchase investment grade securities to leverage our balance sheet and increase our net interest income and liquidity. We also will continue to emphasize lower cost deposits.

Improving our earnings through product selection, pricing and lower cost of funds. Through product selection and pricing and lower cost funds, we will seek to optimize our interest rate margin while managing our interest rate risk. We will continue to expand our business by cross-selling our loan and deposit products and services to our customers and emphasizing our traditional strengths, which include residential mortgages, consumer loans and deposit products and services. In addition, from time to time, consistent with our asset/liability objectives, we may sell a portion of our residential mortgage loan originations to Freddie Mac or private investors. This will allow us to maintain our customer relationships and generate servicing income, while also having the funds from any such loan sales available to make additional loans.

Growing our franchise within the Tallahassee metropolitan area. We operate with a service-oriented approach to banking by meeting our customers' needs and emphasizing the delivery of a consistent and high-quality level of professional service. The net proceeds of our recently completed stock offering will allow us to invest in more loans, when appropriate, and provide a menu of services consistent with the needs of the customers in our market area. Our attention to client service and competitive rates allows us to attract and retain deposit and loan customers. During 2012, we contracted with DealerTrack and local new

automobile dealerships to originate car loans. The DealerTrack program allows us to control the terms of the financing to our current lending guidelines and gives us the final decision on the loan.

Emphasizing lower cost core deposits to manage the funding costs of our loan growth. We offer personal checking, savings and money-market accounts, which generally are lower-cost sources of funds than certificates of deposits and are less sensitive to withdrawal when interest rates fluctuate. To build our core deposit base, we are pursuing a number of strategies that include sales promotions on savings and checking accounts to encourage the growth of these types of deposits.

Continuing to originate residential and increasing owner-occupied commercial real estate loans. Our primary lending focus has been, and will continue to be, on originating one- to four-family, owneroccupied mortgage loans and, to a lesser extent, automobile, credit card and other consumer loans. Although our loan originations have declined during recent periods as we focused on our asset quality and experienced lower demand for residential and consumer loans reflecting both the weak housing market and overall weak economic conditions, we intend to continue to emphasize these lending activities without reducing our credit underwriting standards. We believe the continuing changes in the secondary market as a result of the uncertainty that is surrounding Fannie Mae and Freddie Mac will result in increased opportunities in the coming years to originate high quality residential loans with more attractive pricing for our loan portfolio. With our long experience and expertise in residential lending we believe we can be effective in capturing the opportunities of these market changes in residential lending. In addition, we began originating owner occupied commercial real estate loans in the second quarter of 2012. Although our focus is on owner occupied commercial real estate loans, we will originate nonowner occupied commercial loans. Commercial real estate lending diversifies our loan portfolio and gives us the opportunity to earn more income because these loans have higher interest rates than residential mortgages in order to compensate for the increased credit risk. At December 31, 2012, commercial real estate loans represented 8.0% of our loan portfolio compared to none a year ago.

Controlling our operating expense while continuing to provide excellent customer service. Our infrastructure, personnel and fixed operating base can support a substantially larger asset base. As a result we believe we can cost-effectively grow as we continue to meet the financial needs of the communities in which we operate. We believe that we can be more effective in servicing our customers than many of our non-local competitors because our employees and senior management are able to respond promptly to customer needs and inquiries. Our ability to provide these services is enhanced by the experience of our executive officers, who have an average of over 27 years' experience in the financial services industry.

#### **Critical Accounting Policies**

Certain of our accounting policies are important to the portrayal of our financial condition, since they require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. Estimates associated with these policies are susceptible to material changes as a result of changes in facts and circumstances. Facts and circumstances which could affect these judgments include, but are not limited to, changes in interest rates, changes in the performance of the economy and changes in the financial condition of borrowers. Management believes that its critical accounting policies include, determining the allowance for loan losses, accounting for deferred income taxes as well as the valuation of foreclosed assets. Our accounting policies are discussed in detail in Note 1 of the Notes to Consolidated Financial Statements included under Part I, Item 8 of this report.

Allowance for Loan Loss. We believe that the accounting estimate related to the allowance for loan losses is a critical accounting estimate because it is highly susceptible to change from period to period, requiring management to make assumptions about losses on loans. The impact of a sudden large loss could deplete the allowance and require increased provisions to replenish the allowance, which would negatively affect earnings.

The allowance for loan losses is the amount estimated by management as necessary to cover losses inherent in the loan portfolio at the balance sheet date. The allowance is established through the provision for loan losses, which is charged to income. Determining the amount of the allowance for loan losses necessarily involves a high degree of judgment. The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific and general components. The specific component relates to loans that are classified as impaired. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers all other loans and is based on historical industry loss experience adjusted for qualitative factors.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for residential mortgage loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral-dependent.

Deferred Tax Assets. Income taxes are reflected in our financial statements to show the tax effects of the operations and transactions reported in the financial statements and consist of taxes currently payable plus deferred taxes. SFAS No. 109, "Accounting for Income Taxes," requires the asset and liability approach for financial accounting and reporting for deferred income taxes. Deferred tax assets and liabilities result from differences between the financial statement carrying amounts and the tax bases of assets and liabilities. They are reflected at currently enacted income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled and are determined using the assets and liability method of accounting. The deferred income provision represents the difference between net deferred tax asset/liability at the beginning and end of the reported period. In formulating our deferred tax asset, we are required to estimate our income and taxes in the jurisdiction in which we operate. This process involves estimating our actual current tax exposure for the reported period together with assessing temporary differences resulting from differing treatment of items, such as depreciation and the provision for loan losses, for tax and financial reporting purposes. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. The realization of deferred tax assets is dependent on results of future operations. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

Foreclosed Assets. Real estate acquired through foreclosure is carried at fair value less estimated selling costs. Costs associated with foreclosed assets for maintenance, repair, property tax, etc., are expensed during the period incurred. Foreclosed assets is reviewed monthly for potential impairment. When impairment is indicated the impairment is charged against current period operating results and netted against the carrying value of the property. At disposition any residual difference is either charged to current period earnings as a loss on sale or reflected as income in a gain on sale.

Comparison of Financial Condition at December 31, 2012 and December 31, 2011 General. Total assets increased \$1.6 million, or 1.2%, to \$147.4 million at December 31, 2012 from \$145.8 million at December 31, 2011. The increase in total assets was due primarily to increases in securities held to maturity and interest-bearing deposits with banks, partially offset by decreases in loans receivable. Securities held to maturity increased \$5.6 million and interest-bearing deposits with banks increased \$2.4 million, while loans receivable decreased \$6.7 million since December 31, 2011.

Loans. Our loan portfolio decreased \$6.7 million, or 6.5% to \$95.3 million at December 31, 2012 from \$102.0 million at December 31, 2011. One- to four-family real estate mortgage loans decreased \$10.1 million, lot loans decreased \$1.1 million while commercial real estate loans increased \$7.8 million and construction single family loans increased \$1.0 million. Consumer loans decreased \$3.0 million primarily due to decreases in home equity loans. The decrease in loans receivable was due primarily to loan repayments exceeding loan originations. The decrease in loan originations was primarily attributable to the weakness in the housing market and the economy. We originate and sell one- to four-family real estate mortgage loans to Freddie Mac to generate additional income. For the year ended December 31, 2012, we originated \$15.0 million of one- to four-family mortgage loans for sale, of which \$14.7 million were sold to Freddie Mac at a gain on sale of \$350,000.

Allowance for Loan Losses. Our allowance for loan losses at December 31, 2012 was \$1.5 million, or 1.56% of net loans receivable, compared to \$1.3 million, or 1.30% of net loans receivable, at December 31, 2011. Nonperforming loans decreased to \$2.3 million at December 31, 2012 from \$4.6 million at December 31, 2011. Nonperforming loans to total loans decreased to 2.35% at December 31, 2012 from 4.55% at December 31, 2011, primarily due to our collection efforts to work with our borrowers when possible to bring their loan payments current and when this option was not feasible, to proceed with foreclosure proceedings, as well as charge offs on impaired loans. Loans on nonaccrual which were less than ninety days past due totaled \$323,000 at December 31, 2012 compared to \$242,000 at December 31, 2011.

**Deposits.** Total deposits increased \$2.2 million, or 1.9%, to \$121.7 million at December 31, 2012 from \$119.4 million at December 31, 2011. This increase was due primarily to an increase in money-market deposit accounts, noninterest-bearing deposit accounts and savings accounts, partially offset by a decrease in time deposits as some bank customers chose to move maturing time deposits into money-market deposit accounts due to relatively comparable interest rates, the immediate availability of funds and the anticipation of higher time deposit rates in the future. These decreases also reflect our strategy to compete less aggressively on time deposit interest rates to reduce our cost of funds.

*Equity.* Total equity decreased \$450,000 to \$24.9 million at December 31, 2012, from \$25.4 million at December 31, 2011. This decrease was due to the net loss for the year ended December 31, 2012.

#### Average Balances, Interest and Average Yields/Cost

The following table presents for the periods indicated the total dollar amount of interest income from average interest-earning assets and the resultant yields, as well as the interest expense on average interest-bearing liabilities, expressed both in dollars and rates. Income and yields on tax-exempt obligations have not been computed on a tax equivalent basis. All average balances are daily average balances. Nonaccruing loans have been included in the table as loans carrying a zero yield for the period they have been on non-accrual.

	Year Ended December 31,					
	2012			2011		
	Average Outstanding	Interest Earned/	Yield/	Average Outstanding	Interest Earned/	Yield/
	Balance	Paid	Rate	Balance	Paid	Rate
			Dollars in th	ousands)		
Interest-Earning Assets:						
Loans receivable <sup>(1)</sup>	\$ 97,181	\$ 5,614	5.78%	\$110,843	\$ 6,561	5.92%
Investments	11,528	263	2.28	8,148	257	3.16
FHLB stock	232	4	1.69	276	2	0.72
Other interest-earning assets	_23,217	59	0.25	20,383	38	0.18
Total interest-earning assets <sup>(1)</sup>	132,158	5,940	4.50	139,650	6,858	4.91
Interest-Bearing Liabilities:						
Money market and savings	63,778	317	0.50	59,814	433	0.72
Time deposits	33,935	236	0.69	45,190	<u>515</u>	1.14
Total interest-bearing liabilities	97,713	553	0.57	105,004	948	0.90
Net interest income		<u>\$ 5,387</u>			<u>\$ 5,910</u>	
Interest rate spread			3.93%			4.01%
Net earning assets	<u>\$ 34,445</u>			<u>\$ 34,646</u>		
Net interest margin <sup>(2)</sup>			4.08%			4.23%
Ratio of average interest-earning assets to average interest-bearing			.,,,,			1.2370
liabilities	1.35x			1.33x		

<sup>(1)</sup> Calculated net of deferred loan fees, loan discounts, loans in process and loss reserves.

<sup>(2)</sup> Net interest margin represents net interest income as a percentage of average interest-bearing assets.

#### Rate/Volume Analysis

The following table presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities. It distinguishes between the changes related to outstanding balances and that due to the changes in interest rates. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (i.e., changes in volume multiplied by old rate) and (ii) changes in rate (i.e., changes in rate multiplied by old volume). For purposes of this table, changes attributable to both rate and volume, which cannot be segregated, have been allocated proportionately to the change due to volume and the change due to rate.

Year Ended December 31,
2012 vs. 2011

	2012 VS. 2011			
<del>-</del>	Increase (decrease) due to		Total increase	
- -	Volume	Rate	(decrease)	
Interest earning assets:  Loans receivable  Investments  FHLB stock  Other interest-earning assets	\$ (809) 107 - 6	\$ (137) (101) 2 15	\$ (946) 6 2 21	
Total interest-earning assets	(696)	(221)	<u>(917)</u>	
Interest-bearing liabilities: Money market and savings Time deposits	29 (128)	(145) (151)	(116) <u>(279)</u>	
Total interest-bearing liabilities	(99)	(296)	(395)	
Net interest income	<u>\$ (597)</u>	<u>\$ 75</u>	<u>\$ (522)</u>	

### Comparison of Results of Operation for the Year Ended December 31, 2012 and 2011

General. For the year ended December 31, 2012 we recorded a net loss of \$528,000 or (\$0.43) per basic and diluted share compared to a net loss of \$226,000 or (\$0.18) per basic and diluted share for the year ended December 31, 2011, resulting in an annualized loss on average assets of 0.37% for the year ended December 31, 2012 compared to an annualized loss on average assets of 0.15% for last year. The increase in net loss was due primarily to an 8.9% decrease in our net interest income, a 4.3% decrease in provision for loan loss, a 2.6% increase in noninterest expense, offset by a 10.9% increase in noninterest income.

Net Interest Income. Net interest income decreased \$523,000, or 8.9%, to \$5.4 million for the year ended December 31, 2012 from \$5.9 million for the same period in 2011, primarily due to the decline in the average balance and yield of our loan portfolio, partially offset by our lower cost of deposits. Our interest-rate-spread decreased to 3.93% for the year ended December 31, 2012 from 4.01% for the same period in 2011, while our net interest margin decreased to 4.08% at December 31, 2012 from 4.23% at December 31, 2011. The ratio of average interest-earning assets to average interest-bearing liabilities for the year ended December 31, 2012 increased to 1.35x, from 1.33x for the year ended December 31, 2011.

Interest Income. Interest income for the year ended December 31, 2012 decreased \$918,000, or 13.4%, to \$5.9 million from \$6.9 million for the same period ended December 31, 2011. The decrease in interest income for the year ended December 31, 2012 was primarily due to lower average balances of loans receivable and a 14 basis point decline in the yield earned on loans. Average interest-earning loans receivable decreased to \$97.2 million during the year ended December 31, 2012 compared to \$110.8 million for the year ended December 31, 2011.

Interest Expense. Interest expense for the year ended December 31, 2012 was \$553,000 compared to \$948,000 for the same period in 2011, a decrease of \$395,000 or 41.7%. The decrease was primarily the result of decreases in both the average balance of and the average rate paid on time deposits. The average balance of time deposits decreased to \$33.9 million for the year ended December 31, 2012 from \$45.2 million for the same period in 2011 and the average rate paid on certificates of deposit decreased to 0.69% from 1.14%. The total cost of funds for the year ended December 31, 2012 decreased to 0.57% from 0.90% for the year ended December 31, 2011.

**Provision for Loan Losses.** We establish an allowance for loan losses by charging amounts to the loan provision at a level required to reflect estimated credit losses in the loan portfolio. In evaluating the level of the allowance for loan losses, management considers, among other factors, historical loss experience, the types of loans and the amount of loans in the loan portfolio, adverse situations that may affect borrowers' ability to repay, estimated value of any underlying collateral, prevailing economic conditions and current risk factors specifically related to each loan type. See "- Critical Accounting Policies -- Allowance for Loan Loss" for a description of the manner in which the provision for loan losses is established.

Based on management's evaluation of these factors, we recorded a provision for loan losses of \$1.4 million for the year ended December 31, 2012 and \$1.5 million for the same period in 2011. Net charge-offs for the year ended December 31, 2012 were \$1.2 million compared to \$1.8 million for the year ended December 31, 2011. For the year ended 2012, net charge-offs consisted of \$231,000 for credit card and unsecured loans, \$280,000 for second mortgage loans, \$451,000 for first mortgages, \$123,000 for lot loans, \$114,000 for other consumer loans, and \$6,000 for automobile loans. Nonperforming loans to total loans at December 31, 2012 were 2.35% compared to 4.55% at December 31, 2011. The allowance for loan losses to net loans receivable was 1.56% at December 31, 2012 compared to 1.30% at December 31, 2012.

While our provision for loan loss for 2012 was slightly lower than 2011, net charge offs were \$559,000 lower. The provision for loan losses in 2012 reflected this decline as well as the decrease in the size of our loan portfolio, the addition of higher risk commercial real estate loans, and improvement in the level of our nonperforming loans. Although our asset quality metrics improved during 2012, falling prices for single-family homes in our market area over the last year was a significant factor in establishing our provision for loan losses.

**Noninterest Income.** Noninterest income for the year ended December 31, 2012 increased \$299,000, or 12.4%, to \$2.7 million compared to \$2.4 million for the same period in 2011. Gain on loan sales increased \$265,000, other income decreased \$1,000, loan fees increased \$28,000 and service charges on deposit accounts and other income decreased by \$118,000 for the year ended December 31, 2012, compared to the year ended December 31, 2011. The primary cause for the decrease in fees from deposit accounts was a decrease in income from debit card activity, while the increase in other income was due to gains on the sale of foreclosed real estate. The increase in gain on the sale of loans was due to double the volume of loans sold to Freddie Mac.

Noninterest Expense. Noninterest expense for the year ended December 31, 2012 was \$7.6 million compared to \$7.2 million for the same period in 2011, an increase of \$353,000 or 4.9%. The largest increase occurred in foreclosed asset expense, which increased \$314,000, or 261%, to \$434,000 for the year ended December 31, 2012, from \$120,000 for the same period last year. The increase in foreclosed assets expense was primarily was due to increases in the volume of foreclosures in 2012 and related costs and write-downs. We had \$1.9 million and \$743,000 of foreclosed one- to four- family properties at December 31, 2012 and

2011, respectively. During 2012, we foreclosed or accepted deeds-in-lieu of foreclosure on 14 properties totaling \$3.0 million as compared to 4 properties totaling \$549,000 during 2011.

*Income Taxes.* For the year ended December 31, 2012, we recorded income tax benefit of \$348,000 on a before tax loss of \$876,000. For the year ended December 31, 2011, we recorded income tax benefit of \$136,000 on a before tax loss of \$362,000. Our effective tax rate for the year ended December 31, 2012 was 39.7% compared to 37.6% for the same time period in 2011.

#### Asset/Liability Management

Our Risk When Interest Rates Change. The rates of interest we earn on assets and pay on liabilities generally are established contractually for a period of time. Market interest rates change over time. Our loans generally have longer maturities than our deposits. Accordingly, our results of operations, like those of other financial institutions, are impacted by changes in interest rates and the interest rate sensitivity of our assets and liabilities. The risk associated with changes in interest rates and our ability to adapt to these changes is known as interest rate risk and is our most significant market risk. As of December 31, 2012, our one-year cumulative interest rate sensitivity gap as a percentage of total assets was a positive 7.95%, which generally means we are asset sensitive, with more assets maturing or repricing in one year than liabilities. Accordingly, if interest rates rise, our net interest income would be expected to increase because interest received on interest-bearing liabilities, including deposits and borrowings. The primary reason our gap is positive is due to our high balances in Interes-bearing deposits with banks and short maturity MBS. However, rising interest rates may hurt our income because they may reduce the demand for loans.

How We Measure Our Risk of Interest Rate Changes. As part of our attempt to manage our exposure to changes in interest rates and comply with applicable regulations, we monitor our interest rate risk. In monitoring interest rate risk we continually analyze and manage assets and liabilities based on their payment streams and interest rates, the timing of their maturities, and their sensitivity to actual or potential changes in market interest rates. Our board of directors sets the asset and liability policy, which is implemented by management and an asset/liability committee whose members includes certain members of the board and senior management.

The purpose of this committee is to communicate, coordinate and control asset/liability management consistent with our business plan and board approved policies. The committee establishes and monitors the volume and mix of assets and funding sources taking into account relative costs and spreads, interest rate sensitivity and liquidity needs. The objectives are to manage assets and funding sources to produce results that are consistent with liquidity, capital adequacy, growth, risk, and profitability goals.

The committee generally meets on a quarterly basis to review, among other things, economic conditions and interest rate outlook, current and projected liquidity needs and capital position, anticipated changes in the volume and mix of assets and liabilities and interest rate risk exposure limits versus current projections pursuant to net present value of portfolio equity analysis and income simulations. The committee recommends appropriate strategy changes based on this review. The committee is responsible for reviewing and reporting on the effects of the policy implementations and strategies to the board of directors at least quarterly.

In order to manage our assets and liabilities and achieve the desired liquidity, credit quality, interest rate risk, profitability and capital targets, we have focused our strategies on:

- Originating adjustable rate home equity loans;
- Originating a managed amount of short- and intermediate-term fixed rate loans; and
- Promoting our deposits to establish stable deposit relationships.

Depending on the level of general interest rates, the relationship between long- and short-term interest rates, market conditions and competitive factors, the committee may in the future determine to increase our interest rate risk position somewhat in order to maintain or increase our net interest margin. We intend to continue our existing strategy of originating a mix of single-family fixed-rate mortgage loans, quarterly adjustable home equity lines of credit, and relatively short term secured consumer loans. We may also originate fixed rate loans for sale to Freddie Mac.

The committee regularly reviews interest rate risk by forecasting the impact of alternative interest rate environments on net interest income and our present value equity ("PVE"), which is defined as the net present value of our existing assets and liabilities. The committee also valuates these impacts against the potential changes in net interest income and market value of our portfolio equity that are monitored by the board of directors of Sunshine Savings Bank generally on a quarterly basis.

Our asset/liability management strategy sets limits on the change in PVE given certain changes in interest rates. The table presented here, as of December 31, 2012, is forward-looking information about our sensitivity to changes in interest rates. The table incorporates data from an independent service, as it relates to maturity repricing and repayment/withdrawal of interest-earning assets and interest-bearing liabilities. Interest rate risk is measured by changes in PVE for instantaneous parallel shifts in the yield curve up and down 300 basis points. Given the relatively low level of market interest rates, a PVE calculation for a decrease of greater than 100 basis points has not been prepared. As illustrated in the table below, our PVE would benefit more from a decrease in market rates of interest than an increase. An increase in rates would negatively impact our PVE as a result of costs of deposit accounts increasing more rapidly than yields on loans due to the fixed rate nature of a large portion of our loan portfolio and that the prepayments on those loans would slow significantly. As rates rise, the market value of fixed rate assets generally declines due to both the rate increases and slowing prepayments.

December 31, 2012					
Change in Interest Rates in	Prese	nt Value Eq	uity	PVE	
<b>Basis Points</b>	Amount	\$ Change	% Change	Ratio %	
+300	\$ 16,774	\$ (5,344)	(24.16)	12.41%	
+200	19,240	(2,878)	(13.01)	13.75	
+100	20,944	(1,174)	(5.31)	14.55	
Base	22,118	-	-	14.99	
-100	22,562	444	2.01	15.06	

In evaluating our exposure to interest rate movements, certain shortcomings inherent in the method of analysis presented in the foregoing table must be considered. For example, although certain assets and liabilities may have similar maturities or repricing periods, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in interest rates. Additionally, certain assets, such as adjustable rate mortgages, have features which restrict changes in interest rates on a short-term basis and over the life of the asset. Further, in the event of a significant change in interest rates, prepayment and early withdrawal levels would likely deviate significantly from those assumed above. Finally, the ability of many borrowers to service their debt may decrease in the event of an interest rate increase. We consider all of these factors in monitoring our exposure to interest rate risk.

#### Liquidity

Liquidity management refers to the ability to generate sufficient cash to fund current loan demand; meet deposit withdrawals and pay operating expenses. We rely on various funding sources in order to meet these demands. Primary sources of funds include interest-earning balances with other financial institutions,

proceeds from principal and interest payments on loans, and loans from the Federal Home Loan Bank. At December 31, 2012, we had \$26.9 million in cash and cash equivalents that could be used for our funding needs.

Changes in our liquidity position result from our operating, investing and financing activities. Cash flows from operating activities are generally the cash effects of transactions and other events that enter into the determination of net income. Our primary investing activities include loan originations, loan repayments and investments in other interest-earning assets. Although financing activities have focused entirely on the generation of deposits, the Federal Home Loan Bank is available for borrowings should the need arise, such as if a significant amount of certificates of deposit, maturing within a short period of time, were not renewed.

For the year ended December 31, 2012, cash provided by operating activities totaled \$1.0 million, compared to \$2.1 million in cash provided by operating activities for the year ended December 31, 2011. Cash used by investing activities totaled \$1.4 million for the year ended December 31, 2012, compared to cash provided of \$7.5 million for the same period in 2011. Cash provided in financing activities totaled \$2.2 million for the year ended December 31, 2012, compared to cash used of \$3.8 million in 2011. These changes are primarily due to increases in deposits during the year ending 2012.

Except as set forth above, management is not aware of any trends, events, or uncertainties that will have, or that are reasonably likely to have a material impact on liquidity, capital resources or operations. Further, management is not aware of any current recommendations by regulatory agencies which, if they were to be implemented, would have this effect.

#### **Off-Balance Sheet Activities**

In the normal course of operations, we engage in a variety of financial transactions that are not recorded in our financial statements. These transactions involve varying degrees of off-balance sheet credit, interest rate and liquidity risks. These transactions are used primarily to manage customers' requests for funding and take the form of loan commitments and lines of credit. For the year ended December 31, 2012, we engaged in no off-balance sheet transactions likely to have a material effect on our financial condition, results of operations or cash flows.

A summary of our off-balance sheet commitments to extend credit at December 31, 2012, is as follows (in thousands):

Commitments to make loans	\$ 1,723
Unused lines of credit	<u>17,061</u>
Total loan commitments	<u>\$18,784</u>

#### **Capital Resources**

Sunshine Savings Bank is subject to minimum capital requirements imposed by the Office of the Comptroller of the Currency. Based on its capital levels at December 31, 2012, Sunshine Savings Bank exceeded these requirements as of that date. Consistent with our goals to operate a sound and profitable organization, our policy is for Sunshine Savings Bank to maintain a "well-capitalized" status under the capital categories of the Office of the Comptroller of the Currency. Based on capital levels at December 31, 2012, Sunshine Savings Bank was considered to be well-capitalized.

At December 31, 2012, stockholders' equity totaled \$24.9 million. Management monitors the capital levels of Sunshine Savings Bank to provide for current and future business opportunities and to meet regulatory guidelines for "well-capitalized" institutions. The total capital ratio to risk-weighted assets at December 31, 2012 was 20.96%. The tier one capital ratio to total assets at December 31, 2012 was 11.96%.

#### **Impact of Inflation**

The effects of price changes and inflation can vary substantially for most financial institutions. While management believes that inflation affects the growth of total assets, it believes that it is difficult to assess the overall impact. Management believes this to be the case due to the fact that generally neither the timing nor the magnitude of the inflationary changes in the consumer price index ("CPI") coincides with changes in interest rates. The price of one or more of the components of the CPI may fluctuate considerably and thereby influence the overall CPI without having a corresponding affect on interest rates or upon the cost of those good and services normally purchased by Sunshine Savings Bank. In years of high inflation and high interest rates, intermediate and long-term interest rates tend to increase, thereby adversely impacting the market values of investment securities, mortgage loans and other long-term fixed rate loans. In addition, higher short-term interest rates caused by inflation tend to increase the cost of funds. In other years, the opposite may occur.

#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

See "Asset/Liability Management" under Item 7 above

#### Item 8. Financial Statements and Supplementary Data

#### Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders Sunshine Financial, Inc. Tallahassee, Florida:

We have audited the accompanying consolidated balance sheets of Sunshine Financial, Inc. and Subsidiaries (the "Company") as of December 31, 2012 and 2011, and the related consolidated statements of operations, stockholders' equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2012 and 2011, and the results of its operations and its cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

/s/ Hacker, Johnson & Smith, PA

HACKER, JOHNSON & SMITH PA Tampa, Florida March 25, 2013

# Consolidated Balance Sheets (\$ In thousands, except per share data)

	At Dec	ember 31,
Aggete	<u>2012</u>	<u>2011</u>
Assets		
Cash and due from banks Interest-bearing deposits with banks	\$ 1,529 _25,380	2,053 23,002
Cash and cash equivalents	26,909	25,055
Securities held to maturity (fair value of \$15,658 and \$10,088) Loans, net of allowance for loan losses of \$1,533 and \$1,329 Premises and equipment, net Federal Home Loan Bank stock, at cost Deferred income taxes Accrued interest receivable Foreclosed assets Other assets	15,441 95,335 3,321 218 2,712 367 1,878 1,259	9,835 102,002 3,623 247 2,364 454 743 1,437
Total assets	\$ <u>147,440</u>	<u>145,760</u>
Liabilities and Stockholders' Equity		
Liabilities: Noninterest-bearing deposit accounts Money-market deposit accounts Savings accounts Time deposits	23,185 31,910 35,204 31,363	21,827 27,028 34,271 36,290
Total deposits	121,662	119,416
Official checks Advances by borrowers for taxes and insurance Other liabilities	442 29 372	572 21 366
Total liabilities	122,505	120,375
Commitments and contingencies (Notes 4, 8 and 11)		
Stockholders' equity:  Preferred stock, \$.01 par value, 1,000,000 authorized, none issued or outstanding  Common stock, \$.01 par value, 6,000,000 shares authorized,  1,234,454 shares issued and outstanding  Additional paid in capital  Retained earnings  Unearned Employee Stock Ownership Plan shares	12 11,481 14,285 (843)	- 12 11,487 14,813 (927)
Total stockholders' equity	<u>24,935</u>	25,385
Total liabilities and stockholders' equity	\$ <u>147,440</u>	145,760

See accompanying Notes to Consolidated Financial Statements.

# Consolidated Statements of Operations (In thousands, except per share data)

	Year Ended D 2012	ecember 31, 2011
Interest income:  Loans Securities held to maturity Other	\$ 5,614 263 63	6,561 257 <u>40</u>
Total interest income	<u>5,940</u>	<u>6,858</u>
Interest expense: Deposit accounts	553	948
Net interest income	5,387	5,910
Provision for loan losses	<u>1,409</u>	<u>1,472</u>
Net interest income after provision for loan losses	<u>3,978</u>	<u>4,438</u>
Noninterest income: Fees and service charges on deposit accounts Gain on loan sales Gain (loss) on sale of foreclosed assets Fees and charges on loans Other	2,126 350 92 112 39	2,243 85 (32) 84 40
Total noninterest income	<u>2,719</u>	<u>2,420</u>
Noninterest expenses: Salaries and employee benefits Occupancy and equipment Data processing services Professional fees FDIC insurance Advertising and promotion Debit card losses Telephone and postage Foreclosed assets Other	3,517 1,098 901 652 120 85 30 264 434 472	3,439 1,085 875 620 140 80 94 250 120 _517
Total noninterest expenses	<u>7,573</u>	<u>7,220</u>
Loss before income tax benefit	(876)	(362)
Income tax benefit	<u>(348</u> )	<u>(136</u> )
Net loss	\$ <u>(528</u> )	<u>(226</u> )
Basic loss per common share	\$ <u>(0.43</u> )	<u>(0.18</u> )
Diluted loss per common share	\$ <u>(0.43</u> )	(0.18)
See accompanying Notes to Consolidated Financial Statements.		

# Consolidated Statements of Stockholders' Equity

# Years Ended December 31, 2012 and 2011 (\$ In thousands)

	Common Shares	n Stock Amount	Additional Paid In <u>Capital</u>	Retained Earnings	Unearned ESOP <u>Shares</u>	Total Stockholders' <u>Equity</u>
Balance at December 31, 2010	-	\$ -	-	15,039	-	15,039
Net loss	-	-	-	(226)	-	(226)
Proceeds from issuance of common stock, net of offering costs of \$847	1,135,698	11	10,498	-	-	10,509
Issuance of common stock for ESOP	98,756	1	987	-	(988)	-
Common stock allocated to ESOP participants	<del></del>	<u>-</u>	2		_61	63
Balance at December 31, 2011	1,234,454	\$ 12	11,487	14,813	(927)	25,385
Net loss	-	-	-	(528)	-	(528)
Stock based compensation expense	-	-	2	-	-	2
Common stock allocated to ESOP participants	<del>-</del>	<u>-</u>	(8)		_84	<u>76</u>
Balance at December 31, 2012	1,234,454	\$ <u>12</u>	<u>11,481</u>	<u>14,285</u>	( <u>843</u> )	<u>24,935</u>

See accompanying Notes to Consolidated Financial Statements.

# Consolidated Statements of Cash Flows (In thousands)

	<u>Year Ended   2012                                 </u>	December 31, 2011
Cash flows from operating activities:	e (£39)	¢ (226)
Net loss Adjustments to reconcile net loss to net cash from operating	\$ (528)	\$ (226)
activities: Depreciation	503	491
Provision for loan losses	1,409	1,472
Deferred income tax benefit	(348)	(136)
Net amortization of premiums/discounts on securities	75 12	(40)
Net amortization of deferred loan fees and costs	13 (14,993)	(6,586)
Loans originated for sale	15,002	6,678
Proceeds from loans sold Gain on sale of loans	(350)	(92)
ESOP compensation expense	76	63
Share-based compensation	2	-
Decrease in accrued interest receivable	87	97
Decrease in other assets	178	424 32
(Gain) loss on sale of foreclosed assets	(92) 132	68
Write-down of foreclosed real estate	(130)	52
(Decrease) increase in official checks Net increase (decrease) in advances by borrowers for taxes	(150)	32
and insurance	8	(91)
Increase (decrease) in other liabilities	6	<u>(130</u> )
Net cash provided by operating activities	1,050	2,083
Cash flows from investing activities:		(C = CO)
Net purchases of securities held-to-maturity	(5,681)	(6,768)
Net decrease in loans	3,314	14,262 (135)
Net purchases of premises and equipment	$\begin{array}{c} (201) \\ 29 \end{array}$	51
Redemption of Federal Home Loan Bank stock	1,114	92
Proceeds from sale of foreclosed assets Capital expenditures for foreclosed assets	(17)	(22)
		7,480
Net cash (used in) provided by investing activities	<u>(1,442</u> )	<u>_/,46U</u>
Cash flows from financing activities:	2 246	(14 241)
Net increase (decrease) in deposits	2,246	(14,341) 11,497
Net proceeds from stock issuance Issuance of common stock to ESOP	<del>-</del>	(988)
Issuance of common stock to ESOF		
Net cash provided by (used in) financing activities	<u>2,246</u>	<u>(3,832</u> )
Increase in cash and cash equivalents	1,854	5,731
Cash and cash equivalents at beginning of year	<u>25,055</u>	<u>19,324</u>
Cash and cash equivalents at end of year	\$ <u>26,909</u>	\$ <u>25,055</u>
Supplemental disclosure of cash flow information:  Cash paid during the year for:		
Income taxes		\$
Interest	\$ <u>553</u>	\$ <u>948</u>
Noncash transaction- Transfer from loans to foreclosed assets	\$ <u>2,296</u>	\$ <u>317</u>
Transfer of foreclosed assets to loans	\$24	\$

See accompanying Notes to Consolidated Financial Statements.

#### **Notes to Consolidated Financial Statements**

#### December 31, 2012 and 2011 and the Years Then Ended

#### (1) Organization and Significant Accounting Policies

Organization. Sunshine Financial, Inc. ("Sunshine Financial" or the "Holding Company"), a Maryland corporation, is the holding company for Sunshine Savings Bank (the "Bank") and owns all the outstanding common stock of the Bank. The Bank completed its reorganization from the mutual to stock holding company form of organization on April 5, 2011. A total of 1,234,454 shares of common stock were sold by the Holding Company in its initial public offering at a price of \$10 per share in accordance with the Plan of Conversion and Reorganization (the "Plan"). As a result of the reorganization, the Holding Company has succeeded to all rights and obligations of Sunshine Savings MHC and the old Sunshine Financial, Inc. See Note 18 for details of the conversion. The transaction was accounted as a reorganization of entities under common control at historical cost and, the financial data for periods presented include the results of the Bank.

The Holding Company's only business is the operation of the Bank. The Bank through its four banking offices provides a variety of retail community banking services to individuals and businesses primarily in Leon County, Florida. The Bank's deposits are insured up to the applicable limits by the Federal Deposit Insurance Corporation. The Bank's subsidiary is Sunshine Member Insurance Services, Inc. ("SMSI"), which was established to sell automobile warranty and credit life and disability insurance products associated with loan products. Collectively the entities are referred to the "Company."

The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America ("GAAP") and to prevailing practices within the banking industry. The following summarizes the more significant of these policies and practices.

**Principles of Consolidation.** The consolidated financial statements include the accounts of Sunshine Financial, Inc. and its wholly-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

Use of Estimates. In preparing financial statements in conformity with GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses and the valuation of foreclosed assets and deferred tax assets.

#### Notes to Consolidated Financial Statements, Continued

# (1) Organization and Significant Accounting Policies, Continued

Cash and Cash Equivalents. For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash and balances due from banks and interest-bearing deposits with banks, all of which mature within ninety days.

Banks are required to maintain cash reserves in the form of vault cash, in a noninterest-earning account with the Federal Reserve Bank or in noninterest-earning accounts with other qualified banks. This requirement is based on the amount of the Bank's transaction deposit accounts. At December 31, 2012 and 2011, the Bank's cash available to satisfy reserve requirements were \$1,529,000 and \$2,053,000, respectively.

Securities. Securities may be classified as either trading, held-to-maturity or available-for-sale. Trading securities are held principally for resale and recorded at their fair values. Unrealized gains and losses on trading securities are included immediately in operations. Held-to-maturity securities are those which the Company has the positive intent and ability to hold to maturity and are reported at amortized cost. Available-for-sale securities consist of securities not classified as trading securities nor as held-to-maturity securities. Unrealized holding gains and losses on available-for-sale securities are excluded from operations and reported in comprehensive loss. Gains and losses on the sale of available-for-sale securities are recorded on the trade date and are determined using the specific-identification method. Premiums and discounts on securities available for sale are recognized in interest income using the interest method over the period to maturity.

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

Loans Held for Sale. The Bank originates loans for sale in the secondary market. These loans are carried at the lower of cost or estimated fair value in the aggregate. At December 31, 2012 and 2011, there were \$677,000 and \$336,000, respectively, loans held for sale. Loans held for sale are included in loans on consolidated balance sheet.

Loans. Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding principal adjusted for any charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans.

Loan origination fees are deferred and certain direct origination costs are capitalized. The net amount is recognized as an adjustment of the yield over the contractual life of the related loan.

#### Notes to Consolidated Financial Statements, Continued

#### (1) Organization and Significant Accounting Policies, Continued

**Loans, Continued.** The accrual of interest on loans is discontinued at the time the loan is more than ninety-days delinquent unless the loan is well collateralized and in process of collection. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered unlikely.

All interest accrued but not collected for loans placed on nonaccrual or charged-off is reversed against interest income. The interest on these loans is accounted for on the cashbasis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and remain current for a period of six months.

Allowance for Loan Losses. The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to operations. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. There were no changes in the Bank's accounting policies or methodology during the years ended December 31, 2012 or 2011.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific and general components. The specific component relates to loans that are classified as impaired. For such loans, an allowance is established when the discounted cash flows, collateral value or observable market price of the impaired loan is lower than the carrying value of that loan. The general component covers all other loans and is based on historical industry loss experience adjusted for qualitative factors.

The historical loss component of the allowance is determined by losses recognized by portfolio segment over the preceding two years. This is supplemented by the risks for each portfolio segment. Risk factors impacting loans in each of the portfolio segments include changes in lending policies and procedures, economic conditions, volume and nature of loans, lending management experience, volume of troubled loans, quality of loan review system, value of collateral-dependent loans, credit concentrations and competition and regulatory change. The historical experience is adjusted for qualitative factors such as economic conditions and other trends or uncertainties that could affect management's estimate of probable losses.

#### Notes to Consolidated Financial Statements, Continued

# (1) Organization and Significant Accounting Policies, Continued

Allowance for Loan Losses, Continued. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for residential mortgage loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral-dependent.

Income Taxes. There are two components of income taxes: current and deferred. Current income taxes reflect taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur. Deferred income tax expense results from changes in deferred tax assets and liabilities between periods.

Deferred income taxes result from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management's judgment. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized. As of December 31, 2012, management is not aware of any uncertain tax positions that would have a material effect on the Company's consolidated financial statements.

#### Notes to Consolidated Financial Statements, Continued

#### (1) Organization and Significant Accounting Policies, Continued

**Income Taxes, Continued.** The Company files consolidated income tax returns. Income taxes are allocated to the Holding Company and the Bank as if separate income tax returns were filed. Interest and penalties on income taxes are recognized as a component of income taxes.

**Premises and Equipment**. Land is stated at cost. Buildings and improvements and furniture and equipment are stated at cost, less accumulated depreciation. Depreciation expense is computed using the straight-line method over the estimated useful lives of the assets. Estimated useful lives for buildings and improvements range from ten to forty years; for furniture and fixtures from five to seven years; for computer equipment and software from three to five years; for automobiles from three to five years; and for intangibles from five to fifteen years.

Foreclosed Assets. Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value less costs to sell at the date of foreclosure, establishing a new cost basis. After foreclosure, valuations are periodically performed by management and the assets are carried at the lower of the new cost basis or fair value less costs to sell. Revenue and expenses from operations are included in the consolidated statements of operations.

*Off-Balance-Sheet Financial Instruments.* In the ordinary course of business the Company has entered into off-balance-sheet financial instruments consisting of unused lines of credit and commitments to extend credit. Such financial instruments are recorded in the financial statements when they are funded.

Transfer of Financial Assets. Transfers of financial assets or a participating interest in an entire financial asset are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity. A participating interest is a portion of an entire financial asset that (1) conveys proportionate ownership rights with equal priority to each participating interest holder (2) involves no recourse (other than standard representations and warranties) to, or subordination by, any participating interest holder, and (3) does not entitle any participating interest holder to receive cash before any other participating interest holder.

#### Notes to Consolidated Financial Statements, Continued

### (1) Organization and Significant Accounting Policies, Continued

Fair Value Measurements. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. GAAP also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The hierarchy describes three levels of inputs that may be used to measure fair value:

Level 1: Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities that are not active; and model-driven valuations whose inputs are observable or whose significant value drivers are observable. Valuations may be obtained from, or corroborated by, third-party pricing services.

Level 3: Unobservable inputs to measure fair value of assets and liabilities for which there is little, if any market activity at the measurement date, using reasonable inputs and assumptions based upon the best information at the time, to the extent that inputs are available without undue cost and effort.

The following describes valuation methodologies used for assets and liabilities measured at fair value:

Impaired Loans. The Company's impaired loans are normally collateral dependent and, as such, are carried at the lower of the Company's net recorded investment in the loan or the estimated fair value of the collateral less estimated selling costs. Estimates of fair value are determined based on a variety of information, including the use of available appraisals, estimates of market value by licensed appraisers or local real estate brokers and the knowledge and experience of the Company's management related to values of properties in the Company's market areas. These officers take into consideration the type, location and occupancy of the property as well as current economic conditions in the area the property is located in assessing estimates of fair value. Accordingly, fair value estimates for impaired loans is classified as Level 3.

Foreclosed Assets. The Company's foreclosed real estate is recorded at fair value less estimated selling costs. Estimates of fair values are determined based on a variety of information, including the use of available appraisals, estimates of market value by licensed appraisers or local real estate brokers and the knowledge and experience of the Company's senior lending officers related to values of properties in the Company's market areas. These officers taken into consideration the type, location and occupancy of the property as well as current economic conditions in the area the property is located in assessing estimates of fair value. Accordingly, the fair values estimates for foreclosed real estate are classified as Level 3.

### Notes to Consolidated Financial Statements, Continued

### (1) Organization and Significant Accounting Policies, Continued

Fair Values of Financial Instruments. The following methods and assumptions were used by the Company in estimating fair values of financial instruments:

Cash and Cash Equivalents. The carrying amounts of cash and cash equivalents approximate their fair value.

**Loans.** For variable-rate loans that reprice frequently and have no significant change in credit risk, fair values are based on carrying values. Fair values for fixed-rate mortgage and consumer loans are estimated using discounted cash flow analyses, using a third party, Risk Analytics pricing model. Fair values for impaired loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

Securities Held to Maturity. Fair values for securities are based on the framework for measuring fair value.

Federal Home Loan Bank Stock. Fair value of the Company's investment in Federal Home Loan Bank stock is its redemption value of \$100 per share.

Accrued Interest Receivable. The carrying amounts of accrued interest approximate their fair values.

**Deposit Liabilities.** The fair values disclosed for demand, NOW, money-market and savings deposits are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). Fair values for fixed-rate time deposits are estimated using the Risk Analytics pricing model.

*Off-Balance-Sheet Financial Instruments.* Fair values for off-balance-sheet lending commitments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The fair value of these fees is not material.

Recent Pronouncements. In February 2013, the Financial Accounting Standards Board ("FASB") issued Auditing Standards Update ("ASU") 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. This ASU requires an entity to provide information about the amounts of reclassified out of accumulated other comprehensive income by component and to present either on the face of the statement where net income is presented, or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income, but only if the amount reclassified is required to be reclassified to net income in its entirety in the same reporting period. The ASU is effective for annual and interim reporting periods beginning on or after December 15, 2012. The Company is currently in the process of evaluating the ASU but does not expect it will have any impact on the Company's consolidated financial statements.

## Notes to Consolidated Financial Statements, Continued

(1) Organization and Significant Accounting Policies, Continued

Recent Pronouncements, Continued. In December 2011, FASB ASU 2011-12, Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05, was issued updating and superseding certain pending paragraphs relating to the presentation on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income. This ASU was effective for interim and annual periods beginning December 31, 2011 and was applied prospectively. The adoption of this ASU had no effect on the Company's consolidated financial statements at the date of adoption.

In December 2011, the FASB issued ASU 2011-11, *Disclosures about Offsetting Assets and Liabilities* (Topic 210). ASU 2011-11 requires an entity to disclose information about offsetting and related arrangements to enable users of its financial statements to understand the effect of those arrangements on its financial position. ASU 2011-11 was effective for interim and annual periods beginning on or after January 1, 2013 and should be applied retrospectively for all comparative periods presented. The Company is evaluating the impact this ASU will have on its consolidated financial statements.

Loss Per Share. Loss per share has been computed on the basis of the weighted-average number of shares of common stock outstanding during the period, which was 1,234,454 shares during the year ended December 31, 2012.

Because the Company was in a loss position for 2012, all potential common shares for 2012 were excluded from the calculation of diluted loss per share as the shares would have had an antidilutive effect. The Company had no dilutive securities in 2011.

For 2011, loss per share has been computed for periods beginning after April 1, 2011, as if conversion from a mutual holding company to a capital stock holding company occurred on that date. Basic loss per share has been computed on the basis of the weighted-average number of shares of common stock outstanding during the period, which was 1,234,454 shares during the nine months ended December 31, 2011.

**Reclassifications.** Certain amounts in the 2011 consolidated financial statements have been reclassified to conform with the 2012 presentation.

#### Notes to Consolidated Financial Statements, Continued

#### (2) Securities Held to Maturity

Management has classified all securities as held to maturity. The carrying amount of securities and their fair values at the dates indicated are as follows (in thousands):

At December 31, 2012-	Amortized <u>Cost</u>	Gross Unrealized <u>Gains</u>	Gross Unrealized <u>Losses</u>	Fair <u>Value</u>
Mortgage-backed securities	\$ <u>15,441</u>	<u>239</u>	( <u>22</u> )	<u>15,658</u>
At December 31, 2011- Mortgage-backed securities	\$ <u>9,835</u>	<u>255</u>	<u>(2</u> )	<u>10,088</u>

There were no sales of securities during 2012 or 2011. There were no securities pledged as of December 31, 2012.

Securities with gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous loss position at the date indicated, are as follows (in thousands):

	Less Than Twel	<b>Less Than Twelve Months</b>		
	Gross	Gross		
At December 31, 2012-	Unrealized <u>Losses</u>	Fair <u>Value</u>		
Mortgage-backed securities	\$( <u>22)</u>	<u>4,043</u>		

These unrealized losses are considered by management to be attributable to changes in market interest rates, and not attributable to credit risk on the part of the issuer. Accordingly, if market rates were to decline, much or all of the decline in market value would likely be recovered through market appreciation. As management has the ability and intent to hold debt securities until maturity, or for the foreseeable future, no declines in the fair value below amortized cost are deemed to be other than temporary.

# Notes to Consolidated Financial Statements, Continued

(3) Loans
The loan portfolio segments and classes at the dates indicated are as follows (in thousands):

	Decem	
	<u>2012</u>	<u>2011</u>
Real estate mortgage loans:	<b>.</b>	70.144
One-to-four-family	\$ 59,987	70,144
Lot loans	6,289	7,363
Commercial real estate	7,847	-
Construction	<u>1,006</u>	74
Total real estate loans	<u>75,129</u>	77,581
Consumer loans:		
Home equity	10,407	12,731
Automobile	3,043	2,483
Credit cards and unsecured	7,521	8,184
Deposit account	578	791
Other	<u>1,452</u>	1,818
Total consumer loans	<u>23,001</u>	26,007
Total loans	98,130	103,588
Less:		
Loans in process	1,199	207
Deferred fees and discounts	63	50
Allowance for losses	<u>1,533</u>	<u>1,329</u>
Total loans, net	\$ <u>95,335</u>	<u>102,002</u>
		(continued)

#### Notes to Consolidated Financial Statements, Continued

#### (3) Loans, Continued

The Company has divided the loan portfolio into two portfolio segments and nine classes, each with different risk characteristics and methodologies for assessing risk. The portfolio segments identified by the Company are as follows:

Real Estate Mortgage Loans. Real estate mortgage loans are loans comprised of four classes: One- to four-family, Lot loans, Commercial real estate and Construction loans. The Company generally originates one- to four-family mortgage loans in amounts up to 80% of the lesser of the appraised value or purchase price of a mortgaged property, but will also permit loan-to-value ratios of up to 95%. For one- to four-family loans exceeding an 80% loan-to-value ratio, the Company generally requires the borrower to obtain private mortgage insurance covering any loss on the amount of the loan in excess of 80% in the event of foreclosure. Commercial real estate loans are generally originated at 75% or less loan-tovalue ratio and have amortization terms of up to 20 years and maturities of up to ten years. Construction loans to borrowers are to finance the construction of one- to four-family, owner occupied properties. These loans are categorized as construction loans during the construction period, later converting to residential real estate loans after the construction is complete and amortization of the loan begins. Real estate construction loan funds are disbursed periodically based on the percentage of construction completed. If the estimate of construction cost proves to be inaccurate, the Company may be compelled to advance additional funds to complete the construction with repayment dependent, in part, on the success of the ultimate project rather than the ability of a borrower to repay the loan. The Company carefully monitors these loans with on-site inspections and requires the receipt of lien waivers on funds advanced. Construction loans are typically secured by the properties under construction. The Company also makes loans for the purchase of developed lots for future construction of the borrower's primary residence. Construction and lot loan lending is generally considered to involve a higher degree of credit risk than long-term permanent financing of residential properties.

Consumer Loans. Consumer loans are comprised of five classes: Home Equity, Automobile, Credit cards and unsecured, Deposit account and Other. The Company offers a variety of secured consumer loans, including home equity, new and used automobile, boat and other recreational vehicle loans, and loans secured by savings deposits. The Company also offers unsecured consumer loans including a credit card product. The Company originates its consumer loans primarily in its market area. Repayment of these loans is primarily dependent on the personal income of the borrowers, which can be impacted by economic conditions in their market areas such as unemployment levels. Loans to consumers are extended after a credit evaluation, including the creditworthiness of the borrower(s), the purpose of the credit, and the secondary source of repayment. Consumer loans are made at fixed and variable interest rates and may be made on terms of up to twenty years. Risk is mitigated by the fact that the loans are of smaller individual amounts and spread over a large number of borrowers.

# Notes to Consolidated Financial Statements, Continued

# (3) Loans, Continued

The activity in the allowance for loan losses for the periods shown was as follows (in thousands):

	Real Estate Loans Consumer Loans									
-	One-to		Commercial				Credit	Th		
	Four-	Lot	Real		Home	A	Cards and Unsecured	Deposit Account	<u>Other</u>	Total
	<u>Family</u>	<u>Loans</u>	<u>Estate</u>	Construction	<b>Equity</b>	<u>Automobile</u>	Onsecured	Account	<u>Other</u>	<u> </u>
Year Ended										
December 31, 2012:	<b>\$</b> 475	144	-	_	235	39	337	-	99	1,329
Beginning balance	\$ 473	144	-		250					
Provision (credit) for loan loss	666	67	78	-	388	(24)	125	-	109	1,409
Charge-offs	(611)	(128)	_	-	(303)	(18)	(283)	-	(115)	(1,458)
Recoveries	160				23	12	52		1	<u>253</u>
1000101105							221		04	<u>1,533</u>
Ending balance	\$ <u>690</u>	88	<u>78</u>	===	<u>343</u>	9	231	=	94	<u> </u>
Individually evaluated for impairment: Recorded							20			<u>3,647</u>
investment Balance in	\$ <u>3,156</u>	<u>135</u>	=	===	<u>318</u>	<u>=</u>	<u> 38</u>	=	=	<u> </u>
allowance for loan losses	\$ <u>30</u>	=	<u>-</u>	_ <del></del>	<u>_</u>	==	<del>-</del>	=	=	<u> 30</u>
Collectively evaluated for impairment: Recorded										
investment Balance in	\$ <u>56,831</u>	<u>6,154</u>	<u>7,847</u>	<u>1,006</u>	<u>10,089</u>	<u>3,043</u>	<u>7,483</u>	<u>578</u>	<u>1,452</u>	<u>94,483</u>
allowance for loan losses	\$ <u>660</u>	88	<u>78</u>	<u>==</u>	<u>343</u>	9	<u>231</u>	<i>=</i>	94	1,503
Year Ended December 31, 2011:	\$ 585	103	-	2	252	39	503	-	137	1,621
Beginning balance Provision (credit)	<b>\$</b> 565	103		_						
for loan loss	678	176	_	(2)	498	13	46	-	63	1,472
Charge-offs	(790)	(135)	-	<u>-</u>	(516)	(29)	(278)	-	(109)	(1,857) <u>93</u>
Recoveries	2				1	16	<u>66</u>	<u>-</u> -	8	93
Ending balance	\$ <u>475</u>	144	<u> </u>	<u> </u>	<u>235</u>	<u>39</u>	<u>337</u>	<u>=</u>	<u>99</u>	1,329
Individually evaluated for impairment:		,								
Recorded investment Balance in	\$ <u>3,087</u>	<u>155</u>	===	<u>==</u>	<u>590</u>	<u> 18</u>	==	=	=	3,850
allowance for loan losses	\$ <u>36</u>	85		=	3	18	<u>=</u>	=		<u>142</u>
Collectively evaluated for impairment:										
Recorded investment Balance in	\$ <u>67,057</u>	<u>7,208</u>	-	<u>74</u>	<u>12,141</u>	<u>2,465</u>	<u>8,184</u>	<u>791</u>	<u>1,818</u>	<u>99,738</u>
allowance for loan losses	\$ <u>439</u>	59	<u>_</u> =	-	232		<u>337</u>	=	<u>99</u>	<u>1,187</u>
									(contin	nued)

#### Notes to Consolidated Financial Statements, Continued

#### (3) Loans, Continued

The following summarizes the loan credit quality at the dates indicated (in thousands):

Coo dia Dial		Real E	state Loans			C	onsumer Loan	IS		
Credit Risk Profile by Internally Assigned Grade: At December 31, 2012:	One-to Four- <u>Family</u>	Lot <u>Loans</u>	Commercial Real <u>Estate</u>	Construction	Home <u>Equity</u>	Automobile	Credit Cards and <u>Unsecured</u>	Deposit <u>Account</u>	Other	<u>Total</u>
Grade:	Ø 55 104	( 202	<b>7</b> .04 <b>7</b>							
Pass Special mention Substandard Doubtful	\$ 55,104 923 3,960	6,202 - 87 -	7,847 - - -	1,006 - - -	9,935 26 446 -	3,010 14 19	7,473 4 44 -	578 - - -	1,452 - - -	92,607 967 4,556
Loss					<del>-</del>		=			
Total	\$ <u>59,987</u>	<u>6,289</u>	<u>7,847</u>	<u>1,006</u>	10,407	<u>3,043</u>	<u>7,521</u>	<u>578</u>	<u>1,452</u>	98,130
At December 31, 2011: Grade:										
Pass	64,888	7,151	_	74	12,218	2,449	8,166	791	1,743	07.400
Special mention	1,528	· -	-	-	91	2,117	10	791	1,743	97,480 1,630
Substandard Doubtful	3,728	212	-	-	422	3 12	7 !	- -	13 62	4,385 75
Loss		<del></del>				<u>18</u>			=	18
Total	\$ <u>70,144</u>	<u>7,363</u>	<u> </u>	<u>74</u>	<u>12,731</u>	<u>2,483</u>	<u>8,184</u>	<u>791</u>	<u>1,818</u>	103,588

Internally assigned loan grades are defined as follows:

**Pass** – A Pass loan's primary source of loan repayment is satisfactory, with secondary sources very likely to be realized if necessary.

**Special Mention** — A Special Mention loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in the deterioration of the repayment prospects for the asset or the Company's credit position at some future date. Special Mention loans are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.

**Substandard** – A Substandard loan is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

 ${f Doubtful}$  — A loan classified Doubtful has all the weaknesses inherent in one classified Substandard with the added characteristics that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loss – A loan classified Loss is considered uncollectible and of such little value that continuance as a bankable asset is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this basically worthless asset even though partial recovery may be affected in the future.

# Notes to Consolidated Financial Statements, Continued

(3) Loans, Continued

Age analysis of past-due loans at the dates indicated is as follows (in thousands):

		Acc	cruing Loans				
			90 Days				
	30-59 Days Past <u>Due</u>	60-89 Days <u>Past Due</u>	and Greater <u>Past Due</u>	Total Past <u>Due</u>	<u>Current</u>	Nonaccrual <u>Loans</u>	Total <u>Loans</u>
At December 31, 2012:							
Real estate loans:							** O O O O
One-to-four family	\$ 1,310	611	-	1,921	56,033	2,033	59,987
Lot loans	96	-	-	96	6,106	87	6,289
Commercial	_	-	-	-	7,847	=	7,847
Construction	-	_	-	-	1,006	-	1,006
Consumer loans:							
Home equity	527	110	-	637	9,612	158	10,407
Automobile	-	14	_	14	3,010	19	3,043
Credit cards and unsecured	146	<u>-</u>	_	146	7,365	10	7,521
Deposit account	-	-	-	-	578	-	578
Other	<u>_100</u>	<u>-</u>		<u>100</u>	1,352		1,452
Total	\$ <u>2,179</u>	<u>735</u>		<u>2,914</u>	<u>92,909</u>	<u>2,307</u>	<u>98,130</u>
At December 31, 2011:							
Real estate loans:						- 0	70.144
One-to-four family	1,894	146	-	2,040	64,148	3,956	70,144
Lot loans	-	-	-	-	7,152	211	7,363
Construction	-	-	-	-	74	-	74
Consumer loans:							10 501
Home equity	465	91	-	556	11,815	360	12,731
Automobile	-	1	-	1	2,458	24	2,483
Credit cards and unsecured	107	25	-	132	8,040	12	8,184
Deposit account	-	-	-	-	791	-	791
Other		_=	<u>-</u>		_1,743	<u>75</u>	1,818
Total	\$ <u>2,466</u>	<u>263</u>	<u>=</u> =	<u>2,729</u>	<u>96,221</u>	<u>4,638</u>	103,588
							(continued

#### Notes to Consolidated Financial Statements, Continued

#### (3) Loans, Continued

The following summarizes the amount of impaired loans at the dates indicated (in thousands):

	With No Related Allowance Recorded		With an	With an Allowance Recorded			Total			
	Recorded Investment	Unpaid Principal <u>Balance</u>	Recorded Investment	Unpaid Principal <u>Balance</u>	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance		
At December 31, 2012: Real estate loans:								· · · · · · · · · · · · · · · · · · ·		
One-to-four family	\$ 2,625	2,902	531	531	30	2.157	2 422	20		
Lot loans	135	356	-	331	30	3,156 135	3,433	30		
Consumer loans:	133	330	_	-	-	133	356	-		
Home equity	318	476	_	_	_	318	476	_		
Credit card and unsecured	38	44	<u>-</u>			38	44			
	\$ <u>3,116</u>	<u>3,778</u>	<u>531</u>	<u>531</u>	<u>30</u>	<u>3,647</u>	4,309	<u>30</u>		
At December 31, 2011:										
Real estate loans: One-to-four family	2.797	2.220	201	201						
Lot loans	2,786 47	3,328	301	301	36	3,087	3,629	36		
Consumer loans:	47	182	108	108	85	155	290	85		
Home equity	574	660	16	16	3	590	676	2		
Automobile	-	-	_ <u>18</u>	18	<u> 18</u>	390 18	676 18	3		
					_16	16	18	18		
	\$ <u>3,407</u>	<u>4,170</u>	<u>443</u>	<u>443</u>	<u>142</u>	<u>3,850</u>	<u>4,613</u>	<u>142</u>		

As of December 31, 2012 and 2011, the Company's loan portfolio included primarily large groups of smaller balance homogeneous loans. The Company considers individual single family home loans which are in the process of foreclosure for impairment as well as all troubled debt restructurings ("TDR") (which involve loans in which the Company forgave a portion of interest or principal or reduced the interest rate materially less than that of market rates).

# Notes to Consolidated Financial Statements, Continued

### (3) Loans, Continued

The average net investment in impaired loans and interest income recognized and received on impaired loans are as follows (in thousands):

	Average Recorded <u>Investment</u>	Interest Income Recognized	Interest Income <u>Received</u>
For the Year Ended December 31, 2012:			
Real estate loans:	<b># 2 (04</b>	02	98
One-to-four family	\$ 3,604	92	31
Lot loans	73	2	31
Consumer loans:	400	0	0
Home equity	402	8	9
Credit card and unsecured	31		
Total	\$ <u>4,110</u>	<u>102</u>	<u>138</u>
For the Year Ended December 31, 2011:			
Real estate loans:		•	27
One-to-four family	3,013	20	37
Lot loans	188	5	6
Consumer loans:	4.00		10
Home equity	189	1	10
Automobile	9		
Total	\$ <u>3,399</u>	<u>_26</u>	<u>_53</u>

Troubled debt restructurings entered into are as follows (dollars in thousands):

	Outstan	ding Recorded	l Investment
	Number of Contracts	Pre-	Post- Modification
Year Ended December 31, 2012:			
Real estate mortgage loans-			
One-to-four family-	4	\$ 721	721
Modified interest rates  Consumer loans-	•	Ψ ,	
Credit card and unsecured-			
Modified interest rates	<u>1</u>	<u>49</u>	<u>49</u>
			<b>550</b>
	<u><u>5</u></u>	\$ <u>770</u>	<u>770</u>
Year Ended December 31, 2011:			
Real estate mortgage loans-			
One-to-four family-	4	¢ 1 152	1,152
Modified interest rates	6	\$ 1,152	1,132
Consumer loans-			
Home equity-  Modified interest rates	<u>5</u>	214	214
Modified interest rates	<u></u>		<del></del>
	<u>11</u>	\$ <u>1,366</u>	<u>1,366</u>
			(continued)

#### Notes to Consolidated Financial Statements, Continued

#### (3) Loans, Continued

The allowance for loan losses on residential real estate and consumer loans that have been restructured and are considered TDR's is included in the Company's specific reserve. The specific reserve is determined on a loan by loan basis by either the present value of expected future cash flows discounted at the loan's effective interest rate, or the fair value of the collateral if the loan is collateral-dependent. TDR's that have subsequently defaulted are considered collateral-dependent. The Company has not had any TDR's which were restructured during the 2012 or 2011 that subsequently defaulted in the same year.

#### (4) Premises and Equipment

Premises and equipment are summarized as follows (in thousands):

	_ At Dec	ember 31,
	<u>2012</u>	<u>2011</u>
Land	\$ 528	528
Buildings and improvements	4,341	4,321
Furniture and equipment	4,399	4,218
Total, at cost	9,268	9,067
Less accumulated depreciation	<u>5,947</u>	<u>5,444</u>
Premises and equipment, net	\$ <u>3,321</u>	<u>3,623</u>

Certain facilities are leased under an operating lease. Rental expense was \$192,000 and \$188,000 for the years ended December 31, 2012 and 2011, respectively. The operating leases generally contain escalation clauses. The future minimum lease payments are as follows (in thousands):

Amount	Year Ending <a href="December 31">December 31</a> ,
\$ 179	2013
94	2014
77	2015
79	2016
27	2017
\$ <u>456</u>	

# Notes to Consolidated Financial Statements, Continued

# (5) Foreclosed Assets

Expenses applicable to foreclosed assets for the years ended December 31, 2012 and 2011 are as follow (in thousands):

	<u>Year Ended</u> 2012	<u>December 31,</u> <u>2011</u>
Write-down of foreclosed assets Operating expenses	\$ 132 302	68 <u>52</u>
	\$ <u>434</u>	<u>120</u>

#### (6) Deposits

The aggregate amount of time deposits with a minimum denomination of \$100,000 was approximately \$8.5 million and \$10.2 million at December 31, 2012 and 2011, respectively. Deposits in excess of \$250,000 are not insured by FDIC. The scheduled maturities of time deposits are as follows (in thousands):

Year Ending December 31,	<u>Amount</u>
2013	\$ 25,085
2014	3,547
2015	1,493
2016	806
2017	432
	\$ <u>31,363</u>

Interest expense details are as follows (in thousands):

	Year Ended	Year Ended December 31,	
	2012	<u>2011</u>	
Money-market deposit accounts Savings accounts Time deposits	\$ 146 171 <u>236</u>	154 279 <u>515</u>	
	\$ <u>553</u>	<u>948</u>	
		(continued)	

#### Notes to Consolidated Financial Statements, Continued

#### (7) Line of Credit

The Company also has an unsecured federal funds line of credit for \$4.2 million with a correspondent bank and a \$14.6 million line with the Federal Home Loan Bank of Atlanta collateralized by a blanket lien on qualifying loans. At December 31, 2012 and 2011, the Company had no outstanding balances on these lines.

#### (8) Off-Balance-Sheet Financial Instruments

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments are unused lines of credit and commitments to extend credit and may involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized in the balance sheets. The contract amounts of these instruments reflect the extent of involvement the Company has in these financial instruments.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for unused lines of credit and commitments to extend credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments as it does for on-balance-sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed-expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Company upon extension of credit is based on management's credit evaluation of the counterparty.

Unused lines of credit and commitments to extend credit typically result in loans with a market interest rate when funded. A summary of the amounts of the Company's financial instruments, with off-balance-sheet risk at the dates indicated follows (in thousands):

Unused lines of credit (rates range from	<u>At Decer</u> 2012	nber 31, 2011	
3.93% to 15.45%)	\$ <u>17,061</u>	<u>14,346</u>	
Commitments to extend credit (rates range from 2.75% and 3.75%)	\$ <u>1,723</u>	<u>25</u>	
		(continu	ued)

### Notes to Consolidated Financial Statements, Continued

# (9) Fair Value of Financial Instruments

The estimated fair values of the Company's financial instruments at the dates indicated are as follows (in thousands):

	At Decembe	r 31, 2012	At Decembe	<u>r 31, 2011</u>
	Carrying	Fair	Carrying	Fair
	<u>Amount</u>	<u>Value</u>	Amount	<u>Value</u>
Financial assets: Cash and cash equivalents (1) Securities held to maturity (2) Loans (3) Federal Home Loan Bank stock (3) Accrued interest receivable (3)	\$ 26,909	26,909	25,055	25,055
	15,441	15,658	9,835	10,088
	95,335	95,228	102,002	101,736
	218	218	247	247
	367	367	454	454
Financial liabilities: Deposits (3)	121,662	119,741	119,416	117,135
Off-balance-sheet financial instruments (3)	-	-	-	-

<sup>(1)</sup> The Company considers these fair value measurements to be Level 1.

### (10) Income Taxes

The components of income tax benefit for the years ended December 31, 2012 and 2011 are as follows (in thousands):

	Year End <u>ed D</u>	Year Ended December 31,		
	2012	<u>2011</u>		
Deferred: Federal State	\$(297) <u>(51</u> )	(116) (20)		
Income tax benefit	\$( <u>348</u> )	<u>(136</u> )		

The reasons for the differences between the statutory Federal income tax rate and the effective tax rate at the dates indicated are as follows (dollars in thousands):

	Year Ended December 31,			
	2012		2011	
	Amount	% of Pretax <u>Loss</u>	<u>Amount</u>	% of Pretax <u>Loss</u>
Income tax benefit at Federal statutory rate Increase in income tax benefit resulting from-State taxes, net of Federal tax	\$(297)	34.0%	\$(123)	34.0%
	<u>(51</u> )	_5.7	<u>(13</u> )	3.6
Total	\$( <u>348</u> )	<u>39.7</u> %	\$( <u>136</u> )	<u>37.6</u> %

<sup>(2)</sup> The Company considers these fair value measurements to be Level 2.

<sup>(3)</sup> The Company considers these fair value measurements to be Level 3.

### Notes to Consolidated Financial Statements, Continued

#### (10) Income Taxes, Continued

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at the dates indicated are presented below (in thousands):

	At Dece	ember 31,
Deferred tax assets:	<u>2012</u>	<u>2011</u>
Allowance for loan losses	\$ 567	500
Net operating loss carryforwards	1,654	1,496
Other	21	3
Nonaccrual interest	384	311
Foreclosed property expenses	_137	<u>106</u>
Total deferred tax assets	2,763	2,416
Deferred tax liability-		
Premises and equipment	(51)	<u>(52</u> )
Net deferred tax asset	\$ <u>2,712</u>	<u>2,364</u>

At December 31, 2012, the Company has net operating loss carryforwards of approximately \$4 million, available to offset future taxable income. The carryforward will begin to expire in 2028.

The Company files consolidated U.S. and Florida income tax returns. With few exceptions, the Company is no longer subject to U.S. federal or state and local income tax examinations by taxing authorities for years before 2009.

#### (11) Contingencies

Various legal claims arise from time to time in the normal course of business which, in the opinion of management, will have no material effect on the Company's consolidated financial statements.

### (12) Related Parties

The Company makes loans to and accepts deposits from its officers and directors and their related entities. The activity for the periods shown is as follows (in thousands):

	Year Ended	Year Ended December 31,		
	<u>2012</u>	2011		
Loans at beginning of year Additions Repayments	\$ 152 18 (21)	558 20 ( <u>426</u> )		
Loans at end of year	\$ <u>149</u>	<u>152</u>		
Deposits at end of year	\$ <u>584</u>	<u>529</u>		

# Notes to Consolidated Financial Statements, Continued

(13) Employee Benefit Plans

The Company has a 401(k) plan for its employees who meet certain age and length-of-service requirements. For the tax year 2012, eligible employees could contribute up to \$17,000 of their compensation to the plan on a pre-tax basis. This limit increases to \$17,500 for the tax year ending December 31, 2013. Employer matching contributions were made at 100 percent of the employee contribution up to five percent. Employer contributions made to the 401(k) plan were approximately \$98,000 and \$110,000 for 2012 and 2011, respectively.

(14) Employee Stock Ownership Plan ("ESOP")

Effective April 5, 2011, upon closing of the stock offering, the Holding Company established an ESOP which acquired 8% of the total number of shares of common stock sold during the initial public offering. A total of 98,756 shares were acquired in exchange for a \$988,000 note payable to the Holding Company. The note bears interest at a fixed rate of 4.25% and is payable in annual installments and is due in 2021. The ESOP expense was \$76,000 for the year ended December 31, 2012 and \$63,000 for the year ended December 31, 2011.

(15) 2012 Equity Incentive Plan

On May 23, 2012 the Holding Company's stockholders approved its 2012 Equity Incentive Plan. The Plan authorizes the grant of options for up to 123,445 shares of the Company's common stock and makes 49,378 shares available for as restricted stock awards. The options granted have ten to fifteen year terms and vest from one to five years. At December 31, 2012, there were no restricted stock awards issued. A summary of the activity in the Company's stock options is as follows:

	Number of <u>Options</u>	Weighted- Average Exercise <u>Price</u>	Weighted- Average Remaining Contractual <u>Term</u>
Outstanding at December 31, 2011 Granted Forfeited	91,000 (1,000)		
Outstanding at December 31, 2012	<u>90,000</u>	\$ <u>10.75</u>	14.28 years
Exercisable at December 31, 2012		\$ <u>   -                                 </u>	

At December 31, 2012, there was approximately \$325,000 unrecognized compensation expense related to nonvested stock options granted under the plans. The cost is expected to be recognized over a weighted average period of fifty-four months. The total fair value of shares vesting and recognized as compensation expense was \$2,100 for the year ended December 31, 2012.

### Notes to Consolidated Financial Statements, Continued

### (15) 2012 Equity Incentive Plan, Continued

The fair value of each option granted is estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions for the year ended 2012:

Risk-free interest rate	.73-1.44%
Dividend yield	-
Expected stock volatility	26.05%
Expected life in years	5.5-9
Per share grant-date fair value of options issued	
during the year	\$ 2.75-3.76

The Company examined its historical pattern of option exercises in an effort to determine if there were any pattern based on certain employee populations. From this analysis, the Company could not identify any patterns in the exercise of options. As such, the Company used the guidance issued by the Securities and Exchange Commission to determine the estimated life of options issued. Expected volatility is based on historical volatility of Sunshine financial. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. The dividend yield assumption is based on the Company's historical and expected dividend payments.

### (16) Fair Value Measurements

Impaired collateral-dependent loans are carried at fair value when the current collateral value is lower than the carrying value of the loan. Those impaired collateral-dependent loans which are measured at fair value on a nonrecurring basis at December 31, 2012 and 2011 are as follows (in thousands):

Fair <u>Value</u>	Quoted Prices In Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Total Losses	Losses Recorded During the Period
			<del></del>		
\$ 2,160	-	-	2,160	308	232
52	-	-	52	221	103
256	-	-	256	158	112
38			38	_6	6
\$ <u>2,506</u>	-		<u>2,506</u>	<u>693</u>	<u>453</u>
1,667	-	_	1,667	592	378
70	-	_	70	220	129
501	-	_	501	89	89
	<u>-</u> -			<u>18</u>	18
\$ <u>2,238</u>			<u>2,238</u>	<u>919</u>	<u>614</u>
	\$ 2,160 52 256 38 \$ 2,506 1,667 70 501	In Active   Markets for   Identical   Assets   Level 1	In Active   Markets for   Identical   Assets   Level 1   Inputs   Level 2     \$ 2,160	In Active Markets for Identical Assets   Inputs   Inputs   Inputs   Level 3	In Active Markets for Identical Assets   Inputs   Inputs   Inputs   Inputs   Level 3   Level 3

## Notes to Consolidated Financial Statements, Continued

(16) Fair Value Measurements, Continued

Foreclosed assets is recorded at fair value less estimated costs to sell. Foreclosed assets which is measured at fair value on a nonrecurring basis at December 31, 2012 and 2011 is summarized below (in thousands):

	Fair <u>Value</u>	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total <u>Losses</u>	Losses Recorded During the <u>Year</u>
At December 31, 2012- Foreclosed assets	\$ <u>1,878</u>			<u>1,878</u>	<u>137</u>	<u>95</u>
At December 31, 2011- Foreclosed assets	\$ <u>743</u>			<u>743</u>	<u>83</u>	<u>68</u>

### (17) Regulatory Matters

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined). Management believes, as of December 31, 2012, that the Bank meets all capital adequacy requirements to which it is subject.

As of December 31, 2012, the Bank was categorized as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the following table. There are no conditions or events since that notification that management believes have changed the Bank's category.

### Notes to Consolidated Financial Statements, Continued

### (17) Regulatory Matters, Continued

The Bank's actual regulatory capital amounts and percentages at December 31, 2012 and 2011 are presented in the table (dollars in thousands):

	Actual		Minimum For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt and Corrective Action Provisions	
	<b>Amount</b>	<u>%</u>	Amount	<u>%</u>	Amount	%
At December 31, 2012:						
Total Capital to Risk-						
Weighted Assets	\$ 18,406	20.96%	\$ 7,027	8.00%	\$ 8,783	10.00%
Tier I Capital to Risk-					,	
Weighted Assets	17,302	19.70	3,514	4.00	5,270	6.00
Tier I Capital					,	
to Total Assets	17,302	11.96	4,341	3.00	7,235	5.00
At December 31, 2011:						
Total Capital to Risk-						
Weighted Assets	19,431	22.35	6,955	8.00	8,694	10.00
Tier I Capital to Risk-					,	
Weighted Assets	18,102	20.82	3,478	4.00	5,216	6.00
Tier I Capital					,	
to Total Assets	18,102	12.69	4,279	3.00	7,132	5.00

# (18) Adoption of Plan of Reorganization and Subsequent Stock Issuance

On April 5, 2011, in accordance with the Plan adopted by its Board of Directors and approved by its members, the Bank converted from a mutual holding company to a stock holding company form of organization, with the Bank becoming a wholly-owned subsidiary of the Holding Company. The conversion and reorganization was accomplished through the sale and issuance of 1,234,454 shares of common stock at a price of \$10 per share, through which the Holding Company received proceeds of approximately \$10.5 million, net of offering expenses of approximately \$847,000.

In accordance with Office of the Comptroller of the Currency (OCC) (formerly Office of Thrift Supervision) regulations, upon the completion of the conversion, the Bank restricted retained earnings by establishing a liquidation account. The liquidation account will be maintained for the benefit of eligible account holders who continue to maintain their accounts at the Bank after conversion. The liquidation account will be reduced annually to the extent that eligible account holders have reduced their qualifying deposits. Subsequent increases will not restore an eligible account holder's interest in the liquidation account. In the event of a complete liquidation of the Bank, and only in such event, each account holder will be entitled to receive a distribution from the liquidation account in an amount proportionate to the adjusted qualifying account balances then held. The Bank may not pay dividends if those dividends would reduce equity capital below the required liquidation account amount.

(continued)

Minimum

# Notes to Consolidated Financial Statements, Continued

# (19) Parent Company Only Financial Information

The Holding Company's financial information follows (in thousands):

# **Condensed Balance Sheets**

	At December 31,	
	2012	<u>2011</u>
Assets		
Cash Investment in subsidiary Other assets	\$ 4,761 20,030 <u>145</u>	4,776 20,543 
Total assets	\$ <u>24,936</u>	<u>25,396</u>
Liabilities and Stockholders' Equity		
Other liabilities Stockholders' equity	1 24,935	11 25,385
Total liabilities and stockholders' equity	\$ <u>24,936</u>	<u>25,396</u>

# **Condensed Statements of Operations**

	Year Ended I 2012	<u>December 31, 2011</u>
Revenues Expenses	\$ 47 (100)	49 <u>(19</u> )
(Loss) earnings before loss of subsidiary	(53)	30
Net loss of subsidiary	<u>(513</u> )	( <u>245</u> )
Loss before income taxes (benefit)	(566)	(215)
Income taxes (benefit)	<u>(38</u> )	<u>11</u>
Net loss	\$( <u>528</u> )	( <u>226</u> )
		(continued)

## Notes to Consolidated Financial Statements, Continued

# (19) Parent Company Only Financial Information, Continued

## **Condensed Statements of Cash Flows**

	Year Ended	December 31,
	<u>2012</u>	2011
Cash flows from operating activities:		
Net loss	\$ (528)	(226)
Adjustments to reconcile net loss to net cash used in operating activities:		
Decrease (increase) in other assets	10	(14)
(Decrease) increase in other liabilities	(10)	11
Equity in undistributed loss of subsidiary	<u>513</u>	245
Net cash used in operating activities	<u>(15</u> )	<u> </u>
Cash flows used in investing activity-		
Investment in subsidiary		<u>(5,749</u> )
Cash flows from financing activities:		
Net proceeds from stock issuance	_	11,497
Issuance of common stock to ESOP		<u>(988</u> )
Net cash provided by financing activities		10,509
Net (decrease) increase in cash	(15)	4,776
Cash at beginning of the year	<u>4,776</u>	<del>_</del> _
Cash at end of year	\$ <u>4,761</u>	4,776
Supplemental disclosure of cash flow information: Noncash transactions-		
ESOP compensation expense of subsidiary	\$ <u>76</u>	<u>63</u>
Stock-based compensation expense of subsidiary	\$2	

# Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure.

None.

### Item 9(A). Controls and Procedures.

### (a) Evaluation of Disclosure Controls and Procedures

An evaluation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")) as of December 31, 2012, was carried out under the supervision and with the participation of the our Chief Executive Officer, Principal Financial Officer and several other members of our senior management team within the period preceding the filing of this annual report. Our Chief Executive Officer and Principal Financial Officer concluded that, as of December 31, 2012, our disclosure controls and procedures were effective in ensuring that the information required to be disclosed by us in the reports we file or submit under the Exchange Act is (i) accumulated and communicated to our management (including our Chief Executive Officer and Principal Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

We intend to continually review and evaluate the design and effectiveness of the Company's disclosure controls and procedures and to improve the Company's controls and procedures over time and to correct any deficiencies that we may discover in the future. The goal is to ensure that senior management has timely access to all material financial and non-financial information concerning the Company's business. While we believe the present design of the disclosure controls and procedures is effective to achieve its goal, future events affecting its business may cause the Company to modify its disclosure controls and procedures.

The Company does not expect that its disclosure controls and procedures will prevent all error and all fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

## (b) Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Act) that occurred during the quarter ended December 31, 2012, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. The annual report of management on the effectiveness of internal control over financial reporting is set forth below.

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of Sunshine Financial, Inc. is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). The Company's internal control over financial reporting is a process designed to provide reasonable assurance to the Company's management and board of directors regarding the reliability of financial reporting and the preparation of the financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal controls over financial reporting may not prevent or detect misstatements. All internal control systems, no matter how well designed, have inherent limitations, including the possibility of human error and the circumvention of overriding controls. Accordingly, even effective internal control over financial reporting can provide only reasonable assurance with respect to financial statement preparation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2012. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework. Based on our assessment, we concluded that, as of December 31, 2012, the Company's internal control over financial reporting was effective based on those criteria.

This annual report does not include an attestation of our independent registered public accounting firm regarding internal controls over financial reporting. Management's report was not subject to attestation by our independent registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this annual report.

#### Item 9B. Other Information

None.

#### **PART III**

### Item 10. Directors, Executive Officers and Corporate Governance

#### **Directors**

Information concerning the Company's directors is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Shareholders to be held in May 2013, except for information contained under the heading "Report of the Audit Committee" a copy of which will be filed not later than 120 days after the close of the fiscal year.

#### **Executive Officers**

Information concerning the executive officers of the Company and Sunshine Savings Bank is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Shareholders to be held in May 2013, except for information contained under the heading "Report of the Audit Committee," a copy of which will be filed not later than 120 days after the close of the fiscal year.

## Audit Committee Matters and Audit Committee Financial Expert

The Board of Directors of the Company has a standing Audit Committee, which has been established in accordance with Section 3(a)(58)(A) of the Exchange Act. The members of that committee during 2012 were Directors Betts (Chair), Bacon, Lyons, and Richter, each of whom was considered independent under Nasdaq listing standards. The Board of Directors has determined that Mr. Betts is an "audit committee financial expert" as defined in applicable SEC rules. Additional information concerning the Audit Committee is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Shareholders to be held in May 2013, except for information contained under the heading "Report of the Audit Committee," a copy of which will be filed not later than 120 days after the close of the fiscal year.

# Section 16(a) Beneficial Ownership Reporting Compliance

Information concerning Section 16(a) beneficial ownership reporting compliance is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Shareholders to be held in May 2013, except for information contained under the heading "Report of the Audit Committee" a copy of which will be filed not later than 120 days after the close of the fiscal year.

#### **Code of Ethics**

The Company adopted a written Code of Ethics based upon the standards set forth under Item 406 of Regulation S-K of the Securities Exchange Act. The Code of Ethics applies to all of the Company's directors, officers and employees. A copy of the Company's Code of Ethics is available on our website at <a href="https://www.sunshinesavingsbank.com">www.sunshinesavingsbank.com</a> under "About Us – Investor Relations" or free of charge from the Company by writing to our Corporate Secretary at Sunshine Financial, Inc., 1400 East Park Avenue, Tallahassee, Florida 32301 or by calling (850) 219-7200.

#### **Nomination Procedures**

There have been no material changes to the procedures by which shareholders may recommend nominees to the Company's Board of Directors.

#### Item 11. Executive Compensation

Information concerning executive compensation is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Shareholders to be held in May 2013, except for information contained under the heading "Report of the Audit Committee," a copy of which will be filed not later than 120 days after the close of the fiscal year.

# Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information concerning security ownership of certain beneficial owners and management is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Shareholders to be held in May 2013, except for information contained under the heading "Report of the Audit Committee," a copy of which will be filed not later than 120 days after the close of the fiscal year.

**Equity Compensation Plan Information**. The following table sets forth information as of December 31, 2012, with respect to compensation plans under which shares of common stock were issued.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plan
2012 Equity Incentive Plan approved by security holders	90,000	\$10.75	82,823 <sup>(1)</sup>
Equity Incentive Plan not approved by security holders	<del></del>		

<sup>(1)</sup> Consists of stock options and stock appreciation rights covering up to 33,445 shares of common stock and restricted stock and restricted stock units covering up to 49,378 shares of common stock.

#### Item 13. Certain Relationships and Related Transactions, and Director Independence

Information concerning certain relationships and related transactions, our independent directors and our audit and nominating committee charters is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Shareholders to be held in May 2013, except for information contained under the heading "Report of the Audit Committee," a copy of which will be filed not later than 120 days after the close of the fiscal year.

### Item 14. Principal Accounting Fees and Services

Information concerning principal accountant fees and services is incorporated herein by reference from the Company's definitive proxy statement for its Annual Meeting of Shareholders to be held in May 2013, except for information contained under the heading "Report of the Audit Committee," a copy of which will be filed not later than 120 days after the close of the fiscal year.

#### **PART IV**

### Item 15. Exhibits and Financial Statement Schedules

### (a)(1) List of Financial Statements

The following are contained in Item 8 of this Form 10-K:
Report of Independent Registered Public Accounting Firm
Consolidated Balance Sheets at December 31, 2012 and 2011
Consolidated Statements of Income for the Years Ended December 31, 2012 and 2011
Consolidated Statements of Stockholders' Equity for the Years Ended December 31, 2012 and 2011
Consolidated Statements of Cash Flows for the Years Ended December 31, 2012 and 2011
Notes to Consolidated Financial Statements

### (a)(2) List of Financial Statement Schedules:

All financial statement schedules have been omitted as the information is not required under the related instructions or is not applicable.

### (a)(3) List of Exhibits:

See Exhibit Index.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### SUNSHINE FINANCIAL, INC.

Date: March 25, 2013 By: /s/ Louis O. Davis, Jr.

Louis O. Davis, Jr., President and Chief Executive

Officer

Duly Authorized Representative)

KNOWALLMEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints each of Louis O. Davis, Jr. and Scott A. Swain his or her true and lawful attorney-in-fact and agent, with full power of substitution and re-substitution, for him/her and in his/her name, place and stead, in any and all capacities, to sign any amendment to Sunshine Financial, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2012, and to file the same, with all exhibits thereto, and all other documents in connection therewith, with the Securities and Exchange Commission, granting unto each said attorney-in-fact and agent full power and authority to do and perform each and every act and thing requisite and necessary to be done, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming said attorney-in-fact and agent or his or her substitute or substitutes may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

/s/ Louis O. Davis, Jr.	Date: March 25, 2013
Louis O. Davis Jr., President, Chief Executive Officer and Director	
(Duly authorized representative and Principal Executive Officer)	
/s/ Benjamin F. Betts, Jr.	Date: March 25, 2013
Benjamin F. Betts, Jr., Chairman of the Board and Director	
/s/ Patrick E. Lyons	Data: March 25, 2012
Patrick E. Lyons, Director	Date: March 25, 2013
Tatrick E. Byons, Director	
/s/ Doris K. Richter	Date: March 25, 2013
Doris K. Richter, Director	- ,
/ / P	
/s/ Fred G. Shelfer	Date: March 25, 2013
Fred G. Shelfer, Director	
/s/ Robert K. Bacon	Datas March 25, 2012
Robert K. Bacon, Director	Date: March 25, 2013
Robert R. Bacon, Director	
/s/ Joyce E. Chastain	Date: March 25, 2013
Joyce E. Chastain, Director	,
/s/ Brian P. Baggett	Date: March 25, 2013
Brian P. Baggett, Director	
/s/ Scott A. Swain	Data: March 25, 2012
Scott A. Swain, Senior Vice President, Chief Financial Officer	Date: March 25, 2013
and Treasurer (Principal Financial and Accounting Officer)	
and Heastier (Frincipal Financial and Accounting Officer)	

### **EXHIBIT INDEX**

	EXHIBIT INDEX
Exhibits:	
2.0	Plan of Conversion and Reorganization (incorporated herein by reference to Exhibit 2.0 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-169555))
3.1	Articles of Incorporation of Sunshine Financial, Inc. (incorporated herein by reference to Exhibit 3.1 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-169555))
3.2	Bylaws of Sunshine Financial, Inc. (incorporated herein by reference to Exhibit 3.2 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-169555))
4.0	Form of Common Stock Certificate of Sunshine Financial, Inc. (incorporated herein by reference to Exhibit 4.0 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-169555))
10.1	Employment Agreement by and between Sunshine Savings Bank and Louis O Davis, Jr. (incorporated herein by reference to Exhibit 10.1 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-169555))
10.2	Form of Change of Control Agreement by and between Sunshine Financial, Inc. and Louis O. Davis Jr. (incorporated herein by reference to Exhibit 10.2 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-169555))
10.3	Form of Change of Control Agreement by and between Sunshine Financial, Inc. and each of Brian P. Baggett and Scott A. Swain (incorporated herein by reference to Exhibit 10.3 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-169555))
10.4	Employee Severance Policy (incorporated herein by reference to Exhibit 10.4 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-169555))
10.5	Director Fee Arrangements (incorporated herein by reference to Exhibit 10.5 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2012 (File No. 000-54280))
10.6	Sunshine Financial, Inc. 2012 Equity Incentive Plan (incorporated herein by reference to Appendix A to the Registrant's Definitive Proxy Statement filed on Schedule 14A on April 20, 2012 (File No. 000-54280))
10.7	Forms of Incentive Stock Option, Non-Qualified Stock Option and Restricted Stock Agreements under the 2012 Equity Incentive Plan (incorporated by reference to the Exhibits to the Registrant's Registration Statement on Form S-8 filed with the SEC on June 29, 2012 (File No. 333-182450))
11.0	Statement re computation of per share earnings (See Note1 of the Notes to Consolidated Financial Statements included in this Form10-K).
21.0	Subsidiaries of the registrant (incorporated herein by reference to Exhibit 21.0 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-169555))
23.0	Consent of Accountants
24.0	Power of Attorney (on signature page)
31.1	Rule 13a-14(a) Certification of the Chief Executive Officer
31.2	Rule 13a-14(a) Certification of the Chief Financial Officer
32.0	Section 1350 Certification
101	Interactive Data Files∗
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In accordance with Rule 406T of Regulation S-T, these interactive data files are deemed not filed or a part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are not deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.