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Annual Report

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NorthStar
REALTY FINANCE



“2012 was a period of strong growth and transformation for NorthStar. We made our investments across a broad spectrum of real estate asset classes, which further diversified our investment portfolio and increased our cash flows throughout the year. We are optimistic about our prospects as we continue to move ahead in 2013.”

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Dear Fellow Shareholders,

2012 was a period of strong growth and transformation for NorthStar Realty Finance Corp. We continued to leverage our broad and diverse commercial real estate platform by strategically deploying capital into accretive investments and grow our asset management business. During 2012, we committed to invest \$714 million of equity in \$1.3 billion of investments that we expect to be highly accretive. We made our investments across a broad spectrum of real estate asset classes, which further diversified our investment portfolio and increased our cash flows throughout the year.

NorthStar increased its fourth quarter 2012 cash dividend to \$0.18 per share of common stock. This represented our sixth consecutive increase, or an 80% increase in common stock cash distributions over the last six quarters. Going forward, we will continue to prudently balance our distribution to shareholders with retaining cash flow for investment opportunities.

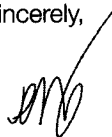
Our investment team was active, originating \$740 million of commercial real estate loans in 2012 for NorthStar and our non-traded REIT, NorthStar Real Estate Income Trust, Inc. (NorthStar Income). We completed our first securitization of our originated loans since 2007 which provided permanent, non-recourse, financing for these investments. Further, we leveraged our platform to execute accretive strategic transactions including, together with NorthStar Income, a \$410 million commitment to acquire limited partnership interests in approximately 50 real estate private equity funds managed by top sponsors. We also acquired a \$326 million portfolio of 36 manufactured housing communities containing over 6,000 pad rental sites and continued to opportunistically repurchase our CDO bonds at significant discounts to par.

We also continued to focus on expanding our asset management platform through the growth of our non-traded REIT business. Our capital raising pace remains strong and we have raised approximately \$600 million of total capital through December 31, 2012 in our first commercial real estate debt-oriented vehicle, NorthStar Income. Our second non-traded REIT, NorthStar Healthcare Income, Inc., which is focused on the mid-acuity senior housing space, recently broke escrow and began selling shares. In addition, we are currently in the registration process with a third non-traded REIT which is expected to have a commercial real estate debt focus similar to NorthStar Income. Our strategy is to continue leveraging our platform and captive broker-dealer to generate long-term, fee income for our shareholders. Given NorthStar is an internally-managed REIT, our shareholders are the direct beneficiaries of this business that does not require further significant capital investment.

On a macro level, during 2012 we saw continued signs of a gradual U.S. economic recovery. Investor interest in commercial real estate assets remains strong and fundamentals continue to strengthen. Liquidity in the commercial real estate markets also continues to improve as demonstrated by increasing demand for new CMBS issuance.

In closing, 2012 was a very strong year for NorthStar and we are optimistic about our prospects as we continue to move ahead in 2013. As always, we thank you for your continued support and confidence in NorthStar Realty Finance Corp.

Sincerely,



David T. Hamamoto
Chairman & Chief Executive Officer
NorthStar Realty Finance Corp.

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NORTHSTAR REALTY FINANCE CORP.

2012 ANNUAL REPORT

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OTHER FINANCIAL INFORMATION

Information included herein was excerpted from our Annual Report on Form 10-K for the fiscal year ended December 31, 2012 as filed with the U.S. Securities and Exchange Commission (the "SEC") on February 19, 2013 (the "2012 Form 10-K"). Certain portions of the 2012 Form 10-K were not reprinted for inclusion in this Annual Report to shareholders in accordance with SEC regulations. The 2012 Form 10-K may be viewed in its entirety on our website at www.nrfc.com.

FORWARD-LOOKING STATEMENTS

This Annual Report contains certain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, or Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or Exchange Act. Forward-looking statements are generally identifiable by use of forward-looking terminology such as “may,” “will,” “should,” “potential,” “intend,” “expect,” “seek,” “anticipate,” “estimate,” “believe,” “could,” “project,” “predict,” “continue,” “future” or other similar words or expressions. Forward-looking statements are not guarantees of performance and are based on certain assumptions, discuss future expectations, describe plans and strategies, contain projections of results of operations or of financial condition or state other forward-looking information. Such statements include, but are not limited to, those relating to the operating performance of our investments, our financing needs, the effects of our current strategies, loan and securities activities, our ability to manage our collateralized debt obligations, or CDOs, and our ability to raise capital. Our ability to predict results or the actual effect of plans or strategies is inherently uncertain, particularly given the economic environment. Although we believe that the expectations reflected in such forward-looking statements are based on reasonable assumptions, our actual results and performance could differ materially from those set forth in the forward-looking statements and you should not unduly rely on these statements. These forward-looking statements involve risks, uncertainties and other factors that may cause our actual results in future periods to differ materially from those forward-looking statements. These factors include, but are not limited to:

- adverse economic conditions and the impact on the commercial real estate industry;
- access to debt and equity capital and our liquidity;
- our use of leverage;
- our ability to meet various coverage tests with respect to our CDOs;
- our ability to obtain mortgage financing on our real estate portfolio;
- the affect of economic conditions on the valuations of our investments;
- our ability to source and close on attractive investment opportunities;
- performance of our investments relative to our expectations and the impact on our actual return on invested equity, as well as the cash generated from these investments and available for distribution;
- the impact of economic conditions on the borrowers of the commercial real estate debt we originate and the commercial mortgage loans underlying the commercial mortgage backed securities in which we invest, as well as on the tenants/operators of our real property that we own;
- our ability to realize the value of the bonds we have purchased and retained in our CDO financing transactions and other securitized financing transactions and our ability to complete securitized financing transactions on terms that are acceptable to us, or at all;
- any failure in our due diligence to identify all relevant facts in our underwriting process or otherwise;
- credit rating downgrades;
- tenant/operator or borrower defaults or bankruptcy;
- illiquidity of properties in our portfolio;

- our ability to manage our costs in line with our expectations and the impact on our cash available for distribution;
- environmental compliance costs and liabilities;
- effect of regulatory actions, litigation and contractual claims against us and our affiliates, including the potential settlement and litigation of such claims;
- competition for investment opportunities;
- our ability to complete the portfolio acquisition of private equity related real estate funds described in this Annual Report on the terms described;
- regulatory requirements with respect to our business and the related cost of compliance;
- the impact of any conflicts arising from our asset management business;
- the ability to raise capital for, and effectively implement the business plans of, the non-traded real estate investment trusts, or REITs, we sponsor and advise;
- changes in laws or regulations governing various aspects of our business;
- the loss of our exemption from the definition of “investment company” under the Investment Company Act of 1940, as amended;
- competition for qualified personnel and our ability to retain key personnel;
- the effectiveness of our portfolio management systems;
- failure to maintain effective internal controls; and
- compliance with the rules governing REITs.

The foregoing list of factors is not exhaustive. All forward-looking statements included in this Annual Report are based upon information available to us on the date hereof and we are under no duty to update any of the forward-looking statements after the date of this report to conform these statements to actual results.

Factors that could have a material adverse effect on our operations and future prospects are set forth in “Risk Factors” in the 2012 Form 10-K beginning on page 21. The factors set forth in the Risk Factors section could cause our actual results to differ significantly from those contained in any forward-looking statement contained in this report.

BUSINESS

References to “we,” “us” or “our” refer to NorthStar Realty Finance Corp. and its subsidiaries unless context specifically requires otherwise.

Overview

We are a diversified commercial real estate, or CRE, investment and asset management company. We invest in commercial real estate assets that we expect will generate attractive risk-adjusted returns and engage in asset management activities that seek to generate stable cash flows for distribution to our stockholders and build long-term franchise value. Our investments may take the form of originating or acquiring senior or subordinate loans and acquiring real estate, as well as pursuing opportunistic CRE investments. We are focused on continuing to build our asset management business predominately by raising and managing capital on a fee basis from alternate sources, such as in the non-traded real estate investment trust, or REIT, sector, which we refer to as our Sponsored REITs. We are an internally managed REIT, formed in October 2003.

We believe that we maintain a competitive advantage through a combination of our deep industry relationships and market leading CRE credit underwriting and capital markets expertise which enables us to manage credit risk across our business lines as well as to structure and finance our assets efficiently. Our ability to invest across the spectrum of commercial real estate investments creates complementary and overlapping sources of investment opportunities based on a common reliance on CRE fundamentals and application of similar underwriting and asset management skills as we seek to maximize stockholder value and to protect our capital.

The capital and equity markets were negatively impacted beginning in 2007 driven by the liquidity and credit crises which started with the residential real estate sector. Liquidity began to return to the commercial real estate finance markets and capital started to become available on a limited basis to the stronger sponsors in 2011 and 2012 and Wall Street and commercial banks began to more actively provide credit to real estate borrowers. Credit contracted in mid-2011 as the European debt woes began to unfold resulting in heightened market volatility and global financial markets experienced some strain during parts of 2012. To stimulate growth, several of the world’s largest central banks acted in a coordinated effort through massive injections of stimulus in the financial markets in 2012, which should have the impact of keeping interest rates low for the near and intermediate term.

We expect the commercial real estate markets will continue to improve in 2013, but headwinds still remain. Recently, the outlook for employment is improving although job growth needs to be much stronger to compensate for the high levels of unemployment. The U.S. housing market is recovering. However, the uncertainty over the current economic and political climate, including budget deficits, tax policy, gridlock and other matters are weighing on the markets. We would expect the foregoing, along with global market instability and the risk of maturing CRE debt that may have difficulties being refinanced, to continue to cause periodic volatility in the market for some time.

We use investment-level financing as part of our strategy and we seek to match-fund our assets and liabilities by having similar maturities and like-kind interest rate benchmarks (fixed or floating) to manage refinancing and interest rate risk. Our CRE debt and security investments originated or acquired before 2011, which we refer to as our legacy investments, are predominantly financed through long-term, non-recourse collateralized debt obligations, or CDOs. Our real estate portfolio is predominantly financed with non-recourse mortgage notes. For our new investment activity since 2011, which we refer to as our non-legacy investments, we also use investment-level financing and pursue a variety of financing arrangements such as credit facilities, securitized financing transactions and other term borrowings. The amount of our borrowings for our non-legacy investments will depend upon the nature and credit quality of our investments and the structure of our financings. Given the nature of our CDO financing transactions for our legacy investments, we expect those borrowings to amortize

over time as the underlying assets paydown or are sold. Where possible, we seek to limit our reliance on recourse borrowings.

In late 2011, we began using secured term credit facilities provided by major financial institutions to partially finance our non-legacy investments and in November 2012, we closed a commercial mortgage backed security, or CMBS, financing transaction, or the NorthStar CMBS Financing Transaction, that provides long-term, non-recourse, non-mark-to-market financing for our newly-originated debt investments. Our existing credit facilities provide for an aggregate of up to \$140 million to finance loan originations and \$100 million to make new investments in CMBS. The CRE debt investments that were contributed to the NorthStar CMBS Financing Transaction were previously financed on our credit facilities.

In 2011 and 2012, we raised capital as liquidity became available. During 2011, we raised aggregate net proceeds of \$232 million including \$69 million from the issuance of common equity and \$163 million from the issuance of exchangeable senior notes. During 2012, we raised aggregate net proceeds of \$724 million including \$383 million from the issuance of common equity, \$262 million from the issuance of preferred stock (including pursuant to our at-the-market equity offering program) and \$79 million from the issuance of exchangeable senior notes.

For our asset management business, we are currently raising capital for NorthStar Real Estate Income Trust, Inc., or NorthStar Income I, our CRE debt-oriented Sponsored REIT. During 2012, our capital raising efforts for NorthStar Income I picked up significant momentum and we believe that our investment strategy and expertise are the principal drivers of that momentum. In 2012, we raised \$443 million of capital resulting in an aggregate of \$600 million raised since inception through December 31, 2012.

In addition, we are the sponsor of two other non-traded REITs. We began raising capital for our second non-traded REIT, NorthStar Healthcare Income, Inc., or NorthStar Healthcare, a healthcare debt and equity investment focused non-traded REIT in the first quarter 2013. Our third non-traded REIT, NorthStar Real Estate Income II, Inc., or NorthStar Income II, has an investment strategy substantially similar to NorthStar Income I and filed a registration statement on Form S-11 with the Securities and Exchange Commission, or SEC, in December 2012. The offering for NorthStar Income I ends in July 2013 and we expect to begin raising capital for NorthStar Income II around that time.

If we can continue to successfully raise capital for and advise our Sponsored REITs, we believe that we could generate substantial incremental cash flows to our stockholders without any significant capital at risk. We also believe our strategy of raising and managing capital on a fee basis in the non-traded REIT sector makes us less reliant on the traditional public equity markets to grow our business.

Our stock is traded on the New York Stock Exchange, or NYSE, under the symbol "NRF." We conduct our operations so as to qualify as a REIT for federal income tax purposes.

Our Investments

The following table presents our assets under management as of December 31, 2012 based on principal amount of CRE debt and security investments and the cost basis of our real estate investments (dollars in thousands):

	<u>Amount</u>	<u>Percentage</u>
CRE Debt		
First mortgage loans	\$1,578,872	21.3%
Mezzanine loans	440,941	6.0%
Credit tenant and term loans	230,178	3.1%
Subordinate mortgage interests	121,473	1.6%
Other(1)	336,893	4.6%
Total CRE debt	<u>2,708,357</u>	<u>36.6%</u>
Real Estate		
Net lease	401,286	5.4%
Healthcare	572,370	7.7%
Other real estate(2)	326,028	4.4%
Total real estate	<u>1,299,684</u>	<u>17.5%</u>
Asset Management		
NorthStar Income I(3)	854,516	11.5%
CRE Securities		
CMBS	2,207,067	29.9%
Third-party CDO notes	197,103	2.7%
Other securities	134,905	1.8%
Total CRE securities	<u>2,539,075</u>	<u>34.4%</u>
Grand total	<u><u>\$7,401,632</u></u>	<u><u>100.0%</u></u>

(1) Relates to real estate owned (either directly or through a joint venture) as a result of taking title to collateral through foreclosure, deed in lieu or otherwise, which we refer to as taking title to collateral, presented at the principal amount of such loan at time of taking title and other CRE debt related joint ventures.

(2) Relates to an investment in manufactured housing communities including \$284 million of pad rental sites, \$13 million of manufactured homes and \$29 million of intangible and other assets.

(3) Based on consolidated total assets.

For financial information regarding our reportable segments, refer to Note 17, Segment Reporting, in our accompanying Consolidated Financial Statements included in “Financial Statements and Supplementary Data.”

Commercial Real Estate Debt

Overview

As part of our CRE debt business, we are focused on originating, structuring, acquiring and managing senior and subordinate debt investments secured primarily by commercial, multifamily and healthcare properties, including first mortgage loans, subordinate mortgage interests, mezzanine loans,

credit tenant loans and other loans, including preferred equity interests in borrowers who own such properties. The collateral underlying our CRE debt investments consists primarily of income-producing real estate assets, properties that require some capital investment to increase cash flows or assets undergoing repositionings or conversions. We generally hold these instruments for investment, however, from time-to-time, we may syndicate or sell portions of loans to seek to maximize risk-adjusted returns, manage credit exposure and generate liquidity.

We emphasize direct origination of our debt investments as this allows us a greater degree of control over how they are underwritten and structured and it provides us the opportunity to syndicate senior or subordinate interests in the loan, if desired. Further, it allows us to maintain a more direct relationship with our borrowers which helps us maintain a robust pipeline, provides an opportunity for us to earn origination and other fees and offers us an important advantage when considering any potential future modifications or restructurings. We directly originated approximately 74% of our current portfolio of CRE debt investments (excluding our CRE debt investments in the CSE RE 2006-A CDO, or CSE CDO, and CapLease 2005-1 CDO, or CapLease CDO).

We believe the supply/demand imbalance driven by the large amount of maturing CRE loans creates an opportunity for us. Even with some increased supply by lenders, demand for debt capital is allowing investors with capital, such as us, the opportunity to make investments with attractive risk/return profiles compared to historical levels.

We believe we have built a franchise with a reputation for providing capital to high-quality real estate owners who want a responsive and flexible balance sheet lender. Given that we are a lender who generally retains control of the loans we originate, we are able to maintain flexibility in how we structure loans to meet the needs of our borrowers. Typical CMBS and other capital markets driven lenders generally could not provide these types of loans due to constraints within their funding structures and because of their requirement to sell the entire loan to third parties and relinquish all control. Even when we finance our investments through securitizations we maintain a significant capital investment in our loans and as a result, continue to maintain significant control and influence over such loans. Our centralized investment organization has enabled senior management to review potential new loans early in the origination process which, unlike many large institutional lenders with several levels of approval required to commit to a loan, allows us to respond quickly and provide a high degree of certainty to our borrowers that we would close a loan on terms substantially similar to those initially proposed. We believe that this level of service has enhanced our reputation in the marketplace. In addition, we believe the early and active role of senior management in our portfolio management process has been key to maximizing recoveries of invested capital from our investments and our ability to be responsive to changing market conditions.

Underwriting Process

We use a rigorous investment and underwriting process that has been developed and utilized by our senior management team leveraging their extensive commercial real estate expertise over many years and focuses on the following factors designed to ensure each investment is being evaluated appropriately: (i) macroeconomic conditions that may influence operating performance; (ii) fundamental analysis of the underlying real estate collateral, including tenant rosters, lease terms, zoning, operating costs and the asset's overall competitive position in its market; (iii) real estate market factors that may influence the economic performance of the collateral including leasing conditions; (iv) the operating expertise and financial strength and reputation of the sponsor or borrower; (v) the cash flow in place and projected to be in place over the term of the loan and potential return to the sponsor or borrower; (vi) the appropriateness of estimated costs associated with tenant buildout, repositioning or capital improvements; (vii) a valuation of the property, our investment basis relative to its value and the ability to liquidate an investment through a sale or refinancing of the underlying asset; (viii) review of third-party reports including appraisals, engineering and environmental reports;

(ix) physical inspections of properties and markets; (x) the overall legal structure of the investment, contractual implications and the lenders' rights; and (xi) the tax and accounting impact.

Our Portfolio

As of December 31, 2012, \$2.7 billion, or 36.6%, of our assets under management were invested in CRE debt, which includes \$337 million in principal amount of loans related to certain investments accounted for as joint ventures and real estate owned, or REO. .

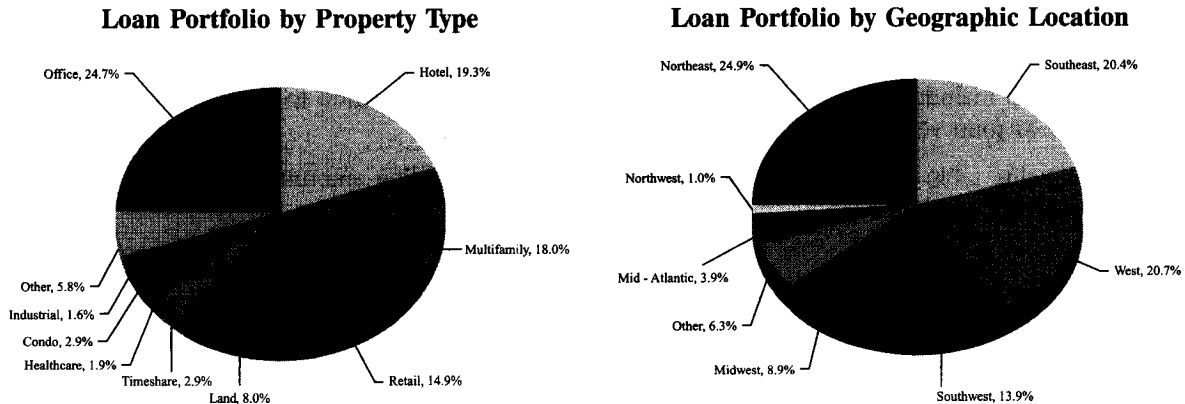
The following table presents our CRE debt investments, excluding amounts related to joint ventures and REO (dollars in thousands):

Asset Type:	Number	Principal Amount	Carrying Value(1)	Allocation by Investment Type(2)	Weighted Average			Yield
					Fixed Rate	Spread Over LIBOR	Spread Over Prime	
Legacy Investments								
First mortgage loans	65	\$1,357,474	\$ 991,147	65.4%	3.94%	2.92%	1.25%	5.47%
Mezzanine loans	16	414,951	306,947	20.0%	2.09%	1.61%	—	1.82%
Subordinate mortgage interests	7	121,473	96,357	5.9%	6.40%	3.97%	—	5.85%
Credit tenant loans	49	128,903	122,535	6.2%	6.59%	—	—	7.37%
Term loans	3	51,275	27,239	2.5%	7.87%	3.50%	—	8.22%
Total/Weighted average . .	140	2,074,076	1,544,225	100.0%	4.66%	2.77%	1.25%	4.81%
Non-Legacy Investments(3)								
First mortgage loans	9	221,398	214,166	74.4%	10.75%	5.23%	—	9.01%
Mezzanine loans	2	25,990	26,116	8.7%	17.40%	—	—	16.30%
Term loans	1	50,000	47,724	16.9%	14.00%	—	—	15.69%
Total/Weighted average . .	12	297,388	288,006	100.0%	14.92%	5.23%	—	10.78%
	152	\$2,371,464	\$1,832,231	NA	6.26%	3.06%	1.25%	5.68%

- (1) Certain of our CRE debt investments serve as collateral for financing transactions including carrying value of \$1,479 million for our consolidated CDO financing transactions, \$146 million for our NorthStar CMBS Financing Transaction and \$51 million for our credit facilities. The remainder is unleveraged.
- (2) Based on principal amount.
- (3) Represents CRE debt originations and acquisitions beginning January 1, 2011 through December 31, 2012.

As of December 31, 2012, our \$2.4 billion CRE debt investments consisted of 152 loans. Our legacy and non-legacy CRE debt investments had an average investment size of \$15 million and \$25 million, respectively. The weighted average extended maturity of our CRE debt portfolio is 4 years.

The portfolio's diversity across property type and geographic location is presented as follows, based on principal amount:



Real Estate

Overview

As part of our real estate strategy, we explore a variety of investments that is currently comprised of net lease properties, healthcare properties and other real estate investments such as the acquisition of manufactured housing communities and our recent commitment to invest in a joint venture owning indirect interests in real estate through private equity real estate funds, or PE Fund JV. Our real estate that is net leased to corporate tenants, which we refer to as our net lease investments, is primarily comprised of office, industrial and retail properties. Our healthcare properties are net leased to healthcare operators, with a focus on the senior housing sector which includes assisted living, skilled nursing and independent living facilities. Our manufactured housing portfolio is comprised of 36 manufactured housing communities totaling 6,269 pad rental sites and 604 homes, referred to as our investment in MH Communities. Our PE Fund JV is expected to own interests in approximately 50 real estate private equity funds managed by top institutional-quality sponsors, which we refer to as fund interests.

Net lease and healthcare properties are typically leased to a single tenant/operator who agrees to pay basic rent, plus all taxes, insurance, capital and operating expenses arising from the use of the leased property generally leaving us, as owner, with minimal ongoing operational or expense obligations. We may also invest in properties that are leased to tenants/operators for which we are responsible for some of the operating expenses and capital costs. At the end of the lease term, the tenant/operator typically has a right to renew the lease at market rates or to vacate the property with no further ongoing obligation.

Underwriting Process

Our real estate investments are underwritten utilizing our skills in evaluating real estate market and property fundamentals, real estate residual cash flows and values and tenant credit. At inception and throughout the life of our ownership, we conduct detailed credit analyses to assess, among other things, the potential for credit deterioration and lease default risk. Our process includes sub-market and property-level due diligence in order to understand downside investment risks, including quantifying the costs associated with defaults and re-leasing scenarios. We typically perform physical inspections of the properties, review the environmental reports, evaluate title and undertake other due diligence procedures. We also evaluate stress scenarios to understand refinancing risk.

Our Portfolio

The following table presents our real estate investments as of December 31, 2012 (dollars in thousands):

<u>Type of Property</u>	<u>Number</u>	<u>Cost Basis(1)(2)</u>	<u>% of Cost</u>	<u>Net Rental Cash Flow(3)</u>
Net lease(4)				
Office	12	\$ 310,561	77.4%	\$ 23,076
Retail	10	64,503	16.1%	5,147
Industrial	1	26,222	6.5%	3,661
Subtotal	23	401,286	100.0%	31,884
Healthcare				
Assisted living facilities (ALF)	41	298,595	52.2%	21,805
Skilled nursing facilities (SNF)	33	183,836	32.1%	18,584
Life science buildings (LSB)	3	39,587	6.9%	2,108
Independent living facilities (ILF)	5	45,475	7.9%	223
Medical office building (MOB)	1	4,877	0.9%	3,708
Subtotal	83	572,370	100.0%	46,428
Other Real Estate				
Manufactured housing communities(5) .	6,873	326,028	100.0%	24,297
Subtotal	6,873	326,028	100.0%	24,297
Total		<u>\$1,299,684</u>		<u>\$102,609</u>

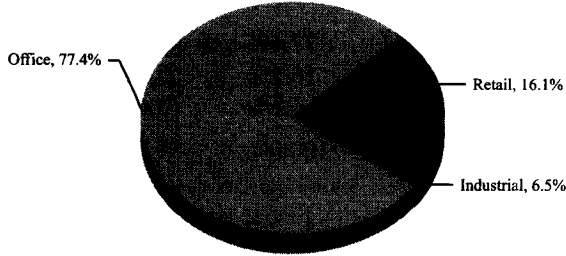
- (1) Represents our cost basis, including net purchase price allocations of \$40 million related to intangible assets and liabilities.
- (2) Excludes certain REO of \$359 million as the result of taking title to collateral, of which the principal amount of such loans at the time of taking title was \$163 million.
- (3) Represents contractual rent less operating expenses, excluding the effects of straight-line rent annualized based on fourth quarter 2012 amounts.
- (4) Includes a \$28 million property owned through a joint venture investment and our proportionate share of rental cash flows.
- (5) Includes \$284 million of pad rental sites, \$13 million of manufactured homes and \$29 million of intangible and other assets.

Net Lease Properties

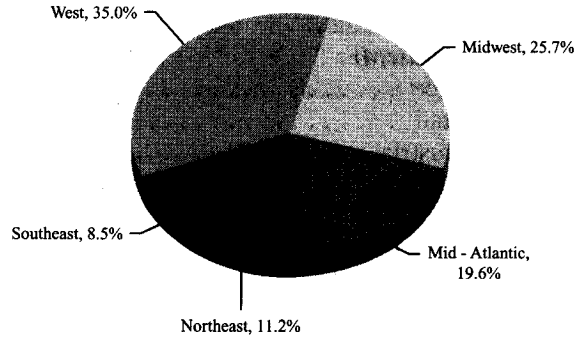
As of December 31, 2012, \$401 million, or 5.4%, of our total assets under management were invested in net lease properties comprised of a portfolio of office, retail and industrial properties totaling 3.2 million square feet. As of December 31, 2012, our net lease properties had a weighted average remaining lease term of 5.7 years and were 94% leased.

The following presents our net lease portfolio's diversity across property type and geographic location as of December 31, 2012, based on purchase price, or cost:

Net Lease by Property Type



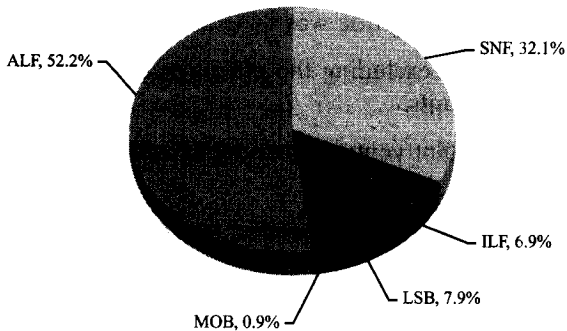
Net Lease by Geographic Location



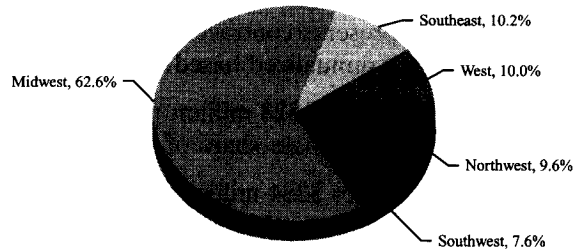
Healthcare Properties

As of December 31, 2012, \$572 million, or 7.7%, of our assets under management were invested in our healthcare properties, with a focus on the senior housing sector which includes assisted living, skilled nursing and independent living facilities. Our portfolio was comprised of 41 assisted living facilities (ALF), 33 skilled nursing facilities (SNF), three life science buildings (LSB), five independent living facilities (ILF) and one medical office building (MOB). As of December 31, 2012, 100% of our healthcare portfolio was leased to third-party operators with weighted average lease coverage of 1.3x and a 6.9 year weighted average remaining lease term. The following presents our healthcare portfolio by property type and geographic location as of December 31, 2012, based on purchase price:

Healthcare by Property Type



Healthcare by Geographic Location



Other Real Estate Investments

As of December 31, 2012, \$326 million, or 4.4%, of our assets under management were invested in manufactured housing communities, with 36 communities in Colorado, Wyoming, Arkansas and Illinois totaling 6,269 pad rental sites. The portfolio also owns 604 homes on the sites with the remaining owned by the respective tenants. As of December 31, 2012, our manufactured housing communities were 86% leased. The manufactured housing industry has traditionally demonstrated low cash flow volatility and steady annual rent increases, although there is no assurance that will continue to be the case.

In December 2012, we entered into a subscription agreement to acquire an interest in the PE Fund JV, together with NorthStar Income I. The PE Fund JV is expected to own interests in approximately 50 funds managed by top institutional-quality sponsors with an aggregate reported net asset value, or NAV, of approximately \$765 million as of June 30, 2012. On February 15, 2013, the PE Fund JV had its initial closing, or Initial Closing, and acquired 18 fund interests representing a NAV of \$304 million. The majority of the remaining fund interests are expected to be acquired by the PE Fund JV in the first quarter 2013. Refer to “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Recent Developments” for additional information regarding the Initial Closing.

Asset Management

Our asset management business is focused on:

- Sponsoring and advising on a fee basis, our Sponsored REITs.

In connection with our current public Sponsored REITs, we manage the day-to-day affairs including identifying, originating, acquiring and managing assets on their behalf and earn advisory and other fees for these services, which vary based on the amount of assets under management, investment activity and investment performance. We currently manage NorthStar Income I and NorthStar Healthcare and will manage NorthStar Income II as soon as it begins raising equity capital.

NorthStar Realty Securities, LLC, or NorthStar Realty Securities, our wholly-owned broker dealer subsidiary, distributes equity for our Sponsored REITs. NorthStar Realty Securities is currently raising equity capital for NorthStar Income I and NorthStar Healthcare and will raise capital for NorthStar Income II. In addition, we expect that NorthStar Realty Securities will assist us in the future in accessing diverse sources of capital for other companies that may be sponsored and managed by us.

- Managing CDO financing transactions on a fee basis.

We manage eleven CDOs representing \$5.2 billion of assets based on principal amount, nine of which were sponsored by us, or the N-Star CDOs. In addition, we have acquired the equity interests of two CDOs that have been integrated into our platform, the CSE CDO and the CapLease CDO, which we herein collectively refer to as our acquired CDOs. In the case of the CSE CDO, we were delegated the collateral management and special servicing rights and for the CapLease CDO, we acquired the collateral management rights. Five of the CDOs are primarily collateralized by CRE debt and six are primarily collateralized by CRE securities.

We consolidate these CDO financing transactions under accounting principles generally accepted in the United States, or U.S. GAAP. As a result, the collateral management fees we earn and receive in cash are eliminated in consolidation in our consolidated statements of operations.

Opportunistic Investments

We pursue opportunistic investments in the commercial real estate market across our businesses that we expect will generate attractive risk-adjusted returns. Examples of opportunistic investments include repurchasing our CDO bonds at a significant discount to principal amount and our recent commitment to invest in the PE Fund JV.

In terms of repurchases of our CDO bonds, they typically have significant credit support and we generally expect the CDO bonds will be repaid at par. As of December 31, 2012, the principal proceeds we could receive from CDO bonds we owned was \$708 million, of which \$558 million was repurchased at an average price of 32% in the secondary market and had a weighted average original credit rating

of A+/A1. Because our CDO financing transactions are consolidated under U.S. GAAP, these CDO bonds are not presented as an investment but rather are eliminated in our consolidated financial statements and, as a result, the interest and realization of any discount will generally not be recorded as income on our consolidated statements of operations under U.S. GAAP.

We generate cash flows in future periods through the interest payable on these bonds, as well as realize (in cash) the discount if and when the bonds repay. If realized, this \$379 million discount will generally not be reported as income under U.S. GAAP.

Commercial Real Estate Securities

Overview

Our CRE securities business is currently more opportunistic in nature, such as investments in a “B-Piece” and AAA/Aaa CMBS. Predominately all of our CRE securities are part of our legacy business which historically focused on investing in and managing a wide range of CRE securities, including CMBS, unsecured REIT debt and CDO notes backed primarily by CRE securities and debt. Substantially all of our securities have explicit credit ratings assigned by at least one of the major rating agencies (Moody’s Investors Services, Standard & Poor’s, Fitch Ratings, Morningstar, DBRS and/or Kroll, generally referred to as rating agencies).

Underwriting Process

Our underwriting process for CRE securities is focused on evaluating both the real estate risk of the underlying assets and the structural protections available to the particular class of securities in which we are investing. We believe that even when a security such as CMBS or REIT debt is backed by a diverse pool of properties, risk cannot be evaluated purely by statistical or quantitative means but must include a fundamental real estate analysis as well. Properties backing loans with identical debt service coverage ratios or loan-to-value ratios can have very different risk characteristics depending on their age, location, lease structure, physical condition and other factors. Our underwriting process seeks to identify those factors that may lead to an increase or decrease in credit quality over time.

Our Portfolio

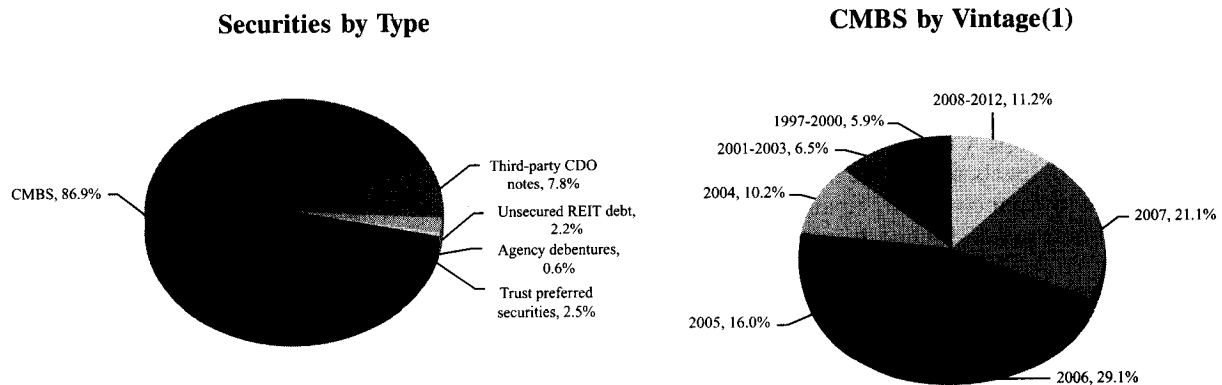
As of December 31, 2012, \$2.5 billion, or 34.4%, of our assets under management were invested in a portfolio of CRE securities. Our CRE security investments consisted of 538 investments with an

average investment size of \$5 million. The following table presents our CRE security investments as of December 31, 2012 (dollars in thousands):

Asset Type:	Number(1)	Principal Amount	Amortized Cost	Fair Value(2)	Allocation by Investment Type(3)	Weighted Average Coupon	Weighted Average Yield(5)
Legacy Investments							
CMBS	464	\$2,101,148	\$1,475,580	\$ 902,070	87.7%	3.71%	10.71%
Third-party CDO notes	33	159,347	136,054	25,869	6.7%	0.64%	5.37%
Unsecured REIT debt	11	57,180	53,585	56,381	2.4%	5.50%	1.29%
Trust preferred securities	3	14,725	10,916	9,571	0.6%	2.26%	6.80%
Agency debentures	4	63,000	17,538	26,462	2.6%	NA	3.51%
Total weighted/average ...	515	2,395,400	1,693,673	1,020,353	100.0%	3.44%	9.88%
Non-Legacy Investments(4)							
CMBS	21	105,919	75,809	81,948	73.7%	4.60%	5.07%
Other CRE securities	2	37,756	23,603	22,367	26.3%	0.52%	20.00%
Total weighted/average ...	23	143,675	99,412	104,315	100.0%	3.53%	8.61%
	538	\$2,539,075	\$1,793,085	\$1,124,668	NA	3.45%	9.81%

- (1) Investments in the same securitization tranche held in separate CDO financing transactions are reported as separate investments.
- (2) Predominately all of our CRE security investments serve as collateral for financing transactions including carrying value of \$1,016 million for our consolidated CDO financing transactions and \$36 million for our CMBS credit facility. The remainder is unleveraged.
- (3) Based on principal amount.
- (4) Represents CRE security investments purchased beginning January 1, 2011 through December 31, 2012.

CMBS represents \$2.2 billion, or 86.9%, of our CRE security investments. Our CMBS portfolio had an average credit rating of CCC/Caa2. The following presents our CRE securities by type and CMBS by vintage, based on principal amount:



- (1) 2006 and 2007 vintages were purchased at a weighted average discount of approximately 60%.

Financing Strategy

We seek to access a wide range of secured and unsecured debt and public and private equity capital sources to fund our investment activities and asset growth. Since our initial public offering in 2004, we have completed preferred and common equity offerings raising aggregate proceeds of approximately \$1.6 billion, including raising \$383 million from the issuance of common equity and \$262 million from the issuance of preferred equity in 2012. We have also raised \$286 million of long-term, subordinated debt capital that is equity-like in nature due to its 30-year term (at the time of issuance) and limited covenants. In addition, we have raised \$507 million of unsecured exchangeable senior notes, of which \$303 million was outstanding as of December 31, 2012.

We use investment-level financing as part of our strategy and we seek to match fund our assets and liabilities by having similar maturities and like-kind interest rate benchmarks (fixed or floating) to manage refinancing and interest rate risk. We seek access to diverse sources of short and long-term financing to enable us to prudently leverage our investments and deliver attractive risk-adjusted returns to our stockholders.

Our legacy CRE debt and security portfolios are predominantly financed through long-term, non-recourse CDOs. In our N-Star CDOs, rated CDO bonds are issued and backed by pools of collateral originated or acquired by us. The CDO bonds are non-recourse and the collateral is used to service the interest payments on the rated CDO bonds. After the reinvestment period, principal received from collateral amortizes the CDO bonds, so there is no maturity risk. At the time of issuance, we typically sold all of the investment-grade rated CDO bonds and retained the non-investment grade subordinate classes and equity notes, which we refer to as our retained equity interest in the CDO. Refer to “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources” for additional details regarding our CDO financing transactions.

In late 2011, we began using secured term credit facilities to partially finance our non-legacy investments and in November 2012 we closed on our NorthStar CMBS Financing Transaction which provides long-term, non-recourse, non-mark-to-market financing for our newly-originated CRE debt investments. The credit facilities provide for an aggregate of up to \$140 million to finance first mortgage loans and senior loan participations secured by commercial real estate and \$100 million to finance the acquisition of AAA/Aaa rated CMBS. As of December 31, 2012, we had \$30 million outstanding under our loan credit facilities, \$31 million outstanding under our CMBS facility and \$98 million issued as part of our NorthStar CMBS Financing Transaction.

Our real estate portfolio and certain REO are typically financed with non-recourse mortgages. We seek to match the term of the financing with the remaining lease term of the properties.

Given the nature of our CDO financing arrangements for our legacy CRE debt and security investments, we expect these borrowings to amortize over time as the underlying assets paydown or are sold. Borrowing levels for non-legacy investments may change depending upon the nature of the assets and the related financing. Our financing strategy for our non-legacy investments is dependent on our ability to obtain match-funded borrowings at rates that provide a positive net funding spread.

Portfolio Management

Credit risk management is our ability to manage our assets in a manner that preserves principal and income and minimizes credit losses that would decrease income. We use many methods to actively manage our asset base to preserve our income and capital. For CRE debt and real estate investments, frequent re-underwriting and dialogue with borrowers/tenants/operators/partners and inspections of our collateral and owned properties have proven to be an effective process for identifying issues early. For our healthcare investments, we also consider the impact of regulatory changes on operator performance

and property values. Many of our debt investments also require borrowers to replenish cash reserves for items such as taxes, insurance and future debt service costs. Late replenishments of cash reserves also may be an early indicator there could be a problem with the borrower or collateral. We also may negotiate a modification to debt terms if we believe such modification improves our ability to maximize principal recovery. Modifications may include changes to contractual interest rates, maturity dates and other borrower obligations. When we make a concession, generally through a reduction of an interest rate or extending a maturity date, we may seek to obtain additional collateral, fees and/or upside participation in any value creation of the property in return for the modification, although in a challenging real estate market obtaining additional collateral from struggling borrowers is difficult. As part of our portfolio management process, we evaluate the best alternatives for our loans which in some cases may result in us issuing default notices and beginning proceedings to take title to collateral when the borrower is not complying with the terms of a loan agreement where we believe taking control of the collateral as REO is the best course of action to protect our capital.

In certain circumstances, we may pursue a debt sale or payoff at a discount to our carrying value. We may agree to a discounted sale or payoff where we believe there is an economic benefit from monetizing the asset in advance of its contractual maturity date. When evaluating a sale or payoff at a discount to carrying value, we also consider the impact such transaction may have on our financing structures, corporate borrowing covenants and income.

Securities generally have a more liquid market than debt and real estate, but we typically have very little control over restructuring decisions when there are problems with the underlying collateral. We are a rated special servicer by Standard & Poor's and Fitch Ratings and were approved by Moody's Investor Services in connection with an acquisition of a "B-piece" on a \$2.1 billion securitization in 2011. We manage risk in our CRE security investments by selling assets when we can obtain a price that is attractive relative to its risk. In certain situations, we may sell an asset because there is an opportunity to reinvest the capital into a new asset with a more attractive risk/return profile.

We maintain a comprehensive portfolio management process that generally includes day-to-day oversight by the portfolio management team, weekly management meetings and an exhaustive quarterly credit review process. These processes are designed to enable management to evaluate and proactively manage asset-specific credit issues and identify credit trends on a portfolio-wide basis. Nevertheless, we cannot be certain that our review will identify all issues within our portfolio due to, among other things, adverse economic conditions or events adversely affecting specific assets; therefore, potential future losses may also stem from investments that are not identified by our credit reviews. During the quarterly credit reviews, or more frequently as necessary, investments are put on highly-monitored status and identified for possible provision for loan losses based upon several factors, including missed or late contractual payments, significant declines in collateral performance and other data which may indicate a potential issue in our ability to recover our capital from the investment.

Many of our legacy debt investments were made to borrowers who had a business plan to improve the collateral and who therefore needed a flexible balance sheet lender. Property cash flows are generally lower today than was projected by the borrower for many of our debt investments when they were originated. As a result, some real estate owners are having trouble refinancing their assets at maturity or selling their properties to recoup their capital. Other owners are having trouble achieving their business plans to the extent they acquired a property to reposition it or otherwise invest capital to increase the property's cash flows.

We generally required borrowers, at the time of origination and/or as required by property performance during the loan term, to pre-fund reserves to cover interest and operating expenses until the property cash flows increased sufficiently to cover debt service costs. We also generally required the borrower to refill these reserves if they became deficient due to underperformance and if the borrower wanted to exercise an extension option under the loan as some of the borrowers had a recourse

obligation to do so. Despite low interest rates and improving real estate fundamentals, we expect that in the future some of our borrowers related to our legacy CRE debt investments may still have difficulty servicing our debt investments.

Each of our debt investments, while primarily backed by CRE collateral, is unique and requires customized portfolio management strategies for dealing with potential credit situations. The complexity of each situation depends on many factors, including the number of collateral properties, the type of property, macro and local market conditions impacting supply/demand, cash flow and collateral, and the financial condition of our borrowers and their willingness to support our collateral properties.

Our portfolio management process may lead us to the determination that extending and working out a debt investment, rather than pursuing taking title to collateral, is the best course of action to maximize total and long-term value. Our provision for loan loss analysis often requires that we make assumptions regarding collateral value and the timing with regards to when we receive debt service payments, including principal recovery, and as a result, our analysis can be highly subjective and uncertain.

Since our legacy CRE debt and security investments are predominantly financed in CDOs, our portfolio management process is also focused on actively monitoring and managing our CDO financing transactions. A more detailed discussion of our CDO financing structures are provided in “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources.”

Hedging Strategy

We use derivative instruments primarily to manage interest rate risk. These derivatives are typically in the form of interest rate swap agreements and the primary objective is to manage the interest rate risks associated with our investing and financing activities. The counterparties to these arrangements are major financial institutions with which we may also have other financial relationships.

Creating an effective strategy for dealing with interest rate movements is complex and no strategy can completely insulate us from risks associated with such fluctuations. There can be no assurance that our hedging activities will have the intended impact on our results. A more detailed discussion of our hedging policy is provided in “Quantitative and Qualitative Disclosures About Market Risk—Interest Rate Risk.”

Regulation

We are subject, in certain circumstances, to supervision and regulation by state and federal governmental authorities and are subject to various laws and judicial and administrative decisions imposing various requirements and restrictions, which, among other things:

- regulate our public disclosures, reporting obligations and capital raising activity;
- require compliance with applicable REIT rules;
- regulate our wholly-owned broker-dealer;
- establish loan servicing standards;
- regulate credit granting activities;
- require disclosures to customers;
- govern secured transactions; and
- set collection, taking title to collateral, repossession and claims-handling procedures and other trade practices.

Although most states do not regulate commercial finance, certain states impose limitations on interest rates and other charges and on certain collection practices and creditor remedies and require licensing of lenders and financiers and adequate disclosure of certain contract terms. We are also required to comply with certain provisions of the Equal Credit Opportunity Act that are applicable to CRE loans.

We believe that we are not, and intend to conduct our operations so as not to become regulated as an investment company under the Investment Company Act of 1940, as amended, or the Investment Company Act. We have relied, and intend to continue to rely on current interpretations of the staff of the SEC in an effort to continue to qualify for an exemption from registration under the Investment Company Act. For more information on the exemptions that we utilize refer to Item 1A. "Risk Factors—Maintenance of our Investment Company Act exemption imposes limits on our operations" in our 2012 Form 10-K.

We do not believe we or our subsidiaries are required to register as an investment advisor under the Investment Advisors Act of 1940. Such registration could result in our investment advisory business being supervised by the SEC and require our compliance with numerous obligations, including record-keeping requirements, operational procedures and disclosure obligations. A subsidiary of ours may register as an investment advisor in the future if it intends to engage in activities that would require such registration.

We have elected, qualified and expect to continue to qualify to be taxed as a REIT under Section 856 through 860 of the Internal Revenue Code of 1986, as amended, or the Internal Revenue Code. As a REIT, we must currently distribute, at a minimum, an amount equal to 90% of our taxable income. In addition, we must distribute 100% of our taxable income to avoid paying corporate federal income taxes. REITs are also subject to a number of organizational and operational requirements in order to elect and maintain REIT status. These requirements include specific share ownership tests and assets and gross income composition tests. If we fail to continue to qualify as a REIT in any taxable year, we will be subject to federal income tax (including any applicable alternative minimum tax) on our taxable income at regular corporate tax rates. Even if we qualify for taxation as a REIT, we may be subject to state and local income taxes and to federal income tax and excise tax on our undistributed income.

In April 2010, NorthStar Realty Securities became registered with the SEC and a member of the Financial Industry Regulatory Authority, or FINRA. Much of the regulation of broker-dealers has been delegated to self-regulatory organizations, or SROs, principally FINRA, that adopt and amend rules, subject to approval by the SEC, which govern their members and conduct periodic examinations of member firms' operations. The SEC, SROs and state securities commissions may conduct administrative proceedings that can result in censure, fine, suspension or expulsion of a broker-dealer, its officers or employees. Such administrative proceedings, whether or not resulting in adverse findings, can require substantial expenditures and can have an adverse impact on the reputation of a broker-dealer.

As a registered broker-dealer, NorthStar Realty Securities is required by federal law to belong to the Securities Investor Protection Corporation, or SIPC. When the SIPC fund falls below a certain amount, members are required to pay annual assessments to replenish the reserves. Our broker-dealer subsidiary will be required to pay 0.25% of net operating revenues as a special assessment. As of December 31, 2012, we have incurred an immaterial amount of special assessment charges. The SIPC fund provides protection for securities held in customer accounts up to \$500,000 per customer, with a limitation of \$100,000 on claims for cash balances, although NorthStar Realty Securities does not hold any customer accounts.

In addition, as a registered broker-dealer and member of FINRA, NorthStar Realty Securities is subject to the SEC's Uniform Net Capital Rule 15c3-1, which is designed to measure the general

financial integrity and liquidity of a broker-dealer and requires the maintenance of minimum net capital. Net capital is defined as the net worth of a broker-dealer subject to certain adjustments. In computing net capital, various adjustments are made to net worth that exclude assets not readily convertible into cash. Additionally, the regulations require that certain assets, such as a broker-dealer's position in securities, be valued in a conservative manner so as to avoid over-inflation of the broker-dealer's net capital. We believe the net capital requirement is immaterial.

We own and manage a portfolio of healthcare properties, with a focus on the senior housing sector. As such, we or our operators, as the case may be, are subject to numerous federal, state and local laws and regulation that are subject to frequent and substantial changes (sometimes applied retroactively) resulting from legislation, adoption of rules and regulations and administrative and judicial interpretations of existing laws.

As a real estate property manager and owner, our operations and properties are subject to various federal, state and local laws and regulations concerning the protection of the environment, including air and water quality, hazardous or toxic substances and health and safety.

We are also subject to regulation with respect to certain of our loan servicing activities, such as Regulation AB.

In the judgment of management, while we do incur significant expense complying with the various regulation to which we are subject, existing statutes and regulations have not had a material adverse effect on our business. However, it is not possible to forecast the nature of future legislation, regulations, judicial decisions, orders or interpretations, nor their impact upon our future business, financial condition, results of operations or prospects.

Competition

We are subject to renewed competition in seeking real estate investments as the U.S. economy continues to improve and investors are seeking yield in a low interest rate environment. We compete with many third parties engaged in real estate investment activities including publicly-traded REITs, non-traded REITs, insurance companies, commercial and investment banking firms, private equity funds and other investors. Some of these competitors, including other REITs and private real estate companies and funds, have substantially greater financial resources than we do. They may also enjoy significant competitive advantages that result from, among other things, a lower cost of capital and enhanced operating efficiencies.

Future competition from new market entrants may limit the number of suitable investment opportunities offered to us. It may also result in higher prices, lower yields and a narrower spread of yields over our borrowing costs, making it more difficult for us to originate or acquire new investments on attractive terms.

Employees

As of December 31, 2012, we had 124 employees. We believe that one of our major strengths is the quality and dedication of our people. We maintain a work environment that fosters professionalism, excellence, diversity and cooperation among our employees.

Corporate Governance and Internet Address

We emphasize the importance of professional business conduct and ethics through our corporate governance initiatives. Our board of directors consists of a majority of independent directors; the audit, nominating and corporate governance and compensation committees of our board of directors are composed exclusively of independent directors. We have adopted corporate governance guidelines and

a code of business conduct and ethics, which delineate our standards for our officers, directors and employees.

Our internet address is *www.nrfc.com*. The information on our website is not incorporated by reference in this Annual Report. We make available, free of charge through a link on our website, our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to such reports, if any, as filed or furnished with the SEC, as soon as reasonably practicable after such filing or furnishing. We also post corporate presentations on our website from time-to-time. Our website further contains our code of business conduct and ethics, code of ethics for senior financial officers, corporate governance guidelines and the charters of our audit committee, nominating and corporate governance committee and compensation committee of our board of directors. Within the time period required by the rules of the SEC and the NYSE we will post on our website any amendment to our code of business conduct and ethics and our code of ethics for senior financial officers as defined in the code.

PROPERTIES

Our real estate investments, comprised of net lease, healthcare and other real estate investments which are part of our real estate business segment, and REO, which is part of our real estate debt segment, are described under "Business—Real Estate." The following table presents information with respect to our real estate investments, as of December 31, 2012 (dollars in thousands, except for per square foot and per acre data):

Location City, State	Square Footage/ Acres	Percentage Leased	Rent per Square Foot/ Acre(1)	Number of Properties	Ownership Interest	Type	Lease Expiration Date(2)	Leasehold Expiration Date(2)	Carrying Value(3)	Borrowings	Net Rental Cash Flow(4)
Net Lease											
Auburn Hills, MI	105,692	100%	\$ 15.49	2	Fee	Office	Sep-15	NA	\$ 11,587	\$ 12,148	\$ 1,637
Aurora, CO	183,529	100%	19.04	1	Fee	Office	Jun-15	NA	38,459	31,713	3,494
Camp Hill, PA	214,150	100%	15.49	1	Fee	Office	Sep-15	NA	25,410	24,613	3,317
Columbus, OH	199,112	100%	11.68	1	Fee	Office	Dec-17	NA	33,559	22,643	2,325
Fort Mill, SC	165,000	100%	13.04	1	Fee	Office	Oct-20	NA	34,854	29,527	2,151
Milpitas, CA	178,213	100%	15.53	2	Fee	Office	Feb-17	NA	25,647	20,616	2,768
Indianapolis, IN	333,600	100%	7.65	1	Fee	Office/Flex	Dec-25	NA	33,976	27,022	2,551
Rancho Cordova, CA	68,000	100%	15.49	1	Fee	Office	Sep-15	NA	12,420	7,814	1,053
Rockaway, NJ	121,038	100%	16.19	1	Fee	Office	Jul-17	NA	22,077	16,374	1,960
Salt Lake City, UT	117,553	100%	15.49	1	Fee	Office	Apr-17	NA	20,734	14,133	1,820
Subtotal Office	1,685,887	100%	13.69	12					258,723	206,603	23,076
Bloomington, IL	50,000	100%	10.95	1	Leasehold	Retail	Jan-22	Jan-27	5,810	5,427	548
Fort Wayne, IN	50,000	100%	8.20	1	Leasehold	Retail	Aug-24	Jan-40	3,642	3,123	410
Keene, NH	45,471	100%	15.69	1	Fee	Retail	Oct-20	NA	8,952	6,353	713
Concord, NH	20,087	100%	12.11	1	Fee	Retail	May-16	NA	3,256	2,272	243
Concord, NH	50,000	100%	12.11	1	Fee	Retail	Jan-16	NA	8,105	5,656	605
Melville, NY	46,533	100%	9.25	1	Leasehold	Retail	Jan-22	Jan-22	3,187	4,210	430
Milbury, MA	54,175	100%	8.49	1	Leasehold	Retail	Jan-24	Jan-24	5,994	4,475	460
North Attleboro, MA	50,025	100%	8.56	1	Leasehold	Retail	Jan-24	Jan-24	5,445	4,457	428
South Portland, ME	52,900	100%	13.74	1	Leasehold	Retail	Sep-23	Jan-31	6,687	4,051	727
Wichita, KS	48,780	100%	11.94	1	Fee	Retail	Mar-23	NA	6,909	5,799	583
Subtotal Retail	467,971	100%	11.00	10					57,987	45,823	5,147
Reading, PA	609,000	79%	3.30	1	Fee	Distribution Ctr	Various	NA	25,796	18,073	1,228
Subtotal Industrial	609,000	79%	3.30	1					25,796	18,073	1,228
Total Net Lease(5)	2,762,858	95%		23			Dec-18		342,506	270,499	29,451
Healthcare											
Black Mountain, NC	36,235	100%	20.37	1	Fee	Healthcare	Mar-25	NA	6,372	5,161	738
Bountstown, FL	33,722	100%	18.86	1	Fee	Healthcare	Mar-25	NA	5,995	3,773	636
Bremerton, WA	68,601	100%	7.87	1	Fee	Healthcare	Mar-21	NA	9,495	7,090	540
Carrollton, GA	49,000	100%	5.97	1	Fee	Healthcare	Mar-21	NA	5,806	2,880	293
Castleton, IN	46,026	100%	19.92	1	Fee	Healthcare	Jun-17	NA	8,754	—	917
Charleston, IL	39,393	100%	8.02	1	Fee	Healthcare	Mar-21	NA	7,439	5,706	316
Chesterfield, IN	19,062	100%	26.88	1	Fee	Healthcare	Jun-17	NA	5,019	—	512
Cincinnati, OH	69,806	100%	27.93	1	Fee	Healthcare	Mar-21	NA	18,599	11,125	1,950
Clemmons, NC	30,929	100%	22.10	1	Fee	Healthcare	Mar-25	NA	4,911	2,101	683
Clinton, OK	31,377	100%	0.40	1	Fee	Healthcare	Mar-21	NA	4,221	1,302	13
Columbia City, IN	30,462	100%	32.75	1	Fee	Healthcare	Jun-17	NA	7,424	—	998
Daly City, CA	78,482	100%	19.14	1	Leasehold	Healthcare	Aug-21	Aug-21	12,322	10,958	1,502
Daly City, CA	26,262	100%	24.40	1	Fee	Healthcare	Aug-21	NA	5,169	4,674	641
Dunkirk, IN	19,140	100%	13.52	1	Fee	Healthcare	Jun-17	NA	2,609	—	259
East Arlington, TX	26,552	100%	8.41	1	Fee	Health/MOB	Various	NA	4,563	3,259	223
Effingham, IL	7,808	100%	26.97	1	Fee	Healthcare	Mar-21	NA	1,368	534	211
Effingham, IL	39,393	100%	16.58	1	Fee	Healthcare	Mar-21	NA	5,655	4,490	653
Elk City, OK	51,989	100%	6.94	1	Fee	Healthcare	Mar-21	NA	7,267	4,237	361
Fairfield, IL	39,393	100%	16.68	1	Fee	Healthcare	Mar-21	NA	8,124	6,249	657
Fort Wayne, IN	31,500	100%	19.18	1	Fee	Healthcare	Jun-17	NA	5,887	—	604
Fullerton, CA	5,500	100%	1.77	1	Fee	Healthcare	Mar-21	NA	2,391	761	10
Fullerton, CA	26,200	100%	14.14	1	Fee	Healthcare	Mar-21	NA	12,888	7,394	371
Garden Grove, CA	26,500	100%	46.36	1	Fee	Healthcare	Mar-21	NA	13,176	10,901	1,229
Grove City, OH	20,672	100%	25.94	1	Fee	Healthcare	Mar-21	NA	7,746	4,357	536
Harrisburg, IL	36,393	100%	17.95	1	Fee	Healthcare	Mar-21	NA	5,260	3,592	653
Hartford City, IN	22,400	100%	3.85	1	Fee	Healthcare	Jun-17	NA	1,981	—	86
Hillsboro, OR	286,652	100%	12.93	3	Fee	Healthcare	Dec-13	NA	43,187	31,650	3,708
Hobart, IN	43,854	100%	15.99	1	Fee	Healthcare	Jun-17	NA	6,854	—	701
Huntington, IN	NA	NA	NA	NA	Fee	Land	NA	NA	120	—	—
Huntington, IN	58,742	100%	10.37	1	Fee	Healthcare	Jun-17	NA	5,563	—	609
Indianapolis, IN	36,416	100%	7.40	1	Fee	Healthcare	Jun-17	NA	2,721	—	270
Kingfisher, OK	26,698	100%	10.04	1	Fee	Healthcare	Mar-21	NA	5,920	3,869	268
La Vista, NE	26,683	100%	11.88	1	Fee	Healthcare	Mar-21	NA	5,943	4,165	317
LaGrange, IN	46,539	100%	12.75	1	Fee	Healthcare	Jun-17	NA	5,940	—	593
LaGrange, IN	9,872	100%	4.37	1	Fee	Healthcare	Jun-17	NA	631	—	43
Lancaster, OH	21,666	100%	40.28	1	Fee	Healthcare	Mar-21	NA	6,717	6,639	873
Lancaster, OH	65,190	100%	—	1	Fee	Healthcare	Mar-21	NA	6,980	4,453	—
Mansfield, OH	4,000	100%	—	1	Fee	Healthcare	Dec-17	NA	789	—	—
Mansfield, OH	13,209	100%	—	1	Fee	Healthcare	Dec-17	NA	1,085	—	—
Mansfield, OH	3,780	100%	—	1	Fee	Healthcare	Dec-17	NA	322	—	—
Marysville, OH	16,992	100%	35.00	1	Fee	Healthcare	Mar-21	NA	7,601	4,979	595
Mattoon, IL	39,393	100%	18.93	1	Fee	Healthcare	Mar-21	NA	7,373	6,756	746
Mattoon, IL	39,393	100%	13.93	1	Fee	Healthcare	Mar-21	NA	8,063	5,526	549
Memphis, TN	73,381	100%	27.93	1	Fee	Healthcare	Mar-21	NA	19,661	14,246	2,049
Middletown, IN	NA	NA	NA	NA	Fee	Land	NA	NA	52	—	—
Middletown, IN	18,500	100%	24.78	1	Fee	Healthcare	Jun-17	NA	4,882	—	458
Mooreville, IN	24,945	100%	20.54	1	Fee	Healthcare	Jun-17	NA	4,818	—	512
Morris, IL	94,719	100%	6.65	2	Fee	Healthcare	Mar-25	NA	10,460	2,106	630
Mt. Sterling, KY	67,706	100%	21.03	1	Fee	Healthcare	Mar-25	NA	13,185	10,919	1,424
Oklahoma City, OK	45,187	100%	3.45	1	Fee	Healthcare	Mar-21	NA	6,296	4,311	156
Olney, IL	25,185	100%	12.16	1	Fee	Healthcare	Mar-21	NA	2,986	2,390	306
Olney, IL	39,393	100%	11.14	1	Fee	Healthcare	Mar-21	NA	5,602	4,126	439

Location City, State	Square Footage Acres	Percentage Leased	Rent per Square Foot/ Acre(1)	Number of Properties	Ownership Interest	Type	Lease Expiration Date(2)	Leasehold Expiration Date(2)	Carrying Value(3)	Borrowings	Net Rental Cash Flow(4)
Paris, IL	30,393	100%	\$ 17.85	1	Fee	Healthcare	Mar-21	NA	7,011	6,656	\$ 703
Peru, IN	36,861	100%	14.63	1	Fee	Healthcare	Jun-17	NA	7,857	—	539
Perthigo, WI	19,380	100%	—	1	Fee	Healthcare	Dec-17	NA	6,857	—	415
Plymouth, IN	39,092	100%	10.62	1	Fee	Healthcare	Jun-17	NA	5,866	—	593
Portage, IN	38,205	100%	15.53	1	Fee	Healthcare	Jun-17	NA	9,246	5,487	565
Ramoth, IL	39,393	100%	14.36	1	Fee	Healthcare	Mar-21	NA	3,897	3,895	546
Robinson, IL	29,161	100%	18.72	1	Fee	Healthcare	Mar-21	NA	5,858	4,822	590
Rockford, IL	54,000	100%	10.92	NA	Fee	Healthcare	Mar-21	NA	866	—	—
Rockport, IN	NA	NA	NA	1	Fee	Land	NA	NA	2,345	—	253
Rockport, IN	26,000	100%	9.75	1	Fee	Healthcare	Jun-17	NA	6,168	—	626
Rushville, IN	35,304	100%	17.72	1	Fee	Healthcare	Jun-17	NA	1,239	7,686	108
Rushville, IN	13,318	100%	8.10	1	Fee	Healthcare	Mar-21	NA	9,564	7,866	1,024
Santa Ana, CA	24,500	100%	41.79	1	Fee	Healthcare	Mar-21	NA	7,869	6,003	633
Stephenville, TX	28,875	100%	21.91	1	Fee	Healthcare	Mar-25	NA	6,981	2,287	750
Stepling, IL	149,008	100%	5.03	2	Fee	Healthcare	Jun-17	NA	6,253	—	674
Sullivan, IN	44,077	100%	15.29	1	Fee	Healthcare	Jun-17	NA	543	—	81
Sullivan, IN	18,415	100%	4.39	1	Fee	Land	Jun-17	NA	494	—	—
Sullivan, IN	NA	NA	NA	NA	Fee	Healthcare	NA	NA	10,285	8,284	829
Sycamore, IL	54,000	100%	15.35	1	Fee	Healthcare	Mar-21	NA	4,689	—	566
Sycamore, IL	57,380	100%	9.77	1	Fee	Healthcare	Jun-17	NA	11,911	—	1,190
Tipton, IN	62,389	100%	19.15	1	Fee	Healthcare	Jun-17	NA	4,976	4,077	535
Tuscola, IL	38,383	100%	10.62	1	Fee	Healthcare	Mar-21	NA	8,100	7,153	418
Vandalia, IL	35,374	100%	5.49	1	Fee	Healthcare	Jun-17	NA	1,930	—	194
Vandalia, IN	70,726	100%	5.49	1	Fee	Healthcare	Jun-17	NA	5,605	—	561
Wabash, IN	48,000	100%	25.84	1	Fee	Healthcare	Jun-17	NA	13,709	—	1,240
Wakarusa, IN	89,828	100%	7.20	1	Fee	Healthcare	Jun-17	NA	7,264	—	647
Warsaw, IN	NA	NA	NA	NA	Fee	Land	NA	NA	4,041	—	297
Warsaw, IN	18,980	100%	15.63	1	Fee	Healthcare	Jun-17	NA	5,756	4,772	585
Washington Court House, OH	19,660	100%	29.76	1	Fee	Healthcare	Mar-21	NA	6,205	4,376	68
Wichita, KS	53,000	100%	1.29	1	Fee	Healthcare	Mar-21	NA	12,780	7,648	360
Wichita, KS	81,810	100%	4.40	1	Fee	Healthcare	NA	NA	397	—	—
Windsor, NC	NA	NA	NA	NA	Fee	Land	NA	NA	—	—	—
Total Healthcare	3,343,177	100%	—	83	NA	Healthcare	Nov-19	NA	551,017	279,825	46,438
Other Real Estate											
Atton, IL	88	46%	18.315	567	Fee	Manufactured Housing	Various	NA	5,491	3,273	746
Avaya, CO	58,869	96%	58,869	280	Fee	Manufactured Housing	Various	NA	19,092	15,419	1,533
Avraya, CO	49,951	96%	49,951	340	Fee	Manufactured Housing	Various	NA	22,360	17,984	1,610
Casper, WY	29,602	91%	21,677	501	Fee	Manufactured Housing	Various	NA	21,122	17,552	2,296
Cheyenne, WY	21,677	88%	21,677	467	Fee	Manufactured Housing	Various	NA	15,840	13,109	1,083
Commerce City, CO	43,704	92%	43,704	122	Fee	Manufactured Housing	Various	NA	7,047	5,767	363
Denver, CO	37,510	99%	37,510	109	Fee	Manufactured Housing	Various	NA	7,702	6,243	520
Draper, CO	8,803	77%	8,803	71	Fee	Manufactured Housing	Various	NA	1,214	907	95
Fr Collins, CO	32,534	98%	32,534	660	Fee	Manufactured Housing	Various	NA	36,339	27,971	2,697
Gillette, WY	23,888	99%	23,888	546	Fee	Manufactured Housing	Various	NA	27,971	22,745	2,131
Groffers, IL	6,170	75%	6,170	88	Fee	Manufactured Housing	Various	NA	1,861	1,307	144
Godfrey, IL	63,281	84%	63,281	88	Fee	Manufactured Housing	Various	NA	15,332	12,521	1,171
Greely, CO	20,020	76%	20,020	1,058	Fee	Manufactured Housing	Various	NA	32,642	25,057	2,464
Henderson, CO	41,354	100%	41,354	374	Fee	Manufactured Housing	Various	NA	27,136	21,098	2,474
Henderson, CO	39,459	98%	39,459	126	Fee	Manufactured Housing	Various	NA	5,522	4,566	300
Laramie, WY	13	97%	13	10	Fee	Manufactured Housing	Various	NA	6,332	5,280	340
Lorain, CO	44,324	100%	44,324	106	Fee	Manufactured Housing	Various	NA	6,935	5,435	514
Lowland, CO	27,069	100%	27,069	120	Fee	Manufactured Housing	Various	NA	5,408	4,106	405
O'Fallon, IL	32,914	87%	32,914	242	Fee	Manufactured Housing	Various	NA	11,408	8,685	1,095
Poncha Beach, IL	10,042	94%	10,042	301	Fee	Manufactured Housing	Various	NA	6,432	4,650	1,437
Springdale, AR	19,095	67%	19,095	334	Fee	Manufactured Housing	Various	NA	14,086	11,580	1,066
Thionon, CO	28	93%	40,808	217	Fee	Manufactured Housing	Various	NA	—	—	—
Total Other Real Estate	1,036	86%	—	6,873(6)	—	Manufactured Housing	Various	NA	297,092(6)	236,900	24,297
REO											
Arlington, TX	131,147	NA	9.51	1	Fee	Hotel	NA	NA	6,165	—	1,247
Austin, TX	115,532	97%	22.32	1	Fee	Student Housing	Jul-13	NA	22,604	16,525	2,306
Buckhead, GA	NA	NA	NA	NA	Fee	Land	NA	NA	24,532	—	4,533
Houston, TX	352,125	80%	16.09	3	Fee	Office/Flex	Dec-15	NA	21,821	—	7,087
Indianapolis, IN	912,126	66%	13.29	31	Fee	Student Housing	Mar-17	NA	51,385	—	1,788
Los Angeles, CA	55,065	NA	31.75	1	Fee	Office	Jul-13	NA	29,187	—	735
Philadelphia, PA	71,254	56%	13.27	1	Fee	Office	Apr-14	NA	5,271	—	1,285
Phoenix, AZ	1,566,535	69%	11.85	12	Fee(7)	Retail	Nov-19	NA	19,712	211,921	12,855
San Jose, CA	286,625	0%	—	1	Fee	Office/Land	NA	NA	5,109	—	—
Total REO	3,490,209	61%	—	51	—	—	—	—	358,986	228,446	\$ 31,611
Grand Total	—	—	—	—	—	—	—	—	\$1,549,601(8)	\$1,015,670	\$131,787

- (1) Based on contractual rent less operating expenses divided by the percentage leased. Represents rent less operating expenses per square acre for our manufactured housing communities.
- (2) Based on initial term and represents the weighted average lease term if more than one lease.
- (3) Represents operating real estate before accumulated depreciation as presented in our consolidated financial statements and excludes amounts related to intangibles. Refer to "Note 5. Operating Real Estate" of "Consolidated Financial Statements."
- (4) Represents contractual rent less operating expenses, excluding the effects of straight-line rent, annualized based on fourth quarter 2012 amounts.
- (5) Excludes a \$38 million property owned through a joint venture which generated \$2.4 million of net rental cash flows. Our net lease portfolio, totals 3.2 million square feet and is 94% leased with a weighted average lease term of 5.7 years, including such joint venture, as of December 31, 2012.
- (6) Includes 6,296 or \$284 million of manufactured home pad rental sites and 604 or \$13 million of manufactured homes.
- (7) Includes one property with a leasehold interest.
- (8) Excludes purchase price allocations related to net intangible assets and liabilities of \$78 million as of December 31, 2012.

As of December 31, 2012, we had no single property with a carrying value equal to or greater than 10% of our total assets. For the year ended December 31, 2012, we had no single property or operator with gross revenues equal to or greater than 10% of our total revenues. For the year ended December 31, 2012, two operators of our healthcare portfolio accounted for 33% of our total rental and escalation income.

MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Market Information

Our common stock is listed on the NYSE under the symbol "NRF." The following table presents the high, low and last sales prices for our common stock, as reported on the NYSE, and dividends per share with respect to the periods indicated:

<u>Period</u>	<u>High</u>	<u>Low</u>	<u>Close</u>	<u>Dividends</u>
2012				
First Quarter	\$5.78	\$4.90	\$5.41	\$0.150
Second Quarter	\$5.94	\$4.95	\$5.22	\$0.160
Third Quarter	\$6.43	\$5.29	\$6.36	\$0.170
Fourth Quarter	\$7.04	\$5.74	\$7.04	\$0.180
2011				
First Quarter	\$6.08	\$4.79	\$5.35	\$0.100
Second Quarter	\$5.31	\$3.83	\$4.03	\$0.100
Third Quarter	\$4.29	\$2.99	\$3.30	\$0.125
Fourth Quarter	\$4.94	\$3.09	\$4.77	\$0.135

The following table presents our dividends declared on common stock, on a per share basis, for the years ended 2012 and 2011:

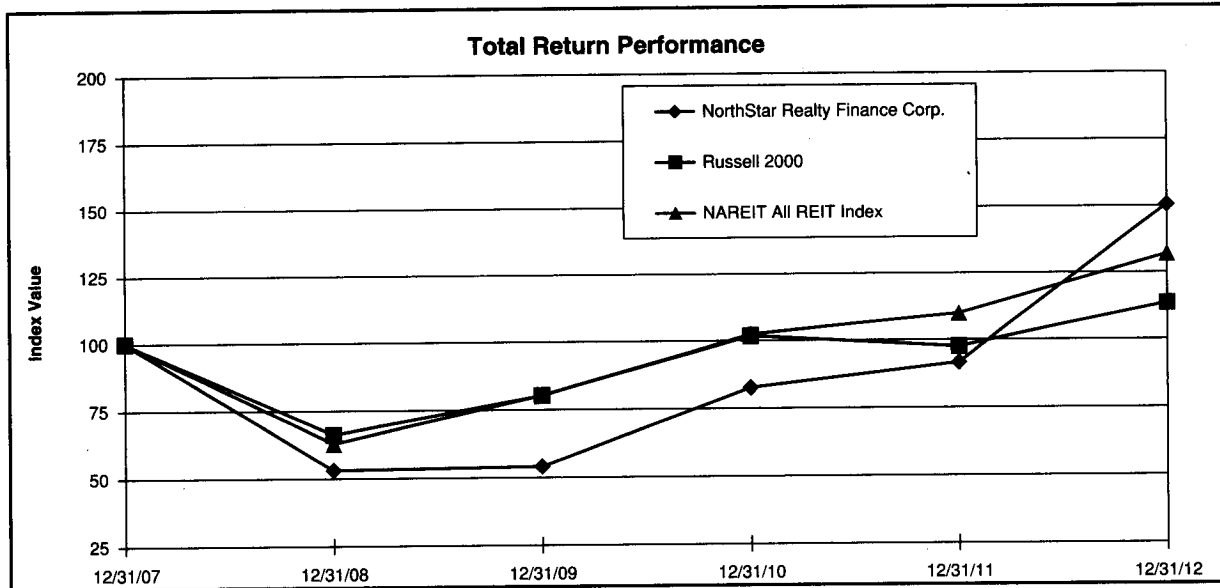
<u>Declaration Date</u>	<u>Dividend</u>
2012	
February 15	\$0.135
May 2	\$0.150
August 2	\$0.160
November 1	\$0.170
2011	
January 19	\$0.100
May 4	\$0.100
August 3	\$0.100
November 2	\$0.125

On February 15, 2013, the closing sales price for our common stock, as reported on the NYSE, was \$8.45. As of February 15, 2013, there were 179 record holders of our common stock and 163,607,259 shares outstanding. This figure does not reflect the beneficial ownership of shares held in nominee name.

Performance Graph

Set forth below is a graph comparing the cumulative total stockholder return on shares of our common stock with the cumulative total return of the NAREIT All REIT Index and the Russell 2000 Index. The period shown commences on January 1, 2008 through December 31, 2012, the end of our most recently completed fiscal year. The graph assumes an investment of \$100 on January 1, 2008 and the reinvestment of any dividends. The stock price performance shown on this graph is not necessarily indicative of future price performance. The information in the graph and the table below was obtained from NAREIT®, Russell Investments and Bloomberg Finance, LP.

NorthStar Realty Finance Corp.



Index	Period Ending					
	12/31/07	12/31/08	12/31/09	12/31/10	12/31/11	12/31/12
NorthStar Realty Finance Corp.	100.00	53.14	54.15	82.64	91.63	150.58
Russell 2000	100.00	66.21	80.23	101.78	97.53	113.48
NAREIT All REIT Index	100.00	62.93	80.27	102.32	109.79	131.93

SELECTED FINANCIAL DATA

The information below should be read in conjunction with “Forward-Looking Statements” on page iii, Part I, Item 1A. “Risk Factors” in our 2012 Form 10-K, “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and our consolidated financial statements and the related notes thereto included in “Financial Statements and Supplementary Data,” included in this Annual Report.

The selected historical consolidated information presented for the years ended December 31, 2012, 2011, 2010, 2009 and 2008 relates to our operations and has been derived from our audited consolidated statement of operations included in our 2012 Form 10-K, or our prior Annual Reports on Form 10-K, as amended (if applicable). In connection with our 2012 Form 10-K, we have reclassified certain historical audited consolidated financial statements principally related to certain properties classified as held for sale or sold during the period. As a result, we have reported revenue and expenses from these properties as discontinued operations for each period presented in our 2012

Form 10-K. These reclassifications had no effect on our reported net income (loss), funds from operations or adjusted funds from operations.

	Years Ended December 31,				
	2012	2011	2010	2009	2008
	(Dollars in thousands, except per share and dividends declared data)				
Operating Data:					
Net interest income					
Interest income(1)	\$ 386,053	\$ 401,201	\$ 321,296	\$ 160,324	\$ 228,939
Interest expense on debt and securities	50,557	45,280	47,569	33,982	86,017
Net interest income on debt and securities	335,496	355,921	273,727	126,342	142,922
Other revenues					
Rental and escalation income	116,614	112,697	115,467	88,997	98,434
Commission income	42,385	12,024	2,476	—	—
Advisory and other fees—related party	7,916	959	51	—	—
Other revenue	2,272	925	4,666	7,327	27,343
Total other revenues	169,187	126,605	122,660	96,324	125,777
Expenses					
Other interest expense	91,470	96,940	78,641	82,151	99,351
Real estate properties—operating expenses	18,545	22,611	37,605	14,560	8,023
Asset management expenses	6,714	8,824	6,386	5,812	6,620
Commission expense	38,506	10,764	2,130	—	—
Other costs, net	2,571	—	—	—	2,879
Impairment on operating real estate	966	—	5,249	—	5,580
Provision for loan losses, net	23,037	52,980	168,446	83,745	11,200
Provision for loss on equity investment	—	4,482	—	—	—
General and administrative					
Salaries and equity-based compensation(2)	62,313	66,183	54,565	47,213	53,269
Other general and administrative	19,787	24,882	28,165	20,616	19,418
Total general and administrative	82,100	91,065	82,730	67,829	72,687
Depreciation and amortization	48,836	44,258	31,466	39,074	38,308
Total expenses	312,745	331,924	412,653	293,171	244,648
Income (loss) from operations	191,938	150,602	(16,266)	(70,505)	24,051
Equity in earnings (losses) of unconsolidated ventures	88	(2,738)	2,550	(1,524)	(11,789)
Other income (loss)	20,258	4,162	—	—	—
Unrealized gain (loss) on investments and other	(548,277)	(489,904)	(538,572)	(209,976)	649,113
Realized gain (loss) on investments and other	60,485	78,782	145,722	128,461	37,699
Gain from acquisitions	—	89	15,363	—	—
Income (loss) from continuing operations	(275,508)	(259,007)	(391,203)	(153,544)	699,074
Income (loss) from discontinued operations	340	(717)	(885)	3,169	3,255
Gain on sale from discontinued operations	2,079	17,198	2,528	13,799	—
Net income (loss)	(273,089)	(242,526)	(389,560)	(136,576)	702,329
Less: net (income) loss allocated to non-controlling interests	11,527	5,615	15,019	6,293	(72,172)
Preferred stock dividends	(27,025)	(20,925)	(20,925)	(20,925)	(20,925)
Contingently redeemable non-controlling interest accretion	—	(5,178)	—	—	—
Net income (loss) attributable to NorthStar Realty Finance Corp. common stockholders	\$ (288,587)	\$ (263,014)	\$ (395,466)	\$ (151,208)	\$ 609,232
Net income (loss) per share from continuing operations (basic/diluted)	\$ (2.32)	\$ (3.12)	\$ (5.19)	\$ (2.41)	\$ 9.60
Income (loss) per share from discontinued operations (basic/diluted)	—	(0.01)	(0.01)	0.05	0.05
Gain per share on sale of discontinued operations (basic/diluted)	0.01	0.19	0.03	0.20	—
Net income (loss) per common share attributable to NorthStar Realty Finance Corp. common stockholders (basic/diluted)	\$ (2.31)	\$ (2.94)	\$ (5.17)	\$ (2.16)	\$ 9.65
Weighted average number of shares of common stock:					
Basic	125,198,517	89,348,670	76,552,702	69,869,717	63,135,608
Diluted	131,224,199	93,627,456	82,842,990	77,193,083	70,136,783
Dividends declared per share of common stock	\$ 0.66	\$ 0.46	\$ 0.40	\$ 0.40	\$ 1.33

(1) The years ended December 31, 2009 and 2008 do not include the gross revenues and expenses of N-Star CDOs I, II, III and V as these CDO financing transactions were unconsolidated prior to January 1, 2010.

- (2) The years ended December 31, 2012, 2011, 2010, 2009 and 2008 include \$12.8 million, \$11.7 million, \$17.0 million, \$20.5 million and \$24.7 million in equity-based compensation, respectively. The year ended December 31, 2010 includes \$3.5 million of cash compensation expense and \$1.0 million of equity-based compensation expense relating to a separation and consulting agreement with a former executive.

	December 31,				
	2012	2011	2010	2009	2008
	(Dollars in thousands, except share and per share data)				
Balance Sheet Data:					
Cash and cash equivalents . . .	\$ 444,927	\$ 144,508	\$ 125,439	\$ 138,928	\$ 134,039
Restricted cash	360,075	298,364	309,384	129,180	163,157
Operating real estate, net	1,401,658	1,089,449	938,062	978,902	1,127,000
Real estate securities, available for sale	1,124,668	1,473,305	1,691,054	336,220	221,143
Real estate debt investments, net	1,832,231	1,710,582	1,821,764	1,936,482	1,976,864
Real estate debt investments, held for sale	—	—	18,661	611	70,606
Investments in and advances to unconsolidated ventures	111,025	96,143	99,992	38,299	101,507
Assets of properties held for sale	1,595	3,198	13,141	—	—
Total assets	5,513,778	5,006,437	5,151,991	3,669,564	3,943,726
Total borrowings	3,790,072	3,509,126	3,416,939	2,042,422	2,130,936
Total liabilities	4,182,914	3,966,823	3,779,478	2,210,924	2,329,966
Preferred stock	504,018	241,372	241,372	241,372	241,372
Non-controlling interests	28,943	32,242	55,173	90,647	198,593
Stockholders' equity	1,301,921	1,007,372	1,222,518	1,273,171	1,216,574
Total equity	1,330,864	1,039,614	1,277,691	1,363,818	1,415,167
Supplemental Balance Sheet Data					
Common shares outstanding	163,607,259	96,044,383	78,104,753	74,882,600	62,906,693
Common and OP Units outstanding	169,835,986	100,252,219	82,394,029	82,205,910	70,973,904

	Years Ended December 31,				
	2012	2011	2010	2009	2008
	(Dollars thousands)				
Other Data:					
Adjusted funds from operations(1)	\$224,246	\$ 149,369	\$ 51,503	\$ 82,543	\$ 89,737
Cash flow from:					
Operating activities	79,860	64,134	35,558	54,518	87,612
Investing activities	48,952	378,255	403,325	123,319	(110,708)
Financing activities	171,607	(423,320)	(452,372)	(172,948)	3,306

- (1) AFFO is a non-GAAP measure of the operating performance of a REIT and of us in particular. Refer to "Management's Discussion and Analysis of Financial Condition and Results of Operations—Non-GAAP Financial Measures" for details on the calculation AFFO including a reconciliation of AFFO to income (loss) from continuing operations calculated in accordance with U.S. GAAP.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with our consolidated financial statements and notes thereto included in "Financial Statements and Supplementary Data" and risk factors included in Part I, Item 1A "Risk Factors" of our 2012 Form 10-K. References to "N-Star," "we," "us" or "our" refer to NorthStar Realty Finance Corp. and its subsidiaries unless the context specifically requires otherwise.

Introduction

NorthStar Realty Finance Corp. is a diversified commercial real estate investment and asset management company. We invest in commercial real estate assets that we expect will generate attractive risk-adjusted returns and engage in asset management activities that seek to generate stable cash flows for distribution to our stockholders and build long-term franchise value. Our investments may take the form of originating senior or subordinate loans and acquiring real estate, as well as pursuing opportunistic CRE investments. We are focused on continuing to build our asset management business predominately by raising and managing capital on a fee basis from alternate sources, currently our Sponsored REITs. We are an internally-managed REIT and were formed in October 2003. We conduct substantially all of our operations and make our investments through our Operating Partnership, including its subsidiaries. Our primary business lines are as follows:

- *Commercial Real Estate Debt*—Our CRE debt business is focused on originating, structuring, acquiring and managing senior and subordinate debt investments secured primarily by commercial and multifamily properties and includes first mortgage loans, subordinate mortgage interests, mezzanine loans, credit tenant loans and other loans, including preferred equity interests.
- *Real Estate*—Our real estate business explores various types of investments in commercial real estate located throughout the United States that includes net lease, healthcare and other real estate investments such as the acquisition of manufactured housing communities and the indirect investment in real estate through our recent commitment to invest in the PE Fund JV. Our net lease properties are primarily office, industrial and retail properties typically leased under net leases to corporate tenants. Our healthcare properties focus on mid-acuity facilities (i.e., skilled nursing and assisted living), with the highest concentration in assisted living facilities and are typically leased under net leases to healthcare operators.
- *Asset Management*—Our asset management business is focused on commercial real estate related activities such as sponsoring and advising on a fee basis our Sponsored REITs (i.e., NorthStar Income I, NorthStar Healthcare and NorthStar Income II) and managing and advising on a fee basis our CDO financing transactions.
- *Commercial Real Estate Securities*—Our non-legacy CRE securities business is focused on investing in opportunistic CRE securities such as our investment in a "B-piece" and AAA/Aaa CMBS. Historically, our legacy CRE security investments included a wide range of CRE securities, including CMBS, unsecured REIT debt and CDO notes backed primarily by CRE securities and CRE debt.

Our ability to invest across the CRE market creates complementary and overlapping sources of investment opportunities based upon common reliance on real estate fundamentals and application of similar portfolio management skills to maximize value and to protect capital.

Liquidity and access to capital returned to the markets in 2011 and 2012. During 2011, we raised aggregate net proceeds of \$232 million including \$69 million from the issuance of common equity and \$163 million from the issuance of exchangeable senior notes. During 2012, we raised aggregate net

proceeds of \$724 million including \$383 million from the issuance of common equity, \$262 million from the issuance of preferred stock (including pursuant to our at-the-market equity offering program) and \$79 million from the issuance of exchangeable senior notes.

As part of our asset management business, we are currently raising capital for NorthStar Income I. Beginning in the second half of 2011, we started to see capital raising velocity increase in NorthStar Income I. Total capital raised for 2012 for NorthStar Income I was \$443 million with \$600 million raised from inception through December 31, 2012. NorthStar Realty Securities has executed selling agreements for NorthStar Income I with broker-dealers covering more than 65,000 registered representatives as of December 31, 2012. Additionally, our second non-traded REIT, NorthStar Healthcare, retained NorthStar Realty Securities to serve as its dealer manager at the time its registration statement was declared effective by the SEC and began raising capital in the first quarter 2013. Our third non-traded REIT, NorthStar Income II, has an investment strategy substantially similar to NorthStar Income I and filed a registration statement on Form S-11 with the SEC in December 2012. The offering for NorthStar Income I ends in July 2013 and we expect to begin raising capital for NorthStar Income II around that time.

Our financing strategy focuses on match funding our assets and liabilities by having similar maturities and like-kind interest rate benchmarks (fixed or floating) to manage refinancing and interest rate risk. Our legacy CRE debt and security portfolios are predominantly financed through long-term, non-recourse CDOs. Our real estate portfolio is predominantly financed with non-recourse mortgage notes. Given the nature of our CDO financing transactions for our legacy CRE debt and security investments, we expect those borrowings to amortize over time as the underlying assets paydown or are sold.

In terms of new investment-level financing, we pursue a variety of financing arrangements such as credit facilities, securitized financing transactions and other term borrowings. The amount of our borrowings will depend upon the nature and credit quality of our assets, the structure of our financings and where possible, we seek to limit our reliance on recourse borrowings. In late 2011, we began using secured term credit facilities, structured as repurchase agreements, provided by major financial institutions to partially finance new investments and in November 2012, we closed the NorthStar CMBS Financing Transaction which provides long-term, non-recourse, non-mark-to-market financing for our newly-originated CRE debt investments. The credit facilities provide for an aggregate of up to \$140 million to finance loan originations and a \$100 million facility to make investments in CMBS. The CRE debt investments that are financed by the NorthStar CMBS Financing Transaction were previously financed on our credit facilities. Borrowing levels may change for our new investments depending upon the nature of the assets and the related financing.

We conduct our operations so as to qualify as a REIT for federal income tax purposes.

Sources of Operating Revenues and Cash Flows

We primarily generate revenues from net interest income on our CRE debt and security portfolios, rental income from our net lease, healthcare and other real estate properties and fee income from the asset management activities. Our income is primarily derived through the difference between revenues and the cost at which we are able to finance our assets. We may also acquire investments which generate attractive returns without any leverage.

Our legacy CRE debt and security investments are predominantly financed in CDOs. We consolidate the CDO financing transactions under U.S. GAAP regardless of whether we retain the equity interests for our sponsored CDOs or acquire the equity interests of other CDOs. However, we generate cash flows based on the equity interests that we retain/acquire. As a result, the cash flows may be different from the income (loss) generated for U.S. GAAP purposes.

In this Annual Report, we refer to certain CDOs that we consolidate on our balance sheet as “our CDOs.” Our CDOs are financing transactions that we consolidate on our balance sheet in accordance with U.S. GAAP, as we own the equity interests in such CDOs. We do not, however, own undivided interests in any of the assets within our CDOs and all senior and junior bondholders of the CDOs have economic interests that are senior to our equity interests. A more detailed discussion of our CDO financing transactions is provided in this section under “Liquidity and Capital Resources.”

Profitability and Performance Metrics

We calculate several metrics to evaluate the profitability and performance of our business.

- AFFO (see “Non-GAAP Financial Measures—Funds from Operations and Adjusted Funds from Operations” for a description of this metric).
- Credit losses are a measure of performance and can be used to compare the credit performance of our assets to our competitors and other finance companies.
- Assets under management growth is a driver of our ability to grow our income especially related to our Sponsored REITs, but we believe it is of lesser importance than other metrics such as AFFO.
- Cash earned from our investments is a driver of our ability to maintain and/or grow our distributions to our stockholders.

Outlook and Recent Trends

Liquidity began to return to the commercial real estate finance markets and capital started to become available to the stronger sponsors in 2011 and 2012 and Wall Street and commercial banks began to more actively provide credit to real estate borrowers. A proxy of the easing of credit and restarting of the capital markets for CRE debt is the approximately \$30 billion and \$45 billion in non-agency CMBS issuance that was completed in 2011 and 2012, respectively. Credit contracted in mid-2011 as the European debt woes began to unfold resulting in heightened market volatility and global financial markets continued to be strained in 2012. To stimulate growth, several of the world’s largest central banks acted in a coordinated effort through massive injections of stimulus in the financial markets in late 2012, which should also have the likely impact of keeping interest rates low for the near and intermediate term.

We expect the commercial real estate markets will continue to improve in 2013, but headwinds still remain due to the uncertainty of the current economic and political climate, including budget deficits, tax policy, gridlock and other matters and their impact to the U.S. economy. We would expect the foregoing, along with global market instability and the risk of maturing CRE debt that may have difficulties being refinanced, to continue to cause periodic volatility in the market for some time. It is currently estimated that \$1.3 trillion of CRE debt will mature in the next three years and \$2.1 trillion will mature through 2017. While there is an increased supply of lenders to provide such financing, we still anticipate that certain of these loans will not be able to be refinanced, exacerbating growth and potentially leading to contracting credit. The capital markets are opening up and we began to again access the capital markets as evidenced by our recent NorthStar CMBS Financing Transaction. Refer to “Business—Financing Strategy” for additional details. The recent stimulus in the United States helped to increase demand for new CMBS, even though current new issue is still well below historic levels. Many industry experts are predicting \$50 to \$65 billion of non-agency CMBS issuance in 2013.

Virtually all commercial real estate property types were adversely impacted by the credit crisis, including core property types such as hotel, retail, office, industrial and multifamily properties. Land, condominium and other commercial property types were more severely impacted. As a result, cash flows and values associated with properties serving as collateral for our legacy loans are generally

weaker than expected when we originated the loans. Investor interest is returning to commercial real estate especially in urban areas having high concentrations of institutional-quality real estate and especially in certain asset types such as apartments. The degree to which commercial real estate values improve or erode in 2013 in the markets in which our real estate collateral is located, will impact the performance of our asset base and the related level of loan loss reserve.

Our CRE debt and security investments, especially our legacy investments, are negatively impacted by weaker real estate market and economic conditions. Slow economic conditions reduce a tenant's ability to make rent payments in accordance with the terms of their leases and for companies to lease new space. To the extent that market rental and occupancy rates are reduced, property-level cash flows are negatively affected as existing leases renew at lower rates and over longer periods of time impact the value of underlying properties and the borrowers' ability to service their outstanding loans.

Many of our CRE debt investments bear interest based on a spread to one-month LIBOR, a floating-rate index based on rates that banks charge each other to borrow. One-month LIBOR as of December 31, 2012 was 0.21%, below its 0.75% average over the past five years. Lower LIBOR could mean lower debt service costs for our borrowers. This dynamic has partially offset decreasing cash flows caused by the challenging economic conditions and may also result in extending the life of interest reserves for those CRE debt investments that require interest reserves to service debt. However, many of our non-legacy CRE debt originations have a LIBOR floor that is in excess of current LIBOR. The degree in which rates will remain low is driven in a significant part by the actions of the Federal Reserve. Our current expectation is that rates will remain low into 2014.

CRE security values are also influenced by credit ratings assigned by the rating agencies. Beginning in 2009 and continuing into late 2011, the rating agencies dramatically changed their ratings methodologies for all securitized asset classes, including commercial real estate. Combined with challenging economic conditions, their reviews have resulted in large amounts of rating downgrade actions on our legacy CMBS investments, negatively impacting the fair value of these CMBS and in many cases negatively impacting the CDO financing transactions used by us and others to finance these assets. To some extent, we took advantage of the rating agency downgrades by purchasing \$1.2 billion of CMBS in our CDOs in 2009 and 2010 at a weighted average discount to par of approximately 60%.

Our real estate portfolio is also adversely impacted by a weaker economy. Corporate space needs contracted resulting in lower lease renewal rates and longer releasing periods when leases are not renewed. Weak economic conditions may negatively impact the creditworthiness of our tenants/operators, which could result in their inability to meet the terms of their leases. Further, our healthcare properties are also subject to impact from regulatory changes which are also impacted by a weak economy, such as changes to the Medicare and Medicaid programs that could negatively affect property values. Although we cannot make assurances that our cash flow will not be impacted by changes to these programs, a majority of our assets do not derive revenues from these government programs and we believe assets dependent on these programs have adequate lease coverage to support the rent of our operators.

Our Strategy

Our primary business objectives are to invest in commercial real estate assets that we expect will generate attractive risk-adjusted returns and engage in asset management activities that seek to generate stable cash flows for distribution to our stockholders and build long-term franchise value. Our investments may take the form of originating or acquiring senior or subordinate loans and acquiring real estate, as well as pursuing opportunistic CRE investments. We are focused on continuing to build our asset management business predominately by raising and managing capital on a fee basis from alternate sources, currently our Sponsored REITs.

During the credit crisis covering 2007 to 2010, upon observing the deteriorating market conditions, we responded by decreasing investment activity and preserving capital. At the same time, we focused on raising capital in alternate channels, such as the non-traded REIT market. We currently anticipate that most of our investment activity and uses of available unrestricted cash liquidity will be focused on our businesses of originating and acquiring new loans and investing in real estate, as well as pursuing opportunistic investments in the commercial real estate market across our businesses, including repurchasing our CDO bonds at discounts to their principal amount and our recent commitment to invest in the PE Fund JV. Availability and cost of capital will impact our profitability and earnings since we must raise new capital to fund a majority of this growth.

As liquidity was becoming more available and commercial real estate fundamentals were beginning to stabilize in 2011 and 2012, we took advantage of this dynamic in terms of both capital raising and investment activity. We raised \$232 million of capital in the first half of 2011 and \$724 million of capital in 2012. In addition, we entered into two \$100 million credit facilities in the fourth quarter 2011 to finance the origination of CRE first mortgage loans and the purchase of AAA/Aaa rated CMBS investments, respectively. In July 2012, we entered into an additional credit facility that provides up to \$40 million on a non-recourse basis, subject to certain exceptions, to finance first mortgage loans and senior loan participations secured by commercial real estate. In November 2012, we closed the NorthStar CMBS Financing Transaction to permanently finance debt investments on a non-recourse, non-mark to market basis that had previously been financed on our credit facilities.

Throughout 2012, we actively invested across our businesses. In 2012, we originated nine loans and acquired three loans with an aggregate principal amount of \$265 million (including two interests owned through joint ventures). The weighted average expected return on invested equity of these debt investments is approximately 18%, including the impact of our NorthStar CMBS Financing Transaction. Also, as the advisor of NorthStar Income I, we originated 15 loans with a principal amount of \$475 million during the same period. During 2012, the principal proceeds we could receive from CDO bonds acquired during 2012 is \$326 million, which were purchased for \$159 million and have an expected yield-to-maturity of over 20%. We invested \$171 million of equity in other real estate-related investments, including an \$81 million investment in a joint venture owning a portfolio of manufactured housing communities which is consolidated under U.S. GAAP with an initial current yield of 15%. Additionally, in 2012 we committed \$275 million to invest in the PE Fund JV which will acquire interests in approximately 50 real estate private equity funds. There is no assurance we will realize these expected returns on invested equity over the term of these investments. Our actual return on invested equity could vary significantly from our expectations.

We believe the supply/demand imbalance driven by the large amount of maturing CRE loans creates an opportunity for us. Even with increased supply to provide financing by lenders, demand for capital is allowing investors with capital, such as us, to make investments with attractive risk/return profiles compared to historical levels.

Portfolio Management

A description of our portfolio management activities is described in detail in “Business—Portfolio Management.” As of December 31, 2012, we had one debt investment with a principal amount of \$12 million and carrying value of \$7 million on non-performing status, or NPL, which was non-performing due to a maturity default. There can be no assurance that there will be an acceptable outcome for our non-performing loan and accordingly, we may, in the future, determine that more loan loss reserves are required for this loan. As of December 31, 2012, we have loan loss reserves associated with 13 loans with a principal amount of \$389 million and carrying value of \$223 million.

Critical Accounting Policies

Principles of Consolidation

Our consolidated financial statements include the accounts of NorthStar Realty Finance Corp. and our subsidiaries, variable interest entities, or VIEs, where we are the primary beneficiary and voting interest entities which are generally majority or wholly-owned and controlled by us. All significant intercompany balances are eliminated in consolidation.

Variable Interest Entities

A VIE is an entity that lacks one or more of the characteristics of a voting interest entity. A VIE is defined as an entity in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. The determination of whether an entity is a VIE includes both a qualitative and quantitative analysis. We base the qualitative analysis on our review of the design of the entity, its organizational structure including decision-making ability and relevant financial agreements and the quantitative analysis on the forecasted cash flows of the entity. We reassess the initial evaluation of an entity as a VIE upon the occurrence of certain reconsideration events.

A VIE must be consolidated only by its primary beneficiary, which is defined as the party who, along with its affiliates and agents, has a potentially significant interest in the entity and controls such entity's significant decisions. We determine whether we are the primary beneficiary of a VIE by considering qualitative and quantitative factors, including, but not limited to: which activities most significantly impact the VIE's economic performance and which party controls such activities; the amount and characteristics of its investment; the obligation or likelihood for us or other interests to provide financial support; consideration of the VIE's purpose and design, including the risks the VIE was designed to create and pass through to its variable interest holders and the similarity with and significance to our business activities and the other interests. We reassess the determination of whether we are the primary beneficiary of a VIE each reporting period. Significant judgments related to these determinations include estimates about the current and future fair value and performance of investments held by these VIEs and general market conditions.

Voting Interest Entities

A voting interest entity is an entity in which the total equity investment at risk is sufficient to enable it to finance its activities independently and the equity holders have the power to direct the activities of the entity that most significantly impact its economic performance, the obligation to absorb the losses of the entity and the right to receive the residual returns of the entity. The usual condition for a controlling financial interest in a voting interest entity is ownership of a majority voting interest. If we have a majority voting interest in a voting interest entity, the entity will generally be consolidated. We do not consolidate a voting interest entity if there are substantive participation rights that result in shared power of the activities that most significantly impact the performance of the entity.

We perform on-going reassessments of whether entities previously evaluated under the majority voting interest framework have become VIEs, based on certain events, and therefore subject to the VIE consolidation framework.

Investments in and Advances to Unconsolidated Ventures

We have non-controlling, unconsolidated ownership interests in entities that are generally accounted for using the equity method. When we own a non-controlling financial interest in an entity and are deemed to exert significant influence over the entity's operating and financial policies, the

investment is accounted for either: (i) under the equity method where the investment is increased each period for additional capital contributions and a proportionate share of the entity's earnings and decreased for cash distributions and a proportionate share of the entity's losses; or (ii) at fair value by electing the fair value option available under U.S. GAAP. Significant influence generally exists when we own 20% to 50% of the entity's common stock or in-substance common stock. We may account for such investments using the cost method if we do not maintain significant influence over the unconsolidated entity.

Under the equity method, capital contributions, distributions and profits and losses of such entities are allocated in accordance with the terms of the applicable partnership and limited liability company agreements. Such allocations may differ from the stated percentage interests, if any, in such entities as a result of preferred returns and allocation formulas as described in such agreements.

Fair Value Option

The fair value option provides an election that allows companies to irrevocably elect fair value for financial assets and liabilities on an instrument-by-instrument basis at initial recognition. Changes in fair value for assets and liabilities for which the election is made will be recognized in earnings as they occur.

Real Estate Debt Investments

CRE debt investments are generally intended to be held to maturity and, accordingly, are carried at cost, net of unamortized loan fees, discounts, premiums and unfunded commitments. CRE debt investments that are deemed to be impaired are carried at amortized cost less a loan loss reserve, if deemed appropriate, which approximates fair value.

Real Estate Securities

We classify our CRE security investments as available for sale on the acquisition date, which are carried at fair value. We have generally elected to apply the fair value option of accounting for our CRE security investments. For those CRE securities for which the fair value option of accounting was elected, any unrealized gains (losses) from changes in fair value are recorded in unrealized gains (losses) on investments and other in our consolidated statements of operations.

We may decide to not elect the fair value option for certain CRE securities due to the nature of the particular instrument. For those CRE securities for which the fair value option of accounting was not elected, any unrealized gains (losses) from the change in fair value is reported as a component of accumulated other comprehensive income (loss), or OCI, in our consolidated statements of equity, to the extent impairment losses are considered temporary.

Operating Real Estate

Operating real estate is carried at historical cost less accumulated depreciation. Costs directly related to acquisitions deemed to be business combinations subsequent to January 1, 2009 are expensed. Ordinary repairs and maintenance are expensed as incurred. Major replacements and betterments which improve or extend the life of the asset are capitalized and depreciated over their useful life.

We follow the purchase method of accounting for acquisitions of operating real estate held for investment, where the purchase price is allocated to tangible assets such as land, building, tenant improvements and other identified intangibles. We evaluate whether real estate acquired in connection with a taking title to collateral ("REO") constitutes a business and whether business combination

accounting is appropriate. Any excess upon taking title to collateral between the carrying value of a loan over the estimated fair value of the property is charged to provision for loan losses.

Operating real estate, including REO, which has met the criteria to be classified as held for sale, is separately presented in our consolidated balance sheets. Such operating real estate is reported at the lower of its carrying value or its estimated fair value less the cost to sell. Once a property is determined to be held for sale, depreciation is no longer recorded. In addition, the results of operations are reclassified to income (loss) from discontinued operations in our consolidated statements of operations. Other REO for which we intend to market for sale in the near term is recorded at estimated fair value.

Revenue Recognition

Real Estate Debt Investments

Interest income is recognized on an accrual basis and any related discount, premium, origination costs and fees are amortized over the life of the investment using the effective interest method. The amortization is reflected as an adjustment to interest income in our consolidated statements of operations. The accretion of discount or amortization of a premium is discontinued if such loan is reclassified to held for sale.

Loans acquired at a discount with deteriorated credit quality are accreted to expected recovery. We continue to estimate the amount of recovery over the life of such loans. A subsequent change in expected future cash flows is recognized as an adjustment to the accretable yield prospectively over the remaining life of such loan.

Real Estate Securities

Interest income is recognized using the effective interest method with any purchased premium or discount accreted through earnings based upon expected cash flows through the expected maturity date of the security. Depending on the nature of the investment, changes to expected cash flows may result in a change to the yield which is then applied prospectively or retrospectively to recognize interest income.

Operating Real Estate

Rental and escalation income from operating real estate is derived from leasing of space to various types of tenants and healthcare operators. The leases are for fixed terms of varying length and generally provide for annual rentals and expense reimbursements to be paid in monthly installments. Rental income from leases is recognized on a straight-line basis over the term of the respective leases. The excess of rents recognized over amounts contractually due pursuant to the underlying leases are included in unbilled rent receivable in our consolidated balance sheets. Escalation income represents revenue from tenant/operator leases which provide for the recovery of all or a portion of the operating expenses and real estate taxes paid by us on behalf of the respective property. This revenue is accrued in the same periods as the expenses are incurred.

Commission Income

Commission income represents income earned from selling equity in our Sponsored REITs through our broker-dealer subsidiary which currently includes NorthStar Income I. Commission income is accrued on a trade date basis.

Advisory and Other Fees

Advisory and other fees include fees earned from the management of our non-traded REITs and are recognized in the periods during which the related services are performed and the amounts have been contractually earned.

Fair Value Measurement

We follow fair value guidance in accordance with U.S. GAAP to account for our financial instruments. We categorize our financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Financial assets and liabilities recorded at fair value on our consolidated balance sheets are categorized based on the inputs to the valuation techniques as follows:

- Level 1. Quoted prices for identical assets or liabilities in an active market.
- Level 2. Financial assets and liabilities whose values are based on the following:
 - a) Quoted prices for similar assets or liabilities in active markets.
 - b) Quoted prices for identical or similar assets or liabilities in non-active markets.
 - c) Pricing models whose inputs are observable for substantially the full term of the asset or liability.
 - d) Pricing models whose inputs are derived principally from or corroborated by observable market data for substantially the full term of the asset or liability.
- Level 3. Prices or valuation techniques based on inputs that are both unobservable and significant to the overall fair value measurement.

Financial assets and liabilities recorded at fair value on a recurring basis are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

Financial assets and liabilities recorded at fair value on a recurring basis using Level 3 inputs was 30% and 93% of total assets and liabilities measured at fair value on a recurring basis, respectively, as of December 31, 2012. Our non-recurring financial measurements include the measurement of provision for loan losses on our CRE debt investments, impairment on operating real estate and provision for loss on equity investments, if any. These measurements are considered Level 3 fair value measurements.

Transfers in and out of Level 3 for CRE securities for the year ended December 31, 2012 totaled \$85 million and \$91 million, respectively, and principally related to the nature of the price used to estimate fair value (third-party pricing service or broker quotations) and the amount of available market data to corroborate such prices. We recognized net unrealized/realized gains and losses of \$84 million and \$52 million, respectively, related to transfers in and out of Level 3 in our consolidated statements of operations for the year ended December 31, 2012.

Management determines the prices are representative of fair value through a review of available data, including observable inputs, recent transactions as well as our knowledge and experience of the market.

Credit Losses and Impairment on Investments

Real Estate Debt Investments

Loans are considered impaired when based on current information and events, it is probable that we will not be able to collect principal and interest amounts due according to the contractual terms. We assess the credit quality of the portfolio and adequacy of loan loss reserves on a quarterly basis, or more frequently as necessary. Significant judgment of management is required in this analysis. We consider the estimated net recoverable value of the loan as well as other factors, including but not limited to the fair value of any collateral, the amount and the status of any senior debt, the quality and financial condition of the borrower and the competitive situation of the area where the underlying collateral is located. Because this determination is based upon projections of future economic events, which are inherently subjective, the amounts ultimately realized may differ materially from the carrying value as of the balance sheet date. If upon completion of the assessment, the estimated fair value of the underlying collateral is less than the net carrying value of the loan, a loan loss reserve is recorded with a corresponding charge to provision for loan losses. The loan loss reserve for each loan is maintained at a level that is determined to be adequate by management to absorb probable losses.

Income recognition is suspended for loans at the earlier of the date at which payments become 90-days past due or when, in the opinion of management, a full recovery of income and principal becomes doubtful. When the ultimate collectability of the principal of an impaired loan is in doubt, all payments are applied to principal under the cost recovery method. When the ultimate collectability of the principal of an impaired loan is not in doubt, contractual interest is recorded as interest income when received, under the cash basis method until an accrual is resumed when the loan becomes contractually current and performance is demonstrated to be resumed. A loan is written off when it is no longer realizable and/or legally discharged.

Real Estate Securities

CRE securities for which the fair value option is elected are not evaluated for other-than-temporary impairment, or OTTI, as changes in fair value are recorded in our consolidated statements of operations. Realized losses on such securities are reclassified to realized gain (loss) on investments and other as losses occur.

CRE securities for which the fair value option is not elected are evaluated for OTTI quarterly. Impairment of a security is considered to be other-than-temporary when: (i) the holder has the intent to sell the impaired security; (ii) it is more likely than not the holder will be required to sell the security; or (iii) the holder does not expect to recover the entire amortized cost of the security. When a CRE security has been deemed to be other-than-temporarily impaired, the security is written down to its fair value. The amount of OTTI is then bifurcated into: (i) the amount related to expected credit losses; and (ii) the amount related to fair value adjustments in excess of expected credit losses. The portion of OTTI related to expected credit losses is recognized in our consolidated statements of operations. The remaining OTTI related to the valuation adjustment is recognized as a component of accumulated OCI in the consolidated statements of equity. The portion of OTTI recognized through earnings is accreted back to the amortized cost basis of the security through interest income, while amounts recognized through OCI are amortized over the life of the security with no impact on earnings.

Operating Real Estate

Our real estate portfolio is reviewed on a quarterly basis, or more frequently as necessary, to assess whether there are any indicators that the value of our operating real estate may be impaired or that its carrying value may not be recoverable. A property's value is considered impaired if management's estimate of the aggregate future undiscounted cash flows to be generated by the

property is less than the carrying value of the property. In conducting this review, management considers U.S. macroeconomic factors, including real estate sector conditions, together with asset specific and other factors. To the extent an impairment has occurred, the loss will be measured as the excess of the carrying amount of the property over the estimated fair value of the property.

Allowances for doubtful accounts for tenant/operator receivables are established based on a periodic review of aged receivables resulting from estimated losses due to the inability of tenants/operators to make required rent and other payments contractually due. Additionally, we establish, on a current basis, an allowance for future tenant/operator credit losses on billed and unbilled rents receivable based upon an evaluation of the collectability of such amounts.

Determination of Fair Value

The following is a description of the valuation techniques used to measure fair value and the general classification of these instruments pursuant to the fair value hierarchy.

Real Estate Securities

CRE securities are generally valued using a third-party pricing service or broker quotations. These quotations are not adjusted and are based on observable inputs that can be validated, and as such, are classified as Level 2 of the fair value hierarchy. Certain CRE securities may be valued based on a single broker quote or an internal price which may have less observable pricing, and as such, would be classified as Level 3 of the fair value hierarchy.

Derivative Instruments

Derivative instruments are valued using a third-party pricing service. These quotations are not adjusted and are generally based on valuation models with market observable inputs such as interest rates and contractual cash flows, and as such, are classified as Level 2 of the fair value hierarchy. Derivative instruments are also assessed for credit valuation adjustments due to the risk of non-performance by us and derivative counterparties. However, since the majority of our derivatives are held in non-recourse CDO financing structures where, by design, the derivative contracts are senior to all the CDO bonds payable, there is no material impact of a credit valuation adjustment.

CDO Bonds Payable

CDO bonds payable are valued using quotations from nationally recognized financial institutions that generally acted as underwriter for the transactions. These quotations are not adjusted and are generally based on valuation models using market observable inputs for interest rates and other unobservable inputs for assumptions related to the timing and amount of expected future cash flows, the discount rate, estimated prepayments and projected losses. CDO bonds payable are classified as Level 3 of the fair value hierarchy.

Junior Subordinated Notes

Liabilities to subsidiary trusts issuing preferred securities, or junior subordinated notes, are valued using quotations from nationally recognized financial institutions. These quotations are not adjusted and are generally based on a valuation model using market observable inputs for interest rates and other unobservable inputs for assumptions related to the implied credit spread of our other borrowings and the timing and amount of expected future cash flows. Junior subordinated notes are classified as Level 3 of the fair value hierarchy.

Recent Accounting Pronouncements

In May 2011, the Financial Accounting Standards Board, or the FASB, issued an accounting update to amend existing guidance concerning fair value measurements and disclosures. The update is intended to achieve common fair value measurements and disclosure requirements under U.S. GAAP and International Financial Reporting Standards and is effective for the first interim or annual period beginning after December 15, 2011. We adopted this accounting update in the first quarter 2012 and the required disclosures have been incorporated into Note 4 of our consolidated financial statements. The adoption did not have a material impact on our consolidated financial statements.

In June 2011, the FASB issued an accounting update concerning the presentation of comprehensive income. The update requires either a single, continuous statement of comprehensive income be included in the statement of operations or an additional statement of comprehensive income immediately following the statement of operations. The update does not change the components of OCI that must be reported but it eliminates the option to present OCI on the statement of equity. In February 2013, the FASB issued an accounting update to present the reclassification adjustments to OCI by component on the face of the statement of operations or in the notes to the consolidated financial statements. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety into earnings, an entity is required to cross-reference to other disclosures required under U.S. GAAP to provide additional detail about those amounts. The update is effective for us in the first quarter 2013. Early adoption is permitted. We are currently evaluating the impact of this accounting update and do not expect it will have a material impact on our consolidated financial statements. The remaining requirements of the accounting update were effective for us in the first quarter 2012 and were applied retrospectively to all periods reported after the effective date. There was no impact on our consolidated financial statements as we currently comply with the update.

Results of Operations

Comparison of the Year Ended December 31, 2012 to December 31, 2011 (dollars in thousands):

	Years Ended December 31,		Increase (decrease)	
	2012	2011	Amount	%
Net interest income				
Interest income	\$ 386,053	\$ 401,201	\$(15,148)	(3.8)%
Interest expense on debt and securities	50,557	45,280	5,277	11.7%
Net interest income on debt and securities	335,496	355,921	(20,425)	(5.7)%
Other revenues				
Rental and escalation income	116,614	112,697	3,917	3.5%
Commission income	42,385	12,024	30,361	252.5%
Advisory and other fees—related party	7,916	959	6,957	725.4%
Other revenue	2,272	925	1,347	145.6%
Total other revenues	169,187	126,605	42,582	33.6%
Expenses				
Other interest expense	91,470	96,940	(5,470)	(5.6)%
Real estate properties—operating expenses	18,545	22,611	(4,066)	(18.0)%
Asset management expenses	6,714	8,824	(2,110)	(23.9)%
Commission expense	38,506	10,764	27,742	257.7%
Other costs, net	2,571	—	2,571	NM
Impairment on operating real estate	966	—	966	NM
Provision for loan losses, net	23,037	52,980	(29,943)	(56.5)%
Provision for loss on equity investment	—	4,482	(4,482)	(100.0)%
General and administrative				
Salaries and equity-based compensation	62,313	66,183	(3,870)	(5.8)%
Other general and administrative	19,787	24,882	(5,095)	(20.5)%
Total general and administrative	82,100	91,065	(8,965)	(9.8)%
Depreciation and amortization	48,836	44,258	4,578	10.3%
Total expenses	312,745	331,924	(19,179)	(5.8)%
Income (loss) from operations	191,938	150,602	41,336	27.4%
Equity in earnings (losses) of unconsolidated ventures	88	(2,738)	2,826	(103.2)%
Other income (loss)	20,258	4,162	16,096	386.7%
Unrealized gain (loss) on investments and other	(548,277)	(489,904)	(58,373)	(11.9)%
Realized gain (loss) on investments and other	60,485	78,782	(18,297)	(23.2)%
Gain from acquisitions	—	89	(89)	(100.0)%
Income (loss) from continuing operations	(275,508)	(259,007)	(16,501)	6.4%
Income (loss) from discontinued operations	340	(717)	1,057	(147.4)%
Gain on sale from discontinued operations	2,079	17,198	(15,119)	(87.9)%
Net income (loss)	<u>\$(273,089)</u>	<u>\$(242,526)</u>	<u>\$(30,563)</u>	<u>12.6%</u>

Net Interest Income

Net interest income is generated on our interest-earning assets and related interest-bearing liabilities and is represented in our CRE debt and security segments. For assets financed in a CDO, the CRE debt and security segments are based on the primary collateral of the CDO financing transaction and as such may include other types of investments.

The following table presents the average balance of interest-earning assets and related interest-bearing liabilities, associated interest income and expense and corresponding yield earned and incurred for the years ended December 31, 2012 and 2011, respectively. Amounts presented have been impacted by the timing of new investments and repayments during the period (dollars in thousands):

	Years Ended December 31,					
	2012			2011		
	Average Carrying Value(2)	Interest Income/Expense(3)	WA Yield/Financing Cost(4)	Average Carrying Value(2)	Interest Income/Expense(3)	WA Yield/Financing Cost(4)
Interest-earning assets:(1)						
CRE debt investments	\$1,767,834	\$202,783	11.47%	\$1,802,374	\$197,461	10.96%
CRE security investments	2,076,941	183,270	8.82%	2,402,758	203,740	8.48%
	<u>\$3,844,775</u>	<u>386,053</u>	<u>10.04%</u>	<u>\$4,205,132</u>	<u>401,201</u>	<u>9.54%</u>
Interest-bearing liabilities:(1)						
CDO bonds payable	\$3,447,411	\$ 46,594	3.63%	\$3,925,380	\$ 44,501	3.60%(5)
CMBS bonds payable	19,601	345	1.76%	NA	—	NA
Credit facilities	95,527	3,043	3.19%	12,852	206	1.60%
Secured term loan	14,678	575	3.92%	19,122	573	3.00%
	<u>\$3,577,217</u>	<u>50,557</u>	<u>3.61%</u>	<u>\$3,957,354</u>	<u>45,280</u>	<u>3.59%</u>
Net interest income		<u>\$335,496</u>			<u>\$355,921</u>	

(1) Excludes \$175.5 million and \$163.1 million of carrying value of REO and investments in unconsolidated ventures, net of related financing as of December 31, 2012 and 2011, respectively.

(2) Based on amortized cost for CRE debt and security investments, principal amount for N-Star CDOs, CMBS bonds payable, credit facilities and secured term loan and carrying value for the CSE and CapLease CDOs. All are calculated based on quarterly averages.

(3) Includes the effect of amortization of premiums or discounts and deferred fees.

(4) Calculated based on annualized interest income or expense divided by average carrying value.

(5) We use interest rate swaps in our CDO financing transactions to manage interest rate risk. Weighted average financing cost includes \$78.6 million and \$96.9 million of net cash payments on interest rate swaps reported in unrealized gain (loss) in the consolidated statements of operations for the years ended December 31, 2012 and 2011, respectively.

Interest income decreased \$15.1 million, primarily attributable to decreased interest income on legacy investments (\$39.4 million) and CSE CDO (\$5.2 million), offset by increased interest income related to the consolidation of the CapLease CDO (\$8.1 million) and non-legacy investments (\$21.4 million).

Interest expense increased \$5.3 million, primarily attributable to additional interest expense related to the consolidation of CapLease CDO (\$6.1 million) and new borrowings related to our credit facilities and the NorthStar CMBS Financing Transaction (\$3.2 million) offset by lower interest expense related to repurchases and principal paydowns of CDO bonds payable (\$4.0 million).

Other Revenues

Rental and Escalation Income

Rental and escalation income increased \$3.9 million, primarily attributable to higher income related to new REO in our real estate debt segment (\$12.7 million), our new investment in MH Communities (\$2.1 million) and a net increase in rent in our real estate segment (\$0.7 million), offset by the deconsolidation of Midwest Care Holdco TRS I LLC (“Midwest Holdings”) (\$10.5 million) and the return of a property to the lender (\$1.0 million) both included in our real estate segment.

Commission Income

Commission income is generated in our asset management business and currently represents income earned by us for selling equity in NorthStar Income I through our broker-dealer subsidiary. The increase of \$30.4 million is attributable to our increased capital raising velocity in 2012.

Advisory and Other Fees—Related Party

Advisory and other fees are generated in our asset management business and increased \$7.0 million due to increased fees from managing NorthStar Income I.

Other Revenue

Other revenue increased \$1.3 million primarily due to the sale of easements related to an REO property (\$1.4 million) in our real estate debt segment, a tax refund related to a healthcare property in our real estate segment (\$0.3 million) offset by decreases in various other fees such as lease termination fees, draw fees and late fees (\$0.4 million).

Expenses

Other Interest Expense

Other interest expense decreased \$5.5 million, primarily attributable to principal paydowns on mortgage notes payable in our real estate segment (\$16.2 million) and the return of a property to the lender in our real estate segment (\$1.0 million), offset by increased interest expense related to new exchangeable senior notes at the corporate level (\$6.4 million), new REO in our real estate debt segment (\$4.4 million) and interest expense on new mortgage notes payable related to our new investment in MH Communities in our real estate segment (\$0.8 million).

Real Estate Properties—Operating Expenses

Real estate properties operating expenses decreased \$4.1 million, primarily attributable to the deconsolidation of Midwest Holdings (\$10.8 million) and the return of a property to the lender (\$0.8 million) in our real estate segment, offset by new REO in our real estate debt segment (\$7.3 million) and our new investment in MH Communities in our real estate segment (\$0.1 million).

Asset Management Expenses

Asset management expenses decreased \$2.1 million and consisted of costs related to managing our CRE debt investments and CDO financing transactions. These amounts are included as part of our real estate debt and securities segments and include legal and consulting fees for loan modifications and restructurings and acquisition costs related to new investments and other expenses associated with managing our CDO financing transactions.

Commission Expense

Commission expense is incurred in our asset management business and represents the fees paid to broker-dealers with whom we have distribution agreements to raise capital in the non-traded REIT market and commissions paid to employees of our broker-dealer. The increase of \$27.7 million corresponds with the increased commission income.

Other Costs, Net

Other costs, net of \$2.6 million related to dead deal costs incurred at the corporate level (\$2.9 million) and transaction expenses related to the acquisition of our new investment in MH Communities in our real estate portfolio (\$1.7 million), offset by a reversal of previously recorded surety bond costs expensed related to litigation for three office buildings in California formerly leased to Washington Mutual Bank, or WaMu, incurred in our real estate segment (\$2.1 million).

Impairment on Operating Real Estate

Impairment on operating real estate of \$1.0 million for the year ended December 31, 2012 related to a healthcare property located in Wisconsin in our real estate segment. There was no impairment on operating real estate in 2011.

Provision for Loan Losses, Net

Provision for loan losses, net on our CRE debt investments decreased \$29.9 million. Provision for loan losses, net of \$23.0 million for the year ended December 31, 2012 related to seven debt investments and included \$25.2 million for mezzanine loans, \$2.0 million for subordinate mortgage interests and \$0.5 million for first mortgage loans offset by a reversal of provision for loan losses of \$4.7 million for a first mortgage loan. Provision for loan losses, net of \$53.0 million for the year ended December 31, 2011 related to 12 debt investments which includes \$29.3 million for mezzanine loans, \$22.9 million for subordinated mortgage interests and \$0.7 million for first mortgage debt investments.

Provision for Loss on Equity Investment

There was no provision for loss on equity investment in 2012. Provision for loss on equity investment of \$4.5 million in 2011 represents an impairment on a joint venture investment in a retail/entertainment complex located in New Jersey in our real estate debt segment.

General and Administrative

General and administrative expenses are principally incurred at the corporate level except as it relates to compensation expense and other costs incurred at our broker-dealer which is part of the asset management segment.

General and administrative expenses decreased by \$9.0 million primarily attributable to the following:

Salaries and equity-based compensation expense decreased \$3.9 million primarily due to decreased cash compensation for the 2009 long-term incentive plan (\$12.6 million), the allocation of costs to our advised non-traded REIT (\$3.2 million) and decreased amortization of equity compensation in the form of Operating Partnership units structured as profits interests (\$0.2 million), offset by increased compensation including from higher staffing levels to accommodate our new business activities (\$10.8 million) and equity compensation for the 2011 long-term incentive plan (\$1.3 million).

Other general and administrative expenses decreased \$5.1 million at the corporate level primarily due to decreased legal fees related to general corporate work and the allocation of costs to our advised non-traded REIT.

Depreciation and Amortization

Depreciation and amortization expense increased \$4.6 million, primarily related to new REO in our real estate debt segment (\$5.8 million), our new investment in MH Communities in our real estate segment (\$0.7 million), offset by the return of a property to the lender (\$1.2 million) and the deconsolidation of Midwest Holdings (\$0.5 million) in our real estate segment.

Equity in Earnings (Losses) of Unconsolidated Ventures

Equity in earnings (losses) is generated primarily from investments in our real estate debt segment and increased \$2.8 million, primarily attributable to income from new investments (\$2.2 million) and decreased losses from legacy equity investments (\$0.6 million).

Other Income (Loss)

Other income (loss) of \$20.3 million for the year ended December 31, 2012 was primarily comprised of a reversal of a loss accrual previously recorded related to the WaMu litigation in our real estate segment. Other income (loss) of \$4.2 million for the year ended December 31, 2011 related to other income from the CSE CDO (\$18.3 million), N-Star CDO VII (\$5.0 million) and the CapLease CDO (\$0.9 million) in our real estate debt segment, offset by a loss reserve related to the WaMu litigation in our real estate segment (\$20.0 million).

Unrealized Gain (Loss) on Investments and Other

Unrealized (loss) on investments and other is primarily related to the non-cash change in fair value adjustments and the remaining amount is related to net cash payments on interest rate swaps. Changes in fair value related to securities, CDO bonds payable and related derivatives and the associated net cash payments on interest rate swaps is part of the debt and securities segments while changes in fair value and net cash payments on interest rate swaps related to junior subordinated notes are at the corporate level.

For the year ended December 31, 2012, the \$548.3 million unrealized loss primarily related to our debt and securities business and included unrealized losses on CDO bonds payable (\$510.1 million) and net cash payments on interest rate swaps (\$78.9 million) offset by unrealized gains on our CRE security investments (\$36.0 million) and derivative instruments (\$44.7 million). The remaining change related to unrealized losses on our junior subordinated notes (\$40.0 million).

For the year ended December 31, 2011, the \$489.9 million unrealized loss primarily related to our debt and securities business and included unrealized losses on CDO bonds payable (\$197.1 million), unrealized losses on our CRE security investments (\$186.1 million), unrealized losses on derivative instruments (\$35.4 million) and net cash payments on interest rate swaps (\$98.5 million). The remaining net offsetting change related to by unrealized gains on our junior subordinated notes (\$34.1 million), unrealized losses on derivative instruments (\$2.8 million) and net cash payments on interest rate swaps (\$4.1 million) on such junior subordinated notes.

Realized Gain (Loss) on Investments and Other

Realized gains (losses) are principally related to our debt and securities business. Realized gains of \$60.5 million for the year ended December 31, 2012 consisted primarily of net realized gains from the sale of CRE debt and security investments (\$48.0 million), gains from the sale of timeshare units

(\$20.9 million), gain on a termination of an interest rate swap (\$7.6 million), gains from the sale of two land parcels and other REO (\$9.3 million) and a foreign currency remeasurement gain (\$1.1 million), partially offset by net losses on repurchases of CDO bonds (\$21.4 million) and losses related to certain CRE debt and security investments (\$5.0 million).

Realized gains of \$78.8 million for the year ended December 31, 2011 consisted primarily of net realized gains from the sale of CRE debt and security investments (\$117.4 million) and gains from the sale of timeshare units (\$3.7 million), offset by losses on the repurchases of CDO bonds (\$27.3 million), losses related to certain CRE securities (\$9.8 million), loss on a termination of an interest rate swap (\$2.8 million), loss on the deconsolidation of Midwest Holdings (\$0.5 million), loss on the forgiveness of debt (\$0.6 million) and foreign currency remeasurement loss (\$1.3 million).

Gain from Acquisitions

There was no gain from acquisitions for the year ended December 31, 2012. Gain from acquisitions for the year ended December 31, 2011 relates to the consolidation of the CapLease CDO (\$0.1 million)

Income (Loss) from Discontinued Operations

Income (loss) from discontinued operations represents the operations of properties sold or classified as held for sale during the period.

For the year ended December 31, 2012, income from discontinued operations of \$0.3 million related to one healthcare property located in Kentucky classified as held for sale and one multifamily property located in Texas that was sold, both in our real estate debt segment.

For the year ended December 31, 2011, loss from discontinued operations of \$0.7 million related to a multifamily property in our real estate debt segment and a leasehold interest in retail space in our real estate segment.

Gain on Sale from Discontinued Operations

Gain on sale from discontinued operations for the year ended December 31, 2012 primarily related to the sale of an office property in Indiana (\$0.3 million) and a multifamily property located in Texas (\$1.8 million) both part of our real estate debt segment.

Gain on sale from discontinued operations for the year ended December 31, 2011 primarily related to the sale of a portfolio of 18 healthcare assisted living facilities located in Wisconsin (\$9.4 million) and a leasehold interest in retail space located in New York (\$5.0 million), both part of our real estate segment and the sale of a multifamily property in Georgia (\$2.9 million) in our real estate debt segment.

Comparison of the Year Ended December 31, 2011 to December 31, 2010 (dollars in thousands):

	Years Ended December 31,		Increase (decrease)	
	2011	2010	Amount	%
Net interest income				
Interest income	\$ 401,201	\$ 321,296	\$ 79,905	24.9%
Interest expense on debt and securities	45,280	47,569	(2,289)	(4.8)%
Net interest income on debt and securities	355,921	273,727	82,194	30.0%
Other revenues				
Rental and escalation income	112,697	115,467	(2,770)	(2.4)%
Commission income	12,024	2,476	9,548	385.6%
Advisory and other fees—related party	959	51	908	1,780.4%
Other revenue	925	4,666	(3,741)	(80.2)%
Total other revenues	126,605	122,660	3,945	3.2%
Expenses				
Other interest expense	96,940	78,641	18,299	23.3%
Real estate properties—operating expenses	22,611	37,605	(14,994)	(39.9)%
Asset management expenses	8,824	6,386	2,438	38.2%
Commission expense	10,764	2,130	8,634	405.4%
Impairment on operating real estate	—	5,249	(5,249)	(100.0)%
Provision for loan losses, net	52,980	168,446	(115,466)	(68.5)%
Provision for loss on equity investment	4,482	—	4,482	NM
General and administrative				
Salaries and equity-based compensation	66,183	54,565	11,618	21.3%
Other general and administrative	24,882	28,165	(3,283)	(11.7)%
Total general and administrative	91,065	82,730	8,335	10.1%
Depreciation and amortization	44,258	31,466	12,792	40.7%
Total expenses	331,924	412,653	(80,729)	(19.6)%
Income (loss) from operations	150,602	(16,266)	166,868	(1,025.9)%
Equity in earnings (losses) of unconsolidated ventures	(2,738)	2,550	(5,288)	(207.4)%
Other income (loss)	4,162	—	4,162	NM
Unrealized gain (loss) on investments and other	(489,904)	(538,572)	48,668	9.0%
Realized gain (loss) on investments and other	78,782	145,722	(66,940)	(45.9)%
Gain from acquisitions	89	15,363	(15,274)	(99.4)%
Income (loss) from continuing operations	(259,007)	(391,203)	132,196	(33.8)%
Income (loss) from discontinued operations	(717)	(885)	168	(19.0)%
Gain on sale from discontinued operations	17,198	2,528	14,670	580.3%
Net income (loss)	<u>\$(242,526)</u>	<u>\$(389,560)</u>	<u>\$ 147,034</u>	<u>(37.7)%</u>

Net Interest Income

Net interest income is generated on our interest-earning assets and related interest-bearing liabilities and is represented in our CRE debt and security segments. For assets financed in a CDO, the CRE debt and security segments are based on the primary collateral of the CDO financing transaction and as such may include other types of investments.

The following table presents the average balance of interest-earning assets and related interest-bearing liabilities, associated interest income and expense and corresponding yield earned and incurred

for the years ended December 31, 2011 and 2010, respectively. Amounts presented have been impacted by the timing of new investments and repayments during the period (dollars in thousands):

	Years Ended December 31,					
	2011			2010		
	Average Carrying Value(2)	Interest Income/Expense(3)	WA Yield/Financing Cost(4)	Average Carrying Value(2)	Interest Income/Expense(3)	WA Yield/Financing Cost(4)
Interest-earning assets:(1)						
CRE debt investments	\$1,802,374	\$197,461	10.96%	\$1,851,763	\$141,033	7.62%
CRE security investments	2,402,758	203,740	8.48%	1,931,629	180,263	9.33%
	<u>\$4,205,132</u>	<u>401,201</u>	<u>9.54%</u>	<u>\$3,783,392</u>	<u>321,296</u>	<u>8.49%</u>
Interest-bearing liabilities:(1)						
CDO bonds payable	\$3,925,380	44,501	3.60%(5)	\$3,145,498	36,022	4.20%(5)
Credit facilities	12,852	206	1.60%	NA	—	NA
Secured term loan	19,122	573	3.00%	178,022	11,547	6.49%
	<u>\$3,957,354</u>	<u>45,280</u>	<u>3.59%</u>	<u>\$3,323,520</u>	<u>47,569</u>	<u>4.32%</u>
Net interest income		<u>\$355,921</u>			<u>\$273,727</u>	

(1) Excludes \$163.1 million and \$74.6 million of carrying value of REO and investments in unconsolidated ventures, net of related financing as of December 31, 2011 and 2010, respectively.

(2) Based on amortized cost for CRE debt and security investments, principal amount for N-Star CDOs, credit facilities and secured term loan and carrying value for the CSE and CapLease CDOs. All are calculated based on quarterly averages.

(3) Includes the effect of amortization of premiums or discounts and deferred fees.

(4) Calculated based on annualized interest income or expense divided by average carrying value.

(5) We use interest rate swaps in our CDO financing transactions to manage interest rate risk. Weighted average financing cost includes \$96.9 million and \$96.1 million of net cash payments on interest rate swaps reported in unrealized gain (loss) in the consolidated statements of operations for the years ended December 31, 2011 and 2010, respectively.

Interest income increased \$79.9 million, primarily attributable to increased interest income primarily related to the CSE CDO due to loans held at a discount that fully repaid at par (\$63.3 million of which \$33.1 million related to discount accretion on debt investments fully repaid, \$15.5 million of discount accretion and \$14.7 million of contractual interest) and also included increased interest income from the consolidation of N-Star CDO IX (\$36.2 million), increased interest income related to the consolidation of the CapLease CDO (\$4.4 million) and non-legacy investments (\$6.3 million) partially offset by lower interest income on legacy investments (\$30.4 million).

Interest expense decreased \$2.3 million, primarily attributable to lower interest expense related to the payoff of borrowings under a credit facility in 2010 (\$8.0 million) and lower interest expense related to repurchases and principal paydowns of CDO bonds payable (\$2.5 million) offset by increased interest expense related to the consolidation of N-Star CDO IX, CSE CDO and CapLease CDO (\$7.9 million) and new borrowings under our credit facilities (\$0.2 million).

Other Revenues

Rental and Escalation Income

Rental and escalation income decreased \$2.8 million, primarily attributable to the deconsolidation of Midwest Holdings (\$19.2 million) and the return of a property to the lender (\$2.9 million) both included in our real estate segment offset by increases from new REO in our real estate debt segment (\$18.7 million) and higher rental income in our real estate segment (\$0.5 million).

Commission Income

Commission income is generated in our asset management business and represents income earned by us for selling equity in NorthStar Income I through our broker-dealer subsidiary. The increase of \$9.5 million is attributable to our increased capital raising velocity in 2011.

Advisory and Other Fees—Related Party

Advisory and other fees are generated in our asset management business and increased \$0.9 million due to increased fees from managing NorthStar Income I.

Other Revenue

Other revenue decreased \$3.7 million primarily due to the consolidation of N-Star CDO IX in July 2010 and the related elimination of related party advisory fees (\$3.2 million) and decreases in various other fees such as lease termination fees, draw fees and late fees (\$0.5 million).

Expenses

Other Interest Expense

Other interest expense increased \$18.3 million, primarily attributable to increased borrowings of mortgage notes payable on our real estate segment (\$4.4 million), additional interest expense related to borrowings associated with new REO in our real estate debt segment (\$5.4 million) and new exchangeable senior notes at the corporate level (\$11.3 million) offset by the return of a property to the lender in our real estate segment (\$2.8 million).

Real Estate Properties—Operating Expenses

Real estate properties operating expenses decreased \$15.0 million, primarily attributable to lower costs associated with the deconsolidation of Midwest Holdings (\$22.0 million) and the return of a property to the lender in our real estate segment (\$1.2 million) offset by new REO in our real estate debt segment (\$8.2 million).

Asset Management Expenses

Asset management expenses increased \$2.4 million and consisted of costs related to managing our CRE debt investments and our CDO financing transactions. These amounts are included as part of our real estate debt and securities segments and include legal and consulting fees for loan modifications and restructurings and acquisition costs related to new investments and other expenses associated with managing our CDO financing transactions.

Commission Expense

Commission expense is incurred in our asset management business and represents the fees paid to broker-dealers with whom we have distribution agreements to raise capital in the non-traded REIT

market and commissions paid to employees of our broker-dealer. The increase of \$8.6 million corresponds with the increased commission income.

Impairment on Operating Real Estate

There was no impairment on operating real estate in 2011. Impairment on operating real estate of \$5.2 million for the year ended December 31, 2010 related to a partially vacant net lease property located in Ohio in our real estate segment.

Provision for Loan Losses, Net

Provision for loan losses, net on our CRE debt investments decreased \$115.5 million. Provision for loan losses, net of \$53.0 million for the year ended December 31, 2011 related to 12 debt investments which includes \$29.3 million for mezzanine loans, \$22.9 million for subordinated mortgage interests and \$0.7 million for first mortgage debt investments. Provision for loan losses of \$168.4 million for the year ended December 31, 2010 related to 19 debt investments which included \$90.2 million for mezzanine loans, \$53.0 million for subordinated mortgage interests and \$25.2 million for first mortgage debt investments.

Provision for Loss on Equity Investment

Provision for loss on equity investment of \$4.5 million in 2011 represented an impairment on a joint venture investment in a retail/entertainment complex located in New Jersey in our real estate debt segment. There was no provision for loss on equity investment in 2010.

General and Administrative

General and administrative expenses are principally incurred at the corporate level except as it relates to compensation and other costs incurred at our broker-dealer which is part of our asset management segment.

General and administrative expenses increased \$8.3 million primarily related to the following:

Salaries and equity-based compensation increased \$11.6 million due to increased salaries to accommodate our new business activities (\$3.0 million), cash compensation for the 2009 long-term incentive plan (\$11.8 million) and equity compensation for the 2010 long-term incentive plan (\$5.6 million) offset by decreased amortization of equity compensation in the form of Operating Partnership units structured as profits interests (\$8.8 million).

Other general and administrative expenses decreased \$3.3 million at the corporate level primarily due to decreased legal fees for general corporate work and surety bond fees related to the Wamu litigation paid in 2010 (\$2.0 million).

Depreciation and Amortization

Depreciation and amortization expense increased \$12.8 million primarily relating to new REO in our real estate debt segment.

Equity in Earnings (Losses) of Unconsolidated Ventures

Equity in earnings (losses) is primarily generated from investments in our real estate debt segment and decreased \$5.3 million, primarily attributable to a decrease in losses from our investments in LandCap (\$1.0 million), the NorthStar Real Estate Securities Opportunity Fund (\$3.9 million) and the NJ Property (\$0.3 million) partially offset by the gain on sale in 2010 of our corporate lending venture (\$8.5 million) and the deconsolidation of Midwest Holdings (\$2.0 million).

Other Income (Loss)

Other income (loss) of \$4.2 million for the year ended December 31, 2011 related to the CSE CDO (\$18.3 million), N-Star CDO VII (\$5.0 million) and CapLease CDO (\$0.9 million) in our real estate debt segment offset by the loss accrual recorded related to the WaMu litigation (\$20.0 million) in our real estate segment. There was no other income (loss) for the year ended December 31, 2010.

Unrealized Gain (Loss) on Investments and Other

Unrealized (loss) on investments and other is primarily related to the non-cash change in fair value adjustments and the remaining amount represents the net cash payments for the interest rate swaps. Changes in fair value related to securities, CDO bonds payable and related derivatives and the associated net cash payments on interest rate swaps is part of the debt and securities segments while changes in fair value and net cash payments on interest rate swaps related to junior subordinated notes are at the corporate level.

For the year ended December 31, 2011, the \$489.9 million unrealized loss primarily related to our debt and securities business and included unrealized losses on CDO bonds payable (\$197.1 million), unrealized losses on our CRE security investments (\$186.1 million), unrealized losses on derivative instruments (\$35.4 million) and net cash payments on interest rate swaps (\$98.5 million). The remaining net offsetting change related to unrealized gains on our junior subordinated notes (\$34.1 million), unrealized losses on derivative instruments (\$2.8 million) and net cash payments on interest rate swaps (\$4.1 million) on such junior subordinated notes.

For the year ended December 31, 2010, the \$538.6 million unrealized loss primarily related to our debt and securities business and included unrealized losses on CDO bonds payable (\$668.0 million), derivative instruments (\$28.3 million) and net cash payments on interest rate swaps (\$99.3 million), offset by unrealized gains on our CRE security investments (\$294.3 million). The remaining change related to unrealized losses on our junior subordinated notes (\$24.2 million), unrealized losses on derivative instruments (\$5.7 million) and net cash payments on interest rate swaps (\$7.4 million) on such junior subordinated notes.

Realized Gain (Loss) on Investments and Other

Realized gains (losses) are principally related to our debt and securities business. Realized gains of \$78.8 million for the year ended December 31, 2011 consisted primarily of net realized gains from the sale of CRE debt and security investments (\$117.4 million) and gains from the sale of timeshare units (\$3.7 million), offset by losses on the repurchases of CDO bonds (\$27.3 million), losses related to certain CRE securities (\$9.8 million), loss on a termination of an interest rate swap (\$2.8 million), loss on the deconsolidation of Midwest Holdings (\$0.5 million), loss on the forgiveness of debt (\$0.6 million) and foreign currency remeasurement loss (\$1.3 million).

Realized gains of \$145.7 million for the year ended December 31, 2010 consisted primarily of net realized gains from the sale of CRE debt and security investments (\$78.1 million), gain from the repayment and extinguishment of our secured term loan (\$60.4 million) gain on the sale of our interest in our corporate lending venture (\$7.5 million), a foreign currency remeasurement gain (\$1.2 million) and a net realized gain on debt repurchases (\$0.4 million), partially offset by losses related to certain CRE securities (\$1.6 million) and a loss on an interest rate swap termination (\$0.3 million).

Gain from Acquisitions

Gain from acquisitions for the years ended December 31, 2011 and 2010 relates to the consolidation of the CapLease CDO (\$0.1 million) and the CSE CDO (\$15.4 million), respectively.

Income (Loss) from Discontinued Operations

Income (loss) from discontinued operations represents the operations of properties sold or classified as held for sale during the period.

For the year ended December 31, 2011, loss from discontinued operations of \$0.7 million related to a multifamily property in our real estate debt segment and a leasehold interest in retail space in our real estate segment.

For the year ended December 31, 2010, loss from discontinued operations of \$0.9 million primarily related to a multifamily property and an office property in the real estate debt segment, an office property, a leasehold interest in retail space located in New York and a portfolio of 18 healthcare assisted living facilities located in Wisconsin, all part of our real estate segment.

Gain on Sale from Discontinued Operations

For the year ended December 31, 2011, gain on sale from discontinued operations of \$17.2 million primarily related to the sale of a portfolio of 18 healthcare assisted living facilities located in Wisconsin (\$9.4 million) and a leasehold interest in retail space located in New York (\$5.0 million), both part of our real estate segment and the sale of a multifamily property in Georgia (\$2.9 million) in our real estate debt segment.

For the year ended December 31, 2010, gain on sale from discontinued operations of \$2.5 million related to the sale of a leasehold interest in retail space located in New York in our real estate segment.

Liquidity and Capital Resources

We require significant capital to fund our investment activities and operating expenses. Our capital sources may include cash flow from operations, net proceeds from asset repayments and sales, borrowings under credit facilities, financings secured by our assets such as mortgage notes, CMBS bonds and CDO bonds, long-term senior and subordinate corporate capital such as senior term loans, senior notes exchangeable into common stock, trust preferred securities and perpetual preferred and common stock.

We seek to meet our long-term liquidity requirements, including the repayment of borrowings and our investment funding needs, through existing cash resources, opportunistic issuances of debt or equity capital, including exchangeable senior notes, our existing CDO financing transactions and the liquidation or refinancing of assets. Nonetheless, our ability to meet a long-term (beyond one year) liquidity requirement may be subject to obtaining additional debt and equity financing. Any decision by our lenders and investors to provide us with financing will depend upon a number of factors, such as our compliance with the terms of our existing credit arrangements, our financial performance, industry or market trends, the general availability of and rates applicable to financing transactions, such lenders' and investors' resources and policies concerning the terms under which they make capital commitments and the relative attractiveness of alternative investment or lending opportunities. Refer to "Contractual Obligations and Commitments" below for more information surrounding our future commitments as of December 31, 2012.

As a REIT, we are required to distribute at least 90% of our annual REIT taxable income to our stockholders, including taxable income where we do not receive corresponding cash, and we intend to distribute all or substantially all of our REIT taxable income in order to comply with the REIT distribution requirements of the Internal Revenue Code and to avoid federal income tax and the non-deductible excise tax. In the past, we have maintained high unrestricted cash balances relative to the historical difference between our distributions and cash provided by operating activities. On a quarterly basis, our board of directors determines an appropriate common stock dividend based upon

numerous factors, including AFFO, REIT qualification requirements, projected cash available for distributions, availability of existing cash balances, borrowing capacity under existing credit agreements, access to cash in the capital markets and other financing sources, our view of our ability to realize gains in the future through appreciation in the value of our assets, general economic conditions and economic conditions that more specifically impact our business or prospects. Future dividend levels are subject to adjustment based upon our evaluation of the factors described above, as well as other factors that our board of directors may, from time-to-time, deem relevant to consider when determining an appropriate common stock dividend.

We currently believe that our existing sources of funds should be adequate for purposes of meeting our short-term liquidity needs. As of December 31, 2012, we had \$445 million of unrestricted cash. Unrestricted cash after our \$275 million commitment to the PE Fund JV (net of \$40 million deposited prior to December 31, 2012) would be \$210 million. In 2012, we received an aggregate of \$31 million cash in connection with the WaMu litigation comprised of a \$26 million reimbursement of collateral previously posted and a \$5 million reimbursement of premiums paid for the surety bond and legal costs. Additionally, as a result of the ruling in the WaMu litigation, in 2012 we reversed a \$20 million loss accrual and \$4 million previously expensed surety bond costs and legal costs. In July 2011, we repaid the \$100 million preferred membership interest in NorthStar Realty Healthcare, LLC to Inland American Real Estate Trust, Inc. which had a 10.5% distribution rate. Such amount was funded using \$25 million of proceeds generated from the sale of a healthcare portfolio and \$75 million of restricted cash from one of our CDOs.

Capital Raise

For the year ended December 31, 2012, we raised net proceeds of \$383 million from the issuance of common stock, \$262 million from the issuance of preferred stock (including \$37 million through an “at-the-market” preferred stock offering program) and \$79 million from the issuance of exchangeable senior notes. Total capital raised in 2012 was \$724 million.

NorthStar CMBS Financing Transaction

In November 2012, we closed a \$351 million CMBS financing transaction which provides long-term, non-recourse, non-mark-to-market financing and is collateralized by CRE debt investments originated by us and on behalf of NorthStar Income I. A total of \$228 million of CMBS bonds were issued, \$98 million of which was used to finance the assets we contributed, representing an advance rate of 65% and a weighted average coupon of LIBOR plus 1.63%. We used the proceeds to repay \$95 million of borrowings on our credit facilities.

Loan Facilities

In November 2011 and July 2012, we entered into two separate credit facilities that provide an aggregate of \$140 million to finance the origination of first mortgage loans and senior loan participations secured by commercial real estate. The interest rate and advance rate depend on asset type and characteristic. Initial maturity dates for these facilities range from November 2013 to July 2015 and both have extensions available at our option, subject to the satisfaction of customary conditions, with maturity dates extending through July 2018.

Currently, we hold \$65 million principal amount of CRE debt investments financed with \$38 million from the loan facilities, resulting in an expected return on invested equity of approximately 15%. There is no assurance we will realize this expected return on invested equity over the term of these investments. Our actual return on invested equity could vary significantly from our expectations.

CMBS Facility

In October 2011, we entered into a credit facility that provides for \$100 million to finance the acquisition of AAA/Aaa rated CMBS and has an initial term of two years with a one-year extension option at our election subject to the satisfaction of certain customary conditions. Borrowings accrue interest at a per annum pricing rate equal to 1.65%, subject to adjustment.

As of December 31, 2012, we held \$35 million principal amount of CMBS with a weighted average current yield of 3.8% financed with \$31 million at a weighted average financing cost over the expected life of 1.6%, resulting in an expected return on invested equity of approximately 20%. There is no assurance we will realize this expected return on invested equity over the term of these investments. Our actual return on invested equity could vary significantly from our expectations.

Summary of Facilities

Our loan and CMBS facilities contain representations, warranties, covenants, conditions precedent to funding, events of default and indemnities that are customary for agreements of this type. We are currently in compliance with all of our financial covenants.

CDO Financing Transactions

The reinvestment period for our last CDO ended in June 2012. During the reinvestment period, we were allowed to reinvest principal proceeds from the underlying collateral into qualifying replacement collateral without having to repay the liabilities. \$406 million principal amount of our CRE debt investments financed in our CDOs have their maturity date in 2013 of which \$111 million principal amount contain extension options of at least one year. We expect that a majority of these debt investments may have their maturities extended beyond 2013 based on the contractual extension option or through modification with the expectation that future periods will have more attractive economic conditions and cheaper debt capital available for refinancing. It is therefore difficult to estimate the amount of proceeds we will recover from the underlying collateral and since we are past the reinvestment period, such amounts will be used to amortize the senior CDO bonds.

Our CDO financing transactions require that the underlying assets meet a collateral value coverage test, or OC test (as defined by each applicable indenture) in order for us to receive regular cash flow distributions. Primarily rating downgrades and/or defaults of CMBS and other securities can reduce the deemed value of the security in measuring the OC test, depending upon the level of downgrade. Also, defaults in our CRE debt investments can reduce the OC test. At the end of the reinvestment period, our ability to maintain the OC and IC tests may be negatively impacted since we will not be able to reinvest principal in these CDOs. Failing such tests means that cash flow that would normally be distributed to us would be used to amortize the senior CDO bonds until the tests are back in compliance. In such cases, this could decrease cash available to pay our dividend and affect compliance with REIT requirements. While we have devoted a significant amount of resources to managing our existing investments, a weak economic environment and additional credit rating downgrades will make maintaining compliance with the CDO financing transactions more difficult.

Our CDOs are collateralized by CRE debt and securities, with a majority of our equity invested in our CRE debt CDOs. Our CRE debt CDOs currently have large OC cushions compared to our CRE securities CDOs. CRE debt investments are not subject to rating agency downgrades in calculating the OC tests, and as these investments were primarily directly originated by us, it provides for more control than a CMBS.

The following table presents our CDO bonds payable owned as of December 31, 2012 (dollars in thousands):

<u>Based on original credit rating:</u>	<u>Principal Amount(1)</u>
AAA	\$ 129,005
AA through BBB	386,917
Below investment grade	191,790(3)
Total(2)	<u>\$ 707,712</u>
Weighted average original credit rating of repurchased CDO bonds	A+ / A1
Weighted average purchase price of repurchased CDO bonds(3)	32%

- (1) Represents the maximum amount of principal proceeds that could be received.
- (2) Unencumbered CDO bonds are owned by us, of which \$558 million were repurchased at a discount to par. The majority of CDO bonds owned are eliminated with the liability of the respective CDO on our consolidated financial statements.
- (3) \$42 million was repurchased at a discount and is included in the weighted average purchase price.

The following table presents our CRE debt CDO financing transactions as of December 31, 2012 (dollars in thousands):

<u>Issue/Acquisition Date</u>	<u>N-Star IV Jun-05</u>	<u>N-Star VI Mar-06</u>	<u>N-Star VIII Dec-06</u>	<u>CSE Jul-10</u>	<u>CapLease Aug-11</u>	<u>Total</u>
<i>Balance sheet as of December 31, 2012(1)</i>						
Assets, principal amount	\$359,529	\$459,309	\$938,171	\$ 993,252	\$165,619	\$2,915,880
CDO bonds, principal amount(2)	239,103	357,573	718,867	920,631	146,241	2,382,415
Net assets	\$120,426	\$101,736	\$219,304	\$ 72,621	\$ 19,378	\$ 533,465
<i>CDO quarterly cash distributions and coverage tests(3)</i>						
Equity notes and retained original below						
investment grade bonds	\$ 1,747	\$ 773	\$ 4,553	\$ 8,412	\$ 684	\$ 16,169
Collateral management fees	283	469	984	378	85	2,199
Interest coverage cushion(1)	1,861	944	3,102	7,680	412	
Overcollateralization cushion (shortfall)(1)	48,552	57,931	131,339	74,211	9,009	
At offering	19,808	17,412	42,193	(151,595)(4)	5,987(5)	

- (1) Based on remittance report issued on date nearest to December 31, 2012.
- (2) Includes all outstanding CDO bonds payable to third parties and all CDO bonds owned by us.
- (3) IC and OC coverage to the most constrained class.
- (4) Based on trustee report as of June 24, 2010, closest to the date of acquisition.
- (5) Based on trustee report as of August 31, 2011, closest to the date of acquisition.

The following table presents our CRE security CDO financing transactions as of December 31, 2012 (dollars in thousands):

<u>Issue/Acquisition Date</u>	<u>N-Star I Aug-03</u>	<u>N-Star II Jul-04</u>	<u>N-Star III Mar-05</u>	<u>N-Star V Sep-05</u>	<u>N-Star VII Jun-06</u>	<u>N-Star IX Feb-07</u>	<u>Total</u>
<i>Balance sheet as of December 31, 2012(1)</i>							
Assets, principal amount	\$133,795	\$164,320	\$242,790	\$366,016	\$342,338	\$1,036,652	\$2,285,911
CDO bonds, principal amount(2) . .	131,048	153,332	160,316	300,889	284,391	737,697	1,767,673
Net assets	\$ 2,747	\$ 10,988	\$ 82,474	\$ 65,127	\$ 57,947	\$ 298,955	\$ 518,238
<i>CDO quarterly cash distributions and coverage tests(3)</i>							
Equity notes and retained original below investment grade bonds . . \$	—	—	—	—	—	\$ 3,170	\$ 3,170
Collateral management fees	53	56	74	75	\$ 69	\$ 788	1,115
Interest coverage cushion (shortfall)(1)	NEG	737	NEG	NEG	NEG	2,572	
Overcollateralization cushion (shortfall)(1)	NEG	NEG	NEG	NEG	NEG	18,749	
At offering	8,687	10,944	13,610	12,940	13,966	24,516	

(1) Based on remittance report issued on date nearest to December 31, 2012.

(2) Includes all outstanding CDO bonds payable to third parties and all CDO bonds owned by us.

(3) IC and OC coverage to the most constrained class.

Currently, all of the N-Star CRE debt CDOs are in compliance with their OC and IC tests. Five of our N-Star securities CDOs (I, II, III, V and VII) are out of compliance with their respective OC tests primarily due to rating agency downgrades. We expect that complying with OC and IC tests will continue to be difficult.

Cash Flows

Year ended December 31, 2012 Compared to December 31, 2011

Net cash provided by operating activities was \$80 million for the year ended December 31, 2012 compared to \$64 million for the year ended December 31, 2011. The increase was primarily due to non-legacy investment activity offset by the payment of both the 2011 and 2012 bonuses in 2012.

Net cash provided by investing activities was \$49 million for the year ended December 31, 2012 compared to \$378 million for the year ended December 31, 2011. The decrease in net cash provided was primarily due to lower proceeds from the sale/repayment/acquisition of operating real estate and CRE debt investments offset by a net increase in proceeds from the sale/repayment/acquisition of CRE security investments.

Net cash provided by financing activities was \$172 million for the year ended December 31, 2012 compared to net cash used of \$423 million for the year ended December 31, 2011. The primary cash inflows for the year ended December 31, 2012 was \$721 million of net new capital, \$229 million of net new borrowings, \$98 million from the issuance of our NorthStar CMBS Financing Transaction and \$26 million from the return of the surety bond related to the WaMu litigation offset by \$693 million for net repurchase/repayment/reissuance of CDO bonds, \$20 million for swap activities and \$106 million for the payment of dividends (common and preferred). The primary cash outflows for the year ended December 31, 2011 was \$397 million for net repurchase/repayment of CDO bonds, \$69 million of net

repayment of mortgage notes, credit facilities and term loans, \$12 million for net swap activities, \$100 million for the repayment of the preferred interest in NorthStar Realty Healthcare, LLC, \$60 million for payment of dividends (common and preferred) and \$26 million for the issuance of the surety bond related to the WaMu litigation offset by \$167 million from net new capital.

Year ended December 31, 2011 Compared to December 31, 2010

Net cash provided by operating activities was \$64 million for the year ended December 31, 2011 compared to \$36 million for the year ended December 31, 2010. The increase in net cash provided was primarily due to higher net cash received from CSE CDO and non-legacy investments made in 2011, partially offset by increased overhead related to our broker-dealer subsidiary.

Net cash provided by investing activities was \$378 million for the year ended December 31, 2011 compared to \$403 million for the year ended December 31, 2010. The decrease in net cash provided was primarily due to a net decrease in proceeds from the sale/repayment/acquisition of CRE debt investments offset by a net increase in proceeds from the sale/repayment/acquisition of operating real estate and CRE security investments.

Net cash used in financing activities was \$423 million for the year ended December 31, 2011 compared to \$452 million for the year ended December 31, 2010. The primary cash outflows for the year ended December 31, 2011 was \$397 for net repurchase/repayment/reissuance of CDO bonds, \$69 million of net repayment of mortgage notes, credit facilities and term loans, \$12 million for net swap activities, \$100 million for the repayment of the preferred interest in NorthStar Realty Healthcare, LLC, \$60 million for payment of dividends (common and preferred) and \$26 million for the issuance of the surety bond related to the WaMu litigation offset by \$167 million from net new capital. The primary cash outflows for the year ended December 31, 2010 was \$115 million for net repurchase/repayment of CDO bonds, \$212 of net repayment of mortgage notes and term loans and \$51 million for payment of dividends (common and preferred) offset by \$9 million for net swap activities.

Contractual Obligations and Commitments

The following table presents contractual obligations and commitments as of December 31, 2012 (dollars in thousands):

	Payments Due by Period				
	Total	Less than 1 year	1 - 3 years	3 - 5 years	More than 5 years
CDO bonds payable	\$3,371,753	\$ —	\$ —	\$ —	\$3,371,753
Mortgage notes payable	1,015,670	9,816	174,218	379,433	452,203
CMBS bonds payable	98,131	—	—	—	98,131
Secured term loan	14,664	—	14,664	—	—
Credit facilities	61,088	—	46,238	—	14,850
Exchangeable senior notes(1)	303,165	35,710	12,955	172,500	82,000
Junior subordinated notes	280,117	—	—	—	280,117
Operating leases	52,475	6,404	12,529	11,415	22,127
Outstanding unfunded commitments(2)	37,974	18,202	12,609	7,117	46
PE Fund JV commitment(3)	344,806	323,864	20,942	—	—
Estimated interest payments(4) . . .	525,537	132,025	217,714	92,757	83,041
Total	\$6,105,380	\$526,021	\$511,869	\$663,222	\$4,404,268

- (1) The 7.25% Notes, 7.50% Notes and 8.875% Notes have a final maturity date of June 15, 2027, March 15, 2031 and June 15, 2032, respectively. The above table reflects the holders' repurchase rights which may require us to repurchase the 7.25% Notes, 7.50% Notes and 8.875% Notes on June 15, 2014, March 15, 2016 and June 15, 2019, respectively. Each of these Notes may be exchanged at any time prior to maturity at the option of the respective holder in accordance with the terms of the applicable indenture.
- (2) Our future funding commitments, which are subject to certain conditions that borrowers must meet to qualify for such fundings, of which a minimum of \$26 million will be funded within our existing CDOs. Fundings are categorized by estimated funding period. Assuming that all debt and real estate investments that have future fundings meet the terms to qualify for such funding, our equity requirement on the remaining future funding requirements would be \$12 million.
- (3) We have committed \$345 million of capital, including \$275 million of our initial investment and approximately \$70 million associated with future fundings.
- (4) Estimated interest payments are based on the weighted average life of the borrowings. Applicable LIBOR convention plus the respective spread as of December 31, 2012 was used to estimate payments for our floating-rate debt.

Off Balance Sheet Arrangements

We have certain arrangements which do not meet the definition of off-balance sheet arrangements, but do have some of the characteristics of off-balance sheet arrangements. We have made investments in various unconsolidated ventures. See "Note 8. Investment in and Advances to Unconsolidated Ventures" for a discussion of such unconsolidated ventures in our consolidated financial statements. In each case, our exposure to loss is limited to the carrying value of our investment.

Related Party Arrangements

Advisory and Other Fees

We have an agreement with NorthStar Income I to manage its day-to-day affairs, including identifying, originating and acquiring investments on behalf of NorthStar Income I and we earn fees for our services. For the years ended December 31, 2012, 2011 and 2010, we earned \$8 million, \$1 million and an immaterial amount of fees on these agreements, respectively. Additionally, we incur direct and indirect costs on behalf of NorthStar Income I, NorthStar Healthcare and NorthStar Income II which are expected to be reimbursed subsequently to us by these managed entities. In 2012, we received \$7 million of reimbursements from NorthStar Income I. As of December 31, 2012, we had aggregate unreimbursed costs of \$12 million from NorthStar Income I, NorthStar Healthcare and NorthStar Income II.

We have agreements with each of our N-Star CDOs and the CSE and CapLease CDOs to perform certain advisory services. The advisory fees related to all of our CDO financing transactions are eliminated as a result of the consolidation of the respective CDO financing transaction. For the year ended December 31, 2012, we earned \$14 million in advisory fee income that was eliminated in consolidation.

Purchase of Non-traded REIT Common Stock

We have committed to purchase up to \$10 million of shares of NorthStar Income I's common stock during the period through July 19, 2013, in the event that NorthStar Income I's distributions to stockholders exceeds its modified funds from operations (as defined in accordance with the current practice guidelines issued by the Investment Program Association). In connection with this commitment, we have purchased 254,778 shares for \$2.3 million for the year ended December 31, 2012 resulting in 507,980 aggregate shares acquired for \$4.6 million since inception. We have also committed to purchase up to \$10 million of shares of NorthStar Healthcare's common stock and will commit to purchase up to \$10 million shares of NorthStar Income II's common stock on similar terms to NorthStar Income I. As of December 31, 2012, we have not purchased shares of NorthStar Healthcare or NorthStar Income II common stock related to this commitment.

Legacy Fund

We have two CRE debt investments with a subsidiary of Legacy Partners Realty Fund I, LLC, or the Legacy Fund, as borrower. One loan of \$16 million matures in March 2013 and has two one-year extension options. The interest rate is one-month LIBOR plus 7.50%, of which one-month LIBOR plus 3.00% is current pay. The other loan of \$23 million has a maturity in January 2015 and has an interest rate of one-month LIBOR plus 3.50%. For the years ended December 31, 2012, 2011 and 2010, we earned an aggregate \$2 million, \$2 million and \$1.5 million of interest income, respectively. One of our directors, Preston Butcher, is the chairman of the board of directors and chief executive officer and owns a significant interest in Legacy Partners Commercial, LLC, which indirectly owns an equity interest in, and owns the manager of, the Legacy Fund. In addition, we lease office space in Colorado with an affiliate of the Legacy Fund under an operating lease with annual lease payments of approximately \$0.1 million through December 31, 2015. We have the option to renew the lease for an additional five years.

Hard Rock Hotel Loan

We own an \$89 million principal amount of a mezzanine loan backed by the Hard Rock Hotel and Casino in Las Vegas, Nevada. Prior to a modification of the loan in March 2011, Morgans Hotel Group, or Morgans, was a minority partner in the joint venture owning the hotel. David Hamamoto, our chairman and chief executive officer, was the executive chairman of the board of Morgans.

Morgans no longer has any interest in the hotel and effective November 20, 2012, Mr. Hamamoto resigned from the board of directors and his position as executive chairman of the board.

NorthStar CMBS Financing Transaction

As part of our NorthStar CMBS Financing Transaction, we contributed five real estate debt investments with a \$152 million aggregate principal amount and retained an equity interest of \$54 million. NorthStar Income I contributed nine real estate debt investments with a \$199 million aggregate principal amount and retained an equity interest of \$70 million. In connection with this transaction, since we and NorthStar Income I both contributed assets into a single securitization, we entered into an agreement with NorthStar Income I that provides that we both receive the economic benefit and bear the economic risk associated with the investments we each contributed into the securitization. In both cases, our respective retained interests are subordinate to interests of the senior bondholders. In the event that either we or NorthStar Income I suffer a complete loss of such retained interests, any additional losses would be borne by the remaining retained interests held by us or NorthStar Income I, as the case may be, prior to the senior bondholders. We maintain effective control of our retained interest in the contributed assets.

PE Fund JV

In connection with the PE Fund JV, we assigned our rights to subscribe to 29.5% of the PE Fund JV to a subsidiary of NorthStar Income I. Furthermore, we guaranteed all of the funding obligations that may be due and owing under the PE Fund JV directly to the seller. We and NorthStar Income I each agreed to indemnify the other proportionately for any losses that may arise in connection with the funding obligations or related transaction documents in the case of a joint default by either of us. We and NorthStar Income I further agreed to indemnify each other for all of the losses that may arise as a result of a default that was solely our responsibility or the responsibility of NorthStar Income I, as the case may be. We deposited an aggregate of \$40 million in connection with this transaction, which includes \$12 million on behalf of NorthStar Income I, in the proportion of the respective capital contributions. NorthStar Income I's portion of this deposit is recorded as a receivable, related parties on our consolidated balance sheets. The deposit is generally non-refundable if the transactions are not consummated as a result of a default by either us or NorthStar Income I.

Recent Developments

Dividends

On February 13, 2013, we declared a dividend of \$0.18 per share of common stock. The common stock dividend will be paid on March 1, 2013 to stockholders of record as of the close of business on February 25, 2013. On February 1, 2013, we declared a dividend of \$0.54688 per share of Series A preferred stock, \$0.51563 per share of Series B preferred stock and \$0.76424 per share of Series C preferred stock. The Series A, Series B and Series C preferred dividends were paid on February 15, 2013, to the stockholders of record as of the close of business on February 11, 2013.

Completion of Initial Closing of PE Fund JV

On February 15, 2013, we completed the Initial Closing, of our PE Fund JV. Pursuant to the terms of the agreement, the full purchase price for the transaction was funded at the Initial Closing, exclusive of future capital commitments underlying the fund interests in the PE Fund JV. Consequently, the Company funded \$289 million (including the \$40 million deposit) and NorthStar Income I (together with us, the NorthStar Entities), funded \$121 million. In connection with the Initial Closing, the current owner of the fund interests, or the Class B Partner, contributed its interests in 18 of the approximately 50 funds subject to the transaction in exchange for all of the Class B partnership interests in the PE

Fund JV. The funds that were contributed at the Initial Closing had an aggregate reported NAV of \$304 million at June 30, 2012 and the total NAV of all funds expected to be contributed in the transaction had an aggregate reported NAV of \$804 million at June 30, 2012. The amounts funded and total NAV associated with the Initial Closing of the PE Fund JV differ from those previously reported due to additional fund interests anticipated to be acquired.

Shortly following the Initial Closing, the NorthStar Entities and the Class B Partner will “true up:” (i) any distributions received by the Class B Partner; and (ii) any contributions made by the Class B Partner, from the contributed funds since June 30, 2012, with the NorthStar Entities receiving any such distributions, and the NorthStar Entities reimbursing the Class B Partner for any such contributions, in each case in accordance with the terms of the agreements governing the PE Fund JV. One of our subsidiaries is the general partner of the partnerships which hold the interests that were contributed at the Initial Closing. We anticipate closing most of the remaining funds in the first quarter of 2013. In connection with additional closings, either one of our subsidiaries or an affiliate of the Class B Partner may be the general partner of the partnerships that will hold the additional funds. The closing of each of the remaining funds is subject to customary closing conditions, including third-party consents.

Manufactured Housing Investment Opportunity

On February 15, 2013, we, through a subsidiary, entered into an agreement to acquire a manufactured housing portfolio, comprised of 71 manufactured housing communities totaling approximately 17,000 pad rental sites located throughout five states (primarily in Florida and Salt Lake City, Utah), for an aggregate purchase price of \$825 million, subject to customary adjustments. We will deposit \$30 million into escrow in connection with this transaction and have until April 5, 2013 to conduct due diligence on the portfolio. During the due diligence period we may terminate the agreement in its sole and absolute discretion for any reason, including if we are unable to obtain a commitment for attractive financing and in such event it will be entitled to the return of its \$30 million deposit. If we do not terminate the transaction during the due diligence period, the closing of the transaction will be subject to various closing conditions and it may not close on the terms anticipated, if at all.

Inflation

Virtually all of our assets and liabilities are interest rate sensitive in nature. As a result, interest rates and other factors influence our performance significantly more than inflation does. Changes in interest rates may correlate with inflation rates and/or changes in inflation rates. Our consolidated financial statements are prepared in accordance with U.S. GAAP and our distributions are determined by our board of directors consistent with our obligation to distribute to our stockholders at least 90% of our REIT taxable income on an annual basis in order to maintain our REIT qualification; in each case, our activities and consolidated balance sheets are measured with reference to historical cost and/or fair value without considering inflation.

Refer to “Quantitative and Qualitative Disclosures About Market Risk” for additional details.

Non-GAAP Financial Measures

Funds from Operations and Adjusted Funds from Operations

Management believes that funds from operations, or FFO, and AFFO, each of which is a non-GAAP measure, are additional appropriate measures of the operating performance of a REIT and of us in particular. We compute FFO in accordance with the standards established by the National Association of Real Estate Investment Trusts, or NAREIT, as net income or loss (calculated in accordance with U.S. GAAP), excluding gains or losses from sales of depreciable properties, the cumulative effect of changes in accounting principles, real estate-related depreciation and amortization,

impairment charges on depreciable property owned directly or indirectly and after adjustments for unconsolidated ventures. FFO, as defined by NAREIT, is a computation made by analysts and investors to measure a real estate company's cash flow generated by operations.

We calculate AFFO by subtracting from (or adding to) FFO:

- normalized recurring expenditures that are capitalized by us and then amortized, but which are necessary to maintain our properties and revenue stream, e.g., leasing commissions and tenant improvement allowances;
- an adjustment to reverse the effects of the straight-lining of rent income and expense and fair value lease revenue;
- the amortization or accrual of various deferred costs including intangible assets and equity-based compensation;
- an adjustment to reverse the effects of unrealized gains (losses); and
- an adjustment to reverse the effects of acquisition gains or losses.

Our calculation of AFFO differs from the methodology used for calculating AFFO by certain other REITs and, accordingly, our AFFO may not be comparable to AFFO reported by other REITs. Our management utilizes FFO and AFFO as measures of our operating performance and believes they are also useful to investors, because they facilitate an understanding of our operating performance after adjustment for certain non-cash expenses, such as real estate depreciation, which assumes that the value of real estate assets diminishes predictably over time and, in the case of AFFO, equity-based compensation. Additionally, FFO and AFFO serve as measures of our operating performance because they facilitate evaluation of our company without the effects of selected items required in accordance with U.S. GAAP that may not necessarily be indicative of current operating performance and that may not accurately compare our operating performance between periods. Furthermore, although FFO, AFFO and other supplemental performance measures are defined in various ways throughout the REIT industry, we also believe that FFO and AFFO may provide us and our investors with an additional useful measure to compare our financial performance to certain other REITs.

Neither FFO nor AFFO is equivalent to net income or cash generated from operating activities determined in accordance with U.S. GAAP. Furthermore, FFO and AFFO do not represent amounts available for management's discretionary use because of needed capital replacement or expansion, debt service obligations or other commitments or uncertainties. Neither FFO nor AFFO should be considered as an alternative to net income as an indicator of our operating performance or as an alternative to cash flow from operating activities as a measure of our liquidity.

The following table presents a reconciliation of FFO and AFFO to income (loss) from continuing operations before non-controlling interest in our Operating Partnership for years ended December 31, 2012, 2011 and 2010 (dollars in thousands):

	Years Ended December 31,		
	2012	2011	2010
Funds from operations:			
Income (loss) from continuing operations	\$(275,508)	\$(259,007)	\$(391,203)
Non-controlling interests(1)	(2,435)	(7,165)	(10,845)
Net income (loss) before non-controlling interest in Operating Partnership	(277,943)	(266,172)	(402,048)
<i>Adjustments:</i>			
Preferred stock dividends	(27,025)	(20,925)	(20,925)
Impairment on operating real estate(2)	966	—	—
Depreciation and amortization	48,440	41,156	31,466
Funds from discontinued operations	711	74	1,799
Real estate depreciation and amortization, unconsolidated ventures	826	853	948
Funds from operations	(254,025)	(245,014)	(388,760)
Adjusted funds from operations:			
Funds from operations	(254,025)	(245,014)	(388,760)
Straight-line rental income, net	(3,336)	(2,762)	(1,427)
Straight-line rental income/expense and amortization of capitalized above/below market leases, unconsolidated ventures	918	930	(81)
Amortization of capitalized above/below market leases	(1,398)	(891)	(905)
Amortization of equity-based compensation	12,817	11,682	16,991
Unrealized (gain) loss from fair value adjustments	469,270	385,513	437,691
Unrealized (gain) loss from fair value adjustments, unconsolidated ventures	—	—	3,357
Gain from acquisitions	—	(89)	(15,363)
Adjusted funds from operations	<u>\$ 224,246</u>	<u>\$ 149,369</u>	<u>\$ 51,503</u>

(1) Amount excludes non-controlling limited partner interest in our Operating Partnership.

(2) Pursuant to the change to FFO in 2011, when adding back impairment on depreciable real estate, FFO and AFFO would have been \$(382.3) million and \$57.9 million, respectively, for the year ended December 31, 2010.

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are primarily subject to interest rate risk and credit risk. These risks are dependent on various factors beyond our control, including monetary and fiscal policies, domestic and international economic conditions and political considerations. Our market risk sensitive assets, liabilities and related derivative positions are held for investment and not for trading purposes.

Interest Rate Risk

Changes in interest rates affect our net interest income, which is the difference between the income earned on assets and the interest expense incurred in connection with our borrowings and hedges.

Our CRE debt and security investments bear interest at either a floating or fixed rate. The interest rates on our floating-rate assets typically float at a fixed spread over an index such as LIBOR and typically reprice every 30 days based on LIBOR in effect at the time. Given the frequent and periodic repricing of our floating-rate assets, changes in benchmark interest rates are unlikely to materially affect the value of our floating-rate portfolio. Changes in short-term rates will, however, affect income from these investments. Many of our non-legacy loan originations have a LIBOR floor which is in excess of current LIBOR.

Our general financing strategy has focused on the use of “match-funded” structures. This means that we seek to align the maturities of our liabilities with the maturities on our assets as closely as possible in order to manage the risks of being forced to refinance our liabilities prior to the maturities of our assets. Substantially all of our investments are financed with either non-recourse CDO or CMBS borrowings or non-recourse mortgage notes. In addition, we seek to match interest rates on our assets with like-kind borrowings, so fixed-rate investments are financed with fixed-rate borrowings and floating-rate assets are financed with floating-rate borrowings, directly or indirectly, through the use of interest rate swaps, caps and other financial instruments or through a combination of these strategies. As of December 31, 2012, a hypothetical 100 basis point increase in interest rates applied to our floating-rate assets would increase annual interest income by \$21 million offset by an increase in interest expense of \$23 million on our floating-rate liabilities.

Changes in interest rates could affect the value of our fixed-rate CRE debt and security investments and our net lease properties. For example, increasing interest rates would result in a higher required yield on investments, which would decrease the value on existing fixed-rate investments in order to adjust their yields to current market levels. In addition, the value of our net lease properties may be influenced by changes in interest rates and credit spreads (as discussed below) because value is typically derived by discounting expected future cash flows generated by the property using interest rates (such as the 10-year U.S. Treasury Note yield) plus a risk premium based on the property type and creditworthiness of the tenants/operators. Lower risk-free rates generally result in lower discount rates and, therefore, higher valuations, and vice versa, although the scarcity of financing for real estate and investor concerns over commercial real estate generally have recently decreased commercial real estate valuations, including valuations for real estate.

Changes in interest rates and credit spreads may also impact our net book value as almost all of our investments in CRE securities are marked-to-market each quarter with changes in fair value reflected in unrealized gains (losses). Generally, as interest rates increase, the value of fixed-rate securities within our CDO financing transaction, such as CMBS, decreases and as interest rates decrease, the value of these securities will increase. Conversely, we mark almost all of our CDO bonds payable and all related interest rate swaps to market which may cause a partial offset to the income and balance sheet impact of marking our CRE securities to market. Additionally, changes in unrealized gains (losses) do not directly affect our operating cash flows or our ability to pay a dividend to

stockholders. Changes in fair value of our CRE security investments could impact our ability to realize gains on such securities.

We use derivative instruments primarily to manage interest rate exposure. These derivatives are typically in the form of interest rate swap agreements and the primary objective is to minimize interest rate risks associated with our investments and financing activities. The counterparties of these arrangements are major financial institutions with which we may also have other financial relationships. We are exposed to credit risk in the event of non-performance by these counterparties and we monitor their financial condition. As of December 31, 2012, our counterparties do not hold any cash margin as collateral against our swap contracts. As of December 31, 2012, all of our derivatives do not qualify for hedge accounting treatment, therefore, gains (losses) resulting from their fair value measurement at the end of each reporting period are recognized as an increase or decrease in unrealized gain (loss) on investments and other in our consolidated statements of operations. In addition, we are, and may in the future be, subject to additional expense based on the notional amount of the derivative and a specified spread over the applicable LIBOR. Because the fair value of these instruments can vary significantly between periods, we may experience significant fluctuations in the amount of our unrealized gain (loss) in any given period. During the year ended December 31, 2012, we recognized \$45 million of unrealized gains from derivatives from fair value adjustments.

Credit Spread Risk

The value of our fixed and floating-rate investments also change with market credit spreads. This means that when market-demanded risk premiums, or credit spreads, increase, the value of our fixed- and floating-rate assets decrease and vice versa. The fixed-rate securities, debt investments and net lease properties are valued based on a market credit spread over the rate payable on fixed rate U.S. Treasury of like maturity. This means that their value is dependent on the yield demanded on such assets by the market, based on their credit relative to U.S. Treasuries. The floating-rate CRE debt and security investments are valued based on a market credit spread over the applicable LIBOR. Excessive supply of these investments combined with reduced demand will generally cause the market to require a higher yield on these investments, resulting in the use of a higher or “wider” spread over the benchmark rate (usually the applicable U.S. Treasury yield) to value these assets. Under these conditions, the value of our portfolio should decrease. Conversely, if the spread used to value these assets were to decrease or “tighten,” the value of these assets should increase.

Market credit spreads are currently much wider than existed at the time we originated or acquired a majority of our investments. These market spreads imply that investment for which we did not elect fair value option, primarily our CRE debt and net lease investments, may be worth less than the amounts at which we carry these investments on our consolidated balance sheet. However, we typically financed these investments with borrowings priced in a similar credit environment and intend to hold them to maturity, and, therefore, we do not believe that intra- and inter-period changes in value caused by changing credit spreads materially impacts the economics associated with our investment.

Credit Risk

Credit risk in our CRE debt and security investments relates to each individual borrower’s ability to make required interest and principal payments on scheduled due dates. We seek to manage credit risk through a comprehensive credit analysis prior to making an investment, actively monitoring our asset portfolio and the underlying credit quality of our holdings and subordination and diversification of our portfolio. Our analysis is based on a broad range of real estate, financial, economic and borrower-related factors which we believe are critical to the evaluation of credit risk inherent in a transaction.

CMBS investments financed with our CMBS Facility are AAA/Aaa rated while most of our other CMBS investments are generally junior in right of payment of interest and principal to one or more

senior classes, but benefit from the support of one or more subordinate classes of securities or other form of credit support within a securitization transaction. The senior unsecured REIT debt we invest in generally reflects comparable credit risk. The underlying CRE securities to our CDO note investments are diversified by asset type, industry, location and issuer. We further seek to minimize credit risk by monitoring the CDO note investments and the underlying credit quality of their holdings. Our CRE debt investments are collateral dependent, meaning the principal source of repayment is from a sale or refinancing of the collateral securing our debt. In the event that a borrower cannot repay our debt, we may exercise our remedies under the debt agreements, which may include taking title to collateral. We describe many of the options available to us in this situation in “Business—Portfolio Management” section of this Annual Report. To the extent the value of our collateral exceeds the amount of our debt (including all debt senior to us) and the expense we incur in collecting the debt, we would collect 100% of our debt amount. To the extent the amount of our debt investments plus all senior debt to our position exceeds the realizable value to our collateral (net of expenses), then we would incur a loss.

We are subject to the credit risk of the corporate lessee of our net lease properties and the operators of our healthcare properties. We undertake a rigorous credit evaluation of each tenant and healthcare operator prior to acquiring net lease properties. This analysis includes an extensive due diligence investigation of the tenant/operator’s business as well as an assessment of the strategic importance of the underlying real estate to the tenant/operator’s core business operations. Where appropriate, we may seek to augment the tenant/operator’s commitment to the facility by structuring various credit enhancement mechanisms into the underlying leases. These mechanisms could include security deposit requirements or guarantees from entities we deem creditworthy. In addition, we actively monitor lease coverage at each facility within our healthcare portfolio. However, approximately 53% of our tenant/operator revenues are derived from government sources, notably Medicare or Medicaid. Previously announced and potential future changes to these programs may have a material impact on the valuation and financial performance of this portion of our portfolio.

CONTROLS AND PROCEDURES

Attached as exhibits to our 2012 Form 10-K are certifications of the Company's Chief Executive Officer and Chief Financial Officer, which are required in accordance with Rule 13a-14 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). This "Controls and Procedures" section includes information concerning the controls and procedures evaluation referred to in the certifications. Part II, Item 8. of our 2012 Form 10-K sets forth the report of Grant Thornton LLP, our independent registered public accounting firm, regarding its audit of the Company's internal control over financial reporting set forth below in this section. This section should be read in conjunction with the certifications and the Grant Thornton LLP report for a more complete understanding of the topics presented.

Disclosure Controls and Procedures

The management of the Company established and maintains disclosure controls and procedures that are designed to ensure that material information relating to the Company and its subsidiaries required to be disclosed in the reports that are filed or submitted under the 1934 Act are recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures.

As of the end of the period covered by this report, the Company's management conducted an evaluation, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial Officer, of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures are effective. Notwithstanding the foregoing, a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that it will detect or uncover failures within the Company to disclose material information otherwise required to be set forth in the Company's periodic reports.

Internal Control over Financial Reporting

(a) Management's annual report on internal control over financial reporting.

Management is responsible for establishing and maintaining adequate internal control over financial reporting. As defined in Exchange Act Rule 13a-15(f), internal control over financial reporting is a process designed by, or under the supervision of, the principal executive and principal financial officer and effected by the board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that: (i) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, the Company carried out an evaluation of the effectiveness of its internal control over financial reporting as of December 31, 2012 based on the "Internal

Control—Integrated Framework” issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based upon this evaluation, management has concluded that the Company’s internal control over financial reporting was effective as of December 31, 2012.

(b) Attestation report of the registered public accounting firm.

Our independent registered public accounting firm, Grant Thornton LLP, independently assessed the effectiveness of the Company’s internal control over financial reporting as of December 31, 2012. Grant Thornton LLP, has issued an attestation report, which is included in Part II, Item 8. of our 2012 Form 10-K.

(c) Changes in internal control over financial reporting.

There have been no changes in the Company’s internal control over financial reporting during the most recent quarter ended December 31, 2012 that have materially affected, or are reasonably likely to affect, internal controls over financial reporting.

Inherent Limitations on Effectiveness of Controls

The Company’s management, including the Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent or detect all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system’s objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs.

CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders

NorthStar Realty Finance Corp.

We have audited the accompanying consolidated balance sheets of NorthStar Realty Finance Corp. (a Maryland corporation) and subsidiaries (the "Company") as of December 31, 2012 and 2011, and the related consolidated statements of operations, comprehensive income (loss), equity and cash flows for each of the three years in the period ended December 31, 2012. Our audits of the basic financial statements included the financial statement schedules listed in the index at Item 15. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of NorthStar Realty Finance Corp. and subsidiaries as of December 31, 2012 and 2011, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2012 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 18, 2013 expressed an unqualified opinion thereon.

/s/ GRANT THORNTON LLP

New York, New York

February 18, 2013

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders

NorthStar Realty Finance Corp.

We have audited the internal control over financial reporting of NorthStar Realty Finance Corp. (a Maryland corporation) and subsidiaries (the "Company") as of December 31, 2012, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on criteria established in *Internal Control—Integrated Framework* issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements for the year ended December 31, 2012, and our report dated February 18, 2013 expressed an unqualified opinion on those financial statements.

/s/ GRANT THORNTON LLP

New York, New York

February 18, 2013

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Dollars in Thousands)

	December 31,	
	2012	2011
Assets		
Cash and cash equivalents	\$ 444,927	\$ 144,508
Restricted cash	360,075	298,364
Operating real estate, net	1,401,658	1,089,449
Real estate securities, available for sale	1,124,668	1,473,305
Real estate debt investments, net	1,832,231	1,710,582
Investments in and advances to unconsolidated ventures	111,025	96,143
Receivables, net of allowance of \$1,526 in 2012 and \$1,179 in 2011	28,413	31,488
Receivables, related parties	23,706	5,979
Unbilled rent receivable	16,129	11,891
Derivative assets, at fair value	6,229	5,735
Deferred costs and intangible assets, net	97,700	98,384
Assets of properties held for sale	1,595	3,198
Other assets	65,422	37,411
Total assets(1)	\$5,513,778	\$5,006,437
Liabilities		
CDO bonds payable	\$2,112,441	\$2,273,907
Mortgage notes payable	1,015,670	783,257
CMBS bonds payable	98,005	—
Secured term loan	14,664	14,682
Credit facilities	61,088	64,259
Exchangeable senior notes	291,031	215,853
Junior subordinated notes, at fair value	197,173	157,168
Accounts payable and accrued expenses	45,895	66,622
Escrow deposits payable	90,032	52,856
Derivative liabilities, at fair value	170,840	234,674
Other liabilities	86,075	103,545
Total liabilities(2)	4,182,914	3,966,823
Commitments and contingencies		
Equity		
NorthStar Realty Finance Corp. Stockholders' Equity		
Preferred stock, \$536,640 and \$250,000 aggregate liquidation preference as of December 31, 2012 and 2011, respectively	504,018	241,372
Common stock, \$0.01 par value, 500,000,000 shares authorized, 163,607,259 and 96,044,383 shares issued and outstanding as of December 31, 2012 and 2011, respectively	1,636	960
Additional paid-in capital	1,195,131	809,826
Retained earnings (accumulated deficit)	(376,685)	(8,626)
Accumulated other comprehensive income (loss)	(22,179)	(36,160)
Total NorthStar Realty Finance Corp. stockholders' equity	1,301,921	1,007,372
Non-controlling interests	28,943	32,242
Total equity	1,330,864	1,039,614
Total liabilities and equity	\$5,513,778	\$5,006,437
(1) Assets of consolidated VIEs included in the total assets above:		
Restricted cash	\$ 320,815	\$ 261,295
Operating real estate, net	342,461	313,227
Real estate securities, available for sale	1,015,972	1,358,282
Real estate debt investments, net	1,478,503	1,631,856
Investments in and advances to unconsolidated ventures	59,939	62,938
Receivables, net of allowance	16,609	22,530
Derivative assets, at fair value	—	61
Deferred costs and intangible assets, net	37,753	47,499
Assets of properties held for sale	1,595	3,198
Other assets	14,814	20,549
Total assets of consolidated VIEs	\$3,288,461	\$3,721,435
(2) Liabilities of consolidated VIEs included in the total liabilities above:		
CDO bonds payable	\$2,112,441	\$2,273,907
Mortgage notes payable	228,446	228,525
Secured term loan	14,664	14,682
Accounts payable and accrued expenses	13,626	15,754
Escrow deposits payable	67,406	52,660
Derivative liabilities, at fair value	170,840	226,481
Other liabilities	25,144	55,007
Total liabilities of consolidated VIEs	\$2,632,567	\$2,867,016

See accompanying notes to consolidated financial statements.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(Dollars in Thousands, Except Per Share and Dividends Declared Data)

	Years Ended December 31,		
	2012	2011	2010
Net interest income			
Interest income	\$ 386,053	\$ 401,201	\$ 321,296
Interest expense on debt and securities	50,557	45,280	47,569
Net interest income on debt and securities	335,496	355,921	273,727
Other revenues			
Rental and escalation income	116,614	112,697	115,467
Commission income	42,385	12,024	2,476
Advisory and other fees—related party	7,916	959	51
Other revenue	2,272	925	4,666
Total other revenues	169,187	126,605	122,660
Expenses			
Other interest expense	91,470	96,940	78,641
Real estate properties—operating expenses	18,545	22,611	37,605
Asset management expenses	6,714	8,824	6,386
Commission expense	38,506	10,764	2,130
Other costs, net	2,571	—	—
Impairment on operating real estate	966	—	5,249
Provision for loan losses, net	23,037	52,980	168,446
Provision for loss on equity investment	—	4,482	—
General and administrative			
Salaries and equity-based compensation(1)	62,313	66,183	54,565
Other general and administrative	19,787	24,882	28,165
Total general and administrative	82,100	91,065	82,730
Depreciation and amortization	48,836	44,258	31,466
Total expenses	312,745	331,924	412,653
Income (loss) from operations	191,938	150,602	(16,266)
Equity in earnings (losses) of unconsolidated ventures	88	(2,738)	2,550
Other income (loss)	20,258	4,162	—
Unrealized gain (loss) on investments and other	(548,277)	(489,904)	(538,572)
Realized gain (loss) on investments and other	60,485	78,782	145,722
Gain from acquisitions	—	89	15,363
Income (loss) from continuing operations	(275,508)	(259,007)	(391,203)
Income (loss) from discontinued operations	340	(717)	(885)
Gain on sale from discontinued operations	2,079	17,198	2,528
Net income (loss)	(273,089)	(242,526)	(389,560)
Less: net (income) loss allocated to non-controlling interests	11,527	5,615	15,019
Preferred stock dividends	(27,025)	(20,925)	(20,925)
Contingently redeemable non-controlling interest accretion	—	(5,178)	—
Net income (loss) attributable to NorthStar Realty Finance Corp. common stockholders	\$ (288,587)	\$ (263,014)	\$ (395,466)
Net income (loss) per share from continuing operations (basic/diluted)	\$ (2.32)	\$ (3.12)	\$ (5.19)
Income (loss) per share from discontinued operations (basic/diluted)	—	(0.01)	(0.01)
Gain per share on sale of discontinued operations (basic/diluted)	0.01	0.19	0.03
Net income (loss) per common share attributable to NorthStar Realty Finance Corp. common stockholders (basic/diluted)	\$ (2.31)	\$ (2.94)	\$ (5.17)
Weighted average number of shares of common stock:			
Basic	125,198,517	89,348,670	76,552,702
Diluted	131,224,199	93,627,456	82,842,990

(1) The years ended December 31, 2012, 2011 and 2010 include \$12.8 million, \$11.7 million and \$17.0 million, respectively, of equity-based compensation expense. The year ended December 31, 2010 includes \$3.5 million of cash compensation expense and \$1.0 million of equity-based compensation expense relating to a separation and consulting agreement with a former executive.

See accompanying notes to consolidated financial statements.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
(Dollars in Thousands)

	Years Ended December 31,		
	2012	2011	2010
Net income (loss)	\$(273,089)	\$(242,526)	\$(389,560)
Other comprehensive income (loss):			
Unrealized gain (loss) on real estate securities, available for sale	7,259	(7,506)	13,352
Change in fair value of derivative instruments		—	(3,448)
Reclassification of (gain) loss into earnings	7,412	7,491	6,605
Total other comprehensive income (loss)	14,671	(15)	16,509
Comprehensive income (loss)	(258,418)	(242,541)	(373,051)
Less: Comprehensive (income) loss attributable to non-controlling interests	10,837	5,590	13,730
Comprehensive income (loss) attributable to NorthStar Realty Finance Corp.	<u>\$(247,581)</u>	<u>\$(236,951)</u>	<u>\$(359,321)</u>

See accompanying notes to consolidated financial statements.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EQUITY
(Dollars and Shares in Thousands)

	Preferred Stock		Common Stock		Additional Paid-in Capital	Retained Earnings (Accumulated Deficit)	Accumulated Other Comprehensive Income (Loss)	Total NorthStar Stockholders' Equity	Non-controlling Interests	Total Equity
	Shares	Amount	Shares	Amount						
Balance at December 31, 2009	10,000	\$241,372	74,883	\$ 749	\$ 662,808	\$ 460,912	\$(92,670)	\$1,273,171	\$ 90,647	\$1,363,818
VIE consolidation beginning balance adjustments	—	—	—	—	—	110,793	41,332	152,125	30,535	182,660
Acquisition of N-Star IX	—	—	—	—	—	147,626	—	147,626	—	147,626
Amortization of equity-based compensation	—	—	—	—	17	—	—	17	16,673	16,690
Non-controlling interest—contributions	—	—	—	—	—	—	—	—	11,336	11,336
Dividend reinvestment and stock purchase plan	—	—	92	1	282	—	—	283	—	283
Stock awards/LTIP awards	—	—	99	1	299	—	—	300	—	300
Equity component of warrants	—	—	—	—	61	—	—	61	—	61
Other comprehensive income (loss)	—	—	—	—	—	—	15,219	15,219	1,290	16,509
Conversion of LTIP units	—	—	3,031	30	61,445	—	—	61,475	(61,475)	—
Cash dividends on common stock	—	—	—	—	—	(30,483)	—	(30,483)	(8,299)	(38,782)
Cash dividends on preferred stock	—	—	—	—	—	(20,925)	—	(20,925)	—	(20,925)
Redemption of membership interest	—	—	—	—	(1,810)	—	—	(1,810)	1,800	(10)
Equity in unconsolidated ventures	—	—	—	—	—	—	—	—	(1,815)	(1,815)
Net income (loss)	—	—	—	—	—	(374,541)	—	(374,541)	(25,519)	(400,060)
Balance at December 31, 2010	10,000	\$241,372	78,105	\$ 781	\$ 723,102	\$ 293,382	\$(36,119)	\$1,222,518	\$ 55,173	\$1,277,691
Net proceeds from offering of common stock	—	\$ —	17,250	\$ 173	\$ 69,132	\$ —	\$ —	\$ 69,305	\$ —	\$ 69,305
Reclassification of equity compensation to liability	—	—	—	—	—	—	—	—	(2,136)	(2,136)
Non-controlling interest—contributions	—	—	—	—	—	—	—	—	144	144
Non-controlling interest—distributions	—	—	—	—	—	—	—	—	(13,202)	(13,202)
Dividend reinvestment and stock purchase plan	—	—	62	—	264	—	—	264	—	264
Amortization of equity-based compensation	—	—	—	—	17	—	—	17	11,665	11,682
Contingently redeemable non-controlling interest accretion	—	—	—	—	—	(5,178)	—	(5,178)	—	(5,178)
Equity component of exchangeable notes	—	—	—	—	10,971	—	—	10,971	—	10,971
Other comprehensive income (loss)	—	—	—	—	—	—	(41)	(41)	26	(15)
Conversion of LTIP units	—	—	628	6	6,340	—	—	6,346	(6,346)	—
Dividends on common stock and LTIP Units	—	—	—	—	—	(38,994)	—	(38,994)	(1,809)	(40,803)
Dividends on preferred stock	—	—	—	—	—	(20,925)	—	(20,925)	—	(20,925)
Net income (loss)	—	—	—	—	—	(236,911)	—	(236,911)	(11,273)	(248,184)
Balance at December 31, 2011	10,000	\$241,372	96,045	\$ 960	\$ 809,826	\$ (8,626)	\$(36,160)	\$1,007,372	\$ 32,242	\$1,039,614
Net proceeds from offering of common stock	—	\$ —	67,250	\$ 673	\$ 382,136	\$ —	\$ —	\$ 382,809	\$ —	\$ 382,809
Net proceeds from offering of preferred stock	11,466	262,646	—	—	—	—	—	262,646	—	262,646
Redemptions of non-controlling interests	—	—	—	—	(2,358)	—	—	(2,358)	2,358	—
Non-controlling interest—contributions	—	—	—	—	—	—	—	—	8,755	8,755
Non-controlling interest—distributions	—	—	—	—	—	—	—	—	(7,053)	(7,053)
Dividend reinvestment plan	—	—	35	1	202	—	—	203	—	203
Amortization of equity-based compensation	—	—	—	—	—	—	—	—	12,817	12,817
Equity component of exchangeable notes	—	—	—	—	2,179	—	—	2,179	—	2,179
Other comprehensive income (loss)	—	—	—	—	—	—	13,981	13,981	690	14,671
Conversion of LTIP units	—	—	277	2	3,135	—	—	3,137	(3,137)	—
Dividends on common stock, LTIP Units and RSUs	—	—	—	—	—	(79,472)	—	(79,472)	(6,191)	(85,663)
Dividends on preferred stock	—	—	—	—	—	(27,025)	—	(27,025)	—	(27,025)
Net income (loss)	—	—	—	—	—	(261,562)	—	(261,562)	(11,527)	(273,089)
Balance at December 31, 2012	21,466	\$504,018	163,607	\$1,636	\$1,195,120	\$(376,685)	\$(22,179)	\$1,301,910	\$ 28,954	\$1,330,864

See accompanying notes to consolidated financial statements.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in Thousands)

	Years Ended December 31,		
	2012	2011	2010
Cash flows from operating activities:			
Net income (loss)	\$(273,089)	\$(242,526)	\$(389,560)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:			
Equity in (earnings) loss of unconsolidated ventures	(88)	2,738	(2,550)
Depreciation and amortization	49,207	45,050	34,149
Amortization of premium/discount on investments	(137,816)	(136,365)	(82,929)
Interest accretion on investments	(1,827)	(7,094)	(1,316)
Amortization of deferred financing costs	3,528	4,995	6,096
Amortization of equity-based compensation	12,817	11,682	16,991
Unrealized (gain) loss on investments and other	469,374	387,326	431,914
Realized (gain) loss on investments and other / other income	(60,743)	(78,782)	(145,722)
Gain on sale from of discontinued operations / gain from acquisitions	(2,079)	(17,287)	(17,891)
Reversal of accrued loss contingency	(20,000)	—	—
Accrued loss contingency	—	20,000	—
Operating real estate impairment	966	—	6,429
Distributions from unconsolidated ventures	2,433	709	9,097
Amortization of capitalized above/below market leases	(1,266)	(957)	(905)
Unbilled rent receivable	(3,342)	(2,795)	(1,479)
Provision for loss on equity investment	—	4,482	—
Provision for loan losses, net	23,037	52,980	168,446
Allowance for uncollectable accounts	833	445	1,451
Other	598	—	—
Discount and loan fees received	21,177	5,068	2,639
Loan acquisition costs	(829)	—	—
Changes in assets and liabilities:			
Restricted cash	495	(1,794)	(1,699)
Cash received from purchase of equity investment	—	—	2,307
Receivables	969	78	3,882
Other assets	(1,464)	(3,857)	2,102
Receivables, related parties	(5,908)	(2,510)	(2,733)
Accounts payable and accrued expenses	(21,425)	15,051	5,552
Other liabilities	24,302	7,497	(8,713)
Net cash provided by (used in) operating activities	79,860	64,134	35,558
Cash flows from investing activities:			
Acquisitions of operating real estate, net	(311,485)	—	—
Improvements of operating real estate	(4,485)	(4,028)	(1,498)
Deferred costs and intangible assets	(575)	(2,281)	(7,495)
Net proceeds from disposition of operating real estate	13,369	57,007	3,078
Acquisitions of real estate securities, available for sale	(89,041)	(348,212)	(301,259)
Proceeds from sales of real estate securities, available for sale	343,900	331,500	302,379
Repayments on real estate securities, available for sale	229,870	127,332	68,137
Originations/acquisitions of real estate debt investments	(345,735)	(284,802)	(126,069)
Repayments on real estate debt investments	239,588	306,498	313,199
Proceeds from sales of real estate debt investments	18,109	208,748	143,665
Change in restricted cash	(5,084)	(6,000)	—
Purchase of equity interest	—	(10,715)	(2,195)
Other assets	(19,640)	4,801	(1,082)
Investment in and advances to unconsolidated ventures	(20,326)	(2,579)	(7,332)
Distributions from unconsolidated ventures	487	986	19,797
Net cash provided by (used in) investing activities	48,952	378,255	403,325
Cash flows from financing activities:			
Purchase of derivative instruments	(8,920)	(8,500)	(300)
Settlement of derivative instruments	(11,175)	(27,097)	(283)
Collateral held by derivative counterparties	—	23,280	9,189
Borrowings from mortgage notes	241,400	37,445	78,200
Repayments of mortgage notes	(8,987)	(148,354)	(66,267)
Borrowings under credit facilities	134,775	65,566	—
Repayments of credit facilities	(137,946)	(1,307)	—
Proceeds from CMBS	98,131	—	—
Proceeds from CDO bonds reissuance	89,637	—	—
Proceeds from CDO bonds	10,000	64,744	174,318
Repayments of CDO bonds	(693,705)	(386,167)	(271,316)
Repurchases of CDO bonds	(98,818)	(75,314)	(17,653)
Borrowings under secured term loans	—	—	24,739
Repayments of secured term loans	(18)	(22,199)	(248,744)
Payment of deferred financing costs	(11,088)	(12,781)	(2,816)
Change in restricted cash	(41,522)	81,069	(71,325)
Proceeds from exchangeable senior notes	82,000	172,500	—
Repurchases and repayment of exchangeable senior notes	(7,500)	(75,188)	—
Net proceeds from preferred stock offering	262,646	—	—
Net proceeds from common stock offering	383,480	69,305	—
Proceeds from dividend reinvestment and stock purchase plan	203	266	346
Dividends (common and preferred)	(106,497)	(59,919)	(51,408)
Contributions from non-controlling interests	8,755	—	4,686
Distributions / repayments to non-controlling interests	(13,244)	(120,669)	(13,738)
Net cash provided by (used in) financing activities	171,607	(423,320)	(452,372)
Net increase (decrease) in cash and cash equivalents	300,419	19,069	(13,489)
Cash and cash equivalents—beginning of period	144,508	125,439	138,928
Cash and cash equivalents—end of period	\$ 444,927	\$ 144,508	\$ 125,439

See accompanying notes to consolidated financial statements.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Formation and Organization

NorthStar Realty Finance Corp. is a diversified commercial real estate (“CRE”) investment and asset management company (the “Company”). The Company is a Maryland corporation and is an internally-managed real estate investment trust (“REIT”) formed in October 2003. Substantially all of the Company’s assets, directly or indirectly, are held by, and the Company conducts its operations, directly or indirectly, through NorthStar Realty Finance Limited Partnership, a Delaware limited partnership and the operating partnership of the Company (the “Operating Partnership”).

2. Summary of Significant Accounting Policies

Basis of Accounting

The accompanying consolidated financial statements and related notes of the Company have been prepared in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”). In the opinion of management, all adjustments considered necessary for a fair presentation of the Company’s financial position, results of operations and cash flows have been included and are of a normal and recurring nature.

Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its subsidiaries, variable interest entities (“VIE”) where the Company is the primary beneficiary and voting interest entities which are generally majority or wholly-owned and controlled by the Company. All significant intercompany balances have been eliminated in consolidation.

Variable Interest Entities

A VIE is an entity that lacks one or more of the characteristics of a voting interest entity. A VIE is defined as an entity in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. The determination of whether an entity is a VIE includes both a qualitative and quantitative analysis. The Company bases its qualitative analysis on its review of the design of the entity, its organizational structure including decision-making ability and relevant financial agreements and its quantitative analysis on the forecasted cash flows of the entity. The Company reassesses its initial evaluation of an entity as a VIE upon the occurrence of certain reconsideration events.

A VIE must be consolidated only by its primary beneficiary, which is defined as the party who, along with its affiliates and agents, has a potentially significant interest in the entity and controls such entity’s significant decisions. The Company determines whether it is the primary beneficiary of a VIE by considering qualitative and quantitative factors, including, but not limited to: which activities most significantly impact the VIE’s economic performance and which party controls such activities; the amount and characteristics of its investment; the obligation or likelihood for the Company or other interests to provide financial support; consideration of the VIE’s purpose and design, including the risks the VIE was designed to create and pass through to its variable interest holders and the similarity with and significance to the business activities of the Company and the other interests. The Company reassesses its determination of whether it is the primary beneficiary of a VIE each reporting period. Significant judgments related to these determinations include estimates about the current and future fair value and performance of investments held by these VIEs and general market conditions.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Summary of Significant Accounting Policies (Continued)

Voting Interest Entities

A voting interest entity is an entity in which the total equity investment at risk is sufficient to enable it to finance its activities independently and the equity holders have the power to direct the activities of the entity that most significantly impact its economic performance, the obligation to absorb the losses of the entity and the right to receive the residual returns of the entity. The usual condition for a controlling financial interest in a voting interest entity is ownership of a majority voting interest. If the Company has a majority voting interest in a voting interest entity, the entity will generally be consolidated. The Company does not consolidate a voting interest entity if there are substantive participation rights that result in shared power of the activities that most significantly impact the performance of the entity.

The Company performs on-going reassessments of whether entities previously evaluated under the majority voting interest framework have become VIEs, based on certain events, and therefore subject to the VIE consolidation framework.

Investments in and Advances to Unconsolidated Ventures

The Company has non-controlling, unconsolidated ownership interests in entities that are generally accounted for using the equity method. When the Company owns a non-controlling financial interest in an entity and is deemed to exert significant influence over the entity's operating and financial policies, the investment is accounted for either: (i) under the equity method where the investment is increased each period for additional capital contributions and a proportionate share of the entity's earnings and decreased for cash distributions and a proportionate share of the entity's losses; or (ii) at fair value by electing the fair value option available under U.S. GAAP. Significant influence generally exists when the Company owns 20% to 50% of the entity's common stock or in-substance common stock. The Company may account for such investments using the cost method if the Company does not maintain significant influence over the unconsolidated entity.

Under the equity method, capital contributions, distributions and profits and losses of such entities are allocated in accordance with the terms of the applicable partnership and limited liability company agreements. Such allocations may differ from the stated percentage interests, if any, in such entities as a result of preferred returns and allocation formulas as described in such agreements.

The Company has no investments in unconsolidated subsidiaries accounted for under the equity method that have assets, either individually or in the aggregate, greater than 10% of total consolidated assets or income (loss) greater than 10% of net income (loss) from continuing operations.

Non-controlling Interests

A non-controlling interest in a consolidated subsidiary is defined as the portion of the equity (net assets) in a subsidiary not attributable, directly or indirectly, to the Company. Non-controlling interests are required to be presented as a separate component of equity in the consolidated balance sheets and presented separately as net income (loss) and other comprehensive income (loss) ("OCI") attributable to controlling and non-controlling interests.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Summary of Significant Accounting Policies (Continued)

Estimates

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that could affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could materially differ from those estimates and assumptions.

Reclassifications

Certain prior period amounts have been reclassified in the consolidated financial statements to conform to current period presentation.

Comprehensive Income (Loss)

The Company reports consolidated comprehensive income (loss) in separate statements following the consolidated statements of operations. Comprehensive income (loss) is defined as the change in equity resulting from net income (loss) and OCI. The components of OCI principally include: (i) unrealized gain (loss) of securities available for sale for which the fair value option is not elected; and (ii) the reclassification of unrealized gain (loss) on derivative instruments that are or were deemed to be effective hedges.

Cash and Cash Equivalents

The Company considers all highly-liquid investments with a remaining maturity date of three months or less to be cash equivalents. Cash, including amounts restricted, may at times exceed the Federal Deposit Insurance Corporation deposit insurance limit of \$250,000 per institution. The Company mitigates credit risk by placing cash and cash equivalents with major financial institutions. To date, the Company has not experienced any losses on cash and cash equivalents.

Restricted Cash

Restricted cash consists of amounts related to operating real estate (escrows for taxes, insurance, capital expenditures, tenant security deposits, payments required under certain lease agreements), loan origination (escrow deposits) and the Company's CDO and CMBS financing transactions. Restricted cash in CDO financing transactions represent proceeds from repayments and/or sales and since the CDO financing transactions are past their respective reinvestment period, the cash is being distributed in accordance with priority of cash flows set forth in the respective CDO's governing documents.

Fair Value Option

The fair value option provides an election that allows companies to irrevocably elect fair value for certain financial assets and liabilities on an instrument-by-instrument basis at initial recognition. Changes in fair value for assets and liabilities for which the election is made will be recognized in earnings as they occur.

Real Estate Debt Investments

CRE debt investments are generally intended to be held to maturity and, accordingly, are carried at cost, net of unamortized loan fees, discounts, premiums and unfunded commitments. CRE debt

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Summary of Significant Accounting Policies (Continued)

investments that are deemed to be impaired are carried at amortized cost less a loan loss reserve, if deemed appropriate, which approximates fair value.

Real Estate Securities

The Company classifies its CRE security investments as available for sale on the acquisition date, which are carried at fair value. The Company has generally elected to apply the fair value option of accounting for its CRE security investments. For those CRE securities for which the fair value option of accounting was elected, any unrealized gains (losses) from changes in fair value are recorded in unrealized gains (losses) on investments and other in the consolidated statements of operations.

The Company may decide to not elect the fair value option for certain CRE securities due to the nature of the particular instrument. For those CRE securities for which the fair value option of accounting was not elected, any unrealized gains (losses) from the change in fair value is reported as a component of accumulated OCI in the consolidated statements of equity, to the extent impairment losses are considered temporary.

Operating Real Estate

Operating real estate is carried at historical cost less accumulated depreciation. Costs directly related to acquisitions deemed to be business combinations subsequent to January 1, 2009 are expensed. Ordinary repairs and maintenance are expensed as incurred. Major replacements and betterments which improve or extend the life of the asset are capitalized and depreciated over their useful life.

Operating real estate is depreciated using the straight-line method over the estimated useful lives of the assets, summarized as follows:

<u>Category</u>	<u>Term</u>
Building (fee interest)	10 to 40 years
Building improvements	Lesser of the remaining life of building or useful life
Building (leasehold interest) . . .	Lesser of 40 years or the remaining term of the lease
Land improvements	30 years
Tenant improvements	Lesser of the useful life or the remaining term of the lease

The Company follows the purchase method of accounting for acquisitions of operating real estate held for investment, where the purchase price is allocated to tangible assets such as land, building, tenant improvements and other identified intangibles. The Company evaluates whether real estate acquired in connection with a foreclosure, UCC/deed in lieu of foreclosure or a consensual modification of a loan (herein collectively referred to as taking title to collateral) (“REO”) constitutes a business and whether business combination accounting is appropriate. Any excess upon taking title to collateral between the carrying value of a loan over the estimated fair value of the property is charged to provision for loan losses.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Summary of Significant Accounting Policies (Continued)

Operating real estate, including REO, which has met the criteria to be classified as held for sale, is separately presented in the consolidated balance sheets. Such operating real estate is reported at the lower of its carrying value or its estimated fair value less the cost to sell. Once a property is determined to be held for sale, depreciation is no longer recorded. In addition, the results of operations are reclassified to income (loss) from discontinued operations in the consolidated statements of operations. Other REO for which the Company intends to market for sale in the near term is recorded at estimated fair value.

The following table presents future minimum rental income under leases as of December 31, 2012 (dollars in thousands):

<u>Years Ending December 31:</u>	
2013	\$107,265
2014	97,950
2015	91,396
2016	82,139
2017	65,578
Thereafter	<u>179,061</u>
Total	<u>\$623,389</u>

Deferred Costs

Deferred costs include deferred financing costs and deferred lease costs. Deferred financing costs represent commitment fees, legal and other third-party costs associated with obtaining financing. These costs are amortized to interest expense over the term of the financing using either the effective interest method or straight-line method depending on the type of financing. Unamortized deferred financing costs are expensed when the associated borrowing is refinanced or repaid before maturity. Costs incurred in seeking financing transactions, which do not close, are expensed in the period such financing transaction was terminated. Deferred lease costs consist of fees incurred to initiate and renew operating leases, which are amortized on a straight-line basis over the remaining lease term and is recorded to depreciation and amortization in the consolidated statements of operations.

Identified Intangibles

The Company records acquired identified intangibles, which includes intangible assets (value of the above-market leases, in-place leases and other intangibles) and intangible liabilities (value of below-market leases), based on estimated fair value. The value allocated to the above or below-market leases is amortized over the remaining lease term as a net adjustment to rental income. Other intangible assets are amortized into depreciation and amortization expense on a straight-line basis over the remaining lease term. Identified intangible assets are recorded in deferred costs and intangible assets and identified intangible liabilities are recorded in other liabilities on the consolidated balance sheets.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Summary of Significant Accounting Policies (Continued)

The following table presents identified intangibles as of December 31, 2012 and 2011 (dollars in thousands):

	December 31, 2012			December 31, 2011		
	Intangible Assets		Intangible Liabilities	Intangible Assets		Intangible Liabilities
	Above-market Leases	Other	Below-market Leases	Above-market Leases	Other	Below-market Leases
Gross amount	\$21,180	\$106,453	\$ 42,017	\$23,012	\$100,844	\$ 44,041
Accumulated amortization	(7,646)	(46,329)	(13,919)	(6,551)	(35,223)	(11,686)
Total	<u>\$13,534</u>	<u>\$ 60,124</u>	<u>\$ 28,098</u>	<u>\$16,461</u>	<u>\$ 65,621</u>	<u>\$ 32,355</u>

The Company recorded amortization of acquired above-market leases, net of acquired below-market leases, of \$1.4 million, \$1.0 million and \$0.9 million for the years ended December 31, 2012, 2011 and 2010, respectively. Amortization of other intangible assets was \$13.7 million, \$13.4 million and \$6.8 million for the years ended December 31, 2012, 2011 and 2010, respectively.

Estimated annual amortization of intangible assets and liabilities is presented as follows (dollars in thousands):

	Above and Below Market Leases, Net(1)	Other Intangibles(1)
2013	\$ 1,624	\$12,895
2014	1,711	10,825
2015	1,774	9,334
2016	2,011	7,355
2017	1,520	4,406
Thereafter	5,924	15,309
Total	<u>\$14,564</u>	<u>\$60,124</u>

(1) Identified intangibles will be amortized through periods ending December 2025.

Revenue Recognition

Real Estate Debt Investments

Interest income is recognized on an accrual basis and any related discount, premium, origination costs and fees are amortized over the life of the investment using the effective interest method. The amortization is reflected as an adjustment to interest income in the consolidated statements of operations. The accretion of discount or amortization of a premium is discontinued if such loan is reclassified to held for sale.

Loans acquired at a discount with deteriorated credit quality are accreted to expected recovery. The Company continues to estimate the amount of recovery over the life of such loans. A subsequent change in expected future cash flows is recognized as an adjustment to the accretable yield prospectively over the remaining life of such loan.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Summary of Significant Accounting Policies (Continued)

Real Estate Securities

Interest income is recognized using the effective interest method with any purchased premium or discount accreted through earnings based upon expected cash flows through the expected maturity date of the security. Depending on the nature of the investment, changes to expected cash flows may result in a change to the yield which is then applied prospectively or retrospectively to recognize interest income.

Operating Real Estate

Rental and escalation income from operating real estate is derived from leasing of space to various types of tenants and healthcare operators. The leases are for fixed terms of varying length and generally provide for annual rentals and expense reimbursements to be paid in monthly installments. Rental income from leases is recognized on a straight-line basis over the term of the respective leases. The excess of rents recognized over amounts contractually due pursuant to the underlying leases are included in unbilled rent receivable in the consolidated balance sheets. Escalation income represents revenue from tenant/operator leases which provide for the recovery of all or a portion of the operating expenses and real estate taxes paid by the Company on behalf of the respective property. This revenue is accrued in the same periods as the expenses are incurred.

Commission Income

Commission income represents income earned from selling equity in the Company's sponsored non-traded REITs through the Company's broker-dealer subsidiary and currently includes NorthStar Real Estate Income Trust, Inc. ("NorthStar Income I"). Commission income is accrued on a trade date basis.

Advisory and Other Fees

Advisory and other fees include fees earned from the management of the Company's non-traded REITs and are recognized in the periods during which the related services are performed and the amounts have been contractually earned.

Credit Losses and Impairment on Investments

Real Estate Debt Investments

Loans are considered impaired when based on current information and events, it is probable that the Company will not be able to collect principal and interest amounts due according to the contractual terms. The Company assesses the credit quality of the portfolio and adequacy of loan loss reserves on a quarterly basis, or more frequently as necessary. Significant judgment of the Company is required in this analysis. The Company considers the estimated net recoverable value of the loan as well as other factors, including but not limited to the fair value of any collateral, the amount and the status of any senior debt, the quality and financial condition of the borrower and the competitive situation of the area where the underlying collateral is located. Because this determination is based upon projections of future economic events, which are inherently subjective, the amounts ultimately realized may differ materially from the carrying value as of the balance sheet date. If upon completion of the assessment, the estimated fair value of the underlying collateral is less than the net carrying value of the loan, a

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Summary of Significant Accounting Policies (Continued)

loan loss reserve is recorded with a corresponding charge to provision for loan losses. The loan loss reserve for each loan is maintained at a level that is determined to be adequate by management to absorb probable losses.

Income recognition is suspended for loans at the earlier of the date at which payments become 90-days past due or when, in the opinion of the Company, a full recovery of income and principal becomes doubtful. When the ultimate collectability of the principal of an impaired loan is in doubt, all payments are applied to principal under the cost recovery method. When the ultimate collectability of the principal of an impaired loan is not in doubt, contractual interest is recorded as interest income when received, under the cash basis method until an accrual is resumed when the loan becomes contractually current and performance is demonstrated to be resumed. A loan is written off when it is no longer realizable and/or legally discharged.

Real Estate Securities

CRE securities for which the fair value option is elected are not evaluated for other-than-temporary impairment (“OTTI”) as changes in fair value are recorded in the consolidated statements of operations. Realized losses on such securities are reclassified to realized gain (loss) on investments and other as losses occur.

CRE securities for which the fair value option is not elected are evaluated for OTTI quarterly. Impairment of a security is considered to be other-than-temporary when: (i) the holder has the intent to sell the impaired security; (ii) it is more likely than not the holder will be required to sell the security; or (iii) the holder does not expect to recover the entire amortized cost of the security. When a CRE security has been deemed to be other-than-temporarily impaired, the security is written down to its fair value. The amount of OTTI is then bifurcated into: (i) the amount related to expected credit losses; and (ii) the amount related to fair value adjustments in excess of expected credit losses. The portion of OTTI related to expected credit losses is recognized in the consolidated statements of operations. The remaining OTTI related to the valuation adjustment is recognized as a component of accumulated OCI in the consolidated statements of equity. The portion of OTTI recognized through earnings is accreted back to the amortized cost basis of the security through interest income, while amounts recognized through OCI are amortized over the life of the security with no impact on earnings.

Operating Real Estate

The Company’s real estate portfolio is reviewed on a quarterly basis, or more frequently as necessary, to assess whether there are any indicators that the value of its operating real estate may be impaired or that its carrying value may not be recoverable. A property’s value is considered impaired if the Company’s estimate of the aggregate future undiscounted cash flows to be generated by the property is less than the carrying value of the property. In conducting this review, the Company considers U.S. macroeconomic factors, including real estate sector conditions, together with asset specific and other factors. To the extent an impairment has occurred, the loss will be measured as the excess of the carrying amount of the property over the estimated fair value of the property.

Allowances for doubtful accounts for tenant/operator receivables are established based on a periodic review of aged receivables resulting from estimated losses due to the inability of tenants/operators to make required rent and other payments contractually due. Additionally, the Company

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Summary of Significant Accounting Policies (Continued)

establishes, on a current basis, an allowance for future tenant/operator credit losses on billed and unbilled rents receivable based upon an evaluation of the collectability of such amounts.

Investments in and Advances to Unconsolidated Ventures

The Company reviews its equity investments in unconsolidated ventures on a quarterly basis, or more frequently as necessary, to assess whether there are any indicators that the value may be impaired or that its carrying value may not be recoverable. An investment is considered impaired if the projected net recoverable amount over the expected holding period is less than the carrying value. In conducting this review, the Company considers U.S. macroeconomic factors, including real estate sector conditions, together with asset specific and other factors. To the extent an impairment has occurred and is considered to be other than temporary, the loss will be measured as the excess of the carrying amount over the estimated fair value of the investment and is reported in provision for loss on equity investment in the consolidated statements of operations.

Troubled Debt Restructuring

CRE debt investments modified in a troubled debt restructuring (“TDR”) are modifications granting a concession to a borrower experiencing financial difficulties where a lender agrees to terms that are more favorable to the borrower than is otherwise available in the current market. Management judgment is necessary to determine whether a loan modification is considered a TDR. Troubled debt that is fully satisfied via taking title to collateral, repossession or other transfers of assets is generally included in the definition of TDR. Loans acquired as a pool with deteriorated credit quality that have been modified are not considered a TDR.

Derivatives

Derivatives are used to manage exposure to interest rate risk. For derivatives that qualify as cash flow hedges, the effective portion of changes in fair value of derivatives designated as a hedge is recorded in accumulated OCI and is subsequently reclassified into income in the period that the hedged item affects income. Amounts reported in OCI relate to the hedge of the Company’s floating-rate borrowings are reclassified to interest expense as interest payments are made on associated borrowings.

The change in fair value for derivatives that do not qualify as a hedge for U.S. GAAP is recorded in earnings. When the Company elected the fair value option for certain of its borrowings, any derivatives designated as a qualifying hedge at the time no longer qualified for hedge accounting given that the underlying borrowing will be remeasured with changes in the fair value recorded in earnings. For such derivatives, the unrealized gain (loss) at that time will remain in accumulated OCI and will be reclassified into earnings over the life of the associated borrowing, with current changes in fair value recorded in earnings.

Exchangeable Senior Notes

The proceeds from exchangeable senior notes that may be settled in cash at the option of the issuer, including partial cash settlements, must be bifurcated between a liability component and an equity component associated with the embedded conversion option. The liability component is calculated based on the present value of the contractual cash flows discounted at a comparable market

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Summary of Significant Accounting Policies (Continued)

conventional borrowing rate at the date of issuance. The difference between the principal amount and the fair value of the liability component is reported as a discount on the exchangeable senior notes and is accreted as additional interest expense to the contractual maturity using the effective interest method. The equity component is calculated based on the difference between the proceeds received and the fair value of the liability component at the issuance date. The equity component is recorded in additional paid-in-capital, net of issuance costs, on the consolidated balance sheets. Issuance costs related to exchangeable senior notes is allocated between the liability and the equity components based on their relative values.

Equity-Based Compensation

The Company accounts for its equity-based compensation awards using the fair value method, which requires an estimate of fair value of the award at the time of grant. Awards may be based on a variety of measures such as time, performance, market or a combination thereof. For service-based awards, the Company recognizes compensation expense over the vesting period on a straight-line basis. For awards with performance or market measures, the Company recognizes compensation expense over the requisite service period, using the accelerated attribution expense method. For performance-based measures, compensation expense, net of estimated forfeitures, is recorded based on the Company's estimate of the probable achievement of such measures. For market-based measures, the Company recognizes compensation expense based on the initial estimate of the fair value of the award using a binomial model.

For awards with a combination of performance or market measures, the Company estimates the fair value as if it were two separate awards. First, the Company estimates the probability of achieving the performance measure. If it is not probable the performance condition will be met, the Company records the compensation expense based on the fair value of the market measure. This expense is recorded even if the market-based measure is never met. If the performance-based measure is subsequently estimated to be achieved, the Company records compensation expense based upon the performance-based measure. The Company would then record a cumulative catch-up adjustment for any additional compensation expense.

Foreign Currency Remeasurement

Assets and liabilities denominated in non-U.S. currencies are remeasured at rates of exchange prevailing on the reporting date and revenues and expenses are remeasured at average rates of exchange for the period. The Company's functional currency of its euro-dominated investment is the U.S. dollar, therefore, any gains or losses from the remeasurement of foreign currency to U.S. dollars are included in the consolidated statements of operations.

Earnings Per Share

The Company's basic earnings per share ("EPS") is calculated by dividing net income (loss) attributable to common stockholders by the weighted average number of common stock outstanding. For purposes of calculating EPS, the Company considers all unvested restricted stock units which participate in the Company's dividends to be outstanding. Diluted EPS reflects the potential dilution that could occur if outstanding warrants or other contracts to issue common stock were exercised or converted to common stock (including limited partnership interests in the Operating Partnership),

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Summary of Significant Accounting Policies (Continued)

where such exercise or conversion would result in a lower EPS. The dilutive effect of partnership interests in the Operating Partnership is calculated assuming all units are converted to common stock.

Income Taxes

The Company and its wholly-owned subsidiary, NRFC Sub-REIT Corp. (“Sub-REIT”), have each elected to be taxed as a REIT and to comply with the related provisions of the Internal Revenue Code of 1986, as amended, the (“Code”). Accordingly, the Company generally will not be subject to U.S. federal income tax to the extent of its distributions to stockholders and as long as certain asset, income and share ownership tests are met. To maintain its qualification as a REIT, the Company must annually distribute at least 90% of its REIT taxable income to its stockholders and meet certain other requirements. The Company may also be subject to certain state, local and franchise taxes. Under certain circumstances, federal income and excise taxes may be due on its undistributed taxable income. If the Company were to fail to meet these requirements, it would be subject to U.S. federal income tax, which could have a material adverse impact on its results of operations and amounts available for distributions to its stockholders. The Company believes that all of the criteria to maintain the Company’s and Sub-REIT’s REIT qualification have been met for the applicable periods, but there can be no assurance that these criteria will continue to be met in subsequent periods.

The Company maintains various taxable REIT subsidiaries (“TRSs”) which may be subject to U.S. federal, state and local income taxes and foreign taxes. In general, a TRS of the Company may perform non-customary services for tenants of the Company, hold assets that the Company cannot hold directly and may engage in any real estate or non-real estate-related business. A TRS is subject to regular corporate income tax. The Company has established several TRSs in jurisdictions for which no taxes are assessed on corporate earnings. However, the Company must include in earnings the income from these TRSs even if it has received no cash distributions. Current and deferred taxes are provided on the portion of earnings (losses) recognized by the Company with respect to its interest in domestic TRSs. Deferred income tax assets and liabilities are calculated based on temporary differences between the Company’s U.S. GAAP consolidated financial statements and the federal and state income tax basis of assets and liabilities as of the consolidated balance sheet date. The Company evaluates the realizability of its deferred tax assets (e.g., net operating loss and capital loss carryforwards) and recognizes a valuation allowance if, based on the available evidence, it is more likely than not that some portion or all of its deferred tax assets will not be realized. When evaluating the realizability of its deferred tax assets, the Company considers estimates of expected future taxable income, existing and projected book/tax differences, tax planning strategies available and the general and industry specific economic outlook. This realizability analysis is inherently subjective, as it requires the Company to forecast its business and general economic environment in future periods. Changes in estimate of deferred tax asset realizability, if any, are included in tax expense in the consolidated statements of operations. One of the Company’s TRSs had net operating losses of \$14.1 million which can generally be used to offset future operating income for up to 20 years. As of December 31, 2012, the Company has a deferred tax asset of \$5.5 million, principally as a result of net operating losses. The Company had concluded that it is more likely than not that the net operating losses will not be utilized during the carryforward period, and as such, the Company has established a valuation allowance against the deferred tax asset.

From time-to-time, the Company’s TRSs generate taxable income from intercompany transactions. The TRS entities generate taxable revenue from fees for services provided to the Company’s various

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Summary of Significant Accounting Policies (Continued)

lines of business. Certain entities may be consolidated in the Company's financial statements. In consolidation, these fees are eliminated when the entity is included in the consolidated group. Nonetheless, all income taxes are accrued by the TRSs in the year in which the taxable revenue is received. These income taxes are not eliminated when the related revenue is eliminated in consolidation.

Certain TRS entities are domiciled in non-U.S. jurisdictions and, accordingly, taxable income generated by these entities may not be subject to local income taxation, but generally are included in the Company's taxable income on a current basis, whether or not distributed. Upon distribution of any previously included income, no incremental U.S. federal, state or local income taxes would be payable by the Company.

The TRS entities may be subject to tax laws that are complex and potentially subject to different interpretations by the taxpayer and the relevant governmental taxing authorities. In establishing a provision for income tax expense, the Company must make judgments and interpretations about the application of these inherently complex tax laws. Actual income taxes paid may vary from estimates depending upon changes in income tax laws, actual results of operations and the final audit of tax returns by taxing authorities. Tax assessments may arise several years after tax returns have been filed. The Company reviews the tax balances of its TRS entities quarterly and as new information becomes available, the balances are adjusted as appropriate.

The Company has assessed its tax positions for all open tax years, which includes 2009 to 2012 and concluded there were no material uncertainties to be recognized. The Company's accounting policy with respect to interest and penalties is to classify these amounts as interest expense. The Company has not recognized any such amounts related to uncertain tax positions for the years ended December 31, 2012, 2011 and 2010.

Recent Accounting Pronouncements

In May 2011, the Financial Accounting Standards Board ("FASB") issued an accounting update to amend existing guidance concerning fair value measurements and disclosures. The update is intended to achieve common fair value measurements and disclosure requirements under U.S. GAAP and International Financial Reporting Standards and is effective in the first interim or annual period beginning after December 15, 2011. The Company adopted this accounting update in the first quarter 2012 and the required disclosures have been incorporated into Note 4 of the consolidated financial statements. The adoption did not have a material impact on the consolidated financial statements.

In June 2011, the FASB issued an accounting update concerning the presentation of comprehensive income. The update requires either a single, continuous statement of comprehensive income be included in the statement of operations or an additional statement of comprehensive income immediately following the statement of operations. The update does not change the components of OCI that must be reported but it eliminates the option to present OCI on the statement of equity. In February 2013, the FASB issued an accounting update to present the reclassification adjustments to OCI by component on the face of the statement of operations or in the notes to the consolidated financial statements. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety into earnings, an entity is required to cross-reference to other disclosures required under U.S. GAAP that provide additional detail about those amounts. The update is effective for the Company in the first quarter 2013. Early adoption is permitted. The Company is currently evaluating

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Summary of Significant Accounting Policies (Continued)

the impact of this accounting update and does not expect it will have a material impact on the consolidated financial statements. The remaining requirements of the accounting update were effective for the Company in the first quarter 2012 and were applied retrospectively to all periods reported after the effective date. There was no impact on the consolidated financial statements as the Company currently complies with the update.

3. Variable Interest Entities

The Company has evaluated its CRE debt and security investments and investments in unconsolidated ventures to determine whether they are a VIE. In addition, the Company evaluates its financings structured as securitizations, such as its collateralized debt obligations (“CDOs”) and its liabilities to subsidiary trusts issuing preferred securities (“junior subordinated notes”), to determine whether they are a VIE. The Company analyzes new investments and financings, as well as reconsideration events for existing investments and financings, which vary depending based on type of investment or financing. These analyses require considerable judgment in determining the primary beneficiary of a VIE. This could result in the consolidation of an entity that would otherwise not have been consolidated or the non-consolidation of an entity that would have otherwise have been consolidated.

Consolidated VIEs (the Company is the primary beneficiary)

The Company has sponsored nine CDOs, which are referred to as the N-Star CDOs. In addition, the Company has acquired the equity interests of two CDOs, the CSE RE 2006-A CDO (“CSE CDO”) and the CapLease 2005-1 CDO (“CapLease CDO”). The Company collectively refers to subordinate CDO bonds, preferred shares and equity notes as equity interests in a CDO. In the case of the CSE CDO, the Company was delegated the collateral management and special servicing rights, and for the CapLease CDO, the Company acquired the collateral management rights.

The CRE debt investments that serve as collateral for the CDO financing transactions include first mortgage loans, subordinate mortgage interests, mezzanine loans, credit tenant loans and other loans. The CRE securities that serve as collateral for the CDO financing transactions include commercial mortgage-backed securities (“CMBS”), unsecured REIT debt and CDO notes backed primarily by CRE securities and CRE debt. By financing these assets with long-term borrowings through the issuance of CDO bonds, the Company seeks to generate attractive risk-adjusted equity returns and to match the term of its assets and liabilities. Assets of each of the consolidated VIEs may only be used to settle obligations of the respective VIE. Creditors of each of the consolidated VIEs have no recourse to the general credit of the Company.

In connection with these financing transactions, the Company has various forms of significant ongoing involvement, which may include: (i) holding senior or subordinated interests in the CDOs; (ii) asset management; and (iii) entering into derivative contracts to manage interest rate risk. Each CDO transaction is considered a VIE. The Company has determined it is the primary beneficiary, and as a result, consolidates all of its CDO financing transactions, including the CSE CDO and CapLease CDO.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

3. Variable Interest Entities (Continued)

The Company is not contractually required to provide financial support to any of its consolidated VIEs, however, the Company, in its capacity as collateral manager and/or special servicer, may in its sole discretion provide support such as protective and other advances it deems appropriate. The Company did not provide any other financial support for the years ended December 31, 2012 and 2011.

Unconsolidated VIEs (the Company is not the primary beneficiary, but has a variable interest)

Based on management's analysis, the Company is not the primary beneficiary of VIEs it has identified since it does not have both the: (i) power to direct the activities that most significantly impact the VIE's economic performance; and (ii) obligation to absorb the losses of the VIE or the right to receive the benefits from the VIE, which could be significant to the VIE. Accordingly, these VIEs are not consolidated into the Company's financial statements as of December 31, 2012.

Real Estate Debt Investments

The Company identified nine CRE debt investments with a total carrying value as of December 31, 2012 of \$161.7 million as variable interests in a VIE. The Company has determined that it is not the primary beneficiary of these VIEs, and as such, the VIEs should not be consolidated in the Company's financial statements. For all other CRE debt investments, the Company has determined that these investments are not VIEs and, as such, the Company has continued to account for all CRE debt investments as loans.

Real Estate Securities

The Company has identified ten CRE securities with a fair value of \$32.5 million as variable interests in VIEs. In connection with certain existing CMBS investments, the Company became the controlling class of a securitization the Company did not sponsor. The Company determined each securitization was a VIE. However, the Company determined at that time and continues to believe that it does not currently or potentially hold a significant interest in any of these securitizations and, therefore, is not the primary beneficiary.

In March 2011, in connection with existing investments of certain CMBS, the Company became the controlling class of a securitization the Company did not sponsor. The Company determined it was the primary beneficiary due to having ownership in more than 50% of the controlling class and the right to appoint the special servicer, which gave the Company the power to direct the activities that impact the economic performance of the VIE. However, the Company sold a significant portion of this investment, and as such, the Company determined it was no longer the primary beneficiary. In September 2011, the Company was appointed special servicer for a loan in this securitization. The Company does not currently or potentially hold a significant interest and, therefore, is not the primary beneficiary.

In June 2011, the Company acquired the "B-piece" in a \$2.1 billion CMBS securitization. The Company was appointed as special servicer for the securitization. The Company determined such securitization was a VIE. However, the Company determined at that time and continues to believe that it does not currently or potentially hold a significant interest and, therefore, is not the primary beneficiary.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

3. Variable Interest Entities (Continued)

NorthStar Realty Finance Trusts

The Company owns all of the common stock of NorthStar Realty Finance Trusts I through VIII (collectively, the "Trusts"). The Trusts were formed to issue trust preferred securities. The Company determined that the holders of the trust preferred securities were the primary beneficiaries of the Trusts. As a result, the Company did not consolidate the Trusts and has accounted for the investment in the common stock of the Trusts under the equity method of accounting.

The following table presents the classification, carrying value and maximum exposure of unconsolidated VIEs as of December 31, 2012 (dollars in thousands):

	<u>Junior Subordinated Notes, at Fair Value</u>	<u>Real Estate Debt Investments</u>	<u>Real Estate Securities, Available for Sale</u>	<u>Total</u>	<u>Maximum Exposure to Loss(1)</u>
Real estate debt investments, net . . .	\$ —	\$161,737	\$ —	\$161,737	\$161,737
Real estate securities, available for sale . . .	—	—	32,493	32,493	32,493
Total assets	—	161,737	32,493	194,230	194,230
Junior subordinated notes, at fair value . .	<u>197,173</u>	—	—	<u>197,173</u>	<u>NA</u>
Total liabilities	<u>197,173</u>	—	—	<u>197,173</u>	<u>NA</u>
Net	<u><u>\$ (197,173)</u></u>	<u><u>\$161,737</u></u>	<u><u>32,493</u></u>	<u><u>(2,943)</u></u>	<u><u>NA</u></u>

(1) The Company's maximum exposure to loss as of December 31, 2012 would not exceed the carrying value of its investment.

The Company did not provide financial support to any of its unconsolidated VIEs during the years ended December 31, 2012 and 2011. As of December 31, 2012, there were no explicit arrangements or implicit variable interests that could require the Company to provide financial support to any of its unconsolidated VIEs.

4. Fair Value

Fair Value Measurement

The Company follows fair value guidance in accordance with U.S. GAAP to account for its financial instruments. The Company categorizes its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Fair Value (Continued)

Financial assets and liabilities recorded at fair value on the consolidated balance sheets are categorized based on the inputs to the valuation techniques as follows:

- Level 1. Quoted prices for identical assets or liabilities in an active market.
- Level 2. Financial assets and liabilities whose values are based on the following:
 - a) Quoted prices for similar assets or liabilities in active markets.
 - b) Quoted prices for identical or similar assets or liabilities in non-active markets.
 - c) Pricing models whose inputs are observable for substantially the full term of the asset or liability.
 - d) Pricing models whose inputs are derived principally from or corroborated by observable market data for substantially the full term of the asset or liability.
- Level 3. Prices or valuation techniques based on inputs that are both unobservable and significant to the overall fair value measurement.

Determination of Fair Value

The following is a description of the valuation techniques used to measure fair value and the general classification of these instruments pursuant to the fair value hierarchy.

Real Estate Securities

CRE securities are generally valued using a third-party pricing service or broker quotations. These quotations are not adjusted and are based on observable inputs that can be validated, and as such, are classified as Level 2 of the fair value hierarchy. Certain CRE securities may be valued based on a single broker quote or an internal price which may have less observable pricing, and as such, would be classified as Level 3 of the fair value hierarchy.

Derivative Instruments

Derivative instruments are valued using a third-party pricing service. These quotations are not adjusted and are generally based on valuation models with market observable inputs such as interest rates and contractual cash flows, and as such, are classified as Level 2 of the fair value hierarchy. Derivative instruments are also assessed for credit valuation adjustments due to the risk of non-performance by the Company and derivative counterparties. However, since the majority of derivatives are held in non-recourse CDO financing structures where, by design, the derivative contracts are senior to all the CDO bonds payable, there is no material impact of a credit valuation adjustment.

CDO Bonds Payable

CDO bonds payable are valued using quotations from nationally recognized financial institutions that generally acted as underwriter for the transactions. These quotations are not adjusted and are generally based on valuation models using market observable inputs for interest rates and other unobservable inputs for assumptions related to the timing and amount of expected future cash flows, the discount rate, estimated prepayments and projected losses. CDO bonds payable are classified as Level 3 of the fair value hierarchy.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Fair Value (Continued)

Junior Subordinated Notes

Junior subordinated notes are valued using quotations from nationally recognized financial institutions. These quotations are not adjusted and are generally based on a valuation model using market observable inputs for interest rates and other unobservable inputs for assumptions related to the implied credit spread of the Company's other borrowings and the timing and amount of expected future cash flows. Junior subordinated notes are classified as Level 3 of the fair value hierarchy.

Fair Value Hierarchy

Financial assets and liabilities recorded at fair value on a recurring basis are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The following tables present financial assets and liabilities that were accounted for at fair value on a recurring basis as of December 31, 2012 and 2011 by level within the fair value hierarchy (dollars in thousands):

	December 31, 2012			Total
	Level 1	Level 2	Level 3	
Assets:				
Real estate securities, available for sale:				
CMBS	\$—	\$703,327	\$ 280,691	\$ 984,018
Third-party CDO notes	—	420	47,816	48,236
Unsecured REIT debt	—	56,246	135	56,381
Trust preferred securities	—	—	9,571	9,571
Agency debentures	—	26,462	—	26,462
Subtotal real estate securities, available for sale	—	786,455	338,213	1,124,668
Derivative assets	—	6,229	—	6,229
Total assets	<u>\$—</u>	<u>\$792,684</u>	<u>\$ 338,213</u>	<u>\$1,130,897</u>
Liabilities:				
CDO bonds payable(1)	\$—	\$ —	\$1,999,470	\$1,999,470
Junior subordinated notes	—	—	197,173	197,173
Derivative liabilities	—	170,840	—	170,840
Total liabilities	<u>\$—</u>	<u>\$170,840</u>	<u>\$2,196,643</u>	<u>\$2,367,483</u>

(1) Excludes CapLease CDO bonds payable for which the fair value option was not elected.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Fair Value (Continued)

	December 31, 2011			Total
	Level 1	Level 2	Level 3	
Assets:				
Real estate securities, available for sale:				
CMBS	\$—	\$ 936,315	\$ 336,421	\$1,272,736
Third-party CDO notes	—	—	63,567	63,567
Unsecured REIT debt	—	90,824	3,474	94,298
Trust preferred securities	—	—	19,145	19,145
Agency debentures	—	23,559	—	23,559
Subtotal real estate securities, available for sale	—	1,050,698	422,607	1,473,305
Derivative assets	—	5,735	—	5,735
Total assets	<u>\$—</u>	<u>\$1,056,433</u>	<u>\$ 422,607</u>	<u>\$1,479,040</u>
Liabilities:				
CDO bonds payable(1)	\$—	\$ —	\$2,145,239	\$2,145,239
Junior subordinated notes	—	—	157,168	157,168
Derivative liabilities	—	234,674	—	234,674
Total liabilities	<u>\$—</u>	<u>\$ 234,674</u>	<u>\$2,302,407</u>	<u>\$2,537,081</u>

(1) Excludes CapLease CDO bonds payable for which the fair value option was not elected.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Fair Value (Continued)

The following table presents additional information about financial assets and liabilities which are measured at fair value on a recurring basis as of December 31, 2012 and 2011, for which the Company has utilized Level 3 inputs to determine fair value (dollars in thousands):

	December 31, 2012			December 31, 2011		
	Real Estate Securities	CDO Bonds Payable	Junior Subordinated Notes	Real Estate Securities	CDO Bonds Payable	Junior Subordinated Notes
Beginning balance(1)	\$422,607	\$2,145,239	\$157,168	\$ 492,576	\$2,258,805	\$191,250
Transfers into Level 3(2)	84,871	—	—	178,098	—	—
Transfers out of Level 3(2)	(91,161)	—	—	(112,601)	—	—
Purchases / borrowings / amortization	59,559	99,775	—	163,028	65,200	—
Sales	(95,433)	—	—	(123,757)	—	—
Paydowns	(80,911)	(675,038)	—	(50,389)	(325,989)	—
Repurchases	—	(103,118)	—	—	(75,316)	—
Losses:						
Realized losses included in earnings	(4,416)	22,507	—	(12,252)	25,521	—
Unrealized losses included in earnings	(47,795)	510,105	40,005	(140,725)	199,665	—
Included in other comprehensive income (loss)	(569)	—	—	(7,676)	—	—
Gains:						
Realized gains included in earnings	25,431	—	—	17,495	(35)	—
Unrealized gains included in earnings	59,048	—	—	18,800	(2,612)	(34,082)
Included in other comprehensive income (loss)	6,982	—	—	10	—	—
Ending balance	<u>\$338,213</u>	<u>\$1,999,470</u>	<u>\$197,173</u>	<u>\$ 422,607</u>	<u>\$2,145,239</u>	<u>\$157,168</u>
Gains (losses) included in earnings attributable to the change in unrealized gains (losses) relating to assets or liabilities still held	<u>\$ 14,481</u>	<u>\$ (320,134)</u>	<u>\$ (40,005)</u>	<u>\$ (127,330)</u>	<u>\$ (119,799)</u>	<u>\$ 34,082</u>

(1) Reflects the balance as of January 1, 2012 and 2011 for the years ended December 31, 2012 and 2011, respectively.

(2) Transfers between Level 2 and Level 3 represent a fair value measurement from a third-party pricing service or broker quotations that have become less observable during the period. Transfers are assumed to occur at the beginning of the year.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Fair Value (Continued)

There were no transfers, other than those identified in the table above, during the years ended December 31, 2012 and 2011.

The Company relies on the third-party pricing exception with respect to the requirement to provide quantitative disclosures about significant Level 3 inputs being used. The Company believes such pricing service or broker quotations may be based on market transactions with comparable coupons and credit (such as credit support and delinquency rates). Significant increases (decreases) in any one of the inputs in isolation may result in a significantly different fair value for the financial assets and liabilities utilizing such Level 3 inputs.

The Company's non-recurring financial measurements include the measurement of provision for loan losses on CRE debt, provision for loss on equity investments in unconsolidated ventures and impairment on operating real estate, which are classified as Level 3 of the fair value hierarchy. The provision for loan losses are generally based on a discounted cash flow model of a loan's underlying collateral. The key unobservable inputs used to determine the provision for loan losses for the year ended December 31, 2012 included discount rates ranging from 7.0% to 15.5%, with a weighted average discount rate of 9.1% and capitalization rates ranging from 5.0% to 23.0%, with a weighted average capitalization rate of 7.6%. The impairment on operating real estate is generally based on comparable real estate sales within the respective property's submarket.

Refer to Note 7 for a further discussion of provision for loan losses on the Company's CRE debt investments, Note 5 for a discussion of impairment on operating real estate and Note 8 for a discussion of provision for loss on equity investments in unconsolidated ventures, if any.

Fair Value Option

The Company has generally elected to apply the fair value option of accounting to the following financial assets and liabilities existing at the time of adoption or at the time the Company recognizes the eligible item for the purpose of consistent accounting application: CRE securities; CDO bonds payable; and junior subordinated notes. Given recent market volatility, the Company has observed that the impact of electing the fair value option would result in additional variability to the Company's consolidated statements of operations which management believes is not a useful presentation. Therefore, the Company more recently has not elected the fair value option. The Company may elect the fair value option for certain of its financial assets or liabilities due to the nature of the instrument.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Fair Value (Continued)

The following table presents the fair value of financial instruments for which the fair value option was elected as of December 31, 2012 and 2011 (dollars in thousands):

	<u>December 31,</u>	
	<u>2012</u>	<u>2011</u>
Assets:		
Real estate securities, available for sale:(1)		
CMBS	\$ 918,356	\$1,199,660
Third-party CDO notes	25,868	40,231
Unsecured REIT debt	56,381	94,298
Trust preferred securities	9,571	19,145
Agency debentures	26,462	23,559
Total assets	<u>\$1,036,638</u>	<u>\$1,376,893</u>
Liabilities:		
CDO bonds payable(2)	\$1,999,470	\$2,145,239
Junior subordinated notes	197,173	157,168
Total liabilities	<u>\$2,196,643</u>	<u>\$2,302,407</u>

- (1) December 31, 2012 excludes 21 CRE securities with an aggregate carrying value of \$88.0 million for which the fair value option was not elected. December 31, 2011 excludes ten CRE securities with an aggregate carrying value of \$96.4 million for which the fair value option was not elected.
- (2) December 31, 2012 and 2011 excludes CapLease CDO bonds payable with a carrying value of \$113.0 million and \$128.7 million for which the fair value option was not elected, respectively.

The following table presents the difference between the fair value and the aggregate principal amount of liabilities, for which the fair value option has been elected as of December 31, 2012 (dollars in thousands):

	<u>Fair Value at December 31, 2012</u>	<u>Amount Due Upon Maturity</u>	<u>Difference</u>
CDO bonds payable(1)	\$1,999,470	\$3,239,827	\$(1,240,357)
Junior subordinated notes	197,173	280,117	(82,944)
Total liabilities	<u>\$2,196,643</u>	<u>\$3,519,944</u>	<u>\$(1,323,301)</u>

- (1) Excludes the CapLease CDO bonds payable for which the fair value option was not elected.

The Company attributes the change in the fair value of floating-rate liabilities to changes in instrument-specific credit spreads. For fixed-rate liabilities, the Company attributes the change in fair value to interest rate-related and instrument-specific credit spread changes.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Fair Value (Continued)

Changes in Fair Value Recorded in the Statements of Operations

For the years ended December 31, 2012, 2011 and 2010, the Company recognized the following unrealized gains (losses) on investments and other related to the change in fair value of financial assets and liabilities in the consolidated statements of operations (dollars in thousands):

	<u>Years Ended December 31,</u>		
	<u>2012</u>	<u>2011</u>	<u>2010</u>
Assets:			
Real estate securities, available for sale	\$ 35,993	\$(186,136)	\$ 294,320
Liabilities:			
CDO bonds payable	(510,105)	(197,054)	(667,973)
Junior subordinated notes	(40,005)	34,067	(24,215)
Subtotal(1)	(514,117)	(349,123)	(397,868)
Derivatives	44,743	(38,203)	(34,046)
Total	<u>\$(469,374)</u>	<u>\$(387,326)</u>	<u>\$(431,914)</u>

(1) Represents financial assets and liabilities for which the fair value option was elected.

The remaining amount of unrealized gains (losses) on investments and other in the consolidated statements of operations relates to net cash payments on interest rate swaps. Refer to Note 14 for a discussion of derivative instruments.

The unrealized losses for CDO bonds payable attributable to paydowns at par and repurchases were \$190.0 million for the year ended December 31, 2012. The remaining amount relates to the changes in fair value.

Fair Value of Financial Instruments

In addition to the above disclosures regarding financial assets or liabilities which are recorded at fair value, U.S. GAAP requires disclosure of fair value about all financial instruments. The following disclosures of estimated fair value of financial instruments were determined by the Company using available market information and appropriate valuation methodologies. Considerable judgment is necessary to interpret market data and develop estimated fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize on disposition of the financial instruments. The use of different market assumptions and/or estimation methodologies may have a material effect on estimated fair value.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Fair Value (Continued)

The following table presents the principal amount, carrying value and fair value of certain financial assets and liabilities and other financial instruments as of December 31, 2012 and 2011 (dollars in thousands):

	December 31, 2012			December 31, 2011		
	Principal / Notional Amount	Carrying Value	Fair Value	Principal / Notional Amount	Carrying Value	Fair Value
Financial assets:(1)						
Real estate securities, available for sale(2)	\$2,539,075	\$1,124,668	\$1,124,668	\$3,234,145	\$1,473,305	\$1,473,305
Real estate debt investments, net	2,371,464	1,832,231	1,763,851	2,354,932	1,710,582	1,609,517
Derivative assets(2)(3)	815,500	6,229	6,229	468,500	5,735	5,735
Financial liabilities:(1)						
CDO bonds payable(2)	\$3,371,753	\$2,112,441	\$2,108,817	\$4,125,769	\$2,273,907	\$2,273,253
Mortgage notes payable	1,015,670	1,015,670	1,034,428	783,257	783,257	801,710
CMBS bonds payable	98,131	98,005	98,298	—	—	—
Credit facilities	61,088	61,088	61,088	64,259	64,259	64,259
Secured term loan	14,664	14,664	15,276	14,682	14,682	15,443
Exchangeable senior notes	303,165	291,031	357,627	228,665	215,853	221,948
Junior subordinated notes(2)	280,117	197,173	197,173	280,117	157,168	157,168
Derivative liabilities(2)(3)	1,392,269	170,840	170,840	1,836,972	234,674	234,674

- (1) The fair value of other financial instruments not included in this table are estimated to approximate their carrying amounts.
- (2) Refer to the "Determination of Fair Value" above for a discussion of methodologies used to determine fair value.
- (3) Derivative assets and liabilities exclude timing swaps with an aggregate notional amount of \$68.9 million and \$288.8 million as of December 31, 2012 and 2011, respectively.

Disclosure about fair value of financial instruments is based on pertinent information available to management as of the reporting date. Although management is not aware of any factors that would significantly affect fair value, such amounts have not been comprehensively revalued for purposes of these consolidated financial statements since that date and current estimates of fair value may differ significantly from the amounts presented herein.

Real Estate Debt Investments

For CRE debt investments, fair value was approximated by comparing the current yield to the estimated yield for newly originated loans with similar credit risk or the market yield at which a third party might expect to purchase such investment. Prices were calculated assuming fully-extended maturities regardless of structural or economic tests required to achieve such extended maturities. For any CRE debt investments that are deemed impaired, carrying value approximates fair value. These fair value measurements of CRE debt are generally based on unobservable inputs and, as such, are classified as Level 3 of the fair value hierarchy.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Fair Value (Continued)

Mortgage Notes Payable

For mortgage notes payable, the Company uses rates currently available with similar terms and remaining maturities to estimate fair value. These measurements are determined using comparable U.S. Treasury rates as of the end of the reporting period. These fair value measurements are based on observable inputs, and as such, are classified as Level 2 of the fair value hierarchy.

CMBS Bonds Payable

CMBS bonds payable are valued using quotations from nationally recognized financial institutions that generally acted as underwriter for the transactions. These quotations are not adjusted and are generally based on observable inputs that can be validated, and as such, are classified as Level 2 of the fair value hierarchy.

Credit Facilities

The Company has amounts outstanding under three credit facilities all of which bear floating rates of interest. As of the reporting date, the Company believes the carrying value approximated fair value. These fair value measurements are based on observable inputs, and as such, are classified as Level 2 of the fair value hierarchy.

Secured Term Loan

Secured term loan includes the Company's Term Asset-Backed Securities Loan Facility ("TALF") borrowing. The estimated fair value is based on interest rates available for issuance of liabilities with similar terms and remaining maturities. This fair value measurement is based on observable inputs, and as such, is classified as Level 2 of the fair value hierarchy.

Exchangeable Senior Notes

For the exchangeable senior notes, the Company uses available market information, which includes quoted market prices or recent transactions, if available, to estimate their fair value and are, therefore, based on observable inputs, and as such, are classified as Level 2 of the fair value hierarchy.

The following table presents the exchangeable senior notes as of December 31, 2012 (dollars in thousands):

	<u>Principal Amount</u>	<u>Carrying Value</u>	<u>Fair Value</u>
11.50% Notes	\$ 35,710	\$ 35,611	\$ 37,471
7.25% Notes	12,955	12,955	13,077
7.50% Notes	172,500	162,596	208,294
8.875% Notes	82,000	79,869	98,785
Total	<u>\$303,165</u>	<u>\$291,031</u>	<u>\$357,627</u>

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

5. Operating Real Estate

The following table presents operating real estate, net as of December 31, 2012 and 2011 (dollars in thousands):

	December 31,	
	2012	2011
Land	\$ 267,443	\$ 213,869
Land improvements	224,030	1,204
Buildings and improvements	967,427	903,250
Leasehold interests	12,322	15,568
Tenant improvements	69,304	67,074
Furniture and fixtures	9,075	6,554
Subtotal(1)	1,549,601	1,207,519
Less: Accumulated depreciation	(147,943)	(118,070)
Operating real estate, net(2)	<u>\$1,401,658</u>	<u>\$1,089,449</u>

(1) As of December 31, 2012 and 2011, includes \$359.0 million and \$319.7 million of REO, respectively.

(2) As of December 31, 2012 and 2011, operating real estate was subject to \$1.0 billion and \$783.3 million of mortgage notes payable, respectively.

For the years ended December 31, 2012, 2011 and 2010, depreciation expense was \$33.3 million, \$29.1 million and \$26.1 million, respectively.

Operating Real Estate and REO Held for Investment

In January 2012, the Company acquired a 71-unit independent living facility located in Lancaster, Ohio for \$6.5 million. Contemporaneously, the Company entered into a borrowing agreement for \$4.5 million.

In April 2012, in connection with a debt investment, the Company took title to a student housing property located in Los Angeles, California. The Company's loan had a \$25.2 million carrying value at such time, which approximated fair value.

In December 2012, the Company, through a joint venture with a private investor, acquired a portfolio of 36 manufactured housing communities located in Colorado, Wyoming, Arkansas and Illinois containing 6,269 pad rental sites and 604 manufactured homes located across those sites ("MH Joint Venture"). The MH Joint Venture was financed with two non-recourse mortgage notes totaling \$236.9 million, maturing in 2023 and the remainder in cash. The Company contributed \$81.1 million for an 85% interest in the MH Joint Venture. The Company consolidates the MH Joint Venture based on its majority voting interest in the entity and it is included in the real estate segment. Transaction costs of \$1.7 million were incurred and are included in other costs, net in the consolidated statements of operations. As of December 31, 2012, the carrying value of the investment was \$325.3 million comprised of \$283.8 million of pad rental sites, \$12.7 million of manufactured homes and \$28.8 million of intangible and other assets. As of December 31, 2012, the Company had future funding commitments of \$10.0 million.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

5. Operating Real Estate (Continued)

The Company estimated the fair value of the assets and liabilities for all real estate acquired (including taking title to collateral) at the date of acquisition. The final allocation of the purchase price is subject to refinement upon receipt of all information requested related to the properties. In connection with such acquisitions, the Company recorded \$7.5 million of intangible assets and \$4.9 million of deferred costs.

The following table presents the Company's preliminary allocation of purchase price of the assets and liabilities assumed upon acquisition related to acquisitions in 2012 that continue to be subject to refinement upon receipt of all information (dollars in thousands):

Assets:	
Cash and cash equivalents	\$ 6,941
Restricted cash	6,320
Operating real estate, net	328,756
Deferred costs and intangible assets	12,417
Other assets	6,517
Total assets	<u>\$360,951</u>
Liabilities:	
Mortgage notes payable	\$241,400
Accounts payable and accrued expenses	1,019
Other liabilities	1,057
Total liabilities	243,476
Total equity	<u>117,475</u>
Total liabilities and equity	<u>\$360,951</u>

Other REO

For the year ended December 31, 2012, in connection with certain CRE debt investments, the Company acquired other REO by taking title to the following properties (dollars in thousands):

<u>Date</u>	<u>Type</u>	<u>Location</u>	<u>Original Loan Balance</u>	<u>Initial REO Value(1)</u>
January	Retail	Park City, UT(2)	\$10,719	\$ 3,976
April	Hotel	Arlington, TX	5,975	5,975
December	Office	Houston, TX	21,920	21,920
December	Office/Land	San Jose, CA	10,446	5,186
Total			<u>\$49,060</u>	<u>\$37,057</u>

(1) All initial REO values approximate fair value.

(2) Property was sold in December 2012.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

5. Operating Real Estate (Continued)

Operating Real Estate Sales

The following table presents sales of operating real estate for the years ended December 31, 2012, 2011 and 2010, respectively (dollars in thousands):

<u>Date</u>	<u>Type</u>	<u>Location</u>	<u>Sales Proceeds</u>	<u>Gain (Loss)</u>
2012				
January	Land	Aventura, FL	\$ 5,068	\$ 2,011
June	Land	Florence, AZ	1,356	1,001
December	Retail	Park City, UT	—	6,281
Subtotal			6,424	9,293(1)
April	Office	Indianapolis, IN	2,118	314
December	Multifamily	San Antonio, TX	4,827	1,765
Subtotal			6,945	2,079(2)
Total			<u>\$13,369</u>	<u>\$11,372</u>
2011				
March	Retail	New York, NY	\$ 6,889	\$ 4,981
April	Healthcare	Various—Wisconsin	25,992	9,416
August	Multifamily	Norcross, GA	7,122	2,918
Other	Office	Various	17,004	(117)
Total			<u>\$57,007</u>	<u>\$17,198(2)</u>
2010				
May	Retail	New York, NY	<u>\$ 3,078</u>	<u>\$ 2,528(2)</u>

(1) Included in realized gains (losses) on investments and other.

(2) Included in gain (loss) from discontinued operations.

In May 2011, the Company took title to a timeshare property which is classified in other assets on the consolidated balance sheets. For the year ended December 31, 2012, the Company sold 38 timeshare units for total sales proceeds of \$22.7 million, including seller financing of \$0.9 million, resulting in a realized gain of \$20.9 million (\$2.1 million related to prior gains no longer deferred). For the year ended December 31, 2011, the Company sold 15 timeshare units for total sales proceeds of \$8.7 million, including seller financing of \$2.3 million, resulting in a realized gain of \$3.7 million.

Impairment on Operating Real Estate

In the fourth quarter 2012, the Company recorded an impairment on operating real estate of \$1.0 million on a healthcare property located in Wisconsin due to an operator default on a lease. As of December 31, 2012, the carrying value of the property was \$0.5 million.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

5. Operating Real Estate (Continued)

Discontinued Operations

In January 2012, in connection with a partial interest in a debt investment, the Company took title to a healthcare property located in Lexington, Kentucky. The loan had a zero carrying value at such time. Contemporaneous with taking title, the Company purchased the remaining interest in the loan from a third party for \$0.8 million implying a total value of \$1.0 million and as a result, the Company recorded \$0.3 million in other income (loss) in the consolidated statements of operations. For the year ended December 31, 2012, assets held for sale relate to this healthcare property. The remaining asset held for sale is land which is not deemed to be a discontinued operation.

The following table presents income (loss) from discontinued operations and related gain (loss) on sale from discontinued operations for the years ended December 31, 2012, 2011 and 2010 (dollars in thousands):

	<u>Years Ended December 31,</u>		
	<u>2012</u>	<u>2011</u>	<u>2010</u>
Revenue:			
Rental and escalation income	\$3,084	\$ 4,909	\$10,428
Other revenue	—	219	148
Total revenue	<u>3,084</u>	<u>5,128</u>	<u>10,576</u>
Expenses:			
Real estate properties—operating expenses	1,714	1,296	865
Other interest expense	—	2,177	5,185
Impairment on real estate held-for-sale	—	—	1,180
General and administrative expenses	659	1,580	1,548
Depreciation and amortization	371	792	2,683
Total expenses	<u>2,744</u>	<u>5,845</u>	<u>11,461</u>
Income (loss) from discontinued operations	340	(717)	(885)
Gain (loss) on sale from discontinued operations . . .	<u>2,079(1)</u>	<u>17,198(2)</u>	<u>2,528(3)</u>
Total income from discontinued operations	<u><u>\$2,419</u></u>	<u><u>\$16,481</u></u>	<u><u>\$ 1,643</u></u>

- (1) Related to the sale of an office property and a multifamily property.
- (2) Primarily related to the sale of 18 healthcare assisted living facilities, a leasehold interest in a retail property and a multifamily property.
- (3) Related to the sale of a leasehold interest in a retail property.

Midwest Holdings

In March 2011, the Company sold its 100% common membership interest in Midwest Care Holdco TRS I LLC (“Midwest Holdings”) and assigned all of its rights, title, obligations and other interests in Midwest Holdings to the purchaser and contemporaneously entered into a new lease agreement with an affiliate of the purchaser. As of March 2011, the operations of Midwest Holdings were deconsolidated.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

5. Operating Real Estate (Continued)

The Company recognized a realized loss of \$0.5 million in connection with the sale and deconsolidation of its common membership interest.

6. Real Estate Securities, Available for Sale

As of December 31, 2012, the Company held the following CRE securities (dollars in thousands):

Asset Type:	Number(1)	Principal Amount	Amortized Cost	Cumulative Unrealized Gain (Loss) on Investments(2)	Fair Value(3)	Allocation by Investment Type(4)	Weighted Average Coupon	Weighted Average Yield(5)
CMBS	485	\$2,207,067	\$1,551,389	\$(567,371)	\$ 984,018	86.9%	3.75%	10.43%
Third-party CDO notes	35	197,103	159,657	(111,421)	48,236	7.8%	0.62%	7.54%
Unsecured REIT debt	11	57,180	53,585	2,796	56,381	2.2%	5.50%	1.29%
Trust preferred securities	3	14,725	10,916	(1,345)	9,571	0.6%	2.26%	6.80%
Agency debentures	4	63,000	17,538	8,924	26,462	2.5%	NA	3.51%
Total	538	\$2,539,075	\$1,793,085	\$(668,417)	\$1,124,668	100.0%	3.45%	9.81%

- (1) Investments in the same securitization tranche held in separate CDO financing transactions are reported as separate investments.
- (2) Includes 21 CRE securities for which the fair value option was not elected.
- (3) Predominately all CRE security investments serve as collateral for financing transactions including carrying value of \$1,016.0 million for CDO financing transactions and \$35.5 million for the CMBS Facility. The remainder is unleveraged.
- (4) Based on principal amount.
- (5) Based on expected maturity and for floating-rate securities, calculated using the applicable LIBOR as of December 31, 2012.

The CMBS portfolio as of December 31, 2012 is comprised of 485 investments that are predominantly conduit CMBS, meaning each asset is a pool backed by a large number of commercial real estate loans. As a result, the portfolio is typically well-diversified by collateral type and geography. As of December 31, 2012, contractual maturities of the CRE security investments ranged from two months to 40 years, with a weighted average expected maturity of 3.0 years.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

6. Real Estate Securities, Available for Sale (Continued)

As of December 31, 2011, the Company held the following CRE securities (dollars in thousands):

Asset Type:	Number(1)	Principal Amount	Amortized Cost	Cumulative Unrealized Gain (Loss) on Investment(2)	Fair Value(3)	Allocation by Investment Type(4)	Weighted Average Coupon	Weighted Average Yield(5)
CMBS	618	\$2,767,828	\$1,964,843	\$(692,107)	\$1,272,736	85.6%	4.42%	9.72%
Third-party CDO notes	44	269,081	210,080	(146,513)	63,567	8.3%	0.86%	10.80%
Unsecured REIT debt	22	94,236	88,870	5,428	94,298	2.9%	5.99%	2.75%
Trust preferred securities	5	40,000	35,105	(15,960)	19,145	1.2%	2.47%	10.06%
Agency debentures	4	63,000	16,659	6,900	23,559	2.0%	NA	3.84%
Total	<u>693</u>	<u>\$3,234,145</u>	<u>\$2,315,557</u>	<u>\$(842,252)</u>	<u>\$1,473,305</u>	<u>100.0%</u>	<u>4.06%</u>	<u>9.50%</u>

- (1) Investments in the same securitization tranche held in separate CDO financing transactions are reported as separate investments.
- (2) Includes ten CRE securities for which the fair value option was not elected, representing \$7.5 million of net unrealized losses included in OCI.
- (3) Predominately all CRE security investments serve as collateral for financing transactions including carrying value of \$1,358.3 million for CDO financing transactions and \$73.1 million for the CMBS Facility. The remainder is unleveraged.
- (4) Based on principal amount.
- (5) Based on expected maturity and for floating-rate securities, calculated using the applicable LIBOR as of December 31, 2011.

For the year ended December 31, 2012, proceeds from the sale of CRE securities were \$343.9 million, resulting in a net realized gain of \$50.5 million. For the year ended December 31, 2011, proceeds from the sale of CRE securities were \$331.5 million, resulting in a net realized gain of \$27.4 million. For the year ended December 31, 2010, proceeds from the sale of CRE securities were \$302.4 million, resulting in a net realized gain of \$75.8 million.

CRE security investments includes 21 securities for which the fair value option was not elected. As of December 31, 2012, the aggregate carrying value of these securities was \$88.0 million, representing \$0.2 million of net unrealized losses included in OCI. The Company held five securities with an aggregate carrying value of \$28.5 million with an unrealized loss of \$1.3 million as of December 31, 2012 and all but one of these securities were in an unrealized loss position for a period of less than 12 months. Based on management's quarterly evaluation, no OTTI was identified related to these securities. The Company does not intend to sell these securities and it is more likely than not that the Company will not be required to sell these securities prior to recovery of its amortized cost basis, which may be at maturity.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

7. Real Estate Debt Investments

As of December 31, 2012, the Company held the following CRE debt investments (dollars in thousands):

Asset Type:	Number	Principal Amount	Carrying Value(1)(2)	Allocation by Investment Type(3)	Weighted Average				Floating Rate as % of Principal Amount
					Fixed Rate	Spread Over LIBOR(4)	Spread Over Prime	Yield(5)	
First mortgage loans	74	\$1,578,872	\$1,205,313	66.6%	4.29%	3.26%	1.25%	6.10%	94.5%
Mezzanine loans	18	440,941	333,064	18.6%	4.34%	1.61%	—	2.68%	59.9%
Subordinate mortgage interests .	7	121,473	96,357	5.1%	6.40%	3.97%	—	5.85%	75.7%
Credit tenant loans and other notes	49	128,903	122,535	5.4%	6.59%	—	—	7.37%	0.0%
Term loans	4	101,275	74,962	4.3%	11.05%	3.50%	—	12.19%	5.0%
Total/Weighted average	<u>152</u>	<u>\$2,371,464</u>	<u>\$1,832,231</u>	<u>100.0%</u>	<u>6.26%</u>	<u>3.06%</u>	<u>1.25%</u>	<u>5.68%</u>	<u>78.2%</u>

- (1) Certain of the CRE debt investments serve as collateral for financing transactions including carrying value of \$1,478.5 million for CDO financing transactions, \$145.6 million for the NorthStar CMBS Financing Transaction and \$64.1 million for the credit facilities including a loan financed subsequent to year end (refer to Note 9). The remainder is unleveraged. The Company has future funding commitments, which are subject to certain conditions that borrowers must meet to qualify for such fundings, totaling \$28.0 million. The Company expects that \$26.0 million of these commitments will be funded from CDO financing transactions and require no additional capital from the Company. Assuming that all loans that have future fundings meet the terms to qualify for such funding, the Company's cash requirement on future fundings would be \$2.0 million.
- (2) Includes six loans with an aggregate carrying value of \$148.7 million on non-accrual status, which were primarily comprised of mezzanine loans. One of these loans is classified as non-performing. Certain loans have an accrual of interest at a specified rate that may be in addition to a current rate. Non-accrual excludes \$106.4 million carrying value of loans where the Company does not recognize interest income on the accrual rate but does recognize interest income based on the current rate.
- (3) Based on principal amount.
- (4) \$285.6 million principal amount of the CRE debt investments have a weighted average LIBOR floor of 2.82%.
- (5) Based on initial maturity and for floating-rate debt, calculated using one-month LIBOR as of December 31, 2012, and for debt with a LIBOR floor, using such floor.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

7. Real Estate Debt Investments (Continued)

As of December 31, 2011, the Company held the following CRE debt investments (dollars in thousands):

Asset Type:	Number	Principal Amount	Carrying Value(1)(2)	Allocation by Investment Type(3)	Weighted Average			Floating Rate as % of Principal Amount	
					Fixed Rate	Spread Over LIBOR(4)	Spread Over Prime Yield(5)		
First mortgage loans	75	\$1,552,066	\$1,094,957	65.9%	4.77%	3.06%	6.94%	5.23%	92.4%
Mezzanine loans	17	426,709	334,317	18.1%	6.43%	2.21%	—	3.97%	62.6%
Subordinate mortgage interests	9	159,289	96,565	6.8%	6.40%	3.51%	—	4.61%	81.4%
Credit tenant loans and other notes	55	147,426	140,342	6.3%	6.49%	—	—	6.87%	—
Term loans	6	69,442	44,401	2.9%	7.75%	5.00%	—	8.80%	15.4%
Total/Weighted average	<u>162</u>	<u>\$2,354,932</u>	<u>\$1,710,582</u>	<u>100.0%</u>	<u>6.21%</u>	<u>2.97%</u>	<u>6.94%</u>	<u>5.11%</u>	<u>78.2%</u>

- (1) Certain of the CRE debt investments serve as collateral for financing transactions including carrying value of \$1,627.0 million for CDO financing transactions. The remainder is unleveraged.
- (2) Includes ten loans with an aggregate carrying value of \$67.8 million on non-accrual status, which were primarily first mortgage loans. Three of these loans are classified as non-performing. Non-accrual excludes \$94.5 million carrying value of loans where the Company does not recognize interest income on the accrual rate but does recognize interest income based on the current rate.
- (3) Based on principal amount.
- (4) \$139.8 million principal amount of the CRE debt investments have a weighted average LIBOR floor of 3.79%.
- (5) Based on initial maturity and for floating-rate debt, calculated using one-month LIBOR as of December 31, 2011, and for debt with a LIBOR floor, using such floor.

For the year ended December 31, 2012, the Company originated nine loans and acquired three loans with an aggregate principal amount of \$265.1 million (including two interests owned through joint ventures). The weighted average expected return on invested equity of these debt investments is approximately 18%. In addition, the Company opportunistically originated two loans with an aggregate principal amount of \$67.0 million with a weighted average expected return on invested equity of approximately 16%. There is no assurance the Company will realize these expected returns on invested equity over the term of these investments. The Company's actual return on invested equity could vary significantly from its expectations.

For the years ended December 31, 2012, 2011 and 2010, the Company sold three loans for a realized gain of \$1.0 million, 11 loans for a net realized gain of \$84.3 million and one loan for a realized gain of \$2.5 million, respectively.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

7. Real Estate Debt Investments (Continued)

Maturities of CRE debt investments based on principal amount as of December 31, 2012 are presented as follows (dollars in thousands):

	<u>Initial Maturity</u>	<u>Maturity Including Extensions(1)</u>
Delinquent	\$ 12,500	\$ 12,500
Years Ending December 31:		
2013	419,567	308,558
2014	640,383	296,002
2015	605,267	496,312
2016	249,380	439,578
2017	151,269	487,017
Thereafter	<u>293,098</u>	<u>331,497</u>
Total	<u>\$2,371,464</u>	<u>\$2,371,464</u>

(1) Reflects modifications executed subsequent to December 31, 2012.

The aggregate carrying value of delinquent loans due to a maturity default was \$6.9 million as of December 31, 2012. The weighted average maturity including extensions of the CRE debt investments is 3.9 years.

Actual maturities may differ from contractual maturities because certain borrowers have the right to prepay with or without prepayment penalties and the Company may also extend contractual maturities in connection with loan modifications. The contractual amounts differ from the carrying values due to unamortized origination fees and costs, unamortized premiums and discounts and loan loss reserves being reported as part of the carrying value of the investment. As of December 31, 2012, the Company had \$378.6 million of unamortized discounts (\$311.7 million related to the CSE CDO) and \$4.0 million of unamortized origination fees and costs. Maturity Including Extensions in the table above assumes that all debt with extension options will qualify for extension at initial maturity according to the conditions stipulated in the related debt agreements.

In July 2010, in connection with the acquisition of the equity interests in the CSE CDO, the Company consolidated certain CRE debt investments with deteriorated credit quality. As of December 31, 2012, such debt had an aggregate principal amount of \$274.5 million and an aggregate carrying value of \$46.4 million, of which \$50.4 million of the remaining discount will be accreted. The change in the carrying value for the year ended December 31, 2012 was primarily due to payoffs and changes to estimated recoverable amounts.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

7. Real Estate Debt Investments (Continued)

The following table presents the status of the CRE debt portfolio (dollars in thousands):

	Carrying Value as of December 31, 2012					Carrying Value as of December 31, 2011				
	Number	All Other Loans	Number	Non-Performing Loans	Total(1)	Number	All Other Loans	Number	Non-Performing Loans	Total(1)
Class of Debt:										
First mortgage loans	73	\$1,204,626	1	\$12,500	\$1,217,126	73	\$1,103,839	2	\$ 12,500	\$1,116,339
Mezzanine loans	18	441,100	—	—	441,100	17	426,742	—	—	426,742
Subordinate mortgage interests	7	118,457	—	—	118,457	7	116,663	2	38,462	155,125
Credit tenant loans and other notes	49	122,535	—	—	122,535	55	140,342	—	—	140,342
Term loans	4	89,712	—	—	89,712	6	59,818	—	—	59,818
Total real estate debt investments	151	1,976,430	1	12,500	1,988,930	158	1,847,404	4	50,962	1,898,366
Loan loss reserves	12	(151,076)	1	(5,623)	(156,699)	15	(139,001)	3	(48,783)	(187,784)
Total real estate debt investments, net		<u>\$1,825,354</u>		<u>\$ 6,877</u>	<u>\$1,832,231</u>		<u>\$1,708,403</u>		<u>\$ 2,179</u>	<u>\$1,710,582</u>

The Company's maximum exposure to loss related to the non-performing loans as of December 31, 2012 and 2011 is \$6.9 million and \$2.2 million, respectively.

Provision for Loan Losses

For the years ended December 31, 2012, 2011 and 2010, the Company recorded provision for loan losses, net of \$23.0 million related to seven loans, \$53.0 million related to 12 loans and \$168.4 million related to 19 loans, respectively. The year ended December 31, 2012 included a reversal of a previously recorded provision for loan loss of \$4.7 million.

Activity in loan loss reserves on CRE debt investments for the years ended December 31, 2012, 2011 and 2010 is presented as follows (dollars in thousands):

	December 31		
	2012	2011	2010
Beginning balance	\$187,784	\$197,200	\$ 77,400
Provision for loan losses, net	23,037(1)	52,980	168,446
N-Star CDO IX consolidation	—	—	25,679
Transfers to REO	(5,260)	(29,260)	(31,940)
Sales	(667)	—	(42,385)
Write-offs	(48,195)	(33,136)	—
Ending balance	<u>\$156,699</u>	<u>\$187,784</u>	<u>\$197,200</u>

(1) Includes \$4.7 million reversal of a previously recorded provision for loan loss.

Credit Quality Monitoring

CRE debt investments are typically secured by direct senior priority liens on real estate properties or by interests in entities that directly own real estate properties, which serve as the primary source of cash for the payment of principal and interest. The Company evaluates its debt investments at least quarterly and differentiates the relative credit quality principally based upon: (i) whether the borrower is currently paying contractual debt service in accordance with its contractual terms and (ii) whether the

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

7. Real Estate Debt Investments (Continued)

Company believes the borrower will be able to perform under its contractual terms in the future, as well as the Company's expectations as to the ultimate recovery of principal at maturity.

The Company categorizes a debt investment for which it expects to receive full payment of contractual principal and interest payments as a "loan with no loan loss reserve." The Company categorizes a debt investment as a non-performing loan ("NPL") if it is in maturity default and/or past due at least 90 days on its contractual debt service payments. The Company considers the remaining debt investments to be of weaker credit quality and categorizes such loans as "other loans with a loan loss reserve/non-accrual status." These loans are not considered a NPL because such loans are performing in accordance with contractual terms but the loans have a loan loss reserve and/or are on non-accrual status. Even if a borrower is currently paying contractual debt service or debt service is not due in accordance with its contractual terms, the Company may still determine that the borrower may not be able to perform under its contractual terms in the future and make full payment upon maturity. The Company's definition of a NPL may differ from that of other companies that track NPLs.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

7. Real Estate Debt Investments (Continued)

The following table presents the carrying value of the CRE debt investments, by credit quality indicator, as of each applicable balance sheet date (dollars in thousands):

<u>Credit Quality Indicator:</u>	<u>December 31,</u>	
	<u>2012</u>	<u>2011</u>
<i>Loans with no loan loss reserve:</i>		
First mortgage loans	\$1,150,636	\$1,021,841
Mezzanine loans	186,122	155,787
Subordinate mortgage interests	96,357	94,564
Credit tenant loans and other notes	122,535	140,342
Term loans	53,204	17,247
Subtotal	<u>1,608,854</u>	<u>1,429,781</u>
<i>Other loans with a loan loss reserve/non-accrual status:(1)</i>		
First mortgage loans	47,800	70,938
Mezzanine loans	146,942	178,530
Subordinate mortgage interests	—	2,000
Term loans	21,758	27,154
Subtotal	<u>216,500</u>	<u>278,622</u>
<i>Non-performing loans:</i>		
First mortgage loans	6,877	2,177
Subordinate mortgage interests	—	2
Subtotal	<u>6,877</u>	<u>2,179</u>
Total	<u>\$1,832,231</u>	<u>\$1,710,582</u>

(1) Includes four loans with a 100% loan loss reserve representing an aggregate principal amount of \$36.0 million and seven loans with an aggregate principal amount of \$73.9 million as of December 31, 2012 and 2011, respectively. In 2012, these loans are not considered NPLs as debt service is currently being received or debt service is not contractually due until maturity. In 2011, two of the loans were considered a NPL as debt service was not currently being received and the loan were in maturity default.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

7. Real Estate Debt Investments (Continued)

Impaired Loans

The Company considers impaired loans to generally include NPLs, loans with a loan loss reserve, loans on non-accrual status (excluding loans acquired with deteriorated credit quality) and TDRs. As of December 31, 2012 and 2011, impaired loans are comprised of the following (dollars in thousands):

	December 31, 2012(2)			December 31, 2011(3)				
	Number	Principal Amount(1)	Carrying Value(1)	Loan Loss Reserve	Number	Principal Amount(1)	Carrying Value(1)	Loan Loss Reserve
Class of Debt:								
First mortgage loans	6	\$ 112,774	\$ 85,887	\$ 11,813	6	\$ 94,697	\$ 73,116	\$ 21,383
Mezzanine loans	9	265,225	157,178	108,036	9	270,982	178,530	92,424
Subordinate mortgage interests	2	22,100	—	22,100	4	60,562	2,001	58,560
Term loans	1	45,550	21,758	14,750	2	51,613	27,154	15,417
Total	<u>18</u>	<u>\$445,649</u>	<u>\$264,823</u>	<u>\$156,699</u>	<u>21</u>	<u>\$477,854</u>	<u>\$280,801</u>	<u>\$187,784</u>

- (1) Principal amount differs from carrying value due to unamortized origination fees and costs, unamortized premium/discount and loan loss reserves included in the carrying value of the investment.
- (2) Includes five loans considered TDRs with an aggregate carrying value of \$41.4 million, all of which do not have loan loss reserves. Excludes one loan acquired with deteriorated credit quality with a carrying value of \$13.8 million that is on non-accrual status and does not have a loan loss reserve. These are primarily first mortgage loans.
- (3) Includes three non-accrual loans with an aggregate carrying value of \$24.0 million that do not have loan loss reserves. Excludes two loans acquired with deteriorated credit quality with an aggregate carrying value of \$18.6 million that are on non-accrual status and do not have loan loss reserves. These are all first mortgage loans.

The following table presents average carrying value of impaired loans by type and the income recorded on such loans subsequent to their being deemed impaired for the year ended December 31, 2012, 2011 and 2010 (dollars in thousands):

	December 31, 2012			December 31, 2011			December 31, 2010		
	Number	Average Carrying Value	Year Ended Income	Number	Average Carrying Value	Year Ended Income	Number	Average Carrying Value	Year Ended Income
Class of Debt:									
First mortgage loans	6	\$ 97,580	\$ 1,191	6	\$ 65,818	\$ 428	3	\$ 46,210	\$ 405
Mezzanine loans	9	163,916	6,922	9	162,585	8,812	3	31,623	430
Subordinate mortgage interests	2	6,015	—	4	8,180	522	7	111,836	2,745
Term loans	1	23,917	3,859	2	27,154	4,116	2	13,577	1,507
Total/weighted average	<u>18</u>	<u>\$291,428</u>	<u>\$11,972</u>	<u>21</u>	<u>\$263,737</u>	<u>\$13,878</u>	<u>15</u>	<u>\$203,246</u>	<u>\$5,087</u>

As of December 31, 2012, the Company had one first mortgage loan with a principal amount of \$12.5 million past due greater than 90 days. As of December 31, 2011, the Company had one subordinated mortgage interest with a principal amount of \$10.0 million past due less than 30 days and

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

7. Real Estate Debt Investments (Continued)

one first mortgage loan with a principal amount of \$12.5 million and one subordinated mortgage interest with a principal amount of \$28.5 million past due greater than 90 days. These amounts exclude non-accrual loans discussed in the tables above.

Troubled Debt Restructurings

The following table presents CRE debt investments that were modified and considered a TDR for the year ended December 31, 2012 and 2011 (dollars in thousands):

	December 31, 2012				December 31, 2011			
	Number(1)	Carrying Value	Original WA Interest Rate	Modified WA Interest Rate	Number	Carrying Value	Original WA Interest Rate	Modified WA Interest Rate
Class of Debt:								
First mortgage loans . . .	4	\$35,111(1)	3.52%	2.78%	2	\$ 63,203	4.95%	0.33%
Mezzanine loans	1	12,681(2)	2.50%	0.00%(2)	2	44,627	2.22%	0.24%
Subordinate mortgage interests	—	—	—	—	1	2,000	3.00%	1.00%
Total/weighted average	<u>5</u>	<u>\$47,792</u>	<u>3.25%</u>	<u>2.04%</u>	<u>5</u>	<u>\$109,830</u>	<u>3.80%</u>	<u>0.31%</u>

(1) Includes one loan that was modified into a senior and subordinate note with a modified rate of LIBOR plus 2.50% and LIBOR plus 0.25%, respectively.

(2) The loan was modified into a mezzanine loan and preferred equity interest with a modified rate of LIBOR plus 10% and 7%, respectively, however, interest will be deferred until certain hurdles are met.

For the year ended December 31, 2012, the Company had two CRE debt investments where the Company took title to the collateral and were considered TDRs. The aggregate carrying value of the loans at the time of taking title was \$11.4 million. For the year ended December 31, 2011, the Company had three CRE debt investments where the Company took title to the collateral and were considered TDRs. The carrying value of such loans at the time of taking title was \$38.7 million. These REOs are not included in the table above.

All loans modified in a TDR generally provided interest rate concessions and/or deferral of principal repayments. Any loan modification is intended to maximize the collection of the principal and interest related to such loan.

8. Investment in and Advances to Unconsolidated Ventures

The following is a description of investments in and advances to unconsolidated ventures. All of the below are accounted for under the equity method except for the investment in G-NRF, LTD for which the fair value option was elected.

Meadowlands

The Company owns a \$109.7 million interest in Meadowlands Two, LLC, which holds 100% of Meadowlands One, LLC, which is secured by a retail/entertainment complex located in East Rutherford, New Jersey (the "NJ Property"). During the third quarter 2010, the lender group took effective ownership of the NJ Property. As of December 31, 2012 and 2011, the carrying value of the

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

8. Investment in and Advances to Unconsolidated Ventures (Continued)

Company's 22% investment in the NJ Property was \$64.8 million and \$65.5 million, respectively. For the years ended December 31, 2012, 2011 and 2010, the Company recognized equity in losses of \$1.5 million, \$7.0 million including a provision for loss on equity investment of \$4.5 million in the first quarter 2011 and \$2.9 million, respectively.

LandCap Partners

In October 2007, the Company entered into a joint venture with Whitehall Street Global Real Estate Limited Partnership 2007 ("Whitehall") to form LandCap Partners and LandCap LoanCo. (collectively referred to as "LandCap"). LandCap was established to opportunistically invest in single-family residential land through land loans, lot option agreements and select land purchases. The joint venture is managed by a third-party management group which has extensive experience in the single family housing sector. The Company and Whitehall agreed to provide no additional new investment capital in the LandCap joint venture. As of December 31, 2012 and 2011, the Company's 49% interest in LandCap was \$13.5 million and \$14.4 million, respectively. As of December 31, 2012 and 2011, LandCap had investments totaling \$30.9 million and \$34.0 million, respectively. For the years ended December 31, 2012, 2011 and 2010, the Company recognized equity in losses of \$1.2 million, \$1.1 million and \$2.2 million, respectively.

CS Federal Drive, LLC

In February 2006, the Company, through a joint venture with an institutional investor, CS Federal Drive, LLC ("CS/Federal"), acquired a portfolio of three adjacent class A office/flex buildings located in Colorado Springs, Colorado for \$54.3 million. The joint venture financed the transaction with two non-recourse, mortgage notes totaling \$38.0 million and the remainder in cash. The borrowings mature on February 11, 2016 and bear fixed interest rates of 5.51% and 5.46%, respectively. The Company contributed \$8.4 million for a 50% interest in the joint venture and incurred \$0.3 million in costs related to its acquisition, which are capitalized to the investment. These costs are amortized over the useful lives of the assets held by the joint venture. As of December 31, 2012 and 2011, the Company had an investment in CS/Federal of \$5.4 million and \$5.7 million, respectively. For the years ended December 31, 2012, 2011 and 2010, the Company recognized equity in earnings of \$0.7 million, \$0.7 million and \$0.5 million, respectively.

NorthStar Real Estate Income Trust, Inc.

The Company sponsors NorthStar Income I a CRE debt-oriented REIT. As of December 31, 2012 and 2011, the Company had an investment of \$6.1 million and \$4.0 million, respectively, in NorthStar Income I representing an interest of 1.1% and 2.5%, respectively. For the year ended December 31, 2012, the Company recognized \$0.3 million and for the years ended December 31, 2011 and 2010 recognized an immaterial amount in equity in earnings, respectively.

NorthStar Real Estate Securities Opportunity Fund

A subsidiary of the Company, as general partner of NorthStar Real Estate Securities Opportunity Fund ("Securities Fund"), liquidated the Securities Fund in 2011. The Company owned a 34.3% interest in Securities Fund. For the years ended December 31, 2011 and 2010, the Company recognized an immaterial amount and \$3.9 million of equity in losses, respectively.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

8. Investment in and Advances to Unconsolidated Ventures (Continued)

G-NRF, LTD

The Company owned a non-controlling interest in a joint venture engaged in the corporate lending business. For the year ended December 31, 2010, the Company received distributions of \$17.4 million which reduced the Company's basis in the joint venture to zero and recorded \$8.5 million as equity in earnings. In the third quarter 2010, upon sale of the Company's interest to the joint venture partner, the Company recorded a realized gain of \$7.5 million.

Other

In May 2012, the Company acquired a 9.8% interest in a joint venture that owns a pari passu participation in a first mortgage loan secured by a portfolio of luxury residences located in resort destinations. The Company owns an additional interest in the same loan through the CSE CDO with a carrying value of \$12.3 million as of December 31, 2012. As of December 31, 2012, the Company had an investment of \$5.7 million in this joint venture. For the year ended December 31, 2012, the Company recognized \$1.0 million in equity in earnings.

In August 2012, the Company acquired a 33.3% interest in a joint venture that owns a pari passu participation in a first mortgage loan secured by an office building in Brooklyn, New York. As of December 31, 2012, the Company had an investment of \$11.4 million in this joint venture. For the year ended December 31, 2012, the Company recognized \$0.9 million in equity in earnings.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

9. Borrowings

The following presents a summary of borrowings as of December 31, 2012 and 2011 (dollars in thousands):

	Recourse vs. Non-Recourse	Final Maturity	Contractual Interest Rate(1)	December 31, 2012		December 31, 2011	
				Principal Amount	Carrying Value(2)	Principal Amount	Carrying Value(2)
CDO bonds payable:							
N-Star I	Non-recourse	Aug-38	LIBOR + 3.03%(3)	\$ 106,648	\$ 100,429	\$ 171,178	\$ 154,110
N-Star II	Non-recourse	Jun-39	LIBOR + 1.93%(3)	82,694	69,089	149,438	103,475
N-Star III	Non-recourse	Jun-40	LIBOR + 0.88%(3)	148,232	60,806	274,454	129,537
N-Star IV	Non-recourse	Jul-40	LIBOR + 0.61%(3)	181,353	149,112	232,749	157,862
N-Star V	Non-recourse	Sep-45	LIBOR + 0.71%(3)	263,738	107,823	327,463	126,251
N-Star VI	Non-recourse	Jun-41	LIBOR + 0.49%(3)	284,623	221,306	278,049	184,552
N-Star VII	Non-recourse	Jun-51	LIBOR + 0.39%(3)	240,586	93,689	425,580	180,155
N-Star VIII	Non-recourse	Feb-41	LIBOR + 0.42%(3)	562,367	413,281	583,050	353,684
N-Star IX	Non-recourse	Aug-52	LIBOR + 0.40%(3)	674,723	244,248	682,980	228,704
CSE CDO	Non-recourse	Jan-37	LIBOR + 0.39%(3)	694,863	539,687	850,235	526,909
CapLease CDO	Non-recourse	Jan-40	4.94%(4)	131,926	112,971	150,593	128,668
Subtotal CDO bonds payable—VIE				3,371,753	2,112,441	4,125,769	2,273,907
Mortgage notes payable:(5)							
<i>Net lease</i>							
South Portland, ME	Non-recourse	Jun-14	7.34%	4,051	4,051	4,266	4,266
Fort Wayne, IN	Non-recourse	Jan-15	6.41%	3,123	3,123	3,221	3,221
Reading, PA	Non-recourse	Jan-15	5.58%	13,073	13,073	13,366	13,366
Reading, PA	Non-recourse	Jan-15	6.00%	5,000	5,000	5,000	5,000
EDS Portfolio	Non-recourse	Oct-15	5.37%	44,575	44,575	45,416	45,416
Keene, NH	Non-recourse	Feb-16	5.85%	6,353	6,353	6,478	6,478
Green Pond, NJ	Non-recourse	Apr-16	5.68%	16,374	16,374	16,635	16,635
Aurora, CO	Non-recourse	Jul-16	6.22%	31,713	31,713	32,159	32,159
DSG Portfolio	Non-recourse	Oct-16	6.17%	32,296	32,296	32,823	32,823
Indianapolis, IN	Non-recourse	Feb-17	6.06%	27,022	27,022	27,416	27,416
Milpitas, CA	Non-recourse	Mar-17	5.95%	20,616	20,616	21,141	21,141
Fort Mill, SC	Non-recourse	Apr-17	5.63%	27,700	27,700	27,700	27,700
Fort Mill, SC(6)	Non-recourse	Apr-17	6.21%	1,827	1,827	2,162	2,162
Salt Lake City, UT	Non-recourse	Sep-17	5.16%	14,133	14,133	14,625	14,625
Columbus, OH	Non-recourse	Dec-17	6.48%	22,643	22,643	22,937	22,937
Subtotal net lease				270,499	270,499	275,345	275,345
Healthcare							
Hillsboro, OR	Non-recourse	Jan-14	5.94%	31,650	31,650	32,104	32,104
Wakefield Portfolio	Non-recourse	May-15	LIBOR + 5.95%(7)	56,717	56,717	57,589	57,589
Ohio Portfolio	Non-recourse	Mar-16	6.00%	20,747	20,747	20,921	20,921
Lancaster, OH	Non-recourse	Mar-16	LIBOR + 5.00%(8)	4,453	4,453	—	—
Wilkinson Portfolio	Non-recourse	Jan-17	6.99%	155,332	155,332	157,688	157,688
Tuscola/Harrisburg	Non-recourse	Jan-17	7.09%	7,667	7,667	7,781	7,781
East Arlington, TX	Non-recourse	May-17	5.89%	3,259	3,259	3,304	3,304
Subtotal Healthcare				279,825	279,825	279,387	279,387
Other real estate							
Senior Loan 1	Non-recourse	Jan-23	4.387%	120,763	120,763	—	—
Senior Loan 2	Non-recourse	Jan-23	4.387%	116,137	116,137	—	—
Subtotal Other real estate				236,900	236,900	—	—
Subtotal Non-VIE financing				787,224	787,224	554,732	554,732
REO							
Phoenix, AZ	Non-recourse	May-17	4.25%	211,921	211,921	212,000	212,000
Austin, TX(9)	Non-recourse	Jan-19	4.44%	16,525	16,525	16,525	16,525
Subtotal REO—VIE				228,446	228,446	228,525	228,525
Subtotal Mortgage notes payable				1,015,670	1,015,670	783,257	783,257
CMBS bonds payable:							
CMBS 2012-1	Non-recourse	Aug-29	LIBOR+1.61%(3)	98,131	98,005	—	—
Subtotal CMBS financing transaction				98,131	98,005	—	—

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

9. Borrowings (Continued)

	Recourse vs. Non-Recourse	Final Maturity	Contractual Interest Rate(1)	December 31, 2012		December 31, 2011	
				Principal Amount	Carrying Value(2)	Principal Amount	Carrying Value(2)
Secured term loan:							
TALF	Non-recourse	Oct-14	3.64%	14,664	14,664	14,682	14,682
Subtotal Secured term loan—VIE				14,664	14,664	14,682	14,682
Credit facilities:							
CMBS Facility	Recourse	Oct-14(10)	1.65%(11)	31,238	31,238	64,259	64,259
Loan Facility 1	Partial Recourse(12)	Nov-15(13)	2.57%(14)	15,000	15,000	—	—
Loan Facility 2	Non-recourse	Jul-18(15)	4.58%(16)	14,850	14,850	—	—
Subtotal Credit facilities				61,088	61,088	64,259	64,259
Exchangeable senior notes:(17)							
11.50% Notes	Recourse	Jun-13	11.50%	35,710	35,611	35,710	35,389
7.25% Notes	Recourse	Jun-27(18)	7.25%	12,955	12,955	20,455	20,396
7.50% Notes	Recourse	Mar-31(19)	7.50%	172,500	162,596	172,500	160,068
8.875% Notes	Recourse	Jun-32(20)	8.875%	82,000	79,869	—	—
Subtotal Exchangeable senior notes				303,165	291,031	228,665	215,853
Junior subordinated notes:(21)							
Trust I	Recourse	Mar-35	8.15%	41,240	31,549	41,240	25,569
Trust II	Recourse	Jun-35	7.74%	25,780	19,722	25,780	15,984
Trust III	Recourse	Jan-36	7.81%	41,238	31,547	41,238	25,155
Trust IV	Recourse	Jun-36	7.95%	50,100	38,326	50,100	30,561
Trust V	Recourse	Sep-36	LIBOR + 2.70%	30,100	18,662	30,100	14,749
Trust VI	Recourse	Dec-36	LIBOR + 2.90%	25,100	16,064	25,100	12,676
Trust VII	Recourse	Apr-37	LIBOR + 2.50%	31,459	19,190	31,459	15,100
Trust VIII	Recourse	Jul-37	LIBOR + 2.70%	35,100	22,113	35,100	17,374
Subtotal Junior subordinated notes				280,117	197,173	280,117	157,168
Grand Total				\$5,144,588	\$3,790,072	\$5,496,749	\$3,509,126

- (1) Refer to Note 14 regarding derivative instruments which are used to manage interest rate exposure.
- (2) Carrying value represents fair value with respect to CDO bonds payable (excluding CapLease CDO bonds payable for which the fair value option was not elected) and junior subordinated notes due to the election of the fair value option (see Note 4) and amortized cost with regards to the other borrowings.
- (3) Represents a weighted average spread. N-Star CDOs I and VI and CSE CDO are based on three-month LIBOR whereas all others are based on one-month LIBOR.
- (4) Represents a weighted average coupon.
- (5) Mortgage notes payable are subject to customary non-recourse carveouts.
- (6) Represents a mezzanine loan on the net lease property.
- (7) Contractual interest rate is based on three-month LIBOR with a 1.0% LIBOR floor.
- (8) Contractual interest rate is based on one-month LIBOR with a 1.0% LIBOR floor.
- (9) In connection with this borrowing, the borrower is a special purpose entity separate from the Company and its affiliates, and as a result, the borrower's assets and credit are not available to satisfy the liabilities and the obligations of the Company or any of its other affiliates.
- (10) The initial maturity date is October 28, 2013, subject to a one-year extension at the option of the Company, which may be exercised upon the satisfaction of certain customary conditions set forth in the agreement.
- (11) Contractual interest rate equals a per annum pricing rate of 1.65%, subject to adjustment. The Company paid an upfront fee of 0.5% based on the total commitment and will not incur any non-utilization fees.
- (12) This facility is recourse solely with respect to 25% of "core" assets and 100% of "flex" assets, which may only represent 25% of the total credit facility, as such terms are defined in the governing documents.
- (13) The initial maturity date is November 22, 2013, subject to two one-year extensions at the option of the Company, which may be exercised upon the satisfaction of certain customary conditions set forth in the agreement.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

9. Borrowings (Continued)

- (14) Represents the weighted average contractual interest rate as of December 31, 2012. Contractual interest rate varies based on collateral type and ranges from three-month LIBOR plus 2.25% to 3.00%. The Company has also incurred an immaterial amount of non-utilization fees.
- (15) The initial maturity date is July 30, 2015, with three, one-year extensions at the Company's option, which may be exercised upon the satisfaction of certain customary conditions set forth in the agreement.
- (16) Represents the weighted average contractual interest rate as of December 31, 2012. Contractual interest rate varies based on the asset type and characteristics and ranges from one-month LIBOR plus 3.95% to 5.95%.
- (17) Principal amount differs from carrying value on the consolidated balance sheets due to the unamortized discount associated with the equity component of the notes.
- (18) The holders have repurchase rights which may require the Company to repurchase the notes on June 15, 2014.
- (19) The holders have repurchase rights which may require the Company to repurchase the notes on March 15, 2016.
- (20) The holders have repurchase rights which may require the Company to repurchase the notes on June 15, 2019.
- (21) Junior subordinate notes Trusts I, II, III and IV have a fixed interest rate for the first ten years after which the interest rate will float and reset quarterly at rates ranging from three-month LIBOR plus 2.50% to 2.90%.

Scheduled principal on borrowings, based on final maturity, is as follows as of December 31, 2012 (dollars in thousands):

	Total	CDO Bonds Payable	Mortgage Notes Payable	CMBS Bonds Payable	Credit Facilities	Secured Term Loan	Exchangeable Senior Notes(1)	Junior Subordinated Notes
2013	\$ 45,526	\$ —	\$ 9,816	\$ —	\$ —	\$ —	\$ 35,710	\$ —
2014	103,611	—	44,754	—	31,238	14,664	12,955	—
2015	144,464	—	129,464	—	15,000	—	—	—
2016	289,005	—	116,505	—	—	—	172,500	—
2017	262,928	—	262,928	—	—	—	—	—
Thereafter . . .	4,299,054	3,371,753	452,203	98,131	14,850	—	82,000	280,117
Total	<u>\$5,144,588</u>	<u>\$3,371,753</u>	<u>\$1,015,670</u>	<u>\$98,131</u>	<u>\$61,088</u>	<u>\$14,664</u>	<u>\$303,165</u>	<u>\$280,117</u>

- (1) The 7.25% Notes, 7.50% Notes and 8.875% Notes have a final maturity date of June 15, 2027, March 15, 2031 and June 15, 2032, respectively. The above table reflects the holders' repurchase rights which may require the Company to repurchase the 7.25% Notes, 7.50% Notes and 8.875% Notes on June 15, 2014, March 15, 2016 and June 15, 2019, respectively.

NorthStar CMBS Financing Transaction

In November 2012, the Company closed a \$351.4 million CMBS financing transaction ("NorthStar CMBS Financing Transaction") collateralized by CRE debt investments originated by the Company and on behalf of NorthStar Income I. The Company contributed five CRE debt investments with a \$152.2 million aggregate principal amount and retained an equity interest of \$54.1 million. A total of \$227.5 million of CMBS bonds were issued, of which \$98.1 million financed the CRE debt investments contributed by the Company, representing an advance rate of 65% and a weighted average coupon of LIBOR plus 1.63%. The Company expects to generate an approximate 20% yield on its invested equity, inclusive of fees and estimated transaction expenses. There is no assurance the Company will realize this expected return on invested equity over the term of these investments. The Company's actual return on invested equity could vary significantly from its expectations. The Company used the proceeds to repay \$95.1 million of borrowings on its credit facilities.

The retained interests of the Company and NorthStar Income I are held by a general partnership and both the Company and NorthStar Income I are the general partners ("Securitization JV").

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

9. Borrowings (Continued)

Both the NorthStar CMBS Financing Transaction and the Securitization JV are not VIEs and are considered voting interest entities due to shared power of the activities that most significantly impact the performance of the respective entities and therefore, the entities were not consolidated by either the Company or NorthStar Income I.

The transferred assets failed sale treatment under U.S. GAAP as the Company and NorthStar Income I maintain effective control of their respective contributed assets. The Company, therefore, continues to record its respective CRE debt investments transferred to the NorthStar CMBS Financing Transaction on its consolidated balance sheets. Each of the Company and NorthStar Income I reflect their respective CMBS bonds payable on their consolidated balance sheets.

Exchangeable Senior Notes

In June 2007, the Operating Partnership issued \$172.5 million of 7.25% exchangeable senior notes ("7.25% Notes") which were offered in accordance with Rule 144A under the Securities Act of 1933, as amended ("Rule 144A"), of which \$13.0 million remains outstanding as of December 31, 2012. The 7.25% Notes are senior unsecured obligations of the Operating Partnership. The 7.25% Notes have an initial exchange rate representing an exchange price of \$16.89 per share of the Company's common stock, subject to adjustment under certain circumstances, and may be exchangeable upon the occurrence of specified events, and at any time on or after March 15, 2027, and prior to the close of business on the second business day immediately preceding the maturity date, into cash or common stock of the Company, or a combination thereof, if any, at the Company's option. On June 15, 2012, \$7.5 million principal amount of the 7.25% Notes were redeemed by the Company at par.

In May 2008, NRFC NNN Holdings, LLC ("NNN Holdings"), a wholly-owned subsidiary of the Company, issued \$80.0 million of 11.50% exchangeable senior notes ("11.50% Notes") which were offered in accordance with Rule 144A, of which \$35.7 million remains outstanding as of December 31, 2012. The 11.50% Notes are senior unsecured obligations of NNN Holdings. The 11.50% Notes have an initial exchange rate representing an exchange price of \$12.00 per share of the Company's common stock, subject to adjustment under certain circumstances may be exchangeable upon the occurrence of specified events, and at any time on or after March 15, 2013, and prior to the close of business on the second business day immediately preceding the maturity date, into cash or common stock of the Company, or a combination thereof, if any, at the Company's option.

In March 2011, the Operating Partnership issued \$172.5 million of 7.50% exchangeable senior notes ("7.50% Notes") due in 2031 for net proceeds of \$163.0 million. The 7.50% Notes were offered in a private offering exempt from registration in accordance with Rule 144A. The 7.50% Notes are senior unsecured obligations of the Operating Partnership. The 7.50% Notes have an initial exchange rate representing an exchange price of \$6.44 per share of the Company's common stock, subject to adjustment under certain circumstances and may be exchangeable at any time prior to the close of business on the second business day immediately preceding the maturity date for cash or common stock of the Company, or a combination thereof, at the Company's option. The exchange price as of December 31, 2012 was \$6.17 per share.

In June 2012, the Operating Partnership issued \$75.0 million of 8.875% exchangeable senior notes ("8.875% Notes") which were offered in accordance with Rule 144A for net proceeds of \$72.0 million. In July 2012, the underwriters exercised their over-allotment option resulting in the issuance of an additional \$7.0 million of the 8.875% Notes for net proceeds of \$6.8 million. The 8.875% Notes are

NORTHSTAR REALTY FINANCE CORR AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

9. Borrowings (Continued)

senior unsecured obligations of the Operating Partnership. The 8.875% Notes have an initial exchange rate representing an exchange price of \$6.00 per share of the Company's common stock, subject to adjustment under certain circumstances, and may be exchangeable upon the occurrence of specified events, and at any time on or after June 15, 2019, and prior to the close of business on the second business day immediately preceding the maturity date, into cash or common stock of the Company, or a combination thereof, if any, at the Company's option.

The 11.50% Notes, 7.25% Notes, 7.50% Notes and 8.875% Notes are redeemable, at the Company's option, on and after June 15, 2013, June 15, 2014, March 15, 2016 and June 15, 2019, respectively. The Company may be required to repurchase each issuance of exchangeable senior notes at certain dates and upon the occurrence of certain designated events.

The following table presents the components of outstanding exchangeable senior notes as of December 31, 2012 and 2011 (dollars in thousands):

	December 31, 2012			December 31, 2011		
	Principal Amount	Unamortized Discount(1)	Carrying Value	Principal Amount	Unamortized Discount	Carrying Value
11.50% Notes	\$ 35,710	\$ (99)	\$ 35,611	\$ 35,710	\$ (321)	\$ 35,389
7.25% Notes	12,955	—	12,955	20,455	(59)	20,396
7.50% Notes	172,500	(9,904)	162,596	172,500	(12,432)	160,068
8.875% Notes	82,000	(2,131)	79,869	—	—	—
Total	<u>\$303,165</u>	<u>\$(12,134)</u>	<u>\$291,031</u>	<u>\$228,665</u>	<u>\$(12,812)</u>	<u>\$215,853</u>

(1) The remaining amortization period for the 11.50% Notes, 7.50% Notes and 8.875% Notes is 5 months, 3.3 years and 6.5 years, respectively.

As of December 31, 2012 and 2011, the carrying value of the equity components of the exchangeable senior notes is \$17.9 million and \$15.7 million, respectively, which is recorded as a component of additional paid-in capital. The following table presents the components of interest expense related to outstanding exchangeable senior notes for the years ended December 31, 2012, 2011 and 2010 (dollars in thousands):

Year Ended	Interest and Amortization Expense		
	Interest Expense	Amortization Expense(1)	Total Interest Expense
2012	\$22,204	\$5,025	\$27,229
2011	18,872	4,490	23,362
2010	11,928	1,892	13,820

(1) The effective interest rate of the 11.50% Notes, 7.25% Notes, 7.50% Notes and 8.875% Notes was 12.2%, 8.0%, 9.6% and 9.5% for the year ended December 31, 2012, respectively.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

9. Borrowings (Continued)

Mortgage Notes Payable

In January 2012, the Company acquired a 71-unit independent living facility located in Lancaster, Ohio and contemporaneously entered into a borrowing agreement for \$4.5 million. The borrowing bears interest at one-month LIBOR plus 5.0%, with a LIBOR floor of 1.0% and matures on March 30, 2016.

In December 2012, in connection with the MH Joint Venture, the Company entered into two non-recourse mortgage notes ("Senior Loan 1" and "Senior Loan 2") totaling \$236.9 million. The borrowings bear interest at a fixed rate of 4.387% and mature on January 1, 2023.

The Company previously owned a partially vacant net lease property located in Cincinnati, Ohio. In November 2010, the mortgage lender declared a payment default and, in December 2010, began proceedings to take title to the collateral. In 2010, the Company recorded a \$5.2 million impairment related to this property and in April 2011, the lender took title to the collateral. The Company paid the lender \$2.5 million mainly for settlement of certain tenant improvements and leasing commission obligations, which was included in realized gain (loss) and other in the consolidated statements of operations.

Loan Facilities

In November 2011, a wholly-owned subsidiary of the Company entered into a master repurchase and securities contract ("Loan Facility 1") of \$100.0 million to finance the origination of CRE first mortgage loans. In connection with Loan Facility 1, the Company, together with the Operating Partnership, entered into a guaranty agreement, under which the Company and the Operating Partnership guarantee certain of the obligations under Loan Facility 1. Additionally, in connection with Loan Facility 1, the Sub-REIT provided a pledge and security agreement over its interests in the borrowing subsidiary of the Company. Loan Facility 1 and related agreements contain representations, warranties, covenants, conditions precedent to funding, events of default and indemnities that are customary for agreements of these types. In addition, the Company has agreed to guarantee certain obligations under Loan Facility 1 if the Company or an affiliate of the Company engage in certain customary bad acts.

Loan Facility 1 and the CMBS Facility contain liquidity covenants that require maintenance of an aggregate of \$45 million of unrestricted cash to provide credit support for the borrowings. In addition, Loan Facility 1 and the CMBS Facility require the maintenance of a loan-to-collateral value ratio that may require the Company to provide additional collateral or make cash payments. As of December 31, 2012, the Company was not required to post additional collateral or make cash payments to maintain such ratios.

In July 2012, a wholly-owned subsidiary of the Company, entered into a Credit and Security Agreement (the "Loan Facility 2") of \$40.0 million on a non-recourse basis, subject to certain exceptions, to finance first mortgage loans and senior loan participations secured by commercial real estate. In connection with Loan Facility 2, the Operating Partnership agreed to guarantee interest payments and the obligations under Loan Facility 2 if either the Company or its affiliates engage in certain customary bad acts. In addition, the Operating Partnership pledged its interests in the Company's borrowing subsidiary as collateral. Loan Facility 2 and related agreements contain representations, warranties, covenants, conditions precedent to funding, events of default and

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

9. Borrowings (Continued)

indemnities that are customary for agreements of these types. More specifically, the Operating Partnership must maintain at least \$3.75 million and as much as \$7.5 million in unrestricted cash, or other eligible investments, at all times during the term of Loan Facility 2.

Currently, the Company holds \$64.7 million principal amount of loans financed with \$37.9 million on the loan facilities, resulting in an expected return on invested equity of approximately 15%. There is no assurance the Company will realize this expected return on invested equity over the term of these investments. The Company's actual return on invested equity could vary significantly from its expectations.

CMBS Facility

In October 2011, a subsidiary of the Company entered into a master repurchase and securities contract ("CMBS Facility") of \$100.0 million to finance the acquisition of AAA/Aaa rated CMBS investments. In connection with the CMBS Facility, the Company, together with the Operating Partnership and the Sub-REIT (collectively, the "CMBS Guarantors"), provided a guaranty agreement under which the CMBS Guarantors guarantee the obligations under the CMBS Facility. The CMBS Facility and related agreement contains representations, warranties, covenants, conditions precedent to funding, events of default and indemnities that are customary for agreements of this type.

As of December 31, 2012, the Company held \$34.9 million principal amount of CMBS with a weighted average current yield of 3.8%, financed with \$31.2 million at a weighted average financing cost over the expected life of 1.6%, resulting in an expected return on invested equity of approximately 20%. There is no assurance the Company will realize this expected return on invested equity over the term of these investments. The Company's actual return on invested equity could vary significantly from its expectations.

Summary of Credit Facilities

During the initial term, all of the credit facilities act as revolving credit facilities that can be paid down as assets payoff and re-drawn upon for new investments. As of December 31, 2012, the Company was in compliance with all of its financial covenants.

10. Related Party Arrangements

Advisory and Other Fees

The Company has an agreement with NorthStar Income I to manage its day-to-day affairs, including identifying, originating and acquiring investments on behalf of NorthStar Income I and earns fees for its services. For the years ended December 31, 2012, 2011 and 2010, the Company earned \$7.9 million, \$1.0 million and an immaterial amount of fees on this agreement, respectively. Additionally, the Company incurs direct and indirect costs on behalf of NorthStar Income I, NorthStar Healthcare Income, Inc. ("NorthStar HealthCare") and NorthStar Real Estate Income II, Inc., ("NorthStar Income II") which are expected to be reimbursed subsequently to the Company by these managed entities. In 2012, the Company received \$6.6 million of reimbursements from NorthStar Income I. As of December 31, 2012 and 2011, the Company had aggregate unreimbursed costs of \$11.6 million and \$5.8 million, respectively, from NorthStar Income I, NorthStar Healthcare and

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

10. Related Party Arrangements (Continued)

NorthStar Income II. These amounts are recorded as receivables, related parties on the consolidated balance sheets.

The Company has agreements with each of its N-Star CDOs and the CSE and CapLease CDOs to perform certain advisory services. The fee income related to all of the CDO financing transactions is eliminated as a result of the consolidation of the respective CDO financing transaction. For the years ended December 31, 2012, 2011 and 2010, the Company earned \$14.4 million, \$17.3 million and \$18.7 million in fee income, respectively, that was eliminated in consolidation.

Purchase of Non-traded REIT Common Stock

The Company has committed to purchase up to \$10 million of shares of NorthStar Income I's common stock during the period through July 19, 2013, in the event that NorthStar Income I's distributions to stockholders exceeds its modified funds from operations (as defined in accordance with the current practice guidelines issued by the Investment Program Association). In connection with this commitment, the Company purchased 254,778 shares for \$2.3 million for the year ended December 31, 2012 resulting in 507,980 aggregate shares acquired for \$4.6 million since inception. The Company has also committed to purchase up to \$10 million of shares of NorthStar Healthcare's common stock and will commit to purchase up to \$10 million shares of NorthStar Income II's common stock on similar terms to agreement with NorthStar Income I. As of December 31, 2012, the Company has not purchased shares of NorthStar Healthcare or NorthStar Income II common stock related to these commitments.

NorthStar CMBS Financing Transaction

The Company entered into an agreement with NorthStar Income I that provides that both the Company and NorthStar Income I receive the economic benefit and bear the economic risk associated with the investments each contributed into the NorthStar CMBS Financing Transaction. In both cases, the respective retained interest of the Company and NorthStar Income I is subordinate to interests of the senior bondholders of the NorthStar CMBS Financing Transaction and the senior bond holders have no recourse to the general credit of the Company or NorthStar Income I. In the event that the Company or NorthStar Income I suffer a complete loss of their retained interests in the NorthStar CMBS Financing Transaction, any additional losses would be borne by the remaining retained interests held by the Company or NorthStar Income I, as the case may be, prior to the senior bondholders.

Legacy Fund

The Company has two CRE debt investments with a subsidiary of Legacy Partners Realty Fund I, LLC (the "Legacy Fund"), as borrower. One loan of \$16.0 million matures in March 2013 and has two one-year extension options. The interest rate is one-month LIBOR plus 7.50%, of which one-month LIBOR plus 3.00% is current pay. The other loan of \$23.2 million matures in January 2015 and has an interest rate of one-month LIBOR plus 3.50%. For the years ended December 31, 2012, 2011 and 2010, the Company earned an aggregate of \$2.1 million, \$1.9 million and \$1.5 million of interest income, respectively. One of the Company's directors, Preston Butcher, is the chairman of the board of directors and chief executive officer and owns a significant interest in Legacy Partners Commercial, LLC, which indirectly owns an equity interest in, and owns the manager of, the Legacy Fund. In addition, the Company leases office space in Colorado with an affiliate of Legacy Fund under

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

10. Related Party Arrangements (Continued)

an operating lease with annual lease payments of approximately \$0.1 million through December 31, 2015. The Company has the option to renew the lease for an additional five years.

Hard Rock Hotel Loan

The Company owns an \$89.3 million principal amount of a mezzanine loan backed by the Hard Rock Hotel and Casino in Las Vegas, Nevada. Prior to a modification of the loan in March 2011, Morgans Hotel Group (“Morgans”) was a minority partner in the joint venture owning the hotel. David Hamamoto, the Company’s chairman and chief executive officer, was the executive chairman of the board of Morgans. Morgans no longer has any interest in the hotel and effective November 20, 2012, Mr. Hamamoto resigned from the board of directors and his position as executive chairman of the board.

PE Fund JV

In December 2012, the Company entered into a subscription agreement to which, among other things, one of the Company’s subsidiaries agreed to subscribe for Class A limited partnership interests in a newly formed limited partnership (or “PE Fund JV”). The PE Fund JV is expected to own interests in approximately 50 funds managed by top institutional-quality sponsors with an aggregate reported net asset value (or “NAV”) of approximately \$765 million as of June 30, 2012. In connection with the PE Fund JV, the Company assigned its rights to subscribe to 29.5% of the PE Fund JV to a subsidiary of NorthStar Income I.

The Company and NorthStar Income I agreed to contribute cash in the amount of \$390 million, subject to certain conditions, of which the anticipated funding of the Company and NorthStar Income I is \$275 million and \$115 million, respectively. The Company’s estimated future capital commitments to the fund interests the PE Fund JV is expected to own are approximately \$70 million. Refer to Note 19. “Subsequent Events” for further information regarding the initial closing (“Initial Closing”) of the PE Fund JV in February 2013. The Company guaranteed all of the funding obligations that may be due and owed under the PE Fund JV directly to the seller. The Company and NorthStar Income I each agreed to indemnify the other proportionately for any losses that may arise in connection with the funding obligations or related transaction documents in the case of a joint default by either the Company or NorthStar Income I. The Company and NorthStar Income I further agreed to indemnify each other for all of the losses that may arise as a result of a default that was solely the Company’s responsibility or the responsibility of NorthStar Income I, as the case may be.

The Company deposited an aggregate of \$40 million in connection with this transaction, which includes \$11.8 million on behalf of NorthStar Income I, in the proportion of the respective capital contributions. NorthStar Income I’s portion of this deposit is recorded as a receivable, related parties on the consolidated balance sheets. The deposit is generally non-refundable if the transactions are not consummated as a result of a default by either the Company or NorthStar Income I.

11. Equity-Based Compensation

Omnibus Stock Incentive Plan

In September 2004, the board of directors of the Company adopted the NorthStar Realty Finance Corp. 2004 Omnibus Stock Incentive Plan and such plan, as amended and restated, was further

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

11. Equity-Based Compensation (Continued)

adopted by the board of directors of the Company on April 18, 2012 and approved by the stockholders on May 24, 2012 (the “Stock Incentive Plan”). The Stock Incentive Plan provides for the issuance of stock-based incentive awards, including incentive stock options, non-qualified stock options, stock appreciation rights, shares of common stock of the Company, in the form of restricted shares and other equity-based awards such as limited partnership interests in the Operating Partnership (“OP Units”) which are structured as profits interests (“LTIP Units”) or any combination of the foregoing. The eligible participants in the Stock Incentive Plan include directors, officers, employees, consultants and advisors of the Company.

An aggregate of 8,843,158 shares of common stock of the Company are currently reserved under the Stock Incentive Plan, subject to equitable adjustment upon the occurrence of certain corporate events. 6,115,944 LTIP Units have been issued, of which 1,886,684 LTIP Units remain subject to vesting. LTIP Unit holders are entitled to dividends on the entire grant beginning on the date of grant.

The following table presents the status of all of the LTIP Unit grants as of December 31, 2012 and 2011 (units in thousands):

	December 31, 2012		December 31, 2011	
	LTIP Unit Grants(2)	Weighted Average Grant Price	LTIP Unit Grants	Weighted Average Grant Price
Beginning balance(1)	4,208	\$ 7.53	4,289	\$ 7.92
Granted	2,306	4.86	631	5.03
Converted to common stock	(277)	11.09	(628)	7.41
Forfeited	(9)	5.38	(84)	10.67
Ending Balance/Weighted Average . . .	6,228	\$ 7.36	4,208	\$ 7.53

- (1) Reflects the balance as of January 1, 2012 and 2011 for the periods ended December 31, 2012 and 2011, respectively.
- (2) Includes 698,142 LTIP Units issued in connection with the 2004 Long-Term Incentive Bonus Plan of which 585,359 LTIP Units have been converted.

The Company recognized equity-based compensation expense related to these awards of \$5.8 million, \$6.0 million and \$14.5 million for the years ended December 31, 2012, 2011 and 2010, respectively. As of December 31, 2012, the related equity-based compensation expense to be recognized over the remaining vesting period through April 2016 is \$7.3 million, provided there are no forfeitures.

Incentive Compensation Plan

In July 2009, the compensation committee of the board of directors (the “Committee”) of the Company approved the material terms of an Incentive Compensation Plan for the Company’s executive officers and other employees (the “Plan”). Under the Plan, a potential incentive compensation pool is expected to be established each calendar year. The size of the incentive pool will be calculated as the sum of: (a) 1.75% of the Company’s “adjusted equity capital;” and (b) 25% of the Company’s adjusted funds from operations, as adjusted, above a 9% return hurdle on adjusted equity capital. Payout from the incentive pool is subject to achievement of additional performance goals summarized below.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

11. Equity-Based Compensation (Continued)

The incentive pool is expected to be divided into the following three separate incentive compensation components: (a) an annual cash bonus, tied to annual performance of the Company and paid after year end at or around completion of the year-end audit (“Annual Bonus”); (b) a deferred cash bonus, determined based on the same year’s performance, but paid 50% following the close of each of the first and second years after such incentive pool is determined, subject to the participant’s continued employment through each payment date (“Deferred Cash Bonus”); and (c) a long-term incentive in the form of restricted stock units (“RSUs”) and/or LTIP Units. RSUs are subject to the Company achieving cumulative performance hurdles or target stock prices established by the Committee for a three- or four-year period, subject to the participant’s continued employment through the payment date. Upon the conclusion of the applicable performance period, each executive officer will receive a payout, if any, equal to the value of one share of common stock at the time of such payout, including the dividends paid with respect to a share of common stock following the first year of the applicable performance period, for each RSU actually earned (the “Long-Term Amount Value”). The Long-Term Amount Value, if any, will be paid in the form of shares of common stock or LTIP Units to the extent available under the Company’s equity compensation plans or, if all or a portion of such shares or LTIP Units are not available, in cash; provided that the amount of cash paid to any executive officer with respect to the Long-Term Amount shall not exceed certain maximum amounts set forth in the Plan (the “Long Term Amount Payout”).

The Committee evaluates the Plan on an annual basis and considers alternatives to the foregoing as the Committee deems appropriate and in the best interests of the Company. Performance goals for each component will be set by the Committee at the beginning of each subsequent calendar year for each new cycle. The goals will generally be divided into ranges of performance, each of which will correspond to a payout level equal to a percentage of a participant’s pool allocation for such component.

In connection with the 2009 Plan, the Company issued 3,147,454 RSUs to executive officers subject to the Company achieving cumulative performance hurdles or target stock prices for the three-year period ended December 31, 2011. The Company determined in 2011 that the performance hurdle established was reached which entitled the recipients to 100% of the RSUs granted. The Company did not have a sufficient amount of common stock or LTIP Units available, as a result 2,609,074 RSUs were settled in cash in February 2012. For the year ended December 31, 2011, the Company recognized cash compensation expense of \$13.9 million. 538,380 RSUs were not settled until December 2012, subject to continued employment of certain executive officers through such date. As a result, the Company recognized cash compensation expense of \$1.4 million for the year ended December 31, 2012.

In connection with the 2010 Plan, the Company issued 2,209,999 RSUs to executive officers, subject to the Company achieving cumulative performance hurdles or target stock prices for the three-year period ending December 31, 2012. The Company determined in the fourth quarter of 2011 that it believed it would meet the performance hurdle entitling the recipients to 100% of the RSUs granted, and accordingly recorded a cumulative catch up adjustment of \$3.6 million to compensation expense based on the stock price at the grant date. For the years ended December 31, 2012 and 2011, the Company recognized equity-based compensation expense of \$5.7 million and \$5.6 million, respectively. In achievement of the performance hurdles, the Company issued 2,209,999 LTIPs to the executive officers in February 2013.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

11. Equity-Based Compensation (Continued)

In connection with the 2011 Plan, the Company issued 1,525,797 RSUs to executive officers , subject to the Company achieving target stock prices for the four-year period ending December 31, 2014. The Company does not yet know whether it is probable that such measure will be achieved and that such RSUs will be earned. The fair value of the grant is being amortized into equity-based compensation expense over the performance period. For the year ended December 31, 2012, the Company recognized compensation expense of \$1.3 million. At the same time, the Company granted 1,525,797 LTIP Units to executive officers which vest to the recipient at a rate of four annual installments ending January 29, 2015 and 608,426 LTIP Units to certain non-executive employees, which vest quarterly over three years beginning April 2012. For the year ended December 31, 2012, the Company recorded compensation expense of \$30.9 million comprised of the Annual Bonus of \$20.8 million and the Deferred Cash Bonus of \$10.1 million.

In February 2013, in connection with the 2012 Plan, the Company issued 1,409,682 RSUs to executive officers. The RSUs are subject to the Company achieving target stock prices established by the Committee for the four-year period ending December 31, 2015. Upon the conclusion of the applicable performance period, each executive officer will receive the Long Term Amount Payout (if earned). At the same time, the Company granted 1,409,682 LTIP Units to executive officers which vest to the recipient at a rate of four annual installments ending January 29, 2016. In addition, the Company granted 581,607 of LTIP Units to certain non-executive employees which will vest quarterly over three years beginning April 2013.

12. Stockholders' Equity

Common Stock

In February 2012, the Company completed the sale of 17.25 million shares of its common stock at a public offering price of \$5.55 per share, which includes the full over-allotment option exercised by the underwriters of the offering. The net proceeds to the Company were \$90.3 million.

In May 2012, the Company completed the sale of 20.0 million shares of its common stock at a public offering price of \$5.70 per share. The net proceeds to the Company were \$108.8 million.

In August 2012, in connection with a new debt investment, the Company issued 1.25 million shares of its common stock in a private offering to the borrower at a price of \$6.00 per share, resulting in net proceeds to the Company of \$6.8 million.

In December 2012, the Company completed the sale of 28.75 million shares of its common stock at a public offering price of \$6.40 per share, which includes the full over-allotment option exercised by the underwriters of the offering. The net proceeds to the Company were \$177.0 million.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

12. Stockholders' Equity (Continued)

Preferred Stock

The following table presents classes of cumulative redeemable preferred stock issued and outstanding as of December 31, 2012 (dollars in thousands):

	<u>Number of Shares</u>	<u>Amount</u>
Series A 8.75%(1)	2,466,689	\$ 59,453
Series B 8.25%(1)	13,998,905	323,757
Series C 8.875%(1)(2)	5,000,000	120,808
Total	<u>21,465,594</u>	<u>\$504,018</u>

(1) 250 million shares have been authorized and all shares have a \$0.01 par value. The Series A and B shares have a \$25 per share liquidation preference.

(2) The Series C shares are currently not callable.

All shares were completed in a public offering and remain issued and outstanding as of December 31, 2012 and 2011, respectively.

In March 2012, the Company completed the sale of 1.6 million shares of its 8.25% Series B Cumulative Redeemable Preferred Stock ("Series B") at a public offering price of \$22.92 per share, excluding accrued dividends. The net proceeds were \$35.2 million.

In July 2012, the Company completed the sale of 3.2 million shares of its Series B, including the over-allotment option, at a public offering price of \$22.95 per share generating \$69.9 million in net proceeds excluding accrued dividends.

In June 2012, the Company and its Operating Partnership entered into an "at-the-market" preferred stock offering program (the "Preferred ATM Program") pursuant to which the Company may issue and sell over time and from time-to-time up to 500,000 shares of its 8.75% Series A Cumulative Redeemable Preferred Stock ("Series A") and up to 2,500,000 shares of its Series B. Through December 31, 2012, the Company completed the sale of 66,689 shares of its Series A and 1,578,905 shares of its Series B for aggregate net proceeds of \$36.6 million through the Preferred ATM Program.

In October 2012, the Company completed the sale of 5.0 million shares of its new 8.875% Series C Cumulative Redeemable Preferred Stock ("Series C") for net proceeds of \$120.6 million.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

12. Stockholders' Equity (Continued)

Warrants Outstanding

The following table presents outstanding warrants issued to purchase shares of the Company's common stock as of December 31, 2012:

<u>Issue Date</u>	<u>Expiration Date</u>	<u>Number</u>	<u>Exercise Price</u>
October 2009(1)	October 2019	500,000	\$ 7.50
October 2009(1)	October 2020	250,000	8.60
October 2009(1)	October 2021	250,000	10.75
June 2010(2)	June 2020	<u>2,000,000</u>	7.60
Total		<u>3,000,000</u>	

- (1) Issued in connection with an amendment to a secured term loan with Wachovia Bank, NA.
- (2) Issued in connection with the repayment and extinguishment of a secured term loan with Wachovia Bank, NA.

The exercise price of all outstanding warrants may be paid in cash or by cashless exercise and the exercise price and number of shares of common stock issuable are subject to anti-dilution requirements. All warrants are currently exercisable and have a one-to-one conversion to common stock.

Dividend Reinvestment Plan

In April 2007, as amended effective January 1, 2012, the Company implemented a Dividend Reinvestment Plan (the "DRP"), pursuant to which it registered with the SEC and reserved for issuance 14,279,846 shares of its common stock. Under the amended terms of the DRP, stockholders are able to automatically reinvest all or a portion of their dividends for additional shares of the Company's common stock. The Company expects to use the proceeds from the DRP for general corporate purposes. For the year ended December 31, 2012, the Company issued 36,372 common stock pursuant to the DRP for gross sales proceeds of \$0.2 million.

Prior to the amendment, a participant could purchase shares directly from the Company in cash in amounts of up to \$10,000 per month. The Company terminated the stock purchase component effective January 1, 2012. During the time between establishing the DRP and terminating the stock purchase component of the DRP, certain issuances of shares of the Company's common stock occurred more than three years after the related registration statement for those plans became effective. As a result, certain investors may have a rescission right. If a rescission right exists with respect to these issuances, it would apply to up to 127,500 of shares of the Company's common stock issued for an aggregate consideration of up to \$513,500.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

12. Stockholders' Equity (Continued)

Dividends

The following presents dividends declared (on a per share basis) for the years ended December 31, 2012, 2011 and 2010:

<u>Common Stock</u>		<u>Preferred Stock</u>		
<u>Declaration Date</u>	<u>Dividend</u>	<u>Declaration Date</u>	<u>Dividend</u>	
			<u>Series A</u>	<u>Series B</u>
2012				
February 15	\$0.135	January 30	\$0.54688	\$0.51563
May 2	\$0.150	May 2	\$0.54688	\$0.51563
August 2	\$0.160	August 2	\$0.54688	\$0.51563
November 1	\$0.170	November 1	\$0.54688	\$0.51563
2011				
January 19	\$0.100	February 14	\$0.54688	\$0.51563
May 4	\$0.100	May 25	\$0.54688	\$0.51563
August 3	\$0.100	August 19	\$0.54688	\$0.51563
November 2	\$0.125	November 15	\$0.54688	\$0.51563
2010				
January 19	\$0.100	February 12	\$0.54688	\$0.51563
April 20	\$0.100	May 14	\$0.54688	\$0.51563
July 20	\$0.100	August 14	\$0.54688	\$0.51563
October 19	\$0.100	November 15	\$0.54688	\$0.51563

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

12. Stockholders' Equity (Continued)

Earnings Per Share

Earnings per share for the years ended December 31, 2012, 2011 and 2010 is calculated as follows (dollars and shares in thousands, except per share data):

	Years Ended December 31,		
	2012	2011	2010
Numerator:			
Net income (loss) attributable to NorthStar Realty Finance Corp. common stockholders	\$(288,587)	\$(263,014)	\$(395,466)
Effect of dilutive securities:			
Income (loss) allocated to Operating Partnership non-controlling interest	(13,962)	(12,780)	(25,864)
Dilutive net income (loss) available to stockholders	<u><u>\$(302,549)</u></u>	<u><u>\$(275,794)</u></u>	<u><u>\$(421,330)</u></u>
Denominator:			
Weighted average number of shares of common stock	125,199	89,349	76,553
Effect of dilutive securities(1):			
Weighted average OP/LTIP units	6,025	4,278	6,290
Weighted average dilutive shares	<u><u>131,224</u></u>	<u><u>93,627</u></u>	<u><u>82,843</u></u>
Net income (loss) per share attributable to NorthStar Realty Finance Corp. common stockholders—Basic/Diluted	<u><u>\$ (2.31)</u></u>	<u><u>\$ (2.94)</u></u>	<u><u>\$ (5.17)(2)</u></u>

(1) Excludes the effect of RSUs, exchangeable senior notes and warrants outstanding and exercisable of 3,000,000 as of December 31, 2012, 2011 and 2010 that were not dilutive for the respective periods. These instruments could potentially impact diluted EPS in future periods, depending on changes in the Company's stock price and other factors.

(2) Depending on the timing and amount of LTIP Units converted, the weighting of the common stock may result in an anti-dilutive effect on earnings per share. This amount reflects the non-anti-dilutive earnings per share amount as it appears on the statement of operations.

The EPS calculation takes into account the conversion of LTIP Units into common stock which convert on a one-for-one basis into common stock and share equally in the Company's net income (loss).

13. Non-controlling Interests

Operating Partnership

Non-controlling interests includes the aggregate OP Units held by limited partners (the "Unit Holders"). Net income (loss) allocated to the non-controlling interest is based on the Unit Holders' ownership percentage of the Operating Partnership. The ownership percentage is determined by dividing the number of OP Units held by the Unit Holders by the total number of dilutive shares. The issuance of additional shares of beneficial interest (the "Common Shares" or "Shares") or OP Units

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

13. Non-controlling Interests (Continued)

changes the percentage ownership of both the Unit Holders and the Company. Since a unit is generally redeemable for cash or Shares at the option of the Company, it is deemed to be equivalent to a Share. Therefore, such transactions are treated as capital transactions and result in an allocation between stockholders' equity and non-controlling interests in the accompanying consolidated balance sheets to account for the change in the ownership of the underlying equity in the Operating Partnership. As of December 31, 2012 and 2011, non-controlling interests related to aggregate limited partnership units of 6,228,727 and 4,207,836 OP Units, respectively, or a 3.7% and 4.2% interest in the Operating Partnership, respectively. Net income (loss) allocated to the Operating Partnership non-controlling interest for the years ended December 31, 2012, 2011 and 2010 was a loss of \$14.0 million, \$12.8 million and \$25.9 million, respectively.

Contingently Redeemable Non-controlling Interest

In July 2011, the Company repaid the \$100.0 million preferred membership interest in NorthStar Realty Healthcare, LLC to Inland American Real Estate Trust, Inc. ("Inland American"), which had a 10.5% distribution rate. Net income (loss) allocated to Inland American's non-controlling interest for the years ended December 31, 2011 and 2010 was income of \$5.7 million and \$10.5 million, respectively.

Other

In the first quarter 2012, the Company repurchased non-controlling interests representing 16.7% of the equity notes of N-Star CDO I and 85.0% in certain bonds of N-Star CDO III. Other non-controlling interests include one asset in the CSE CDO (22.0%), one REO (22.6%) and the MH Joint Venture (15.0%). Net income (loss) allocated to the other non-controlling interests (including Inland American) for the years ended December 31, 2012, 2011 and 2010 was income of \$2.4 million, \$7.2 million and \$10.8 million, respectively.

The following table presents net income (loss) attributable to the Company's common stockholders for the years ended December 31, 2012, 2011 and 2010 (dollars in thousands):

	December 31,		
	2012	2011	2010
Income (loss) from continuing operations	\$(291,468)	\$(278,572)	\$(396,993)
Income (loss) from discontinued operations	893	(678)	(821)
Gain on sale from discontinued operations	1,988	16,236	2,348
Net income (loss) attributable to NorthStar Realty Finance Corp. common stockholders . .	<u>\$(288,587)</u>	<u>\$(263,014)</u>	<u>\$(395,466)</u>

14. Risk Management and Derivative Activities

Derivatives

The Company uses derivative instruments primarily to manage interest rate risk and such derivatives are not considered speculative. These derivative instruments are typically in the form of interest rate swap agreements and the primary objective is to minimize interest rate risks associated with investment and financing activities. The counterparties of these arrangements are major financial

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

14. Risk Management and Derivative Activities (Continued)

institutions with which the Company may also have other financial relationships. The Company is exposed to credit risk in the event of non-performance by these counterparties and it monitors their financial condition; however, the Company currently does not anticipate that any of the counterparties will fail to meet their obligations.

The following tables present derivative instruments that were not designated as hedges under U.S. GAAP as of December 31, 2012 and 2011 (dollars in thousands):

	Number	Notional Amount(1)	Fair Value Net Asset (Liability)	Range of Fixed LIBOR	Range of Maturity
As of December 31, 2012:					
Interest rate swaps	34	\$1,392,269	\$(170,840)(2)	4.55% - 5.63%	May 2013 - October 2019
Interest rate caps/floors	5	815,500	6,229	1.64% - 7.00%	January 2013 - October 2014
Total	<u>39</u>	<u>\$2,207,769</u>	<u>\$(164,611)</u>		
As of December 31, 2011:					
Interest rate swaps	38	\$1,836,972	\$(234,616)	4.55% - 5.63%	September 2012 - October 2019
Interest rate caps/floors	5	468,500	5,677	1.64% - 7.00%	May 2012 - October 2014
Total	<u>43</u>	<u>\$2,305,472</u>	<u>\$(228,939)</u>		

- (1) Excludes timing swaps with a notional amount of \$68.9 million and \$288.8 million as of December 31, 2012 and 2011, respectively.
- (2) All of the interest rate swaps were liabilities at period end and are only subject to the credit risks of the respective CDO transaction. As the interest rate swaps are senior to all the liabilities of the respective CDO and the fair value of each of the CDO's investments exceeded the fair value of the CDO's derivative liabilities, a credit valuation adjustment is not recorded.

In the first quarter 2012, the Company terminated a \$35.0 million notional amount of an interest rate swap. In the third quarter 2012, the Company terminated a \$148.6 million notional amount of an interest rate swap in a N-Star CDO and agreed to a discounted payoff, resulting in a realized gain of \$7.9 million related to the transaction.

In June 2012, the Company purchased an interest rate floor with a \$350.0 million notional amount. The remaining change in the notional amount from December 31, 2011 relates to contractual notional amortization and maturities. The Company had no derivative financial instruments that were designated as hedges in qualifying hedging relationships as of December 31, 2012 and 2011.

The following table presents the fair value of derivative instruments, as well as their classification on its consolidated balance sheets, as of December 31, 2012 and 2011 (dollars in thousands):

	Balance Sheet Location	December 31,	
		2012	2011
Interest rate caps/floors	Derivative assets	\$ 6,229	\$ 5,735
Interest rate swaps	Derivative liabilities	\$170,840	\$234,674

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

14. Risk Management and Derivative Activities (Continued)

The following table presents the effect of derivative instruments in its consolidated statements of operations for the years ended December 31, 2012, 2011 and 2010 (dollars in thousands):

<i>Statements of Operations Location</i>	Years Ended December 31,		
	2012	2011	2010
<i>Non-hedge derivatives</i>			
Amount of gain (loss) recognized in earnings:			
Adjustments to fair value—Swaps Unrealized gain (loss) on investment and other	\$ 44,743	\$ (38,203)	\$(34,046)
Net cash payment for interest rate swaps Unrealized gain (loss) on investment and other	\$(78,903)	\$(102,578)	\$(99,987)
Amount of swap gain (loss) reclassified from OCI into earnings Interest expense	\$ (7,412)	\$ (7,491)	\$ (6,635)
<i>Cash flow hedges</i>			
Amount of gain (loss) recognized in OCI (effective portion) N/A	\$ —	\$ —	\$ (3,448)
Amount of gain (loss) reclassified from OCI into earnings (effective portion) . . Interest Expense	\$ —	\$ —	\$ 30

The Company's counterparties held no cash margin as collateral against the Company's derivative contracts as of December 31, 2012 and 2011.

Credit Risk Concentrations

Concentrations of credit risk arise when a number of borrowers, tenants, operators or issuers related to the Company's investments are engaged in similar business activities or located in the same geographic location to be similarly affected by changes in economic conditions. The Company monitors its portfolio to identify potential concentrations of credit risks. The Company has no one borrower, tenant or operator that generates 10% or more of its total revenue. However, two operators in the Company's healthcare portfolio generate 12% and 21% of the Company's rental and escalation income for the year ended December 31, 2012, respectively, which represents 3% and 4% of total revenue, respectively. The Company believes the remainder of its net lease or healthcare portfolio is reasonably well diversified and does not contain any unusual concentrations of credit risks.

15. Commitments and Contingencies

Obligations Under Lease Agreements

The Company is the lessee of four offices located in New York, New York, Dallas, Texas, Englewood, Colorado and Bethesda, Maryland. In addition, the Company is lessee for eight ground leases treated as operating leases (seven are paid directly by the tenants/operators).

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

15. Commitments and Contingencies (Continued)

The following table presents minimum future rental payments under these contractual lease obligations as of December 31, 2012 (dollars in thousands):

<u>Years Ending December 31:</u>	
2013	\$ 6,404
2014	6,360
2015	6,169
2016	6,053
2017	5,362
Thereafter	<u>22,127</u>
Total minimum lease payments	<u>\$52,475</u>

The Company recognized \$2.4 million, \$2.6 million and \$2.9 million in rental expense for its offices for the years ended December 31, 2012, 2011 and 2010, respectively.

WaMu Matter

In 2009, one of the Company's net lease investments comprised of three office buildings totaling 257,000 square feet located in Chatsworth, California and 100% leased to Washington Mutual Bank ("WaMu") was foreclosed on by the lender. The lender subsequently filed a complaint against subsidiaries of the Company in the Superior Court of the State of California, County of Los Angeles. In March 2012, the Court of Appeal of the State of California, Second Appellate District, issued a unanimous decision in favor of the Company's subsidiary, overturning the judgment issued by the Superior Court of California for the County of Los Angeles. The ruling directed the Superior Court to enter summary judgment in the Company's favor and reverses the award against the Company. Furthermore, the Court of Appeal awarded the Company costs on appeal.

As a result of the ruling, in 2012 the Company reversed a \$20.0 million loss accrual and \$3.6 million of previously expensed surety bond costs and legal costs located in other income (loss) and a reversal of expense in general and administrative expense in the consolidated statements of operations, respectively. The Company received an aggregate of \$30.9 million cash comprised of a \$26.0 million reimbursement of collateral previously posted and \$4.9 million of premiums paid for the surety bond and reimbursement of legal costs.

Other

The Company is involved in various litigation matters arising in the ordinary course of its business. Although the Company is unable to predict with certainty the eventual outcome of any litigation, in the opinion of management, the legal proceedings are not expected to have a material adverse effect on the Company's financial position or results of operations.

Effective January 1, 2005, the Company adopted the NorthStar Realty Limited Partnership 401(k) Retirement Plan (the "401(k) Plan") for its employees. Eligible employees under the 401(k) Plan may begin participation on the first day of the month after they have completed 30 days of employment. The Company's matching contribution is calculated as 100% of the first 3% and 50% of the next 2%, of participant's eligible earnings contributed (utilizing earnings that are not in excess of the amount established by the Internal Revenue Service). The Company's aggregate matching contribution for the years ended December 31, 2012, 2011 and 2010 was \$0.8 million, \$0.6 million and \$0.5 million, respectively.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

16. Quarterly Financial Information (Unaudited)

The following presents selected quarterly information, which reflects prior period reclassifications related to discontinued operations, for the years ended December 31, 2012 and 2011 (dollars in thousands):

	Three Months Ended			
	December 31, 2012	September 30, 2012	June 30, 2012	March 31, 2012
Net interest income on debt and securities	\$ 130,698	\$ 70,254	\$ 67,462	\$ 67,082
Other revenues	48,828	43,275	41,402	35,682
Expenses	87,133	77,903	74,573	73,136
Income (loss) from operations	92,393	35,626	34,291	29,628
Income (loss) from continuing operations	(17,590)	(150,751)	(76,498)	(30,669)
Income (loss) from discontinued operations	24	111	92	113
Gain (loss) on sale from discontinued operations	1,765	29	285	—
Net income (loss)	(15,801)	(150,611)	(76,121)	(30,556)
Net income (loss) attributable to NorthStar Realty Finance Corp. common stockholders	(27,581)	(149,577)	(77,512)	(33,917)
Net income (loss) per common share attributable to NorthStar Realty Finance Corp. common stockholders (basic/diluted)(1)	\$ (0.20)	\$ (1.11)	\$ (0.62)	\$ (0.33)
Weighted average number of shares of common stock:				
Basic	139,218,177	134,272,289	124,802,710	102,247,118
Diluted	145,455,938	140,609,372	131,178,131	107,393,827

(1) The total for the year may differ from the sum of the quarters as a result of weighting.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

16. Quarterly Financial Information (Unaudited) (Continued)

	Three Months Ended			
	December 31, 2011	September 30, 2011	June 30, 2011	March 31, 2011
Net interest income on debt and securities . .	\$ 77,534	\$ 89,967	\$ 101,890	\$ 86,530
Other revenues	34,344	30,343	27,842	34,076
Expenses	78,535	78,156	81,744	93,489
Income (loss) from operations	33,343	42,154	47,988	27,117
Income (loss) from continuing operations . .	(80,938)	(24,277)	(47,335)	(106,457)
Income (loss) from discontinued operations .	(606)	527	(1,047)	409
Gain (loss) on sale from discontinued operations	(130)	2,881	9,416	5,031
Net income (loss)	(81,674)	(20,869)	(38,966)	(101,017)
Net income (loss) attributable to NorthStar Realty Finance Corp. common stockholders	(82,683)	(24,553)	(51,983)	(103,795)
Net income (loss) per common share attributable to NorthStar Realty Finance Corp. common stockholders (basic/diluted)(1)	\$ (0.85)	\$ (0.26)	\$ (0.60)	\$ (1.33)
Weighted average number of shares of common stock:				
Basic	96,006,344	95,957,333	86,966,645	78,196,016
Diluted	100,244,453	100,229,735	91,233,904	82,534,563

(1) The total for the year may differ from the sum of the quarters as a result of weighting.

17. Segment Reporting

The Company conducts its business through the following segments:

- The CRE debt business is focused on originating, structuring, acquiring and managing senior and subordinate debt investments secured primarily by commercial and multifamily properties and includes first mortgage loans, subordinate mortgage interests, mezzanine loans, credit tenant loans and other loans, including preferred equity interests. For assets financed in a CDO, the CRE debt segment is based on the CDO financing transactions that are primarily collateralized by CRE debt and may include other types of investments.
- The real estate business explores various types of investments in commercial real estate located throughout the United States that includes net lease, healthcare and other real estate investments such as the acquisition of manufactured housing communities and the indirect investment in real estate through the PE Fund JV which has committed to invest in real estate private equity funds. The net lease properties are primarily office, industrial and retail properties typically leased under net leases to corporate tenants. The healthcare properties focus on mid-acuity facilities (i.e., skilled nursing and assisted living), with the highest concentration in assisted living facilities and are typically leased under net leases to healthcare operators.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

17. Segment Reporting (Continued)

- The asset management business is focused on commercial real estate related activities such as sponsoring and advising on a fee basis, non-traded REITs (i.e., NorthStar Income I, NorthStar Healthcare and NorthStar Income II) and managing and advising on a fee basis the Company's CDO financing transactions. In connection with the Company's current public non-traded REITs, the Company manages the day-to-day affairs including identifying, originating, acquiring and managing investments on their behalf and earn advisory and other fees for these services, which vary based on the amount of assets under management, investment activity and investment performance. The Company currently manages NorthStar Income I and NorthStar Healthcare and will manage NorthStar Income II as soon as it begins raising equity capital.

Additionally, the Company earns collateral management fees from its consolidated CDO financing transactions which are eliminated as a result of the consolidation of the respective CDO.

- The new CRE securities business is focused on investing in opportunistic CRE securities such as the investment in a "B-Piece" and AAA/Aaa CMBS. Historically, the legacy CRE security investments included a wide range of CRE securities including CMBS, unsecured REIT debt and CDO notes backed primarily by CRE securities and CRE debt. The CRE securities are predominately financed in a CDO and the CRE securities segment is based on the CDO financing transactions that are primarily collateralized by CRE securities and may include other types of investments.

The Company primarily generates revenue from net interest income on the CRE debt and security portfolios, rental income from its real estate properties and fee income from the asset management activities. The Company's income is primarily derived through the difference between revenues and the cost at which the Company is able to finance its assets. The Company may also invest in assets that

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

17. Segment Reporting (Continued)

generate attractive returns without any leverage. The following tables present segment reporting for the years ended December 31, 2012, 2011 and 2010 (dollars in thousands):

Year ended December 31, 2012:	Real Estate Debt(1)	Real Estate	Asset Management	Real Estate Securities(1)	Corporate(2)	Eliminations(1)	Consolidated Total
Net interest income on debt and securities	\$ 175,933	\$ 6	\$ —	\$ 157,931	\$ 1,626	\$ —	\$ 335,496
Other revenues	31,624	86,695	64,817	10	392	(14,351)	169,187
Expenses	84,611	79,887(3)	47,092	3,619	111,887	(14,351)	312,745
Income (loss) from operations	122,946	6,814	17,725	154,322	(109,869)	—	191,938
Equity in earnings (losses) of unconsolidated ventures	(984)	732	340	—	—	—	88
Other income (loss)	258	20,000	—	—	—	—	20,258
Unrealized gain (loss) on investments and other	(258,224)	—	—	(249,780)	(40,273)	—	(548,277)
Realized gain (loss) on investments and other	13,986	—	—	46,468	31	—	60,485
Income (loss) from continuing operations	(122,018)	27,546	18,065	(48,990)	(150,111)	—	(275,508)
Income (loss) from discontinued operations	340	—	—	—	—	—	340
Gain on sale from discontinued operations	2,079	—	—	—	—	—	2,079
Net income (loss)	\$ (119,599)	\$ 27,546	\$18,065	\$ (48,990)	\$(150,111)	\$ —	\$ (273,089)
Investments and advances to unconsolidated ventures	\$ 82,214	\$ 18,920	\$ 6,149	\$ —	\$ 3,742	\$ —	\$ 111,025
Total Assets as of December 31, 2012	\$2,681,524	\$1,181,935	\$20,350	\$1,237,428	\$ 392,541	\$ —	\$5,513,778

- (1) Includes \$14.4 million of management fees related to the Company's CDO financing transactions that are eliminated in consolidation. These amounts are recorded as an expense in the real estate debt and real estate securities segments and recorded as revenue in the asset management segment.
- (2) Includes corporate level interest income, interest expense and unallocated general and administrative expenses.
- (3) Includes depreciation and amortization of \$28.2 million.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

17. Segment Reporting (Continued)

Year ended December 31, 2011:	Real Estate Debt(1)	Real Estate	Asset Management	Real Estate Securities(1)	Corporate(2)	Eliminations(1)	Consolidated Total
Net interest income on debt and securities	\$ 180,154	\$ 130	\$ —	\$ 175,271	\$ 366	\$ —	\$ 355,921
Other revenues	17,101	93,981	30,363	105	2,368	(17,313)	126,605
Expenses	107,883	103,738(3)	19,396	13,385	104,835	(17,313)	331,924
Income (loss) from operations	89,372	(9,627)	10,967	161,991	(102,101)	—	150,602
Equity in earnings (losses) of unconsolidated ventures	(3,360)	670	(48)	—	—	—	(2,738)
Other income (loss)	18,703	(19,541)	—	5,000	—	—	4,162
Unrealized gain (loss) on investments and other	(112,811)	—	—	(403,847)	26,754	—	(489,904)
Realized gain (loss) on investments and other	71,867	(2,238)	—	11,684	(2,531)	—	78,782
Gain from acquisitions	89	—	—	—	—	—	89
Income (loss) from continuing operations	63,860	(30,736)	10,919	(225,172)	(77,878)	—	(259,007)
Income (loss) from discontinued operations	(252)	(465)	—	—	—	—	(717)
Gain on sale from discontinued operations	2,801	14,397	—	—	—	—	17,198
Net income (loss)	\$ 66,409	\$ (16,804)	\$10,919	\$ (225,172)	\$ (77,878)	\$ —	\$ (242,526)
Investments and advances to unconsolidated ventures	\$ 68,174	\$ 20,044	\$ 4,183	\$ —	\$ 3,742	\$ —	\$ 96,143
Total Assets as of December 31, 2011	\$2,449,323	\$862,411	\$ 6,658	\$1,520,650	\$ 167,395	\$ —	\$5,006,437

- (4) Includes \$17.3 million of management fees related to the Company's CDO financing transactions that are eliminated in consolidation. These amounts are recorded as an expense in the real estate debt and real estate securities segments and recorded as revenue in the asset management segment.
- (5) Includes corporate level interest income, interest expense and unallocated general and administrative expenses.
- (6) Includes depreciation and amortization of \$29.5 million.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

17. Segment Reporting (Continued)

Year ended December 31, 2010:	Real Estate Debt(1)	Real Estate	Asset Management	Real Estate Securities(1)	Corporate(2)	Eliminations(1)	Consolidated Total
Net interest income on debt and securities	\$ 126,434	\$ 267	\$ —	\$ 146,966	\$ 60	\$ —	\$ 273,727
Other revenues	(915)	115,453	21,147	4,201	1,431	(18,657)	122,660
Expenses	181,642	137,549(3)	7,868	19,349	84,902	(18,657)	412,653
Income (loss) from operations	(56,123)	(21,829)	13,279	131,818	(83,411)	—	(16,266)
Equity in earnings (losses) of unconsolidated ventures	(4,561)	2,534	(3,911)	8,488	—	—	2,550
Unrealized gain (loss) on investments and other	(268,511)	(40)	—	(230,709)	(39,312)	—	(538,572)
Realized gain (loss) on investments and other	72,316	(494)	—	73,583	317	—	145,722
Gain from acquisitions	15,363	—	—	—	—	—	15,363
Income (loss) from continuing operations	(241,516)	(19,829)	9,368	(16,820)	(122,406)	—	(391,203)
Income (loss) from discontinued operations	(2,065)	1,180	—	—	—	—	(885)
Gain on sale from discontinued operations	—	2,528	—	—	—	—	2,528
Net income (loss)	\$ (243,581)	\$ (16,121)	\$ 9,368	\$ (16,820)	\$(122,406)	\$ —	\$ (389,560)
Investments and advances to unconsolidated ventures	\$ 73,283	\$ 21,139	\$ 2,478	\$ —	\$ 3,742	\$ —	\$ 100,642
Total Assets as of December 31, 2010	\$2,216,425	\$1,061,983	\$ 4,117	\$1,740,712	\$ 128,754	\$ —	\$5,151,991

- (1) Includes \$18.7 million of management fees related to the Company's CDO financing transactions that are eliminated in consolidation. These amounts are recorded as an expense in the real estate debt and real estate securities segments and recorded as revenue in the asset management segment.
- (2) Includes corporate level interest income, interest expense and unallocated general and administrative expenses.
- (3) Includes depreciation and amortization of \$29.7 million.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

18. Supplemental Disclosures for Consolidated Statements of Cash Flows

Non-cash Investing and Financing Activities

The following table presents non-cash investing and financing activities for the years ended December 31, 2012, 2011 and 2010 is as follows (dollars in thousands):

	Years ended December 31,		
	2012	2011	2010
Real estate acquisition(1)	\$62,236	\$318,386	\$ 76,389
Reduction of operating real estate via taking title	—	50,029	—
Reclassification of operating real estate to asset held for sale	1,046	—	—
Reclassification of operating real estate to deferred costs and intangible assets	7,536	—	—
Assumption of mortgage notes payable(1)	—	248,252	—
Assignment of mortgage note payable	—	73,577	—
Reduction of mortgage notes payable due to foreclosure	—	47,372	—
Escrow deposit payable related to CRE debt investments	37,176	7,747	21,250
Elimination of mortgage notes payable upon acquisition of CRE debt investment	—	36,252	—
Reduction of CRE debt investments(1)	62,236	123,682	—
Assignment of CRE debt investments	26,100	—	—
Discount on debt investment	2,516	—	—
40% participation interest in the principal proceeds on CRE debt investment granted to the lender in connection with the repayment and extinguishment of respective term loan	—	—	35,287
Consolidate assets of CDOs	—	212,205	1,623,961
Consolidate liabilities of CDOs	—	201,409	1,263,362
Elimination of CDO bonds payable	—	—	32,286
Elimination of available for sale securities	—	11,205	1,342
Increase of restricted cash(1)	—	12,275	—
Timeshare seller financing	—	2,307	—
Due from related party	11,795	—	—
Servicer advances	—	4,080	—
Reclass from equity to liabilities for prior year accrued equity compensation	—	2,136	—
Activity in non-controlling interest	2,358	144	26,235
Equity components of exchangeable senior notes	2,179	14,318	—
Return of swap collateral	22,037	—	—
Increase of restricted cash in connection with swap collateral	—	22,389	—
Redemption of OP Units for common stock	—	8,481	—

(1) Non-cash activity occurred in connection with taking title to collateral.

Cash Paid for Interest

For the years ended December 31, 2012, 2011, and 2010, cash paid for interest on outstanding borrowings was \$126.2 million, \$124.7 million and \$132.3 million, respectively. The difference between

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

18. Supplemental Disclosures for Consolidated Statements of Cash Flows (Continued)

interest expense on the consolidated statements of operations and cash paid for interest is primarily due to reclassification of losses related to derivative instruments from OCI into earnings and non-cash interest expense recorded on amortization of deferred financing costs related to borrowings.

19. Subsequent Events

Dividends

On February 13, 2013, the Company declared a dividend of \$0.18 per share of common stock. The common stock dividend will be paid on March 1, 2013 to stockholders of record as of the close of business on February 25, 2013. On February 1, 2013, the Company declared a dividend of \$0.54688 per share of Series A Preferred Stock, \$0.51563 per share of Series B Preferred Stock and \$0.76424 per share of Series C Preferred Stock. The Series A, Series B and Series C preferred stock dividends were paid on February 15, 2013, to stockholders of record as of the close of business on February 11, 2013.

Completion of Initial Closing of PE Fund JV

On February 15, 2013, the Company completed the Initial Closing of its PE Fund JV. Pursuant to the terms of the agreement, the full purchase price for the transaction was funded at the Initial Closing, exclusive of future capital commitments underlying the fund interests in the PE Fund JV. Consequently, the Company funded \$289 million (including the \$40 million deposit) and NorthStar Income I, the Company's sponsored non-traded REIT (together with the Company, the "NorthStar Entities"), funded \$121 million. In connection with the Initial Closing, the current owner of the fund interests (the "Class B Partner") contributed its interests in 18 of the approximate 50 funds subject to the transaction in exchange for all of the Class B partnership interests in the PE Fund JV. The funds that were contributed at the Initial Closing had an aggregate reported NAV of \$304 million at June 30, 2012 and the total NAV of all funds expected to be contributed in the transaction had an aggregate reported NAV of \$804 million at June 30, 2012. The amounts funded and total NAV associated with the Initial Closing of the PE Fund JV differ from those previously reported due to additional fund interests anticipated to be acquired.

Shortly following the Initial Closing, the NorthStar Entities and the Class B Partner will "true up": (i) any distributions received by the Class B Partner; and (ii) any contributions made by the Class B Partner, from the contributed funds since June 30, 2012, with the NorthStar Entities receiving any such distributions, and the NorthStar Entities reimbursing the Class B Partner for any such contributions, in each case in accordance with the terms of the PE Fund JV. One of the Company's subsidiaries is the general partner of the partnerships which hold the interests that were contributed at the Initial Closing. The Company anticipates closing the majority of the remaining funds in the first quarter 2013. In connection with additional closings, either one of the Company's subsidiaries or an affiliate of the Class B Partner may be the general partner of the partnerships that will hold the additional funds. The closing of each of the remaining funds is subject to customary closing conditions, including third party consents.

Manufactured Housing Investment Opportunity

On February 15, 2013, the Company, through a subsidiary, entered into an agreement to acquire a manufactured housing portfolio, comprised of 71 manufactured housing communities totaling approximately 17,000 pad rental sites located throughout five states (primarily in Florida and Salt Lake

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

19. Subsequent Events (Continued)

City, Utah), for an aggregate purchase price of \$825 million, subject to customary adjustments. The Company will deposit \$30 million into escrow in connection with this transaction. The Company has until April 5, 2013 to conduct due diligence on the portfolio. During the due diligence period the Company may terminate the agreement in its sole and absolute discretion for any reason, including if the Company is unable to obtain a commitment for attractive financing and in such event it will be entitled to the return of its \$30 million deposit. If the Company does not terminate the transaction during the due diligence period, the closing of the transaction will be subject to various closing conditions and it may not close on the terms anticipated, if at all.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
SCHEDULE II—VALUATION AND QUALIFYING ACCOUNTS AND RESERVES
(Dollars in Thousands)

	<u>Beginning Balance</u>	<u>Charged to Costs and Expenses</u>	<u>Other Charges</u>	<u>Deductions</u>	<u>Ending Balance</u>
For the Year Ended December 31, 2012					
Loan loss reserves	\$187,784	\$ 23,037	\$—	\$(54,122)	\$156,699
Allowance for doubtful accounts	1,179	833	—	(486)	1,526
	<u>\$188,963</u>	<u>\$ 23,870</u>	<u>\$—</u>	<u>\$(54,608)</u>	<u>\$158,225</u>
For the Year Ended December 31, 2011					
Loan loss reserves	\$197,200	\$ 52,980	—	\$(62,396)	\$187,784
Allowance for doubtful accounts	2,642	445	—	(1,908)	1,179
	<u>\$199,842</u>	<u>\$ 53,425</u>	<u>\$—</u>	<u>\$(64,304)</u>	<u>\$188,963</u>
For the Year Ended December 31, 2010					
Loan loss reserves	\$ 77,400	\$168,446	\$—	\$(48,646)	\$197,200
Allowance for doubtful accounts	1,349	1,451	—	(158)	2,642
	<u>\$ 78,749</u>	<u>\$169,897</u>	<u>\$—</u>	<u>\$(48,804)</u>	<u>\$199,842</u>

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
SCHEDULE III—REAL ESTATE AND ACCUMULATED DEPRECIATION

As of December 31, 2012

(Dollars in Thousands)

Column A Location City, State	Column B Encumbrances	Column C Initial Cost		Column D Cost Capitalized Subsequent To Acquisition	Column E Gross Amount Carried at Close of Period			Column F		Column G Date Acquired	Column H Life on Which Depreciation is Computed
		Land	Buildings & Improvements		Land	Buildings & Improvements	Total	Accumulated Depreciation	Total		
<i>Net Lease</i>											
Auburn Hills, MI	\$ 12,148	\$ 2,980	\$ 8,607	\$ —	\$ 2,980	\$ 8,607	\$ 11,587	\$ 3,057	\$ 8,530	Sep-05	40 years
Aurora, CO	31,713	2,650	35,786	23	2,650	35,809	38,459	6,243	32,216	Jul-06	40 years
Camp Hill, PA	24,613	5,900	19,510	—	5,900	19,510	25,410	6,194	19,216	Sep-05	40 years
Columbus, OH	22,643	4,375	29,184	—	4,375	29,184	33,559	4,508	29,051	Nov-07	40 years
Fort Mill, SC	29,527	3,300	31,554	—	3,300	31,554	34,854	5,200	29,654	Mar-07	40 years
Milpitas, CA	20,616	16,800	8,847	—	16,800	8,847	25,647	2,095	23,552	Feb-07	40 years
Indianapolis, IN	27,022	1,670	32,306	—	1,670	32,306	33,976	6,402	27,574	Mar-06	40 years
Rancho Cordova, CA	7,814	3,060	9,360	—	3,060	9,360	12,420	1,967	10,453	Sep-05	40 years
Rockaway, NJ	16,374	6,118	15,664	295	6,118	15,959	22,077	3,297	18,780	Mar-06	40 years
Salt Lake City, UT	14,133	672	19,739	323	672	20,062	20,734	5,184	15,550	Aug-05	40 years
Subtotal Office	206,603	47,525	210,557	641	47,525	211,198	258,723	44,147	214,576		
Bloomington, IL	5,427	—	5,810	—	—	5,810	5,810	1,108	4,702	Sep-06	40 years
Concord, NH	3,123	2,145	9,216	—	2,145	9,216	11,361	1,788	9,573	Sep-06	40 years
Fort Wayne, IN	6,353	—	3,642	—	—	3,642	3,642	747	2,895	Sep-06	40 years
Keene, NH	7,928	3,033	5,919	—	3,033	5,919	8,952	1,116	7,836	Sep-06	40 years
Melville, NY	4,210	—	3,187	—	—	3,187	3,187	682	2,505	Sep-06	40 years
Millbury, MA	4,475	—	5,994	—	—	5,994	5,994	1,020	4,974	Sep-06	40 years
North Attleboro, MA	4,457	—	5,445	—	—	5,445	5,445	1,035	4,410	Sep-06	40 years
South Portland, ME	4,051	—	6,687	—	—	6,687	6,687	1,831	4,856	Sep-06	24.4 years
Wichita, KS	5,799	1,325	5,584	—	1,325	5,584	6,909	1,023	5,886	Sep-06	40 years
Subtotal Retail	45,823	6,503	51,484	—	6,503	51,484	57,987	10,350	47,637		
Reading, PA	18,073	3,225	21,792	779	3,225	22,571	25,796	3,190	22,606	Jun-07	40 years
Subtotal Industrial	18,073	3,225	21,792	779	3,225	22,571	25,796	3,190	22,606		
Total Net Lease	270,499	57,253	283,833	1,420	57,253	285,253	342,506	57,687	284,819		

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
SCHEDULE III—REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

As of December 31, 2012

(Dollars in Thousands)

Column A Location City, State	Column B Encumbrances	Column C Initial Cost		Column D Cost Capitalized Subsequent To Acquisition	Column E Gross Amount Carried at Close of Period			Column F		Column G	Column H
		Land	Buildings & Improvements	Land, Buildings & Improvements	Land	Buildings & Improvements	Total	Accumulated Depreciation	Total	Date Acquired	Life on Which Depreciation is Computed
<i>Healthcare Net Lease</i>											
Black Mountain, NC	\$ 5,161	\$ 468	\$ 5,786	\$ 118	\$ 468	\$ 5,904	\$ 6,372	\$ 934	\$ 5,438	Jul-06	40 years
Blountstown, FL	3,773	378	5,069	548	378	5,617	5,995	818	5,177	Jul-06	40 years
Bremerton, WA	7,090	964	8,171	360	964	8,531	9,495	1,319	8,176	Dec-06	40 years
Carrollton, GA	2,880	816	4,220	770	816	4,990	5,806	735	5,071	Jan-07	40 years
Castleton, IN	—	677	8,077	—	677	8,077	8,754	1,119	7,635	Jun-07	40 years
Charleston, IL	5,706	485	6,211	743	485	6,954	7,439	956	6,483	Jan-07	40 years
Chesterfield, IN	—	815	4,204	—	815	4,204	5,019	582	4,437	Jun-07	40 years
Cincinnati, OH	11,125	2,052	15,776	771	2,052	16,547	18,599	2,674	15,925	Jan-07	40 years
Clemmons, NC	2,101	337	4,541	33	337	4,574	4,911	589	4,322	Apr-07	40 years
Clinton, OK	1,302	225	3,513	483	225	3,996	4,221	730	3,491	Jan-07	40 years
Columbia City, IN	—	1,034	6,390	—	1,034	6,390	7,424	885	6,539	Jun-07	40 years
Daly City, CA	10,958	—	—	12,322	—	12,322	12,322	4,652	7,670	Aug-07	40 years
Daly City, CA	4,674	3,297	1,872	—	3,297	1,872	5,169	239	4,930	Aug-07	40 years
Dunkirk, IN	—	310	2,299	—	310	2,299	2,609	318	2,291	Jun-07	40 years
East Arlington, TX	3,259	3,619	901	43	3,619	944	4,563	123	4,440	May-07	40 years
Effingham, IL	534	211	1,145	12	211	1,157	1,368	175	1,193	Jan-07	40 years
Effingham, IL	4,490	340	4,994	321	340	5,315	5,655	764	4,891	Jan-07	40 years
Elk City, OK	4,237	143	6,721	403	143	7,124	7,267	1,187	6,080	Jan-07	40 years
Fairfield, IL	6,249	153	7,898	73	153	7,971	8,124	1,188	6,936	Jan-07	40 years
Fort Wayne, IN	—	1,478	4,409	—	1,478	4,409	5,887	611	5,276	Jun-07	40 years
Fullerton, CA	761	1,357	872	162	1,357	1,034	2,391	146	2,245	Jan-07	40 years
Fullerton, CA	7,394	4,065	8,564	259	4,065	8,823	12,888	1,356	11,532	Jan-07	40 years

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
SCHEDULE III—REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)
As of December 31, 2012
(Dollars in Thousands)

Column A Location City, State	Column B Encumbrances	Column C Initial Cost		Column D Cost Capitalized Subsequent To Acquisition	Column E Gross Amount Carried at Close of Period			Column F		Column G	Column H
		Land	Buildings & Improvements	Land, Buildings & Improvements	Land	Buildings & Improvements	Total	Accumulated Depreciation	Total	Date Acquired	Life on Which Depreciation is Computed
Garden Grove, CA	\$ 10,901	\$ 6,975	\$ 5,927	\$ 274	\$ 6,975	\$ 6,201	\$ 13,176	\$ 960	\$ 12,216	Jan-07	40 years
Grove City, OH	4,357	613	6,882	251	613	7,133	7,746	1,036	6,710	Jun-07	40 years
Harrisburg, IL	3,592	191	5,059	10	191	5,069	5,260	755	4,505	Jun-07	40 years
Hartford City, IN	—	199	1,782	—	199	1,782	1,981	247	1,734	Jun-07	40 years
Hillsboro, OR	31,650	3,954	39,233	—	3,954	39,233	43,187	5,926	37,261	Dec-06	40 years
Hobart, IN	—	1,835	5,019	—	1,835	5,019	6,854	695	6,159	Jun-07	40 years
Huntington, IN	—	120	—	—	120	—	120	—	120	Jun-07	NA
Huntington, IN	—	526	5,037	—	526	5,037	5,563	698	4,865	Jun-07	40 years
Indianapolis, IN	—	210	2,511	—	210	2,511	2,721	348	2,373	Jun-07	40 years
Kingfisher, OK	3,869	128	5,497	295	128	5,792	5,920	949	4,971	Jan-07	40 years
La Vista, NE	4,165	562	4,966	415	562	5,381	5,943	796	5,147	Jan-07	40 years
LaGrange, IN	—	446	5,494	—	446	5,494	5,940	761	5,179	Jun-07	40 years
LaGrange, IN	—	47	584	—	47	584	631	81	550	Jun-07	40 years
Lancaster, OH	6,639	294	6,094	329	294	6,423	6,717	977	5,740	Jun-07	40 years
Lancaster, OH	4,453	720	5,780	480	720	6,260	6,980	179	6,801	Jan-12	40 years
Mansfield, OH	—	42	747	—	42	747	789	93	696	Jan-08	40 years
Mansfield, OH	—	58	1,027	—	58	1,027	1,085	128	957	Jan-08	40 years
Mansfield, OH	—	73	249	—	73	249	322	31	291	Jan-08	40 years
Marysville, OH	4,979	2,218	5,015	368	2,218	5,383	7,601	821	6,780	Jun-07	40 years
Mattoon, IL	6,756	210	6,871	292	210	7,163	7,373	1,135	6,238	Jan-07	40 years
Mattoon, IL	5,526	227	7,534	302	227	7,836	8,063	1,037	7,026	Jan-07	40 years
Memphis, TN	14,246	4,770	14,305	586	4,770	14,891	19,661	2,337	17,324	Jan-07	40 years
Middletown, IN	—	52	—	—	52	—	52	—	52	Jun-07	NA

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
SCHEDULE III—REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

As of December 31, 2012

(Dollars in Thousands)

Column A Location City, State	Column B Encumbrances	Column C Initial Cost		Column D Cost Capitalized Subsequent To Acquisition	Column E Gross Amount Carried at Close of Period			Column F		Column G Date Acquired	Column H Life on Which Depreciation is Computed
		Land	Buildings & Improvements		Land	Buildings & Improvements	Total	Accumulated Depreciation	Total		
Middletown, IN	\$ —	\$ 132	\$ 4,750	\$ —	\$ 132	\$ 4,750	\$ 4,882	\$ 658	\$ 4,224	Jun-07	40 years
Mooreville, IN	—	631	4,187	—	631	4,187	4,818	580	4,238	Jun-07	40 years
Morris, IL	2,106	568	9,103	789	568	9,892	10,460	1,644	8,816	May-06	40 years
Mt. Sterling, KY	10,919	599	12,561	25	599	12,586	13,185	1,749	11,436	Feb-07	40 years
Oklahoma City, OK	4,311	757	5,184	355	757	5,539	6,296	932	5,364	Jan-07	40 years
Olney, IL	2,390	57	2,897	32	57	2,929	2,986	441	2,545	Jan-07	40 years
Olney, IL	4,126	109	5,419	74	109	5,493	5,602	829	4,773	Jan-07	40 years
Paris, IL	6,656	187	6,797	27	187	6,824	7,011	1,020	5,991	Jan-07	40 years
Peru, IN	—	502	7,135	—	502	7,135	7,637	988	6,649	Jun-07	40 years
Peshtigo, WI	—	244	1,359	(966)	244	393	637	168	469	Jan-08	40 years
Plymouth, IN	—	128	5,538	—	128	5,538	5,666	767	4,899	Jun-07	40 years
Portage, IN	—	1,438	7,988	—	1,438	7,988	9,426	1,106	8,320	Jun-07	40 years
Rantoul, IL	5,487	151	5,377	348	151	5,725	5,876	815	5,061	Jan-07	40 years
Robinson, IL	3,895	219	4,746	92	219	4,838	5,057	742	4,315	Jan-07	40 years
Rockford, IL	4,822	1,101	4,814	43	1,101	4,857	5,958	730	5,228	Jan-07	40 years
Rockport, IN	—	366	—	—	366	—	366	—	366	Jun-07	NA
Rockport, IN	—	253	2,092	—	253	2,092	2,345	290	2,055	Jun-07	40 years
Rushville, IN	—	310	5,858	—	310	5,858	6,168	811	5,357	Jun-07	40 years
Rushville, IN	—	62	1,177	—	62	1,177	1,239	163	1,076	Jun-07	40 years
Santa Ana, CA	7,686	2,281	7,046	237	2,281	7,283	9,564	1,129	8,435	Jan-07	40 years
Stephenville, TX	6,003	507	6,459	403	507	6,862	7,369	1,021	6,348	Jan-07	40 years

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
SCHEDULE III—REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)
As of December 31, 2012
(Dollars in Thousands)

Column A Location City, State	Column B Encumbrances	Column C Initial Cost		Column D Cost Capitalized Subsequent To Acquisition	Column E Gross Amount Carried at Close of Period			Column F		Column G Date Acquired	Column H Life on Which Depreciation is Computed
		Land	Buildings & Improvements		Land	Buildings & Improvements	Total	Accumulated Depreciation	Total		
Sterling, IL	\$ 2,287	\$ 129	\$ 6,229	\$ 623	\$ 129	\$ 6,852	\$ 6,981	\$ 1,219	\$ 5,762	May-06	40 years
Sullivan, IN	—	1,794	4,469	—	1,794	4,469	6,263	618	5,645	Jun-07	40 years
Sullivan, IN	—	102	441	—	102	441	543	61	482	Jun-07	40 years
Sullivan, IN	—	494	—	—	494	—	494	—	494	Jun-07	NA
Sycamore, IL	8,284	816	9,897	72	816	9,969	10,785	1,497	9,288	Jan-07	40 years
Syracuse, IN	—	125	4,564	—	125	4,564	4,689	632	4,057	Jun-07	40 years
Tipton, IN	—	1,102	10,836	(27)	1,102	10,809	11,911	1,320	10,591	Jun-07	40 years
Tuscola, IL	4,077	237	4,616	123	237	4,739	4,976	759	4,217	Jan-07	40 years
Vandalia, IL	7,153	82	7,969	49	82	8,018	8,100	1,191	6,909	Jan-07	40 years
Wabash, IN	—	1,060	870	—	1,060	870	1,930	120	1,810	Jun-07	40 years
Wabash, IN	—	1,451	4,154	—	1,451	4,154	5,605	575	5,030	Jun-07	40 years
Wakarusa, IN	—	289	13,420	—	289	13,420	13,709	1,860	11,849	Jun-07	40 years
Wakarusa, IN	—	153	7,111	—	153	7,111	7,264	986	6,278	Jun-07	40 years
Warsaw, IN	—	77	—	—	77	—	77	—	77	Jun-07	NA
Warsaw, IN	—	319	3,722	—	319	3,722	4,041	516	3,525	Jun-07	40 years
Washington Court House, OH	4,772	341	5,169	246	341	5,415	5,756	804	4,952	Jun-07	40 years
Weatherford, OK	4,376	229	5,600	376	229	5,976	6,205	1,001	5,204	Jan-07	40 years
Wichita, KS	7,648	2,282	10,478	20	2,282	10,498	12,780	1,320	11,460	Dec-07	40 years
Windsor, NC	—	397	—	—	397	—	397	—	397	Feb-07	NA
Total Healthcare	279,825	69,775	457,278	23,964	69,775	481,242	551,017	73,152	477,865		

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
SCHEDULE III—REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

As of December 31, 2012

(Dollars in Thousands)

Column A Location City, State	Column B Encumbrances	Column C Initial Cost		Column D Cost Capitalized Subsequent To Acquisition Land, Buildings & Improvements	Column E Gross Amount Carried at Close of Period			Column F		Column G Date Acquired	Column H Life on Which Depreciation is Computed
		Land	Buildings & Improvements		Land	Buildings & Improvements	Total	Accumulated Depreciation	Total		
<i>Other Real Estate(1)</i>											
Alton, IL	\$ 3,273	\$ 716	\$ 4,775	\$ —	\$ 716	\$ 4,775	\$ 5,491	\$ 8	\$ 5,483	Dec-12	10-30 years
Arvada, CO	15,419	3,375	15,717	—	3,375	15,717	19,092	38	19,054	Dec-12	10-30 years
Aurora, CO	17,984	3,937	18,423	—	3,937	18,423	22,360	44	22,316	Dec-12	10-30 years
Casper, WY	17,352	3,798	17,324	—	3,798	17,324	21,122	59	21,063	Dec-12	10-30 years
Cheyenne, WY	13,109	2,869	12,971	—	2,869	12,971	15,840	32	15,808	Dec-12	10-30 years
Commerce City, CO	5,767	1,262	5,785	—	1,262	5,785	7,047	14	7,033	Dec-12	10-30 years
Denver, CO	6,243	1,366	6,336	—	1,366	6,336	7,702	15	7,687	Dec-12	10-30 years
Fayetteville, CO	907	199	1,015	—	199	1,015	1,214	2	1,212	Dec-12	10-30 years
Ft. Collins, CO	29,178	6,387	29,952	—	6,387	29,952	36,339	71	36,268	Dec-12	10-30 years
Gillette, WY	22,745	4,979	22,992	—	4,979	22,992	27,971	56	27,915	Dec-12	10-30 years
Godfrey, IL	1,307	286	1,575	—	286	1,575	1,861	3	1,858	Dec-12	10-30 years
Golden, CO	12,321	2,697	12,635	—	2,697	12,635	15,332	30	15,302	Dec-12	10-30 years
Greeley, CO	25,057	5,485	27,157	—	5,485	27,157	32,642	45	32,597	Dec-12	10-30 years
Henderson, CO	21,998	4,815	22,321	—	4,815	22,321	27,136	53	27,083	Dec-12	10-30 years
Laramie, WY	4,566	999	4,523	—	999	4,523	5,522	11	5,511	Dec-12	10-30 years
Longmont, CO	5,240	1,147	5,185	—	1,147	5,185	6,332	13	6,319	Dec-12	10-30 years
Loveland, CO	5,455	1,194	5,501	—	1,194	5,501	6,695	13	6,682	Dec-12	10-30 years
O' Fallon, IL	4,105	899	4,509	—	899	4,509	5,408	10	5,398	Dec-12	10-30 years
Pontoon Beach, IL	8,685	1,901	9,567	—	1,901	9,567	11,468	21	11,447	Dec-12	10-30 years
Springdale, AR	4,629	1,013	5,419	—	1,013	5,419	6,432	12	6,420	Dec-12	10-30 years
Thornton, CO	11,560	2,531	11,555	—	2,531	11,555	14,086	29	14,057	Dec-12	10-30 years
Total Other Real Estate	236,900	51,855	245,237	—	51,855	245,237	297,092	579	296,513		

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
SCHEDULE III—REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

As of December 31, 2012

(Dollars in Thousands)

Column A Location City, State	Column B Encumbrances	Column C Initial Cost		Column D Cost Capitalized Subsequent To Acquisition	Column E Gross Amount Carried at Close of Period			Column F		Column G Date Acquired	Column H Life on Which Depreciation is Computed
		Land	Buildings & Improvements		Land	Buildings & Improvements	Total	Accumulated Depreciation	Total		
<i>REO</i>											
Arlington, TX	\$ —	\$ 1,850	\$ 4,315	\$ —	\$ 1,850	\$ 4,315	\$ 6,165	\$ —	\$ 6,165	Feb-12	40 years
Austin, TX	16,525	4,507	18,028	69	4,507	18,097	22,604	451	22,153	Dec-11	40 years
Buckhead, GA	—	24,332	—	—	24,332	—	24,332	—	24,332	Dec-11	NA
Houston TX	—	3,608	18,215	(2)	3,608	18,213	21,821	—	21,821	Nov-12	NA
Indianapolis, IN	—	8,000	42,910	476	7,680	43,706	51,386	4,511	46,875	Mar-11	40 years
Los Angeles, CA	—	5,033	20,130	24	5,033	20,154	25,187	377	24,810	Apr-12	40 years
Philadelphia, PA	—	1,031	4,122	118	1,031	4,240	5,271	—	5,271	Dec-11	NA
Phoenix, AZ	211,921	39,497	156,667	947	39,497	157,614	197,111	11,186	185,925	Apr-11	40 years
San Jose, CA	—	1,022	4,087	—	1,022	4,087	5,109	—	5,109	Dec-12	NA
Total REO	228,446	88,880	268,474	1,632	88,560	270,426	358,986	16,525	342,461		
Grand Total	\$1,015,670	\$267,763	\$1,254,822	\$27,016	\$267,443	\$1,282,158	\$1,549,601	\$ 147,943	\$1,401,658		

(1) Includes pad rental sites depreciated over 30 years and manufactured homes depreciated over 10 years.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
SCHEDULE III—REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)
As of December 31, 2012
(Dollars in Thousands)

Changes in the Company's operating real estate portfolio for the years ended December 31, 2012, 2011 and 2010 are as follows (dollars in thousands):

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Beginning balance	\$1,207,519	\$1,046,492	\$1,062,915
Property acquisitions	341,809	320,687	13,602
Transfers to held for sale	—	(2,302)	(13,480)
Improvements	4,485	4,028	1,498
Impairment	(966)	—	(5,249)
Retirements and disposals(1)	<u>(3,246)</u>	<u>(161,386)</u>	<u>(12,794)</u>
Ending balance	<u>\$1,549,601</u>	<u>\$1,207,519</u>	<u>\$1,046,492</u>

(1) Includes \$59.8 million of write-offs related to taking title to collateral in 2011. There were no such write-offs in 2012 and 2010.

Changes in accumulated depreciation, exclusive of amounts relating to equipment and furniture and fixtures, for the years ended December 31, 2012, 2011 and 2010 are as follows (dollars in thousands):

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Beginning balance	\$118,070	\$108,430	\$ 84,013
Depreciation expense	33,257	29,734	26,108
Assets held for sale	—	—	—
Retirements and disposals(1)	<u>(3,384)</u>	<u>(20,094)</u>	<u>(1,691)</u>
Ending balance	<u>\$147,943</u>	<u>\$118,070</u>	<u>\$108,430</u>

(1) Includes \$0.4 million and \$9.8 million in write-offs related to taking title to collateral in 2012 and 2011, respectively. There were no such write-offs in 2010.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
SCHEDULE IV—MORTGAGE LOANS ON REAL ESTATE

December 31, 2012

(Dollars in Thousands)

Asset Type:	Description	Location	Number	Interest Rate		Maturity Date(1)	Periodic Payment Terms(2)	Prior Liens(3)	Principal Amount(4)	Carrying Value	Principal Amount of Loans Subject to Delinquent Principal or Interest
				Floating	Fixed						
First mortgage loans											
Other first mortgage loans(5)	Various	Various(7)	74	L+1.00% to 9.25%	2.00% to 10.75%	1/19/13 to 10/1/35	P&I	\$ —	\$1,578,872	\$1,205,313	\$12,500
Subtotal first mortgage loans			74					—	1,578,872	1,205,313	12,500
Subordinate mortgage interests(5)	Various	Various(7)	7	L+3.25% to 6.50%	2.00% to 7.00%	12/9/13 to 2/1/18	P&I	593,660	121,473	96,357	—
Mezzanine loans											
Mezz loan A(6)	Retail	Various, Germany	1	L+0.50%	N/A	7/20/2014	P&I	1,583,113	\$ 57,306	\$ 57,306	—
Other mezzanine loans(5)	Various	Various(7)	17	L+0.24% to 9.00%	8.00% to 20.00%	5/4/13 to 6/30/22	P&I	4,936,451	\$ 383,635	\$ 275,758	—
Subtotal mezzanine loans			18					6,519,564	440,941	333,064	—
Credit tenant loans(5)	Various	Various(7)	49	N/A	5.26% to 8.26%	1/1/13 to 5/15/30	P&I		128,903	122,535	—
Term loans(5)	Various	Various(7)	4	L+3.50%	7.85% to 14.00%	5/1/15 to 7/27/17	P&I	487,847	101,275	74,962	—
Total			152					\$7,601,071	\$2,371,464	\$1,832,231	\$12,500

- (1) Represents initial maturity and reflects modifications executed subsequent to December 31, 2012.
- (2) The majority of CRE debt investments contractually provide for principal and interest, or P&I, however, the majority pay interest only and principal amount in full upon maturity.
- (3) Represents only third-party liens.
- (4) The principal amount of CRE debt that is delinquent with respect to principal or interest is \$12.5 million related to one loan. There are no loans that have interest delinquencies greater than 90 days.
- (5) Individual loans each have a carrying value less than 3% of total carrying value of CRE debt investments.
- (6) Individual loans each have a carrying value greater than 3% of total carrying value of CRE debt investments.
- (7) Description of property types include condo, healthcare, hotel, industrial, land, mixed-use, multifamily, office, retail, timeshare and other.

NORTHSTAR REALTY FINANCE CORP. AND SUBSIDIARIES
SCHEDULE IV—MORTGAGE LOANS ON REAL ESTATE (Continued)

December 31, 2012

(Dollars in Thousands)

Reconciliation of Carrying Value of Real Estate Debt:

	<u>2012</u>	<u>2011</u>	<u>2010</u>
Beginning balance	\$1,710,582	\$1,840,425	\$1,931,738
Additions:			
Principal amount of new loans and additional funding on existing loans	397,058	299,405	865,759
Consolidation of CDOs(1)	—	138,168	493,875
Interest accretion	1,636	7,682	718
Acquisition cost (fees) on new loans	(2,949)	(5,068)	(2,639)
Premium (discount) on new loans	(26,014)	(50,857)	(739,912)
Amortization of acquisition costs, fees, premiums and discounts	95,233	88,545	41,495
Deductions:			
Collection of principal	258,042	428,055	502,618
Joint venture acquisition	—	—	—
Loan loss reserve, net	23,037	52,980	168,446
Foreclosure	62,236	126,683	79,545
Ending balance(2)	<u>\$1,832,231</u>	<u>\$1,710,582</u>	<u>\$1,840,425</u>

(1) Represents the consolidation of the CapLease CDO in 2011 and CSE CDO and N-Star CDO IX in 2010.

(2) There were no loans held for sale as of December 31, 2012 and 2011, respectively. As of December 31, 2010 there were \$18.7 million of loans held for sale.

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Corporate Directory

Board of Directors

David T. Hamamoto

Chairman & Chief Executive Officer

C. Preston Butcher

Chairman & Chief Executive Officer
of Legacy Partners

Stephen E. Cummings

Head of Investment Banking –
Americas Corporate Client Solutions
for UBS Investment Bank

Judith A. Hannaway

Lead Independent Director
Chairperson, Compensation Committee

Oscar Junquera

Managing Partner of PanMar Capital llc

Wesley D. Minami

Principal of Billy Casper Golf LLC
Chairperson, Audit Committee
Chairperson, Nominating & Corporate
Governance Committee

Louis J. Paglia

Former Executive Vice President
& Chief Financial Officer of
UIL Holdings Corporation

Sridhar Sambamurthy

Managing Principal & Co-Founder
of West Point Partners LLC

Officers

David T. Hamamoto

Chairman & Chief Executive Officer

Albert Tylis

President

Daniel R. Gilbert

Chief Investment & Operating Officer
& Chief Executive Officer of NorthStar
Realty Asset Management, LLC

Debra A. Hess

Chief Financial Officer

Ronald J. Lieberman

Executive Vice President,
General Counsel & Secretary

Corporate Headquarters

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Stock Listing

Symbol: NRF

The New York Stock Exchange

Transfer Agent & Registrar

American Stock Transfer & Trust Company

Shareholder Services Department
6201 15th Avenue
Brooklyn, NY 11219
800.937.5449
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Independent Accountants

Grant Thornton LLP

New York, NY

Legal Counsel

Sullivan & Cromwell LLP

New York, NY



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