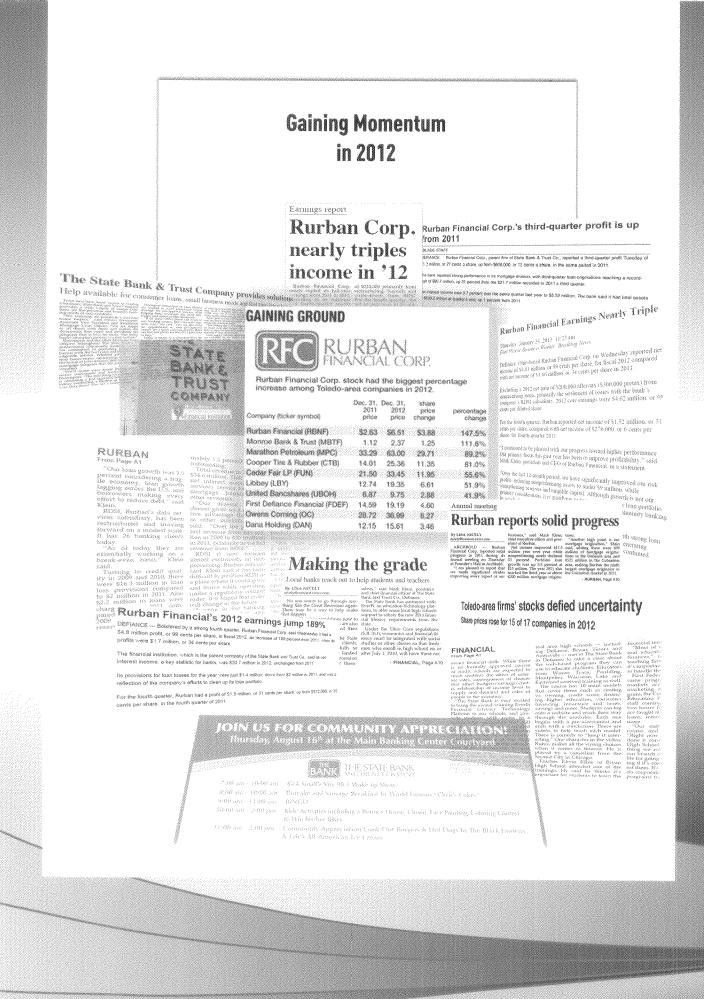




# 2012 Annual Report

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# **Banking Center Locations**

### **Ohio Full Service Retail Offices**

### Defiance County

Main Office: 401 Clinton Street, Defiance, OH

Chief Banking Center 705 Deatrick, Defiance, OH

Northtowne Banking Center 1600 N. Clinton, Defiance, OH

#### Drive-Thru Only:

Motor Bank 510 Third Street, Defiance, OH

#### ATM Only:

1856 E. Second Street, Defiance, OH

**Allen County** Lima Banking Center 930 West Market Street, Lima, OH

**Fulton County** Delta Banking Center 312 Main, Delta, OH

Lyons Banking Center 133 E. Morenci, Lyons, OH

Wauseon Banking Center 515 Parkview, Wauseon, OH

**Lucas County** Sylvania Banking Center 6401 Monroe Street, Sylvania, OH

Paulding County Oakwood Banking Center 218 N. First Street, Oakwood, OH

Paulding Banking Center 220 N. Main, Paulding, OH

**Williams County** Bryan Banking Center 1419 W. High Street, Bryan, OH

Montpelier Banking Center 1201 E. Main, Montpelier, OH

Pioneer Banking Center 119 S. State Street, Pioneer, OH

**Wood County** Luckey Banking Center 235 Main Street, Luckey, OH

Perrysburg Banking Center 610 E. South Boundary, Perrysburg, OH

Walbridge Banking Center 311 N. Main Street, Walbridge, OH

#### Indiana Full Service Retail Banking Office

**Allen County** Fort Wayne Banking Center 12832 Coldwater Road, Fort Wavne, IN

#### **Loan Production Offices**

(Indicated by Green Dot)

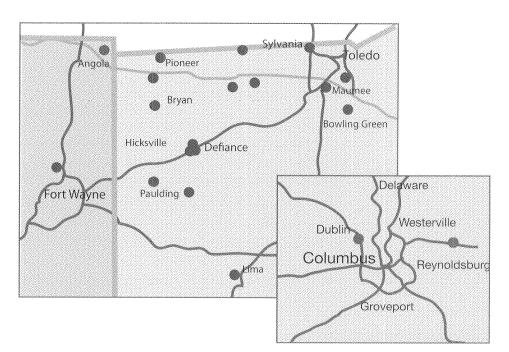
### Ohio—Franklin County

Dublin Loan Production Office 109 S. High Street, Dublin, OH

New Albany Loan Production Office 68 N. High Street, Suite 105, New Albany, OH

#### Indiana-Steuben County

Angola Loan Production Office 908 N. Wayne Street, Suite A, Angola, IN



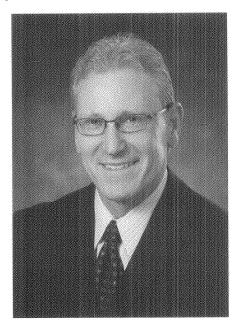
# Dear Fellow Shareholders,

What a difference a year makes! Our economy has improved substantially, with Ohio leading the way in Midwest job creation. Our industrial base, primarily automotive-related, continues to expand, thanks to new technologies which make our products increasingly competitive in world markets. A climate of

growing prosperity for our retail and commercial customers has gradually penetrated our economy and the mindset of our region. Rurban's 2012 performance reflects the improving economy, as well as a more aggressive sales culture and efficiency enhancements.

We were quite pleased to return to profitability in 2011, and this year, we are even more satisfied with our performance, but for very different reasons. We reported 2012 net income of \$4.8 million, or \$0.99 per share, nearly triple the \$0.34 per share we reported for 2011. Our fourth quarter net income of \$1.5 million was better still; in fact, it was the best quarter we've had in nearly ten years.

By several measures of performance, we are close to achieving our goal of becoming a top-tier performer among our peer group banks. We consider our peers to be all publicly-traded bank holding companies nation-wide with assets between \$500 million to \$1 billion. With our asset size of \$638 million as of December 31, 2012, this places us solidly in the

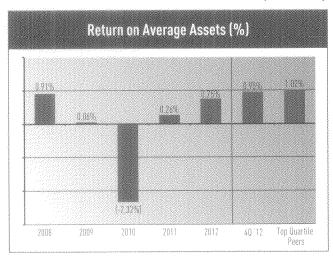


middle of that group of 59 banks. Our fourth quarter return on average assets was 0.95%, very close to the top quartile of 1.02% reported by our peer banks for the most recent quarter.

Our corporate goal is to become a top performer in all major performance metrics. However, we are also cognizant of the need to achieve a balance between growth and enterprise risk. Throughout 2012, we concentrated on profitability improvement while constraining asset growth. Tangible equity grew nearly 20% while total assets grew a mere 1.5%. As a result, we made great progress with respect to tangible leverage, improving our position by 85 basis points, and ending the year at 5.70%. Our near-term goal is 6.00%—clearly not high enough, but still a great improvement to our risk profile.

Although total asset growth was constrained, we still managed to increase loans by 4.7% through a shift in our asset mix away from low-yielding securities. Among Midwest banks, 4.7% loan growth was quite respectable; for example, the Midwest banks in our peer group averaged a negative 1.8% for 2012 loan growth.

Much of Rurban's profitability results from the outstanding contribution of fee income to our total revenue base. As of the most recent quarter, 47% of revenues were derived from noninterest income. Rurban was not only in the top quartile, we were #4 out of 59 peer banks.



Over the past several years, we have gained significant momentum with our mortgage banking activities. We now have eight mortgage bankers located throughout our northwest Ohio and northeast Indiana retail footprint. This year, as a result of the huge success of our Columbus mortgage loan production office, we opened a second office on the east side of Columbus, and have added eight additional mortgage bankers within the Columbus region. Our investment produced yet another record year for our mortgage banking activities; we generated \$333 million of residential mortgages, up \$112 million, or 51%, above 2011 levels. As a result of strong sales into the secondary market, combined with wider spreads, we reported net mortgage banking revenue of \$6.4 million, up \$3.8 million from 2011. Our mortgage servicing portfolio now stands at \$528 million, up 31% year over year. Mortgage servicing also provides an extended window for State Bank to forge deeper relationships with borrowers who are traditionally considered to be more transactional. Residential mortgage loans were

the initial point of entry for 1,145 new households to our customer base during 2012, and we've already sold at least one additional service to 21% of these new households. Mortgage servicing represents a significant source of potential market share expansion and revenue growth.

It is important to note that we derive revenue from a variety of products and services, and this diversification contributes to the strength of our revenue stream. Wealth management continues to be a major contributor to noninterest income, accounting for nearly 20% of recurring fees generated during 2012. Improved performance of the equity sector, coupled with a more proactive marketing strategy, has positioned our wealth management group for growth and stronger profitability.

RDSI, our item processing subsidiary, continues to contribute to fee income, but to a much lesser extent than in previous years. We re-

cently received the good news that the Board of Governors of the Federal Reserve Bank has terminated the consent order imposed on Rurban and RDSI in March of 2011. This full release confirms our compliance with their requirements for improved operating performance and financial strength. Throughout this period, we have successfully retained the bulk of our item processing business but were limited in our ability to expand into new markets. Now that the consent order has been lifted, we should have greater opportunities for revenue generation. We continue to evaluate options to determine the highest and best use of our time, talent and capital.

All of these operational metrics have played an important role in Rurban's performance improvement. But perhaps the most difficult to resolve, at least for most banks, has been the impact of asset quality deterioration. And like most banks, we too paid a price to put our problem loans behind us. But we

addressed our asset quality issues early on—completely and aggressively—and we have not experienced any setbacks in subsequent years. Our nonperforming assets now stand at 1.4% of total assets, significantly better than the 75<sup>th</sup> percentile value of 1.65% reported by our peers. We are well-reserved and remain proactive in terms of credit administration.

So where do we go from here? Great companies perform well in all economies, and that is our goal. There is still room for improvement throughout our organization, but we are very pleased with where we are today. Our employees rose to meet a multitude of challenges over a period of years, and we are deeply grateful for the role they played in getting us to where we are today.

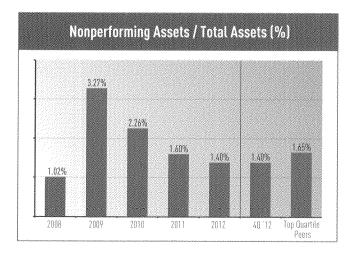
Now that many of the economic challenges have been greatly reduced, we can focus on what we enjoy doing most—serving our

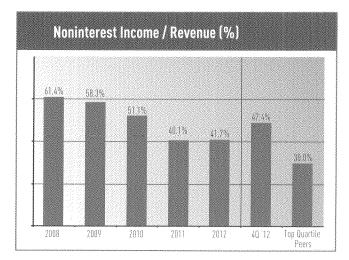
customers with our growing line of products and services; serving our communities to enhance the quality of life within our footprint, and last but not least, continuing to grow shareholder value for our investors. We look forward to working together to achieve many more years of high performance and growth.

Respectfully yours,

laug Athe

Mark A. Klein





# **BOARD OF DIRECTORS**

### for Rurban Financial Corp. and The State Bank and Trust Company

**Richard L. Hardgrove, Chairman** Retired Chairman and CEO Sky Bänk, Salinesville, OH Retired CEO, FirstMerit Bank Former Deputy Superintendent of Banks, Ohio

Gary M. Cates President Promedica Defiance Regional Hospital and Promedica Transportation Network

**Robert A. Fawcett, Jr.** Insurance Consultant FLR/ United Insurance Agency

**Gaylyn J. Finn** Retired Treasurer and Associate Vice President of Finance Bowling Green State University

Lynn ("Zac") A. Isaac Executive Vice President Isaac Property Company

**Rita A. Kissner** Retired Mayor City of Defiance

Mark A. Klein President & CEO Rurban Financial Corp. and The State Bank and Trust Company

Thomas L. Sauer President Sheep, Inc.

**Timothy J. Stolly, CPCU, CIC, LUTCF** Co-Owner/ Insurance Agent Stolly Insurance Group

### RDSI

Richard L. Hardgrove Rita A. Kissner Mark A. Klein John W. Schock

# **ADVISORY BOARDS**

**Defiance** County

Michael S. McCann Douglas A. McDonald Jerry S. Overmier Sue A. Strausbaugh

### **Fulton County**

Virginia E. Neuenschwander Edward L. Nofziger Joseph O'Neil Joseph D. Short

### Lima Region

Patrick A. Chaney Joseph T. Guagenti Ronald R. Miller

### Paulding County

George Carter Floyd F. Furrow Dr. John M. Saxton Rex L. Williamson

### Williams County

Jerry D. Kneipp William G. Martin Glen L. Newcomer Richard L. Reed Michael W. Spangler Duane A. Weiss

### **FINANCIAL HIGHLIGHTS**

(Dollars in thousands except per share data) Year Ended December 31

		2012		<u>2011</u>		<u>2010</u>		<u>2009</u>		2008	
EARNINGS											
Interest income	\$	26,122	\$	27,50 <del>9</del>	\$	29,564	\$	32,591	\$	32,669	
Interest expense		5,390		6,798		9,602		11,592		15,141	
Net interest income		20,732		20,711		19,962		20,999		17,528	
Provision for loan losses		1,350		1,994		10,588		5,738		690	
Noninterest income		14,845		13,857		20,819		29,304		27,891	
Noninterest expense		27,484		30,253		52,308		44,843		37,387	
Provision (credit) for income taxes		1,929		658		(6,502)		(660)		2,125	
Net income (loss)		4,814		1,664		(15,613)		382		5,217	
PER SHARE DATA											
Basic earnings	\$	0.99	\$	0.34	\$	(3.21)	\$	0.07	\$	1.06	
Diluted earnings	•	0.99	•	0.34	•	(3.21)	•	0.07	•	1.06	
Cash dividends declared		-		-		-		0.36		0.34	
Shareholders' equity per share		10.96		9.86		9.47		12.69		12.63	
AVERAGE BALANCES											
Average total assets	\$	638,035	\$	643,528	\$	673,781	\$	667,470	\$	575,491	
Average shareholders' equity		50,300		47,035	·	57,281	·	63,576		59,964	
RATIOS				<u> </u>							
Return on average total assets		0.75%		0.26%		-2.32%		0.06%		0.91%	
Return on average											
shareholders' equity		9.57		3.54		(27.26)		0.60		8.70	
Cash dividend payout ratio						(				00	
(dividends divided by net income)		-		-		-		458.18		32.14	
Average shareholders' equity										•	
to average total assets		7.88		7.31		8.50		9.52		10.42	
PERIOD END TOTALS											
Total assets	\$	638,234	\$	628,664	\$	660,288	\$	673,049	\$	657,619	
Total investments; fed funds sold		98,702		111,978		132,762		105,083		112,606	
Total loans and leases		463,389		442,554		427,544		452,558		450,112	
Loans held for sale		6,147		5,238		9,055		16,858		3,824	
Allowance for loan losses		6,811		6,529		6,715		7,030		5,020	
Total deposits		527,001		518,765		515,678		491,242		484,221	
Notes payable		1,702		2,788		3,290		2,147		1,000	
Advances from FHLB		21,000		12,776		22,807		35,267		36,647	
Trust preferred securities		20,620		20,620		20,620		20,620		20,620	
Shareholders' equity		53,284		47,932		46,024		61,708		61,662	

#### Management's Report on Internal Control Over Financial Reporting

The management of Rurban Financial Corp. (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934. The Company's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in conformity with U.S. generally accepted accounting principles. The Company's internal control over financial reporting and procedures that:

- a) Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company and its consolidated subsidiaries;
- b) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in conformity with U.S. generally accepted accounting principles, and that receipts and expenditures of the Company and its consolidated subsidiaries are being made only in accordance with authorizations of management and directors of the Company; and
- c) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the assets of the Company and its consolidated subsidiaries that could have a material effect on the financial statements.

With the supervision and participation of our President and Chief Executive Officer, and our Chief Financial Officer, management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2012, based on the criteria set forth for effective internal control over financial reporting by the Committee of Sponsoring Organizations of the Treadway Commission in "Internal Control Integrated Framework". Based on our assessment and those criteria, management concluded that, as of December 31, 2012, the Company's internal control over financial reporting is effective.

This Annual Report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this Annual Report.

RURBAN FINANCIAL CORP.

Mark A. Klein President and Chief Executive Officer

March 12, 2013

Chity V Cith

Anthony V. Cosentino Chief Financial Officer



312 Walnut Sheet, Suite 3000 Cincionati, OH 45202 4025 513 621 8300 Fixe 513 621 8345 - www.blid.com

#### **Report of Independent Registered Public Accounting Firm**

Audit Committee, Board of Directors and Stockholders Rurban Financial Corp. Defiance, Ohio

We have audited the accompanying consolidated balance sheets of Rurban Financial Corp. as of December 31, 2012 and 2011, and the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for the years then ended. The Company's management is responsible for these financial statements. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing auditing procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. Our audits also included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Rurban Financial Corp. as of December 31, 2012 and 2011, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

BKDILP

Cincinnati, Ohio March 12, 2013





### Rurban Financial Corp. Consolidated Balance Sheets December 31

ASSETS		
(\$ in thousands)	 2012	 2011
Cash and due from banks	\$ 19,144	\$ 14,846
Available-for-sale securities	98,702	111,978
Loans held for sale	6,147	5,238
Loans, net of unearned income	463,389	442,554
Allowance for loan losses	(6,811)	(6,529)
Premises and equipment, net	12,633	13,773
Federal Reserve and Federal Home Loan Bank Stock, at cost	3,748	3,685
Foreclosed assets held for sale, net	2,367	1,830
Interest receivable	1,235	1,635
Goodwill	16,353	16,353
Core deposits and other intangibles	1,219	1,849
Purchased software	330	159
Cash value of life insurance	12,577	12,224
Deferred income taxes	177	2,286
Mortgage servicing rights	3,775	2,820
Other assets	 3,249	 3,963
Total assets	\$ 638,234	\$ 628,664
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities		
Deposits		
Non interest bearing demand	\$ 77,799	\$ 65,963
Interest bearing NOW	117,289	107,446
Savings	57,461	49,665
Money Market	80,381	74,244
Time Deposits	 194,071	 221,447
Total deposits	527,001	518,765
Short-term borrowings	10,333	18,779
Notes payable	1,702	2,788
Federal Home Loan Bank advances	21,000	12,776
Trust preferred securities	20,620	20,620
Interest payable	138	2,953
Other liabilities	 4,156	 4,051
Total liabilities	 584,950	 580,732
Commitments and Contingent Liabilities		
Stockholders' Equity		
Preferred stock, \$0.00 stated value; authorized		
200,000 shares; 0 shares issued	-	-
Common stock, \$2.50 stated value; authorized	12 5 6 0	12 5 60
10,000,000 shares; 5,027,433 shares issued	12,569	12,569
Additional paid-in capital	15,374	15,323
Retained earnings	25,280	20,466
Accumulated other comprehensive income	1,830	1,343
Treasury stock, at cost - 165,654 shares	 (1,769)	 (1,769)
Total stockholders' equity	 53,284	 47,932
Total liabilities and stockholders' equity	\$ 638,234	\$ 628,664

### Rurban Financial Corp. Consolidated Statements of Income Years Ended December 31

(\$ in thousands)	 2012	2011		
Interest Income				
Loans				
Taxable	\$ 23,911	\$	24,445	
Tax-exempt	90		75	
Securities				
Taxable	1,515		2,010	
Tax-exempt	606		979	
Total interest income	 26,122		27,509	
Interest Expense				
Deposits	2,969		3,982	
Notes payable	64		96	
Repurchase agreements	142		912	
Federal Home Loan Bank advances	333		402	
Trust preferred securities	 1,882		1,406	
Total interest expense	 5,390		6,798	
Net Interest Income	20,732		20,711	
Provision for Loan Losses				
Provision for loan losses	 1,350		1,994	
Net Interest Income After Provision for Loan Losses	 19,382		18,717	
Non-interest Income				
Data service fees	2,515		3,630	
Trust fees	2,501		2,616	
Customer service fees	2,624		2,531	
Gain on sale of mortgage loans	6,284		3,620	
Mortgage loan servicing fees, net	124		(970)	
Gain on sale of non-mortgage loans	264		208	
Net gains on sales of securities	-		1,871	
Loss on sale of foreclosed assets	(311)		(333)	
Other	 844		684	
Total non-interest income	\$ 14,845	\$	13,857	

### Rurban Financial Corp. Consolidated Statements of Income Years Ended December 31

(\$ in thousands)	 2012	****	2011
Non-interest Expense			
Salaries and employee benefits	\$ 14,518	\$	14,174
Net occupancy expense	1,987		2,113
FDIC insurance expense	628		908
Equipment expense	2,837		2,827
Fixed asset and software impairment expense	65		609
Data processing fees	469		625
Professional fees	1,912		1,920
Marketing expense	393		328
Printing and office supplies	230		333
Telephone and communications	580		580
Postage and delivery expense	856		1,099
Insurance expense	98		88
Employee expense	456		524
Other intangible amortization expense	630		737
Goodwill impairment	-		381
FHLB/Repo, prepayment penalty	-		1,083
OREO impairment	58		214
State, local and other taxes	502		457
Other	1,265		1,253
Total non-interest expense	 27,484		30,253
Income Before Income Tax	6,743		2,322
Provision for Income Taxes	 1,929		658
Net Income	\$ 4,814	\$	1,664
Basic Earnings Per Share	\$ 0.99	\$	0.34
Diluted Earnings Per Share	\$ 0.99	\$	0.34

# Rurban Financial Corp.

### Consolidated Statements of Stockholders' Equity Years Ended December 31

(\$ in thousands)	 erred ock	-	ommon Stock		ditional -In Capital_	etained arnings	Comp	Accumulated Other Comprehensive Income		Treasury Stock		Total
Balance, January 1, 2011	\$ -	\$	12,569	\$	15,235	\$ 18,802	\$	1,187	\$	(1,769)	\$	46,024
Net Income						1,664						1,664
Change in unrealized gain on securities available for sale, net of												
reclassification adjustment and tax effect								156				156
Expense of stock option plan					88	 						88
Balance, December 31, 2011	-		12,569		15,323	20,466		1,343		(1,769)		47,932
NetIncome						4,814						4,814
Change in unrealized gain on securities available for sale, net of												
tax effect								487				487
Expense of stock option plan	 			<u></u>	51	 						51
Balance, December 31, 2012	\$ -	\$	12,569	\$	15,374	\$ 25,280	\$	1,830	\$	(1,769)	\$	53,284

# Rurban Financial Corp.

### Consolidated Statements of Comprehensive Income Years Ended December 31

(\$'s in thousands)	:	2012	 2011	
Net income	\$	4,814	\$ 1,664	
Other comprehensive income (loss):				
Available-for-sale investment securities:				
Gross unrealized holding gains arising in the period		738	2,107	
Related tax expense		(251)	(716)	
Less: reclassification adjustment for gains realized in income		-	(1,871)	
Related tax expense			 636	
Net effect on other comprehensive income		487	 156	
Total comprehensive income	\$	5,301	\$ 1,820	

# **Rurban Financial Corp.** Consolidated Statements of Cash Flows Years Ended December 31

(\$ in thousands)	 2012		2011
Operating Activities			
Net Income	\$ 4,814	\$	1,664
Items not requiring (providing) cash		•	,
Depreciation and amortization	1,232		1,783
Provision for loan losses	1,350		1,994
Expense of share-based compensation plan	51		88
Amortization of premiums and discounts on securities	1,266		1,604
Amortization of intangible assets	630		737
Amortization of originated mortgage servicing rights	1,335		744
Deferred income taxes	1,858		837
Proceeds from sale of loans held for sale	325,486		199,628
Originations of loans held for sale	(321,828)		(193,476)
Gain from sale of loans	(6,548)		(3,828)
Loss on sale of foreclosed assets	311		333
(Gain) loss on sales of fixed assets	18		(9)
Net gains on sales of securities	-		(1,871)
Software and fixed asset impairment	65		609
OREO impairment	58		214
Goodwill impairment	-		381
Originated mortgage servicing rights impairment, net	(309)		1,119
Changes in			
Interest receivable	400		434
Other assets	(62)		1,005
Interest payable and other liabilities	 (2,710)		922
Net cash provided by operating activities	 7,417		14,912
Investing Activities			
Purchases of available-for-sale securities	(28,573)		(52,227)
Proceeds from maturities of available-for-sale securities	41,321		29,183
Proceeds from sales of available-for-sale securities	-		44,332
Net change in loans	(22,997)		(19,733)
Purchase of premises, equipment and software	(833)		(680)
Proceeds from sales of premises, equipment and software	-		9
Proceeds from sale of bank owned life insurance	-		1,354
Proceeds from sale of foreclosed assets	1,098		1,669
Purchase of FHLB stock	(63)		-
Proceeds from sale of Fed stock	 	. <u></u>	63
Net cash (used in) provided by investing activities	\$ (10,048)	\$	3,970

# Rurban Financial Corp.

### Consolidated Statements of Cash Flows Years Ended December 31

(\$ in thousands)	 2012	 2011
Financing Activities		
Net increase (decrease) in demand deposits, money		
market, interest checking and savings accounts	\$ 35,612	\$ (3,435)
Net increase (decrease) in certificates of deposit	(27,376)	6,521
Net decrease in securities sold under agreements to		
repurchase	(8,446)	(27,007)
Proceeds from Federal Home Loan Bank advances	53,000	23,000
Repayment of Federal Home Loan Bank advances	(44,776)	(33,031)
Repayment of notes payable	(1,086)	(502)
Net cash provided by (used in) financing		
activities	 6,928	(34,454)
Increase (Decrease) in Cash and Cash Equivalents	4,298	(15,572)
Cash and Cash Equivalents, Beginning of Year	 14,846	 30,418
Cash and Cash Equivalents, End of Year	\$ 19,144	\$ 14,846
Supplemental Cash Flows Information		
Interest paid	\$ 8,206	\$ 5,816
Income taxes paid (refunded)	\$ 120	\$ (688)
Transfer of loans to foreclosed assets	\$ 1,181	\$ 2,499

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies

#### **Nature of Operations**

Rurban Financial Corp. ("Company") is a bank holding company whose principal activity is the ownership and management of its wholly-owned subsidiaries, The State Bank and Trust Company ("State Bank"), RFCBC, Inc. ("RFCBC"), Rurbanc Data Services, Inc. dba RDSI Banking Systems ("RDSI"), Rurban Statutory Trust I ("RST I"), and Rurban Statutory Trust II ("RST II"). State Bank owns all the outstanding stock of Rurban Mortgage Company ("RMC"), Rurban Investments, Inc. ("RII") and State Bank Insurance, LLC ("SBI"). State Bank is primarily engaged in providing a full range of banking, trust and financial services to individual and corporate customers in Northwest Ohio and Northeast Indiana. State Bank is subject to competition from other financial institutions. State Bank is regulated by certain federal and state agencies and undergoes periodic examinations by those regulatory authorities. RFCBC operates as a loan subsidiary that continues to administer one classified Ioan. RDSI provides item processing services to community banks in Illinois, Indiana, Michigan, and Ohio. RST I and RST II are trusts which were organized in 2000 and 2005, respectively, to manage the Company's trust preferred securities.

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Company, State Bank, RFCBC, RDSI, RMC, RII, and SBI. All significant intercompany accounts and transactions have been eliminated in consolidation.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses, valuation of real estate acquired in connection with foreclosures or in satisfaction of loans, loan servicing rights, valuation of deferred tax assets, other-than-temporary impairment (OTTI) and fair value of financial instruments.

#### Cash Equivalents

The Company considers all liquid investments with original maturities of three months or less to be cash equivalents. At December 31, 2012 and 2011, cash equivalents consisted primarily of interest-bearing and non-interest bearing demand deposit balances held by correspondent banks.

Pursuant to legislation enacted in 2010, the FDIC fully insured all noninterest-bearing transaction accounts beginning December 31, 2010, through December 31, 2012. This legislation expired on December 31, 2012. Beginning January 1, 2013, noninterest-bearing transaction accounts are subject to the \$250,000 limit on FDIC insurance per covered institution.

#### Securities

Available-for-sale securities, which include any security for which the Company has no immediate plan to sell but which may be sold in the future, are carried at fair value. Unrealized gains and losses are recorded, net of related income tax effects, in other comprehensive income.

Amortization of premiums and accretion of discounts are recorded as interest income from securities. Realized gains and losses are recorded as net security gains (losses). Gains and losses on sales of securities are determined on the specific-identification method.

For debt securities with fair value below carrying value when the Company does not intend to sell the debt security, and it is more likely than not, the Company will not have to sell the security before recovery of its cost basis, it recognizes the credit component of an other-than-temporary impairment of the debt security in earnings and the remaining portion in other comprehensive income.

#### Mortgage Loans Held for Sale

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or fair value in the aggregate. Net unrealized losses, if any, are recognized through a valuation allowance by charges to non-interest income. Gains and losses on loan sales are recorded in non-interest income.

#### Loans

Loans that management has the intent and ability to hold for the foreseeable future, or until maturity or payoffs, are reported at their outstanding principal balances adjusted for any charge-offs, the allowance for loan losses, any deferred fees or costs on originated loans and unamortized premiums or discounts on purchased loans. Interest income is reported on the interest method and includes amortization of net deferred loan fees and costs over the loan term. Generally, loans are placed on non-accrual status not later than 90 days past due. All interest accrued, but not collected for loans that are placed on non-accrual or charged-off, is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

#### Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to income. Loan losses are charged against the allowance when management believes the non-collectability of a loan balance is probable. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as new information becomes available.

The allowance consists of allocated and general components. The allocated component relates to loans that are classified as impaired. For those loans that are classified as impaired, an allowance is established

when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers nonclassified loans and is based on historical charge-off experience and expected loss given default derived from the Company's internal risk rating process. Other adjustments may be made to the allowance for pools of loans after an assessment of internal or external influences on credit quality that are not fully reflected on the historical loss or risk rating data.

A loan is considered impaired when, based on current information and events, it is probable that State Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration each of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial, agricultural, and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent.

When State Bank moves a loan to non-accrual status, total unpaid interest accrued to date is reversed from income. Subsequent payments are applied to the outstanding principal balance with the interest portion of the payment recorded on the balance sheet as a contra-loan. Interest received on impaired loans may be realized once all contractual principal amounts are received or when a borrower establishes a history of six consecutive timely principal and interest payments. It is at the discretion of Management to determine when a loan is placed back on accrual status upon receipt of six consecutive timely payments.

Large groups of smaller balance homogenous loans are collectively evaluated for impairment. Accordingly, State Bank does not separately identify individual consumer and residential loans for impairment measurements, unless such loans are the subject of a restructuring agreement due to financial difficulties of the borrower.

#### **Premises and Equipment**

Depreciable assets are stated at cost less accumulated depreciation. Depreciation is charged to expense using the straight-line method for buildings and equipment over the estimated useful lives of the assets. Leasehold improvements are capitalized and depreciated using the straight-line method over the terms of the respective leases.

#### Long-lived Asset Impairment

The Company evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset's cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value.

A fixed asset and software impairment of \$0.06 million and \$0.61 million was recognized during the years ended December 31, 2012 and 2011, respectively.

#### Federal Reserve and Federal Home Loan Bank Stock

Federal Reserve and Federal Home Loan Bank stock are required investments for institutions that are members of the Federal Reserve and Federal Home Loan Bank systems. The required investment in the common stock is based on a predetermined formula, carried at cost and evaluated for impairment.

#### Foreclosed Assets Held for Sale

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of the carrying amount or the fair value less cost to sell. Revenue and expenses from operations related to foreclosed assets and changes in the valuation allowance are included in net income or expense from foreclosed assets.

#### Goodwill

Goodwill is tested for impairment annually. If the implied fair value of goodwill is lower than its carrying amount, goodwill impairment is indicated and goodwill is written down to its implied fair value.

Subsequent increases in goodwill value, if any, are not recognized in the financial statements. Goodwill impairment of \$0 and \$0.38 million was recognized during the years ended December 31, 2012 and 2011, respectively.

#### **Intangible Assets**

Intangible assets are being amortized on a straight-line basis over weighted-average periods ranging from one to fifteen years. Such assets are periodically evaluated as to the recoverability of their carrying value. Purchased software is being amortized using the straight-line method over periods ranging from one to three years. No intangible impairments were recognized during the years ended December 31, 2012 and 2011, respectively.

Derivatives are recognized as assets and liabilities on the consolidated balance sheet and measured at fair value. For exchange-traded contracts, fair value is based on quoted market prices. For nonexchange traded contracts, fair value is based on dealer quotes, pricing models, discounted cash flow methodologies or similar techniques for which the determination of fair value may require significant management judgment or estimation.

#### Mortgage Servicing Rights

Mortgage servicing assets are recognized separately when rights are acquired through purchase or through sale of financial assets. Under the servicing assets and liabilities accounting guidance (ASC 806-50), servicing rights from the sale or securitization of loans originated by the Company are initially measured at fair value at the date of transfer. The Company subsequently measures each class of servicing asset using the amortization method. Under the amortization method, servicing rights are amortized in proportion to and over the period of estimated net servicing income. The amortized assets are assessed for impairment based on fair value at each reporting date.

Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost of service, the discount rate, the custodial earning rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. These variables

change from quarter to quarter as market conditions and projected interest rates change, and may have an adverse impact on the value of the mortgage servicing right and may result in a reduction to noninterest income.

Each class of separately recognized servicing assets subsequently measured using the amortization method is evaluated and measured for impairment. Impairment is determined by stratifying rights into tranches based on predominant characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual tranche, to the extent that fair value is less than the carrying amount of the servicing assets for that tranche. The valuation allowance is adjusted to reflect changes in the measurement of impairment after the initial measurement of impairment. Changes in valuation allowances are reported with "Mortgage Loan Servicing Fees, net" on the income statement. Fair value in excess of the carrying amount of servicing assets for that stratum is not recognized.

Servicing fee income is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal or a fixed amount per loan and are recorded as income when earned. The amortization of mortgage servicing rights is netted against loan servicing fee income.

#### Share-Based Employee Compensation Plan

At December 31, 2012 and 2011, the Company had a share-based employee compensation plan, which is described more fully in Note 19.

#### **Transfers of Financial Assets**

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company – put presumptively beyond the reach of the transferor and its creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before the maturity or the ability to unilaterally cause the holder to return specific assets.

#### Income Taxes

The Company accounts for income taxes in accordance with income tax accounting guidance (ASC 740, Income Taxes). The income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur. Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

Uncertain tax positions are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the term "upon examination" also includes resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not

recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances and information available at the reporting date and is subject to management's judgment.

The Company recognizes interest and penalties on income taxes as a component of income tax expense.

The Company files consolidated income tax returns with its subsidiaries. With a few exceptions, the Company is no longer subject to U.S. Federal, State and Local examinations by tax authorities for the years before 2009. As of December 31, 2012, the Company had no uncertain income tax positions.

#### **Treasury Shares**

Treasury stock is stated at cost. Cost is determined by the weighted average cost method.

#### **Earnings Per Share**

Basic earnings per share represent income available to common stockholders divided by the weightedaverage number of common shares outstanding during each period. Diluted earnings per share reflect additional potential common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the Company relate solely to outstanding stock options and are determined using the treasury stock method. Treasury stock shares are not deemed outstanding for earnings per share calculations.

#### **Current Economic Conditions**

The current protracted economic decline continues to present financial institutions with circumstances and challenges, which in some cases have resulted in large and unanticipated declines in the fair values of investments and other assets, constraints on liquidity and capital and significant credit quality problems, including severe volatility in the valuation of real estate and other collateral supporting loans.

At December 31, 2012, the Company held \$201.4 million in loans secured by commercial real estate. Due to national, state and local economic conditions, values for commercial real estate have declined significantly, and the market for these properties is depressed.

The accompanying financial statements have been prepared using values and information currently available to the Company.

Given the volatility of current economic conditions, the values of the assets and liabilities recorded in the financial statements could change rapidly, resulting in material future adjustments in asset values, the allowance for loan losses and capital that could negatively impact the Company's ability to meet regulatory capital requirements and maintain sufficient liquidity. Furthermore, the Company's regulators could require material adjustments to asset values or the allowance for loan losses for regulatory capital purposes that could affect the Company's measurement of regulatory capital and compliance with the capital adequacy guidelines under the regulatory framework for prompt corrective action.

#### Comprehensive Income

Comprehensive income consists of net income and other comprehensive income, net of applicable income taxes. Other comprehensive income includes unrealized appreciation (depreciation) on available-for-sale securities, and unrealized and realized gains and losses in derivative financial instruments that qualify for hedge accounting.

#### Reclassifications

Certain reclassifications have been made to the 2011 financial statements to conform to the 2012 financial statement presentation. These reclassifications had no affect on net income.

#### Note 2: Restriction on Cash and Due From Banks

State Bank is required to maintain reserve funds in cash and/or on deposit with the Federal Reserve Bank. The reserve required at December 31, 2012, was \$0.6 million.

#### Note 3: Securities

The amortized cost and appropriate fair values, together with gross unrealized gains and losses, of securities are as follows:

(\$ in thousands)		Amortized Cost		Gross Unrealized Gains		Gross Unrealized Losses		Fair Value
Available-for-Sale Securities:								
December 31, 2012:								
U.S. Treasury and								
Government agencies	\$	14,301		210	\$	-	\$	14,511
Mortgage-backed securities		62,661		1,136		(33)		63,764
State and political subdivisions		16,789		1,462		(2)		18,249
Money Market Mutual Fund		2,155		-		-		2,155
Equity securities	_	23	-	-	-	-	_	23
	<u>\$</u>	95,929	\$	2,808	\$	(35)	\$	98,702
December 31, 2011: U.S. Treasury and								
Government agencies	\$	25,238		186	\$	-	\$	25,424
Mortgage-backed securities	•	67,056		761		(118)	•	67,699
State and political subdivisions		15,586		1,210		(4)		16,792
Money Market Mutual Fund		2,040		-		-		2,040
Equity securities		23	-	-	-		_	23
	\$	109,943	\$	2,157	\$	(122)	\$	111,978

The amortized cost and fair value of securities available for sale at December 31, 2012, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

		Availabl	e for Sale	
	An	nortized		Fair
(\$ in thousands)		Cost		Value
Within one year	\$	993	\$	1,015
Due after one year through five years		477		507
Due after five years through ten years		7,742		8,173
Due after ten years		21,878		23,065
		31,090		32,760
Mortgage-backed securities, money market mutual				
fund & equity securities	, <i>z</i> . , , , , , , , , , , , , , , , , , ,	64,839		65,942
Totals	\$	95,929	\$	98,702

The fair value of securities pledged as collateral, to secure public deposits and for other purposes, was \$49.8 million at December 31, 2012, and \$52.8 million at December 31, 2011. The securities delivered for repurchase agreements were \$16.2 million at December 31, 2012 and \$21.0 million at December 31, 2011.

Gross gains of \$1.9 million and gross losses of \$0.02 million resulting from sales of available-for-sale securities were realized for 2011. The tax expense for net security gains for 2011 was \$0.64 million. There were no realized gains or losses in 2012.

Certain investments in debt securities are reported in the financial statements at an amount less than their historical cost. Total fair value of these investments at December 31, 2012 and 2011, was \$6.0 million and \$12.7 million which is approximately 6% and 11% of the Company's available-for-sale investment portfolio, respectively.

Based on evaluation of available evidence, including recent changes in market interest rates, credit rating information and information obtained from regulatory filings, management believes the declines in fair value for these securities are temporary.

Should the impairment of any of these securities become other than temporary, the cost basis of the investment will be reduced and the resulting loss recognized in net income in the period the other-than-temporary impairment is identified.

The following tables present securities with unrealized losses at December 31, 2012 and 2011:

(\$ in thousands)		Less than		12 Month	ns or Long	er		Total				
			Unre	ealized			Unre	ealized			Unre	alized
December 31, 2012	Fa	ir Value	La	osses	Fair	r Value	La	sses	Fai	ir Value	Lo	sses
Available-for-Sale Mortgage-backed securities State and political	\$	5,202	\$	(33)	\$	342	\$	-	\$	5,544	\$	(33)
subdivisions		229		(1)		251		(1)	·	480		(2)
	\$	5,431	\$	(34)	\$	593	\$	(1)	<u>\$</u>	6,024	\$	(35)

# **Rurban Financial Corp.**

### Notes to Consolidated Financial Statements December 31, 2012 and 2011

(\$ in thousands)	Less than	12 M	onths		12 Month	Longer	Total				
			ļ	Unrealized	_			Unrealized			Unrealized
December 31, 2011		Fair Value		Losses		Fair Value		Losses	Fair Value		Losses
Available-for-Sale Mortgage-backed securities State and political subdivisions	\$	11,321 501	\$	(55) (4)	\$	844	\$	(63)	\$ 12,165	\$	(118)
	\$	11,822	\$	(59)	\$	844	\$	(63)	\$ 12,666	\$	(123)

The unrealized loss on the mortgage-backed securities portfolio has been significantly reduced as of December 31, 2012 from the prior year. Management reviews these securities on a quarterly basis and has determined that no impairment exists. Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concern warrants such evaluation. When the Company does not intend to sell a debt security, and it is more likely than not, the Company will not have to sell the security before recovery of its cost basis, it recognizes the credit component of an other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income.

#### Note 4: Loans and Allowance for Loan Losses

#### Categories of loans at December 31 include:

(\$ in thousands)	 Total	Loa	ns		Non-Acci	ual L	oans	Non-Accrual P	ercentage
	2012		2011		2012		2011	2012	2011
Commercial	\$ 81,767	\$	78,112	_	1,246		2,393	1.52%	3.06%
Commercial real estate	201,392		187,829		782		1,456	0.39%	0.78%
Agricultural	42,276		38,361		-		-	0.00%	0.00%
Residential real estate	87,859		87,656		2,631		2,471	2.99%	2.82%
Consumer	50,223		50,681		646		580	1.29%	1.14%
Leasing	 148		216		-		-	0.00%	0.00%
Total loans	463,665		442,855	\$	5,305	\$	6,900	1.14%	1.56%
Less									<u> </u>
Net deferred loan fees, premiums and discounts	(276)		(301)						
Loans, net of unearned income	\$ 463,389	\$	442,554						
Allowance for loan losses	\$ (6,811)	\$	(6,529)						

The following tables present the balance of the allowance for loan losses and the recorded investment in loans based on portfolio segment and impairment method as of December 31, 2012 and 2011:

For the Year Ended December 31, 2012 (\$'s in thousands)		mmercial ndustrial		mmercial RE & nstruction	-	ricultural Farmland		Residential Real Estate		me Equity Consumer		Other	Una	allocated		Total
Allowance for loan le	osse	s:														
Beginning balance	\$	1,914	\$	2,880	\$	51	\$	956	\$	599	\$	139	\$	(10)	\$	6,529
Charge Offs		(390)		(287)		(10)		(129)		(484)		(28)		-		(1,328)
Recoveries		41		50		7		86		69		6		1		260
Provision		(4)		391		138		175		655	\$	(14)		8		1,350
Ending Balance	\$	1,561	\$	3,034	\$	186	\$	1,088	\$	839	\$	103	\$	(1)	\$	6,811
Ending balance: individually																
evaluated for	ć	405	ć		ć	-	\$	386	\$	195					\$	1,121
impairment	\$	485	\$	55	\$			300	<u> ~</u>	195					<u> </u>	1,121
Ending balance: collectively evaluated for																
impairment	\$	1,076	\$	2,979	\$	186	\$	702	\$	644	\$	103	\$	(1)	\$	5,690
Loans:																
Ending balance: individually																
evaluated for																
impairment	\$	1,232	Ś	725	\$	-	\$	2,683	\$	682					\$	5,322
Ending balance:	<u> </u>	In the second	-		-		_		-		•					
collectively																
evaluated for impairment	\$	80,535	\$	200,667	\$	42,276	\$	85,176	Ş	49,541	\$	148	\$	-	\$	458,343
	<u> </u>															
For the Year Ended			Co	mmercial												
December 31, 2011	Co	mmercial		RE &	Ag	ricultural		Residential	Но	me Equity						
(\$'s in thousands)	& I	ndustrial	Co	nstruction	&	Farmland		Real Estate	& C	Consumer		Other	Un	allocated		Total
Allowance for loan l	osse	s:														
Beginning balance	\$	1,723	\$	3,774	\$	16	\$	643	\$	401	\$	128	\$	30	\$	6,715
Charge Offs		(642)		(2,057)		-		(248)		(460)		-		-		(3,407)
Recoveries		465		32		3		700		21		6		-		1,227
Provision		368		1,131		32		(139)		637	\$	5		(40)		1,994
Ending Balance	\$	1,914	\$	2,880	\$	51	\$		\$	599	\$	139	\$	(10)	\$	6,529
Ending balance: individually																
evaluated for impairment	\$	1,017	\$	19	\$	5	\$	280	\$	212					\$	1,533
Ending balance:	<u> </u>	.,			÷		·				•					
collectively																
evaluated for																
impairment	\$	897	\$	2,861	\$	46	Ś	676	Ś	387	\$	139	\$	(10)	\$	4,996
mpunnenc	<u> </u>			2,001	<u> </u>				<u> </u>		-		- <u> </u>		_	

Ending balance: individually evaluated for 543 \$ 8,378 3,283 \$ 2,473 \$ 5\$ 2,074 \$ impairment \$ Ending balance: collectively evaluated for \$ 74,829 \$ 185,356 \$ 38,356 \$ 85,582 \$ 50,138 \$ 216 \$ - \$ 434,477 impairment

Loans:

#### **Credit Risk Profile**

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis includes loans with an outstanding balance greater than \$100 thousand and non-homogeneous loans, such as commercial and commercial real estate loans. This analysis is performed on a quarterly basis. The Company uses the following definitions for risk ratings:

**Special Mention:** Assets have potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the Company's credit position at some future date. Special mention assets are not adversely classified and do not expose the Company to sufficient risk to warrant adverse classification. Ordinarily, special mention credits have characteristics which corrective management action would remedy.

**Substandard:** Loans are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified must have a well-defined weakness or weaknesses that jeopardized the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

**Doubtful:** Loans classified as doubtful have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of current known facts, conditions and values, highly questionable and improbable.

**Loss:** Loans are considered uncollectable and of such little value that continuing to carry them as assets on the Company's financial statement is not feasible. Loans will be classified Loss when it is neither practical nor desirable to defer writing off or reserving all or a portion of a basically worthless asset, even though partial recovery may be possible at some time in the future.

The risk characteristics of each loan portfolio segment are as follows:

#### **Commercial and Agricultural**

Commercial and agricultural loans are primarily based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial loans are secured by the assets being financed or other business assets, such as accounts receivable or inventory, and may include a personal guarantee. Short-term loans may be made on an unsecured basis. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

#### **Commercial Real Estate including Construction**

Commercial real estate loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is generally dependent on the successful operation of the property securing the

loan or the business conducted on the property securing the loan. Commercial real estate loans may be more adversely affected by conditions in the real estate markets or in the general economy. The characteristics of properties securing the Company's commercial real estate portfolio are diverse, but with geographic location almost entirely in the Company's market area. Management monitors and evaluates commercial real estate loans based on collateral, geography and risk grade criteria. In general, the Company avoids financing single purpose projects unless other underwriting factors are present to help mitigate risk. In addition, management tracks the level of owner-occupied commercial real estate versus nonowner-occupied loans.

Construction loans are underwritten utilizing feasibility studies, independent appraisal reviews and financial analysis of the developers and property owners. Construction loans are generally based on estimates of costs and value associated with the completed project. These estimates may be inaccurate. Construction loans often involve the disbursement of substantial funds with repayment substantially dependent on the success of the ultimate project. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term lenders, sales of developed property or an interim loan commitment from the Company until permanent financing is obtained. These loans are closely monitored by on-site inspections and are considered to have higher risks than other real estate loans due to their ultimate repayment being sensitive to interest rate changes, governmental regulation of real property, general economic conditions and the availability of long-term financing.

#### **Residential and Consumer**

Residential and consumer loans consist of two segments – residential mortgage loans and personal loans. Residential mortgage loans are secured by 1-4 family residences and are generally owner-occupied, and the Company generally establishes a maximum loan-to-value ratio and requires private mortgage insurance if that ratio is exceeded. Home equity loans are typically secured by a subordinate interest in 1-4 family residences, and consumer personal loans are secured by consumer personal assets, such as automobiles or recreational vehicles. Some consumer personal loans are unsecured, such as small installment loans and certain lines of credit. Repayment of these loans is primarily dependent on the personal income of the borrowers, which can be impacted by economic conditions in their market areas, such as unemployment levels. Repayment can also be impacted by changes in property values on residential properties. Risk is mitigated by the fact that these loans are of smaller individual amounts and spread over a large number of borrowers.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans.

# Rurban Financial Corp.

### Notes to Consolidated Financial Statements December 31, 2012 and 2011

The following tables present the credit risk profile of the Company's loan portfolio based on rating category as of December 31, 2012 and 2011:

Dec. 31, 2012 Loan Grade (\$ in thousands)	 mmercial ndustriał	_	omm. RE onstruction	-	riculturał armland	 sidential al Estate	ne Equity onsumer	0	ther	 Total
1-2	\$ 1,108	\$	101	\$	109	\$ -	\$ -	\$	-	\$ 1,318
3	23,028		55,175		7,938	77,221	45,063		17	208,442
4	 54,871		129,846		34,195	 6,285	4,223		131	 229,551
Total Pass	79,007		185,122		42,242	83,506	49,286		148	439,311
Special Mention	88		12,370		-	1,186	190			13,834
Substandard	1,429		3,024		34	699	144		-	5,330
Doubtful	1,243		876		*	2,468	603		-	5,190
Loss	 -				<u> </u>	 -	 -		-	 -
Total	\$ 81,767	\$	201,392	\$	42,276	\$ 87,859	\$ 50,223	\$	148	\$ 463,665

Dec. 31, 2011 Loan Grade (S in thousands)		nmercial ndustrial		omm. RE onstruction		ricultural armland		sidential al Estate		ne Equity onsumer	C	Other		Total
1-2	s	909	s	188	s	152	ŝ	1,548	s	127	\$	140	s	3,064
3		24,375	-	62,506		13,203	·	78,122		43,814		-		222,020
4		48,004		110,633		24,950		1,576		6,095		76		191,334
Total Pass		73,288		173,327		38,305		81,246		50,036		216		416,418
Special Mention		610		9,703		5		1,666		72		-		12,056
Substandard		2,037		3,358		51		1,834		92		-		7,372
Doubtful		2,177		1,441		-		2,910		481		-		7,009
Loss		-		-		-		-		-		-		-
Total	\$	78,112	\$	187,829	\$	38,361	\$	87,656	\$	50,681	\$	216	\$	442,855

The Company evaluates the loan risk grading system definitions and allowance for loan loss methodology on an ongoing basis. Beginning January 1, 2011, the Company began using a three-year average of historical losses for the general component of the allowance for loan loss calculation. The Company had previously used a five-year average. No other significant changes were made to the loan risk grading system definitions and allowance for loan loss methodology during the periods presented.

# Rurban Financial Corp.

### Notes to Consolidated Financial Statements December 31, 2012 and 2011

The following tables present the Company's loan portfolio aging analysis as of December 31, 2012 and 2011:

<u>December 31, 2012</u> (\$ in thousands)	59 Days st Due	89 Days st Due	nter Than 0 Days	To:	tal Past Due	(	Current	 tal Loans ceivable
Commercial & Industrial	\$ 26	\$ 2	\$ 497	\$	525	\$	81,242	\$ 81,767
Commercial RE	1,623	320	264		2,207		199,185	201,392
Agricultural & Farmland	-	-	-		-		42,276	42,276
Residential Real Estate	90	139	1,467		1,696		86,163	87,859
Home Equity & Consumer	319	76	280		675		49,548	50,223
Other	-	-	-		-		148	148
Loans	 2,058	 537	2,508		5,103		458,562	463,665
Loans held for Sale	 -	 -	 		-		6,147	 6,147
Total	\$ 2,058	\$ 537	\$ 2,508	\$	5,103	\$	464,709	\$ 469,812

<u>December 31, 2011</u> (\$ in thousands)	59 Days st Due	39 Days st Due	 ater Than 0 Days	То	tal Past Due	 Current	 tal Loans ceivable
Commercial & Industrial	\$ 58	\$ -	\$ 2,334	\$	2,392	\$ 75,720	\$ 78,112
Commercial RE	67	-	1,656		1,723	186,106	187,829
Agricultural & Farmland	-	-	-		-	38,361	38,361
Residential Real Estate	412	784	569		1,765	85,891	87,656
Home Equity & Consumer	465	194	505		1,164	49,517	50,681
Other	-	-	-		-	216	 216
Loans	 1,002	 978	 5,064		7,044	 435,811	442,855
Loans held for Sale	 -	 -	 -		-	 5,238	 5,238
Total	\$ 1,002	\$ 978	\$ 5,064	\$	7,044	\$ 441,049	\$ 448,093

All loans past due 90 days are systematically placed on nonaccrual status.

A loan is considered impaired, in accordance with the impairment accounting guidance (ASC 310-10-35-16), when based on current information and events, it is probable State Bank will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. Impaired loans include non-performing commercial loans but also include loans modified in troubled debt restructurings where concessions have been granted to borrowers experiencing financial difficulties. These concessions could include a reduction in the interest rate on the loan, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collection.

The following tables present impaired loan activity for the twelve months ended December 31, 2012 and 2011:

<u>December 31, 2012</u>			U	npaid			A	/erage	Int	terest
(\$'s in thousands)		corded		incipal		lated		corded		come
	Inve	estment	B	alance	Allo	wance	Inve	estment	Reco	pgnized
With no related allowance recorded:										
Commercial & Industrial	\$	394	\$	2,280	\$	-	\$	2,419	\$	-
Commercial RE & Construction		527		1,529		-		1,610		15
Agricultural & Farmland		-		-		-		-		-
Residential Real Estate		1,122		1,204		-		1,284		57
Home Equity & Consumer		228		260		-		272		10
All Impaired Loans < \$100,000		1,336		1,336		-		1,336		-
With a specific allowance recorded:										
Commercial & Industrial		838		944		485		949		6
Commercial RE & Construction		198		198		55		198		-
Agricultural & Farmland		-		-		-		-		-
Residential Real Estate		1,561		1,561		386		1,530		62
Home Equity & Consumer		454		454		195		471		20
All Impaired Loans < \$100,000		-		-		-		-		-
Totals:										
Commercial & Industrial	\$	1,232	\$	3,224	\$	485	\$	3,368	\$	6
Commercial RE & Construction	\$	725	\$	1,727	\$	55	\$	1,808	\$	15
Agricultural & Farmland	\$	-	\$	-	\$	-	\$	-	\$	-
Residential Real Estate	\$	2,683	\$	2,765	\$	386	\$	2,814	\$	119
Home Equity & Consumer	\$	682	\$	714	\$	195	\$	743	\$	30
All Impaired Loans < \$100,000	\$	1,336	\$	1,336	\$	-	\$	1,336	\$	-

#### **Twelve Months Ended**

December 31, 2011			ι	Inpaid			A	verage	In	erest
(\$'s in thousands)	Re	corded	Pr	incipal	R	elated		corded	Ind	ome
	Inv	estment	В	alance	All	owance	Inv	estment	Reco	ognized
With no related allowance recorded:								-	-	·
Commercial & Industrial	\$	1,206	\$	1,856	\$	-	\$	1,737	\$	89
Commercial RE & Construction		1,061		2,149		-		2,264		4
Agricultural & Farmland		-				-		-		-
Residential Real Estate		581		581		-		678		42
Home Equity & Consumer		189		217		-		191		2
All Impaired Loans < \$100,000		1,065		1,065		-		1,065		-
With a specific allowance recorded:										
Commercial & Industrial		2,077		3,787		1,017		2,528		-
Commercial RE & Construction		1,412		2,827		19		2,029		21
Agricultural & Farmland		5		5		5		5		1
Residential Real Estate		1,493		1,596		280		1,655		66
Home Equity & Consumer		354		354		212		365		8
All Impaired Loans < \$100,000		-		-				-		
Totals:										
Commercial & Industrial	\$	3,283	\$	5,643	\$	1,017	\$	4,265	\$	89
Commercial RE & Construction	\$	2,473	\$	4,976	\$	19	\$	4,293	\$	25
Agricultural & Farmland	\$	5	\$	5	\$	5	\$	5	\$	1
Residential Real Estate	\$	2,074	\$	2,177	\$	280	\$	2,333	\$	108
Home Equity & Consumer	\$	543	\$	571	\$	212	\$	556	\$	10
All Impaired Loans < \$100,000	\$	1,065	\$	1,065	\$	-	\$	1,065	\$	-

Impaired loans less than \$100,000 are included in groups of homogenous loans. These loans are evaluated based on delinquency status.

Interest income recognized on a cash basis does not materially differ from interest income recognized on an accrual basis.

#### **Troubled Debt Restructured (TDR) Loans**

TDR's are modified loans where a concession was provided to a borrower experiencing financial difficulties. Loan modifications are considered TDR's when the concessions provided are not available to the borrower through either normal channels or other sources. However, not all loan modifications are TDR's.

#### **TDR Concession Types**

The Company's standards relating to loan modifications consider, among other factors, minimum verified income requirements, cash flow analysis, and collateral valuations. Each potential loan modification is reviewed individually and the terms of the loan are modified to meet a borrower's specific circumstances at a point in time. All loan modifications, including those classified as TDR's, are reviewed and approved. The types of concessions provided to borrowers include:

- Interest rate reduction: A reduction of the stated interest rate to a nonmarket rate for the remaining original life of the debt. The Company also may grant interest rate concessions for a limited timeframe on a case by case basis.
- Amortization or maturity date change beyond what the collateral supports, including any of the following:
  - (1) Lengthens the amortization period of the amortized principal beyond market terms. This concession reduces the minimum monthly payment and increases the amount of the balloon payment at the end of the term of the loan. Principal is generally not forgiven.
  - (2) Reduces the amount of loan principal to be amortized. This concession also reduces the minimum monthly payment and increases the amount of the balloon payment at the end of the term of the loan. Principal is generally not forgiven.
  - (3) Extends the maturity date or dates of the debt beyond what the collateral supports. This concession generally applies to loans without a balloon payment at the end of the term of the loan. In addition, there may be instances where renewing loans potentially require non-market terms and would then be reclassified as TDRs.
- Other: A concession that is not categorized as one of the concessions described above. These concessions include, but are not limited to: principal forgiveness, collateral concessions, covenant concessions, and reduction of accrued interest. Principal forgiveness may result from any TDR modification of any concession type.

The tables below present the activity of TDR's during the years ended December 31, 2012 and 2011:

			2012	- outba	
(\$ in thousands)	Number of Contracts	R	Aodification ecorded vestment	Rec	odification orded estment
Residential Real Estate	14	\$	660	\$	660
Consumer	2		21		21
Commercial Real Estate	1		198		198
Total	17	\$	879	\$	879

Of the TDRs entered into during 2012, two had subsequently defaulted as of December 31, 2012. Both defaults during the year were residential real estate loans with a total defaulted balance of \$0.19 million. Redefaults are defined as loans that were performing TDRs that became 90 days or more past due post restructuring. The Company has specifically allocated \$0.9 million of the \$6.8 million in loan loss allowance to TDR loans. All TDRs resulted from a reduction to a borrowers rate, or an extension of the prior maturity date. No principal reductions have been granted.

			2011		
	Number of Contracts	Re	lodification ecorded estment	Re	Modification corded estment
Residential Real Estate	14	\$	1,011	\$	1,011

#### Note 5: Derivative Financial Instruments

#### Risk Management Objective of Using Derivatives

The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company manages its exposures to a wide variety of business and operational risks primarily through management of its core business activities. The Company manages economic risks, including interest rate, liquidity and credit risk, primarily by managing the amount, sources and duration of its assets and liabilities and through the use of derivative financial instruments. Specifically, the Company enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Company's derivative financial instruments are used to manage differences in the amount, timing and duration of the Company's known or expected cash payments principally related to certain variable-rate assets.

#### Non-designated Hedges

The Company does not use derivatives for trading or speculative purposes. Derivatives not designated as hedges are not speculative and result from a service the Company provides to certain customers. The Company executes interest rate swaps with commercial banking customers to facilitate their respective risk management strategies. Those interest rate swaps are simultaneously hedged by offsetting interest rate swaps that the Company executes with a third party, such that the Company minimizes its net risk exposure resulting from such transactions. As the interest rate swaps associated with this program do not meet the strict hedge accounting requirements, changes in the fair value of both the customer swaps and the offsetting swaps are recognized directly in earnings. As of December 31, 2012, the notional amount of customer-facing swaps was approximately \$7.63 million. This amount is offset with third party counterparties, as described above.

The Company has minimum collateral posting thresholds with its derivative counterparties. As of December 31, 2012, the Company had posted cash as collateral in the amount of \$0.21 million.

#### Fair Values of Derivative Instruments on the Balance Sheet

The table below presents the fair value of the Company's derivative financial instruments, as well as their classification on the Balance Sheet, as of December 31, 2012. The Company had no derivative instruments at December 31, 2011.

	Asset Deri	vativ	es	Li	ivati	ves	
(\$ in thousands)	December	31, 20	012	C	ecember 3	31, 20	)12
	Balance Sheet Location		Fair /alue		ce Sheet ation		Fair /alue
Derivatives not designated as hedging instruments:							
Interest rate contracts	Other Assets	\$	254	Other	Liabilities	\$	254

#### Effect of Derivative Instruments on the Income Statement

The Company's derivative financial instruments had no net effect on the Income Statement for the year ended December 31, 2012. The Company had no derivative financial instruments during 2011.

#### Note 6: Premises and Equipment

Major classifications of premises and equipment stated at cost were as follows at December 31:

		2012	 2011	
Land	\$	1,977	\$ 1,977	
Buildings and improvements		15,384	15,327	
Equipment		7,865	7,927	
Construction in progress		166	453	
		25,392	 25,684	
Less accumulated depreciation	<u></u>	(12,759)	 (11,911)	
Net premises and equipment	\$	12,633	\$ 13,773	

#### Note 7: Goodwill

The changes in the carrying amount of goodwill for the years ended December 31, 2012 and 2011 were:

(\$ in thousands)		2011		
Balance as of January 1				
Goodwill	\$	21,415	\$	21,415
Accumulated impairment losses - Data Processing		(5,062)		(4,681)
Impairment losses during the year - Data Processing		-		(381)
Balance as of December 31				
Goodwill		21,415		21,415
Accumulated impairment losses		(5,062)		(5,062)
	\$	16,353	\$	16,353

Goodwill impairment is tested on the last day of the last quarter of each calendar year. The goodwill impairment test is performed in two steps. If the fair market value of the stock is greater than the calculated book value of the stock, the goodwill is deemed not to be impaired and no further testing is required. If the fair market value is less than the calculated book value, an additional step of determining fair value is taken to determine if there is any impairment. Goodwill at both State Bank (2012 and 2011) and RDSI (2011 only) was reviewed independently as of December 31, of these years. Step one indicated the fair value of State Bank was in excess of its book value at the end of both 2012 and 2011 and no further testing was required.

Goodwill at RDSI was reviewed as of December 31, 2011. After an extensive review, it was determined that the Goodwill evaluation failed step one, and the step two evaluation indicated that the carrying value of Goodwill was in excess of its fair value by \$0.38 million in 2011. As no remaining Goodwill existed at RDSI in 2012, no further testing was required.

#### Note 8: Other Intangible Assets

The carrying basis and accumulated amortization of recognized intangible assets at December 31, 2012 and 2011 were:

		2	012		2011				
(\$ in thousands)	Gro	ss Carrying		Accumulated	Gross Carrying		Accumulated		
		Amount		Amortization	Amount		Amortization		
Core deposits intangible	\$	5,451	\$	(4,303) \$	5,451	\$	(3,680)		
Customer relationship intangible		200		(130)	200		(122)		
Banking intangibles		5,651		(4,432)	5,651		(3,802)		
Purchased software - banking Purchased software - data		978		(700)	679		(598)		
processing		164		(112)	162		(84)		
Purchased software		1,142		(812)	841		(682)		
Total	\$	6,793	\$	(5,244) \$	6,492	\$	(4,484)		

Amortization expense for Core Deposits and Other for the years ended December 31, 2012 and 2011 was \$0.63 million and \$0.74 million, respectively. Amortization expense for purchased software for the years ended December 31, 2012 and 2011 was \$0.13 million and \$0.28 million, respectively. At December 31, 2011 RDSI wrote-off software related to a specialized vendor. Estimated amortization expense for each of the following five years is:

(\$ in thousands)	2013		2014		2015		2016		2017	
Core deposit intangible	\$	574	\$	372	\$	201	\$	13	\$	11
Customer relationship intangible		7		6		6		5		5_
Banking intangibles		581		378		207		18		16
Purchased software - Banking		89		81		62		52		9
Purchased software - Data Processing		19		16		3				<u> </u>
Purchased Software		108		97		65		52		9
Total	\$	689	\$	476	\$	272	\$	70	\$	25

#### Note 9: Mortgage Servicing Rights

Mortgage loans serviced for others are not included in the accompanying consolidated balance sheets. The unpaid principal balance of mortgage loans serviced for others approximated \$528.1 million and \$402.1 million at December 31, 2012 and 2011, respectively. Contractually specified servicing fees, late fees and ancillary fees of approximately \$1.1 million and \$0.90 million were included in loan servicing fees in the income statement at December 31, 2012 and 2011, respectively.

The following table summarizes mortgage servicing rights capitalized and related amortization, along with activity in the related valuation allowance:

(\$ in thousands)		2012	<u>2011</u>		
Carrying amount, beginning of year	\$	2,820	\$	3,190	
Mortgage servicing rights capitalized during the year	~	1,981	4	1,493	
Mortgage servicing rights amortization during the year		(1,335)		(744)	
Net change in valuation allowance		309		(1,119)	
Carrying amount, end of year	\$	3,775	\$	2,820	
Valuation allowance:					
Beginning of year	\$	1,119	\$	-	
Additions		-		1,119	
Reduction		(309)		-	
End of year	\$	810	\$	1,119	
Fair Value, beginning of period	\$	2,820	\$	3,264	
Fair Value, end of period	\$	4,329	\$	2,820	

During 2012, recapture of the valuation allowance of \$0.3 million was taken to adjust the carrying value of the impaired mortgage servicing rights to the fair value for indicated tranches. The fair value is determined by an independent analysis conducted by a third party on a quarterly basis.

#### Note 10: Interest-Bearing Time Deposits

Interest-bearing time deposits in denominations of \$100,000 or more were \$85.3 million on December 31, 2012, and \$99.9 million on December 31, 2011. Certificates of deposit obtained from brokers totaled approximately \$5.9 million at both December 31, 2012 and 2011 and mature between 2013 and 2015.

At December 31, 2012, the scheduled maturities of time deposits were as follows:

(\$ in thousands)	
2013	\$ 95,274
2014	53,386
2015	22,335
2016	12,070
2017	9,079
Thereafter	 1,927
	\$ 194,071

Included in time deposits at December 31, 2012 and 2011 were \$28.1 million and \$37.8 million, respectively, of deposits which were obtained through the Certificate of Deposit Account Registry Service (CDARS). This service allows deposit customers to maintain fully insured balances in excess of the \$250,000 FDIC limit without the inconvenience of having multi-banking relationships. Under the reciprocal program that State Bank is currently participating in, customers agree to allow State Bank to place their deposits with other participating banks in the CDARS program in insurable amounts under \$250,000. In exchange, other banks in the program agree to place their deposits with State Bank also in insurable amounts under \$250,000.

#### Note 11: Short-Term Borrowings

(\$ in thousands)	2012		2011		
Securities sold under repurchase agreements - retail Securities sold under repurchase agreements - broker	\$	10,333 -	\$	13,779 5,000	
Total short-term borrowings	\$	10,333	\$	18,779	

At both December 31, 2012 and 2011, State Bank had \$11.5 million in federal funds lines, of which \$0 was drawn upon.

State Bank has retail repurchase agreements to facilitate cash management transactions with commercial customers. These obligations are secured by agency and mortgage-backed securities and such collateral is held by Wilmington Trust Company. At December 31, 2012, retail repurchase agreements totaled \$10.3 million. The maximum amount of outstanding agreements at any month end during 2012 and 2011 totaled \$15.0 million and \$15.2 million, respectively, and the monthly average of such agreements totaled \$12.6 million and \$13.2 million, respectively. The agreements at December 31, 2012 and 2011 mature within one month.

State Bank also had a repurchase agreement during 2012 with a brokerage firm who was in possession of the underlying securities. This repurchase agreement matured on July 10, 2012 and the securities were returned to State Bank on the repurchase date. The maximum amount of outstanding agreements at any month-end during 2012 and 2011 totaled \$5.0 million and \$35 million, respectively, and the monthly average of such agreements totaled \$2.6 million and \$18.1 million, respectively.

#### Note 12: Notes Payable

Notes payable at December 31, included:

(\$ in thousands)	 2012	 2011
Note payable in the amount of \$2.7 million, secured by all equipment and receivables of RDSI, monthly payments of \$34 thousand together with interest at a fixed rate of 6.00%, maturing July 20, 2015.		
	\$ 952	\$ 1,288
Note payable with First Tennessee Bank, with an orginal amount of \$1.5 million, secured by 300,000 shares of State Bank common stock, principal payments of \$187 thousand quarterly together with interest at the greater of the 3 Month LIBOR rate plus 3.75%, or 6.0%, maturing		
October 31, 2013.	750	1,500
	 <del>_</del>	 
	\$ 1,702	\$ 2,788

Aggregate annual maturities of notes payable at December 31, 2012 were:

(\$ in thousands)	 Debt
2013	\$ 1,114
2014	386
2015	202
	\$ 1,702

Pursuant to a loan covenant agreement between the Company and First Tennessee Bank, National Association ("FTB"), State Bank must maintain certain performance ratios, including a minimum Tier 1 Capital to average assets ratio of 7.5 percent, a year-to-date return on assets (ROA) of 50 basis points and a nonperforming asset ratio (calculated as non-performing loans plus OREO divided by total loans plus OREO) of less than 2.25 percent. In addition, the issuance of any regulatory order would constitute a covenant violation.

At December 31, 2012, State Bank's compliance with the loan covenant was as follows: Tier 1 capital was 8.4 percent, year to date ROA was 102 basis points and the nonperforming asset ratio was 1.40 percent. On March 9, 2011, a consent order was entered into by the Company and RDSI with the Board of Governors of the Federal Reserve System. The consent order was still in place as of December 31, 2012, but was subsequently terminated on February 8, 2013.

### Notes to Consolidated Financial Statements December 31, 2012 and 2011

#### Note 13: Federal Home Loan Bank Advances

The Federal Home Loan Bank advances were secured by \$59.8 million in mortgage loans at December 31, 2012. Advances, at interest rates from 0.25 to 3.13 percent, are subject to restrictions or penalties in the event of prepayment.

Aggregate annual maturities of Federal Home Loan Bank advances at December 31, 2012, were:

 Debt
\$ 5,000
8,500
-
2,500
 5,000
\$ 21,000
\$

#### Note 14: Trust Preferred Securities

On September 15, 2005, RST II, a wholly-owned subsidiary of the Company, closed a pooled private offering of 10,000 Capital Securities with a liquidation amount of \$1,000 per security. The proceeds of the offering were loaned to the Company in exchange for junior subordinated debentures with terms similar to the Capital Securities. The sole assets of RST II are the junior subordinated debentures of the Company and payments thereunder. The junior subordinated debentures and the back-up obligations, in the aggregate, constitute a full and unconditional guarantee by the Company of the obligations of RST II under the Capital Securities. Distributions on the Capital Securities are payable quarterly at an interest rate that changes quarterly and is based on the 3-month LIBOR and are included in interest expense in the consolidated financial statements. These securities are considered Tier 1 capital (with certain limitations applicable) under current regulatory guidelines. As of December 31, 2012 and 2011, the outstanding principal balance of the Capital Securities was \$10,000,000.

On September 7, 2000, RST I, a wholly-owned subsidiary of the Company, closed a pooled private offering of 10,000 Capital Securities with a liquidation amount of \$1,000 per security. The proceeds of the offering were loaned to the Company in exchange for junior subordinated debentures with terms similar to the Capital Securities. The sole assets of RST I are the junior subordinated debentures of the Company and payments thereunder. The junior subordinated debentures and the back-up obligations, in the aggregate, constitute a full and unconditional guarantee by the Company of the obligations of RST I under the Capital Securities. Distributions on the Capital Securities are payable semi-annually at the annual rate of 10.6 percent and are included in interest expense in the consolidated financial statements. These securities are considered Tier 1 capital (with certain limitations applicable) under current regulatory guidelines. As of December 31, 2012 and 2011, the outstanding principal balance of the Capital Securities was \$10,000,000.

The junior subordinated debentures are subject to mandatory redemption, in whole or in part, upon repayment of the Capital Securities at maturity or their earlier redemption at the liquidation amount. Subject to the Company having received prior approval of the Federal Reserve, if then required, the Capital Securities are redeemable prior to the maturity date of September 7, 2030, at the option of the Company: on or after September 7, 2020 at par; or on or after September 7, 2010 at a premium; or upon occurrence of specific events defined within the trust indenture.

On August 5, 2010, the Company notified the trustees of the Capital Securities of the Company's election to defer (a) the quarterly interest payments on the RST II Capital Securities, beginning on September 15, 2010 and extending through December 15, 2011, and (b) the next semi-annual interest payments on the RST I Capital Securities, beginning on September 7, 2010 and extending through March 7, 2012. During any interest deferral period, the trust preferred indentures prohibit the Company from paying common stock dividends or repurchasing shares of common stock. These interest payments were brought current in October 2012, which will remove the restriction on dividends effective March 7, 2013.

In early 2012, regulatory authorities issued new guidance regarding the classification of the above securities. If implemented, this new guidance would, over time, eliminate the securities from Tier 1 capital. As of December 31, 2012, the proposed guidelines have been delayed. At this time, the Company cannot fully predict the future treatment of these securities for Tier 1 capital purposes.

#### Note 15: Income Taxes

The provision for income taxes includes these components:

(\$ in thousands)	For	The Year En	ded l	December
		2012		2011
Taxes currently payable Deferred provision	\$	71 1,858	\$	(179) 837
Income tax expense	\$	1,929	\$	658

A reconciliation of income tax expense at the statutory rate to the Company's actual income tax expense is shown below:

	For The Year Ended Decembe				
(\$ in thousands)		2012	2011		
Computed at the statutory rate (34%)	\$	2,293	\$	789	
Increase (decrease) resulting from					
Tax exempt interest		(233)		(329)	
BOLI Income		(120)		(126)	
BOLI Surrender		-		217	
Penalty on Modified Endowment Contracts (MEC)		-		64	
Other		(11)		43	
Actual tax expense	\$	1,929	\$	658	

The tax effects of temporary differences related to deferred taxes shown on the balance sheets are:

	At December 31,					
(\$ in thousands)		2012		2011		
Deferred tax assets						
Allowance for loan losses	\$	2,316	\$	2,220		
OREO Writedowns/Expense		83		193		
Accrued compensation and benefits		458		454		
Net deferred loan fees		94		101		
Mark to market adjustments		267		200		
Purchase accounting adjustments		3		30		
NOL carry over		2,107		3,889		
AMT credit carry over		322		202		
Other		261		220		
		5,911		7,508		
Deferred tax liabilities						
Depreciation		(1,049)		(1,078)		
Mortgage servicing rights		(1,284)		(959)		
Unrealized gains on available-for-sale securities		(943)		(692)		
Purchase accounting adjustments		(1,743)		(1,794)		
Prepaids		(249)		(234)		
FHLB stock dividends		(466)		(466)		
		(5,734)		(5,222)		
Net deferred tax asset	\$	177	\$	2,286		

The NOL carry over of \$6.2 million begins to expire in 2029.

The Company performed a valuation analysis based on income projections of the deferred tax asset as of December 31, 2012. Based upon that analysis, no valuation reserve was required.

#### Note 16: Regulatory Matters

The Company and State Bank are subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and State Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Furthermore, the Company's and State Bank's regulators could require adjustments to regulatory capital not reflected in these financial statements.

Quantitative measures established by regulation to ensure capital adequacy require the Company and State Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2012, that the Company and State Bank exceeded all capital adequacy requirements to which they were subject.

As of December 31, 2012, the most recent notification to the regulators categorized State Bank as wellcapitalized under the regulatory framework for prompt corrective action. To be categorized as wellcapitalized, State Bank must maintain capital ratios as set forth in the table below. There are no conditions or events since that notification that management believes have changed State Bank's status as wellcapitalized.

The Company and State Bank's actual capital amounts and ratios are presented in the following table.

					For Capital A	Adequacy	To Be Well-Capi Prompt Corre Provis	ctive Action
		Actu	al		Purpo	ses	110113	
(\$ in thousands)	A	mount	Ratio	A	lmount	Ratio	Amount	Ratio
As of December 31, 2012								
Total Capital								
(to Risk-Weighted Assets)								
Consolidated	\$	59,448	12.6%	\$	37,799	8.0%	\$-	N/A
State Bank		57,138	12.1%		37,647	8.0%	47,059	10.0%
Tier 1 Capital								
(to Risk-Weighted Assets)								
Consolidated		45,854	9.7%		18,935	4.0%	-	N/A
State Bank		51,244	1 <b>0.9</b> %		18,824	4.0%	28,235	6.0%
Tier 1 Capital								
(to Average Assets)								
Consolidated		45,854	7.4%		24,763	4.0%	-	N/A
State Bank		51,244	8.4%		24,531	4.0%	30,664	5.0%
As of December 31, 2011								
Total Capital								
(to Risk-Weighted Assets)								
Consolidated	\$	52,010	11.4%	\$	36,749	8.0%	\$-	N/A
State Bank		54,564	12.0%		36,348	8.0%	45,435	10.0%
Tier 1 Capital								
(to Risk-Weighted Assets)								
Consolidated		40,207	8.8%		18,424	4.0%	-	N/A
State Bank		48,878	10.8%		18,174	4.0%	27,261	6.0%
Tier 1 Capital								
(to Average Assets)								
Consolidated		40,207	6.5%		24,563	4.0%	-	N/A
State Bank		48,878	8.0%		24,411	4.0%	30,514	5.0%

By letter dated February 11, 2013, the Company was notified by Regulatory authorities that the previously issued Consent Order on RDSI, issued March 9, 2011, was terminated effective as of February 8, 2013. During the period when the Order was in place, the Company was in full compliance with all aspects of the Order.

State Bank is subject to certain restrictions on the amount of dividends that it may declare without prior regulatory approval. At December 31, 2012, approximately \$4.3 million of retained earnings were available for dividend declaration without prior regulatory approval.

# Rurban Financial Corp. Notes to Consolidated Financial Statements

December 31, 2012 and 2011

#### Note 17: Related Party Transactions

Certain directors, executive officers and principal shareholders of the Company, including associates of such persons, are loan customers. A summary of the related party loan activity, for loans aggregating \$60,000 or more to any one related party, follows for the years ended December 31, 2012 and 2011:

(\$ in thousands)	20	2012		2011
Balance, January 1	\$	-	\$	344
New Loans		-		-
Repayments		-		(344)
Other changes		-		-
Balance, December 31	\$	-	\$	-

In management's opinion, such loans and other extensions of credit and deposits were made in the ordinary course of business and were made on substantially the same terms (including interest rates and collateral) as those prevailing at the time for comparable transactions with other persons. Further, in management's opinion, these loans did not involve more than normal risk of collectability or present other unfavorable features.

Deposits from related parties held by the Bank at December 31, 2012 and 2011, totaled \$0.87 million and \$0.71 million, respectively.

#### Note 18: Employee Benefits

The Company has entered into Change in Control Agreements with Mark A. Klein, President and Chief Executive Officer and Anthony V. Cosentino, Executive Vice President and Chief Financial Officer. Under the terms of the agreements, the named executive officers are entitled to receive certain severance or change in control payments and benefits if they are terminated by the Company under certain circumstances.

The Company has retirement savings 401(k) plans covering substantially all employees. Employees contributing up to 4 percent of their compensation receive a Company match of 100 percent of the employee's contribution. Employee contributions are vested immediately and the Company's matching contributions are fully vested after three years of employment. Employer contributions charged to expense for 2012 and 2011 were \$0.37 million and \$0.37 million, respectively.

Also, the Company has Supplemental Executive Retirement Plan ("SERP") Agreements with certain active and retired officers. The agreements provide monthly payments for up to 15 years that equal 15 percent to 25 percent of average compensation prior to retirement or death. The charges to expense for the current agreements were \$0.14 million and \$0.14 million for 2012 and 2011, respectively.

Life insurance plans are provided for certain executive officers on a split-dollar basis. The Company is the owner of the split-dollar policies. The officers are entitled to a sum equal to two times either the

employee's annual salary at death, if actively employed, or final annual salary, if retired, less \$0.05 million, not to exceed the employee's portion of the death benefit. The Company is entitled to the portion of the death proceeds which equates to the cash surrender value less any loans on the policy and unpaid interest or cash withdrawals previously incurred by the Company. The employees have the right to designate one or more beneficiaries to receive their share of the proceeds payable upon death.

Additional life insurance is provided to certain officers through a bank-owned life insurance policy ("BOLI"). By way of a separate split-dollar agreement, the policy interests are divided between State Bank and the insured's beneficiary. State Bank owns the policy cash value and a portion of the policy net death benefit, over and above the cash value assigned to the insured's beneficiary. The cash surrender value of all life insurance policies totaled approximately \$12.6 million at December 31, 2012, and \$12.2 million at December 31, 2011.

The Company has a noncontributory employee stock ownership plan ("ESOP") covering substantially all employees of the Company and its subsidiaries. Voluntary contributions are made by the Company to the plan. Each eligible employee is vested based upon years of service, including prior years of service. The Company's contributions to the account of each employee become fully vested after three years of service.

Benefit expense for the value of the stock purchased is recorded equal to the fair market value of the stock when contributions, which are determined annually by the Board of Directors of the Company, are made to the ESOP. Allocated shares in the ESOP at December 31, 2012 and 2011, were 442,861 and 370,820, respectively.

Dividends on allocated shares are recorded as dividends and charged to retained earnings. Compensation expense is recorded equal to the fair market value of the stock when contributions, which are determined annually by the Board of Directors of the Company, are made to the ESOP. ESOP expense for the years ended December 31, 2012 and 2011 was \$0.40 million and \$0.30 million, respectively.

### Rurban Financial Corp. Notes to Consolidated Financial Statements

### December 31, 2012 and 2011

#### Note 19: Share Based Compensation Plan

On March 12, 2007, the Company's share-based compensation plan, the 1997 Stock Option Plan (the "1997 Plan") expired in accordance with its terms. In April 2008, the shareholders approved the Rurban Financial Corp. 2008 Stock Incentive Plan (the "2008 Plan").

The 2008 Plan permits the grant or award of incentive stock options, nonqualified stock options, stock appreciation rights ("SARs"), and restricted stock for up to 250,000 Common Shares of the Company.

The 2008 Plan is intended to advance the interests of the Company and its shareholders by offering employees, directors and advisory board members of the Company and its subsidiaries an opportunity to acquire or increase their ownership interest in the Company through grants of equity-based awards. The 2008 Plan permits equity-based Awards to be used to attract, motivate, reward and retain highly competent individuals upon whose judgment, initiative, leadership and efforts are key to the success of the Company by encouraging those individuals to become shareholders of the Company.

Option awards are generally granted with an exercise price equal to the market price of the Company's stock at the date of grant, and those option awards generally vest based on 5 years of continuous service and have 10-year contractual terms.

The compensation cost charged against income for both the 1997 and 2008 Plans was \$0.05 million and \$0.09 million for 2012 and 2011, respectively. The total income tax benefit recognized in the income statement for share-based compensation arrangements was \$0.02 million and \$0.02 million for 2012 and 2011, respectively.

The fair value of each option award was estimated on the date of grant using the Black-Scholes valuation model. No options were granted in either 2012 or 2011.

A summary of option activity under the Company's plans as of December 31, 2012, and changes during the year then ended, is presented below:

	2012							
	Shares	Weighted- Average Weighted- Remaining Average Contractual Exercise Price Term			Aggregate Intrinsic Value			
Outstanding,								
beginning of year	303,974	\$	9.85					
Granted	-		-					
Forfeited	1,500		6.98					
Expired	3,125		13.30					
Outstanding, end of								
year	299,349	\$	9.86	4.81	<u>\$</u>			
Exercisable, end of								
year	211,149	\$	11.07	3.85	<u>\$                                    </u>			

As of December 31, 2012, there was \$0.10 million of total unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the 2008 Plan. That cost is expected to be recognized over a weighted-average period of 1.04 years.

#### Note 20: Earnings Per Share

Earnings per share (EPS) for the years ended December 31, 2012 and 2011 is computed as follows:

(\$ in thousands)	 Income	2012 Weighted- Average Shares	 Per Share Amount
Basic earnings per share Net income available to common shareholders	\$ 4,814	4,862	\$ 0.99
Effect of dilutive securities Stock options & restricted stock Diluted earnings per share	 	<u> </u>	
Net income available to common shareholders and assumed conversions	\$ 4,814	4,862	\$ 0.99

Options to purchase 299,349 common shares at \$6.66 to \$14.15 per share were outstanding at December 31, 2012, but were not included in the computation of diluted EPS because the options' exercise price was greater than the average market price of the common shares.

(\$ in thousands)	lı	ncome	2011 Weighted- Average Shares	 er Share mount
Basic earnings per share Net income available to common shareholders	\$	1,664	4,862	\$ 0.34
Effect of dilutive securities Stock options & restricted stock Diluted earnings per share				
Net income available to common shareholders and assumed conversions	\$	1,664	4,862	\$ 0.34

Options to purchase 303,974 common shares at \$6.66 to \$14.15 per share were outstanding at December 31, 2011, but were not included in the computation of diluted EPS because the options' exercise price was greater than the average market price of the common shares.

#### Note 21: Leases

The Company's subsidiaries, The State Bank and Trust Company and RDSI Banking Systems, have several non-cancellable operating leases for business use that expire over the next ten years. These leases generally contain renewal options for periods of five years and require the lessee to pay all executory costs such as taxes, maintenance and insurance. Aggregate rental expense for these leases was \$0.46 million and \$0.44 million for the years ended December 31, 2012 and 2011, respectively.

Future minimum lease payments under operating leases are:

(\$ in thousands)	
2013	\$ 333
2014	263
2015	95
2016	100
2017	86
Thereafter	 77
Total minimum lease payments	\$ 954

#### Note 22: Disclosures About Fair Value of Assets and Liabilities

ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- **Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

Following is a description of the valuation methodologies, inputs used for assets measured at fair value on a recurring basis, recognized in the accompanying balance sheets, as well as the general classification of such assets pursuant to the valuation hierarchy.

#### **Available-for-Sale Securities**

The fair value of available-for-sale securities are determined by various valuation methodologies. Level 1 securities include money market mutual funds. Level 1 inputs include quoted prices in an active market. Level 2 securities include U.S. government agencies, mortgage-backed securities and obligations of political and state subdivisions. Level 2 inputs do not include quoted prices for individual securities in active markets; however, they do include inputs that are either directly or indirectly observable for the individual security being valued. Such observable inputs include interest rates and yield curves at commonly quoted intervals, volatilities, prepayment speeds, credit risks and default rates. Also include are inputs derived principally from or corroborated by observable market data by correlation or other means.

#### Interest Rate Contracts

The fair values of interest rate contracts are based upon the estimated amount the Company would receive or pay to terminate the contracts or agreements, taking into account underlying interest rates, creditworthiness of underlying customers for credit derivatives and, when appropriate, the creditworthiness of the counterparties.

The following table presents the fair value measurements of securities measured at fair value on a recurring basis and the level within ASC 820 fair value hierarchy in which the fair value measurements fall at December 31, 2012 and 2011:

#### Fair Value Measurements Using:

(\$ in thousands) Available-for-Sale Securities:	Fair Values at 12/31/2012	(Level 1)	(Level 2)	(Level 3)
U.S. Treasury and Government Agencies	\$ 14,51	1\$-	\$ 14,511 \$	-
Mortgage-backed securities	63,764	4 -	63,764	-
State and political subdivisions	18,24	9 -	18,249	-
Money Market Mutual Fund	2,15	5 2,155	-	-
Equity securities	2	- 3	23	-
Interest rate contracts	25	4	254	

#### Fair Value Measurements Using:

(\$ in thousands) Available-for-Sale Securities:	Fair Values at 12/31/2011	(Level 1)	(Level 2)	(Level 3)
U.S. Treasury and Government Agencies	\$ 25,424	\$-\$	25,424	\$-
Mortgage-backed securities	67,699	-	67,699	-
State and political subdivisions	16,792	-	16,792	-
Money Market Mutual Fund	2,040	2,040	-	-
Equity securities	23	-	23	-

Level 1 - Quoted Prices in Active Markets for Identical Assets

Level 2 - Significant Other Observable Inputs

Level 3 - Significant Unobservable Inputs

Following is a description of the valuation methodologies and inputs used for assets measured at fair value on a non recurring basis and recognized in the accompanying balance sheets, as well as the general classification of such assets pursuant to the valuation hierarchy.

#### Impaired Loans (Collateral Dependent)

Loans for which it is probable the Company will not collect all principal and interest due according to contractual terms are measured for impairment. If the impaired loan is collateral dependent, then the fair value method of measuring the amount of impairment is utilized. This method requires obtaining an independent appraisal of the collateral and applying a discount factor to the value based on the Company's loan review policy. All impaired loans held by the Company were collateral dependent at December 31, 2012 and 2011.

#### Mortgage Servicing Rights

Mortgage servicing rights do not trade in an active, open market with readily observable prices. Accordingly, fair value is estimated using discounted cash flow models associated with the servicing rights and discounting the cash flows using discount market rates. The servicing portfolio has been valued using all relevant positive and negative cash flows including servicing fees, miscellaneous income and float; marginal costs of servicing; the cost of carry of advances; and foreclosure losses; and applying certain prevailing assumptions used in the marketplace. Due to the nature of the valuation inputs, mortgage servicing rights are classified within Level 3 of the hierarchy.

#### Foreclosed Assets Held For Sale

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value (based on current appraised value) at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Management has determined fair value measurements on other real estate owned primarily through evaluations of appraisals performed, and current and past offers for the other real estate under evaluation.

#### <u>Software</u>

The Company reviews the carrying value of software for impairment whenever events and circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. In cases where undiscounted expected future cash flows are less than the carrying value, an impairment loss is recognized equal to an amount by which the carrying value exceeds the fair value of assets. The factors considered by management in performing this assessment include current operating results, trends and prospects, the manner in which the property is used, and the effects of obsolescence, demand, competition, and other economic factors.

The following table presents the fair value measurements of assets measured at fair value on a nonrecurring basis and the level within the fair value hierarchy in which the fair value measurements fell at December 31, 2012 and 2011:

#### Fair Value Measurements Using:

(\$ in thousands)	Fai	r Values at					
Description	12	/31/2012	(L	evel 1)	(Level 2)	(!	Level 3)
Impaired loans	\$	2,227	\$	- \$		- \$	2,227
Mortgage Servicing Rights		3,755		-		-	3,755
Foreclosed Assets		950		-		-	950

#### Fair Value Measurements Using:

(\$ in thousands)	Fair	Values at						
Description	12/	31/2011	(Leve	1)	(Level 2)		(L	evel 3)
Impaired loans	\$	5,575	\$	- \$		-	\$	5,575
Mortgage Servicing Rights		2,820		-		-		2,820
Foreclosed Assets		877		-		-		877
Impaired Software		159						159

Level 1 - Quoted Prices in Active Markets for Identical Assets

Level 2 - Significant Other Observable Inputs

Level 3 - Significant Unobservable Inputs

#### **Unobservable (Level 3) Inputs**

The following table presents quantitative information about unobservable inputs used in recurring and nonrecurring Level 3 fair value measurements.

(\$ in thousands)	Fair Value at 12/31/2012	Valuation Technique	Unobservable Inputs	Range (Weighted Average)
Collateral-dependent		Market comparable		Not
impaired loans	\$ 2,227	properties Market comparable	Comparability adjustments (%)	available
Foreclosed asset	950	properties Discounted cash	Marketability discount	10.0%
Mortgage servicing rights	3,755	flow	Discount Rate	8.50%
55 55			Constant prepayment rate	15.60%
			P&I earnings credit	0.21%
			T&I earnings credit	0.81%
			Inflation for cost of servicing	1.50%

The mortgage servicing rights portfolio is measured for fair value by an independent third party. The valuation of the portfolio hinges on a number of quantitative factors. These factors include, but are not limited to, a discount rate applied to the cash flows, and an assumption of future principle prepayments. The prepayment assumptions are based upon the historical performance of the Company's portfolio as well as market metrics. There were no changes in the inputs or methodologies used to determine fair value at December 31, 2012 as compared to December 31, 2011.

The following methods were used to estimate the fair value of all other financial instruments recognized in the accompanying balance sheets at amounts other than fair value.

#### Cash and Cash Equivalents and Federal Reserve and Federal Home Loan Bank Stock and Accrued Interest Payable and Receivable

The carrying amount approximates the fair value.

#### <u>Loans</u>

The estimated fair value for loans receivable, net, is based on estimates of the rate State Bank would charge for similar loans at December 31, 2012 and 2011, applied for the time period until the loans are assumed to re-price or be paid.

#### Loans Held for Sale

The fair value of loans held for sale is based upon quoted market prices, where available, or is determined by discounting estimated cash flows using interest rates approximating the Company's current origination rates for similar loans and adjusted to reflect the inherent credit risk.

#### Deposits, Short-term borrowings, Notes Payable & Federal Home Loan Bank Advances

Deposits include demand deposits, savings accounts, NOW accounts and certain money market deposits. The carrying amount approximates the fair value. The estimated fair value for fixed-maturity time deposits, as well as borrowings, is based on estimates of the rate State Bank could pay on similar instruments with similar terms and maturities at December 31, 2012 and 2011.

#### Loan Commitments

The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. The estimated fair value for other financial instruments and off-balance-sheet loan commitments approximate cost at December 31, 2012 and 2011 are not considered significant to this presentation.

#### Trust Preferred Securities

The fair value for Trust Preferred Securities is estimated by discounting the cash flows using an appropriate discount rate.

The following table presents estimated fair values of the Company's financial instruments. The fair values of certain of these instruments were calculated by discounting expected cash flows, which involves significant judgments by management and uncertainties. Fair value is the estimated amount at which financial assets or liabilities could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Because no market exists for certain of these financial instruments, and because management does not intend to sell these financial instruments, the Company does not know whether the fair values shown below represent values at which the respective financial instruments could be sold individually or in the aggregate.

December 31, 2012	Carrying			Fair				
\$'s in thousands		Amount		(Level 1)	(Level 2)		(Level 3)	
Financial assets								
Cash and cash equivalents	\$	19,144	\$	19,144	\$	-	\$	-
Loans held for sale		6,147		-		6,350		
Loans, net of allowance for loan losses		456,578		-		-		462,773
Federal Reserve and FHLB Bank stock, at cost		3,748		-		3,748		-
Accrued interest receivable		1,235		-		1,235		
Financial liabilities								
Deposits	\$	527,001	\$	-	\$	530,097	\$	-
Short-term borrowings		10,333		-		10,333		-
Notes payable		1,702		-		1,731		-
FHLB advances		21,000		-		21,274		-
Trust preferred securities		20,620		-		7,353		
Accrued interest payable		138		-		138		-

December 31, 2011		Carrying	Fair Value Measurments Using					
\$'s in thousands	Amount		 (Level 1)		(Level 2)		(Level 3)	
Financial assets								
Cash and cash equivalents	\$	14,846	\$ 14,846	\$	-	\$	-	
Loans held for sale		5,238	-		5,334		-	
Loans, net of allowance for loan losses		436,025	-		-		443,727	
Federal Reserve and FHLB Bank stock, at cost		3,685	-		3,685		-	
Interest receivable		1,635	-		1,635		-	
Financial liabilities								
Deposits	\$	518,765	\$ -	\$	521,654	\$	-	
Short-term borrowings		18,779	-		18,903		-	
Notes payable		2,788	-		2,815			
FHLB advances		12,776	-		13,149		-	
Trust preferred securities		20,620	-		8,320		-	
Accrued interest payable		2,954	-		2,954		-	

#### Note 23: Commitments and Credit Risk

State Bank grants commercial, agri-business, consumer and residential loans to customers throughout the states of Ohio, Indiana, and Michigan. Although State Bank has a diversified loan portfolio, agricultural loans comprised approximately 9% and 9% of the portfolio as of December 31, 2012 and 2011, respectively.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since a portion of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Each customer's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, commercial real estate and residential real estate.

Standby letters of credit are conditional commitments issued by State Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers.

Forward sale commitments are commitments to sell groups of residential mortgage loans that the Company originates or purchases as part of its mortgage banking activities. The Company commits to sell the loans at specified prices in a future period, typically within forty-five days. These commitments are acquired to reduce market risk on mortgage loans in the process of origination and mortgage loans held for sales since the Company is exposed to interest rate risk during the period between issuing a loan commitment and the sales of the loan into the secondary market. At December 31, 2012, the Company had approximately \$13.0 million in forward rate commitments to sell residential mortgage loans.

Lines of credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Lines of credit generally have fixed expiration dates. Since a portion of the line may expire without being drawn upon, the total unused lines do not necessarily represent future cash requirements. Each customer's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation of the customer. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, commercial real estate and residential real estate. Management uses the same credit policies in granting lines of credit as it does for on-balance-sheet instruments.

(\$ in thousands)	 2012	2011
Loan commitments and unused lines of credit	\$ 81,399	\$ 75,272
Standby letters of credit	5,698	5,587
Total	\$ 87,097	\$ 80,859

There are various contingent liabilities that are not reflected in the consolidated financial statements, including claims and legal actions arising in the ordinary course of business. In the opinion of management, after consultation with legal counsel, the ultimate disposition of these matters is not

expected to have a material effect on the Company's consolidated financial condition or results of operations.

Salary continuation agreements with certain executive officers contain provisions regarding certain events leading to separation from the Company, before the executive officer's normal retirement date, which could result in cash payments in excess of amounts accrued.

#### Note 24: Effect of Recent Accounting Standards

ASU No. 2012-02, Intangibles-Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment.

This ASU amends Topic 350 to allow the Company to first assess qualitative factors to determine whether the existence of events and circumstances indicates that it is more likely than not that the indefinite-lived intangible asset is impaired. If, after assessing the totality of events and circumstances, an entity concludes that it is not more likely than not that the indefinite-lived intangible asset is impaired, then the entity is not required to take further action. However, if the Company concludes otherwise, then it is required to determine the fair value of the indefinite-lived intangible asset and perform a quantitative impairment test by comparing the fair value with the carrying amount in accordance with Codification Subtopic 350-30, Intangibles-Goodwill and Other, General Intangibles Other than Goodwill.

The Company also has the option to bypass the qualitative assessment for any indefinite-lived intangible asset in any period and proceed directly to performing the quantitative impairment test. An entity will be able to resume performing the qualitative assessment in any subsequent period.

The amendments in this update are effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. Early adoption is permitted, including for annual and interim impairment tests performed as of a date before July 27, 2012. Management has determined that the adoption of ASU 2012-02 will not have a material impact on the Company's Condensed Consolidated Financial Statements.

# ASU 2011-04, Fair Value Measurements and Disclosures (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs.

This ASU amends Topic 820 to add both additional clarifications to existing fair value measurement and disclosure requirements and changes to existing principles and disclosure guidance. Clarifications were made to the relevancy of the highest and best use valuation concept, measurement of an instrument classified in an entity's shareholder's equity and disclosure of quantitative information about the unobservable inputs for Level 3 fair value measurements. Changes to existing principles and disclosures included measurement of financial instruments managed within a portfolio, the application of premiums and discounts in fair value measurement, and additional disclosures related to fair value measurements. The updated guidance and requirements are effective for financial statements issued for the first interim or annual period beginning after December 15, 2011, and should be applied prospectively. Early adoption is permitted. Management adopted ASU 2011-04 effective January 1, 2012, as required, without a material impact on the Company's Condensed Consolidated Financial Statements.

#### ASU 2011-05, Other Comprehensive Income (Topic 220): Presentation of Comprehensive Income.

This ASU amends Topic 220 to give an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. An entity is also required to present on the face of the financial statement reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statement(s) where the components of net income and the components of other comprehensive income are presented. The amendments do not change items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income, only the format for presentation. The updated guidance and requirements are effective for financial statements issued for the fiscal years, and the interim periods within those years, beginning after December 15, 2011. The amendments should be applied retrospectively. On October 21, 2011, the FASB issued a proposed deferral of the requirement that companies present reclassification adjustments for each component of OCI in both net income and OCI on the face of the financial statements. Early adoption is permitted. Management adopted ASU 2011-05 effective January 1, 2012, as required. The statements of comprehensive income have been included within this Form 10-K.

#### ASU 2011-08 – Intangibles – Goodwill and Other (Topic 350): Testing Goodwill for Impairment.

The ASU amends Topic 350 to permit an entity the option to first assess qualitative factors to determine whether it is more likely than not (50% threshold) that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. The amendments are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity's financial statements for the most recent annual or interim period have not yet been issued. Management adopted this standard effective January 1, 2012, as required, without a material impact on the Company's Condensed Consolidated Financial Statements.

#### Note 25: Condensed Financial Information (Parent Company Only)

Presented below is condensed financial information as to financial position, results of operations and cash flows of the Company:

	2012		 2011
(\$ in thousands)			
Assets			
Cash and cash equivalents	\$	601	\$ 1,158
Investment in common stock of banking subsidiaries		71,136	68,915
Investment in nonbanking subsidiaries		1,427	(1,589)
Notes Receivable		-	2,000
Other assets		2,164	 2,724
Total assets	\$	75,328	\$ 73,208
Liabilities			
Trust preferred securities	\$	20,000	\$ 20,000
Borrowings from nonbanking subsidiaries		620	620
Notes Payable		750	1,500
Other liabilities & accrued interest payable		838	 3,463
Total liabilities		22,208	25,583
Stockholders' Equity		53,120	 47,625
Total liabilities and stockholders' equity	\$	75,328	\$ 73,208

#### **Condensed Balance Sheets**

### Rurban Financial Corp. Notes to Consolidated Financial Statements Years Ended December 31

#### Condensed Statements of Income and Comprehensive Income

(\$ in thousands)	20	012	 2011
Income			
Interest income	\$	-	\$ 121
Dividends from subsidiaries:			
Banking subsidiaries		4,600	2,165
Nonbanking subsidiaries		119	 -
Total		4,719	2,165
Other income		264	 154
Total income		4,983	 2,440
Expenses			
Interest expense		1,881	1,406
Other expense		1,269	 1,580
Total expenses	. <u></u>	3,150	 2,986
Income (loss) before income tax and equity in undistributed (excess distributed) income (loss) of subsidiaries		1,833	(546)
Income tax benefit		(987)	 (642)
Income before equity in undistributed income of subsidiaries		2,820	96
Equity in undistributed income of subsidiaries			
Banking subsidiaries		1,832	2,634
Nonbanking subsidiaries		304	(1,373)
Nonbanking Substatutes			 (.,,
Total		2,136	 1,261
Net income	\$	4,956	\$ 1,357
Comprehensive income	\$	5,301	\$ 1,820

In December of 2011, the Company executed a transaction between two of its affiliates that was offset in the Parent Company financial statements. The transaction in the amount of \$0.31 million involved the transfer of assets that were valued at less than the carrying value of the assets on the affiliate. Due to the assets remaining in the Company and for the purposes initially intended the loss was offset at the parent level. In 2012, the net effect of this transaction was a reduction in income of \$0.14 million.

### Notes to Consolidated Financial Statements Years Ended December 31

#### **Condensed Statements of Cash Flows**

	2	2012		2011
(\$ in thousands)				- · ·
Operating Activities				
Net income	\$	4,956	\$	1,357
Items not requiring (providing) cash				
Equity in undistributed				
net income of subsidiaries		(2,136)		(1,261)
Expense of stock option plan		51		88
Other assets		560		(49)
Other liabilities		(2,625)		1,184
Net cash provided by operating activities		806		1,319
Investing Activities				
Increase in Notes Receivable		2,000		-
Investment in Subsidiary		(2,613)		-
Net cash used in investing activities		(613)		-
Financing Activities				
Repayment of Notes Payable		(750)		(200)
Net cash used in financing activities		(750)	. <u></u>	(200)
Net Change in Cash and Cash Equivalents		(557)		1,119
Cash and Cash Equivalents at Beginning of Year		1,158		39
Cash and Cash Equivalents at End of Year	\$	601	\$	1,158

### Rurban Financial Corp. Notes to Consolidated Financial Statements Years Ended December 31

#### Note 26: Segment Information

The reportable segments are determined by the products and services offered, primarily distinguished between Banking and Item Processing operations. Loans, investments, deposits and financial services provide the revenues in the Banking segment and include the accounts of State Bank and RFCBC.

Service fees provide the revenues in the Item Processing operation and include the accounts of RDSI. Other segments include the accounts of the Company, Rurban Financial Corp., which provides management services to its subsidiaries.

The accounting policies used are the same as those described in the summary of significant accounting policies. Segment performance is evaluated using net interest income, other revenue, operating expense and net income. Goodwill is allocated. Income taxes and indirect expenses are allocated based on revenue. Transactions among segments are made at fair value. The Company allocates certain expenses to other segments. Information reported internally for performance assessment follows.

2012	Banking		Data Processing		Other	_	Total Segments	 intersegment Elimination	 Consolidated Totals
(\$ in thousands) Income Statement information:									
Net interest income (expense)	\$ 22,760	\$	(114)	\$	(1,881)	\$	20,765	\$ (33)	\$ 20,732
Other revenue external customers	12,427		2,294		19		14,740	-	14,740
Other revenue - other segments	289		1,537		245		2,071	(1,966)	 105
Net interest income and other revenue	 35,476		3,717	_	(1,617)		37,576	(1,999)	35,577
Non-interest expense	24,974		3,345		1,270		29,589	(2,104)	27,484
Significant noncash items:									
Depreciation and amortization	942		280		10		1,232	-	1,232
Fixed asset and software impairment	65		-				65	-	65
Provision for loan losses	1,350		-		-		1,350	-	1,350
Income tax expense (benefit)	2,719		198		(988)		1,929	-	1,929
Segment profit (loss)	\$ 6,434	\$	384	\$	1,899	\$	4,709	\$ 105	\$ 4,814
Balance sheet information:									
Total assets	\$ 633,353	Ş	2,250	\$	75,328	\$	710,931	\$ (72,697)	\$ 638,234
Goodwill and intangibles	17,572		-		-		17,572	-	17,572
Premises and equipment expenditures	\$ 1,019	\$	2	\$	-	\$	1,021	\$ -	\$ 1,021

2011	_	Banking		Data Processing		Other	_	Total Segments		Intersegment Elimination	_	Consolidated Totals
(\$ in thousands) Income Statement information:												
Net interest income (expense)	\$	22,301	\$	(305)	\$	(1,285)	\$	20,711	\$	-	\$	20,711
Other revenue - external customers		10,187		3,332		32		13,551		-		13,551
Other revenue - other segments		301		1,388		146		1,834	_	(1,528)	_	306
Net interest income and other revenue	_	32,789		4,415		(1,107)		36,096		(1,528)		34,568
Non-interest expense		24,172		6,335		1,580		32,087		(1,834)		30,253
Significant noncash items:												
Depreciation and amortization		870		903		10		1,783		-		1,783
Fixed asset and software impairment				609				609		-		609
Goodwill impairment		-		381		-		381		-		381
Provision for loan losses		1,994		-		-		1,994		-		1,994
Income tax expense (benefit)		1,824		(523)		(642)		658		-		658
Segment profit (loss)	\$	4,799	\$	(1,397)	\$	(2,045)	\$	1,358	\$	306	\$	1,664
Balance sheet information:												
Total assets	Ś	623,501	Ś	3,577	Ś	73,208	s	700,286	s	(71,622)	\$	628,664
Goodwill and intangibles	-	18,202	1		-		~	18,202		-		18,202
Premises and equipment expenditures	\$	560	\$	107	\$	13	\$	680	\$		\$	680

# **Rurban Financial Corp.** Notes to Consolidated Financial Statements

December 31, 2012 and 2011

#### Note 27: Quarterly Financial Information (Unaudited)

The following tables summarize selected quarterly results of operations for 2012 and 2011.

<b>December 31, 2012</b> (\$ in thousands)	March	June	Sep	tember	De	<u>cember</u>
Interest income	\$ 6,497	\$ 6,610	\$	6,666	\$	6,349
Interest expense	1,672	1,342		1,232		1,194
Net interest income	4,875	5,268		5,434		5,155
Provision for loan losses	450	200		300		400
Non-interest income	3,581	3,208		3,408		4,648
Non-interest expense	6,676	6,871		6,725		7,212
Income tax expense	 358	 391		513		667
Net income	\$ 972	\$ 1,014	\$	1,304	\$	1,524
Earnings per share						
Basic	\$ 0.20	\$ 0.21	\$	0.27	\$	0.31
Diluted	0.20	0.21		0.27		0.31
Dividends per share	-	-		-		-

<b>December 31, 2011</b> (\$ in thousands)		March	June	Sep	otember	De	<u>cember</u>
Interest income Interest expense Net interest income Provision for Ioan Iosses Non-interest income Non-interest expense Income tax expense	\$	6,810 1,977 4,833 499 2,863 7,060 127	\$ 7,053 1,840 5,213 898 5,097 8,398 237	\$	6,893 1,508 5,385 297 2,475 6,823 137	\$	6,752 1,473 5,279 299 3,423 7,972 157
Net income	_\$	11	\$ 777	\$	603	\$	274
Earnings per share Basic Diluted	\$	-	\$ 0.16 0.16	\$	0.12 0.12	\$	0.06 0.06
Dividends per share		-	-		-		-

### **Rurban Financial Corp.** Management's Discussion and Analysis of Financial Condition and Results of Operations December 31, 2012 and 2011

Rurban Financial Corp. ("Rurban"), is a bank holding company registered with the Federal Reserve Board under the Bank Holding Company Act of 1956, as amended. Through its direct and indirect subsidiaries, Rurban is engaged in commercial banking, computerized item processing, and trust and financial services.

The following discussion is intended to provide a review of the consolidated financial condition and results of operations of Rurban and its subsidiaries (collectively, the "Company"). This discussion should be read in conjunction with the Company's consolidated financial statements and related footnotes as of and for the years ended December 31, 2012 and 2011.

#### Forward-Looking Statements

This report may contain forward-looking statements about the Company and its subsidiaries within the meaning of the Private Securities Litigation Reform Act of 1995, which are not statements of historical fact. These forward-looking statements provide current expectations or forecasts of future financial performance. Examples of forward-looking statements include: (a) projections of income or expense, earning per share, the payments or non-payments of dividends, capital structure and other financial items; (b) statements of plans and objectives of the Company or our management or Board of Directors; (c) statements of future economic performance; (d) statements of future customer attraction or retention; and (e) statements of assumptions underlying such statements. Words such as "anticipates", "believes", "plans", "intends", "expects", "projects", "estimates", "should", "may", "would be", "will allow", "will likely result", "will continue", "will remain", or similar expressions are intended to identify forward-looking statements, but are not the exclusive means of identifying those statements. Forward-looking statements are based on management's expectations and are subject to numerous risks and uncertainties. Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. These risks and uncertainties include, but are not limited to, risks and uncertainties inherent in the national and regional banking industry, changes in economic conditions in the market areas in which the Company and its subsidiaries operate, changes in policies by regulatory agencies, changes in accounting standards and policies, changes in tax laws, fluctuations in interest rates, demand for loans in the market areas in which the Company and its subsidiaries operate, increases in FDIC insurance premiums, changes in the competitive environment, losses of significant customers, geopolitical events, the loss of key personnel and other factors. For a more detailed discussion of the factors that could affect the Company's financial results, please see Item 1A "Risk Factors" in the Company's most recent Annual Report on Form 10-K filed with the SEC.

**The Company wishes to caution** readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. The Company does not undertake, and specifically disclaims any obligation, to update any forward looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements, except as required by law.

#### **Critical Accounting Policies**

The accounting and reporting policies of the Company are in accordance with generally accepted accounting principles in the United States and conform to general practices within the banking industry. The Company's significant accounting policies are described in detail in the notes to the Company's consolidated financial statements for the years ended December 31, 2012 and 2011. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. The Company's financial position and results of operations can be affected by these estimates and assumptions and are integral to the understanding of reported results. Critical accounting policies are those policies that management believes are the most important to the portrayal of the Company's financial condition and results, and they require management to make estimates that are difficult, subjective or complex.

### Management's Discussion and Analysis of Financial Condition and Results of Operations December 31, 2012 and 2011

Allowance for Loan Losses - The allowance for loan losses provides coverage for probable losses inherent in the Company's loan portfolio. Management evaluates the adequacy of the allowance for loan losses each quarter based on changes, if any, in the nature and amount of problem assets and associated collateral, underwriting activities, loan portfolio composition (including product mix and geographic, industry or customer-specific concentrations), trends in loan performance, regulatory guidance and economic factors. This evaluation is inherently subjective, as it requires the use of significant management estimates. Many factors can affect management's estimates of specific and expected losses, including volatility of default probabilities, rating migrations, loss severity and economic and political conditions. The allowance is increased through provisions charged to operating earnings and reduced by net charge-offs.

The Company determines the amount of the allowance based on relative risk characteristics of the loan portfolio. The allowance recorded for commercial loans is based on reviews of individual credit relationships and an analysis of the migration of commercial loans and actual loss experience. The allowance recorded for homogeneous consumer loans is based on an analysis of loan mix, risk characteristics of the portfolio, fraud loss and bankruptcy experiences, and historical losses, adjusted for current trends, for each homogeneous category or group of loans. The allowance for credit losses relating to impaired loans is based on each impaired loan's observable market price, the collateral for certain collateral-dependent loans, or the discounted cash flows using the loan's effective interest rate.

Regardless of the extent of the Company's analysis of customer performance, portfolio trends or risk management processes, certain inherent, but undetected, losses are probable within the loan portfolio. This is due to several factors including inherent delays in obtaining information regarding a customer's financial condition or changes in their unique business conditions, the subjective nature of individual loan valuations, collateral assessments and the interpretation of economic trends. Volatility of economic or customer-specific conditions affecting the identification and estimation of losses for larger non-homogeneous credits and the sensitivity of assumptions utilized to establish allowances for homogenous groups of loans are also factors. The Company estimates a range of inherent losses related to the existence of these exposures. The estimates are based upon the Company's evaluation of imprecise risk associated with the commercial and consumer allowance levels and the estimated impact of the current economic environment.

**Goodwill and Other Intangibles** - The Company records all assets and liabilities acquired in purchase acquisitions, including goodwill and other intangibles, at fair value as required. Goodwill is subject, at a minimum, to annual tests for impairment. Other intangible assets are amortized over their estimated useful lives using straight-line and accelerated methods, and are subject to impairment if events or circumstances indicate a possible inability to realize the carrying amount. The initial goodwill and other intangibles recorded and subsequent impairment analysis requires management to make subjective judgments concerning estimates of how the acquired asset will perform in the future. Events and factors that may significantly affect the estimates include, among others, customer attrition, changes in revenue growth trends, specific industry conditions and changes in competition.

#### **EARNINGS SUMMARY**

Net income for 2012 was \$4.8 million, or \$0.99 per diluted share, compared with net income of \$1.7 million, or \$0.34 per diluted share for 2011.

Net charge-offs for 2012 of \$1.1 million resulted in a loan loss provision of \$1.4 million, which was down from the \$2.0 million in 2011. State Bank reported net income for 2012 of \$6.4 million, which is up significantly from the \$4.8 million in net income in 2011. RDSI reported net income for 2012 of \$0.38 million, compared to a net loss of

### Management's Discussion and Analysis of Financial Condition and Results of Operations December 31, 2012 and 2011

\$1.4 million reported for 2011. A number of one-time contract buyouts and vendor settlements significantly affected the 2012 RDSI results.

Positive results at State Bank for 2012 include loan growth of \$20.8 million, and organic deposit growth of \$8.2 million. Both of these factors contributed to a net interest margin of 3.76 percent, which is down just 5 basis points from 2011. The mortgage banking business line continues to grow, with residential real estate loan production of \$333 million for the year, resulting in \$6.3 million of revenue from gains on sale. The Company's loans serviced for others ended the year at \$528 million.

#### **CHANGES IN FINANCIAL CONDITION**

Total assets at December 31, 2012 were \$638.2 million, compared to \$628.7 million at December 31, 2011. Loans (excluding loans held for sale) were \$463.4 million at December 31, 2012, compared to \$442.6 million at December 31, 2011. Total deposits were \$527.0 million at year-end 2012, compared to \$518.8 million at December 31, 2011. Non-interest bearing deposits at December 31, 2012 were \$77.8 million, compared to \$66.0 million at December 31, 2011. Total shareholders' equity was \$53.3 million at year-end 2012, up from \$47.9 million from the prior year-end.

#### Significant Events of 2012

The Company expanded its profitability during 2012 with net income of \$4.8 million, or \$0.99 per share. This was an improvement from the net income of \$1.7 million for 2011. Our Banking subsidiary, State Bank, had net income of \$6.4 million, while our technology subsidiary, RDSI, made \$0.38 million during 2012.

Improvements in problem assets were a factor in the Company's increase in profitability during 2012. At December 31, 2012, non-performing assets had declined \$1.1 million from the prior year. The level of non-performing assets to total assets fell to 1.40 percent from 1.60 percent for the prior year. Loan delinquency ended the year at 1.08 percent at December 31, 2012 versus 1.57 percent at December 31, 2011.

Mortgage loan production and sale continued to be a significant part of our business model during 2012. During the year, the Company sold \$319 million of originated balances and had net mortgage banking revenue of \$6.5 million.

Operating expense was reduced by 9.2% during 2012 as expenses at RDSI declined due to reduced business volume. Additionally, State Bank made efforts to become more efficient with the reduction of six full-time equivalent staff positions.

The Company's loan loss provision for 2012 totaled \$1.4 million during 2012, which was down 32 percent from the \$2.0 million incurred during 2011. The provision level for 2012 was slightly above the \$1.1 million of net charge-offs incurred during the year.

RDSI returned to profitability during 2012 from the losses incurred during 2011. RDSI reported net income in 2012 of \$0.38 million, an improvement from the \$1.4 million loss incurred during 2011.

### Management's Discussion and Analysis of Financial Condition and Results of Operations December 31, 2012 and 2011

#### SUMMARY OF FINANCIAL DATA AND RESULTS OF OPERATIONS

		Year End	ed Decembe	r 31,
(\$ in thousands except per share data)	20	012	2011	% Change
Total Assets	\$ 63	38,234	\$ 628,664	2%
Total Securities	ç	98,702	111,978	-12%
Loans Held for Sale		6,147	5,238	17%
Loans (Net)	46	53,389	442,554	5%
Allowance for Loan Losses		6,811	6,529	4%
Total Deposits	\$ 52	27,001	\$ 518,765	2%
Total Revenues	\$ 3	35,577	\$ 34,568	3%
Net Interest Income	Ĩ	20,732	20,711	0%
Loan Loss Provision		1,350	1,994	-32%
Non-interest Income	1	4,845	13,857	7%
Non-interest Expense	2	27,484	30,253	-9%
Net Income		4,814	1,664	*
Basic Earnings per Share	\$	0.99	\$ 0.34	*
Diluted Earnings per Share	\$	0.99	\$ 0.34	*

\*Percentage comparison not meaningful

#### Net Interest Income

	Year Ended December 31,									
(\$ in thousands)		2012		2011	% Change					
Net Interest Income	\$	20,732	\$	20,711	0.1%					

**Net interest income** was \$20.7 million for 2012 compared to \$20.7 million for 2011, an increase of 0.1 percent, which was driven by higher loan volumes and the reduction of higher rate borrowings. Average earning assets increased to \$560.9 million in 2012 compared to \$558.0 million in 2011, also due to loan volume. The consolidated 2012 full-year net interest margin decreased 5 basis points to 3.76 percent compared to 3.81 percent at December 31, 2011.

#### Loan Loss Provision

**Provision for Loan Losses** of \$1.4 million was taken in 2012 compared to \$2.0 million taken for 2011. The \$0.6 million decrease was due to the lower level of charge-offs and the improvement in the Company's non-performing asset levels. For 2012, net charge-offs totaled \$1.1 million, or 0.24 percent of average loans. Management continues to resolve problem loans and is developing strategies for removing these loans from non-performing status.

### Management's Discussion and Analysis of Financial Condition and Results of Operations December 31, 2012 and 2011

#### Non-interest Income

	Year Ended December 3								
(dollars in thousands)		2012		2011	% Change				
Total Non-interest Income	\$	14,845	\$	13,857	7%				
Data Service Fees	\$	2,515	\$	3,630	-31%				
Trust Fees		2,501		2,616	-4%				
Deposit Service Fees		2,624		2,531	4%				
Gains on Sale of Loans		6,548		3,828	71%				
Mortgage Loan Servicing Fees, net		124		(970)	*				
Gains on Sale of Securities		-		1,871	*				
Other		533		351	52%				

\* Percentage comparison not meaningful

**Total non-interest income** was \$14.8 million for 2012 compared to \$13.9 million for 2011, representing a \$1.0 million, or 7.1 percent increase year-over-year. This increase was driven by a 71 percent increase in gains on sale of loans. The increase in gain on sale of loans and loan servicing fees was driven by mortgage banking. The Company sold \$319 million into the secondary market, which allowed for the sold and serviced loan portfolio to grow from \$402 million in 2011 to over \$528 million at December 31, 2012. This portfolio provides a servicing fee annuity, which is expected to provide servicing revenue for the foreseeable future.

#### Data Service Fees ("RDSI")

	Year Ended December 31,										
(dollars in thousands)		2012		2011	% Change						
Data Service Fees	\$	2,515	\$	3,630	-31%						

**Data service fees** decreased \$1.1 million, or 30.7 percent, to \$2.5 million in 2012 from \$3.6 million in 2011. During 2011, RDSI became exclusively an item processing and network services provider.

RDSI reported a 2012 fiscal year net income of \$0.38 million, compared to a \$1.4 million net loss reported for 2011.

### Management's Discussion and Analysis of Financial Condition and Results of Operations December 31, 2012 and 2011

#### Non-interest Expense

	Year Ended December 31,									
(dollars in thousands)		2012		2011	% Change					
Total Non-interest Expense	\$	27,484	\$	30,253	-9%					
Salaries & Employee Benefits		14,518		14,174	2%					
Professional Fees		1,912		1,920	0%					
FDIC Insurance Expense		628		908	-31%					
Goodwill & Intangible Impairment		-		381	*					
Fixed Asset & Software Impairment		65		609	*					
All Other		10,361		12,261	-15%					

\* Percentage comparison not meaningful

**Non-interest expense** for 2012 decreased \$2.8 million, or 9.2 percent over 2011. The Company made further declines in staffing levels for efficiency purposes and to reflect the commensurate declines in RDSI revenues. RDSI expenses were reduced by nearly \$1.0 million due to no goodwill and fixed asset impairments, and there was a decline in FDIC expenses at State Bank. Total full-time equivalent headcount (FTE) ended 2012 at 204, which was down six from year end 2011. State Bank continued to have higher expenses related to OREO and single family residential foreclosures.

#### **FINANCIAL CONDITION**

#### **Investments**

At December 31, 2012, the Company's available for sale securities was \$98.7 million, which was a \$13.3 million decrease from the prior year. Investment yields were down by an average of 61 basis points from the prior year.

#### **Loans**

(\$ in thousands)	Total Loans		Non-Acci	rual L	oans	Non-Accrual Percentage		
		2012	 2011	2012		2011	2012	2011
Commercial	\$	81,767	\$ 78,112	 1,246		2,393	1.52%	3.06%
Commercial real estate		201,392	187,829	782		1,456	0.39%	0.78%
Agricultural		42,276	38,361	-		-	0.00%	0.00%
Residential real estate		87,859	87,656	2,631		2,471	2.99%	2.82%
Consumer		50,223	50,681	646		580	1.29%	1.14%
Leasing		148	216	-		-	0.00%	0.00%
Total loans		463,665	 442,855	\$ 5,305	\$	6,900	1.14%	1.56%
Less				 			<u>, , , , , , , , , , , , , , , , , , , </u>	
Net deferred loan fees, premiums and discounts		(276)	 (301)					
Loans, net of unearned income	\$	463,389	\$ 442,554					
Allowance for loan losses	\$	(6,811)	\$ (6,529)					

**Loans** increased \$20.8 million to \$463.7 million at December 31, 2012. Loan volume increased in most categories, except for consumer loans. State Bank continued to aggressively move out a number of problem credits during the year.

### Management's Discussion and Analysis of Financial Condition and Results of Operations December 31, 2012 and 2011

#### **Asset Quality**

(dollars in thousands)				·		ange in ollars /
		12/31/2012		12/31/2011		Percentages
Non-accruing loans	\$	5,305	\$	6,900	\$	(1,595)
Accruing restructured loans	\$	1,258	\$	1,334	\$	(76)
OREO & Repossessed assets	\$	2,367	\$	1,830	\$	537
Non-performing assets	\$	8,930	\$	10,064	\$	(1,134)
Non-performing assets/total assets		1.40%		1.60%		-0.20%
Net charge-offs	\$	1,068	\$	2,180	\$	(1,112)
Net charge-offs/total loans		0.24%		0.49%		-0.25%
Loan loss provision	\$	1,350	\$	1,994	\$	(644)
Allowance for loan losses	\$	6,811	\$	6,529	\$	282
Allowance/loans		1.47%		1.48%		-0.01%
Allowance/non-accruing loans		128.4%		94.6%		33.8%
Allowance/non-performing assets		76.3%		64.9%		11.4%

**Non-performing assets** (loans + OREO (*Other Real Estate Owned*) + OAO (*Other Assets Owned*) + *accruing TDR's*) were \$8.9 million, or 1.40 percent, of total assets at December 31, 2012, a decrease of \$1.1 million from 2011. Net charge-offs were also down significantly during 2012 at \$1.1 million, which was a \$1.1 million improvement over 2011. Our loan loss allowance at December 31, 2012 now covers our non-accruing loans at 128 percent, up from 95 percent at December 31, 2011.

#### **CAPITAL RESOURCES**

**Stockholders' equity** at December 31, 2012, was \$53.3 million, equivalent to 8.3 percent of total assets. The total consolidated risk-based capital ratio was 12.6 percent at December 31, 2012. Total consolidated regulatory (risk-based) capital was \$59.4 million at December 31, 2012, and \$52.0 million at December 31, 2011. Capital ratios for the Company's banking subsidiary, State Bank, were 8.4 percent for the Tier 1 leverage ratio and 12.1 percent for the risk-based capital ratio at December 31, 2012.

#### **Goodwill and Intangibles**

The Company completed the most recent annual goodwill impairment test as of December 31, 2012. The first step impairment test compares the fair value of the reporting unit with the carrying value, including goodwill. The reporting unit is State Bank. RDSI has no remaining goodwill. At December 31, 2012, State Bank passed step one, which indicated no impairment.

The fair value testing of Goodwill and Intangibles was conducted pursuant to ASC Topic 350 and utilized Company prepared projections of cash flows, historical financial results and market based comparisons. These inputs were used to evaluate the expected future cash flows of the business and those results determined the fair value of the Goodwill and Intangibles.

#### **Planned Purchases of Premises and Equipment**

**Management plans to purchase** additional premises and equipment to meet the current and future needs of the Company's customers. These purchases, including buildings and improvements and furniture and equipment (which includes computer hardware, software, office furniture and license agreements), are currently

### Management's Discussion and Analysis of Financial Condition and Results of Operations December 31, 2012 and 2011

expected to total approximately \$0.81 million for State Bank and \$0 for RDSI, over the next year. These purchases are expected to be funded by cash on hand and from cash generated from current operations.

### LIQUIDITY

**Liquidity relates primarily** to the Company's ability to fund loan demand, meet deposit customers' withdrawal requirements and provide for operating expenses. Sources used to satisfy these needs consist of cash and due from banks, interest bearing deposits in other financial institutions, securities available for sale, loans held for sale, and borrowings from various sources. The assets, excluding the borrowings, are commonly referred to as liquid assets. Liquid assets were \$124.0 million at December 31, 2012 compared to \$132.1 million at December 31, 2011.

**The Company's commercial real estate, first mortgage residential and multi-family mortgage portfolio** of \$289.3 million at December 31, 2012 can and has been readily used to collateralize borrowings, which is an additional source of liquidity. Management believes the Company's current liquidity level, without these borrowings, is sufficient to meet its current and anticipated liquidity needs. At December 31, 2012, all eligible commercial real estate, residential first, and multi-family mortgage loans were pledged under an FHLB blanket lien.

**The cash flow statements** for the periods presented provide an indication of the Company's sources and uses of cash as well as an indication of the ability of the Company to maintain an adequate level of liquidity. A discussion of the cash flow statements for 2012 and 2011 follows:

**The Company experienced** positive cash flows from operating activities in 2012 and 2011. Net cash from operating activities was \$7.4 million and \$14.9 million for the years ended December 31, 2012 and 2011, respectively. Significant non-cash items from operations for 2012 included OMSR recapture (\$0.31 million), and OREO and fixed asset impairments (\$0.12 million). Net cash flows from loan sales and loans originated and held for sale were a negative \$2.9 million.

**The Company experienced** negative cash flows from investing activities in 2012 and positive cash flows in 2011. Net cash from investing activities was (\$10.0) million and \$4.0 million for the years ended December 31, 2012 and 2011, respectively. The changes in net cash from investing for 2012 include the purchase of available-for-sale securities of \$28.6 million, and net increase in loans of \$23.0 million. The changes in net cash from investing activities for 2011 include the purchase of available-for-sale securities of \$52.2 million, net increase in loans of \$19.7 million and the purchase of premises and equipment of \$0.68 million. In 2011 the Company received \$44.3 million from sales of securities available for sale, while proceeds from repayments, maturities and calls of securities were \$41.3 million and \$29.2 million in 2012 and 2011, respectively.

**The Company experienced** positive cash flows from financing activities in 2012 and negative cash flows from financing activities in 2011. Net cash from financing activities was \$6.9 million and (\$34.5) million for the years ended December 31, 2012 and 2011, respectively. Significant financing activity during 2012 included net FHLB advance activity of \$8.2 million. Finally, \$8.2 million and \$3.1 million of the change is attributable to the change in deposits for 2012 and 2011, respectively.

### Management's Discussion and Analysis of Financial Condition and Results of Operations December 31, 2012 and 2011

The Company uses an economic value of equity ("EVE") analysis to measure risk in the balance sheet incorporating all cash flows over the estimated remaining life of all balance sheet positions. The EVE analysis calculates the net present value of the Company's assets and liabilities in rate shock environments that range from -400 basis points to +400 basis points. The likelihood of a decrease in rates as of December 31, 2012 and December 31, 2011 was considered to be remote given the current interest rate environment and therefore, was not included in this analysis. The results of this analysis are reflected in the following tables for December 31, 2012.

December 31, 2012 Economic Value of Equity (\$'s in thousands)									
Change in Rates	\$ Amount	\$ Change	% Change						
+400 basis points	\$95,056	\$14,010	14.12%						
+300 basis points	92,811	12,648	12.75%						
+200 basis points	89,642	10,362	10.44%						
+100 basis points	84,980	6,583	6.63%						
Base Case	77,514	-	-						

	Econor	ember 31, 2011 nic Value of Equity s in thousands)	
Change in Rates	\$ Amount	\$ Change	<u>% Change</u>
+400 basis points	\$112,424	\$19,890	21.49%
+300 basis points	110,164	17,630	19.05%
+200 basis points	106,833	14,299	15.45%
+100 basis points	101,331	8,796	9.51%
Base Case	92,534	-	-

### **Off-Balance-Sheet Borrowing Arrangements:**

Significant additional off-balance-sheet liquidity is available in the form of Federal Home Loan Bank (FHLB) advances, unused federal funds lines from correspondent banks and the national certificate of deposit market. Management expects the risk of changes in off-balance-sheet arrangements to be immaterial to earnings.

The Company's commercial real estate, first mortgage residential, and multi-family mortgage portfolios of \$289.3 million have been pledged to meet collateralization requirements as of December 31, 2012. Based on the current collateralization requirements of the FHLB, approximately \$16.3 million of additional borrowing capacity existed at December 31, 2012.

At December 31, 2012 and 2011, the Company had \$11.5 million in federal funds lines available. The Company also had \$30.4 million in unpledged securities that may be used to pledge for additional borrowings.

Rurban Financial Corp., the Bank Holding Company, had a term note balance at December 31, 2012 and 2011 of \$0.75 million and \$1.5 million, respectively.

### Management's Discussion and Analysis of Financial Condition and Results of Operations December 31, 2012 and 2011

### TABULAR DISCLOSURE OF CONTRACTUAL OBLIGATIONS

(\$ in thousands)	Payment due by period										
(*			Le	ss than 1					Мо	re than 5	
<b>Contractual Obligations</b>		Total		year	1 -	3 years	3 -	5 years		years	
Long-Term Debt Obligations	\$	21,000	\$	5,000	\$	8,500	\$	2,500	\$	5,000	
Other Debt Obligations		22,322		750		952		-		20,620	
Operating Lease Obligations		954		333		358		186		77	
Other Long-Term Liabilities Reflected on the Registrant's Balance Sheet under GAAP		194,071		95,274		75,721		21,149		1,927	
Total	\$	238,347	\$	101,357	\$	85,531	\$	23,835	\$	27,624	

The Company's contractual obligations as of December 31, 2012 were comprised of long-term debt obligations, other debt obligations, operating lease obligations and other long-term liabilities. Long-term debt obligations are comprised of FHLB Advances of \$21.0 million. Other debt obligations are comprised of Trust Preferred securities of \$20.6 million and Notes Payable of \$1.7 million. The operating lease obligations are detailed in Note 21. Other long-term liabilities include time deposits of \$194.1 million.

### **ASSET LIABILITY MANAGEMENT**

Asset liability management involves developing, executing and monitoring strategies to maintain appropriate liquidity, maximize net interest income and minimize the impact that significant fluctuations in market interest rates would have on current and future earnings. The business of the Company and the composition of its balance sheet consist of investments in interest-earning assets (primarily loans, mortgage-backed securities, and securities available for sale) which are primarily funded by interest-bearing liabilities (deposits and borrowings). With the exception of specific loans which are originated and held for sale, all of the financial instruments of the Company are for other than trading purposes. All of the Company's transactions are denominated in U.S. dollars with no specific foreign exchange exposure. In addition, the Company has limited exposure to commodity prices related to agricultural loans. The impact of changes in foreign exchange rates and commodity prices on interest rates are assumed to be insignificant. The Company's financial instruments have varying levels of sensitivity to changes in market interest rates resulting in market risk. Interest rate risk is the Company's primary market risk exposure; to a lesser extent, liquidity risk also impacts market risk exposure.

**Interest rate risk** is the exposure of a banking institution's financial condition to adverse movements in interest rates. Accepting this risk can be an important source of profitability and shareholder value; however, excessive levels of interest rate risk could pose a significant threat to the Company's earnings and capital base. Accordingly, effective risk management that maintains interest rate risks at prudent levels is essential to the Company's safety and soundness.

**Evaluating a financial institution's exposure** to changes in interest rates includes assessing both the adequacy of the management process used to control interest rate risk and the organization's quantitative level of exposure. When assessing the interest rate risk management process, the Company seeks to ensure that appropriate policies, procedures, management information systems and internal controls are in place to maintain interest rate risks at prudent levels of consistency and continuity. Evaluating the quantitative level of interest rate risk exposure requires the Company to assess the existing and potential future effects of changes in interest rates on its consolidated financial condition, including capital adequacy, earnings, liquidity and asset quality (when appropriate).

### Management's Discussion and Analysis of Financial Condition and Results of Operations December 31, 2012 and 2011

**The Federal Reserve Board** together with the Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation adopted a Joint Agency Policy Statement on interest rate risk effective June 26, 1996. The policy statement provides guidance to examiners and bankers on sound practices for managing interest rate risk, which will form the basis for ongoing evaluation of the adequacy of interest rate risk management at supervised institutions. The policy statement also outlines fundamental elements of sound management that have been identified in prior Federal Reserve guidance and discusses the importance of these elements in the context of managing interest rate risk. Specifically, the guidance emphasizes the need for active board of director and senior management oversight and a comprehensive risk management process that effectively identifies, measures and controls interest rate risk.

**Financial institutions** derive their income primarily from the excess of interest collected over interest paid. The rates of interest an institution earns on its assets and owes on its liabilities generally are established contractually for a period of time. Since market interest rates change over time, an institution is exposed to lower profit margins (or losses) if it cannot adapt to interest rate changes. For example, assume that an institution's assets carry intermediate or long-term fixed rates and that those assets are funded with short-term liabilities. If market interest rates rise by the time the short-term liabilities must be refinanced, the increase in the institution's interest expense on its liabilities may not be sufficiently offset if assets continue to earn at the long-term fixed rates. Accordingly, an institution's profits could decrease on existing assets because the institution will either have lower net interest income or possibly, net interest expense. Similar risks exist when assets are subject to contractual interest rate ceilings, or rate-sensitive assets are funded by longer-term, fixed-rate liabilities in a declining rate environment.

There are several ways an institution can manage interest rate risk including: 1) matching repricing periods for new assets and liabilities, for example, by shortening or lengthening terms of new loans, investments, or liabilities; 2) selling existing assets or repaying certain liabilities; and 3) hedging existing assets, liabilities, or anticipated transactions. An institution might also invest in more complex financial instruments intended to hedge or otherwise change interest rate risk. Interest rate swaps, futures contracts, options on futures contracts, and other such derivative financial instruments can be used for this purpose. Because these instruments are sensitive to interest rate changes, they require management's expertise to be effective. The Company has not purchased derivative financial instruments in the past, but during 2012 the Company entered into interest rate swap agreements as an accommodation to certain loan customers. See Note 5 to the financial statements. The Company may purchase such instruments in the future if market conditions are favorable.

**Quantitative Market Risk Disclosure.** The following table provides information about the Company's financial instruments used for purposes other than trading that are sensitive to changes in interest rates as of December 31, 2012. The table does not present when these items may actually reprice. For loans receivable, securities, and liabilities with contractual maturities, the table presents principal cash flows and related weighted-average interest rates by contractual maturities as well as the historical impact of interest rate fluctuations on the prepayment of loans and mortgage backed securities. For core deposits (demand deposits, interest-bearing checking, savings, and money market deposits) that have no contractual maturity, the table presents principal cash flows and applicable related weighted-average interest rates based upon the Company's historical experience, management's judgment and statistical analysis, as applicable, concerning their most likely withdrawal behaviors. The current historical interest rates for core deposits have been assumed to apply for future periods in this table as the actual interest rates that will need to be paid to maintain these deposits are not currently known. Weighted average variable rates are based upon contractual rates existing at the reporting date.

### Principal/Notional Amount Maturing or Assumed to be Withdrawn In:

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(\$ in thousands)	2013		2014		2015		2016		2017	Π	nereafter		Total
Rate Sensitive Assets													en in er stattigt i n
Variable Rate Loans	\$ 57,845	\$	12,445	\$	9,237	\$	5,632	\$	4,179	\$	14,339	\$	103,677
Average interest rate	4.09%		3.98%		3.76%		3.98%		4.03%		3.81%		4.00%
Adjustable Rate Loans	\$ 30,544	\$	24,476	\$	20,485	\$	18,215	\$	16,483	\$	91,738	\$	201,941
Average interest rate	4.43%		4.53%		4,60%		4,71%		4.56%		4.67%		4.60%
Fixed Rate Loans	\$ 49,830	\$	32,090	\$	18,050	\$	15,539	\$	11,195	\$	37,214	\$	163,919
Average interest rate	4.73%		5.00%		4.72%		4.80%		4.69%		4,43%		4.72%
Total Loans	\$ 138,219	\$	69,011	\$	47,772	\$	39,386	\$	31,857	\$	143,291	\$	469,536
Average interest rate	4.39%		4.65%		4.48%		4.64%		4.54%		4.52%		4.51%
Fixed rate investment securities	\$ 25,452	\$	16,080	\$	8,101	\$	3,187	\$	1,673	\$	35,860	Ş	90,353
Average interest rate	2.24%		1.28%		1.42%		1.86%		1.68%		2.81%		2.20%
Variable rate investment securities	\$ 4,383	\$	2,268	\$	789	\$	725	\$	571	\$	3,361	\$	12,097
Average interest rate	0.89%		1.75%		1.40%		1.35%		1.20%		1.27%		1.23%
Fed Funds Sold & Other	\$ -	\$	~	\$	4r	\$	her	\$		\$	na na na hana na hana na na hana na han Ana	\$	an start and a
Average interest rate	0.00%		0.00%		0.00%	-	0.00%		0.00%		0.00%		0.00%
Total Rate Sensitive Assets	\$ 168,054	\$	87,359	\$	56,662	\$	43,298	\$	34,101	\$	182,512	\$	571,986
Average interest rate	3.98%	- Model at a fish	3.96%		4.00%		4.38%		4,34%		4.12%		4.07%
						Anderio Anter		and all markets as		in an		hand a start at a start	
Rate Sensitive Liabilities				Ι									
Demand - Non Interest Bearing	\$ 10,982	\$	9,431	\$	8,099	\$	6,957	\$.	5,974	\$	36,356	\$	77,799
Demand - Interest Bearing	\$ 13,956	\$	12,293	\$	10,831	\$	9,543	\$	8,408	\$	62,258	\$	117,289
Average interest rate	0.06%		0.06%		0.06%		0.06%		0.06%		0.06%		0.06%
Money Market Accounts	\$ 10,076	\$	8,814	\$	7,707	\$	6,742	\$	5,897	\$	41,145	\$	80,381
Average interest rate	0.11%		0.11%		0.11%		0.11%		0.11%		0.11%		0.11%
Savings	\$ 7,608	\$	6,462	\$	5,622	\$	4,892	\$	4,262	\$	28,615	\$	57,461
Average interest rate	0.03%		0.03%		0.03%		0.03%		0.03%		0.03%		0.03%
Certificates of Deposit	\$ 95,293	\$	53,390	\$	22,335	\$	12,069	\$	9,080	\$	1,904	\$	194,071
Average interest rate	0,86%		1.20%		2.04%		1.94%		1.14%		3.79%		1.20%
Fixed rate FHLB Advances	\$ 1,500	\$	8,500	\$	na na la fanancia de la casa de la	\$	2,500	\$	2,500	\$	2,500	\$	17,500
Average Interest rate	2.84%		2.37%		0.00%		1.99%	i arjaten aja ja	1.19%		1.67%	alariariari ariar	2.09%
Variable rate FHLB Advances	\$ 3,500	\$		\$	-	\$	-	\$		\$		\$	3,500
Average interest rate	0.25%		0.00%		0.00%		0.00%		0.00%		0.00%		0.25%
Fixed rate Notes Payable	\$ 364	\$	386	\$	202	\$	Mark 2004 (2010) Constanti Britan (2010) (2010) (2010)	\$		\$	10,310	Ş	11,262
Average interest rate	6.00%		6.00%		6.00%		0.00%	pransistaniji.	0.00%	,	10.60%	staturațai	10.21%
Variable rate Notes Payable	\$ 750	\$	ini	\$		\$		\$		\$	10,310	\$	11,060
Average interest rate	6.00%		0.00%	-	0.00%		0.00%		0.00%	in njeje si s	2.11%	ni mala nganja	2.37%
Fed Funds Purchased, Repos & Other	\$ 10,333	\$	na na na sana n Marao	\$	naandalaan kanala ka	\$	****	\$	*	\$		\$	10,333
Average interest rate	0.10%	ana ang kang kang kang kang kang kang ka	0.00%	-	0.00%		0.00%		0.00%	osool datat	0.00%	enningsto	0.10%
Total Rate Sensitive Liabilities	\$ 154,362	\$	99,276	\$	54,796	\$	42,703	\$	36,121	\$	193,398	\$	580,656
Average interest rate	 0.63%	محملتكمم	0.89%	1-10-0-0-0	0.88%		0.70%		0.40%		0.78%	anter ante	0.74%

Comparison of 2012 to 2011		First		Years				
(\$ in thousands)	Year .			2 - 5	TI	hereafter	antinationisticities	Total
Total Rate Sensitive Assets:								
At December 31, 2012	\$	168,054	\$	221,420	\$	182,512	\$ 1	571,987
At December 31, 2011		166,416		232,916	Saladama	164,122	animimimi	563,455
Increase (decrease)	\$	1,638	\$	(11,496)	\$	18,390	\$	8,532
Total Rate Sensitive Liabilities:								
At December 31, 2012	Ş	154,362	\$	232,896	\$	193,398	\$	580,656
At December 31, 2011		199,798		351,119		22,811		573,728
Increase (decrease)	Ś	(45,436)	\$	(118,223)	\$	170,587	\$	6,928

#### Principal/Notional Amount Maturing or Assumed to be Withdrawn In:

The above table reflects expected maturities, not expected repricing. The contractual maturities adjusted for anticipated prepayments and anticipated renewals at current interest rates, as shown in the preceding table, are only part of the Company's interest rate risk profile. Other important factors include the ratio of rate-sensitive assets to rate-sensitive liabilities (which takes into consideration loan repricing frequency but not when deposits may be repriced) and the general level and direction of market interest rates. For core deposits, the repricing frequency is assumed to be longer than when such deposits actually reprice. For some rate-sensitive liabilities, their repricing frequency is the same as their contractual maturity. For variable rate loans receivable, repricing frequency can be daily or monthly. For adjustable rate loans receivable, repricing can be as frequent as annually for loans whose contractual maturities range from one to thirty years.

**The Company manages** its interest rate risk by the employment of strategies to assure that desired levels of both interest-earning assets and interest-bearing liabilities mature or reprice with similar time frames. Such strategies include: 1) loans receivable which are renewed (and repriced) annually, 2) variable rate loans, 3) certificates of deposit with terms from one month to six years, 4) securities available for sale which mature at various times primarily from one through ten years, 5) federal funds borrowings with terms of one day to 90 days, and 6) Federal Home Loan Bank borrowings with terms of one day to ten years.

#### **Impact of Inflation and Changing Prices**

The majority of assets and liabilities of the Company are monetary in nature and therefore, the Company differs greatly from most commercial and industrial companies that have significant investments in fixed assets or inventories. However, inflation does have an important impact on the growth of total assets in the banking industry and the resulting need to increase equity capital at higher than normal rates in order to maintain an appropriate equity to assets ratio. Inflation significantly affects non-interest expense, which tends to rise during periods of general inflation.

**Management believes** the most significant impact on financial results is the Company's ability to react to changes in interest rates. Management seeks to maintain an essentially balanced position between interest sensitive assets and liabilities and actively manages loan, security, and liability maturities in order to protect against the effects of wide interest rate fluctuations on net income and shareholders' equity.

### Market for Rurban Financial Corp. Common Stock Related Shareholder Matters

Our common stock is traded on the NASDAQ Global Market under the symbol "RBNF". There were approximately 1,486 holders of record of our common stock as of December 31, 2012.

The following table presents quarterly market price information and cash dividends paid per share for our common stock for 2012 and 2011:

Market Price						
<u>High</u>			ow	Dividends Paid		
ć	7 35	ć	6 20	ć		
Ş		Ş		Ş	-	
	8.02		6.17		-	
	7.22		3.80		-	
	4.00		2.60		-	
H	<u>igh</u>	L	ow	<u>Dividend</u>	s Paid	
\$	3.26	\$	2.35	\$	-	
	3.15		2.36		-	
	3.78		2.75		-	
	4.74		2.71		-	
	ц 1 1 1	High \$ 7.25 8.02 7.22 4.00 High \$ 3.26 3.15 3.78	High     L       \$ 7.25     \$       8.02     7.22       4.00     4.00       High     L       \$ 3.26     \$       3.15     3.78	\$       7.25       \$       6.20         8.02       6.17         7.22       3.80         4.00       2.60         High       Low         \$       3.26       \$       2.35         3.15       2.36       3.78       2.75	High         Low         Dividend           \$ 7.25         \$ 6.20         \$           8.02         6.17         \$           7.22         3.80         \$           4.00         2.60         \$           High         Low         Dividend           \$ 3.26         \$ 2.35         \$           3.15         2.36         \$           3.78         2.75         \$	

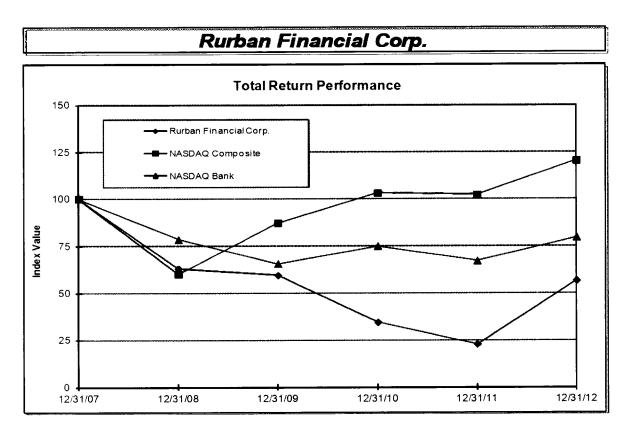
On January 27, 2010, Rurban announced that it had elected to suspend payment of quarterly cash dividends. There can be no assurance as to the amount of dividends which may be declared in future periods with respect to the common shares of Rurban, since such dividends are subject to the discretion of Rurban's Board of Directors, cash needs, general business conditions, dividends from the subsidiaries and applicable governmental regulations and policies.

The ability of Rurban to obtain funds for the payment of dividends and for other cash requirements is largely dependent on the amount of dividends that may be declared by its subsidiaries. State Bank may not pay dividends to Rurban if, after paying such dividends, it would fail to meet the required minimum levels under the risk-based capital guidelines and the minimum leverage ratio requirements. State Bank must obtain the approval of the Federal Reserve Board and the Ohio Division of Financial Institutions if a dividend in any year would cause the total dividends for that year to exceed the sum of the current year's net profits and the retained net profits for the preceding two years, less required transfers to surplus. At December 31, 2012, State Bank had \$4.3 million of excess earnings that were eligible for potential dividend to Rurban.

Payment of dividends by State Bank may be restricted at any time at the discretion of the regulatory authorities, if they deem such dividends to constitute an unsafe and/or unsound banking practice. These provisions could have the effect of limiting Rurban's ability to pay dividends on its outstanding common shares. Moreover, the Federal Reserve Board expects Rurban to serve as a source of strength to its subsidiary banks, which may require it to retain capital for further investment in the subsidiary, rather than for dividends to shareholders of Rurban.

#### Stock Performance Presentation

The following line graph shows a comparison of the cumulative returns for the Company, the NASDAQ Market Bank Index and the NASDAQ Composite Index, for the period beginning December 31, 2007 and ending December 31, 2012. The information assumes that \$100 was invested at the closing price on December 31, 2007 in the Common Stock and each index, and that all dividends were reinvested.



	Period Ending										
Index	12/31/07	12/31/08	12/31/09	12/31/10	12/31/11	12/31/12					
Rurban Financial Corp.	100.00	63.07	59.42	34.49	22.85	56.55					
NASDAQ Composite	100.00	60.02	87.24	103.08	102.26	120.42					
NASDAQ Bank	100.00	78.46	65.67	74.97	<b>67</b> .10	<b>79.64</b>					

Source: SNL Financial LC, Charlottesville, VA © 2013 www.snl.com

### **Officers List**

#### RURBAN FINANCIAL CORP.

MARK A. KLEIN President and Chief Executive Officer

ANTHONY V. COSENTINO Executive Vice President and Chief Financial Officer

KEETA J. DILLER Senior Vice President Audit Coordinator Corporate Secretary

#### THE STATE BANK AND TRUST COMPANY

#### Administration

MARK A. KLEIN President and Chief Executive Officer

ANTHONY V. COSENTINO Executive Vice President and Chief Financial Officer

JONATHAN R. GATHMAN Executive Vice President Senior Lender

Султны E. Batt Senior Vice President Compliance / Risk Manager

KEETA J. DILLER Senior Vice President Director of Operations Audit Coordinator

LINDA J. HOGREFE Senior Vice President Human Resources Manager

KRISTEN K. NUSBAUM Senior Vice President Chief Retail/Deposit Officer

CAROL M. ROBBINS Senior Vice President Asset Liability Manager

NICHOLE T. WICHMAN Senior Vice President Market and Sales Strategist

STEVEN A. GIESIGE Vice President Controller

MARC H. BEACH Assistant Vice President Facilities Manager

ERIN STRAUSBAUGH DERROW Assistant Vice President Staff Attorney SARAH S. MEKUS Officer, Executive Assistant Corporate Secretary

LINDA L. SICKMILLER Officer, Executive Assistant Investor Relations

### **Regional Executives**

David A. Anderson Lima Regional President

DAVID A. HOMOELLE Columbus Regional President

JOHN A. KENDZEL Toledo Regional President

RYAN D. MILLER Fulton/Williams County Regional President

#### **Commercial Banking**

TIMOTHY P. MOSER Senior Vice President Agri-Services Manager

BRANDON S. GERKEN Vice President Commercial Services

LAURA W. KLINE Vice President Small Business Development Officer

JEFFREY R. STARNER Vice President Commercial Services

RITA M. WILDER Assistant Vice President Loan Assistant Supervisor

#### **Credit Administration**

MICHAEL D. EBBESKOTTE Senior Vice President Retail Credit Manager

MELINDA L. CLINE Vice President Loan Servicing Manager

BETH E. HARROLD Vice President Commercial Credit Manager

Amy M. Hoffman Vice President Loan Review

GREGORY A. RITCHEY Vice President Collection and Resource Recovery Manager PAMELA A. HURST Assistant Vice President Collections and Resource Recovery

ANDREW M. RICKENBERG Assistant Vice President Collections and Resource Recovery

STEVEN A. WALZ Vice President Senior Credit Analyst

#### **Deposit Services**

LESLEY L. PARRETT Vice President Deposit Services Officer

KRISTINE K. KEGERREIS Vice President Deposit Services Officer

JEAN M. NIENBERG Assistant Vice President Sales Support Manager

#### Information Technology

GARY A. SAXMAN Executive Vice President Information Technology Manager

JAMES M. BREMER Senior Vice President Data Processing Operations Manager

DANIEL R. BISCHOFF Vice President IT Support Specialist

STEVEN E. STRUBLE Vice President IT Support Specialist

### **Officers** List

#### Mortgage Lending

PAMELA K. BENEDICT Senior Vice President Residential Real Estate Sales Manager – Defiance Region

STEVEN J. WATSON Senior Vice President Residential Real Estate Sales Manager – Columbus Region

PATRICIA A. BORGHESE Vice President Mortgage Underwriter – Columbus Region

SUSAN A. ERHART Vice President Mortgage Process Underwriter III

BRIAN E. SMITH Vice President Mortgage Underwriting Manager

Маттнеw Н. Воомs Vice President Secondary Market Manager

DENISE S. DAVENPORT Assistant Vice President Residential Mortgage Loan Originator

GREGORY A. PATTON Assistant Vice President Residential Mortgage Loan Originator

Karen A. Varner Assistant Vice President Residential Mortgage Loan Originator

ROBERT W. WARNER Assistant Vice President Residential Mortgage Loan Originator

WILLIAM G. WOODRUFF, SR. Assistant Vice President Residential Mortgage Loan Originator

#### **Retail Banking**

CYNTHIA L. ENSIGN Vice President Consumer Lending Sales Manager/District Sales Manager

DIANNE T. JONES Vice President District Sales Manager – Paulding County

Tyson R. Moss Vice President Commercial Services

REGINALD E. TEMPLE Vice President District Sales Manager – Toledo Region MICHELLE L. ZEEDYK Assistant Vice President District Sales Manager – Williams County

STEPHEN E. JACKSON Assistant Vice President District Sales Manager – Fulton County

PAMELA A. MASLAK Assistant Vice President Customer Service Specialist III

PAULA K. NICKELL Assistant Vice President Sales Manager – Fort Wayne

CHRISTINA L. STELLHORN Assistant Vice President Retail Administration Officer/ Security Officer

#### Wealth Management

CRAIG A. KUHLMAN, CRSP, CTFA Executive Vice President Chief Trust Officer

DAVID A. BELL, CRSP Executive Vice President Retirement & Investment Services Manager

KELLY W. CLEVELAND Senior Vice President Senior Investment Officer

ROBERT J. HANSON, JR., CRSP Senior Vice President Sales and Client Services Manager

Dale M. Grocki Vice President Senior Trust Administrator II

ELIZABETH D. ZARTMAN Vice President Trust Operations Services Manager

GWENDOLYN L. ANDERSON Assistant Vice President Office Manager

#### Rurbanc Data Services Inc (RDSI)

MARK A. KLEIN President and Chief Executive Officer

ANTHONY V. COSENTINO Executive Vice President Chief Financial Officer

JOSEPH A. BUERKLE Senior Vice President Business Systems Support Manager

YVONNE M. SWAYZE Vice President DCM Item Processing Manager

JULIE D. WHITE Assistant Vice President Item Processing Operations Manager

LINDA L. SICKMILLER Corporate Secretary

# SHAREHOLDER INFORMATION

### **Annual Meeting**

The Company's Annual Meeting of Shareholders will be held on Wednesday, April 24, 2013 at 10:00 AM at Founders Hall, Sauder Village— 22611 State Route 2, Archbold, Ohio

### **Administrative Headquarters**

Rurban Financial Corp. 401 Clinton Street Defiance, Ohio 43512 www.rurbanfinancial.net

### **Investor Relations**

Mr. Anthony Cosentino - 419-785-3663 Ms. Linda Sickmiller - 419-782-7656

### **Common Stock Listing**

NASDAQ Global Market Symbol: RBNF

### **Stock Registrar and Transfer Agent**

Registrar and Transfer Company 10 Commerce Drive Cranford, NJ 07016-3572

### SEC Form 10-K

Copies of the Company's Annual Report on Form 10-K, as filed with the Securities and Exchange Commission, are available without charge on the NASDAQ website, <u>www.nasdaq.com</u>, and on <u>www.rurbanfinancial.net</u>, or by contacting Shareholder Relations: 800-273-5820 or 419-782-7656.

# **Professional Consultants**

### Legal Counsel

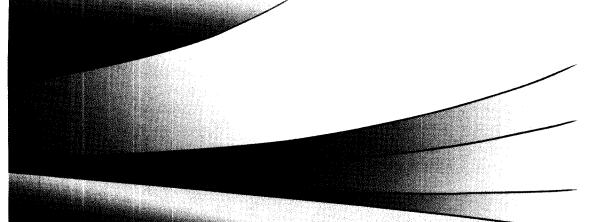
Vorys, Sater, Seymour & Pease, LLP 52 East Gay Street Columbus, OH 43215 www.vorys.com

### **Independent Certified Public Accountants**

BKD, LLP 312 Walnut St. Cincinnati, OH 45202 www.bkd.com

### **Investor Relations Consultant**

MargolinIR, LLC 2845 East Overlook Road Cleveland, OH 44118





Rurban Financial Corp. 401 Clinton Street Defiance, Ohio 43512 www.rurbanfinancial.net · · · · · · · · ·

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