# MDU RESOURCES GROUP, INC.



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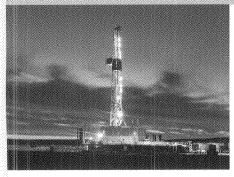


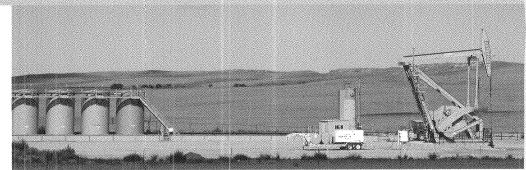






EXPLORATION AND PROPERTIES





CONSTRUCTION MATERIALS AND SERVICES





2012 Annual Report

Form 10-K

**Proxy Statement** 

- Invested an all-time high of approximately \$220 million in utility infrastructure, including \$74 million to serve the growing customer base associated with Bakken oil development and completing pipeline projects to enhance the Pacific Northwest and Idaho systems.
- Received approval for advance determination of prudence from the North Dakota Public Service Commission to construct an 88-megawatt natural gas-fired electric generating facility near Mandan, North Dakota, The estimated \$86 million project is expected to be in service in late 2014.
- Filed requests with the Montana Public Service Commission for a \$3.5 million natural gas rate increase and the South Dakota Public Utilities Commission for a \$1.5 million natural gas rate increase

Revenues (millions)	
Electric	\$236.9
Natural gas	\$754.8
Earnings (millions)	
Electric	\$30.6
Natural gas	\$29.4
Electric sales (million kWh)	
Retail	2,996.5
Sales for resale	14.1
Natural gas distribution (MMdk)	
Sales	93.8
Transportation	132.0
Corporate earnings contribution	
Electric	13%
Natural gas	13%

- Beginning construction on the \$86 million, 88-megawatt natural gas-fired electric generating facility near Mandan, North Dakota.
- Upgrading pollution control technology on several electric generating facilities, including a \$125 million upgrade to Big
- Pursuing opportunities associated with potential development of high-voltage transmission lines and system enhancements targeted toward delivering energy to major markets.
- Constructing a 30-mile natural gas pipeline to the Hanford Nuclear Site in Washington.
- Continuing to meet the demands of the growing customer base in western North Dakota and eastern Montana.

- Announced a joint project with Calumet Specialty Products Partners LP to explore building and operating a 20,000-barrelper-day diesel topping plant in southwestern North Dakota. Land has been purchased; engineering studies, permitting and construction planning are under way.
- Purchased a 50 percent interest in Whiting Oil and Gas Corp.'s Pronghorn natural gas and oil midstream assets near Belfield, North Dakota, in the Bakken region. Facilities include a natural gas processing plant, natural gas gathering pipeline system, natural gas residue line, crude oil gathering system, crude oil storage terminal and crude oil pipeline.
- Effective July 1, Williston Basin Interstate Pipeline Company, Bitter Creek Pipelines LLC and Total Corrosion Solutions changed their names to be part of the WBI Energy, Inc. group of companies.

Revenues (millions)	\$193.1
Earnings (millions)*	\$26.6
Pipeline (MMdk)	
Transportation	137.7
Gathering	47.1
Corporate earnings contribution	11%

Includes a \$15,0 million after-tax net benefit related to natural gas gathering operations litigation.

- Beginning construction of the 20,000-barrel-per-day diesel topping plant in southwestern North Dakota, a joint project with Calumet Specialty Products Partners LP, with an in-service date in late 2014.
- Constructing in 2014 a second pipeline to connect the planned Garden Creek II gas processing plant in northwestern North Dakota to deliver gas into the Northern Border Pipeline.
- Further investing approximately \$20 million in the Pronghorn midstream facilities to enhance processing capabilities and extend the gathering pipeline systems.
- Continuing to pursue expanding facilities and services offered to customers within the company's geographic region, which is expanding most notably in the Bakken play in North Dakota and eastern Montana.

- Increased oil production by 36 percent. Oil production now makes up 37 percent of total production, compared to 14 percent in 2007.
- Acquired additional acres of leaseholds in Richland County, Montana, for a total of 60,000 net leasehold acres. The company now has approximately 127,000 net leasehold acres in the Bakken area.
- Continued exploratory drilling in the Paradox Basin Cane Creek Federal Unit in Utah, where the company holds approximately 83,000 net acres with an option to lease another 20,000 acres.

Revenues (millions)	\$448.6
Earnings (millions)**	\$69.6
Production	
Oil (MBbls)	3,694
Natural gas liquids (MBbls)	828
Natural gas (MMcf)	33,214
Proved reserves	
Oil (MBbls)	33,453
Natural gas liquids (MBbls)	7,153
Natural gas (MMcf)	239,278
Corporate earnings contribution	30%

\*\* Excludes the effects of \$246.8 million after-tax noncash charges relating to the write-downs of oil and natural gas properties

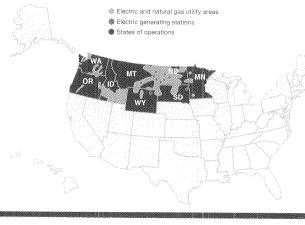
- Continuing to proceed systematically in the Paradox Basin. anticipating \$70 million in capital expenditures in 2013 with the potential to increase the investment based on results. Estimated gross ultimate recovery rates per well range from 250,000 to 1 million barrels.
- Pursuing acquisitions of additional leaseholds, with a focus on expanding existing positions as well as seeking new opportunities.

- Experienced an increase in the amount of construction materials private work versus public projects, with private work representing 14 percent of the backlog at year-end compared to 8 percent at year-end 2011.
- IIII Congress passed a federal transportation bill that funds construction for highways, bridges and other transportation projects for two years.
- Expanded construction materials operations in North Dakota and utilized a new liquid asphalt terminal in Wyoming.
- Mamed the No. 13 solar contractor in the country, according to Solar Power World's Top 100 list.
- Mad record sales and rentals for specialty power line equipment and materials for the second consecutive year.
- Expanded electrical materials distribution into North Dakota and specialty equipment sales and rentals into Georgia.
- Revenues (millions) Construction materials \$1.617.4 Construction services \$938.6 Earnings (millions) Construction materials \$32.4 Construction services \$38.4 Construction materials sales (millions) Aggregates (tons) 23.3 Asphalt (tons) 6.0 Ready-mix concrete (cubic yards) 3.2 Construction materials aggregate reserves (billion tons) 1.1 Corporate earnings contribution 14% Construction materials Construction services 17%
- Continuing to pursue opportunities to expand work in energy projects such as refineries, transmission, substations, utility services, solar, wind towers and geothermal.
- May Continuing to pursue higher-margin private construction work where available, with a focus on increasing margins and cash flow while maximizing the value of the company's 1.1 billion tons of strategic aggregate reserves.

- Notes: Corporate earnings contribution percentages exclude the effects of \$246.8 million after-tax noncash charges relating to the write-downs of oil and natural gas properties and discontinued operations.

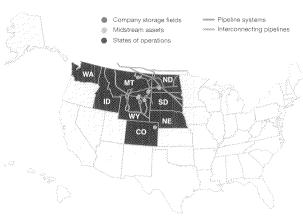
   The Other category contributed 2 percent of corporate earnings; it includes revenues of \$10.4 million, income before discontinued operations of \$4.8 million, and earnings of \$18.4 million, including discontinued operations.

   Consolidated revenues reflect intersegment eliminations of \$124.4 million.



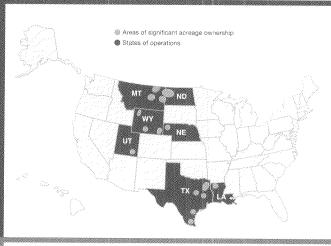
# Electric and Natural Gas Utilities

MDU Resources Group utility companies serve more than 991,000 customers. Montana-Dakota Utilities Co. generates, transmits and distributes electricity and distributes natural gas in Montana, North Dakota, South Dakota and Wyoming. Great Plains Natural Gas Co. distributes natural gas in western Minnesota and southeastern North Dakota. Cascade Natural Gas Corporation distributes natural gas in Oregon and Washington. Intermountain Gas Company distributes natural gas in southern Idaho. These operations also supply related value-added services.



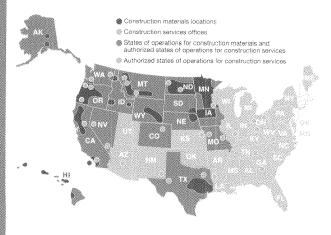
# Pipeline and Energy Services

The pipeline and energy services segment provides natural gas transportation, underground storage, processing and gathering services, as well as oil gathering, through regulated and nonregulated pipeline systems primarily in the Rocky Mountain and northern Great Plains regions of the United States. It also provides cathodic protection and other energy-related management services.



# **Exploration and Production**

Fidelity Exploration & Production Company is engaged in oil and natural gas acquisition, exploration, development and production activities in the Rocky Mountain and Mid-Continent regions of the United States and in and around the Gulf of Mexico.



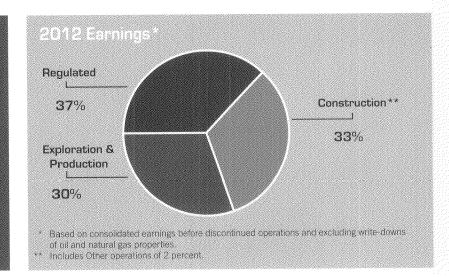
# **Construction Materials and Services**

MDU Resources Group has a number of construction businesses.

- Knife River Corporation mines aggregates and markets crushed stone, sand, gravel and related construction materials, including ready-mix concrete, cement, asphalt, liquid asphalt and other value-added products. It also performs integrated contracting services
- The construction services segment specializes in constructing and maintaining electric and communication lines, gas pipelines, fire suppression systems, and external lighting and traffic signalization equipment. This segment also provides utility excavation services and inside electrical wiring, cabling and mechanical services, sells and distributes electrical materials, and manufactures and distributes specialty equipment.

# Building a Strong America® A Electric Utility Natural Gas Utility Pipeline and Energy Services Exploration and Production Construction Materials Construction Services Offices Construction Services Authorized States of Operations

We are a member of the S&P MidCap 400 index. We provide value-added natural resource products and related services that are essential to energy and transportation infrastructure, including regulated utilities and pipelines, exploration and production, and construction materials and services.



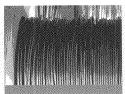












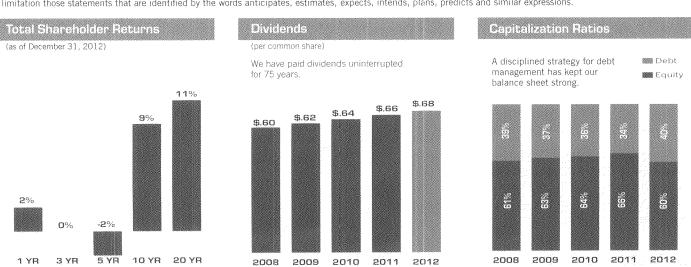
# HIGHLIGHTS

Years Ended December 31,		20 <i>°</i>	12		2011		ncrease, mount	/Decrease Percent
			(In r	nillions,	where appl	icable)		<u> </u>
Operating revenues		\$4,07	5.4	\$4	,050.5	\$	24.9	1
Operating income		\$ 19	9.2	\$	406.4	\$ (	(387.2)	(95)
Earnings (loss) on common stock:								
Earnings (loss) before discontinued operations		\$ (19	5.0)	\$	225.2	\$ (	(240.2)	(107)
Discontinued operations, net of tax		1:	3.6		(12.9)		26.5	205
Earnings (loss) on common stock		\$ (	1.4)	\$	212.3	\$ (	(213.7)	(101)
Earnings (loss) per common share – basic:								
Earnings (loss) before discontinued operations		\$ (.	.08)	\$	1.19	\$	(1.27)	(107)
Discontinued operations, net of tax		*	.07		(.07)		.14	200
Earnings (loss) per common share – basic		\$ (.	01)	\$	1.12	\$	(1.13)	(101)
Earnings (loss) per common share – diluted:								
Earnings (loss) before discontinued operations		\$ (.	.08)	\$	1.19	\$	(1.27)	(107)
Discontinued operations, net of tax		*	.07		(.07)	004100000000000000000000000000000000000	.14	200
Earnings (loss) per common share – diluted		<b>\$</b> (.	01)	\$	1.12	\$	(1,13)	(101)
Dividends per common share		\$ .67	50	\$	.6550	\$	.02	3
Weighted average common shares outstanding – d	iluted	188	8.8		188.9		(.1)	-many
Total assets		\$6,682	2.5	\$6	,556.1	\$	126.4	2
Total equity		\$2,648	8.2	\$2	,775.6	\$ 1	(127.4)	(5)
Total debt	SEO Mail Processing	\$ 1,77	3.2	\$1	,424.7	\$	348.5	24
Capitalization ratios:	0.0000000000000000000000000000000000000							
Total common equity			60%		66%			
Total debt			40		34			
	MAR 14 2013	1	.00%		100%			
Return on average common equity	3 86 25 4	(	.1)%		7.8%			
Price/earnings ratio		£"	*		19.2x			
Book value per common share	Westington D	\$ 13	.95	\$	14.62			
Market value as a percent of book value	445	15	2.3%		146.8%			
Employees		8,6	529		8,021			

<sup>\*</sup> Not meaningful due to effects of write-downs, as described below.

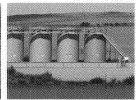
Note: The above information reflects after-tax noncash write-downs of oil and natural gas properties of \$246.8 million in 2012.

Forward-looking statements: This Annual Report contains forward-looking statements within the meaning of section 21E of the Securities Exchange Act of 1934. Forward-looking statements should be read with the cautionary statements and important factors included in Part I, Forward-Looking Statements and Item 1A — Risk Factors of the company's 2012 Form 10-K. Forward-looking statements are all statements other than statements of historical fact, including without limitation those statements that are identified by the words anticipates, estimates, expects, intends, plans, predicts and similar expressions.















# REPORT TO STOCKHOLDERS

We have just completed year one of the largest investment program in our company's history, and the momentum it has created is a big first step toward re-establishing our track record of sustainable and substantial earnings growth.

We invested approximately \$934 million in 2012 as the first installment of nearly \$4 billion of capital expenditures that we expect to make through 2016; this year's investment will be more than \$800 million. As the timeframe suggests, it will take several years to hit full stride, but we understand the importance of rebuilding growth as quickly as practicable.

However, we also are proud of our success in protecting your investment through the country's prolonged recession. We maintained a strong balance sheet, good credit rating and a healthy balance of equity and debt. The tradeoff was sacrificing the investments that drive growth in later years.

Our company had a net loss of \$1.4 million, or a penny per share in 2012 primarily due to noncash, after-tax write-downs of about \$247 million that are attributable to a ceiling test charge at our exploration and production group related to low natural gas prices.

Excluding discontinued operations and one-time charges in both years, adjusted earnings were \$216.8 million or \$1.15 per share last year, compared to \$225.2 million or \$1.19 per share in 2011. Adjusted earnings for 2012 were above the mid-range of earnings guidance that we provided during the year.

All of our businesses remain fundamentally strong, as our adjusted earnings demonstrate. However, we have higher expectations for our performance and believe that our blueprint for targeted investments, when fully implemented, is capable of driving long-term compound annual growth in the 7 to 10 percent range. The fourth quarter of 2012 provided a very early look at some of the paybacks we can expect from our capital program. For example, we began to see an earnings contribution from our expansion into the natural gas processing business, which we will discuss more fully later in this letter. In addition, our accelerated oil production strategy met important milestones.

In November, the Board of Directors increased the common stock dividend for the 22nd consecutive year. We remain committed to paying a competitive dividend, and are extremely proud of our record of uninterrupted quarterly dividend payments for 75 years.

# Fidelity Achieves Production Growth Target

Our production business, Fidelity Exploration & Production, is making good progress on its plan to build a stronger balance of its oil and natural gas portfolios. With natural gas prices at low levels and expected to remain there well into the future, Fidelity is targeting its production efforts at oil.

Fidelity's largest oil producing property is in North Dakota's Bakken formation, where it owns approximately 127,000 net acres of leaseholds and has five drilling rigs operating. The Bakken has created a modern-day oil boom and has made North Dakota the nation's second-largest oil producer, behind Texas.

Oil production increased 36 percent over 2011, exceeding our growth target while achieving an oil reserve replacement rate of 267 percent. In the fourth quarter of last year oil accounted for 44 percent of Fidelity's production. Fidelity expects to increase oil production by an additional 25 to 30 percent this year.

This year, we expect to invest approximately \$400 million to continue increasing oil and liquids production, with about half of that concentrated in the Bakken. We will continue to explore ways to maximize production in Utah's Paradox Basin, where Fidelity holds approximately 83,000 net exploratory leasehold acres. Based on our first four wells, we believe this location holds very significant potential. We also will continue building our liquids-rich production in Texas.

# Midstream Business Expands

Our pipeline and energy services business, WBI Energy, is located in the heart of the Bakken, so it is ideally situated to benefit from the oil play and associated natural gas that is produced along with the oil. We operate the most extensive natural gas transportation system in the Bakken, with a FERC-regulated natural gas pipeline capable of moving 1 billion cubic feet per day and approximately 1,700 miles of operated field gathering lines.

Last year we continued to add capacity with pipelines transporting natural gas from processing plants to interstate pipelines. With completion of the latest addition, WBI Energy has quadrupled its Bakken takeaway capacity from 2010 levels. We have received sufficient customer commitments for an additional expansion of up to 200 million cubic feet per day. Pending regulatory approvals, that addition would go into service in 2014.

We also began an expansion of our midstream business with two

investments that will diversify WBI Energy's capabilities and expand MDU Resources' vertically integrated investments in the Bakken oil play.

In May we purchased a 50 percent interest in a new natural gas processing plant and gathering system for both oil and natural gas. The plant can process 35,000 Mcf per day and is connected to our interstate pipeline system. The purchase also includes a crude oil storage terminal capable of storing 20,000 barrels. Production has been ramping up and we expect to receive a full year of benefits in 2013.

We recently announced that we have formed a partnership with Calumet Specialty Products Partners to build and operate a topping facility that will have the capability to refine 20,000 barrels a day of Bakken crude into diesel fuel. Depending on permitting approvals, construction could begin this spring and operations could begin in late 2014.

The plant will cost between \$280 million to \$300 million and will be located in western North Dakota, in the middle of a large and growing market. Diesel consumption in North Dakota is more than 53,000 barrels per day and is projected to increase to 75,000 barrels per day by 2025. The state's lone refinery produces about 22,000 barrels a day, so the rest of the diesel supply is imported.

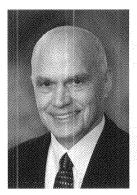
The refinery is a fine example of the value-added benefit that our corporate strategy provides when diversified businesses with complementary capabilities converge on a single project. We expect that Fidelity's Bakken production will provide some of the facility's crude oil. Our utility business will serve the facility's electricity needs. WBI Energy will supply natural gas service. And both of our construction businesses can supply materials and services needed to help build the facility.

Similar teamwork is common across our corporation. A number of our construction services businesses are working for our utility business in North Dakota's Bakken, helping build substations and distribution lines. One of our construction materials units is providing pad work for Fidelity's drilling rigs. A number of our construction services companies are teaming up to develop solar and other renewable energy projects.

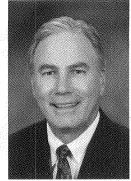
These opportunities, and others like them, demonstrate that while our businesses' diversity of skills and capabilities are remarkable, at the end of the day the whole is stronger than the individual parts.

## **Utility Business Experiencing Customer Growth**

Our utility business experienced good customer growth in 2012 and now serves 991,000 electric and natural gas customers, stretching across eight states from Minnesota to Oregon and Washington. Electricity sales increased by 4 percent.



Harry J. Pearce Chairman of the Board



**David L. Goodin**President and
Chief Executive Officer

The most significant growth took place in the Bakken, where the number of electric and natural gas customers grew by 9 percent and 7 percent, respectively. The Bakken area helped drive a 6 percent increase in North Dakota electricity sales, and we expect that trend to continue. A study last year by the North Dakota Transmission Authority projected that electricity demand in the Bakken will nearly double in the next five years and triple in the next 20 years.

To prepare for this growth and other needs across our system, capital investments of \$242 million in 2012 and \$252 million this year represent the largest capital spending in the history of our utility business. In the Bakken alone we invested about \$74 million last year to serve the growing oil and natural gas customer base associated with oil development, and an additional \$70 million is planned in 2013. This work will translate into earnings growth through the rate base.

Montana-Dakota Utilities expects to begin construction this year on an \$86 million, 88-megawatt natural gas-fueled generating plant that will be located adjacent to our existing coal-fueled generating plant in Mandan, North Dakota. The plant, which is expected to begin operating in late 2014, will be a partial replacement for third-party contract capacity that expires in 2015. The North Dakota Public Service Commission has approved an advance determination of prudence for the project.

We also are installing a new emission control system at the Big Stone generating plant in South Dakota, which is co-owned by Montana-Dakota Utilities. The equipment is required by the South Dakota Regional Haze Program, which has been approved by the Environmental Protection Agency. Our utility's share of the project will be about \$125 million, with completion scheduled for 2015.

All of our utilities are committed to delivering outstanding customer service, and we are pleased to note that Intermountain Gas Company in Idaho has been recognized as an industry leader. For the third straight year in 2012, Intermountain Gas

earned first place among West Region midsize natural gas utilities in the J.D. Power and Associates Gas Utility Residential Customers Satisfaction Study. Congratulations to all of the employees at Intermountain Gas, and thank you for your outstanding performance.

# Construction Businesses See Rebound in Markets

We are particularly pleased with the progress made by our construction businesses, which have borne much of the impact of the country's weak economy.

Our construction services and construction materials units posted their highest earnings since 2008 and 2009, respectively. They entered 2013 with a consolidated backlog of \$731 million, \$39 million higher than a year ago. Although competition remains intense, we are encouraged by an increasing number of bidding opportunities across our entire construction business.

Perhaps just as important at Knife River Corporation, our construction materials business, was an increase in the amount of privately funded work — mostly commercial and residential — which virtually disappeared during the recession. At year-end, private work represented 14 percent of Knife River's backlog.

The public works portion of the construction materials business continued to be centered on highway, airport and related transportation projects. That market received some stability last year when Congress passed a two-year transportation bill that continues federal funding for highway programs at approximately \$40 billion a year. In addition, a number of states are increasing their infrastructure spending. North Dakota's governor, for example, has proposed a record two-year budget of \$2.7 billion to fund transportation and other infrastructure improvements.

Our construction services business offers a wide diversity of specialty services, and several of those segments experienced a strong year in 2012. Our Oregon Electric Group, which provides electrical construction, systems and manufacturing services, reported record earnings. That also was the case at Wagner-Smith Equipment, which is a leading manufacturer of specialty equipment used to string electric power lines.

Capital Electric Line Builders, based in Kansas City, Missouri, sent 84 employees to help restore electricity in the wake of Hurricane Sandy. The crews spent more than two weeks in southern New York and New England, and were recognized by local utilities for their outstanding work. These employees

regularly perform very demanding storm repair work around the country, and we are proud that they accomplish this with safety and professionalism.

Bombard Renewable Energy, based in Las Vegas, recently was ranked among the leading solar contractors by an industry publication, Solar Power World. The company has installed more than 60 megawatts of solar energy projects, and participated in the construction of the world's first hybrid solar-geothermal power plant.

#### MDU Resources President and CEO Retires

We want to offer our congratulations and appreciation to Terry D. Hildestad, who retired as president and chief executive officer of MDU Resources on January 3. Terry's career at MDU Resources spanned 38 years, and he had been CEO since 2006. He provided outstanding leadership through both good and bad economic times. The value of the company's assets grew nearly 50 percent during the time Terry was president and CEO; he kept our company financially strong during the recession of the last several years; and he laid the groundwork for the growth initiatives that are now under way.

We also want to thank our employees — we number more than 10,000 during the peak construction season — for continuing to provide outstanding products and services to our customers, while exemplifying our corporate commitment to safety, integrity and service.

Finally, thank you for your investment in MDU Resources, We acknowledge and share your expectations for restoring the strong growth that has characterized MDU Resources' history. We have an aggressive plan that built a solid foundation in 2012, and we look forward to continuing that progress in 2013.

Harry J. Pearce

Chairman of the Board

David L. Goodin

President and Chief Executive Officer

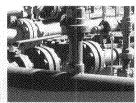
February 22, 2013

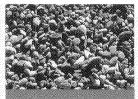
# Building a Strong America®

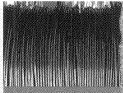












# **Board of Directors**



Harry J. Pearce 70 (16) Detroit, Michigan

Chairman of MDU Resources Board of Directors

Retired, formerly chairman of Hughes Electronics Corp., a subsidiary of General Motors Corp., and former vice chairman and director of GM; a director of several organizations

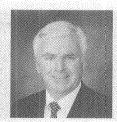
**Expertise**: Leadership, multinational business management, finance, engineering and law



David L. Goodin 51 (1) Bismarck, North Dakota

President and chief executive officer of MDU Resources

Formerly president and chief executive officer of Montana-Dakota Utilities Co., Great Plains Natural Gas Co., Cascade Natural Gas Corporation and Intermountain Gas Company



Thomas Everist 63 (18) Sioux Falls, South Dakota

President and chairman of The Everist Co., a construction materials company; a director of several corporations

Expertise: Business management, construction and sand, gravel and aggregate production



Karen B. Fagg 59 (8) Billings, Montana

Retired, formerly vice president of DOWL HKM and formerly chairman and majority owner of HKM Engineering Inc., on the board of several organizations

Expertise: Engineering and business management



A. Bart Holaday 70 (5) Placitas, New Mexico, and Grand Forks, North Dakota

Retired, formerly managing director of Private Markets Group of UBS Asset Management, on the board of several organizations

Expertise: Oil and natural gas industry, business development, finance and law



Dennis W. Johnson 63 (12) Dickinson, North Dakota

Chairman, chief executive officer and president of TMI Corp., an architectural woodwork manufacturer, a former director of Federal Reserve Bank of Minneapolis

Expertise: Business management, engineering and finance



Thomas C. Knudson 66 (5) Houston, Texas

President of Tom Knudson Interests, providing consulting services in energy, sustainable development and leadership; formerly senior vice president of human resources, government affairs and communications of ConocoPhillips

Expertise: Oil and natural gas industry, sustainable development and engineering



Richard H. Lewis 63 (8) Denver, Colorado

Founder and former chairman and chief executive officer of Prima Energy Corp. an oil and natural gas exploration and production company, and chairman of Entre Pure Industries Inc. a privately held purified water and ice business, a member of the advisory board to Colorado State Bank and Trust

**Expertise:** Oil and natural gas industry, finance and business management



Patricia L. Moss

59 (10) Bend, Oregon

Vice chairman of Cascade Bancorp and Bank of the Cascades, formerly president and chief executive officer of Cascade Bancorp and Bank of the Cascades, on the board of several organizations

**Expertise:** Finance, banking and human resources



J. Kent Wells

Denver, Colorado

Vice chairman of the corporation and president and chief executive officer of Fidelity Exploration & Production Company

Formerly an executive with one of the world's largest oil and natural gas production companies



John K. Wilson

58 (10) Omaha, Nebraska

Formerly president of Durham Resources LLC, a privately held financial management company, and formerly a director of a mutual fund, on the board of several organizations

**Expertise:** Finance, accounting and natural gas industry

#### **Audit Committee**

Dennis W. Johnson, Chairman A. Bart Holaday Richard H. Lewis John K. Wilson

#### **Compensation Committee**

Thomas Everist, Chairman Karen B. Fagg Thomas C. Knudson Patricia L. Moss

# Nominating and Governance Committee

Karen B. Fagg, Chairman A. Bart Holaday Richard H. Lewis Patricia L. Moss

Numbers indicate age and years of service ( ) on the MDU Resources Board of Directors as of December 31, 2012, with the exception of David L. Goodin and J. Kent Wells, who joined the Board of Directors on January 4,

# Corporate Management



David L. Goodin 51 (30)

President and Chief Executive Officer of MDU Resources

Serves on the company's Board of Directors and as chairman of the board of all major subsidiary companies, formerly president and chief executive officer of Montana-Dakota Utilities Co., Great Plains Natural Gas Co., Cascade Natural Gas Corporation and Intermountain Gas Company



Steven L. Bietz 54 (32)

President and Chief Executive Officer of WBI Holdings, Inc.

Formerly held executive and management positions with WBI Holdings



Mark A. Del Vecchio

Vice President of Human Resources of MDU Resources

Formerly director of compensation and executive programs of MDU Resources



John G. Harp

Chief Executive Officer of Knife River Corporation and MDU Construction Services Group, Inc.

Formerly president and chief executive officer of MDU Construction Services Group and formerly owned construction services companies that were acquired by MDU Resources



K. Frank Morehouse 54 (12)

President and Chief Executive Officer of Montana-Dakota Utilities Co., Great Plains Natural Gas Co., Cascade Natural Gas Corporation and Intermountain Gas Company

Formerly executive vice president and general manager of Cascade Natural Gas and Intermountain Gas



Cynthia J. Norland 58 (29)

Vice President of Administration of MDU Resources

Formerly associate general counsel of MDU Resources



Paul K. Sandness 58 (33)

General Counsel and Secretary of MDU Resources

Serves as general counsel and secretary of all major subsidiary companies; formerly senior attorney of MDU Resources and held other positions of increasing responsibility



William E. Schneider

Executive Vice President of Bakken Development of MDU Resources

Formerly president and chief executive officer of Knife River Corporation



Doran N. Schwartz

Vice President and Chief Financial Officer of MDU Resources

Serves as the senior financial officer and member of the board of directors of all major subsidiary companies; formerly chief accounting officer of MDU Resources



J. Kent Wells

Vice Chairman of the Corporation and President and Chief Executive Officer of Fidelity Exploration & Production Company

Formerly an executive with one of the world's largest oil and natural gas production companies

## Other Corporate and Senior Company Officers

William R. Connors, 51 (9)

Vice President of Renewable Resources of MDU Resources

Nicole A. Kivisto, 39 (18)

Vice President, Controller and Chief Accounting Officer of MDU Resources

Douglass A. Mahowald, 63 (31) Treasurer and Assistant Secretary of MDU Resources

John P. Stumpf, 53 (21)
Vice President of Strategic Planning of MDU Resources

#### **Management Changes**

**Terry D. Hildestad,** president and chief executive officer of MDU Resources, retired January 3, 2013.

**David L. Goodin** was named president and chief executive officer of MDU Resources, and was appointed to the Board of Directors, effective January 4, 2013.

 Kent Wells was appointed to the MDU Resources Board of Directors effective January 4, 2013, and was named vice chairman of the corporation.

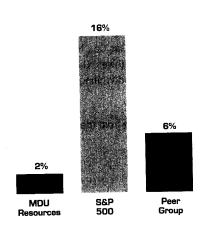
K. Frank Morehouse was named president and chief executive officer of Montana-Dakota Utilities Co., Great Plains Natural Gas Co., Cascade Natural Gas Corporation and Intermountain Gas Company effective January 4, 2013.

Numbers indicate age and years of service ( ) as of December 31, 2012.

# Stockholder Return Comparison

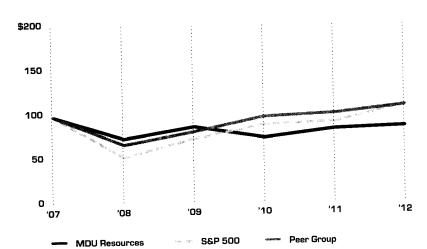
# Comparison of One-Year Total Stockholder Return

(as of December 31, 2012)



# Comparison of Five-Year Total Stockholder Return (in dollars)

\$100 invested December 31, 2007, in MDU Resources was worth \$89.14 at year-end 2012.



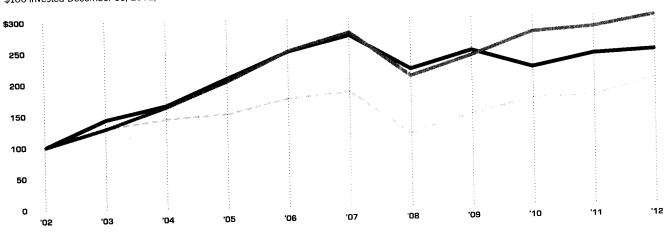
2007	2008	2009	2010	2011	2012
\$100.00	\$79.94	\$90.24	\$80.02	\$87.33	\$89.14
100.00	63.00	79.67	91.68	93.61	108.59
100.00	74.49	85.83	98.85	101.33	107.66
	\$100.00 100.00	\$100.00 \$79.94 100.00 63.00	\$100.00 \$79.94 \$90.24 100.00 63.00 79.67	\$100.00 \$79.94 \$90.24 \$80.02 100.00 63.00 79.67 91.68	\$100.00 \$79.94 \$90.24 \$80.02 \$87.33 100.00 63.00 79.67 91.68 93.61

# Comparison of 10-Year Total Stockholder Return (in dollars)

- S&P 500

- MDU Resources

\$100 invested December 31, 2002, in MDU Resources was worth \$242.92 at year-end 2012.



	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
			\$164.34	\$206.56	\$248.07	\$272.50	\$217.84	\$245.92	\$218.05	\$237.99	\$242.92
MDU Resources Group, Inc.		128.68	142.69	149.70	173.34	182.87	115.21	145.70	167.64	171.18	198.58
S&P 500 Index	100.00	128.12	162.21	202.00	248.61	277.30	206.57	238.00	274.11	281.00	298.53
Peer Group	100.00	120.12	102.21				-				

Peer Group

# Stockholder Return Comparison

Data is indexed to December 31, 2011, for the one-year total stockholder return comparison, December 31, 2007, for the five-year total stockholder return comparison and December 31, 2002, for the 10-year total stockholder return comparison for MDU Resources, the S&P 500 and the peer group. Total stockholder return is calculated using the December 31 price for each year. It is assumed that all dividends are reinvested in stock at the frequency paid, and the returns of each component peer issuer of the group are weighted according to the issuer's stock market capitalization at the beginning of the period.

Peer group issuers are Alliant Energy Corp., Atmos Energy Corp., Berry Petroleum Co., Black Hills Corp., Comstock Resources Inc., EMCOR Group Inc., EQT Corp., Granite Construction Inc., Martin Marietta Materials Inc., National Fuel Gas Co., Northwest Natural Gas Co., Pike Electric Corp., Quanta Services Inc., Questar Corp., SCANA Corp., SM Energy Co., Southwest Gas Corp., Sterling Construction Co. Inc., Swift Energy Co., Texas Industries Inc., Vectren Corp., Vulcan Materials Co. and Whiting Petroleum Corp.

During 2012, Southern Union Co. was merged with another company. As a result, the company was removed from the peer group for the entire period shown in the performance graphs.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# **FORM 10-K**

	CTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 I year ended December 31, 2012
TOI the fisca	OR
TRANSITION DEPORT DURSHANT TO	SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	od from toto
	nission file number 1-3480
<b>3</b>	
	OURCES GROUP, INC. registrant as specified in its charter)
Delaware	41-0423660
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
Bismarc	00 West Century Avenue P.O. Box 5650 ck, North Dakota 58506-5650 of principal executive offices) (Zip Code)
(Registrant's tele	(701) 530-1000 ephone number, including area code)
Securities registered pursuant to Section 12(b) of the Act:	
<u>Title of each class</u> Common Stock, par value \$1.00	Name of each exchange on which registered  New York Stock Exchange
Securities registered pursuant to Section 12(g) of the Act:	
<u>Prefe</u>	rred Stock, par value \$100 (Title of Class)
Indicate by check mark if the registrant is a well-known seas	oned issuer, as defined in Rule 405 of the Securities Act. Yes $igtimes$ No $\Box$ .
Indicate by check mark if the registrant is not required to file	reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes $\square$ No $\boxtimes$
Indicate by check mark whether the registrant (1) has filed a Act of 1934 during the preceding 12 months (or for such she subject to such filing requirements for the past 90 days. Yes	Il reports required to be filed by Section 13 or 15(d) of the Securities Exchange orter period that the registrant was required to file such reports), and (2) has been $\boxtimes$ No $\square$ .
Indicate by check mark whether the registrant has submitted File required to be submitted and posted pursuant to Rule 4 that the registrant was required to submit and post such files	d electronically and posted on its corporate Web site, if any, every Interactive Data 05 of Regulation S-T during the preceding 12 months (or for such shorter period s). Yes $\boxtimes$ No $\square$ .
Indicate by check mark if disclosure of delinquent filers purs contained, to the best of the registrant's knowledge, in defini Form 10-K or any amendment to this Form 10-K. $\hfill\Box$	suant to Item 405 of Regulation S-K is not contained herein, and will not be tive proxy or information statements incorporated by reference in Part III of this
	elerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting celerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange
Large accelerated filer ⊠ Accelerated filer □	Non-accelerated filer $\square$ Smaller reporting company $\square$
(Do not check if a smaller reporting company)	
Indicate by check mark whether the registrant is a shell com	pany (as defined in Rule 12b-2 of the Act). Yes $\square$ No $\boxtimes$
State the aggregate market value of the voting common stock	k held by nonaffiliates of the registrant as of June 30, 2012: \$4,080,627,732.
Indicate the number of shares outstanding of each of the reg	gistrant's classes of common stock, as of February 15, 2013: 188,830,529 shares.

# **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's 2013 Proxy Statement are incorporated by reference in Part III, Items 10, 11, 12, 13 and 14 of this Report.

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The following abbreviations and acronyms used in this Form 10-K are defined below:

# **Abbreviation or Acronym**

AFUDC Allowance for funds used during

construction

Alusa Tecnica de Engenharia Electrica – Alusa

U.S. Army Corps of Engineers **Army Corps** 

ASC **FASB Accounting Standards Codification** 

BART Best available retrofit technology

Barrel Bbl

Bcf Billion cubic feet **Bicent** Bicent Power LLC

**Big Stone Station** 450-MW coal-fired electric generating facility near Big Stone City, South Dakota

(22.7 percent ownership)

Black Hills Power Black Hills Power and Light Company

RI M Bureau of Land Management

BOE One barrel of oil equivalent - determined

> using the ratio of one barrel of crude oil, condensate or natural gas liquids to six

Mcf of natural gas

**BOEPD** Barrels of oil equivalents per day

**BOPD** Barrels of oil per day

**Brazilian Transmission Lines** Company's equity method investment in

ECTE, ENTE and ERTE (ownership interests in ENTE and ERTE were sold in the fourth quarter of 2010 and a portion of the ownership interest in ECTE was sold in the third quarter of 2012 and the fourth quarters of 2011 and 2010)

Rtu British thermal unit

Cascade Cascade Natural Gas Corporation, an

indirect wholly owned subsidiary of MDU

**Energy Capital** 

**CELESC** Centrais Elétricas de Santa Catarina S.A. CEM Colorado Energy Management, LLC, a

former direct wholly owned subsidiary of Centennial Resources (sold in the third

quarter of 2007)

**CEMIG** Companhia Energética de Minas Gerais Centennial Centennial Energy Holdings, Inc., a

direct wholly owned subsidiary of the

Company

Centennial Capital Centennial Holdings Capital LLC,

a direct wholly owned subsidiary

of Centennial

**Centennial Resources** Centennial Energy Resources LLC,

a direct wholly owned subsidiary

of Centennial

**CERCLA** Comprehensive Environmental

Response, Compensation and

Liability Act

Clean Air Act Federal Clean Air Act Clean Water Act Federal Clean Water Act

dk

**Colorado State District Court** Colorado Thirteenth Judicial District

Court, Yuma County

Company MDU Resources Group, Inc.

**Coyote Creek** Coyote Creek Mining Company, LLC, a subsidiary of The North American

Coal Corporation

Decatherm

Dodd-Frank Act Dodd-Frank Wall Street Reform and

Consumer Protection Act

**EBITDA** Earnings before interest, taxes, depreciation and amortization

Empresa Catarinense de Transmissão de **ECTE** 

> Energia S.A. (5.01 percent ownership interest at December 31, 2012, 2.5, 2.5 and 14.99 percent ownership interests were sold in the third quarter of 2012 and the fourth quarters of 2011 and

2010, respectively)

EIN Employer Identification Number ENTE Empresa Norte de Transmissão de

> Energia S.A. (entire 13.3 percent ownership interest sold in the fourth

quarter of 2010)

**EPA** U.S. Environmental Protection Agency

Employee Retirement Income Security **ERISA** 

Act of 1974

**ERTE** Empresa Regional de Transmissão de

Energia S.A. (entire 13.3 percent ownership interest sold in the fourth

quarter of 2010)

**ESA Endangered Species Act** 

Securities Exchange Act of 1934, **Exchange Act** 

as amended

FASB Financial Accounting Standards Board **FERC** Federal Energy Regulatory Commission

**Fidelity** Fidelity Exploration & Production

Company, a direct wholly owned subsidiary of WBI Holdings

FIP Funding improvement plan GAAP Accounting principles generally

accepted in the United States

of America

GHG Greenhouse gas

**Great Plains** Great Plains Natural Gas Co., a public

utility division of the Company

**Hawaiian Cement** Hawaiian Cement, an indirect wholly

owned subsidiary of Knife River

**IBEW** International Brotherhood of **Electrical Workers** 

ICWU International Chemical Workers Union

**IFRS** International Financial Reporting

Standards

Intermountain Intermountain Gas Company, an indirect wholly owned subsidiary of

MDU Energy Capital

Initial production rate

IPUC Idaho Public Utilities Commission

Item 8 Financial Statements and Supplementary Data

IP rate

ITI

JTL Group, Inc., an indirect wholly

owned subsidiary of Knife River

Knife River Corporation, a direct wholly Knife River

owned subsidiary of Centennial

Knife River - Northwest Knife River Corporation - Northwest,

> an indirect wholly owned subsidiary of Knife River (previously Morse Bros., Inc., name changed effective

January 1, 2010)

K-Plan Company's 401(k) Retirement Plan

kW Kilowatts kWh Kilowatt-hour LPP Lea Power Partners, LLC, a former **Prairielands** Prairielands Energy Marketing, Inc., an indirect wholly owned subsidiary of indirect wholly owned subsidiary of WBI Holdings Centennial Resources (member interests were sold in October 2006) **Proxy Statement** Company's 2013 Proxy Statement LWG Lower Willamette Group PRP Potentially Responsible Party **MBbls** Thousands of barrels pounds per square inch psi **MBOE** Thousands of BOE PUD Proved undeveloped Mcf Thousand cubic feet Resource Conservation and **RCRA** MD&A Management's Discussion and Recovery Act Analysis of Financial Condition and ROD Record of Decision Results of Operations RΡ Rehabilitation plan Mdk Thousand decatherms Ryder Scott Ryder Scott Company, L.P. **MDU Brasil** MDU Brasil Ltda., an indirect wholly owned subsidiary of Centennial **SDPUC** South Dakota Public Utilities Resources Commission **MDU Construction Services** MDU Construction Services Group, SEC U.S. Securities and Exchange Inc., a direct wholly owned subsidiary Commission of Centennial **SEC Defined Prices** The average price of oil and natural gas MDU Energy Capital, LLC, a direct **MDU Energy Capital** during the applicable 12-month period, wholly owned subsidiary of the Company determined as an unweighted arithmetic average of the first-day-of-the-month Midwest ISO Midwest Independent Transmission System Operator, Inc. price for each month within such period, unless prices are defined by contractual **MMBOE** Millions of BOE arrangements, excluding escalations **MMBtu** Million Btu based upon future conditions **MMcf** Million cubic feet **Securities Act** Securities Act of 1933, as amended MMdk Million decatherms Securities Act Industry Guide 7 Description of Property by Issuers Engaged or to be Engaged in Significant **MNPUC** Minnesota Public Utilities Commission Mining Operations Montana-Dakota Montana-Dakota Utilities Co., a public A separate electric system owned by **Sheridan System** utility division of the Company Montana-Dakota **Montana DEQ** Montana Department of **Environmental Quality SMCRA** Surface Mining Control and Reclamation Act **Montana First Judicial** Montana First Judicial District Court, **District Court** Lewis and Clark County SourceGas SourceGas Distribution LLC **Montana Seventeenth** Montana Seventeenth Judicial District Stock Purchase Plan Company's Dividend Reinvestment and **Judicial District Court** Court, Phillips County Direct Stock Purchase Plan **MPPAA** Multiemployer Pension Plan UA United Association of Journeyman and Amendments Act of 1980 Apprentices of the Plumbing and Pipefitting Industry of the United States **MTPSC** Montana Public Service Commission and Canada MW Megawatt **WBI Energy Midstream** WBI Energy Midstream, LLC, an indirect NDPSC North Dakota Public Service wholly owned subsidiary of WBI Commission Holdings (previously Bitter Creek **NEPA** National Environmental Policy Act Pipelines, LLC, name changed effective July 1, 2012) **New York Supreme Court** Supreme Court of the State of New York, County of New York WBI Energy Transmission, Inc., an **WBI Energy Transmission** indirect wholly owned subsidiary of NGL Natural gas liquids WBI Holdings (previously Williston Basin NSPS New Source Performance Standards Interstate Pipeline Company, name 0il Includes crude oil and condensate changed effective July 1, 2012) Omimex Canada, Ltd. Omimex **WBI** Holdings WBI Holdings, Inc., a direct wholly owned subsidiary of Centennial OPUC Oregon Public Utility Commission Westmoreland Westmoreland Coal Company Oregon State Department of **Oregon DEQ Environmental Quality** WUTC Washington Utilities and Transportation **PCBs** Commission Polychlorinated biphenyls PDP Proved developed producing Wygen III 100-MW coal-fired electric generating facility near Gillette, Wyoming **PRC** Planning resource credit - a MW of (25 percent ownership) demand equivalent assigned to generators by the Midwest ISO for WYPSC Wyoming Public Service Commission

meeting system reliability requirements

# **Forward-Looking Statements**

This Form 10-K contains forward-looking statements within the meaning of Section 21E of the Exchange Act. Forward-looking statements are all statements other than statements of historical fact, including without limitation those statements that are identified by the words "anticipates," "estimates," "expects," "intends," "plans," "predicts" and similar expressions, and include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions (many of which are based, in turn, upon further assumptions) and other statements that are other than statements of historical facts. From time to time, the Company may publish or otherwise make available forward-looking statements of this nature, including statements contained within Item 7 – MD&A – Prospective Information.

Forward-looking statements involve risks and uncertainties, which could cause actual results or outcomes to differ materially from those expressed. The Company's expectations, beliefs and projections are expressed in good faith and are believed by the Company to have a reasonable basis, including without limitation, management's examination of historical operating trends, data contained in the Company's records and other data available from third parties. Nonetheless, the Company's expectations, beliefs or projections may not be achieved or accomplished.

Any forward-looking statement contained in this document speaks only as of the date on which the statement is made, and the Company undertakes no obligation to update any forward-looking statement or statements to reflect events or circumstances that occur after the date on which the statement is made or to reflect the occurrence of unanticipated events. New factors emerge from time to time, and it is not possible for management to predict all of the factors, nor can it assess the effect of each factor on the Company's business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statement. All forward-looking statements, whether written or oral and whether made by or on behalf of the Company, are expressly qualified by the risk factors and cautionary statements in this Form 10-K, including statements contained within Item 1A – Risk Factors.

# Items 1 and 2. Business and Properties

## General

The Company is a diversified natural resource company, which was incorporated under the laws of the state of Delaware in 1924. Its principal executive offices are at 1200 West Century Avenue, P.O. Box 5650, Bismarck, North Dakota 58506-5650, telephone (701) 530-1000.

Montana-Dakota, through the electric and natural gas distribution segments, generates, transmits and distributes electricity and distributes natural gas in Montana, North Dakota, South Dakota and Wyoming. Cascade distributes natural gas in Oregon and Washington. Intermountain distributes natural gas in Idaho. Great Plains distributes natural gas in western Minnesota and southeastern North Dakota. These operations also supply related value-added services.

The Company, through its wholly owned subsidiary, Centennial, owns WBI Holdings (comprised of the pipeline and energy services and the exploration and production segments), Knife River (construction materials and contracting segment), MDU Construction Services (construction services segment), Centennial Resources and Centennial Capital (both reflected in the Other category).

The Company's equity method investment in ECTE is reflected in the Other category. For additional information, see Item 8 – Note 4.

As of December 31, 2012, the Company had 8,629 employees with 156 employed at MDU Resources Group, Inc., 994 at Montana-Dakota, 35 at Great Plains, 275 at Cascade, 222 at Intermountain, 603 at WBI Holdings, 2,964 at Knife River and 3,380 at MDU Construction Services. The number of employees at certain Company operations fluctuates during the year depending upon the number and size of construction projects. The Company considers its relations with employees to be satisfactory.

The following information regarding the number of employees represented by labor contracts is as of December 31, 2012.

At Montana-Dakota and WBI Energy Transmission, 353 and 81 employees, respectively, are represented by the IBEW. Labor contracts with such employees are in effect through April 30, 2015, and March 31, 2014, for Montana-Dakota and WBI Energy Transmission, respectively.

At Cascade, 104 employees are represented by the ICWU. The labor contract with the field operations group is effective through April 1, 2015.

At Intermountain, 116 employees are represented by the UA. Labor contracts with such employees are in effect through September 30, 2013.

Knife River operates under 43 labor contracts that represent approximately 590 of its construction materials employees. Knife River is in negotiations on 4 of its labor contracts.

MDU Construction Services has 168 labor contracts representing the majority of its employees. The majority of the labor contracts contain provisions that prohibit work stoppages or strikes and provide for binding arbitration dispute resolution in the event of an extended disagreement.

The Company's principal properties, which are of varying ages and are of different construction types, are generally in good condition, are well maintained and are generally suitable and adequate for the purposes for which they are used.

The financial results and data applicable to each of the Company's business segments, as well as their financing requirements, are set forth in Item 7 – MD&A and Item 8 – Note 15 and Supplementary Financial Information.

The operations of the Company and certain of its subsidiaries are subject to federal, state and local laws and regulations providing for air, water and solid waste pollution control; state facility-siting regulations; zoning and planning regulations of certain state and local authorities; federal health and safety regulations and state hazard communication standards. The Company believes that it is in substantial compliance with these regulations, except as to what may be ultimately determined with regard to items discussed in Environmental matters in Item 8 – Note 19. There are no pending CERCLA actions for any of the Company's properties, other than the Portland, Oregon, Harbor Superfund Site and one of the manufactured gas plant sites in Washington.

The Company produces GHG emissions primarily from its fossil fuel electric generating facilities, as well as from natural gas pipeline and storage systems, operations of equipment and fleet vehicles, and oil and natural gas exploration and development activities. GHG emissions also result from customer use of natural gas for heating and other uses. As interest in reductions in GHG emissions has grown, the Company has developed renewable generation with lower or no GHG emissions. Governmental legislative and regulatory initiatives regarding environmental and energy policy are continuously evolving and could negatively impact the Company's operations and financial results. Until legislation and regulation are finalized, the impact of these measures cannot be accurately predicted. The Company will continue to monitor legislative and regulatory activity related to environmental and energy policy initiatives. Disclosure regarding specific environmental matters applicable to each of the Company's businesses is set forth under each business description later. In addition, for a discussion of the Company's risks related to environmental laws and regulations, see Item 1A – Risk Factors.

This annual report on Form 10-K, the Company's quarterly reports on Form 10-Q, the Company's current reports on Form 8-K and any amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act are available free of charge through the Company's Web site as soon as reasonably practicable after the Company has electronically filed such reports with, or furnished such reports to, the SEC. The Company's Web site address is www.mdu.com. The information available on the Company's Web site is not part of this annual report on Form 10-K.

#### Electric

**General** Montana-Dakota provides electric service at retail, serving more than 131,000 residential, commercial, industrial and municipal customers in 177 communities and adjacent rural areas as of December 31, 2012. The principal properties owned by Montana-Dakota for use in its electric operations include interests in 10 electric generating facilities and three small portable diesel generators, as further described under System Supply, System Demand and Competition, approximately 3,100 and 4,700 miles of transmission and distribution lines, respectively and 51 transmission and 268 distribution substations. Montana-Dakota has obtained and holds, or is in the process of renewing, valid and existing franchises authorizing it to conduct its electric operations in all of the municipalities it serves where such franchises are required. Montana-Dakota intends to protect its service area and seek renewal of all expiring franchises. At December 31, 2012, Montana-Dakota's net electric plant investment was \$676.0 million.

The percentage of Montana-Dakota's 2012 retail electric utility operating revenues by jurisdiction is as follows: North Dakota – 62 percent; Montana – 22 percent; Wyoming – 11 percent; and South Dakota – 5 percent. Retail electric rates, service, accounting and certain security issuances are subject to regulation by the NDPSC, MTPSC, SDPUC and WYPSC. The interstate transmission and wholesale electric power operations of Montana-Dakota also are subject to regulation by the FERC under provisions of the Federal Power Act, as are interconnections with other utilities and power generators, the issuance of securities, accounting and other matters.

Through the Midwest ISO, Montana-Dakota has access to wholesale energy, ancillary services and capacity markets. The Midwest ISO is a regional transmission organization responsible for operational control of the transmission systems of its members. The Midwest ISO provides security center operations, tariff administration and operates day-ahead and real-time energy markets, ancillary services and capacity markets. As a member of Midwest ISO, Montana-Dakota's generation is sold into the Midwest ISO energy market and its energy needs are purchased from that market.

System Supply, System Demand and Competition Through an interconnected electric system, Montana-Dakota serves markets in portions of western North Dakota, including Bismarck, Mandan, Dickinson and Williston; eastern Montana, including Glendive and Miles City; and northern South Dakota, including Mobridge. The maximum electric peak demand experienced to date attributable to Montana-Dakota's sales to retail customers on the interconnected system was 573,587 kW in July 2012. Montana-Dakota's latest forecast for its interconnected system indicates that its annual peak will continue to occur during the summer and the sales growth rate through 2017 will approximate 5 percent annually. The interconnected system consists of nine electric generating facilities and three small portable diesel generators, which have an aggregate nameplate rating attributable to Montana-Dakota's interest of 488,905 kW and total net PRCs of 443.6 in 2012. PRCs are a MW of demand equivalent measure and are allocated to individual generators to meet supply obligations within the Midwest ISO. For 2012, Montana-Dakota's total PRCs, including its firm purchase power contracts, were 552.8. Montana-Dakota's peak demand supply obligation, including firm purchase power contracts, within the Midwest ISO was 550.7 PRCs for 2012. Montana-Dakota's four principal generating stations are steam-turbine generating units using coal for fuel. The nameplate rating for Montana-Dakota's ownership interest in these four stations (including interests in the Big Stone Station and the Coyote Station, aggregating 22.7 percent and 25.0 percent, respectively) is 327,758 kW. Two combustion turbine peaking stations, two wind electric generating facilities, a heat recovery electric generating facility and three small portable diesel generators supply the balance of Montana-Dakota's interconnected system electric generating capability.

Montana-Dakota has a contract for capacity of 110 MW for the period June 1, 2012 to May 31, 2013, 115 MW for the period June 1, 2013 to May 31, 2014 and 120 MW for the period June 1, 2014 to May 31, 2015. Energy also will be purchased as needed, or if more economical, from the Midwest ISO market. In 2012, Montana-Dakota purchased approximately 27 percent of its net kWh needs for its interconnected system through the Midwest ISO market.

Montana-Dakota plans to construct and operate an 88-MW simple-cycle natural gas turbine and associated facilities, with an estimated project cost of \$86 million and a projected in-service date late 2014. The capacity is necessary to meet the requirements of Montana-Dakota's integrated electric system customers and will be a partial replacement for third-party contract capacity expiring in 2015. Advance determination of prudence and a Certificate of Public Convenience and Necessity have been received from the NDPSC for construction and operation of the natural gas turbine. A Certificate of Site Compatability was issued for the turbine by the NDPSC on December 21, 2012.

Through the Sheridan System, Montana-Dakota serves Sheridan, Wyoming, and neighboring communities. The maximum peak demand experienced to date attributable to Montana-Dakota sales to retail customers on that system was approximately 61,501 kW in July 2012. Montana-Dakota has a power supply contract with Black Hills Power to purchase up to 49,000 kW of capacity annually through December 31, 2016. Wygen III serves a portion of the needs of its Sheridan-area customers.

The following table sets forth details applicable to the Company's electric generating stations:

Generating Station	Туре	Nameplate Rating (kW)	2012 PRCs (a)	2012 Net Generation (kWh in thousands)
Interconnected System:				
North Dakota:				
Coyote (b)	Steam	103,647	98.2	557,130
Heskett	Steam	86,000	85.2	476,957
Glen Ullin	Heat Recovery	7,500	4.2	38,996
Cedar Hills	Wind	19,500	3.9	62,727
Diesel Units	Oil	5,475	1.9	<b>4</b> 70
South Dakota:				
Big Stone (b)	Steam	94,111	103.4	590,867
Montana:				
Lewis & Clark	Steam	44,000	52.1	253,721
Glendive	Combustion Turbine	75,522	69.1	10,596
Miles City	Combustion Turbine	23,150	19.5	1,573
Diamond Willow	Wind	30,000	6.1	90,956
		488,905	443.6	2,083,993
Sheridan System:				
Wyoming:			\$1/ <b>\$</b>	015 600
Wygen III (b)	Steam	28,000	N/A	215,693
		516,905	443.6	2,299,686

<sup>(</sup>a) Interconnected system only. The Midwest ISO requires generators to obtain their summer capability, or PRCs, by applying the generator's forced outage factor against the results of a generator output verification test. Wind generator's PRCs are calculated based on a wind capacity study performed annually by the Midwest ISO. PRCs are used to meet supply obligations with the Midwest ISO.

<sup>(</sup>b) Reflects Montana-Dakota's ownership interest.

Virtually all of the current fuel requirements of the Coyote, Heskett and Lewis & Clark stations are met with coal supplied by subsidiaries of Westmoreland under contracts that expire in May 2016, April 2016 and December 2017, respectively. The Coyote coal supply agreement provides for the purchase of coal necessary to supply the coal requirements of the Coyote Station or 30,000 tons per week, whichever may be the greater quantity at contracted pricing. The Heskett and Lewis & Clark coal supply agreements provide for the purchase of coal necessary to supply the coal requirements of these stations at contracted pricing. Montana-Dakota estimates the Heskett and Lewis & Clark coal requirement to be in the range of 450,000 to 550,000 tons and 250,000 tons per contract year, respectively.

On October 10, 2012, Montana-Dakota entered into a contract with Coyote Creek for coal supply to the Coyote Station beginning May 2016 until December 2040. Montana-Dakota estimates the Coyote Station coal supply agreement to be approximately 2.5 million tons per contract year. For more information, see Item 8 – Note 19.

On January 14, 2013, Montana-Dakota entered into a coal supply agreement, which meets a portion of the Big Stone Station's fuel requirements, for the purchase of 500,000 tons in 2013, 1.0 million tons in 2014, 1.0 million tons in 2015, and 500,000 tons in 2016 with Peabody Coalsales, LLC at contracted pricing. The remainder of the Big Stone Station fuel requirements will be secured through separate future contracts.

Montana-Dakota has a coal supply agreement with Wyodak Resources Development Corp., which provides for the purchase of coal necessary to supply the coal requirements of Wygen III at contracted pricing through June 1, 2060. Montana-Dakota estimates the maximum annual coal consumption of the facility to be 585,000 tons.

The average cost of coal purchased, including freight, at Montana-Dakota's electric generating stations (including the Big Stone, Coyote and Wygen III stations) was as follows:

Years ended December 31,	2012	2011	2010
Average cost of coal per MMBtu	\$ 1.69	\$ 1.62	\$ 1.55
Average cost of coal per ton	\$24.77	\$23.38	\$22.60

Montana-Dakota expects that it has secured adequate capacity available through existing baseload generating stations, renewable generation, turbine peaking stations, demand reduction programs and firm contracts to meet the peak customer demand requirements of its customers through mid-2015. Future capacity that is needed to replace contracts and meet system growth requirements is expected to be met by constructing new generation resources, or acquiring additional capacity through power purchase contracts or the Midwest ISO capacity auction. For additional information regarding potential power generation projects, see Item 7 – MD&A – Prospective Information – Electric and natural gas distribution.

Montana-Dakota has major interconnections with its neighboring utilities and considers these interconnections adequate for coordinated planning, emergency assistance, exchange of capacity and energy and power supply reliability.

Montana-Dakota is subject to competition in varying degrees, in certain areas, from rural electric cooperatives, on-site generators, co-generators and municipally owned systems. In addition, competition in varying degrees exists between electricity and alternative forms of energy such as natural gas.

Regulatory Matters and Revenues Subject to Refund In North Dakota, Montana-Dakota reflects monthly increases or decreases in fuel and purchased power costs (including demand charges) and is deferring electric fuel and purchased power costs that are greater or less than amounts presently being recovered through its existing rate schedules. In Montana, a monthly Fuel and Purchased Power Tracking Adjustment mechanism allows Montana-Dakota to reflect 90 percent of the increases or decreases in fuel and purchased power costs (including demand charges) and Montana-Dakota is deferring 90 percent of costs that are greater or less than amounts presently being recovered through its existing rate schedules. A fuel adjustment clause contained in South Dakota jurisdictional electric rate schedules allows Montana-Dakota to reflect monthly increases or decreases in fuel and purchased power costs (excluding demand charges). In Wyoming, an annual Electric Power Supply Cost Adjustment mechanism allows Montana-Dakota to reflect increases or decreases in purchased power costs (including demand charges but excluding increases or decreases from base coal price) related to power supply and Montana-Dakota is deferring costs that are greater or less than amounts presently being recovered through its existing rate schedules. Such orders generally provide that these amounts are recoverable or refundable through rate adjustments within a period ranging from 14 to 25 months from the time such costs are paid. For additional information, see Item 8 – Note 6.

**Environmental Matters** Montana-Dakota's electric operations are subject to federal, state and local laws and regulations providing for air, water and solid waste pollution control; state facility-siting regulations; zoning and planning regulations of certain state and local authorities; federal health and safety regulations; and state hazard communication standards. Montana-Dakota believes it is in substantial compliance with these regulations.

Montana-Dakota's electric generating facilities have Title V Operating Permits, under the Clean Air Act, issued by the states in which they operate. Each of these permits has a five-year life. Near the expiration of these permits, renewal applications are submitted. Permits continue in force beyond the expiration date, provided the application for renewal is submitted by the required date, usually six months prior to expiration. No Title V Operating Permits required renewal in 2012. The Title V Operating Permit renewal notice for the Coyote Station will be submitted to the North Dakota Department of Health in 2013. The Title V Operating Permit for the Williston turbine facility was terminated since the facility was no longer in operation and was demolished in 2012.

State water discharge permits issued under the requirements of the Clean Water Act are maintained for power production facilities on the Yellowstone and Missouri rivers. These permits also have five-year lives. Montana-Dakota renews these permits as necessary prior to expiration. Other permits held by these facilities may include an initial siting permit, which is typically a one-time, preconstruction permit issued by the state; state permits to dispose of combustion by-products; state authorizations to withdraw water for operations; and Army Corps permits to construct water intake structures. Montana-Dakota's Army Corps permits grant one-time permission to construct and do not require renewal. Other permit terms vary and the permits are renewed as necessary.

Montana-Dakota's electric operations are conditionally exempt small-quantity hazardous waste generators and subject only to minimum regulation under the RCRA. Montana-Dakota routinely handles PCBs from its electric operations in accordance with federal requirements. PCB storage areas are registered with the EPA as required.

Montana-Dakota incurred \$9.0 million of environmental capital expenditures in 2012. Capital expenditures are estimated to be \$35 million, \$65 million and \$37 million in 2013, 2014 and 2015, respectively, to maintain environmental compliance as new emission controls are required, including the installation of a BART air quality control system at the Big Stone Station. Projects for 2013 through 2015 will also include sulfur-dioxide, nitrogen oxide and mercury and non-mercury metals control equipment installation at electric generating stations. Montana-Dakota's capital and operational expenditures could also be affected in a variety of ways by future air and wastewater effluent discharge regulation, as well as potential new GHG legislation or regulation. In particular, such GHG legislation or regulation would likely increase capital expenditures for renewable energy resources and operational costs associated with GHG emissions compliance until carbon capture technology becomes economical, at which time capital expenditures may be necessary to incorporate such technology into existing or new generating facilities. Montana-Dakota expects that it will recover the operational and capital expenditures for GHG regulatory compliance in its rates consistent with the recovery of other reasonable costs of complying with environmental laws and regulations.

# **Natural Gas Distribution**

**General** The Company's natural gas distribution operations consist of Montana-Dakota, Great Plains, Cascade and Intermountain, which sell natural gas at retail, serving over 859,000 residential, commercial and industrial customers in 334 communities and adjacent rural areas across eight states as of December 31, 2012, and provide natural gas transportation services to certain customers on their systems. These services are provided through distribution systems aggregating approximately 18,200 miles. The natural gas distribution operations have obtained and hold, or are in the process of renewing, valid and existing franchises authorizing them to conduct their natural gas operations in all of the municipalities they serve where such franchises are required. These operations intend to protect their service areas and seek renewal of all expiring franchises. At December 31, 2012, the natural gas distribution operations' net natural gas distribution plant investment was \$1.1 billion.

The percentage of the natural gas distribution operations' 2012 natural gas utility operating sales revenues by jurisdiction is as follows: Idaho – 33 percent; Washington – 27 percent; North Dakota – 12 percent; Oregon – 9 percent; Montana – 8 percent; South Dakota – 6 percent; Minnesota – 3 percent; and Wyoming – 2 percent. The natural gas distribution operations are subject to regulation by the IPUC, MNPUC, MTPSC, NDPSC, OPUC, SDPUC, WUTC and WYPSC regarding retail rates, service, accounting and certain security issuances.

System Supply, System Demand and Competition The natural gas distribution operations serve retail natural gas markets, consisting principally of residential and firm commercial space and water heating users, in portions of Idaho, including Boise, Nampa, Twin Falls, Pocatello and Idaho Falls; western Minnesota, including Fergus Falls, Marshall and Crookston; eastern Montana, including Billings, Glendive and Miles City; North Dakota, including Bismarck, Mandan, Dickinson, Wahpeton, Williston, Minot and Jamestown; central and eastern Oregon, including Bend and Pendleton; western and north-central South Dakota, including Rapid City, Pierre, Spearfish and Mobridge; western, southeastern and south-central Washington, including Bellingham, Bremerton, Longview, Moses Lake, Mount Vernon,

Tri-Cities, Walla Walla and Yakima; and northern Wyoming, including Sheridan. These markets are highly seasonal and sales volumes depend largely on the weather, the effects of which are mitigated in certain jurisdictions by a weather normalization mechanism discussed in Regulatory Matters. In addition to the residential and commercial sales, the utilities transport natural gas for larger commercial and industrial customers who purchase their own supply of natural gas.

Competition in varying degrees exists between natural gas and other fuels and forms of energy. The natural gas distribution operations have established various natural gas transportation service rates for their distribution businesses to retain interruptible commercial and industrial loads. These services have enhanced the natural gas distribution operations' competitive posture with alternative fuels, although certain customers have bypassed the distribution systems by directly accessing transmission pipelines within close proximity. These bypasses did not have a material effect on results of operations.

The natural gas distribution operations and various distribution transportation customers obtain their system requirements directly from producers, processors and marketers. The Company's purchased natural gas is supplied by a portfolio of contracts specifying market-based pricing and is transported under transportation agreements with WBI Energy Transmission, Northwest Pipeline GP, Northern Natural Gas, Gas Transmission Northwest LLC, Northwestern Energy, Viking Gas Transmission Company and Ruby Pipeline LLC. The natural gas distribution operations have contracts for storage services to provide gas supply during the winter heating season and to meet peak day demand with various storage providers, including WBI Energy Transmission, Questar Pipeline Company, Northwest Pipeline GP and Northern Natural Gas. In addition, certain of the operations have entered into natural gas supply management agreements with various parties. Demand for natural gas, which is a widely traded commodity, has historically been sensitive to seasonal heating and industrial load requirements as well as changes in market price. The natural gas distribution operations believe that, based on current and projected domestic and regional supplies of natural gas and the pipeline transmission network currently available through their suppliers and pipeline service providers, supplies are adequate to meet their system natural gas requirements for the next decade.

**Regulatory Matters** The natural gas distribution operations' retail natural gas rate schedules contain clauses permitting adjustments in rates based upon changes in natural gas commodity, transportation and storage costs. Current tariffs allow for recovery or refunds of under- or over-recovered gas costs within a period ranging from 12 to 28 months.

Montana-Dakota's North Dakota and South Dakota natural gas tariffs contain weather normalization mechanisms applicable to firm customers that adjust the distribution delivery charge revenues to reflect weather fluctuations during the November 1 through May 1 billing periods.

Cascade filed an application for a decoupling mechanism with the OPUC. The OPUC approved an extension until April 30, 2013, of Cascade's existing decoupling mechanism, which was scheduled to expire in the third quarter of 2012. Cascade also has an earnings sharing mechanism with respect to its Oregon jurisdictional operations as required by the OPUC.

For information on regulatory matters, see Item 8 – Note 18.

**Environmental Matters** The natural gas distribution operations are subject to federal, state and local environmental, facility-siting, zoning and planning laws and regulations. The natural gas distribution operations believe they are in substantial compliance with those regulations.

The Company's natural gas distribution operations are conditionally exempt small-quantity hazardous waste generators and subject only to minimum regulation under the RCRA. Certain of the natural gas distribution operations routinely handle PCBs from their natural gas operations in accordance with federal requirements. PCB storage areas are registered with the EPA as required. Capital and operational expenditures for natural gas distribution operations could be affected in a variety of ways by potential new GHG legislation or regulation. In particular, such legislation or regulation would likely increase capital expenditures for energy efficiency and conservation programs and operational costs associated with GHG emissions compliance. Natural gas distribution operations expect to recover the operational and capital expenditures for GHG regulatory compliance in rates consistent with the recovery of other reasonable costs of complying with environmental laws and regulations.

In 2012, the natural gas distribution operations accrued \$6.7 million for a remedial investigation and a feasibility study for a former manufactured gas plant in Washington. The natural gas distribution operations did not incur any other material environmental expenditures in 2012. Except as to what may be ultimately determined with regard to the issues described later, the natural gas distribution operations do not expect to incur any material capital expenditures related to environmental compliance with current laws and regulations through 2015.

Montana-Dakota has had an economic interest in four historic manufactured gas plants and Great Plains has had an economic interest in one historic manufactured gas plant within their service territories, none of which are currently being actively investigated, and for which any remediation expenses are not expected to be material. Cascade has had an economic interest in nine former manufactured gas plants within its service territory. Cascade has been involved in the investigation and remediation of manufactured gas plants in Washington and Oregon. In addition, Cascade received a third party claim notice in 2008 for one additional site in Washington. See Item 8 - Note 19 for a further discussion of these three manufactured gas plants. To the extent these claims are not covered by insurance, Cascade will seek recovery through the OPUC and WUTC of remediation costs in its natural gas rates charged to customers.

# Pipeline and Energy Services

General WBI Energy Transmission, the regulated business of this segment, owns and operates approximately 3,800 miles of transmission, gathering and storage lines in Montana, North Dakota, South Dakota and Wyoming. Three underground storage fields in Montana and Wyoming provide storage services to local distribution companies, producers, natural gas marketers and others, and serve to enhance system deliverability. WBI Energy Transmission's system is strategically located near five natural gas producing basins, making natural gas supplies available to WBI Energy Transmission's transportation and storage customers. The system has 13 interconnecting points with other pipeline facilities allowing for the receipt and/or delivery of natural gas to and from other regions of the country and from Canada. At December 31, 2012, WBI Energy Transmission's net plant investment was \$337.7 million. Under the Natural Gas Act, as amended, WBI Energy Transmission is subject to the jurisdiction of the FERC regarding certificate, rate, service and accounting matters.

WBI Energy Midstream, the nonregulated pipeline business of this segment, owns and operates gathering facilities in Colorado, Kansas, Montana and Wyoming. It also owns a 50 percent undivided interest in certain midstream assets located in western North Dakota that were acquired in 2012, which include a natural gas processing plant, both oil and gas gathering pipelines, an oil storage terminal and an oil pipeline. In total, facilities include approximately 1,700 miles of operated field gathering lines, some of which interconnect with WBI Energy Transmission's system. WBI Energy Midstream provides natural gas and oil gathering services, natural gas processing and a variety of other energy-related services, including cathodic protection, water hauling, contract compression operations, measurement services, and energy efficiency product sales and installation services to large end-users.

Prairielands, an energy services business, provides natural gas purchase and sales services to local distribution companies, producers, other marketers and a limited number of large end-users, primarily using natural gas produced by the Company's exploration and production segment. Certain of the services are provided based on contracts that call for a determinable quantity of natural gas. At December 31, 2012, Prairielands has commitments to deliver fixed and determinable amounts of natural gas under these contracts of 3.4 Bcf in 2013 and the commitments to deliver natural gas for years subsequent to 2013 are immaterial. The Company currently estimates that it can adequately meet the requirements of these contracts based upon the estimated natural gas production and reserves of Fidelity.

A majority of its pipeline and energy services business is transacted in the northern Great Plains and Rocky Mountain regions of the United States.

For information regarding natural gas gathering operations litigation, see Item 8 – Note 19.

System Demand and Competition WBI Energy Transmission competes with several pipelines for its customers' transportation, storage and gathering business and at times may discount rates in an effort to retain market share. However, the strategic location of WBI Energy Transmission's system near five natural gas producing basins and the availability of underground storage and gathering services provided by WBI Energy Transmission and affiliates, along with interconnections with other pipelines, serve to enhance WBI Energy Transmission's competitive position.

Although certain of WBI Energy Transmission's firm customers, including its largest firm customer Montana-Dakota, serve relatively secure residential and commercial end-users, they generally all have some price-sensitive end-users that could switch to alternate fuels.

WBI Energy Transmission transports substantially all of Montana-Dakota's natural gas, primarily utilizing firm transportation agreements, which for the year ended December 31, 2012, represented 46 percent of WBI Energy Transmission's subscribed firm transportation contract demand. The majority of the firm transportation agreements with Montana-Dakota expire in June 2017. In addition, Montana-Dakota has a contract with WBI Energy Transmission to provide firm storage services to facilitate meeting Montana-Dakota's winter peak requirements expiring in July 2015.

WBI Energy Midstream competes with several midstream companies for existing customers, for the expansion of its systems and for the installation of new systems. WBI Energy Midstream's strong position in the fields in which it operates, its focus on customer service and the variety of services it offers, along with its interconnection with various other pipelines, serve to enhance its competitive position.

**System Supply** Natural gas supplies emanate from traditional and nontraditional production activities in the region and from off-system supply sources. While certain traditional regional supply sources are in various stages of decline, incremental supply from nontraditional sources have been developed which has helped support WBI Energy Transmission's supply needs. This includes new natural gas supply associated with the continued development of the Bakken area in Montana and North Dakota. The Powder River Basin also provides a nontraditional natural gas supply to the WBI Energy Transmission system. In addition, off-system supply sources are available through the Company's interconnections with other pipeline systems. WBI Energy Transmission expects to facilitate the movement of these supplies by making available its transportation and storage services. WBI Energy Transmission will continue to look for opportunities to increase transportation, gathering and storage services through system expansion and/or other pipeline interconnections or enhancements that could provide substantial future benefits.

WBI Energy Transmission's underground natural gas storage facilities have a certificated storage capacity of approximately 353 Bcf, including 193 Bcf of working gas capacity, 85 Bcf of cushion gas and 75 Bcf of native gas. WBI Energy Transmission's storage facilities enable its customers to purchase natural gas at more uniform daily volumes throughout the year and meet winter peak requirements.

**Environmental Matters** The pipeline and energy services operations are generally subject to federal, state and local environmental, facility-siting, zoning and planning laws and regulations. The Company believes it is in substantial compliance with those regulations.

Ongoing operations are subject to the Clean Air Act, the Clean Water Act, the NEPA and other state and federal regulations. Administration of many provisions of these laws has been delegated to the states where WBI Energy Transmission and WBI Energy Midstream operate. Permit terms vary and all permits carry operational compliance conditions. Some permits require annual renewal, some have terms ranging from one to five years and others have no expiration date. Permits are renewed and modified, as necessary, based on defined permit expiration dates, operational demand and/or regulatory changes.

Detailed environmental assessments and/or environmental impact statements are included in the FERC's permitting processes for both the construction and abandonment of WBI Energy Transmission's natural gas transmission pipelines, compressor stations and storage facilities.

The pipeline and energy services operations did not incur any material environmental expenditures in 2012 and do not expect to incur any material capital expenditures related to environmental compliance with current laws and regulations through 2015.

# **Exploration and Production**

**General** Fidelity is involved in the acquisition, exploration, development and production of oil and natural gas resources. Fidelity continues to seek additional reserve and production growth opportunities through these activities. Future growth is dependent upon its success in these endeavors. Fidelity shares revenues and expenses from the development of specified properties in proportion to its ownership interests.

Fidelity's business is focused primarily in two core regions: Rocky Mountain and Mid-Continent/Gulf States.

## Rocky Mountain

Fidelity's Rocky Mountain region includes the following significant operating areas:

- Bakken areas Oil targets in which Fidelity holds approximately 16,000 net acres in Mountrail County, North Dakota, approximately 51,000 net acres in Stark County, North Dakota, and approximately 60,000 net acres in Richland County, Montana.
- Cedar Creek Anticline Primarily in eastern Montana, the Company has a long-held net profits interest in this oil play.
- Paradox Basin The Company holds approximately 83,000 net acres located in Grand and San Juan Counties, Utah, targeting oil.
- Big Horn Basin These interests include approximately 33,000 net acres in Wyoming, targeting oil and NGL.
- Green River Basin These properties are primarily natural gas targets in Wyoming in which the Company holds approximately 36,000 net acres.
- Baker Field Long-held natural gas properties in which Fidelity holds approximately 99,000 net acres in southeastern Montana and southwestern North Dakota.
- Bowdoin Field Long-held natural gas properties in which Fidelity holds approximately 127,000 net acres in north-central Montana.
- Other Includes other exploratory oil projects in the Niobrara play in Wyoming and the Heath Shale in Montana; along with the Powder River Basin natural gas properties, which Fidelity is pursuing divestment of; and various non-operated positions.

#### Mid-Continent/Gulf States

Fidelity's Mid-Continent/Gulf States region includes the following significant operating areas:

- South Texas This area includes approximately 9,000 net acres in the Tabasco, Texan Gardens and Flores fields. This area has significant NGL content associated with the natural gas.
- East/Central Texas Fidelity holds approximately 27,000 net acres, primarily natural gas and associated NGL.
- Other Includes various non-operated onshore interests, as well as offshore interests in the shallow waters off the coasts of Texas and Louisiana.

Operating Information Annual net production by region for 2012 was as follows:

Region	Oil (MBbls)	NGL (MBbls)	Natural Gas (MMcf)	Total (MBOE)	Percent of Total
Rocky Mountain	3,295	249	23,180	7,408	74%
Mid-Continent/Gulf States	399	579	10,034	2,650	26
Total	3,694	828	33,214	10,058	100%

Note: Bakken-Mountrail County represents 47% of total annual net oil production and is the only field that contains 15 percent or more of the Company's total proved reserves as of December 31, 2012.

Annual net production by region for 2011 was as follows:

Region	Oil (MBbls)	NGL (MBbls)	Natural Gas (MMcf)	Total (MBOE)	Percent of Total
Rocky Mountain	2,290	199	34,472	8,234	74%
Mid-Continent/Gulf States	434	577	11,126	2,865	26
Total	2,724	776	45,598	11,099	100%

Note: There are no fields that contain 15 percent or more of the Company's total proved reserves as of December 31, 2011.

Annual net production by region for 2010 was as follows:

Region	Oil (MBbls)	NGL (MBbls)	Natural Gas (MMcf)	Total (MBOE)	Percent of Total
Rocky Mountain	2,236	129	39,160	8,892	76%
Mid-Continent/Gulf States	531	366	11,231	2,769	24
Total	2,767	495	50,391	11,661	100%

Note: Baker field and Bowdoin field represent 28 percent and 20 percent, respectively, of total annual net natural gas production, and are the only fields that contain 15 percent or more of the Company's total proved reserves as of December 31, 2010.

Well and Acreage Information Gross and net productive well counts and gross and net developed and undeveloped acreage related to Fidelity's interests at December 31, 2012, were as follows:

Gross*	Net*
1,191	266
2,296	1,571
3,487	1,837
635	381
42	27
108	76
242	154
626	319
1,018	576
	1,191 2,296 3,487 635 42 108 242 626

\* Reflects well or acreage in which an interest is owned. \*\* Reflects Fidelity's percentage of ownership.

In most cases, acreage set to expire can be held through drilling operations or the Company can exercise extension options.

**Delivery Commitments** At December 31, 2012, Fidelity has commitments to deliver fixed and determinable amounts of natural gas under contracts of 855,000 Mcf in 2013 and the commitments to deliver natural gas for years subsequent to 2013 are immaterial. Fidelity does not have any material delivery commitments to deliver fixed and determinable amounts of oil at December 31, 2012.

**Exploratory and Development Wells** The following table reflects activities related to Fidelity's oil and natural gas wells drilled and/or tested during 2012, 2011 and 2010:

		Net Exploratory		<u> </u>			
	Productive	Dry Holes	Total	Productive	Dry Holes	Total	Total
2012	24	3	27	39	1	40	67
2011	4	-	4	48	_	48	52
2010	3	4	7	133	1	134	141

At December 31, 2012, there were 44 gross (17 net) wells in the process of drilling or under evaluation, 39 of which were development wells and 5 of which were exploratory wells. These wells are not included in the previous table. Fidelity expects to complete the drilling and testing of these wells within the next 12 months.

The information in the preceding table should not be considered indicative of future performance nor should it be assumed that there is necessarily any correlation between the number of productive wells drilled and quantities of reserves found or economic value. Productive wells are those that produce commercial quantities of hydrocarbons whether or not they produce a reasonable rate of return.

**Competition** The exploration and production industry is highly competitive. Fidelity competes with a substantial number of major and independent exploration and production companies in acquiring producing properties and new leases for future exploration and development, and in securing the equipment, services and expertise necessary to explore, develop and operate its properties.

**Environmental Matters** Fidelity's exploration and production operations are generally subject to federal, state and local environmental and operational laws and regulations. Fidelity believes it is in substantial compliance with these regulations.

The ongoing operations of Fidelity are subject to the Clean Air Act, the Clean Water Act, the NEPA, ESA and other state, federal and local regulations. Administration of many provisions of these laws has been delegated to the states where Fidelity operates. Permit terms vary and all permits carry operational compliance conditions. Some permits require annual renewal, some have terms ranging from one to five years and others have no expiration date. Permits are renewed and modified, as necessary, based on defined permit expiration dates, operational demand and/or regulatory changes.

Detailed environmental assessments and/or environmental impact statements under federal and state laws are required as part of the permitting process covering the conduct of drilling and production operations as well as in the abandonment and reclamation of facilities.

In connection with production operations, Fidelity has not incurred any material capital environmental expenditures in 2012 and does not expect to incur any material capital expenditures related to environmental compliance with current laws and regulations through 2015.

**Proved Reserve Information** Estimates of proved reserves were prepared in accordance with guidelines established by the industry and the SEC. The estimates are arrived at using actual historical wellhead production trends and/or standard reservoir engineering methods utilizing available geological, geophysical, engineering and economic data. Other factors used in the proved reserve estimates are prices, market differentials, estimates of well operating and future development costs, taxes, timing of operations, and the interests owned by the Company in the properties. These estimates are refined as new information becomes available.

The proved reserve estimates are prepared by internal engineers assigned to an asset team by geographic area. Senior management reviews and approves the reserve estimates to ensure they are materially accurate. The technical person responsible for overseeing the preparation of the reserve estimates holds a bachelor of science degree in geological engineering and a master of science degree in geology, has 30 years experience in petroleum engineering and reserve estimation, and is a member of multiple professional organizations. In addition, the Company engages an independent third party to audit its proved reserves. Ryder Scott reviewed the Company's proved reserve quantity estimates as of December 31, 2012. The technical person at Ryder Scott primarily responsible for overseeing the reserves audit is a Senior Vice President with over 30 years of experience in estimating and auditing reserves attributable to oil and gas properties, holds a bachelor of science degree in mechanical engineering, is a registered professional engineer, and is a member of multiple professional organizations.

Fidelity's proved reserves by region at December 31, 2012, are as follows:

Region	Oil (MBbls)	NGL (MBbls)	Natural Gas (MMcf)	Total (MBOE)	Percent of Total	PV-10 Value* (in millions)
Rocky Mountain	31,387	2,586	161,765	60,934	76%	\$ 902.1
Mid-Continent/Gulf States	2,066	4,567	77,513	19,552	24	160.9
Total proved reserves	33,453	7,153	239,278	80,486	100%	1,063.0
Discounted future income taxes						179.6
Standardized measure of discounted futu		\$ 883.4				

<sup>\*</sup> Pre-tax PV-10 value is a non-GAAP financial measure that is derived from the most directly comparable GAAP financial measure which is the standardized measure of discounted future net cash flows. The standardized measure of discounted future net cash flows disclosed in Item 8 Supplementary Financial Information, is presented after deducting discounted future income taxes, whereas the PV-10 value is presented before income taxes. Pre-tax PV-10 value is commonly used by the Company to evaluate properties that are acquired and sold and to assess the potential return on investment in the Company's oil and natural gas properties. The Company believes pre-tax PV-10 value is a useful supplemental disclosure to the standardized measure as the Company believes readers may utilize this value as a basis for comparison of the relative size and value of the Company's reserves to other companies because many factors that are unique to each individual company impact the amount of future income taxes to be paid However, pre-tax PV-10 value is not a substitute for the standardized measure of discounted future net cash flows. Neither the Company's pre-tax PV-10 value nor the standardized measure of discounted future net cash flows purports to represent the fair value of the Company's oil and natural gas properties.

For additional information related to oil and natural gas interests, see Item 8 – Note 1 and Supplementary Financial Information.

# Construction Materials and Contracting

General Knife River operates construction materials and contracting businesses headquartered in Alaska, California, Hawaii, Idaho, Iowa, Minnesota, Montana, North Dakota, Oregon, Texas, Washington and Wyoming. These operations mine, process and sell construction aggregates (crushed stone, sand and gravel); produce and sell asphalt mix and supply ready-mixed concrete for use in most types of construction, including roads, freeways and bridges, as well as homes, schools, shopping centers, office buildings and industrial parks. Although not common to all locations, other products include the sale of cement, liquid asphalt for various commercial and roadway applications, various finished concrete products and other building materials and related contracting services.

For information regarding construction materials litigation, see Item 8 - Note 19.

The construction materials business had approximately \$406 million in backlog at December 31, 2012, compared to \$384 million at December 31, 2011. The Company anticipates that a significant amount of the current backlog will be completed during the year ending December 31, 2013.

Competition Knife River's construction materials products are marketed under highly competitive conditions. Price is the principal competitive force to which these products are subject, with service, quality, delivery time and proximity to the customer also being significant factors. The number and size of competitors varies in each of Knife River's principal market areas and product lines.

The demand for construction materials products is significantly influenced by the cyclical nature of the construction industry in general. In addition, construction materials activity in certain locations may be seasonal in nature due to the effects of weather. The key economic factors affecting product demand are changes in the level of local, state and federal governmental spending, general economic conditions within the market area that influence both the commercial and private sectors, and prevailing interest rates.

Knife River is not dependent on any single customer or group of customers for sales of its products and services, the loss of which would have a material adverse effect on its construction materials businesses.

Reserve Information Reserve estimates are calculated based on the best available data. This data is collected from drill holes and other subsurface investigations, as well as investigations of surface features such as mine high walls and other exposures of the aggregate reserves. Mine plans, production history and geologic data also are utilized to estimate reserve quantities. Most acquisitions are made of mature businesses with established reserves, as distinguished from exploratory-type properties.

Estimates are based on analyses of the data described above by experienced internal mining engineers, operating personnel and geologists. Property setbacks and other regulatory restrictions and limitations are identified to determine the total area available for mining. Data described previously are used to calculate the thickness of aggregate materials to be recovered. Topography associated with alluvial sand and gravel deposits is typically flat and volumes of these materials are calculated by applying the thickness of the resource over the areas available for mining. Volumes are then converted to tons by using an appropriate conversion factor. Typically, 1.5 tons per cubic yard in the ground is used for sand and gravel deposits.

Topography associated with the hard rock reserves is typically much more diverse. Therefore, using available data, a final topography map is created and computer software is utilized to compute the volumes between the existing and final topographies. Volumes are then converted to tons by using an appropriate conversion factor. Typically, 2 tons per cubic yard in the ground is used for hard rock quarries.

Estimated reserves are probable reserves as defined in Securities Act Industry Guide 7. Remaining reserves are based on estimates of volumes that can be economically extracted and sold to meet current market and product applications. The reserve estimates include only salable tonnage and thus exclude waste materials that are generated in the crushing and processing phases of the operation. Approximately 1.0 billion tons of the 1.1 billion tons of aggregate reserves are permitted reserves. The remaining reserves are on properties that are expected to be permitted for mining under current regulatory requirements. The data used to calculate the remaining reserves may require revisions in the future to account for changes in customer requirements and unknown geological occurrences. The years remaining were calculated by dividing remaining reserves by the three-year average sales from 2010 through 2012. Actual useful lives of these reserves will be subject to, among other things, fluctuations in customer demand, customer specifications, geological conditions and changes in mining plans.

The following table sets forth details applicable to the Company's aggregate reserves under ownership or lease as of December 31, 2012, and sales for the years ended December 31, 2012, 2011 and 2010:

	Number (Crushe	of Sites d Stone)	Number (Sand &		T	ons Sold (0	00's)	Estimated Reserves	Lease	Reserve Life
Production Area	owned	leased	owned	leased	2012	2011	2010	(000's tons)	Expiration	(years)
Anchorage, AK	_	_	1	_	110	137	854	19,953	N/A	54
Hawaii	-	6	-	_	1,678	1,527	1,412	59,005	2017-2064	38
Northern CA	_	_	9	1	1,203	1,552	1,043	47,095	2014	37
Southern CA	-	2	_	-	784	1,134	619	92,351	2035	Over 100
Portland, OR	1	3	5	3	2,698	3,106	2,521	239,917	2014-2055	86
Eugene, OR	3	4	4	1	847	884	1,311	169,217	2013-2046	Over 100
Central OR/WA/ID	1	2	4	4	1,131	851	1,192	104,658	2015-2077	99
Southwest OR	5	4	11	6	1,613	1,604	1,505	98,071	2013-2053	62
Central MT	_	-	1	2	1,200	758	971	29,129	2013-2027	30
Northwest MT	-	_	7	2	1,011	1,370	1,362	67,193	2016-2020	54
Wyoming	-	_	1	. 2	428	461	447	12,705	2013-2019	29
Central MN	_	1	37	24	1,714	1,520	1,527	74,922	2013-2028	47
Northern MN	2	-	16	5	195	355	401	27,023	2013-2017	85
ND/SD	_	_	4	15	1,711	1,727	1,106	28,780	2013-2031	19
Iowa	-	1	_	1	305	249	642	5,457	2017	14
Texas	1	1	1	_	692	1,182	1,648	12,760	2022	11
Sales from other sources					5,965	6,319	4,788			
					23,285	24,736	23,349	1,088,236		

The 1.1 billion tons of estimated aggregate reserves at December 31, 2012, are comprised of 489 million tons that are owned and 599 million tons that are leased. Approximately 49 percent of the tons under lease have lease expiration dates of 20 years or more. The weighted average years remaining on all leases containing estimated probable aggregate reserves is approximately 24 years, including options for renewal that are at Knife River's discretion. Based on a three-year average of sales from 2010 through 2012 of leased reserves, the average time necessary to produce remaining aggregate reserves from such leases is approximately 65 years. Some sites have leases that expire prior to the exhaustion of the estimated reserves. The estimated reserve life assumes, based on Knife River's experience, that leases will be renewed to allow sufficient time to fully recover these reserves.

The changes in Knife River's aggregate reserves for the years ended December 31 are as follows:

	2012	2011	2010
		(000's of tons)	
Aggregate reserves:			
Beginning of year	1,088,833	1,107,396	1,125,491
Acquisitions	950	1,200	3,600
Sales volumes*	(17,320)	(18,417)	(18,561)
Other**	15,773	(1,346)	(3,134)
End of year	1,088,236	1,088,833	1,107,396

- \* Excludes sales from other sources.
- \*\* Includes property sales and revisions of previous estimates.

Environmental Matters Knife River's construction materials and contracting operations are subject to regulation customary for such operations, including federal, state and local environmental compliance and reclamation regulations. Except as to the issues described later, Knife River believes it is in substantial compliance with these regulations. Individual permits applicable to Knife River's various operations are managed largely by local operations, particularly as they relate to application, modification, renewal, compliance and reporting procedures.

Knife River's asphalt and ready-mixed concrete manufacturing plants and aggregate processing plants are subject to Clean Air Act and Clean Water Act requirements for controlling air emissions and water discharges. Some mining and construction activities also are subject to these laws. In most of the states where Knife River operates, these regulatory programs have been delegated to state and local regulatory authorities. Knife River's facilities also are subject to RCRA as it applies to the management of hazardous wastes and underground storage tank systems. These programs also have generally been delegated to the state and local authorities in the states where Knife River operates. Knife River's facilities must comply with requirements for managing wastes and underground storage tank systems.

Some Knife River activities are directly regulated by federal agencies. For example, certain in-water mining operations are subject to provisions of the Clean Water Act that are administered by the Army Corps. Knife River operates several such operations, including gravel bar skimming and dredging operations, and Knife River has the associated permits as required. The expiration dates of these permits vary, with five years generally being the longest term.

Knife River's operations also are occasionally subject to the ESA. For example, land use regulations often require environmental studies, including wildlife studies, before a permit may be granted for a new or expanded mining facility or an asphalt or concrete plant. If endangered species or their habitats are identified, ESA requirements for protection, mitigation or avoidance apply. Endangered species protection requirements are usually included as part of land use permit conditions. Typical conditions include avoidance, setbacks, restrictions on operations during certain times of the breeding or rearing season, and construction or purchase of mitigation habitat. Knife River's operations also are subject to state and federal cultural resources protection laws when new areas are disturbed for mining operations or processing plants. Land use permit applications generally require that areas proposed for mining or other surface disturbances be surveyed for cultural resources. If any are identified, they must be protected or managed in accordance with regulatory agency requirements.

The most comprehensive environmental permit requirements are usually associated with new mining operations, although requirements vary widely from state to state and even within states. In some areas, land use regulations and associated permitting requirements are minimal. However, some states and local jurisdictions have very demanding requirements for permitting new mines. Environmental impact reports are sometimes required before a mining permit application can even be considered for approval. These reports can take up to several years to complete. The report can include projected impacts of the proposed project on air and water quality, wildlife, noise levels, traffic, scenic vistas and other environmental factors. The reports generally include suggested actions to mitigate the projected adverse impacts.

Provisions for public hearings and public comments are usually included in land use permit application review procedures in the counties where Knife River operates. After taking into account environmental, mine plan and reclamation information provided by the permittee as well as comments from the public and other regulatory agencies, the local authority approves or denies the permit application. Denial is rare, but land use permits often include conditions that must be addressed by the permittee. Conditions may include property line setbacks, reclamation requirements, environmental monitoring and reporting, operating hour restrictions, financial guarantees for reclamation, and other requirements intended to protect the environment or address concerns submitted by the public or other regulatory agencies.

Knife River has been successful in obtaining mining and other land use permit approvals so that sufficient permitted reserves are available to support its operations. For mining operations, this often requires considerable advanced planning to ensure sufficient time is available to complete the permitting process before the newly permitted aggregate reserve is needed to support Knife River's operations.

Knife River's Gascoyne surface coal mine last produced coal in 1995 but continues to be subject to reclamation requirements of the SMCRA, as well as the North Dakota Surface Mining Act. Portions of the Gascoyne Mine remain under reclamation bond until the 10-year revegetation liability period has expired. A portion of the original permit has been released from bond and additional areas are currently in the process of having the bond released. Knife River's intention is to request bond release as soon as it is deemed possible with all final bond release applications being filed by 2016.

Knife River did not incur any material environmental expenditures in 2012 and, except as to what may be ultimately determined with regard to the issues described later, Knife River does not expect to incur any material expenditures related to environmental compliance with current laws and regulations through 2015.

In December 2000, Knife River – Northwest was named by the EPA as a PRP in connection with the cleanup of a commercial property site, acquired by Knife River – Northwest in 1999, and part of the Portland, Oregon, Harbor Superfund Site. For additional information, see Item 8 – Note 19.

The State of Hawaii Department of Health issued a Notice of Violation to Hawaiian Cement dated August 31, 2012, alleging violations of Hawaii's Water Pollution statute. For additional information, see Item 8 – Note 19.

**Mine Safety** The Dodd-Frank Act requires disclosure of certain mine safety information. For additional information, see Item 4 – Mine Safety Disclosures.

#### Construction Services

**General** MDU Construction Services specializes in constructing and maintaining electric and communication lines, gas pipelines, fire suppression systems, and external lighting and traffic signalization equipment. This segment also provides utility excavation services and inside electrical wiring, cabling and mechanical services, sells and distributes electrical materials, and manufactures and distributes specialty equipment. These services are provided to utilities and large manufacturing, commercial, industrial, institutional and government customers.

Construction and maintenance crews are active year round. However, activity in certain locations may be seasonal in nature due to the effects of weather.

MDU Construction Services operates a fleet of owned and leased trucks and trailers, support vehicles and specialty construction equipment, such as backhoes, excavators, trenchers, generators, boring machines and cranes. In addition, as of December 31, 2012, MDU Construction Services owned or leased facilities in 17 states. This space is used for offices, equipment yards, warehousing, storage and vehicle shops.

MDU Construction Services' backlog is comprised of the uncompleted portion of services to be performed under job-specific contracts. The backlog at December 31, 2012, was approximately \$325 million compared to \$308 million at December 31, 2011. MDU Construction Services expects to complete a significant amount of this backlog during the year ending December 31, 2013. Due to the nature of its contractual arrangements, in many instances MDU Construction Services' customers are not committed to the specific volumes of services to be purchased under a contract, but rather MDU Construction Services is committed to perform these services if and to the extent requested by the customer. Therefore, there can be no assurance as to the customers' requirements during a particular period or that such estimates at any point in time are predictive of future revenues.

MDU Construction Services works with the National Electrical Contractors Association, the IBEW and other trade associations on hiring and recruiting a qualified workforce.

**Competition** MDU Construction Services operates in a highly competitive business environment. Most of MDU Construction Services' work is obtained on the basis of competitive bids or by negotiation of either cost-plus or fixed-price contracts. The workforce and equipment are highly mobile, providing greater flexibility in the size and location of MDU Construction Services' market area. Competition is based primarily on price and reputation for quality, safety and reliability. The size and location of the services provided, as well as the state of the economy, will be factors in the number of competitors that MDU Construction Services will encounter on any particular project. MDU Construction Services believes that the diversification of the services it provides, the markets it serves throughout the United States and the management of its workforce will enable it to effectively operate in this competitive environment.

Utilities and independent contractors represent the largest customer base for this segment. Accordingly, utility and subcontract work accounts for a significant portion of the work performed by MDU Construction Services and the amount of construction contracts is dependent to a certain extent on the level and timing of maintenance and construction programs undertaken by customers. MDU Construction Services relies on repeat customers and strives to maintain successful long-term relationships with these customers.

Environmental Matters MDU Construction Services' operations are subject to regulation customary for the industry, including federal, state and local environmental compliance. MDU Construction Services believes it is in substantial compliance with these regulations.

The nature of MDU Construction Services' operations is such that few, if any, environmental permits are required. Operational convenience supports the use of petroleum storage tanks in several locations, which are permitted under state programs authorized by the EPA. MDU Construction Services has no ongoing remediation related to releases from petroleum storage tanks. MDU Construction Services' operations are conditionally exempt small-quantity waste generators, subject to minimal regulation under the RCRA. Federal permits for specific construction and maintenance jobs that may require these permits are typically obtained by the hiring entity, and not by MDU Construction Services.

MDU Construction Services did not incur any material environmental expenditures in 2012 and does not expect to incur any material capital expenditures related to environmental compliance with current laws and regulations through 2015.

# Item 1A. Risk Factors

The Company's business and financial results are subject to a number of risks and uncertainties, including those set forth below and in other documents that it files with the SEC. The factors and the other matters discussed herein are important factors that could cause actual results or outcomes for the Company to differ materially from those discussed in the forward-looking statements included elsewhere in this document.

## Economic Risks

The Company's exploration and production and pipeline and energy services businesses are dependent on factors, including commodity prices and commodity price basis differentials, that are subject to various external influences that cannot be controlled.

These factors include: fluctuations in oil, NGL and natural gas production and prices; fluctuations in commodity price basis differentials; availability of economic supplies of natural gas; drilling successes in oil and natural gas operations; the timely receipt of necessary permits and approvals; the ability to contract for or to secure necessary drilling rig and service contracts and to retain employees to identify, drill for and develop reserves; the ability to acquire oil and natural gas properties; and other risks incidental to the development and operations of oil and natural gas wells, processing plants and pipeline systems. Volatility in oil, NGL and natural gas prices could negatively affect the results of operations, cash flows and asset values of the Company's exploration and production and pipeline and energy services businesses.

The regulatory approval, permitting, construction, startup and operation of power generation facilities may involve unanticipated changes or delays that could negatively impact the Company's business and its results of operations and cash flows.

The construction, startup and operation of power generation facilities involves many risks, including: delays; breakdown or failure of equipment; inability to obtain required governmental permits and approvals; inability to negotiate acceptable acquisition, construction, fuel supply, off-take, transmission or other material agreements; changes in market price for power; cost increases; as well as the risk of performance below expected levels of output or efficiency. Such unanticipated events could negatively impact the Company's business, its results of operations and cash flows.

Economic volatility affects the Company's operations, as well as the demand for its products and services and the value of its investments and investment returns including its pension and other postretirement benefit plans, and may have a negative impact on the Company's future revenues and cash flows.

The global demand for natural resources, interest rates, governmental budget constraints and the ongoing threat of terrorism can create volatility in the financial markets. Current economic conditions have negatively affected the level of public and private expenditures on projects and the timing of these projects which, in turn, has negatively affected the demand for the Company's products and services, primarily at the Company's construction businesses. The level of demand for construction products and services could continue to be adversely impacted by the economic conditions in the industries the Company serves, as well as in the economy in general. State and federal budget issues may continue to negatively affect the funding available for infrastructure spending. This continued economic volatility could have a material adverse effect on the Company's results of operations, cash flows and asset values.

Changing market conditions could negatively affect the market value of assets held in the Company's pension and other postretirement benefit plans and may increase the amount and accelerate the timing of required funding contributions.

The Company relies on financing sources and capital markets. Access to these markets may be adversely affected by factors beyond the Company's control. If the Company is unable to obtain economic financing in the future, the Company's ability to execute its business plans, make capital expenditures or pursue acquisitions that the Company may otherwise rely on for future growth could be impaired. As a result, the market value of the Company's common stock may be adversely affected. If the Company issues a substantial amount of common stock it could have a dilutive effect on its existing shareholders.

The Company relies on access to both short-term borrowings, including the issuance of commercial paper, and long-term capital markets as sources of liquidity for capital requirements not satisfied by its cash flow from operations. If the Company is not able to access capital at competitive rates, the ability to implement its business plans may be adversely affected. Market disruptions or a downgrade of the Company's credit ratings may increase the cost of borrowing or adversely affect its ability to access one or more financial markets. Such disruptions could include:

- A severe prolonged economic downturn
- The bankruptcy of unrelated industry leaders in the same line of business
- Deterioration in capital market conditions
- · Turmoil in the financial services industry
- · Volatility in commodity prices
- · Terrorist attacks
- · Cyber attacks

Economic turmoil, market disruptions and volatility in the securities trading markets, as well as other factors including changes in the Company's results of operations, financial position and prospects, may adversely affect the market price of the Company's common stock.

The Company currently has a shelf registration statement on file with the SEC, under which the Company may issue and sell any combination of common stock and debt securities. The issuance of a substantial amount of the Company's common stock, whether sold pursuant to the registration statement, issued in connection with an acquisition or otherwise issued, or the perception that such an issuance could occur, may adversely affect the market price of the Company's common stock.

The Company is exposed to credit risk and the risk of loss resulting from the nonpayment and/or nonperformance by the Company's customers and counterparties.

If any of the Company's customers or counterparties were to experience financial difficulties or file for bankruptcy, the Company could experience difficulty in collecting receivables. The nonpayment and/or nonperformance by the Company's customers and counterparties could have a negative impact on the Company's results of operations and cash flows.

The backlogs at the Company's construction materials and contracting and construction services businesses are subject to delay or cancellation and may not be realized.

Backlog consists of the uncompleted portion of services to be performed under job-specific contracts. Contracts are subject to delay, default or cancellation and the contracts in the Company's backlog are subject to changes in the scope of services to be provided as well as adjustments to the costs relating to the applicable contracts. Backlog may also be affected by project delays or cancellations resulting from weather conditions, external market factors and economic factors beyond the Company's control, including the current economic slowdown. Accordingly, there is no assurance that backlog will be realized.

Actual quantities of recoverable oil, NGL and natural gas reserves and discounted future net cash flows from those reserves may vary significantly from estimated amounts. There is a risk that changes in estimates of proved reserve quantities or other factors including downward movements in prices, could result in additional future noncash write-downs of the Company's oil and natural gas properties.

The process of estimating oil, NGL and natural gas reserves is complex. Reserve estimates are based on assumptions relating to oil, NGL and natural gas pricing, drilling and operating expenses, capital expenditures, taxes, timing of operations, and the percentage of interest owned by the Company in the properties. The proved reserve estimates are prepared for each of the Company's properties by internal engineers assigned to an asset team by geographic area. The internal engineers analyze available geological, geophysical, engineering and

economic data for each geographic area. The internal engineers make various assumptions regarding this data. The extent, quality and reliability of this data can vary. Although the Company has prepared its proved reserve estimates in accordance with guidelines established by the industry and the SEC, significant changes to the proved reserve estimates may occur based on actual results of production, drilling, costs and pricing.

The Company bases the estimated discounted future net cash flows from proved reserves on prices and current costs in accordance with SEC requirements. Actual future prices and costs may be significantly different. There is risk that lower SEC Defined Prices, market differentials, changes in estimates of proved reserve quantities, unsuccessful results of exploration and development efforts or changes in operating and development costs could result in additional future noncash write-downs of the Company's oil and natural gas properties.

# Environmental and Regulatory Risks

The Company's operations are subject to environmental laws and regulations that may increase costs of operations, impact or limit business plans, or expose the Company to environmental liabilities.

The Company is subject to environmental laws and regulations affecting many aspects of its present and future operations, including air quality, water quality, waste management and other environmental considerations. These laws and regulations can result in increased capital, operating and other costs, delays as a result of litigation and administrative proceedings, and compliance, remediation, containment, monitoring and reporting obligations, particularly with regard to laws relating to electric generation operations and oil and natural gas development. These laws and regulations generally require the Company to obtain and comply with a wide variety of environmental licenses, permits, inspections and other approvals. Although the Company strives to comply with all applicable environmental laws and regulations, public and private entities, as well as private individuals, may seek injunctive relief or other remedies to enforce applicable environmental laws and regulations with which they have differing interpretations of the Company's legal or regulatory compliance. The Company cannot predict the outcome (financial or operational) of any related litigation or administrative proceedings that may arise.

Existing environmental laws and regulations may be revised and new laws and regulations seeking to protect the environment may be adopted or become applicable to the Company. These laws and regulations could require the Company to limit the use or output of certain facilities, restrict the use of certain fuels, install pollution control equipment or initiate pollution control technologies, remediate environmental contamination, remove or reduce environmental hazards, or prevent or limit the development of resources. Revised or additional laws and regulations, that result in increased compliance costs or additional operating restrictions, particularly if those costs are not fully recoverable from customers, could have a material adverse effect on the Company's results of operations and cash flows.

The EPA has issued draft regulations that outline several possible approaches for coal combustion residuals management under the RCRA. One approach, designating coal ash as a hazardous waste, would significantly change the manner and increase the costs of managing coal ash at five plants that supply electricity to customers of Montana-Dakota. This designation also could significantly increase costs for Knife River, which beneficially uses fly ash as a cement replacement in ready-mixed concrete and road base applications.

In December 2011, the EPA finalized the Mercury and Air Toxics rule that will require reductions in mercury and other toxic air emissions from coal- and oil-fired electric utility steam generating units. Montana-Dakota evaluated the pollution control technologies needed at its electric generation resources to comply with this final rule and determined that a fabric filter baghouse is required to control non-mercury metal emissions at the Lewis & Clark Station near Sidney, Montana. Controls must be installed by April 16, 2015, or April 16, 2016, if a one year extension is granted for installation.

Hydraulic fracturing is an important common practice used by Fidelity that involves injecting water; sand; guar, a water thickening agent; and trace amounts of chemicals under pressure into rock formations to stimulate oil, NGL and natural gas production. Fidelity is following state regulations for well drilling and completion, including regulations related to hydraulic fracturing and disposing of recovered fluids. Fracturing fluid constituents are reported in state or national websites. The EPA is developing a study to review the potential effects of hydraulic fracturing on underground sources of drinking water; the results of that study could impact future legislation or regulation. The BLM has released draft well stimulation regulations for hydraulic fracturing operations. If implemented, the BLM regulations would only affect Fidelity's operations on BLM-administered lands. If adopted as proposed, the BLM regulations, along with other legislative initiatives and regulatory studies, proceedings or initiatives at federal or state agencies that focus on the hydraulic fracturing process, could result in additional compliance, reporting and disclosure requirements. Future legislation or regulation could increase compliance and operating costs, as well as delay or inhibit the Company's ability to develop its oil, NGL and natural gas reserves.

On August 16, 2012, the EPA published a final NSPS rule for the oil and natural gas industry. The NSPS rule phases in over the next two years. The first phase was effective October 15, 2012, and primarily covers natural gas wells that are hydraulically fractured. Under the new rule, gas vapors or emissions from the natural gas wells must be captured or combusted utilizing a high efficiency device. Additional reporting requirements and control devices covering oil and natural gas production equipment will be phased in for certain new oil and gas facilities with a final effective date of January 1, 2015. Impacts on Fidelity, WBI Energy Transmission and WBI Energy Midstream from this new rule are not expected to be material and are likely to include implementation of recordkeeping, reporting and testing requirements and the acquisition and installation of required equipment.

#### Initiatives to reduce GHG emissions could adversely impact the Company's operations.

Concern that GHG emissions are contributing to global climate change has led to international, federal and state legislative and regulatory proposals to reduce or mitigate the effects of GHG emissions. In late March 2012, the EPA proposed a GHG NSPS for new fossil fuel-fired electric generating units, including coal-fired units and natural gas-fired combined-cycle units. The EPA's new carbon dioxide emissions standard is equivalent to emissions from a natural gas-fired, high-efficiency combined-cycle unit. This stringent standard does not allow for any new coal-fired electric generation to be constructed unless the generating unit's carbon dioxide emissions are captured and sequestered. The EPA has not applied this new standard to existing fossil fuel-fired units or existing units that make modifications, therefore no impacts to Montana-Dakota's existing electric generating facilities are expected. However, it is not clear that the EPA will always exempt required future pollution control project modifications from GHG NSPS. If the EPA does not clearly exempt these projects, the Company's electric generation operations could be adversely impacted.

The primary GHG emitted from the Company's operations is carbon dioxide from combustion of fossil fuels at Montana-Dakota's electric generating facilities, particularly its coal-fired facilities. Approximately 70 percent of Montana-Dakota's owned generating capacity and more than 90 percent of the electricity it generates is from coal-fired facilities. Montana-Dakota also owns approximately 100 MW of natural gas- and oil-fired peaking plants.

The future of GHG regulation remains uncertain. Montana-Dakota's existing electric generating facilities may be subject to GHG laws or regulations within the next few years, including the EPA's proposed GHG NSPS for new fossil fuel-fired units, as well as when the EPA develops any separate GHG NSPS specifically for existing and modified units. Implementation of treaties, legislation or regulations to reduce GHG emissions could affect Montana-Dakota's electric utility operations by requiring expanded energy conservation efforts or increased development of renewable energy sources, as well as other mandates that could significantly increase capital expenditures and operating costs. If Montana-Dakota does not receive timely and full recovery of GHG emission compliance costs from its customers, then such costs could have an adverse impact on the results of its operations.

In addition to Montana-Dakota's electric generation operations, the GHG emissions from the Company's other operations are monitored, analyzed and reported as required in accordance with applicable laws and regulations. The Company monitors the development of GHG regulations and the potential for GHG regulations to impact all existing and future operations.

Due to the uncertain availability of technologies to control GHG emissions and the unknown obligations that potential GHG emission legislation or regulations may create, the Company cannot determine the potential financial impact on its operations.

# The Company is subject to government regulations that may delay and/or have a negative impact on its business and its results of operations and cash flows. Statutory and regulatory requirements also may limit another party's ability to acquire the Company.

The Company is subject to regulation or governmental actions by federal, state and local regulatory agencies with respect to, among other things, allowed rates of return and recovery of investment and cost, financing, industry rate structures, health care legislation, tax legislation and recovery of purchased power and purchased gas costs. These governmental regulations significantly influence the Company's operating environment and may affect its ability to recover costs from its customers. The Company is unable to predict the impact on operating results from the future regulatory activities of any of these agencies. Changes in regulations or the imposition of additional regulations could have an adverse impact on the Company's results of operations and cash flows. Approval from a number of federal and state regulatory agencies would need to be obtained by any potential acquirer of the Company. The approval process could be lengthy and the outcome uncertain.

#### Other Risks

## Weather conditions can adversely affect the Company's operations, and revenues and cash flows.

The Company's results of operations can be affected by changes in the weather. Weather conditions influence the demand for electricity and natural gas, affect the price of energy commodities, affect the ability to perform services at the construction materials and contracting and construction services businesses and affect ongoing operation and maintenance and construction and drilling activities for the pipeline and energy services and exploration and production businesses. In addition, severe weather can be destructive, causing outages, reduced oil and natural gas production, and/or property damage, which could require additional costs to be incurred. As a result, adverse weather conditions could negatively affect the Company's results of operations, financial position and cash flows.

## Competition is increasing in all of the Company's businesses.

All of the Company's businesses are subject to increased competition. Construction services' competition is based primarily on price and reputation for quality, safety and reliability. The construction materials products are marketed under highly competitive conditions and are subject to such competitive forces as price, service, delivery time and proximity to the customer. The electric utility and natural gas industries also are experiencing increased competitive pressures as a result of consumer demands, technological advances, volatility in natural gas prices and other factors. Pipeline and energy services competes with several pipelines for access to natural gas supplies and gathering, transportation and storage business. The exploration and production business is subject to competition in the acquisition and development of oil and natural gas properties. The increase in competition could negatively affect the Company's results of operations, financial position and cash flows.

#### The Company could be subject to limitations on its ability to pay dividends.

The Company depends on earnings from its divisions and dividends from its subsidiaries to pay dividends on its common stock. Regulatory, contractual and legal limitations, as well as capital requirements and the Company's financial performance or cash flows, could limit the earnings of the Company's divisions and subsidiaries which, in turn, could restrict the Company's ability to pay dividends on its common stock and adversely affect the Company's stock price.

# An increase in costs related to obligations under multiemployer pension plans could have a material negative effect on the Company's results of operations and cash flows.

Various operating subsidiaries of the Company participate in approximately 80 multiemployer pension plans for employees represented by certain unions. The Company is required to make contributions to these plans in amounts established under numerous collective bargaining agreements between the operating subsidiaries and those unions.

The Company may be obligated to increase its contributions to underfunded plans that are classified as being in endangered, seriously endangered, or critical status as defined by the Pension Protection Act of 2006. Plans classified as being in one of these statuses are required to adopt RPs or FIPs to improve their funded status through increased contributions, reduced benefits or a combination of the two. Based on available information, the Company believes that approximately 45 percent of the multiemployer plans to which it contributes are currently in endangered, seriously endangered or critical status.

The Company may also be required to increase its contributions to multiemployer plans where the other participating employers in such plans withdraw from the plan and are not able to contribute an amount sufficient to fund the unfunded liabilities associated with their participants in the plans. The amount and timing of any increase in the Company's required contributions to multiemployer pension plans may also depend upon one or more of the following factors including the outcome of collective bargaining, actions taken by trustees who manage the plans, the industry for which contributions are made, future determinations that additional plans reach endangered, seriously endangered or critical status, government regulations and the actual return on assets held in the plans, among others. The Company may experience increased operating expenses as a result of the required contributions to multiemployer pension plans, which may have a material adverse effect on the Company's results of operations, financial position or cash flows.

In addition, pursuant to ERISA, as amended by MPPAA, the Company could incur a partial or complete withdrawal liability upon withdrawing from a plan, exiting a market in which it does business with a union workforce or upon termination of a plan to the extent these plans are underfunded.

## The Company's operations may be negatively impacted by cyber attacks or acts of terrorism.

The Company operates in industries that require continual operation of sophisticated information technology systems and network infrastructure. While the Company has developed procedures and processes that are designed to protect these systems, they may be vulnerable to failures or unauthorized access due to hacking, viruses, acts of terrorism or other causes. If the technology systems were to fail or be breached and these systems were not recovered in a timely manner, the Company's operational systems and infrastructure, such as the Company's electric generation, transmission and distribution facilities and its oil and natural gas production, storage and pipeline systems, may be unable to fulfill critical business functions. Any such disruption could result in a decrease in the Company's revenues and/or significant remediation costs which could have a material adverse effect on the Company's results of operations, financial position and cash flows. Additionally, because generation, transmission systems and gas pipelines are part of an interconnected system, a disruption elsewhere in the system could negatively impact the Company's business.

The Company's business requires access to sensitive customer data in the ordinary course of business. Despite the Company's implementation of security measures, a failure or breach of a security system could compromise sensitive and confidential information and data. Such an event could result in negative publicity, remediation costs and possible legal claims and fines which could adversely affect the Company's financial results. The Company's third party service providers that perform critical business functions or have access to sensitive and confidential information and data may also be vulnerable to security breaches and other risks that could have an adverse effect on the Company.

# Other factors that could impact the Company's businesses.

The following are other factors that should be considered for a better understanding of the financial condition of the Company. These other factors may impact the Company's financial results in future periods.

- · Acquisition, disposal and impairments of assets or facilities
- Changes in operation, performance and construction of plant facilities or other assets
- Changes in present or prospective generation
- . The ability to obtain adequate and timely cost recovery for the Company's regulated operations through regulatory proceedings
- The availability of economic expansion or development opportunities
- · Population growth rates and demographic patterns
- Market demand for, available supplies of, and/or costs of, energy- and construction-related products and services
- The cyclical nature of large construction projects at certain operations
- · Changes in tax rates or policies
- Unanticipated project delays or changes in project costs, including related energy costs
- Unanticipated changes in operating expenses or capital expenditures
- Labor negotiations or disputes
- · Inability of the various contract counterparties to meet their contractual obligations
- Changes in accounting principles and/or the application of such principles to the Company
- · Changes in technology
- Changes in legal or regulatory proceedings
- The ability to effectively integrate the operations and the internal controls of acquired companies
- · The ability to attract and retain skilled labor and key personnel
- Increases in employee and retiree benefit costs and funding requirements

# Item 1B. Unresolved Staff Comments

The Company has no unresolved comments with the SEC.

# Item 3. Legal Proceedings

For information regarding legal proceedings, see Item 8 - Note 19, which is incorporated herein by reference.

# Item 4. Mine Safety Disclosures

For information regarding mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Act and Item 104 of Regulation S-K, see Exhibit 95 to this Form 10-K, which is incorporated herein by reference.

# Item 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer **Purchases of Equity Securities**

The Company's common stock is listed on the New York Stock Exchange under the symbol "MDU." The price range of the Company's common stock as reported by The Wall Street Journal composite tape during 2012 and 2011 and dividends declared thereon were

Common Stock Price (High)	Common Stock Price (Low)	Common Stock Dividends Declared Per Share
\$22.50 23.21 23.11 22.23	\$21.14 20.76 21.42 19.59	\$.1675 .1675 .1675 .1725 \$.6750
		<del></del> -
\$23.00 24.05 23.28 22.19	\$20.11 21.47 18.25 18.00	\$.1625 .1625 .1625 .1675 \$.6550
	\$22.50 23.21 23.11 22.23 \$23.00 24.05 23.28	\$22.50 \$21.14 23.21 20.76 23.11 21.42 22.23 19.59 \$23.00 \$20.11 24.05 21.47 23.28 18.25

As of December 31, 2012, the Company's common stock was held by approximately 14,400 stockholders of record.

The Company depends on earnings from its divisions and dividends from its subsidiaries to pay dividends on common stock. The declaration and payment of dividends is at the sole discretion of the board of directors, subject to limitations imposed by the Company's credit agreements, federal and state laws, and applicable regulatory limitations. For more information on factors that may limit the Company's ability to pay dividends see Item 8 - Note 12.

The following table includes information with respect to the Company's purchase of equity securities:

## ISSUER PURCHASES OF EQUITY SECURITIES

Total	53,888			
December 1 through December 31, 2012	4,685	20.80		
November 1 through November 30, 2012	49,203	\$20.12		
October 1 through October 31, 2012	_			
Period	Purchased (1)	(or Unit)	or Programs (2)	Plans or Programs (2)
	(or Units)	per Share	Announced Plans	Purchased Under the
	of Shares	Average Price Paid	as Part of Publicly	Units) that May Yet Be
	Total Number	(b)	(or Units) Purchased	Value) of Shares (or
	(a)		Total Number of Shares	Approximate Dollar
			(c)	Maximum Number (or
	•			(d)

<sup>(1)</sup> Represents shares of common stock purchased on the open market in connection with annual stock grants made to the Company's non-employee directors and for those directors who elected to receive additional shares of common stock in lieu of a portion of their cash retainer.

<sup>(2)</sup> Not applicable. The Company does not currently have in place any publicly announced plans or programs to purchase equity securities.

# Item 6. Selected Financial Data

Department   Process   P			2012 (a)		2011		2010		2009 (b)		2008 (c)		2007
Electric   \$ 238,895   \$ 225,468   \$ 211,544   \$ 196,171   \$ 208,326   \$ 193,367   \$ 70,776   \$ 1,036,109   \$ 532,977   \$ 1,017,776   \$ 1,036,109   \$ 532,977   \$ 1,017,776   \$ 1,036,109   \$ 532,977   \$ 1,017,776   \$ 1,036,109   \$ 532,977   \$ 1,017,776   \$ 1,036,109   \$ 532,977   \$ 1,017,776   \$ 1,036,109   \$ 532,977   \$ 1,017,100   \$	Selected Financial Data												
Natural gas distribution	Operating revenues (000's):												
Pipeline and energy services	Electric	\$	236,895	\$	225,468	\$	211,544	\$	196,171	\$	208,326	\$	
Displace   148,617   453,586   434,354   439,6655   712,279   514,854   716,017   716,1473   715,1010   716,473   716,1473   715,1010   716,473   716,14	Natural gas distribution		754,848		907,400		892,708	1.	,072,776	1	,036,109		532,997
Construction materials and contracting   1,817,425   1,510,010   1,445,148   1,515,122   1,640,683   1,761,473	Pipeline and energy services		193,157		278,343		329,809		307,827		532,153		447,063
Donstruction services   938,558   854,389   789,100   819,064   1,257,319   1,103,715   10,071   1,1446   7,727   9,487   10,501   10,06	Exploration and production		448,617		453,586		434,354		439,655		712,279		514,854
Donstruction services   938,558   854,389   789,100   819,064   1,257,319   1,103,715   10,071   1,1446   7,727   9,487   10,501   10,06	Construction materials and contracting	1	,617,425	1	,510,010	1	,445,148	1	,515,122	1	.,640,683	1	,761,473
Intersegment eliminations	_		938,558		854,389		789,100		819,064	1	,257,319	1	,103,215
Section   Sect	Other		10,370		11,446		7,727		9,487		10,501		10,061
Departing Income (loss) (0009s):   S	Intersegment eliminations		(124,439)		(190,150)		(200,695)		(183,601)		(394,092)		(315,134)
Electric \$ 49,852 \$ 49,096 \$ 48,296 \$ 36,709 \$ 35,415 \$ 31,652 Natural gas distribution 675,799 82,2856 75,697 76,999 76,887 32,293 Pipeline and energy services 49,139 45,365 46,310 69,388 49,560 58,026 Exploration and production (276,642) 133,790 143,169 (473,399) 202,954 227,786 Construction services 66,531 39,144 33,352 44,255 81,485 75,511 Other 4,884 5,002 858 (219) 2,887 (7,335)  \$ 19,207 \$ 406,367 \$ 410,727 \$ (153,097) \$ 512,037 \$ 557,120  Earnings (loss) on common stock (000's): Electric \$ 30,634 \$ 29,258 \$ 28,908 \$ 24,099 \$ 18,755 \$ 17,700 Natural gas distribution 29,409 38,398 36,944 30,796 34,774 14,044 Pipeline and energy services 26,588 23,082 23,028 37,845 26,367 31,408 Exploration and production (177,283) 80,282 85,638 (296,730) 122,326 142,485 Construction services 38,429 21,627 17,982 25,589 49,782 43,843 Other 4,797 6,190 21,046 7,357 10,812 (4,380) Earnings (loss) on common stock before income (loss) from discontinued operations, net of tax 0.07 (17,926) (23,341) \$ 239,974 \$ (123,959) \$ 292,988 \$ 322,101 Income (loss) from discontinued operations, net of tax 0.07 (0.7) (0.2) 60  Earnings (loss) per common share before discontinued operations are discontinued operations are distorded operations, net of tax 0.07 (0.7) (0.2) 60  Eomonom Stock Statistics  Weighted average common share before discontinued operations are diluted (0.08) \$ 1.19 \$ 1.29 \$ (6.67) \$ 1.59 \$ 2.36  Eomonom Stock Statistics  Weighted average common share \$ 6750 \$ 6,6550 \$ 6,350 \$ 6,225 \$ 6,000 \$ 5,5600  Eomonom Stock Statistics  Weighted average common share \$ 13,95 \$ 146,68 \$ 142,22 \$ 13,61 \$ 149,55 \$ 13,80  Eroploration and production (1.00 \$ 12,24 \$ 12,46 \$ 12,27 \$ 12,34 \$ 12,27 \$ 12,34 \$		\$4	,075,431	\$4	,050,492	\$3	3,909,695	\$4	,176,501	\$5	5,003,278	\$4	,247,896
Natural gas distribution	Operating income (loss) (000's):												
Pipeline and energy services   49,139   45,365   46,310   69,388   49,560   58,026		\$	49,852	\$	49,096	\$	48,296	\$	36,709	\$	35,415	\$	31,652
Exploration and production (276,642) 133.790 143,169 (473,399) 202,954 227.728 Construction materials and contracting 57,864 51,092 63,045 93,270 62,849 138.635 Construction services 66,531 39,144 33,352 44,255 81,485 75,511 Other 4,884 5,024 858 (219) 2,887 (7,335)	Natural gas distribution		67,579		82,856		75,697		76,899		76,887		32,903
Exploration and production (276,642) 133.790 143,169 (473,399) 202,954 227.728 (Construction materials and contracting 57,884 51,092 63,045 93,270 62,849 138,635 (Construction services 66,531 39,144 33,352 44,255 81,485 75,511 (Other \$1,000 \$19,207 \$406,367 \$410,727 \$(153,097) \$512,037 \$557,120 \$10,00	Pipeline and energy services		49,139		45,365		46,310		69,388		49,560		58,026
Construction materials and contracting Construction services	Exploration and production		(276,642)		133,790		143,169		(473,399)		202,954		227,728
Construction services	· · · · · · · · · · · · · · · · · · ·		57,864		51,092		63,045		93,270		62,849		138,635
Other					39.144		33,352		44,255		81,485		75,511
Earnings (loss) on common stock (000's): Electric \$ 30,634 \$ 29,258 \$ 28,908 \$ 24,099 \$ 18,755 \$ 17,700			•		5,024		858		(219)		2,887		(7,335)
Electric		\$	19,207	\$	406,367	\$	410,727	\$	(153,097)	\$	512,037	\$	557,120
Natural gas distribution   29,408   38,398   36,944   30,796   34,774   14,044     Pipeline and energy services   26,588   23,082   23,208   37,845   26,367   31,408     Exploration and production (177,283)   80,282   85,638   (296,730)   122,326   142,485     Construction materials and contracting   32,420   26,430   29,609   47,085   30,172   77,001     Construction services   38,429   21,627   17,982   25,589   49,782   43,843     Other   4,797   6,190   21,046   7,357   10,812   (4,380)     Earnings (loss) on common stock before income (loss) from discontinued operations     Income (loss) from discontinued operations   (15,006)   225,267   243,335   (123,959)   292,988   322,101     Income (loss) from discontinued operations   13,567   (12,926)   (3,361)   -	Earnings (loss) on common stock (000's):												
Pipeline and energy services   26,588   23,082   23,208   37,845   26,367   31,408   Exploration and production   (177,283)   80,282   85,638   (296,730)   122,326   142,485   (206,730)   (206,730)   (206,770)   (206,770)   (206,770)   (207,700	Electric	\$	30,634	\$	29,258	\$	28,908	\$	24,099	\$	18,755	\$	
Pipeline and energy services   26,588   23,082   23,208   37,845   26,367   31,408   Exploration and production   (177,283)   80,282   85,638   (296,730)   122,326   142,485   (206,730)   122,326   142,485   (206,730)   122,326   142,485   (206,730)   (206	Natural gas distribution		29,409				36,944		30,796		34,774		14,044
Exploration and production (177, 283) 80,282 85,638 (296,730) 122,326 142,485 Construction materials and contracting 32,420 26,430 29,609 47,085 30,172 77,001 Construction services 38,429 21,627 17,982 25,589 49,782 43,843 Other 4,797 6,190 21,046 7,357 10,812 (4,380) Earnings (loss) on common stock before income (loss) from discontinued operations, net of tax (15,006) 225,267 243,335 (123,959) 292,988 322,101 Income (loss) from discontinued operations, net of tax (1,439) \$212,341 \$239,974 \$(123,959) \$292,988 \$431,435    Earnings (loss) per common share before discontinued operations, net of tax (1,439) \$212,341 \$239,974 \$(123,959) \$292,988 \$431,435    Earnings (loss) per common share before discontinued operations, net of tax (0,08) \$1.19 \$1.29 \$(.67) \$1.59 \$1.76    Discontinued operations, net of tax (0,01) \$1.12 \$1.27 \$(.67) \$1.59 \$2.36    Common Stock Statistics    Weighted average common shares outstanding – diluted (000°s) 188,826 \$188,905 \$188,229 \$185,175 \$183,807 \$182,902    Dividends declared per common share \$13,95 \$14.62 \$14.22 \$13.61 \$14.95 \$13.80    Market price per common share (year end) \$21.24 \$21.46 \$20.27 \$23.60 \$21.58 \$27.61    Market price artios:    Dividend payout (d) 58% 50% (d) 38% 24% 24% 21/46 \$1.20 \$17.49 \$1.50 \$			26,588				23,208		37,845		26,367		31,408
Construction materials and contracting Construction materials and contracting Construction services 38,429 21,627 17,982 25,589 49,782 43,843 (0ther 4,797 6,190 21,046 7,357 10,812 (4,380) 21,046 7,			(177,283)		80,282		85,638		(296,730)		122,326		142,485
Construction services	·		32,420		26,430		29,609		47,085		30,172		77,001
Other         4,797         6,190         21,046         7,357         10,812         (4,380)           Earnings (loss) on common stock before income (loss) from discontinued operations, net of tax         (15,006)         225,267         243,335         (123,959)         292,988         322,101           Income (loss) from discontinued operations, net of tax         13,567         (12,926)         (3,361)         —         —         109,334           Earnings (loss) per common share before discontinued operations, net of tax         * <td< td=""><td>9</td><td></td><td></td><td></td><td></td><td></td><td>17,982</td><td></td><td>25,589</td><td></td><td>49,782</td><td></td><td>43,843</td></td<>	9						17,982		25,589		49,782		43,843
Income (loss) from discontinued operations   Income (loss) from discontinued operations, net of tax	Other				6,190		21,046		7,357		10,812		(4,380)
Income (loss) from discontinued operations, net of tax    13,567   (12,926)   (3,361)   -   -   109,334		one	(15,006)		225 267		243 335		(123 050)		202 088		322 101
net of tax   13,567   (12,926)   (3,361)   -   -   109,334	· · · · · · · · · · · · · · · · · · ·		(15,000)		225,207		243,333		(123,939)		292,900		522,101
\$ (1,439) \$ 212,341 \$ 239,974 \$ (123,959) \$ 292,988 \$ 431,435		115,	13.567		(12.926)		(3.361)		_		_		109,334
Earnings (loss) per common share before discontinued operations – diluted \$ (.08) \$ 1.19 \$ 1.29 \$ (.67) \$ 1.59 \$ 1.76 Discontinued operations, net of tax		\$		\$		\$		\$	(123,959)	\$	292,988	\$	
discontinued operations - diluted   \$ (.08)   \$ 1.19   \$ 1.29   \$ (.67)   \$ 1.59   \$ 1.76	Earnings (loss) per common share before		, ,	_							· · · · · · · · · · · · · · · · · · ·		
\$ (.01) \$ 1.12 \$ 1.27 \$ (.67) \$ 1.59 \$ 2.36  Common Stock Statistics  Weighted average common shares outstanding – diluted (000's)		\$	(80.)	\$	1.19	\$	1.29	\$	(.67)	\$	1.59	\$	1.76
Common Stock Statistics           Weighted average common shares outstanding – diluted (000's)         188,826         188,905         188,229         185,175         183,807         182,902           Dividends declared per common share         \$ .6750         \$ .6550         \$ .6350         \$ .6225         \$ .6000         \$ .5600           Book value per common share         \$ 13.95         \$ 14.62         \$ 14.22         \$ 13.61         \$ 14.95         \$ 13.80           Market price per common share (year end)         \$ 21.24         \$ 21.46         \$ 20.27         \$ 23.60         \$ 21.58         \$ 27.61           Market price ratios:         Dividend payout         (d)         58%         50%         (d)         38%         24%           Yield         3.2%         3.1%         3.2%         2.7%         2.9%         2.1%           Price/earnings ratio         (d)         19.2x         16.0x         (d)         13.6x         11.7x           Market value as a percent of book value         152.3%         146.8%         142.5%         173.4%         144.3%         200.1%           Profitability Indicators           Return on average common equity         (.1)%         7.8%         9.1%         (4.9)%         11.0%         18.5	Discontinued operations, net of tax		.07		(.07)		(.02)		_		_		.60
Weighted average common shares outstanding – diluted (000's)       188,826       188,905       188,229       185,175       183,807       182,902         Dividends declared per common share       \$ .6750       \$ .6550       \$ .6350       \$ .6225       \$ .6000       \$ .5600         Book value per common share       \$ 13.95       \$ 14.62       \$ 14.22       \$ 13.61       \$ 14.95       \$ 13.80         Market price per common share (year end)       \$ 21.24       \$ 21.46       \$ 20.27       \$ 23.60       \$ 21.58       \$ 27.61         Market price ratios:       Dividend payout       (d)       58%       50%       (d)       38%       24%         Yield       3.2%       3.1%       3.2%       2.7%       2.9%       2.1%         Price/earnings ratio       (d)       19.2x       16.0x       (d)       13.6x       11.7x         Market value as a percent of book value       152.3%       146.8%       142.5%       173.4%       144.3%       200.1%         Profitability Indicators         Return on average common equity       (.1)%       7.8%       9.1%       (4.9)%       11.0%       18.5%         Return on average invested capital       1.1%       6.3%       7.0%       (1.7)%       8.0%       13.1		\$	(.01)	\$	1.12	\$	1.27	\$	(.67)	\$	1.59	\$	2.36
outstanding – diluted (000's)         188,826         188,905         188,229         185,175         183,807         182,902           Dividends declared per common share         \$ .6750         \$ .6550         \$ .6350         \$ .6225         \$ .6000         \$ .5600           Book value per common share         \$ 13.95         \$ 14.62         \$ 14.22         \$ 13.61         \$ 14.95         \$ 13.80           Market price per common share (year end)         \$ 21.24         \$ 21.46         \$ 20.27         \$ 23.60         \$ 21.58         \$ 27.61           Market price ratios:         Dividend payout         (d)         58%         50%         (d)         38%         24%           Yield         3.2%         3.1%         3.2%         2.7%         2.9%         2.1%           Price/earnings ratio         (d)         19.2x         16.0x         (d)         13.6x         11.7x           Market value as a percent of book value         152.3%         146.8%         142.5%         173.4%         144.3%         200.1%           Profitability Indicators           Return on average common equity         (.1)%         7.8%         9.1%         (4.9)%         11.0%         18.5%           Return on average invested capital         1.1%	Common Stock Statistics		-										
Dividends declared per common share \$ .6750 \$ .6550 \$ .6350 \$ .6225 \$ .6000 \$ .5600 Book value per common share \$ 13.95 \$ 14.62 \$ 14.22 \$ 13.61 \$ 14.95 \$ 13.80 Market price per common share (year end) \$ 21.24 \$ 21.46 \$ 20.27 \$ 23.60 \$ 21.58 \$ 27.61 Market price ratios:  Dividend payout (d) 58% 50% (d) 38% 24% Yield 3.2% 3.1% 3.2% 2.7% 2.9% 2.1% Price/earnings ratio (d) 19.2x 16.0x (d) 13.6x 11.7x Market value as a percent of book value 152.3% 146.8% 142.5% 173.4% 144.3% 200.1% Profitability Indicators  Return on average common equity (.1)% 7.8% 9.1% (4.9)% 11.0% 18.5% Return on average invested capital 1.1% 6.3% 7.0% (1.7)% 8.0% 13.1% Fixed charges coverage, including	Weighted average common shares												
Book value per common share \$ 13.95 \$ 14.62 \$ 14.22 \$ 13.61 \$ 14.95 \$ 13.80 Market price per common share (year end) \$ 21.24 \$ 21.46 \$ 20.27 \$ 23.60 \$ 21.58 \$ 27.61 Market price ratios:  Dividend payout (d) 58% 50% (d) 38% 24% Yield 3.2% 3.1% 3.2% 2.7% 2.9% 2.1% Price/earnings ratio (d) 19.2x 16.0x (d) 13.6x 11.7x Market value as a percent of book value 152.3% 146.8% 142.5% 173.4% 144.3% 200.1% Profitability Indicators  Return on average common equity (.1)% 7.8% 9.1% (4.9)% 11.0% 18.5% Return on average invested capital 1.1% 6.3% 7.0% (1.7)% 8.0% 13.1% Fixed charges coverage, including	outstanding - diluted (000's)		188,826		188,905		188,229		185,175		183,807		182,902
Market price per common share (year end)       \$ 21.24       \$ 21.46       \$ 20.27       \$ 23.60       \$ 21.58       \$ 27.61         Market price ratios:       Dividend payout       (d)       58%       50%       (d)       38%       24%         Yield       3.2%       3.1%       3.2%       2.7%       2.9%       2.1%         Price/earnings ratio       (d)       19.2x       16.0x       (d)       13.6x       11.7x         Market value as a percent of book value       152.3%       146.8%       142.5%       173.4%       144.3%       200.1%         Profitability Indicators         Return on average common equity       (.1)%       7.8%       9.1%       (4.9)%       11.0%       18.5%         Return on average invested capital       1.1%       6.3%       7.0%       (1.7)%       8.0%       13.1%         Fixed charges coverage, including       1.1%       6.3%       7.0%       (1.7)%       8.0%       13.1%	Dividends declared per common share	\$	.6750	\$	.6550	\$	.6350	\$	.6225	\$	.6000	\$	.5600
Market price ratios:         Dividend payout         (d)         58%         50%         (d)         38%         24%           Yield         3.2%         3.1%         3.2%         2.7%         2.9%         2.1%           Price/earnings ratio         (d)         19.2x         16.0x         (d)         13.6x         11.7x           Market value as a percent of book value         152.3%         146.8%         142.5%         173.4%         144.3%         200.1%           Profitability Indicators           Return on average common equity         (.1)%         7.8%         9.1%         (4.9)%         11.0%         18.5%           Return on average invested capital         1.1%         6.3%         7.0%         (1.7)%         8.0%         13.1%           Fixed charges coverage, including         1.1%         6.3%         7.0%         (1.7)%         8.0%         13.1%	Book value per common share	\$	13.95	\$	14.62	\$	14.22	\$	13.61	\$	14.95	\$	13.80
Dividend payout         (d)         58%         50%         (d)         38%         24%           Yield         3.2%         3.1%         3.2%         2.7%         2.9%         2.1%           Price/earnings ratio         (d)         19.2x         16.0x         (d)         13.6x         11.7x           Market value as a percent of book value         152.3%         146.8%         142.5%         173.4%         144.3%         200.1%           Profitability Indicators           Return on average common equity         (.1)%         7.8%         9.1%         (4.9)%         11.0%         18.5%           Return on average invested capital         1.1%         6.3%         7.0%         (1.7)%         8.0%         13.1%           Fixed charges coverage, including         1.1%         6.3%         7.0%         (1.7)%         8.0%         13.1%	Market price per common share (year end)	\$	21.24	\$	21.46	\$	20.27	\$	23.60	\$	21.58	\$	27.61
Dividend payout         (d)         58%         50%         (d)         38%         24%           Yield         3.2%         3.1%         3.2%         2.7%         2.9%         2.1%           Price/earnings ratio         (d)         19.2x         16.0x         (d)         13.6x         11.7x           Market value as a percent of book value         152.3%         146.8%         142.5%         173.4%         144.3%         200.1%           Profitability Indicators           Return on average common equity         (.1)%         7.8%         9.1%         (4.9)%         11.0%         18.5%           Return on average invested capital         1.1%         6.3%         7.0%         (1.7)%         8.0%         13.1%           Fixed charges coverage, including         1.1%         6.3%         7.0%         (1.7)%         8.0%         13.1%	Market price ratios:												
Yield         3.2%         3.1%         3.2%         2.7%         2.9%         2.1%           Price/earnings ratio         (d)         19.2x         16.0x         (d)         13.6x         11.7x           Market value as a percent of book value         152.3%         146.8%         142.5%         173.4%         144.3%         200.1%           Profitability Indicators           Return on average common equity         (.1)%         7.8%         9.1%         (4.9)%         11.0%         18.5%           Return on average invested capital         1.1%         6.3%         7.0%         (1.7)%         8.0%         13.1%           Fixed charges coverage, including         1.1%         1	•		(d)		58%		50%		(d)		38%		24%
Price/earnings ratio         (d)         19.2x         16.0x         (d)         13.6x         11.7x           Market value as a percent of book value         152.3%         146.8%         142.5%         173.4%         144.3%         200.1%           Profitability Indicators           Return on average common equity         (.1)%         7.8%         9.1%         (4.9)%         11.0%         18.5%           Return on average invested capital         1.1%         6.3%         7.0%         (1.7)%         8.0%         13.1%           Fixed charges coverage, including         1.1%													2.1%
Market value as a percent of book value         152.3%         146.8%         142.5%         173.4%         144.3%         200.1%           Profitability Indicators           Return on average common equity         (.1)%         7.8%         9.1%         (4.9)%         11.0%         18.5%           Return on average invested capital         1.1%         6.3%         7.0%         (1.7)%         8.0%         13.1%           Fixed charges coverage, including	Price/earnings ratio		(d)		19.2x		16.0x		(d)		13.6x		11.7x
Return on average common equity       (.1)%       7.8%       9.1%       (4.9)%       11.0%       18.5%         Return on average invested capital       1.1%       6.3%       7.0%       (1.7)%       8.0%       13.1%         Fixed charges coverage, including       1.1%       1.1	Market value as a percent of book value		152.3%		146.8%		142.5%				144.3%		200.1%
Return on average invested capital 1.1% 6.3% 7.0% (1.7)% 8.0% 13.1% Fixed charges coverage, including	Profitability Indicators												
Fixed charges coverage, including	Return on average common equity												18.5%
	Return on average invested capital		1.1%		6.3%		7.0%		(1.7)%		8.0%		13.1%
preferred dividends $-$ (e) $4.0x$ $4.1x$ $-$ (f) $5.3x$ $6.4x$	Fixed charges coverage, including												
	preferred dividends		- (e)		4.0x		4.1x		– (f)		5.3x		6.4x

<sup>(</sup>a) Reflects \$246.8 million of after-tax noncash write-downs of oil and natural gas properties.

Note: Cascade and Intermountain, natural gas distribution businesses, were acquired on July 2, 2007, and October 1, 2008, respectively.

<sup>(</sup>b) Reflects a \$384.4 million after-tax noncash write-down of oil and natural gas properties.

<sup>(</sup>c) Reflects an \$84.2 million after-tax noncash write-down of oil and natural gas properties.

<sup>(</sup>d) Not meaningful due to effects of the after-tax noncash write-down(s), as previously discussed.

<sup>(</sup>e) For more information on fixed charges coverage, including preferred dividends, see Item 7 - MD&A.

<sup>(</sup>f) Due to the \$384.4 million after-tax noncash write-down of oil and natural gas properties, earnings were insufficient by \$228.7 million to cover fixed charges. If the \$384.4 million after-tax noncash write-down is excluded, the coverage of fixed charges, including preferred dividends would have been 4.6 times. The coverage of fixed charges including preferred stock dividends, that excludes the effect of the after-tax noncash write-down of oil and natural gas properties is a non-GAAP financial measure. The Company believes that this non-GAAP financial measure is useful because the write-down excluded is not indicative of the Company's cash flows available to meet its fixed charges obligations. The presentation of this additional information is not meant to be considered a substitute for financial measures prepared in accordance with GAAP.

Item 6. Selected Financial Data (continued)

	2012	2011	2010	2009	2008	2007
General						
Total assets (000's)	\$6,682,491	\$6,556,125	\$6,303,549	\$5,990,952	\$6,587,845	\$5,592,434
Total long-term debt (000's)	\$1,744,975	\$1,424,678	\$1,506,752	\$1,499,306	\$1,647,302	\$1,308,463
Capitalization ratios:	000/	CC0/	C 40/	620/	C10/	
Common equity	60% 40	66%	64%	63% 37	61% 39	669 34
Total debt		34	36			
	100%	100%	100%	100%	100%	100%
Electric						
Retail sales (thousand kWh)	2,996,528	2,878,852	2,785,710	2,663,560	2,663,452	2,601,649
Sales for resale (thousand kWh)	14,094	63,899	58,321	90,789	223,778	165,639
Electric system summer and firm purchase contract PRCs						
(Interconnected system)	552.8	572.8	553.3	(a)	(a)	(a)
Electric system peak demand	332.0	372.6	333.3	(a)	(a)	(a)
obligation, including firm purchase						
contracts, PRCs (Interconnected system)	550.7	524.2	529.5	(a)	(a)	(a)
Demand peak – kW (Interconnected system)	573,587	535,761	525,643	525,643	525.643	525,643
Electricity produced (thousand kWh)	2,299,686	2,488,337	2,472,288	2,203,665	2,538,439	2,253,851
Electricity purchased (thousand kWh)	870,516	645,567	521,156	682,152	516,654	576,613
Average cost of fuel and purchased					*	
power per kWh	\$ .023	\$ .021	\$ .021	\$ .023	\$ .025	\$ .025
Natural Gas Distribution (b)						
Sales (Mdk)	93,810	103,237	95,480	102,670	87,924	52,977
Transportation (Mdk)	132,010	124,227	135,823	132,689	103,504	54,698
Degree days (% of normal)						
Montana-Dakota/Great Plains	84%	101%	98%	104%	103%	93%
Cascade	96%	103%	96%	105%	108%	1029
Intermountain	91%	107%	100%	107%	90%	_
Pipeline and Energy Services						
Transportation (Mdk)	137,720	113,217	140,528	163,283	138,003	140,762
Gathering (Mdk)	47,084	66,500	77,154	92,598	102,064	92,414
Customer natural gas storage balance (Mdk)	43,731	36,021	58,784	61,506	30,598	50,219
Exploration and Production						
Production:						
Oil (MBbls)	3,694	2,724	2,767	2,557	2,232	1,857
NGL (MBbls)	828	776 45,598	495 50.301	554 56,632	576 65,457	508 62,798
Natural gas (MMcf) Total production (MBOE)	33,214	45,598 11,099	50,391 11,661	12,550	13.717	12,831
Average realized prices (including hedges):	10,058	11,099	11,001	12,550	13,717	12,031
Oil (per Bbl)	\$ 86.52	\$ 86.66	\$ 69.59	\$ 50.67	\$ 88.66	\$ 62.94
NGL (per Bbl)	\$ 39.81	\$ 54.06	\$ 44.93	\$ 32.18	\$ 54.65	\$ 45.78
Natural gas (per Mcf)	\$ 2.89	\$ 3.85	\$ 4.36	\$ 5.16	\$ 7.38	\$ 5.96
Average realized prices (excluding hedges):	•	•	•	,	,	·
Oil (per Bbl)	\$ 84.84	\$ 91.62	\$ 70.61	\$ 53.57	\$ 89.41	\$ 63.29
NGL (per Bbl)	\$ 39.81	\$ 54.06	\$ 44.93	\$ 32.18	\$ 54.65	\$ 45.78
Natural gas (per Mcf)	\$ 2.08	\$ 3.30	\$ 3.57	\$ 2.99	\$ 7.29	\$ 5.37
Proved reserves:						
Oil (MBbls)	33,453	27,005	25,666	25,930	25,238	24,270
NGL (MBbls)	7,153	7,342	7,201	8,286	9,110	6,342
Natural gas (MMcf)	239,278	379,827	448,397	448,425	604,282	523,737
Total proved reserves (MBOE)	80,486	97,651	107,599	108,954	135,062	117,901
Construction Materials and Contracting						
Sales (000's):	00 005	04.700	22.240	02.005	21 107	20.010
Aggregates (tons)	23,285	24,736 6,709	23,349	23,995	31,107	36,912
Asphalt (tons) Ready-mixed concrete (cubic yards)	5,988 3,157	6,709 2,864	6,279 2,764	6,360 3,042	5,846 3,729	7,062 4,085
Aggregate reserves (000's tons)	3,137 1,088,236	2,804 1,088,833	2,764 1,107,396	3,042 1,125,491	3,729 1,145,161	1,215,253
rippingate reserves (000 s tolls)	1,000,200	1,000,000	1,107,030	1,123,731	1,170,101	1,210,200

<sup>(</sup>b) Cascade and Intermountain were acquired on July 2, 2007, and October 1, 2008, respectively.

# Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Overview

The Company's strategy is to apply its expertise in energy and transportation infrastructure industries to increase market share, increase profitability and enhance shareholder value through:

- Organic growth as well as a continued disciplined approach to the acquisition of well-managed companies and properties
- The elimination of system-wide cost redundancies through increased focus on integration of operations and standardization and consolidation of various support services and functions across companies within the organization
- The development of projects that are accretive to earnings per share and return on invested capital

The Company has capabilities to fund its growth and operations through various sources, including internally generated funds, commercial paper facilities, revolving credit facilities and the issuance from time to time of debt and equity securities. For more information on the Company's net capital expenditures, see Liquidity and Capital Commitments.

The key strategies for each of the Company's business segments and certain related business challenges are summarized below. For a summary of the Company's business segments, see Item 8 – Note 15.

## Key Strategies and Challenges Electric and Natural Gas Distribution

**Strategy** Provide competitively priced energy and related services to customers. The electric and natural gas distribution segments continually seek opportunities to retain, grow and expand their customer base through extensions of existing operations, including building and upgrading electric generation and transmission and natural gas systems, and through selected acquisitions of companies and properties at prices that will provide stable cash flows and an opportunity for the Company to earn a competitive return on investment.

Challenges Both segments are subject to extensive regulation in the state jurisdictions where they conduct operations with respect to costs and permitted returns on investment as well as subject to certain operational, system integrity and environmental regulations. These regulations can require substantial investment to upgrade facilities. The ability of these segments to grow through acquisitions is subject to significant competition. In addition, the ability of both segments to grow service territory and customer base is affected by the economic environment of the markets served and competition from other energy providers and fuels. The construction of any new electric generating facilities, transmission lines and other service facilities are subject to increasing cost and lead time, extensive permitting procedures, and federal and state legislative and regulatory initiatives, which will necessitate increases in electric energy prices. Legislative and regulatory initiatives to increase renewable energy resources and reduce GHG emissions could impact the price and demand for electricity and natural gas.

#### **Pipeline and Energy Services**

**Strategy** Utilize the segment's existing expertise in energy infrastructure and related services to increase market share and profitability through optimization of existing operations, internal growth, and acquisitions of energy-related assets and companies. Incremental and new growth opportunities include: access to new energy sources for storage, gathering and transportation services; expansion of existing gathering, transmission and storage facilities; incremental expansion of pipeline capacity; expansion of midstream business to include liquid pipelines and processing activities; and expansion of related energy services.

**Challenges** Challenges for this segment include: energy price volatility; natural gas basis differentials; environmental and regulatory requirements; recruitment and retention of a skilled workforce; and competition from other pipeline and energy services companies.

### **Exploration and Production**

**Strategy** Apply technology and utilize existing exploration and production expertise, with a focus on operated properties, to increase production and reserves from existing leaseholds, and to seek additional reserves and production opportunities both in new and existing areas to further expand the segment's asset base. By optimizing existing operations and taking advantage of new and incremental growth opportunities, this segment is focused on balancing the oil and natural gas commodity mix to maximize profitability with its goal to add value by increasing both reserves and production over the long term so as to generate competitive returns on investment.

**Challenges** Volatility in natural gas and oil prices; timely receipt of necessary permits and approvals; environmental and regulatory requirements; recruitment and retention of a skilled workforce; availability of drilling rigs, materials, auxiliary equipment and industry-related field services; inflationary pressure on development and operating costs; and competition from other exploration and production companies are ongoing challenges for this segment.

#### **Construction Materials and Contracting**

Strategy Focus on high-growth strategic markets located near major transportation corridors and desirable mid-sized metropolitan areas; strengthen long-term, strategic aggregate reserve position through purchase and/or lease opportunities; enhance profitability through cost containment, margin discipline and vertical integration of the segment's operations; and continue growth through organic and acquisition opportunities. Ongoing efforts to increase margin are being pursued through the implementation of a variety of continuous improvement programs, including corporate purchasing of equipment, parts and commodities (liquid asphalt, diesel fuel, cement and other materials), and negotiation of contract price escalation provisions. Vertical integration allows the segment to manage operations from aggregate mining to final lay-down of concrete and asphalt, with control of and access to permitted aggregate reserves being significant. A key element of the Company's long-term strategy for this business is to further expand its market presence in the higher-margin materials business (rock, sand, gravel, liquid asphalt, asphalt concrete, ready-mixed concrete and related products), complementing and expanding on the Company's expertise.

Challenges Volatility in the cost of raw materials such as diesel, gasoline, liquid asphalt, cement and steel, continue to be a concern. This business unit expects to continue cost containment efforts, positioning its operations for the resurgence in the private market, while continuing the emphasis on industrial, energy and public works projects.

#### **Construction Services**

Strategy Provide a competitive return on investment while operating in a competitive industry by: building new and strengthening existing customer relationships; effectively controlling costs; retaining, developing and recruiting talented employees; focusing our efforts on projects that will permit higher margins while properly managing risk.

Challenges This segment operates in highly competitive markets with many jobs subject to competitive bidding, Maintenance of effective operational and cost controls, retention of key personnel, managing through downturns in the economy and effective management of working capital are ongoing challenges.

For more information on the risks and challenges the Company faces as it pursues its growth strategies and other factors that should be considered for a better understanding of the Company's financial condition, see Item 1A - Risk Factors. For more information on each segment's key growth strategies, projections and certain assumptions, see Prospective Information.

For information pertinent to various commitments and contingencies, see Item 8 – Notes to Consolidated Financial Statements.

# **Earnings Overview**

The following table summarizes the contribution to consolidated earnings (loss) by each of the Company's businesses.

Years ended December 31,	2012	2011	2010
	(D	ollars in millions, where a	applicable)
Electric	\$ 30.6	\$ 29.2	\$ 28.9
Natural gas distribution	29.4	38.4	37.0
Pipeline and energy services	26.6	23.1	23.2
Exploration and production	(177.2	80.3	85.6
Construction materials and contracting	32.4	26.4	29.6
Construction services	38.4	21.6	18.0
Other	4.8	6.2	21.0
Earnings (loss) before discontinued operations	(15.0	) 225.2	243.3
Income (loss) from discontinued operations, net of tax	13.6	(12.9)	(3.3)
Earnings (loss) on common stock	\$ (1.4	\$212.3	\$240.0
Earnings (loss) per common share – basic:			
Earnings (loss) before discontinued operations	\$ (.08	<b>)</b> \$ 1.19	\$ 1.29
Discontinued operations, net of tax	.07	(.07)	(.01)
Earnings (loss) per common share – basic	\$ (.01	\$ 1.12	\$ 1.28
Earnings (loss) per common share – diluted:			-
Earnings (loss) before discontinued operations	\$ (.08	<b>)</b> \$ 1.19	\$ 1.29
Discontinued operations, net of tax	.07	(.07)	(.02)
Earnings (loss) per common share – diluted	\$ (.01	\$ 1.12	\$ 1.27
Return on average common equity	(.1	<b>)%</b> 7.8%	9.1%

2012 compared to 2011 Consolidated earnings for 2012 decreased \$213.7 million from the prior year. This decrease was due to:

- Noncash write-downs of oil and natural gas properties of \$246.8 million (after tax), lower average realized natural gas prices, decreased
  natural gas production, as well as higher depreciation, depletion and amortization expense, partially offset by increased oil production at
  the exploration and production business
- Decreased retail sales volumes at the natural gas distribution business, largely resulting from warmer weather than last year

Partially offsetting these decreases were:

- Income from discontinued operations of \$13.6 million (after tax), largely related to a benefit from an arbitration charge reversal resulting from a favorable court ruling, as discussed in Item 8 – Note 3
- Higher workloads and margins in the Central and Western regions, higher equipment sales and rental margins, as well as higher
  margins in the Mountain region, partially offset by higher general and administrative expense at the construction services business
- Higher ready-mixed concrete and other product line margins and volumes, increased construction margins, as well as higher liquid
  asphalt oil margins and volumes, partially offset by lower gains from the sale of property, plant and equipment and lower aggregate and
  asphalt margins and volumes at the construction materials and contracting business
- Lower operation and maintenance expense from existing operations largely related to a \$15.0 million (after tax) net benefit related to the natural gas gathering operations litigation, as discussed in Item 8 Note 19, partially offset by lower natural gas gathering volumes from existing operations at the pipeline and energy services business

2011 compared to 2010 Consolidated earnings for 2011 decreased \$27.7 million from the prior year. This decrease was due to:

- Absence of a \$13.8 million (after tax) gain on the sale of the Brazilian Transmission Lines, as discussed in Item 8 Note 4, as well as an increased loss of \$9.6 million (after tax) from discontinued operations, as discussed in Item 8 Note 3. Both of these items are included in the Other category.
- Lower average realized natural gas prices, decreased natural gas production, higher depreciation, depletion and amortization expense, increased lease operating costs, higher production and property taxes and higher general and administrative expense, partially offset by higher average realized oil prices and increased oil production at the exploration and production business

Partially offsetting these decreases were higher workloads and margins in the Western region, as well as higher equipment sales and rental margins, partially offset by lower workloads and margins in the Mountain region at the construction services business.

The pipeline and energy services business experienced lower storage services revenue and decreased transportation and gathering volumes, as well as lower operation and maintenance expense, primarily related to the absence of a natural gas gathering arbitration charge of \$16.5 million (after tax).

# Financial and Operating Data

Below are key financial and operating data for each of the Company's businesses.

# **Electric**

Years ended December 31,	2012	2011	2010		
	(Dollars in millions, where				
Operating revenues	\$236.9	\$225.5	\$211.6		
Operating expenses:					
Fuel and purchased power	72.4	64.5	63.1		
Operation and maintenance	71.8	70.3	63.8		
Depreciation, depletion and amortization	32.5	32.2	27.3		
Taxes, other than income	10.3	9.4	9.1		
	187.0	176.4	163.3		
Operating income	49.9	49.1	48.3		
Earnings	\$ 30.6	\$ 29.2	\$ 28.9		
Retail sales (million kWh)	2,996.5	2,878.9	2,785.7		
Sales for resale (million kWh)	14.1	63.9	58.3		
Average cost of fuel and purchased power per kWh	\$ .023	\$ .021	\$ .021		

#### 2012 compared to 2011 Electric earnings increased \$1.4 million (5 percent) compared to the prior year due to:

- · Higher retail sales volumes of 4 percent, primarily to small commercial and industrial and residential customers, reflecting increased demand due to warmer summer weather than last year, as well as increased customer growth, offset in part by decreased volumes to large commercial and industrial customers
- Higher other income of \$900,000 (after tax), largely higher allowance for funds used during construction
- Lower net interest expense of \$900,000 (after tax), including higher capitalized interest

#### Partially offsetting these increases were:

- Higher income taxes of \$1.4 million, including the absence of an income tax benefit related to favorable resolution of certain income tax matters in 2011
- Increased taxes other than income of \$600,000 (after tax), primarily related to higher property taxes
- Higher operation and maintenance expense of \$500,000 (after tax), largely related to increased contract services at certain of the Company's electric generation stations, as well as higher payroll-related costs, partially offset by lower benefit-related costs

### 2011 compared to 2010 Electric earnings increased \$300,000 (1 percent) compared to the prior year due to:

- Higher electric retail sales margins, primarily due to higher rates in North Dakota, Montana and Wyoming
- Increased retail sales volumes of 3 percent, primarily to residential and small commercial and industrial customers, reflecting increased customers and demand
- . Lower income taxes of \$3.4 million, including an income tax benefit of \$1.2 million related to favorable resolution of certain income tax matters, higher production tax credits, as well as a reduction of income taxes associated with benefits

### Partially offsetting these increases were:

- Higher operation and maintenance expense of \$4.1 million (after tax), primarily increased benefit-related costs, as well as increased contract services
- Increased depreciation, depletion and amortization expense of \$3.0 million (after tax), including the effects of higher property, plant and equipment balances
- Lower other income of \$2.2 million (after tax), largely lower allowance for funds used during construction related to electric generation projects, which were placed in service in 2010
- Higher net interest expense of \$1.4 million (after tax), including lower capitalized interest

#### **Natural Gas Distribution**

Years ended December 31,	2012	2011	2010			
	(Dollars in millions, where ap					
Operating revenues	\$754.8	\$907.4	\$892.7			
Operating expenses:						
Purchased natural gas sold	457.4	594.6	589.3			
Operation and maintenance	139.4	137.3	137.4			
Depreciation, depletion and amortization	45.7	44.6	43.0			
Taxes, other than income	44.7	48.0	47.3			
	687.2	824.5	817.0			
Operating income	67.6	82.9	75.7			
Earnings	\$ 29.4	\$ 38.4	\$ 37.0			
Volumes (MMdk):						
Sales	93.8	103.3	95.5			
Transportation	132.0	124.2	135.8			
Total throughput	225.8	227.5	231.3			
Degree days (% of normal)*						
Montana-Dakota/Great Plains	84%	101%	98%			
Cascade	96%	103%	96%			
Intermountain	91%	107%	100%			
Average cost of natural gas, including transportation, per dk	\$ 4.88	\$ 5.76	\$ 6.17			
* Degree days are a measure of the daily temperature-related deman	d for energy for heati	ng				

Degree days are a measure of the daily temperature-related demand for energy for heating.

**2012 compared to 2011** The natural gas distribution business experienced a decrease in earnings of \$9.0 million (23 percent) compared to the prior year due to:

- Lower earnings of \$7.6 million (after tax) related to decreased retail sales volumes, largely resulting from warmer weather than last year, partially offset by weather normalization in certain jurisdictions
- Higher taxes other than income of \$1.3 million (after tax), primarily related to higher property taxes. This increase was more than offset
  by lower taxes other than income resulting from lower natural gas revenues.
- Higher income taxes of \$1.2 million, primarily related to the absence of a reduction of deferred income taxes associated with benefits in 2011
- Increased operation and maintenance expense of \$700,000 (after tax), including increased contract services

These decreases were partially offset by higher other income of \$1.1 million (after tax), primarily related to allowance for funds used during construction.

**2011 compared to 2010** The natural gas distribution business experienced an increase in earnings of \$1.4 million (4 percent) compared to the prior year due to increased retail sales volumes and margins, largely resulting from colder weather than the prior year.

Partially offsetting this increase were:

- · Higher regulated operation and maintenance expense of \$3.5 million (after tax), primarily higher benefit-related costs
- Higher income taxes of \$2.1 million, primarily related to the absence of a 2010 income tax benefit of \$4.8 million related to a reduction
  in deferred income taxes associated with property, plant and equipment, partially offset by a reduction of income taxes associated
  with benefits
- Lower nonregulated energy-related services of \$1.3 million (after tax), largely related to lower pipeline project activity
- Increased depreciation, depletion and amortization expense of \$1.0 million (after tax), primarily resulting from higher property, plant and equipment balances

The previous table also reflects lower revenue and lower operation and maintenance expense related to pipeline project activity.

## **Pipeline and Energy Services**

Years ended December 31,	2012	2011	2010
		(Dollars in millions	s) .
Operating revenues	\$193.1	\$278.3	\$329.8
Operating expenses:			
Purchased natural gas sold	50.5	125.3	153.9
Operation and maintenance	52.2*	68.9	.90.6*
Depreciation, depletion and amortization	27.7	25.5	26.0
Taxes, other than income	13.6	13.2	13.0
	144.0	232.9	283.5
Operating income	49.1	45.4	46.3
Earnings	\$ 26.6*	\$ 23.1	\$ 23.2*
Transportation volumes (MMdk)	137.7	113.2	140.5
Natural gas gathering volumes (MMdk)	47.1	66.5	77.2
Customer natural gas storage balance (MMdk):			
Beginning of period	36.0	58.8	61.5
Net injection (withdrawal)	7.7	(22.8)	(2.7)
End of period	43.7	36.0	58.8

<sup>\*</sup> Results reflect a net benefit of \$24.1 million (\$15.0 million after tax) related to the natural gas gathering operations litigation, largely reflected in operation and maintenance expense, as discussed in Item 8 – Note 19.

2012 compared to 2011 Pipeline and energy services earnings increased \$3.5 million (15 percent) largely due to:

- Lower operation and maintenance expense from existing operations largely related to a \$15.0 million (after tax) net benefit related to the
  natural gas gathering operations litigation, as discussed in Item 8 Note 19, which was partially offset by an impairment of certain
  natural gas gathering assets of \$1.7 million (after tax) due largely to low natural gas prices
- Higher oil and natural gas gathering and processing volumes from a recent acquisition, as discussed in Item 8 Note 2

<sup>\*\*</sup> Reflects a natural gas gathering arbitration charge of \$26.6 million (\$16.5 million after tax), as discussed in Item 8 – Note 19.

Partially offsetting the earnings increase were:

- Lower earnings of \$10.4 million (after tax) due to lower natural gas gathering volumes from existing operations, largely resulting from customers experiencing normal declines, production curtailments, deferral of certain natural gas development activity and the Company's divestments
- Lower storage services revenue of \$600,000 (after tax), largely lower average storage balances, as well as lower withdrawal volumes

Results also reflect lower operating revenues and lower purchased natural gas sold, both related to lower natural gas prices and lower natural gas volumes.

2011 compared to 2010 Pipeline and energy services earnings decreased \$100,000 largely due to:

- Lower storage services revenue of \$7.1 million (after tax), largely lower storage balances
- Decreased transportation volumes of \$4.6 million (after tax), largely lower volumes transported to storage resulting from decreased customer demand, as well as lower off-system transportation volumes
- Lower gathering volumes of \$3.9 million (after tax), largely resulting from customers experiencing normal production declines

Partially offsetting the earnings decrease was lower operation and maintenance expense, primarily related to the absence of the natural gas gathering arbitration charge of \$26.6 million (\$16.5 million after tax) in 2010, as discussed in Item 8 – Note 19, partially offset by the absence of an insurance recovery that lowered costs in 2010 related to natural gas storage litigation. The natural gas storage litigation was settled in July 2009.

# **Exploration and Production**

Years ended December 31,	2012	2011	2010			
	(Dollars in millions, where applicable)					
Operating revenues:						
Oil	\$ 319.6	\$236.1	\$192.5			
NGL	33.0	41.9	22.3			
Natural gas	96.0	175.6	219.6			
	448.6	453.6	434.4			
Operating expenses:						
Operation and maintenance:						
Lease operating costs	77.7	75.6	68.5			
Gathering and transportation	17.4	24.3	23.5			
Other	37.0	36.5	32.5			
Depreciation, depletion and amortization	160.7	142.6	130.5			
Taxes, other than income:						
Production and property taxes	39.7	40.8	35.5			
Other	1.0	_	.7			
Write-downs of oil and natural gas properties	391.8	_	_			
	725.3	319.8	291.2			
Operating income (loss)	(276.7)	133.8	143.2			
Earnings (loss)	\$(177.2)	\$ 80.3	\$ 85.6			
Production:						
Oil (MBbls)	3,694	2,724	2,767			
NGL (MBbls)	828	776	495			
Natural gas (MMcf)	33,214	45,598	50,391			
Total production (MBOE)	10,058	11,099	11,661			
Average realized prices (including hedges):	,	,	,			
Oil (per Bbl)	\$ 86.52	\$86.66	\$69.59			
NGL (per Bbl)	\$ 39.81	\$54.06	\$44.93			
Natural gas (per Mcf)	\$ 2.89	\$ 3.85	\$ 4.36			
Average realized prices (excluding hedges):	·	*	*			
Oil (per Bbl)	\$ 84.84	\$91.62	\$70.61			
NGL (per Bbl)	\$ 39.81	\$54.06	\$44.93			
Natural gas (per Mcf)	\$ 2.08	\$ 3.30	\$ 3.57			
Average depreciation, depletion and amortization rate, per BOE	\$ 15.28	\$12.25	\$10.64			
Production costs, including taxes, per BOE:	•	¥	******			
Lease operating costs	\$ 7.73	\$ 6.81	\$ 5.87			
Gathering and transportation	1.73	2.19	2.01			
Production and property taxes	3.94	3.67	3.04			

2012 compared to 2011 Earnings at the exploration and production business decreased \$257.5 million due to:

- Noncash write-downs of oil and natural gas properties of \$246.8 million (after tax), as discussed in Item 8 Note 1
- Lower average realized natural gas prices of 25 percent
- Decreased natural gas production of 27 percent, largely related to normal declines, production curtailments, deferral of certain natural
  gas development activity and divestment of existing properties
- Higher depreciation, depletion and amortization expense of \$11.4 million (after tax), due to higher depletion rates, partially offset by lower volumes
- · Lower average realized NGL prices of 26 percent

Partially offsetting these decreases were:

- Increased oil production of 36 percent, primarily related to drilling activity in the Bakken area, as well as the Paradox Basin
- Lower gathering and transportation expense of \$4.3 million (after tax), largely due to lower gathering costs resulting from lower volumes
  and lower gathering rates in the coalbed area

2011 compared to 2010 Earnings at the exploration and production business decreased \$5.3 million (6 percent) due to:

- · Lower average realized natural gas prices of 12 percent
- Decreased natural gas production of 10 percent, largely related to normal production declines at certain properties, partially offset by
  increased production from the South Texas properties resulting from drilling activity, as well as production from the Green River Basin
  properties, which were acquired in April 2010
- Higher depreciation, depletion and amortization expense of \$7.6 million (after tax), due to higher depletion rates, partially offset by lower volumes
- Increased lease operating expenses of \$4.4 million (after tax) largely related to higher well maintenance costs, including higher workover
  costs at the Cedar Creek Anticline properties, in which the Company holds a net profits interest; costs from the Green River Basin
  properties, which were acquired in April 2010; as well as higher costs resulting from increased production in the Bakken area and at the
  South Texas properties
- Higher production and property taxes of \$3.3 million (after tax), largely resulting from higher oil prices excluding hedges
- Higher general and administrative expense of \$2.0 million (after tax), largely higher payroll-related costs

Partially offsetting these decreases were:

- Higher average realized oil prices of 21 percent
- Increased oil production of 7 percent, largely related to drilling activity at the South Texas properties, as well as in the Bakken area, partially offset by normal production declines at certain properties

# **Construction Materials and Contracting**

Years ended December 31,	2012	2011	2010
		(Dollars in million	ns)
Operating revenues	\$1,617.4	\$1,510.0	\$1,445.1
Operating expenses:			
Operation and maintenance	1, <b>442.</b> 5	1,337.4	1,260.4
Depreciation, depletion and amortization	79.5	85.5	88.3
Taxes, other than income	37.5	36.0	33.4
	1,559.5	1,458.9	1,382.1
Operating income	57.9	51.1	63.0
Earnings	\$ 32.4	\$ 26.4	\$ 29.6
Sales (000's):			
Aggregates (tons)	23,285	24,736	23,349
Asphalt (tons)	5,988	6,709	6,279
Ready-mixed concrete (cubic yards)	3,157	2,864	2,764

2012 compared to 2011 Earnings at the construction materials and contracting business increased \$6.0 million (23 percent) due to:

- Higher earnings of \$6.4 million (after tax) resulting from higher ready-mixed concrete margins and volumes, primarily in the North Central and Northwest regions, as well as higher other product line volumes and margins
- Increased construction margins of \$3.6 million (after tax), largely related to increased construction margins in the South and Intermountain regions
- Higher earnings of \$3.6 million (after tax) resulting from higher liquid asphalt oil margins and volumes
- · Lower selling, general and administrative costs of \$2.8 million (after tax), largely due to lower benefit and payroll-related costs

Partially offsetting the increases were:

- Lower gains of \$4.0 million (after tax) from the sale of property, plant and equipment
- Lower earnings of \$3.6 million (after tax) resulting from lower aggregate margins primarily due to higher costs, as well as lower volumes
- Lower earnings of \$2.9 million (after tax) resulting from lower asphalt margins primarily due to higher costs, as well as lower volumes

2011 compared to 2010 Earnings at the construction materials and contracting business decreased \$3.2 million (11 percent) due to:

- · Lower earnings of \$5.8 million (after tax) resulting from lower liquid asphalt oil margins, largely due to higher asphalt oil costs
- Lower earnings of \$3.3 million (after tax) resulting from lower other product line margins, largely due to lower revenues and higher costs
- Lower earnings of \$2.3 million (after tax) resulting from lower ready-mixed concrete margins, primarily due to higher costs

Partially offsetting the decreases were:

- Increased construction margins of \$5.4 million (after tax), largely due to increased margins and volumes in the Pacific, North Central and Mountain regions
- Lower interest expense of \$2.3 million (after tax), primarily due to lower average interest rates

#### **Construction Services**

2010	2011	2012	Years ended December 31,
	(In millions)		
\$789.1	\$854.4	\$938.6	Operating revenues
			Operating expenses:
719.7	778.5	831.9	Operation and maintenance
12.1	11.4	11.1	Depreciation, depletion and amortization
23.9	25.4	29.1	Taxes, other than income
755.7	815.3	872.1	
33.4	39.1	66.5	Operating income
\$ 18.0	\$ 21.6	\$ 38.4	Earnings
-	815.3 39.1	872.1 66.5	Operating income

2012 compared to 2011 Construction services earnings increased \$16.8 million (78 percent) compared to the prior year due to higher earnings of \$21.3 million resulting from higher workloads and margins in the Central and Western regions, higher equipment sales and rental margins, as well as higher margins in the Mountain region. These increases were partially offset by higher general and administrative expense of \$4.6 million (after tax), including higher payroll-related costs.

2011 compared to 2010 Construction services earnings increased \$3.6 million (20 percent) compared to the prior year primarily due to higher workloads and margins in the Western region, higher equipment sales and rental margins, as well as decreased general and administrative expense of \$1.1 million (after tax). The earnings increase was partially offset by lower workloads and margins in the Mountain region, as well as lower margins in the Central region.

# Other and Intersegment Transactions

Amounts presented in the preceding tables will not agree with the Consolidated Statements of Income due to the Company's other operations and the elimination of intersegment transactions. The amounts relating to these items are as follows:

Years ended December 31,	2012	2011	2010
		(In millions)	
Other:			
Operating revenues	\$ 10.4	\$ 11.4	\$ 7.7
Operation and maintenance	3.3	4.7	4.8
Depreciation, depletion and amortization	2.0	1.6	1.6
Taxes, other than income	.2	.1	.5
Intersegment transactions:			
Operating revenues	\$124.4	\$190.1	\$200.7
Purchased natural gas sold	82.7	147.7	175.4
Operation and maintenance	41.7	42.4	25.3

For more information on intersegment eliminations, see Item 8 – Note 15.

# Prospective Information

The following information highlights the key growth strategies, projections and certain assumptions for the Company and its subsidiaries and other matters for certain of the Company's businesses. Many of these highlighted points are "forward-looking statements." There is no assurance that the Company's projections, including estimates for growth and changes in earnings, will in fact be achieved. Please refer to assumptions contained in this section, as well as the various important factors listed in Item 1A – Risk Factors. Changes in such assumptions and factors could cause actual future results to differ materially from the Company's growth and earnings projections.

## MDU Resources Group, Inc.

- Earnings per common share for 2013, diluted, are projected in the range of \$1.20 to \$1.35. The Company expects the approximate percentage of 2013 earnings per common share by quarter to be:
  - First quarter 15 percent
  - Second quarter 20 percent
  - o Third quarter 35 percent
  - o Fourth quarter 30 percent
- The Company's long-term compound annual growth goals on earnings per share from operations are in the range of 7 to 10 percent.
- The Company continually seeks opportunities to expand through organic growth opportunities and strategic acquisitions.
- The Company focuses on creating value through vertical integration between its business units. For example, the pipeline and energy
  services business' planned partially owned diesel topping plant located in the Bakken region expects to have the construction materials
  and services business involved in constructing the facility, the exploration and production business supplying production to the plant,
  the pipeline transporting natural gas to the plant, and the utility supplying electricity.

### Electric and natural gas distribution

- The Company filed an application with the SDPUC on December 21, 2012, for a natural gas rate increase, as discussed in Item 8 –
   Note 18.
- The Company filed an application with the MTPSC on September 26, 2012, for a natural gas rate increase, as discussed in Item 8 –
   Note 18.
- The EPA approved the South Dakota Regional Haze Program, which requires the Big Stone Station to install and operate a BART airquality control system to reduce emissions of particulate matter, sulfur dioxide and nitrogen oxides. The Company's share of the cost for
  the installation is estimated at \$125 million and is expected to be complete in 2015. The NDPSC has approved advance determination
  of prudence for recovery of costs related to this system in electric rates charged to customers.
- The Company plans to construct and operate an 88-MW simple-cycle natural gas turbine and associated facilities, with an estimated project cost of \$86 million and a projected in-service date in late 2014. It will be located on owned property that is adjacent to the Company's Heskett Generating Station near Mandan, North Dakota. The capacity is necessary to meet the requirements of the Company's integrated electric system customers and will be a partial replacement for third-party contract capacity expiring in 2015. Advance determination of prudence and a Certificate of Public Convenience and Necessity have been received from the NDPSC.

- The Company plans to invest approximately \$70 million in 2013 to serve the growing electric and natural gas customer base associated with the Bakken oil development in western North Dakota and eastern Montana.
- The Company expects to grow its rate base by approximately 6 percent compounded annually over the next five years.
- The Company is analyzing potential projects for accommodating load growth in its industrial and agricultural sectors, with company- and customer-owned pipeline facilities designed to serve existing facilities served by fuel oil or propane, and to serve new customers. The Company is currently engaged in a 30-mile natural gas line project into the Hanford Nuclear Site in Washington.
- · Currently the Company is involved with a number of pipeline projects to enhance the reliability and deliverability of its system in the Pacific Northwest and Idaho.
- The Company is pursuing opportunities associated with the potential development of high-voltage transmission lines and system enhancements targeted toward delivery of energy to major market areas.

## Pipeline and energy services

- The Company and Calumet Specialty Products Partners, L.P., have formed a joint venture to develop, build and operate a 20,000 BOPD diesel topping plant in southwestern North Dakota. The facility will process Bakken crude and market the diesel within the Bakken region. Land has been purchased near Dickinson, North Dakota, for the site, and permitting activities are under way. Total project costs are estimated to be approximately \$280 million to \$300 million, with a projected in-service date in late 2014.
- In May 2012, the Company purchased a 50 percent undivided interest in Whiting Oil and Gas Corporation's Pronghorn natural gas and oil midstream assets near Belfield, North Dakota, in the Bakken area. The Company invested approximately \$100 million in 2012 including the purchase price. The Belfield natural gas processing plant has an inlet processing capacity of 35 MMcf per day. The Company will receive a full year of benefit from this acquisition in 2013.
- In August 2012, the Company placed in service approximately 13 miles of high-pressure transmission pipeline from the Stateline processing facilities in northwestern North Dakota to deliver natural gas into the Northern Border Pipeline, which is expected to result in increased transportation volumes for 2013.
- Dry natural gas gathering volumes are expected to be lower in 2013 compared to 2012 because of curtailments and the deferral of certain development activity.
- The Company recently reached an agreement to construct a pipeline in 2014 to connect the planned Garden Creek II gas processing plant in northwestern North Dakota to deliver natural gas into the Northern Border Pipeline.
- The Company continues to pursue expansion of facilities and services offered to customers. Energy development within its geographic region, which includes portions of Colorado, Montana, North Dakota and Wyoming, is expanding, most notably the Bakken area of North Dakota and eastern Montana. The Company owns an extensive natural gas pipeline system in the Bakken area. Ongoing energy development is expected to have many direct and indirect benefits to this business.

## **Exploration and production**

- The Company expects to spend approximately \$400 million in capital expenditures in 2013. With improving well cost efficiencies and having essentially completed the extensive 2012 exploration program, the capital program will focus on growth projects where the Company expects higher returns namely the Bakken, Paradox Basin and Texas, as described later. Follow-up on development activity of the 2012 exploration program (beyond the activity in the Paradox) could take place in late 2013 or early 2014 depending upon the economic competitiveness of those plays once they are fully appraised. The 2013 planned capital expenditure total does not include potential acquisitions.
- For 2013, the Company expects a 25 to 30 percent increase in oil production, a flat to slight increase in NGL production, and a 15 to 25 percent decrease in natural gas production. The majority of the capital program is focused on growing oil production considering current relative commodity prices. The Company expects to return to some natural gas development when the commodity prices make it more profitable to do so.
- The Company has a total of seven drilling rigs deployed on its acreage in the Bakken, Texas and Paradox areas.
- Bakken areas
  - The Company owns a total of approximately 127,000 net acres of leaseholds in Mountrail, Stark and Richland counties.
  - Production grew 71 percent in the fourth quarter of 2012 compared to last year.

- Capital expenditures are expected to total approximately \$200 million in 2013. The Company is currently operating five rigs in the play; with improving drilling efficiencies and other factors that number could vary across 2013 from three to five rigs.
- o Following are recent well results:

		1st Production	24-Hour IP Rate
Well Name	Spacing	Date	(BOEPD)
Sundts 23-14-15H	1280	10/27/2012	1,494
Corpron 16-21-22H	1280	11/16/2012	1,395
Miriah 19-30-29H	1280	11/29/2012	972
Bauer 25-36H	1280	12/20/2012	1,290
Niemitalo 24-13H	1280	1/7/2013	1,071
State 34-33-28H	1280	1/9/2013	1,053
Fladeland 34-31H	640	1/13/2013	642

- · Paradox Basin, Utah
  - The Company has increased its holding to approximately 83,000 net acres and also has an option to lease another 20,000 acres.
  - Production grew more than 1,400 percent in the fourth quarter of 2012 compared to last year.
  - The Company has experienced strong well results with the Paradox 12-1 consistently producing 1,500 BOPD since mid-September with consistently high-flowing pressures above 2,000 psi.
  - The Company is continuing to proceed systematically in this play, and anticipates spending \$70 million of capital expenditures in 2013. As the play is fully understood, the opportunity to ramp up to full-scale development could increase the planned investment. At this point, the potential appears very significant.
  - Approximately 50 to 75 future net locations have been identified. Estimated gross ultimate recovery rates per well range from 250,000 to 1 million Bbls.

#### Texas

 The Company is targeting areas that have the potential for higher liquids content with approximately \$40 million of capital planned for 2013.

## · Other opportunities

- The Company plans to drill one horizontal well during 2013 in Sioux County, Nebraska. Upon evaluation of this well, the Company may exercise an option to purchase a 65 percent working interest in approximately 79,000 gross acres.
- The remaining forecasted 2013 capital has been allocated to other operated and non-operated opportunities.
- Earnings guidance reflects estimated average NYMEX index prices for February through December in the ranges of \$85.00 to \$95.00 per Bbl of crude oil, and \$3.25 to \$3.75 per Mcf of natural gas. Estimated prices for NGL are in the range of \$30.00 to \$45.00 per Bbl.
- For 2013 the Company has hedged 7,000 BOPD, with an additional 2,000 BOPD for the period March through December, utilizing swaps and costless collars with a weighted average price of \$98.81 and \$92.50/\$107.03 (floor/ceiling) respectively. For 2013, the Company has hedged 30,000 MMBtu of natural gas per day, with an additional 10,000 MMBtu per day for February through December and an additional 10,000 MMBtu per day for March through December, utilizing swaps at a weighted average price of \$3.74.

The hedges that are in place as of February 15, 2013, are summarized in the following chart:

				Forward	
			Period	Notional Volume	Price
Commodity	Туре	Index	Outstanding	(Bbl/MMBtu)	(Per Bbl/MMBtu)
Crude Oil	Collar	NYMEX	1/13 – 12/13	365,000	\$95.00-\$117.00
Crude Oil	Collar	NYMEX	1/13 – 12/13	365,000	\$90.00-\$97.05
Crude Oil	Swap	NYMEX	1/13 – 12/13	182,500	\$95.00
Crude Oil	Swap	NYMEX	1/13 – 12/13	182,500	\$95.30
Crude Oil	Swap	NYMEX	1/13 – 12/13	182,500	\$100.00
Crude Oil	Swap	NYMEX	1/13 – 12/13	182,500	\$100.02
Crude Oil	Swap	NYMEX	1/13 – 12/13	365,000	\$102.00
Crude Oil	Swap	NYMEX	1/13 – 12/13	365,000	\$104.00
Crude Oil	Swap	NYMEX	1/13 - 12/13	365,000	\$98.00
Crude Oil	Swap	NYMEX	3/13 - 12/13	153,000	\$94.15
Crude Oil	Swap	NYMEX	3/13 – 12/13	153,000	\$94.00
Crude Oil	Swap	NYMEX	3/13 - 12/13	306,000	\$97.45
Crude Oil	Swap	NYMEX	1/14 – 6/14	181,000	\$95.15
Crude Oil	Swap	NYMEX	1/14 - 6/14	181,000	\$95.00
Natural Gas	Swap	NYMEX	1/13 – 12/13	3,650,000	\$3.76
Natural Gas	Swap	NYMEX	1/13 - 12/13	3,650,000	\$3.90
Natural Gas	Swap	NYMEX	1/13 – 12/13	3,650,000	\$4.00
Natural Gas	Swap	NYMEX	2/13 - 12/13	3,340,000	\$3.50
Natural Gas	Swap	NYMEX	3/13 - 12/13	3,060,000	\$3.50
Natural Gas	Swap	NYMEX	1/14 – 12/14	3,650,000	\$4.13

## **Construction materials and contracting**

- Work backlog as of December 31, 2012, was approximately \$406 million, compared to approximately \$384 million a year ago. Private work represents 14 percent of the backlog, up from 8 percent in 2011. Public work represents 86 percent of the backlog. The backlog includes a variety of projects such as highway paving projects, airports, bridge work, reclamation and harbor expansions.
- The Company's backlog in the Bakken area of North Dakota is approximately \$32 million.
- Projected revenues included in the Company's 2013 earnings guidance are in the range of \$1.5 billion to \$1.7 billion.
- The Company anticipates margins in 2013 to be higher compared to 2012.
- The Company continues to pursue opportunities for expansion in energy projects such as refineries, transmission, wind towers and geothermal. Initiatives are aimed at capturing additional market share and expanding into new markets.
- As the country's fifth-largest sand and gravel producer, the Company will continue to strategically manage its 1.1 billion tons of aggregate reserves in all its markets, as well as take further advantage of being vertically integrated.

# **Construction services**

- Work backlog as of December 31, 2012, was approximately \$325 million, compared to approximately \$308 million a year ago. The backlog includes a variety of projects such as substation and line construction, solar and other commercial, institutional and industrial projects including refinery work.
- The Company's backlog in the Bakken area of North Dakota is approximately \$1 million.
- Projected revenues included in the Company's 2013 earnings guidance are in the range \$850 million to \$950 million.
- The Company anticipates margins in 2013 to be lower compared to 2012.
- The Company continues to pursue opportunities for expansion in energy projects such as refineries, transmission, substations, utility services, as well as solar. Initiatives are aimed at capturing additional market share and expanding into new markets.

# **New Accounting Standards**

For information regarding new accounting standards, see Item 8 - Note 1, which is incorporated herein by reference.

# Critical Accounting Policies Involving Significant Estimates

The Company has prepared its financial statements in conformity with GAAP. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements as well as the reported amounts of revenues and expenses during the reporting period. The Company's significant accounting policies are discussed in Item 8 - Note 1.

Estimates are used for items such as impairment testing of long-lived assets, goodwill and oil and natural gas properties; fair values of acquired assets and liabilities under the acquisition method of accounting; oil and natural gas reserves; aggregate reserves; property depreciable lives; tax provisions; uncollectible accounts; environmental and other loss contingencies; accumulated provision for revenues subject to refund; costs on construction contracts; unbilled revenues; actuarially determined benefit costs; asset retirement obligations; the valuation of stock-based compensation; and the fair value of derivative instruments. The Company's critical accounting policies are subject to judgments and uncertainties that affect the application of such policies. As discussed below, the Company's financial position or results of operations may be materially different when reported under different conditions or when using different assumptions in the application of such policies.

As additional information becomes available, or actual amounts are determinable, the recorded estimates are revised. Consequently, operating results can be affected by revisions to prior accounting estimates. The following critical accounting policies involve significant judgments and estimates.

## Oil and natural gas properties

Estimates of proved reserves were prepared in accordance with guidelines established by the industry and the SEC. The estimates are arrived at using actual historical wellhead production trends and/or standard reservoir engineering methods utilizing available geological, geophysical, engineering and economic data. The extent, quality and reliability of this data can vary. Other factors used in the reserve estimates are prices, market differentials, estimates of well operating and future development costs, taxes, timing of operations, and the interests owned by the Company in the properties. These estimates are refined as new information becomes available.

As these estimates change, calculated proved reserves may change. Changes in proved reserve quantities impact the Company's depreciation, depletion and amortization expense since the Company uses the units-of-production method to amortize its oil and natural gas properties. The proved reserves are also used as the basis for the disclosures in Item 8 – Supplementary Financial Information and are the underlying basis of the "ceiling test" for the Company's oil and natural gas properties.

The Company uses the full-cost method of accounting for its exploration and production activities. Under this method, capitalized costs are subject to a "ceiling test" that limits such costs to the aggregate of the present value of future net cash flows from proved reserves discounted at 10 percent, as mandated under the rules of the SEC, plus the cost of unproved properties not subject to amortization, less applicable income taxes. SEC Defined Prices are used to estimate proved reserves and associated future cash flows. The Company hedges a portion of its oil and natural gas production and the effects of the cash flow hedges are used in determining the full-cost ceiling. Judgments and assumptions are made when estimating and valuing proved reserves. There is risk that lower SEC Defined Prices, market differentials, changes in estimates of proved reserve quantities, unsuccessful results of exploration and development efforts or changes in operating and development costs could result in additional future noncash write-downs of the Company's oil and natural gas properties.

#### Impairment of long-lived assets and intangibles

The Company reviews the carrying values of its long-lived assets and intangibles, excluding oil and natural gas properties, whenever events or changes in circumstances indicate that such carrying values may not be recoverable and at least annually for goodwill.

**Goodwill** The Company performs its goodwill impairment testing annually in the fourth quarter. In addition, the test is performed on an interim basis whenever events or circumstances indicate that the carrying amount of goodwill may not be recoverable. Examples of such events or circumstances may include a significant adverse change in business climate, weakness in an industry in which the Company's reporting units operate or recent significant cash or operating losses with expectations that those losses will continue.

The goodwill impairment test is a two-step process performed at the reporting unit level. The Company has determined that the reporting units for its goodwill impairment test are its operating segments, or components of an operating segment, that constitute a business for which discrete financial information is available and for which the Company's chief executive officer and other management regularly review the operating results. For more information on the Company's operating segments, see Item 8 – Note 15. The first step of the impairment test involves comparing the fair value of each reporting unit to its carrying value. If the fair value of a reporting unit exceeds its carrying value, the test is complete and no impairment is recorded. If the fair value of a reporting unit is less than its carrying value, step two of the test is performed to determine the amount of impairment loss, if any. The impairment is computed by comparing the implied fair value of the reporting unit's goodwill to the carrying value of that goodwill. If the carrying value is greater than the implied fair value, an impairment loss must be recorded. For the years ended December 31, 2012, 2011 and 2010, there were no impairment losses recorded. At December 31, 2012, the fair value substantially exceeded the carrying value at all reporting unit's.

Determining the fair value of a reporting unit requires judgment and the use of significant estimates which include assumptions about the Company's future revenue, profitability and cash flows, amount and timing of estimated capital expenditures, inflation rates, weighted

average cost of capital, operational plans, and current and future economic conditions, among others. The fair value of each reporting unit is determined using a weighted combination of income and market approaches. The Company uses a discounted cash flow methodology for its income approach. Under the income approach, the discounted cash flow model determines fair value based on the present value of projected cash flows over a specified period and a residual value related to future cash flows beyond the projection period. Both values are discounted using a rate which reflects the best estimate of the weighted average cost of capital at each reporting unit. The weighted average cost of capital, which varies by reporting unit and is in the range of 6 percent to 11 percent, and a long-term growth rate projection of approximately 3 percent were utilized in the goodwill impairment test performed in the fourth quarter of 2012. Under the market approach, the Company estimates fair value using multiples derived from comparable sales transactions and enterprise value to EBITDA for comparative peer companies for each respective reporting unit. These multiples are applied to operating data for each reporting unit to arrive at an indication of fair value. In addition, the Company adds a reasonable control premium when calculating the fair value utilizing the peer multiples, which is estimated as the premium that would be received in a sale in an orderly transaction between market participants. The Company believes that the estimates and assumptions used in its impairment assessments are reasonable and based on available market information, but variations in any of the assumptions could result in materially different calculations of fair value and determinations of whether or not an impairment is indicated.

Long-Lived Assets Unforeseen events and changes in circumstances and market conditions and material differences in the value of longlived assets and intangibles due to changes in estimates of future cash flows could negatively affect the fair value of the Company's assets and result in an impairment charge. If an impairment indicator exists for tangible and intangible assets, excluding goodwill, the asset group held and used is tested for recoverability by comparing an estimate of undiscounted future cash flows attributable to the assets compared to the carrying value of the assets. If impairment has occurred, the amount of the impairment recognized is determined by estimating the fair value of the assets and recording a loss if the carrying value is greater than the fair value.

There is risk involved when determining the fair value of assets, tangible and intangible, as there may be unforeseen events and changes in circumstances and market conditions that have a material impact on the estimated amount and timing of future cash flows. In addition, the fair value of the asset could be different using different estimates and assumptions in the valuation techniques used.

The Company believes its estimates used in calculating the fair value of long-lived assets, including goodwill and identifiable intangibles, are reasonable based on the information that is known when the estimates are made.

### Revenue recognition

Revenue is recognized when the earnings process is complete, as evidenced by an agreement between the customer and the Company, when delivery has occurred or services have been rendered, when the fee is fixed or determinable and when collection is reasonably assured. The recognition of revenue requires the Company to make estimates and assumptions that affect the reported amounts of revenue. Critical estimates related to the recognition of revenue include costs on construction contracts under the percentage-ofcompletion method.

The Company recognizes construction contract revenue from fixed-price and modified fixed-price construction contracts at its construction businesses using the percentage-of-completion method, measured by the percentage of costs incurred to date to estimated total costs for each contract. This method depends largely on the ability to make reasonably dependable estimates related to the extent of progress toward completion of the contract, contract revenues and contract costs. Inasmuch as contract prices are generally set before the work is performed, the estimates pertaining to every project could contain significant unknown risks such as volatile labor, material and fuel costs, weather delays, adverse project site conditions, unforeseen actions by regulatory agencies, performance by subcontractors, job management and relations with project owners. Changes in estimates could have a material effect on the Company's results of operations, financial position and cash flows.

Several factors are evaluated in determining the bid price for contract work. These include, but are not limited to, the complexities of the job, past history performing similar types of work, seasonal weather patterns, competition and market conditions, job site conditions, work force safety, reputation of the project owner, availability of labor, materials and fuel, project location and project completion dates. As a project commences, estimates are continually monitored and revised as information becomes available and actual costs and conditions surrounding the job become known. If a loss is anticipated on a contract, the loss is immediately recognized.

The Company believes its estimates surrounding percentage-of-completion accounting are reasonable based on the information that is known when the estimates are made. The Company has contract administration, accounting and management control systems in place that allow its estimates to be updated and monitored on a regular basis. Because of the many factors that are evaluated in determining bid prices, it is inherent that the Company's estimates have changed in the past and will continually change in the future as new information becomes available for each job. There were no material changes in contract estimates at the individual contract level in 2012.

## Pension and other postretirement benefits

The Company has noncontributory defined benefit pension plans and other postretirement benefit plans for certain eligible employees. Various actuarial assumptions are used in calculating the benefit expense (income) and liability (asset) related to these plans. Costs of providing pension and other postretirement benefits bear the risk of change, as they are dependent upon numerous factors based on assumptions of future conditions.

The Company makes various assumptions when determining plan costs, including the current discount rates and the expected long-term return on plan assets, the rate of compensation increases and healthcare cost trend rates. In selecting the expected long-term return on plan assets, which is considered to be one of the key variables in determining benefit expense or income, the Company considers historical returns, current market conditions and expected future market trends, including changes in interest rates and equity and bond market performance. Another key variable in determining benefit expense or income is the discount rate. In selecting the discount rate, the Company matches forecasted future cash flows of the pension and postretirement plans to a yield curve which consists of a hypothetical portfolio of high-quality corporate bonds with varying maturity dates, as well as other factors, as a basis. The Company's pension and other postretirement benefit plan assets are primarily made up of equity and fixed-income investments. Fluctuations in actual equity and bond market returns as well as changes in general interest rates may result in increased or decreased pension and other postretirement benefit costs in the future. Management estimates the rate of compensation increase based on long-term assumed wage increases and the healthcare cost trend rates are determined by historical and future trends. The Company estimates that a 50 basis point decrease in the discount rate or in the expected return on plan assets would each increase expense by less than \$1.0 million (after tax) for the year ended December 31, 2012.

The Company believes the estimates made for its pension and other postretirement benefits are reasonable based on the information that is known when the estimates are made. These estimates and assumptions are subject to a number of variables and are expected to change in the future. Estimates and assumptions will be affected by changes in the discount rate, the expected long-term return on plan assets, the rate of compensation increase and healthcare cost trend rates. The Company plans to continue to use its current methodologies to determine plan costs. For additional information on the assumptions used in determining plan costs, see Item 8 – Note 16.

### **Income taxes**

Income taxes require significant judgments and estimates including the determination of income tax expense, deferred tax assets and liabilities and, if necessary, any valuation allowances that may be required for deferred tax assets and accruals for uncertain tax positions. The effective income tax rate is subject to variability from period to period as a result of changes in federal and state income tax rates and/or changes in tax laws. In addition, the effective tax rate may be affected by other changes including the allocation of property, payroll and revenues between states. The Company estimates that a one percent change in the effective tax rate would affect the income tax benefit by less than \$500,000 for the year ended December 31, 2012.

The Company provides deferred federal and state income taxes on all temporary differences between the book and tax basis of the Company's assets and liabilities. Excess deferred income tax balances associated with the Company's rate-regulated activities have been recorded as a regulatory liability and are included in other liabilities. These regulatory liabilities are expected to be reflected as a reduction in future rates charged to customers in accordance with applicable regulatory procedures.

The Company uses the deferral method of accounting for investment tax credits and amortizes the credits on regulated electric and natural gas distribution plant over various periods that conform to the ratemaking treatment prescribed by the applicable state public service commissions.

Tax positions taken or expected to be taken in an income tax return are evaluated for recognition using a more-likely-than-not threshold, and those tax positions requiring recognition are measured as the largest amount of tax benefit that is greater than 50 percent likely of being realized upon ultimate settlement with a taxing authority. The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income taxes.

The Company believes its estimates surrounding income taxes are reasonable based on the information that is known when the estimates are made.

# Liquidity and Capital Commitments

At December 31, 2012, the Company had cash and cash equivalents of \$49.0 million and available capacity of \$398.6 million under the outstanding credit facilities of the Company and its subsidiaries. The Company expects to meet its obligations for debt maturing within one year from various sources, including internally generated funds; the Company's credit facilities, as described later; and through the issuance of long-term debt and the Company's equity securities.

## Cash flows

Operating activities The changes in cash flows from operating activities generally follow the results of operations as discussed in Financial and Operating Data and also are affected by changes in working capital.

Cash flows provided by operating activities in 2012 decreased \$41.9 million from the comparable 2011 period, largely due to higher working capital requirements of \$82.6 million, primarily at the exploration and production business and the electric and natural gas distribution businesses. Excluding working capital requirements, the Company experienced increased cash flows from operating activities primarily at the construction services business. In addition, excluding the effect of the write-downs of oil and natural gas properties, the decrease was partially offset by higher deferred income taxes of \$18.5 million, largely due to increased capital expenditures at the exploration and production business.

Cash flows provided by operating activities in 2011 increased \$75.0 million from the comparable prior period. The increase was primarily due to higher deferred income taxes of \$52.3 million, largely the result of bonus depreciation, as well as lower working capital requirements of \$15.6 million, primarily at the electric and natural gas distribution businesses.

Investing activities Cash flows used in investing activities in 2012 increased \$423.4 million from the comparable prior period primarily due to higher ongoing capital expenditures of \$375.9 million, largely at the exploration and production and electric and natural gas distribution businesses, as well as increased acquisition-related capital expenditures at the pipeline and energy services business. Lower investments partially offset the increase in cash flows used in investing activities.

Cash flows used in investing activities in 2011 increased \$56.6 million from the comparable prior period due to lower proceeds from the sale of the Company's equity method investments in the Brazilian Transmission Lines of \$66.3 million, increased ongoing capital expenditures of \$47.7 million, largely at the construction materials and contracting business, as well as lower proceeds from the sale or disposition of properties and other of \$36.3 million, largely at the exploration and production business. Partially offsetting the increase in cash flows used in investing activities was lower cash used for acquisitions of \$104.7 million, primarily at the exploration and production business.

Financing activities Cash flows provided by financing activities in 2012 increased \$410.8 million from the comparable period in 2011, primarily due to higher issuance of long-term debt and short-term borrowings of \$467.7 million and \$20.1 million, respectively, as well as lower repayment of short-term borrowings of \$20.0 million. Partially offsetting the increase in cash flows provided by financing activities was higher repayment of long-term debt of \$53.6 million, as well as higher dividends paid of \$36.4 million resulting from the Company accelerating the payment date for the quarterly common stock dividend to December 31, 2012 from January 1, 2013.

Cash flows used in financing activities in 2011 increased \$124.4 million from the comparable prior period, largely resulting from higher repayment of long-term debt and short-term borrowings of \$71.5 million and \$9.7 million, respectively, as well as lower issuance of shortterm borrowings and long-term debt of \$20.0 million and \$19.9 million, respectively.

#### **Defined benefit pension plans**

The Company has qualified noncontributory defined benefit pension plans for certain employees. Plan assets consist of investments in equity and fixed-income securities. Various actuarial assumptions are used in calculating the benefit expense (income) and liability (asset) related to the pension plans. Actuarial assumptions include assumptions about the discount rate, expected return on plan assets and rate of future compensation increases as determined by the Company within certain guidelines. At December 31, 2012, the pension plans' accumulated benefit obligations exceeded these plans' assets by approximately \$149.9 million. Pretax pension expense reflected in the years ended December 31, 2012, 2011 and 2010, was \$204,000, \$3.7 million and \$1.0 million, respectively. The Company's pension expense is currently projected to be approximately \$3.5 million to \$4.5 million in 2013. Funding for the pension plans is actuarially determined. The minimum required contributions for 2012, 2011 and 2010 were approximately \$16.1 million, \$9.3 million and \$6.4 million, respectively. For more information on the Company's pension plans, see Item 8 - Note 16.

### Capital expenditures

The Company's capital expenditures for 2010 through 2012 and as anticipated for 2013 through 2015 are summarized in the following table, which also includes the Company's capital needs for the retirement of maturing long-term debt.

		Actual			Estimated*	
	2010	2011	2012	2013	2014	2015
			(In millio	ons)		
Capital expenditures:						
Electric	\$ 86	\$ 52	\$ 112	\$154	\$149	\$ 96
Natural gas distribution	75	71	130	98	117	100
Pipeline and energy services**	14	45	134	105	109	91
Exploration and production	356	273	554	400	402	422
Construction materials and contracting	26	52	45	43	62	52
Construction services	15	10	15	13	14	13
Other	2	19	1	2	1	3
Net proceeds from sale or disposition						
of property and other	(79)	(41)	(57)	(8)	(9)	(3)
Net capital expenditures	495	481	934	807	845	774
Retirement of long-term debt	14	85	139	134	9	267
	\$509	\$566	\$1,073	\$941	\$854	\$1,041

<sup>\*</sup> The Company continues to evaluate potential future acquisitions and other growth opportunities which are dependent upon the availability of economic opportunities and, as a result, capital expenditures may vary significantly from the above estimates.

Capital expenditures for 2012, 2011 and 2010 in the preceding table include noncash transactions, including capital expenditure-related accounts payable. The net noncash transactions were \$33.7 million in 2012, \$24.0 million in 2011 and \$17.5 million in 2010.

The 2012 capital expenditures, including those for the retirement of long-term debt, were met from internal sources and the issuance of long-term debt and the Company's equity securities. Estimated capital expenditures for the years 2013 through 2015 include those for:

- System upgrades
- Routine replacements
- · Service extensions
- Routine equipment maintenance and replacements
- Buildings, land and building improvements
- · Pipeline, gathering and other midstream projects
- Further development of existing properties, acquisition of additional leasehold acreage and exploratory drilling at the exploration and production segment
- · Power generation and transmission opportunities, including certain costs for additional electric generating capacity
- Environmental upgrades
- Other growth opportunities, including the planned diesel topping plant at the pipeline and energy services segment

The Company continues to evaluate potential future acquisitions and other growth opportunities; however, they are dependent upon the availability of economic opportunities and, as a result, capital expenditures may vary significantly from the estimates in the preceding table. It is anticipated that all of the funds required for capital expenditures and retirement of long-term debt for the years 2013 through 2015 will be met from various sources, including internally generated funds; the Company's credit facilities, as described later; and through the issuance of long-term debt and the Company's equity securities.

### Capital resources

Certain debt instruments of the Company and its subsidiaries, including those discussed later, contain restrictive covenants and cross-default provisions. In order to borrow under the respective credit agreements, the Company and its subsidiaries must be in compliance with the applicable covenants and certain other conditions, all of which the Company and its subsidiaries, as applicable, were in

<sup>\*\* 2012</sup> includes a 50 percent undivided interest in natural gas and oil midstream assets, as discussed in Item 8 – Note 2. 2013 – 2015 includes the Company's estimated share of certain capital expenditures related to the planned diesel topping plant, as discussed in Prospective Information and Item 8 – Note 20.

compliance with at December 31, 2012. In the event the Company and its subsidiaries do not comply with the applicable covenants and other conditions, alternative sources of funding may need to be pursued. For additional information on the covenants, certain other conditions and cross-default provisions, see Item 8 - Note 9.

The following table summarizes the outstanding credit facilities of the Company and its subsidiaries at December 31, 2012:

Company	Facility	Facility Limit	Amount Outstanding	Letters of Credit	Expiration Date	
		(In millions)				
MDU Resources Group, Inc.	Commercial paper/ Revolving credit agreement (a)	\$125.0	\$ 76.0 (b)	\$ -	10/4/17	
Cascade Natural Gas Corporation	Revolving credit agreement	\$ 50.0 (c)	\$ 2.0	\$	12/27/13	
Intermountain Gas Company	Revolving credit agreement	\$ 65.0 (d)	\$ 26.2	\$ -	8/11/13	
Centennial Energy Holdings, Inc.	Commercial paper/ Revolving credit agreement (e)	\$500.0	\$217.0 (b)	\$20.2 (f)	6/8/17	

- (a) The \$125 million commercial paper program is supported by a revolving credit agreement with various banks totaling \$125 million (provisions allow for increased borrowings, at the option of the Company on stated conditions, up to a maximum of \$150 million). There were no amounts outstanding under the credit agreement.
- (b) Amount outstanding under commercial paper program.
- (c) Certain provisions allow for increased borrowings, up to a maximum of \$75 million.
- (d) Certain provisions allow for increased borrowings, up to a maximum of \$80 million.
- (e) The \$500 million commercial paper program is supported by a revolving credit agreement with various banks totaling \$500 million (provisions allow for increased borrowings, at the option of Centennial on stated conditions, up to a maximum of \$650 million). There were no amounts outstanding under the credit agreement.
- (f) The outstanding letters of credit, as discussed in Item 8 Note 19, reduce amounts available under the credit agreement.

The Company's and Centennial's respective commercial paper programs are supported by revolving credit agreements. While the amount of commercial paper outstanding does not reduce available capacity under the respective revolving credit agreements, the Company and Centennial do not issue commercial paper in an aggregate amount exceeding the available capacity under their credit agreements. The commercial paper borrowings may vary during the period, largely the result of fluctuations in working capital requirements due to the seasonality of the construction businesses.

The following includes information related to the preceding table.

MDU Resources Group, Inc. The Company's revolving credit agreement supports its commercial paper program. The commercial paper borrowings are classified as long-term debt as they are intended to be refinanced on a long-term basis through continued commercial paper borrowings. The Company's objective is to maintain acceptable credit ratings in order to access the capital markets through the issuance of commercial paper. Downgrades in the Company's credit ratings have not limited, nor are currently expected to limit, the Company's ability to access the capital markets. If the Company were to experience a downgrade of its credit ratings, it may need to borrow under its credit agreement and may experience an increase in overall interest rates with respect to its cost of borrowings.

Prior to the maturity of the credit agreement, the Company expects that it will negotiate the extension or replacement of this agreement. If the Company is unable to successfully negotiate an extension of, or replacement for, the credit agreement, or if the fees on this facility become too expensive, which the Company does not currently anticipate, the Company would seek alternative funding.

The Company's coverage of fixed charges including preferred stock dividends was 4.0 times for the 12 months ended December 31, 2011. Due to the \$246.8 million after-tax noncash write-downs of oil and natural gas properties in 2012, earnings were insufficient by \$51.2 million to cover fixed charges for the 12 months ended December 31, 2012. If the \$246.8 million after-tax noncash write-downs were excluded, the coverage of fixed charges including preferred stock dividends would have been 4.4 times for the 12 months ended December 31, 2012.

The coverage of fixed charges including preferred stock dividends, that excludes the effect of the after-tax noncash write-downs of oil and natural gas properties is a non-GAAP financial measure. The Company believes that this non-GAAP financial measure is useful because the write-downs excluded are not indicative of the Company's cash flows available to meets its fixed charges obligations. The presentation of this additional information is not meant to be considered a substitute for the financial measure prepared in accordance with GAAP.

Common stockholders' equity as a percent of total capitalization was 60 percent and 66 percent at December 31, 2012 and 2011, respectively. This ratio is calculated as the Company's common stockholders' equity, divided by the Company's total capital. Total capital is the Company's total debt, including short-term borrowings and long-term debt due within one year, plus stockholders' equity. This ratio indicates how a company is financing its operations, as well as its financial strength.

The Company currently has a shelf registration statement on file with the SEC, under which the Company may issue and sell any combination of common stock and debt securities. The Company may sell all or a portion of such securities if warranted by market conditions and the Company's capital requirements. Any public offer and sale of such securities will be made only by means of a prospectus meeting the requirements of the Securities Act and the rules and regulations thereunder. The Company's board of directors currently has authorized the issuance and sale of up to an aggregate of \$1.0 billion worth of such securities. The Company's board of directors reviews this authorization on a periodic basis and the aggregate amount of securities authorized may be increased in the future.

Centennial Energy Holdings, Inc. Centennial's revolving credit agreement supports its commercial paper program. Commercial paper borrowings under this agreement are classified as long-term debt as they are intended to be refinanced on a long-term basis through continued commercial paper borrowings. Centennial's objective is to maintain acceptable credit ratings in order to access the capital markets through the issuance of commercial paper. Downgrades in Centennial's credit ratings have not limited, nor are currently expected to limit, Centennial's ability to access the capital markets. If Centennial were to experience a downgrade of its credit ratings, it may need to borrow under its credit agreement and may experience an increase in overall interest rates with respect to its cost of borrowings.

Prior to the maturity of the Centennial credit agreement, Centennial expects that it will negotiate the extension or replacement of this agreement, which provides credit support to access the capital markets. In the event Centennial is unable to successfully negotiate this agreement, or in the event the fees on this facility become too expensive, which Centennial does not currently anticipate, it would seek alternative funding.

# Off balance sheet arrangements

In connection with the sale of the Brazilian Transmission Lines, Centennial has agreed to guarantee payment of any indemnity obligations of certain of the Company's indirect wholly owned subsidiaries who are the sellers in three purchase and sale agreements for periods ranging up to 10 years from the date of sale. The guarantees were required by the buyers as a condition to the sale of the Brazilian Transmission Lines. For more information, see Item 8 – Note 4.

Centennial continues to guarantee CEM's obligations under a construction contract for an electric generating facility near Hobbs, New Mexico. For more information, see Item 8 – Note 19.

## Contractual obligations and commercial commitments

For more information on the Company's contractual obligations on derivative instruments, long-term debt, operating leases and purchase commitments, see Item 8 - Notes 7, 9 and 19. At December 31, 2012, the Company's commitments under these obligations were as follows:

	2013	2014	2015	2016	2017	Thereafter	Total
				(In millions)			
Long-term debt	\$134.1	\$ 9.3	\$266.5	\$288.5	\$336.4	\$ 710.2	\$1,745.0
Estimated interest payments*	83.3	77.1	73.1	52.4	41.3	325.0	652.2
Operating leases	32.2	22.5	13.1	9.1	5.1	36.0	118.0
Purchase commitments	494.9	261.4	150.4	92.3	70.0	857.5	1.926.5
Interest rate derivatives	6.3	-	_	-	-	-	6.3
	\$750.8	\$370.3	\$503.1	\$442.3	\$452.8	\$1,928.7	\$4,448.0

<sup>\*</sup> Estimated interest payments are calculated based on the applicable rates and payment dates.

At December 31, 2012, the Company had total liabilities of \$102.5 million related to asset retirement obligations that are excluded from the table above. Of the total asset retirement obligations, the current portion was approximately \$22.8 million at December 31, 2012, and was included in other accrued liabilities on the Consolidated Balance Sheet. The remainder, which constitutes the long-term portion of asset retirement obligations, was included in other liabilities on the Consolidated Balance Sheet. Due to the nature of these obligations, the Company cannot determine precisely when the payments will be made to settle these obligations. For more information, see Item 8 -Note 10.

Not reflected in the previous table are \$14.9 million in uncertain tax positions. For more information, see Item 8 – Note 14.

The Company's minimum funding requirements for its defined benefit pension plans for 2013, which are not reflected in the previous table, are \$12.6 million. For information on potential contributions above the minimum funding requirements, see Item 8 - Note 16.

The Company's multiemployer plan contributions are based on union employee payroll, which cannot be determined in advance for future periods. The Company may also be required to make additional contributions to its multiemployer plans as a result of their funded status. For more information, see Item 1A – Risk Factors and Item 8 – Note 16.

# Effects of Inflation

Inflation did not have a significant effect on the Company's operations in 2012, 2011 or 2010.

# Item 7A. Quantitative and Qualitative Disclosures About Market Risk

The Company is exposed to the impact of market fluctuations associated with commodity prices, interest rates and foreign currency. The Company has policies and procedures to assist in controlling these market risks and utilizes derivatives to manage a portion of its risk.

For more information on derivatives and the Company's derivative policies and procedures, see Item 8 - Consolidated Statements of Comprehensive Income and Notes 1 and 7.

## **Commodity price risk**

Fidelity utilizes derivative instruments to manage a portion of the market risk associated with fluctuations in the price of oil and natural gas and basis differentials on forecasted sales of oil and natural gas production. Cascade periodically utilizes derivative instruments to manage a portion of their regulated natural gas supply portfolio in order to manage fluctuations in the price of natural gas.

The following table summarizes derivative agreements entered into by Fidelity as of December 31, 2012. These agreements call for Fidelity to receive fixed prices and pay variable prices.

	(Forward notional Weighted Average Fixed Price	volume and fair value Forward Notional Volume	e in thousands)
	(Per Bbl/MMBtu)	(Bbl/MMBtu)	Fair Value
Oil swap agreements maturing in 2013	\$99.83	1,825	\$12,038
Natural gas swap agreements maturing in 2013	\$ 3.89	10,950	\$ 3,753
	Weighted		
	Average	Forward	
	Floor/Ceiling	Notional	
	Price	Volume	
	(Per Bbl)	(Bbl)	Fair Value
Oil collar agreements maturing in 2013	\$92.50/\$107.03	730	\$ 2,513

The following table summarizes derivative agreements entered into by Fidelity and Cascade as of December 31, 2011. These agreements call for Fidelity to receive fixed prices and pay variable prices, and for Cascade to receive variable prices and pay fixed prices.

	(Forward notional volume and fair value in the					
	Weighted Average Fixed Price	Forward Notional Volume				
	(Per Bbl/MMBtu)	(Bbl/MMBtu)	Fair Value			
Fidelity			<b>*</b> 22 272			
Natural gas swap agreements maturing in 2012	\$ 5.37	10,797	\$ 22,970			
Natural gas basis swap agreements maturing in 2012	\$ .41	3,477	\$ (801)			
Oil swap agreements maturing in 2012	\$101.34	1,464	\$ 3,694			
Oil swap agreements maturing in 2013	\$ 95.15	365	\$ (229)			
Cascade						
Natural gas swap agreement maturing in 2012	\$ 4.47	305	\$ (437)			
	Weighted					
	Average	Forward				
	Floor/Ceiling	Notional				
	Price	Volume				
	(Per Bbl)	(BbI)	Fair Value			
Fidelity						
Oil collar agreements maturing in 2012	\$81.25/\$95.88	1,464	\$(10,904)			
Oil collar agreements maturing in 2013	\$92.50/\$107.03	730	\$ 2,061			

### Interest rate risk

The Company uses fixed and variable rate long-term debt to partially finance capital expenditures and mandatory debt retirements. These debt agreements expose the Company to market risk related to changes in interest rates. The Company manages this risk by taking advantage of market conditions when timing the placement of long-term or permanent financing. The Company from time to time uses interest rate swap agreements to manage a portion of the Company's interest rate risk and may take advantage of such agreements in the future to minimize such risk.

Centennial entered into interest rate swap agreements to manage a portion of its interest rate exposure on the forecasted issuance on long-term debt. The agreements call for Centennial to receive payments from or make payments to counterparties based on the difference between fixed and variable rates as specified by the interest rate swap agreements.

The following table summarizes derivative instruments entered into by Centennial as of December 31, 2012. The agreements call for Centennial to receive variable rates and pay fixed rates.

	(Notional amount and fair value in thousands						
	Weighted						
	Average Fixed	Notional					
	Interest Rate	Amount	Fair Value				
Interest rate swap agreements with mandatory							
termination dates in 2013	3.22%	\$50,000	\$(6,255)				

The following table summarizes derivative instruments entered into by Centennial as of December 31, 2011. The agreements call for Centennial to receive variable rates and pay fixed rates.

	(Notional am	ount and fair value	e in thousands)
	Weighted Average Fixed Interest Rate	Notional Amount	Fair Value
Interest rate swap agreement with mandatory termination date in 2012	3.15%	\$10,000	\$ (827)
Interest rate swap agreements with mandatory termination dates in 2013	3.22%	\$50,000	\$(3,935)

The following table shows the amount of debt, including current portion, and related weighted average interest rates, both by expected maturity dates, as of December 31, 2012.

	2013	2014	2015	2016	2017	Thereafter	Total	Fair Value
				(Dollars i	n millions)			
Long-term debt:								
Fixed rate	\$134.1	\$9.3	\$266.5	\$288.5	\$ 43.4	\$710.2	\$1,452.0	\$1.595.1
Weighted average interest rate	6.2%	6.9%	5.7%	6.4%	6.3%	5.4%	5.8%	_
Variable rate	_	_	_	_	\$293.0	_	\$ 293.0	\$ 293.0
Weighted average interest rate	_	-	-	-	.5%	_	.5%	-

## Foreign currency risk

The Company's equity method investment in ECTE is exposed to market risks from changes in foreign currency exchange rates between the U.S. dollar and the Brazilian Real. For more information, see Item 8 – Note 4. At December 31, 2012 and 2011, the Company had no outstanding foreign currency hedges.

# Item 8. Financial Statements and Supplementary Data

# Management's Report on Internal Control Over Financial Reporting

The management of MDU Resources Group, Inc. is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934. The Company's internal control system is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external purposes in accordance with generally accepted accounting principles in the United States of America.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2012. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control-Integrated Framework*.

Based on our evaluation under the framework in *Internal Control-Integrated Framework*, management concluded that the Company's internal control over financial reporting was effective as of December 31, 2012.

The effectiveness of the Company's internal control over financial reporting as of December 31, 2012, has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report.

David L. Goodin

Well. Helm.

President and Chief Executive Officer

Doran N. Schwartz

Vice President and Chief Financial Officer

# Report of Independent Registered Public Accounting Firm

# To the Board of Directors and Stockholders of MDU Resources Group, Inc.

We have audited the accompanying consolidated balance sheets of MDU Resources Group, Inc. and subsidiaries (the "Company") as of December 31, 2012 and 2011, and the related consolidated statements of income, comprehensive income, common stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2012. Our audits also included the financial statement schedules listed in the Index at Item 15. These consolidated financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statements chedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of MDU Resources Group, Inc. and subsidiaries as of December 31, 2012 and 2011, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2012, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2012, based on the criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 28, 2013 expressed an unqualified opinion on the Company's internal control over financial reporting.

Deloitte & Touche LLP

Minneapolis, Minnesota February 28, 2013

# Report of Independent Registered Public Accounting Firm

# To the Board of Directors and Stockholders of MDU Resources Group, Inc.

We have audited the internal control over financial reporting of MDU Resources Group, Inc. and subsidiaries (the "Company") as of December 31, 2012, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedules as of and for the year ended December 31, 2012 of the Company and our report dated February 28, 2013 expressed an unqualified opinion on those consolidated financial statements and financial statement schedules.

eloitte & Touche LLP

Minneapolis, Minnesota February 28, 2013

# Consolidated Statements of Income

Years ended December 31,		2012		2011		2010
Operating revenues:		(In t	nousand	s, except per sl	nare am	ounts)
Electric, natural gas distribution and pipeline and energy services Exploration and production, construction materials and contracting,	\$1,	131,626	\$1	,343,714	\$1	,359,028
construction services and other	2,	943,805	2	,706,778	2	2,550,667
Total operating revenues	4,	075,431	4	,050,492	3	,909,695
Operating expenses:						
Fuel and purchased power		72,380		64,485		63,065
Purchased natural gas sold		425,220		572,187		567,806
Operation and maintenance:						
Electric, natural gas distribution and pipeline and energy services		254,194		275,866		291,524
Exploration and production, construction materials and contracting,	_	077 005	^	015 000	,	004077
construction services and other		377,285	2	,215,269	2	2,084,377
Depreciation, depletion and amortization  Taxes, other than income		359,205 176 140		343,395		328,843 163,353
Write-downs of oil and natural gas properties (Note 1)		176,140 391,800		172,923		163,333
Total operating expenses		056,224	2			- 3,498,968
Operating income		<u> </u>		406,367		410,727
		19,207		,		,
Earnings from equity method investments		5,383		4,693		30,816
Other income		6,642		6,520		8,018
Interest expense		76,699		81,354		83,011
Income (loss) before income taxes		(45,467)		336,226	,	366,550
Income taxes		(31,146)		110,274		122,530
Income (loss) from continuing operations		(14,321)		225,952		244,020
Income (loss) from discontinued operations, net of tax (Note 3)		13,567		(12,926)		(3,361
Net income (loss)		(754)		213,026		240,659
Dividends declared on preferred stocks		685		685		685
Earnings (loss) on common stock	\$	(1,439)	\$	212,341	\$	239,974
Earnings (loss) per common share – basic:						
Earnings (loss) before discontinued operations	\$	(80.)	\$	1.19	\$	1.29
Discontinued operations, net of tax		.07		(.07)		(.01
Earnings (loss) per common share — basic	\$	(.01)	\$	1.12	\$	1.28
Earnings (loss) per common share — diluted:						
Earnings (loss) before discontinued operations	\$	(80.)	\$	1.19	\$	1.29
Discontinued operations, net of tax		.07		(.07)		(.02)
Earnings (loss) per common share – diluted	\$	(.01)	\$	1.12	\$	1.27
Dividends declared per common share	\$	.6750	\$	.6550	\$	.6350
Weighted average common shares outstanding – basic		188,826		188,763		188,137
Weighted average common shares outstanding – diluted		188,826		188,905		188,229

# Consolidated Statements of Comprehensive Income

Years ended December 31,	2012	2011	2010
		(In thousands)	
Net income (loss)	\$ (754)	\$213,026	\$240,659
Other comprehensive loss:			
Net unrealized gain (loss) on derivative instruments qualifying as hedges:			
Net unrealized gain (loss) on derivative instruments arising during the			
period, net of tax of \$4,829, \$4,683 and \$(1,867) in 2012, 2011	8.497	7,900	(3,077)
and 2010, respectively	0,497	7,900	(3,077)
Less: Reclassification adjustment for gain (loss) on derivative instruments included in net income, net of tax of \$5,141, \$0 and \$(2,305) in 2012,			
2011 and 2010, respectively	8,754	_	(3,750)
Net unrealized gain (loss) on derivative instruments qualifying as hedges	(257)	7,900	673
Postretirement liability adjustment:			
Postretirement liability losses arising during the period, net of tax of \$(2,060),			
\$(14,205) and \$(4,112) in 2012, 2011 and 2010, respectively	(3,106)	(23,473)	(6,528)
Amortization of postretirement liability losses included in net periodic			
benefit cost, net of tax of \$1,379, \$632 and \$503 in 2012, 2011 and			
2010, respectively	2,079	1,046	798
Postretirement liability adjustment	(1,027)	(22,427)	(5,730)
Foreign currency translation adjustment, net of tax of \$(294), \$(832)			
and \$(3,486) in 2012, 2011 and 2010, respectively	(473)	(1,295)	(5,371)
Net unrealized gains on available-for-sale investments, net of tax of \$20			
and \$44 in 2012 and 2011, respectively	37	82	
Other comprehensive loss	(1,720)	(15,740)	(10,428)
Comprehensive income (loss)	\$(2,474)	\$197,286	\$230,231

# Consolidated Balance Sheets

December 31,	2012	2011
	(In thousands, except shares and	per share amounts
Assets		
Current assets:		
Cash and cash equivalents	\$ 49,042	\$ 162,772
Receivables, net	678,123	646,251
Inventories	317,415	274,205
Deferred income taxes	22,846	40,407
Commodity derivative instruments	18,304	27,687
Prepayments and other current assets	42,351	43,316
Total current assets	1,128,081	1,194,638
Investments	103,243	109,424
Property, plant and equipment (Note 1)	8,107,751	7,646,222
Less accumulated depreciation, depletion and amortization	3,608,912	3,361,208
Net property, plant and equipment	4,498,839	4,285,014
Deferred charges and other assets:		
Goodwill (Note 5)	636,039	634,931
Other intangible assets, net (Note 5)	17,129	20,843
Other _	299,160	311,275
Total deferred charges and other assets	952,328	967,049
Total assets	\$6,682,491	\$6,556,125
Liabilities and Stockholders' Equity		
Current liabilities:		
Short-term borrowings (Note 9)	\$ 28,200	\$
Long-term debt due within one year	134,108	139,267
Accounts payable	388,015	337,228
Taxes payable	46,475	70,176
Dividends payable	171	31,794
Accrued compensation	48, <del>44</del> 8	47,804
Commodity derivative instruments	<del>-</del>	13,164
Other accrued liabilities	204,698	259,320
Total current liabilities	850,115	898,753
Long-term debt (Note 9)	1,610,867	1,285,411
Deferred credits and other liabilities:		
Deferred income taxes	755,102	769,166
Other liabilities	818,159	827,228
Total deferred credits and other liabilities	1,573,261	1,596,394
Commitments and contingencies (Notes 16, 18 and 19) Stockholders' equity:		
Preferred stocks (Note 11)	15,000	15,000
Common stockholders' equity:	10,000	15,000
Common stock (Note 12)		
Authorized – 500,000,000 shares, \$1.00 par value		
Issued – 189,369,450 shares in 2012 and 189,332,485 shares in 2011	189,369	189,332
Other paid-in capital	1,039,080	1,035,739
Retained earnings	1,457,146	1,586,123
Accumulated other comprehensive loss	(48,721)	(47,00)
Treasury stock at cost – 538,921 shares	(3,626)	(3,626
Total common stockholders' equity	2,633,248	2,760,567
Total stockholders' equity	2,648,248	2,775,567
Total liabilities and stockholders' equity	\$6,682,491	\$6,556,125

# Consolidated Statements of Common Stockholders' Equity

Years ended December 31, 2012, 2011 and 2010

189,369,450	\$189,369	\$1,039,080	\$1,457,146	\$(48,721)	(538,921)	\$(3,626)	\$2,633,248
11,222	11	205					216
_	-	(1,958)	_		-	-	(1,958
20,740	20	0,004					-,
25 743	26	5 094	(127,000)	_	_		5,120
_	_	_	(127 538)	_	_	_	(127.538
_	-	-	(685)	-	_	-	(685
			(605)				1005
_	-	-	_	(1,720)	-	_	(1,720
-	-	_	(754)	_	-	_	(754
189,332,485	189,332	1,035,739		(47,001)	(538,921)		2,760,567
	<u>.</u>		-	<del>-</del>	-	-	142
_	_		-	-	-	-	(909
							(6.5
423,591	424	10,164	-	-	-	_	10,588
_	-	-	(123,657)	-	-	-	(123,657
_	_	-	(685)	_	_	_	(685
				.=-,-			
	_	_		(15.740)	_	_	(15,740
-	_		213,026	-	_	_	213,026
188.901.379	188.901	1.026.349	1.497.439	(31,261)	(538,921)	(3,626)	2,677,802
85,504 .	85	1,480	_	_	_		1,565
_	_	924	_	-	_	-	924
, ==		•					
426,610	427	8,267	_	_	_	-	8,694
_		_	(119,574)	-	_	_	(119,574
			,==-,				
_	_	_	(685)	_	_		(685
				(10)			,
_	_	_	240,000	(10.428)	<del>-</del>	_	(10,428
100,009,200	φ100,303 -	Ψ1,010,070		ψ(20,000) -	-	-	240,659
100 200 265	¢199 390	¢1.015.678		·	(538 921)	\$(3,626)	\$2,556,647
	711104111	34,71			- · · ·		
						<del></del>	Total
Comr	non Stock	Other	Deteined	Compre-	Treasu	rv Stock	
	Shares  188,389,265	188,389,265 \$188,389	Common Stock Shares         Amount Amount Capital           188,389,265         \$188,389         \$1,015,678           -         -         -           -         -         -           -         -         -           426,610         427         8,267           485,504         85         1,480           188,901,379         188,901         1,026,349           -         -         -           -         -         -           423,591         424         10,164           -         -         -           423,591         424         10,35,739           7,515         7         135           189,332,485         189,332         1,035,739           -         -         -           -         -         -           25,743         26         5,094           11,222         11         205	Common Stock Shares         Amount Amount Capital Capital Earnings         Retained Earnings           188,389,265         \$188,389         \$1,015,678         \$1,377,039           — — — — — — — — — — — — — — — — — — —	Common Stock Shares         Amount Amount         Paid-in Capital Capital Earnings         Retained Earnings         hensive Loss           188,389,265         \$188,389         \$1,015,678         \$1,377,039         \$(20,833)           -         -         -         240,659         -           -         -         -         (10,428)           -         -         -         (19,574)         -           -         -         -         (119,574)         -           426,610         427         8,267         -         -           -         -         924         -         -           85,504         85         1,480         -         -           188,901,379         188,901         1,026,349         1,497,439         (31,261)           -         -         -         (13,026         -           -         -         -         (685)         -           423,591         424         10,164         -         -           423,591         424         10,164         -         -           7,515         7         135         -         -           189,332,485         189,332         1,035,739 <td>Common Shares         Amount Amount         Paid-in Capital Capital Earnings         Retained Loss (In thousands, except shares)         Treasure Shares           188,389,265         \$188,389         \$1,015,678         \$1,377,039         \$(20,833)         (538,921)           —         —         —         240,659         —         —           —         —         —         (685)         —         —           —         —         —         (685)         —         —           426,610         427         8,267         —         —         —           —         —         924         —         —         —           85,504         .85         1,480         —         —         —           188,901,379         188,901         1,026,349         1,497,439         (31,261)         (538,921)           —         —         —         —         —         —           —         —         —         —         —           423,591         424         10,164         —         —         —           423,591         424         10,164         —         —         —           —         —         —</td> <td>Common Stock Shares         Amount Amount Capital Capital Earnings Earnings Loss         Amount Loss Shares Earnings Loss Shares Amount (In thousands, except shares)         Image: Transport Capital Capital Earnings (In thousands, except shares)         (In thousands, except shares)</td>	Common Shares         Amount Amount         Paid-in Capital Capital Earnings         Retained Loss (In thousands, except shares)         Treasure Shares           188,389,265         \$188,389         \$1,015,678         \$1,377,039         \$(20,833)         (538,921)           —         —         —         240,659         —         —           —         —         —         (685)         —         —           —         —         —         (685)         —         —           426,610         427         8,267         —         —         —           —         —         924         —         —         —           85,504         .85         1,480         —         —         —           188,901,379         188,901         1,026,349         1,497,439         (31,261)         (538,921)           —         —         —         —         —         —           —         —         —         —         —           423,591         424         10,164         —         —         —           423,591         424         10,164         —         —         —           —         —         —	Common Stock Shares         Amount Amount Capital Capital Earnings Earnings Loss         Amount Loss Shares Earnings Loss Shares Amount (In thousands, except shares)         Image: Transport Capital Capital Earnings (In thousands, except shares)         (In thousands, except shares)

# Consolidated Statements of Cash Flows

Years ended December 31,	2012	2011	2010
		(In thousands)	
Operating activities: Net income (loss)	ê (754)	¢ 012 000	¢ 040 650
Income (loss) from discontinued operations, net of tax	\$ (754) 13,567	\$ 213,026 (12,926)	\$ 240,659 (3,361)
Income (loss) from continuing operations			
Adjustments to reconcile net income (loss) to net cash	(14,321)	225,952	244,020
provided by operating activities:			
Depreciation, depletion and amortization	359,205	343,395	328,843
Earnings, net of distributions, from equity method investments	(618)		(26,158)
Deferred income taxes		(2,111)	
Write-downs of oil and natural gas properties (Note 1)	(7,503) 391,800	118,925	66,585
Changes in current assets and liabilities, net of acquisitions:	391,000	_	_
Receivables	(13,416)	(30,452)	(59,037)
Inventories	(42,334)	(24,226)	(4,728)
Other current assets	297	7,729	(7,424)
Accounts payable	6,352	7,729 (12,263)	17,833
Other current liabilities	(59,001)		
Other current liabilities Other noncurrent changes	(33,041)	33,738	12,289
		(33,365)	(20,271)
Net cash provided by continuing operations	587,420	627,322	551,952
Net cash used in discontinued operations	(2,680)	(674)	(319)
Net cash provided by operating activities	584,740	626,648	551,633
Investing activities:			
Capital expenditures	(872,920)	(497,000)	(449,282)
Acquisitions, net of cash acquired	(67,261)	(157)	(104,812)
Net proceeds from sale or disposition of property and other	40,110	40,107	76,386
Investments	9,725	(10,302)	704
Proceeds from sale of equity method investments	2,394	2,807	69,060
Net cash used in continuing operations	(887,952)	(464,545)	(407,944)
Net cash provided by discontinued operations	_	_	
Net cash used in investing activities	(887,952)	(464,545)	(407,944)
Financing activities:			
Issuance of short-term borrowings	20,100	-	20,000
Repayment of short-term borrowings	_	(20,000)	(10,300)
issuance of long-term debt	467,957	300	20,200
Repayment of long-term debt	(138,775)	(85,151)	(13,668)
Proceeds from issuance of common stock	88	5,744	4,972
Dividends paid	(159,768)	(123,323)	(119,157)
Excess tax benefit on stock-based compensation	26	1,239	1,186
Net cash provided by (used in) continuing operations	189,628	(221,191)	(96,767)
Net cash provided by discontinued operations	_	_	_
Net cash provided by (used in) financing activities	189,628	(221,191)	(96,767)
Effect of exchange rate changes on cash and cash equivalents	(146)	. (214)	38
Increase (decrease) in cash and cash equivalents	(113,730)	(59,302)	46,960
Cash and cash equivalents – beginning of year	162,772	222,074	175,114
Cash and cash equivalents – end of year	\$ 49,042	\$ 162,772	\$ 222,074
		+,··-	+

## **Notes to Consolidated Financial Statements**

# Note 1 – Summary of Significant Accounting Policies **Basis of presentation**

The consolidated financial statements of the Company include the accounts of the following businesses: electric, natural gas distribution, pipeline and energy services, exploration and production, construction materials and contracting, construction services and other. The electric, natural gas distribution, and pipeline and energy services businesses are substantially all regulated. Exploration and production, construction materials and contracting, construction services and other are nonregulated. For further descriptions of the Company's businesses, see Note 15. The statements also include the ownership interests in the assets, liabilities and expenses of jointly owned electric generating facilities.

The Company's regulated businesses are subject to various state and federal agency regulations. The accounting policies followed by these businesses are generally subject to the Uniform System of Accounts of the FERC. These accounting policies differ in some respects from those used by the Company's nonregulated businesses.

The Company's regulated businesses account for certain income and expense items under the provisions of regulatory accounting, which requires these businesses to defer as regulatory assets or liabilities certain items that would have otherwise been reflected as expense or income, respectively, based on the expected regulatory treatment in future rates. The expected recovery or flowback of these deferred items generally is based on specific ratemaking decisions or precedent for each item. Regulatory assets and liabilities are being amortized consistently with the regulatory treatment established by the FERC and the applicable state public service commissions. See Note 6 for more information regarding the nature and amounts of these regulatory deferrals.

Depreciation, depletion and amortization expense is reported separately on the Consolidated Statements of Income and therefore is excluded from the other line items within operating expenses.

Management has also evaluated the impact of events occurring after December 31, 2012, up to the date of issuance of these consolidated financial statements.

# Cash and cash equivalents

The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

## Accounts receivable and allowance for doubtful accounts

Accounts receivable consists primarily of trade receivables from the sale of goods and services which are recorded at the invoiced amount net of allowance for doubtful accounts, and costs and estimated earnings in excess of billings on uncompleted contracts. The total balance of receivables past due 90 days or more was \$34.3 million and \$29.8 million as of December 31, 2012 and 2011, respectively. For more information, see Percentage-of-completion method in this note.

The allowance for doubtful accounts is determined through a review of past due balances and other specific account data. Account balances are written off when management determines the amounts to be uncollectible. The Company's allowance for doubtful accounts as of December 31, 2012 and 2011, was \$10.8 million and \$12.4 million, respectively.

#### Inventories and natural gas in storage

Inventories, other than natural gas in storage for the Company's regulated operations, were stated at the lower of average cost or market value. Natural gas in storage for the Company's regulated operations is generally carried at average cost, or cost using the last-in, first-out method. The portion of the cost of natural gas in storage expected to be used within one year was included in inventories. Inventories at December 31 consisted of:

	2012	2011
	(In thousands	
Aggregates held for resale	\$ 87,715	\$ 78,518
Materials and supplies	69,390	61,611
Natural gas in storage (current)	29,030	36,578
Asphalt oil	67,480	32,335
Merchandise for resale	31,172	32,165
Other	32,628	32,998
Total	\$317,415	\$274,205

The remainder of natural gas in storage, which largely represents the cost of gas required to maintain pressure levels for normal operating purposes, was included in other assets and was \$49.7 million and \$50.3 million at December 31, 2012 and 2011, respectively.

#### Investments

The Company's investments include its equity method investments as discussed in Note 4, the cash surrender value of life insurance policies, an insurance investment contract, mortgage-backed securities and U.S. Treasury securities. Under the equity method, investments are initially recorded at cost and adjusted for dividends and undistributed earnings and losses. The Company has elected to measure its investment in the insurance investment contract at fair value with any unrealized gains and losses recorded on the Consolidated Statements of Income. The Company has not elected the fair value option for its mortgage-backed securities and U.S. Treasury securities and, as a result, the unrealized gains and losses on these investments are recorded in accumulated other comprehensive income (loss). For more information, see Notes 8 and 16.

## Property, plant and equipment

Additions to property, plant and equipment are recorded at cost. When regulated assets are retired, or otherwise disposed of in the ordinary course of business, the original cost of the asset is charged to accumulated depreciation. With respect to the retirement or disposal of all other assets, except for exploration and production properties as described in Oil and natural gas properties in this note, the resulting gains or losses are recognized as a component of income. The Company is permitted to capitalize AFUDC on regulated construction projects and to include such amounts in rate base when the related facilities are placed in service. In addition, the Company capitalizes interest, when applicable, at the exploration and production segment only on costs that have been excluded from the full cost amortization pool and on certain construction projects associated with its other operations. The amount of AFUDC and interest capitalized for the years ended December 31 were as follows:

	2012	2011	2010
		(In thousands)	
Interest capitalized	\$8,659	\$10,821	\$9,753
AFUDC – borrowed	\$2,483	\$ 1,666	\$2,950
AFUDC – equity	\$4,530	\$ 2,587	\$4,896

Generally, property, plant and equipment are depreciated on a straight-line basis over the average useful lives of the assets, except for depletable aggregate reserves, which are depleted based on the units-of-production method, and exploration and production properties, which are amortized on the units-of-production method based on total proved reserves. The Company collects removal costs for plant assets in regulated utility rates. These amounts are recorded as regulatory liabilities, which are included in other liabilities.

Weighted Average

Property, plant and equipment at December 31 was as follows:

			Average Depreciable
	2012	2011	Life in Years
	(Dollar	rs in thousands, whe	ere applicable)
Regulated:			
Electric:			
Generation	\$ 580,567	\$ 546,783	47
Distribution	282,424	255,232	36
Transmission	190,311	179,580	44
Other	97,282	86,929	14
Natural gas distribution:			
Distribution	1,329,692	1,257,360	40
Other	360,258	311,506	24
Pipeline and energy services:			
Transmission	416,186	386,227	52
Gathering	42,424	42,378	19
Storage	42,554	41,908	51
Other	38,493	36,179	29
Nonregulated:			
Pipeline and energy services:			
Gathering	259,724	198,864	16
Other	17,152	13,735	10
Exploration and production:			
Oil and natural gas properties	2,723,356	2,577,576	*
Other	41,204	37,570	8
Construction materials and contracting:	,		
Land	126,788	126,790	_
Buildings and improvements	73.884	67.627	19
Machinery, vehicles and equipment	899,592	902.136	12
Construction in progress	11,165	8,085	_
Aggregate reserves	393,552	395,214	**
Construction services:	,	,	
Land	4,723	4,706	_
Buildings and improvements	16,563	15,001	23
Machinery, vehicles and equipment	100,445	95,891	7
Other	8,893	9,198	4
Other:	5,553	3,133	•
Land	2,837	2,837	-
Other	47,682	46,910	24
Less accumulated depreciation, depletion and amortization	3,608,912	3,361,208	
Net property, plant and equipment	\$4,498,839	\$4,285,014	

<sup>\*</sup> Amortized on the units-of-production method based on total proved reserves at a BOE average rate of \$15.28, \$12.25 and \$10.64 for the years ended December 31, 2012, 2011 and 2010, respectively. Includes oil and natural gas properties accounted for under the full-cost method, of which \$191.8 million and \$232.5 million were excluded from amortization at December 31, 2012 and 2011, respectively.

## Impairment of long-lived assets

The Company reviews the carrying values of its long-lived assets, excluding goodwill and oil and natural gas properties, whenever events or changes in circumstances indicate that such carrying values may not be recoverable. The determination of whether an impairment has occurred is based on an estimate of undiscounted future cash flows attributable to the assets, compared to the carrying value of the assets. If impairment has occurred, the amount of the impairment recognized is determined by estimating the fair value of the assets and recording a loss if the carrying value is greater than the fair value. In 2012, the Company recognized a \$1.7 million (after tax) impairment of certain natural gas gathering assets, at the pipeline and energy services segment, due largely to low natural gas prices. No significant impairment losses were recorded in 2011 and 2010. Unforeseen events and changes in circumstances could require the recognition of impairment losses at some future date.

<sup>\*\*</sup> Depleted on the units-of-production method.

# Goodwill

Goodwill represents the excess of the purchase price over the fair value of identifiable net tangible and intangible assets acquired in a business combination. Goodwill is required to be tested for impairment annually, which is completed in the fourth quarter, or more frequently if events or changes in circumstances indicate that goodwill may be impaired.

The goodwill impairment test is a two-step process performed at the reporting unit level. The Company has determined that the reporting units for its goodwill impairment test are its operating segments, or components of an operating segment, that constitute a business for which discrete financial information is available and for which the Company's chief executive officer and other management regularly review the operating results. For more information on the Company's operating segments, see Note 15. The first step of the impairment test involves comparing the fair value of each reporting unit to its carrying value. If the fair value of a reporting unit exceeds its carrying value, the test is complete and no impairment is recorded. If the fair value of a reporting unit is less than its carrying value, step two of the test is performed to determine the amount of impairment loss, if any. The impairment is computed by comparing the implied fair value of the reporting unit's goodwill to the carrying value of that goodwill. If the carrying value is greater than the implied fair value, an impairment loss must be recorded. For the years ended December 31, 2012, 2011 and 2010, there were no impairment losses recorded. At December 31, 2012, the fair value substantially exceeded the carrying value at all reporting units.

Determining the fair value of a reporting unit requires judgment and the use of significant estimates which include assumptions about the Company's future revenue, profitability and cash flows, amount and timing of estimated capital expenditures, inflation rates, weighted average cost of capital, operational plans, and current and future economic conditions, among others. The fair value of each reporting unit is determined using a weighted combination of income and market approaches. The Company uses a discounted cash flow methodology for its income approach. Under the income approach, the discounted cash flow model determines fair value based on the present value of projected cash flows over a specified period and a residual value related to future cash flows beyond the projection period. Both values are discounted using a rate which reflects the best estimate of the weighted average cost of capital at each reporting unit. The weighted average cost of capital, which varies by reporting unit and is in the range of 6 percent to 11 percent, and a long-term growth rate projection of approximately 3 percent were utilized in the goodwill impairment test performed in the fourth quarter of 2012. Under the market approach, the Company estimates fair value using multiples derived from comparable sales transactions and enterprise value to EBITDA for comparative peer companies for each respective reporting unit. These multiples are applied to operating data for each reporting unit to arrive at an indication of fair value. In addition, the Company adds a reasonable control premium when calculating the fair value utilizing the peer multiples, which is estimated as the premium that would be received in a sale in an orderly transaction between market participants. The Company believes that the estimates and assumptions used in its impairment assessments are reasonable and based on available market information, but variations in any of the assumptions could result in materially different calculations of fair value and determinations of whether or not an impairment is indicated.

## Oil and natural gas properties

The Company uses the full-cost method of accounting for its oil and natural gas production activities. Under this method, all costs incurred in the acquisition, exploration and development of oil and natural gas properties are capitalized and amortized on the units-of-production method based on total proved reserves. Any conveyances of properties, including gains or losses on abandonments of properties, are generally treated as adjustments to the cost of the properties with no gain or loss recognized.

Capitalized costs are subject to a "ceiling test" that limits such costs to the aggregate of the present value of future net cash flows from proved reserves discounted at 10 percent, as mandated under the rules of the SEC, plus the cost of unproved properties not subject to amortization, less applicable income taxes. Proved reserves and associated future cash flows are determined based on SEC Defined Prices. If capitalized costs, less accumulated amortization and related deferred income taxes, exceed the full-cost ceiling at the end of any quarter, a permanent noncash write-down is required to be charged to earnings in that quarter regardless of subsequent price changes.

The Company's capitalized costs under the full-cost method of accounting exceeded the full-cost ceiling at September 30, 2012 and December 31, 2012. SEC Defined Prices, adjusted for market differentials, are used to calculate the ceiling test. SEC Defined Prices as of September 30, 2012 and December 31, 2012, were \$94.97 per Bbl for NYMEX oil and \$2.83 per MMBtu for Henry Hub natural gas and \$94.71 per Bbl for NYMEX oil and \$2.76 per MMBtu for Henry Hub natural gas, respectively. Accordingly, the Company was required to write down its oil and natural gas producing properties. The noncash write-downs amounted to \$160.1 million and \$231.7 million (\$100.9 million and \$145.9 million after tax) for the three months ended September 30, 2012 and December 31, 2012, respectively.

The Company hedges a portion of its oil and natural gas production and the effects of the cash flow hedges were used in determining the full-cost ceiling. The Company would have recognized additional write-downs of its oil and natural gas properties of \$19.5 million (\$12.3 million after tax) at September 30, 2012, and \$20.8 million (\$13.1 million after tax) at December 31, 2012, if the effects of cash flow hedges had not been considered in calculating the full-cost ceiling. For more information on the Company's cash flow hedges, see Note 7.

There is risk that lower SEC Defined Prices, market differentials, changes in estimates of proved reserve quantities, unsuccessful results of exploration and development efforts or changes in operating and development costs could result in additional future noncash write-downs of the Company's oil and natural gas properties.

The following table summarizes the Company's oil and natural gas properties not subject to amortization at December 31, 2012, in total and by the year in which such costs were incurred:

			Year C	osts Incurred		
	***			0011		2009
	Total	2012	2011	2010	and prior	
	(In thousands)					
Acquisition	\$144,521	\$26,318	\$38,186	\$22,142	\$57,875	
Development	7,415	6,858	399	77	81	
Exploration	36,246	34,407	856	643	340	
Capitalized interest	3,612	1,297	757	439	1,119	
Total costs not subject to amortization	\$191,794	\$68,880	\$40,198	\$23,301	\$59,415	

Costs not subject to amortization as of December 31, 2012, consisted primarily of unevaluated leaseholds and development costs in the Bakken area, the Paradox Basin, Texas properties, the Green River Basin, the Big Horn Basin and Heath Shale. The Company expects that the majority of these costs will be evaluated within the next five years and included in the amortization base as the properties are evaluated and/or developed.

## Revenue recognition

Revenue is recognized when the earnings process is complete, as evidenced by an agreement between the customer and the Company, when delivery has occurred or services have been rendered, when the fee is fixed or determinable and when collection is reasonably assured. The Company recognizes utility revenue each month based on the services provided to all utility customers during the month. Accrued unbilled revenue which is included in receivables, net, represents revenues recognized in excess of amounts billed. Accrued unbilled revenue at Montana-Dakota, Cascade and Intermountain was \$85.9 million and \$80.2 million at December 31, 2012 and 2011, respectively. The Company recognizes construction contract revenue at its construction businesses using the percentage-of-completion method as discussed later. The Company recognizes revenue from exploration and production properties only on that portion of production sold and allocable to the Company's ownership interest in the related properties. The Company recognizes all other revenues when services are rendered or goods are delivered. The Company presents revenues net of taxes collected from customers at the time of sale to be remitted to governmental authorities, including sales and use taxes.

### Percentage-of-completion method

The Company recognizes construction contract revenue from fixed-price and modified fixed-price construction contracts at its construction businesses using the percentage-of-completion method, measured by the percentage of costs incurred to date to estimated total costs for each contract. If a loss is anticipated on a contract, the loss is immediately recognized. Costs and estimated earnings in excess of billings on uncompleted contracts of \$65.0 million and \$54.3 million at December 31, 2012 and 2011, respectively, represent revenues recognized in excess of amounts billed and were included in receivables, net. Billings in excess of costs and estimated earnings on uncompleted contracts of \$83.2 million and \$79.1 million at December 31, 2012 and 2011, respectively, represent billings in excess of revenues recognized and were included in accounts payable. Amounts representing balances billed but not paid by customers under retainage provisions in contracts amounted to \$56.3 million and \$51.5 million at December 31, 2012 and 2011, respectively. The amounts expected to be paid within one year or less are included in receivables, net, and amounted to \$54.3 million and \$49.3 million at December 31, 2012 and 2011, respectively. The long-term retainage which was included in deferred charges and other assets - other was \$2.0 million and \$2.2 million at December 31, 2012 and 2011, respectively.

### **Derivative instruments**

The Company's policy allows the use of derivative instruments as part of an overall energy price, foreign currency and interest rate risk management program to efficiently manage and minimize commodity price, foreign currency and interest rate risk. The Company's policy prohibits the use of derivative instruments for speculating to take advantage of market trends and conditions, and the Company has procedures in place to monitor compliance with its policies. The Company is exposed to credit-related losses in relation to derivative instruments in the event of nonperformance by counterparties.

The Company's policy generally allows the hedging of monthly forecasted sales of oil and natural gas production at Fidelity for a period up to 36 months from the time the Company enters into the hedge. The Company's policy requires that interest rate derivative instruments not exceed a period of 24 months and foreign currency derivative instruments not exceed a 12-month period. The Company's policy allows the hedging of monthly forecasted purchases of natural gas at Cascade and Intermountain for a period up to three years.

The Company's policy requires that each month as physical oil and natural gas production at Fidelity occurs and the commodity is sold, the related portion of the derivative agreement for that month's production must settle with its counterparties. Settlements represent the exchange of cash between the Company and its counterparties based on the notional quantities and prices for each month's physical delivery as specified within the agreements. The fair value of the remaining notional amounts on the derivative agreements is recorded on the balance sheet as an asset or liability measured at fair value. The Company's policy also requires settlement of natural gas derivative instruments at Cascade and Intermountain monthly and all interest rate derivative transactions must be settled over a period that will not exceed 90 days, and any foreign currency derivative transaction settlement periods may not exceed a 12-month period. The Company has policies and procedures that management believes minimize credit-risk exposure. Accordingly, the Company does not anticipate any material effect on its financial position or results of operations as a result of nonperformance by counterparties. For more information on derivative instruments, see Note 7.

The Company's derivative instruments are reflected at fair value. For more information, see Note 8.

## **Asset retirement obligations**

The Company records the fair value of a liability for an asset retirement obligation in the period in which it is incurred. When the liability is initially recorded, the Company capitalizes a cost by increasing the carrying amount of the related long-lived asset. Over time, the liability is accreted to its present value each period, and the capitalized cost is depreciated over the useful life of the related asset. Upon settlement of the liability, the Company either settles the obligation for the recorded amount or incurs a gain or loss at its nonregulated operations or incurs a regulatory asset or liability at its regulated operations. For more information on asset retirement obligations, see Note 10.

### **Legal costs**

The Company expenses external legal fees as they are incurred.

## Natural gas costs recoverable or refundable through rate adjustments

Under the terms of certain orders of the applicable state public service commissions, the Company is deferring natural gas commodity, transportation and storage costs that are greater or less than amounts presently being recovered through its existing rate schedules. Such orders generally provide that these amounts are recoverable or refundable through rate adjustments within a period ranging from 12 to 28 months from the time such costs are paid. Natural gas costs refundable through rate adjustments were \$35.3 million and \$45.1 million at December 31, 2012 and 2011, respectively, which is included in other accrued liabilities. Natural gas costs recoverable through rate adjustments were \$3.0 million and \$2.6 million at December 31, 2012 and 2011, respectively, which is included in prepayments and other current assets.

### Insurance

Certain subsidiaries of the Company are insured for workers' compensation losses, subject to deductibles ranging up to \$1 million per occurrence. Automobile liability and general liability losses are insured, subject to deductibles ranging up to \$1 million per accident or occurrence. These subsidiaries have excess coverage above the primary automobile and general liability policies on a claims first-made and reported basis beyond the deductible levels. The subsidiaries of the Company are retaining losses up to the deductible amounts accrued on the basis of estimates of liability for claims incurred and for claims incurred but not reported.

## **Income taxes**

The Company provides deferred federal and state income taxes on all temporary differences between the book and tax basis of the Company's assets and liabilities. Excess deferred income tax balances associated with the Company's rate-regulated activities have been recorded as a regulatory liability and are included in other liabilities. These regulatory liabilities are expected to be reflected as a reduction in future rates charged to customers in accordance with applicable regulatory procedures.

The Company uses the deferral method of accounting for investment tax credits and amortizes the credits on regulated electric and natural gas distribution plant over various periods that conform to the ratemaking treatment prescribed by the applicable state public service commissions.

Tax positions taken or expected to be taken in an income tax return are evaluated for recognition using a more-likely-than-not threshold, and those tax positions requiring recognition are measured as the largest amount of tax benefit that is greater than 50 percent likely of being realized upon ultimate settlement with a taxing authority. The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income taxes.

## Foreign currency translation adjustment

The functional currency of the Company's investment in ECTE, as further discussed in Note 4, is the Brazilian Real. Translation from the Brazilian Real to the U.S. dollar for assets and liabilities is performed using the exchange rate in effect at the balance sheet date. Revenues and expenses are translated on a year-to-date basis using an average of the daily exchange rates. Adjustments resulting from such translations are reported as a separate component of other comprehensive income (loss) in common stockholders' equity.

Transaction gains and losses resulting from the effect of exchange rate changes on transactions denominated in a currency other than the functional currency of the reporting entity would be recorded in income.

## Earnings (loss) per common share

Basic earnings (loss) per common share were computed by dividing earnings (loss) on common stock by the weighted average number of shares of common stock outstanding during the year. Diluted earnings per common share were computed by dividing earnings on common stock by the total of the weighted average number of shares of common stock outstanding during the year, plus the effect of outstanding stock options and performance share awards. Diluted loss per common share for the year ended December 31, 2012, was computed by dividing the loss on common stock by the weighted average number of shares of common stock outstanding during the year. Due to the loss on common stock for the year ended December 31, 2012, the effect of outstanding performance share awards was excluded from the computation of diluted loss per common share as their effect was antidilutive. Common stock outstanding includes issued shares less shares held in treasury. Net income (loss) was the same for both the basic and diluted earnings (loss) per share calculations. A reconciliation of the weighted average common shares outstanding used in the basic and diluted earnings (loss) per share calculation was as follows:

	2012	2011	2010
		(In thousands)	
Weighted average common shares outstanding – basic Effect of dilutive stock options and performance share awards	1 <b>88,826</b> –	188,763 142	188,137 92
Weighted average common shares outstanding – diluted	188,826	188,905	188,229
Shares excluded from the calculation of diluted earnings per share	58	_	_

#### Use of estimates

The preparation of financial statements in conformity with GAAP requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Estimates are used for items such as impairment testing of long-lived assets, goodwill and oil and natural gas properties; fair values of acquired assets and liabilities under the acquisition method of accounting; oil, NGL and natural gas proved reserves; aggregate reserves; property depreciable lives; tax provisions; uncollectible accounts; environmental and other loss contingencies; accumulated provision for revenues subject to refund; costs on construction contracts; unbilled revenues; actuarially determined benefit costs; asset retirement obligations; the valuation of stock-based compensation; and the fair value of derivative instruments. As additional information becomes available, or actual amounts are determinable, the recorded estimates are revised. Consequently, operating results can be affected by revisions to prior accounting estimates.

## Cash flow information

Cash expenditures for interest and income taxes for the years ended December 31 were as follows:

	2012	2011	2010
		(In thousands)	
Interest, net of amount capitalized	\$74,378	\$ 78,133	\$80,962
Income taxes paid (refunded), net	\$ 3,277	\$(12,287)	\$46,892
Noncash investing transactions at December 31 were as follow	: 2NA:		
Noncash investing transactions at December 31 were as followed:	ws: 2012	2011	2010
Noncash investing transactions at December 31 were as followed:		2011 (In thousands)	2010

# **New accounting standards**

Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs In May 2011, the FASB issued guidance on fair value measurement and disclosure requirements. The guidance generally clarifies the application of existing requirements on topics including the concepts of highest and best use and valuation premise and disclosing quantitative information about the unobservable inputs used in the measurement of instruments categorized within Level 3 of the fair value hierarchy. Additionally, the guidance includes changes on topics such as measuring fair value of financial instruments that are managed within a portfolio and additional disclosure for fair value measurements categorized within Level 3 of the fair value hierarchy. This guidance was effective for the Company on January 1, 2012. The guidance required additional disclosures, but it did not impact the Company's results of operations, financial position or cash flows.

**Presentation of Comprehensive Income** In June 2011, the FASB issued guidance on the presentation of comprehensive income. This guidance eliminates the option of presenting components of other comprehensive income as part of the statement of stockholders' equity. The guidance allows the Company the option to present the total of comprehensive income, the components of net income and the components of other comprehensive income in either a single continuous statement of comprehensive income or in two separate but consecutive statements. In December 2011, the FASB had deferred the effective date for the guidance related to the presentation of reclassifications of items out of accumulated other comprehensive income by component in both the statement in which net income is presented and the statement in which other comprehensive income is presented. The guidance, except for the portion that was deferred, was effective for the Company on January 1, 2012, and must be applied retrospectively. The guidance requires the Company to present a consolidated statement of comprehensive income as part of its basic financial statements along with other revisions to the disclosures, but it did not impact the Company's results of operations, financial position or cash flows. In February 2013, the FASB issued guidance related to the reclassifications requiring companies to present, either on the face of the consolidated statement of income or in the notes, the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items of net income. The guidance related to reclassifications is effective for the Company on January 1, 2013, and is to be applied prospectively. The guidance will require additional disclosures, however it will not impact the Company's results of operations, financial position or cash flows.

**Disclosures about Offsetting Assets and Liabilities** In December 2011, the FASB issued guidance on the disclosure requirements related to balance sheet offsetting. The new disclosure requirements relate to the nature of an entity's rights of offset and related arrangements associated with its financial instruments and derivative instruments. The guidance is effective for the Company on January 1, 2013, and must be applied retrospectively. The Company is evaluating the effects of this guidance on disclosures, but it will not impact the Company's results of operations, financial position or cash flows.

### Variable interest entities

The Company evaluates its arrangements and contracts with other entities including, but not limited to, fuel contracts to determine if the other party is a variable interest entity and if so, if the Company is the primary beneficiary. The Company follows accounting guidance for variable interest entities which requires consideration of the activities that most significantly impact an entity's financial performance and power to direct those activities, when determining whether the Company is a variable interest entity's primary beneficiary. For more information on variable interest entities, see Note 19.

## Comprehensive income (loss)

Comprehensive income (loss) is the sum of net income (loss) as reported and other comprehensive income (loss). The Company's other comprehensive income (loss) resulted from gains (losses) on derivative instruments qualifying as hedges, postretirement liability adjustments, foreign currency translation adjustments and gains on available-for-sale investments. For more information on derivative instruments, see Note 7.

The after-tax components of accumulated other comprehensive loss as of December 31, 2012, 2011 and 2010, were as follows:

# Note 2 – Acquisitions

In 2012, the Company acquired a 50 percent undivided interest in natural gas and oil midstream assets in western North Dakota. The acquisition includes a natural gas processing plant and a natural gas gathering pipeline system, along with an oil gathering system, an oil storage terminal and an oil pipeline. The total purchase consideration for acquisitions was approximately \$67.5 million, including the Company's interest in the above facilities and contingent consideration related to an acquisition made prior to 2012. The Company recognizes its proportionate share of the assets, liabilities, revenues and expenses related to the natural gas and oil midstream assets acquisition.

In 2011, contingent consideration, consisting of the Company's common stock and cash, of \$298,000 was made with respect to an acquisition made prior to 2011.

In 2010, the Company acquired natural gas properties in the Green River Basin in southwest Wyoming. The total purchase consideration for these properties and contingent consideration with respect to certain other acquisitions made prior to 2010, consisting of the Company's common stock and cash, was \$106.4 million.

The acquisitions were accounted for under the acquisition method of accounting and, accordingly, the acquired assets and liabilities assumed have been recorded at their respective fair values as of the date of acquisition. The results of operations of the acquired businesses and properties are included in the financial statements since the date of each acquisition. Pro forma financial amounts reflecting the effects of the acquisitions are not presented, as such acquisitions were not material to the Company's financial position or results of operations.

# Note 3 – Discontinued Operations

In 2007, Centennial Resources sold CEM to Bicent. In connection with the sale, Centennial Resources had agreed to indemnify Bicent and its affiliates from certain third party claims arising out of or in connection with Centennial Resources' ownership or operation of CEM prior to the sale. In addition, Centennial had previously guaranteed CEM's obligations under a construction contract. The Company incurs legal expenses and has accrued liabilities related to this matter. In the fourth quarter of 2010, the Company established an accrual for an indemnification claim by Bicent. In the fourth quarter of 2011, the Company accrued \$21.0 million (\$13.0 million after tax) related to the guarantee as a result of an arbitration award against CEM. In 2011, the Company also incurred legal expenses related to this matter and in the first quarter had an income tax benefit related to favorable resolution of certain tax matters. In the second quarter of 2012, discontinued operations reflected the settlement of certain liabilities and estimated insurance recoveries resulting in a net benefit related to this matter. In the fourth quarter of 2012, the Company reversed its previously recorded accrual for the arbitration charge due to a favorable court ruling, which was partially offset by the reversal of estimated insurance recoveries. These items are reflected as discontinued operations in the consolidated financial statements and accompanying notes. Discontinued operations are included in the Other category. For more information, see Note 19.

## Note 4 – Equity Method Investments

Investments in companies in which the Company has the ability to exercise significant influence over operating and financial policies are accounted for using the equity method. The Company's equity method investments at December 31, 2012 and 2011, include ECTE.

In August 2006, MDU Brasil acquired ownership interests in the Brazilian Transmission Lines. The electric transmission lines are primarily in northeastern and southern Brazil. The transmission contracts provide for revenues denominated in the Brazilian Real, annual inflation adjustments and change in tax law adjustments. The functional currency for the Brazilian Transmission Lines is the Brazilian Real.

In 2009, multiple sales agreements were signed with three separate parties for the Company to sell its ownership interests in the Brazilian Transmission Lines. In November 2010, the Company completed the sale and recognized a gain of \$22.7 million (\$13.8 million after tax). The Company's entire ownership interest in ENTE and ERTE and 59.96 percent of the Company's ownership interest in ECTE was sold. The remaining interest in ECTE is being purchased over a four-year period. In August 2012 and November 2011, the Company completed the sale of one-fourth of the remaining interest in each year. The Company recognized an immaterial gain in 2012 and a \$1.0 million (\$600,000 after tax) gain in 2011. The gains are recorded in earnings from equity method investments on the Consolidated Statements of Income. Alusa, CEMIG and CELESC hold the remaining ownership interests in ECTE.

At December 31, 2012 and 2011, the Company's equity method investments had total assets of \$129.0 million and \$111.1 million, respectively, and long-term debt of \$65.5 million and \$37.1 million, respectively. The Company's investment in its equity method investments was approximately \$6.9 million and \$9.2 million, including undistributed earnings of \$3.4 million and \$3.7 million, at December 31, 2012 and 2011, respectively.

# Note 5 - Goodwill and Other Intangible Assets

The changes in the carrying amount of goodwill for the year ended December 31, 2012, were as follows:

	Balance as of January 1, 2012*	Goodwill Acquired During the Year**	Balance as of December 31, 2012*
	···	(In thousands)	
Natural gas distribution	\$345,736	\$ -	\$345,736
Pipeline and energy services	9,737	_	9,737
Construction materials and contracting	176,290	_	176,290
Construction services	103,168	1,108	104,276
Total	\$634,931	\$1,108	\$636,039

<sup>\*</sup> Balance is presented net of accumulated impairment of \$12.3 million at the pipeline and energy services segment, which occurred in prior periods.

The changes in the carrying amount of goodwill for the year ended December 31, 2011, were as follows:

	Balance . as of January 1, 2011*	Goodwill Acquired During the Year**	Balance as of December 31, 2011*
		(In thousands)	
Natural gas distribution	\$345,736	\$ -	\$345,736
Pipeline and energy services	9,737	_	9,737
Construction materials and contracting	176,290	_	176,290
Construction services	102,870	298	103,168
Total	\$634,633	\$298	\$634,931

<sup>\*</sup> Balance is presented net of accumulated impairment of \$12.3 million at the pipeline and energy services segment, which occurred in prior periods.

Other amortizable intangible assets at December 31 were as follows:

	2012	2011
	(In thousand	
Customer relationships	\$ 21,310	\$ 21,702
Accumulated amortization	(11,701)	(10,392)
	9,609	11,310
Noncompete agreements	7,236	7,685
Accumulated amortization	(5,326)	(5,371)
	1,910	2,314
Other	10,979	11,442
Accumulated amortization	(5,369)	(4,223)
	5,610	7,219
Total	\$ 17,129	\$ 20,843

Amortization expense for intangible assets for the years ended December 31, 2012, 2011 and 2010, was \$3.8 million, \$3.7 million and \$4.2 million, respectively. Estimated amortization expense for intangible assets is \$3.7 million in 2013, \$3.5 million in 2014, \$2.6 million in 2015, \$2.2 million in 2016, \$1.9 million in 2017 and \$3.2 million thereafter.

<sup>\*\*</sup> Includes contingent consideration that was not material related to an acquisition in a prior period.

<sup>\*\*</sup> Includes contingent consideration that was not material related to an acquisition in a prior period.

# Note 6 – Regulatory Assets and Liabilities

The following table summarizes the individual components of unamortized regulatory assets and liabilities as of December 31:

	Estimated Recovery		
	Period*	2012	2011
		(In t	housands)
Regulatory assets:			
Pension and postretirement benefits (a)	(e)	\$166,477	\$ 171,492
Deferred income taxes	**	121,781	119,189
Manufactured gas plant sites remediation (a)	Up to 5 years	15,828	8,150
Plant costs (a)	Over plant lives	10,348	10,256
Long-term debt refinancing costs (a)	Up to 25 years	9,144	10,112
Taxes recoverable from customers (a)	<u> </u>	9,078	12,433
Costs related to identifying generation development (a)	Up to 14 years	5,773	9,817
Other (a) (b)	Largely within 1 year	12,765	17,560
Total regulatory assets		351,194	359,009
Regulatory liabilities:			
Plant removal and decommissioning costs (c)		296,037	289,972
Deferred income taxes**		82,077	84,963
Natural gas costs refundable through rate adjustments (d)		35,328	45,064
Taxes refundable to customers (c)		24,212	31,837
Other (c) (d)		12,828	8,393
Total regulatory liabilities		450,482	460,229
Net regulatory position		\$ (99,288)	\$(101,220)

- \* Estimated recovery period for regulatory assets currently being recovered in rates charged to customers.
- Represents deferred income taxes related to regulatory assets and liabilities. The deferred income tax assets are not earning a rate of return.
- (a) Included in deferred charges and other assets on the Consolidated Balance Sheets.
- (b) Included in prepayments and other current assets on the Consolidated Balance Sheets.
- (c) Included in other liabilities on the Consolidated Balance Sheets.
- (d) Included in other accrued liabilities on the Consolidated Balance Sheets.
- (e) Recovered as expense is incurred.

The regulatory assets are expected to be recovered in rates charged to customers. A portion of the Company's regulatory assets are not earning a return; however, these regulatory assets are expected to be recovered from customers in future rates. Excluding deferred income taxes, as of December 31, 2012 and 2011, approximately \$215.6 million and \$216.4 million, respectively, of regulatory assets were not earning a rate of return.

If, for any reason, the Company's regulated businesses cease to meet the criteria for application of regulatory accounting for all or part of their operations, the regulatory assets and liabilities relating to those portions ceasing to meet such criteria would be removed from the balance sheet and included in the statement of income as an extraordinary item in the period in which the discontinuance of regulatory accounting occurs.

## Note 7 – Derivative Instruments

Derivative instruments, including certain derivative instruments embedded in other contracts, are required to be recorded on the balance sheet as either an asset or liability measured at fair value. The Company's policy is to not offset fair value amounts for derivative instruments and, as a result, the Company's derivative assets and liabilities are presented gross on the Consolidated Balance Sheets. Changes in the derivative instrument's fair value are recognized currently in earnings unless specific hedge accounting criteria are met. Accounting for qualifying hedges allows derivative gains and losses to offset the related results on the hedged item in the income statement and requires that a company must formally document, designate and assess the effectiveness of transactions that receive hedge accounting treatment.

In the event a derivative instrument being accounted for as a cash flow hedge does not qualify for hedge accounting because it is no longer highly effective in offsetting changes in cash flows of a hedged item; if the derivative instrument expires or is sold, terminated or exercised; or if management determines that designation of the derivative instrument as a hedge instrument is no longer appropriate, hedge accounting would be discontinued and the derivative instrument would continue to be carried at fair value with changes in its fair value recognized in earnings. In these circumstances, the net gain or loss at the time of discontinuance of hedge accounting would remain in accumulated other comprehensive income (loss) until the period or periods during which the hedged forecasted transaction affects earnings, at which time the net gain or loss would be reclassified into earnings. In the event a cash flow hedge is discontinued because it is unlikely that a forecasted transaction will occur, the derivative instrument would continue to be carried on the balance sheet at its fair value, and gains and losses that had accumulated in other comprehensive income (loss) would be recognized immediately in earnings. In the event of a sale, termination or extinguishment of a foreign currency derivative, the resulting gain or loss would be recognized immediately in earnings. The Company's policy requires approval to terminate a derivative instrument prior to its original maturity. As of December 31, 2012, the Company had no outstanding foreign currency hedges.

The Company evaluates counterparty credit risk on its derivative assets and the Company's credit risk on its derivative liabilities. As of December 31, 2012 and 2011, credit risk was not material.

### Cascade

Cascade has historically utilized natural gas swap agreements to manage a portion of their regulated natural gas supply portfolio in order to manage fluctuations in the price of natural gas related to core customers in accordance with authority granted by the WUTC and OPUC. Core customers consist of residential, commercial and smaller industrial customers. As of December 31, 2012, Cascade had no outstanding swap agreements. The fair value of derivative instruments must be estimated as of the end of each reporting period and recorded on the Consolidated Balance Sheets as an asset or a liability. Periodic changes in the fair market value of derivative instruments are recorded on the Consolidated Balance Sheets as a regulatory asset or a regulatory liability, and settlements of these arrangements are expected to be recovered through the purchased gas cost adjustment mechanism. Gains and losses on the settlements of derivative instruments are recorded as a component of purchased natural gas sold on the Consolidated Statements of Income as they are recovered through the purchased gas cost adjustment mechanism. Under the terms of these arrangements, Cascade either pays or receives settlement payments based on the difference between the fixed strike price and the monthly index price applicable to each contract. For the years ended December 31, 2012 and 2011, the change in the fair market value of the derivative instruments of \$437,000 and \$8.9 million, respectively, were recorded as a decrease to regulatory assets.

## **Fidelity**

At December 31, 2012, Fidelity held oil swap and collar agreements with total forward notional volumes of 2.6 million Bbl and natural gas swap agreements with total forward notional volumes of 11.0 million MMBtu, a majority of which were designated as cash flow hedging instruments. Fidelity utilizes these derivative instruments to manage a portion of the market risk associated with fluctuations in the price of oil and natural gas and basis differentials on its forecasted sales of oil and natural gas production.

### Centennial

At December 31, 2012, Centennial held interest rate swap agreements with a total notional amount of \$50.0 million, which were designated as cash flow hedging instruments. Centennial entered into these interest rate derivative instruments to manage a portion of its interest rate exposure on the forecasted issuance of long-term debt. Centennial's interest rate swap agreements have mandatory termination dates ranging from January through June 2013.

## **Fidelity and Centennial**

The fair value of the derivative instruments must be estimated as of the end of each reporting period and is recorded on the Consolidated Balance Sheets as an asset or liability. Changes in the fair value attributable to the effective portion of hedging instruments, net of tax, are recorded in stockholders' equity as a component of accumulated other comprehensive income (loss). To the extent that the hedges are not effective, the ineffective portion of the changes in fair market value is recorded directly in earnings.

There were no components of the derivative instruments' gain or loss excluded from the assessment of hedge effectiveness. Gains and losses must be reclassified into earnings as a result of the discontinuance of cash flow hedges if it is probable that the original forecasted transactions will not occur, and there were no such reclassifications.

Gains and losses on the oil and natural gas derivative instruments are reclassified from accumulated other comprehensive income (loss) into operating revenues on the Consolidated Statements of Income at the date the oil and natural gas quantities are settled. The proceeds received for oil and natural gas production are generally based on market prices. Gains and losses on the interest rate derivatives are reclassified from accumulated other comprehensive income (loss) into interest expense on the Consolidated Statements of Income in the same period the hedged item affects earnings. The gains and losses on derivative instruments for the years ended December 31 were

	2012	2011	2010
		(In thousands)	
Commodity derivatives designated as cash flow hedges:			
Amount of gain (loss) recognized in accumulated other			
comprehensive loss (effective portion), net of tax	\$10,209	\$10,806	\$(3,077)
Amount of gain (loss) reclassified from accumulated other			
comprehensive loss into operating revenues (effective portion), net of tax	8,788	-	(3,720)
Amount of gain (loss) recognized in operating revenues (ineffective			
portion), before tax	(730)	1,827	-
Interest rate derivatives designated as cash flow hedges:			
Amount of loss recognized in accumulated other comprehensive			
loss (effective portion), net of tax	(1,712)	(2,906)	-
Amount of loss reclassified from accumulated other comprehensive			
loss into interest expense (effective portion), net of tax	(34)	-	(30)
Amount of gain (loss) recognized in interest expense (ineffective			
portion), before tax	-	-	-
Commodity derivatives not designated as hedging instruments:			
Amount of gain recognized in operating revenues, before tax	106	_	

As of December 31, 2012, the maximum term of the derivative instruments, in which the exposure to the variability in future cash flows for forecasted transactions is being hedged, is 12 months.

Based on December 31, 2012, fair values, over the next 12 months net gains of approximately \$10.4 million (after tax) are estimated to be reclassified from accumulated other comprehensive income (loss) into earnings, subject to changes in oil and natural gas market prices and interest rates, as the hedged transactions affect earnings.

Certain of Fidelity's and Centennial's derivative instruments contain cross-default provisions that state if Fidelity or any of its affiliates or Centennial fails to make payment with respect to certain indebtedness, in excess of specified amounts, the counterparties could require early settlement or termination of derivative instruments in liability positions. The aggregate fair value of Fidelity's and Centennial's derivative instruments with credit-risk-related contingent features that are in a liability position at December 31, 2012, was \$6.3 million. The aggregate fair value of assets that would have been needed to settle the instruments immediately if the credit-risk-related contingent features were triggered on December 31, 2012, was \$6.3 million.

The location and fair value of the Company's derivative instruments on the Consolidated Balance Sheets were as follows:

Asset Derivatives	Location on Consolidated Balance Sheets	Fair Value at December 31, 2012	Fair Value at December 31, 2011
		(In th	ousands)
Designated as hedges:			
Commodity derivatives	Commodity derivative instruments	\$18,084	\$27,687
•	Other assets – noncurrent	-	2,768
		18,084	30,455
Not designated as hedges:			
Commodity derivatives	Commodity derivative instruments	220	
		220	_
Total asset derivatives		\$18,304	\$30,455

Liability Derivatives	Location on Consolidated Balance Sheets	Fair Value at December 31, 2012	Fair Value at December 31, 2011
		(In the	ousands)
Designated as hedges:			
Commodity derivatives	Commodity derivative instruments	\$ -	\$12,727
	Other liabilities - noncurrent	_	937
Interest rate derivatives	Other accrued liabilities	6,255	827
	Other liabilities – noncurrent	-	3,935
		6,255	18,426
Not designated as hedges:			1000
Commodity derivatives	Commodity derivative instruments	-	437
		<u>-</u>	437
Total liability derivatives		\$6,255	\$18,863

## Note 8 – Fair Value Measurements

The Company measures its investments in certain fixed-income and equity securities at fair value with changes in fair value recognized in income. The Company anticipates using these investments, which consist of an insurance investment contract, to satisfy its obligations under its unfunded, nonqualified benefit plans for executive officers and certain key management employees, and invests in these fixed-income and equity securities for the purpose of earning investment returns and capital appreciation. These investments, which totaled \$48.9 million and \$38.4 million as of December 31, 2012 and 2011, respectively, are classified as Investments on the Consolidated Balance Sheets. The net unrealized gains on these investments for the years ended December 31, 2012 and 2010, were \$5.2 million and \$5.8 million, respectively. The net unrealized loss on these investments for the year ended December 31, 2011, was \$1.1 million. The change in fair value, which is considered part of the cost of the plan, is classified in operation and maintenance expense on the Consolidated Statements of Income.

The Company did not elect the fair value option, which records gains and losses in income, for its remaining available-for-sale securities, which include auction rate securities, mortgage-backed securities and U.S. Treasury securities. These available-for-sale securities are recorded at fair value and are classified as Investments on the Consolidated Balance Sheets. The Company's auction rate securities approximated cost and, as a result, there were no accumulated unrealized gains or losses recorded in accumulated other comprehensive income (loss) on the Consolidated Balance Sheets related to these investments. In the second quarter of 2012, the Company sold its auction rate securities at cost and did not realize any gains or losses. Unrealized gains or losses on mortgage-backed securities and U.S. Treasury securities are recorded in accumulated other comprehensive income (loss). Details of available-for-sale securities were as follows:

December 31, 2012	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
		(In	thousands)	
Insurance investment contract	\$37,250	\$11,648	\$ -	\$48,898
Mortgage-backed securities	8,054	144	(3)	8,195
U.S. Treasury securities	1,763	43	-	1,806
Total	\$47,067	\$11,835	\$(3)	\$58,899
December 31, 2011	01	Gross Unrealized	Gross Unrealized	<b>5</b> : 10
December 31, 2011	Cost	Gains	Losses thousands)	Fair Value
Insurance investment contract	\$31,884	\$6,468	\$ -	\$38,352
Auction rate securities	11.400	Ψ0,400	Ψ-	11,400
Mortgage-backed securities	8,206	95	(5)	8,296
U.S. Treasury securities	1,619	37	-	1,656
Total	\$53,109	\$6,600	\$(5)	\$59,704

The fair value of the Company's money market funds approximates cost.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date. The ASC establishes a hierarchy for grouping assets and liabilities, based on the significance of inputs.

The estimated fair values of the Company's assets and liabilities measured on a recurring basis are determined using the market approach.

The Company's Level 2 money market funds consist of investments in short-term unsecured promissory notes and the value is based on comparable market transactions taking into consideration the credit quality of the issuer. The estimated fair value of the Company's Level 2 mortgage-backed securities and U.S. Treasury securities are based on comparable market transactions, other observable inputs or other sources, including pricing from outside sources.

The estimated fair value of the Company's Level 2 insurance investment contract is based on contractual cash surrender values that are determined primarily by investments in managed separate accounts of the insurer. These amounts approximate fair value. The managed separate accounts are valued based on other observable inputs or corroborated market data.

The estimated fair value of the Company's Level 2 commodity derivative instruments is based upon futures prices, volatility and time to maturity, among other things. Counterparty statements are utilized to determine the value of the commodity derivative instruments and are reviewed and corroborated using various methodologies and significant observable inputs. The Company's and the counterparties nonperformance risk is also evaluated.

The estimated fair value of the Company's Level 2 interest rate derivative instruments is measured using quoted market prices or pricing models using prevailing market interest rates as of the measurement date. Counterparty statements are utilized to determine the value of the interest rate derivative instruments and are reviewed and corroborated using various methodologies and significant observable inputs. The Company's and the counterparties nonperformance risk is evaluated.

Though the Company believes the methods used to estimate fair value are consistent with those used by other market participants, the use of other methods or assumptions could result in a different estimate of fair value. For the years ended December 31, 2012 and 2011, there were no transfers between Levels 1 and 2.

The Company's assets and liabilities measured at fair value on a recurring basis are as follows:

	Fair Value Measurements at December 31, 2012, Using			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2012
		(In thousands)		
Assets:				
Money market funds	\$ -	\$ 24,240	\$ -	\$ 24,240
Available-for-sale securities:				10.000
Insurance investment contract*		48,898	_	48,898
Mortgage-backed securities	_	8,195	_	8,195
U.S. Treasury securities	_	1,806	_	1,806
Commodity derivative instruments	_	18,304		18,304
Total assets measured at fair value	\$ -	\$101,443	\$ -	\$101,443
Liabilities:				
Interest rate derivative instruments	\$	\$ 6,255	\$ -	\$ 6,255
Total liabilities measured at fair value	\$ -	\$ 6,255	\$ -	\$ 6,255

The insurance investment contract invests approximately 28 percent in common stock of mid-cap companies, 28 percent in common stock of small-cap companies, 29 percent in common stock of large-cap companies and 15 percent in fixed-income and other investments.

Fair Value Measurements

	at December 31, 2011, Using				
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2011	
		(In	thousands)		
Assets:					
Money market funds	\$ -	\$ 97,500	\$ -	\$ 97,500	
Available-for-sale securities:					
Insurance investment contract*	***	38,352	_	38,352	
Auction rate securities	·	11,400	_	11,400	
Mortgage-backed securities	_	8,296	_	8,296	
U.S. Treasury securities	_	1,656	_	1,656	
Commodity derivative instruments	<u> </u>	30,455	_	30,455	
Total assets measured at fair value	\$ -	\$187,659	\$ -	\$187,659	
Liabilities:					
Commodity derivative instruments	\$ -	\$ 14,101	\$ -	\$ 14,101	
Interest rate derivative instruments		4,762	_	4,762	
Total liabilities measured at fair value	\$ -	\$ 18,863	\$ -	\$ 18,863	

<sup>\*</sup> The insurance investment contract invests approximately 33 percent in common stock of mid-cap companies, 34 percent in common stock of small-cap companies, 32 percent in common stock of large-cap companies and 1 percent in cash and cash equivalents.

The Company's long-term debt is not measured at fair value on the Consolidated Balance Sheets and the fair value is being provided for disclosure purposes only. The fair value was based on discounted future cash flows using current market interest rates. The estimated fair value of the Company's Level 2 long-term debt at December 31 was as follows:

		2012		2011	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value	
		(In thousands)			
Long-term debt	\$1,744,975	\$1,888,135	\$1,424,678	\$1,592,807	

The carrying amounts of the Company's remaining financial instruments included in current assets and current liabilities approximate their fair values.

## Note 9 – Debt

Certain debt instruments of the Company and its subsidiaries, including those discussed later, contain restrictive covenants and crossdefault provisions. In order to borrow under the respective credit agreements, the Company and its subsidiaries must be in compliance with the applicable covenants and certain other conditions, all of which the Company and its subsidiaries, as applicable, were in compliance with at December 31, 2012. In the event the Company and its subsidiaries do not comply with the applicable covenants and other conditions, alternative sources of funding may need to be pursued.

The following table summarizes the outstanding credit facilities of the Company and its subsidiaries:

Company	Facility	Facility Limit	Amount Outstanding at December 31, 2012	Amount Outstanding at December 31, 2011	Letters of Credit at December 31, 2012	Expiration Date
				(In millions)		
MDU Resources Group, Inc.	Commercial paper/Revolving credit agreement (a)	\$125.0	\$ 76.0 (b)	\$ - (b)	\$ -	10/4/17
Cascade Natural						
Gas Corporation	Revolving credit agreement	\$ 50.0 (c)	\$ 2.0	\$ -	\$ -	12/27/13
Intermountain Gas						
Company	Revolving credit agreement	\$ 65.0 (d)	\$ 26.2	\$8.1	\$ -	8/11/13
Centennial Energy	Commercial paper/Revolving					
Holdings, Inc.	credit agreement (e)	\$500.0	\$217.0 (b)	\$ - (b)	\$20.2 (f)	6/8/17

<sup>(</sup>a) The \$125 million commercial paper program is supported by a revolving credit agreement with various banks totaling \$125 million (provisions allow for increased borrowings, at the option of the Company on stated conditions, up to a maximum of \$150 million). There were no amounts outstanding under the credit agreement.

- (b) Amount outstanding under commercial paper program.
- (c) Certain provisions allow for increased borrowings, up to a maximum of \$75 million.
- (d) Certain provisions allow for increased borrowings, up to a maximum of \$80 million.

The Company's and Centennial's respective commercial paper programs are supported by revolving credit agreements. While the amount of commercial paper outstanding does not reduce available capacity under the respective revolving credit agreements, the Company and Centennial do not issue commercial paper in an aggregate amount exceeding the available capacity under their credit agreements.

The following includes information related to the preceding table.

#### Short-term borrowings

Cascade Natural Gas Corporation The weighted average interest rate for borrowings outstanding at December 31, 2012, was 3.3 percent.

Cascade's credit agreement contains customary covenants and provisions, including a covenant of Cascade not to permit, at any time, the ratio of total debt to total capitalization to be greater than 65 percent. Cascade's credit agreement also contains cross-default provisions. These provisions state that if Cascade fails to make any payment with respect to any indebtedness or contingent obligation, in excess of a specified amount, under any agreement that causes such indebtedness to be due prior to its stated maturity or the contingent obligation to become payable, Cascade will be in default under the credit agreement. Certain of Cascade's financing agreements and Cascade's practices limit the amount of subsidiary indebtedness.

Intermountain Gas Company The weighted average interest rate for borrowings outstanding at December 31, 2012, was 2.3 percent. These borrowings were classified as short-term borrowings because the revolving credit agreement expires within one year. The borrowings outstanding as of December 31, 2011, were classified as long-term debt as they were intended to be refinanced on a long-term basis through continued borrowings.

The credit agreement contains customary covenants and provisions, including covenants of Intermountain not to permit, as of the end of any fiscal quarter, the ratio of funded debt to total capitalization (determined on a consolidated basis) to be greater than 65 percent. Other covenants include limitations on the sale of certain assets and on the making of certain loans and investments.

<sup>(</sup>e) The \$500 million commercial paper program is supported by a revolving credit agreement with various banks totaling \$500 million (provisions allow for increased borrowings, at the option of Centennial on stated conditions, up to a maximum of \$650 million). There were no amounts outstanding under the credit agreement.

<sup>(</sup>f) The outstanding letters of credit, as discussed in Note 19, reduce amounts available under the credit agreement.

Intermountain's credit agreement contains cross-default provisions. These provisions state that if (A) Intermountain fails to make any payment with respect to any indebtedness or guarantee in excess of a specified amount, (B) any other event occurs that would permit the holders of indebtedness or the beneficiaries of guarantees to become payable, or (C) certain conditions result in an early termination date under any swap contract that is in excess of \$10 million, then Intermountain shall be in default under the revolving credit agreement.

### Long-term debt

**MDU Resources Group, Inc.** On October 4, 2012, the Company amended the revolving credit agreement to increase the borrowing limit to \$125.0 million and extend the termination date to October 4, 2017. The Company's revolving credit agreement supports its commercial paper program. Commercial paper borrowings under this agreement are classified as long-term debt as they are intended to be refinanced on a long-term basis through continued commercial paper borrowings.

The credit agreement contains customary covenants and provisions, including covenants of the Company not to permit, as of the end of any fiscal quarter, (A) the ratio of funded debt to total capitalization (determined on a consolidated basis) to be greater than 65 percent or (B) the ratio of funded debt to capitalization (determined with respect to the Company alone, excluding its subsidiaries) to be greater than 65 percent. Other covenants include limitations on the sale of certain assets and on the making of certain loans and investments.

There are no credit facilities that contain cross-default provisions between the Company and any of its subsidiaries.

**MDU Energy Capital, LLC** The ability to request additional borrowings under the master shelf agreement expired; however, there is debt outstanding that is reflected in the following table. The master shelf agreement contains customary covenants and provisions, including covenants of MDU Energy Capital not to permit (A) the ratio of its total debt (on a consolidated basis) to adjusted total capitalization to be greater than 70 percent, or (B) the ratio of subsidiary debt to subsidiary capitalization to be greater than 65 percent, or (C) the ratio of Intermountain's total debt (determined on a consolidated basis) to total capitalization to be greater than 65 percent. The agreement also includes a covenant requiring the ratio of MDU Energy Capital earnings before interest and taxes to interest expense (on a consolidated basis), for the 12-month period ended each fiscal quarter, to be greater than 1.5 to 1. In addition, payment obligations under the master shelf agreement may be accelerated upon the occurrence of an event of default (as described in the agreement).

MDU Energy Capital entered into a note purchase agreement on October 22, 2012, and issued \$25.0 million of Senior Notes with due dates ranging from October 2022 to October 2042 at a weighted average interest rate of 4.1 percent. MDU Energy Capital contracted to issue an additional \$25.0 million of Senior Notes under the agreement on May 15, 2013.

**Centennial Energy Holdings, Inc.** On June 8, 2012, Centennial entered into an amended and restated revolving credit agreement which replaced the previous revolving credit agreement and extended the termination date to June 8, 2017. Centennial's revolving credit agreement supports its commercial paper program. On June 28, 2012, Centennial increased its commercial paper borrowing limit to \$500.0 million. Commercial paper borrowings under this agreement are classified as long-term debt as they are intended to be refinanced on a long-term basis through continued commercial paper borrowings.

Centennial's revolving credit agreement and certain debt outstanding under an expired uncommitted long-term master shelf agreement contain customary covenants and provisions, including a covenant of Centennial, not to permit, as of the end of any fiscal quarter, the ratio of total consolidated debt to total consolidated capitalization to be greater than 65 percent (for the revolving credit agreement) and a covenant of Centennial and certain of its subsidiaries, not to permit, as of the end of any fiscal quarter, the ratio of total debt to total capitalization to be greater than 60 percent (for the master shelf agreement). The master shelf agreement also includes a covenant that does not permit the ratio of Centennial's EBITDA to interest expense, for the 12-month period ended each fiscal quarter, to be less than 1.75 to 1. Other covenants include restrictions on the sale of certain assets, limitations on subsidiary indebtedness, minimum consolidated net worth, limitations on priority debt and the making of certain loans and investments.

Certain of Centennial's financing agreements contain cross-default provisions. These provisions state that if Centennial or any subsidiary of Centennial fails to make any payment with respect to any indebtedness or contingent obligation, in excess of a specified amount, under any agreement that causes such indebtedness to be due prior to its stated maturity or the contingent obligation to become payable, the applicable agreements will be in default.

Centennial entered into a note purchase agreement on December 20, 2012, and issued \$150.0 million of Senior Notes with due dates ranging from December 2019 to December 2027 at a weighted average interest rate of 4.6 percent. Centennial contracted to issue an additional \$100.0 million of Senior Notes under the agreement on February 20, 2013.

On January 11, 2013, Centennial entered into a letter of credit agreement for the issuance of up to \$29.0 million of letters of credit. This agreement will expire on January 11, 2015.

WBI Energy Transmission The ability to request additional borrowings under the uncommitted long-term private shelf agreement expired in 2011; however, there is debt outstanding that is reflected in the following table. The uncommitted long-term private shelf agreement contains customary covenants and provisions, including a covenant of WBI Energy Transmission not to permit, as of the end of any fiscal quarter, the ratio of total debt to total capitalization to be greater than 55 percent. Other covenants include limitation on priority debt and some restrictions on the sale of certain assets and the making of certain investments.

Long-term Debt Outstanding Long-term debt outstanding at December 31 was as follows:

	2012	2011
	(In the	ousands)
Senior Notes at a weighted average rate of 5.74%, due on dates ranging		
from January 17, 2013 to May 15, 2043	\$1,349,160	\$1,287,576
Commercial paper at a weighted average rate of .51%, supported by		
revolving credit agreements	293,000	-
Medium-Term Notes at a weighted average rate of 7.58%, due on dates		
ranging from February 4, 2013 to March 16, 2029	59,000	81,000
Other notes at a weighted average rate of 5.24%, due on dates ranging		
from September 1, 2020 to February 1, 2035	40,090	40,469
Credit agreements at a weighted average rate of 5.22%, due on dates		
ranging from November 27, 2013 to November 30, 2038	3,768	15,633
Discount	(43)	_
Total long-term debt	1,744,975	1,424,678
Less current maturities	134,108	139,267
Net long-term debt	\$1,610,867	\$1,285,411

The amounts of scheduled long-term debt maturities for the five years and thereafter following December 31, 2012, aggregate \$134.1 million in 2013; \$9.3 million in 2014; \$266.5 million in 2015; \$288.5 million in 2016; \$336.4 million in 2017 and \$710.2 million thereafter.

# Note 10 – Asset Retirement Obligations

The Company records obligations related to the plugging and abandonment of oil and natural gas wells, decommissioning of certain electric generating facilities, reclamation of certain aggregate properties, special handling and disposal of hazardous materials at certain electric generating facilities, natural gas distribution facilities and buildings, and certain other obligations.

A reconciliation of the Company's liability, which is included in other accrued liabilities and other liabilities on the Consolidated Balance Sheets, for the years ended December 31 was as follows:

	2012	2011
	(In thousands)	
Balance at beginning of year	\$ 98,151	\$ 95,970
Liabilities incurred	6,523	3,870
Liabilities acquired	-	. –
Liabilities settled	(10,472)	(10,418)
Accretion expense	4,266	4,466
Revisions in estimates	3,655	3,921
Other	422	342
Balance at end of year	\$102,545	\$ 98,151

The Company believes that any expenses related to asset retirement obligations at the Company's regulated operations will be recovered in rates over time and, accordingly, defers such expenses as regulatory assets.

The fair value of assets that are legally restricted for purposes of settling asset retirement obligations at December 31, 2012 and 2011, was \$5.0 million and \$5.7 million, respectively. The legally restricted assets consist primarily of money market funds and are reflected in other assets on the Consolidated Balance Sheets.

## Note 11 – Preferred Stocks

Preferred stocks at December 31 were as follows:

2012 2011
(In thousands, except shares and per share amounts)

Authorized:

Preferred -

500,000 shares, cumulative, par value \$100, issuable in series

Preferred stock A -

1,000,000 shares, cumulative, without par value, issuable in series

(none outstanding)

Preference -

500,000 shares, cumulative, without par value, issuable in series

(none outstanding)

Outstanding:

 4.50% Series – 100,000 shares
 \$10,000
 \$10,000

 4.70% Series – 50,000 shares
 5,000
 5,000

 Total preferred stocks
 \$15,000
 \$15,000

For the years 2012, 2011 and 2010, dividends declared on the 4.50% Series and 4.70% Series preferred stocks were \$4.50 and \$4.70 per share, respectively. The 4.50% Series and 4.70% Series preferred stocks outstanding are subject to redemption, in whole or in part, at the option of the Company with certain limitations on 30 days notice on any quarterly dividend date at a redemption price, plus accrued dividends, of \$105 per share and \$102 per share, respectively.

In the event of a voluntary or involuntary liquidation, all preferred stock series holders are entitled to \$100 per share, plus accrued dividends.

The affirmative vote of two-thirds of a series of the Company's outstanding preferred stock is necessary for amendments to the Company's charter or bylaws that adversely affect that series; creation of or increase in the amount of authorized stock ranking senior to that series (or an affirmative majority vote where the authorization relates to a new class of stock that ranks on parity with such series); a voluntary liquidation or sale of substantially all of the Company's assets; a merger or consolidation, with certain exceptions; or the partial retirement of that series of preferred stock when all dividends on that series of preferred stock have not been paid. The consent of the holders of a particular series is not required for such corporate actions if the equivalent vote of all outstanding series of preferred stock voting together has consented to the given action and no particular series is affected differently than any other series.

Subject to the foregoing, the holders of common stock exclusively possess all voting power. However, if cumulative dividends on preferred stock are in arrears, in whole or in part, for one year, the holders of preferred stock would obtain the right to one vote per share until all dividends in arrears have been paid and current dividends have been declared and set aside.

### Note 12 – Common Stock

The Stock Purchase Plan provides interested investors the opportunity to make optional cash investments and to reinvest all or a percentage of their cash dividends in shares of the Company's common stock. The K-Plan is partially funded with the Company's common stock. From January 2010 through December 2012, purchases of shares of common stock on the open market were used to fund the Stock Purchase Plan and K-Plan. At December 31, 2012, there were 23.2 million shares of common stock reserved for original issuance under the Stock Purchase Plan and K-Plan.

The Company depends on earnings from its divisions and dividends from its subsidiaries to pay dividends on common stock. The declaration and payment of dividends is at the sole discretion of the board of directors, subject to limitations imposed by the Company's credit agreements, federal and state laws, and applicable regulatory limitations. In addition, the Company and Centennial are generally restricted to paying dividends out of capital accounts or net assets. The most restrictive limitations are discussed below.

Pursuant to a covenant under a credit agreement, Centennial may only make distributions to the Company in an amount up to 100 percent of Centennial's consolidated net income after taxes, excluding noncash write-downs, for the immediately preceding fiscal year. Intermountain and Cascade have regulatory limitations on the amount of dividends each can pay. Based on these limitations, approximately \$2.0 billion of the net assets of the Company's subsidiaries were restricted from being used to transfer funds to the Company at December 31, 2012. In addition, the Company's credit agreement also contains restrictions on dividend payments. The most restrictive limitation requires the Company not to permit the ratio of funded debt to capitalization (determined with respect to the Company

alone, excluding its subsidiaries) to be greater than 65 percent. Based on this limitation, approximately \$177 million of the Company's (excluding its subsidiaries) net assets, which represents common stockholders' equity including retained earnings, would be restricted from use for dividend payments at December 31, 2012. In addition, state regulatory commissions may require the Company to maintain certain capitalization ratios. These requirements are not expected to affect the Company's ability to pay dividends in the near term.

# Note 13 – Stock-Based Compensation

The Company has several stock-based compensation plans under which it is currently authorized to grant restricted stock and stock. As of December 31, 2012, there are 6.2 million remaining shares available to grant under these plans. The Company generally issues new shares of common stock to satisfy restricted stock, stock and performance share awards.

Total stock-based compensation expense was \$4.0 million, net of income taxes of \$2.5 million in 2012; \$3.5 million, net of income taxes of \$2.2 million in 2011; and \$3.4 million, net of income taxes of \$2.1 million in 2010.

As of December 31, 2012, total remaining unrecognized compensation expense related to stock-based compensation was approximately \$5.6 million (before income taxes) which will be amortized over a weighted average period of 1.5 years.

## Stock options

The Company had granted stock options to directors, key employees and employees. The Company has not granted stock options since 2003. Options granted to key employees automatically vested after nine years, but the plan provided for accelerated vesting based on the attainment of certain performance goals or upon a change in control of the Company, and expired ten years after the date of grant. Options granted to employees vested three years after the date of grant and expired ten years after the date of grant. Options granted to directors vested at the date of grant and expired ten years after the date of grant.

The fair value of each option outstanding was estimated on the date of grant using the Black-Scholes option-pricing model.

A summary of the status of the stock option plans at December 31, 2012, and changes during the year then ended was as follows:

	Number of Shares	Weighted Average Exercise Price
Balance at beginning of year	6,750	\$13.03
Exercised	(6,750)	13.03
Balance at end of year	_	

The Company received cash of \$88,000, \$5.7 million and \$5.0 million from the exercise of stock options for the years ended December 31, 2012, 2011 and 2010, respectively. The aggregate intrinsic value of options exercised during the years ended December 31, 2012, 2011 and 2010, was \$60,000, \$3.3 million and \$2.6 million, respectively.

### Stock awards

Nonemployee directors may receive shares of common stock instead of cash in payment for directors' fees under the nonemployee director stock compensation plan. There were 53,888 shares with a fair value of \$1.1 million, 55,141 shares with a fair value of \$1.1 million and 43,128 shares with a fair value of \$849,000 issued under this plan during the years ended December 31, 2012, 2011 and 2010, respectively.

A key employee of the Company received an award of 43,103 shares of common stock under a long-term incentive plan with a fair value of \$930,000 during the year ended December 31, 2012.

## Performance share awards

Since 2003, key employees of the Company have been awarded performance share awards each year. Entitlement to performance shares is based on the Company's total shareholder return over designated performance periods as measured against a selected peer group.

Target grants of performance shares outstanding at December 31, 2012, were as follows:

Grant Date	Performance Period	Target Grant of Shares
March 2010	2010-2012	213,432
February 2011	2011-2013	261,029
February 2012	2012-2014	311,675

Participants may earn from zero to 200 percent of the target grant of shares based on the Company's total shareholder return relative to that of the selected peer group. Compensation expense is based on the grant-date fair value as determined by Monte Carlo simulation. The blended volatility term structure ranges are comprised of 50 percent historical volatility and 50 percent implied volatility. Risk-free interest rates were based on U.S. Treasury security rates in effect as of the grant date. Assumptions used for grants of performance shares issued in 2012, 2011 and 2010 were:

	2012	2011	2010
Grant-date fair value	\$17.18	\$19.99	\$17.40
Blended volatility range	24.29% - 25.81%	23.20% - 32.18%	25.69% - 35.36%
Risk-free interest rate range	.10% – .35%	.09% - 1.34%	.13% - 1.45%
Discounted dividends per share	\$ 1.19	\$ 1.23	\$ 1.04

There were no performance shares that vested in 2012 or 2011. The fair value of performance share awards that vested during the year ended December 31, 2010, was \$3.5 million.

A summary of the status of the performance share awards for the year ended December 31, 2012, was as follows:

	Number of Shares	Weighted Average Grant-Date Fair Value
Nonvested at beginning of period	762,154	\$19.35
Granted	320,692	17.18
Vested	· _	_
Forfeited	(296,710)	20.13
Nonvested at end of period	786,136	\$18.17

# Note 14 - Income Taxes

The components of income (loss) before income taxes from continuing operations for each of the years ended December 31 were as follows:

	2012	2011	2010
		(In thousands)	
United States	\$(47,175)	\$333,486	\$336,450
Foreign	1,708	2,740	30,100
Income (loss) before income taxes from continuing operations	\$(45,467)	\$336,226	\$366,550

Income tax expense (benefit) from continuing operations for the years ended December 31 was as follows:

	2012	2011	2010
		(In thousands)	
Current:			
Federal	\$(26,858)	\$ (7,188)	\$ 37,014
State	858	778	10,589
Foreign	(75)	127	4,451
	(26,075)	(6,283)	52,054
Deferred:			
Income taxes:			
Federal	(1,224)	105,528	62,618
State	(6,323)	13,157	4,147
Investment tax credit – net	44	240	(180)
	(7,503)	118,925	66,585
Change in uncertain tax positions	1,974	(1,048)	3,230
Change in accrued interest	458	(1,320)	661
Total income tax expense (benefit)	\$(31,146)	\$110,274	\$122,530

Components of deferred tax assets and deferred tax liabilities at December 31 were as follows:

	2012	2011
	(In the	ousands)
Deferred tax assets:		
Regulatory matters	<b>\$ 121,781</b>	\$ 119,189
Accrued pension costs	85,037	95,260
Asset retirement obligations	26,748	26,380
Compensation-related	23,441	16,241
Legal and environmental contingencies	8,046	21,788
Other	39,792	41,055
Total deferred tax assets	304,845	319,913
Deferred tax liabilities:		
Depreciation and basis differences on property, plant and equipment	755,392	715,482
Basis differences on oil and natural gas producing properties	167,113	210,146
Regulatory matters	82,077	84,963
Intangible asset amortization	14,078	14,307
Other	18,441	23,774
Total deferred tax liabilities	1,037,101	1,048,672
Net deferred income tax liability	\$ (732,256)	\$ (728,759)

As of December 31, 2012 and 2011, no valuation allowance has been recorded associated with the previously identified deferred tax assets.

The following table reconciles the change in the net deferred income tax liability from December 31, 2011, to December 31, 2012, to deferred income tax expense:

	2012
	(In thousands)
Change in net deferred income tax liability from the preceding table	\$ 3,497
Deferred taxes associated with other comprehensive loss	1,267
Deferred taxes associated with discontinued operations	(9,863)
Other	(2,404)
Deferred income tax expense for the period	\$(7,503)

Total income tax expense (benefit) differs from the amount computed by applying the statutory federal income tax rate to income (loss) before taxes. The reasons for this difference were as follows:

Years ended December 31,	201	2	2011		2010	)
	Amount	%	Amount	%	Amount	%
			(Dollars	n thousands)		
Computed tax at federal statutory rate Increases (reductions) resulting from: State income taxes, net of federal	\$(15,914)	35.0	\$117,679	35.0	\$128,293	35.0
income tax benefit (expense) Resolution of tax matters and	2,469	(5.4)	10,653	3.2	10,210	2.8
uncertain tax positions	2,559	(5.6)	(3,906)	(1.2)	667	.2
Federal renewable energy credit	(3,401)	7.5	(3,485)	(1.0)	(2,185)	(.6)
Depletion allowance	(3,728)	8.2	(3,266)	(1.0)	(2,810)	(8.)
Deductible K-Plan dividends	(2,829)	6.2	(2,282)	(.7)	(2,309)	(.6)
Deferred tax rate changes	(3,083)	6.8	(417)	(.1)	(1,262)	(.3)
AFUDC equity	(1,500)	3.3	(873)	(.3)	(1,494)	(.4)
Other	(5,719)	12.5	(3,829)	(1.1)	(6,580)	(1.9)
Total income tax expense (benefit)	\$(31,146)	68.5	\$110,274	32.8	\$122,530	33.4

The income tax benefit in 2012 resulted largely from the Company's write-downs of oil and natural gas properties, as discussed in Note 1.

Deferred income taxes have been accrued with respect to temporary differences related to the Company's foreign operations. The amount of cumulative undistributed earnings for which there are temporary differences is approximately \$7.7 million at December 31, 2012. The amount of deferred tax liability, net of allowable foreign tax credits, associated with the undistributed earnings at December 31, 2012, was approximately \$2.0 million.

The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction, and various state, local and foreign jurisdictions. With few exceptions, the Company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years ending prior to 2007. The 2007 through 2009 tax years are currently under audit.

A reconciliation of the unrecognized tax benefits (excluding interest) for the years ended December 31 was as follows:

	2012	2011	2010
		(In thousands)	
Balance at beginning of year	\$11,206	\$ 9,378	\$6,148
Additions for tax positions of prior years	3,708	4,172	3,230
Settlements	-	(2,344)	_
Balance at end of year	\$14,914	\$11,206	\$9,378

Included in the balance of unrecognized tax benefits at December 31, 2012 and 2011, were \$8.4 million and \$6.6 million, respectively, of tax positions for which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility. Because of the impact of deferred tax accounting, other than interest and penalties, the disallowance of the shorter deductibility period would not affect the annual effective tax rate but would accelerate the payment of cash to the taxing authority to an earlier period. The amount of unrecognized tax benefits that, if recognized, would affect the effective tax rate was \$8.5 million, including approximately \$2.0 million for the payment of interest and penalties at December 31, 2012, and was \$6.0 million, including approximately \$1.4 million for the payment of interest and penalties at December 31, 2011.

It is likely that substantially all of the unrecognized tax benefits, as well as interest, at December 31, 2012, will be settled in the next twelve months due to the anticipated settlement of federal and state audits.

For the years ended December 31, 2012, 2011 and 2010, the Company recognized approximately \$740,000, \$780,000 and \$2.0 million, respectively, in interest expense. Penalties were not material in 2012, 2011 and 2010. The Company recognized interest income of approximately \$290,000, \$1.9 million and \$20,000 for the years ended December 31, 2012, 2011 and 2010, respectively. The Company had accrued liabilities of approximately \$1.4 million and \$970,000 at December 31, 2012 and 2011, respectively, for the payment of interest.

# Note 15 – Business Segment Data

The Company's reportable segments are those that are based on the Company's method of internal reporting, which generally segregates the strategic business units due to differences in products, services and regulation. The internal reporting of these operating segments is defined based on the reporting and review process used by the Company's chief executive officer and other management. The vast majority of the Company's operations are located within the United States. The Company also has an investment in a foreign country, which consists of Centennial Resources' equity method investment in ECTE.

The electric segment generates, transmits and distributes electricity in Montana, North Dakota, South Dakota and Wyoming. The natural gas distribution segment distributes natural gas in those states as well as in Idaho, Minnesota, Oregon and Washington. These operations also supply related value-added services.

The pipeline and energy services segment provides natural gas transportation, underground storage, processing and gathering services, as well as oil gathering, through regulated and nonregulated pipeline systems primarily in the Rocky Mountain and northern Great Plains regions of the United States. This segment also provides cathodic protection and other energy-related services.

The exploration and production segment is engaged in oil and natural gas acquisition, exploration, development and production activities in the Rocky Mountain and Mid-Continent regions of the United States and in and around the Gulf of Mexico.

The construction materials and contracting segment mines aggregates and markets crushed stone, sand, gravel and related construction materials, including ready-mixed concrete, cement, asphalt, liquid asphalt and other value-added products. It also performs integrated contracting services. This segment operates in the central, southern and western United States and Alaska and Hawaii.

The construction services segment specializes in constructing and maintaining electric and communication lines, gas pipelines, fire suppression systems, and external lighting and traffic signalization equipment. This segment also provides utility excavation services and inside electrical wiring, cabling and mechanical services, sells and distributes electrical materials, and manufactures and distributes specialty equipment.

The Other category includes the activities of Centennial Capital, which insures various types of risks as a captive insurer for certain of the Company's subsidiaries. The function of the captive insurer is to fund the deductible layers of the insured companies' general liability and automobile liability coverages. Centennial Capital also owns certain real and personal property. The Other category also includes Centennial Resources' equity method investment in ECTE.

The information below follows the same accounting policies as described in the Summary of Significant Accounting Policies. Information on the Company's businesses as of December 31 and for the years then ended was as follows:

	2012	2011	2010
		(In thousands)	
External operating revenues:			
Electric	\$ 236,895	\$ 225,468	\$ 211,544
Natural gas distribution	754,848	907,400	892,708
Pipeline and energy services	139,883	210,846	254,776
	1,131,626	1,343,714	1,359,028
Exploration and production	412,651	359,873	318,570
Construction materials and contracting	1,597,257	1,509,538	1,445,148
Construction services	932,013	834,918	786,802
Other	1,884	2,449	147
	2,943,805	2,706,778	2,550,667
Total external operating revenues	\$4,075,431	\$4,050,492	\$3,909,695
Intersegment operating revenues:			
Electric	<b>\$</b> -	\$ -	\$ -
Natural gas distribution	-	_	-
Pipeline and energy services	53,274	67,497	75,033
Exploration and production	35,966	93,713	115,784
Construction materials and contracting	20,168	472	_
Construction services	6,545	19,471	2,298
Other	8,486	8,997	7,580
Intersegment eliminations	(124,439)	(190,150)	(200,695)
Total intersegment operating revenues	<u> </u>	\$ -	\$ -
Depreciation, depletion and amortization:			
Electric	\$ 32,509	\$ 32,177	\$ 27,274
Natural gas distribution	45,731	44,641	43,044
Pipeline and energy services	27,684	25,502	26,001
Exploration and production	160,681	142,645	130,455
Construction materials and contracting	79,527	85,459	88,331
Construction services	11,063	11,399	12,147
Other	2,010	1,572	1,591
Total depreciation, depletion and amortization	\$ 359,205	\$ 343,395	\$ 328,843

		2012		2011		2010
			(In	thousands)		
Interest expense:						
Electric	\$	12,421	\$	13,745	\$	12,216
Natural gas distribution		28,726		29,444		28,996
Pipeline and energy services		7,742		10,516		9,064
Exploration and production		9,018		7,445		8,580
Construction materials and contracting		15,211		16,241		19,859
Construction services Other		4,435 13		4,473		4,411 47
Intersegment eliminations		(867)		(510)		(162)
Total interest expense	\$	76,699	\$	81,354	\$	83,011
		,		02,00		00,011
Income taxes:						
Electric	\$	8,975	\$	7,242	\$	11,187
Natural gas distribution		12,005		16,931		12,171
Pipeline and energy services		15,291		12,912		13,933
Exploration and production		(108,264)		46,298		49,034
Construction materials and contracting		14,099		11,227		13,822
Construction services		24,128		13,426		11,456
Other		2,620		2,238		10,927
Total income taxes	\$	(31,146)	\$	110,274	\$	122,530
Earnings (loss) on common stock:						
Electric	\$	30,634	\$	29,258	\$	28,908
Natural gas distribution	4	29,409	Φ	38,398	Φ	36,944
Pipeline and energy services		26,588		23,082		23,208
Exploration and production		(177,283)		80,282		85,638
Construction materials and contracting		32,420		26,430		29,609
Construction services		38,429		21,627		17,982
Other		4,797		6,190		21,046
Earnings (loss) on common stock before income (loss) from						
discontinued operations		(15,006)		225,267		243,335
Income (loss) from discontinued operations, net of tax*		13,567		(12,926)		(3,361)
Total earnings (loss) on common stock	\$	(1,439)	\$	212,341	\$	239,974
Capital expenditures:						
Electric	\$	112,035	\$	52,072	\$	85,787
Natural gas distribution	•	130,178	·	70,624	•	75,365
Pipeline and energy services		133,787		45,556		14,255
Exploration and production		554,528		272,855		355,845
Construction materials and contracting		45,083		52,303		25,724
Construction services		14,835		9,711		14,849
Other		791		18,759		2,182
Net proceeds from sale or disposition of property and other		(57,460)		(40,857)		(78,761)
Total net capital expenditures	\$	933,777	\$	481,023	\$	495,246
Assets:						
Electric**	\$	760,324	\$	672,940	\$	643,636
Natural gas distribution**		,703,459		,679,091		,632,012
Pipeline and energy services	•	622,470	•	526,797	•	523,075
Exploration and production	1	,539,017	1	,481,556	1	,342,808
				,374,026		,382,836
·	1	,3/1,232	1	,0/4,020		
Construction materials and contracting Construction services	1	,371,252 429,547	1			
Construction materials and contracting	1		1	418,519 403,196	•	387,627 391,555

	2012	2011	2010
		(In thousands)	
Property, plant and equipment:			
Electric**	\$1,150,584	\$1,068,524	\$1,027,034
Natural gas distribution**	1,689,950	1,568,866	1,508,845
Pipeline and energy services	816,533	719,291	683,807
Exploration and production	2,764,560	2,615,146	2,356,938
Construction materials and contracting	1,504,981	1,499,852	1,486,375
Construction services	130,624	124,796	122,940
Other	50,519	49,747	32,564
Less accumulated depreciation, depletion and amortization	3,608,912	3,361,208	3,103,323
Net property, plant and equipment	\$4,498,839	\$4,285,014	\$4,115,180

<sup>\*</sup> Reflected in the Other category.

Note: The results reflect \$391.8 million (\$246.8 million after tax) of noncash write-downs of oil and natural gas properties in 2012.

Excluding the natural gas gathering arbitration charge of \$16.5 million (after tax) in 2010, and the reversal of this arbitration charge of \$15.0 million (after tax) in 2012, as discussed in Note 19, earnings from electric, natural gas distribution and pipeline and energy services are substantially all from regulated operations. Earnings from exploration and production, construction materials and contracting, construction services and other are all from nonregulated operations.

Capital expenditures for 2012, 2011 and 2010 include noncash transactions, including capital expenditure-related accounts payable. The net noncash transactions were \$33.7 million in 2012, \$24.0 million in 2011 and \$17.5 million in 2010.

# Note 16 – Employee Benefit Plans Pension and other postretirement benefit plans

The Company has noncontributory defined benefit pension plans and other postretirement benefit plans for certain eligible employees. The Company uses a measurement date of December 31 for all of its pension and postretirement benefit plans.

Defined pension plan benefits to all nonunion and certain union employees hired after December 31, 2005, were discontinued. Employees that would have been eligible for defined pension plan benefits are eligible to receive additional defined contribution plan benefits. Effective January 1, 2010, all benefit and service accruals for nonunion and certain union plans were frozen. Effective June 30, 2011 and September 30, 2012, all benefit and service accruals for certain additional union employees were frozen. These employees will be eligible to receive additional defined contribution plan benefits.

Effective January 1, 2010, eligibility to receive retiree medical benefits was modified at certain of the Company's businesses. Employees who attain age 55 with 10 years of continuous service by December 31, 2010, will be provided the current retiree medical insurance benefits or can elect the new benefit, if desired, regardless of when they retire. All other current employees must meet the new eligibility criteria of age 60 and 10 years of continuous service at the time they retire. These employees will be eligible for a specified company funded Retiree Reimbursement Account. Employees hired after December 31, 2009, will not be eligible for retiree medical benefits.

In 2012, the Company modified health care coverage for certain retirees, Effective January 1, 2013, post-65 coverage is replaced by a fixed-dollar subsidy for retirees and spouses to be used to purchase individual insurance through an exchange.

<sup>\*\*</sup> Includes allocations of common utility property.

Includes assets not directly assignable to a business (i.e. cash and cash equivalents, certain accounts receivable, certain investments and other miscellaneous current and deferred assets).

Changes in benefit obligation and plan assets for the years ended December 31, 2012 and 2011, and amounts recognized in the Consolidated Balance Sheets at December 31, 2012 and 2011, were as follows:

	Pension Benefits		Oth Postretireme	
	2012	2011	2012	2011
		(In the	ousands)	•
Change in benefit obligation:				
Benefit obligation at beginning of year	\$ 435,618	\$ 388,589	\$110,689	\$ 91,286
Service cost	1,078	2,252	1,747	1,443
Interest cost	17,598	19,500	4,166	4,700
Plan participants' contributions	_	_	2,688	2,644
Amendments	_	_	(11,418)	_
Actuarial loss	30,939	62,722	3,469	17,940
Curtailment gain	_	(13,939)	_	_
Benefits paid	(26,122)	(23,506)	(7,983)	(7,324)
Benefit obligation at end of year	459,111	435,618	103,358	110,689
Change in net plan assets:				
Fair value of plan assets at beginning of year	278,000	277,598	68,085	70,610
Actual gain (loss) on plan assets	34,493	(4,718)	6,497	(872)
Employer contribution	22,813	28,626	5,074	3,027
Plan participants' contributions	_	_	2,688	2,644
Benefits paid	(26,122)	(23,506)	(7,983)	(7,324)
Fair value of net plan assets at end of year	309,184	278,000	74,361	68,085
Funded status – under	\$(149,927)	\$(157,618)	\$ (28,997)	\$(42,604)
Amounts recognized in the Consolidated				<del></del>
Balance Sheets at December 31:				
Other accrued liabilities (current)	<b>\$</b> -	\$ -	\$ (655)	\$ (550)
Other liabilities (noncurrent)	(149,927)	(157,618)	(28,342)	(42,054)
Net amount recognized	\$(149,927)	\$(157,618)	\$ (28,997)	\$(42,604)
Amounts recognized in accumulated other				
comprehensive (income) loss consist of:				
Actuarial loss	\$ 202,406	\$ 189,494	\$ 43,589	\$ 43,861
Prior service cost (credit)	437	(632)	(18,594)	(8,615)
Transition obligation	-	_	· -	2,128
Total	\$ 202,843	\$ 188,862	\$ 24,995	\$ 37,374

Employer contributions and benefits paid in the preceding table include only those amounts contributed directly to, or paid directly from, plan assets. Accumulated other comprehensive (income) loss in the above table includes amounts related to regulated operations, which are recorded as regulatory assets (liabilities) and are expected to be reflected in rates charged to customers over time. For more information on regulatory assets (liabilities) see Note 6.

Unrecognized pension actuarial losses in excess of 10 percent of the greater of the projected benefit obligation or the market-related value of assets are amortized on a straight-line basis over the expected average remaining service lives of active participants for non-frozen plans and over the average life expectancy of plan participants for frozen plans. The market-related value of assets is determined using a five-year average of assets. Unrecognized postretirement net transition obligation was amortized over a 20-year period ending 2012.

The projected benefit obligation, accumulated benefit obligation and fair value of plan assets for the pension plans, of which all have accumulated benefit obligations in excess of plan assets, at December 31 were as follows:

	2012	2011
	(1	n thousands)
Projected benefit obligation	\$459,111	\$435,618
Accumulated benefit obligation	\$459,111	\$435,618
Fair value of plan assets	\$309,184	\$278,000

Other

Components of net periodic benefit cost for the Company's pension and other postretirement benefit plans for the years ended December 31 were as follows:

	Pension Benefits		Other Postretirement Ben		efits	
	2012	2011	2010	2012	2011	2010
	(In thousands)					
Components of net periodic benefit cost:						
Service cost	\$ 1,078	\$ 2,252	\$ 2,889	\$ 1,747	\$ 1,443	\$ 1,357
Interest cost	17,598	19,500	19,761	4,166	4,700	4,817
Expected return on assets	(23,536)	(22,809)	(23,643)	(4,890)	(5,051)	(5,512)
Amortization of prior service cost (credit)	(46)	45	152	(1,438)	(2,677)	(3,303)
Recognized net actuarial loss	7,070	4,656	2,622	2,134	753	845
Curtailment loss (gain)	(1,023)	1,218	_	_	_	_
Amortization of net transition obligation	-	-	-	2,128	2,125	2,125
Net periodic benefit cost, including amount capitalized	1,141	4,862	1,781	3,847	1,293	329
Less amount capitalized	937	1,196	791	910	(50)	(92)
Net periodic benefit cost	204	3,666	990	2,937	1,343	421
Other changes in plan assets and benefit						
obligations recognized in accumulated other				•		
comprehensive (income) loss:						
Net loss	19,982	76,310	20,477	1,863	23,863	1,462
Prior service cost (credit)	· <b>-</b>	_	353	(11,418)	_	121
Amortization of actuarial loss	(7,070)	(4,656)	(2,622)	(2,134)	(753)	(845)
Amortization of prior service (cost) credit	1,069	(1,263)	(152)	1,438	2,677	3,303
Amortization of net transition obligation	_	_	_	(2,128)	(2,125)	(2,125)
Total recognized in accumulated other						
comprehensive (income) loss	13,981	70,391	18,056	(12,379)	23,662	1,916
Total recognized in net periodic benefit cost and						
accumulated other comprehensive (income) loss	\$ 14,185	\$ 74,057	\$ 19,046	\$ (9,442)	\$25,005	\$ 2,337

The estimated net loss and prior service cost for the defined benefit pension plans that will be amortized from accumulated other comprehensive loss into net periodic benefit cost in 2013 are \$7.1 million and \$71,000, respectively. The estimated net loss and prior service credit for the other postretirement benefit plans that will be amortized from accumulated other comprehensive loss into net periodic benefit cost in 2013 are \$2.6 million and \$1.5 million, respectively.

Weighted average assumptions used to determine benefit obligations at December 31 were as follows:

	Pensior	Pension Benefits		Benefits
	2012	2011	2012	2011
Discount rate	3.65%	4.16%	3.67%	4.13%
Expected return on plan assets	7.00%	7.75%	6.00%	6.75%
Rate of compensation increase	N/A	N/A	4.00%	4.00%

Weighted average assumptions used to determine net periodic benefit cost for the years ended December 31 were as follows:

	Pensio	Pension Benefits		Benefits
	2012	2011	2012	2011
Discount rate	4.16%	5.26%	4.13%	5.21%
Expected return on plan assets	7.75%	7.75%	6.75%	6.75%
Rate of compensation increase	N/A* 4	1.00% / N/A*	4.00%	4.00%

<sup>\*</sup> Effective June 30, 2011 and September 30, 2012, all benefit and service accruals for a union plan were frozen. Compensation increases had previously been frozen for all other plans.

The expected rate of return on pension plan assets is based on the targeted asset allocation range of 60 percent to 70 percent equity securities and 30 percent to 40 percent fixed-income securities and the expected rate of return from these asset categories. The expected rate of return on other postretirement plan assets is based on the targeted asset allocation range of 65 percent to 75 percent equity securities and 25 percent to 35 percent fixed-income securities and the expected rate of return from these asset categories. The expected return on plan assets for other postretirement benefits reflects insurance-related investment costs.

Health care rate assumptions for the Company's other postretirement benefit plans as of December 31 were as follows:

	2012	2011
Health care trend rate assumed for next year	6.0% - 8.0%	6.0% – 8.0%
Health care cost trend rate – ultimate	5.0% - 6.0%	5.0% - 6.0%
Year in which ultimate trend rate achieved	2017	2017

The Company's other postretirement benefit plans include health care and life insurance benefits for certain retirees. The plans underlying these benefits may require contributions by the retiree depending on such retiree's age and years of service at retirement or the date of retirement. The accounting for the health care plans anticipates future cost-sharing changes that are consistent with the Company's expressed intent to generally increase retiree contributions each year by the excess of the expected health care cost trend rate over six percent.

Assumed health care cost trend rates may have a significant effect on the amounts reported for the health care plans. A one percentage point change in the assumed health care cost trend rates would have had the following effects at December 31, 2012:

	1 Percentage Point Increase	1 Percentage Point Decrease	
	(In	thousands)	
Effect on total of service and interest cost components	\$ 340	\$ (278)	
Effect on postretirement benefit obligation	\$5,724	\$(4,858)	

The Company's pension assets are managed by 14 outside investment managers. The Company's other postretirement assets are managed by one outside investment manager. The Company's investment policy with respect to pension and other postretirement assets is to make investments solely in the interest of the participants and beneficiaries of the plans and for the exclusive purpose of providing benefits accrued and defraying the reasonable expenses of administration. The Company strives to maintain investment diversification to assist in minimizing the risk of large losses. The Company's policy guidelines allow for investment of funds in cash equivalents, fixed-income securities and equity securities. The guidelines prohibit investment in commodities and futures contracts, equity private placement, employer securities, leveraged or derivative securities, options, direct real estate investments, precious metals, venture capital and limited partnerships. The guidelines also prohibit short selling and margin transactions. The Company's practice is to periodically review and rebalance asset categories based on its targeted asset allocation percentage policy.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date. The ASC establishes a hierarchy for grouping assets and liabilities, based on the significance of inputs.

The estimated fair values of the Company's pension plan assets are determined using the market approach.

The carrying value of the pension plans' Level 1 and Level 2 cash equivalents approximates fair value and is determined using observable inputs in active markets or the net asset value of shares held at year end, which is determined using other observable inputs including pricing from outside sources. Units of this fund can be redeemed on a daily basis at their net asset value and have no redemption restrictions. The assets are invested in high quality, short-term instruments of domestic and foreign issuers.

The estimated fair value of the pension plans' Level 1 equity securities is based on the closing price reported on the active market on which the individual securities are traded.

The estimated fair value of the pension plans' Level 1 and Level 2 collective and mutual funds are based on the net asset value of shares held at year end, based on either published market quotations on active markets or other known sources including pricing from outside sources.

The estimated fair value of the pension plans' Level 2 corporate and municipal bonds is determined using other observable inputs, including benchmark yields, reported trades, broker/dealer quotes, bids, offers, future cash flows and other reference data.

The estimated fair value of the pension plans' Level 1 U.S. Treasury securities are valued based on quoted prices on an active market.

The estimated fair value of the pension plans' Level 2 U.S. Treasury and mortgage-backed securities are valued mainly using other observable inputs, including benchmark yields, reported trades, broker/dealer quotes, bids, offers, to be announced prices, future cash flows and other reference data. Some of these securities are valued using pricing from outside sources.

Though the Company believes the methods used to estimate fair value are consistent with those used by other market participants, the use of other methods or assumptions could result in a different estimate of fair value. For the years ended December 31, 2012 and 2011, there were no transfers between Levels 1 and 2.

The fair value of the Company's pension net plan assets by class is as follows:

	Fair Value Measurem			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2012
Assets:				
Cash equivalents	\$ 2,145	\$10,460	\$ -	\$ 12,605
Equity securities:				
U.S. companies	86,981	_	_	86,981
International companies	39,818	_	-	39,818
Collective and mutual funds*	82,787	20,065	_	102,852
Corporate bonds	-	45,112	_	45,112
Municipal bonds	-	9,302	_	9,302
U.S. Treasury securities	7,980	4,534	_	12,514
Total assets measured at fair value	\$219,711	\$89,473	\$ -	\$309,184

<sup>\*</sup> Collective and mutual funds invest approximately 12 percent in common stock of mid-cap U.S. companies, 26 percent in common stock of large-cap U.S. companies, 13 percent in U.S. Treasuries, 41 percent in corporate bonds and 8 percent in other investments.

	Fair Value Measurem	Fair Value Measurements at December 31, 2011, Using			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2011	
		(In thousands)			
Assets:					
Cash equivalents	\$ 2,256	\$17,534	\$ -	\$ 19,790	
Equity securities:					
U.S. companies	99,315	_	_	99,315	
International companies	35,353	-	_	35,353	
Collective and mutual funds*	43,214	15,541	_	58,755	
Corporate bonds	_	23,579	289	23,868	
Mortgage-backed securities	_	22,987	_	22,987	
Municipal bonds	_	9,290	_	9,290	
U.S. Treasury securities		8,642		8,642	
Total assets measured at fair value	\$180,138	\$97,573	\$289	\$278,000	

Collective and mutual funds invest approximately 26 percent in common stock of mid-cap U.S. companies, 26 percent in common stock of large-cap U.S. companies, 13 percent in U.S. Treasuries, 6 percent in corporate bonds and 29 percent in other investments.

The following table sets forth a summary of changes in the fair value of the pension plans' Level 3 assets for the year ended December 31, 2012:

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)
	Corporate Bonds
	(In thousands)
Balance at beginning of year	\$ 289
Total realized/unrealized losses	(47)
Purchases, issuances and settlements (net)	(242)
Balance at end of year	\$ -

The following table sets forth a summary of changes in the fair value of the pension plans' Level 3 assets for the year ended December 31, 2011:

	Fair Value Measur	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)			
	Corporate Bonds	Collateral Held on Loaned Securities	Total		
		(In thousands)			
Balance at beginning of year	\$ -	\$ 694	\$ 694		
Total realized/unrealized losses	(2)	(259)	(261)		
Purchases, issuances and settlements (net)	291	(435)	(144)		
Balance at end of year	\$289	\$ -	\$ 289		

The estimated fair values of the Company's other postretirement benefit plan assets are determined using the market approach.

The estimated fair value of the other postretirement benefit plan's Level 1 and Level 2 cash equivalents is valued at the net asset value of shares held at year end, based on published market quotations on active markets, or using other known sources including pricing from outside sources. Units of this fund can be redeemed on a daily basis at their net asset value and have no redemption restrictions. The assets are invested in high-quality, short-term money market instruments that consist of municipal obligations.

The estimated fair value of the other postretirement benefit plan's Level 1 equity securities is based on the closing price reported on the active market on which the individual securities are traded.

The estimated fair value of the other postretirement benefit plan's Level 2 insurance investment contract is based on contractual cash surrender values that are determined primarily by investments in managed separate accounts of the insurer. These amounts approximate fair value. The managed separate accounts are valued based on other observable inputs or corroborated market data.

Though the Company believes the methods used to estimate fair value are consistent with those used by other market participants, the use of other methods or assumptions could result in a different estimate of fair value. For the years ended December 31, 2012 and 2011, there were no transfers between Levels 1 and 2.

The fair value of the Company's other postretirement benefit plan assets by asset class is as follows:

	Fair Value Measurem			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2012
		(In th	nousands)	
Assets:				
Cash equivalents	\$1,053	\$ 1,991	\$ -	\$ 3,044
Equity securities:				
U.S. companies	2,207	-	_	2,207
International companies	260	_	_	260
Insurance investment contract*		68,850	_	68,850
Total assets measured at fair value	\$3,520	\$70,841	\$ -	\$74,361

<sup>\*</sup> The insurance investment contract invests approximately 51 percent in common stock of large-cap U.S. companies, 15 percent in U.S. Treasuries, 10 percent in mortgage-backed securities, 11 percent in corporate bonds and 13 percent in other investments.

	Fair Value Measurem			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at December 31, 2011
		(In th	nousands)	
Assets:				
Cash equivalents	\$ 59	\$ 1,836	\$ -	\$ 1,895
Equity securities:				
U.S. companies	2,098	_	_	2,098
International companies	262	_	_	262
Insurance investment contract*		63,830		63,830
Total assets measured at fair value	\$2,419	\$65,666	\$ -	\$68,085

<sup>\*</sup> The insurance investment contract invests approximately 49 percent in common stock of large-cap U.S. companies, 15 percent in U.S. Treasuries, 12 percent in mortgage-backed securities, 11 percent in corporate bonds and 13 percent in other investments.

The Company expects to contribute approximately \$18.1 million to its defined benefit pension plans and approximately \$2.3 million to its postretirement benefit plans in 2013.

The following benefit payments, which reflect future service, as appropriate, and expected Medicare Part D subsidies are as follows:

Years	Pension Benefits	Other Postretirement Benefits	Expected Medicare Part D Subsidy
		(In thousands)	
2013	\$ 23,193	\$ 6,099	\$256
2014	23,386	6,134	248
2015	23,646	6,127	239
2016	23,954	6,082	228
2017	24,531	6,083	217
2018 – 2022	128,971	29,051	896

## Nonqualified benefit plans

In addition to the qualified plan defined pension benefits reflected in the table at the beginning of this note, the Company also has unfunded, nonqualified benefit plans for executive officers and certain key management employees that generally provide for defined benefit payments at age 65 following the employee's retirement or to their beneficiaries upon death for a 15-year period. The Company had investments of \$84.4 million and \$76.9 million at December 31, 2012 and 2011, respectively, consisting of equity securities of \$41.9 million and \$38.4 million, respectively, life insurance carried on plan participants (payable upon the employee's death) of \$32.7 million and \$31.8 million, respectively, and other investments of \$9.8 million and \$6.7 million, respectively. The Company anticipates using these investments to satisfy obligations under these plans. The Company's net periodic benefit cost for these plans was \$8.1 million, \$8.1 million and \$7.8 million in 2012, 2011 and 2010, respectively. The total projected benefit obligation for these plans was \$113.0 million and \$113.8 million at December 31, 2012 and 2011, respectively. The accumulated benefit obligation for these plans was \$107.5 million and \$105.7 million at December 31, 2012 and 2011, respectively. A weighted average discount rate of 3.44 percent and 4.00 percent at December 31, 2012 and 2011, were used to determine benefit obligations. A discount rate of 4.00 percent and 5.11 percent at December 31, 2012 and 2011, respectively, and a rate of compensation increase of 4.00 percent and December 31, 2012 and 2011, were used to determine net periodic benefit cost.

The amount of benefit payments for the unfunded, nonqualified benefit plans are expected to aggregate \$5.7 million in 2013; \$5.6 million in 2014; \$6.7 million in 2015; \$6.5 million in 2016; \$6.7 million in 2017 and \$37.3 million for the years 2018 through 2022.

In 2012, the Company established a nonqualified defined contribution plan for certain key management employees. Costs incurred under this plan for 2012 were \$84,000.

## **Defined contribution plans**

The Company sponsors various defined contribution plans for eligible employees and the costs incurred under these plans were \$29.3 million in 2012, \$27.1 million in 2011 and \$24.4 million in 2010.

## Multiemployer plans

The Company contributes to a number of multiemployer defined benefit pension plans under the terms of collective-bargaining agreements that cover its union-represented employees. The risks of participating in these multiemployer plans are different from single-employer plans in the following aspects:

- Assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers
- If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers
- If the Company chooses to stop participating in some of its multiemployer plans, the Company may be required to pay those plans an amount based on the underfunded status of the plan, referred to as a withdrawal liability

The Company's participation in these plans is outlined in the following table. Unless otherwise noted, the most recent Pension Protection Act zone status available in 2012 and 2011 is for the plan's year-end at December 31, 2011, and December 31, 2010, respectively. The zone status is based on information that the Company received from the plan and is certified by the plan's actuary. Among other factors, plans in the red zone are generally less than 65 percent funded, plans in the yellow zone are between 65 percent and 80 percent funded, and plans in the green zone are at least 80 percent funded.

		Pension Protection Act FIP/RP Status Zone Status Pending/			Contributions			Expiration Date of Collective	
	EIN/Pension			Pending/		Contributio		Surcharge	Bargaining
Pension Fund	Plan Number	2012	2011	Implemented	2012	2011	2010	Imposed	Agreement
						(In thousan	ds)		
Edison Pension		Green as of	Green as of						
Plan	93-6061681-001	12/31/2012	12/31/2011	No	\$ 5,171	\$ 2,700	\$ 1,933	No	12/31/2014
IBEW Local 38		Yellow as of	Yellow as of						
Pension Plan	34-6574238-001	4/30/2012	4/30/2011	Implemented	2,771	1,469	1,277	, No	4/27/2014
IBEW Local No. 82		Red as of	Red as of						
Pension Plan	31-6127268-001	6/30/2012	6/30/2011	Implemented	1,093	1,331	1,569	No	12/1/2013
IBEW Local 648		Red as of	Red as of						
Pension Plan	31-6134845-001	2/29/2012	2/28/2011	Implemented	564	722	781	No	8/31/2015
Laborers Pension									
Trust Fund for		Yellow as of	Yellow as of						6/30/2011*
Northern California	94-6277608-001	5/31/2012	5/31/2011	Implemented	567	628	413	No	6/30/2012*
Local Union 212									
IBEW Pension		Yellow as of	Yellow as of						
Trust Fund	31-6127280-001	4/30/2012	4/30/2011	Implemented	664	776	679	No	6/2/2013
National Electrical									8/31/2011*-
Benefit Fund	53-0181657-001	Green	Green	No	5,603	4,841	4,826	No	12/31/2016
OE Pension		Yellow as of	Yellow as of						6/30/2010*-
Trust Fund	94-6090764-001	12/31/2012	12/31/2011	Implemented	1,156	1,367	1,035	No	3/31/2016
Operating Engineers									
Local 800 &									
WY Contractors									
Association, Inc.									
Pension Plan		Red as of	Red as of						
for Wyoming	83-6011320-001	12/31/2012	12/31/2011	Implemented	91	96	106	No	10/31/2005*
Operating Engineers		Red as of	Red as of						6/30/2013-
Pension Trust	95-6032478-001	6/30/2012	6/30/2011	Implemented	761	458	343	No	12/31/2016
Other funds					16,338	14,770	17,314		
Total contributions					\$34,779	\$29,158	\$30,276		

<sup>\*</sup> Plan includes collective bargaining agreements which have expired. The agreements contain provisions that automatically renew the existing contracts in lieu of a new negotiated collective bargaining agreement.

The Company was listed in the plans' Forms 5500 as providing more than 5 percent of the total contributions for the following plans and plan years:

Year Contributions to Plan Exceeded More Than 5 Percent of Pension Fund Total Contributions (as of December 31 of the Plan's Year-End) Defined Benefit Pension Plan of AGC-IUOE Local 701 Pension Trust Fund 2010 Edison Pension Plan 2011 and 2010 Eighth District Electrical Pension Fund 2010 IBEW Local 38 Pension Plan 2011 and 2010 IBEW Local No. 82 Pension Plan 2011 and 2010 Local Union No. 124 IBEW Pension Trust Fund 2011 and 2010 2011 and 2010 Local Union 212 IBEW Pension Trust Fund 2011 and 2010 IBEW Local Union No. 357 Pension Plan A IBEW Local 648 Pension Plan 2011 and 2010 Idaho Plumbers and Pipefitters Pension Plan 2011 and 2010 2011 and 2010 Minnesota Teamsters Construction Division Pension Fund Operating Engineers Local 800 & WY Contractors Association, Inc. 2011 and 2010 Pension Plan for Wyoming 2010 Plumbers and Pipefitters Local 162 Pension Fund 2011 Pension and Retirement Plan of Plumbers and Pipefitters Union Local No. 525

The Company also contributes to a number of multiemployer other postretirement plans under the terms of collective-bargaining agreements that cover its union-represented employees. These plans provide benefits such as health insurance, disability insurance and life insurance to retired union employees. Many of the multiemployer other postretirement plans are combined with active multiemployer health and welfare plans. The Company's total contributions to its multiemployer other postretirement plans, which also includes contributions to active multiemployer health and welfare plans, were \$31.4 million, \$24.0 million and \$24.7 million for the years ended December 31, 2012, 2011 and 2010, respectively.

Amounts contributed in 2012, 2011 and 2010 to defined contribution multiemployer plans were \$18.7 million, \$15.3 million and \$15.4 million, respectively.

# Note 17 – Jointly Owned Facilities

The consolidated financial statements include the Company's 22.7 percent, 25.0 percent and 25.0 percent ownership interests in the assets, liabilities and expenses of the Big Stone Station, Coyote Station and Wygen III, respectively. Each owner of the stations is responsible for financing its investment in the jointly owned facilities.

The Company's share of the stations operating expenses was reflected in the appropriate categories of operating expenses (fuel, operation and maintenance, and taxes, other than income) in the Consolidated Statements of Income.

At December 31, the Company's share of the cost of utility plant in service and related accumulated depreciation for the stations was as follows:

	2012	2011	
	(In thousands)		
Big Stone Station:			
Utility plant in service	\$ 63,146	\$ 63,715	
Less accumulated depreciation	40,859	42,475	
	\$ 22,287	\$ 21,240	
Coyote Station:			
Utility plant in service	\$135,073	\$131,719	
Less accumulated depreciation	87,524	86,788	
	\$ 47,549	\$ 44,931	
Wygen III:			
Utility plant in service	\$ 63,462	\$ 63,300	
Less accumulated depreciation	3,368	2,106	
	\$ 60,094	\$ 61,194	

# Note 18 – Regulatory Matters and Revenues Subject to Refund

On September 26, 2012, Montana-Dakota filed an application with the MTPSC for a natural gas rate increase. Montana-Dakota requested a total increase of \$3.5 million annually or approximately 5.9 percent above current rates. The requested increase includes the costs associated with the increased investment in facilities, including ongoing investment in new and replacement distribution facilities, the landfill gas production facility, a region operations building, automated meter reading and a new customer billing system. Montana-Dakota requested an interim increase, subject to refund, of \$1.7 million or approximately 2.9 percent. A hearing has been scheduled for May 1, 2013.

On December 21, 2012, Montana-Dakota filed an application with the SDPUC for a natural gas rate increase. Montana-Dakota requested a total increase of \$1.5 million annually or approximately 3.3 percent above current rates. The requested increase includes the costs associated with the increased investment in facilities, including ongoing investment in new and replacement distribution facilities, the landfill gas production facility, an operations building, automated meter reading and a new customer billing system.

# Note 19 – Commitments and Contingencies

The Company is party to claims and lawsuits arising out of its business and that of its consolidated subsidiaries. The Company accrues a liability for those contingencies when the incurrence of a loss is probable and the amount can be reasonably estimated. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. The Company does not accrue liabilities when the likelihood that the liability has been incurred is probable but the amount cannot be reasonably estimated or when the liability is believed to be only reasonably possible or remote. For contingencies where

an unfavorable outcome is probable or reasonably possible and which are material, the Company discloses the nature of the contingency and, where feasible, an estimate of the possible loss. The Company had accrued liabilities of \$22.5 million and \$64.1 million for contingencies related to litigation and environmental matters as of December 31, 2012 and 2011, respectively, which includes amounts that may have been accrued for matters discussed in Litigation and Environmental matters within this note.

## Litigation

Guarantee Obligation Under a Construction Contract Centennial guaranteed CEM's obligations under a construction contract with LPP for a 550-MW combined-cycle electric generating facility near Hobbs, New Mexico. Centennial Resources sold CEM in July 2007 to Bicent. In February 2009, Centennial received a Notice and Demand from LPP under the guarantee agreement alleging that CEM did not meet certain of its obligations under the construction contract and demanding that Centennial indemnify LPP against all losses, damages, claims, costs, charges and expenses arising from CEM's alleged failures. In December 2009, LPP submitted a demand for arbitration of its dispute with CEM to the American Arbitration Association seeking compensatory damages of \$149.7 million. An arbitration award was issued January 13, 2012, awarding LPP \$22.0 million. Centennial subsequently received a demand from LPP for payment of the arbitration award plus interest and attorneys' fees. An accrual related to the guarantee as a result of the arbitration award was recorded in discontinued operations on the Consolidated Statement of Income in the fourth quarter of 2011. CEM filed a petition with the New York Supreme Court to vacate the arbitration award in favor of LPP. On October 19, 2012, Centennial moved to intervene in the New York Supreme Court action to vacate the arbitration award and also filed a complaint with the New York Supreme Court seeking a declaration that LPP is not entitled to indemnification from Centennial under the guaranty for the arbitration award. On November 20, 2012, the New York Supreme Court granted CEM's petition to vacate the arbitration award. Due to the vacation of the arbitration award, the Company no longer believes the loss related to this matter to be probable and thus the liability that was previously recorded in 2011 was reversed in the fourth quarter of 2012. The effect of this was recorded in discontinued operations on the Consolidated Statement of Income. Centennial anticipates LPP will appeal the decision upon entry of a written order. We believe that it is reasonably possible that a loss related to this matter could result if LPP is successful in its appeal, the arbitration award is affirmed and LPP continues to assert its demand against Centennial under the guarantee for payment of the arbitration award, attorney's fees and interest. For more information regarding discontinued operations, see Note 3.

Construction Materials Until the fall of 2011 when it discontinued active mining operations at the pit, JTL operated the Target Range Gravel Pit in Missoula County, Montana under a 1975 reclamation contract pursuant to the Montana Opencut Mining Act. In September 2009, the Montana DEQ sent a letter asserting JTL was in violation of the Montana Opencut Mining Act by conducting mining operations outside a permitted area. JTL filed a complaint in Montana First Judicial District Court in June 2010, seeking a declaratory order that the reclamation contract is a valid permit under the Montana Opencut Mining Act. The Montana DEQ filed an answer and counterclaim to the complaint in August 2011, alleging JTL was in violation of the Montana Opencut Mining Act and requesting imposition of penalties of not more than \$3.7 million plus not more than \$5,000 per day from the date of the counterclaim. The Company believes the operation of the Target Range Gravel Pit was conducted under a valid permit; however, the imposition of civil penalties is reasonably possible. The Company filed an application for amendment of its opencut mining permit and intends to resolve this matter through settlement or continuation of the Montana First Judicial District Court litigation.

Natural Gas Gathering Operations In January 2010, SourceGas filed an application with the Colorado State District Court to compel WBI Energy Midstream to arbitrate a dispute regarding operating pressures under a natural gas gathering contract on one of WBI Energy Midstream's pipeline gathering systems in Montana. WBI Energy Midstream resisted the application and sought a declaratory order interpreting the gathering contract. In May 2010, the Colorado State District Court granted the application and ordered WBI Energy Midstream into arbitration. An arbitration hearing was held in August 2010. In October 2010, the arbitration panel issued an award in favor of SourceGas for approximately \$26.6 million. As a result, WBI Energy Midstream, which is included in the pipeline and energy services segment, recorded a \$26.6 million charge (\$16.5 million after tax) in the third quarter of 2010, which is recorded in operation and maintenance expense on the Consolidated Statement of Income. On April 20, 2011, the Colorado State District Court confirmed the arbitration award as a court judgment. WBI Energy Midstream filed an appeal from the Colorado State District Court's order and judgment to the Colorado Court of Appeals. The Colorado Court of Appeals issued a decision on May 24, 2012, reversing the Colorado State District Court order compelling arbitration, vacating the final award and remanding the case to the Colorado State District Court to determine SourceGas's claims and WBI Energy Midstream's counterclaims. As a result of the Colorado Court of Appeals decision, in the second quarter of 2012, WBI Energy Midstream changed its estimated loss related to this matter. This resulted in a reduction of expense of \$24.1 million (\$15.0 million after tax), which is largely reflected in operation and maintenance expense on the Consolidated Statement of Income. On August 2, 2012, SourceGas filed a petition for writ of certiorari with the Colorado Supreme Court for review of the Colorado Court of Appeals decision. WBI Energy Midstream anticipates that if the Colorado Supreme Court were to grant a writ of certiorari and remand the matter to the Colorado State District Court, SourceGas will assert claims similar to those asserted in the arbitration proceeding. In a related matter, Omimex filed a complaint against WBI Energy Midstream in Montana Seventeenth Judicial District Court in July 2010 alleging WBI Energy Midstream breached a separate gathering contract with Omimex as a result of the increased operating pressures demanded by SourceGas on the same natural gas gathering system. In December 2011, Omimex filed an amended complaint alleging WBI Energy Midstream breached obligations to operate its gathering system as a common carrier under United States and Montana law. WBI Energy Midstream removed the action to the United States District Court for the District of Montana. Expert reports submitted by Omimex contended its damages as a result of the increased operating pressures were \$16.1 million to \$22.6 million, however, the experts have since revised their calculation of Omimex's damages to \$4.8 million. The Company believes the claims asserted by Omimex are without merit and an award is not deemed probable. The Company intends to vigorously defend against the claims. A trial on the matter is scheduled for May 2013.

The Company also is involved in other legal actions in the ordinary course of its business. After taking into account liabilities accrued for the foregoing matters, management believes that the outcomes with respect to the above and other legal proceedings will not have a material effect upon the Company's financial position, results of operations or cash flows.

#### **Environmental matters**

Portland Harbor Site In December 2000, Knife River – Northwest was named by the EPA as a PRP in connection with the cleanup of a riverbed site adjacent to a commercial property site acquired by Knife River – Northwest from Georgia-Pacific West, Inc. in 1999. The riverbed site is part of the Portland, Oregon, Harbor Superfund Site. The EPA wants responsible parties to share in the cleanup of sediment contamination in the Willamette River. To date, costs of the overall remedial investigation and feasibility study of the harbor site are being recorded, and initially paid, through an administrative consent order by the LWG, a group of several entities, which does not include Knife River – Northwest or Georgia-Pacific West, Inc. Investigative costs are indicated to be in excess of \$70 million. It is not possible to estimate the cost of a corrective action plan until the remedial investigation and feasibility study have been completed, the EPA has decided on a strategy and a ROD has been published. Corrective action will be taken after the development of a proposed plan and ROD on the harbor site is issued. Knife River – Northwest also received notice in January 2008 that the Portland Harbor Natural Resource Trustee Council intends to perform an injury assessment to natural resources resulting from the release of hazardous substances at the Harbor Superfund Site. The Portland Harbor Natural Resource Trustee Council indicates the injury determination is appropriate to facilitate early settlement of damages and restoration for natural resource injuries. It is not possible to estimate the costs of natural resource damages until an assessment is completed and allocations are undertaken.

Based upon a review of the Portland Harbor sediment contamination evaluation by the Oregon DEQ and other information available; Knife River – Northwest does not believe it is a Responsible Party. In addition, Knife River – Northwest has notified Georgia-Pacific West, Inc., that it intends to seek indemnity for liabilities incurred in relation to the above matters pursuant to the terms of their sale agreement. Knife River – Northwest has entered into an agreement tolling the statute of limitations in connection with the LWG's potential claim for contribution to the costs of the remedial investigation and feasibility study. By letter in March 2009, LWG stated its intent to file suit against Knife River – Northwest and others to recover LWG's investigation costs to the extent Knife River – Northwest cannot demonstrate its non-liability for the contamination or is unwilling to participate in an alternative dispute resolution process that has been established to address the matter. At this time, Knife River – Northwest has agreed to participate in the alternative dispute resolution process.

The Company believes it is not probable that it will incur any material environmental remediation costs or damages in relation to the above referenced administrative action.

**Manufactured Gas Plant Sites** There are three claims against Cascade for cleanup of environmental contamination at manufactured gas plant sites operated by Cascade's predecessors.

The first claim is for contamination at a site in Eugene, Oregon which was received in 1995. There are PRPs in addition to Cascade that may be liable for cleanup of the contamination. Some of these PRPs have shared in the investigation costs. It is expected that these and other PRPs will share in the cleanup costs. Several alternatives for cleanup have been identified, with preliminary cost estimates ranging from approximately \$500,000 to \$11.0 million. The Oregon DEQ is preparing a staff report which will recommend a cleanup alternative for the site. It is not known at this time what share of the cleanup costs will actually be borne by Cascade; however, Cascade anticipates its proportional share could be approximately 50 percent. Cascade has accrued \$1.3 million for remediation of this site.

The second claim is for contamination at a site in Bremerton, Washington which was received in 1997. A preliminary investigation has found soil and groundwater at the site contain contaminants requiring further investigation and cleanup. EPA conducted a Targeted Brownfields Assessment of the site and released a report summarizing the results of that assessment in August 2009. The assessment confirms that contaminants have affected soil and groundwater at the site, as well as sediments in the adjacent Port Washington Narrows. Alternative remediation options have been identified with preliminary cost estimates ranging from \$340,000 to \$6.4 million. Data

developed through the assessment and previous investigations indicates the contamination likely derived from multiple, different sources and multiple current and former owners of properties and businesses in the vicinity of the site may be responsible for the contamination. In April 2010, the Washington Department of Ecology issued notice it considered Cascade a PRP for hazardous substances at the site. In May 2012, the EPA added the site to the National Priorities List. Cascade is in discussions with the EPA regarding an administrative settlement agreement and consent order with the intent of reaching consensus on the scope and schedule for a remedial investigation and feasibility study for the site. Cascade has accrued \$6.7 million for the remedial investigation and feasibility study and \$6.4 million for remediation of this site. In April 2010, Cascade filed a petition with the WUTC for authority to defer the costs, which are included in other noncurrent assets, incurred in relation to the environmental remediation of this site until the next general rate case. The WUTC approved the petition in September 2010, subject to conditions set forth in the order.

The third claim is for contamination at a site in Bellingham, Washington. Cascade received notice from a party in May 2008 that Cascade may be a PRP, along with other parties, for contamination from a manufactured gas plant owned by Cascade and its predecessor from about 1946 to 1962. The notice indicates that current estimates to complete investigation and cleanup of the site exceed \$8.0 million. Other PRPs have reached an agreed order and work plan with the Washington Department of Ecology for completion of a remedial investigation and feasibility study for the site. A report documenting the initial phase of the remedial investigation was completed in June 2011. There is currently not enough information available to estimate the potential liability to Cascade associated with this claim although Cascade believes its proportional share of any liability will be relatively small in comparison to other PRPs. The plant manufactured gas from coal between approximately 1890 and 1946. In 1946, shortly after Cascade's predecessor acquired the plant, it converted the plant to a propane-air gas facility. There are no documented wastes or by-products resulting from the mixing or distribution of propane-air gas.

Cascade has received notices from certain of its insurance carriers that they will participate in defense of Cascade for these contamination claims subject to full and complete reservations of rights and defenses to insurance coverage. To the extent these claims are not covered by insurance, Cascade will seek recovery through the OPUC and WUTC of remediation costs in its natural gas rates charged to customers. The accruals related to these matters are reflected in regulatory assets. For more information, see Note 6.

Halawa Quarry The State of Hawaii Department of Health issued a Notice of Violation to Hawaiian Cement dated August 31, 2012, alleging violations of Hawaii's Water Pollution statute at Hawaiian Cement's Halawa Quarry by failure to comply with the quarry's National Pollutant Discharge Elimination System permit by failing to design, construct and maintain a facility to contain or treat the volume of all process wastewater and storm water that would result from a 10-year, 24-hour rainfall event. The Notice of Violation also alleges Hawaiian Cement violated the quarry's permit by discharging pollution, including levels of pH and total suspended solids in excess of the permit limits, on three occasions in January, June and December 2011. The Notice of Violation seeks development and implementation of corrective action plans and unspecified administrative penalties. Hawaiian Cement expects to resolve the Notice of Violation through a negotiated settlement with monetary penalties of approximately \$100,000 as well as development and implementation of corrective action plans, the final cost of which has not been determined but which are not expected to be material.

### **Operating leases**

The Company leases certain equipment, facilities and land under operating lease agreements. The amounts of annual minimum lease payments due under these leases as of December 31, 2012, were \$32.2 million in 2013, \$22.5 million in 2014, \$13.1 million in 2015, \$9.1 million in 2016, \$5.1 million in 2017 and \$36.0 million thereafter. Rent expense was \$42.9 million, \$40.7 million and \$38.7 million for the years ended December 31, 2012, 2011 and 2010, respectively.

## **Purchase commitments**

The Company has entered into various commitments, largely natural gas and coal supply, purchased power, natural gas transportation and storage, service and construction materials supply contracts. These commitments range from one to 48 years. The commitments under these contracts as of December 31, 2012, were \$494.9 million in 2013, \$261.4 million in 2014, \$150.4 million in 2015, \$92.3 million in 2016, \$70.0 million in 2017 and \$857.5 million thereafter. These commitments were not reflected in the Company's consolidated financial statements. Amounts purchased under various commitments for the years ended December 31, 2012, 2011 and 2010, were \$718.4 million, \$626.3 million and \$611.7 million.

### **Guarantees**

Centennial guaranteed CEM's obligations under a construction contract. For more information, see Litigation in this note.

In connection with the sale of the Brazilian Transmission Lines, as discussed in Note 4, Centennial has agreed to guarantee payment of any indemnity obligations of certain of the Company's indirect wholly owned subsidiaries who are the sellers in three purchase and sale agreements for periods ranging up to 10 years from the date of sale. The guarantees were required by the buyers as a condition to the sale of the Brazilian Transmission Lines.

WBI Holdings has guaranteed certain of Fidelity's oil and natural gas swap and collar agreement obligations. There is no fixed maximum amount guaranteed in relation to the oil and natural gas swap and collar agreements as the amount of the obligation is dependent upon oil and natural gas commodity prices. The amount of hedging activity entered into by the subsidiary is limited by corporate policy. The guarantees of the oil and natural gas swap and collar agreements at December 31, 2012, expire in the year 2013; however, Fidelity continues to enter into additional hedging activities and, as a result, WBI Holdings from time to time may issue additional guarantees on these hedging obligations. There were no amounts outstanding by Fidelity at December 31, 2012. In the event Fidelity defaults under its obligations, WBI Holdings would be required to make payments under its guarantees.

Certain subsidiaries of the Company have outstanding guarantees to third parties that guarantee the performance of other subsidiaries of the Company. These guarantees are related to construction contracts, natural gas transportation and sales agreements, gathering contracts and certain other guarantees. At December 31, 2012, the fixed maximum amounts guaranteed under these agreements aggregated \$59.7 million. The amounts of scheduled expiration of the maximum amounts guaranteed under these agreements aggregate \$38.7 million in 2013; \$2.2 million in 2014; \$300,000 in 2015; \$100,000 in 2016; \$600,000 in 2018; \$300,000 in 2019; \$13.5 million, which is subject to expiration on a specified number of days after the receipt of written notice; and \$4.0 million, which has no scheduled maturity date. The amount outstanding by subsidiaries of the Company under the above guarantees was \$600,000 and was reflected on the Consolidated Balance Sheet at December 31, 2012. In the event of default under these guarantee obligations, the subsidiary issuing the guarantee for that particular obligation would be required to make payments under its guarantee.

Certain subsidiaries have outstanding letters of credit to third parties related to insurance policies and other agreements, some of which are guaranteed by other subsidiaries of the Company. At December 31, 2012, the fixed maximum amounts guaranteed under these letters of credit, aggregated \$25.0 million and are scheduled to expire in 2013. There were no amounts outstanding under the above letters of credit at December 31, 2012.

WBI Holdings has an outstanding guarantee to WBI Energy Transmission. This guarantee is related to a natural gas transportation and storage agreement that guarantees the performance of Prairielands. At December 31, 2012, the fixed maximum amount guaranteed under this agreement was \$5.0 million and is scheduled to expire in 2014. In the event of Prairielands' default in its payment obligations, WBI Holdings would be required to make payment under its guarantee. The amount outstanding by Prairielands under the above guarantee was \$900,000. The amount outstanding under this guarantee was not reflected on the Consolidated Balance Sheet at December 31, 2012, because this intercompany transaction was eliminated in consolidation.

In addition, Centennial, Knife River and MDU Construction Services have issued guarantees to third parties related to the routine purchase of maintenance items, materials and lease obligations for which no fixed maximum amounts have been specified. These guarantees have no scheduled maturity date. In the event a subsidiary of the Company defaults under these obligations, Centennial, Knife River and MDU Construction Services would be required to make payments under these guarantees. Any amounts outstanding by subsidiaries of the Company for these guarantees were reflected on the Consolidated Balance Sheet at December 31, 2012.

In the normal course of business, Centennial has surety bonds related to construction contracts and reclamation obligations of its subsidiaries, as well as an arbitration award. In the event a subsidiary of Centennial does not fulfill a bonded obligation, Centennial would be responsible to the surety bond company for completion of the bonded contract or obligation. A large portion of the surety bonds is expected to expire within the next 12 months; however, Centennial will likely continue to enter into surety bonds for its subsidiaries in the future. As of December 31, 2012, approximately \$488 million of surety bonds were outstanding, which were not reflected on the Consolidated Balance Sheet.

### Variable interest entities

**Fuel Contract** On October 10, 2012, the Coyote Station entered into a new coal supply agreement with Coyote Creek that will replace a coal supply agreement that expires in May 2016. The new agreement provides for the purchase of coal necessary to supply the coal requirements of the Coyote Station, of which the Company is a 25.0 percent owner, for the period May 2016 through December 2040.

The new coal supply agreement creates a variable interest in Coyote Creek due to the transfer of all operating and economic risk to the Coyote Station owners, as the agreement is structured so that the price of the coal will cover all costs of operations as well as future reclamation costs. The Coyote Station owners are also providing a guarantee of the value of the assets of Coyote Creek as they would be required to buy the assets at book value should they terminate the contract prior to the end of the contract term and are providing a guarantee of the value of the equity of Coyote Creek in that they are required to buy the entity at the end of the contract term at equity value. The Company has determined that Coyote Creek is a variable interest entity. However, the Company has concluded that it is not the primary beneficiary of Coyote Creek because power to direct the activities of the entity are considered to be shared by the four unrelated

owners of the Coyote Station, with no primary beneficiary existing. As a result, Coyote Creek is not required to be consolidated in the Company's financial statements.

At December 31, 2012, Coyote Creek was not yet operational. The assets and liabilities of Coyote Creek and exposure to loss as a result of the Company's involvement with the variable interest entity at December 31, 2012, is not material.

#### Note 20 – Subsequent Event

On February 7, 2013, the Company formed a joint venture with Calumet Specialty Products Partners, L.P. to develop, build and operate a diesel topping plant in southwestern North Dakota. The joint venture will be called Dakota Prairie Refining, LLC. The Company's participation in the joint venture will be through its wholly owned subsidiary, WBI Energy, Inc.

## Supplementary Financial Information **Quarterly Data (Unaudited)**

The following unaudited information shows selected items by quarter for the years 2012 and 2011:

	First Quarter	Second Quarter*	Third Quarter**	Fourth Quarter**
	(	In thousands, exce	pt per share amoun	ts)
2012				
Operating revenues	\$852,807	\$967,962	\$1,173,518	\$1,081,144
Operating expenses	781,750	876,248	1,207,553	1,190,673
Operating income (loss)	71,057	91,714	(34,035)	(109,529)
Income (loss) from continuing operations	35,890	49,007	(29,532)	(69,686)
Income (loss) from discontinued operations, net of tax	(100)	5,106	(139)	8,700
Net income (loss)	35,790	54,113	(29,671)	(60,986)
Earnings (loss) per common share – basic:				
Earnings (loss) before discontinued operations	.19	.26	(.16)	(.37)
Discontinued operations, net of tax	_	.03		.05
Earnings (loss) per common share – basic	.19	.29	(.16)	(.32)
Earnings (loss) per common share – diluted:				
Earnings (loss) before discontinued operations	.19	.26	(.16)	(.37)
Discontinued operations, net of tax	-	.03	_	.05
Earnings (loss) per common share - diluted	.19	.29	(.16)	(.32)
Weighted average common shares outstanding:				
Basic	188,811	188,831	188,831	188,831
Diluted	189,182	189,107	188,831	188,831
2011				
Operating revenues	\$901,805	\$930,757	\$1,152,181	\$1,065,749
Operating expenses	823,739	848,454	1,032,760	939,172
Operating income	78,066	82,303	119,421	126,577
Income from continuing operations	42,529	45,235	64,100	74,088
Income (loss) from discontinued operations, net of tax	448	(168)	(126)	(13,080)
Net income	42,977	45,067	63,974	61,008
Earnings per common share – basic:	,5,,	10,007	00,07	02,000
Earnings before discontinued operations	.22	.24	.34	.39
Discontinued operations, net of tax	.01	_	-	(.07)
Earnings per common share – basic	.23	.24	.34	.32
Earnings per common share – diluted:				
Earnings before discontinued operations	.22	.24	.34	.39
Discontinued operations, net of tax	.01	_		(.07)
Earnings per common share – diluted	.23	.24	.34	.32
Weighted average common shares outstanding:	0			
Basic	188,671	188,794	188,794	188.794
Diluted	188,815	188,968	188,797	188,932

<sup>2012</sup> reflects a net benefit of \$15.0 million (after tax) related to natural gas gathering operations litigation and a net benefit largely related to estimated insurance recoveries related to the guarantee of a construction contract. For more information, see Note 19.

<sup>\*\* 2012</sup> reflects a \$100.9 million after-tax noncash write-down of oil and natural gas properties. For more information, see Note 1.

<sup>\*\*\* 2012</sup> reflects a \$145.9 million after-tax noncash write-down of oil and natural gas properties and the reversal of an arbitration charge of \$13.0 million (after tax) related to a guarantee of a construction contract, which was partially offset by the reversal of estimated insurance recoveries, as previously discussed. 2011 reflects an arbitration charge of \$13.0 million (after tax) related to a guarantee of a construction contract. For more information, see Notes 1 and 19, respectively.

Certain Company operations are highly seasonal and revenues from and certain expenses for such operations may fluctuate significantly among quarterly periods. Accordingly, quarterly financial information may not be indicative of results for a full year.

#### **Exploration and Production Activities (Unaudited)**

Fidelity is involved in the acquisition, exploration, development and production of oil and natural gas resources. Fidelity shares revenues and expenses from the development of specified properties in the Rocky Mountain and Mid-Continent/Gulf States regions of the United States in proportion to its ownership interests.

The information that follows includes Fidelity's proportionate share of all its oil and natural gas interests.

The following table sets forth capitalized costs and accumulated depreciation, depletion and amortization related to oil and natural gas producing activities at December 31:

	2012	2011	2010
		(In thousands)	
Subject to amortization	\$2,531,562	\$2,345,114	\$2,138,565
Not subject to amortization	191,794	232,462	182,402
Total capitalized costs	2,723,356	2,577,576	2,320,967
Less accumulated depreciation, depletion and amortization	1,383,386	1,229,654	1,093,723
Net capitalized costs	\$1,339,970	\$1,347,922	\$1,227,244

Note: Net capitalized costs reflect noncash write-downs of the Company's oil and natural gas properties, as discussed in Note 1.

Capital expenditures, including those not subject to amortization, related to oil and natural gas producing activities were as follows:

Years ended December 31,	2012*	2011*	2010*
		(In thousands)	
Acquisitions:			
Proved properties	\$ 839	\$ 3,999	\$ 89,733
Unproved properties	31,109	63,354	92,100
Exploration	235,906	41,775	33,226
Development	275,959	161,647	139,733
Total capital expenditures	\$543,813	\$270,775	\$354,792

<sup>\*</sup> Excludes net additions/(reductions) to property, plant and equipment related to the recognition of future liabilities for asset retirement obligations associated with the plugging and abandonment of oil and natural gas wells, as discussed in Note 10, of \$(200,000), \$(1.8) million and \$11.1 million for the years ended December 31, 2012, 2011 and 2010, respectively.

The following summary reflects income resulting from the Company's operations of oil and natural gas producing activities, excluding corporate overhead and financing costs:

Years ended December 31,	2012	2011	2010
Revenues:			
Sales to affiliates	\$ 35,966	\$ 93,713	\$115,784
Sales to external customers	412,651	359,873	318,565
Production costs	134,795	140,606	127,403
Depreciation, depletion and amortization*	157,078	139,539	127,266
Write-downs of oil and natural gas properties	391,800	_	-
Pretax income (loss)	(235,056)	173,441	179,680
Income tax expense (benefit)	(88,612)	63,655	66,293
Results of operations for producing activities	\$(146,444)	\$109,786	\$113,387

<sup>\*</sup> Includes accretion of discount for asset retirement obligations of \$3.3 million, \$3.6 million and \$3.2 million for the years ended December 31, 2012, 2011 and 2010, respectively, as discussed in Note 10.

Estimates of proved reserves were prepared in accordance with guidelines established by the industry and the SEC. The estimates are arrived at using actual historical wellhead production trends and/or standard reservoir engineering methods utilizing available geological, geophysical, engineering and economic data. The proved reserve estimates as of December 31, 2012, 2011 and 2010, were calculated using SEC Defined Prices. Other factors used in the proved reserve estimates are current estimates of well operating and future development costs, taxes, timing of operations, and the interests owned by the Company in the properties. These estimates are refined as new information becomes available.

The reserve estimates are prepared by internal engineers assigned to an asset team by geographic area. Senior management reviews and approves the reserve estimates to ensure they are materially accurate. In addition, the Company engaged Ryder Scott, an independent third party, to audit its proved reserve quantity estimates.

Estimates of economically recoverable oil, NGL and natural gas reserves and future net revenues therefrom are based upon a number of variable factors and assumptions. For these reasons, estimates of economically recoverable reserves and future net revenues may vary from actual results.

The Company's interests in oil, NGL and natural gas reserves are located in the United States and in and around the Gulf of Mexico.

The changes in the Company's estimated quantities of proved oil, NGL and natural gas reserves for the year ended December 31, 2012, were as follows:

	Oil (MBbls)	NGL (MBbls)	Natural Gas (MMcf)	Total (MBOE)
Proved developed and undeveloped reserves:				-,-
Balance at beginning of year	27,005	7,342	379,827	97,651
Production	(3,694)	(828)	(33,214)	(10,058)
Extensions and discoveries	9,874	1,817	18,386	14,756
Improved recovery	_		_	_
Purchases of proved reserves	_	_	_	_
Sales of proved reserves	(39)		(2,307)	(423)
Revisions of previous estimates	307	(1,178)	(123,414)	(21,440)
Balance at end of year	33,453	7,153	239,278	80,486

Significant changes in proved reserves for the year ended December 31, 2012, include:

- Extension and discoveries of 14.8 MMBOE primarily due to drilling activity at the Company's Bakken, South Texas, and Paradox properties
- Revisions of previous estimates of (21.4) MMBOE, largely the result of lower natural gas prices resulting in a reduction of PDP and PUD reserves principally in the Company's Coalbed, Baker, Bowdoin, East Texas and Green River Basin natural gas properties

The changes in the Company's estimated quantities of proved oil, NGL and natural gas reserves for the year ended December 31, 2011, were as follows:

	Oil (MBbls)	NGL (MBbls)	Natural Gas (MMcf)	Total (MBOE)
Proved developed and undeveloped reserves:				
Balance at beginning of year	25,666	7,201	448,397	107,599
Production	(2,724)	(776)	(45,598)	(11,099)
Extensions and discoveries	4,717	1,421	28,221	10,842 '
Improved recovery	_	_	desa	_
Purchases of proved reserves	223	16	54	247
Sales of proved reserves	_	_	and a	_
Revisions of previous estimates	(877)	(520)	(51,247)	(9,938)
Balance at end of year	27,005	7,342	379,827	97,651

Significant changes in proved reserves for the year ended December 31, 2011, include:

- Extensions and discoveries of 10.8 MMBOE primarily due to drilling activity at the Company's Bakken and Big Horn properties
- Revisions of previous estimates of (9.9) MMBOE, largely the result of a reduction in PUD reserves of 8.9 MMBOE resulting principally in the Company's Bowdoin, Baker, Coalbed, East Texas and Big Horn Basin properties. The remaining negative revisions were a reduction in PDP natural gas reserves.

The changes in the Company's estimated quantities of proved oil, NGL and natural gas reserves for the year ended December 31, 2010, were as follows:

	Oil ( <b>M</b> Bbls)	NGL (MBbls)	Natural Gas (MMcf)	Total (MBOE)
Proved developed and undeveloped reserves:				
Balance at beginning of year	25,930	8,286	448,425	108,954
Production	(2,767)	(495)	(50,391)	(11,661)
Extensions and discoveries	2,793	596	36,191	9,421
Improved recovery	_	_	-	-
Purchases of proved reserves	911	68	55,119	10,165
Sales of proved reserves	(18)	-	(92)	(34)
Revisions of previous estimates	(1,183)	(1,254)	(40,855)	(9,246)
Balance at end of year	25,666	7,201	448,397	107,599

Significant changes in proved reserves for the year ended December 31, 2010, include:

- Extensions and discoveries of 9.4 MMBOE primarily due to drilling activity at the Company's Bakken, Baker, Bowdoin and east Texas properties
- Purchases of proved reserves of 10.2 MMBOE as a result of the Company's acquisition of natural gas properties in the Green River Basin in Wyoming, as discussed in Note 2
- Revisions of previous estimates of (9.2) MMBOE largely the result of negative performance revisions resulting primarily from new information gained from production history and developmental drilling activity in the Company's Bowdoin, south Texas, Baker and east Texas properties and removal of PUD reserves due to the five-year limitation rule, partially offset by positive revisions due to increased oil and natural gas prices

The following table summarizes the breakdown of the Company's proved reserves between proved developed and PUD reserves at December 31:

	2012	2011	2010
Proved developed reserves:			
Oil (MBbls)	27,412	23,653	22,352
NGL (MBbls)	5,342	5,225	4,234
Natural Gas (MMcf)	218,259	303,495	334,911
Total (MBOE)	69,131	79,460	82,404
PUD reserves:			
Oil (MBbls)	6,041	3,352	3,314
NGL (MBbls)	1,811	2,117	2,967
Natural Gas (MMcf)	21,019	76,332	113,486
Total (MBOE)	11,355	18,191	25,195
Total proved reserves:			
Oil (MBbls)	33,453	27,005	25,666
NGL (MBbls)	7,153	7,342	7,201
Natural Gas (MMcf)	239,278	379,827	448,397
Total (MBOE)	80,486	97,651	107,599

As of December 31, 2012, the Company had 11.4 MMBOE of PUD reserves, which is a decrease of 6.8 MMBOE from December 31, 2011. The decrease relates to the Company converting 3.9 MMBOE of its December 31, 2011, PUD reserves into proved developed reserves in 2012, requiring \$58.4 million of drilling and completion capital in 2012 and 10.3 MMBOE of negative revisions applied to PUD locations primarily in the Company's natural gas properties. These changes were partially offset by 7.4 MMBOE of new PUD reserves primarily in the Company's oil properties. At December 31, 2012, the Company did not have any PUD locations that remained undeveloped for five years or more. Future development costs estimated to be spent in each of the next three years to develop PUD reserves as of December 31, 2012, are \$147.5 million in 2013, \$24.3 million in 2014 and \$12.0 million in 2015.

The standardized measure of the Company's estimated discounted future net cash flows of total proved reserves associated with its various oil and natural gas interests at December 31 was as follows:

	2012	2011	2010
		(In thousands)	
Future cash inflows	\$3,696,200	\$4,188,000	\$3,790,700
Future production costs	1,536,500	1,560,300	1,393,000
Future development costs	301,600	285,300	312,500
Future net cash flows before income taxes	1,858,100	2,342,400	2,085,200
Future income tax expense	304,900	531,100	432,800
Future net cash flows	1,553,200	1,811,300	1,652,400
10% annual discount for estimated timing of cash flows	669,800	832,500	756,300
Discounted future net cash flows relating to proved oil, NGL and natural gas reserves	\$ 883,400	\$ 978,800	\$ 896,100

The following are the sources of change in the standardized measure of discounted future net cash flows by year:

	2012	2011	2010
		(In thousands)	
Beginning of year	\$ 978,800	\$ 896,100	\$ 658,800
Net revenues from production	(280,800)	(301,500)	(270,000)
Net change in sales prices and production costs related to future production	(406,300)	82,300	362,400
Extensions and discoveries, net of future production-related costs	355,300	226,300	130,500
Improved recovery, net of future production-related costs	-	-	
Purchases of proved reserves, net of future production-related costs	_	9,500	99,800
Sales of proved reserves	(2,600)		(500)
Changes in estimated future development costs	37,600	51,100	34,100
Development costs incurred during the current year	77,700	56,300	43,100
Accretion of discount	121,400	105,000	76,500
Net change in income taxes	110,000	(55,800)	(103,300)
Revisions of previous estimates	(100,700)	(92,900)	(132,000)
Other	(7,000)	2,400	(3,300)
Net change	(95,400)	82,700	237,300
End of year	\$ 883,400	\$ 978,800	\$ 896,100

The estimated discounted future cash inflows from estimated future production of proved reserves were computed using prices as previously discussed. Future development and production costs attributable to proved reserves were computed by applying year-end costs to be incurred in producing and further developing the proved reserves. Future income tax expenses were computed by applying statutory tax rates, adjusted for permanent differences and tax credits, to estimated net future pretax cash flows.

The standardized measure of discounted future net cash flows does not purport to represent the fair market value of oil and natural gas properties. There are significant uncertainties inherent in estimating quantities of proved reserves and in projecting rates of production and the timing and amount of future costs. In addition, future realization of oil, NGL and natural gas prices over the remaining reserve lives may vary significantly from SEC Defined Prices.

## Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure

None.

#### Item 9A. Controls and Procedures

The following information includes the evaluation of disclosure controls and procedures by the Company's chief executive officer and the chief financial officer, along with any significant changes in internal controls of the Company.

#### Evaluation of Disclosure Controls and Procedures

The term "disclosure controls and procedures" is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. The Company's disclosure controls and other procedures are designed to provide reasonable assurance that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. The Company's disclosure controls and procedures include controls and procedures designed to provide reasonable assurance that information required to be disclosed is accumulated and communicated to management, including the Company's chief executive officer and chief financial officer, to allow timely decisions regarding required disclosure. The Company's management, with the participation of the Company's chief executive officer and chief financial officer, has evaluated the effectiveness of the Company's disclosure controls and procedures. Based upon that evaluation, the chief executive officer and the chief financial officer have concluded that, as of the end of the period covered by this report, such controls and procedures were effective at a reasonable assurance level.

## Changes in Internal Controls

No change in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the quarter ended December 31, 2012, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## Management's Annual Report on Internal Control Over Financial Reporting

The information required by this item is included in this Form 10-K at Item 8 – Management's Report on Internal Control Over Financial Reporting.

## Attestation Report of the Registered Public Accounting Firm

The information required by this item is included in this Form 10-K at Item 8 – Report of Independent Registered Public Accounting Firm.

#### Item 9B. Other Information

None.

## Item 10. Directors, Executive Officers and Corporate Governance

The information required by this item is included in the last sentence of the fourth paragraph under the caption "Item 1. Election of Directors" and under the captions "Item 1. Election of Directors – Director Nominees," "Information Concerning Executive Officers," the first paragraph and the second and third sentences of the second paragraph under "Corporate Governance – Audit Committee," "Corporate Governance – Code of Conduct," the second sentence of the last paragraph under "Corporate Governance – Board Meetings and Committees" and "Section 16(a) Beneficial Ownership Reporting Compliance" in the Proxy Statement, which information is incorporated herein by reference.

## **Item 11. Executive Compensation**

The information required by this item is included under the caption "Executive Compensation" in the Proxy Statement, which information is incorporated herein by reference.

# Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

## **Equity Compensation Plan Information**

The following table includes information as of December 31, 2012, with respect to the Company's equity compensation plans:

			(c)
	(a)		Number of securities
	Number of securities	(b)	remaining available for
	to be issued upon	Weighted average	future issuance under
	exercise of	exercise price of	equity compensation plans
	outstanding options,	outstanding options,	(excluding securities
Plan Category	warrants and rights	warrants and rights	reflected in column (a))
Equity compensation plans approved by stockholders (1)	786,136 (2)	\$18.17	6,213,269 (3)(4)
Equity compensation plans not approved by stockholders	N/A	N/A	N/A

<sup>(1)</sup> Consists of the Non-Employee Director Long-Term Incentive Compensation Plan, the Long-Term Performance-Based Incentive Plan and the Non-Employee Director Stock Compensation Plan.

The remaining information required by this item is included under the caption "Security Ownership" in the Proxy Statement, which information is incorporated herein by reference.

## Item 13. Certain Relationships and Related Transactions, and Director Independence

The information required by this item is included under the captions "Related Person Transaction Disclosure," "Corporate Governance – Director Independence" and the second sentence of the third paragraph under "Corporate Governance – Board Meetings and Committees" in the Proxy Statement, which information is incorporated herein by reference.

## Item 14. Principal Accountant Fees and Services

The information required by this item is included under the caption "Accounting and Auditing Matters" in the Proxy Statement, which information is incorporated herein by reference.

<sup>(2)</sup> Consists of performance shares.

<sup>(3) 357,757</sup> shares remain available for future issuance under the Non-Employee Director Long-Term Incentive Compensation Plan in connection with grants of restricted stock, performance units, performance shares or other equity-based awards. 5,643,041 shares under the Long-Term Performance-Based Incentive Plan remain available for future issuance in connection with grants of restricted stock, performance units, performance shares or other equity-based awards.

<sup>(4)</sup> This amount also includes 212,471 shares available for issuance under the Non-Employee Director Stock Compensation Plan. Under this plan, in addition to a cash retainer, non-employee directors are awarded shares equal in value to \$110,000 annually. A non-employee director may acquire additional shares under the plan in lieu of receiving the cash portion of the director's retainer or fees.

### Item 15. Exhibits and Financial Statement Schedules

## (a) Financial Statements, Financial Statement Schedules and Exhibits

#### Index to Financial Statements and Financial Statement Schedules

#### 1. Financial Statements

The following consolidated financial statements required under this item are included under Item 8 – Financial Statements and Supplementary Data.	Page
Consolidated Statements of Income for each of the three years in the period ended  December 31, 2012	52
Consolidated Statements of Comprehensive Income for each of the three years in the period ended December 31, 2012	53
Consolidated Balance Sheets at December 31, 2012 and 2011	54
Consolidated Statements of Common Stockholders' Equity for each of the three years in the period ended December 31, 2012	55
Consolidated Statements of Cash Flows for each of the three years in the period ended December 31, 2012	56
Notes to Consolidated Financial Statements	57
2. Financial Statement Schedules	
The following financial statement schedules are included in Part IV of this report.	<u>Page</u>
Schedule I – Condensed Financial Information of Registrant (Unconsolidated)	
Condensed Statements of Income and Comprehensive Income for each of the three years in the period ended December 31, 2012	104
Condensed Balance Sheets at December 31, 2012 and 2011	105
Condensed Statements of Cash Flows for each of the three years in the period ended December 31, 2012	106
Notes to Condensed Financial Statements	106
Schedule II – Consolidated Valuation and Qualifying Accounts	107

## MDU RESOURCES GROUP, INC.

Schedule I – Condensed Financial Information of Registrant (Unconsolidated) Condensed Statements of Income and Comprehensive Income

Years ended December 31,	2012	2011	2010
		(In thousands)	
Operating revenues	\$472,302	\$518,268	\$503,658
Operating expenses	405,095	450,579	431,293
Operating income	67,207	67,689	72,365
Other income	3,925	2,710	5,734
Interest expense	17,297	18,660	16,664
Income before income taxes	53,835	51,739	61,435
Income taxes	11,798	10,476	17,983
Equity in earnings (loss) of subsidiaries	(42,791)	171,763	197,207
Net income (loss)	(754)	213,026	240,659
Dividends declared on preferred stocks	685	685	685
Earnings (loss) on common stock	\$ (1,439)	\$212,341	\$239,974
Comprehensive income (loss)	\$ (2,474)	\$197,286	\$230,231

The accompanying notes are an integral part of these condensed financial statements.

## MDU RESOURCES GROUP, INC. Schedule I – Condensed Financial Information of Registrant (Unconsolidated) Condensed Balance Sheets

December 31,	2012	2011
	(In thousands, except shares and per	share amounts)
Assets		
Current assets:		
Cash and cash equivalents	\$ 3,596	\$ 6,900
Receivables, net	89,238	67,761
Accounts receivable from subsidiaries	2,957	28,734
Inventories	41,469	42,596
Deferred income taxes	3,685 9,120	2 12,154
Prepayments and other current assets		
Total current assets	150,065	158,147
Investments	52,123	47,835
Investment in subsidiaries	2,253,294	2,402,891
Property, plant and equipment	1,581,776	1,453,089
Less accumulated depreciation, depletion and amortization	621,623	605,510
Net property, plant and equipment	960,153	847,579
Deferred charges and other assets:		
Goodwill	4,812	4,812
Other	155,483	166,732
Total deferred charges and other assets	160,295	171,544
Total assets	\$3,575,930	\$3,627,996
Liabilities and Stockholders' Equity		
Current liabilities:		
Long-term debt due within one year	\$ 108	\$ 107
Accounts payable	42,149	37,986
Accounts payable to subsidiaries	6,423	4,868
Taxes payable	12,399	18,304
Dividends payable	171	31,794
Accrued compensation	10,282	10,173
Other accrued liabilities	29,490	27,064
Total current liabilities	101,022	130,296
Long-term debt	356,760	280,781
Deferred credits and other liabilities:		
Deferred income taxes	172,769	137,751
Other liabilities	297,131	303,601
Total deferred credits and other liabilities	469,900	441,352
Commitments and contingencies	·	
Stockholders' equity:		15.000
Preferred stocks	15,000	15,000
Common stockholders' equity:		
Common stock		
Authorized – 500,000,000 shares, \$1.00 par value	189,369	189,332
Issued – 189,369,450 shares in 2012 and 189,332,485 shares in 2011	1,039,080	1,035,739
Other paid-in capital Retained earnings	1,457,146	1,035,739
Accumulated other comprehensive loss	(48,721)	(47,001)
Treasury stock at cost – 538,921 shares	(3,626)	(3,626)
Total common stockholders' equity	2,633,248	2,760,567
Total stockholders' equity	2,648,248	2,775,567
Total liabilities and stockholders' equity	\$3,575,930	\$3,627,996
iotal liabilities and stockholders equity	40,070,000	ψο,οε,,,550

The accompanying notes are an integral part of these condensed financial statements.

## MDU RESOURCES GROUP, INC. Schedule I – Condensed Financial Information of Registrant (Unconsolidated) Condensed Statements of Cash Flows

Years ended December 31,	2012	2011	2010		
		(In thousands)			
Net cash provided by operating activities	\$ 225,968	\$ 217,514	\$ 185,887		
Investing activities:					
Capital expenditures	(150,337)	(74,580)	(114,045)		
Net proceeds from sale or disposition of property and other	1,120	720	625		
Investments in and advances to subsidiaries	(1,387)	(5,701)	(1,636)		
Investments from and advances from subsidiaries	5,000	-	-		
Investments	12	_	(742)		
Net cash used in investing activities	(145,592)	(79,561)	(115,798)		
Financing activities:					
Issuance of short-term borrowings	-	_	20,000		
Repayment of short-term borrowings	-	(20,000)	-		
Issuance of long-term debt	76,000	-	-		
Repayment of long-term debt	(21)	(107)	(107)		
Proceeds from issuance of common stock	88	5,744	4,972		
Dividends paid	(159,768)	(123,323)	(119,157)		
Excess tax benefit on stock-based compensation	21	358	375		
Net cash used in financing activities	(83,680)	(137,328)	(93,917)		
Increase (decrease) in cash and cash equivalents	(3,304)	625	(23,828)		
Cash and cash equivalents – beginning of year	6,900	6,275	30,103		
Cash and cash equivalents – end of year	\$ 3,596	\$ 6,900	\$ 6,275		

The accompanying notes are an integral part of these condensed financial statements.

## Notes to Condensed Financial Statements

#### Note 1 - Summary of Significant Accounting Policies

Basis of presentation The condensed financial information reported in Schedule I is being presented to comply with Rule 12-04 of Regulation S-X. The information is unconsolidated and is presented for the parent company only, which is comprised of MDU Resources Group, Inc. (the Company) and Montana-Dakota and Great Plains, public utility divisions of the Company. In Schedule I, investments in subsidiaries are presented under the equity method of accounting where the assets and liabilities of the subsidiaries are not consolidated. The investments in net assets of the subsidiaries are recorded on the Condensed Balance Sheets. The income (loss) from subsidiaries is reported as equity in earnings (loss) of subsidiaries on the Condensed Statements of Income. The consolidated financial statements of MDU Resources Group, Inc. reflect certain businesses as discontinued operations. In Schedule I, amounts from discontinued operations have not been separately stated. These statements should be read in conjunction with the consolidated financial statements and notes thereto of MDU Resources Group, Inc.

Earnings (loss) per common share Please refer to the Consolidated Statements of Income of the registrant for earnings (loss) per common share. In addition, see Note 1 of Notes to Consolidated Financial Statements for information on the computation of earnings (loss) per common share

Note 2 - Debt The Company has long-term debt obligations outstanding of \$356.9 million at December 31, 2012, with annual maturities of \$100,000 from 2013 to 2015, \$50.1 million in 2016, \$76.0 million in 2017 and \$230.5 million scheduled to mature in years after 2017.

For more information on debt, see Note 9 of Notes to Consolidated Financial Statements.

Note 3 - Dividends The Company depends on earnings from its divisions and dividends from its subsidiaries to pay dividends on common stock. Cash dividends paid to the Company by subsidiaries were \$125.8 million, \$96.1 million and \$96.4 million for the years ended December 31, 2012, 2011 and 2010, respectively.

### MDU RESOURCES GROUP, INC.

### Schedule II – Consolidated Valuation and Qualifying Accounts

For the years ended December 31, 2012, 2011 and 2010

		Additio	ons		
Description	Balance at Beginning of Year	Charged to Costs and Expenses	Other*	Deductions**	Balance at End of Year
			(In thousands)		
Allowance for doubtful accounts:					
2012	\$12,407	\$7,064	\$1,754	\$10,407	\$10,818
2011	15,284	3,977	2,112	8,966	12,407
2010	16,649	5,044	2,300	8,709	15,284

<sup>\*</sup> Allowance for doubtful accounts for companies acquired and recoveries.

All other schedules are omitted because of the absence of the conditions under which they are required, or because the information required is included in the Company's Consolidated Financial Statements and Notes thereto.

#### 3. Exhibits

- 3(a) Restated Certificate of Incorporation of the Company, as amended, dated May 13, 2010, filed as Exhibit 3(a) to Form 10-Q for the guarter ended September 30, 2010, filed on November 3, 2010, in File No. 1-3480\*
- 3(b) Company Bylaws, as amended and restated, on August 16, 2012, filed as Exhibit 3 to Form 10-Q for the quarter ended September 30, 2012, filed on November 7, 2012, in File No. 1-3480\*
- 4(a) Indenture, dated as of December 15, 2003, between the Company and The Bank of New York, as trustee, filed as Exhibit 4(f) to Form S-8 on January 21, 2004, in Registration No. 333-112035\*
- 4(b) First Supplemental Indenture, dated as of November 17, 2009, between the Company and The Bank of New York Mellon, as trustee, filed as Exhibit 4(c) to Form 10-K for the year ended December 31, 2009, filed on February 17, 2010, in File No. 1-3480\*
- 4(c) Centennial Energy Holdings, Inc. Master Shelf Agreement, dated April 29, 2005, among Centennial Energy Holdings, Inc. and the Prudential Insurance Company of America, filed as Exhibit 4(a) to Form 10-Q for the quarter ended June 30, 2005, filed on August 3, 2005, in File No. 1-3480\*
- 4(d) Letter Amendment No. 1 to Amended and Restated Master Shelf Agreement, dated May 17, 2006, among Centennial Energy Holdings, Inc., the Prudential Insurance Company of America, and certain investors described in the Letter Amendment, filed as Exhibit 4(a) to Form 10-Q for the quarter ended June 30, 2006, filed on August 4, 2006, in File No. 1-3480\*
- 4(e) MDU Resources Group, Inc. Credit Agreement, dated May 26, 2011, among MDU Resources Group, Inc., Various Lenders, and Wells Fargo Bank, National Association, as Administrative Agent, filed as Exhibit 4(e) to Form 10-K for the year ended December 31, 2011, filed on February 24, 2012, in File No. 1-3480\*
- 4(f) First Amendment to Credit Agreement, dated October 4, 2012, among MDU Resources Group, Inc., Various Lenders, and Wells Fargo Bank, National Association, as Administrative Agent, filed as Exhibit 4 to Form 10-Q for the quarter ended September 30, 2012, filed on November 7, 2012, in File No. 1-3480\*
- 4(g) Centennial Energy Holdings, Inc. Credit Agreement, dated June 8, 2012, among Centennial Energy Holdings, Inc., U.S. Bank National Association, as Administrative Agent, and The Other Financial Institutions party thereto, filed as Exhibit 4 to Form 10-Q for the quarter ended June 30, 2012, filed on August 7, 2012, in File No. 1-3480\*
- 4(h) MDU Energy Capital, LLC Master Shelf Agreement, dated as of August 9, 2007, among MDU Energy Capital, LLC and the Prudential Insurance Company of America, filed as Exhibit 4 to Form 8-K dated August 16, 2007, filed on August 16, 2007, in File No. 1-3480\*
- 4(i) Amendment No. 1 to Master Shelf Agreement, dated October 1, 2008, among MDU Energy Capital, LLC, Prudential Investment Management, Inc., the Prudential Insurance Company of America, and the holders of the notes thereunder, filed as Exhibit 4(b) to Form 10-Q for the quarter ended September 30, 2008, filed on November 5, 2008, in File No. 1-3480\*
- 4(j) Indenture dated as of August 1, 1992, between Cascade Natural Gas Corporation and The Bank of New York relating to Medium-Term Notes, filed by Cascade Natural Gas Corporation as Exhibit 4 to Form 8-K dated August 12, 1992, in File No. 1-7196\*

<sup>\*\*</sup> Uncollectible accounts written off.

- 4(k) First Supplemental Indenture dated as of October 25, 1993, between Cascade Natural Gas Corporation and The Bank of New York relating to Medium-Term Notes and the 7.5% Notes due November 15, 2031, filed by Cascade Natural Gas Corporation as Exhibit 4 to Form 10-Q for the quarter ended June 30, 1993, in File No. 1-7196\*
- 4(I) Second Supplemental Indenture, dated January 25, 2005, between Cascade Natural Gas Corporation and The Bank of New York, as trustee, filed by Cascade Natural Gas Corporation as Exhibit 4.1 to Form 8-K dated January 25, 2005, filed on January 26, 2005, in File No. 1-7196\*
- 4(m) Third Supplemental Indenture dated as of March 8, 2007, between Cascade Natural Gas Corporation and The Bank of New York Trust Company, N.A., as Successor Trustee, filed by Cascade Natural Gas Corporation as Exhibit 4.1 to Form 8-K dated March 8, 2007, filed on March 8, 2007, in File No. 1-7196\*
- +10(a) Supplemental Income Security Plan, as amended and restated November 12, 2009, filed as Exhibit 10(b) to Form 10-K for the year ended December 31, 2009, filed on February 17, 2010, in File No. 1-3480\*
- +10(b) Director Compensation Policy, as amended February 14, 2013\*\*
- +10(c) Deferred Compensation Plan for Directors, as amended May 15, 2008, filed as Exhibit 10(a) to Form 10-Q for the quarter ended June 30, 2008, filed on August 7, 2008, in File No. 1-3480\*
- Non-Employee Director Stock Compensation Plan, as amended May 12, 2011, filed as Exhibit 10(a) to Form 10-Q for the quarter ended June 30, 2011, filed on August 5, 2011, in File No. 1-3480\*
- +10(e) MDU Resources Group, Inc. Non-Employee Director Long-Term Incentive Compensation Plan, as amended May 17, 2012, filed as Exhibit 10(a) to Form 10-Q for the quarter ended June 30, 2012, filed on August 7, 2012, in File No. 1-3480\*
- Long-Term Performance-Based Incentive Plan, as amended November 17, 2011, filed as Exhibit 10(h) to Form 10-K for the year ended December 31, 2011, filed on February 24, 2012, in File No. 1-3480\*
- MDU Resources Group, Inc. Executive Incentive Compensation Plan, as amended March 1, 2012, and Rules and Regulations, as amended March 1, 2012, filed as Exhibit 10(a) to Form 10-Q for the quarter ended March 31, 2012, filed on May 4, 2012, in File No. 1-3480\*
- +10(h) Supplemental Executive Retirement Plan for John G. Harp, dated December 4, 2006, filed as Exhibit 10(ag) to Form 10-K for the year ended December 31, 2006, filed on February 21, 2007, in File No. 1-3480\*
- +10(i) Employment Letter for John G. Harp, dated July 20, 2005, filed as Exhibit 10(ah) to Form 10-K for the year ended December 31, 2006, filed on February 21, 2007, in File No. 1-3480\*
- Form of Performance Share Award Agreement under the Long-Term Performance-Based Incentive Plan, as amended November 14, 2012, filed as Exhibit 10.1 to Form 8-K dated November 14, 2012, filed on November 20, 2012, in File No. 1-3480\*
- +10(k) Form of Annual Incentive Award Agreement under the Long-Term Performance-Based Incentive Plan as amended March 1, 2012, filed as Exhibit 10.2 to Form 8-K dated March 1, 2012, filed on March 6, 2012, in File No. 1-3480\*
- +10(I) Agreement for Termination of Change of Control Employment Agreement, dated June 15, 2010, by and between MDU Resources Group, Inc. and Terry D. Hildestad, filed as Exhibit 10(b) to Form 10-Q for the quarter ended June 30, 2010, filed on August 6, 2010, in File No. 1-3480\*
- +10(m) Form of MDU Resources Group, Inc. Indemnification Agreement for Section 16 Officers and Directors, filed as Exhibit 10.1 to Form 8-K dated August 12, 2010, filed on August 17, 2010, in File No. 1-3480\*
- +10(n) MDU Resources Group, Inc. Section 16 Officers and Directors with Indemnification Agreements Chart, as of January 4, 2013\*\*
- +10(o) Employment Letter for J. Kent Wells, dated March 9, 2011, filed as Exhibit 10(v) to Form 10-K for the year ended December 31, 2011, filed on February 24, 2012, in File No. 1-3480\*
- +10(p) MDU Resources Group, Inc. Nonqualified Defined Contribution Plan, as adopted November 17, 2011, filed as Exhibit 10(x) to Form 10-K for the year ended December 31, 2011, filed on February 24, 2012, in File No. 1-3480\*
- +10(a) Form of Agreement for Termination of Change of Control Employment Agreement, effective November 1, 2012, by and between MDU Resources Group, Inc. and William E. Schneider, John G. Harp, Steven L. Bietz, David L. Goodin, William R. Connors, Mark A. Del Vecchio, Nicole A. Kivisto, Cynthia J. Norland, Paul K. Sandness, Doran N. Schwartz and John P. Stumpf, filed as Exhibit 10(c) to Form 10-Q for the quarter ended September 30, 2012, filed on November 7, 2012, in File No. 1-3480\*
- +10(r) MDU Resources Group, Inc. 401(k) Retirement Plan, as restated March 1, 2011, filed as Exhibit 10(a) to Form 10-Q for the quarter ended September 30, 2011, filed on November 4, 2011, in File No. 1-3480\*
- +10(s) Instrument of Amendment to the MDU Resources Group, Inc. 401(k) Retirement Plan, dated March 29, 2011, filed as Exhibit 10(b) to Form 10-Q for the quarter ended March 31, 2011, filed on May 5, 2011, in File No. 1-3480\*

- +10(t) Instrument of Amendment to the MDU Resources Group, Inc. 401(k) Retirement Plan, dated June 30, 2011, filed as Exhibit 10(d) to Form 10-Q for the quarter ended June 30, 2011, filed on August 5, 2011, in File No. 1-3480\*
- +10(u) Instrument of Amendment to the MDU Resources Group, Inc. 401(k) Retirement Plan, dated September 9, 2011, filed as Exhibit 10(b) to Form 10-Q for the quarter ended September 30, 2011, filed on November 4, 2011, in File No. 1-3480\*
- +10(v) Instrument of Amendment to the MDU Resources Group, Inc. 401(k) Retirement Plan, dated December 29, 2011, filed as Exhibit 10(ac) to Form 10-K for the year ended December 31, 2011, filed on February 24, 2012, in File No. 1-3480\*
- +10(w) Instrument of Amendment to the MDU Resources Group, Inc. 401(k) Retirement Plan, dated May 24, 2012, filed as Exhibit 10(b) to Form 10-Q for the quarter ended June 30, 2012, filed on August 7, 2012, in File No. 1-3480\*
- +10(x) Instrument of Amendment to the MDU Resources Group, Inc. 401(k) Retirement Plan, dated August 29, 2012, filed as Exhibit 10(a) to Form 10-Q for the quarter ended September 30, 2012, filed on November 7, 2012, in File No. 1-3480\*
- +10(y) Instrument of Amendment to the MDU Resources Group, Inc. 401(k) Retirement Plan, dated August 29, 2012, filed as Exhibit 10(b) to Form 10-Q for the quarter ended September 30, 2012, filed on November 7, 2012, in File No. 1-3480\*
- +10(z) Instrument of Amendment to the MDU Resources Group, Inc. 401(k) Retirement Plan, dated December 19, 2012\*\*
  - 12 Computation of Ratio of Earnings to Fixed Charges and Combined Fixed Charges and Preferred Stock Dividends\*\*
  - 21 Subsidiaries of MDU Resources Group, Inc.\*\*
- 23(a) Consent of Independent Registered Public Accounting Firm\*\*
- 23(b) Consent of Ryder Scott Company, L.P.\*\*
- 31(a) Certification of Chief Executive Officer filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002\*\*
- 31(b) Certification of Chief Financial Officer filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002\*\*
  - 32 Certification of Chief Executive Officer and Chief Financial Officer furnished pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002\*\*
  - 95 Mine Safety Disclosures\*\*
  - 99 Ryder Scott Company, L.P. report dated January 30, 2013\*\*
  - The following materials from MDU Resources Group, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2012, formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Statements of Income, (ii) the Consolidated Statements of Comprehensive Income, (iii) the Consolidated Balance Sheets, (iv) the Consolidated Statements of Common Stockholders' Equity, (v) the Consolidated Statements of Cash Flows, (vi) the Notes to Consolidated Financial Statements, tagged in summary and detail, (vii) Schedule I Condensed Financial Information of Registrant, tagged in summary and detail and (viii) Schedule II Consolidated Valuation and Qualifying Accounts, tagged in summary and detail

MDU Resources Group, Inc. agrees to furnish to the SEC upon request any instrument with respect to long-term debt that MDU Resources Group, Inc. has not filed as an exhibit pursuant to the exemption provided by Item 601(b)(4)(iii)(A) of Regulation S-K.

<sup>\*</sup> Incorporated herein by reference as indicated.

<sup>\*\*</sup> Filed herewith.

<sup>+</sup> Management contract, compensatory plan or arrangement.

## **Signatures**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## MDU Resources Group, Inc.

Date:	February 28, 2013	_ B	y: <u>/s/ David L. Goodin</u>
			David L. Goodin
			(President and Chief Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant in the capacities and on the date indicated.

Signature	Title	Date
/s/ David L. Goodin	Chief Executive Officer and Director	February 28, 2013
David L. Goodin		, out aut y 25, 2515
(President and Chief Executive Officer)		
/s/ Doran N. Schwartz	Chief Financial Officer	February 28, 2013
Doran N. Schwartz		
(Vice President and Chief Financial Officer)		
/s/ Nicole A. Kivisto	Chief Accounting Officer	February 28, 2013
Nicole A. Kivisto		
(Vice President, Controller and Chief Accounting Officer)		
/s/ Harry J. Pearce	Director	February 28, 2013
Harry J. Pearce		
(Chairman of the Board)		
/s/ Thomas Everist	Director	February 28, 2013
Thomas Everist		,
/s/ Karen B. Fagg	Director	February 28, 2013
Karen B. Fagg		ı:
/s/ A. Bart Holaday	Director	February 28, 2013
A. Bart Holaday		,,
/s/ Dennis W. Johnson	Director	February 28, 2013
Dennis W. Johnson		• , , ,
/s/ Thomas C. Knudson	Director	February 28, 2013
Thomas C. Knudson		
/s/ Richard H. Lewis	Director	February 28, 2013
Richard H. Lewis		
/s/ Patricia L. Moss	Director	February 28, 2013
Patricia L. Moss		-
/s/ J. Kent Wells	Director	February 28, 2013
J. Kent Wells		
/s/ John K. Wilson	Director	February 28, 2013
John K. Wilson		



1200 West Century Avenue

David L. Goodin President and Chief Executive Officer

Mailing Address: P.O. Box 5650 Bismarck, ND 58506-5650 (701) 530-1000

March 13, 2013

To Our Stockholders:

Please join us for the 2013 Annual Meeting of Stockholders. The meeting will be held on Tuesday, April 23, 2013, at 11:00 a.m., Central Daylight Saving Time, at 909 Airport Road, Bismarck, North Dakota.

The formal matters are described in the accompanying Notice of Annual Meeting of Stockholders and Proxy Statement. We also will have a brief report on current matters of interest. Lunch will be served following the meeting.

We were pleased with the stockholder response for the 2012 Annual Meeting at which 89.72 percent of the common stock was represented in person or by proxy. We hope for an even greater representation at the 2013 meeting.

You may vote your shares by telephone, by the Internet, or by returning the enclosed proxy card. Representation of your shares at the meeting is very important. We urge you to submit your proxy promptly.

Brokers may not vote your shares on two of the three matters to be presented if you have not given your broker specific instructions as to how to vote. Please be sure to give specific voting instructions to your broker so that your vote can be counted.

All stockholders who find it convenient to do so are cordially invited and urged to attend the meeting in person. Registered stockholders will receive a request for admission ticket(s) with their proxy card that can be completed and returned to us postage-free. Stockholders whose shares are held in the name of a bank or broker will not receive a request for admission ticket(s). They should, instead, (1) call (701) 530-1000 to request an admission ticket(s), (2) bring a statement from their bank or broker showing proof of stock ownership as of February 25, 2013, to the annual meeting, and (3) present their admission ticket(s) and photo identification, such as a driver's license. Directions to the meeting will be included with your admission ticket.

I hope you will find it possible to attend the meeting.

Sincerely yours,

It. Helm

David L. Goodin

# MDU RESOURCES GROUP, INC.

1200 West Century Avenue

Mailing Address: P.O. Box 5650 Bismarck, North Dakota 58506-5650 (701) 530-1000

## NOTICE OF ANNUAL MEETING OF STOCKHOLDERS TO BE HELD APRIL 23, 2013

Important Notice Regarding the Availability of Proxy Materials for the Stockholder Meeting to Be Held on April 23, 2013

The 2013 Notice of Annual Meeting and Proxy Statement and 2012 Annual Report to Stockholders are available at www.mdu.com/proxymaterials.

March 13, 2013

NOTICE IS HEREBY GIVEN that the Annual Meeting of Stockholders of MDU Resources Group, Inc. will be held at 909 Airport Road, Bismarck, North Dakota, on Tuesday, April 23, 2013, at 11:00 a.m., Central Daylight Saving Time, for the following purposes:

- (1) Election of ten directors nominated by the board of directors for one-year terms;
- (2) Ratification of the appointment of Deloitte & Touche LLP as the company's independent auditors for 2013;
- (3) Approval, on a non-binding advisory basis, of the compensation of the company's named executive officers; and
- (4) Transaction of any other business that may properly come before the meeting or any adjournment(s) thereof.

The board of directors has set the close of business on February 25, 2013, as the record date for the determination of common stockholders who will be entitled to notice of, and to vote at, the meeting and any adjournment(s) thereof.

All stockholders who find it convenient to do so are cordially invited and urged to attend the meeting in person. Registered stockholders will receive a request for admission ticket(s) with their proxy card that can be completed and returned to us postage-free. Stockholders whose shares are held in the name of a bank or broker will not receive a request for admission ticket(s). They should, instead, (1) call (701) 530-1000 to request an admission ticket(s), (2) bring a statement from their bank or broker showing proof of stock ownership as of February 25, 2013, to the annual meeting, and (3) present their admission ticket(s) and photo identification, such as a driver's license. Directions to the meeting will be included with your admission ticket. We look forward to seeing you.

By order of the Board of Directors,

Paul K. Sandness Secretary

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#### PROXY STATEMENT

The board of directors of MDU Resources Group, Inc. is furnishing this proxy statement beginning March 13, 2013, to solicit your proxy for use at our annual meeting of stockholders on April 23, 2013, and any adjournment(s) thereof. We are soliciting proxies principally by mail, but directors, officers, and employees of MDU Resources Group, Inc. or its subsidiaries may solicit proxies personally, by telephone, or by electronic media, without compensation other than their regular compensation. Okapi Partners LLC additionally will solicit proxies for approximately \$7,000 plus out-of-pocket expenses. We will pay the cost of soliciting your proxy and reimburse brokers and others for forwarding proxy material to you.

The Securities and Exchange Commission's e-proxy rules allow companies to post their proxy materials on the Internet and provide only a Notice of Internet Availability of Proxy Materials to stockholders as an alternative to mailing full sets of proxy materials except upon request. For 2013, we have elected to use the Securities and Exchange Commission's full set delivery option, which means that while we are posting our proxy materials online, we are also mailing a full set of our proxy materials to our stockholders. We believe that mailing a full set of proxy materials will help ensure that a majority of outstanding shares of our common stock are present in person or represented by proxy at our meeting. We also hope to help maximize stockholder participation. Therefore, even if you previously consented to receiving your proxy materials electronically, you will receive a full set of proxy materials in the mail for this year's annual meeting. However, we will continue to evaluate the option of providing only a Notice of Internet Availability of Proxy Materials to some or all of our stockholders in the future.

## **VOTING INFORMATION**

**Who may vote?** You may vote if you owned shares of our common stock at the close of business on February 25, 2013. You may vote each share that you owned on that date on each matter presented at the meeting and any adjournment(s) thereof. As of February 25, 2013, we had 188,830,529 shares of common stock outstanding entitled to one vote per share.

What am I voting on? You are voting on:

- election of ten directors nominated by the board of directors for one-year terms
- ratification of the appointment of Deloitte & Touche LLP as the company's independent auditors for 2013
- approval, on a non-binding advisory basis, of the compensation of the company's named executive officers and
- any other business that is properly brought before the meeting or any adjournment(s) thereof.

What vote is required to pass an item of business? A majority of our outstanding shares of common stock entitled to vote must be present in person or represented by proxy to hold the meeting.

If you hold shares through an account with a bank or broker, the bank or broker may vote your shares on some matters even if you do not provide voting instructions. Brokerage firms have the authority under the New York Stock Exchange rules to vote shares on certain matters when their customers do not provide voting instructions. However, on other matters, when the brokerage firm has not received voting instructions from its customers, the brokerage firm cannot vote the shares on that matter and a "broker non-vote" occurs. This means that brokers may not vote your shares on items 1 and 3 if you have not given your broker specific instructions as to how to vote. Please be sure to give specific voting instructions to your broker so that your vote can be counted.

## Item 1 - Election of Directors

A majority of votes cast is required to elect a director in an uncontested election. A majority of votes cast means the number of votes cast "for" a director's election must exceed the number of votes cast "against" the director's election. "Abstentions" and "broker non-votes" do not count as votes cast "for" or "against" the director's election. In a contested election, which is an election in which the number of nominees for director exceeds the number of directors to be elected, directors will be elected by a plurality of the votes cast. If a nominee becomes unavailable for any reason or if a vacancy should occur before the election, which we do not anticipate, the proxies will vote your shares in their discretion for another person nominated by the board.

Our policy on majority voting for directors contained in our corporate governance guidelines requires any proposed nominee for re-election as a director to tender to the board, prior to nomination, his or her irrevocable resignation from the board that will be effective, in an uncontested election of directors only, upon:

- receipt of a greater number of votes "against" than votes "for" election at our annual meeting of stockholders and
- · acceptance of such resignation by the board of directors.

Following certification of the stockholder vote, the nominating and governance committee will promptly recommend to the board whether or not to accept the tendered resignation. The board will act on the nominating and governance committee's recommendation no later than 90 days following the date of the annual meeting.

Item 2 – Ratification of the Appointment of Deloitte & Touche LLP as the Company's Independent Auditors for 2013

Approval of Item 2 requires the affirmative vote of a majority of our common stock present in person or represented by proxy at the meeting and entitled to vote on the proposal. Abstentions will count as votes "against" the proposal.

Item 3 — Approval, on a Non-Binding Advisory Basis, of the Compensation of the Company's Named Executive Officers
Approval of Item 3 requires the affirmative vote of a majority of our common stock present in person or represented by proxy at the meeting and entitled to vote on the item. Abstentions will count as votes "against" the item. Broker non-votes are not counted as voting power present and, therefore, are not counted in the vote.

Unless you specify otherwise when you submit your proxy, the proxies will vote your shares of common stock "for" all directors nominated by the board of directors and "for" items 2 and 3.

How do I vote? There are three ways to vote by proxy:

- by calling the toll free telephone number on the enclosed proxy card
- by using the Internet as described on the enclosed proxy card or
- by returning the enclosed proxy card in the envelope provided.

You may be able to vote by telephone or the Internet if your shares are held in the name of a bank or broker. Follow their instructions.

You may also vote in person at the meeting. However, if you are the beneficial owner of the shares, you must obtain a legal proxy from the holder of record of the shares, usually your bank or broker, and present it at the meeting. A legal proxy identifies you, states the number of shares you own, and gives you the right to vote those shares. Without a legal proxy we cannot identify you as the beneficial owner of the shares or know how many shares you have to vote.

#### Can I revoke my proxy? Yes.

If you are a stockholder of record, you can revoke your proxy by:

- filing written revocation with the corporate secretary before the meeting
- filing a proxy bearing a later date with the corporate secretary before the meeting or
- revoking your proxy at the meeting and voting in person.

#### ITEM 1. ELECTION OF DIRECTORS

The board expresses its thanks to Terry D. Hildestad, who retired on January 3, 2013. He had served as president and chief executive officer of the company and as a director since August 17, 2006. He had served as president and chief operating officer from May 1, 2005 until August 17, 2006. He began his career with the company in 1974 at Knife River Corporation, where he served in several operating positions before becoming its chief executive officer in 1993 through April 2005.

The board also expresses its thanks to Richard H. Lewis for his service on the board, the audit committee, and the nominating and governance committee. Mr. Lewis also served on the compensation committee during his tenure. Mr. Lewis is not standing for reelection as a director after serving on the board since 2005.

All nominees for director are nominated to serve one-year terms until the annual meeting of stockholders in 2014 and until their respective successors are elected and qualified, or until their earlier resignation, removal from office, or death.

We have provided information below about our nominees, all of whom are incumbent directors, including their ages, years of service as directors, business experience, and service on other boards of directors, including any other directorships held during the past five years. We have also included information about each nominee's specific experience, qualifications, attributes, or skills that led the board to conclude that he or she should serve as a director of MDU Resources Group, Inc. at the time we file our proxy statement, in light of our business and structure. Unless we specifically note below, no corporation or organization referred to below is a subsidiary or other affiliate of MDU Resources Group, Inc.

## **Director Nominees**



Thomas Everist Age 63

Director Since 1995 Compensation Committee

Mr. Everist has served as president and chairman of The Everist Company, Sioux Falls, South Dakota, an aggregate, concrete, and asphalt production company, since April 15, 2002. He has been a managing member of South Maryland Creek Ranch, LLC, a land development company, since June 2006, and president of SMCR, Inc., an investment company, since June 2006. He was previously president and chairman of L.G. Everist, Inc., Sioux Falls, South Dakota, an aggregate production company, from 1987 to April 15, 2002. He held a number of positions in the aggregate and construction industries prior to assuming his current position with The Everist Company. He is a director of Showplace Wood Products, Sioux Falls, South Dakota, a custom cabinets manufacturer, and has been a director of Raven Industries,

Inc., Sioux Falls, South Dakota, a general manufacturer of electronics, flow controls, and engineered films since 1996, and its chairman of the board since April 1, 2009. Mr. Everist has served as a director and chairman of the board of Everist Genomics, Inc., Ann Arbor, Michigan, which provides solutions for personalized medicines since 2002. He served as Everist Genomics' chief executive officer from August 2012 to December 2012. He was a director of Angiologix Inc., Mountain View, California, a medical diagnostic device company, from July 2010 through October 2011 when it was acquired by Everist Genomics, Inc. He has been a director of Bell, Inc., Sioux Falls, South Dakota, a manufacturer of folding cartons and packages, since April 2011.

Mr. Everist attended Stanford University where he received a bachelor's degree in mechanical engineering and a master's degree in construction management. He is active in the Sioux Falls community and currently serves as a director on the Sanford Health Foundation, a non-profit charitable health services organization, and as a member of the Council of Advisors for Searching for Solutions Institute, a non-profit public foundation that provides leaders with resources to address critical social issues. From July 2001 to June 2006, he served on the South Dakota Investment Council, the state agency responsible for prudently investing state funds.

The board concluded that Mr. Everist should serve as a director of MDU Resources Group, Inc., in light of our business and structure, at the time we file our proxy statement for the following reasons. A significant portion of MDU Resources Group, Inc.'s earnings is derived from its construction services and aggregate mining businesses. Mr. Everist has considerable business experience in this area, with more than 39 years in the aggregate and construction materials industry. He has also demonstrated success in his business and leadership skills, serving as president and chairman of his companies for over 25 years. We value other public company board service. Mr. Everist has experience serving as a director and now chairman of another public company, which enhances his contributions to our board. His leadership skills and experience with his own companies and on other boards enable him to be an effective board member and compensation committee chairman. Mr. Everist is our longest serving board member, providing 18 years of board experience as well as extensive knowledge of our business.



Karen B. Fagg Age 59

Director Since 2005

Nominating and Governance Committee

Compensation Committee

Ms. Fagg served as vice president of DOWL LLC, d/b/a DOWL HKM, an engineering and design firm, from April 2008 until her retirement on December 31, 2011. Ms. Fagg was president from April 1, 1995 through March 2008, and chairman and majority owner from June 2000 through March 2008 of HKM Engineering, Inc., Billings, Montana, an engineering and physical science services firm. HKM Engineering, Inc. merged with DOWL LLC on April 1, 2008. Ms. Fagg was employed with MSE, Inc., Butte, Montana, an energy research and development company, from 1976 through 1988, and from 1993 to April 1995 she served as vice president of operations and corporate development director. From 1989 through 1992, Ms. Fagg served a four-year term as director of the Montana Department of Natural Resources and

Conservation, Helena, Montana, the state agency charged with promoting stewardship of Montana's water, soil, energy, and rangeland resources; regulating oil and gas exploration and production; and administering several grant and loan programs.

Ms. Fagg has a bachelor's degree in mathematics from Carroll College in Helena, Montana. She served on the board for St. Vincent's Healthcare from October 2003 until October 2009, including a term as board chair, on the board of Deaconess Billings Clinic Health System from 1994 to 2002, as a member of the Board of Trustees of Carroll College from 2005 through 2010, and on the board of advisors of the Charles M. Bair Family Trust from 2008 to July 2011, including a term as board chair. She has been a member of the board of directors of the Billings Chamber of Commerce since July 2009 and a member of the Billings Catholic School Board since December 2011. From 2007 until December 31, 2011, she was a member of the Montana State University Engineering Advisory Council, whose responsibilities include evaluating the mission and goals of the College of Engineering and assisting in the development and implementation of the college's strategic plan. From 2002 through 2006, she served on the Montana Board of Investments, the state agency responsible for prudently investing state funds. From 2001 to 2005, she served on the board of Montana State University's Advanced Technology Park. From 1998 to 2007, she served on the ZooMontana Board and as vice chair from 2005 to 2006.

The board concluded that Ms. Fagg should serve as a director of MDU Resources Group, Inc., in light of our business and structure, at the time we file our proxy statement for the following reasons. Construction and engineering, energy, and the responsible development of natural resources are all important aspects of our business. Ms. Fagg has business experience in all these areas, including 17 years of construction and engineering experience at DOWL HKM and its predecessor, HKM Engineering, Inc., where she served as vice president, president, and chairman. Ms. Fagg has also had 14 years of experience in energy research and development at MSE, Inc., where she served as vice president of operations and corporate development director, and four years focusing on stewardship of natural resources as director of the Montana Department of Natural Resources and Conservation. In addition to her industry experience, Ms. Fagg brings to our board 13 years of business leadership and management experience as president and chairman of her own company, as well as knowledge and experience acquired through her service on a number of Montana state and community boards.



David L. Goodin Age 51

Director Since January 4, 2013
President and Chief Executive Officer

Mr. Goodin was elected president and chief executive officer and a director of the company effective January 4, 2013. Prior to that, he served as chief executive officer and president of Intermountain Gas Company effective October 2008, chief executive officer of Cascade Natural Gas Corporation, Montana-Dakota Utilities Co., and Great Plains Natural Gas Co. effective June 2008, president of Montana-Dakota Utilities Co. and Great Plains Natural Gas Co. effective March 2008, and president of Cascade Natural Gas Corporation effective July 2007. He began his career with the company in 1983 at Montana-Dakota Utilities Co., where he served as a division electrical engineer effective May 1983, division electric superintendent effective February 1989, electric systems supervisor effective August 1993, electric systems manager effective April 1999, vice president-operations effective January 2000, and executive

vice president-operations and acquisitions effective January 2007. He additionally serves as an executive officer and as chairman of the company's principal subsidiaries and of the managing committees of Montana-Dakota Utilities Co. and Great Plains Natural Gas Co.

Mr. Goodin has a bachelor of science degree in electrical and electronics engineering from North Dakota State University, a masters in business administration from the University of North Dakota, and has completed the Advanced Management Program at Harvard School of Business. Mr. Goodin is a registered professional engineer in North Dakota. He is a member of the U.S. Bancorp Western North Dakota Advisory Board. Mr. Goodin is involved in numerous civic organizations, including serving on the board of directors of Sanford Bismarck, the Missouri Valley YMCA, and as trustee for the Bismarck State College Foundation. He is a past board member of several industry associations, including the American Gas Association, the Edison Electric Institute, the North Central Electric Association, the Midwest ENERGY Association, and the North Dakota Lignite Council. Mr. Goodin received the University of Mary Entrepreneurship Award in 2009.

The board concluded that Mr. Goodin should serve as a director of MDU Resources Group, Inc., in light of our business and structure, at the time we file our proxy statement for the following reasons. As chief executive officer of MDU Resources Group, Inc., Mr. Goodin is one of only two officers of the company to sit on our board. With over 29 years of significant, hands-on experience at our company, Mr. Goodin's long history and deep knowledge and understanding of MDU Resources Group, Inc., its operating companies, and its lines of business will bring continuity to the board. Mr. Goodin has demonstrated his leadership abilities and his commitment-to our company through his long service to the company and more recently as chief executive officer and president of the four utility companies. He demonstrated strong leadership skills in integrating Cascade Natural Gas Corporation and Intermountain Gas Company while meeting and exceeding profitability goals. The board's unanimous election of Mr. Goodin to succeed Mr. Hildestad as our president and chief executive officer was a result of our comprehensive succession planning process led by the board of directors during which the board had the opportunity to interact with and evaluate our executive officers. The board selected Mr. Goodin because it became clear to the board through this process that he had the strategic vision, operational experience, passion, and values to lead the future growth of the company. The board believes these characteristics make him well-suited to serve on our board, particularly in this challenging economic environment.



A. Bart Holaday Age 70

Director Since 2008
Audit Committee
Nominating and Governance Committee

Mr. Holaday headed the Private Markets Group of UBS Asset Management and its predecessor entities for 15 years prior to his retirement in 2001, during which time he managed more than \$19 billion in investments. Prior to that he was vice president and principal of the InnoVen Venture Capital Group, a venture capital investment firm. He was founder and president of Tenax Oil and Gas Corporation, an onshore Gulf Coast exploration and production company, from 1980 through 1982. He has four years of senior management experience with Gulf Oil Corporation, a global energy and petrochemical company, and eight years of senior management experience with the federal government, including the Department

of Defense, Department of the Interior, and the Federal Energy Administration. He is currently the president and owner of Dakota Renewable Energy Fund, LLC, which invests in small companies in North Dakota. He is a member of the investment advisory board of Commons Capital LLC, a venture capital firm; is a director of Hull Investments, LLC, a private entity that combines nonprofit activities and investments; is a member of the board of directors of Adams Street Partners, LLC, a private equity investment firm, Alerus Financial, a financial services company, Jamestown College, the United States Air Force Academy Endowment (former chairman), the Falcon Foundation (director and former vice president), which provides scholarships to Air Force Academy applicants, the Center for Innovation Foundation at the University of North Dakota (trustee and former chairman) and the University of North Dakota Foundation; is chairman and chief executive officer of the Dakota Foundation, a nonprofit foundation that fosters social entrepreneurship; and is a member of the board of trustees for The Colorado Springs Child Nursery Centers Foundation, a non-profit organization that supports the operations of Early Connections Learning Centers, a non-profit child care organization in Colorado, and Discover Goodwill of southern and western Colorado, a non-profit organization providing job training, placement, and retention programs for people transitioning from welfare to work. He is a past member of the board of directors of the National Venture Capital Association, Walden University, and the U.S. Securities and Exchange Commission advisory committee on the regulation of capital markets.

Mr. Holaday has a bachelor's degree in engineering sciences from the U.S. Air Force Academy. He was a Rhodes Scholar, earning a bachelor's degree and a master's degree in politics, philosophy, and economics from Oxford University. He also earned a law degree from George Washington Law School and is a Chartered Financial Analyst. In 2005, he was awarded an honorary Doctor of Letters from the University of North Dakota.

The board concluded that Mr. Holaday should serve as a director of MDU Resources Group, Inc., in light of our business and structure, at the time we file our proxy statement for the following reasons. MDU Resources Group, Inc. has significant operations in the natural gas and oil industry where Mr. Holaday has knowledge and experience. He founded and served as president of Tenax Oil and Gas Corporation. He has four years experience in senior management with Gulf Oil Corporation and 16 years of experience managing private equity investments, including investments in oil and gas, as the head of the Private Markets Group of UBS Asset Management and its predecessor organizations. This business experience demonstrates his leadership skills and success in the oil and gas industry.

Mr. Holaday brings to the board his extensive finance and investment experience, as well as his business development skills acquired through his work at UBS Asset Management, Tenax Oil and Gas Corporation, Gulf Oil Corporation, and several private equity investment firms. This will enhance the knowledge of the board and provide useful insights and guidance to management in connection not only with our natural gas and oil business, but with all of our businesses.



Dennis W. Johnson Age 63

Director Since 2001 Audit Committee

Mr. Johnson is chairman, chief executive officer, and president of TMI Corporation, and chairman and chief executive officer of TMI Systems Design Corporation, TMI Transport Corporation, and TMI Storage Systems Corporation, all of Dickinson, North Dakota, manufacturers of casework and architectural woodwork. He has been employed at TMI since 1974 serving as president or chief executive officer since 1982. Mr. Johnson is serving his thirteenth year as president of the Dickinson City Commission. He served as a director of the Federal Reserve Bank of Minneapolis from 1993 to 1998. He is a past member and chairman of the Theodore Roosevelt Medora Foundation.

Mr. Johnson has a bachelor of science degree in electrical and electronics engineering, as well as a master of science degree in industrial engineering from North Dakota State University. He has served on numerous industry, state, and community boards, including the North Dakota Workforce Development Council (chairperson), the Decorative Laminate Products Association, the North Dakota Technology Corporation, St. Joseph Hospital Life Care Foundation, St. John Evangelical Lutheran Church, Dickinson State University Foundation, the executive operations committee of the University of Mary Harold Schafer Leadership Center, the Dickinson United Way, and the business advisory council of the Steffes Corporation, a metal manufacturing and engineering firm. He also served on North Dakota Governor Sinner's Education Action Commission, the North Dakota Job Service Advisory Council, the North Dakota State University President's Advisory Council, North Dakota Governor Schafer's Transition Team, and chaired North Dakota Governor Hoeven's Transition Team. He has received numerous awards including the 1991 Regional Small Business Person of the Year Award and the Greater North Dakotan Award.

The board concluded that Mr. Johnson should serve as a director of MDU Resources Group, Inc., in light of our business and structure, at the time we file our proxy statement for the following reasons. Mr. Johnson has over 38 years of experience in business management, manufacturing, and finance, and has demonstrated his success in these areas, holding positions as chairman, president, and chief executive officer of TMI for 31 years, as well as through his prior service as a director of the Federal Reserve Bank of Minneapolis. His finance experience and leadership skills enable him to make valuable contributions to our audit committee, which he has chaired for nine years. As a result of his service on a number of state and local organizations in North Dakota, Mr. Johnson has significant knowledge of local, state, and regional issues involving North Dakota, a state where we have significant operations and assets.



Thomas C. Knudson Age 66

Director Since 2008
Compensation Committee

Mr. Knudson has been president of Tom Knudson Interests since its formation on January 14, 2004. Tom Knudson Interests provides consulting services in energy, sustainable development, and leadership. Mr. Knudson began employment with Conoco Oil Company (Conoco) in May 1975 and retired in 2004 from Conoco's successor, ConocoPhillips, as senior vice president of human resources and government affairs and communications. Mr. Knudson served as a member of ConocoPhillips' management committee. His diverse career at Conoco and ConocoPhillips included engineering, operations, business development, and commercial assignments. He was the founding chairman of the Business Council for Sustainable Development in both the United States and the United Kingdom. He has been a director of

Bristow Group Inc. since June 2004 and its chairman of the board of directors since August 2006, and was a director of Natco Group Inc. from April 2005 to November 2009 and Williams Partners LP from November 2005 to September 2007. Bristow Group Inc. is a leading provider of helicopter services to the offshore oil industry. Natco Group Inc. is a leading manufacturer of oil and gas processing equipment. Williams Partners LP owns natural gas gathering, transportation, processing, and treating assets, and also has natural gas liquids fractionating and storage assets.

Mr. Knudson has a bachelor's degree in aerospace engineering from the U.S. Naval Academy and a master's degree in aerospace engineering from the U.S. Naval Postgraduate School. He served as a naval aviator, flying combat missions in Vietnam, and was a lieutenant commander in 1974 when he was honorably discharged. He has served as an adjunct professor at the Jones Graduate School of Management at Rice University. Mr. Knudson has served on the boards of a number of petroleum industry associations, Covenant House Texas, and The Houston Museum of Natural Science. He has served on the National Council of Methodist Neurological Institute since October 2011, as a Trustee of the Episcopal Seminary of the Southwest, Austin, Texas, since February 2012, and as a board member of the National Association of Corporate Directors (NACD), Texas Tri-Cities Chapter, since December 2012. He holds the designation of Board Leadership Fellow from the NACD.

The board concluded that Mr. Knudson should serve as a director of MDU Resources Group, Inc., in light of our business and structure, at the time we file our proxy statement for the following reasons. A significant portion of our earnings is derived from natural gas and oil production and the transportation, storage, and gathering of natural gas. Mr. Knudson has extensive knowledge and experience in this industry as a result of his prior employment with Conoco and ConocoPhillips, as well as through his service on the boards of Natco Group Inc. and Williams Partners LP. Mr. Knudson has a broad background in engineering, operations, and business development, as well as service on the management committee at Conoco and ConocoPhillips, which bring additional experience and perspective to our board. His service as senior vice president of human resources at ConocoPhillips makes him an excellent fit for our compensation committee. Sustainable business development is also an important aspect of our business, and Mr. Knudson, as the founding chairman of the Business Council for Sustainable Development, brings to our board significant experience and knowledge in this area. Mr. Knudson also has significant knowledge of local, state, and regional issues involving Texas, a state where we have important operations and assets.



Patricia L. Moss Age 59

Director Since 2003 Compensation Committee Nominating and Governance Committee

Ms. Moss served as the president and chief executive officer of Cascade Bancorp, a financial holding company in Bend, Oregon, from 1998 to January 3, 2012. She served as the chief executive officer of Cascade Bancorp's principal subsidiary, Bank of the Cascades, from 1993 to January 3, 2012, serving also as president from 1993 to 2003. From 1987 to 1998, Ms. Moss served as chief operating officer, chief financial officer, and corporate secretary of Cascade Bancorp. Ms. Moss has been a director of Cascade Bancorp since 1993 and a director of Bank of the Cascades since 1998 and was elected vice chairman of both boards effective January 3, 2012. Ms. Moss also serves as a director of the Oregon

Investment Fund Advisory Council, a state-sponsored program to encourage the growth of small businesses within Oregon, co-chairs the Oregon Growth Board, a state agency created to provide recommendations to connect businesses to sources of capital, and serves on the City of Bend's Juniper Ridge management advisory board.

Ms. Moss graduated magna cum laude with a bachelor of science degree in business administration from Linfield College in Oregon and did master's studies at Portland State University. She received commercial banking school certification at the ABA Commercial Banking School at the University of Oklahoma. She served as a director of the Oregon Business Council, whose mission is to mobilize business leaders to contribute to Oregon's quality of life and economic prosperity; the Cascades Campus Advisory Board of the Oregon State University; the North Pacific Group, Inc., a wholesale distributor of building materials, industrial and hardwood products, and other specialty products; the Aquila Tax Free Trust of Oregon, a mutual fund created especially for the benefit of Oregon residents; Clear Choice Health Plans Inc., a multi-state insurance company; and as a director and chair of the St. Charles Medical Center.

In August 2009, the Federal Deposit Insurance Corporation and the Oregon Division of Finance and Corporate Securities entered into a consent agreement with Bank of the Cascades that requires the bank to develop and adopt a plan to maintain the capital necessary for it to be "well-capitalized," to improve its lending policies and its allowance for loan losses, to increase its liquidity, to retain qualified management, and to increase the participation of its board of directors in the affairs of the bank. In October 2009, the bank's parent, Cascade Bancorp, entered into a written agreement with the Federal Reserve Bank of San Francisco and the Oregon Division relating largely to improving the financial condition of Cascade Bancorp and the Bank of the Cascades. Cascade Bancorp reported in its third quarter 2012 Form 10-Q that at December 31, 2011, Cascade Bancorp and the Bank did not meet the written agreement's leverage ratio requirement and as a result they had filed a required update to their capital plan, which was accepted by their regulators. On September 30, 2012, Bancorp and the Bank had met this requirement. The order remains in place until lifted by the regulators.

The board concluded that Ms. Moss should serve as a director of MDU Resources Group, Inc., in light of our business and structure, at the time we file our proxy statement for the following reasons. A significant portion of MDU Resources Group, Inc.'s utility, construction services, and contracting operations are located in the Pacific Northwest. Ms. Moss has first-hand business experience and knowledge of the Pacific Northwest economy and local, state, and regional issues through her executive positions at Cascade Bancorp and Bank of the Cascades, where she gained over 30 years of experience. Ms. Moss provides to our board her experience in finance and banking, as well as her experience in business development through her work at Cascade Bancorp and on the Oregon Investment Advisory Council, the Oregon Business Council, and the Oregon Growth Board. This business experience demonstrates her leadership abilities and success in the finance and banking industry. Ms. Moss is also certified as a Senior Professional in Human Resources, which makes her well-suited for our compensation committee. In deciding that Ms. Moss should be renominated as a director, the board was mindful of the consent agreement with Bank of the Cascades, but concluded that Ms. Moss brought the many skills and experiences discussed above to our board and had proved herself to be a dedicated and hard-working director.



Harry J. Pearce Age 70

Director Since 1997 Chairman of the Board

Mr. Pearce was elected chairman of the board of the company on August 17, 2006. Prior to that, he served as lead director effective February 15, 2001, and was vice chairman of the board from November 16, 2000 until February 15, 2001. Mr. Pearce has been a director of Marriott International, Inc., a major hotel chain, since 1995. He was a director of Nortel Networks Corporation, a global telecommunications company, from January 11, 2005 to August 10, 2009, serving as chairman of the board from June 29, 2005. He retired on December 19, 2003, as chairman of Hughes Electronics Corporation, a General Motors Corporation subsidiary and provider of digital television entertainment, broadband satellite network, and global video and data broadcasting. He had served as chairman since

June 1, 2001. Mr. Pearce was vice chairman and a director of General Motors Corporation, one of the world's largest automakers, from January 1, 1996 to May 31, 2001, and was general counsel from 1987 to 1994. He served on the President's Council on Sustainable Development and co-chaired the President's Commission on the United States Postal Service. Prior to joining General Motors, he was a senior partner in the Pearce & Durick law firm in Bismarck, North Dakota. Mr. Pearce is a director of the United States Air Force Academy Endowment and a member of the Advisory Board of the University of Michigan Cancer Center. He is a Fellow of the American College of Trial Lawyers and a member of the International Society of Barristers. He also serves on the Board of Trustees of Northwestern University. He has served as a chairman or director on the boards of numerous nonprofit organizations, including as chairman of the board of Visitors of the U.S. Air Force Academy, chairman of the National Defense University Foundation, and chairman of the Marrow Foundation. Mr. Pearce received a bachelor's degree in engineering sciences from the U.S. Air Force Academy and a juris doctor degree from Northwestern University's School of Law.

The board concluded that Mr. Pearce should serve as a director of MDU Resources Group, Inc., in light of our business and structure, at the time we file our proxy statement for the following reasons. MDU Resources Group, Inc. values public company leadership and the experience directors gain through such leadership. Mr. Pearce is recognized nationally, as well as in the State of North Dakota, as a business leader and for his business acumen. He has multinational business management experience and proven leadership skills through his position as vice chairman at General Motors Corporation, as well as through his extensive service on the boards of large public companies, including Marriott International, Inc.; Hughes Electronics Corporation, where he was chairman; and Nortel Networks Corporation, where he also was chairman. He also brings to our board his long experience as a practicing attorney. In addition, Mr. Pearce is focused on corporate governance issues and is the founding chair of the Chairmen's Forum, an organization comprised of non-executive chairmen of publicly-traded companies. Participants in the Chairmen's Forum discuss ways to enhance the accountability of corporations to owners and promote a deeper understanding of independent board leadership and effective practices of board chairmanship. The board also believes that Mr. Pearce's values and commitment to excellence make him well-suited to serve as chairman of our board.



J. Kent Wells Age 56

Director Since January 4, 2013
Vice Chairman of the Corporation
President and Chief Executive Officer
of Fidelity Exploration & Production Company

Mr. Wells was elected vice chairman of the company and a director effective January 4, 2013, and continues to serve as president and chief executive officer of Fidelity Exploration & Production Company, our natural gas and oil production business, the position for which he was hired effective May 2, 2011. Prior to that he was senior vice president of exploration and production for BP America, Inc. (BP) from June 2007 until October 2010, when he was named BP's group senior vice president for global deepwater response until March 31, 2011. He also served as general manager of Abu Dhabi Company for Onshore

Oil Operations from February 2005 until June 2007; vice president, Gulf of Mexico shelf, for BP from 2002 to 2005; vice president, Rockies, for BP from 2000 to 2002; general manager of Crescendo Resources LP from 1997 to 2000; manager, Hugoton, for Amoco Production Company, Inc. (Amoco) from 1993 to 1996; manager, operations, for Amoco in 1993; resource manager for Amoco from 1988 to 1993; executive assistant for Amoco from 1987 to 1988; engineering supervisor for Amoco Canada Petroleum Company (Amoco Canada) from 1983 to 1987; and petroleum engineer for Amoco Canada from 1979 to 1983. Mr. Wells received a bachelor's degree in mechanical engineering from the Queen's University, Kingston, Ontario, Canada in 1979.

The board concluded that Mr. Wells should serve as director of MDU Resources Group, Inc. in light of our business and structure, at the time we file our proxy statement for the following reasons. A significant portion of our earnings is derived from natural gas and oil production. One of the company's strategic objectives is to achieve product diversity in the midstream segment of the oil and gas industry. Mr. Wells brings to our board significant experience and knowledge of the oil and gas business, including the midstream segment. He has

more than 33 years of natural gas and oil experience, including several years in senior leadership positions at BP, the world's third largest integrated oil company, and a publicly traded company. He was senior vice president of exploration and production for BP's U.S. natural gas operations from 2007 until October 2010 with responsibility for BP's onshore natural gas business throughout the United States, encompassing both exploration and production, and midstream business. His strong track record in natural gas and oil production includes experience in shale formations similar to the company's current development focus. He has firsthand experience in the Rockies and Texas, where a large portion of Fidelity Exploration & Production Company's reserves are concentrated. Mr. Wells' combination of expertise and experience, along with his success in leadership roles with a large publicly traded company, will complement the skills of the current board members.



John K. Wilson Age 58

Director Since 2003 Audit Committee

Mr. Wilson was president of Durham Resources, LLC, a privately held financial management company, in Omaha, Nebraska, from 1994 to December 31, 2008. He previously was president of Great Plains Energy Corp., a public utility holding company and an affiliate of Durham Resources, LLC, from 1994 to July 1, 2000. He was vice president of Great Plains Natural Gas Co., an affiliate company of Durham Resources, LLC, until July 1, 2000. The company bought Great Plains Energy Corp. and Great Plains Natural Gas Co. on July 1, 2000. Mr. Wilson also served as president of the Durham Foundation and was a director of Bridges Investment Fund, a mutual fund, and the Greater Omaha Chamber of Commerce. He is presently a director of HDR, Inc., an international architecture and engineering firm, Tetrad Corporation, a privately

held investment company, both based in Omaha, and serves on the advisory board of Duncan Aviation, an aircraft service provider, headquartered in Lincoln, Nebraska. He currently serves as executive director of the Robert B. Daugherty Charitable Foundation, Omaha, Nebraska, and formerly served on the advisory board of U.S. Bank NA Omaha.

Mr. Wilson is a certified public accountant, on inactive status. He received his bachelor's degree in business administration, cum laude, from the University of Nebraska – Omaha. During his career, he was an audit manager at Peat, Marwick, Mitchell (now known as KPMG), controller for Great Plains Natural Gas Co., and chief financial officer and treasurer for all Durham Resources entities.

The board concluded that Mr. Wilson should serve as a director of MDU Resources Group, Inc., in light of our business and structure, at the time we file our proxy statement for the following reasons. Mr. Wilson has an extensive background in finance and accounting, as well as extensive experience with mergers and acquisitions, through his education and work experience at a major accounting firm and his later positions as controller and vice president of Great Plains Natural Gas Co., president of Great Plains Energy Corp., and president, chief financial officer, and treasurer for Durham Resources, LLC and all Durham Resources entities. The electric and natural gas utility business was our core business when our company was founded in 1924. That business now operates through four utilities: Montana-Dakota Utilities Co., Great Plains Natural Gas Co., Cascade Natural Gas Corporation, and Intermountain Gas Company. Mr. Wilson is our only non-employee director with direct experience in this area through his prior positions at Great Plains Natural Gas Co. and Great Plains Energy Corp. In addition, Mr. Wilson's extensive finance and accounting experience make him well-suited for our audit committee.

#### The board of directors recommends a vote "for" each nominee.

A majority of votes cast is required to elect a director in an uncontested election. A majority of votes cast means the number of votes cast "for" a director's election must exceed the number of votes cast "against" the director's election. "Abstentions" and "broker non-votes" do not count as votes cast "for" or "against" the director's election. In a contested election, which is an election in which the number of nominees for director exceeds the number of directors to be elected and which we do not anticipate, directors will be elected by a plurality of the votes cast.

Unless you specify otherwise when you submit your proxy, the proxies will vote your shares of common stock "for" all directors nominated by the board of directors. If a nominee becomes unavailable for any reason or if a vacancy should occur before the election, which we do not anticipate, the proxies will vote your shares in their discretion for another person nominated by the board.

Our policy on majority voting for directors contained in our corporate governance guidelines requires any proposed nominee for re-election as a director to tender to the board, prior to nomination, his or her irrevocable resignation from the board that will be effective, in an uncontested election of directors only, upon:

- receipt of a greater number of votes "against" than votes "for" election at our annual meeting of stockholders and
- acceptance of such resignation by the board of directors.

Following certification of the stockholder vote, the nominating and governance committee will promptly recommend to the board whether or not to accept the tendered resignation. The board will act on the nominating and governance committee's recommendation no later than 90 days following the date of the annual meeting.

Brokers may not vote your shares on the election of directors if you have not given your broker specific instructions as to how to vote. Please be sure to give specific voting instructions to your broker so that your vote can be counted.

#### **ITEM 2. RATIFICATION OF INDEPENDENT AUDITORS**

The audit committee at its February 2013 meeting appointed Deloitte & Touche LLP as our independent auditors for fiscal year 2013. The board of directors concurred with the audit committee's decision. Deloitte & Touche LLP has served as our independent auditors since fiscal year 2002.

Although your ratification vote will not affect the appointment or retention of Deloitte & Touche LLP for 2013, the audit committee will consider your vote in determining its appointment of our independent auditors for the next fiscal year. The audit committee, in appointing our independent auditors, reserves the right, in its sole discretion, to change an appointment at any time during a fiscal year if it determines that such a change would be in our best interests.

A representative of Deloitte & Touche LLP will be present at the annual meeting and will be available to respond to appropriate questions. We do not anticipate that the representative will make a prepared statement at the meeting; however, he or she will be free to do so if he or she chooses.

# The board of directors recommends a vote "for" the ratification of Deloitte & Touche LLP as our independent auditors for 2013.

Ratification of the appointment of Deloitte & Touche LLP as our independent auditors for 2013 requires the affirmative vote of a majority of our common stock present in person or represented by proxy at the meeting and entitled to vote on the proposal. Abstentions will count as votes against this proposal.

#### **ACCOUNTING AND AUDITING MATTERS**

#### Fees

The following table summarizes the aggregate fees that our independent auditors, Deloitte & Touche LLP, billed or are expected to bill us for professional services rendered for 2012 and 2011:

	2012	2011*
Audit Fees(a)	\$2,400,000	\$2,456,046
Audit-Related Fees(b)	63,110	216,410
Tax Fees(c)	23,566	0
All Other Fees(d)	0	0
Total Fees(e)	\$2,486,676	\$2,672,456
Ratio of Tax and All Other Fees to Audit and Audit-Related Fees	0.96%	0.00%

- \* The 2011 amounts were adjusted from amounts shown in the 2012 proxy statement to reflect actual amounts.
- (a) Audit fees for 2012 and 2011 consisted of services rendered for the audit of our annual financial statements, reviews of quarterly financial statements, statutory and regulatory audits, compliance with loan covenants, reviews of financial statements for MDU Construction Services Group, Inc. and subsidiaries, agreed upon procedures associated with the annual submission of financial assurance to the North Dakota Department of Health, filing Form S-3 registration statements (2011 only), and work related to responding to a comment letter from the Securities and Exchange Commission (2011 only).
- (b) Audit-related fees for 2012 and 2011 are associated with accounting research assistance, workpaper review requested by the Idaho Public Utilities Commission (2012 only), the compliance audit for the U.S. Department of Energy (2012 only), and accounting consultation in connection with due diligence (2011 only).
- (c) Tax fees for 2012 relate to the review of permanent tax benefits associated with Medicare Part D subsidies. There were no tax fees for 2011.
- (d) There were no all other fees for 2012 and 2011.
- (e) Total fees reported above include out-of-pocket expenses related to the services provided of \$332,210 for 2012 and \$305,346 for 2011.

Pre-Approval Policy

The audit committee pre-approved all services Deloitte & Touche LLP performed in 2012 in accordance with the pre-approval policy and procedures the audit committee adopted at its August 12, 2003 meeting. This policy is designed to achieve the continued independence of Deloitte & Touche LLP and to assist in our compliance with Sections 201 and 202 of the Sarbanes-Oxley Act of 2002 and related rules of the Securities and Exchange Commission.

The policy defines the permitted services in each of the audit, audit-related, tax, and all other services categories, as well as prohibited services. The pre-approval policy requires management to submit annually for approval to the audit committee a service plan describing the scope of work and anticipated cost associated with each category of service. At each regular audit committee meeting, management reports on services performed by Deloitte & Touche LLP and the fees paid or accrued through the end of the quarter preceding the meeting. Management may submit requests for additional permitted services before the next scheduled audit committee meeting to the designated member of the audit committee, Dennis W. Johnson, for approval. The designated member updates the audit committee at the next regularly scheduled meeting regarding any services that he approved during the interim period. At each regular audit committee meeting, management may submit to the audit committee for approval a supplement to the service plan containing any request for additional permitted services.

In addition, prior to approving any request for audit-related, tax, or all other services of more than \$50,000, Deloitte & Touche LLP will provide a statement setting forth the reasons why rendering of the proposed services does not compromise Deloitte & Touche LLP's independence. This description and statement by Deloitte & Touche LLP may be incorporated into the service plan or as an exhibit thereto or may be delivered in a separate written statement.

## ITEM 3. APPROVAL, ON A NON-BINDING ADVISORY BASIS, OF THE COMPENSATION OF THE **COMPANY'S NAMED EXECUTIVE OFFICERS**

In accordance with Section 14A of the Securities Exchange Act of 1934 and Rule 14a-21(a), we are asking our stockholders to approve, in a separate advisory vote, the compensation of our named executive officers as disclosed in this proxy statement pursuant to Item 402 of Regulation S-K. As discussed in the compensation discussion and analysis, our compensation committee and board of directors believe that our current executive compensation program directly links compensation of our named executive officers to our financial performance and aligns the interests of our named executive officers with those of our stockholders. Our compensation committee and board of directors also believe that our executive compensation program provides our named executive officers with a balanced compensation package that includes an appropriate base salary along with competitive annual and long-term incentive compensation targets. These incentive programs are designed to reward our named executive officers on both an annual and long-term basis if they attain specified goals.

Our overall compensation program and philosophy is built on a foundation of these guiding principles:

- we pay for performance, with over 50% of our 2012 total target direct compensation in the form of incentive compensation
- we assess the relationship between our named executive officers' pay and performance on key financial metrics revenue, profit, return on invested capital, and stockholder return - in comparison to our performance graph peer group
- we review competitive compensation data for our named executive officers, to the extent available, and incorporate internal equity in the final determination of target compensation levels
- we determine annual performance incentives based on financial criteria that are important to stockholder value, including earnings per share and return on invested capital and
- we determine long-term performance incentives based on total stockholder return relative to our performance graph peer group.

We are asking our stockholders to indicate their approval of our named executive officer compensation as disclosed in this proxy statement, including the compensation discussion and analysis, the executive compensation tables, and narrative discussion. This vote is not intended to address any specific item of compensation, but rather the overall compensation of our named executive officers for 2012. Accordingly, the following resolution is submitted for stockholder vote at the 2013 annual meeting:

"RESOLVED, that the compensation paid to the company's named executive officers, as disclosed pursuant to Item 402 of Regulation S-K, including the Compensation Discussion and Analysis, compensation tables and narrative discussion, is hereby APPROVED."

As this is an advisory vote, the results will not be binding on the company, the board of directors, or the compensation committee and will not require us to take any action. The final decision on the compensation of our named executive officers remains with our compensation committee and our board of directors, although our board and compensation committee will consider the outcome of this vote when making future compensation decisions. As the board of directors determined at its meeting in May 2011, we will provide our stockholders with the opportunity to vote on our named executive officer compensation at every annual meeting until the next required vote on the frequency of stockholder votes on named executive officer compensation. The next required vote on frequency will occur at the 2017 annual meeting of stockholders.

The board of directors recommends a vote "for" the approval, on a non-binding advisory basis, of the compensation of our named executive officers, as disclosed in this proxy statement.

Approval of the compensation of our named executive officers requires the affirmative vote of a majority of our common stock present in person or represented by proxy at the meeting and entitled to vote on the proposal. Abstentions will count as votes against this proposal. Broker non-votes are not counted as voting power present and, therefore, are not counted in the vote.

#### **EXECUTIVE COMPENSATION**

## **Compensation Discussion and Analysis**

The following compensation discussion and analysis may contain statements regarding corporate performance targets and goals. These targets and goals are disclosed in the limited context of our compensation programs and should not be understood to be statements of management's expectations or estimates of results or other guidance. We specifically caution investors not to apply these statements to other contexts.

# Summary of Company Performance and Named Executive Officer Compensation – 2012 Compared to 2011

Our named executive officers for 2012 were:

- Terry D. Hildestad, our president and chief executive officer, who retired January 3, 2013
- Doran N. Schwartz, our vice president and chief financial officer
- William E. Schneider, our executive vice president of Bakken development, a role he assumed on January 1, 2012
- J. Kent Wells, who led our exploration and production segment as president and chief executive officer of Fidelity Exploration & Production Company, a direct wholly-owned subsidiary of WBI Holdings, Inc., and
- Steven L. Bietz, who led our pipeline and energy services segment as president and chief executive officer of WBI Holdings, Inc., which is the parent company of WBI Energy, Inc. and WBI Energy Services, Inc.

In addition to the business segments above, we have the following business segments:

- electric and natural gas distribution<sup>1</sup> under the leadership of David L. Goodin, who was during 2012 the president and chief
  executive officer of Montana-Dakota Utilities Co., Great Plains Natural Gas Co., Cascade Natural Gas Corporation, and Intermountain
  Gas Company, and who was promoted, effective January 4, 2013, to be president and chief executive officer of MDU Resources
  Group, Inc., and
- construction services segment and construction materials and contracting segment under the leadership of John G. Harp, who is the chief executive officer of MDU Construction Services Group, Inc. and Knife River Corporation.

<sup>1</sup> Natural gas distribution is a separate business segment, although we are showing it combined in this discussion.

#### Financial Results for 2012 and 2011

Our consolidated financial results for 2012 was a loss of \$1.4 million compared to 2011 earnings of \$212.3 million. Adjusted earnings were \$216.8 million for 2012, compared to 2011 adjusted earnings of \$225.2 million. The following table compares 2012 results to 2011 results on a business segment basis. Adjusted earnings and information in the table below contain non-GAAP numbers. Please refer to the Use of Non-GAAP Financial Measures and Reconciliation of GAAP to Adjusted Earnings sections below.

Business Segment	2012 Earnings (\$) (millions)	2011 Earnings (\$) (millions)
Electric and Natural Gas Distribution	60.0	67.6
Pipeline and Energy Services	11.6	23.1
Exploration and Production	69.6	80.3
Construction Materials and Services	70.8	48.0
Other	4.8	6.2
Earnings Before Discontinued Operations, Noncash Write-Downs of Oil and Natural Gas Properties, and Net Benefit Related to Natural Gas Gathering Operations Litigation	216.8	225.2
Income (Loss) from Discontinued Operations, Net of Tax*	13.6	(12.9)
Effects of Noncash Write-Downs of Oil and Natural Gas Properties	(246.8)	_
Net Benefit Related to Natural Gas Gathering Operations Litigation	15.0	-
Earnings (Loss) on Common Stock	(1.4)	212.3

<sup>\*</sup> Reflects a 2012 reversal of a 2011 arbitration charge of \$13.0 million after tax related to a guarantee of a construction contract

#### **Use of Non-GAAP Financial Measures**

As noted above, the company, in addition to presenting its earnings information in conformity with Generally Accepted Accounting Principles (GAAP), has provided non-GAAP earnings data that reflects an adjustment to exclude a fourth quarter 2012 \$145.9 million after-tax noncash ceiling test write-down, a third quarter 2012 \$100.9 million after-tax noncash ceiling test write-down, as well as an adjustment to exclude a second quarter 2012 reversal of an arbitration charge of \$15.0 million after-tax. The company believes that these non-GAAP financial measures are useful to investors because the items excluded are not indicative of the company's continuing operating results. Also, the company's management uses these non-GAAP financial measures as indicators for planning and forecasting future periods. The presentation of this additional information is not meant to be considered a substitute for financial measures prepared in accordance with GAAP.

#### **Reconciliation of GAAP to Adjusted Earnings**

	2012 Earnings (\$) (millions)	2011 Earnings (\$) (millions)	2012 Earnings Per Share	2011 Earnings Per Share
Earnings (Loss) on Common Stock	(1.4)	212.3	(0.01)	1.12
Discontinued Operations	(13.6)	12.9	(0.07)	0.07
Noncash Write-Downs of Oil and Natural Gas Properties	246.8	_	1.31	_
Net Benefit Related to Natural Gas Gathering Operations Litigation	(15.0)	_	(80.0)	
Adjusted Earnings	216.8	225.2	1.15	1.19

#### Total Realized Pay in 2012 and 2011

The compensation committee believes considering total realized pay is equally as important as considering total compensation as presented in the summary compensation table. Total compensation as presented in the summary compensation table contains estimated values of grants of performance shares based on multiple assumptions that may or may not come to fruition. Also, the summary compensation table shows an increase in change in pension value and above-market earnings on nonqualified deferred compensation. The pension plan was frozen as of December 31, 2009, and none of the named executives' benefit levels in the Supplemental Income Security Plan, our non-qualified retirement program, increased for 2012. The primary reason for increases in the change in pension value is due to a lower discount rate used to calculate the values.

Total realized pay, on the other hand, reflects the compensation actually earned, including the value of incentive awards if the goals are met and excluding the value of incentive awards if the goals are not met. Because we have not met certain performance measures in the last several years, our named executive officers' total realized pay excludes the value of incentive awards that were not earned. We define total realized pay as the sum of base salary, annual incentive award paid, the value realized upon the vesting of long-term incentive awards of performance shares, and all other compensation as reported in the summary compensation table.

The following table compares total realized pay for our named executives in 2012 to 2011.

			Annual	Value		
			Incentive	Realized		
			Awards	upon		
			and	Vesting of	All	Total
			Bonus	Performance	Other	Realized
		Base Salary	Paid	Shares	Compensation	Pay
Named Executive Officer	Year	(\$)	(\$)	(\$)	(\$)	(\$)
Terry D. Hildestad	2012	750,000	518,250	0(1)	38,224	1,306,474
	2011	750,000	954,750	0(2)	37,499	1,742,249
Doran N. Schwartz	2012	300,000	103,650	0(1)	34,224	437,874
	2011	273,000	173,765	0(2)	33,549	480,314
Steven L. Bietz	2012	360,500	347,973	0(1)	37,884	746,357
	2011	360,500	229,198	0(2)	37,159	626,857
J. Kent Wells	2012	550,000	934,042(3)	N/A	96,470	1,580,512
·	2011	367,671	1,923,991(4)	N/A	84,580	2,376,242
William E. Schneider	2012	447,400	200,950	0(1)	38,224	686,574
	2011	447,400	436,215	0(2)	37,499	921,114

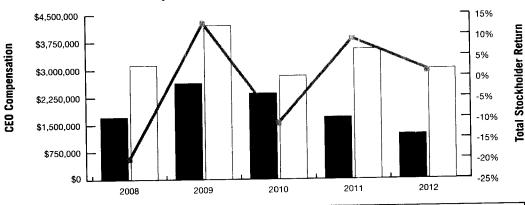
- (1) Performance shares and dividend equivalents granted for the 2009-2011 performance period that did not vest and were forfeited because performance was below threshold.
- (2) Performance shares and dividend equivalents granted for the 2008-2010 performance period that did not vest and were forfeited because performance was below threshold.
- (3) Reflects the value of the portion of Mr. Wells' additional 2011 annual incentive award that was paid in shares of our common stock based on our closing stock price of \$21.67 on the vesting date, February 16, 2012.
- (4) Mr. Wells was hired as president and chief executive officer of Fidelity Exploration & Production Company effective May 2, 2011. Includes a cash recruitment payment of \$550,000, annual incentive payment of \$448,981, and additional annual incentive payment of \$925,010.

Our named executive officers forfeited all performance shares and dividend equivalents for the 2009-2011 performance period because our total stockholder return in comparison to our peer group was at the 25th percentile. With respect to the annual incentive awards, our 2012 results in the construction services segment, construction materials and contracting segment, and the pipeline and energy services segment were above their performance targets, and, conversely, 2012 results for the exploration and production segment and the electric and gas distribution segments were below their threshold performance goals, with 2012 consolidated earnings per share results also below threshold. Since the corporate named executives' annual incentives depend on achievement of the foregoing performance goals, Messrs. Hildestad's, Schwartz's, and Schneider's 2012 annual incentives were paid below the target amount.

With respect to our chief executive officer, the following table further demonstrates our pay for performance approach by comparing:

- his total realized pay, which is the sum of base salary, annual incentive awards paid, all other compensation, and the value realized upon the
  - vesting of restricted stock during 2010
  - o vesting of performance shares during 2008, 2009, and 2010 (none vested in 2011 or 2012)
- his total compensation as reported in the summary compensation table and
- one-year total stockholder returns for 2008 through 2012.

## 5 Year CEO Compensation and Total Stockholder Return



	2008	2009	2010	2011	2012
Total Realized Pay	\$1,689,799	\$2,657,250	\$2,344,221	\$1,742,249	\$1,306,474
Total Compensation from Summary Compensation Table	\$3,119,702	\$4,203,004	\$2,860,918	\$3,566,327	\$2,558,778
1 Year Total Stockholder Return	-20.1%	12.9%	-11.3%	9.1%	2.1%

The yearly changes in total compensation from the summary compensation table and total realized pay align very closely with the yearly changes in total stockholder return.

# Overview of 2012 Compensation for our Named Executive Officers

In 2012, we continued our approach of referencing market data to establish competitive pay levels for base salary, total annual cash, which is base salary plus target annual incentive, and total direct compensation, which is the sum of total annual cash plus the expected value of target long-term incentives. We discuss this competitive assessment in the Role of Management section below. To ensure compensation awarded to named executive officers was commensurate with competitive performance levels, we continued to compare:

- total stockholder return results to the results of our performance graph peer group to determine payouts under our performance share program and
- on a historical basis, our targeted and actual results on return on invested capital to the results of our performance graph peer group when the compensation committee established performance targets for annual incentives of our business segment leaders.

Our overall compensation program and philosophy is built on a foundation of these guiding principles:

- we pay for performance, with 55.6% to 76.5% of our named executive officers' 2012 total target direct compensation in the form of incentives
- we determine annual performance incentives based on financial criteria that are important to stockholder value, including earnings per share and return on invested capital
- we determine long-term performance incentives based on total stockholder return relative to our performance graph peer group
- · we review competitive compensation data for our named executive officers, to the extent available, and incorporate internal equity in the final determination of target compensation levels and
- through our PEER Analysis, we compare our pay-for-performance results on key financial metrics revenue, profit, return on invested capital, and stockholder return - in comparison to our performance graph peer group.

The compensation committee took the following actions with respect to 2012 compensation for our named executive officers:

- granted a salary increase to Mr. Hildestad to recognize his effective leadership during an extended period of economic softness. Mr. Hildestad subsequently rejected the salary increase because he felt accepting the increase would be out of place since five of the thirteen Section 16 officers did not receive an increase for 2012
- granted a salary increase to Mr. Schwartz to bring his salary closer to his salary grace midpoint

- tied 25% of our business segment leaders' 2012 annual incentive targets to the company's 2012 earnings per share results in order to more closely align amounts paid to these executives with total company results
- increased Mr. Wells' annual incentive target from 100% to 125% of base salary to mitigate the impact of the added company earnings per share goal and to reflect his impact on overall company results
- continued to link our corporate executives' i.e., Messrs. Hildestad, Schwartz, and Schneider 2012 annual incentive awards to the achievement of our business segments' performance goals
- did not approve payment of any performance shares or dividend equivalents granted in 2009 for the 2009-2011 performance period due to our total stockholder return for the 2009-2011 performance period placing us in the 25th percentile compared to our performance graph peer group and
- granted no increases under our Supplemental Income Security Plan, which is a nonqualified retirement plan that provides benefits to our key managers and four of our named executive officers.

In addition, our Section 16 officers who had change of control employment agreements agreed to the early termination of their agreements, effective November 1, 2012.

## Objectives of our Compensation Program

We structure our compensation program to help retain and reward the executive officers who we believe are critical to our long-term success. We have a written executive compensation policy for our Section 16 officers, including all our named executive officers. Our policy's stated objectives are to:

- recruit, motivate, reward, and retain high performing executive talent required to create superior long-term total stockholder return in comparison to our peer group
- reward executives for short-term performance, as well as the growth in enterprise value over the long-term
- · provide a competitive package relative to industry-specific and general industry comparisons and internal equity, as appropriate
- ensure effective utilization and development of talent by working in concert with other management processes for example, performance appraisal, succession planning, and management development and
- help ensure that compensation programs do not encourage or reward excessive or imprudent risk taking.

## Elements of our Compensation Program

We pay/grant:

- base salaries in order to provide executive officers with sufficient, regularly-paid income and attract, recruit, and retain executives with the knowledge, skills, and abilities necessary to successfully execute their job duties and responsibilities
- opportunities to earn annual incentive compensation in order to be competitive from a total remuneration standpoint and ensure focus on annual financial and operating results and
- opportunities to earn long-term incentive compensation in order to be competitive from a total remuneration standpoint and ensure focus on stockholder return.

If earned, incentive compensation, which consists of annual cash incentive awards and three-year performance share awards under our Long-Term Performance-Based Incentive Plan, makes up the greatest portion of our named executive officers' total compensation. The compensation committee believes incentive compensation that comprised approximately 55.6% to 76.5% of total target compensation for the named executive officers is appropriate because:

- our named executive officers are in positions to drive, and therefore bear high levels of responsibility for, our corporate performance
- incentive compensation is more variable than base salary and dependent upon our performance
- variable compensation helps ensure focus on the goals that are aligned with our overall strategy and
- the interests of our named executive officers will be aligned with those of our stockholders by making a majority of the named executive officers' target compensation contingent upon results that are beneficial to stockholders.

The following table shows the allocation of total target compensation for 2012 among the individual components of base salary, annual incentive, and long-term incentive:

Name	% of Total Target Compensation	% of Total Target Compensation Allocated to Incentives			
	Allocated to Base Salary (%)	Annual (%)	Long-Term (%)	Annual + Long-Term (%)	
Terry D. Hildestad	28.6	28.6	42.8	71.4	
Doran N. Schwartz	44.4	22.2	33.4	55.6	
Steven L. Bietz	39.2	25.5	35.3	60.8	
J. Kent Wells	23.5	29.4	47.1	76.5	
William E. Schneider	39.2	25.5	35.3	60.8	

In order to reward long-term growth, the compensation committee generally allocates a higher percentage of total target compensation to the long-term incentive than to the short-term incentive for our higher level executives, since they are in a better position to influence our long-term performance. Additionally, the long-term incentive, if earned, is paid in company common stock. These awards, combined with our stock retention requirements and stock ownership policy, promote ownership of our stock by the named executive officers. The compensation committee believes that, as stockholders, the named executive officers will be motivated to consistently deliver financial results that build wealth for all stockholders over the long-term.

#### Role of Management

Our executive compensation policy calls for an assessment of the competitive pay levels for base salary and incentive compensation for each Section 16 officer position to be conducted at least every two years by an independent consulting firm. Towers Watson conducted the study in 2010 for use by the compensation committee to determine 2011 compensation levels. In 2011, the compensation committee requested the competitive assessment be completed internally. They directed the vice president-human resources and the human resources department to prepare the competitive assessment in August 2011 on Section 16 officers for their use in establishing 2012 compensation.

The assessment included identifying any material changes to the positions analyzed, updating competitive compensation information, gathering and analyzing relevant general and industry-specific survey data, and updating the base salary structure. The human resources department assessed competitive pay levels for base salary, total annual cash, which is base salary plus target annual incentives, and total direct compensation, which is the sum of total annual cash and the expected value of target long-term incentives. The competitive assessment compared our positions to like positions contained in general industry compensation surveys and industry-specific compensation surveys. The human resources department aged the survey data from the date of the survey by 2.5% annualized to estimate the 2012 competitive targets.

The compensation surveys are listed on the following table:

			Number of	
Survey*	Number of Companies Participating (#)	Median Number of Employees (#)(1)	Publicly- Traded Companies (#)	Median Revenue (000s) (\$)
Towers Watson 2010 General Industry Executive Database	430	16,400	312	5,112,000
Towers Watson 2010 U.S. CDB Energy Services Executive Database	102	3,012	67	2,818,000
2010 Effective Compensation, Inc. Oil & Gas Exploration Compensation Survey	121	439	48	Not Reported
Mercer's 2010 Total Compensation Survey for the Energy Sector	297	Not Reported	201	823,000
Towers Watson 2010/2011 Report on Top Management Compensation	3,422	-(2)	-(2)	-(2)

<sup>(1)</sup> For the 2010 Effective Compensation, Inc. Oil & Gas Exploration Compensation Survey, the number reported as the Median Number of Employees is the average number of employees.

In billions of dollars our revenues for 2010, 2011, and 2012 were approximately \$3.9, \$4.0, and \$4.1, respectively.

<sup>(2)</sup> The 3.422 organizations participating in Towers Watson's 2010/2011 Top Management Compensation Survey included 394 organizations with 2,000 to 4,999 employees; 308 organizations with 5,000 to 9,999 employees; 205 organizations with 10 000 to 19,999 employees; and 87 organizations with 20,000 or more employees. Towers Watson did not provide a revenue breakdown or the number of publicly-traded companies participating in its survey.

<sup>\*</sup> The information in the table is based solely upon information provided by the publishers of the surveys and is not deemed filed or a part of this compensation discussion and analysis for certification purposes. For a list of companies that participated in the compensation surveys and databases, see Exhibit A.

The human resources department also augmented the competitive analysis by using Equilar to provide information on what was reported by companies in our performance graph peer group and by other public companies in relevant industries, as selected by the human resources department and as determined by SIC codes and as disclosed in their SEC filings. The companies referenced via Equilar and the positions for which they were used are found in Exhibit B.

For our president and chief executive officer, the Equilar companies included all companies in our performance graph peer group and data on 68 additional chief executive officers from public companies in the energy, construction, and utility industries with revenues ranging from \$1 billion to \$8 billion.

For our vice president and chief financial officer, the Equilar companies included all companies in our performance graph peer group and data on 55 additional chief financial officers from public companies in the energy, construction, and utility industries with revenues ranging from \$1 billion to \$8 billion.

For the president and chief executive officer of our exploration and production segment, the Equilar companies included the exploration and production companies in our performance graph peer group and data on 27 additional chief executive officers from public companies in the oil and gas exploration and production industries with revenues ranging from \$250 million to \$850 million.

For the president and chief executive officer of the pipeline and energy services segment, the Equilar companies included the pipeline and energy services companies in our performance graph peer group and data on 13 chief executive officers from public companies in the pipeline and energy services industry with revenues of \$1 billion or less.

The chief executive officer played an important role in recommending 2012 compensation to the committee for the other named executive officers. The chief executive officer assessed the performance of the named executive officers and considered the relative value of the named executive officers' positions and their salary grade classifications. He then reviewed the competitive assessment prepared by the human resources department to formulate 2012 compensation recommendations for the compensation committee, other than for himself. The chief executive officer attended compensation committee meetings; however, he was not present during discussions regarding his compensation.

#### Timing of Compensation Decisions for 2012

The compensation committee, in conjunction with the board of directors, determined all compensation for each named executive officer for 2012 and set overall and individual compensation targets for the three components of compensation – base salary, annual incentive, and long-term incentive. The compensation committee made recommendations to the board of directors regarding compensation of all Section 16 officers, and the board of directors then approved the recommendations.

The compensation committee reviewed the competitive assessment and established 2012 salary grades at its August 2011 meeting. At the November 2011 meeting, it established individual base salaries, target annual incentive award levels, and target long-term incentive award levels for 2012. At their February and March 2012 meetings, the compensation committee and the board of directors increased the target annual incentive award level for Mr. Wells and determined annual and long-term incentive awards, along with the payouts based on performance from the recently completed performance period for prior annual and long-term awards. The February and March 2012 meetings occurred after the release of earnings for the prior year.

#### Stockholder Advisory Vote ("Say on Pay")

Our stockholders had their second advisory vote on our named executive officers' compensation at the 2012 Annual Meeting of Stockholders. Approximately 92% of the shares present in person or represented by proxy and entitled to vote on the matter approved the named executive officers' compensation. The 92% approval is consistent with the results of our say on pay vote at the 2011 Annual Meeting. The compensation committee and the board of directors considered the results of the votes at their November 2011 and November 2012 meetings and did not change our executive compensation program as a result of the votes.

#### Salary Grades for 2012

The compensation committee determines the named executive officers' base salaries and annual and long-term incentive targets by reference to salary grades. Each salary grade has a minimum, midpoint, and maximum annual salary level with the midpoint targeted at approximately the 50th percentile of the competitive assessment data for positions in the salary grade. The compensation committee may adjust the salary grades away from the 50th percentile in order to balance the external market data with internal equity. The salary grades also have annual and long-term incentive target levels, which are expressed as a percentage of the individual's actual base salary. We generally place named executive officers into a salary grade based on historical classification of their positions; however, the compensation committee reviews each classification and may place a position into a different salary grade if it determines that the targeted competitive

compensation for the position changes significantly or the executive's responsibilities and/or performance warrants a different salary grade. Individual executives may be paid below, equal to, or above the salary grade midpoint. Mr. Wells' 2011 compensation was determined pursuant to his letter agreement in connection with his hiring effective May 2, 2011, and served as a basis for his 2012 compensation, rather than the business segment leaders' salary grade.

The salary grades give the compensation committee flexibility to assign different salaries to individual executives within a salary grade to reflect one or more of the following:

- executive's performance on financial goals and on non-financial goals, including the results of the performance assessment program
- executive's experience, tenure, and future potential
- position's relative value compared to other positions within the company
- · relationship of the salary to the competitive salary market value
- · internal equity with other executives and
- economic environment of the corporation or executive's business segment.

No changes were made in the salary grade classifications of the named executive officers for 2012, and after reviewing the competitive analysis, the compensation committee made no changes in the base salary ranges associated with each named executive officer's salary grade classification.

Our named executive officers' salary grade classifications for 2012 are listed below, along with the base salary ranges associated with each classification:

			2012 Base Salary (000s)		
Position	Grade	Name	Minimum (\$)	Midpoint (\$)	Maximum (\$)
President and CEO	K	Terry D. Hildestad	620	775	930
Vice President and CFO	1	Doran N. Schwartz	260	325	390
President and CEO, WBI Holdings, Inc.	J	Steven L. Bietz	312	390	468
President and CEO, Fidelity Exploration & Production Company	J	J. Kent Wells	312	390	468
Executive Vice President – Bakken Development	J	William E. Schneider	312	390	468

#### **Performance Assessment Program**

Our performance assessment program rates performance of our executive officers, except for our chief executive officer, in the following areas, which help determine actual salaries within the range of salaries associated with the executive's salary grade:

- · visionary leadership
- · strategic thinking
- leading with integrity
- · managing customer focus
- · financial responsibility
- achievement focus
- judgment
- planning and organization

- · leadership
- · mentoring
- relationship building
- · conflict resolution
- · organizational savvy
- safety
- · risk management

An executive's overall performance in our performance assessment program is rated on a scale of one to five, with five as the highest rating denoting distinguished performance. An overall performance above 3.75 is considered commendable performance.

The chief executive officer assessed each other named executive officer's performance under the performance assessment program, and the compensation committee, as well as the full board of directors, assessed the chief executive officer's performance.

The board of directors rates our chief executive officer's performance in the following areas:

- leadership
- · integrity and values
- strategic planning
- · financial results
- communications

- succession planning
- human resources
- · external relations
- · board relations
- · risk management

Our chief executive officer's performance was rated on a scale of one to five, with five as the highest rating denoting performance well above expectations.

#### Base Salaries of the Named Executive Officers for 2012

#### Terry D. Hildestad

The compensation committee recommended a 6.67% salary increase for Mr. Hildestad for 2012, which would have raised his salary from \$750,000 to \$800,000 (\$775,000 being the market median). The compensation committee's rationale for the increase was

- · his high performance evaluation
- · his high integrity, excellent business know how, and ability to work effectively with the management team and the board
- · his effectiveness in navigating the company through a difficult economic environment and
- his salary had been frozen since January 1, 2009.

Mr. Hildestad, however, did not accept his base salary increase for 2012 in order to be treated the same as other Section 16 officers who did not receive a salary increase for 2012.

#### Doran N. Schwartz

Mr. Schwartz was elected vice president and chief financial officer effective February 17, 2010. For 2012, the compensation committee awarded Mr. Schwartz a 9.9% increase, raising his 2012 salary from \$273,000 to \$300,000, or 92% of the midpoint of salary grade I for 2012. The compensation committee's rationale for the increase was in recognition of:

- his assistance in the company achieving a return on invested capital of 6.9% for the twelve months ending June 2011 as compared to the median return on invested capital of 6.0% for companies in our performance graph peer group over the same time period
- his success at building good working relationships with shareholders, rating agencies, and the financial community and
- moving his salary closer to the midpoint of salary grade I.

#### Steven L. Bietz

Mr. Bietz received no salary increase for 2012 because the compensation committee wanted to limit salary cost increases.

#### J. Kent Wells

Mr. Wells received no salary increase for 2012 because he had just started his employment with the company in May 2011 with a salary above the maximum for his salary grade.

#### William E. Schneider

Mr. Schneider received no salary increase for 2012 because his salary was 115% of the market value for his position and the compensation committee wanted to limit salary cost increases.

#### 2012 Annual Incentives

#### What the Performance Measures Are and Why We Chose Them

The compensation committee develops and reviews financial and other corporate performance measures to help ensure that compensation to the executives reflects the success of their respective business segment and/or the corporation, as well as the value provided to our stockholders. For all business segment chief executive officers, including Messrs. Wells and Bietz, the performance measures for annual incentive awards are

- their respective business segment's annual return on invested capital results compared to target
- their respective business segment's allocated earnings per share results compared to target and
- the company's consolidated earnings per share compared to a target of \$1.19.

The compensation committee added the third performance measure, consolidated earnings per share, for the first time in 2012. The compensation committee weighted the 2012 performance measures for Messrs. Wells and Bietz at 75% for their business segment performance measures (weighted evenly) and 25% for the company's earnings per share measure to more closely tie their annual incentive amounts to total company results.

For the named executive officers working at MDU Resources Group, Inc. in 2012, who were Messrs. Hildestad, Schwartz, and Schneider, the compensation committee based 2012 annual incentives on the achievement of performance goals at the business segments: (i) the construction materials and contracting and construction services segments, (ii) the pipeline and energy services segment, (iii) the exploration and production segment, and (iv) the electric and natural gas distribution segments. The compensation committee's rationale for this approach was to provide greater alignment between the MDU Resources Group, Inc. executives and business segment performance.

The compensation committee believes earnings per share and return on invested capital are very good measurements in assessing a business segment's performance and the company's performance from a financial perspective. Earnings per share is a generally accepted accounting principle measurement and is a key driver of stockholder return over the long-term. Return on invested capital measures how efficiently and effectively management deploys capital. Sustained returns on invested capital in excess of a business segment's cost of capital create value for our stockholders.

Allocated earnings per share for a business segment is calculated by dividing that business segment's earnings by the business segment's portion of the total company weighted average shares outstanding. Return on invested capital for a business segment is calculated by dividing the business segment's earnings, without regard to after tax interest expense and preferred stock dividends, by the business segment's average capitalization for the calendar year.

We establish our incentive plan performance targets in connection with our annual financial planning process, where we assess the economic environment, competitive outlook, industry trends, and company specific conditions to set projections of results. The compensation committee evaluates the projected results and uses this evaluation to establish the incentive plan performance targets based upon recommendation of the chief executive officer. In determining where to set the return on invested capital target, the compensation committee considers the business segment's weighted average cost of capital. The weighted average cost of capital is a composite cost of the individual sources of funds including equity and debt used to finance a company's assets. It is calculated by averaging the cost of debt plus the cost of equity by the proportion each represents in our, or the business segment's, capital structure. For 2012, the compensation committee chose to use the return on invested capital target for each business segment as approved by the board in the 2012 business plan, except for the construction services segment, which had a target higher than the 2012 business plan to incentivize efforts for that segment to achieve its weighted average cost of capital within five years. The compensation committee imposed an additional requirement for the 2012 return on invested capital portion of the annual incentives for the construction materials and contracting segment, the construction services segment, and the exploration and production segment. The additional requirement was the business segment needed to achieve its weighted average cost of capital in order to achieve 200% of the annual incentive target attributable to the return on invested capital portion of the annual incentive. However, payments with respect to 2012 return on invested capital results above the 2012 target but below the weighted average cost of capital would be interpolated, in order to motivate these executives to achieve performance levels between the return on invested capital performance targets and the weighted average cost of capital for their respective business segments.

# **PROXY**

# Named Executive Officers' 2012 Incentive Targets and Why We Chose Them

#### **Targets**

The compensation committee established the named executive officers' annual incentive targets as a percentage of each officer's actual 2012 base salary.

Messrs. Hildestad's, Schwartz's, and Schneider's 2012 target annual incentives were 100%, 50%, and 65% of base salary, respectively. The compensation committee determined the 2012 annual incentive targets would remain unchanged from 2011 for these named executives based on the following reasons:

- For Mr. Hildestad, the annual incentive target of 100% of base salary was slightly above the 86% of base salary paid to chief executive officer positions based on salary survey data from the competitive assessment. The committee believed this difference was too small to warrant a change in Mr. Hildestad's 2012 incentive target.
- For Mr. Schwartz, the annual incentive target of 50% of base salary was slightly below 57% of base salary paid to chief financial officers based on salary survey data from the competitive assessment. The committee believed this difference was too small to warrant a change in Mr. Schwartz's 2012 incentive target.
- For Mr. Schneider, the compensation committee determined his 2012 incentive target should remain the same from 2011 because of the importance the company placed on his new role of leveraging opportunities in the Bakken that would cut across all of the company's business segments. There was no competitive data compiled on his position.

Mr. Bietz's 2012 target annual incentive was 65% of base salary. The compensation committee determined the 2012 annual incentive target would remain unchanged from 2011 for Mr. Bietz because the annual incentive based on salary survey data from the competitive assessment was 62% of base salary. The committee believed this difference was too small to warrant a change in Mr. Bietz's 2012 target annual incentive.

Mr. Wells' 2012 incentive target was 125% of base salary, which was increased from 100% of base salary. The committee raised Mr. Wells' annual incentive target to mitigate the impact of the added company earnings per share goal and to reflect his business segment's impact on overall company results. The committee recognized the significant investment that his business segment will make and the desire to incentivize and motivate Mr. Wells to generate earnings that can greatly impact overall company earnings.

#### Named Executive Officers' 2012 Incentive Payments

#### Terry D. Hildestad, Doran N. Schwartz, and William E. Schneider

As discussed above, Messrs. Hildestad, Schwartz, and Schneider were awarded 2012 incentives based on achievement of performance goals at the business segments. The award opportunities and results for the business segments are discussed below.

As a result of the performance goals achieved at the business segments, Messrs. Hildestad, Schwartz, and Schneider earned 69.1% of their target awards, resulting in a payment of \$518,250 for Mr. Hildestad, \$103,650 for Mr. Schwartz, and \$200,950 for Mr. Schneider.

#### **Pipeline and Energy Services Segment**

For the pipeline and energy services segment, the 2012 award opportunity was comprised of three components:

- The pipeline and energy services segment component represented 75% of the target award, and payout could range from no payment if the results were below the 85% level to a 200% payout if:
  - $\circ~$  the 2012 allocated earnings per share for the segment were at or above the 115% level and
  - the 2012 return on invested capital was at or above the 115% level.
- The MDU Resources Group, Inc. earnings per share component represented 25% of the award and payout could range from no payment if the results were below the \$1.19 to a 200% payout if the results were \$1.37 or higher.
- The pipeline and energy services segment also had five individual goals relating to safety results with each goal that was not met reducing the annual incentive award by 1%. The five individual goals were:
  - o each established local safety committee will conduct eight meetings per year
  - o each established local safety committee must conduct four site assessments per year
  - o report vehicle accidents and personal injuries by the end of the next business day
  - o achieve the targeted vehicle accident incident rate of 2.25 or less and
  - $\circ\,$  achieve the targeted personal injury incident rate of 2.0 or less.

The committee set the pipeline and energy services segment's 2012 allocated earnings per share and return on invested capital below the 2011 target levels and below the 2011 actual results. The 2012 target levels were based on lower natural gas prices and, as a result, lower storage and gas transmission activity.

The committee set the MDU Resources Group, Inc. earnings per share target at \$1.19 because it was equal to the 2011 result, and the committee believed tying 25% of the incentive award to delivering at least \$1.19 in 2012 was appropriate.

The pipeline and energy services segment's 2012 earnings per share and return on invested capital were 179.8% and 143.1% of their respective 2012 targets, equating to 200% of the target amount attributable to that component. Also, MDU Resources Group, Inc.'s 2012 earnings per share results were \$(.01), equating to 0% of the target amount attributable to that component.

Results at the pipeline and energy services segment (before adjustment for the five safety goals) were 150% of the 2012 target annual incentive. One of the five safety goals was not met because WBI Energy's personal injury incident rate was 2.67. Therefore, the incentive results were reduced from 150% to 148.5% of the 2012 target annual incentive.

#### **Exploration and Production Segment**

For the exploration and production segment, the 2012 award opportunity was comprised of two components:

- The exploration and production business segment component represented 75% of the target award, and payout could range from no payment if the results were below the 85% level to a 200% payout if:
  - $\circ$  the 2012 allocated earnings per share for the segment were at or above the 115% level and
  - the 2012 return on invested capital was at least equal to the segment's 2012 weighted average cost of capital.
- The MDU Resources Group, Inc. earnings per share component represented 25% of the award and payout could range from no payment if the results were below the \$1.19 target to a 200% payout if the results were \$1.37 or higher.

The committee set the exploration and production segment's 2012 allocated earnings per share and return on invested capital target levels below the 2011 actual results. The 2012 allocated earnings per share target level was above the 2011 target level, and the 2012 return on invested capital target level was below the 2011 target level. The 2012 target levels were based on lower natural gas prices and higher depletion, depreciation, and amortization amounts. The committee set the MDU Resources Group, Inc. earnings per share target at \$1.19 because it was equal to the 2011 result, and the committee believed tying 25% of the incentive award to delivering at least \$1.19 in 2012 was appropriate.

This segment's 2012 earnings per share and return on invested capital were negative equating to no payment on either component. Also, MDU Resources Group, Inc.'s 2012 earnings per share results were \$(.01), equating to 0% of the target amount attributable to that component.

Overall results for 2012 were 0%.

#### Construction Services and Construction Materials and Contracting Segments

For purposes of determining the annual incentive awards of the MDU Resources Group, Inc. executives and the chief executive officer of these segments, these segments were combined. The 2012 award opportunity was comprised of three components:

- The construction services segment component represented 37.5% of the target award, and payout could range from no payment if the results were below the 85% level to a 200% payout if:
  - the 2012 allocated earnings per share for the segment were at or above the 115% level and
  - o the 2012 return on invested capital was at least equal to the segment's 2012 weighted average cost of capital.
- The construction materials and contracting segment component represented 37.5% of the award, and payment could range from no payment if the results were below the 85% level to a 200% payout if:
  - the 2012 allocated earnings per share for the segment were at or above the 115% level and
  - o the 2012 return on invested capital was at least equal to the segment's 2012 weighted average cost of capital.
- The MDU Resources Group, Inc. earnings per share component represented 25% of the award and payout could range from no payment if the results were below the \$1.19 target to a 200% payout if the results were \$1.37 or higher.

The committee set the construction services business segment's 2012 allocated earnings per share and return on invested capital target levels above the 2011 target levels and below the 2011 actual results. The construction materials and contracting business segment's 2012 allocated earnings per share target level was set below the 2011 target level and 2011 actual results, and the 2012 return on invested capital target level was set above the 2011 target level and equal to the 2011 actual results. The 2012 target levels reflected significant uncertainty in the overall construction market, including an absence of a federal highway bill and continued low margins due to competitive bids on construction projects. The committee set the MDU Resources Group, Inc. earnings per share target at \$1.19 because it was equal to the 2011 result, and the committee believed tying 25% of the incentive award to delivering at least \$1.19 in 2012 was appropriate.

The construction services segment's 2012 earnings per share and return on invested capital were 226.6% and 205.4% of their respective 2012 targets, equating to 200% of the target amount attributable to that component. The construction materials and contracting segment's 2012 earnings per share and return on invested capital were 158.1% and 117.1% of their respective 2012 targets, equating to 155.9% of the target amount attributable to that component. MDU Resources Group, Inc.'s 2012 earnings per share results were \$(.01), equating to 0% of the target amount attributable to that component.

Overall results for 2012 were 133.5% of the 2012 target annual incentive award.

#### **Electric and Natural Gas Distribution Segments**

For the electric and natural gas distribution segments, the 2012 award opportunity was comprised of two components:

- the electric and natural gas distribution business segments component represented 75% of the target award, and payout could
  range from no payment if the allocated earnings per share and return on invested capital results were below the 85% level to a
  200% payout if:
  - o the 2012 allocated earnings per share for the segment were at or above the 115% level and
  - the 2012 return on invested capital was at or above the 115% level.
- The MDU Resources Group, Inc. earnings per share component represented 25% of the award and payout could range from no payment if the results were below the \$1.19 target to a 200% payout if the results were \$1.37 or higher.

The committee set the 2012 target for allocated earnings per share higher than the 2011 targets but lower than 2011 actual results to reflect a one-time income tax benefit in 2011. The committee set the 2012 return on invested capital target at the 2011 target level, which was below 2011 actual results to reflect a one-time income tax benefit in 2011. For 2012, the electric and natural gas distribution segments' 2012 earnings per share and return on invested capital were 93.1% and 93.6% of their respective targets, equating to 66.7% of the target amount attributable to that component. MDU Resources Group, Inc.'s 2012 earnings per share results were \$(.01), equating to 0% of the target amount attributable to that component.

Overall results for these segments were 50% of the 2012 target annual incentive award.

The following table shows the changes in our performance targets and achievements for both 2011 and 2012:

	201	.1		,		2012					
	Incentive	e Plan	201	2011			an		2012		
	Perform	nance	Incen		Performan	ce		Incentive			
	Targe	ets	Plan Re	esults		Targets		Plan Results			
								EPS		EPS	
					EPS		EPS	Business		MDU	
					Business		MDU	Segment	ROIC	Resources	
	EPS	ROIC	EPS	ROIC	Segment	ROIC	Resources	(\$) / (% of	(%) / (% of	(\$) / (% of	
Name	(\$)	(%)	(\$)	(%)	(\$)	(%)	(\$)	Target)	Target)	Target)	
Pipeline and Energy Services	1.97	7.9	1.96	7.9	0.99	5.8	1.19	1.78 / 200	8.3 / 200	(.01) / 0	
Exploration and Production	1.99	7.1	2.20	7.9	2.10	6.9	1.19	(4.81) / 0	(13.9) / 0	(.01) / 0	
Construction Services	2.39	6.0	4.46	9.6	3.61	7.4	1.19	8.18 / 200	15.2 / 200	(.01)/0	
Construction Materials and											
Contracting	0.35	3.2	0.40	3.5	0.31	3.5	1.19	0.49 / 200	4.1 / 111.8	(.01)/0	
Electric and Natural Gas											
Distribution	1.14	6.2	1.21	6.5	1.16	6.2	1.19	1.08 / 65.5	5.8 / 67.8	(.01)/0	

The table below lists each named executive officer's 2012 base salary, annual incentive target percentage, and the annual incentive earned.

			2012	
2012	2012	2012	Annual	
Base	Annual	Annual	Incentive	
Salary	Incentive	Incentive	Earned	
(000s)	Target	Earned	(000s)	
(\$)	(%)	(% of Target)	(\$)	
750.0	100	69.1	518.3	
750.0 300.0	100 50	69.1 69.1	518.3 103.7	
300.0	50	69.1	103.7	
	Base Salary (000s)	Base Annual Salary Incentive (000s) Target	Base Annual Annual Salary Incentive Incentive (000s) Target Earned	2012         2012         Annual           Base         Annual         Annual         Incentive           Salary         Incentive         Incentive         Earned           (000s)         Target         Earned         (000s)

Messrs. Hildestad's, Schwartz's, and Schneider's 2012 annual incentives were paid at 69.1% of target based on the following:

	Column A	Column B	
	Percentage of Annual Incentive	Percentage of	
	Target Achieved	Average Invested Capital	Column A x Column B
Construction Services Segment and Construction			
Materials and Contracting Segment	133.5%	29.2%	39.0%
Exploration and Production Segment	0.0%	28.1%	0.0%
Pipeline and Energy Services Segment	148.5%	8.8%	13.1%
Electric and Natural Gas Distribution Segments	50.0%	33.9%	17.0%
Total (Payout Percentage)			69.1%

#### **Deferral of Annual Incentive Compensation**

We provide executives the opportunity to defer receipt of earned annual incentives. If an executive chooses to defer his or her annual incentive, we will credit the deferral with interest at a rate determined by the compensation committee. For 2012, the committee chose to use the average of (i) the number that results from adding the daily Moody's U.S. Long-Term Corporate Bond Yield Average for "A" rated companies as of the last day of each month for the 12-month period ending October 31 and dividing by 12 and (ii) the number that results from adding the daily Moody's U.S. Long-Term Corporate Bond Yield Average for "BBB" rated companies as of the last day of each month for the 12-month period ending October 31 and dividing by 12. This resulted in an interest rate of 5.46%. The compensation committee's reasons for using this approach recognized:

- · incentive deferrals are a low-cost source of capital for the company and
- incentive deferrals are unsecured obligations and, therefore, carry a higher risk to the executives.

#### 2012 Long-Term Incentives

#### Awards Granted in 2012 under the Long-Term Performance-Based Incentive Plan for Named Executives

We use the Long-Term Performance-Based Incentive Plan, which has been approved by our stockholders, for long-term incentive compensation. We use performance shares as the primary form of long-term incentive compensation. We have not granted stock options since 2001, and in 2011 we amended the plan to no longer permit the grant of stock options or stock appreciation rights; no stock options, stock appreciation rights, or restricted shares are outstanding.

The compensation committee used the performance graph peer group as the comparator group to determine relative stockholder return and potential payments for the 2012 performance share awards. The performance graph peer group consisted of the following companies when the committee granted performance shares in February 2012:

- Alliant Energy Corporation
- Atmos Energy
- · Berry Petroleum Company
- · Black Hills Corporation
- · Comstock Resources, Inc.
- EMCOR Group, Inc.
- EQT Corporation
- · Granite Construction Incorporated

- Martin Marietta Materials, Inc.
- National Fuel Gas Company
- Northwest Natural Gas Company
- Pike Electric Corporation
- Quanta Services. Inc.
- Questar Corporation
- SCANA Corporation
- Southern Union Company

- Southwest Gas Corporation
- · Sterling Construction Company
- SM Energy Company
- Swift Energy Company
- Texas Industries
- Vectren Corporation
- Vulcan Materials Company
- · Whiting Petroleum Corporation

The performance measure is our total stockholder return over a three-year measurement period as compared to the total stockholder returns of the companies in our performance graph peer group over the same three-year period. The compensation committee selected the relative stockholder return performance measure because it believes executive pay under a long-term, capital accumulation program such as this should mirror our long-term performance in stockholder return as compared to other public companies in our industries. Payments are made in company stock; dividend equivalents are paid in cash. No dividend equivalents are paid on unvested performance shares.

Total stockholder return is the percentage change in the value of an investment in the common stock of a company, from the closing price on the last trading day in the calendar year preceding the beginning of the performance period, through the last trading day in the final year of the performance period. It is assumed that dividends are reinvested in additional shares of common stock at the frequency paid.

As with the annual incentive target, we determined the long-term incentive target for a given position in part from the competitive assessment and in part by the compensation committee's judgment on the impact each position has on our total stockholder return. From an internal equity standpoint, the committee believed positions in the same salary grade should have the same long-term incentive target level. From an internal equity standpoint, the committee believed in keeping the chief executive officer's long-term incentive target below a level indicated from the competitive assessment. Mr. Hildestad's target was 150% of base salary, below the salary survey median of 231% of base salary for chief executive officers. The compensation committee has historically set Mr. Hildestad's target long-term incentive compensation below the level indicated by the competitive assessment to offset his benefit under the Supplemental Income Security Plan, our nonqualified defined benefit plan, which prior assessments have shown to be higher than competitive levels. The 2012 long-term incentive targets as a percentage of base salary for Messrs. Schwartz, Bietz, and Schneider were unchanged from 2011 because the targets were in line with the competitive assessment's targets. Mr. Wells' long-term incentive target is 200% of base salary, which is higher than the 90% long-term incentive target for other executives in salary grade J. The higher target for Mr. Wells was pursuant to his letter agreement and reflects the committee's judgment of offsetting Mr. Wells' non-participation in our Supplemental Income Security Plan.

On February 16, 2012, the board of directors, upon recommendation of the compensation committee, made performance share grants to the named executive officers. The compensation committee determined the target number of performance shares granted to each named executive officer by multiplying the named executive officer's 2012 base salary by his or her long-term incentive target and then dividing this product by the average of the closing prices of our stock from January 1, 2012 through January 22, 2012, as shown in the following table:

		2012	2012	Average	Resulting
	2012	Long-Term	Long-Term	Closing Price	Number of
	Base	Incentive	Incentive	of Our Stock	Performance
	Salary to	Target at	Target at	From January 1	Shares
	Determine	Time of	Time of	Through	Granted on
	Target	Grant	Grant	January 22	February 16
Name	(\$)	(%)	(\$)	(\$)	(#)
Terry D. Hildestad	750,000	150	1,125,000	21.54	52,228
Doran N. Schwartz	300,000	75	225,000	21.54	10,445
Steven L. Bietz	360,500	90	324,450	21.54	15,062
J. Kent Wells	550,000	200	1,100,000	21.54	51,067
William E. Schneider	447,400	90	402,660	21.54	18,693

Assuming our three-year (2012 to 2014) total stockholder return is positive, from 0% to 200% of the target grant will be paid out in February 2015 depending on our total stockholder return compared to the total three-year stockholder returns of companies in our performance graph peer group. The payout percentage will be a function of our rank against our performance graph peer group as follows:

#### **Long-Term Incentive Payout Percentages**

The Company's Percentile Rank	Payout Percentage of February 16, 2012 Grant
90th or higher	200%
70th	150%
50th	100%
40th	10%
Less than 40th	0%

Payouts for percentile ranks falling between the intervals will be interpolated. We also will pay dividend equivalents in cash on the number of shares actually earned for the performance period. The dividend equivalents will be paid in 2015 at the same time as the performance awards are paid.

If our total stockholder return is negative, the shares and dividend equivalents otherwise earned, if any, will be reduced in accordance with the following table:

TSR	Reduction in Award
0% through -5%	50%
-5.01% through -10%	60%
-10.01% through -15%	70%
-15.01% through -20%	80%
-20.01% through -25%	90%
-25.01% or below	100%

The named executive officers must retain 50% of the net after-tax shares that are earned pursuant to this long-term incentive award until the earlier of (i) the end of the two-year period commencing on the date any shares earned under the award are issued and (ii) the executive's termination of employment.

## No Payment in February 2012 for 2009 Grants under the Long-Term Performance-Based Incentive Plan

We granted performance shares to our named executive officers under the Long-Term Performance-Based Incentive Plan on February 12, 2009 for the 2009 through 2011 performance period. Our total stockholder return for the 2009 through 2011 performance period was 9.25%, which corresponded to a percentile rank of 25% against our performance graph peer group and resulted in no shares or dividend equivalents being paid to the named executive officers.

## PEER Analysis: Comparison of Pay for Performance Ratios

Each year we compare our named executive officers' pay for performance ratios to the pay for performance ratios of the named executive officers in the performance graph peer group. This analysis compares the relationship between our compensation levels and our average annual total stockholder return to the peer group over a five-year period. All data used in the analysis, including the valuation of long-term incentives and calculation of stockholder return, were compiled by Equilar, Inc., an independent service provider, which is based on each company's annual filings for its data collection.

This analysis consisted of dividing what we paid our named executive officers for the years 2007 through 2011 by our average annual total stockholder return for the same five-year period to yield our pay ratio. Our pay ratio was then compared to the pay ratio of the companies in the performance graph peer group, which was calculated by dividing total direct compensation for all the proxy group executives by the sum of each company's average annual total stockholder return for the same five-year period.

For the five-year period of 2007 through 2011, our average annual stockholder return was minus .88%. Therefore, our pay ratio is not a meaningful statistic and a comparison to the pay ratio of the companies in the performance graph peer group could not be made. The compensation committee believes that the analysis continues to serve a useful purpose in its annual review of compensation despite the effect of the negative stockholder return for the 2007 through 2011 period.

## Post-Termination Compensation and Benefits **Pension Plans**

Effective in 2006, we no longer offer defined benefit pension plans to new non-bargaining unit employees. The defined benefit plans available to employees hired before 2006 were amended to cease benefit accruals as of December 31, 2009. The frozen benefit provided through our qualified defined benefit pension plans is determined by years of service and base salary. Effective 2010, for those employees who were participants in defined benefit pension plans and for executives and other non-bargaining unit employees hired after 2006, the company offers increased company contributions to our 401(k) plan. For non-bargaining unit employees hired after 2006, the retirement contribution is 5% of plan eligible compensation. For participants hired prior to 2006, retirement contributions are based on the participant's age as of December 31, 2009. The retirement contribution is 11.5% for each of the named executive officers, except Mr. Schwartz who is eligible for 10.5% and Mr. Wells who is eligible for 5%.

## Supplemental Income Security Plan Benefits Offered

We offer certain key managers and executives, including all of our named executive officers, except Mr. Wells, benefits under our nonqualified retirement plan, which we refer to as the Supplemental Income Security Plan or SISP. The SISP has a ten-year vesting schedule and was amended to add an additional vesting requirement for benefit level increases occurring on or after January 1, 2010. The SISP provides participants with additional retirement income and death benefits.

We believe the SISP is critical in retaining the talent necessary to drive long-term stockholder value. In addition, we believe that the ten-year vesting provision of the SISP, augmented by an additional three years of vesting for benefit level increases occurring on or after January 1, 2010, helps promote retention of key executive officers.

#### **Benefit Levels**

The chief executive officer recommends benefit level increases to the compensation committee for participants except himself. The chief executive officer considers, among other things, the participant's salary in relation to the salary ranges that correspond with the SISP benefit levels, the participant's performance, the performance of the applicable business segment or the company, and the cost associated with the benefit level increase.

The chief executive officer did not recommend a 2012 SISP benefit level increase for any of the named executive officers, and the committee chose not to grant a 2012 SISP benefit level increase to the chief executive officer. The following table reflects our named executive officers' SISP levels as of December 31, 2012:

	December 31, 2012 Annual SISP Benefits				
Name	Survivor (\$)	Retirement (\$)			
Terry D. Hildestad	1,025,040	512,520			
Doran N. Schwartz	175,200	87,600			
Steven L. Bietz	386,640	193,320			
J. Kent Wells	N/A	N/A			
William E. Schneider	548,400	274,200			

#### Clawback

In November 2005, we implemented a guideline for repayment of incentives due to accounting restatements, commonly referred to as a clawback policy, whereby the compensation committee may seek repayment of annual and long-term incentives paid to executives if accounting restatements occur within three years after the payment of incentives under the annual and long-term plans. Under our clawback policy, the compensation committee may require executives to forfeit awards and may rescind vesting, or the acceleration of vesting, of an award.

## Impact of Tax and Accounting Treatment

The compensation committee may consider the impact of tax and/or accounting treatment in determining compensation. Section 162(m) of the Internal Revenue Code places a limit of \$1 million on the amount of compensation paid to certain officers that we may deduct as a business expense in any tax year unless, among other things, the compensation qualifies as performance-based compensation, as that term is used in Section 162(m). Generally, long-term incentive compensation and annual incentive awards for our chief executive officer and those executive officers whose overall compensation is likely to exceed \$1 million are structured to be deductible for purposes of Section 162(m) of the Internal Revenue Code, but we may pay compensation to an executive officer that is not deductible. All annual or long-term incentive compensation paid to our named executive officers in 2012 satisfied the requirements for deductibility, except for \$48,129 paid to Mr. Wells.

Section 409A of the Internal Revenue Code imposes additional income taxes on executive officers for certain types of deferred compensation if the deferral does not comply with Section 409A. We have amended our compensation plans and arrangements affected by Section 409A with the objective of not triggering any additional income taxes under Section 409A.

Section 4999 of the Internal Revenue Code imposes an excise tax on payments to executives and others of amounts that are considered to be related to a change of control if they exceed levels specified in Section 280G of the Internal Revenue Code. To the extent a change in control triggers liability for an excise tax, payment of the excise tax will be made by the individual. The company will not pay the excise tax. We do not consider the potential impact of Section 4999 or 280G when designing our compensation programs.

The compensation committee also considers the accounting and cash flow implications of various forms of executive compensation. In our financial statements, we record salaries and annual incentive compensation as expenses in the amount paid, or to be paid, to the named executive officers. For our equity awards, accounting rules also require that we record an expense in our financial statements. We calculate the accounting expense of equity awards to employees in accordance with Financial Accounting Standards Board generally accepted accounting principles for stock-based compensation.

## Stock Ownership Requirements

We instituted stock ownership guidelines on May 5, 1993, which we revised in November 2010 to provide that executives who participate in our Long-Term Performance-Based Incentive Plan are required within five years to own our common stock equal to a multiple of their base salaries. Stock owned through our 401(k) plan or by a spouse is considered in ownership calculations. Unvested performance shares and other unvested equity awards are not considered in ownership calculations. The level of stock ownership compared to the requirements is determined based on the closing sale price of the stock on the last trading day of the year and base salary at December 31 of each year. Each February, the compensation committee receives a report on the status of stock holdings by executives. The committee may, in its sole discretion, grant an extension of time to meet the ownership requirements or take such other action as it deems appropriate to enable the executive to achieve compliance with the policy. The table shows the named executive officers' holdings as of December 31, 2012:

	Assigned Guideline Multiple of	Actual Holdings as a Multiple of	Number of Years at Guideline Multiple
Name	Base Salary	Base Salary	(#)
Terry D. Hildestad	4X	6.06	7.67
Doran N. Schwartz	3X	1.75	2.87(1)
Steven L. Bietz	3X	4.09	10.33
J. Kent Wells	3X	1.07	1.67(2)
William E. Schneider	3X	4.96	11.00

<sup>(1)</sup> Participant must meet ownership requirement by January 1, 2015.

The compensation committee may consider the policy and the executive's stock ownership in determining compensation. The committee, however, did not do so with respect to 2012 compensation.

## Policy Regarding Hedging Stock Ownership

Our executive compensation policy prohibits Section 16 officers from hedging their ownership of company common stock. Executives may not enter into transactions that allow the executive to benefit from devaluation of our stock or otherwise own stock technically but without the full benefits and risks of such ownership. See the Security Ownership section of the proxy statement for our policy on margin accounts and pledging of our stock.

## **Compensation Committee Report**

The compensation committee has reviewed and discussed the Compensation Discussion and Analysis required by Regulation S-K, Item 402(b), with management. Based on the review and discussions referred to in the preceding sentence, the compensation committee recommended to the board of directors that the Compensation Discussion and Analysis be included in our proxy statement on Schedule 14A.

Thomas Everist, Chairman Karen B. Fagg Thomas C. Knudson Patricia L. Moss

<sup>(2)</sup> Participant must meet ownership requirement by May 1, 2016.

# **Summary Compensation Table for 2012**

Name and Principal Position (a)	Year (b)	Salary (\$) (c)	Bonus (\$) (d)	Stock Awards (\$) (e)(1)	Option Awards (\$) (f)	Non-Equity Incentive Plan Compensation (\$) (g)	Pension Value and Nonqualified Deferred Compensation Earnings (\$) (h)(2)	All Other Compensation (\$) (i)	Total (\$) (j)
Terry D. Hildestad	2012	750,000	_	897,277		518,250	355,027	38,224(3)	2,558,778
President and CEO	2011	750,000	_	1,084,318	_	954,750	739,760	37,499	3,566,327
	2010	750,000	-	830,137	-	762,750	480,532	37,499	2,860,918
Doran N. Schwartz	2012	300,000	_	179,445	_	103,650	100,935	34,224(3)	718,254
Vice President and CFO	2011	273,000	_	197,341		173,765	147,789	33,549	825,444
	2010	252,454	_	143,881	-	127,053	71,302	33,549	628,239
Steven L. Bietz	2012	360,500	-	258,765		347,973	329,969	37,884(3)	1,335,091
President and CEO	2011	360,500	-	312,704	_	229,198	545,066	37,159	1,484,627
of WBI Holdings, Inc.	2010	350,000	-	232,429	-	245,245	302,863	36,218	1,166,755
J. Kent Wells	2012	550,000	_	877,331	-	_	_	96,470(3)	1,523,801
President and CEO of	2011	367,671	916,685(4)	925,000(5)	) –	1,007,306(6)	) -	84,580(7)	3,301,242
Fidelity Exploration & Production Company	2010	-	_	-	-	-	_	-	
William E. Schneider	2012	447,400	_	321,146	_	200,950	240,068	38,224(3)	1,247,788
Executive Vice President -	2011	447,400	_	388,086	-	436,215	412,085	37,499	1,721,285
Bakken Development	2010	447,400	_	297,122		37,805	306,909	37,499	1,126,735

Change in

- (1) Amounts in this column represent the aggregate grant date fair value of the performance share awards calculated in accordance with Financial Accounting Standards Board generally accepted accounting principles for stock-based compensation in FASB Accounting Standards Codification Topic 718. This column was prepared assuming none of the awards will be forfeited. The amounts were calculated using a Monte Carlo simulation, as described in Note 13 of our audited financial statements in our Annual Report on Form 10-K for the year ended December 31, 2012.
- (2) Amounts shown represent the change in the actuarial present value for years ended December 31, 2010, 2011, and 2012 for the named executive officers' accumulated benefits under the pension plan, excess SISP, and SISP, collectively referred to as the "accumulated pension change," plus above market earnings on deferred annual incentives, if any. The amounts shown are based on accumulated pension change and above market earnings as of December 31, 2010, 2011, and 2012, as follows:

		Accumulated Pension Change	Above Market Earnings			
Name	12/31/2010 (\$)	12/31/2011 (\$)	12/31/2012 (\$)	12/31/2010 (\$)	12/31/2011 (\$)	12/31/2012 (\$)
Terry D. Hildestad	462,186	728,587	331,845	18,346	11,173	23,182
Doran N. Schwartz	71,302	147,789	100,935	-	-	_
Steven L. Bietz	302,863	545,066	329,969	-	-	_
J. Kent Wells		-	-	-	-	-
William E. Schneider	277,507	393,768	201,944	29,402	18,317	38,124

)									
	401(k) (\$)(a)	Life Insurance Premium (\$)	Matching Charitable Contribution (\$)	Additional LTD Premium (\$)	Relocation (\$)	Parking (\$)	Payment In Lieu of Medical Coverage (\$)	Spousal Travel (\$)	Total (\$)
Terry D. Hildestad	36,250	174	1,800	_	_	-	_	-	38,224
Doran N. Schwartz	33,750	174	300	_	_	_	was	_	34,224
Steven L. Bietz	36,250	174	1,460	_	_	_	_	_	37,884
J. Kent Wells	20,000	174	-	435	69,695	3,600	1,200	1,366	96,470
William E. Schneider	36,250	174	1,800	_	_	_	_	_	38,224

- (a) Represents company contributions to 401(k) plan, which include matching contributions and contributions made in lieu of pension plan accruals after pension plans were frozen at December 31, 2009.
- (4) Includes a cash recruitment payment of \$550,000 and guaranteed target annual incentive payment of \$366,685.
- (5) Represents the aggregate grant date fair value of the portion of Mr. Wells' additional 2011 annual incentive award that was paid in shares of our common stock calculated in accordance with Financial Accounting Standards Board generally accepted accounting principles for stock-based compensation in FASB Accounting Standards Codification Topic 718.
- (6) Includes \$82,296, the value of Mr. Wells' annual incentive earned above the guaranteed target amount and the \$925,010 cash portion of Mr. Wells' additional 2011 annual incentive.
- (7) The 2011 amount for Mr. Wells' all other compensation has been reduced to reflect the removal of \$4,925, an excess 401(k) company match, that exceeded the limit when contributions from his prior company and current company were aggregated.

#### Grants of Plan-Based Awards in 2012

		Payou	stimated Fut ts Under Not entive Plan A	n-Equity	Payo	timated Futu uts Under E ntive Plan Av	quity	Shares of	All Other Option Awards: Number of Securities Underlying	Exercise or Base Price of Option	Grant Date Fair Value of Stock and Option
Name (a)	Grant Date (b)	Threshold (\$) (c)	Target (\$) (d)	Maximum (\$) (e)	Threshold (#) (f)	Target (#) (g)	Maximum (#) (h)	Units (#) (i)	Options (#) (j)	Awards (\$/Sh) (k)	Awards (\$) (I)
Terry D.	3/1/2012(1)	187,500	750,000	1,500,000	· -	_	_		-	_	
Hildestad	2/16/2012(2)	_	-		5,223	52,228	104,456	-	_	_	897,277
Doran N.	3/1/2012(1)	37,500	150,000	300,000	-	_	_	-		_	_
Schwartz	2/16/2012(2)	_	-	_	1,045	10,445	20,890	-	_	-	179,445
Steven L.	3/1/2012(1)	58,581	234,325	468,650	_		***	_	_	-	-
Bietz	2/16/2012(2)			_	1,506	15,062	30,124	_	_	_	258,765
J. Kent Wells	3/1/2012(1)	171,875	687,500	1,375,000	_		_	_	_	-	_
	2/16/2012(2)		_	_	5,107	51,067	102,134	-	-		877,331
William E.	3/1/2012(1)	72,703	290,810	581,620		-	_	_	_	_	_
Schneider	2/16/2012(2)	-	_	_	1,869	18,693	37,386	_	_	_	321,146

- (1) Annual incentive for 2012 granted pursuant to the MDU Resources Group, Inc. Long-Term Performance-Based Incentive Plan, except for Mr. Schwartz whose award was granted pursuant to the MDU Resources Group, Inc. Executive Incentive Compensation Plan.
- (2) Performance shares for the 2012-2014 performance period granted pursuant to the MDU Resources Group, Inc. Long-Term Performance-Based Incentive Plan.

## Narrative Discussion Relating to the Summary Compensation Table and Grants of Plan-Based Awards Table

#### **Incentive Awards**

#### **Annual Incentive**

On March 1, 2012, the compensation committee recommended the 2012 annual incentive award opportunities for our named executive officers and the board approved these opportunities at its meeting on March 1, 2012. These award opportunities are reflected in the Grants of Plan-Based Awards table at grant on March 1, 2012, in columns (c), (d), and (e) and in the Summary Compensation Table as earned with respect to 2012 in column (g).

Executive officers may receive a payment of annual cash incentive awards based upon achievement of annual performance measures with a threshold, target, and maximum level. A target incentive award is established based on a percent of the executive's base salary. Actual payment may range from 0% to 200% of the target based upon achievement of goals.

In order to be eligible to receive a payment of an annual incentive award under the Long-Term Performance-Based Incentive Plan, Messrs. Hildestad, Bietz, Wells, and Schneider must have remained employed by the company through December 31, 2012, unless the compensation committee determines otherwise. The committee has full discretion to determine the extent to which goals have been achieved, the payment level, whether any final payment will be made, and whether to adjust awards downward based upon individual performance. Unless otherwise determined and established in writing by the compensation committee within 90 days of the beginning of the performance period, the performance goals may not be adjusted if the adjustment would increase the annual incentive award payment. The compensation committee may use negative discretion and adjust any annual incentive award payment downward, using any subjective or objective measures as it shall determine, including but not limited to the 20% limitation described in the following sentence. The 20% limitation means that no more than 20% of after-tax earnings that are in excess of planned earnings at the business segment level for operating company executives and at the MDU Resources Group level for corporate executives will be paid in annual incentives to executives. The application of this limitation or any other reduction, and the methodology used in determining any such reduction, is in the sole discretion of the compensation committee.

With respect to annual incentive awards granted pursuant to the MDU Resources Group, Inc. Executive Incentive Compensation Plan, which includes Mr. Schwartz, participants who retire at age 65 during the year remain eligible to receive an award. Subject to the compensation committee's discretion, executives who terminate employment for other reasons are not eligible for an award. The compensation committee has full discretion to determine the extent to which goals have been achieved, the payment level, and whether any final payment will be made. Once performance goals are approved by the committee for executive incentive compensation plan awards, the committee generally does not modify the goals. However, if major unforeseen changes in economic and environmental conditions or other significant factors beyond the control of management substantially affected management's ability to achieve the specified performance goals, the committee, in consultation with the chief executive officer, may modify the performance goals. Such goal modifications will only be considered in years of unusually adverse or favorable external conditions.

Annual incentive award payments for Messrs. Hildestad, Schwartz, and Schneider were determined based on achievement of performance goals at the following business segments – (i) construction services and construction materials and contracting, (ii) exploration and production, (iii) pipeline and energy services, and (iv) electric and natural gas distribution - and were calculated as follows:

	Column A Percentage of Annual Incentive Target Achieved	Column B Percentage of Average Invested Capital	Column A x Column B
Construction Services Segment and			
Construction Materials and Contracting Segment	133.5%	29.2%	39.0%
Exploration and Production Segment	0.0%	28.1%	0.0%
Pipeline and Energy Services Segment	148.5%	8.8%	13.1%
Electric and Natural Gas Distribution Segments	50.0%	33.9%	17.0%
Total (Payout Percentage)			69.1%

The award opportunity available to Mr. Bietz was:

Pipeline and Energy Services' 2012 return on invested capital results as a % (weighted 37.5%) of 2012 target	Corresponding payment of annual incentive target based on return on invested capital	Pipeline and Energy Services' 2012 earnings per share results as a % (weighted 37.5%) of 2012 target	Corresponding payment of annual incentive target based on earnings per share
Less than 85%	0%	Less than 85%	0%
85%	25%	85%	25%
90%	50%	90%	50%
95%	75%	95%	75%
100%	100%	100%	100%
103%	120%	103%	120%
106%	140%	106%	140%
109%	160%	109%	160%
112%	180%	112%	180%
115%	200%	115%	200%

MDU Resources Group, Inc.'s consolidated 2012 earnings per share results (weighted 25%)	Corresponding payment of annual incentive target based on consolidated earnings per share results
Less than 100%	0%
100%	100%
103%	120%
106%	140%
109%	160%
112%	180%
115%	200%

The award opportunity available to Mr. Wells was:

Exploration and Production's 2012 return on invested capital results as a % (weighted 37.5%) of 2012 target	Corresponding payment of annual incentive target based on return on invested capital	Exploration and Production's 2012 earnings per share results as a % (weighted 37.5%) of 2012 target	Corresponding payment of annual incentive target based on earnings per share		
Less than 85%	0%	Less than 85%	0%		
85%	25%	85%	25%		
90%	50%	90%	50%		
95%	75%	95%	75%		
100%	100%	100%	100%		
108%	120%	103%	120%		
116%	140%	106%	140%		
124%	160%	109%	160%		
132%	180%	112%	180%		
140%	200%	115%	200%		

MDU Resources Group, Inc.'s consolidated 2012 earnings per share resuits (weighted 25%)	Corresponding payment of annual incentive target based on consolidated earnings per share results
Less than 100%	0%
100%	100%
103%	120%
106%	140%
109%	160%
112%	180%
115%	200%

For discussion of the specific incentive plan performance targets and results, please see the Compensation Discussion and Analysis.

#### **Long-Term Incentive**

On February 14, 2012, the compensation committee recommended long-term incentive grants to the named executive officers in the form of performance shares, and the board approved these grants at its meeting on February 16, 2012. These grants are reflected in columns (f), (g), (h), and (l) of the Grants of Plan-Based Awards table and in column (e) of the Summary Compensation Table.

If the company's 2012-2014 total shareholder return is positive, from 0% to 200% of the target grant will be paid out in February 2015, depending on our 2012-2014 total stockholder return compared to the total three-year stockholder returns of companies in our performance graph peer group. The payout percentage is determined as follows:

The Company's Percentile Rank	Payout Percentage of February 16, 2012 Grant
90th or higher	200%
70th	150%
50th	100%
40th	10%
Less than 40th	0%

Payouts for percentile ranks falling between the intervals will be interpolated. We also will pay dividend equivalents in cash on the number of shares actually earned for the performance period. The dividend equivalents will be paid in 2015 at the same time as the performance awards are paid.

If the common stock of a company in the peer group ceases to be traded at any time during the 2012-2014 performance period, the company will be deleted from the peer group. Percentile rank will be calculated without regard to the return of the deleted company. If MDU Resources Group, Inc. or a company in the peer group spins off a segment of its business, the shares of the spun-off entity will be treated as a cash dividend that is reinvested in MDU Resources Group, Inc. or the company in the peer group.

If the company's 2012-2014 total shareholder return is negative, the number of shares otherwise earned, if any, for the performance period will be reduced in accordance with the following table:

TSR	Reduction in Award
0% through -5%	50%
-5.01% through -10%	60%
-10.01% through -15%	70%
-15.01% through -20%	80%
-20.01% through -25%	90%
-25.01% or below	100%

#### Salary and Bonus in Proportion to Total Compensation

The following table shows the proportion of salary and bonus to total compensation:

Name	Salary (\$)	Bonus (\$)	Total Compensation (\$)	Salary and Bonus as a % of Total Compensation
Terry D. Hildestad	750,000	_	2,558,778	29.3%
Doran N. Schwartz	300,000	_	718,254	41.8%
Steven L. Bietz	360,500	_	1,335,091	27.0%
J. Kent Wells	550,000		1,523,801	36.1%
William E. Schneider	447,400	_	1,247,788	35.9%

# **Outstanding Equity Awards at Fiscal Year-End 2012**

	Option Awards						Stock Award	is	
			Equity				•••	Equity Incentive	Equity Incentive Plan Awards:
			Incentive Plan Awards:			Number	Market Value of	Plan Awards: Number of	Market or Payout Value
	Number of Securities	Number of Securities	Number of Securities			of Shares or Units	Shares or Units of	Unearned Shares,	of Unearned Shares,
	Underlying	Underlying	Underlying			of Stock	Stock	Units or	Units or
	Unexercised	Unexercised	Unexercised	Option		That	That	Other Rights	Other Rights
	Options	Options	Unearned	Exercise	Option	Have Not	Have Not	That Have	That Have
	Exercisable	Unexercisable	Options	Price	Expiration	Vested	Vested	Not Vested	Not Vested
Name	(#)	(#)	(#)	(\$)	Date	(#)	(\$)	(#)	(\$)
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)(1)
Terry D. Hildestad	_	_	_	_	_	_	_	111,242(2)	2,362,780
Doran N. Schwartz	_	_	-	_	_	-		21,144(2)	449,099
Steven L. Bietz	_	_	-	_	_	_	_	32,041(2)	680,551
J. Kent Wells	_	_	_			-	_	51,067(2)	1,084,663
William E. Schneider	_	_			_	_	_	39,815(2)	845,671

- (1) Value based on the number of performance shares reflected in column (i) multiplied by \$21.24, the year-end closing price for 2012.
- (2) Below is a breakdown by year of the plan awards:

Named Executive Officer	Award	Shares	End of Performance Period
Terry D. Hildestad	2010	4,771	12/31/12
•	2011	54,243	12/31/13
	2012	52,228	12/31/14
Doran N. Schwartz	2010	827	12/31/12
	2011	9,872	12/31/13
	2012	10,445	12/31/14
Steven L. Bietz	2010	1,336	12/31/12
	2011	15,643	12/31/13
	2012	15,062	12/31/14
J. Kent Wells	2010	_	12/31/12
	2011	_	12/31/13
	2012	51,067	12/31/14
William E. Schneider	2010	1,708	12/31/12
	2011	19,414	12/31/13
	2012	18,693	12/31/14

Shares for the 2010 award are shown at the threshold level (10%) based on results for the 2010-2012 performance cycle below threshold.

Shares for the 2011 award are shown at the target level (100%) based on results for the first two years of the 2011-2013 performance cycle below target.

Shares for the 2012 award are shown at the target level (100%) based on results for the first year of the 2012-2014 performance cycle below target.

# Option Exercises and Stock Vested During 2012

	Option Award	Option Awards			
Name (a)	Number of Shares Acquired on Exercise (#) (b)	Value Realized on Exercise (\$) (c)	Number of Shares Acquired on Vesting (#) (d)(1)	Value Realized on Vesting (\$) (e)(2)	
Terry D. Hildestad	_			_	
Doran N. Schwartz	_	_	_	_	
Steven L. Bietz	_	_	_	<del>-</del>	
J. Kent Wells	-	_	43,103	934,042	
William E. Schneider	_				

- (1) Reflects the portion of Mr. Wells' additional 2011 annual incentive award that vested on February 16, 2012 and was paid in shares of our common stock determined by dividing \$925,000 by the stock price on December 30, 2011, according to the terms of Mr. Wells' award.
- (2) Reflects the value of the portion of Mr. Wells' additional 2011 annual incentive award that was paid in shares of our common stock based on our closing stock price of \$21.67 on February 16, 2012.

## **Pension Benefits for 2012**

Name (a)	Plan Name (b)	Number of Years Credited Service (#) (c)	Present Value of Accumulated Benefit (\$) (d)	Payments During Last Fiscal Year (\$) (e)
Terry D. Hildestad	MDU Pension Plan	35	1,662,318	_
	SISP I(1)(3)	10	2,126,747	_
	SISP II(2)(3)	10	3,511,576	_
	SISP Excess(4)	35	378,943	-
Doran N. Schwartz	MDU Pension Plan	4	94,002	_
	SISP II(2)(3)	5	489,028	_
Steven L. Bietz	WBI Pension Plan	28	1,154,443	_
	SISP I(1)(3)	10	799,197	_
	SISP II(2)(3)	10	768,065	_
	SISP Excess(4)	28	103,162	_
J. Kent Wells(5)	=	_	_	-
William E. Schneider	KR Pension Plan	16	800,720	_
	SISP I(1)(3)	10	1,479,910	_
	SISP II(2)(3)	10	1,748,343	

- (1) Grandfathered under Section 409A.
- (2) Not grandfathered under Section 409A.
- (3) Years of credited service only affects vesting under SISP I and SISP II. The number of years of credited service in the table reflects the years of vesting service completed in SISP I and SISP II as of December 31, 2012, rather than total years of service with the company. Ten years of vesting service is required to obtain the full benefit under these plans. The present value of accumulated benefits was calculated by assuming the named executive officer would have ten years of vesting service on the assumed benefit commencement date; therefore, no reduction was made to reflect actual vesting levels.
- (4) The number of years of credited service under the SISP excess reflects the years of credited benefit service in the appropriate pension plan as of December 31, 2009, when the pension plans were frozen, rather than the years of participation in the SISP excess. We reflect years of credited benefit service in the appropriate pension plan because the SISP excess provides a benefit that is based on benefits that would have been payable under the pension plans absent Internal Revenue Code limitations.
- (5) Mr. Wells is not eligible to participate in our pension plan and does not participate in the SISP.

The amounts shown for the pension plan and SISP excess represent the actuarial present values of the executives' accumulated benefits accrued as of December 31, 2012, calculated using a 3.45%, 3.59%, 3.76%, and 3.58% discount rate for the SISP excess, MDU pension plan, WBI pension plan, and KR pension plan, respectively, the 2013 IRS Static Mortality Table for post-retirement mortality, and no recognition of future salary increases or pre-retirement mortality. The assumed retirement ages for these benefits was age 60 for Messrs. Schwartz and Bietz. This is the earliest age at which the executives could begin receiving unreduced benefits. Retirement on December 31, 2012, was assumed for Messrs. Hildestad and Schneider, who were age 63 and 64, respectively, on that date. The amounts shown for the SISP I and SISP II were determined using a 3.45% discount rate and assume benefits commenced at age 65.

#### **Pension Plans**

Messrs. Hildestad and Schwartz participate in the MDU Resources Group, Inc. Pension Plan for Non-Bargaining Unit Employees, which we refer to as the MDU pension plan. Mr. Bietz participates in the Williston Basin Interstate Pipeline Company Pension Plan, which we refer to as the WBI pension plan. Mr. Schneider participates in the Knife River Corporation Salaried Employees' Pension Plan, which we refer to as the KR pension plan. Pension benefits under the pension plans are based on the participant's average annual salary over the 60 consecutive month period in which the participant received the highest annual salary during the participant's final 10 years of service. For this purpose, only a participant's salary is considered; incentives and other forms of compensation are not included. Benefits are determined by multiplying (1) the participant's years of credited service by (2) the sum of (a) the average annual salary up to the social security integration level times 1.1% and (b) the average annual salary over the social security integration level times 1.45%. The KR pension plan uses the same formula except that 1.2% and 1.6% are used instead of 1.1% and 1.45%. The maximum years of service recognized when determining benefits under the pension plans is 35. Pension plan benefits are not reduced for social security benefits.

Each of the pension plans was amended to cease benefit accruals as of December 31, 2009, meaning the normal retirement benefit will not change. The years of credited service in the table reflect the named executive officers' years of credited service as of December 31, 2009.

To receive unreduced retirement benefits under the MDU pension plan and the WBI pension plan, participants must either remain employed until age 60 or elect to defer commencement of benefits until age 60. Under the KR pension plan, participants must remain employed until age 62 or elect to defer commencement of benefits until age 62 to receive unreduced benefits. Mr. Hildestad was eligible for unreduced retirement benefits under the MDU pension plan, and Mr. Schneider was eligible for unreduced retirement benefits under the KR pension plan on December 31, 2012. Participants whose employment terminates between the ages of 55 and 60, with 5 years of service under the MDU pension plan and the WBI pension plan are eligible for early retirement benefits. Early retirement benefits are determined by reducing the normal retirement benefit by 0.25% per month for each month before age 60 in the MDU pension plan and the WBI pension plan. If a participant's employment terminates before age 55, the same reduction applies for each month the termination occurs before age 62, with the reduction capped at 21%.

Benefits for single participants under the pension plans are paid as straight life annuities and benefits for married participants are paid as actuarially reduced annuities with a survivor benefit for spouses, unless participants choose otherwise. Participants hired before January 1, 2004, who terminate employment before age 55 may elect to receive their benefits in a lump sum. Mr. Bietz would have been eligible for a lump sum if he had retired on December 31, 2012.

The Internal Revenue Code limits the amounts that may be paid under the pension plans and the amount of compensation that may be recognized when determining benefits. In 2009 when the pension plans were frozen, the maximum annual benefit payable under the pension plans was \$195,000 and the maximum amount of compensation that could be recognized when determining benefits was \$245,000.

#### **Supplemental Income Security Plan**

We also offer key managers and executives, including our named executive officers, except Mr. Wells, benefits under our nonqualified retirement plan, which we refer to as the Supplemental Income Security Plan or SISP. Benefits under the SISP consist of:

- a supplemental retirement benefit intended to augment the retirement income provided under the pension plans we refer to this benefit as the regular SISP benefit
- an excess retirement benefit relating to Internal Revenue Code limitations on retirement benefits provided under the pension plans –
   we refer to this benefit as the SISP excess benefit, and
- death benefits we refer to these benefits as the SISP death benefit.

SISP benefits are forfeited if the participant's employment is terminated for cause.

#### **Regular SISP Benefits and Death Benefits**

Regular SISP benefits and death benefits are determined by reference to one of two schedules attached to the SISP – the original schedule or the amended schedule. Our compensation committee, after receiving recommendations from our chief executive officer, determines the level at which participants are placed in the schedules. A participant's placement is generally, but not always, determined by reference to the participant's annual base salary. Benefit levels in the amended schedule, which became effective on January 1, 2010, are 20% lower than the benefit levels in the original schedule. The amended schedule applies to new participants and participants who receive a benefit level increase on or after January 1, 2010. None of the named executive officers have received a benefit level increase since the amended schedule became effective.

Participants can elect to receive (1) the regular SISP benefit only, (2) the SISP death benefit only, or (3) a combination of both. Regardless of the participant's election, if the participant dies before the regular SISP benefit would commence, only the SISP death benefit is provided. If the participant elects to receive both a regular SISP benefit and a SISP death benefit, each of the benefits is reduced proportionately.

The regular SISP benefits reflected in the table above are based on the assumption that the participant elects to receive only the regular SISP benefit. The present values of the SISP death benefits that would be provided if the named executive officers had died on December 31, 2012, prior to the commencement of regular SISP benefits, are reflected in the table that appears in the section entitled "Potential Payments upon Termination or Change of Control."

Regular SISP benefits that were vested as of December 31, 2004, and were grandfathered under Section 409A of the Internal Revenue Code remain subject to SISP provisions then in effect, which we refer to as SISP I benefits. Regular SISP benefits that are subject to Section 409A of the Internal Revenue Code, which we refer to as SISP II benefits, are governed by amended provisions intended to comply with Section 409A. Participants generally have more discretion with respect to the distributions of their SISP I benefits.

The time and manner in which the regular SISP benefits are paid depend on a variety of factors, including the time and form of benefit elected by the participant and whether the benefits are SISP I or SISP II benefits. Unless the participant elects otherwise, the SISP I benefits are paid over 180 months, with benefits commencing when the participant attains age 65 or, if later, when the participant retires. The SISP II benefits commence when the participant attains age 65 or, if later, when the participant retires, subject to a six-month delay if the participant is subject to the provisions of Section 409A of the Internal Revenue Code that require delayed commencement of these types of retirement benefits. The SISP II benefits are paid over 180 months or, if commencement of payments is delayed for six months, 173 months. If the commencement of benefits is delayed for six months, the first payment includes the payments that would have been paid during the six-month period plus interest equal to one-half of the annual prime interest rate on the participant's last date of employment. If the participant dies after the regular SISP benefits have begun but before receipt of all of the regular SISP benefits, the remaining payments are made to the participant's designated beneficiary.

Rather than receiving their regular SISP I benefits in equal monthly installments over 15 years commencing at age 65, participants can elect a different form and time of commencement of their SISP I benefits. Participants can elect to defer commencement of the regular SISP I benefits. If this is elected, the participant retains the right to receive a monthly SISP death benefit if death occurs prior to the commencement of the regular SISP I benefit.

Participants also can elect to receive their SISP I benefits in one of three actuarially equivalent forms – a life annuity, 100% joint and survivor annuity, or a joint and two-thirds joint and survivor annuity, provided that the cost of providing these actuarial equivalent forms of benefits does not exceed the cost of providing the normal form of benefit. Neither the election to receive an actuarially equivalent benefit nor the administrator's right to pay the regular SISP benefit in the form of an actuarially equivalent lump sum are available with respect to SISP II benefits.

To promote retention, the regular SISP benefits are subject to the following 10-year vesting schedule:

- 0% vesting for less than 3 years of participation
- · 20% vesting for 3 years of participation
- · 40% vesting for 4 years of participation and
- an additional 10% vesting for each additional year of participation up to 100% vesting for 10 years of participation.

There is an additional vesting requirement on benefit level increases for the regular SISP benefit granted on or after January 1, 2010. The requirement applies only to the increased benefit level. The increased benefit vests after the later of three additional years of participation in the SISP or the end of the regular vesting schedule described above. The additional three-year vesting requirement for benefit level increases is pro-rated for participants who are officers, attain age 65, and, pursuant to the company's bylaws, are required to retire prior to the end of the additional vesting period as follows:

- 33% of the increase vests for participants required to retire at least one year but less than two years after the increase is granted and
- 66% of the increase vests for participants required to retire at least two years but less than three years after the increase is granted.

The benefit level increases of participants who attain age 65 and are required to retire pursuant to the company's bylaws will be further reduced to the extent the participants are not fully vested in their regular SISP benefit under the 10-year vesting schedule described above. The additional vesting period associated with a benefit level increase may be waived by the compensation committee.

SISP death benefits become fully vested if the participant dies while actively employed. Otherwise, the SISP death benefits are subject to the same vesting schedules as the regular SISP benefits.

The SISP also provides that if a participant becomes totally disabled, the participant will continue to receive credit for up to two additional years under the SISP as long as the participant is totally disabled during such time. Since the named executive officers other than Mr. Schwartz are fully vested in their SISP benefits, this would not result in any incremental benefit for the named executive officers other than Mr. Schwartz. The present value of these two additional years of service for Mr. Schwartz is reflected in the table in "Potential Payments upon Termination or Change of Control" below.

#### **SISP Excess Benefits**

SISP excess benefits are equal to the difference between (1) the monthly retirement benefits that would have been payable to the participant under the pension plans absent the limitations under the Internal Revenue Code and (2) the actual benefits payable to the participant under the pension plans. Participants are only eligible for the SISP excess benefits if (1) the participant is fully vested under the pension plan, (2) the participant's employment terminates prior to age 65, and (3) benefits under the pension plan are reduced due to limitations under the Internal Revenue Code on plan compensation. Effective January 1, 2005, participants who were not then vested in the SISP excess benefits were also required to remain actively employed by the company until age 60. In 2009, the plan was amended to limit eligibility for the SISP excess benefit to current SISP participants (1) who were already vested in the SISP excess benefit or (2) who would become vested in the SISP excess benefits if they remain employed with the company until age 60. The plan was further amended to freeze the SISP excess benefits to a maximum of the benefit level payable based on the participant's years of service and compensation level as of December 31, 2009. Messrs. Hildestad, Bietz, and Schneider would be entitled to the SISP excess benefit if they were to terminate employment prior to age 65. Messrs. Schwartz and Wells are not eligible for this benefit.

Benefits generally commence six months after the participant's employment terminates and continue to age 65 or until the death of the participant, if prior to age 65. If a participant who dies prior to age 65 elected a joint and survivor benefit, the survivor's SISP excess benefit is paid until the date the participant would have attained age 65.

# Nonqualified Deferred Compensation for 2012

Name	Executive Contributions in Last FY (\$)	Registrant Contributions in Last FY (\$)	Earnings in Aggregate Last FY (\$)	Aggregate Withdrawals/ Distributions (\$)	Aggregate Balance at Last FYE (\$)
(a)	(b)	(c)	(d)	(e)	(f)
Terry D. Hildestad	_	_	53,105	-	1,001,633
Doran N. Schwartz	-	_	_		~
Steven L. Bietz				_	_
J. Kent Wells	-	-	-	_	_
William E. Schneider			87,334		1,647,225(1)

(1) Includes \$392,000 which was reported in the Summary Compensation Table for 2006 in column (g) and \$37,805 which is reported for 2010 in column (g) of the Summary Compensation Table in this proxy statement.

Participants in the executive incentive compensation plans may elect to defer up to 100% of their annual incentive awards. Deferred amounts accrue interest at a rate determined annually by the compensation committee. The interest rate in effect for 2012 was 5.46% or the "Moody's Rate," which is the average of (i) the number that results from adding the daily Moody's U.S. Long-Term Corporate Bond Yield Average for "A" rated companies as of the last day of each month for the 12-month period ending October 31 and dividing by 12 and (ii) the number that results from adding the daily Moody's U.S. Long-Term Corporate Bond Yield Average for "BBB" rated companies as of the last day of each month for the 12-month period ending October 31 and dividing by 12. The deferred amount will be paid in accordance with the participant's election, following termination of employment or beginning in the fifth year following the year the award was granted. The amounts will be paid in accordance with the participant's election in a lump sum or in monthly installments not to exceed 120 months. In the event of a change of control, all amounts become immediately payable.

A change of control is defined as:

- an acquisition during a 12-month period of 30% or more of the total voting power of our stock
- an acquisition of our stock that, together with stock already held by the acquirer, constitutes more than 50% of the total fair market value or total voting power of our stock
- replacement of a majority of the members of our board of directors during any 12-month period by directors whose appointment or election is not endorsed by a majority of the members of our board of directors or
- acquisition of our assets having a gross fair market value at least equal to 40% of the total gross fair market value of all of our assets.

## Potential Payments upon Termination or Change of Control

The following tables show the payments and benefits our named executive officers would receive in connection with a variety of employment termination scenarios and upon a change of control. For the named executive officers, the information assumes the terminations and the change of control occurred on December 31, 2012. All of the payments and benefits described below would be provided by the company or its subsidiaries.

The tables exclude compensation and benefits provided under plans or arrangements that do not discriminate in favor of the named executive officers and that are generally available to all salaried employees, such as benefits under our qualified defined benefit pension plan (for employees hired before 2006), accrued vacation pay, continuation of health care benefits, and life insurance benefits. The tables also do not include the named executive officers' benefits under our nonqualified deferred compensation plans, which are reported in the Nonqualified Deferred Compensation for 2012 table. See the Pension Benefits for 2012 table and the Nonqualified Deferred Compensation for 2012 table, and accompanying narratives, for a description of the named executive officers' accumulated benefits under our qualified defined benefit pension plans and our nonqualified deferred compensation plans.

The calculation of the present value of excess SISP benefits our named executive officers would be entitled to upon termination of employment under the SISP was computed based on calculations assuming an age rounded to the nearest whole year of age. Actual payments may differ. The terms of the excess SISP benefit are described following the Pension Benefits for 2012 table.

We provide disability benefits to some of our salaried employees equal to 60% of their base salary, subject to a cap on the amount of base salary taken into account when calculating benefits. For officers, the limit on base salary is \$200,000. For other salaried employees, the limit is \$100,000. For all salaried employees, disability payments continue until age 65 if disability occurs at or before age 60 and for 5 years if disability occurs between the ages of 60 and 65. Disability benefits are reduced for amounts paid as retirement benefits. The amounts in the tables reflect the present value of the disability benefits attributable to the additional \$100,000 of base salary recognized for executives under our disability program, subject to the 60% limitation, after reduction for amounts that would be paid as retirement benefits. As the tables reflect, the reduction for amounts paid as retirement benefits would eliminate disability benefits assuming a termination of employment on December 31, 2012 for Messrs. Hildestad, Bietz, and Schneider.

Upon a change of control, share-based awards granted under our Long-Term Performance-Based Incentive Plan vest and non-sharebased awards are paid in cash. All performance share awards for Messrs. Hildestad, Schwartz, Bietz, Wells, and Schneider and the annual incentives for Messrs. Hildestad, Bietz, Wells, and Schneider, which were awarded under the Long-Term Performance-Based Incentive Plan, would vest at their target levels. For this purpose, the term "change of control" is defined as:

- the acquisition by an individual, entity, or group of 20% or more of our outstanding common stock
- a change in a majority of our board of directors since April 22, 1997, without the approval of a majority of the board members as of April 22, 1997, or whose election was approved by such board members
- consummation of a merger or similar transaction or sale of all or substantially all of our assets, unless our stockholders immediately prior to the transaction beneficially own more than 60% of the outstanding common stock and voting power of the resulting corporation in substantially the same proportions as before the merger, no person owns 20% or more of the resulting corporation's outstanding common stock or voting power except for any such ownership that existed before the merger and at least a majority of the board of the resulting corporation is comprised of our directors or
- stockholder approval of our liquidation or dissolution.

Performance share awards will be forfeited if the participant's employment terminates for any reason before the participant has reached age 55 and completed 10 years of service. Performance shares and related dividend equivalents for those participants whose employment is terminated other than for cause after the participant has reached age 55 and completed 10 years of service will be prorated as follows:

- if the termination of employment occurs during the first year of the performance period, the shares are forfeited
- if the termination of employment occurs during the second year of the performance period, the executive receives a prorated portion of
  any performance shares earned based on the number of months employed during the performance period and
- if the termination of employment occurs during the third year of the performance period, the executive receives the full amount of any performance shares earned.

As of December 31, 2012, Messrs. Schwartz, Bietz, and Wells had not satisfied this requirement. Accordingly, if a December 31, 2012 termination other than for cause without a change of control is assumed, the named executive officers' 2012-2014 performance share awards would be forfeited, any amounts earned under the 2011-2013 performance share awards for Messrs. Hildestad and Schneider would be reduced by one-third and such award for Messrs. Schwartz and Bietz would be forfeited, and any amounts earned under the 2010-2012 performance share awards for Messrs. Hildestad and Schneider would not be reduced and the award for Messrs. Schwartz and Bietz would be forfeited. Mr. Wells had no 2011-2013 or 2010-2012 performance share awards. The number of performance shares earned following a termination depends on actual performance through the full performance period. As actual performance for the 2010-2012 performance share awards has been determined, the amounts for these awards in the event of a termination without a change of control were based on actual performance, which resulted in vesting of 0% of the target award. For the 2011-2013 performance share awards, because we do not know what actual performance through the entire performance period will be, we have assumed target performance will be achieved and, therefore, show two-thirds of the target award. No amounts are shown for the 2012-2014 performance share awards because such awards would be forfeited. Although vesting would only occur after completion of the performance period, the amounts shown in the tables were not reduced to reflect the present value of the performance shares that could vest. Dividend equivalents attributable to earned performance shares would also be paid. Dividend equivalents accrued through December 31, 2012, are included in the amounts shown.

The value of the vesting of performance shares shown in the tables was determined by multiplying the number of performance shares that would vest due to termination or a change of control by the closing price of our stock on December 31, 2012.

The compensation committee may consider providing severance benefits on a case-by-case basis for employment terminations. The compensation committee adopted a checklist of factors in February 2005 to consider when determining whether any such severance benefits should be paid. The tables do not reflect any such severance benefits, as these benefits are made in the discretion of the committee on a case-by-case basis and it is not possible to estimate the severance benefits, if any, that would be paid.

Terry D. Hi	ildestad
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Executive Benefits and Payments Upon Termination or Change of Control	Voluntary Termination (\$)	Not for Cause Termination (\$)	For Cause Termination (\$)	Death (\$)	Disability (\$)	Change of Control (With Termination) (\$)	Change of Control (Without Termination) (\$)
Compensation:							
Short-term Incentive(1)						750,000	750,000
2010-2012 Performance Shares						1,107,087	1,107,087
2011-2013 Performance Shares	816,176	816,176		816,176	816,176	1,224,265	1,224,265
2012-2014 Performance Shares						1,144,577	1,144,577
Benefits and Perquisites:							
Regular SISP(2)	5,709,419	5,709,419			5,709,419	5,709,419	
Excess SISP(3)	378,944	378,944			378,944	378,944	
SISP Death Benefits(4)				12,024,426			
Total	6,904,539	6,904,539		12,840,602	6,904,539	10,314,292	4,225,929

- (1) Represents the target 2012 annual incentive, which would be deemed earned upon change of control under the Long-Term Performance-Based Incentive Plan.
- (2) Represents the present value of Mr. Hildestad's vested regular SISP benefit as of December 31, 2012, which was \$42,710 per month for 15 years, commencing at age 65. Present value was determined using a 3.45% discount rate. The terms of the regular SISP benefit are described following the Pension Benefits for 2012 table.
- (3) Represents the present value of all excess SISP benefits Mr. Hildestad would be entitled to upon termination of employment under the SISP. Present value was determined using a 3.45% discount rate. The terms of the excess SISP benefit are described following the Pension Benefits for 2012 table.
- (4) Represents the present value of 180 monthly payments of \$85,420 per month, which would be paid as a SISP death benefit under the SISP. Present value was determined using a 3.45% discount rate. The terms of the SISP death benefit are described following the Pension Benefits for 2012 table.

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Executive Benefits and Payments Upon Termination or Change of Control	Voluntary Termination (\$)	Not for Cause Termination (\$)	For Cause Termination (\$)	Death (\$)	Disability (\$)	Change of Control (With Termination) (\$)	Change of Control (Without Termination) (\$)
Compensation:							
2010-2012 Performance Shares						191,882	191,882
2011-2013 Performance Shares						222,811	222,811
2012-2014 Performance Shares						228,902	228,902
Benefits and Perquisites:							
Regular SISP	244,273(1)	244,273(1)	ı		341,982(2)	244,273(1)	
SISP Death Benefits(3)				2,055,217			
Disability Benefits(4)					855,522		
Total	244,273	244,273		2,055,217	1,197,504	887,868	643,595

- (1) Represents the present value of Mr. Schwartz's vested regular SISP benefit as of December 31, 2012, which was \$3,650 per month for 15 years, commencing at age 65. Present value was determined using a 3.45% discount rate. The terms of the regular SISP benefit are described following the Pension Benefits for 2012 table.
- (2) Represents the present value of Mr. Schwartz's vested SISP benefit described in footnote 1, adjusted to reflect the increase in the present value of his regular SISP benefit that would result from an additional two years of vesting under the SISP. Present value was determined using a 3.45% discount rate.
- (3) Represents the present value of 180 monthly payments of \$14,600 per month, which would be paid as a SISP death benefit under the SISP. Present value was determined using a 3.45% discount rate. The terms of the SISP death benefit are described following the Pension Benefits for 2012 table.
- (4) Represents the present value of the disability benefit after reduction for amounts that would be paid as retirement benefits. Present value was determined using a 3.59% discount rate.

Executive Benefits and Payments Upon Termination or Change of Control	Voluntary Termination (\$)	Not for Cause Termination (\$)	For Cause Termination (\$)	Death (\$)	Disability (\$)	Change of Control (With Termination) (\$)	Change of Control (Without Termination) (\$)
Compensation:							
Short-term Incentive(1)						234,325	234,325
2010-2012 Performance Shares						309,972	309,972
2011-2013 Performance Shares						353,063	353,063
2012-2014 Performance Shares						330,084	330,084
Benefits and Perquisites:							
Regular SISP(2)	1,556,929	1,556,929			1,556,929	1,556,929	
Excess SISP(3)	180,597	180,597			180,597	180,597	
SISP Death Benefits(4)				4,535,554			
Total	1,737,526	1,737,526		4,535,554	1,737,526	2,964,970	1,227,444

<sup>(1)</sup> Represents the target 2012 annual incentive, which would be deemed earned upon change of control under the Long-Term Performance-Based Incentive

<sup>(2)</sup> Represents the present value of Mr. Bietz's vested regular SISP benefit as of December 31, 2012, which was \$16,110 per month for 15 years, commencing at age 65. Present value was determined using a 3.45% discount rate. The terms of the regular SISP benefit are described following the Pension Benefits for 2012 table.

<sup>(3)</sup> Represents the present value of all excess SISP benefits Mr. Bietz would be entitled to upon termination of employment under the SISP. Present value was determined using a 3.45% discount rate. The terms of the excess SISP benefit are described following the Pension Benefits for 2012 table.

<sup>(4)</sup> Represents the present value of 180 monthly payments of \$32,220 per month, which would be paid as a SISP death benefit under the SISP. Present value was determined using a 3.45% discount rate. The terms of the SISP death benefit are described following the Pension Benefits for 2012 table.

## J. Kent Wells

Total					452,506	1,806,633	1,806,633
Disability Benefits (2)					452,506		
Benefits and Perquisites:							
2012-2014 Performance Shares						1,119,133	1,119,133
Compensation: Short-term Incentive(1)						687,500	687,500
Change of Control	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
Termination or	Termination	Termination	Termination	Death	Disability	Termination)	Termination)
Payments Upon .	Voluntary	Cause	For Cause			(With	(Without
Executive Benefits and		Not for				Control	Control
						Change of	Change of

<sup>(1)</sup> Represents the target 2012 annual incentive, which would be deemed earned upon change of control under the Long-Term Performance-Based Incentive Plan.

<sup>(2)</sup> Represents the present value of the disability benefit. Present value was determined using a 3.76% discount rate.

Total	3,453,748	3,453,748		6,725,234	3,453,748	4,696,514	1,534,890
Regular SISP(2) SISP Death Benefits(3)	3,161,624	3,161,624		6,433,110	3,161,624	3,161,624	
Benefits and Perquisites:					2 1 6 1 6 2 4	2 161 624	
2012-2014 Performance Shares	202,12					409,657	409,657
2011-2013 Performance Shares	292.124	292,124		292,124	292,124	438,174	438,174
2010-2012 Performance Shares						396,249	396,249
Compensation: Short-term Incentive(1)						290,810	290,810
Change of Control	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
Termination or	Termination	Termination	Termination	Death	Disability	Termination)	Termination)
Payments Upon	Voluntary	Cause	For Cause			(With	(Without
Executive Benefits and		Not for				Control	Control
William E. Schneider						Change of	Change of

<sup>(1)</sup> Represents the target 2012 annual incentive, which would be deemed earned upon change of control under the Long-Term Performance-Based

<sup>(2)</sup> Represents the present value of Mr. Schneider's vested regular SISP benefit as of December 31, 2012, which was \$22,850 per month for 15 years, commencing at age 65. Present value was determined using a 3.45% discount rate. The terms of the regular SISP benefit are described following the Pension Benefits for 2012 table.

<sup>(3)</sup> Represents the present value of 180 monthly payments of \$45,700 per month, which would be paid as a SISP death benefit under the SISP. Present value was determined using a 3.45% discount rate. The terms of the SISP death benefit are described following the Pension Benefits for 2012 table.

# **Director Compensation for 2012**

Name (a)	Fees Earned or Paid in Cash (\$) (b)	Stock Awards (\$) (c)(1)	Option Awards (\$) (d)	Non-Equity Incentive Plan Compensation (\$) (e)	Change in Pension Value and Nonqualified Deferred Compensation Earnings (\$) (f)	All Other Compensation (\$) (g)(2)	Total (\$) (h)
Thomas Everist	65,000	110,000	-	_	_	174	175,174
Karen B. Fagg	65,000	110,000	-		_	174	175,174
A. Bart Holaday	55,000(3)	110,000	_	_	_	174	165,174
Dennis W. Johnson	70,000	110,000	-	_	_	174	180,174
Thomas C. Knudson	55,000	110,000	_	_		674	165,674
Richard H. Lewis	55,000	110,000	_	_	_	174	165,174
Patricia L. Moss	55,000(4)	110,000		_	_	174	165,174
Harry J. Pearce	130,000	110,000	_		-	174	240,174
John K. Wilson	55,000(5)	110,000		_	-	174	165,174

- (1) This column reflects the aggregate grant date fair value of 5,467 shares of MDU Resources Group, Inc. stock purchased for our non-employee directors measured in accordance with Financial Accounting Standards Board generally accepted accounting principles for stock based compensation in FASB Accounting Standards Codification Topic 718. The grant date fair value is based on the purchase price of our common stock on the grant date on November 19, 2012, which was \$20.118. The \$14.89 in cash paid to each director for the fractional shares is included in the amounts reported in column (c) to this table.
- (2) Group life insurance premium of \$174 and a matching charitable contribution of \$500 for Mr. Knudson.
- (3) Includes \$14,999 that Mr. Holaday received in our common stock in lieu of cash.
- (4) Includes \$27,481 that Ms. Moss received in our common stock in lieu of cash.
- (5) Includes \$54,982 that Mr. Wilson received in our common stock in lieu of cash.

The following table shows the cash and stock retainers payable to our non-employee directors.

Base Retainer	\$55,000
Additional Retainers:	. ,
Non-Executive Chairman	75,000
Lead Director, if any	33,000
Audit Committee Chairman	15,000
Compensation Committee Chairman	10,000
Nominating and Governance Committee Chairman	10,000
Annual Stock Grant(1)	110,000

(1) The annual stock grant is a grant of shares equal in value to \$110,000.

There are no meeting fees.

In addition to liability insurance, we maintain group life insurance in the amount of \$100,000 on each non-employee director for the benefit of each director's beneficiaries during the time each director serves on the board. The annual cost per director is \$174.

Directors may defer all or any portion of the annual cash retainer and any other cash compensation paid for service as a director pursuant to the Deferred Compensation Plan for Directors. Deferred amounts are held as phantom stock with dividend accruals and are paid out in cash over a five-year period after the director leaves the board.

Directors are reimbursed for all reasonable travel expenses including spousal expenses in connection with attendance at meetings of the board and its committees. All amounts together with any other perquisites were below the disclosure threshold for 2012.

Our post-retirement income plan for directors was terminated in May 2001 for current and future directors. The net present value of each director's benefit was calculated and converted into phantom stock. Payment is deferred pursuant to the Deferred Compensation Plan for Directors and will be made in cash over a five-year period after the director's retirement from the board.

Our director stock ownership policy contained in our corporate governance guidelines requires each director to own our common stock equal in value to five times the director's annual cash base retainer. Shares acquired through purchases on the open market and participation in our director stock plans will be considered in ownership calculations as will ownership of our common stock by a spouse. A director is allowed five years commencing January 1 of the year following the year of that director's initial election to the board to meet the requirements. The level of common stock ownership is monitored with an annual report made to the compensation committee of the board. For stock ownership, please see "Security Ownership."

## Narrative Disclosure of our Compensation Policies and Practices as They Relate to Risk Management

The human resources department has conducted an assessment of the risks arising from our compensation policies and practices for all employees and concluded that none of these risks is reasonably likely to have a material adverse effect on the company. Based on the human resources department's assessment and taking into account information received from the risk identification process, senior management and our management policy committee concluded that risks arising from our compensation policies and practices for all employees are not reasonably likely to have a material adverse effect on the company. After review and discussion with senior management, the compensation committee concurred with this assessment.

As part of its assessment of the risks arising from our compensation policies and practices for all employees, the human resources department identified the principal areas of risk faced by the company that may be affected by our compensation policies and practices for all employees, including any risks resulting from our operating businesses' compensation policies and practices. In assessing the risks arising from our compensation policies and practices, the human resources department identified the following practices designed to prevent excessive risk taking:

#### Business management and governance practices

- risk management is a specific performance competency to annual performance assessment of Section 16 officers
- board oversight on capital expenditure and operating plans that promotes careful consideration of financial assumptions
- limitation on business acquisitions without board approval
- · employee integrity training programs and anonymous reporting systems
- · quarterly risk assessment reports at audit committee meetings and
- prohibitions on holding company stock in an account that is subject to a margin call, pledging company stock as collateral for a loan, and hedging of company stock by Section 16 officers and directors.

#### Compensation practices

- active compensation committee review of executive compensation, including comparison of executive compensation to total stockholder return ratio to the ratio for the performance graph peer group (PEER Analysis)
- the initial determination of a position's salary grade to be at or near the 50th percentile of base salaries paid to similar positions at peer group companies and/or relevant industry companies
- consideration of peer group and/or relevant industry practices to establish appropriate compensation target amounts
- a balanced compensation mix of fixed salary and annual or long-term incentives tied to the company's financial performance
- use of interpolation for annual and long-term incentive awards to avoid payout cliffs
- · negative discretion to adjust any annual or long-term incentive award payment downward
- use of caps on annual incentive awards and long-term incentive stock grant awards (200% of target for awards granted in 2012)
- discretionary clawbacks on incentive payments in the event of a financial restatement
- use of performance shares, rather than stock options or stock appreciation rights, as equity component of incentive compensation
- use of performance shares with a relative, rather than an absolute, total stockholder return performance goal and mandatory reduction in award if total stockholder return is negative
- use of three-year performance periods to discourage short-term risk-taking

- substantive incentive goals measured primarily by return on invested capital and earnings per share criteria, which encourage balanced performance and are important to stockholders
- · use of financial performance metrics that are readily monitored and reviewed
- regular review of the appropriateness of the companies in the performance graph peer group
- stock ownership requirements for executives participating in the MDU Resources Group, Inc. Long-Term Performance-Based Incentive Plan and the board
- mandatory holding periods for 50% of any net after-tax shares earned under long-term incentive awards granted in 2011 and thereafter and
- use of independent consultants in establishing pay targets at least biennially.

## **INFORMATION CONCERNING EXECUTIVE OFFICERS**

At the first annual meeting of the board after the annual meeting of stockholders, our board of directors elects our executive officers, who serve until their successors are chosen and qualify. A majority of our board of directors may remove any executive officer at any time. Information concerning our executive officers, including their ages, present corporate positions, and business experience, is as follows:

Name	Age	Present Corporate Position and Business Experience
David L. Goodin	51	Mr. Goodin was elected President and Chief Executive Officer of the company and a director effective January 4, 2013. For more information about Mr. Goodin, see "Election of Directors."
Steven L. Bietz	54	Mr. Bietz was elected president and chief executive officer of WBI Holdings, Inc. effective March 4, 2006; president effective January 2, 2006; executive vice president and chief operating officer effective September 1, 2002; vice president-administration and chief accounting officer effective November 3, 1999; vice president-administration effective February 1997; and controller effective January 1994.
William R. Connors	51	Mr. Connors was elected vice president–renewable resources of MDU Resources Group, Inc., effective September 1, 2008. Prior to that, he was vice president-business development of Cascade Natural Gas Corporation effective November 2007; vice president-origination, contracts & regulatory of Centennial Energy Resources, LLC, effective January 2007; vice president-origination, contracts & regulatory of Centennial Power, Inc., effective July 2005; and, was first employed as vice president-contracts & regulatory of Centennial Power, Inc., effective July 2004. Prior to that Mr. Connors was of counsel to Miller Nash, LLP, a law firm in Seattle, Washington.
Mark A. Del Vecchio	53	Mr. Del Vecchio was elected vice president–human resources on October 1, 2007. From November 3, 2003 to October 1, 2007, Mr. Del Vecchio was director of executive programs and compensation. From April 1996 to October 31, 2003, Mr. Del Vecchio was vice president and member of The Carter Group, LLC, an executive search and management consulting company.
John G. Harp	60	Mr. Harp was elected chief executive officer of Knife River Corporation effective January 1, 2012, and continues to serve as chief executive officer of MDU Construction Services Group, Inc. He was elected president and chief executive officer of Utility Services Inc., which is now MDU Construction Services Group, Inc., effective September 29, 2004. From May 2004 to September 29, 2004, Mr. Harp was vice president of Ledcor Technical Services Inc., a provider of fiber optic cable maintenance services. From April 2001 to May 2004, he was president of JODE CORP., a broadband maintenance company. Mr. Harp sold JODE CORP. to Ledcor Construct on in May 2004. Prior to that, he was president of Harp Line Constructors Co. and Harp Engineering, Inc. from July 1998, when they were bought by Utility Services Inc., to April 2001.
Nicole A. Kivisto	39	Ms. Kivisto was elected vice president, controller and chief accounting officer effective February 17, 2010. Prior to that she was controller effective December 1, 2005; a financial analyst IV in the Corporate Planning Department effective May 2003; a financial and investor relations analyst in the Investor Relations Department effective May 2000; and a financial analyst in the Corporate Accounting Department effective July 1995.
Douglass A. Mahowald	63	Mr. Mahowald was elected treasurer and assistant secretary effective February 17, 2010. Prior to that he was the assistant treasurer and assistant secretary effective August 1992; treasury services manager effective November 1982; and budget statistician effective February 1982.
K. Frank Morehouse	54	Mr. Morehouse was elected president and chief executive officer of Montana-Dakota Utilities Co., Great Plains Natural Gas Co., Cascade Natural Gas Corporation, and Intermountain Gas Company effective January 4, 2013. Prior to that, he was executive vice president and general manager of Cascade Natural Gas Corporation effective April 1, 2009, and Intermountain Gas Company effective October 1, 2008; vice president-operations of Montana-Dakota Utilities Co. and Great Plains Natural Gas Co. effective January 29, 2007; Region Manager for Montana-Dakota Utilities Co. effective October 1, 2004; and Region Manager of Great Plains Natural Gas Co. when it was acquired July 1, 2000.
Cynthia J. Norland	58	Ms. Norland was elected vice president–administration effective July 16, 2007. Prior to that she was the assistant vice president–administration effective January 17, 2007; associate general counsel in the Legal Department effective March 6, 2004; and senior attorney in the Legal Department effective June 1, 1995.
Paul K. Sandness	58	Mr. Sandness was elected general counsel and secretary of the company, its divisions and major subsidiaries effective April 6, 2004. He also was elected a director of the company's principal subsidiaries and was appointed to the Managing Committees of Montana-Dakota Utilities Co. and Great Plains Natural Gas Co. Prior to that he served as a senior attorney effective 1987 and as an assistant secretary of several subsidiary companies.

William E. Schneider	64	Mr. Schneider was elected executive vice president–Bakken Development effective January 1, 2012. Prior to that, he was president and chief executive officer of Knife River Corporation effective May 1, 2005; and senior vice president-construction materials effective from September 15, 1999 to April 30, 2005.
Doran N. Schwartz	43	Mr. Schwartz was elected vice president and chief financial officer effective February 17, 2010. Prior to that, he was vice president and chief accounting officer effective March 1, 2006; and assistant vice president-special projects effective September 6, 2005. He was director of membership rewards for American Express, a financial services company, from November 2004 to August 1, 2005; audit manager for Deloitte & Touche, an audit and professional services company, from June 2002 to November 2004; and audit manager/senior for Arthur Andersen, an audit and professional services company, from December 1997 to June 2002.
John P. Stumpf	53	Mr. Stumpf was elected vice president–strategic planning effective December 1, 2006. Mr. Stumpf was vice president–corporate development for Knife River Corporation from July 1, 2002 to November 30, 2006, and director of corporate development of Knife River Corporation from January 14, 2002 to June 30, 2002. Prior to that, he was special projects manager for Knife River Corporation from May 1, 2000 to January 13, 2002.
J. Kent Wells	56	Mr. Wells was elected vice chairman of the company and a director effective January 4, 2013, and continues to serve as president and chief executive officer of Fidelity Exploration & Production Company, the position for which he was hired effective May 2, 2011. For more information about Mr. Wells, see "Election of Directors."

## **SECURITY OWNERSHIP**

The table below sets forth the number of shares of our capital stock that each director and each nominee for director, each named executive officer, and all directors and executive officers as a group owned beneficially as of December 31, 2012.

Name	Common Shares Beneficially Owned(1)	Shares Held By Family Members(2)	Percent of Class	Deferred Director Fees Held as Phantom Stock(3)
Steven L. Bietz	69,392(4)		*	
Thomas Everist	1,885,590(5)		1.0	29,243
Karen B. Fagg	37,481		*	
Terry D. Hildestad	214,073		*	
A. Bart Holaday	41,200		*	
Dennis W. Johnson	88,583(6)	4,560	*	
Thomas C. Knudson	24,467		*	
Richard H. Lewis	28,167		*	18,185
Patricia L. Moss	63,225		*	
Harry J. Pearce	218,017		*	48,081
William E. Schneider	104,555(7)	800	*	
Doran N. Schwartz	24,763(4) (8)	1,300	*	
J. Kent Wells	27,743		*	
John K. Wilson	90,549		*	
All directors and executive officers as a group (23 in number)	3,222,078	20,228	1.7	95,509

Deferred

- \* Less than one percent of the class.
- (1) "Beneficial ownership" means the sole or shared power to vote, or to direct the voting of, a security, or investment power with respect to a security.
- (2) These shares are included in the "Common Shares Beneficially Owned" column.
- (3) These shares are not included in the "Common Shares Beneficially Owned" column. Directors may defer all or a portion of their cash compensation pursuant to the Deferred Compensation Plan for Directors. Deferred amounts are held as phantom stock with dividend accruals and are paid out in cash over a five-year period after the director leaves the board.
- (4) Includes full shares allocated to the officer's account in our 401(k) retirement plan.
- (5) Includes 1,820,000 shares of common stock acquired through the sale of Connolly-Pacific to us.
- (6) Mr. Johnson disclaims all beneficial ownership of the 4,560 shares owned by his wife.
- (7) Mr. Schneider disclaims all beneficial ownership of the 800 shares owned by his wife.
- (8) The total includes 1,300 shares owned by Mr. Schwartz's wife.

We prohibit our directors and executive officers from hedging their ownership of company common stock. They may not enter into transactions that allow them to benefit from devaluation of our stock or otherwise own stock technically but without the full benefits and risks of such ownership.

Directors, executive officers, and related persons are prohibited from holding our common stock in a margin account, with certain exceptions, or pledging company securities as collateral for a loan. Company common stock may be held in a margin brokerage account only if the stock is explicitly excluded from any margin, pledge, or security provisions of the customer agreement. Company common stock may be held in a cash account, which is a brokerage account that does not allow any extension of credit on securities. "Related person" means an executive officer's or director's spouse, minor child, and any person (other than a tenant or domestic employee) sharing the household of a director or executive officer, as well as any entities over which a director or executive officer exercises control.

The table below sets forth information with respect to any person we know to be the beneficial owner of more than five percent of any class of our voting securities.

Title of Class	Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percent of Class
Common Stock	BlackRock, Inc. 40 East 52nd Street New York, NY 10022	11,808,063(1)	6.25%
Common Stock	T. Rowe Price Associates, Inc. 100 E. Pratt Street Baltimore, MD 21202	11,315,091(2)	5.90%
Common Stock	State Street Corporation State Street Financial Center One Lincoln Street Boston, MA 02111	9,760,389(3)	5.20%
Common Stock	The Vanguard Group 100 Vanguard Blvd. Malvern, PA 19355	10,319,105(4)	5.46%

- (1) In a Schedule 13G/A, Amendment No. 3, filed on February 5, 2013, BlackRock, Inc. reports sole voting and dispositive power with respect to all shares as the parent holding company or control person of BlackRock Capital Management, BlackRock Financial Management, Inc., BlackRock Japan Co. Ltd., BlackRock Advisors (UK) Limited, BlackRock Institutional Trust Company, N.A., BlackRock Fund Advisors, BlackRock Asset Management Canada Limited, BlackRock Asset Management Australia Limited, BlackRock Advisors, LLC, BlackRock Investment Management, LLC, BlackRock Investment Management (Australia) Limited, BlackRock Life Limited, BlackRock (Netherlands) B.V., BlackRock Fund Management (UK) Limited.
- (2) In a Schedule 13G/A, Amendment No. 1, filed on February 7, 2013, T. Rowe Price Associates, Inc. reports sole voting power with respect to 1,724,000 shares and sole dispositive power with respect to 11,315,091 shares. These securities are owned by individual and institutional investors to which T. Rowe Price serves as investment adviser with power to direct investments and/or sole power to vote the securities. For purposes of the reporting requirements of the Securities Exchange Act of 1934, T. Rowe Price is deemed to be a beneficial owner of such securities; however, T. Rowe Price expressly disclaims that it is, in fact, the beneficial owner of such securities.
- (3) In a Schedule 13G, filed on February 12, 2013, State Street Corporation reports shared voting and dispositive power with respect to all shares as the parent holding company or control person of State Street Global Advisors France S.A., State Street Bank and Trust Company, SSGA Funds Management, Inc., State Street Global Advisors Limited, State Street Global Advisors Ltd, State Street Global Advisors, Australia Limited, State Street Global Advisors Japan Co., Ltd. and State Street Global Advisors, Asia Limited.
- (4) In a Schedule 13G, filed on February 13, 2013, The Vanguard Group reports sole dispositive power with respect to 10,140,265 shares, shared dispositive power with respect to 178,840 shares and sole voting power with respect to 191,340 shares. These shares include 127,440 shares beneficially owned by Vanguard Fiduciary Trust Company, a wholly-owned subsidiary of The Vanguard Group, Inc., as a result of its serving as investment manager of collective trust accounts, and 115,300 shares beneficially owned by Vanguard Investments Australia, Ltd., a wholly-owned subsidiary of The Vanguard Group, Inc., as a result of its serving as investment manager of Australian investment offerings.

# **RELATED PERSON TRANSACTION DISCLOSURE**

The board of directors has adopted a policy for the review of related person transactions. This policy is contained in our corporate governance guidelines, which are posted on our website at www.mdu.com.

The audit committee reviews related person transactions in which we are or will be a participant to determine if they are in the best interests of our stockholders and the company. Financial transactions, arrangements, relationships, or any series of similar transactions, arrangements, or relationships in which a related person had or will have a material interest and that exceed \$120,000 are subject to the committee's review.

Related persons are directors, director nominees, executive officers, holders of 5% or more of our voting stock, and their immediate family members. Immediate family members are spouses, parents, stepparents, mothers-in-law, fathers-in-law, siblings, brothers-in-law, sisters-in-law, children, stepchildren, daughters-in-law, sons-in-law, and any person, other than a tenant or domestic employee, who shares the household of a director, director nominee, executive officer, or holder of 5% or more of our voting stock.

After its review, the committee makes a determination or a recommendation to the board and officers of the company with respect to the related person transaction. Upon receipt of the committee's recommendation, the board of directors or officers, as the case may be, take such action as they deem appropriate in light of their responsibilities under applicable laws and regulations.

The audit committee and the board of directors reviewed two leases between an indirect subsidiary of the company and a Nevada limited liability company, MOJO Montana, LLC (MOJO). John G. Harp, who is chief executive officer of MDU Construction Services Group, Inc. and Knife River Corporation, and his brother, Michael D. Harp, are managing members of MOJO. The properties described in these two leases are located in Kalispell and Billings, Montana, and have been leased since 1998. In May 2010, the audit committee determined that renewing these leases was in the company's best interests after it reviewed 2010 third party appraisals for the properties and considered the consumer price index and our operating companies' knowledge of local property markets. The audit committee recommended and the board approved three-year leases for these properties that provide for our indirect subsidiary to pay a combined monthly rent of \$9,508 to MOJO. The leases expire June 30, 2013.

## **CORPORATE GOVERNANCE**

## **Director Independence**

The board of directors has adopted guidelines on director independence that are included in our corporate governance guidelines, which are available for review on our corporate website at http://www.mdu.com/Documents/Governance/CorporateGovernance.pdf. The board of directors has determined that Thomas Everist, Karen B. Fagg, A. Bart Holaday, Dennis W. Johnson, Thomas C. Knudson, Richard H. Lewis, Patricia L. Moss, Harry J. Pearce, and John K. Wilson:

- have no material relationship with us and
- are independent in accordance with our director independence guidelines and the New York Stock Exchange listing standards.

In determining director independence for 2012, the board of directors considered the following transactions or relationships:

- Mr. Everist's ownership of approximately 1.87 million shares in 2011 and approximately 1.89 million shares in 2012 of our common stock. In December 2011, we entered into a two-year contract with WebFilings, LLC, which offers a cloud-based solution for meeting SEC reporting requirements. The contract provides for a quarterly subscription fee of approximately \$13,000 to use WebFilings' software and for additional fees to be determined based on the number of users and additional services requested. The additional fees for 2011 were \$4,500, for 2012 were \$5,000, and we expect them to be approximately \$3,100 for 2013. Mr. Everist is a limited partner and owns less than 1% of WebFilings, LLC. The MDU Resources Foundation (Foundation) made charitable contributions to Medcenter One Foundation, which is now known as Sanford Health following a merger effective July 2, 2012, in the amount of \$500 in 2011 and \$1,250 in 2012. Mr. Everist is a member of the board of directors of the Sanford Health Foundation and his wife, Barbara Everist, is vice chairman of the board of trustees of Sanford Health.
- charitable contributions from the Foundation in the amount of \$2,700 in 2011 and \$2,625 in 2012 to the University of North Dakota Foundation Mr. Holaday serves as the chairman of the board and as a trustee for the University of North Dakota Center for Innovation Foundation and also serves as a director for the University of North Dakota Foundation; charitable contributions from the Foundation in the amount of \$3,750 in 2011 and \$27,250 in 2012 to Jamestown College or its foundation Mr. Holaday serves as a trustee for Jamestown College.
- charitable contributions from the Foundation to the City of Dickinson in the amount of \$20,000 in 2011 and 2012 Mr. Johnson is president of the City of Dickinson board of commissioners.

 charitable contributions from the Foundation to Colorado UpLift in the amount of \$25,000 in 2011 and \$20,000 in 2012 – Mr. Lewis is a board director and chairman of the Development Board of Colorado UpLift; charitable contributions from the Foundation in the amount of \$10,000 in 2011 and \$5,000 in 2012 to the Alliance for Choice in Education - Mr. Lewis serves on the Board of Trustees for Alliance.

# **Director Resignation upon Change of Job Responsibility**

Our corporate governance guidelines require a director to tender his or her resignation after a material change in job responsibility. In 2012, no directors submitted resignations under this requirement.

## **Code of Conduct**

We have a code of conduct and ethics, which we refer to as the Leading With Integrity Guide, which applies to all employees, directors, and officers.

We intend to satisfy our disclosure obligations regarding:

- amendments to, or waivers of, any provision of the code of conduct that applies to our principal executive officer, principal financial officer, and principal accounting officer and that relates to any element of the code of ethics definition in Regulation S-K, Item 406(b) and
- · waivers of the code of conduct for our directors or executive officers, as required by New York Stock Exchange listing standards by posting such information on our website at http://www.mdu.com/Documents/Governance/IntegrityGuide.pdf.

## Board Leadership Structure and Board's Role in Risk Oversight

The board separated the positions of chairman of the board and chief executive officer in 2006 and elected Harry J. Pearce, a nonemployee independent director, as our chairman. Separating these positions allows our chief executive officer to focus on the full-time job of running our business, while allowing the chairman of the board to lead the board in its fundamental role of providing advice to and independent oversight of management. The board believes this structure recognizes the time, effort, and energy that the chief executive officer is required to devote to his position in the current business environment, as well as the commitment required to serve as our chairman, particularly as the board's oversight responsibilities continue to grow and demand more time and attention. The fundamental role of the board of directors is to provide oversight of the management of the company in good faith and in the best interests of the company and its stockholders. Having an independent chairman is a means to ensure the chief executive officer is accountable for managing the company in close alignment with the interests of stockholders. An independent chairman avoids the conflicts of interest that arise when the chairman and chief executive positions are combined and more effectively manages relationships between the board and the chief executive officer. An independent chairman is in a better position to encourage frank and lively discussions and to assure that the company has adequately assessed all appropriate business risks before adopting its final business plans and strategies. In August 2012, we amended our bylaws and corporate governance guidelines to require that our chairman be independent. The board believes that having separate positions and having an independent outside director serve as chairman is the appropriate leadership structure for the company and demonstrates our commitment to good corporate governance.

Risk is inherent with every business, and how well a business manages risk can ultimately determine its success. We face a number of risks, including economic risks, environmental and regulatory risks, and others, such as the impact of competition, weather conditions, limitations on our ability to pay dividends, increased pension plan obligations, and cyber attacks or acts of terrorism. Management is responsible for the day-to-day management of risks the company faces, while the board, as a whole and through its committees, has responsibility for the oversight of risk management. In its risk oversight role, the board of directors has the responsibility to satisfy itself that the risk management processes designed and implemented by management are adequate and functioning as designed.

The board believes that establishing the right "tone at the top" and that full and open communication between management and the board of directors are essential for effective risk management and oversight. Our chairman meets regularly with our president and chief executive officer and other senior officers to discuss strategy and risks facing the company. Senior management attends the quarterly board meetings and is available to address any questions or concerns raised by the board on risk management-related and any other matters. Each quarter, the board of directors receives presentations from senior management on strategic matters involving our operations. The board holds strategic planning sessions with senior management to discuss strategies, key challenges, and risks and opportunities for the company.

While the board is ultimately responsible for risk oversight at our company, our three board committees assist the board in fulfilling its oversight responsibilities in certain areas of risk. The audit committee assists the board in fulfilling its oversight responsibilities with respect to risk assessment and management in a general manner and specifically in the areas of financial reporting, internal controls and

compliance with legal and regulatory requirements, and, in accordance with New York Stock Exchange requirements, discusses policies with respect to risk assessment and risk management and their adequacy and effectiveness. Risk assessment reports are regularly provided by management to the audit committee. This opens the opportunity for discussions about areas where the company may have material risk exposure, steps taken to manage those exposures, and the company's risk tolerance in relation to company strategy. The audit committee reports regularly to the board of directors on the company's management of risks in the audit committee's areas of responsibility. The compensation committee assists the board in fulfilling its oversight responsibilities with respect to the management of risks arising from our compensation policies and programs. The nominating and governance committee assists the board in fulfilling its oversight responsibilities with respect to the management of risks associated with board organization, membership and structure, succession planning for our directors and executive officers, and corporate governance.

## **Board Meetings and Committees**

During 2012, the board of directors held seven meetings. Each director attended at least 75% of the combined total meetings of the board and the committees on which the director served during 2012. Director attendance at our annual meeting of stockholders is left to the discretion of each director. Three directors attended our 2012 annual meeting of stockholders.

Harry J. Pearce was elected non-employee chairman of the board on August 17, 2006. Mr. Pearce served as lead director from February 15, 2001 to August 17, 2006. He presides at the executive session of the non-employee directors held in connection with each regularly scheduled quarterly board of directors meeting. The non-employee directors also meet in executive session with the chief executive officer at each regularly scheduled quarterly board of directors meeting. All of our non-employee directors are independent directors.

The board has a standing audit committee, compensation committee, and nominating and governance committee. These committees are composed entirely of independent directors.

The audit, compensation, and nominating and governance committees have charters, which are available for review on our website at http://www.mdu.com/Governance/Pages/BoardChartersandCommittees.aspx. Our corporate governance guidelines are available at http://www.mdu.com/Documents/Governance/CorporateGovernance.pdf, and our Leading With Integrity Guide is also on our website at http://www.mdu.com/Documents/Governance/IntegrityGuide.pdf.

# **Nominating and Governance Committee**

The nominating and governance committee met four times during 2012. The committee members were Karen B. Fagg, chairman, Richard H. Lewis, A. Bart Holaday, and Patricia L. Moss.

The nominating and governance committee provides recommendations to the board with respect to:

- · board organization, membership, and function
- · committee structure and membership
- succession planning for our executive management and directors and
- corporate governance guidelines applicable to us.

The nominating and governance committee assists the board in overseeing the management of risks in the committee's areas of responsibility.

The committee identifies individuals qualified to become directors and recommends to the board the nominees for director for the next annual meeting of stockholders. The committee also identifies and recommends to the board individuals qualified to become our principal officers and the nominees for membership on each board committee. The committee oversees the evaluation of the board and management.

In identifying nominees for director, the committee consults with board members, our management, consultants, and other individuals likely to possess an understanding of our business and knowledge concerning suitable director candidates.

Our corporate governance guidelines include our policy on consideration of director candidates recommended to us. We will consider candidates that our stockholders recommend. Stockholders may submit director candidate recommendations to the nominating and governance committee chairman in care of the secretary at MDU Resources Group, Inc., P.O. Box 5650, Bismarck, ND 58506-5650. Please include the following information:

- the candidate's name, age, business address, residence address, and telephone number
- the candidate's principal occupation
- · the class and number of shares of our stock owned by the candidate
- a description of the candidate's qualifications to be a director
- · whether the candidate would be an independent director and
- any other information you believe is relevant with respect to the recommendation.

These guidelines provide information to stockholders who wish to recommend candidates for director for consideration by the nominating and governance committee. Stockholders who wish to actually nominate persons for election to our board at an annual meeting of stockholders must follow the procedures set forth in section 2.08 of our bylaws. You may obtain a copy of the bylaws by writing to the secretary of MDU Resources Group, Inc. at the address above. Our bylaws are also available on our website at http://www.mdu.com/Governance/Pages/CorporateGovernanceGuidelines.aspx. See also the section entitled "2014 Annual Meeting of Stockholders" later in the proxy statement.

There are no differences in the manner by which the committee evaluates director candidates recommended by stockholders and those recommended by other sources.

In evaluating director candidates, the committee considers an individual's:

- background, character, and experience, including experience relative to our company's lines of business
- · skills and experience which complement the skills and experience of current board members
- · success in the individual's chosen field of endeavor
- skill in the areas of accounting and financial management, banking, general management, human resources, marketing, operations, public affairs, law, technology, and operations abroad
- · background in publicly traded companies
- · geographic area of residence
- · diversity of business and professional experience, skills, gender, and ethnic background, as appropriate in light of the current composition and needs of the board
- independence, including any affiliation or relationship with other groups, organizations, or entities and
- · prior and future compliance with applicable law and all applicable corporate governance, code of conduct and ethics, conflict of interest, corporate opportunities, confidentiality, stock ownership and trading policies, and our other policies and guidelines.

As indicated above, when identifying nominees to serve as director, the nominating and governance committee will consider candidates with diverse business and professional experience, skills, gender, and ethnic background, as appropriate, in light of the current composition and needs of the board. The nominating and governance committee assesses the effectiveness of this policy annually in connection with the nomination of directors for election at the annual meeting of stockholders. The composition of the current board reflects diversity in business and professional experience, skills, and gender.

The committee generally will hire an outside firm to perform a background check on potential nominees.

# **Audit Committee**

The audit committee is a separately-designated standing committee established in accordance with Section 3(a)(58)(A) of the Securities Exchange Act of 1934.

The audit committee met eight times during 2012. The audit committee members are Dennis W. Johnson, chairman, A. Bart Holaday, Richard H. Lewis, and John K. Wilson. The board of directors has determined that Messrs. Johnson, Holaday, Lewis, and Wilson are "audit committee financial experts" as defined by Securities and Exchange Commission regulations and Messrs. Johnson, Holaday, Lewis, and Wilson meet the independence standard for audit committee members under our director independence guidelines and the New York Stock Exchange listing standards, including the Securities and Exchange Commission's audit committee member independence requirements.

The audit committee assists the board of directors in fulfilling its oversight responsibilities to the stockholders and serves as a communication link among the board, management, the independent auditors, and the internal auditors. The audit committee:

- · assists the board's oversight of
  - o the integrity of our financial statements and system of internal controls
  - our compliance with legal and regulatory requirements
  - o the independent auditors' qualifications and independence
  - o the performance of our internal audit function and independent auditors and
  - o risk management in the audit committee's areas of responsibility and
- arranges for the preparation of and approves the report that Securities and Exchange Commission rules require we include in our annual proxy statement.

## **Audit Committee Report**

In connection with our financial statements for the year ended December 31, 2012, the audit committee has (1) reviewed and discussed the audited financial statements with management; (2) discussed with the independent auditors the matters required to be discussed by the statement on Auditing Standards No. 61, as amended, (AICPA, *Professional Standards*, Vol. 1, AU section 380), as adopted by the Public Company Accounting Oversight Board in Rule 3200T; (3) received the written disclosures and the letter from the independent accountant required by applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountant's communications with the audit committee concerning independence, and has discussed with the independent accountant the independent accountant's independence.

Based on the review and discussions referred to in items (1) through (3) of the above paragraph, the audit committee recommended to the board of directors that the audited financial statements be included in our Annual Report on Form 10-K for the year ended December 31, 2012, for filing with the Securities and Exchange Commission.

Dennis W. Johnson, Chairman A. Bart Holaday Richard H. Lewis John K. Wilson

# **Compensation Committee**

The compensation committee met five times during 2012. The compensation committee members are Thomas Everist, chairman, Karen B. Fagg, Thomas C. Knudson, and Patricia L. Moss.

The compensation committee's responsibilities, as set forth in its charter, include:

- review and recommend changes to the board regarding our executive compensation policies for directors and executives
- evaluate the chief executive officer's performance and, either as a committee or together with other independent directors as directed by the board, determine his or her compensation
- recommend to the board the compensation of our other Section 16 officers and directors
- establish goals, make awards, review performance and determine, or recommend to the board, awards earned under our annual and long-term incentive compensation plans
- review and discuss with management the compensation discussion and analysis and based upon such review and discussion, determine whether to recommend to the board that the Compensation Discussion and Analysis be included in our proxy statement and/or our Annual Report on Form 10-K
- arrange for the preparation of and approve the compensation committee report to be included in our proxy statement and/or Annual Report on Form 10-K and
- assist the board in overseeing the management of risk in the committee's areas of responsibility.

The compensation committee and the board of directors have sole and direct responsibility for determining compensation for our Section 16 officers and directors. The compensation committee makes recommendations to the board regarding compensation of all Section 16 officers, and the board then approves the recommendations. The compensation committee and the board may not delegate their authority. They may, however, use recommendations from outside consultants, the chief executive officer, and the human resources department. The chief executive officer, the vice president-human resources, and general counsel regularly attend compensation committee meetings. The committee meets in executive session as needed. The committee's practice has been to retain a compensation consultant every other year to conduct a competitive analysis on executive compensation. The committee retained a compensation consultant in 2012 to prepare a competitive assessment for 2013 compensation for our Section 16 officers.

We discuss our processes and procedures for consideration and determination of compensation of our Section 16 officers in the Compensation Discussion and Analysis. We also discuss in the Compensation Discussion and Analysis the role of our executive officers in determining or recommending compensation for our Section 16 officers.

During 2012, the compensation committee retained Towers Watson to prepare the 2013 competitive assessment covering our Section 16 officers. In an engagement letter dated March 23, 2012, the compensation committee asked Towers Watson to prepare separate executive compensation reviews for the Section 16 officers and for the chief executive officer. In its review for the Section 16 officers, excluding the chief executive officer, Towers Watson was asked to:

- match the Section 16 officer positions to survey data to generate 2013 market estimates for base salaries and short-term and long-term incentives
- · address general trends in executive compensation
- compare base salaries and target short-term and long-term incentives, by position, to market estimates and recommend salary grade changes as appropriate
- construct a recommended 2013 salary grade structure
- verify the competitiveness of short-term and long-term incentive targets associated with salary grades and recommend modifications as appropriate.

In the chief executive officer review, Towers Watson was asked to use survey data and data from the company's performance graph peer group to:

- develop competitive estimates for base salary and target short-term and long-term incentives
- · recommend changes in base salary and incentive targets based on the competitive data and
- address general trends in chief executive officer compensation.

The compensation committee has sole authority to retain, discharge, and approve fees and other terms and conditions for retention of compensation consultants to assist in consideration of the compensation of the chief executive officer, the other Section 16 officers, and the board of directors. The compensation committee charter requires the committee's pre-approval of the engagement of the committee's compensation consultants by the company for any other purpose. The compensation committee authorized the company to participate in compensation and employee benefits surveys sponsored by Towers Watson in 2012.

The compensation committee requested and received information from its compensation consultant, Towers Watson, to assist the committee in determining whether Towers Watson's work raised any conflict of interest. The compensation committee has reviewed Towers Watson's responses to its request and determined that the work of Towers Watson did not raise any conflict of interest in 2012.

The board of directors determines compensation for our non-employee directors based upon recommendations from the compensation committee. The compensation committee's practice has been to retain a compensation consultant every other year to conduct a competitive analysis on director compensation. The compensation committee did not retain an outside consultant for the 2012 compensation review for the board of directors. At its May 2012 meeting, the committee reviewed the analysis of competitive data and recent trends in director compensation, including independent chairman of the board compensation, prepared by the human resources department and the vice president-human resources. The company's analysis was based on proxy data from our performance graph peer group companies compiled by Equilar and on data from the National Association of Corporate Directors 2011/2012 Director Compensation Report. The committee compared the data to our directors' compensation and each of its components. After review and discussion of the market data, which indicated that our median director compensation of \$165,000 was below the median total direct compensation of \$179,596 for large companies in the National Association of Corporate Directors 2011/2012 Director Compensation Report and consistent with the median total direct compensation of \$162,002 of the peer companies, the compensation committee recommended, and the board approved, that no changes be made to director compensation for 2012. With respect to non-executive chairman of the board compensation comparison to other directors, the multiple of the median non-executive director total pay for the company was 1.45X as compared to 1.64X under the National Association of Corporate Directors 2011/2012 Director Compensation Report companies and 1.84X for the peer companies. The compensation committee recommended, and the board approved, that no changes be made to the nonexecutive chairman of the board compensation for 2012.

#### **Stockholder Communications**

Stockholders and other interested parties who wish to contact the board of directors or an individual director, including our non-employee chairman or non-employee directors as a group, should address a communication in care of the secretary at MDU Resources Group, Inc., P.O. Box 5650, Bismarck, ND 58506-5650. The secretary will forward all communications.

## SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16 of the Securities Exchange Act of 1934, as amended, requires that officers, directors, and holders of more than 10% of our common stock file reports of their trading in our equity securities with the Securities and Exchange Commission. Based solely on a review of Forms 3, 4, and 5 and any amendments to these forms furnished to us during and with respect to 2012 or written representations that no Forms 5 were required, we believe that all such reports were timely filed, except that one Form 4 for Mr. Lewis reporting one transaction was filed one week late.

## CONDUCT OF MEETING; ADJOURNMENT

The chairman of the board has broad responsibility and authority to conduct the annual meeting in an orderly and timely manner. In addition, our bylaws provide that the meeting may be adjourned from time to time by the chairman of the meeting regardless of whether a quorum is present.

## OTHER BUSINESS

Neither the board of directors nor management intends to bring before the meeting any business other than the matters referred to in the notice of annual meeting and this proxy statement. We have not been informed that any other matter will be presented at the meeting by others. However, if any other matters are properly brought before the annual meeting, or any adjournment(s) thereof, your proxies include discretionary authority for the persons named in the enclosed proxy to vote or action such matters in their discretion.

#### SHARED ADDRESS STOCKHOLDERS

In accordance with a notice sent to eligible stockholders who share a single address, we are sending only one annual report to stockholders and one proxy statement to that address unless we received instructions to the contrary from any stockholder at that address. This practice, known as "householding," is designed to reduce our printing and postage costs. However, if a stockholder of record wishes to receive a separate annual report to stockholders and proxy statement in the future, he or she may contact the office of the treasurer at MDU Resources Group, Inc., P.O. Box 5650, Bismarck, ND 58506-5650, Telephone Number: (701) 530-1000. Eligible stockholders of record who receive multiple copies of our annual report to stockholders and proxy statement can request householding by contacting us in the same manner. Stockholders who own shares through a bank, broker, or other nominee can request householding by contacting the nominee

We hereby undertake to deliver promptly, upon written or oral request, a separate copy of the annual report to stockholders and proxy statement to a stockholder at a shared address to which a single copy of the document was delivered.

#### 2014 ANNUAL MEETING OF STOCKHOLDERS

Director Nominations: Our bylaws provide that director nominations may be made only by (i) the board at any meeting of stockholders or (ii) at an annual meeting by a stockholder entitled to vote for the election of directors and who has complied with the procedures established by the bylaws. For a nomination to be properly brought before an annual meeting by a stockholder, the stockholder intending to make the nomination must have given timely and proper notice of the nomination in writing to the corporate secretary in accordance with and containing all information and the completed questionnaire provided for in the bylaws. To be timely, such notice must be delivered to or mailed to the corporate secretary and received at our principal executive offices not later than 90 days prior to the first anniversary of the preceding year's annual meeting of stockholders. For purposes of our annual meeting of stockholders expected to be held April 22, 2014, any stockholder who wishes to submit a nomination must submit the required notice to the corporate secretary on or before January 23, 2014.

Other Meeting Business: Our bylaws also provide that no business may be brought before an annual meeting except (i) as specified in the meeting notice given by or at the direction of the board, (ii) as otherwise properly brought before the meeting by or at the direction of the board or (iii) properly brought before the meeting by a stockholder entitled to vote who has complied with the procedures established by the bylaws. For business to be properly brought before an annual meeting by a stockholder (other than nomination of a person for election as a director which is described above) the stockholder must have given timely and proper notice of such business in writing to the corporate secretary, in accordance with, and containing all information provided for in the bylaws and such business must be a proper matter for stockholder action under the General Corporation Law of Delaware. To be timely, such notice must be delivered or mailed to the corporate secretary and received at our principal executive offices not later than the close of business 90 days prior to the first anniversary of the preceding year's annual meeting of stockholders. For purposes of our annual meeting expected to be held April 22, 2014, any stockholder who wishes to bring business before the meeting (other than nomination of a person for election as a director which is described above) must submit the required notice to the corporate secretary on or before January 23, 2014.

Discretionary Voting: Rule 14a-4 of the Securities and Exchange Commission's proxy rules allows us to use discretionary voting authority to vote on matters coming before an annual stockholders' meeting if we do not have notice of the matter at least 45 days before the anniversary date on which we first mailed our proxy materials for the prior year's annual stockholders' meeting or the date specified by an advance notice provision in our bylaws. Our bylaws contain an advance notice provision that we have described above. For our annual meeting of stockholders expected to be held on April 22, 2014, stockholders must submit such written notice to the corporate secretary on or before January 23, 2014.

**Stockholder Proposals:** The requirements we describe above are separate from and in addition to the Securities and Exchange Commission's requirements that a stockholder must meet to have a stockholder proposal included in our proxy statement under Rule 14a-8 of the Exchange Act. For purposes of our annual meeting of stockholders expected to be held on April 22, 2014, any stockholder who wishes to submit a proposal for inclusion in our proxy materials must submit such proposal to the corporate secretary on or before November 13, 2013.

**Bylaw Copies:** You may obtain a copy of the full text of the bylaw provisions discussed above by writing to the corporate secretary. Our bylaws are also available on our website at: http://www.mdu.com/Governance/Pages/CorporateGovernanceGuidelines.aspx.

We will make available to our stockholders to whom we furnish this proxy statement a copy of our Annual Report on Form 10-K, excluding exhibits, for the year ended December 31, 2012, which is required to be filed with the Securities and Exchange Commission. You may obtain a copy, without charge, upon written or oral request to the Office of the Treasurer of MDU Resources Group, Inc., 1200 West Century Avenue, Mailing Address: P.O. Box 5650, Bismarck, ND 58506-5650, Telephone Number: (701) 530-1000. You may also access our Annual Report on Form 10-K through our website at www.mdu.com.

By order of the Board of Directors,

Paul K. Sandness

Secretary

March 13, 2013

# **EXHIBIT A**

Towers Watson 2010 General Industry Executive Compensation Database

3M 7-Eleven A&P A.H. Belo A.O. Smith A. T. Cross

AAA Northern California, Nevada & Utah AAA of Science

Abbott Laboratories ABC Accenture ACH Food Acuity Brands AEGON AEI Services

AFLAC Agilent Technologies

Agrium AIG Air Liquide

Aeropostale

Air Products and Chemicals

Alcatel-Lucent Alcoa

Alcon Laboratories Alexander & Baldwin Allegheny Energy Allergan Allete Alliant Energy Alliant Techsystems

Allianz Allstate

Allured Business Media

Amazon.com Ameren

American Chemical Society American Crystal Sugar American Electric Power American Express American Family Insurance American United Life American Water Works Ameriptised

Ameritrade Ameron AMETEK Amgen

Anadarko Petroleum Ann Taylor Stores

AOL APL

Appleton Papers
Applied Materials
ARAMARK
Archer Papiels Midla

Archer Daniels Midland

Arctic Cat Areva

Armstrong World Industries

Arrow Electronics AstraZeneca AT&T ATC Management

ATC Management Atmos Energy Aurora Healthcare Auto Club Group

Automatic Data Processing

Avanade Avis Budget Group Avista AXA Group

B&W Technical Services Y-12

Ball

Bank of America Bank of Hawaii Bank of New York Mellon Bank of the West Barnes Group

Barrick Gold of North America Baxter International

Bayer AG Bayer CropScience Bayer MaterialScience

BB&T BBVA BD

Beckman Coulter

Belo Bemis Best Buy BG US Services Big Lots

Bill & Melinda Gates Foundation

Biogen Idec BJ's Wholesale Club Black Hills Power and Light

Blockbuster

Blue Cross Blue Shield of Florida

Blyth Boehringer Ingelheim Boeing BOK Financial

Box Financial
Boston Scientific
Bovis Lend Lease
BP

Brady Bremer Financial Bristol-Myers Squibb Broadcom

Burlington Northern Santa Fe

Bush Brothers

C.H. Robinson Worldwide

CA
Cablevision Systems
Cabot
Cadbury
Calgon Carbon

California Independent System Operator

Callaway Golf Calpine

Cameron International
Capital One Financial
Capitol Broadcasting – WRAL

Cardinal Health Career Education CareFusion Cargill

Cargill
Carlson Companies
Carnival
Carpenter Technology
Catalent Pharma Solutions
Catholic Healthcare West

Cedar Rapids TV Celgene Cemex CenterPoint Energy CenturyLink

CF Industries

CenturyLink Cephalon CH Energy Group CH2M Hill Chemtura Chevron

Chevron Phillips Chemical

Chiquita Brands

Choice Hotels International

CHS CIGNA Cimarex Energy Cintas Cisco Systems CIT Group Cleco

Cliffs Natural Resources

CMS Energy
CNA
COACH
Cobank
Coca-Cola
Colgate-Palmolive
Colorado Springs Utilities
Columbia Sportswear

Comerica Commerce Bancshares Commerce Insurance ConAgra Foods

Comcast

Connell Limited Partnership

ConocoPhillips Conseco Consolidated Edison Constellation Energy Consumers Union

Continental Automotive Systems

ConvaTec
Convergys
Cooper Industries
Corning
Covance
Covanta Holdings
Covidien
Cox Enterprises

CPS Energy
Cracker Barrel Old Country Stores

Crown Castle
Crump Group
CSR
CSX
CUNA Mutual
CVS Caremark
Cytec
Daiichi Sankyo

Dana
Dannon
Darden Restaurants
Day & Zimmermann
DCP Midstream
Dean Foods

Deal Foods
Del Monte Foods
Dell
Delta Air Lines
Deluxe
Denny's
Dentsply
Devon Energy
Devry
Dex One

Diageo North America

Dionex Direct Energy

Disney Publishing Worldwide

**Dominion Resources** Domtar Donaldson **Dow Chemical** Dow Corning Dow Jones DPL DTE Energy **Duke Energy** DuPont E.ON U.S. E.W. Scripps Eastman Chemical Faton Ecolab Edison International **Education Management** El Paso Corporation Electric Power Research Institute Eli Lilly **EMC EMCOR Group** EMI Music **Enbridge Energy** 

**Emergency Medical Services** Energen Energy Future Holdings **Energy Northwest** 

Entergy **EPCO** Epson Equifax

**Equity Office Properties ERCOT** 

Erie Insurance Ernst & Young **ESPN** Essilor of America

Evening Post Publishing - KOAA

Evergreen Packaging Evonik Degussa Exelon **Express Scripts** Exterran ExxonMobil Fair Isaac Fairchild Controls **FANUC Robotics America** 

Farmers Group

Federal Home Loan Bank of San Francisco

Federal Reserve Bank of Atlanta Federal Reserve Bank of Cleveland Federal Reserve Bank of Dallas Federal Reserve Bank of Philadelphia Federal Reserve Bank of San Francisco Federal Reserve Bank of St. Louis

Ferderal-Mogul Ferrellgas Fidelity Investments

Fidelity National Information Services

Fifth Third Bancorp Fireman's Fund Insurance First Horizon National

First Solar FirstEnergy Fiserv

**Fisher Communications** 

Flowserve Fluor Ford

Forest Laboratories Fortune Brands

Forum Communications - WDAY

Fox Networks Group

FPL Group Franklin Resources Freddie Mac

Freedom Communications Freeport-McMoRan Copper & Gold

Future US **GAF Materials** Gannett Gap GATX Gavilon

GDF SUEZ Energy North America

General Atomics General Dynamics General Electric General Mills General Motors Genworth Financial Genzyme Getty Images Gilead Sciences

GlaxoSmithKline **GMAC Financial Services** 

Goodrich

Goodyear Tire & Rubber

Google Gorton's Graco

Great-West Life Annuity

Greif Gruma Grupo Ferrovial **GSM Association GTECH** Guardian Life Guideposts **GXS H&R** Block H.B. Fuller

H.J. Heinz Hanesbrands Hannaford Harland Clarke Harley-Davidson Harris Bank Harris Enterprises Harry Winston

Hartford Financial Services

Hasbro Hawaiian Electric HBO

**HCA** Healthcare **HD** Supply Health Net Healthways Henkel of America Henry Ford Health Systems

Herman Miller Hershey Hertz Hess Hewlett-Packard

Highmark Blue Cross Blue Shield

Hilton Worldwide Hitachi Data Systems

HNI **HNTB** 

Hoffmann-La Roche Home Shopping Network

Honeywell

Horizon Blue Cross Blue Shield of New

Jersey Hormel Foods Hospira

Houghton Mifflin Harcourt Publishing

HR Access **HSBC** Holdings **Hubbard Broadcasting** Humana **Hunt Consolidated Huntington Bancshares** Huntsman

Husky Injection Molding Systems

Hyatt Hotels IBM **IDACORP IDEXX** Laboratories **IKON Office Solutions** IMS Health Independence Blue Cross

Infragistics

ING Integrys Energy Group

Intel Intercontinental Hotels

International Data

International Flavors & Fragrances

International Paper Invensys Controls ION Geophysical Iron Mountain Irvine Company

Irving Oil Commercial G.P.

ISO New England

iSoft **ISP** 

ITT - Corporate J. Crew

J.C. Penney Company J.M. Smucker J.R. Simplot Jabil Circuit Jack in the Box Jacobs Engineering JM Family John Hancock

Johnson & Johnson Johnson Controls Journal Broadcast Group Kaiser Foundation Health Plan

Kalmbach Publishing Kaman Industrial Technologies

Kao Brands **KBR** Kellogg KeyCorp Kimberly-Clark Kinder Morgan Kindred Healthcare King Pharmaceuticals Kinross Gold

KLA-Tencor Knowles Electronics Koch Industries Kohler Kohl's

**KPMG** L.L. Bean L-3 Communications

Lafarge North America

Lance Land O'Lakes Lanxess Laureate Education

Leggett and Platt **LES** 

Level 3 Communications

Levi Strauss Liberty Mutual

Praxair **New York Times** Life Technologies Premera Blue Cross New York University Lincoln Financial Principal Financial Lockheed Martin Newmont Mining NewPage PrivateBancorp Loews Progress Energy LOMA Nicor Progressive Corporation Nielsen Expositions Lorillard Tobacco Proliance Energy NIKE Lower Colorado River Authority Protective Life LPL Financial Nissan North America Providence Health & Services Nokia Lyondell Chemical Prudential Financial Noranda Aluminum M&T Bank Public Service Enterprise Group MAG Industrial Automation Systems Norfolk Southern Puget Energy Northeast Utilities Magellan Midstream Partners Pulte Homes Northern Power Systems Marathon Oil Northrop Grumman Purdue Pharma Marriott International QUALCOMM Northstar Travel Media Marsh & McLennan **Quest Diagnostics** NorthWestern Energy Marshall & IIsley Quintiles Northwestern Mutual Martin Marietta Materials R.R. Donnelley **NOVA Chemicals** Mary Kay Ralcorp Holdings Masco Novartis Razorfish Novartis Consumer Health Massachusetts Mutual Novell RBC - US MasterCard Reader's Digest Novo Nordisk Pharmaceuticals Mattel Realogy NRG Energy Matthews International Redcats USA McClatchy **NSTAR** Reddy Ice **NV Energy** McDermott Redknee Solutions NW Natural McDonald's Reed Business **NXP Semi-Conductor** McGraw-Hill Regency Energy Partners LP Nycomed US McKesson Regions Financial Nypro MDU Resources Research in Motion Occidental Chemical MeadWestvaco Revlon Occidental Petroleum Mecklenburg County RF Micro Devices Office Depot Media General RGA Reinsurance Group Media Tec Publishing OGE Energy Oglethorpe Power Rio Tinto Medicines Company Roche Diagnostics Oklahoma Today Magazine MedImmune Rockwell Automation Omaha Public Power Medtronic Rockwell Collins Omgeo Merck & Co Rodale Press OneBeacon Insurance Meredith Open Text USA RRI Energy MetLife Ryder System Orange Business Services Microsoft S.C. Johnson Midwest Independent Oshkosh Safety-Kleen Systems Transmission System Operator Owens Corning Owens-Illinois SAIC Salt River Project Pacific Gas & Electric Millennium Inorganic Chemicals SanDisk Pacific Life Millipore Sanofi Pasteur Parametric Technology Mine Safety Appliances Sanofi-Aventis Parker Hannifin Mirant Santee Cooper Parsons Mizuno USA Sarkes Tarzian - KTVN Pearson Molson Coors Brewing Sarkes Tarzian - WRCB PennWell Molycorp Minerals SAS Institute Penton Media MoneyGram International Saturday Evening Post People's Bank Monsanto Saudi Arabian Oil Pepco Holdings Moody's Morgan Murphy Stations - WISC Savannah River Nuclear Solutions PepsiCo Savannah River Remediation PerkinElmer Mosaic SCA Americas Pervasive Software

Morgan Murphy Stations – W Mosaic Motorola Munich Re Group Murphy Oil MWH Global Nash-Finch Nation National Geographic Society

National Renewable Energy Laboratory

National Renewable Energy Laboratory

National Starch Polymers Group

Nationwide

Navistar International Navy Federal Credit Union

Naylor NBC Universal NCCI Holdings Nestle USA NetJets

New York Independent System Operator

New York Life

New York Power Authority

Pfizer
Phillips-Van Heusen
Phoenix Companies
Pinnacle West Capital
Pitney Bowes
Pittsburgh Corning
PJM Interconnection
PlainsCapital
Plexus
PNC Financial Services

PetSmart

PNC Financial Serv PNM Resources Polaris Industries Polymer Group PolyOne

Portland General Electric

Potash PPG Industries PPL Sherwin-Williams
Shire Pharmaceuticals
Siemens

**SCANA** 

Schlumberger

School Specialty

Schreiber Foods

Schurz - KYTV

Schurz - WDBJ

Sempra Energy

Seagate Technology

Scripps Networks Interactive

Securian Financial Group

Security Benefit Group

Sensata Technologies

Sensient Technologies

Schwan's

Sealed Air

Shell Oil

Simpson Manufacturing Sinclair Broadcast Group Sirius XM Radio

Skype SLM

Smith & Nephew Smurfit-Stone Container

Snap-on Sodexo Solutia Solvay America Sonoco Products Sony Corporation SourceMedia

Southern Company Services

Southern Maryland Electric Cooperative

Southern Union Company Southwest Power Pool Spectra Energy Spirit AeroSystems Sprint Nextel SPX

SRA International Stanford University

Stantec Starbucks StarTek

Starwood Hotels & Resorts State Farm Insurance

State Street Steelcase Sterling Bancshares Stop & Shop STP Nuclear Operating

Stryker

Sun Life Financial

SunTrust

Sunflower Broadcasting

Sunoco Sunrise Senior Living SuperMedia

Swagelok

Sybron Dental Specialties

Takeda Pharmaceutical Company Limited

Targa Resources Target **Taubman Centers** TD Bank Financial Group

Telefonica 02 Tellabs Temple-Inland Tenet Healthcare Tennessee Valley Authority

Teradata Terex Tesoro

Texas Petrochemicals

Textron

Thermo Fisher Scientific Thomas & Betts Thomas Publishing Thomson Reuters

Thrivent Financial for Lutherans

TIAA-CREF Time Time Warner Time Warner Cable Timken T-Mobile USA

Toro Total System Services TransCanada **TransUnion** 

Travelers

Trinity Industries Tronox TRW Automotive T-Systems

TUÍ Tupperware

Twin Cities Public Television - TPT

Tyco Electronics U.S. Bancorp U.S. Foodservice **UIL Holdings** Unifi

Unilever United States Union Bank of California

Union Pacific UniSource Energy Unisys **United Airlines** United Parcel Service United Rentals United States Cellular United States Steel United Technologies United Water UnitedHealth

University of Texas -

M.D. Anderson Cancer Center

Unum Group USAA USG Valero Energy Vectren Verde Realty Verizon

Unitil

Vertex Pharmaceuticals

VF Viacom Village Farms Visa

Vision Service Plan

Vistar Visteon

Volvo Group North America

Vulcan

Vulcan Materials **VWR** International Walt Disney Warnaco Washington Post Waste Management Watson Pharmaceuticals Watts Water Technologies

Webster Bank Wellcare Health Plans Wellpoint Wells Fargo

Wendy's/Arby's Group Westar Energy Western Digital Westinghouse Electric Weyerhaeuser Whirlpool

Whole Foods Market Wisconsin Energy Wm. Wrigley Jr. Wolters Kluwer Wray Edwin - KTBS Wyndham Worldwide

Xcel Energy Yahoo! Yankee Publishing YRC Worldwide Yum! Brands Zale

**Towers Watson 2010 Energy Industry Executive Compensation Database** 

**AEI Services** Allegheny Energy Allete Alliant Energy Ameren

American Electric Power

Areva ATC Management

Atmos Energy Avista **BG US Services** 

Black Hills Power and Light

California Independent System Operator

Calpine

CenterPoint Energy CH Energy Group Cleco

CMS Energy Colorado Springs Utilities Consolidated Edison Constellation Energy Covanta Holdings CPS Energy DCP Midstream Direct Energy Dominion Resources

DTE Energy Duke Energy E.ON U.S. Edison International El Paso Corporation

Electric Power Research Institute

**Enbridge Energy** Energen

**Energy Future Holdings** Energy Northwest

Entergy **EPCO ERCOT** Exelon First Solar FirstEnergy FPL Group

GDF SUEZ Energy North America

Hawaiian Electric **IDACORP** Integrys Energy Group ISO New England Kinder Morgan

Lower Colorado River Authority

MDU Resources

Midwest Independent Transmission System

Mirant

New York Independent System Operator

New York Power Authority

Nicor

Northeast Utilities NorthWestern Energy **NRG Energy NSTAR NV Energy** NW Natural

OGE Energy Oglethorpe Power Omaha Public Power Pacific Gas & Electric Pepco Holdings

PJM Interconnection **PNM** Resources Portland General Electric PPL Progress Energy Proliance Holdings Public Service Enterprise Group Puget Energy Regency Energy Partners LP RRI Energy Salt River Project Santee Cooper **SCANA** Sempra Energy Southern Company Services Southern Maryland Electric Cooperative Southern Union Company Southwest Power Pool Spectra Energy STP Nuclear Operating Targa Resources Tennessee Valley Authority TransCanada **UIL Holdings** UniSource Energy Unitil Vectren Westar Energy Westinghouse Electric

Pinnacle West Capital

# **Effective Compensation, Inc.'s** 2010 Oil & Gas **Compensation Survey**

Wisconsin Energy

**Xcel Energy** 

Wolf Creek Nuclear

ANKOR Energy LLC Antero Resources Approach Resources Inc. Aspect Holdings, LLC Atinum E&P. Inc. Atlas Energy Resources L.L.C.F Berry Petroleum Company Bill Barrett Corporation Black Hills Corporation BOPCO, L.P. BreitBurn Energy Partners LP **Brigham Exploration Company** Browning Oil Company, Inc. BTA Oil Producers, LLC Cabot Oil & Gas Corporation Cano Petroleum, Inc. Carrizo Oil & Gas Inc. Ceja Corporation Chaparral Energy, L.L.C. Chesapeake Energy Corporation Cimarex Energy Co. Comstock Resources Cohort Energy Company (J-W Operating) Concho Resources, Inc. Consol Energy Inc. Continental Resources, Inc. Crimson Exploration, Inc. Denbury Resources, Incorporated Devon Energy Corporation Duncan Oil, Inc. Dynamic Offshore Resources, LLC Eagle Rock Energy EnCana Oil & Gas **Energen Resources Corporation** Energy Partners, Ltd. Eni Petroleum Co. Inc.

EXCO Resources, Inc. Fasken Oil and Ranch, Ltd. Fidelity Exploration & Production FIML Natural Resources Forest Oil Corporation GMX Resources Inc. Goodrich Petroleum Company of Louisiana Great Western Drilling Company Harvest Natural Resources, Inc. Henry Resources LLC HighMount Exploration & Production, LLC Hilcorp Energy Company Hillwood International Energy Holmes Western Oil Corporation J. M. Huber Corporation Kinder Morgan CO2 Company L.P. Lake Ronel Oil Company Leed Petroleum LLC Linn Operating, Inc. Manti Resources Mariner Energy, Inc. Maritech Resources, Inc. McElvain Oil & Gas Properties, Inc. McMoran Oil and Gas Company Medco Petroleum Management LLC Merit Energy Company Mewbourne Oil Company Murchison Oil & Gas Inc. Mustang Fuel Corporation Nations Petroleum Company Ltd. Nearburg Producing Company Newfield Exploration Company Nexen Petroleum U.S.A., Inc. NFR Energy LLC Noble Energy, Inc. Oasis Petroleum Oxy Long Beach, Inc. (Thums Long Beach) Panhandle Oil and Gas Inc. PDC Energy (Petroleum Development Corporation) Penn Virginia Corporation Petroglyph Energy, Inc. Petrohawk Energy Corporation Petro-Hunt, LLC PetroQuest Energy, Inc. Phoenix Exploration Company Pioneer Natural Resources Company Plains Exploration & Production Company QEP Resources, Inc. (Questar Market Resources) Quantum Resources Management, LLC Quicksilver Resources Inc. Range Resources Corporation Read & Stevens, Inc. Resolute Energy Corporation Rex Energy Corporation Rosetta Resources, Inc. Samson Seneca Resources Corporation Sheridan Production Company Sinclair Services Company Southwestern Energy Production Company St. Mary Land & Exploration Company Stone Energy Corporation Summit Petroleum LLC Swift Energy Company Talisman Energy USA Inc. (Fortuna) T-C Oil Company Tema Oil and Gas Company Total E&P USA, Inc. Triad Energy Corporation Tri-Valley Corporation

EOG Resources Inc

Equal Energy US Inc. (Altex Energy)

**EQT** Corporation

Ultra Petroleum Corporation Vantage Energy L.L.C Venoco, Inc. Vernon E. Faulconer, Inc. Wagner & Brown, Ltd. Walter Duncan, Inc. Whiting Petroleum Corporation Williams Woodside Energy Wynn-Crosby XTO Energy Inc. Yuma Exploration & Production Company, Inc.

# Mercer's 2010 Total **Compensation Survey for** the Energy Sector

AGL Resources AGL Resources - Sequent **Energy Management** Abraxas Petroleum Corporation Aera Energy, LLC Aker Solutions Alliance Pipeline Alyeska Pipeline Service Company Ameren Corporation Ameren Corporation - Ameren Energy Fuels & Services Ameren Corporation --AmerenEnergyResources Ameren Corporation – Amerien Illinois Ameren Corporation - AmerenUE American Transmission Company Apache Corporation Arch Coal, Inc. Associated Electric Cooperative, Inc. Atlas Energy, Inc. **BG US Services** BHP Billiton Petroleum (Americas), Inc. Baker Hughes, Inc. Baker Hughes, Inc. - Baker Atlas Baker Hughes, Inc. - Baker Hughes Drilling Fluids Baker Hughes, Inc. - Baker Hughes Inteq Baker Hughes, Inc. - Baker Oil Tools Baker Hughes, Inc. - Baker Petrolite Baker Hughes, Inc. - Centrilift Baker Hughes, Inc. - Gaffney, Cline & Associates Baker Hughes, Inc. - GeoMechanics International Baker Hughes, Inc. - Hughes Christensen Baker Hughes, Inc. - Production Quest Basic Energy Services Baytex Energy USA Ltd. Boardwalk Pipeline Partners, LP BreitBurn Energy Partners L.P. BreitBurn Energy Partners L.P. - Eastern Division BreitBurn Energy Partners L.P. -Orcutt Facility BreitBurn Energy Partners L.P. -West Pico Facility BreitBurn Energy Partners L.P. -Western Division BreitBurn Energy Partners L.P. -Western Division, California Operations BreitBurn Energy Partners L.P. --Western Division, Florida Operations BreitBurn Energy Partners L.P. -Western Division, Wyoming Operations

**Brigham Exploration Company** 

Brookfield Renewable Power

Buckeye Partners, L.P. ENSCO International, Inc. J-W Operating Company --Burnett Oil Co., Inc. ENSCO International, Inc. -J-W Measurement Company CCS Midstream Service, LLC Deepwater Business Unit J-W Operating Company -CEDA International Inc. ENSCO International, Inc. - North & South J-W Power Company CGGVeritas America Business Unit J-W Operating Company -CHS Inc. - Energy EOG Resources, Inc. J-W Wireline & Excell CITGO Petroleum Corporation EXCO Resources, Inc. Kinder Morgan, Inc. CPS Energy Calfrac Well Services Corporation EXCO Resources, Inc. -- EXCO Appalachia Lario Oil & Gas Company EXCO Resources, Inc. – EXCO East TX/LA EXCO Resources, Inc. – EXCO Midstream Legacy Reserves, LP California ISO Linn Energy, LLC Cameron International EXCO Resources, Inc. - EXCO M-I SWACO Cameron International - Aftermarket Permian/Rockies MCX Exploration (USA), Ltd. Cameron International - Centrifugal Edison Mission Energy MDU Resources Group, Inc. Cameron International -Edison Mission Energy -MDU Resources Group, Inc. --Compression Systems EME Homer City Generation WBI Holdings, Inc. Cameron International -Edison Mission Energy -Magellan Midstream Holdings, LP Distributor Valves Division Edison Mission O&M Magellan Midstream Holdings, LP -Cameron International - Drilling Systems Edison Mission Energy -Pipeline/Terminal Division Cameron International -Energy Mission Marketing & Trading Magellan Midstream Holdings, LP -**Drilling and Production Systems** Edison Mission Energy -Transportation Cameron International -Midwest Generation EME MarkWest Energy Partners LP Engineered Valves Divison Edison Mission Energy --MarkWest Energy Partners LP -Cameron International - Flow Control Midwest Generation, LLC Gulf Coast Business Unit Cameron International -El Paso Corporation MarkWest Energy Partners LP -Measurement Division El Paso Corporation -Liberty Business Unit Cameron International -**Exploration & Production** MarkWest Energy Partners LP -Petreco Process Systems El Paso Corporation -Northeast Business Unit Cameron International -Pipeline Group MarkWest Energy Partners LP -Process Valves Division EnerVest, Ltd. Southwest Business Unit Cameron International - Reciprocating Medco Petroleum Management **Energen Corporation** Cameron International - Subsea Systems Energen Corporation - Energen Resources Mestena Operating, Ltd. Cameron International - Surface Systems Corporation Mirant Corporation Cameron International - Valves & **Energy Future Holdings Corporation** Mitsui E&P USA LLC Measurement Energy Future Holdings Corporation -Modec International Inc. CenterPoint Energy Luminant Murphy Oil Corporation Chesapeake Energy Corporation Energy Future Holdings Corporation --New York Power Authority Chesapeake Energy Corporation - CEMI TXU Energy New York Power Authority -Chesapeake Energy Corporation -Enerplus Resources Fund - Enerplus Blenheim-Gilboa Power Project Chesapeake Midstream Partners Resources (USA) Corporation New York Power Authority -Chesapeake Energy Corporation -- Compass Eni US Operating Company, Inc. Clark Energy Center Chesapeake Energy Corporation -Entegra Power Services, LLC New York Power Authority -Diamond Y Equal Energy Ltd. - Altex Energy Corporation Niagara Power Project Chesapeake Energy Corporation -Explorer Pipeline Company New York Power Authority --Great Plains Exterran Richard M. Flynn Power Plant Chesapeake Energy Corporation -- Hodges Fasken Oil and Ranch, Ltd. New York Power Authority -Chesapeake Energy Corporation - Midcon Forest Oil Corporation St. Lawrence/FDR Power Project Chesapeake Energy Corporation - Nomac GE Oil & Gas Operations LLC -Newfield Exploration Company Cimarex Energy Co. PII North America, Inc. Nexen Petroleum USA, Inc. Cinco Natural Resources Corporation Genesis Energy, LLC NiSource Inc. Citation Oil & Gas Corp. Global Industries NiSource Inc. - Bay State Gas Company Cleco Corporation Great River Energy NiSource Inc. - Columbia Gas of Kentucky Colonial Pipeline Company Halliburton Company NiSource Inc. - Columbia Gas of Ohio Constellation Energy Partners LLC Helmerich & Payne, Inc. NiSource Inc. - Columbia Gas of Copano Energy Hercules Offshore, Inc. Pennsylvania Crosstex Energy Services Hess Corporation - Exploration & Production NiSource Inc. - Columbia Gas of Virginia DCP Midstream, LLC HighMount Exploration & Production LLC NiSource Inc. - NiSource Energy DPL Inc. Hilcorp Energy Company Technologies DTE Energy Hilcorp Energy Company – Harvest Pipeline Company NiSource Inc. - NiSource Gas Davis Petroleum Corp. Transmission & Storage Det Norske Veritas USA Holly Corporation NiSource Inc. - Northern Indiana Devon Energy Holly Corporation - Asphalt Company Dominion Resources, Inc. Fuel & Light Holly Corporation - Logistic Services NiSource Inc. - Northern Indiana Public Dominion Resources, Inc. -Holly Corporation - Navajo Refining Dominion Energy Service Company Company NiSource Inc. - Transmission Corporation Dominion Resources, Inc. -Holly Corporation - Refining and Marketing Nippon Oil Exploration USA Ltd. Dominion Generation Dominion Resources, Inc. -Woods Cross Noble Corporation Noble Corporation - Noble Drilling Holly Refining and Marketing Tulsa LLC Dominion Virginia Power Hunt Consolidated - Hunt Oil Company Services, Inc. Dresser-Rand Group Inc. Husky Energy Inc. Noble Energy, Inc. Dresser-Rand Group Inc. -ION Geophysical Corporation Dresser-Rand New Equipment **OGE Energy Corporation** Dresser-Rand Group, Inc. -J-W Operating Company ONEOK, Inc. J-W Operating Company -ONEOK, Inc. - Kansas Gas Service Division **Dresser-Rand Product Services** Dresser-Rand Group, Inc. -NAO Cohort Energy Company ONEOK, Inc. -- ONEOK Energy J-W Operating Company -Services Company DynMcDermott Petroleum J-W Gathering Company Operations Company ONEOK, Inc. - ONEOK Partners

ONEOK, Inc. -- Oklahoma Natural Gas Division ONEOK, Inc. - Texas Gas Services Division Occidental Petroleum Corporation -

Thums Long Beach Company

Oceaneering International, Inc.

Oceaneering International, Inc. - Americas Oceaneering International, Inc. - Inspection Oceaneering International, Inc. - Multiflex Oceaneering International, Inc. - OIE

PD Holdings Company

PJM Interconnection

PSNC Energy

Parallel Petroleum LLC Parker Drilling Company Pason Systems USA Corp.

Pepco Holdings, Inc.

Petroleum Development Corporation

Pioneer Drilling Company

Pioneer Natural Resources USA, Inc. Plains Exploration & Production Company

Pride International Puget Sound Energy Questar Corporation

Questar Corporation - QEP Resources

Quicksilver Resources Inc.

R. Lacy, Inc. - R. Lacy Services, Ltd.

RAM Energy Resources, Inc.

RKI Exploration & Production, LLC

Range Resources Corp. Regency Energy Partners LP

Repsol Services Company Resolute Natural Resources Company, LLC

Rosewood Resources, Inc.

Rosewood Resources, Inc. - Advanced

**Drilling Technologies** Rowan Companies, Inc. SCANA Corporation

SCANA Corporation - Carolina Gas Transmission Corporation

SCANA Corporation - SC Electric & Gas

SandRidge Energy, Inc. Schlumberger Limited

Science Applications International

Corporation (SAIC)

Seawell Americas, Inc. SemGroup Corporation

SemGroup Corporation - SemCrude SemGroup Corporation - SemGas

SemGroup Corporation - SemStream

Seneca Resources Corporation

Seneca Resources Corporation - Bakersfield Seneca Resources Corporation -- Williamsville

Smith International SourceGas LLC Southern Company Southern Company -

Alabama Power Company Southern Company - Georgia Power

Southern Company - Gulf Power Company

Southern Company -

Mississippi Power Company

Southern Union Company

Southern Union Company -

Missouri Gas Energy Southern Union Company -

New England Gas

Southern Union Company -Panhandle Energy

Southern Union Company -

Southern Union Gas Services Southwestern Energy Company

Sprague Energy Corp.

Stantec Inc.

Superior Energy Services, Inc. LLC Superior Natural Gas Corporation

TAQA New World Inc.

TAQA North USA

TGS-NOPEC Geophysical Company

Talisman Energy Inc. US Tecpetrol Corporation

Tellus Operating Group, LLC

Tesco Corporation

The Williams Companies, Inc.

ThermaSource, Inc.

ThermaSource, Inc. --

ThermsSource Cementing

TransCanada Corporation

TransCanada Corporation -US Pipeline Central

Transocean, Inc.

Unit Corporation

Unit Corporation --

Superior Pipeline Company, LLC Unit Corporation - Unit Drilling Company

Unit Corporation - Unit Petroleum Company Venoco, Inc.

Verado Energy, Inc.

WGL Holdings, Inc. – Washington Gas

XTO Energy, Inc. Xcel Energy Inc.

# Towers Watson 2010/2011 **Top Management Compensation Survey**

3M Company 84 Lumber Company A. O. Smith Corporation AAA

**AAR** Corporation

Aaron's, Inc. Abbott Laboratories

Abercrombie & Fitch

ABM Industries, Inc.

Accident Fund Insurance Company of America

Accor North America Acme Industries

The Actors Fund of America

Acuity

Acuity Brands, Inc.

ACUMED LLC

Administaff, Inc. Adobe Systems, Inc.

ADTRAN Incorporated

Advance Auto Parts, Inc.

Advanced Micro Devices

**AECOM Technology Corporation** 

Aegon USA Aeronix, Inc. Aeropostale, Inc.

AES Corporation

Aetna, Inc.

Affinia Group Intermediate Holdings, Inc.

AFLAC Incorporated

AFP, Inc.

AGCO Corporation

Agilent Technologies, Inc.

Agilysys, Inc.

AGL Resources, Inc.

AgriBank, FCB

Air Products & Chemicals, Inc.

AirTran Holdings, Inc.

Aker Solutions

**AKSteel Holding Corporation** 

Alaska Air Group, Inc.

Albemarle Corporation

Alcoa, Inc

Alfa Laval. Inc.

Allegheny County Sanitary Authority

Allegheny Energy, Inc.

Allegheny Technologies, Inc.

Allegiance Health Allergan, Inc.

Allete, Inc. Alliance Data Systems Corporation

Alliance Defense Fund Alliance Residential LLC Alliant Energy Corporation

Allstate Corporation Ally Financial, Inc.

Alpha Natural Resources, Inc.

ALSAC St. Jude Amazon.com, Inc. Ambac Financial Group Ambius

Ameren Corporation

American Cancer Society, Inc.

American Commercial Lines, Inc. American Dehydrated Foods, Inc.

American Eagle Outfitters, Inc. American Electric Power Company

American Express Company

American Family Insurance American Greetings Corporation

American International Group, Inc. American National Insurance

American Tire Distributors Holdings, Inc.

American Tower Corporation

American University

American Water

AMERIGROUP Corporation AmeriPride Services, Inc.

Ameriprise Financial, Inc.

AmerisourceBergen Corporation Ameristar Casinos

Ames True Temper

AMETEK, Inc. AMETEK, Inc /Advanced Measurement

Technologies

Amgen, Inc. Amica Mutual Insurance Company

Amkor Technology, Inc.

Amphenol Corporation

**AMR** Corporation

Anadarko Petroleum Corporation **Analog Devices** 

Anchor Bank NA Andersen Corporation

Andersons, Inc. Anixter International, Inc.

Annaly Capital Management AnnTaylor Stores Corporation

AOC LLC

Aon Corporation Apache Corporation

Apollo Group

Apple, Inc. Applied Materials, Inc.

AptarGroup, Inc. ARAMARK Corporation

Arch Coal, Inc. Archstone

Armed Forces Insurance Armstrong World Industries

Arrow Electronics, Inc.

ArvinMeritor, Inc.

Asahi Kasei Plastics NA, Inc. Asbury Automotive Group, Inc.

Ascent Media Group

ASCO - Valve

Ash Grove Cement Company

Ashland, Inc.

Asset Marketing Service, Inc.

Assurant Inc.

Asurion Corporation

AT&T, Inc.

Atlas Energy, Inc.

Atmos Energy Corporation

Aurora Healthcare

The Auto Club Group

Autodesk, Inc.

Autoliv, Inc

Automobile Club of Southern California

AutoNation, Inc.

AutoZone, Inc. Avery Dennison Corporation

Avis Budget Group Avista Corporation

Avon Products, Inc.

Axsys

B Braun Medical, Inc.

B/E Aerospace, Inc.

Babson College

Baker Hughes, Inc.

Baldor Electric Company

**Ball Corporation** 

Bank of America Corporation

Bank of New York Mellon Corporation

Baptist Health

Barilla America, Inc.

Barloworld Handling

Basler Electric Company

Baxter International, Inc.

Baylor College of Medicine

Baylor Health Care System

**BB&T** Corporation

Beacon Roofing Supply, Inc.

Bechtel Systems & Infrastructure, Inc.

Beckman Coulter, Inc.

Becton Dickinson & Company

Belk, Inc.

Bemis Company, Inc.

Bemis Manufacturing Company

Benchmark Electronics, Inc.

The Bergquist Company

Berkshire Hathaway

Berry Plastics Corporation

Berwick Offray LLC

Best Buy Company, Inc.

Big Lots, Inc.

Bimbo Bakeries USA

Biodynamic Research Corporation

Biogen Idec, Inc.

Biomet

Bio-Rad Laboratories, Inc.

BJ Services Company

BJ's Wholesale Club, Inc.

Black Hills Corporation Blackrock, Inc.

Blackstone Group LP

Blockbuster, Inc.

Blue Cross Northeastern Pennsylvania

Blue Cross of Idaho Health Service, Inc.

BlueCross BlueShield of Arizona

BlueCross BlueShield of Delaware

BlueCross BlueShield of Louisiana

BlueCross BlueShield of Nebraska

BlueCross BlueShield of South Carolina

BlueCross BlueShield of Tennessee

Bluelinx Holdings, Inc.

**BMW Manufacturing Corporation** 

Board of Governors of the

Federal Reserve System

The Body Shop

**Boeing Company** 

Boise Cascade Holdings LLC

Boise, Inc.

Bon-Ton Stores, Inc. Borders Group, Inc.

Borg Warner

Bosch Packaging Services

Bosch Rexroth Corporation

Boston Scientific Corporation

Boy Scouts of America

**Boyd Gaming Corporate** 

**Bradley Corporation** 

Brady Corporation **Bridgepoint Education** 

**Briggs & Stratton Corporation** 

Brightpoint, Inc.

**Brinks Company** 

Bristol-Myers Squibb Company

**Broadcom Corporation** 

Broadlane, Inc.

Broadridge Financial Solutions

**Brocade Communications Systems** 

Brookdale Senior Living

Brown Shoe Company, Inc.

Brownells, Inc.

Brown-Forman Corporation

Brunswick Corporation

Bryant University

Bucyrus International, Inc.

Buffets, Inc.

Burger King Holdings, Inc.

C H Robinson Worldwide, Inc.

C.R. Bard, Inc.

Cabelas, Inc.

Cablevision Systems Corporation

Cabot Corporation

Caci International, Inc.

Caelum Research Corporation

California Casualty Management Company California Dental Association

Calpine Corporation

Calumet Specialty Products Partners LP

Cameron International Corporation

Campbell Soup Company

Career Education Corporation Carhartt, Inc.

CaridianBCT, Inc.

Carlisle Cos, Inc.

Carlson Companies, Inc.

CarMax Carpenter Technology Corporation

Carter

Carter's, Inc.

Catalyst Health Solutions

Caterpillar, Inc. CB Richard Ellis

**CBS** Corporation

CC Media Holdings, Inc. CDM

CEC Entertainment, Inc.

CEI

Celanese Corporation

Celgard, Inc.

Celgene Corporation

CEMEX, Inc.

Centene Corporation

Comcast Corporation

Comerica, Inc.

Commercial Metals

CommScope, Inc. Community Coffee Company LLC

Community Health Systems, Inc.

The Community Preservation Corporation

Computer Task Group

ConnectiCare Capital LLC

Conocophillips

Consol Energy, Inc.

Consolidated Edison, Inc.

Constellation Energy

Continental Airlines Inc.

Continental Data Graphics

Convergys Corporation

Con-Way

Cook Communications Ministries

Cooper Tire & Rubber Company Cooper-Standard Holdings, Inc.

CooperVision, Inc.

Core Mark Holding Company, Inc.

Corinthian Colleges

Corn Products International, Inc.

Cornell University

Corning, Inc.

Correctional Medical Services Corrections Corporation of America

Costco Wholesale Corporation Country Insurance & Financial

Country of Spotsylvania

Covance, Inc.

Covanta Holding Corporation

Coventry Health Care, Inc.

CPS Energy

Cracker Barrel Old Country Store, Inc.

Crane Company

Crosstex Energy, Inc.

Crown Castle International Corporation

**CSX** Corporation CTS Corporation

Cultural Institute Retirement System

Cummins, Inc. **CUNA Mutual Group** 

Curtiss Wright Corporation

CVREnergy, Inc.

CVS Caremark Cytec Industries, Inc.

D'R Horton, Inc.

Daimler Financial Services

Dallas County

Dal-Tile, Inc. Dana Holding Corporation

Danaher Corporation

Data Center, Inc.

DaVita, Inc. Dean Foods Company

The Decurion Corporation

Deere & Company Dekalb Regional Healthcare Systems

Delta Air Lines, Inc.

Delta Dental Plan of Michigan

Deluxe Corporation Denny's, Inc

Denso International America

DENTSPLY International, Inc. DePaul University

Devon Energy Corporation

Dex One Corporation DFW International Airport

Dick's Sporting Goods, Inc. Dickstein Shapiro LLP Diebold, Inc

Dillards, Inc.

DIRECTV

Discover Financial Services, Inc. Discovery Communications, Inc.

DISH Network Diversey, Inc.

**Doherty Employer Services** Dole Food Company, Inc.

Dollar General Corporation Dollar Thrifty Automotive Group

Dominion Resources, Inc. Donaldson Company, Inc. **Dover Corporation** Dow Chemical DPL, Inc.

Dr. Pepper Snapple Group, Inc. Dresser-Rand Group, Inc. DST Systems, Inc.

DTE Energy

Duane Reade Holdings, Inc. Duke Energy Corporation
Duke Realty Corporation Duke University & Health System Dun & Bradstreet Corporation DuPont

**Dupont Fabros Technology** 

Dyn McDermott Dynegy, Inc.

E TRADE Financial Corporation Early Warning Services Eastman Chemical Company Eastman Kodak Company

Eaton Corporation eBay, Inc.

**Echostar Corporation** 

Ecolab, Inc.

Edison Mission Energy Edward Jones & Company **Edwards Lifesciences** 

Einstein Noah Restaurant Group

El Paso Corporation

Electrolux Homecare of North America

Eli Lilly & Company Elizabeth Arden, Inc. **EMC** Corporation EMCOR Group, Inc.

Emerson Climate Technologies, Inc.

Emerson Electric

Enbridge Energy Partners LP Energizer Holdings, Inc. **Energy Enterprise Solutions LLC** Energy Future Holdings Energy Transfer Equity LP EnergySolutions, Inc.

Enpro Industries (Fairbanks Morse Engine)

**Entergy Corporation** Enterprise GP Holdings LP EOG Resources, Inc. EON US LLC Equifax, Inc.

Equity Residential

**Erickson Retirement Communities** 

Erie Insurance Group ESCO Corporation **ESCO Technologies** 

Esterline Technologies Corporation

Etnyre International, Ltd.

Evraz, Inc. Exel. Inc. **Exelon Corporation** Exempla Health Care, Inc. Exide Technologies Expedia, Inc. Express Scripts, Inc. Exterran Holdings, Inc. Extra Space Storage Exxon Mobil Corporation

FAIR Plan Insurance Placement Facility of Pennsylvania Fairfield Manufacturing Family Dollar Stores Fannie Mae Farmland Foods, Inc.

Fastenal Company

Federal Reserve Bank of Boston

Federal Reserve Bank of Chicago Federal Reserve Bank of Cleveland Federal Reserve Bank of Dallas Federal Reserve Bank of Kansas City Federal Reserve Bank of Minneapolis Federal Reserve Bank of Philadelphia Federal Reserve Bank of San Francisco Federal Reserve Bank of St. Louis

FedEx Express FedEx Ground FedEx Office

Fender Musical Instruments

Ferguson Enterprises

Fermi National Accelerator Laboratory

FerrellGas, Inc. Ferro Corporation Fiberweb

Fidelity National Financial

Fidelity National Information Services

Fifth Third Bancorp

The First American Corporation

First Bank First Citizens Bank

First Horizon National Corporation

First Solar, Inc. FirstEnergy Corporation Fiserv, Inc. Fleetwood Group Flexcon Company, Inc. Flexible Steel Lacing Company Florida Power & Light Company

Flowers Foods, Inc. Flowserve Corporation Fluor Corporation **FMC** Corporation FMC Technologies, Inc. Follett Corporation Foot Locker, Inc. Ford Motor Company Fortune Brands Fossil, Inc. Foster Poultry Farms Foundation for California

Community Colleges Franklin Resources, Inc.

Franklin W. Olin College of Engineering Freeman Dallas Corporate Office Freeport-McMoRan Copper & Gold, Inc.

Fremont Group

Friendly Ice Cream Corporation Froedtert & Community Health Frontier Communications Corporation

Frontier Oil Corporation

Funeral Directors Life Insurance Company

**G&K Services** 

Gallagher Arthur J & Company

Gannett Company Gap, Inc. Gardner Denver, Inc. Gas Technology Institute Gaylord Entertainment General Cable Corporation General Dynamics Corporation

General Dynamics Information Technology

General Electric Company General Nutrition, Inc. Genesis Energy Gentiva Health Services Genuine Parts Company Genworth Financial, Inc. Genzyme Corporation Georg Fischer Signet LLC Georgia Gulf Corporation Georgia Institute of Technology

Gerdau Ameristeel

Gilbarco, Inc. Gilead Sciences, Inc. Glatfelter Company The Gleason Works Global Partners LP GOJO Industries, Inc. Gold Eagle Company Goldman Sachs Group, Inc. Goodman Manufacturing Goodrich Corporation

Goodyear Tire & Rubber Company

Google, Inc. Graco, Inc.

Graham Packaging Company, Inc. Grande Cheese Company

Grange Mutual Insurance Company

Granite Construction, Inc.

Graphic Packaging Holding Company Graybar Electric Company, Inc. Great American Insurance/Great

American Financial Great Plains Energy, Inc. Greenheck Fan Corporation

Greif, Inc.

Greyhound Lines, Inc.

Grinnell Mutual Reinsurance Company

Group 1 Automotive, Inc.

Grow Financial Federal Credit Union

Growmark, Inc. **GTECH Corporation** 

GuideStone Financial Resources Habitat for Humanity International

Halliburton Company Hancock Holdings Company Hanesbrands, Inc. Hannaford Bros. Company Hanover Insurance Group, Inc. Hapag-Lloyd (America), Inc. Harley Davidson Motor Company Harman International Industries Harrahs Entertainment, Inc. Harris County Hospital District

Harsco Corporation Hartford Financial Services

Harvard Vanguard Medical Associates

Harvey Industries Hasbro, Inc.

Hastings Mutual Insurance Company Hawaiian Electric Industries, Inc.

Haynes & Boone LLP Hayward Industries, Inc. Hazelden Foundation

HCA, Inc.

HCC Insurance Holdings, Inc.

HD Supply, Inc. HDR, Inc.

Health Care Service Corporation Health Management Association

Health Net Health Partners Health Plus of Michigan HealthNow New York HealthSouth Corporation HealthSpring, Inc.

Heartland Food Corporation Heartland Payment Systems, Inc. Heat Transfer Research, Inc. Helmerich & Payne, Inc. Hendrick Medical Center Hendrickson International Henry Ford Health System Hercules Offshore Herman Miller, Inc.

Hershey Company Hertz Global Holdings, Inc.

Hess Corporation Hewitt Associates, Inc. Hewlett-Packard Company Hexion Specialty Chemicals, Inc. High Industries, Inc. Highmark, Inc. Hill Phoenix Hilti, Inc. Hitachi America, Ltd. **HNI** Corporation HNTB Corporation Holden Industries, Inc. Holly Corporation Hologic, Inc. Home Depot, Inc. Home Shopping Network Honeywell International, Inc. Horizon Blue Cross Blue Shield Hormel Foods Corporation Hospira, Inc. Host Hotels & Resorts, Inc. Hostess Brands Hot Topic, Inc. Hubbell, Inc. Hudson City Bancorp, Inc. Hu-Friedy Manufacturing Company, Inc. Humana, Inc. Hunter Industries **Huntington Bancshares Huntsman Corporation** Huron Consulting Group Hutchinson Technology Incorporated Hyatt Hotels Corporation Hyundai Motor Manufacturing of Alabama IAC/Interactivecorp Icahn Enterprises LP **IDEX** Corporation IDEXX Laboratories, Inc. **IDT** Corporation **IKON Office Solutions** Illinois Tool Works, Inc. Imation Corporation IMS Health, Inc. Indiana Farm Bureau Insurance Inergy Holdings LP Information Management Service Ingersoll Rand Ingles Markets, Inc. Ingram Industries, Inc. Ingram Micro, Inc. Insight Enterprises, Inc. In-Sink-Erator Institute for Defense Analyses Institute of Nuclear Power Operations Insurance Auto Auctions Integrys Energy Group, Inc. Intel Corporation Interbake Foods, Inc. InterMetro Industries Corporation International Assets Holding Company International Business Machines Corporation International Dairy Queen, Inc. International Flavors & Fragrances International Game Technology International Paper Company Interpublic Group of Companies Intertape Polymer Group Intuit, Inc. Invacare Corporation Invensys Controls Iron Mountain Canada Corporation The Irvine Company Ithaca College Itochu International, Inc. Itron, Inc.

ITT Corporation ITT Industries - AES J J Keller & Associates, Inc. J R Simplot Company J&J Worldwide Services J.C. Penney Company Jabil Circuit, Inc. Jack In The Box, Inc. Jacobs Engineering Group, Inc. Jacobs Technology, Inc. James Hardie Building Products Jarden Corporation JB Hunt Transport Services, Inc. Jet Blue Airways JM Family Enterprises Jo-Ann Stores, Inc. John Crane, Inc. John Wiley & Sons, Inc. Johns Hopkins University Johnson & Johnson Johnson Controls, Inc. Johnson Financial Group Jones Apparel Group, Inc. Jones Financial Companies LLLP Jones Lang LaSalle Jostens, Inc. Joy Global, Inc. JPMorgan Chase & Company Judicial Council of California Juniper Networks, Inc. K Hovnanian Companies LLC Kalsec, Inc. Kansas Farm Bureau KAR Auction Services. Inc. Katun Corporation **KB** Home KBR, Inc. Keihin North America Kellogg Company Kelly Services, Inc. Kettering University Kewaunee Scientific Corporation Keystone Automotive Industries Keystone Foods Corporation KI, Inc. Kimberly-Clark Corporation Kimley-Horn and Associates. Inc. Kinder Morgan Energy Kindred Healthcare Kinetic Concepts, Inc. King Pharmaceuticals, Inc. Kingston Technology Klein Tools Kohler Company Kohls Corporation Komatsu America Corporation Kraft Foods, Inc. L. L. Bean, Inc. L-3 Communications Holdings, Inc. L-3 Communications, Global Security & **Engineering Solutions** La Macchia Enterprises Lab Volt Systems Laboratory Corporation of America Holdings Laclede Group, Inc. Lake Federal Bank Lake Forest Academy Lake Region Medical Lance, Inc. Landstar System, Inc. Lantech.com Las Vegas Sands Corporation Leap Wireless International, Inc. Lear Corporation

Legal & General America Leggett & Platt, Inc. Lender Processing Services Lennar Corporation Lennox International, Inc. Level 3 Communications, Inc. Levi Strauss & Company Lexmark International, Inc. Liberty Global, Inc. Liberty Media Corporation Lieberman Research Worldwide Life Technologies Corporation Lifepoint Hospitals, Inc. Limited Brands Lincare Holdings, Inc. Lincoln Electric Holdings, Inc. Lincoln National Corporation Lithia Motors, Inc. Littelfuse, Inc. Little Lady Foods Live Nation Entertainment, Inc. Liz Claiborne LKQ Corporation Lockheed Martin Corporation Loews Corporation Lorillard, Inc. Los Angeles Unified School District Louisiana Pacific Lowe's Companies, Inc. Lower Colorado River Authority Lozier Corporation LPL Investment Holdings, Inc. LSG Sky Chefs LSI Corporation **Lubrizol Corporation** Lufthansa AirPlus Servicekarten GmbH Luther Midelfort-Mayo Health System Lutron Electronics Luxottica Retail M & F Worldwide Corporation M & T Bank Corporation Macy's, Inc. Magellan Health Services Magna Seating Systems Engineering Malco Products, Inc. Malt-O-Meal Manitowoc Company MANN+HUMMEL USA, Inc. Manpower International, Inc. Manpower, Inc. ManTech International MAPFRE USA, Corporation Marathon Oil Corporation Maricopa County Office of Management & Budget Maricopa Integrated Health System Maritz, Inc. Markel Corporation Market Planning Solutions, Inc. Marriott International, Inc. Mars North America Marsh & McLennan Companies Marshall & Ilsley Corporation Marshfield Clinic MARTA Martin Marietta Materials, Inc. Mary Kay, Inc. Maryland Department of Transportation Masco Corporation Massey Energy Company MasTec, Inc. Master Halco Mattel, Inc. Maxim Integrated Products, Inc. Mayo Clinic

McAfee, Inc. McCormick & Company, Inc. McDonald's Corporation

MCG Health, Inc. McGraw-Hill Companies McKesson Medical-Surgical

MDU Resources Group, Inc. (WBI Holdings)

MeadWestvaco Corporation Mecklenburg County Medco Health Solutions, Inc.

Media General, Inc. Medline Industries Men's Wearhouse, Inc. Mercer University Merck & Company

Mercury General Corporation Merit Medical Systems MeritCare Health System Merrill Corporation The Methodist Hospital MetroPCS Communications, Inc.

Metropolitan Life Insurance Company Metropolitan Transit Authority Mettler-Toledo International, Inc. MFS Investment Management

MGIC Investment Corporation

MGM Mirage

Miami Children's Hospital Miami Dade Community College Michael Baker Corporation Michael Foods, Inc. Michaels Stores, Inc. Micron Technology, Inc. Midwest Research Institute Mike Albert Leasing, Inc.

Millennium Inorganic Chemicals Mine Safety Appliances Company Minnesota Management & Budget

Mirant Corporation Mission Foods

Missouri Department of Conservation Missouri Department of Transportation Mitsubishi International Corporation Mitsubishi Motor Manufacturing

MMS Consultants, Inc. Mohawk Industries Mohegan Sun Casino

Molex, Inc.

Molina Health Care, Inc. Molson Coors Brewing Company Momentive Performance Materials, Inc.

Monsanto Company Moody's Corporation Moog, Inc. Morgan Stanley Motorola, Inc.

MTA Long Island Bus MTD Products, Inc. MTS System Corporation Mueller Industries, Inc. Murphy Oil Corporation

Mutual of Enumclaw Insurance Company

Mutual of Omaha Mylan, Inc.

NACCO Industries, Inc. Nalco Holding Company NASDAQ OMX Group, Inc. Nash Finch Company National Academies National Fuel Gas Company

National Futures Association National Interstate Insurance Company

National Oilwell Varco, Inc. National Safety Council National Tobacco Company Nature's Sunshine Products, Inc. Navistar International Corporation Navy Exchange Service Command

NBTY, Inc. NCCI Holdings, Inc. NCR Corporation

Nebraska Public Power District

Neiman Marcus Netflix, Inc.

New Jersey Resources Corporation

New York Times Company Newell Rubbermaid, Inc. **Newmont Mining Corporation** NewPage Corporation

Nicor Gas Nicor, Inc.

The Nielsen Company NII Holdings, Inc. NiSource Corporate Services

Nissin Foods (USA) Company, Inc.

NJM Insurance Group Noble Energy, Inc.
The Nordam Group Nordson Corporation Nordstrom Nordstrom, Inc.

Norfolk Southern Corporation

North Carolina State Employees' Credit Union

North Texas Tollway Authority

Northeast Utilities Northern Trust Corporation Northrop Grumman Corporation

Northwestern Mutual NovaMed Corporation NRG Energy, Inc. **NRUCFC** 

Nstar

**Nucor Corporation** NuStar Energy LP NV Energy, Inc. **NVIDIA** Corporation NVR, Inc. NYSE Euronext O'Reilly Automotive, Inc.

Occidental Petroleum Corporation Oceaneering International

Oerlikon Balzers Coating USA, Inc.

Office Depot, Inc. OfficeMax

OGE Energy Corporation

Ohio Public Employees Retirement System

Ohio State University

The Ohio State University Medical Center

Ohio University

OHL

Oil States International, Inc. Oil-Dri Corporation of America Old Dominion Electric Cooperative

Old Republic Companies Omnicare, Inc. Omnicom Group Omnova Solutions, Inc. ON Semiconductor Corporation

ONEOK, Inc.

The Oppenheimer Group Orange County Government Orbital Science Corporation Oregon State Lottery Oshkosh Corporation Owens & Minor, Inc. Owens Corning

Owens-Illinois, Inc. Oxford Industries PACCAR, Inc.

Pacer International, Inc.

Packaging Corporation of America

Pactiv Corporation Pall Corporation The Pampered Chef Panduit Corporation Pantry, Inc.

Papa John's International

Parsons Child & Family Center Patterson Companies, Inc. PC Connection, Inc. Peabody Energy Corporation Pearson Education Penn National Gaming, Inc. Penn State Hershey Medical Center Penske Automotive Group, Inc.

Pentair, Inc. Pep Boys-Manny Moe & Jack

Pepco Holdings, Inc. Pepsi Bottling Group, Inc. PepsiCo, Inc. Perkinelmer, Inc. Petsmart, Inc. Pfizer, Inc.

PG&E Corporation Pharmavite LLC Pharmerica Corporation

PHH Arval PHH Corporation PHI, Inc.

Philip Morris International, Inc. Phillips - Van Heusen Corporation

Phoenix Companies, Inc. Picerne Military Housing

Piedmont Natural Gas Company, Inc.

Pier 1 Imports

Pilgrim's Pride Corporation

Pinnacle Airlines

Pinnacle Foods Finance LLC Pinnacle West Capital Corporation Pinnacol Assurance

Pioneer Natural Resources Company

Pitney Bowes, Inc.

Plains All American Pipeline LP

Plexus Corporation PM Company

PNC Financial Services Group, Inc.

PNM Resources, Inc. Polaris Industries, Inc. Polymer Technologies Polyone Corporation Popular, Inc.

Port Authority of Allegheny County

Port of Portland

Portland General Electric Company Poudre Valley Health Systems

PPG Industries, Inc. PPL Corporation Praxair, Inc.

Preformed Line Products Company

Premera Blue Cross Priceline.com, Inc. Pride International, Inc. Prince William Health System Principal Financial Group, Inc. Probuild Holdings, Inc. Progress Energy, Inc. Progressive Corporation Project Management Institute

Property Casualty Insurers Association

of America

Protective Life Corporation Prudential Financial, Inc. Psion Teklogix, Inc. Psychiatric Solutions, Inc.

Public Service Enterprise Group, Inc.

Public Storage

Public Utility District #1 of Chelan County

Publix Super Markets, Inc.

Puget Energy, Inc. Pultegroup, Inc.

QSC Audio Products, Inc.

QTI Human Resources

Qualcomm, Inc.

Quality Bicycle Products Quanta Services, Inc.

Quest Diagnostics Incorporated

Questar Corporation Quiksilver, Inc.

Qwest Communications International, Inc.

R L I Insurance Company R L Polk & Company

Radio One

Radioshack Corporation Ralcorp Holdings, Inc. The Raymond Corporation Raymond James Financial Raytheon Company

REA Magnet Wire Company, Inc.

Realogy Corporation

Recology

Red Wing Shoe Company

Redcats USA

Regal Entertainment Group

Regal-Beloit

The Regence Group

Regency Centers Corporation Regions Financial Corporation Reinsurance Group of America Reliance Steel & Aluminum Company Remington Arms Company, Inc.

Renaissance Learning, Inc.

Renown Health Rent-A-Center, Inc. Republic Services, Inc. Res-Care, Inc.

Rexel, Inc.

Reynolds American, Inc.

Rice University RiceTec, Inc.

Rich Products Corporation

Richco

Ricoh Electronics, Inc.

Rite - Hite Holding Corporation

Robert Bosch LLC

Robert Bosch Tool Corporation Robert Half International, Inc.

Roche Diagnostics Rock-Tenn Company Rockwell Automation

Rockwell Collins, Inc. Rockwood Holdings, Inc. Rollins, Inc.

Roper Industries Roper Industries, Inc. Ross Stores, Inc. Rowan Companies, Inc. Royal Bank of Canada Royal Caribbean Cruise Line RR Donnelley & Sons Company

**RRI** Energy

**RSC Equipment Rental** RSM McGladrey Ruddick Corporation Ryder System, Inc. The Ryland Group S&C Electric Company Safety-Kleen Systems, Inc.

Safeway, Inc. Safilo USA **SAGE Publications**  SAIC, Inc. Saks, Inc.

Sakura Finetek USA, Inc.

Salk Institute

Sally Beauty Holdings, Inc.

Salt River Project

Samuel Roberts Noble Foundation San Antonio Water System

San Manuel Band of Mission Indians

Sanderson Farms, Inc. Sandisk Corporation Sanmina-Sci Corporation SAS Institute, Inc. Sauer-Danfoss, Inc.

Savannah River Nuclear Solutions LLC

Save Mart SCANA Corporation Scansource, Inc. SCF Arizona

Schaumburg Township District Library

Schein Henry, Inc. Schneider Electric Schneider National, Inc. Schnitzer Steel Industries Schwan Food Company Scientific Research Corporation

The Scooter Store Scott & White Hospital Scotts Miracle-Gro Company Scripps Networks Interactive, Inc.

Seaboard Corporation Seacoast National Bank Seacor Holdings, Inc. Sealed Air Corporation

Sealy, Inc.

Seaman Corporation Sears Holdings Corporation

Seco Tools, Inc.

Select Medical Holdings Corporation Selective Insurance Group, Inc.

SEMCO Energy SemGroup Corporation Sempra Energy Sentara Healthcare Sentry Group Sentry Insurance Serco, Inc.

Service Corporation International The ServiceMaster Company

Seventh Generation SFN Group, Inc. Shands HealthCare

Sharp Electronics Corporation

Shaw Group, Inc.

Sherwin-Williams Company

Sigma Aldrich

Sigma-Aldrich Corporation Silgan Holdings, Inc. Simmons Bedding Company Simon Property Group, Inc. Sirius XM Radio, Inc.

Sitel

SJE-Rhombus Skywest, Inc. SLM Corporation

Smead Manufacturing Company SMSC Gaming Enterprise

Smurfit-Stone Container Corporation

Snap-On, Inc. Snyder's of Hanover Solae LLC Sole Technology, Inc. Solo Cup Company Solutia, Inc.

Sonic Automotive, Inc.

Sonoco Products Company Source Interlink Companies, Inc. South Jersey Gas Company

Southco, Inc.

Southeastern Freight Lines Southern Company Southern Poverty Law Center Southern Union Company Southwest Airlines

Southwest Gas Corporation Southwestern Energy Company

Space Dynamics Lab Space Telescope Science Institute

Spectra Energy Corporation Spectrum Brands, Inc. Spectrum Group International, Inc. Spectrum Health - Downtown

Sprint Nextel Corporation SPX Corporation St. Cloud Hospital

St. John Health System St. Jude Children's Research Hospital

St. Jude Medical, Inc.

St. Louis County Government St. Luke's Episcopal Health System

St. Mary's at Amsterdam St. Vincent Hospital Stampin' Up!

Stancorp Financial Group, Inc. Standard Motor Products, Inc. Stanley Black & Decker, Inc.

Staples, Inc.

Starbucks Corporation

Starwood Hotels & Resorts Worldwide

State Corporation Commission

State of Oregon

State Personnel Administration State Street Corporation Stater Bros. Holdings, Inc. Steel Dynamics, Inc. Steel Technologies-Corporate

Steelcase, Inc. Stepan Company Sterilite Corporation

**STERIS** Sterling Bank Stewart & Stevenson Stewart Information Services Stonyfield Farm, Inc. Stryker Corporation

Subuaru of Indiana Automotive, Inc.

Sulzer Pumps US, Inc. Sun Healthcare Group, Inc. Sun Microsystems, Inc.

Suncoast Schools Federal Credit Union

Sungard Data Systems, Inc.

Sunoco, Inc.

Sunrise Senior Living, Inc. Sunstar Americas Suntrust Banks, Inc. Supermedia, Inc. SuperValue

Susser Holdings Corporation Sutter Health Swiss Reinsurance Sykes Enterprises

Symetra Financial Corporation

SYNNEX Corporation

Synovate

Synovus Financial Corporation

Synthes

SYSCO Corporation Systemax, Inc. T. Rowe Price Group Targa Resources Partners LP Target Corporation Tastefully Simple The Taubman Company Taylor Corporation

TD Ameritrade Holding Corporation

TDS Telecom Corporation Team Health Holdings, Inc. Tech Data Corporation TECO Energy, Inc. Tecolote Research, Inc. TelAlaska, Inc. Tele-Consultants, Inc. Teledyne Technologies, Inc.

Teleflex

Telephone & Data Systems. Inc.

Tellabs Operations, Inc. Temple-Inland, Inc. Tenaris Inc.

Tenet Healthcare Corporation

Tenneco. Inc. Teradata Corporation Terex Corporation Terra Industries. Inc. Tescom Corporation Tesoro Corporation Tetra Tech, Inc.

Texas County & District Retirement System

Texas Industries, Inc. Texas Instruments. Inc

Texas Mutual Insurance Company

Textron, Inc.

Thermo Fisher Scientific Inc. Thomas & Betts Corporation TI Group Automotive Systems LLC

Tiffany & Co.

The Timberland Company Time Warner Cable Time Warner, Inc. TIMET

Timken Company TJX Companies, Inc. Toll Brothers, Inc. Torchmark Corporation The Toro Company Toys R Us, Inc.

Tractor Supply Company Travelcenters of America LLC Travelers Companies, Inc.

Travis County

Treasure Island Resort & Casino Tremco, Inc.

Tribune Company Tri-Met Trinity Health Trinity Industries

Triple-S Management Corporation Triwest Healthcare Alliance

TruckPro, Inc. True Value Company

TRW Automotive Holdings Corporation

**TSYS** 

Tufts Health Plan Tupperware Corporation Turner Broadcasting System, Inc.

Tutor Perini Corporation Tyco Electronics Tyson Foods, Inc. **UAL** Corporation

LIDR

**UGI** Corporation UMB Bank NA

**UMDNJ-University of Medicine & Dentistry** 

Underwriters Laboratories, Inc. Unified Grocers, Inc. Unified Personnel System

Unilife Corporation Union Pacific Corporation Unisys Corporation United HealthCare Group United Natural Foods, Inc. United Parcel Service, Inc. United Refining Company United Rentals, Inc.

United Stationers, Inc. United Technologies Corporation United Way for Southeastern Michigan

Unitrin, Inc.

Universal American Corporation Universal Forest Prods, Inc. Universal Health Services Uraversal Orlando

United States Steel Corporation

University of Alabama at Birmingham University of Arkansas for Medical Science

The University of Chicago University of Georgia University of Houston University of Kansas Hospital University of Louisville

University of Maryland Medical Center

University of Miami University of Michigan University of Minnesota University of Nebraska-Lincoln University of Notre Dame University of Pennsylvania University of Rochester University of South Florida University of St. Thomas University of Texas at Austin

University of Texas Health Science Center The University of Texas M.D. Anderson

Cancer Center

University of Texas Southwestern

Medical Center

University of Wisconsin Medical Foundation

University Physicians, Inc.

Unum Group Urban Outfitters, Inc. **URS** Corporation US Airways Group, Inc. US Bancorp **US Foodservices** 

US Oncology Holdings, Inc.

USAA USEC, Inc. **USG** Corporation **Utah Transit Authority** Utica National Insurance

Vail Resorts Management Company Valassis Communications, Inc. Valero Energy Corporation Valhi, Inc.

Valmont Industries, Inc. Van Andel Institute Vangent, Inc.

Varian Medical Systems, Inc.

Vectren Corporation

Venetian Resort-Hotel-Casino

Ventura Foods LLC Venturedyne, Ltd. Verde Realty

Verizon Communications, Inc. Vermeer Manufacturing Company

VF Corporation

Via Christi Regional Medical Center

Viacom, Inc.

Viant Health Payment Solutions

Viejas Enterprise

Virgin Media, Inc.

Visa, Inc.

Vishay Intertechnology, Inc.

Visiting Nurse Association of the Inland Counties

Visiting Nurse Service of New York Visteon Corporation Volvo Group North America Vornado Realty Trust Vought Aircraft Industries, Inc. Vulcan Materials Company W C Bradley Company W R Grace & Company

W.R. Berkley Corporation W.W. Grainger, Inc. Wackenhut Services, Inc. Wake County Government Walgreen Company Wal-Mart Stores, Inc. Walt Disney Company

Walter Energy Warnaco Group, Inc. Warner Music Group Corporation

Washington Post

Washington Suburban Sanitary Commission

Washington University in St. Louis

Waste Industries, Inc. Waste Management, Inc. Watsco, Inc.

Watson Pharmaceuticals, Inc.

Wawa, Inc.

Wayne Memorial Hospital Wellcare Health Plans Wellmark BlueCross BlueShield

Wellpoint, Inc.

Wendy's/Arby's Group, Inc. Werner Company Werner Enterprises, Inc. WESCO International, Inc.

West Penn Allegheny Health System West Pharmaceutical Services West Virginia University Hospitals, Inc.

Westar Energy, Inc. Western Refining, Inc. Western Southern Financial Group Western Textile Companies Western Union Company

Westfield Group Westlake Chemical Corporation

Weston Solutions, Inc. Weyerhaeuser Company WGL Holdings, Inc.

Wheaton Franciscan Healthcare

Wheels, Inc.

Whirlpool Corporation Whole Foods Market, Inc. Wilbur Smith Associates The Wilder Foundation Williams Companies, Inc. Williams-Sonoma, Inc. Wilmer Hale

Wilsonart International Windstream Communications Winn-Dixie Stores, Inc. Winpak Portion Packaging, Ltd. Wisconsin Energy Corporation

Wisconsin Physicians Service Insurance Corporation Wolverine World Wide, Inc. World Fuel Services Corporation World Vision International

Worthington Industries Wyle Laboratories

Wyndham Worldwide Corporation

Wynn Resorts, Ltd.

Xcel Energy, Inc.
Xerox Corporation
Yahoo, Inc.
Yamaha Corporation of America
Yankes Candle Company
YKK Corporation of America
YSI
Yum Brands, Inc.
Zale Corporation
Zeon Chemicals LP
Zimmer, Inc.
Zions Bancorporation

# **EXHIBIT B**

Companies Surveyed using Equilar, Inc.

MDU Resources Group, Inc. – President & Chief Executive Officer Competitive Analysis to Determine Base Salary, Target Annual Cash Compensation, and Target Total Direct Compensation

AGL Resources Inc. Alliant Energy Corp. Ameren Corp. ARC Resources Ltd. Atmos Energy Corp. Avista Corp. Berry Petroleum Co. Black Hills Corp.

Boardwalk Pipeline Partners, LP Chicago Bridge & Iron Co. Cimarex Energy Co. CMS Energy Corp. Comfort Systems USA Inc. Compass Minerals International Inc.

Complete Production Services, Inc. Comstock Resources Inc. DCP Midstream Partners, LP Denbury Resources Inc.

Diamond Offshore Drilling, Inc. DPL Inc. El Paso Corp. EMCOR Group, Inc. Energen Corp.

Energy Transfer Equity, L.P.

Enerplus Corp. Ensco plc EOG Resources, Inc. EQT Corp.

Foster Wheeler AG Granite Construction Inc.

Helix Energy Solutions Group, Inc.

Helmerich & Payne, Inc. Integrys Energy Group, Inc. Key Energy Services Inc. Laclede Group, Inc. Layne Christenson Co.

MarkWest Energy Partners, L.P. Martin Marietta Materials, Inc.

MasTec, Inc.

Nabors Industries Ltd. National Fuel Gas Co. New Jersey Resources Corp. Newfield Exploration Co.

Nexen Inc. Nicor Inc. NiSource Inc. Noble Corp. Noble Energy Inc. Northwest Natural Gas Co. NorthWestern Corp.

NV Energy Inc.

Oceaneering International Inc. Patterson UTI Energy Inc. Pengrowth Energy Corp. Penn West Petroleum Ltd. Pepco Holdings, Inc. Petrohawk Energy Corp.

Piedmont Natural Gas Co. Inc. Pike Electric Corp.

Pioneer Natural Resources Co. Plains Exploration & Production Co.

Precision Drilling Corp. Pride International Inc.

QEP Resources, Inc. Quanta Services, Inc. Questar Corp. Range Resources Corp. Regency Energy Partners LP Rowan Companies Inc. RPC Inc.

SCANA Corp. SM Energy Co. Southern Union Co. Southwest Gas Corp. Southwestern Energy Co. Spectra Energy Corp. Sterling Construction Co. Inc. Superior Energy Services Inc.

Swift Energy Co. Talisman Energy Inc. Targa Resources Partners LP Texas Industries Inc. TransCanada Corp. UGI Corp.

USEC Inc. Vectren Corp. Vulcan Materials Co. Westar Energy Inc. WGL Holdings, Inc. Whiting Petroleum Corp. Willbros Group, Inc.

Wisconsin Energy Corp.

Alliant Energy Corp.

**Companies Surveyed using** Equilar, Inc. MDU Resources Group, Inc. -**Vice President & Chief Financial Officer Competitive Analysis to Determine Base Salary. Target Annual Cash Compensation, and Target Total Direct Compensation** 

Ameren Corp. ARC Resources Ltd. Atmos Energy Corp. Avista Corp. Berry Petroleum Co. BJ Services Co. Black Hills Corp. Chicago Bridge & Iron Co. Cimarex Energy Co. CMS Energy Corp. Comfort Systems USA Inc. Compass Minerals International Inc. Complete Production Services, Inc. Comstock Resources Inc. Denbury Resources Inc. Diamond Offshore Drilling, Inc. DPL Inc.

EMCOR Group, Inc. Enerplus Corp. Ensco plc EOG Resources, Inc. EQT Corp. Foster Wheeler AG Granite Construction Inc. Helix Energy Solutions Group, Inc. Helmerich & Payne, Inc. Integrys Energy Group, Inc. Key Energy Services Inc. Layne Christenson Co. MarkWest Energy Partners, L.P. Martin Marietta Materials, Inc. MasTec, Inc. Nabors Industries Ltd. National Fuel Gas Co. Newfield Exploration Co.

Nexen Inc. NiSource Inc. Noble Corp. Noble Energy Inc. Northwest Natural Gas Co. NorthWestern Corp. NV Energy Inc.

Oceaneering International Inc. Patterson UTI Energy Inc. Pengrowth Energy Corp. Penn West Petroleum Ltd. Pepco Holdings, Inc. Petrohawk Energy Corp. Pike Electric Corp.

Pioneer Natural Resources Co. Plains Exploration & Production Co.

Precision Drilling Corp Pride International Inc. QEP Resources, Inc. Quanta Services, Inc. Questar Corp. Range Resources Corp. Regency Energy Partners LP Rowan Companies Inc. RPC Inc.

SCANA Corp. SM Energy Co. Southern Union Co. Southwest Gas Corp. Southwestern Energy Co. Sterling Construction Co. Inc. Superior Energy Services Inc. Swift Energy Co. Talisman Energy Inc. Texas Industries Inc. UGI Corp. USEC Inc. Vectren Corp. Vulcan Materials Co.

Westar Energy Inc. Whiting Petroleum Corp. Willbros Group, Inc. Wisconsin Energy Corp.

Companies Surveyed using Equilar, Inc. **Exploration and Production Segment – President & Chief Executive Officer** Competitive Analysis to Determine Base Salary, Target Annual Cash Compensation, and Target Total Direct Compensation

Advantage Oil & Gas Ltd. ATP Oil & Gas Corp. Atwood Oceanics Inc. Berry Petroleum Co. Bill Barrett BreitBurn Energy Partners L.P. Cabot Oil & Gas Corp. Cheniere Energy, Inc. Clayton Williams Energy, Inc. Comstock Resources Inc Continental Resources Inc. Eagle Rock Energy Partners L.P. Energy XXI (Bermuda) Ltd. EQT Corp. EXCO Resources Inc. Geokinetics Inc. Global Geophysical Services Inc. Gran Tierra Energy Inc. Hercules Offshore, Inc. Ion Geophysical Linn Energy, LLC Parker Drilling Co. Penn Virginia Corp. Petroleum Development Corp. Pioneer Drilling Co. Rosetta Resources Inc. SM Energy Co. Stone Energy Corp. Swift Energy Co. Vantage Drilling Co. Venoco, Inc. W&T Offshore Inc. Whiting Petroleum Corp.

Companies Surveyed using Equilar, Inc. Pipeline and Energy Services Segment – President & Chief Executive Officer Competitive Analysis to Determine Base Salary, Target Annual Cash Compensation, and Target Total Direct Compensation

Basic Energy Services, Inc. Cal Dive International, Inc. Chesapeake Utilities Corporation Copano Energy, L.L.C. Core Laboratories Inc. Delta Natural Gas Company, Inc. Dune Energy, Inc. Global Industries, Ltd. National Fuel Gas Co. Natural Gas Services Group, Inc. Northwest Natural Gas Co. Questar Corp. RGC Resources, Inc. South Jersey Industries, Inc. Southern Union Co. Western Gas Partners, LP

Atlas Pipeline Partners, L.P.

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# Stockholder Information

## Corporate Headquarters

MDU Resources Group, Inc.

Street Address: 1200 W. Century Ave.

Bismarck, ND 58503

Mailing Address: P.O. Box 5650 Bismarck, ND 58506-5650

Telephone: (701) 530-1000

Toll-Free Telephone: (866) 760-4852

www.mdu.com

The company has filed as exhibits to its Annual Report on Form 10-K the CEO and CFO certifications as required by Section 302 of the Sarbanes-Oxley Act.

The company also submitted the required annual CEO certification to the New York Stock Exchange.

#### Common Stock

MDU Resources' common stock is listed on the NYSE under the symbol MDU. The stock began trading on the NYSE in 1948 and is included in the Standard & Poor's MidCap 400 index. Average daily trading volume in 2012 was 645,831 shares.

#### Common Stock Prices

	High	Low	Close
2012			
First Quarter	\$22.50	\$21.14	\$22.39
Second Quarter	23.21	20.76	21.61
Third Quarter	23.11	21.42	22.04
Fourth Quarter	22.23	19.59	21.24
2011			
First Quarter	\$23.00	\$20.11	\$22.97
Second Quarter	24.05	21.47	22.50
Third Quarter	23.28	18.25	19.19
Fourth Quarter	22.19	18.00	21.46

## Dividend Reinvestment and Direct Stock Purchase Plan

The company's plan provides interested investors the opportunity to purchase shares of the company's common stock and to reinvest dividends without incurring brokerage commissions. For complete details, including an enrollment form, contact the stock transfer agent. Plan information also is available on the Wells Fargo Shareowner Services website: www.shareowneronline.com.

### 2013 Key Dividend Dates

	Ex-Dividend Date	Record Date	Payment Date
First Quarter	March 12	March 14	April 1
Second Quarter	June 11	June 13	July 1
Third Quarter	September 10	September 12	October 1
Fourth Quarter	December 10	December 12	January 1, 2014

Key dividend dates are subject to the discretion of the Board of Directors.



The paper used in this annual report is certified by the Forest Stewardship Council® and contains a minimum of 10 percent post-consumer recycled paper fibers.

#### **Annual Meeting**

Tuesday, April 23, 2013 11 a.m. CDT Montana-Dakota Utilities Co. Service Center 909 Airport Road Bismarck, North Dakota

# Shareholder Information and Inquiries

Registered shareholders have electronic access to their accounts by visiting www.shareowneronline.com. Shareowner Online allows shareholders to view their account balance, dividend information, reinvestment details and more. The stock transfer agent maintains stockholder account information.

Communications regarding stock transfer requirements, lost certificates, dividends or change of address should be directed to the stock transfer agent.

Company information, including financial reports, is available at www.mdu.com.

## Shareholder Contact

Dustin J. Senger

Telephone: (866) 866-8919 Email: investor@mduresources.com

## **Analyst Contact**

Phyllis A. Rittenbach Director of Investor Relations Telephone: (701) 530-1057

Email: phyllis.rittenbach@mduresources.com

# Transfer Agent and Registrar for All Classes of Stock and Dividend Reinvestment Plan

Wells Fargo Bank, N.A. Stock Transfer Department P.O. Box 64874 St. Paul, MN 55164-0874 Telephone: (651) 450-4064

Toll-Free Telephone: (877) 536-3553

www.shareowneronline.com

# Transfer Agent and Registrar for Senior Notes

The Bank of New York Mellon Corporate Trust Department 101 Barclay St. – 12W New York, NY 10286

### Independent Auditors

Deloitte & Touche LLP 50 S. Sixth St., Suite 2800 Minneapolis, MN 55402-1538

Note: This information is not given in connection with any sale or offer for sale or offer to buy any security.

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