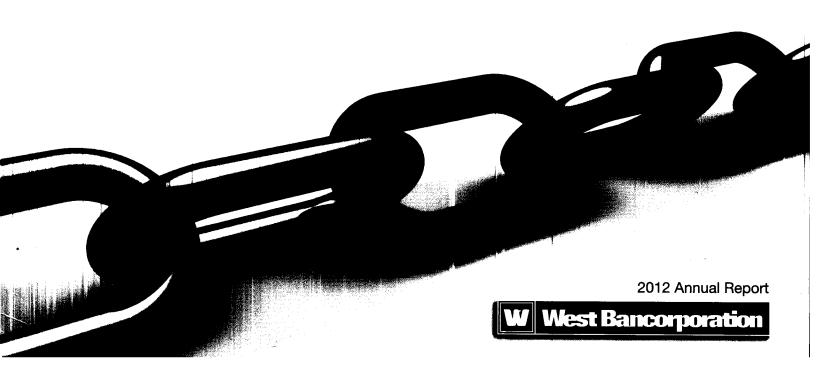
# Building a Strong Reputation







## Then

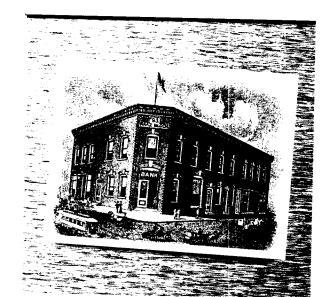
# Building a strong reputation since 1893

West Des Moines has grown quite a bit from the sleepy railroad town established as Valley Junction.

In 1893, one of the first businesses to invest in newly formed Valley Junction was a little bank that grew to become West Bank.

Founders Herman and Anna Raaz made some of the first loans that allowed families to make Valley Junction their home. West Bank helped many entrepreneurs launch businesses that are still serving the community today. We went on to survive the depression, expand in two of lowa's largest markets, and trade on Nasdaq.

Our goal was never to be the biggest bank. We simply want to be the kind of community bank that earns our customers' trust and referrals, while continuing to be recognized as one of the best banks in America by our peers and industry experts. And most of all, just like back in 1893, we want to be a vital part of the community we call home.



## Now

#### 120 years later...

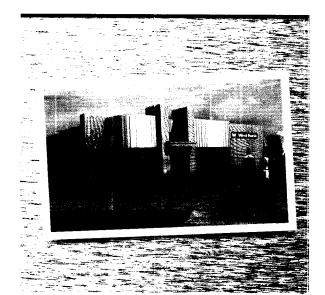
We're fortunate to be able to boast about our exceptional customer loyalty, but truth be told, we've worked hard to earn it. We learned a long time ago that when we help our customers achieve their financial goals, we not only earn their trust but their ongoing business.

We've consistently produced enviable earnings for our investors. Since the formation of our holding company, West Bancorporation, Inc. in 1984, we have enjoyed profits in 110 of 112 quarters.

To be a great community bank, we also need to be a great community partner. Since 2003, our Foundation has granted over \$2 million dollars to local charities and our employees serve on over 80 local charitable boards.

120 years after serving our first customer, West Bank is again investing in its West Des Moines roots by building a new branch on Grand Avenue to serve, in some cases, a fifth generation of West Bank customers.

It's this ongoing commitment to our customers, our shareholders and the communities we call home that has earned us our most valuable asset – our reputation.



## Stockholders' Letter

People like to ask me about our vision for our Company. They like to ask what size we will be and what size we want to be. I don't want to sound rude but any group of people can make a bank grow. All you have to do is be the cheapest and/or the loosest. Being the biggest can have very little to do with being the best and might even make you the worst.

So I let people know our vision is to achieve and sustain a position of industry envy and admiration. Then they ask, "What would that look like?" and "How will you know when you get there?" Here are some of the things we look at to validate our progress:

- Customer loyalty & retention.
- Customers endorsing us by giving us referrals.
- More people choosing us as their bank.
- Other bankers in town wanting to join our Team.
- · Outperforming other banks in the major performance metrics.
- Investment banking firm Sandler O'Neill naming us as one of the best banks in America.
- Doug Gulling named CFO of the year by the Des Moines Business Record.
- Other banks want to hire our top performing people and our people say, "No thanks."
- Understanding what it means to be a community bank.

We remind ourselves that continued improvement is not a destination, it is a journey. It should also be a fun journey and we will get there and stay there as a Team. I like to say, "Things are changing all the time at West Bank," and that is because each day we get a little better by doing things on purpose. It is fun to be part of something special, and we look forward to the future with a smile.

In last year's letter, we stated that we believed the Company would continue to grow and prosper in spite of the uncertainty that existed. We can report that we were successful. For the year 2012, total loans grew by 11 percent; deposits grew by 19 percent; and net income available to our stockholders increased by 24 percent. Both of our markets; the Des Moines metropolitan area and the lowa City metropolitan area, contributed to this growth. We also expanded our commercial banking group in both markets in the last half of 2012. We do not believe there is any less uncertainty in 2013, but we do believe we will continue our path of growth and prosperity.

The capital position of our Company is strong. At December 31, 2012, the capital ratio of tangible net worth to tangible assets was 9.29 percent. Certainly over the past few years it was hard to argue any amount of capital was too much. But we do get asked, and frequently ask ourselves, "What is the appropriate amount of capital?" During 2013, we will continue to evaluate that question and develop strategies for effectively deploying that capital while maintaining a position of strength.

West Bank is the oldest business in West Des Moines and during 2013 we are celebrating our 120th anniversary. Our new Grand Avenue branch will be opening this spring. We think that makes us both the oldest *and* the newest business in West Des Moines.

Our Company's strong performance and positive public reaction are not accidents. They happen because of our employees, our customers, and our community. We look forward to continuing the journey in 2013.

David D. Nelson

Chief Executive Officer and President

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David D. Nelson

## Consolidated Condensed Balance Sheets

	Decem	December 31,	
	2012	2011	
Assets			
Cash and due from banks	\$ 60,417	\$ 35,772	
Federal funds sold and other short-term investments	111,057	51,332	
Cash and cash equivalents	171,474	87,104	
Securities available for sale	292,314	283,145	
Federal Home Loan Bank stock, at cost	11,789	11,352	
Loans held for sale	3,363	4,089	
Loans	927,401	838,959	
Allowance for loan losses	(15,529)	(16,778)	
Loans, net	911,872	822,181	
Premises and equipment, net	5,609	5,396	
Accrued interest receivable	3,652	4,183	
Bank-owned life insurance	25,730	25,724	
Other real estate owned	8,304	10,967	
Deferred tax assets	6,991	8,409	
Other assets	7,077	6,974	
Total assets	\$1,448,175	\$1,269,524	
Deposits:			
Deposits:  Noninterest-bearing demand Interest-bearing demand Savings	\$ 367,281 160,745 428,710	\$ 268,887 158,141 343,312	
Noninterest-bearing demand Interest-bearing demand	160,745	158,141	
Noninterest-bearing demand Interest-bearing demand Savings	160,745 428,710	158,141 343,312	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more	160,745 428,710 100,627	158,141 343,312 98,743	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time	160,745 428,710 100,627 77,213	158,141 343,312 98,743 88,290	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time  Total deposits	160,745 428,710 100,627 77,213 <b>1,134,576</b>	158,141 343,312 98,743 88,290 <b>957,373</b>	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time Total deposits Federal funds purchased and securities sold under agreements to repurchase	160,745 428,710 100,627 77,213 <b>1,134,576</b> 55,596	158,141 343,312 98,743 88,290 <b>957,373</b> 55,841	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time  Total deposits  Federal funds purchased and securities sold under agreements to repurchase Subordinated notes and FHLB advances, net of discount	160,745 428,710 100,627 77,213 <b>1,134,576</b> 55,596 114,509	158,141 343,312 98,743 88,290 <b>957,373</b> 55,841 125,619	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time Total deposits Federal funds purchased and securities sold under agreements to repurchase Subordinated notes and FHLB advances, net of discount Accrued expenses and other liabilities Total liabilities	160,745 428,710 100,627 77,213 <b>1,134,576</b> 55,596 114,509 8,907	158,141 343,312 98,743 88,290 <b>957,373</b> 55,841 125,619 7,240	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time Total deposits Federal funds purchased and securities sold under agreements to repurchase Subordinated notes and FHLB advances, net of discount Accrued expenses and other liabilities  Total liabilities  Stockholders' Equity	160,745 428,710 100,627 77,213 <b>1,134,576</b> 55,596 114,509 8,907	158,141 343,312 98,743 88,290 <b>957,373</b> 55,841 125,619 7,240	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time Total deposits Federal funds purchased and securities sold under agreements to repurchase Subordinated notes and FHLB advances, net of discount Accrued expenses and other liabilities  Total liabilities  Stockholders' Equity Preferred stock, \$0.01 par value; authorized 50,000,000 shares; no shares issued	160,745 428,710 100,627 77,213 <b>1,134,576</b> 55,596 114,509 8,907	158,141 343,312 98,743 88,290 <b>957,373</b> 55,841 125,619 7,240	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time Total deposits Federal funds purchased and securities sold under agreements to repurchase Subordinated notes and FHLB advances, net of discount Accrued expenses and other liabilities  Total liabilities  Stockholders' Equity Preferred stock, \$0.01 par value; authorized 50,000,000 shares; no shares issued and outstanding at December 31, 2012 and 2011	160,745 428,710 100,627 77,213 <b>1,134,576</b> 55,596 114,509 8,907	158,141 343,312 98,743 88,290 <b>957,373</b> 55,841 125,619 7,240	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time Total deposits Federal funds purchased and securities sold under agreements to repurchase Subordinated notes and FHLB advances, net of discount Accrued expenses and other liabilities  Total liabilities  Stockholders' Equity Preferred stock, \$0.01 par value; authorized 50,000,000 shares; no shares issued and outstanding at December 31, 2012 and 2011 Common stock, no par value; authorized 50,000,000 shares; 17,403,882	160,745 428,710 100,627 77,213 <b>1,134,576</b> 55,596 114,509 8,907 <b>1,313,588</b>	158,141 343,312 98,743 88,290 <b>957,373</b> 55,841 125,619 7,240 <b>1,146,073</b>	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time Total deposits Federal funds purchased and securities sold under agreements to repurchase Subordinated notes and FHLB advances, net of discount Accrued expenses and other liabilities  Total liabilities  Stockholders' Equity Preferred stock, \$0.01 par value; authorized 50,000,000 shares; no shares issued and outstanding at December 31, 2012 and 2011 Common stock, no par value; authorized 50,000,000 shares; 17,403,882 shares issued and outstanding at December 31, 2012 and 2011	160,745 428,710 100,627 77,213  1,134,576 55,596 114,509 8,907 1,313,588	158,141 343,312 98,743 88,290 <b>957,373</b> 55,841 125,619 7,240 <b>1,146,073</b>	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time Total deposits Federal funds purchased and securities sold under agreements to repurchase Subordinated notes and FHLB advances, net of discount Accrued expenses and other liabilities  Total liabilities  Stockholders' Equity Preferred stock, \$0.01 par value; authorized 50,000,000 shares; no shares issued and outstanding at December 31, 2012 and 2011 Common stock, no par value; authorized 50,000,000 shares; 17,403,882	160,745 428,710 100,627 77,213 1,134,576 55,596 114,509 8,907 1,313,588	158,141 343,312 98,743 88,290 <b>957,373</b> 55,841 125,619 7,240 <b>1,146,073</b>	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time  Total deposits Federal funds purchased and securities sold under agreements to repurchase Subordinated notes and FHLB advances, net of discount Accrued expenses and other liabilities  Total liabilities  Stockholders' Equity Preferred stock, \$0.01 par value; authorized 50,000,000 shares; no shares issued and outstanding at December 31, 2012 and 2011 Common stock, no par value; authorized 50,000,000 shares; 17,403,882 shares issued and outstanding at December 31, 2012 and 2011 Additional paid-in capital	160,745 428,710 100,627 77,213  1,134,576 55,596 114,509 8,907 1,313,588  - 3,000 33,805 95,856	158,141 343,312 98,743 88,290 <b>957,373</b> 55,841 125,619 7,240 <b>1,146,073</b> 3,000 33,687 86,110	
Noninterest-bearing demand Interest-bearing demand Savings Time of \$100,000 or more Other time  Total deposits  Federal funds purchased and securities sold under agreements to repurchase Subordinated notes and FHLB advances, net of discount Accrued expenses and other liabilities  Total liabilities  Stockholders' Equity  Preferred stock, \$0.01 par value; authorized 50,000,000 shares; no shares issued and outstanding at December 31, 2012 and 2011  Common stock, no par value; authorized 50,000,000 shares; 17,403,882 shares issued and outstanding at December 31, 2012 and 2011  Additional paid-in capital Retained earnings	160,745 428,710 100,627 77,213 1,134,576 55,596 114,509 8,907 1,313,588	158,141 343,312 98,743 88,290 <b>957,373</b> 55,841 125,619 7,240 <b>1,146,073</b>	

## Consolidated Condensed Statements of Income

(dollars in thousands, except per share amounts)	Years Ended December 31,			
	2012	2011	2010	
Interest Income				
Loans, including fees	\$ 44,277	\$ 46,640	\$ 53,215	
Securities:	,	, ,	,	
Taxable securities	4,240	4,193	4,330	
Tax-exempt securities	1,954	2,252	3,057	
Federal funds sold and other short-term investments	191	234	541	
Total interest income	50,662	53,319	61,143	
Interest Evnence				
Interest Expense	A 505	6.041	10.017	
Deposits	4,535	6,941	13,217	
Federal funds purchased and securities sold under agreements to repurchase	114	174	210	
Other borrowings	4,815	4,802	5,596	
Total interest expense	9,464	11,917	19,023	
Net interest income	41,198	41,402	42,120	
Provision for Loan Losses	625	550	6,050	
Net interest income after provision for loan losses	40,573	40,852	36,070	
Noninterest Income				
Service charges on deposit accounts	3,009	3,244	3,361	
Debit card usage fees	•			
Trust services	1,586 817	1,453	1,329	
		792	818	
Gains and fees on sales of residential mortgages	3,104	1,454	1,533	
Increase in cash value of bank-owned life insurance	737	884	869	
Gain from bank-owned life insurance	841	637	422	
Investment securities impairment losses	(203)	(99)	(305	
Realized investment securities gains, net	246	-	40	
Other income	857	996	2,320	
Total noninterest income	10,994	9,361	10,387	
Noninterest Expense				
Salaries and employee benefits	14,532	13,194	10,996	
Occupancy	3,519	3,342	3,207	
Data processing	2,070	1,921	1,815	
FDIC insurance expense	672	1,298	3,082	
Other real estate owned expense	1,491	2,883	1,716	
Other expenses	6,508	6,235	6,928	
Total noninterest expense	28,792	28,873	27,744	
Income before income taxes	22,775	21,340	18,713	
Income Taxes	6,764	6,072	5,330	
Net income	16,011	15,268	13,383	
Preferred stock dividends and accretion of discount	-,	(2,387)	(2,284)	
Net income available to common stockholders	\$ 16,011	\$ 12,881	\$ 11,099	
Earnings per Common Share				
Basic earnings per common share	\$ 0.92	\$ 0.74	\$ 0.64	
Diluted earnings per common share	\$ 0.92	\$ 0.74		
Diluted earnings per common share	φ υ.ઝ∠	Φ 0.74	\$ 0.64	

## Stock Information

West Bancorporation's common stock is traded on the Nasdaq Global Select Market and quotations are furnished by the Nasdaq System. We had 220 common stockholders of record on December 31, 2012, and an estimated 950 additional nonobjecting beneficial holders whose stock was held in street name by brokerage houses.

#### Market and Dividend Information (1)

012	High	Low	Dividends
1st quarter	\$10.46	\$ 8.71	\$0.08
2nd quarter	10.22	9.02	0.08
3rd quarter	12.35	9.38	0.10
4th quarter	12.29	9.75	0.10
Total			\$ 0.36
011			
1st quarter	\$ 8.00	\$ 6.75	\$ -
2nd quarter	8.89	6.94	0.05
3rd quarter	10.00	7.31	0.05
4th quarter	10.39	7.92	0.07
Total			\$ 0.17

<sup>(1)</sup> The prices shown are the high and low sale prices for the Company's common stock. The market quotations, reported by Nasdaq, do not include retail markup, markdown, or commissions.

## Form 10-K

A copy of the Company's annual report to the Securities and Exchange Commission on Form 10-K will be available on the Securities and Exchange Commission's Web site at http://www.sec.gov and through a link on the Company's Web site, www.westbankiowa.com, at Investor Relations, SEC Filings. A copy of the annual report can also be obtained upon request to Alice Jensen at 515-222-2300 or ajensen@westbankiowa.com.

## Transfer Agent/Dividend Paying Agent

ist Shareholder Services 433 S. Carlton Ave. Wheaton, Illinois 60187 800-757-5755 www.ilstk.com

## Forward-Looking Statements

Certain statements in this report about the Company's future financial performance constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Those statements include the words "believe," "hope to," "look forward," or similar references. These statements are based on underlying assumptions, risks, and uncertainties that may not materialize as expected. Actual results may differ significantly from the forward-looking statements due to, among other things, changes in competition, economic conditions, regulatory requirements or costs, loan or investment performance, and interest rates. The Company undertakes no obligation to revise any statements to reflect future circumstances.

## Consolidated Condensed Statements of Stockholders' Equity

(dollars in thousands, except per share amounts)

Years Ended December 31, 2012, 2011, and 2010	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
Balance, December 31, 2009	\$ 34,024	\$ 3,000	\$ 34,387	\$ 65,959	\$ (4,311)	\$ 133,059
Net income	-	_	-	13,383	-	13,383
Other comprehensive income	-	_	-	-	1,664	1,664
Preferred stock discount accretion	484	-	-	(484)	-	-
Cash dividends declared,						,
\$0.05 per common share	-	-	-	(870)	-	(870)
Preferred stock dividends declared	-	-	-	(1,800)	-	(1,800)
Balance, December 31, 2010	34,508	3,000	34,387	76,188	(2,647)	145,436
Net income	-	-	-	15,268	-	15,268
Other comprehensive income	-	-	-	_	3,301	3,301
Preferred stock discount accretion	1,492	-	-	(1,492)	-	-
Redemption of preferred stock	(36,000)	-	-	-	-	(36,000)
Repurchase of common stock warrant	-	-	(700)	-	-	(700)
Cash dividends declared,						
\$0.17 per common share	-	-	-	(2,959)	_	(2,959)
Preferred stock dividends declared	-	-	-	(895)	-	(895)
Balance, December 31, 2011	-	3,000	33,687	86,110	654	123,451
Net income	-	-	-	16,011	-	16,011
Other comprehensive income	-	-	-	_	1,272	1,272
Cash dividends declared,						
\$0.36 per common share	-	-	-	(6,265)	-	(6,265)
Stock-based compensation costs	-	-	118	- -	-	118
Balance, December 31, 2012	\$ -	\$ 3,000	\$ 33,805	\$ 95,856	\$ 1,926	\$ 134,587

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders of West Bancorporation, Inc.:

We have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of West Bancorporation, Inc. and subsidiary as of December 31, 2012 and 2011, and the related consolidated statements of income, comprehensive income (not presented herein), stockholders' equity, and cash flows (not presented herein) for each of the three years in the period ended December 31, 2012, and in our report dated March 6, 2013, we expressed an unqualified opinion on those consolidated financial statements.

In our opinion, the information set forth in the accompanying condensed consolidated financial statements appearing in this report is fairly presented, in all material respects, in relation to the consolidated financial statements from which it has been derived.

McGladry CCP

Des Moines, Iowa | March 6, 2013

## Financial Highlights

(dollars in thousands, except per share amounts)

		2012		2011		2010		2009		2008
Year-End Balances		_			,					
Assets	\$1	1,448,175	\$1	,269,524	\$ 1	,305,463	\$1	,575,054	\$1	,554,276
Investment securities	304,103			294,497		267,537		351,269	189,558	
Loans		927,401		838,959		888,649	1	,020,710	1	,100,735
Nonperforming loans		7,256		10,693		12,930		26,317		28,835
Other real estate owned		8,304		10,967		19,193		25,350		4,352
Deposits	1	1,134,576		957,373		972,072	1	,246,617	1	,155,132
Stockholders' equity		134,587		123,451		145,436		133,059		150,063
Average Balances										
Assets	\$1	1,326,408	\$1	,295,313	\$ 1	,558,461	\$1	,618,557	\$1	,371,401
Investment securities		317,615		266,031		301,124		230,821		189,206
Loans		854,860		850,833		961,977	1	,100,045	1	,054,558
Deposits		995,694		961,488	1	,218,997	1	,231,597		954,423
Stockholders' equity		129,795		135,520		141,079		143,163		118,090
Results of Operations										
Net interest income	\$	41,198	\$	41,402	\$	42,120	\$	41,094	\$	41,101
Provision for loan losses		625		550		6,050		24,500		16,600
Noninterest income		10,994		9,361		10,387		8,904		4,301
Noninterest expense		28,792		28,873		27,744		37,905		20,105
Income (loss) before income taxes from continuing operations		22,775		21,340		18,713		(12,407)		8,697
Income (loss) from continuing operations		16,011		15,268		13,383		(5,051)		7,311
Income (loss) from discontinued operations		-		-		-		(9,566)		325
Net income (loss)		16,011		15,268		13,383		(14,617)		7,636
Net income (loss) available to	,									
common stockholders		16,011		12,881		11,099		(16,893)		7,636
Per Common Share										
Net income (loss) – basic	\$	0.92	\$	0.74	\$	0.64	\$	(0.97)	\$	0.44
Net income (loss) - diluted		0.92		0.74		0.64		(0.97)		0.44
Dividends		0.36		0.17		0.05		0.09		0.64
Book value		7.73		7.09		6.37	-	5.69		6.69
Closing price		10.78		9.58		7.79		4.93		12.25
Ratios		12.34%		11.27%		9.49%		(10.01)0/		6.47%
Return on average equity		1.21%		1.18%		9.49% 0.86%		(10.21)%		0.47%
Return on average assets Texas ratio		11.25%		16.33%		25.76%		(0.90)% 44.91%		33.81%
Efficiency ratio		50.83%		49.27%		47.28%		45.30%		38.24%
Net interest margin		3.42%		3.58%		3.04%		2.86%		3.38%
<del>-</del>	t-c	9.79%		10.46%		9.05%		8.85%		8.61%
Average equity as % of average asset Allowance for loan losses as % of loa		9.79% 1.67%		2.00%		9.05% 2.15%		8.85% 1.87%		8.61% 1.40%
Net charge-offs as % of average loan		0.22%		2.00% 0.34%		0.63%		1.87%		0.96%
Nonperforming loans as % of loans	J	0.22%		1.27%		1.46%		2.58%		2.62%
Tangible common equity to tangible as	seate			9.72%		8.49%		6.27%		5.91%
rangible common equity to tallgible as	ಎಂದರ	3.2370		3.12/0		0.4370		0.21 70		J.5170

## **Boards of Directors**

#### West Bancorporation, Inc. and Subsidiary

Frank Berlin\*
Thomas Carlstrom\*
Joyce Chapman\*

Steven Gaer\*

Douglas Gulling\*\*
Kaye Lozier\*
David Milligan\*
George Milligan\*

David Nelson\*
James Noyce\*
Harlee Olafson \*\*
Robert Pulver\*

Lou Ann Sandburg\* Brad Winterbottom \*\* Jason Worth \*\*

#### Central Iowa Community Board

Chad Airhart Mary Cownie Darin Ferguson Ryan Flynn Kevin Grimm Greg LaMair Gene Loffredo Kirk Tyler Victoria Veiock

Mark Wackerbarth Nancy Williams Phillip Yurgae

### Eastern Iowa Community Board

Jill Armstrong Kevin Digmann William Meardon Mark Mysnyk William Nusser, Jr. Charles Skaugstad, Jr.

Urbandale Branch

3255 - 99th St.

Waukee Branch

955 East Hickman Fld.

Urbandale

Waukee

Anna Moyer-Stone

## **Branch Locations**

#### Central Iowa

Main Bank 1601 - 22nd St. West Des Moines

Grand Branch 125 Grand Ave. West Des Moines

City Center Branch 809 - 6th Ave. Des Moines East Branch 2440 East Euclid Des Moines

North Branch 3839 Merle Hay Des Moines

South Branch 3920 SW 9th Street Des Moines

#### Eastern Iowa

Downtown Branch 229 S. Dubuque Street Iowa City

Lower Muscatine Branch 1910 Lower Muscatine Rd Iowa City

Coralville Branch

Coraiville Branci 1150 5th Street Suite 170 Coralville



<sup>\*</sup> Director of West Bancorporation, Inc. and West Bank \*\* Director of West Bank