#### PUBLIC



UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

ACTION FOR THE PERIOD BEGINNING 1/1/09 A	ND ENDING 12/31/09
MM/DD/YY	MM/DD/YY
A. REGISTRANT IDENTIFICAT	ION
NAME OF BROKER-DEALER: Joseph Gunnar & Co., LLC	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No	FIRM I.D. NO.
30 Broad Street 11th Floor	
(No. and Street)	× ·
New York NY	10004
(City) (State)	(Zip Code)
NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGAI	RD TO THIS REPORT 212-440-9600
	(Area Code – Telephone Number)
B. ACCOUNTANT IDENTIFICATI	ON
INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this F Rosen Seymour Shapss Martin & Co. LLP	Report*
(Name – if individual, state last, first, mid	dle name)
757 Third Avenue New York	NY 10017
(Address) (City)	(State) (Zip Code)
CHECK ONE:	
☑ Certified Public Accountant	SECURITIES AND EXCHANGE COMMISSION
☐ Public Accountant	RECEIVED
☐ Accountant not resident in United States or any of its possessions.	MAR 1 2010
FOR OFFICIAL USE ONLY	BRANCH OF REGISTRATIONS
	AND 04 EXAMINATIONS

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

# OATH OR AFFIRMATION

I, <u>Stephan A. Stein</u>	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial sta	tement and supporting schedules pertaining to the firm of
Joseph Gunnar & Co., LLC	11 Mg arms portaming to the firm of
of <u>December 31</u>	, as 20 <u>09</u> , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor principal	al officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:	a officer of director has any proprietary interest in any account
as tollows.	
	A
	\$ianature
$\Lambda$	President
$\mathcal{L}/\mathcal{L}$	Title
Con the sea the season	Title
In winces y will	
Notary Jublic	TONI ANN ROMANO
This report ** contains (check all applicable boxes):	Notary Public - State of New York
(a) Facing Page.	NO. 01R06190385  Qualified in Kings County
(b) Statement of Financial Condition.	My Commission Expires 7.48.20/2
(c) Statement of Income (Loss).	
(a) Statement of Changes in Philadelal Condition.	
(e) Statement of Changes in Stockholders' Equity or I	rartners' or Sole Proprietors' Capital.
(g) Computation of Net Capital.	to Claims of Creditors.
(h) Computation for Determination of Reserve Requir	ements Pursuant to Rule 15c3-3
(1) Information Relating to the Possession or Control	Requirements Under Rule 15c3-3
U) A Reconciliation, including appropriate explanation	n of the Computation of Net Capital Under Rule 15c3. Land the
Computation for Determination of the Reserve Rec	quirements Under Exhibit A of Dulo 1502 2
consolidation.	ed Statements of Financial Condition with respect to methods of
図 (l) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report	
(n) A report describing any material inadequacies found	to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# JOSEPH GUNNAR & CO., LLC FINANCIAL STATEMENT

Year Ended December 31, 2009

AND INDEPENDENT AUDITORS' REPORT

# CONTENTS

December 31, 2009

	Page
INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENT	
Statement of Financial Condition	2
Notes to Financial Statement	3-8



# ROSEN SEYMOUR SHAPSS MARTIN & COMPANY LLP

Certified Public Accountants & Profitability Consultants



# INDEPENDENT AUDITORS' REPORT

To the Members Joseph Gunnar & Co., LLC:

We have audited the accompanying statement of financial condition of Joseph Gunnar & Co., LLC (a wholly-owned subsidiary of Joseph Gunnar Holding Co., LLC) as of December 31, 2009. Our responsibility is to express an opinion on the financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Joseph Gunnar & Co., LLC as of December 31, 2009, in conformity with accounting principles generally accepted in the United States of America.

Posen Leymon Shapse Month Company LY
CERTIFIED PUBLIC ACCOUNTANTS

New York, New York February 19, 2009



# STATEMENT OF FINANCIAL CONDITION

December 31, 2009

Cash			

\$ 171,710

Receivables:

Assets

Due from clearing broker (Note 3) Due from registered representatives 785,195 204,761

Clearing deposit (Note 3)
Other receivables

150,000 3,059

Prepaid expenses and other assets

63,287

Property and equipment, net of accumulated depreciation and amortization of \$1,875,336 (Note 4)

160,970

Security deposits

20,274

Total assets

\$ 1,559,256

# **Liabilities and Members' Equity**

Commissions payable Accounts payable and accrued expenses

\$ 511,119 309,786

Subordinated loan (Note 6)

300,000

Total liabilities

1,120,905

Commitments and Contingencies (Note 5)

Members' Equity

438,351

Total liabilities and members' equity

\$ 1,559,256

The accompanying notes are an integral part of this financial statement.

# NOTES TO FINANCIAL STATEMENTS

December 31, 2009

#### 1. Organization

Joseph Gunnar & Co., LLC (the "Company") is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and the Financial Industry Regulatory Authority ("FINRA"). The Company is wholly-owned by Joseph Gunnar Holding Co., LLC ("JGH" or "Parent").

The Company executes principal and agency transactions in listed and over-the-counter securities and engages in investment banking activity. All customer transactions are cleared on a fully disclosed basis through an independent clearing firm. The Company claims exemption from the requirements of Rule 15c3-3 under Section (k)(2)(ii) of the rule, and consequently does not carry securities accounts for customers nor does it perform custodial functions related to their securities.

# 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP").

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's knowledge of current events and actions it may undertake in the future, they may ultimately differ from actual results.

#### Concentration of Credit Risk

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash and cash equivalents. The Company places its cash with high credit quality financial institutions, which at times may be in excess of FDIC insurance limits. At December 31, 2009, the Company had not exceeded that limit.

## Income Recognition/Business Activities

The Company records securities transactions, including gains from securities trading and commission revenue and expense, on a trade-date basis. Investment banking revenues include gains, losses and fees arising from securities offerings in which the Company acts as an underwriter or

#### December 31, 2009

agent. Investment banking revenues also include fees earned from providing financial consulting services.

#### Furniture and Equipment

Depreciation of equipment is provided on a straight-line basis over the estimated useful life of the respective assets. Leasehold improvements are amortized on a straight-line basis over the term of the lease.

#### **Income Taxes**

The Company has elected to be treated as a partnership for federal and state tax purposes and is responsible for New York City Unincorporated Business Taxes.

FASB ASC 740-10 clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements, by prescribing a minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. The Company adopted FASB ASC 740-10 as of January 1, 2009. As of December 31, 2009, the Company has no uncertain tax positions that qualify for either recognition or disclosure in the financial statements.

The Company's income tax returns for the years ended December 31, 2006 through 2009 can still be examined by the taxing authorities.

# 3. <u>Due From Clearing Broker</u>

The Company has a clearing agreement with a brokerage firm to carry its accounts. The clearing broker has custody of the Company's securities and cash balances. These securities and/or cash positions serve as collateral for any amounts due to the clearing broker and as collateral for potential defaults of the Company's customers which are carried on the books and records of the clearing broker. The Company is also subject to credit risk if the clearing broker is unable to repay balances due or deliver securities in their custody.

The clearing agreement requires the Company to maintain a deposit account with the clearing broker equal to 150% of its net capital requirement.

December 31, 2009

#### 4. Property and Equipment

Property and equipment consists of the following:

Machinery and equipment	\$1,283,651
Leasehold improvements	752,655
	2,036,306
Less accumulated depreciation	1,875,336
	\$ 160,970

Depreciation and amortization expense was \$134,274 for the year.

## 5. Commitments and Contingencies

#### Operating leases

The Company leases its office space under an operating lease that expires in September 2010. Pursuant to the office lease, the Company is responsible for its annual share of real property taxes and other operating expenses. The Company's CEO/managing member has issued a limited personal guarantee of certain office lease obligations.

Following is a summary of future minimum lease payments:

Year Ending	Operating	
December 31,	Lease	
2010	<b>\$270.000</b>	
2010	\$370,000	

In 2008, the Company financed the purchase of leasehold improvements and furniture and fixtures under a financing lease that expires in June 2011.

December 31, 2009

Following is a summary of future minimum lease payments:

Year Ending December 31,	0	Operating Lease	
2010 2011	\$	59,508 29,754	
	\$	89,262	

Rent expense was \$759,158 for the year.

#### Legal matters

The Company is a respondent in various legal actions incidental to its securities business. These cases allege violations of various securities rules, and claim damages plus the recovery of legal fees and other costs. While litigation is subject to many uncertainties, and the ultimate resolution, range of loss, and impact on operating results and financial condition cannot be reasonably estimated, management believes, based upon its understanding of the facts and circumstances of each matter in consultation with defense counsel, that it has meritorious defenses in all cases and intends to defend such cases vigorously.

#### 6. Subordinated Loan

Pursuant to a Subordinated Loan Agreement effective June 23, 2009, the Company borrowed \$300,000 from its clearing broker. If the fully Disclosed Clearing Agreement between the Company and the clearing broker dated April 27, 2007 has not been terminated prior to May 15, 2010, one-third of the loan principal will be forgiven. An additional one-third will be forgiven if the agreement has not been terminated prior to May 15, 2011, and entire payment obligation otherwise due at April 27, 2012 will be forgiven if the agreement has not been terminated. The loan calls for interest at the federal funds rate plus 4% per annum and is charged monthly against commission and fee income. The Subordinated Loan Agreement requires that the Company meet certain requirements with regard to its ratio of aggregate indebtedness to net capital and requires the continued employment of the Company's Chief Executive Officer and President. Interest expense for 2009 was \$5,313.

At December 31, 2009, the Company has failed to maintain adequate equity under the terms of the subordinated loan agreement. The agreement calls for a minimum equity of \$750,000. Under the terms of the agreement, the lender has the right to call for accelerated repayment of the loan balance.

December 31, 2009

#### 7. Related Party Transaction

During 2009, the Company paid management fees totaling \$315,000 to JGH.

#### 8. Income Taxes

As a single member LLC, the Company files income tax returns in combination with JGH. The combined entity is not subject to federal or state income tax, and thus no federal or state income tax expense has been recorded in the accompanying financial statements. The combined entity is subject to New York City Unincorporated Business Tax ("UBT") on taxable profits. The members of JGH report their proportionate share of membership taxable income or loss in their respective income tax returns.

UBT expense was \$32,129 for the year. The effective tax rate differs from the current statutory UBT rate of 4% due primarily to the disallowance of guaranteed payments and other deductions.

# 9. Financial Instruments With Off-Balance Sheet Risk and Concentration of Credit Risk

The Company executes, as principal and agent, securities transactions on behalf of its customers. If either the customer or a counterparty fail to perform, the Company may be required to discharge the obligations of the non-performing party. In such circumstances, the Company may sustain a loss if the market value of the security is different from the contract value of the transaction.

The Company is engaged in trading and brokerage activities with customers, broker dealers and other counterparties. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty. It is the Company's policy to review, as necessary, the credit standing of each of its counterparties.

The Company places its cash in commercial checking accounts and uninsured money market funds. Bank balances may from time to time exceed federally insured limits.

#### 10. 401(K) Plan

The Company offers a 401(k) retirement plan, which allows eligible employees to allocate up to 15% of their pre-tax earnings to the plan. The Company, at its option, may make matching contributions of up to \$500 per participant during the plan year. There were no matching contributions during the year ended December 31, 2009.

December 31, 2009

# 11. Net Capital Requirement

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum regulatory net capital, and requires that the ratio of aggregate indebtedness to regulatory net capital, both as defined, shall not exceed 15 to 1. At December 31, 2009, the Company had regulatory net capital of \$406,899, which exceeded its requirement of \$100,000 by \$306,899. The ratio of aggregate indebtedness to net capital was 2.02 to 1.

#### 12. Subsequent Events

The Company has evaluated its subsequent events through February 19, 2010, the date that the accompanying financial statements were available to be issued.