

### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### Mail Processing Secola UAL AUDITED REPORT MAK 0 B ZUI FORM X-17A-5

OMB APPROVAL OMB Number: 3235-0123 February 28, 2010 Expires: Estimated average burden

hours per response..... 12.00

SEC FILE NUMBER 8-51188 ·

Washington, DC FACING PAGE Information Required Of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/09	AND ENDING	12/31/09
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIFICAT	TION	
NAME OF BROKER-DEALER: Heritage	Benefits Financial Se	ervices, Inc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O. Box N	lo.)	FIRM I.D. NO.
2950 Northup Way, Suite 105			
	(No. and Street)		
Bellevue	WA	9	8004
(City)	(State)	(Z	ip Code)
NAME AND TELEPHONE NUMBER OF PEREdwin A. Day	RSON TO CONTACT IN REGA	ARD TO THIS REP	ORT 425-827-1417
		(	Area Code – Telephone Number
B. ACCO	OUNTANT IDENTIFICAT	TION	
INDEPENDENT PUBLIC ACCOUNTANT when the second secon	ose opinion is contained in this	s Report*	
Hagelin & Associates	•	•	
	Name – if individual, state last, first, n	niddle name)	
2200 Sixth Avenue, Suite 430	Seattle	WA	98121
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		CONTRACTOR AND ADDRESS AND ADD	ID EVOLUNICE COMMISSION
Certified Public Accountant		SECURITIES AN	ID EXCHANGE COMMISSION ECEIVED
☐ Public Accountant			
☐ Accountant not resident in Unite	d States or any of its possession	1	
	OR OFFICIAL USE ONLY		OF REGISTRATIONS
		04 EX	AMINATIONS
		<del>-</del> -	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

-2-

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

### OATH OR AFFIRMATION

ny knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Heritage Benefits Financial Services, Inc.  December 31, 2009 are true and correct. I further swear (or affirm) that the the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:  None  Notary Public Signature  Title  Notary Public Washing  in report ** contains (check all application of Statement of Financial Condition.  (c) Statement of Financial Condition.  (d) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.  (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.  (g) Computation of Net Capital.  (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.  (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.  (ii) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.  (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.	I, Edwin A. Day		, s wea	ar (or a ffirm) that, to the best of
None  Notary Public  Notary Public  Notary Fublic			and supporting schedules	•
notary Public  Notary	of	December 31, 20 09	, are true and correct.	I further swear (or affirm) that
Signature  Notary Public  Notary Parket  Title  Notary Parket  Total Parket		nor any partner, proprietor, principal office		
Notary Public  Washing  Title  Notary Public  Washing  Title  Notary Public  Washing  Title  Notary Public  Washing  Title  Title  Title  Title  Notary Public  Title  Notary Public  Title  Title Title  Title Title Title Title Title Title Title Title Title Title	None			
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his report ** contains (check all applications):  (a) Facing Page.  (b) Statement of Financial Condition.  (c) Statement of Income (Loss).  (d) Statement of Cash Flows.  (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.  (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.  (g) Computation of Net Capital.  (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.  (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.  (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.  (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.  (l) An Oath or Affirmation.  (m) A copy of the SIPC Supplemental Report.  (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audition and internal control structure.		ONOTARL STATES	Presid	ent
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For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).	🗹 (o) Independent a	uditors report on internal control structure.		
	**For conditions of co	nfidential treatment of certain portions of	this filing, see section 240	0.17a-5(e)(3).

#### HAGELIN & ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS
2200 Sixth Avenue, Suite 430
Seattle, WA 98121-1845

(206) 441-7100 FAX (206) 441-5804

### INDEPENDENT AUDITOR'S REPORT

Board of Directors Heritage Benefits Financial Services, Inc.

We have audited the accompanying statement of financial condition of Heritage Benefits Financial Services, Inc. as of December 31, 2009, and the related statements of income, stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Heritage Benefits Financial Services, Inc. as of December 31, 2009, and the results of its operations and its cash flows for the year then ended in conformity with United States of America generally accepted accounting principles.

Seattle, Washington

February 22, 2010

### HERITAGE BENEFITS FINANCIAL SERVICES, INC. STATEMENT OF FINANCIAL CONDITION December 31, 2009

### <u>ASSETS</u>

Cash and cash equivalents	\$	10,308
Commissions receivable, net of allowance		6,519
for doubtful accounts	\$	16,827
LIABILITIES AND STOCKHOLDERS' EQUITY		
	<b>~</b>	2 686
Accounts payable	\$	2,686
Commissions payable		6,519 9,205
		9,205
Commitments and contingent liabilities		
Committements with contexts and a context an		
Stockholders' equity:		
Common stock - no par value:		
Authorized - 50,000 shares, issued		
and outstanding - 1,000 shares		29,000
Additional paid in capital		99,637
During (doficit)		(121,015)
Retained earnings (deficit)		7,622
	\$	16,827
	===	

### HERITAGE BENEFITS FINANCIAL SERVICES, INC. STATEMENT OF INCOME

For the year ended December 31, 2009

REVENUES		
Commissions	_\$_	116,003
Total revenues		116,003
EXPENSES		
Commission expense		116,003
Salaries and payroll taxes		47,435
Employee benefits		2,705
Rent		33,142
Office expenses		4,120
Telephone		6,340
Professional fees		3,031
Business taxes		2,489
Registration fees and expenses		554
Insurance		557
Dues and subscriptions		1,362
Miscellaneous		588
Total expenses		218,326
NET INCOME	\$	(102,323)

### HERITAGE BENEFITS FINANCIAL SERVICES, INC. STATEMENT OF STOCKHOLDERS' EQUITY For the year ended December 31, 2009

	Comm	on Stock	Retained
	Dollars	Contributed <u>Capital</u>	Earnings
Balance - December 31, 2008	29,000	-	(18,692)
Capital contributions		99,637	
Net income for the year			(102,323)
Balance - December 31, 2009	29,000	\$ 99,637	\$ (121,015)

### HERITAGE BENEFITS FINANCIAL SERVICES, INC. STATEMENT OF CASH FLOWS

### For the year ended December 31, 2009 Increase (Decrease) in Cash and Cash Equivalents

CASH FLOWS FROM OPERATING ACTIVITIES	
Net income (loss)	\$ (102,323)
Adjustment to reconcile net income	
to net cash provided by operating	
activities:	
(Increase) decrease in:	
Commissions receivable	418
Increase (decrease) in:	
Accounts payable	2,686
Commissions payable	(418)
NET CASH FLOWS (USED IN) OPERATING ACTIVITIES	(99,637)
CASH FLOWS FROM INVESTING ACTIVITIES	
NET CASH FLOWS (USED IN) INVESTING ACTIVITIES	=
THE CLOSE FROM (ODES IN) INVESTIGATION OF THE PROPERTY OF THE	
CASH FLOWS FROM FINANCING ACTIVITIES	
Capital contributions	99,637
NET CASH FLOWS PROVIDED BY FINANCING ACTIVITIES	99,637
NET INCREASE IN CASH AND CASH EQUIVALENTS	_
WIII INCREMED IN CHEM THE CHEM EXCLUSION	
CASH AND CASH EOUIVALENTS AT BEGINNING OF YEAR	10,308
CIDIT THE CLOSE EXCLUSION TO THE PROPERTY OF T	
CASH AND CASH EOUIVALENTS AT END OF YEAR	\$ 10,308
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### HERITAGE BENEFITS FINANCIAL SERVICES, INC. NOTES TO FINANCIAL STATEMENTS

### 1. THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

THE COMPANY - The Company is a Financial Industry Regulatory Authority Registered Broker and Dealer. Commission revenues are generated predominantly from the sale of private placement securities.

INCOME RECOGNITION - Securities transactions and the commission revenue and expense are recorded in the accounts on a trade date basis.

INCOME TAXES - The Company has elected "S" corporation status, effective since 2001. Under these provisions, the Company generally does not pay Federal corporate income taxes on its taxable income. Instead, the stockholders are liable for individual Federal income taxes based upon the Company's taxable income.

RELATED PARTIES - The Company has agreed to pay a commission expense equal to all commission income to an affiliated single member LLC. Both the Company and the LLC and solely owned and controlled by the same individual. Pursuant to an expense agreement between the Company and the LLC, the LLC will pay all non-commission expenses on behalf of the Company. In accordance with the expense agreement and FINRA guidance the payment of expenses by the LLC on behalf of the Company constitutes a capital contribution. Expenses for common items between the Company and the LLC are allocated between the two entities, whereas expenses due solely from the Company are allocated solely to the Company.

ESTIMATES AND ASSUMPTIONS - Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses.

FAIR VALUE OF FINANCIAL INSTRUMENTS - The carrying value of cash, receivables and accounts payable approximate fair value due to the short maturity of these instruments.

## HERITAGE BENEFITS FINANCIAL SERVICES, INC. NOTES TO FINANCIAL STATEMENTS (continued)

### 2. CASH AND CASH EQUIVALENTS

The Company considers cash and cash equivalents to include cash and those short-term, highly liquid investments with original maturities of three months or less.

Cash and cash equivalents at December 31, 2009 consist of the following:

General funds

\$ 10,308

Supplemental disclosures for the statement of cash flows include cash paid during the year for:

Interest

\$ -

### 3. NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1.

At December 31, 2009, the Company had net capital of \$8,060 and net capital required under the Rule was \$5,000. The aggregate indebtedness to net capital ratio was 1.09 to 1.

The net capital rules may effectively restrict the payment of cash dividends.

### 4. COMMITMENTS

The Company leases office premises under a noncancelable operating lease. The following is a schedule by years of future minimum rental payments required under operating leases that have initial or remaining noncancelable lease terms in excess of one year as of December 31, 2009:

Year ending December 31,

2010

Total minimum payments required

\$22,233

The Company's rental expense, under operating leases, was \$33,142 during 2009.

# HERITAGE BENEFITS FINANCIAL SERVICES, INC. NOTES TO FINANCIAL STATEMENTS (continued)

### 5. EMPLOYEE PROFIT SHARING PLAN

The Company's employees are participants in a profit sharing plan. The plan covers substantially all of the Company's employees.

The plan is a simplified employee pension plan where the employees may elect to make voluntary contributions pursuant to a salary reduction agreement. The Company is not obligated for minimum contributions, but may elect to make discretionary contributions determined by the Board of Directors. Contributions cannot exceed twenty five percent of compensation. No contributions were authorized by the Board of Directors for 2009. The Company funds plan contributions as incurred.

#### **HAGELIN & ASSOCIATES**

CERTIFIED PUBLIC ACCOUNTANTS
2200 Sixth Avenue, Suite 430
Seattle, WA 98121-1845

(206) 441-7100 FAX (206) 441-5804

# INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

Board of Directors Heritage Benefits Financial Services, Inc.

We have audited the accompanying financial statements of Heritage Benefits Financial Services, Inc. as of and for the year ended December 31, 2009, and have issued our report thereon dated February 22, 2010. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in pages 13 - 22 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the United States of America auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Hagelin & associates

Seattle, Washington

February 22, 2010

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL
OMB Number: 3235-0123
Expires: February 28, 2010
Estimated average burden
hours per response.....12.00

# Form X-17A-5

### **FOCUS REPORT**

(Financial and Operational Combined Uniform Single Report)

PART IIA 12

	(Please read instructions before preparing Form.)						
This report is being filed pur 1) Rule 17a-5(a)	rsuant to (Ch		ck(s)): ) Rule 17a-	-5(b) <b>17</b>		,	18
4) Sp	ecial request	by designated exa	mining auth	ority 19		5) Other <b>26</b> Rul	e 17a-5(d)
NAME OF BROKER-DEALER		-				SEC FILE NO.	
						8-51188	14
HERITAGE BENEFITS	FINANCIA	L SERVICES, I	NC.		13	FIRM I.D. NO.	
ADDRESS OF PRINCIPAL PLAC	CE OF BUSINE	SS (Do Not Use P.	O. Box No.)			45797	15
2950 NORTHUP WAY,	SUITE 105				20	FOR PERIOD BEGINNING (M	IM/DD/YY)
	(No	. and Street)				01/01/2009	24
BELLEVUE	21	WA	22	98004-1406	23	AND ENDING (MM/DD/YY)	
(City)	21	(State)		(Zip Code)		12/31/2009	25
NAME AND TELEPHONE NUM	IBER OF PER	SON TO CONTACT	IN REGAR	D TO THIS REPORT		(Area Code) — Telephon	e No.
EDWIN A. DAY					30	425-827-1417	31
NAME(S) OF SUBSIDIARIES C	R AFFILIATE	S CONSOLIDATED	IN THIS RE	PORT:		OFFICIAL USE	
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					34		35
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		whom it is ex complete. It i integral parts	ecuted repr s understo of this Fo	esent hereby that all od that all required it orm and that the sub	information ( tems, statem omission of	ts attachments and the pe contained therein is true, c ents, and schedules are c any amendment represer , correct and complete as	correct and considered its that all
		Dated the		d	ay of	20	
		Manual signa	tures of:				
		1) Principal E	xecutive Of	ficer or Managing Pa	rtner		_
		2)					_
		Principal Fi 3)	nanciai Uff	icer or Partner			
			perations C	officer or Partner			<del>_</del>
		ATTENTION - Criminal Viola	— Intention ations. (See	al misstatements or o e 18 U.S.C. 1001 and	omissions of I 15 U.S.C. 7	facts constitute Federal 8:f(a))	
•	1						

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

### TO BE COMPLETED WITH THE ANNUAL AUDIT REPORT ONLY:

INDEPENDENT PUBLIC ACCOUNTAN	T whose opinion i	s contained in this Repo	t				
NAME (If individual, state last, first, r	niddle name)						
HAGELIN & ASSOCIATES							
ADDRESS				70		·	
Abbricati							
2200 SIXTH AVENUE, SU	JITE 430	71 SEATTLE	72	WA	<b>73</b> 9	8121	74
Number and Stree	t	City		State		Zip Code	
CHECK ONE							
Certified Public Account	ant	75			OR SEC USE		
Public Accountant		76					
Accountant not resident	in United States	77					
or any of its possession	S						
	DO NO	T WRITE UNDER THIS L	NE FOR SEC US	E ONLY			
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WOR	( LOCATION	REPORT DATE MM/DD/YY	DOC. SEQ. NO.	CARD			
						:	
	50	51	52	53		J	

	PARI IIA		
BROKER OR DEALER HERITAGE BENEFITS FIN	IANCIAL SERVICES, INC	s. N 3	100
	NCIAL CONDITION FOR NONC	ARRYING, NONCLEARING AND DEALERS	
		of (MM/DD/YY) 12/31/200	99
	ds	SEC FILE NO. 8-5118	
		020 1122 No 0=31 10	Consolidated   198
			Unconsolidated / 199
	<u>Allowable</u>	Non-Allowable	<u>Total</u>
1. Cash\$	10,308 200		\$ 10,308 750
Receivables from brokers or dealers:			
A. Clearance account	295		
B. Other	6,519 <b>300</b>	\$ 550	6,519 <b>810</b>
3. Receivable from non-customers	355	600	7830
4. Securities and spot commodities			
owned at market value:			
A. Exempted securities	418		
B. Debt securities	420		
D. Other securities	424		
E. Spot commodities	430		850
5. Securities and/or other investments	,		
not readily marketable:			
A. At cost 2 \$ 130	[]	610	860
B. At estimated fair value	440	1 610	
Securities borrowed under subordination     agreements and partners' individual and capital			
securities accounts, at market value:	460	630	880
A. Exempted			
securities \$ 150			
B. Other	•		
securities \$ 160	470	640	890
7. Secured demand notes:	410		
Market value of collateral:  A. Exempted			
securities \$ 170			
B. Other			
securities \$			
8. Memberships in exchanges:			
A. Owned, at			
market \$ 190		650	1
B. Owned, at cost		030	I
C. Contributed for use of the company, at		- ccn	900
market value		660	300
<ol><li>Investment in and receivables from affiliates,</li></ol>		1 2 2 2	040
subsidiaries and associated partnerships	480	670	910
10. Property, furniture, equipment, leasehold			
improvements and rights under lease agreements,			
at cost-net of accumulated depreciation and			
amortization	490	680	920

930

16,827 **940** 

OMIT PENNIES

735

740

490

535

16,827 **540** 

BROKER OR DEALER HERITAGE BENEFITS FINANCIAL SERVICES, INC.

as of 12/31/2009

### STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

### **LIABILITIES AND OWNERSHIP EQUITY**

		A.I.	Non-A.I.	
<u>Liabilities</u>		<u>Liabilities</u>	<u>Liabilities</u>	<u>Total</u>
13. Bank loans payable	\$	1045	\$ 1255	13 \$ 1470
14. Payable to brokers or dealers:				
A. Clearance account		1114	1315	1560
B. Other	10	1115	1305	1540
15. Payable to non-customers		1155	1355	1610
16. Securities sold not yet purchased,			1360	1620
at market value			1300	1020
expenses and other		9,205 1205	1385	9,205 1685
18. Notes and mortgages payable:				
A. Unsecured		1210		1690
B. Secured		1211	1390	1700
19. E. Liabilities subordinated to claims				
of general creditors:			[	[Jain]
A. Cash borrowings:			1400	1710
1. from outsiders \$ 970				
2. includes equity subordination (15c3-1(d)) of \$ 980				
B. Securities borrowings, at market value			1410	1720
from outsiders \$ 990				
C. Pursuant to secured demand note				
collateral agreements			1420	1730
1. from outsiders \$ 1000				
2. includes equity subordination (15c3-1(d))				
of \$   1010   D. Exchange memberships contributed for				
use of company, at market value			1430	1740
E. Accounts and other borrowings not				
qualified for net capital purposes		1220	1440	1750
20. TOTAL LIABILITIES	\$	9,205 1230	\$ 1450	\$ 9,205 1760
Ownership Equity			•	is \$ 1770
21. Sole Proprietorship	₹. /¢	1020)		1770
23. Corporation:	Π (Ψ	1020)		
A. Preferred stock				1791
B. Common stock				29,000 <b>1792</b>
C. Additional paid-in capital				99,637 <b>1793</b>
D. Retained earnings				-121,015 <b>1794</b>
E. Total				7,622 1795
F. Less capital stock in treasury				
24. TOTAL OWNERSHIP EQUITY				·
25. FOTAL LIABILITIES AND OWNERSHIP EQUIT	I			<u> </u>

OMIT PENNIES

BROKER OR DEALER HERITAGE BENEFITS FINANCIAL SERVICES, INC.

30

as of 12/31/2009

### COMPUTATION OF NET CAPITAL

1	Total ownership equity from Statement of Financial Condition	\$		7,622	3480
2.	Deduct ownership equity not allowable for Net Capital	¥	(	) 3	3490
3.	Total ownership equity qualified for Net Capital	15 _		7.622	3500
3. 4.		-		1,022	
4.	A. Liabilities subordinated to claims of general creditors allowable in computation of net capital			[3	3520
	B. Other (deductions) or allowable credits (List)				3525
5.	Total capital and allowable subordinated liabilities	\$ -			3530
5. 6.	·	Ψ-		7,022	3000
0.	A. Total non-allowable assets from				
	Statement of Financial Condition (Notes B and C)				
	B. Secured demand note delinquency				
	C. Commodity futures contracts and spot commodities –				
	proprietary capital charges				
	D. Other deductions and/or charges	1		۱[:	3620
7	Other additions and/or allowable credits (List)	1			3630
8.	Net capital before haircuts on securities positions	50 <b>\$</b> ¯			3640
9.	Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f)):	+ -			
Э.	A. Contractual securities commitments				
	B. Subordinated securities borrowings				
	C. Trading and investment securities:				
	1. Exempted securities				
	2. Debt securities 3733				
	3. Options				
	4. Other securities				
	D. Undue Concentration				
	E. Other (List) 3736	(		)[3	3740
		\_			
10	Net Capital	\$_		7,622	3750
	·	_			

OMIT PENNIES

BROKER OR DEALER HERITAGE BENEFITS FINANCIAL SERVICES, INC. as of 12/31/2009

COMPUTATION OF NET CAPITAL REQUIREMENT

#### Part A

11. Minimum net capital required (6 <sup>2</sup> / <sub>3</sub> % of line 19)	\$	614 3756
12. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement		
of subsidiaries computed in accordance with Note (A)	\$	5,000 3758
13. Net capital requirement (greater of line 11 or 12)	\$	5,000 3760
14. Excess net capital (line 10 less 13)	\$	2,622 3770
15. Excess net capital at 1000% (line 10 less 10% of line 19)	2 \$	6,702 3780

#### **COMPUTATION OF AGGREGATE INDEBTEDNESS**

16. Total A.I. liabilities from Statement of Financial Condition	\$	9,205 3790
17. Add:		
A. Drafts for immediate credit		
B. Market value of securities borrowed for which no equivalent value		
is paid or credited		
C. Other unrecorded amounts (List) \$ 3820	\$.	3830
18. Total aggregate indebtedness	\$	9,205 3840
19. Percentage of aggregate indebtedness to net capital (line 18 ÷ by line 10)	%	1.21 3850
20. Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d)	%	3860

#### COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT

#### Part B

<ul> <li>21. 2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3 prepared as of the date of the net capital computation including both brokers or dealers and consolidated subsidiaries' debits</li> <li>22. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of</li> </ul>	\$_	N/A 3970
subsidiaries computed in accordance with Note (A)	3\$	3880
23. Net capital requirement (greater of line 21 or 22)	\$_	3760
24. Excess capital (line 10 less 23)	\$	3910
25. Net capital in excess of the greater of:	_	
A. 5% of combined aggregate debit items or \$120,000	\$_	3920

#### NOTES:

- (A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:
  - 1. Minimum dollar net capital requirement, or
  - 2. 61/3% of aggregate indebtedness or 4% of aggregate debits if alternative method is used.
- (B) Do not deduct the value of securities borrowed under subordination agreements or secured demand note covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable assets
- (C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

BROKER OR DEALER HERITAGE BENEFITS FINANCIAL SERVICES, INC.

For the period (MMDDYY) from 2401/01/2009 3932 to	12/31/2009	3933
Number of months included in this statement	12	3931

	STATEMENT OF INCOME (LOSS)			
REVE	· · · · · · · · · · · · · · · · · · ·			
1. Cc	ommissions:			
a.	Commissions on transactions in exchange listed equity securities executed on an exchange	\$		3935
b.	Commissions on listed option transactions	<b>▼</b> 25		3938
C.	All other securities commissions		116,003	
d.	Total securities commissions		116,003	3940
2. Ga	ins or losses on firm securities trading accounts			
a.	From market making in options on a national securities exchange			3945
b.	From all other trading			3949
C.	Total gain (loss)			3950
3. Ga	ins or losses on firm securities investment accounts			3952
4. Pr	ofit (loss) from underwriting and selling groups	26		3955
5. Re	evenue from sale of investment company shares			3970
	ommodities revenue			3990
7. Fe	es for account supervision, investment advisory and administrative services			3975
8. Ot	her revenue			3995
9. To	tal revenue	\$	116,003	4030
11. Ot 12. Co 13. Int a. 14. Re 15. Ot	NSES  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employee compensation and benefits  Idaries and other employee compensation and benefits  Idaries and other broker-dealers  Idaries and other broker-dealers  Includes interest on accounts subject to subordination agreements  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other employment costs for general partners and voting stockholder officers  Idaries and other		47,435 170,891 218,326	4140 4075 4195 4100
17. Inc 18. Pro 19. Eq	NCOME  come (loss) before Federal income taxes and items below (Item 9 less Item 16)  ovision for Federal income taxes (for parent only)  uity in earnings (losses) of unconsolidated subsidiaries not included above  After Federal income taxes of [4338]		-102,323	4210 4220 4222
	After Federal income taxes of		. 1	4224
	After Federal income taxes of			1
	mulative effect of changes in accounting principles		1	4225
	t income (loss) after Federal income taxes and extraordinary items	\$	-102,323	
22. 140	A HOUSING POOD, WIGHT COOKS HIGGING WING ONWOOD WIND THE HAMILIAN HIGH HIGH HIGH HIGH HIGH HIGH HIGH HIG	Ť <u> </u>	, 02,020	
MONT	THLY INCOME			
	come (current month only) before provision for Federal income taxes and extraordinary items	\$	[	4211

ВІ	ROKER OR DEALER HERITAGE BENEFITS FINANCIAL SERVICES, INC.			
	For the period (MMDDYY) from	01/01/2009	_ to _12/31/20	009
	STATEMENT OF CHANGES IN OWNERSHIP EQUITY (SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)			
1.	Balance, beginning of period  A. Net income (loss)  B. Additions (Includes non-conforming capital of	\$ } 	10,308 -102,323 99,637	4250
2.	Balance, end of period (From item 1800)	\$	7,622	4290
	STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS			
3.	Balance, beginning of period	\$	N/A	4300 4310 4320

4. Balance, end of period (From item 3520)

OMIT PENNIES

4330

BROKER OR DEALER HERITAGE BENEFITS FINANCIAL SERVICES, INC.	as of _12/3	1/2009

#### **EXEMPTIVE PROVISION UNDER RULE 15c3-3**

EXEMITIVE FINOVIOLOGY ONDER THOSE FORCES		
24. If an exemption from Rule 15c3-1 is claimed, identify below the section upon which such exemption is based (check one only)		
A. (k)(1) — \$2,500 capital category as per Rule 15c3-1		4550
B. (k)(2)(A) — "Special Account for the Exclusive Benefit of customers" maintained	X	4560
C. (k)(2)(B) — All customer transactions cleared through another broker-dealer on a fully disclosed basis.		
Name of clearing firm 30 4335		4570
D. (k)(3) — Exempted by order of the Commission (include copy of letter)		4580

### Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

	Type of Proposed Withdrawal or Accrual (See below for code )	Name of Lender or Contributor	Insider or Outsider? (In or Out)	Amount to be Withdrawn (cash amount and/or Net Capital Value of Securities)	Wit	IMDDYY) hdrawal or Maturity Date	Expect to Renew (Yes or No)
31	4600	4601	4602		4603	4604	4605
<b>▼</b> 32	4610	4611	4612		4613	4614	4615
<b>3</b> 3	4620	4621	4622		4623	4624	4625
<b>▼</b> 34	4630	4631	4632		4633	4634	4635
¥ 35	4640	4641	4642		4643	4644	4645
			Total \$36	N/A	4699		

#### **OMIT PENNIES**

Instructions: Detail Listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and anticipated accruals which would cause a reduction of Net Capital. These anticipated accruals would include amounts of bonuses, partners' drawing accounts, taxes, and interest on capital, voluntary contributions to pension or profit sharing plans, etc., which have not been deducted in the computation of Net Capital, but which you anticipate will be paid within the next six months.

W	ITH	ΠR	Δ١٨	ΙΔΙ	CO	DE:
VV.	пп	υn	AVI	ML	UU	UL.

#### **DESCRIPTIONS**

1.

**Equity Capital** 

2.

Subordinated Liabilities

3.

Accruals

# HERITAGE BENEFITS FINANCIAL SERVICES, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION December 31, 2009

NET CAPITAL  Total stockholder's equity qualified for net capital  Deductions and/or charges:  Receivable from brokers or dealers, other	\$	7,622
Net capital	\$	7,622
AGGREGATE INDEBTEDNESS		
Items included in statement of financial condition		
Accounts payable	\$	2,686
Commissions payable		6,519
Total aggregate indebtedness	<u>\$</u>	9,205
COMPUTATION OF BASIS NET CAPITAL REQUIREMENT		
Minimum net capital required	\$	614
•		
Minimum dollar net capital required of		
reporting broker or dealer	\$	5,000
Excess net capital	<del>===</del>	2,622
The same with a section of 1000%	٠	C 700
Excess net capital at 1000%	<u>\$</u>	6,702
Ratio: Aggregate indebtedness to net capital	7	21 to 1
Racio: Aggregate indebtedness to het capital	1.	21 00 1
RECONCILIATION WITH COMPANY'S COMPUTATION		
(included in Part IIA of Form X-17A-5 as of December 31, 2009)		
Net capital, as reported in Company's		
Part IIA (Unaudited) FOCUS report	\$	10,308
Audit adjustments increasing (decreasing) assets Accounts receivable		519
Accounts receivable		317
Audit adjustments decreasing (increasing) A.I. liabilities		
Accounts payable		(2,686)
Commissions payable		(519)
Make an alkali an annumbad man bhir a alkadalla	بغ	7 622
Net capital as computed per this schedule	<del>೪</del>	7,622

#### **HAGELIN & ASSOCIATES**

CERTIFIED PUBLIC ACCOUNTANTS 2200 Sixth Avenue, Suite 430 Seattle, WA 98121-1845

> (206) 441-7100 FAX (206) 441-5804

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

Board of Directors Heritage Benefits Financial Services, Inc.

We have audited the financial statements of Heritage Benefits Financial Services, Inc. as of and for the year ended December 31, 2009, and have issued our report thereon dated February 22, 2010. In planning and performing our audit of the financial statements and supplemental schedules of Heritage Benefits Financial Services, Inc. for the year ended December 31, 2009, in accordance with auditing standards generally accepted in the United States of America, we considered its internal control over financial reporting as a basis for designing our auditing procedures for expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Heritage Benefits Financial Services, Inc. that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- Making the quarterly securities examinations, counts, verifications and comparisons.
- 2. Recordation of differences required by Rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

(Continued)

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

(Continued)

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2009, to meet the Commission's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission, the Financial Industry Regulatory Authority and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Hoyelin & albertus

Seattle, Washington

February 22, 2010

### **HERITAGE BENEFITS FINANCIAL SERVICES, INC.**

### **Audited Financial Statements**

# Financial and Operational Combined Uniform Single Report – Parts III and IIA

**Independent Auditor's Report on Internal Control** 

**December 31, 2009** 

HAGELIN & ASSOCIATES
CERTIFIED PUBLIC ACCOUNTANTS

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