

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE

OMB APPROVAL

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8-45304

Information required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	G 1/1/2009	AND ENI	DING 1	2/31/2009				
A. REGISTRANT IDENTIFICATION								
NAME OF BROKER-DEALER: JHW Fi	nancial Services, Inc. d	ba Financial T	Γelesis, Inc.	OFFICIAL USE ONLY				
ADDRESS OF PRINCIPAL PLACE OF B	USINESS: (Do not use P.C	o. Box No.)		FIRM I.D. NO.				
4340 Redwood Highway, Suite A-23				7777777				
	(No. and Street)							
San Rafael	California	94903						
(City)	(State)	(Zip Code)						
NAME AND TELEPHONE NUMBER OF James H. Williams	PERSON TO CONTACT	IN REGARD T	4	ORT 115-492-8975 rea Code – Telephone Number)				
		· · · · · · · · · · · · · · · · · · ·	(A	rea Code – Telephone Number)				
B. AC	COUNTANT IDENTII	FICATION						
INDEPENDENT PUBLIC ACCOUNTANT Ernst Wintter & Associates, Certification	ied Public Accountants		:					
()	Name – if individual, state last, fir	st, middle name)						
675 Ygnacio Valley Road, Suite B-2	213. Walnut Creek. Ca	lifornia	94596					
(Address)		Sate)	(Zip Code)					
CHECK ONE:			SECURITIES AN	EXCHANGE COMMISSION				
Certified Public Accountant			R	ECEIVED				
☐ Public Accountant			MAF	1 2010				
☐ Accountant not resident in United	State or any of its possessi	ons.		OF REGISTRATIONS				
]	FOR OFFICIAL USE	ONLY		AND				
			04 62	TWILL OF THE PARTY				

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2).

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

3/15/10

OATH OR AFFIRMATION

I, James H. Williams, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of JHW Financial Services, Inc. dba Financial Telesis, Inc., as of December 31, 2009, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

		NONE
~~WGC+~~		MARY K. DINDAY COMM. #1719579 NOTARY PUBLIC • CALIFORNIA COMM. Exp. JAN. 23, 2011
		V President Title
		ry Jublic 2/26/10
This	report*	* contains (check all applicable boxes):
	(a)	Facing page
\square	(b)	Statement of Financial Condition.
\square	(c)	Statement of Income (Loss).
	(d)	Statement of Cash Flows.
$\overline{\checkmark}$	(e)	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's
П	(f)	Capital. Statement of Changes in Liabilities Subordinated to Claims of Creditors.
	(g)	Computation of Net Capital.
☑	(b)	Computation for Determination of Reserve Requirements Pursuant to Rule
\square	(i)	15c3-3. Information Relating to the Possession or control Requirements Under Rule 15c3-3.
\square	(j)	A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve
	(k)	Requirement Under Exhibit A of Rule 15c3-3. A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
	(l)	An Oath or Affirmation.
\square	(m)	A copy of the SIPC Supplemental Report.
	(n)	A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
\square	(o)	Independent Auditor's Report on Internal Accounting Control.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

December 31, 2009

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675 Ygnacio Valley Road, Suite B-213 Walnut Creek, CA 94596

Independent Auditors' Report

Board of Directors JHW Financial Services, Inc. dba Financial Telesis, Inc. San Rafael, California

We have audited the accompanying statement of financial condition of JHW Financial Services, Inc. dba Financial Telesis, Inc. (a California corporation) as of December 31, 2009 and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of JHW Financial Services, Inc. dba Financial Telesis, Inc. as of December 31, 2009 and the results of its operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II are presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

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February 24, 2010

Statement of Financial Condition

December 31, 2009

\$ 557,964
100,000
1,553,803
59,756
35,854
\$ 2,307,377
\$ 59,074
1,873,373
13,862
2,000
1,948,309
5,000
•
29,869
324,199
359,068
\$ 2,307,377

Statement of Income

For the Year Ended December 31, 2009

Revenue	
Commissions	\$ 25,762,501
Fee income	1,105,554
Consulting income	274,783
Other income	3,725
Total Income	27,146,563
Expenses	
Commissions	25,640,571
Compensation	867,009
Professional fees	71,821
Rent	40,896
Clearing fees	16,909
Depreciation	12,400
Regulatory fees	3,300
Other operating expenses	149,891
Total Expenses	26,802,797
Income Before Income Taxes	343,766
Income tax	5,028
Net Income	\$ 338,738

Statement of Changes in Stockholder's Equity

For the Year Ended December 31, 2009

	 ommon Stock	A	Additional Paid in Capital	Retained Earnings	Total
December 31, 2008	\$ 5,000	\$	29,869	\$ 302,892	\$ 337,761
Distributions	-		-	(317,431)	(317,431)
Net income	 			 338,738	 338,738
December 31, 2009	\$ 5,000	\$	29,869	\$ 324,199	\$ 359,068

Statement of Cash Flows

For the Year Ended December 31, 2009

Cash from Operating Activities: Net income	\$	338,738
Adjustments to reconcile net income to net cash		
provided by operating activities:		
Depreciation		12,400
(Increase) decrease in:		
Deposits with clearing broker		25,111
Accounts receivable		(1,494,503)
Other assets		(1,543)
Increase (decrease) in:		
Accounts payable and accrued expenses		20,027
Commissions payable		1,585,070
Due to clearing broker		5,342
Deferred revenue		2,000
Total Cash Provided from Operating Activities		492,642
Cash Flows from Investing Activities:		
Cash payments for purchase of equipment		(7,031)
Net Cash Used by Investing Activities		(7,031)
Cash Flows from Financing Activities:		
Distributions paid		(317,431)
Net Cash Used by Financing Activities		(317,431)
Net Increase in Cash and Cash Equivalents		168,180
Cash and cash equivalents at beginning of period		389,784
Cash and Cash Equivalents at End of Period	\$	557,964
Supplemental Data:	_	
Taxes paid	\$	5,028

Notes to the Financial Statements

December 31, 2009

1. Organization

JHW Financial Services, Inc., dba Financial Telesis, Inc. (the Company), a California corporation was incorporated on June 26, 1992, and registered as a broker-dealer under the Securities Exchange Act of 1934 in December 1992. The Company commenced securities transactions in January 1993. The Company engages primarily in the brokerage of mutual funds and other investment company products.

2. Significant Accounting Policies

Accounting

These financial statements are prepared using the accrual method of accounting.

Cash and Cash Equivalents

The Company considers all demand deposits held in banks and certain highly liquid investments with original maturities of three months or less, other than those held for sale in the ordinary course of business, to be cash equivalents.

Regulatory Requirements

The Company is exempt from the requirements of Rule 15c3-3 pursuant to the rules for broker-dealers who clear all customer transactions through another broker-dealer on a fully disclosed basis.

Securities Transactions

Commission revenues are related to mutual fund transactions and are recorded on the trade date basis.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Accounts Receivable

Management reviews accounts receivable and sets up an allowance for doubtful accounts when collection of a receivable becomes unlikely. No allowance for uncollectible accounts receivable has been recorded as all receivables are deemed collectible by management as of December 31, 2009.

Equipment

Equipment is recorded at cost. Maintenance and repairs are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful life (5 years) of the asset. The Organization's policy is to capitalize furniture and equipment purchases greater than \$1,000.

Notes to the Financial Statements

December 31, 2009

2. Significant Accounting Policies (continued)

Income Taxes

Commencing in 1995, the Company, with the consent of its shareholder, elected under the Internal Revenue Code to be taxed as an S corporation. In lieu of corporate income taxes, the shareholder of an S corporation is taxed on his proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements. The provision shown is for state income taxes.

3. Risk Concentration

The Company's receivables are predominantly from the Company's registered representatives and consulting clients.

The Company maintains cash balances at three financial institutions. Accounts at the institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2009, the Company's uninsured cash balances totaled \$375,404.

4. Employee Benefit Plan

The Company has a qualified 401(k) plan which covers substantially all employees meeting certain eligibility requirements. Participants may contribute a portion of their compensation to the plan, up to the maximum amount permitted under Section 401(k) of the Internal Revenue Code. At the Company's discretion, it can match a portion of the participants' contributions. For 2009, the Company's matching contribution was \$53,800.

5. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission's uniform net capital rule (Rule 15c3-1) which requires the Company to maintain a minimum net capital equal to or greater than \$5,000 and a ratio of aggregate indebtedness to net capital not exceeding 15 to 1, both as defined. At December 31, 2009, the Company's net capital was \$169,421 which exceeded the requirement by \$39,534.

6. Lease commitment

The Company leases office space in San Rafael, California. The lease began on November 21, 2003 and ends on April 20, 2010.

7. Subsequent Events

The Company has evaluated subsequent events through February 24, 2009, the date which the financial statements were available to be issued.



Schedule I

Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

As of December 31, 2009

Net Capital	
Total stockholder's equity	\$ 359,068
Less: Non-allowable assets	
Accounts receivable	94,037
Other assets	59,756
Equipment, net	 35,854
Total non-allowable assets	 189,647
Net Capital	\$ 169,421
Net minimum capital requirement of 6 2/3 % of aggregate indebtedness of	
\$1,948,309 or \$5,000 whichever is greater	 129,887
Excess Net Capital	\$ 39,534

Reconciliation with Company's Net Capital Computation (included in Part II of Form X-17A-5 as of December 31, 2009

There were no material differences noted in the Company's net capital computation at December 31, 2009.

Schedule II

Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission For the Year Ended December 31, 2009

An exception from Rule 15c3-3 is claimed, based upon section (k)(2)(ii). All customer transactions are processed in accordance with Rule 15c3-1(a)(2).

Information Relating to Possession or Control Requirements Under Rule 15c3-3 For the Year Ended December 31, 2009

An exception from Rule 15c3-3 is claimed, based upon section (k)(2)(ii).

(925) 933-2626 Fax (925) 944-6333

675 Ygnacio Valley Road, Suite B-213 Walnut Creek. CA 94596

Independent Auditors' Report on Internal Accounting Control Required by SEC Rule 17a-5

Board of Directors JHW Financial Services, Inc. dba Financial Telesis, Inc. San Rafael, California

In planning and performing our audit of the financial statements and supplemental schedules of JHW Financial Services, Inc. dba Financial Telesis, Inc. (the Company), as of and for the year ended December 31, 2009, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. However, we identified the following deficiency in internal control that we consider to be a material weakness, as defined above. This condition was considered in determining the nature, timing, and extent of the procedures performed in our audit of the financial statements of the Company for the year ended December 31, 2009, and this report does not affect our report thereon dated February 24, 2010.

The size of the business and the resultant limited number of employees imposes practical limitations on the effectiveness of those internal control policies and procedures that depend on the segregation of duties. Because this condition is inherent in the size of the Company, the specific weaknesses are not described herein and no corrective action has been taken or proposed by the Company.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2009, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the FINRA, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

HWINE + Association

February 24, 2010

(925) 933-2626 Fax (925) 944-6333

675 Ygnacio Valley Road, Suite B-213 Walnut Creek, CA 94596

SIPC Supplemental Report

Board of Directors JHW Financial Services, Inc. dba Financial Telesis, Inc. San Rafael, California

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [Transitional Assessment Reconciliation (Form SIPC-7T)] to the Securities Investor Protection Corporation (SIPC) for the period ended December 31, 2009, which were agreed to by JHW Financial Services, Inc. dba Financial Telesis, Inc. (the Company) and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the Transitional Assessment Reconciliation (Form SIPC-7T). JHW Financial Services, Inc. dba Financial Telesis, Inc.'s management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7T with respective cash disbursement records entries, noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the period ended December 31, 2009, as applicable, with the amounts reported in Form SIPC-7 for the period ended December 31, 2009, noting a \$409 difference;
- 3. Compared any adjustments reported in Form SIPC-7T with supporting schedules and working papers, noting a \$299 difference;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7T and in the related schedules and working papers supporting the adjustments, noting no differences;

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

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February 24, 2010

SIPC-7T

29-REV 12/09)

SECURITIES INVESTOR PROTECTION CORPORATION 805 15th St. N.W. Suite 800, Washington, D.C. 20005-2215 202-371-8300

Transitional Assessment Reconciliation

(Read carefully the instructions in your Working Copy before completing this Form)

SIPC-7T

(29-REV 12/09)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

045304 FINRA DEC	Note: If any of the information s requires correction, please e-ma form@sipc.org and so indicate o	il any corrections to
JHW FINANCIAL SERVICES INC 17*18 4340 REDWOOD HWY STE 23 SAN RAFAEL CA 94903-2104	Name and telephone number of respecting this form.	
General Assessment (item 2e from page 2 (not less	than \$150 minimum)]	\$ 7512
3. Less payment made with SIPC-6 filed including \$150 p	paid with 2009 SIPC-4 (exclude interest)	1_2982
Date Paid C. Less prior overpayment applied		(
). Assessment balance due or (overpayment)		1
. Interest computed on late payment (see instruction	E) fordays at 20% per annum	
Total assessment balance and interest due (or over	payment carried forward)	\$_4590.
. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$	
. Overpayment carried forward	\$(_)
SIPC member submitting this form and the on by whom it is executed represent thereby all information contained herein is true, correct complete.	Mal	Skerre e exercises or other organization)
ed the day of fesening, 20 (U.	VP of Oper	1 Signature)
form and the assessment payment is due 60 days a period of not less than 6 years, the latest 2 years	after the end of the fiscal year. Retain in an easily accessible place.	n the Working Copy of this for
Dates: Postmarked Received Rev	viewed	
Calculations Doc	cumentation	Forward Copy
Exceptions:		

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

			begi nd en	innin ding	g Apri ع S2	iscal period 1 , 2009 <u>} </u>
ı No. Total revenue (FOCUS Line 12/Part IIA Line 9, Gode 4030)		\$	1	<u>,</u> 1	07.	988
Additions: (1) Total revenues from the securities business of subsidiaries (ex predecessors not included above.	cept (oreign subsidiaries) and	_				
(2) Net loss from principal transactions in securities in trading acc	ounts.		······			
(3) Net loss from principal transactions in commodities in trading a	accounts.					
(4) Interest and dividend expense deducted in determining item 2a				,		
(5) Net loss from management of or participation in the underwriting	ng or distribution of securities.					
(6) Expenses other than advertising, printing, registration lees and profit from management of or participation in underwriting or d						
(7) Net loss from securities in investment accounts.					 	
Total additions					· 	
Deductions: (1) Revenues from the distribution of shares of a registered open of investment trust, from the sale of variable annuities, from the advisory services rendered to registered investment companies accounts, and from transactions in security futures products.	business of insurance, from investment	-	, L'	<u>7.</u>	97	7,617
(2) Revenues from commodity transactions.	·	_				
(3) Commissions, floor brokerage and clearance paid to other SIPO securities transactions.	C members in connection with	-	•			
(4) Reimbursements for postage in connection with proxy solicitati	on.	-				
(5) Net gain from securities in investment accounts.		٠_				
(6) 100% of commissions and markups earned from transactions in (ii) Treasury bills, bankers acceptances or commercial paper to from issuance date.						
(7) Direct expenses of printing advertising and legal fees incurred related to the securities business (revenue defined by Section	in connection with other revenue 16(9)(L) of the Act).	-			•	
(8) Other revenue not related either directly or indirectly to the se	curities business.					
(See Instruction C):		_		do	15	13
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART	IIA I ine 13.					
Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	\$					1
(ii) 40% of interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	\$					
Enter the greater of line (i) or (ii)		-				
Total deductions		_				,
SIPC Net Operating Revenues		\$.	_3,	01	8.)28
. General Assessment @ .0025		\$_		75	1	
•	2			je 1 b ninimi		less than

Annual Audit Report

December 31, 2009

SEC Mail Processing Section

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Washington, DC 120

ERNST WINTTER & ASSOCIATES Certified Public Accountants

Annual Audit Report

December 31, 2009